

ANNEX 1 - INBEV ZONE FINANCIALS 05

Full year 2005 segment information

InBev Worldwide	FY04	Acquisitions/ divestitures	Currency translation	Organic growth	FY05	Organic growth %
Volumes	210 310	1 977	0	11 217	223 504	5.4%
Revenue	10 244	28	660	724	11 656	7.2%
Cost of sales	-4 705	16	- 234	- 159	-5 082	-3.5%
Gross Profit	5 540	44	426	565	6 574	10.4%
Distribution expenses	-1 137	- 29	- 77	- 119	-1 362	-10.6%
Sales & marketing expenses	-1 754	- 42	- 74	- 78	-1 948	-4.6%
Administrative expenses	- 865	- 13	- 42	- 37	- 957	-4.3%
Other operating income/expenses	- 156	236	12	41	133	51.9%
Normalized EBIT	1 628	196	244	371	2 439	20.4%
Normalized EBITDA	2 676	- 23	285	401	3 339	15.3%
EBITDA Margin (normalized)	26.1%				28.6%	193 bp

North America						
Volumes	17 011	-2 206	0	- 166	14 639	-1.1%
Revenue	1 852	- 187	70	- 2	1 733	-0.1%
Cost of sales	- 780	113	- 19	16	- 670	2.4%
Gross Profit	1 072	- 74	52	14	1 064	1.4%
Distribution expenses	- 238	0	- 14	- 4	- 257	-1.8%
Sales & marketing expenses	- 364	41	- 8	22	- 309	6.9%
Administrative expenses	- 111	0	- 5	19	- 97	17.0%
Other operating income/expenses	- 53	35	0	6	- 12	32.8%
Normalized EBIT	305	2	25	57	389	18.6%
Normalized EBITDA	430	- 48	29	66	477	17.4%
EBITDA Margin (normalized)	23.2%				27.5%	362 bp

Latin America						
Volumes	95 333	1 038	0	7 162	103 533	7.5%
Revenue	2 881	49	547	470	3 947	16.3%
Cost of sales	-1 198	- 23	- 201	- 115	-1 537	-9.6%
Gross Profit	1 684	26	346	355	2 410	21.1%
Distribution expenses	- 306	- 7	- 58	- 68	- 440	-22.3%
Sales & marketing expenses	- 329	- 23	- 55	- 38	- 446	-11.6%
Administrative expenses	- 213	- 2	- 35	- 1	- 251	-0.5%
Other operating income/expenses	- 92	68	10	63	49	267.1%
Normalized EBIT	744	62	207	310	1 323	38.1%
Normalized EBITDA	1 032	- 4	239	310	1 577	30.0%
EBITDA Margin (normalized)	35.8%				40.0%	423 bp

Western Europe						
Volumes	39 277	2 701	0	- 529	41 450	-1.4%
Revenue	3 464	202	- 10	14	3 669	0.4%
Cost of sales	-1 613	- 85	6	13	-1 679	0.8%
Gross Profit	1 850	117	- 4	27	1 990	1.4%
Distribution expenses	- 396	- 19	1	- 3	- 418	-0.9%
Sales & marketing expenses	- 695	- 60	1	14	- 740	2.0%
Administrative expenses	- 289	- 9	1	7	- 290	2.5%
Other operating income/expenses	- 131	66	1	- 40	- 104	-60.1%
Normalized EBIT	340	95	- 1	5	439	1.3%
Normalized EBITDA	695	52	- 1	5	751	0.7%
EBITDA Margin (normalized)	20.1%				20.5%	7 bp

Central and Eastern Europe	FY04	Acquisitions/ divestitures	Currency translation	Organic growth	FY05	Organic growth %
Volumes	34 249	108	0	3 663	38 021	10.7%
Revenue	1 253	11	6	198	1 468	15.9%
Cost of sales	- 663	- 19	- 1	- 54	- 737	-8.0%
Gross Profit	590	- 8	5	144	731	24.9%
Distribution expenses	- 143	- 2	0	- 42	- 187	-29.4%
Sales & marketing expenses	- 196	- 1	- 2	- 44	- 243	-22.4%
Administrative expenses	- 81	- 4	- 1	- 22	- 107	-25.7%
Other operating income/expenses	- 46	7	0	- 10	- 49	-26.8%
Normalized EBIT	124	- 8	1	27	145	22.5%
Normalized EBITDA	269	- 11	2	51	311	19.6%
EBITDA Margin (normalized)	21.5%				21.2%	57 bp
Asia Pacific						
Volumes	22 241	830	0	977	24 048	4.4%
Revenue	642	32	47	27	747	4.1%
Cost of sales	- 333	- 20	- 20	- 5	- 379	-1.5%
Gross Profit	308	12	27	22	369	6.9%
Distribution expenses	- 53	- 1	- 5	- 2	- 61	-4.0%
Sales & marketing expenses	- 119	- 2	- 10	- 14	- 144	-11.6%
Administrative expenses	- 42	0	- 2	- 6	- 49	-14.4%
Other operating income/expenses	- 49	48	2	22	23	1 999.3%
Normalized EBIT	46	57	13	22	138	21.6%
Normalized EBITDA	163	11	17	16	207	9.6%
EBITDA Margin (normalized)	25.3%				27.8%	142 bp
Global Export & Holding Companies						
Volumes	2 198	- 495	0	110	1 813	9.4%
Revenue	152	- 79	0	17	91	24.6%
Cost of sales	- 117	50	0	- 15	- 82	-22.3%
Gross Profit	35	- 28	0	3	9	53.9%
Distribution expenses	0	- 1	0	1	0	83.8%
Sales & marketing expenses	- 51	4	0	- 19	- 66	-41.0%
Administrative expenses	- 129	1	- 1	- 34	- 163	-26.9%
Other operating income/expenses	215	12	0	0	226	0.1%
Normalized EBIT	69	- 12	- 1	- 50	6	-90.1%
Normalized EBITDA	87	- 24	- 1	- 48	15	-76.8%
EBITDA Margin (normalized)	57.1%				16.4%	-3 399 bp

Volumes fourth quarter (000 HIs)

	4Q04 pro forma	Acquisitions/ divestitures	Organic growth	4Q05	Organic growth %
North America	4 101	- 408	- 94	3 599	-2.5%
Latin America	30 093	757	1 528	32 379	5.1%
Western Europe	10 609	- 525	133	10 217	1.3%
Central and Eastern Europe	7 035	84	1 195	8 314	17.0%
Asia Pacific	4 459	89	9	4 556	0.2%
Global Export & Holding Companies	561	- 201	- 1	359	-0.2%

Fourth quarter 2005 segment information

InBev Worldwide	4Q04	Acquisitions/ divestitures	Currency translation	Organic growth	4Q05	Organic growth %
Volumes	56 858	- 205	0	2 771	59 424	5.0%
Revenue	2 743	- 41	355	186	3 243	7.0%
Cost of sales	-1 229	20	- 136	- 70	-1 416	-5.9%
Gross profit	1 514	- 21	219	116	1 827	7.8%
Distribution expenses	- 298	- 2	- 41	- 42	- 382	-14.1%
Sales & marketing expenses	- 425	- 2	- 44	- 56	- 528	-13.6%
Administrative expenses	- 249	2	- 18	48	- 216	19.5%
Other operating income/expenses	- 24	72	7	11	66	22.7%
Normalized EBIT	519	48	124	75	767	13.2%
Normalized EBITDA	795	- 18	144	88	1 010	11.4%
EBITDA Margin (normalized)	29.0%				31.2%	118 bp

North America						
Volumes	4 101	- 408	0	- 94	3 599	-2.5%
Revenue	458	- 35	45	- 12	456	-2.9%
Cost of sales	- 184	21	- 16	0	- 179	-0.1%
Gross profit	275	- 14	29	- 12	277	-4.7%
Distribution expenses	- 58	0	- 7	- 3	- 68	-4.7%
Sales & marketing expenses	- 68	6	- 8	2	- 67	3.9%
Administrative expenses	- 26	0	- 2	10	- 19	37.7%
Other operating income/expenses	- 15	17	0	- 5	- 4	-471.2%
Normalized EBIT	107	8	12	- 8	119	-7.0%
Normalized EBITDA	149	- 12	14	- 6	145	-4.4%
EBITDA Margin (normalized)	32.4%				31.8%	-45 bp

Latin America						
Volumes	30 093	757	0	1 528	32 379	5.1%
Revenue	930	31	271	116	1 347	12.4%
Cost of sales	- 374	- 16	- 100	- 30	- 519	-8.0%
Gross profit	557	15	170	86	828	15.4%
Distribution expenses	- 92	- 5	- 30	- 22	- 149	-24.0%
Sales & marketing expenses	- 90	- 11	- 31	- 45	- 177	-50.4%
Administrative expenses	- 58	- 1	- 13	15	- 56	26.5%
Other operating income/expenses	- 20	19	6	23	29	12 809.6%
Normalized EBIT	297	18	103	56	474	17.8%
Normalized EBITDA	372	1	118	56	546	15.1%
EBITDA Margin (normalized)	40.0%				40.5%	94 bp

Western Europe	4Q04	Acquisitions/ divestitures	Currency translation	Organic growth	4Q05	Organic growth %
Volumes	10 609	- 525	0	133	10 217	1.3%
Revenue	920	- 25	4	20	920	2.2%
Cost of sales	- 434	8	- 3	- 4	- 432	-0.9%
Gross profit	487	- 16	2	16	488	3.3%
Distribution expenses	- 104	4	0	- 5	- 105	-4.8%
Sales & marketing expenses	- 194	5	- 1	14	- 176	7.4%
Administrative expenses	- 82	3	0	13	- 66	16.3%
Other operating income/expenses	- 26	9	0	- 16	- 33	-93.9%
Normalized EBIT	81	5	0	21	108	24.9%
Normalized EBITDA	163	0	0	20	184	12.0%
EBITDA Margin (normalized)	17.7%				20.0%	172 bp
Central and Eastern Europe						
Volumes	7 035	84	0	1 195	8 314	17.0%
Revenue	251	7	16	62	336	24.8%
Cost of sales	- 132	- 8	- 8	- 33	- 181	-24.9%
Gross profit	119	- 1	8	29	155	24.7%
Distribution expenses	- 31	- 1	- 2	- 11	- 45	-36.1%
Sales & marketing expenses	- 45	- 2	- 2	- 15	- 63	-33.2%
Administrative expenses	- 28	- 1	- 1	6	- 24	22.6%
Other operating income/expenses	- 10	1	0	- 4	- 13	-38.6%
Normalized EBIT	5	- 4	3	5	10	159.4%
Normalized EBITDA	38	- 3	4	20	60	56.2%
EBITDA Margin (normalized)	15.3%				18.0%	341 bp
Asia Pacific						
Volumes	4 459	89	0	9	4 556	0.2%
Revenue	144	2	20	- 1	164	-0.9%
Cost of sales	- 76	0	- 10	1	- 84	1.1%
Gross profit	68	3	10	0	80	-0.6%
Distribution expenses	- 12	0	- 2	- 1	- 15	-6.7%
Sales & marketing expenses	- 17	0	- 3	- 3	- 24	-19.8%
Administrative expenses	- 12	0	- 1	0	- 13	1.5%
Other operating income/expenses	- 18	14	2	24	22	619.2%
Normalized EBIT	8	17	6	20	51	78.7%
Normalized EBITDA	39	3	8	19	68	44.3%
EBITDA Margin (normalized)	26.9%				41.6%	1 324 bp
Global Export & Holding Companies						
Volumes	561	- 201	0	- 1	359	-0.2%
Revenue	40	- 22	0	2	20	12.4%
Cost of sales	- 31	14	0	- 4	- 20	-24.3%
Gross profit	9	- 8	0	- 2	0	-125.9%
Distribution expenses	0	0	0	0	0	17.4%
Sales & marketing expenses	- 12	0	0	- 9	- 21	-80.6%
Administrative expenses	- 42	0	0	3	- 39	7.1%
Other operating income/expenses	66	11	0	- 11	66	-14.5%
Normalized EBIT	21	4	0	- 20	5	-78.0%
Normalized EBITDA	34	- 7	0	- 20	7	-73.3%
EBITDA Margin (normalized)	86.6%				34.9%	-5 216 bp