

FIRST QUARTER EARNINGS ANNOUNCEMENT MAY 7, 2015



# **American Light Lagers**

#### Miller Lite

 Declined low-single digits but gained segment share



#### **Coors Light**

 Declined low-single digits but achieved 90 basis point trend improvement





# **Premium Regular**

#### **Coors Banquet**

- Entered 9th straight year of growth
- Up mid-single digits in Q1









# **Winning in Above Premium**

• STRs in the Above Premium segment grew low-single digits, excluding Miller Fortune





#### **Above Premium – Innovations**





# **Above Premium – Craft** JACOB LEINENKUGEL BREWING COMPANY



#### **Below Premium**











# **Winning with Quality**



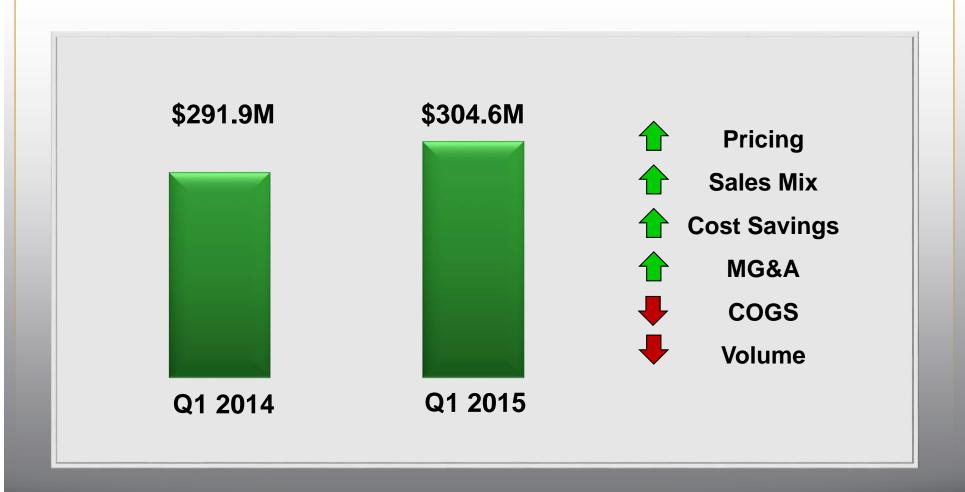
### **America's Best Beer Company**



# MillerCoors<sup>®</sup>

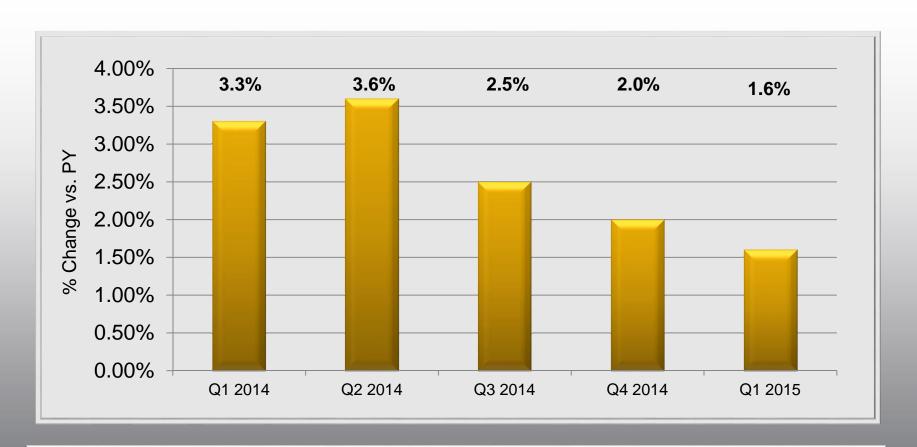


# First Quarter Underlying Net Income





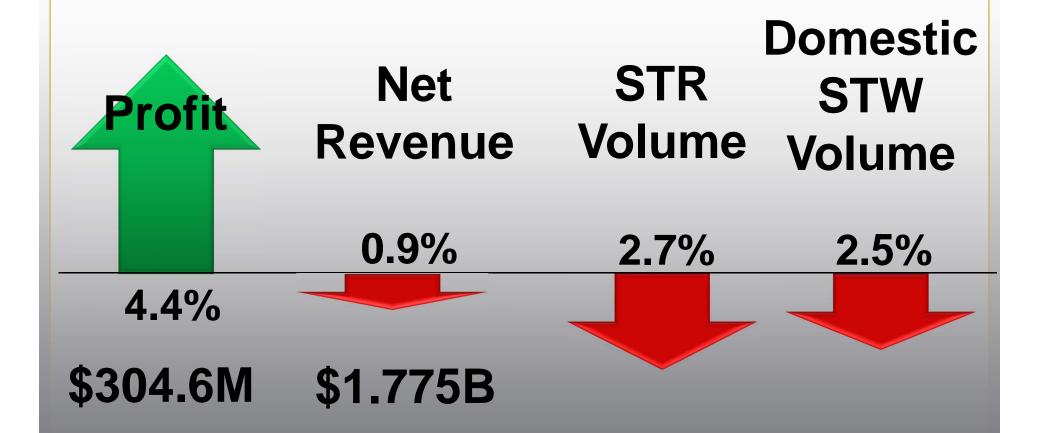
#### **Domestic Net Revenue Per Barrel**



Q1 increase due to favorable net pricing and positive sales mix.



#### **Performance Results**





# **Financial Highlights**

- Total cost of goods sold (COGS) per barrel increased 0.7 percent.
- Marketing General and Administrative costs decreased 2.3 percent.
- Depreciation and amortization expenses were \$76.7 million, and additions to tangible and intangible assets totaled \$76.3 million.



# MillerCoors<sup>®</sup>

