Forward looking statements

Certain statements contained in this report that are not statements of historical fact constitute forward-looking statements, notwithstanding that such statements are not specifically identified. In addition, certain statements may be contained in the future filings of the Company with the competent securities regulators or other authorities, in press releases, and in oral and written statements made by or with the approval of the Company that are not statements of historical fact and constitute forward-looking statements.

Forward-looking statements are not guarantees of future performance. Rather, they are based on current views and assumptions and involve known and unknown risks, uncertainties and other factors, many of which are outside the Company’s control and are difficult to predict, that may cause actual results or developments to differ materially from any future results or developments expressed or implied by the forward-looking statements. Factors that could cause actual results to differ materially from those contemplated by the forward-looking statements include, among others: (i) local, regional, national and international economic conditions, including the risks of a global recession or a recession in one or more of the Company’s key markets, and the impact they may have on the Company and its customers and its assessment of that impact; (ii) limitations on the Company’s ability to contain costs and expenses; (iii) the Company’s expectations with respect to expansion, premium growth, accretion to reported earnings, working capital improvements and investment income or cash flow projections; (iv) the Company’s ability to continue to introduce competitive new products and services on a timely, cost-effective basis; (v) the effects of competition and consolidation in the markets in which the Company operates, which may be influenced by regulation, deregulation or enforcement policies; (vi) changes in consumer spending; (vii) changes in applicable laws, regulations and taxes in jurisdictions in which the Company operates, including the laws and regulations governing the Company’s operations, changes to tax benefit programs as well as actions or decisions of courts and regulators; (viii) changes in pricing environments; (ix) volatility in the prices of raw materials, commodities and energy; (x) difficulties in maintaining relationships with employees; (xi) the monetary and interest rate policies of central banks, in particular the European Central Bank, the Board of Governors of the U.S. Federal Reserve System, the Bank of England, Banco Central do Brasil and other central banks; (xii) continued availability of financing and the Company’s ability to achieve its targeted coverage and debt levels and terms, including the risk of constraints on financing in the event of a credit rating downgrade; (xiii) financial risks, such as interest rate risk, foreign exchange rate risk, commodity risk, asset price risk, equity market risk, counterparty risk, sovereign risk, liquidity risk, inflation or deflation; (xiv) regional or general changes in asset valuations; (xv) greater than expected costs (including taxes) and expenses; (xvi) the risk of unexpected consequences resulting from acquisitions; ( xvii) tax consequences of restructuring and the Company’s ability to optimize its tax rate; (xviii) the outcome of pending and future litigation and governmental proceedings; (xix) changes in government policies; (xx) natural and other disasters; (xxi) any inability to economically hedge certain risks; (xxii) inadequate impairment provisions and loss reserves; (xxiii) technological changes; and (xxiv) the Company’s success in managing the risks involved in the foregoing. All subsequent written and oral forward-looking statements concerning the proposed transaction or other matters and attributable to the Company or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements referenced above. Forward-looking statements speak only as of the date on which such statements are made.

Certain of the synergies information related to the announced combination with (or acquisition of shares of) Grupo Modelo discussed herein constitute forward-looking statements and may not be representative of the actual synergies that will result from the announced combination with (or acquisition of shares of) Grupo Modelo because they are based on estimates and assumptions that are inherently subject to significant uncertainties which are difficult to predict, and accordingly, there can be no assurance that these synergies will be realized.

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3Q14 Highlights

• Solid underlying commercial performance in our top markets
• Good revenue and revenue per hl growth
• Low EBITDA growth was the result of three factors
  • US: Difference between STWs and STRs
  • Brazil: Phasing of our revenue management initiatives
  • Mexico: Very tough comparable in cost synergies
• 3Q14 performance was a one-off in terms of EBITDA, not reflective of expected future trends
• Gained share at consolidated level, strong result in Brazil, China and good improvement in US
• Global Brands performed well, particularly Corona and Budweiser
3Q14 Financial Summary

- Total volumes -2.6%
  - Own beer -2.7% and non-beer -0.9%
  - Global Brands +3.1% and Focus Brands -1.0%
- Total Revenue +2.3%
  - Strong revenue per hl +4.9% on a constant geographic basis
- Normalized EPS of $1.42, versus $1.36 in 3Q13
- Interim dividend of 1.00 EUR per share
Global Brand Volumes +3.1%

Corona
+6.7%
Driven by growth in Mexico and many export markets

Budweiser
+2.8%
Great performances in Brazil and China

Stella Artois
-3.5%
Good growth in Canada, US and Brazil, offset by weakness in the UK
2014 FIFA World Cup – Strong Global Activation

• Very significant impact on our business
• Approx. 3.5 million fans attended games
• 1 billion people engaged with FIFA Platforms
• 4 million votes for the Budweiser “Man of the Match”
• Field boards connected local fans with local brands

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2014 FIFA World Cup –
Gained valuable insights and built brand equity
US – 3Q14 summary

Industry

• STRs -1.3% in 3Q14

AB InBev

• STRs -1.9% in 3Q14
• Shipments (STWs) -3.7% driven by planned inventory adjustments
• Market share improved significantly, decline of just 30 bps
• Beer revenue per hectoliter +1.2% in 3Q14, driven by negative package mix
• EBITDA down 7.1% driven by: difference between STWs and STRs, higher distribution expenses and increased investment behind our brands
• 3rd quarter result is NOT a proxy for future US performance
Great summer for Bud Light
Number one priority in the US

- Market share down only 20 bps in 3Q14 and 9M14
- Gained share of premium light every week this year
- On premise, aluminum bottle & 25 ounce can are driving share gains
- “Whatever USA” campaign very well received by Millennials
  - Campaign reached 90% of 21-27 year olds
  - Engaging Millennials on premise is key to growth
  - Millennials value experiences that are unexpected and spontaneous
  - Content Factory strategy drives high engagement

Bud Light Share of Premium Light Segment

Source: IRI, TUS
Ritas are back to GROWTH

- Share gain of 10bps in 3Q14
- New flavor Apple-Ahh-Rita in 3Q14

3Q14 Ritas Volume – Breakdown by Flavor

- Lime 19%
- Raz 19%
- Mango 23%
- Straw 25%
- Mix 4%
- Apple 11%

Source: Internal data

Note: Share based on internal estimates (STRs)
Budweiser – Improving performance in recent weeks

• Budweiser mega brand share down 40 bps in 3Q14
• Great BMIA with West Coast edition
• Aluminum bottle in the market
• Upcoming holiday programs
On-Premise & High End

• Significant improvement in On-Premise share performance year to date
• Ultra +20 bps
• High end brands +20 bps
Montejo launch
Authentic Mexican heritage
Mexico – 3Q14 summary

Industry

- Industry growth of low single digits in 3Q14

AB InBev

- Best volume quarter since combination closed in June 2013
- Volume: +2.9% with strong contribution from Focus Brands, despite significant glass shortages early in the quarter
- Revenue per hectoliter growth of 4.4%, revenue management and positive brand mix
- EBITDA growth of +16.5% and EBITDA margin expansion of over 350 basis points despite a tough cost synergies comparable
Focus Brand volumes +7% in 3Q14, led by Corona +5%
Brazil – 3Q14 summary

Industry
- Beer industry volumes -1.2% due to a soft consumer environment

AB InBev
- Total volumes -0.4%, Beer volumes +0.2%, non-beer volumes -2.2%
- Beer market share gain of 100 bps year over year to 69.0% and 60 bps sequentially
- Beer revenue per hectoliter growth of only +1.2%, due to phasing of revenue management initiatives. Sequentially +3.0%
- EBITDA abnormally low, decline of 5.3% with margin contraction of 349 bps to 50.8%
  - Driven by impact of flat volumes and the low revenue per hectoliter growth
  - Difficult comp. in other operating income related to a gain in 3Q13
Commercial plans are strong and we have built options

- Great **market share** performance, +100 bps versus last year, **top end** of historical range
- **Brands** are enjoying high consumer preference
- **Innovations** are performing well, especially Brahma 0.0%

**Market share is at the top of our target range**

![Market share graph]

Source: Internal estimates
Skol Beats Senses

Vem aí uma nova e inexplicável Skol Beats.
China – 3Q14 summary

• Beer volume **-4.9%**, driven by cold weather and a tough comparable

• Strong growth of **Budweiser** and **Harbin Ice**

• Market share growth of approximately **70 bps** to **15.7%** in 9M14 (**16.5%** including acquisitions)

• Revenue per hectoliter **+8.3%** driven by **brand mix** and consumer **trade up** to core plus and premium brands

• EBITDA growth of **+20%**, and a margin of **22.7%**
China Focus Brands

+3.7% in 3Q14

- Double digit growth of Budweiser in 3Q14 and 9M14
- Bud MADE for Music attended by 50,000 consumers

- Opening of Harbin Museum in September – the largest and most interactive beer museum in China
- Launch of Harbin Cooling in select markets
Third Quarter EBITDA Growth +1.3%

Organic EBITDA Growth of 1.3% in 3Q14 and 6.9% in 9M14

<table>
<thead>
<tr>
<th>Region</th>
<th>3Q14 EBITDA USD Millions</th>
<th>9M14 EBITDA USD Millions</th>
</tr>
</thead>
<tbody>
<tr>
<td>North America</td>
<td>5,267</td>
<td>3,671</td>
</tr>
<tr>
<td>Latin America North</td>
<td>1,294</td>
<td>1,630</td>
</tr>
<tr>
<td>Mexico</td>
<td>568</td>
<td>400</td>
</tr>
<tr>
<td>Europe</td>
<td>1,032</td>
<td>395</td>
</tr>
<tr>
<td>Asia Pacific</td>
<td>999</td>
<td>297</td>
</tr>
<tr>
<td>Latin America South</td>
<td>839</td>
<td></td>
</tr>
</tbody>
</table>

3Q14 EBITDA Margin MARGIN EXPANSION:

<table>
<thead>
<tr>
<th>Region</th>
<th>Margin</th>
<th>Margin Expansion</th>
</tr>
</thead>
<tbody>
<tr>
<td>North America</td>
<td>40.9%</td>
<td>-132 bps</td>
</tr>
<tr>
<td>Latin America North</td>
<td>49.8%</td>
<td>-278 bps</td>
</tr>
<tr>
<td>Mexico</td>
<td>50.2%</td>
<td>+357 bps</td>
</tr>
<tr>
<td>Europe</td>
<td>30.5%</td>
<td>-9 bps</td>
</tr>
<tr>
<td>Asia Pacific</td>
<td>24.3%</td>
<td>+283 bps</td>
</tr>
<tr>
<td>Latin America South</td>
<td>44.5%</td>
<td>+139 bps</td>
</tr>
</tbody>
</table>

Note: Excludes Global Export and Holding Companies (GEHC), for simplicity.
Normalized EPS increased to $1.42 in 3Q14, driven by lower Net Finance Costs

<table>
<thead>
<tr>
<th>USD per share</th>
<th>EPS 3Q13</th>
<th>FX/Scope</th>
<th>EBIT</th>
<th>Net finance costs</th>
<th>Taxes &amp; others</th>
<th>EPS 3Q14</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1.36</td>
<td>+0.01</td>
<td>-0.02</td>
<td>+0.09</td>
<td>-0.02</td>
<td>1.42</td>
</tr>
</tbody>
</table>
3Q14 Net Finance Costs decreased to 366m USD

Decrease in 3Q14 Net Finance Costs mainly due to:

• Lower interest expense
• Currency gains reported in other financial results, while 3Q13 included a negative FX result
• Partially offset by lower hedging gains on our share based payment programs
• Decrease in normalized ETR in 3Q14 mainly due to higher interest on own capital (IOC) in Brazil, partially offset by changes in country profit mix

Guidance 14:

at the lower end of the 21 - 23% range
Interim dividend of **1.00 EUR / share**
Capital Allocation objectives

- Investment in organic growth of the business
- Selective M&A, strict financial discipline
- Dividend yield comparable with other consumer goods companies (3% - 4%)
- Optimal capital structure of approximately 2x Net Debt/EBITDA
- At a level of around 2x, the return of cash to shareholders is expected to be comprised of both dividends and share buy-backs
Canada – 3Q14 summary

- Beer volumes **-1.0%** in both 3Q14 and 9M14
  - Industry softness driven by cooler summer weather and energy and food inflation
- We estimate that **market share was flat** in the quarter, with good performances by Bud Light and Stella Artois
- Innovations continue to perform well
Europe – 3Q14 summary

- Own beer volumes -9.5%
  - Belgium -7.2%
  - Germany -7.4%
  - UK own products -9.8%
  - Russia down approx. 20%

- EBITDA -4.5% with margin decline of 9 bps

% organic growth | 3Q14
---|---
Own beer volumes | -9.5%
Revenue | -4.2%
Revenue/hl *on a constant geographic basis* | 5.0%
EBITDA | -4.5%
EBITDA margin growth | -9 bp
Latin America South – 3Q14 summary

• Total volumes +2.3%
  • Beer volumes +3.5%
  • Non-beer +1.0%
• Argentina beer volumes +2.9%, driven by industry
• Strong Quilmes World Cup activations
• EBITDA +26.6% to a margin of 44.5%

<table>
<thead>
<tr>
<th>% organic growth</th>
<th>3Q14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Volumes</td>
<td>2.3%</td>
</tr>
<tr>
<td>Revenue</td>
<td>22.6%</td>
</tr>
<tr>
<td>Revenue/hl</td>
<td>19.8%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>26.6%</td>
</tr>
<tr>
<td>EBITDA margin growth</td>
<td>139 bps</td>
</tr>
</tbody>
</table>
South Korea – 3Q14 summary

• Beer volumes -3.4%
• Volume decline driven by weak industry
• Market share was flat
## Net Finance Costs – detail

### 3Q14 press release – Figure 9

<table>
<thead>
<tr>
<th></th>
<th>3Q13</th>
<th>3Q14</th>
<th>Drivers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net interest expense</td>
<td>-430</td>
<td>-377</td>
<td>FY14 coupon guidance at lower end of 4.0-4.5%</td>
</tr>
<tr>
<td>Net interest on net defined benefit liabilities</td>
<td>-40</td>
<td>-37</td>
<td>Guidance of approx. 35m USD per quarter</td>
</tr>
<tr>
<td>Accretion expense</td>
<td>-83</td>
<td>-79</td>
<td>Guidance of approx. 80m USD per quarter</td>
</tr>
</tbody>
</table>
| Other financial results | -9   | 127  | • 144m USD mark-to-market gains on 28.7m shares  
                                    • Positive FX impact  
                                    • Bank fees and taxes |
| **Net finance costs** | -562 | -366 |                                               |

### 3Q14 press release – Figure 10

<table>
<thead>
<tr>
<th></th>
<th>3Q13</th>
<th>3Q14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Share price at the start of the quarter (Euro)</td>
<td>68.39</td>
<td>83.90</td>
</tr>
<tr>
<td>Share price at the end of the quarter (Euro)</td>
<td>73.58</td>
<td>88.12</td>
</tr>
<tr>
<td>Number of equity instruments (millions)</td>
<td>28.3</td>
<td>28.7</td>
</tr>
</tbody>
</table>

### Other Financial Results

<table>
<thead>
<tr>
<th></th>
<th>in million EUR</th>
</tr>
</thead>
<tbody>
<tr>
<td>MtM Gain (€88.12 - €83.90) * 28.7m shares</td>
<td>121</td>
</tr>
<tr>
<td>Carrying cost / FX</td>
<td>-6</td>
</tr>
<tr>
<td>Total Gain</td>
<td>115</td>
</tr>
<tr>
<td>Converted to USD @ $1.25</td>
<td>144m USD</td>
</tr>
</tbody>
</table>

**Net Finance Costs** (excluding non-recurring net finance costs) were **366** million USD in 3Q14 compared with **562** million USD in 3Q13