

## Annual report

### MANAGEMENT REPORT ON THE STATUTORY NON-CONSOLIDATED ANNUAL ACCOUNTS OF ANHEUSER-BUSCH INBEV NV

The corporate objective of Anheuser-Busch InBev NV is to manage and control the companies of the Anheuser-Busch InBev group.

#### COMMENTS ON THE STATUTORY ANNUAL ACCOUNTS

##### COMMENTS ON THE BALANCE SHEET AND INCOME STATEMENT

Million euro	2014	2013
<b>ASSETS</b>		
<b>Non-current assets</b>		
Formation expenses .....	79	85
Intangible and tangible assets .....	204	216
Financial fixed assets .....	55 804	50 268
	<b>56 087</b>	<b>50 569</b>
<b>Current assets.....</b>	<b>10 905</b>	<b>10 410</b>
<b>Total assets.....</b>	<b>66 992</b>	<b>60 979</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity.....</b>	<b>36 011</b>	<b>39 145</b>
<b>Provisions and deferred taxes.....</b>	<b>325</b>	<b>166</b>
<b>Non-current liabilities .....</b>	<b>20 242</b>	<b>12 925</b>
<b>Current liabilities .....</b>	<b>10 414</b>	<b>8 743</b>
<b>Total equity and liabilities.....</b>	<b>66 992</b>	<b>60 979</b>
<hr/>		
Million euro	2014	2013
Operating income .....	850	806
Operating expenses .....	(634)	(474)
<b>Operating result.....</b>	<b>216</b>	<b>332</b>
Financial result .....	2 086	1 417
Impairment on financial assets .....	(628)	-
<b>Result for the year available for appropriation.....</b>	<b>1 674</b>	<b>1 749</b>

##### MATERIAL TRANSACTIONS

As a result of several reorganizations within the AB InBev group, AB InBev NV increased its participations in group companies by 6,2 billion euro related mainly to Ambrew SA (2,1 billion euro), AB InBev Netherlands Holding BV (3,9 billion euro) and ABI Finance (0,2 billion euro). This increase was partially off-set by an impairment on the investment held in Sun Interbrew PLC (0,6 billion euro). By year end 2014, AB InBev NV completed an impairment test on the investment it holds in Sun Interbrew PLC, the holding of the group operations in Russia and Ukraine, in view of the devaluation of the Russian ruble and the Ukrainian hryvnia and the deteriorating macro-economic conditions in the region. AB InBev NV concluded a write off of 0,6 billion euro should be recorded which was reported as impairment on financial assets.

In order to fulfill AB InBev's commitments under various outstanding stock option plans, AB InBev NV entered into stock lending arrangements for up to 13 million of its own shares. AB InBev NV shall pay a cash amount equal to 85% of the full amount of any dividend distributed in respect of the loaned securities. This payment will be reported as financial costs in the income statement of AB InBev NV. During 2014, loaned securities were used to fulfil the stock option plan commitments related to the exercises of approximately 10 million AB InBev shares. By year end 2014, AB InBev NV recognized a liability of approximately 1,1 billion euro related to the stock lending arrangements.

The current year net profit amounts to approximately 1,7 billion euro, mainly driven by 0,2 billion euro from operational activities and 3,1 billion euro dividend income, compensated by 0,4 billion euro net interest expense, 0,6 billion euro impairment on financial assets and 0,7 billion euro related to shared based payments and the exchange of approximately 10 million options into AB InBev shares by using the loaned securities. This amount is reported as a financial cost.

In 2013 the profit amounted to 1,7 billion euro mainly driven by 1,8 billion euro dividend income and 0,3 billion euro net interest expense.

The current year equity amounts approximately to 36,0 billion euro. The net decrease of equity in 2014 with 3,1 billion euro is the result of :

- 2 capital increases totaling 0,3 million euro. This increased the number of shares to 1.608.242.156;
- An increase in share premium of 8,7 million euro because of the above movements;
- The decrease of the profit carry forward and available reserve by 3.384 million euro after the proposed dividend distribution;
- The increase of unavailable reserves for an amount of 241 million euro because of the increase in own shares related to the stock lending operation.

#### **EVENTS AFTER YEAR END**

We refer to note 32 of the consolidated financial statements already published on the website [www.ab-inbev.com](http://www.ab-inbev.com).

#### **RISK & UNCERTAINTIES**

We refer to the Financial Report and to note 30 of the consolidated financial statements already published on the website [www.ab-inbev.com](http://www.ab-inbev.com).

#### **RESEARCH AND DEVELOPMENT**

In 2014, AB InBev NV invested 35 million euro in the area of market research and development compared to 24 million euro in 2013, the increase is the result of the new developments regarding products and packaging material in our GITEC research center in Leuven.

#### **FINANCIAL INSTRUMENTS**

The company incurs foreign exchange and interest rate risk (fixed and floating) on outstanding debt in euro and foreign currency. Forex and interest rate derivatives are used to mitigate these risks. The foreign exchange risk on investments in foreign currency is hedged to a limited extent with forex derivatives. The exposure related to changes in the company share price for the share based payments, stock lending arrangements and deferred share instruments are hedged through a fully owned subsidiary of the company.

#### **DISCHARGE OF THE DIRECTORS AND THE AUDITOR**

We recommend the approval of the financial statements as presented to you and, by special vote, the discharge of the directors and the auditor in respect of the execution of their mandate during the past fiscal year.

#### **APPROPRIATION OF RESULTS**

On 30 October 2014, an interim dividend of 1,00 euro per share or approximately 1,6 billion euro was approved by the Board of Directors. This dividend was paid out on 18 November 2014. We propose to pay on 8 May 2015 against delivery of coupon 18, in addition to the interim dividend, a dividend of 2,00 euro per share or approximately 3,2 billion euro, reflecting a total dividend payment for 2014 fiscal year of 3,00 euro per share or approximately 4,8 billion euro. Such amount may fluctuate depending on the number of own shares held by the Company on the dividend approval date.

27 February 2015.

## **Report according to article 624 of the Belgian Companies Code - Purchase of own shares**

During the year 2014, AB InBev NV did not purchase any of its shares.

During 2014, the company proceeded with the following sale transactions:

- 34.903 shares were sold to members of the Ambev senior management who were transferred to AB InBev. The sale occurred according to a share exchange program at a price reduced with 16.66 % compared to the market price, in order to encourage management mobility;
- 228.200 shares were granted to executives of the group according to the company's executive remuneration policy;
- Finally, 473.930 shares were sold, as a result of the exercise of options granted to employees of the group.

At the end of the period, the group owned 882.230 own shares of which 356.336 were held directly by AB InBev NV.

The par value of the shares is 0.77 euro. As a consequence, the shares that were sold during the year 2014 represent 567.515,41 euro of the subscribed capital and the shares that the company still owned at the end of 2014 represent 679.317,1 euro of the subscribed capital.

## **Annual Report 2014 - Corporate Governance Statement**

### **1. INTRODUCTION**

#### **1.1. The 2009 Belgian Code on Corporate Governance**

The corporate governance practices of Anheuser-Busch InBev are reflected in its Corporate Governance Charter, which is available on [www.ab-inbev.com/Corporate-governance](http://www.ab-inbev.com/Corporate-governance). The Charter is regularly updated.

As a company incorporated under Belgian law and listed on Euronext Brussels, Anheuser-Busch InBev adheres to the principles and provisions of the Belgian Corporate Governance Code, published in March 2009 ([www.corporategovernancecommittee.be](http://www.corporategovernancecommittee.be)).

However, in order to reflect Anheuser-Busch InBev's specific shareholding structure and the global nature of its operations, the Board of directors has adopted certain rules which depart from the Belgian Corporate Governance Code. In summary, these rules are the following:

**Principle 5.3./1 (Appendix D) of the Code: "the Board should set up a nomination committee composed of a majority of independent non-executive directors":** The Board of directors appoints the chairman and members of the Nomination Committee from among the directors, including at least one member from among the independent directors. As the committee is composed exclusively of non-executive directors who are independent of management and free from any business relationship that could materially interfere with the exercise of their independent judgment, the Board considers that the composition of this committee achieves the Code's aim.

**Principle 7.7. of the Code: "Non-executive directors should not be entitled to performance-related remuneration such as bonuses, stock-related, long-term incentive schemes, fringe benefits or pension benefits":** The remuneration of the Board members is composed of a fixed fee and a fixed number of stock-options, which makes it simple, transparent and easy for shareholders to understand.

The company's long-term incentive option plan deviates from the Belgian Code on Corporate Governance as it provides for share-based payments to non-executive directors. The Board is

of the opinion that the company's share-based incentive compensation is in line with compensation practices of directors at peer companies globally. The successful strategy and sustainable development of the company over the past 10 years demonstrates that the compensation of directors, which includes a fixed number of stock-options, does ensure that the independence of the Board members in their role of guidance and control of the company is preserved, and that the directors' interests remain fully aligned with the long-term interests of the shareholders. In particular, the extension of the vesting period of the options from 3 to 5 years which is applicable as of 2014 should foster a sustainable and long-term commitment to pursue the company's best interests.

It should also be noted that options may only be granted upon the recommendation of the Remuneration Committee. Any such recommendation must be subsequently approved by the Board and then by the shareholders in a general meeting.

**Principle 7.13 of the Code: "Schemes under which executive managers are remunerated in shares, share options or any other rights to acquire shares should be subject to prior shareholder approval by way of a resolution at the general shareholders meeting. The approval should relate to the scheme itself and not to the grant of share-based benefits under the scheme to individuals":** In order to maintain consistency of benefits granted to executives and to encourage international mobility of executives, an Options Exchange Program was approved by the annual shareholders meeting of 27 April 2010. Under the Exchange Program unvested options can be exchanged against restricted shares. Since the options that could be exchanged under the program have vested on 1 January 2014, the program has been extended to certain options that will vest on 1 January 2019. As a variant to this program, the Board has also approved the early release of the vesting conditions of certain unvested options, provided that the shares that result from the exercise of the options remain locked-up until 31 December 2023. These variations to the original Exchange program were not submitted to the prior approval of the shareholders' meeting, as the Board is of the opinion that they remain fully consistent with the original program and were necessary to enable the strategic relocation of the executives without delay.

## **1.2. New York Stock Exchange Listing**

Further to the New York Stock Exchange listing of American depositary shares ("ADS's") representing ordinary shares of Anheuser-Busch InBev, the New York Stock Exchange Corporate Governance rules for Foreign Private Issuers are applicable to the company. Anheuser-Busch InBev has also registered under the US Securities and Exchange Act of 1934, as amended. As a result, it is also subject to the U.S. Sarbanes-Oxley Act of 2002 and to certain US Securities laws and regulations relating to corporate governance.

## **1.3. Specific Corporate Governance initiatives**

### ***1.3.1. Fostering ethical conduct***

The Board of directors of Anheuser-Busch InBev encourages management to promote, adhere to and maintain the highest standards of ethical behavior and transparency. Therefore, ethical rules have been established and are reinforced by Anheuser-Busch InBev's internal codes and policies. This fosters responsible business conduct by all employees.

Anheuser-Busch InBev's Code of Business Conduct sets out the ethical standards to which all employees are expected to adhere. It requires employees to comply with all laws, to disclose any relevant conflicts of interests, to act at all times in the best interests of the company and to conduct all their dealings in an honest and ethical manner. The Code of Business Conduct also covers the confidentiality of information, limits on the acceptance of gifts or entertainment, and the appropriate use of the company's property. The Code of Business Conduct is supplemented by the Global Anti-Corruption Policy, which defines employees' responsibilities and expected behavior. It states clearly that Anheuser-Busch InBev's employees are strictly prohibited from, either directly or indirectly, offering, promising,

authorizing or giving anything of value to any individual with the aim of obtaining or retaining business or influencing business or governmental decision-making in connection with Anheuser-Busch InBev's commercial activities.

In line with this commitment to integrity, Anheuser-Busch InBev has implemented a whistle-blowing system by means of a Compliance Helpline that provides employees with simple and secure ways to confidentially and, if so desired, anonymously, report activities in violation of the Code of Business Conduct based on a clear policy and applicable legislation.

### ***1.3.2. Demonstrating Anheuser-Busch InBev's commitment to shareholder communication***

Anheuser-Busch InBev is committed to creating value for its shareholders. The company encourages its shareholders to take an active interest in the company. In support of this objective, it provides quality information, in a timely fashion, through a variety of communication tools. These include annual reports, half-yearly reports, quarterly statements, the Global Citizenship Report, financial results announcements, briefings, and a section that is dedicated to investors on the Anheuser-Busch InBev website.

Anheuser-Busch InBev recognizes that a commitment to disclosure builds trust and confidence with shareholders and the public in general. The company adopted a Disclosure Manual to demonstrate its commitment to best practices in transparency. This manual is designed to ensure that there is full, consistent and timely disclosure of company activities.

### ***1.3.3. Upholding shareholder rights***

Prior to the annual shareholders' meeting, shareholders are invited to submit any questions they have for the Chairman or the CEO for discussion during the meeting.

The agenda for the shareholders' meeting and all related documents are also posted on the Anheuser-Busch InBev website at least 30 days in advance of any shareholders' meeting. Shareholders have the right to vote on various resolutions related to company matters. If they are unable to attend a meeting, they can submit their votes by mail or appoint a proxy. Minutes of the meetings and results of the votes are posted on the Anheuser-Busch InBev website immediately after the meeting.

### ***1.3.4. Preventing the abuse of inside information***

The company's Code of Dealing is applicable to all members of the Board of directors of the company and to all employees. The Code of Dealing aims to prevent the abuse of inside information, especially in periods leading up to an announcement of financial results or leading up to price-sensitive events or decisions.

The Code of Dealing prohibits dealing in any shares during a closed period, i.e., a period of 15 days preceding any results announcement of the company. In addition, before dealing in any shares of the company, the members of the Board of directors of the company and the members of its Executive Board of Management must obtain clearance from a Clearance Committee and report back to the committee once the transaction has taken place.

Compliance with the Code of Dealing is reinforced and monitored through the company's Compliance Program.

In accordance with the Belgian regulation on the prevention of market abuse, the company establishes lists of insiders. In addition, pursuant to the same regulation, members of the Executive Board of Management and of the Board of directors notify all their trades to the Belgian Financial Services and Markets Authority, which publishes these notifications on its website.

### **1.3.5. Corporate Social Responsibility**

Anheuser-Busch InBev's dream is to be the *Best Beer Company Bringing People Together For a Better World*. In pursuing this dream, the company strives to strike a balance between generating great business results and managing its environmental and social responsibilities. Sustainability is central to the company's culture and embedded in the way the company does business.

Since 2005, Anheuser-Busch InBev has published its annual Global Citizenship Report that outlines its targets and progress made in the following areas:

- responsible drinking;
- environment; and
- community.

The Global Citizenship Report is available on the Anheuser-Busch InBev website, [www.ab-inbev.com/social-responsibility/global-citizenship-report](http://www.ab-inbev.com/social-responsibility/global-citizenship-report), which is a section of the website specifically dedicated to the company's initiatives and achievements related to corporate social responsibility.

## 2. THE BOARD OF DIRECTORS

### 2.1. Structure and composition

The Board of directors currently consists of 14 members, all of whom are non-executives. The roles and responsibilities of the Board, its composition, structure and organization are described in detail in Anheuser-Busch InBev's Corporate Governance Charter. This Corporate Governance Charter includes the criteria that directors must satisfy to qualify as independent directors.

Directors are appointed for a maximum term of four years, which is renewable. The upper age limit for directors is 70, although exceptions can be made in special circumstances.

The Nomination Committee identifies persons qualified to become Board members and recommends director candidates for nomination by the Board and appointment by the shareholders' meeting. According to the Belgian Companies Code, as amended by the Law of 28 July 2011 on gender diversity on the Board, at least one third of the directors will have to be women as of 1 January 2019. When recommending a candidate for appointment as member of the Board, the Nomination Committee will conduct the search and propose nominations based on merit against objective criteria with due regard for the benefits of diversity on the board, including background, experience, skill sets and gender. Anheuser-Busch InBev will continue its efforts towards fostering gender diversity on its Board in the coming years.

At the annual shareholders' meeting held on 30 April 2014, the mandate of Mr. Kees Storm, Chairman of the Board, and Mr. Mark Winkelman was renewed for a term of 1 year. The mandates of Mr. Alexandre Van Damme, Mr. Grégoire de Spoelberch, Mr. Marcel Herrmann Telles and Mr. Carlos Alberto Sicupira were renewed for a term of 4 years. In addition, Mr. Paulo Lemann was appointed as successor for Mr. Jorge Paulo Lemann for a term of 4 years and Mr. Alexandre Behring was appointed as successor for Mr. Roberto Thompson for a term of 4 years. Mr. Elio Leoni Sceti was appointed as a new additional independent director for a term of 4 years. Finally, further to the completion of the combination with Grupo Modelo S.A.B. de CV on 4 June 2013, Mrs. Maria Asuncion Aramburuzabala and Mr. Valentin Diez Morodo were appointed as non-executive, non-independent directors, for a term of 4 years.

The mandates of Mr. Kees Storm, Chairman of the Board, Mr. Olivier Goudet, Chairman of the Audit Committee, Mr. Paul Cornet de Ways Ruart, Mr. Stéfan Descheemaeker and Mr. Mark Winkelman will come to an end immediately after the annual shareholders' meeting to be held on 29 April 2015. Their mandates are renewable. The proposal of the Board to the shareholders regarding the renewal of these directors, the appointment of any successor or any new additional director will be based on a recommendation of the Nomination Committee and disclosed in the convening notice for the annual shareholders' meeting to be held on 29 April 2015.

The composition of Anheuser-Busch InBev's Board of directors is currently as follows:

<b>Name</b>	<b>Date of birth Nationality</b>	<b>Function</b>	<b>Term started</b>	<b>Term expires</b>
Maria Asuncion Aramburuzabala	°1963, Mexican	Non Executive, Non-Independent director	2014	2018
Alexandre Behring	°1967, Brazilian	Non-Executive director, nominated by the holders of class B Stichting InBev certificates	2014	2018

Paul Cornet de Ways Ruart	°1968, Belgian	Non-Executive director, nominated by the holders of class A Stichting InBev certificates	2011	2015
Stéfan Descheemaeker	°1960, Belgian	Non-Executive director, nominated by the holders of class A Stichting InBev certificates	2008	2015
Grégoire de Spoelberch	°1966, Belgian	Non-Executive director, nominated by the holders of class A Stichting InBev certificates	2007	2018
Valentin Diez Morodo	°1940, Mexican	Non-Executive, Non-Independent director	2014	2018
Olivier Goudet	°1964, French	Non-Executive Independent director	2011	2015
Paulo Lemann	°1968, Brazilian	Non-Executive director, nominated by the holders of class B Stichting InBev certificates	2014	2018
Elio Leoni Sceti	°1966, Italian	Non-Executive Independent director	2014	2018
Carlos Alberto da Veiga Sicupira	°1948, Brazilian	Non-Executive director, nominated by the holders of class B Stichting InBev certificates	2004	2018
Kees Storm	°1942, Dutch	Non-Executive Independent director	2002	2015
Marcel Herrmann Telles	°1950, Brazilian	Non-Executive director, nominated by the holders of class B Stichting InBev certificates	2014	2018
Alexandre Van Damme	°1962, Belgian	Non-Executive director, nominated by the holders of class A Stichting InBev certificates	1992	2018
Mark Winkelman	°1946, Dutch	Non-Executive Independent director	2004	2015

## **2.2. Functioning**

In 2014, the Board held nine regular meetings and three extraordinary telephonic meetings. Several of the regular meetings were held in the geographical Zones in which the company has operations. On these occasions, the Board was provided with a comprehensive briefing of the relevant geographical Zone and market. These briefings included an overview of performance, key challenges facing the market and the steps being taken to address the challenges. Several of these visits also provided the Board members with the opportunity to meet with employees, trainees, customers and other stakeholders.

Major Board agenda items in 2014 included the long-range plan; achievement of targets; sales figures and brand health; reporting and budget; consolidated results; strategic direction; culture and people, including management succession planning; new and ongoing investment; capital market transactions; external growth and acquisitions; corporate social responsibility and sustainability as well as discussions on governance and Board succession planning. The average attendance rate at Board meetings in 2014 was 94%.

In 2014, the Board has been assisted by four Committees: the Audit Committee, the Finance Committee, the Remuneration Committee and the Nomination Committee.

The composition of the four Committees is currently as follows:

	<b>Audit Committee</b>	<b>Nomination Committee</b>	<b>Finance Committee</b>	<b>Remuneration Committee</b>
Maria Asuncion Aramburuzabala				
Alex Behring			Member	
Paul Cornet de Ways Ruart				
Stéfan Descheemaeker			Member	
Grégoire de Spoelberch		Member		
Valentin Diez				
Olivier Goudet	<b>Chairman</b>			Member
Paulo Lemann			Member	
Elio Leoni Sceti				Member
Carlos Alberto da Veiga Sicupira		Member		
Kees Storm	Member	Member		
Marcel Herrmann Telles		<b>Chairman</b>		<b>Chairman</b>
Alexandre Van Damme		Member	<b>Chairman</b>	
Mark Winkelman	Member		Member	

#### Audit Committee

In accordance with the requirements of the Belgian Companies Code, the Audit Committee is composed exclusively of non-executive Board members and at least one of its members, i.e. Mr. Olivier Goudet, qualifies as an independent director within the meaning of article 526ter of the Belgian Companies Code. Mr. Goudet holds a degree in engineering from l'Ecole Centrale de Paris and graduated from the ESSEC Business School in Paris with a major in finance. He has extensive experience in accounting and audit which he has obtained, among others, as Executive Vice President and Chief Financial Officer of Mars, Incorporated.

Each member of the Audit Committee also qualifies as an independent director under Rule 10A of the US Securities Exchange Act of 1934, as amended.

In 2014, the Audit Committee met ten times. During its meetings, the Committee reviewed the financial statements of the company, the annual report, half-yearly and quarterly statements, as well as related results announcements. The Committee also considered issues arising from internal audits conducted by the group's Internal Audit department and the implementation of the company's Compliance Program. The group's obligations under Sarbanes Oxley, the review of the independence of the external auditor and a quarterly status

of significant litigation were some of the other important topics on the agenda of the Committee. The members of the Committee attended all meetings.

#### Finance Committee

The Finance Committee met four times in 2014. Committee discussions included treasury updates and overall risk management strategy including but not limited to risks related to commodities, interest rates, currencies and liquidity, hedging policies, the debt profile and capital structure of the group, pensions, dividends and the disclosure policy of the company. The members of the Committee attended all meetings.

#### Nomination Committee

The Nomination Committee's principal role is to guide the Board succession process. The Committee identifies persons qualified to become Board members and recommends director candidates for nomination by the Board and appointment by the shareholders' meeting.

The Committee met four times in 2014 and discussions included the nomination of directors for appointment or renewal by the annual shareholders' meeting, management targets, the evaluation of the Board and its committees, the global management trainee program and succession planning for key executive functions. The members of the Committee attended all meetings.

#### Remuneration Committee

In accordance with the requirements of the Belgian Companies Code, the Remuneration Committee is composed exclusively of non-executive Board members and a majority of its members, i.e. Mr. Olivier Goudet and Mr. Elio Leoni Sceti, qualify as independent directors within the meaning of article 526ter of the Belgian Companies Code.

The Remuneration Committee's principal role is to guide the Board with respect to all its decisions relating to the remuneration policies for the Board, the CEO and the Executive Board of Management and on individual remuneration packages of directors, the CEO and members of the Executive Board of Management.

The Committee met four times in 2014 and discussions included achievement of targets, Executive and Board compensation, Executive shares and options schemes, Long Term Incentive grants to directors and special incentives. The members of the Committee attended all meetings.

### **2.3. Evaluation of the Board and its committees**

Annually the Board and its committees perform an evaluation of their performance, at the initiative of the Chairman of the Board with respect to the performance of the Board as a whole and at the initiative of the Chairman of each respective committee with respect to the performance of the Board committees.

The evaluation constitutes a separate agenda item for a physical meeting of the Board or its committee. Attendance of all directors is required during such meeting and discussions take place in executive session in the absence of management. A third party may act as facilitator.

During such meeting, each director is requested to comment on and evaluate the following topics:

- effectiveness of Board and committee operations (e.g. checking that important issues are suitably prepared and discussed, time available for discussion of important policy matters, checking availability and adequacy of pre-read, etc.);
- the qualifications and responsibilities of individual directors (e.g. actual contribution of each director, the director's presence at the meetings and his/her involvement in discussions, impact of changes to the director's other relevant commitments outside the company).
- effectiveness of oversight of management and interaction with management;
- composition and size of the Board and committees. Evaluation will at least take into account the following criteria:

- director independence: an affirmative determination as to the independence will be made in accordance with the independence criteria published in the Corporate Governance Charter.
- other commitments of directors: the outside Board commitments of each director enhance experience and perspective of directors, but will be reviewed on a case-by-case basis to ensure that each director can devote proper attention to the fulfillment of his oversight responsibilities.
- disqualifying circumstances: certain circumstances may constitute a disqualification for membership on the Board (e.g. Board membership of a major supplier, customer or competitor of the company, membership of a federal or regional government). Circumstances will be evaluated on a case-by-case basis to ensure that directors are not conflicted.
- skills and previous contributions: the company expects that all directors prepare for, attend and participate actively and constructively in all meetings; exercise their business judgment in good faith; focus their efforts on ensuring that the company's business is conducted so as to further the interests of the shareholders; and become and remain well informed about the company, business and economic trends that affect the company and about the principles and practices of sound Corporate Governance.

Following review and discussion of the responses, the Chairman of the Board or the Chairman of the respective committee may table proposals to enhance the performance or effectiveness of the functioning of the Board or of the respective committee. Advice can be requested from a third-party expert.

The evaluation of the Audit Committee is performed at least once a year and is achieved by means of a written process, each member of the committee being requested to comment and provide a numerical rating on a number of questions included in a written questionnaire. Questions in the questionnaire address the composition of the committee, the understanding of the business and its risks, the oversight of financial reporting processes, including internal controls and the oversight of the internal and external audit functions. For significant questions that have obtained a low score on the proposed efficiency scale, an action plan is discussed during a meeting of the committee. The analysis of the questionnaire and the agreed action plan are subsequently presented to the entire Board.

#### **2.4. Certain transactions and other contractual relationships**

There are no transactions or other contractual relationships to be reported between the company and its Board members that gave rise to conflicting interests as defined in the Belgian Companies code.

The company is prohibited from making loans to directors, whether for the purpose of exercising options or for any other purpose.

### **3. CHIEF EXECUTIVE OFFICER AND EXECUTIVE BOARD OF MANAGEMENT**

The Chief Executive Officer (CEO) is entrusted by the Board with responsibility for the day-to-day management of the company. The CEO has direct operational responsibility for the entire company. The CEO leads an Executive Board of Management (EBM) which comprises eight global functional heads and six Zone presidents including the Chief Executive Officer of Ambev (Bernardo Pinto Paiva), who reports to the Board of directors of Ambev.

As of 1 January 2015, João Castro Neves, Zone President Latin America North and CEO of Ambev, has been appointed Zone President North America. He has been succeeded by Bernardo Pinto Paiva, AB InBev's Chief Sales Officer. Luiz Fernando Edmond, Zone President North America, has moved to a global role, becoming AB InBev's Chief Sales Officer.

Our Executive Board of Management currently consists of the following members:

<b>Name</b>	<b>Function</b>
Carlos Brito .....	Chief Executive Officer
Felipe Dutra .....	Chief Financial and Technology Officer
Claudio Braz Ferro .....	Chief Supply Officer
Miguel Patricio .....	Chief Marketing Officer
Sabine Chalmers .....	Chief Legal and Corporate Affairs Officer
Claudio Garcia .....	Chief People Officer
Luiz Fernando Edmond .....	Chief Sales Officer
Tony Milikin.....	Chief Procurement Officer
Jo Van Biesbroeck .....	Chief Strategy Officer
Michel Doukeris.....	Zone President Asia Pacific
Stuart MacFarlane .....	Zone President Europe
Ricardo Tadeu .....	Zone President Mexico
Marcio Froes.....	Zone President Latin America South
João Castro Neves.....	Zone President North America
Bernardo Pinto Paiva.....	Zone President Latin America North

#### **4. INTERNAL CONTROL AND RISK MANAGEMENT SYSTEMS**

The Board of directors and the Executive Board of Management are responsible for establishing and maintaining adequate internal controls and risk management systems. Internal control is the process designed to provide reasonable assurance regarding achievement of objectives related to effectiveness and efficiency of operations, reliability of financial reporting and compliance with applicable laws and regulations. Risk management is the process designed to identify potential events that may affect the company and to manage risks to be within its risk appetite.

Without prejudice to the responsibilities of the Board as a whole, the Audit Committee oversees financial and business risk management and discusses the process by which management assesses and manages the company's exposure to those risks and the steps taken to monitor and control such exposure.

The company's major risk factors and uncertainties are described in the Risks and Uncertainties section of the Management report in AB InBev's annual report.

The company has established and operates its internal control and risk management systems based on guidelines issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). The internal control system is based upon COSO's Internal Control-Integrated Framework of 2013 and its risk management system is based on COSO's Enterprise Risk Management Framework of 2004.

##### *Financial reporting*

The Executive Board of Management is responsible for establishing and maintaining adequate internal controls over financial reporting. The company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with International Financial Reporting Standards. Internal controls over financial reporting include those written policies and procedures that:

- ⌘ pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- ⌘ provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with International Financial Reporting Standards;

- provide reasonable assurance that receipts and expenditures of the company are being made only in accordance with authorization of management and directors of the company; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of assets that could have a material effect on the consolidated financial statements.

Internal control over financial reporting includes the assessment of the relevant risks, the identification and monitoring of key controls and actions taken to correct deficiencies as identified. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

The Executive Board of Management assessed the effectiveness of the company's internal control over financial reporting as of 31 December 2014. As indicated above, management based this assessment on criteria for effective internal control over financial reporting described in "*Internal Control – Integrated Framework*" issued by COSO in May 2013. The assessment included an evaluation of the design of the company's internal control over financial reporting and testing of its operational effectiveness. Based on this assessment, the Executive Board of Management determined that, as of 31 December 2014, the company maintained effective internal control over financial reporting.

The Board of directors and the Audit Committee reviewed the Executive Board of Management's assessment. The review related among other things to ensuring that there are no significant deficiencies or material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the company's ability to record, process, summarize and report financial information, and to the existence of any fraud, whether or not material, that involves management or other employees who have a significant role in the company's internal control over financial reporting.

In addition, as a result of the listing of Anheuser-Busch InBev on the New York Stock Exchange, the company must adhere to Section 404 of the U.S. Sarbanes-Oxley Act of 2002. As a consequence, the company is required to provide on a yearly basis a management report on the effectiveness of the company's internal control over financial reporting, as described in the Section and the rules implementing such act. Management's report and the Statutory Auditor's related opinion regarding the company's relevant financial year, will be included in the company's Annual Report on Form 20-F for such year, which is required to be filed with the U.S. Securities and Exchange Commission.

#### Internal Audit

The company has a professional and independent internal audit department. The appointment of the Head of internal audit is reviewed by the Audit Committee. The Audit Committee reviews internal audit's risk assessment and annual audit plan and regularly receives internal audit reports for review and discussion.

Internal control deficiencies identified by internal audit are communicated in a timely manner to management and periodic follow-up is performed to ensure corrective action has been taken.

#### Compliance

Anheuser-Busch InBev has a Compliance Program which fosters a culture of ethics, integrity and lawful behavior in the company. This program is based upon the Code of Business Conduct and the Anti-Corruption Policy, which are available on the company's website and intranet. The Compliance Program further ensures compliance with applicable laws and regulations and the obtaining of an annual certification by management of compliance with the Code of Business Conduct.

A set of internal controls has been implemented and is periodically assessed at the Global and Local Compliance Committees, the Audit Committee and within the framework of internal audit.

The Global Compliance Committee, chaired by the Chief Legal & Corporate Affairs Officer, assesses regulatory and ethical compliance risks for the company from a global perspective and provides strategic direction for the activities of the compliance function. On a bi-monthly basis, the Global Compliance Committee reviews the operation of the Compliance Program and follows-up on the results of the reports submitted through the company's Compliance Helpline (whistle-blowing platform). In addition to the Global Compliance Committee, each Zone has its own Local Compliance Committee, which addresses local compliance matters.

The Audit Committee reviews the operation of the Compliance Program and the results of any compliance reviews or reports submitted through the company's global Compliance Helpline. On a regular basis, the Audit Committee also reviews the significant legal, compliance and regulatory matters that may have a material effect on the financial statements or the company's business, including material notices to or inquiries received from governmental agencies.

Reinforcing the company's firm commitment to a culture of compliance, a dedicated Compliance team has been created.

The Compliance Program is ranked in the 2014 Transparency International report, *Transparency in Corporate Reporting* ([www.transparency.org](http://www.transparency.org)), which evaluates the transparency of corporate reporting by the world's 124 largest publicly listed companies. The report assesses the disclosure practices of companies a.o. with respect to their anti-corruption programs.

## 5. SHAREHOLDERS STRUCTURE

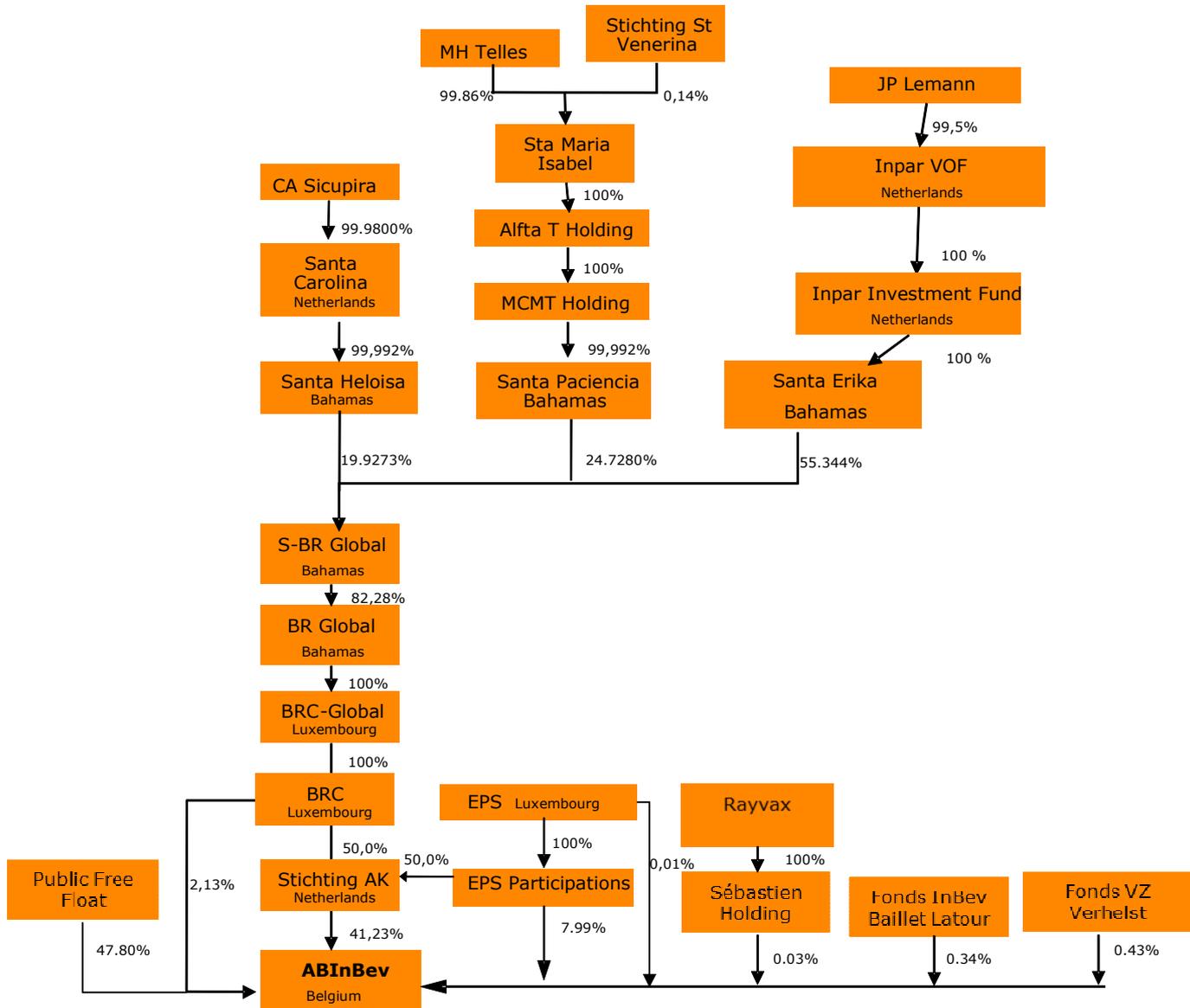
### 5.1. Shareholders' structure

The following table shows the shareholders' structure on the date specified below based on the notifications made to the company and to the Belgian Financial Services and Markets Authority ("FSMA") by the shareholders specified below according to article 6 of the Belgian law of 2 May 2007 on the notification of significant shareholdings and according to article 74 of the Belgian law of 1 April 2007 on public take-over bids or based on information included in public filings with the US Securities and Exchange Commission. The first ten entities mentioned in the table act in concert and hold 838,902,092 ordinary shares of the company, representing 52.16% of the voting rights as of 31 December 2014.

Shareholder	Number of shares	Percentage of voting rights	Date last notification
<b>1.</b> <i>Stichting Anheuser-Busch InBev, stichting administratiekantoor under Dutch law</i>	663,074,831	41.23%	31 December 2014
<b>2.</b> <i>Eugénie Patri Sébastien (EPS) SA under Luxembourg law, affiliated to Stichting Anheuser-Busch InBev that it jointly controls with BRC Sàrl under Luxembourg law</i>	100,000	0.01%	31 December 2014
<b>3.</b> <i>EPS Participations Sàrl under Luxembourg law, affiliated to EPS, its parent company</i>	128,437,141	7.99%	31 December 2014
<b>4.</b> <i>Rayvax Société</i>	10	< 0.01%	31 December 2014

<i>d'Investissements SA under Belgian law</i>			
<b>5.</b> Sébastien Holding SA under Belgian law, affiliated to Rayvax Société d'Investissements, its parent company	484,794	0.03%	31 December 2014
<b>6.</b> BRC Sàrl under Luxembourg law, affiliated to Stichting Anheuser-Busch InBev that it jointly controls with EPS SA under Luxembourg law	34,322,236	2.13%	31 December 2014
<b>7.</b> Stichting Fonds InBev - Baillet Latour	0	0.00%	31 December 2014
<b>8.</b> Fonds InBev – Baillet Latour sprl with a social purpose under Belgian law affiliated to Stichting Fonds InBev-Baillet Latour under Dutch law, that controls it	5,485,415	0.34%	31 December 2014
<b>9.</b> Fonds Verhelst sprl with a social purpose	0	0.00%	31 December 2014
<b>10.</b> Fonds Voorzitter Verhelst sprl with a social purpose under Belgian law affiliated to Fonds Verhelst sprl with a social purpose under Belgian law, that controls it	6,997,665	0.43%	31 December 2014
<b>11.</b> Anheuser-Busch InBev SA/NV under Belgian law	356,336	0.02%	31 December 2014
<b>12.</b> Brandbrew SA under Luxembourg law, affiliated to Anheuser-Busch InBev SA/NV that controls it	525,894	0.03%	31 December 2014
<b>13.</b> Capital Research & Management Cy, California, USA	47,828,428	2.98%	3 February 2011
<b>14.</b> Janus Capital Management LLC, Colorado, USA	46,872,867	2.92%	23 March 2010
<b>15.</b> Fidelity Management & Research LLC, Massachusetts, USA	48,561,873	3.03%	16 September 2009
<b>16.</b> BlackRock, Inc., New York, USA	undisclosed	< 3.00%	25 February 2014

The following chart shows the structure of the controlling shareholders of Anheuser-Busch InBev SA/NV acting in concert (situation as at 31 December 2014).



1. Shareholders' structure as at 31 December 2014 based on information provided to Anheuser-Busch InBev by those shareholders who are compelled to disclose their shareholdings pursuant to the Belgian law of 2 May 2007 on the notification of significant shareholdings, article 74 of the Belgian law of 1 April 2007 on public take-over bids and the Articles of Association of the Company or based on information included in public filings with the US Securities and Exchange Commission.
2. A Shareholders Agreement between EPS, EPS Participations, BRC and Stichting Anheuser-Busch InBev provides for equal voting and control rights of BRC and EPS over Stichting Anheuser-Busch InBev and, indirectly, over Anheuser-Busch InBev shares held by it.

3. *The Stichting Anheuser-Busch InBev, BRC, EPS, EPS Participations, Rayvax, Sébastien Holding, Fonds InBev Baillet Latour and Fonds Voorzitter Verhelst act in concert.*
4. *Anheuser-Busch InBev and its subsidiary, Brandbrew, together hold 0.05% of the company's shares as at 31 December 2014.*

## **5.2. Shareholders' arrangements**

In connection with the combination of Interbrew with Ambev, BRC, EPS, Rayvax Société d'investissements SA ("Rayvax") and the Stichting Anheuser-Busch InBev ("Stichting") entered into a shareholders' agreement on 2 March 2004 which provides for BRC and EPS to hold their interests in Anheuser-Busch InBev through the Stichting (except for approximately 128 million shares that are held directly or indirectly by EPS and except for approximately 34 million shares that are held by BRC as of 31 December 2014). The shareholders agreement was amended and restated on 9 September 2009. On 18 December 2013, EPS contributed its shares in Anheuser-Busch InBev and its certificates in Stichting Anheuser-Busch InBev to EPS Participations Sàrl ("EPS Participations"), under Luxembourg law, with the exception of 100,000 Anheuser-Busch InBev shares. Subsequently, EPS Participations joined the concert constituted by EPS, Rayvax, BRC and the Stichting and adhered to the shareholders' agreement. On 18 December 2014, the Stichting, BRC, EPS, EPS Participations and Rayvax entered into a new shareholders' agreement that replaced the previous shareholders' agreement of 2009. On 16 January 2015, EPS transferred one Anheuser-Busch InBev share to the Stichting for certification by the latter, so that on 16 January 2015, the Stichting held 663,074,832 Anheuser-Busch InBev shares and EPS held 99,999 Anheuser-Busch InBev shares.

The shareholders' agreement addresses, among other things, certain matters relating to the governance and management of the Stichting and Anheuser-Busch InBev as well as (i) the transfer of the Stichting certificates and (ii) the decertification and re-certification process of the Anheuser-Busch InBev shares and the circumstances in which the Anheuser-Busch InBev shares held by the Stichting may be de-certified and/or pledged at the request of BRC, EPS or EPS Participations. As of 16 January 2015, BRC held 331,537,416 class B Stichting certificates (indirectly representing 331,537,416 shares), EPS held 1 class A Stichting certificate (indirectly representing 1 share) and EPS Participations held 331,537,415 class A Stichting certificates (indirectly representing 331,537,415 shares).

Pursuant to the terms of the shareholders' agreement, BRC and EPS jointly and equally exercise control over the Stichting and the Anheuser-Busch InBev shares held by it. Among other things, BRC and EPS have agreed that the Stichting will be managed by an eight-member Board of directors and that each of BRC and EPS will have the right to appoint four directors to the Stichting Board. At least seven of the eight Stichting directors must be present or represented in order to constitute a quorum, and any action to be taken by the Stichting Board will, subject to certain qualified majority conditions, require the approval of a majority of the directors present or represented, including at least two directors appointed by BRC and two directors appointed by EPS. Subject to certain exceptions, all decisions of the Stichting with respect to the Anheuser-Busch InBev shares it holds, including how its Anheuser-Busch InBev shares will be voted at all shareholders' meetings of Anheuser-Busch InBev will be made by the Stichting Board.

The shareholders' agreement requires the Stichting Board to meet prior to each shareholders' meeting of Anheuser-Busch InBev to determine how the shares held by the Stichting will be voted.

The shareholders' agreement provides for restrictions on the ability of BRC and EPS Participations to transfer their Stichting certificates (and consequently the Anheuser-Busch InBev shares held by the Stichting).

In addition, the shareholders' agreement also requires EPS, EPS Participations, BRC and Rayvax, as well as any other potential holder of certificates issued by the Stichting, to vote their Anheuser-Busch InBev shares in the same manner as the Anheuser-Busch InBev shares held by the Stichting. The abovementioned persons are also required to use their best efforts

so that their permitted transferees under the shareholders' agreement, whose shares are not held through the Stichting and who have decided to attend a shareholders' meeting of Anheuser-Busch InBev, vote their Anheuser-Busch InBev shares in the same manner as the Anheuser-Busch InBev shares held by the Stichting and to effect any free transfers of their Anheuser-Busch InBev shares in an orderly manner of disposal that does not disrupt the market for the Anheuser-Busch InBev shares and in accordance with any conditions established by Anheuser-Busch InBev to ensure such orderly disposal. In addition, under the shareholders' agreement, EPS, EPS Participations and BRC agree not to acquire any shares of capital stock of Ambev, subject to limited exceptions.

Pursuant to the shareholders' agreement, the Stichting Board proposes to Anheuser-Busch InBev's shareholders' meeting for approval the nomination of eight directors, among which each of BRC and EPS have the right to nominate four directors. In addition, the Stichting Board proposes the nomination of three to six directors to Anheuser-Busch InBev's board who are independent of Anheuser-Busch InBev's shareholders.

The shareholders' agreement will remain in effect for an initial term until 27 August 2024. Thereafter, it will be automatically renewed for successive terms of 10 years each unless, not later than two years prior to the expiration of the initial or any successive 10-year term, either party notifies the other of its intention to terminate the shareholders' agreement.

In addition, the Stichting has entered into a voting agreement with Fonds InBev-Baillet Latour SPRL with social purpose and Fonds Voorzitter Verhelst BVBA with social purpose. This agreement provides for consultations between the three bodies before any shareholders' meeting to decide how they will exercise the voting rights attached to the shares. This agreement will expire on 16 October 2016, but is renewable.

## **6. ITEMS TO BE DISCLOSED PURSUANT TO ARTICLE 34 OF THE BELGIAN ROYAL DECREE OF 14 NOVEMBER 2007**

According to article 34 of the Belgian Royal Decree of 14 November 2007, Anheuser-Busch InBev hereby discloses the following items:

### **6.1. Capital structure and authorizations granted to the Board**

The share capital of the company is represented by ordinary shares.

Anheuser-Busch InBev may increase or decrease its share capital with the specific approval of a shareholders' meeting. The shareholders may also authorize the Board of directors to increase the share capital. Such authorization must be limited in time and amount. In either case, the shareholders' approval or authorization must satisfy the quorum and majority requirements applicable to amendments to the articles of association. On 30 April 2014, the shareholders authorized the Board of directors to increase the share capital of Anheuser-Busch InBev to an amount not to exceed 3% of the total number of shares issued and outstanding on 30 April 2014 (i.e. 1,608,242,156). This authorization has been granted for a period of 5 years. It can be used for several purposes, including when sound management of the company's business would call for a restructuring, an acquisition of shares or assets in one or more companies, or generally, an increase in Anheuser-Busch InBev's equity.

Anheuser-Busch InBev's Board of directors has been authorized by the shareholders' meeting to acquire, on or outside the stock exchange, Anheuser-Busch InBev shares up to maximum 20% of the issued shares for a unitary price which will not be lower than 1 Euro and not higher than 20% above the highest closing price in the last 20 trading days preceding the transaction. This authorization is valid for 5 years from 30 April 2014.

## **6.2. Transfer of shares and shareholders' arrangements**

Each share entitles the holder to one vote. The articles of association of the company do not contain any restriction on the transfer of the shares. Please refer to the sections above on the Shareholders' structure and arrangements.

## **6.3. Significant agreements or securities that may be impacted by a change of control on the company**

1. **Warrants under the long-term incentive plan.** Until 2013, Anheuser-Busch InBev has issued, on a regular basis, warrants/subsorption rights under its long-term incentive plan for the benefit of its Board members and, until 2007, for the benefit of the members of its Executive Board of Management and other senior employees (the "LTI"). Pursuant to the terms and conditions of the LTI, in the event of a modification, as a result of a public bid or otherwise, of the (direct or indirect) control (as defined under Belgian law) exercised over Anheuser-Busch InBev, the holders of warrants shall have the right to exercise them within one month of the date of change of control, irrespective of exercise periods/limitations provided by the plan. Subscription rights not exercised within such time period shall again be fully governed by the normal exercise periods/limitations provided by the plan.

On 30 April 2014, the annual shareholders meeting decided that all the outstanding LTI warrants were automatically converted into LTI stock options, i.e. the right to purchase existing shares instead of the right to subscribe to newly-issued shares, with effect on 1 May 2014. Accordingly, all subscription rights outstanding on 1 May 2014 have become without object, with effect on the same date. The terms and conditions of the replacement LTI stock options are identical to those of the subscription rights, including regarding the exercise price and the exercise conditions and periods, except to the extent strictly needed to take into account that existing shares instead of new shares will be delivered. Currently in aggregate, there are 1.09 million LTI stock options outstanding under the plan, entitling holders to purchase the same number of existing ordinary shares of Anheuser-Busch InBev.

2. **USD 13,000,000,000 Senior Facilities Agreement.** In accordance with Article 556 of the Belgian Companies Code, the shareholders meeting of Anheuser-Busch InBev approved on 27 April 2010, (i) Clause 17 (*Mandatory Prepayment*) of the USD 13,000,000,000 Senior Facilities Agreement dated 26 February 2010 entered into by the company and Anheuser-Busch InBev Worldwide Inc. as original borrowers, the original guarantors and original lenders listed therein, Bank of America Securities Limited, Banco Santander, S.A., Barclays Capital, Deutsche Bank AG, London Branch, Fortis Bank SA/NV, ING Bank NV, Intesa Sanpaolo S.P.A., J.P. Morgan PLC, Mizuho Corporate Bank, Ltd, The Royal Bank of Scotland PLC, Société Générale Corporate and Investment Banking, and The Bank of Tokyo-Mitsubishi UFJ, LTD. as mandated lead arrangers and bookrunners and Fortis Bank SA/NV as agent and issuing bank (as amended and/or amended and restated from time to time) (the "2010 Senior Facilities Agreement") and (ii) any other provision of the 2010 Senior Facilities Agreement granting rights to third parties which could affect the company's assets or could impose an obligation on the Company where in each case the exercise of those rights is dependent on the launch of a public take-over bid over the shares of the company or on a "Change of Control" (as defined in the 2010 Senior Facilities Agreement). Pursuant to the 2010 Senior Facilities Agreement (a) "Change of Control" means "any person or group of persons acting in concert (in each case other than Stichting InBev or any existing direct or indirect certificate holder or certificate holders of Stichting InBev or any person or group of persons acting in concert with any such persons) gaining Control of the company, (b) "acting in concert" means "a group of persons who, pursuant to an agreement or understanding (whether formal or informal), actively co-operate, through the acquisition directly or indirectly of shares in the company by any of them, either directly or indirectly, to obtain Control of the company" and (c) "Control" means, in respect of the company, the "direct or indirect ownership of more than 50 per cent of the share capital or similar rights of ownership of the company or the power

*to direct the management and the policies of the company whether through the ownership of share capital, contract or otherwise” .*

Clause 17 of the 2010 Senior Facilities Agreement grants, in essence, to any lender under the 2010 Senior Facilities Agreement, upon a Change of Control over the company, the right (i) not to fund any loan or letter of credit (other than a rollover loan meeting certain conditions) and (ii) (by not less than 30 days written notice) to cancel its undrawn commitments and require repayment of its participations in the loans or letters of credit, together with accrued interest thereon, and all other amounts owed to such lender under the 2010 Senior Facilities Agreement (and certain related documents).

As of 31 December 2014, out of the USD 13,000,000,000, USD 0 billion remains outstanding under the 2010 Senior Facilities Agreement.

3. **EMTN Programme.** In accordance with article 556 of the Belgian Companies Code, the shareholders' meeting of Anheuser-Busch InBev approved on 24 April 2013 (i) Condition 7.5. of the Terms & Conditions (Redemption at the Option of the Noteholders (Change of Control Put)) of the 15,000,000,000 Euro updated Euro Medium Term Note Programme dated 16 May 2012 of Anheuser-Busch InBev SA/NV and Brandbrew SA (the "Issuers") and Deutsche Bank AG, London Branch, acting as Arranger, which may be applicable in the case of Notes issued under the Programme (the "EMTN Programme"), (ii) any other provision in the EMTN Programme granting rights to third parties which could affect the company's assets or could impose an obligation on the company where in each case the exercise of those rights is dependent on the occurrence of a "Change of Control" (as defined in the Terms & Conditions of the EMTN Programme). Pursuant to the EMTN Programme, (a) "Change of Control" means "any person or group of persons acting in concert (in each case other than Stichting Anheuser-Busch InBev or any existing direct or indirect certificate holder or certificate holders of Stichting Anheuser-Busch InBev) gaining Control of the company provided that a change of control shall not be deemed to have occurred if all or substantially all of the shareholders of the relevant person or group of persons are, or immediately prior to the event which would otherwise have constituted a change of control were, the shareholders of the company with the same (or substantially the same) pro rata interests in the share capital of the relevant person or group of persons as such shareholders have, or as the case may be, had, in the share capital of the company", (b) "acting in concert" means "a group of persons who, pursuant to an agreement or understanding (whether formal or informal), actively cooperate, through the acquisition directly or indirectly of shares in the company by any of them, either directly or indirectly, to obtain Control of the company", and (c) "Control" means the "direct or indirect ownership of more than 50 per cent of the share capital or similar rights of ownership of the company or the power to direct the management and the policies of the company whether through the ownership of share capital, contract or otherwise".

If a Change of Control Put is specified in the applicable Final Terms of the concerned notes, Condition 7.5. of the Terms & Conditions of the EMTN Programme grants, to any holder of such notes, in essence, the right to request the redemption of his notes at the redemption amount specified in the Final Terms of the notes, together, if appropriate, with interest accrued, upon the occurrence of a Change of Control and a related downgrade of the notes to sub-investment grade.

The change of control provision above is included in the Final Terms of:

- the 750,000,000 Euro 7.375% Notes due 2013 (Redeemed on 30 January 2013), the 600,000,000 Euro 8.625% Notes due 2017 and the 550,000,000 GBP 9.75% Notes due 2024, each issued by the company in January 2009;
- the 750,000,000 Euro 6.57% Notes due 2014, issued by the company in February 2009 (Redeemed on 27 February 2014);
- the 50,000,000 Euro FRN Notes that bear an interest at a floating rate of 3 month EURIBOR plus 3.90 %, issued by the company in April 2009 (Redeemed on 9 April 2014);

- the 600,000,000 CHF 4.50% Notes due 2014 (*Redeemed on 11 June 2014*), issued by Brandbrew SA in June 2009 (with a guarantee by the company);
- the 250,000,000 Euro 5.75% Notes due 2015 and the 750,000,000 GBP 6.50% Notes due 2017, each issued by the company in June 2009; and
- the 750,000,000 Euro 4% Notes due 2018, issued by the company in April 2010.

The series of Notes referred to in the above paragraph were issued pursuant to the 10,000,000,000 Euro initial Euro Medium Term Note Programme dated 16 January 2009 or the 15,000,000,000 Euro updated Euro Medium Term Note Programme dated 24 February 2010 (as applicable). The relevant change of control provisions contained in the Final Terms of such series of Notes were submitted to, and approved by, the shareholders meetings of Anheuser-Busch InBev held on 28 April 2009 and 27 April 2010, respectively.

There is no change of control clause included in the Final Terms of any series of Notes issued pursuant to the EMTN Programme by the company and/or Brandbrew SA after April 2010.

As a result of the update of the EMTN Programme on 22 August 2013 the Terms & Conditions of the updated EMTN Programme no longer provide for a Redemption at the option of the Noteholders (Change of Control Put).

4. **US Dollar Notes.** In accordance with article 556 of the Belgian Companies Code, the shareholders meeting of Anheuser-Busch InBev approved on 26 April 2011 (i) the Change of Control Clause of the USD 3,250,000,000 Notes issued on 29 and 26 March 2010, consisting of USD 1,000,000,000 2.50 % Notes due 2013, USD 750,000,000 3.625 % Notes due 2015, USD 1,000,000,000 5.00 % Notes due 2020 and USD 500,000,000 Floating Rate Notes due 2013 (the "Unregistered Notes issued in March 2010"), (ii) the Change of Control Clause of the USD 3,250,000,000 Registered Notes issued in September 2010, consisting of USD 1,000,000,000 2.50 % Notes due 2013 (*Redeemed on 26 March 2013*), USD 750,000,000 3.625 % Notes due 2015, USD 1,000,000,000 5.00 % Notes due 2020 and USD 500,000,000 Floating Rate Notes due 2013 (*Redeemed on 26 March 2013*) and offered in exchange for corresponding amounts of the corresponding Unregistered Notes issued in March 2010, in accordance with a US Form F-4 Registration Statement pursuant to an exchange offer launched by Anheuser-Busch InBev Worldwide Inc. in the U.S. on 5 August 2010 and expired on 2 September 2010 (the "Registered Notes issued in September 2010"), (iii) the Change of Control Clause of the USD 8,000,000,000 Registered Notes issued in March 2011, consisting of USD 1,250,000,000 7.20% Notes due 2014 (*Redeemed on 20 June 2011*), USD 2,500,000,000 7.75% Notes due 2019 and USD 1,250,000,000 8.20% Notes due 2039, USD 1,550,000,000 5.375 % Notes due 2014 (*Redeemed on 15 November 2014*), USD 1,000,000,000 6.875 % Notes due 2019 and USD 450,000,000 8.00 % Notes due 2039 and offered in exchange for corresponding amounts of the corresponding Unregistered Notes issued in January 2009 and of the corresponding Unregistered Notes issued in May 2009, in accordance with a US Form F-4 Registration Statement pursuant to an exchange offer launched by Anheuser-Busch InBev Worldwide Inc. in the U.S. on 11 February 2011 and expired on 14 March 2011 (the "Registered Notes issued in March 2011"), whereby each of the Unregistered Notes issued in March 2010, the Registered Notes issued in September 2010 and the Registered Notes issued in March 2011 were issued by Anheuser-Busch InBev Worldwide Inc. with an unconditional and irrevocable guarantee as to payment of principal and interest from Anheuser-Busch InBev SA/NV, and (iv) any other provision applicable to the Unregistered Notes issued in March 2010, the Registered Notes issued in September 2010 and the Registered Notes issued in March 2011 granting rights to third parties which could affect the company's assets or could impose an obligation on the company where in each case the exercise of those rights is dependent on the launch of a public take-over bid over the shares of the company or on a "Change of Control" (as defined in the Offering Memorandum with respect to the Unregistered Notes, as the case may be, and in the Registration Statement with respect to the Registered Notes). Pursuant to the Offering Memorandum and Registration Statement (a) "*Change of Control*" means "*any person or group of persons acting in concert (in each case other than Stichting Anheuser-Busch*

*InBev or any existing direct or indirect certificate holder or certificate holders of Stichting Anheuser-Busch InBev) gaining Control of the company provided that a change of control shall not be deemed to have occurred if all or substantially all of the shareholders of the relevant person or group of persons are, or immediately prior to the event which would otherwise have constituted a change of control were, the shareholders of the company with the same (or substantially the same) pro rata interests in the share capital of the relevant person or group of persons as such shareholders have, or as the case may be, had, in the share capital of the company”, (b) “Acting in concert” means “a group of persons who, pursuant to an agreement or understanding (whether formal or informal), actively cooperate, through the acquisition directly or indirectly of shares in the company by any of them, either directly or indirectly, to obtain Control of the company”, and (c) “Control” means the “direct or indirect ownership of more than 50 per cent of the share capital or similar rights of ownership of the company or the power to direct the management and the policies of the company whether through the ownership of share capital, contract or otherwise”.*

The Change of Control clause grants to any Noteholder, in essence, the right to request the redemption of his Notes at a repurchase price in cash of 101% of their principal amount (plus interest accrued) upon the occurrence of a Change of Control and a related downgrade in the Notes to sub-investment grade.

A similar change of control provision was approved by the shareholders’ meeting of Anheuser-Busch InBev on 28 April 2009 with respect to:

- the USD 5,000,000,000 Notes, consisting of USD 1,250,000,000 7.20% Notes due 2014 (*Exchanged for Registered Notes in an exchange offer that closed on 14 March 2011 and redeemed on 20 June 2011*), USD 2,500,000,000 7.75% Notes due 2019 and USD 1,250,000,000 8.20% Notes due 2039, each issued in January 2009 by Anheuser-Busch InBev Worldwide Inc. with an unconditional and irrevocable guarantee as to payment of principal and interest from Anheuser-Busch InBev SA/NV (the “Unregistered Notes issued in January 2009”).

A similar change of control provision was approved by the shareholders’ meeting of Anheuser-Busch InBev on 27 April 2010 with respect to:

- the USD 3,000,000,000 Notes issued in May 2009, consisting of USD 1,550,000,000 5.375 % Notes due 2014 (*Exchanged for Registered Notes in an exchange offer that closed on 14 March 2011 and redeemed on 15 November 2014*), USD 1,000,000,000 6.875 % Notes due 2019 and USD 450,000,000 8.00 % Notes due 2039 (the “Unregistered Notes issued in May 2009”) each issued by Anheuser-Busch InBev Worldwide Inc. with an unconditional and irrevocable guarantee as to payment of principal and interest from Anheuser-Busch InBev SA/NV.
- the USD 5,500,000,000 Notes issued in October 2009, consisting of USD 1,500,000,000 3.00 % Notes due 2012 (*Exchanged for Registered Notes in an exchange offer that closed on 05 February 2010 and redeemed on 15 October 2012*), USD 1,250,000,000 4.125 % Notes due 2015, USD 2,250,000,000 5.375 % Notes due 2020 and USD 500,000,000 6.375 % Notes due 2040 (the “Unregistered Notes issued in October 2009”) each issued by Anheuser-Busch InBev Worldwide Inc. with an unconditional and irrevocable guarantee as to payment of principal and interest from Anheuser-Busch InBev SA/NV.
- the USD 5,500,000,000 Registered Notes issued in February 2010, consisting of USD 1,500,000,000 3 % Notes due 2012 (*Redeemed on 15 October 2012*), USD 1,250,000,000 4.125 % Notes due 2015, USD 2,250,000,000 5.375 % Notes due 2020 and USD 500,000,000 6.375 % Notes due 2040 and offered in exchange for corresponding amounts of the corresponding Unregistered Notes issued in October 2009, in accordance with a US Form F-4 Registration Statement pursuant to an exchange offer launched by Anheuser-Busch InBev Worldwide Inc. in the US on 8 January 2010 and expired on 5 February 2010 (the “Registered Notes issued in February 2010”) each issued by Anheuser-Busch InBev Worldwide Inc. with an unconditional and irrevocable guarantee as to payment of principal and interest from Anheuser-Busch InBev SA/NV.

5. **Notes issued under Anheuser-Busch InBev's Shelf Registration Statement filed on Form F-3.** In accordance with article 556 of the Belgian Companies Code, the shareholders' meeting of Anheuser-Busch InBev has approved on 26 April 2011 (i) the Change of Control Clause of the Brazilian real ("BRL") 750,000,000 9.750% Registered Notes due 2015 issued on 17 November 2010 by Anheuser-Busch InBev Worldwide Inc. under Anheuser-Busch InBev's Shelf Registration Statement filed on Form F-3 on 21 September 2010 (with an unconditional and irrevocable guarantee as to payment of principal and interest from Anheuser-Busch InBev SA/NV) and (ii) any other provision applicable to the Registered Notes granting rights to third parties which could affect the company's assets or could impose an obligation on the company where in each case the exercise of those rights is dependent on the launch of a public take-over bid over the shares of the company or on a "Change of Control" (as defined in the Prospectus Supplement dated 9 November 2010 to the Prospectus dated 21 September 2010). Pursuant to the Prospectus Supplement (a) "*Change of Control*" means "*any person or group of persons acting in concert (in each case other than Stichting Anheuser-Busch InBev or any existing direct or indirect certificate holder or certificate holders of Stichting Anheuser-Busch InBev) gaining Control of the company provided that a change of control shall not be deemed to have occurred if all or substantially all of the shareholders of the relevant person or group of persons are, or immediately prior to the event which would otherwise have constituted a change of control were, the shareholders of the company with the same (or substantially the same) pro rata interests in the share capital of the relevant person or group of persons as such shareholders have, or as the case may be, had, in the share capital of the company*", (b) "*Acting in concert*" means "*a group of persons who, pursuant to an agreement or understanding (whether formal or informal), actively cooperate, through the acquisition directly or indirectly of shares in the company by any of them, either directly or indirectly, to obtain Control of the company*", and (c) "*Control*" means the "*direct or indirect ownership of more than 50 per cent of the share capital or similar rights of ownership of the company or the power to direct the management and the policies of the company whether through the ownership of share capital, contract or otherwise*". The Change of Control clause grants to any Noteholder, in essence, the right to request the redemption of his Notes at a repurchase price in cash of 101% of their principal amount (plus interest accrued) upon the occurrence of a Change of Control and a related downgrade in the Notes to sub-investment grade.

For the sake of completeness, there is no Change of Control Clause applicable to Notes issued under Anheuser-Busch InBev's Shelf Registration Statement filed on Form F-3 (with an unconditional and irrevocable guarantee as to payment of principal and interest from Anheuser-Busch InBev SA/NV) as from January 2011.

6. **CAD Dollar Notes issued via a Canadian Private Placement.** In accordance with Article 556 of the Belgian Companies Code, the shareholders' meeting of Anheuser-Busch InBev approved on 26 April 2011 (i) the Change of Control Clause of the CAD 600,000,000 3.65 % Notes due 2016 issued on 08 December 2010 via a Canadian Private Placement by Anheuser-Busch InBev Worldwide Inc. (with an unconditional and irrevocable guarantee as to payment of principal and interest from Anheuser-Busch InBev SA/NV) and (ii) any other provision applicable to the Notes granting rights to third parties which could affect the company's assets or could impose an obligation on the company where in each case the exercise of those rights is dependent on the launch of a public take-over bid over the shares of the company or on a "Change of Control" (as defined in the Offering Memorandum dated 08 December 2010). Pursuant to the Offering Memorandum (a) "*Change of Control*" means "*any person or group of persons acting in concert (in each case other than Stichting Anheuser-Busch InBev or any existing direct or indirect certificate holder or certificate holders of Stichting Anheuser-Busch InBev) gaining Control of the company provided that a change of control shall not be deemed to have occurred if all or substantially all of the shareholders of the relevant person or group of persons are, or immediately prior to the event which would otherwise have constituted a change of control were, the shareholders of the company with the same (or substantially the same) pro rata interests in the share capital of the relevant person or group of persons as such shareholders have, or as the case may be, had, in the share capital of the company*", (b)

*"Acting in concert" means "a group of persons who, pursuant to an agreement or understanding (whether formal or informal), actively cooperate, through the acquisition directly or indirectly of shares in the company by any of them, either directly or indirectly, to obtain Control of the company", and (c) "Control" means the "direct or indirect ownership of more than 50 per cent of the share capital or similar rights of ownership of the company or the power to direct the management and the policies of the company whether through the ownership of share capital, contract or otherwise".* The Change of Control clause grants to any Noteholder, in essence, the right to request the redemption of his Notes at a repurchase price in cash of 101% of their principal amount (plus interest accrued) upon the occurrence of a Change of Control and a related downgrade in the Notes to sub-investment grade.

7. Anheuser-Busch InBev's soft drinks business consists of both own production and agreements with PepsiCo related to bottling and distribution arrangements between various Anheuser-Busch InBev subsidiaries and PepsiCo. Ambev, which is a subsidiary of Anheuser-Busch InBev, is one of PepsiCo's largest bottlers in the world. Major brands that are distributed under these agreements are Pepsi, 7UP and Gatorade. Ambev has long-term agreements with PepsiCo whereby Ambev was granted the exclusive right to bottle, sell and distribute certain brands of PepsiCo's portfolio of CSDs in Brazil. The agreements will expire on 31 December 2017 and are automatically extended for additional ten-year terms, unless terminated prior to the expiration date by written notice by either party at least two years prior to the expiration of their term or on account of other events, such as a change of control or insolvency of, or failure to comply with material terms or meet material commitments by, the relevant AB InBev subsidiary.

## **7. REMUNERATION REPORT**

This report was approved by the Remuneration Committee during its meeting of 24 February 2015.

### **7.1. Remuneration of directors**

#### ***7.1.1. Approval Procedure***

The Remuneration Committee recommends the level of remuneration for directors, including the Chairman of the Board. These recommendations are subject to approval by the Board and, subsequently, by the shareholders at the annual general meeting.

The Remuneration Committee benchmarks directors' compensation against peer companies. In addition, the Board sets and revises, from time to time, the rules and level of compensation for directors carrying out a special mandate or sitting on one or more of the Board committees and the rules for reimbursement of directors' business-related out-of-pocket expenses.

The Remuneration Committee consists of three members appointed by the Board, all of whom are non-executive directors. Currently, the Chairman of the Committee is a representative of the controlling shareholders and the two other members meet the requirements of independence as established in our Corporate Governance Charter and by the Belgian Companies Code. The CEO and the Chief People Officer are invited to the meetings of the Committee.

The Remuneration Committee's principal role is to guide the Board with respect to all its decisions relating to the remuneration policies for the Board, the CEO and the Executive Board of Management and on their individual remuneration packages. The Committee ensures that the CEO and members of the Executive Board of Management are incentivized to achieve, and are compensated for, exceptional performance. The Committee also ensures the maintenance and continuous improvement of the company's compensation policy which will be based on meritocracy and a sense of ownership with a view to aligning the interests of its employees with the interests of all shareholders.

The Committee meets four times a year and more often if required and is convoked by its Chairman or at the request of at least 2 of its members. The Committee holds the majority of its physical meetings in Belgium.

The composition, functioning and specific responsibilities of the Remuneration Committee are set forth in the terms of reference of the Committee, which are part of our Corporate Governance Charter.

#### ***7.1.2. Remuneration policy applied in 2014***

Remuneration is linked to the time committed to the Board and its various committees. The base annual fee amounted to 75,000 Euro in 2014 based on attendance at ten Board meetings. The fee is supplemented with an amount of 1,500 Euro for each additional physical Board or committee meeting. The Chairman's fee is double that of other directors. The Chairman of the Audit Committee is entitled to a fee which is 30 % higher than the fee of the other directors.

Before 2014, Board members were granted a limited, pre-determined number of warrants under the company's 1999 long-term incentive warrant plan ("LTI Warrant Plan"). The number of warrants granted annually amounted to 15,000 since 2009. The Chairman was granted twice this amount and the Chairman of the Audit Committee received 20,000 warrants. Each LTI warrant gives its holder the right to subscribe for one newly issued share. Shares subscribed for upon the exercise of LTI warrants are ordinary Anheuser-Busch InBev SA/NV shares. Holders of such shares have the same rights as any other shareholder. The exercise price of LTI warrants is equal to the average price of our shares on Euronext Brussels during the 30 days preceding their issue date. LTI warrants granted in the years prior to 2007

(except for 2003) have a duration of 10 years. From 2007 onwards (and in 2003) LTI warrants have a duration of 5 years. LTI warrants are subject to a vesting period ranging from one to three years. Forfeiture of a warrant occurs in certain circumstances when the mandate of the holder is terminated.

At the annual shareholders' meeting of 30 April 2014, all outstanding LTI warrants have been converted into LTI stock options, i.e. the right to purchase existing shares instead of the right to subscribe to newly issued shares. All other terms and conditions of the outstanding LTI warrants remain unchanged.

The shareholders' meeting of 30 April 2014 has also decided to replace the LTI Warrant Plan by a long-term incentive stock option plan for directors and confirmed that all LTI grants to directors will be in the form of stock options on existing shares with the following features:

- an exercise price that is set equal to the market price of the share at the time of granting;
- a maximum lifetime of 10 years and an exercise period that starts after 5 years; and
- the LTI stock options cliff vest after 5 years. Unvested options are subject to specific forfeiture provisions in the event that the directorship is not renewed upon the expiry of its term or is terminated in the course of its term, both due to a breach of duty by the director.

In line with this decision, the shareholders' meeting of 30 April 2014 granted each Board member 15,000 LTI stock options. The Chairman of the Board was granted 30,000 LTI stock options and the Chairman of the Audit Committee was granted 20,000 LTI stock options. The LTI stock options have an exercise price of 80,83 Euro per share which is the closing price of the Anheuser-Busch InBev share on the day preceding the grant date, i.e. on 29 April 2014. The LTI stock options have a lifetime of 10 years and cliff vest after 5 years, i.e. on 30 April 2019.

The company's long-term incentive plan deviates from the Belgian Code on Corporate Governance as it provides for share-based payments to non-executive directors. The Board is of the opinion that the company's share-based incentive compensation is in line with compensation practices of directors at peer companies. The successful strategy and sustainable development of the company over the past 10 years demonstrates that the compensation of directors, which includes a fixed number of stock options, does ensure that the independence of the Board members in their role of guidance and control of the company is preserved, and that the directors' interests remain fully aligned with the long-term interests of the shareholders. In particular, the extension of the vesting period of the options from 3 to 5 years which is applicable as of 2014 should foster a sustainable and long-term commitment to shareholder value creation.

In accordance with article 554 of the Belgian Companies Code, any grant made under the company's long-term incentive plan is submitted to the shareholders' meeting for prior approval.

The company is prohibited from making loans to directors and members of the Executive Board of Management, whether for the purpose of exercising options or for any other purpose (except for routine advances for business-related expenses in accordance with the company's rules for reimbursement of expenses).

The company does not provide pensions, medical benefits or other benefit programs to directors.

### **7.1.3. Remuneration in 2014**

Individual director remuneration is presented in the table below. All amounts presented are gross amounts expressed in Euro before deduction of withholding tax.

	<b>Number of Board meetings attended</b>	<b>Annual fee for Board meetings</b>	<b>Fees for Committee meetings</b>	<b>Total fee</b>	<b>Number of LTI stock options granted <sup>(1)</sup></b>
Maria Asuncion Aramburuzabala ( <i>as of 30 April 2014</i> )(2)	7	50,000	0	50,000	0
Alexandre Behring ( <i>as of 30 April 2014</i> )	8	50,000	4,500	54,500	0
Paul Cornet de Ways Ruart	11	75,000	0	75,000	15,000
Stéfan Descheemaeker	12	75,000	6,000	81,000	15,000
Grégoire de Spoelberch	11	75,000	6,000	81,000	15,000
Valentin Diez ( <i>as of 30 April 2014</i> )(2)	6	50,000	0	50,000	0
Olivier Goudet	12	97,500	36,000	133,500	20,000
Jorge Paulo Lemann ( <i>until 30 April 2014</i> )	4	25,000	1,500	26,500	15,000
Paulo Lemann ( <i>as of 30 April 2014</i> )	8	50,000	4,500	54,500	0
Roberto Moses Thompson Motta ( <i>until 30 April 2014</i> )	4	25,000	1,500	26,500	15,000
Elio Leoni Sceti ( <i>as of 30 April 2014</i> )(2)	7	50,000	4,500	54,500	0
Carlos Alberto da Veiga Sicupira	11	75,000	6,000	81,000	15,000
Kees J. Storm	11	150,000	21,000	171,000	30,000
Marcel Herrmann Telles	12	75,000	24,000	99,000	15,000
Alexandre Van Damme	12	75,000	18,000	93,000	15,000
Mark Winkelman	11	75,000	22,500	97,500	15,000
<b>All directors as a group</b>		<b>1,072,500</b>	<b>156,000</b>	<b>1,228,500</b>	<b>185,000</b>

(1) LTI stock options were granted on 30 April 2014. They have an exercise price of 80.83 Euro per share, have a term of 10 years and cliff vest after 5 years.

(2) In 2014 Mrs Aramburuzabala, Mr Diez and Mr Sceti each also earned 28,125 € for attending the Board meetings in January, February and April 2014 in an advisory and non-voting capacity, but already contributing their experience and knowledge to the deliberations of the Board.

#### 7.1.4. Options owned by directors

The table below sets forth, for each of our current directors, the number of LTI stock options they owned as of 31 December 2014 (1) (2):

	<u>LTI 22</u>	<u>LTI 21</u>	<u>LTI 20</u>	<u>LTI 19</u>	<u>LTI 18</u>	<u>LTI 17</u>	<u>LTI 17<sup>(3)</sup></u>	<u>LTI 14</u>	<u>LTI 13</u>
<u>Grant date</u>	<u>30 April 2014</u>	<u>24 April 2013</u>	<u>25 April 2012</u>	<u>26 April 2011</u>	<u>27 April 2010</u>	<u>28 April 2009</u>	<u>28 April 2009</u>	<u>25 April 2006</u>	<u>26 April 2005</u>
<u>Expiry date</u>	<u>29 April 2024</u>	<u>23 April 2018</u>	<u>24 April 2017</u>	<u>25 April 2016</u>	<u>26 April 2015</u>	<u>27 April 2014</u>	<u>27 April 2014</u>	<u>24 April 2016</u>	<u>25 April 2015</u>
Maria Asuncion Aramburuzabala	0	0	0	0	0	0	0	0	0
Alex Behring	0	0	0	0	0	0	0	0	0
Paul Cornet de Ways Ruart	15,000	15,000	15,000	0	0	0	0	0	0
Stéfan Descheemaeker	15,000	15,000	15,000	15,000	0	0	0	0	0
Grégoire de Spoelberch.....	15,000	15,000	15,000	15,000	0	0	0	0	0
Valentin Diez	0	0	0	0	0	0	0	0	0
Olivier Goudet	20,000	20,000	15,000	0	0	0	0	0	0
Paulo Lemann	0	0	0	0	0	0	0	0	0
Elio Leoni Sceti	0	0	0	0	0	0	0	0	0
Carlos Sicupira ....	15,000	15,000	15,000	15,000	15,000	0	0	8,269	9,364
Kees Storm.....	30,000	30,000	20,000	20,000	0	0	0	8,269	0
Marcel Telles .....	15,000	15,000	15,000	15,000	15,000	0	0	8,269	9,364
Alexandre Van Damme .....	15,000	15,000	15,000	15,000	0	0	0	8,269	0
Mark Winkelman.....	15,000	15,000	15,000	15,000	15,000	0	0	8,269	9,364
<b>Strike price (Euro)</b>	<b>80.83</b>	<b>76.20</b>	<b>54.71</b>	<b>40.92</b>	<b>37.51</b>	<b>21.72</b>	<b>21.72</b>	<b>38.70</b>	<b>27.08</b>

(1) At the annual shareholders' meeting of 30 April 2014, all outstanding LTI warrants were converted into LTI stock options, i.e. the right to purchase existing ordinary shares instead of the right to subscribe to newly issued shares. All other terms and conditions of the outstanding LTI warrants remained unchanged.

(2) In February 2014, Stéfan Descheemaeker exercised 5,000 options of the LTI 18 Series. In April 2014, Carlos Sicupira, Marcel Telles and Mark Winkelman exercised their options of the LTI 17 Series that expired on 27 April 2014. In September 2014, Kees Storm exercised 20,000 options of the LTI 18 Series and 9,364 options of the LTI 13 Series. In November 2014, Gregoire de Spoelberch exercised 15,000 options of the LTI 18 Series. In December 2014, Alexandre Van Damme exercised 15,000 options of the LTI 18 Series and 9,364 options of the LTI 13 Series.

- (3) *These warrants were granted to compensate for LTI warrants that were granted before November 2008 and not adjusted to take into account the effects of Anheuser-Busch InBev's December 2008 Rights Offering. The LTI terms and conditions provide that, in the event that a corporate change which has been decided upon by the company and has an impact on its capital has an unfavourable effect on the exercise price of the LTI warrants, their exercise price and/or the number of shares to which they give right will be adjusted to protect the interests of their holders. Anheuser-Busch InBev's rights offering in December 2008 constituted such a corporate change and triggered an adjustment. Pursuant to the LTI terms and conditions, it was determined that the most appropriate manner to account for the impact of the Rights Offering on the unexercised warrants was to apply the "ratio method" as set out in the NYSE Euronext "Liffe's Harmonised Corporate Action Policy". However, this adjustment was not applied to warrants owned by persons that were directors at the time the warrants were granted. In order to compensate such persons, an additional 984,203 LTI warrants were granted under the LTI warrants grant on 28 April 2009, as authorized by the 2009 annual shareholders' meeting. 206,449 LTI warrants out of these 984,203 LTI warrants were granted to the current directors of Anheuser-Busch InBev.*

## **7.2. Remuneration of Executive Board of Management**

### ***7.2.1. Procedure for developing the remuneration policy and determining the individual remuneration***

The compensation and reward programs for the Executive Board of Management are overseen by the Remuneration Committee which is exclusively composed of non-executive directors. It submits to the Board for approval recommendations on the compensation of the CEO and, upon recommendation of the CEO, of the Executive Board of Management.

The Nomination Committee approves the company and individual annual targets and the Remuneration Committee approves the target achievement and corresponding annual and long term incentives of members of the Executive Board of Management.

The remuneration policy and hence any schemes falling within its scope which grant shares or rights to acquire shares, are submitted to the shareholders' meeting for approval.

The composition, functioning and specific responsibilities of the Remuneration Committee and of the Nomination Committee are set forth in the terms of reference of the respective Committee, which are part of our Corporate Governance Charter.

### ***7.2.2. Remuneration policy***

Our compensation system is designed to support our high-performance culture and the creation of long-term sustainable value for our shareholders. The goal of the system is to reward executives with market-leading compensation, which is conditional upon both the overall success of the company and individual performance. It ensures alignment with shareholders' interests by strongly encouraging executive ownership of shares in the company and enables to attract and retain the industry's best talent at global levels.

Base salaries are aligned to mid-market levels. Additional short- and long-term incentives are linked to challenging short- and long-term performance targets and the investment of part or all of any variable compensation earned in company shares is encouraged.

With effect from 2010 and as a result of the combination with Anheuser-Busch Companies, Inc., some modifications have been made to the annual incentive scheme, in order to bring together the incentive plans of Anheuser-Busch and InBev.

No significant change has been made to the above remuneration policy since the end of the reported financial year. The Board may revise the level of remuneration and approve a revised remuneration policy upon recommendation of the Remuneration Committee. At the time of publication of this report, no changes to the remuneration policies for executives are planned.

### **7.2.3. Components of executive remuneration**

Executive remuneration generally consists of (a) a fixed base salary, (b) variable performance-related compensation, (c) long-term incentive stock options, (d) retirement plan contributions and (e) other components. All amounts shown below are gross amounts before deduction of withholding taxes and social security.

#### **a. Base Salary**

In order to ensure alignment with market practice, executives' base salaries are reviewed overall against benchmarks on an annual basis. These benchmarks are collected by internationally recognized compensation consultants, in relevant industries and geographies. For benchmarking, a custom sample of Fast Moving Consumer Goods peer companies (Peer Group) is used when available. The Peer Group consists a.o. of Apple, Coca Cola Enterprises, Procter and Gamble, Pepsico International and Unilever.

If Peer Group data are not available for a given level in certain geographies, Fortune 100 companies' data are used.

Executives' base salaries are intended to be aligned to mid-market levels for the appropriate market. Mid-market means that for a similar job in the market, 50% of companies in that market pay more and 50% of companies pay less. Executives' total compensation is intended to be 10% above the 3<sup>rd</sup> quartile.

In 2014, based on his employment contract, the CEO earned a fixed salary of 1.22 million Euro (USD 1.64 million), while the other members of the Executive Board of Management earned an aggregate base salary of 7.77 million Euro (USD 10.45 million).

#### **b. Variable performance-related compensation – Share-based compensation plan**

Variable performance-related compensation is key to the company's compensation system and is aimed at rewarding executives' short- and long-term performance of the organization.

The target variable compensation is expressed as a percentage of the Market Reference Salary applicable to the executive. The on-target bonus percentage theoretically amounts to maximum 200 % of the Market Reference Salary for members of the Executive Board of Management and 300 % for the CEO.

The effective pay-out of variable compensation is directly correlated with performance, i.e. linked to the achievement of total company business unit and individual targets, all of which are based on performance metrics.

Total company and business unit targets are based on four key performance metrics which focus on top-line growth, profitability and value creation. For 2014 and 2015 these four key performance metrics are:

- market share,
- total revenue growth,
- EBITDA and
- cash flow.

Below a hurdle of achievement for total company and business unit targets, no variable compensation is earned.

In addition, the final individual bonus pay-out percentage also depends on each executive's personal achievement of their individual performance targets. Individual performance targets of the CEO and the Executive Board of Management may consist of financial and non-financial targets such as sustainability and other elements of corporate social responsibility as well as

compliance/ethics related targets. Typical performance measures in this area can relate to employee engagement, talent pipeline, better world goals, compliance dashboards etc that are also important for the sustainability of the financial performance.

Targets achievement is assessed by the Remuneration Committee on the basis of accounting and financial data.

For 2014, based on the company's target achievement during the year 2014 and the executives' individual target achievement, the total variable compensation for the Executive Board of Management, including the CEO, effectively amounted to approximately 65% of their 2014 base salary.

Executives receive their variable compensation in cash<sup>1</sup> but are encouraged to invest some or all of its value in company shares to be held for a 5-year period (the "Voluntary Shares"). Such voluntary investment leads to a 10% discount and a company shares match of 3 matching shares for each share voluntarily invested (the "Matching Shares") up to a limited total percentage of each executive's variable compensation. The percentage of the variable compensation that can be invested in voluntary shares is 60% for the CEO and for members of the Executive Board of Management.

Voluntary Shares are:

- o existing ordinary shares;
- o entitled to dividends paid as from the date of grant;
- o subject to a lock-up period of five years; and
- o granted at market price. The discount is at discretion of the Board. Currently, the discount is 10% which is delivered as restricted stock units, subject to specific restrictions or forfeiture provisions in case of termination of service.

Both the Matching Shares and the discounted shares are delivered in the form of restricted stock units (RSU) and vest after five years. In case of termination of service before the vesting date, special forfeiture rules apply. No performance conditions apply to the vesting of the restricted stock units. However, restricted stock units will only be granted under the double condition that the executive:

- has earned a variable compensation, which is subject to the successful achievement of total company, business unit and individual performance targets (performance condition); and
- has agreed to reinvest all or part of his/her variable compensation in company shares that are locked for a 5-year period (ownership condition).

The variable compensation is usually paid annually in arrears after the publication of the full year results of Anheuser-Busch InBev. Exceptionally, the variable compensation may be paid out semi-annually at the discretion of the Board based on the achievement of semi-annual targets. In such case, the first half of the variable compensation is paid immediately after publication of the half year results and the second half of the variable compensation is paid after publication of the full year results of Anheuser-Busch InBev. In 2009, in order to align the organization against the delivery of specific targets following the combination with Anheuser-Busch, the Board decided to apply semi-annual targets which resulted in a semi-annual payment of 50% of the annual incentive, respectively in August 2009 and in March 2010. Since 2010, variable compensation has been paid annually in arrears in or around March each year.

In accordance with the authorization granted in the company's bylaws, as amended by the shareholders' meeting of 26 April 2011, the variable compensation system partly deviates from article 520ter of the Belgian Companies Code, as it allows:

1. for the variable remuneration to be paid out based on the achievement of annual targets without staggering its grant or payment over a 3-year period. However, executives are encouraged to invest some or all of their variable compensation in

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<sup>1</sup> Depending on local regulations, the cash element in the variable compensation may be replaced by options which are linked to an index or a fund of listed European blue chip companies.

- company shares which are blocked for 5 years (the "Voluntary Shares"). Such voluntary investment also leads to a grant of Matching Shares in the form of restricted stock units which only vest after 5 years, ensuring sustainable long-term performance.
- for the Voluntary Shares granted under the share based compensation plan to vest at their grant, instead of applying a vesting period of minimum 3 years. Nonetheless, as indicated above, the Voluntary Shares remain blocked for 5 years. On the other hand, any Matching Shares that are granted, will only vest after 5 years.

#### **Variable compensation for performance in 2013 – Paid in March 2014**

For the full year 2013, the CEO earned variable compensation of 3.29 million Euro (USD 4.36 million). The other members of the Executive Board of Management earned aggregate variable compensation of 11.44 million Euro (USD 15.15 million)

The amount of variable compensation was based on the company's performance during the year 2013 and the executives' individual target achievement.

The following table sets forth information regarding the number of our shares voluntarily acquired and Matching Shares granted in March 2014 (variable compensation awarded for performance in 2013) to our CEO and the other members of our Executive Board of Management under the Share-based compensation plan. The Matching Shares were granted in the form of restricted stock units and vest after five years, on 7 March 2019.

<b>Name</b>	<b>Voluntary Shares acquired</b>	<b>Matching Shares granted</b>
Carlos Brito – CEO	20,721	88,910
Sabine Chalmers	3,183	24,822
Felipe Dutra	7,015	30,100
Miguel Patricio	3,362	22,622
Claudio Braz Ferro	5,465	24,392
Tony Milikin	2,177	15,215
Claudio Garcia	3,116	22,694
Jo Van Biesbroeck	1,239	5,264
Luiz Fernando Edmond	3,534	14,632
Stuart Mc Farlane	1,108	4,708
Marcio Froes (1)	0	0
João Castro Neves (1)	0	0
Bernardo Pinto Paiva	3,775	15,566
Michel Doukeris	9,739	42,304
Ricardo Tadeu	5,394	38,229

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*(1) João Castro Neves, Zone President Latin America North until 31 December 2014, reported to the Board of Directors of Ambev until that date. He and Marcio Froes, Zone President Latin America South, participated in 2014 in the incentive plans of Ambev S.A. that are disclosed separately by Ambev*

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#### **Variable compensation for performance in 2014 – To be paid in March 2015**

For the full year 2014, the CEO earned variable compensation of 1.00 million Euro (USD 1.34 million). The other members of the Executive Board of Management earned aggregate variable compensation of 4.86 million Euro (USD 6.53 million).

The amount of variable compensation is based on the company's performance during the year 2014 and the executives' individual target achievement. The variable compensation will be paid in or around March 2015.

### c. Long-term incentive stock options

Since 1 July 2009, members of our senior management may be eligible for an annual long-term incentive paid out in stock options (or similar share related instrument), depending on management's assessment of the beneficiary's performance and future potential.

Long-term incentive stock options have the following features:

- o an exercise price that is set equal to the market price of the share at the time of grant;
- o a maximum lifetime of 10 years and an exercise period that starts after 5 years;
- o upon exercise, each option entitles the option holder to purchase one share;
- o the options cliff vest after 5 years. In the case of termination of service before the vesting date, special forfeiture rules will apply.

The following table sets forth information regarding the number of options granted in 2014 to the CEO and the other members of the Executive Board of Management. The options were granted on 01 December 2014, have an exercise price of 94.46 Euro and become exercisable after five years.

<b>Name</b>	<b>Long Term Incentive stock options granted</b>
Carlos Brito – CEO	167,634
Sabine Chalmers	44,510
Felipe Dutra	80,119
Miguel Patricio	64,095
Claudio Braz Ferro	35,608
Tony Milikin	22,255
Claudio Garcia	31,157
Jo Van Biesbroeck	35,608
Marci Froes (1)	0
João Castro Neves (1)	0
Luiz Fernando Edmond	80,119
Bernardo Pinto Paiva	53,412
Stuart Mc Farlane	35,608
Michel Doukeris	66,766
Ricardo Tadeu	33,383

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*(1) João Castro Neves, Zone President Latin America North until 31 December 2014, reported to the Board of Directors of Ambev until that date. He and Marcio Froes, Zone President Latin America South, participated in 2014 in the incentive plans of Ambev S.A. that are disclosed separately by Ambev*

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### d. Long-term restricted stock unit programs

Since 2010, Anheuser-Busch InBev has in place three specific long-term restricted stock unit programs:

1. A program allowing for the offer of restricted stock units to certain members of our senior management in certain specific circumstances. Such hardship grants are made at the discretion of the CEO, e.g. to compensate for assignments of expatriates in certain limited countries.

The characteristics of the restricted stock units are identical to the characteristics of the Matching Shares that are granted as part of the Share-based compensation plan

(see 7.2.3.b). The restricted stock units vest after five years and in case of termination of service before the vesting date, special forfeiture rules apply.

In 2014, 23,038 restricted stock units were granted under the program to our senior management. No restricted stock units were granted under the program to a member of the Executive Board of Management

2. A program allowing for the exceptional offer of restricted stock units to certain members of senior management at the discretion of the Remuneration Committee of Anheuser-Busch InBev as a long-term retention incentive for key managers of the company.

Members of senior management eligible to receive a grant under the program receive 2 series of restricted stock units. The first half of the restricted stock units vest after five years. The second half of the restricted stock units vest after 10 years. In case of termination of service before the vesting date, special forfeiture rules apply.

In 2014, 181,264 restricted stock units were granted under the program to our management. No restricted stock units were granted under the program to a member of the Executive Board of Management.

3. A program allowing certain employees to purchase company shares at a discount aimed as a long-term retention incentive for (i) high-potential employees of the company, who are at a mid-manager level ("People bet share purchase program") or (ii) for newly hired employees. The voluntary investment in company shares leads to the grant of 3 matching shares for each share invested. The discount and matching shares are granted in the form of restricted stock units which vest after 5 years. In case of termination before the vesting date, special forfeiture rules apply.

In 2014, our employees purchased 5,063 shares under the program. No member of the Executive Board of Management participated in the program.

#### **e. Exchange of share-ownership program**

From time to time certain members of Ambev's senior management are transferred to Anheuser-Busch InBev and vice-versa. In order to encourage management mobility and ensure that the interests of these managers are fully aligned with Anheuser-Busch InBev's interests, the Board has approved a program that aims at facilitating the exchange by these managers of their Ambev shares into Anheuser-Busch InBev shares.

Under the program, the Ambev shares can be exchanged into Anheuser-Busch InBev shares based on the average share price of both the Ambev and the Anheuser-Busch InBev shares on the date the exchange is requested. A discount of 16.66 % is granted in exchange for a 5 year lock-up period for the shares and provided that the manager remains in service during this period. The discounted shares are forfeited in case of termination of service before the end of the 5 year lock-up period.

Under the program, Joao Castro Neves, member of the Executive Board of Management, has exchanged 2.3 million Ambev shares for a total of 0.15 million Anheuser-Busch InBev shares in 2014. Other members of our senior management have exchanged 7.10 million Ambev shares for a total of 0.47 million Anheuser-Busch InBev shares (0.13 million in 2013, 0.11 million in 2012, 0.24 million in 2011).

#### **f. Programs for maintaining consistency of benefits granted and for encouraging global mobility of executives**

The shareholders' meeting of 27 April 2010 has approved two programs which are aimed at maintaining consistency of benefits granted to executives and at encouraging the international mobility of executives while complying with all legal and tax obligations:

1. The Exchange program: under this program the vesting and transferability restrictions of the Series A options granted under the November 2008 Exceptional Option Grant and of the options granted under the April 2009 Exceptional Option Grant, could be released e.g. for executives who moved to the United States. These executives were then offered the possibility to exchange their options for ordinary Anheuser-Busch InBev shares that remain locked-up until 31 December 2018 (5 years longer than the original lock-up period).

Since the Series A options granted under the November 2008 Exceptional Option Grant and the options granted under the April 2009 Exceptional Option Grant have vested on 1 January 2014, the Exchange program is no longer relevant for these options. Instead, the Exchange program has now become applicable to the Series B options granted under the November 2008 Exceptional Option Grant. Under the extended program, executives who are relocated e.g. to the United States, can be offered the possibility to exchange their Series B options for ordinary Anheuser-Busch shares that remain locked-up until 31 December 2023 (5 years longer than the original lock-up period).

In 2014, members of our senior management have exchanged approximately 0.54 million Series B options granted under the November 2008 Exceptional Option Grant for approximately 0.49 million shares. The exchanges were based on the fair market value of the share on the day of the exchange.

As a variant to this program, the Board also approved the recommendation of the Remuneration Committee to allow the early release of the vesting conditions of the Series B options granted under the November 2008 Exceptional Option Grant to Joao Castro Neves, who has been appointed Zone President North America as of 1 January 2015. In accordance with this approval, Joao Castro Neves exercised 0.54 million options. The shares that result from the exercise of the options will remain blocked until 31 December 2023.

In deviation from Principle 7.13 of the 2009 Belgian Code on Corporate Governance, these variations to the original Exchange program were not submitted to the prior approval of the shareholders' meeting, as the Board is of the opinion that they remain fully consistent with the original program and were necessary to enable the strategic relocation of the executives without delay.

2. The Dividend waiver program: where applicable, the dividend protection feature of the outstanding options owned by executives who move to the United States is being cancelled. In order to compensate for the economic loss which results from this cancellation, a number of new options is granted to these executives with a value equal to this economic loss. The new options have a strike price equal to the share price on the day preceding the grant date of the options. All other terms and conditions, in particular with respect to vesting, exercise limitations and forfeiture rules of the new options are identical to the outstanding options for which the dividend protection feature is cancelled. As a consequence, the grant of these new options does not result in the grant of any additional economic benefit to the executives concerned.

In 2014, under this program :

- On 15 January 2014, 0.02 million new options were granted to our senior management and have a strike price of 75.29 Euro, i.e. the closing share price on 14 January 2014.
- On 12 June 2014, 0.01 million new options were granted to our senior management and have a strike price of 83.29 Euro, i.e. the closing share price on 11 June 2014.
- On 1 December 2014, 0.002 million new options were granted to our senior management and have a strike price of 94.46 Euro, i.e. the closing share price on 28 November 2014.

#### **g. Pension schemes**

Our executives participate in Anheuser-Busch InBev's pension schemes in either the US, Belgium or their home country. These schemes are in line with predominant market practices in the respective geographic environments. They may be defined benefit plans or defined contribution plans.

The CEO participates in a defined contribution plan. The annual contribution that is paid to his plan amounted to approximately USD 0.24 million in 2014. The contributions for the other members of the Executive Board of Management amounted to approximately USD 0.96 million in 2014.

#### **h. Other benefits**

Executives are also entitled to life and medical insurance and perquisites and other benefits that are competitive with market practices. In addition to life and medical insurance, the CEO enjoys a schooling allowance in accordance with local market practice for a limited period of time.

#### ***7.2.4. Main contractual terms and conditions of employment of members of the Executive Board of Management***

The terms and conditions of employment of the members of the Executive Board of Management are included in individual employment agreements. Executives are also required to comply with the company's policies and codes such as the Code of Business Conduct and Code of Dealing and are subject to exclusivity, confidentiality and non-compete obligations.

The agreement typically provides that the executive's eligibility for payment of variable compensation is determined exclusively on the basis of the achievement of corporate and individual targets to be set by the company. The specific conditions and modalities of the variable compensation are fixed separately by the company and approved by the Remuneration Committee.

Termination arrangements are in line with legal requirements and/or jurisprudential practice. The termination arrangements for the Executive Board of Management provide for a termination indemnity of 12 months of remuneration including variable compensation in case of termination without cause. The variable compensation for purposes of the termination indemnity shall be calculated as the average of the variable compensation paid to the executive for the last two years of employment prior to the year of termination. In addition, if the company decides to impose upon the executive a non-compete restriction of 12 months, the executive shall be entitled to receive an additional indemnity of six months.

During the year 2014, Francisco Sà, former Zone President Latin America South, left the company. He was granted a termination indemnity that corresponds to 12 months of base salary and an amount corresponding to the average of the variable compensation paid for the last two years.

Carlos Brito was appointed to serve as the CEO starting as of 1 March 2006. In the event of termination of his employment other than on the grounds of serious cause, the CEO is entitled to a termination indemnity of 12 months of remuneration including variable compensation as described above.

There is no "claw-back" provision in case of misstated financial statements.

### **7.2.5. Options owned by members of the Executive Board of Management**

The tables below set forth the number of Matching options owned by the members of our Executive Board of Management as of 31 December 2014 under the Share-based compensation plan that was applicable until 2010<sup>(1)</sup>.

	<b>Matching options 2010</b>	<b>Matching options 2009</b>	<b>Matching options 2009</b>	<b>Matching options 2008</b>	<b>Matching options 2007</b>	<b>Matching options 2006</b>
<b>Grant date</b>	<b>05 March 2010</b>	<b>14 August 2009</b>	<b>6 March 2009</b>	<b>3 March 2008</b>	<b>2 April 2007</b>	<b>27 April 2006</b>
<b>Expiry date</b>	<b>04 March 2020</b>	<b>13 August 2019</b>	<b>5 March 2019</b>	<b>2 March 2018</b>	<b>1 April 2017</b>	<b>26 April 2016</b>
<b>EBM <sup>(3)</sup> Strike price (Euro) ...</b>	<b>15,296</b>	<b>1,369,734</b>	<b>80,765</b>	<b>533,816</b>	<b>23,652</b>	<b>0</b>
	<b>36.52</b>	<b>27.06</b>	<b>20.49</b>	<b>34.34</b>	<b>33.59</b>	<b>24.78</b>
	<b>Matching options 2009- Dividend Waiver 13 <sup>(2)</sup></b>	<b>Matching options 2009- Dividend Waiver 13 <sup>(2)</sup></b>	<b>Matching options 2008- Dividend Waiver 13 <sup>(2)</sup></b>	<b>Matching options 2008- Dividend Waiver 09 <sup>(2)</sup></b>	<b>Matching options 2007- Dividend Waiver 09 <sup>(2)</sup></b>	<b>Matching options 2006 - Dividend Waiver 09 <sup>(2)</sup></b>
<b>Grant date</b>	<b>15 Mai 2013</b>	<b>15 Mai 2013</b>	<b>15 Mai 2013</b>	<b>1 December 2009</b>	<b>1 December 2009</b>	<b>1 December 2009</b>
<b>Expiry date</b>	<b>13 August 2019</b>	<b>5 March 2019</b>	<b>2 March 2018</b>	<b>2 March 2018</b>	<b>1 April 2017</b>	<b>26 April 2016</b>
<b>EBM <sup>(3)</sup> Strike price (Euro) ...</b>	<b>37,131</b>	<b>74,869</b>	<b>49,468</b>	<b>265,393</b>	<b>14,641</b>	<b>0</b>
	<b>75.82</b>	<b>75.82</b>	<b>75.82</b>	<b>33.24</b>	<b>33.24</b>	<b>33.24</b>

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1. Matching options have the following features:
    - a. an exercise price that is set equal to the market price of the share at the time of grant;
    - b. a maximum life of 10 years and an exercise period that starts after five years, subject to financial performance conditions to be met at the end of the second, third or fourth year following the grant;
    - c. upon exercise, each option entitles the option holder to subscribe one share;
    - d. specific restrictions or forfeiture provisions apply in case of termination of service.
  2. Options granted under the Dividend waiver program (see 7.2.3.f)
  3. The following options were exercised in 2014 :
    - a. In August 2014 :
      - i. Stuart MacFarlane exercised 36,664 Matching options August 2009 with a strike price of 27.06 Euro;
    - b. In September 2014 :
      - i. Claudio Garcia exercised 82,959 Matching options 2007 with a strike price of 33.59 Euro and 51,353 Matching options 2007 Dividend Waiver 09 with a strike price of 33.24 Euro;
    - c. In December 2014 :
      - i. Sabine Chalmers exercised 68,734 Matching options August 2009 with a strike price of 27.06 Euro.
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The table below sets forth the number of LTI stock options owned by the members of our Executive Board of Management as of 31 December 2014 under the 2009 Long term incentive stock option plan (see 7.2.3.c).

	<u>LTI options</u>	<u>LTI options</u>	<u>LTI options</u>	<u>LTI options</u>	<u>LTI options</u>	<u>LTI options</u>
<u>Grant date</u>	<b>18 December 2009</b>	<b>30 November 2010</b>	<b>30 November 2011</b>	<b>30 November 2012</b>	<b>02 December 2013</b>	<b>01 December 2014</b>
<u>Expiry date</u>	<b>17 December 2019</b>	<b>29 November 2020</b>	<b>29 November 2021</b>	<b>29 November 2022</b>	<b>01 December 2023</b>	<b>30 November 2024</b>
<b>EBM</b>	<b>654,939</b>	<b>850,693</b>	<b>904,800</b>	<b>1,145,494</b>	<b>903,110</b>	<b>750,274</b>
<b>Strike price (Euro) ...</b>	<b>35.90</b>	<b>42.41</b>	<b>44.00</b>	<b>66.56</b>	<b>75.15</b>	<b>94.46</b>

- a. The following options were exercised in December 2014 :

- i. Joao Castro Neves exercised 53,297 LTI options of 18 December 2009 with a strike price of 35.90 Euro.

The table below sets forth the number of options granted under the November 2008 Exceptional Option Grant owned by the members of our Executive Board of Management as of 31 December 2014<sup>(1)</sup>.

	<b>November 2008 Exceptional Grant options Series A</b>	<b>November 2008 Exceptional Grant options Series B</b>	<b>November 2008 Exceptional Grant options Series A – Dividend Waiver 09</b>	<b>November 2008 Exceptional Grant options Series B – Dividend Waiver 09</b>	<b>November 2008 Exceptional Grant options Series B – Dividend Waiver 11</b>	<b>November 2008 Exceptional Grant options Series B – Dividend Waiver 13</b>
<b>Grant date</b>	<b>25 November 2008</b>	<b>25 November 2008</b>	<b>1 December 2009</b>	<b>1 December 2009</b>	<b>11 July 2011</b>	<b>31 May 2013</b>
<b>Expiry date</b>	<b>24 November 2018</b>	<b>24 November 2023</b>	<b>24 November 2018</b>	<b>24 November 2023</b>	<b>24 November 2023</b>	<b>24 November 2023</b>
<b>EBM<sup>(2)(3)</sup> Strike price (Euro) ....</b>	<b>361,484 10.32</b>	<b>4,626,996 10.32</b>	<b>0 33.24</b>	<b>1,834,049 33.24</b>	<b>243,901 40.35</b>	<b>286,977 75.82</b>
<b>EBM Strike price (Euro) ....</b>	<b>542,226 10.50</b>	<b>903,710 10.50</b>	<b>213,168 33.24</b>	<b>572,357 33.24</b>	<b>0</b>	<b>0</b>

- (1) The Series A stock options have a duration of 10 years as from granting and vest on 1 January 2014. The Series B stock options have a duration of 15 years as from granting and vest on 1 January 2019. The exercise of the stock options is subject, among other things, to the condition that the company meets a performance test. This performance test, which was met, required the net debt/EBITDA, as defined (adjusted for exceptional items) ratio to fall below 2.5 before 31 December 2013. Specific forfeiture rules apply in the case of termination of employment.
- (2) Under the Exchange program (see 7.2.3.f) Joao Castro Neves exercised 542,226 Series B options in 2014 with a strike price of 10.32 Euro. The shares that result from the exercise must remain blocked until 31 December 2023.
- (3) The following options were exercised in 2014 :
- a. In January 2014:
    - i. Sabine Chalmers exercised 180,742 November 2008 Exceptional Grant options Series A with a strike price of 10.50 Euro;
  - b. In February 2014:
    - i. Sabine Chalmers exercised 142,112 November 2008 Exceptional Grant options Series A – Dividend Waiver 09 with a strike price of 33.24 Euro;
  - c. In September 2014 :
    - i. Sabine Chalmers exercised 180,742 November 2008 Exceptional Grant options Series A with a strike price of 10.50 Euro;
    - ii. Ricardo Tadeu exercised 180,742 November 2008 Exceptional Grant options Series A with a strike price of 10.32 Euro;
  - d. In December 2014:
    - i. Joao Castro Neves exercised 542,226 November 2008 Exceptional Grant options Series A with a strike price of 10.32 Euro.