## **ABInBev**

# Nigeria

**Beer consumption** 9 litres



Trophy

## About us

Our Nigerian business operates three breweries, the most recent of which was commissioned in Onitsha, Anambra State in 2012. This was a green-field brewery facility with an investment of US\$100-million. The opening of this new brewerv also marked the launch of Hero Lager, a regional brand whose performance has since transformed the shape of the very competitive Nigerian beer market. The Nigerian business is made up of four separate business entities:

- · Pabod Breweries Ltd (PBL) in Port Harcourt Rivers State,
- Intafact Beverages Ltd (IBL) in Onitsha Anambra State
- International Breweries Plc. (IBP) in Ilesha in Osun State
- Beverage Management Services (BMS). Our Spirits business based in Port Harcourt, Rivers State.

Our central office is in Lagos and we have three breweries and one spirits distillery.



Our portfolio of beer brands meets the needs of a wide range of consumers and includes some of the country's most popular beer brands. These include:





### **Brand Highlights and Innovations**

1960 Rootz

From "Zero to Hero" Hero Lager launched in 2012 and grew from zero to become innovation in the malt market the third biggest brand.

Eagle

Innovative malt brands Grand Malt continues to lead in Nigeria – the biggest malt market in the world.

Redd's Premium

Cider

**Driving Affordability** 

Grand Mal

We are driving innovation in our affordable brands portfolio. The recently introduced 'Eaglet' is one example.

Beta Mal

#### Our commitment to building a better world



- We are supporting small business with our Hero and Trophy Foundations, as well as focusing on creating enterprise with local 'mini' distributors using the "Keke" Scheme and supporting retailers with the Retailer Development Program.
- We are driving water and carbon efficiency and supporting local communities in the provision and management of water.
- We are working with industry partners to promote • and support responsible consumption, focused on road safety and responsible retailing.

#### Our management

#### **Business Unit President**

Our Business Unit President is Andries du Plessis Nigeria is in AB InBev's Africa Zone, led by Zone President Ricardo Tadeu

#### **Contact information**

International Breweries: Folashade Omole, email: folasade.omole@ng.sabmiller.com Pabod: Ken Ichoku, email: ken.ichoku@ng.sabmiller.com Intafact: Chuma Umunna, email: chuma.umunna@ng.sabmiller.com