

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 20-F**

(Mark One)

- REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934**
- OR**
- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
- OR**
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
- OR**
- SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Anheuser-Busch InBev SA/NV**

(Exact name of Registrant as specified in its charter)

N/A

(Translation of Registrant's name into English)

**Belgium**

(Jurisdiction of incorporation or organisation)

**Grand Place/Grote Markt 1  
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(Address of principal executive offices)

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(Name, Telephone, E-mail and/or Facsimile number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>
Ordinary shares without nominal value	New York Stock Exchange*
American Depositary Shares, each representing one ordinary share without nominal value	New York Stock Exchange

\* Not for trading, but in connection with the registration of American Depositary Shares, pursuant to the requirements of the Securities and Exchange Commission.

Securities registered or to be registered pursuant to Section 12(g) of the Act.

None

(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

None

(Title of Class)

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.

N/A

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. N/A

Yes  No

Note—Checking the box above will not relieve any registrant required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 from their obligations under those Sections.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

U.S. GAAP

International Financial Reporting Standards as issued  
by the International Accounting Standards Board

Other

If "Other" has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow. N/A

Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). N/A

Yes  No

(APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS)

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. N/A

Yes  No

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## GENERAL INFORMATION

In this registration statement on Form 20-F (“**Form 20-F**”) references to:

- “we”, “us” and “our” are, as the context requires, to Anheuser-Busch InBev SA/NV or Anheuser-Busch InBev SA/NV and the group of companies owned and/or controlled by Anheuser-Busch InBev SA/NV (including Anheuser-Busch Companies, Inc., for all periods following the closing of the acquisition of Anheuser-Busch by InBev on 18 November 2008);
- “AB InBev Group” are to Anheuser-Busch InBev SA/NV and the group of companies owned and/or controlled by Anheuser-Busch InBev SA/NV;
- “we”, “us” and “our” or the “AB InBev Group” for periods prior to the closing of the Anheuser-Busch acquisition are to InBev and/or the InBev Group, respectively, as existing prior to the closing of the Anheuser-Busch acquisition;
- “InBev” or the “InBev Group” are to InBev SA/NV or InBev SA/NV and the group of companies owned and/or controlled by InBev SA/NV, as existing prior to the closing of the Anheuser-Busch acquisition;
- “Anheuser-Busch” are to Anheuser-Busch Companies, Inc. and the group of companies owned and/or controlled by Anheuser-Busch Companies, Inc., as the context requires; and
- “AmBev” are to Companhia de Bebidas das Américas—AmBev, a Brazilian company listed on the New York Stock Exchange and on the São Paulo Stock Exchange.

## PRESENTATION OF FINANCIAL AND OTHER DATA

We have prepared our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 and our unaudited condensed consolidated interim financial statements as of and for the six-month periods ended 30 June 2009 and 2008 in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and in conformity with International Financial Reporting Standards as adopted by the European Union (“**IFRS**”). The financial information and related discussion and analysis contained in this item are presented in U.S. dollars except as otherwise specified. Unless otherwise specified the financial information analysis in this Form 20-F is based on our actual audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

The Anheuser-Busch acquisition closed on 18 November 2008, and our audited consolidated financial statements as of, and for the year ended, 31 December 2008, reflect the contribution of the Anheuser-Busch business only for the period between the closing of this acquisition on 18 November 2008 and 31 December 2008. As the impact of this acquisition on our actual 2008 results is limited compared to the impact it would have had if we had owned Anheuser-Busch for the entire fiscal year, we have prepared pro-forma income statement information for the year ended 31 December 2008, the “**2008 full-year pro-forma financial information**”, based on the assumption that the acquisition occurred on 1 January 2008. The 2008 full-year pro-forma financial information is unaudited. The 2008 full-year pro-forma financial information was prepared to illustrate the effects of including the results of operations of the Anheuser-Busch businesses for the period between 1 January 2008 to 17 November 2008 in our actual audited consolidated financial statements for the year ended 31 December 2008, and reflects various adjustments, as described in further detail in the 2008 full-year pro-forma financial information starting on page PF-1 of this Form 20-F. Information included in the 2008 full-year pro-forma financial information was prepared on a basis consistent in all material respects with our accounting policies in accordance with IFRS.

The 2008 full-year pro-forma financial information is provided solely for illustrative purposes. The 2008 full-year pro-forma financial information describes a hypothetical situation, is based on

assumptions and is inherently uncertain. For instance, the 2008 full-year pro-forma financial information includes certain purchase accounting adjustments, such as the estimated change in depreciation and amortisation expenses on acquired tangible and intangible assets. The 2008 full-year pro-forma financial information does not, however, include any anticipated cost savings or other effects of the planned integration of Anheuser-Busch. Accordingly, the 2008 full-year pro-forma financial information should not be used as an indicator of how our business, financial condition and results of operations would have developed had the structure upon which the 2008 full-year pro-forma financial information is based been in place from 1 January 2008. The 2008 full-year pro-forma financial information is also not intended to be an indicator of our financial condition or results of operations in the future. You should review the 2008 full-year pro-forma financial information together with our audited consolidated financial statements as of, and for the year ended, 31 December 2008. You should also separately review Anheuser-Busch's unaudited, consolidated financial statements for the nine months ended 30 September 2008 included in this Form 20-F.

Prior to 1 January 2009, we used the euro as our financial statements presentation currency. Effective 1 January 2009, we changed the presentation currency of our consolidated financial statements from the euro to the U.S. dollar, reflecting the post-Anheuser-Busch acquisition profile of our revenue and cash flows, which are now primarily generated in U.S. dollars and U.S. dollar-linked currencies. We believe that this change provides greater alignment of our presentation currency with our most significant operating currency and underlying financial performance. For comparability purposes in this Form 20-F, we have also restated our historical audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 from the euro to the U.S. dollar. Unless otherwise specified, all financial information included in this Form 20-F has been stated in U.S. dollars.

You should note that we have recently and may continue to dispose of certain of our assets or businesses, and expect to utilise the proceeds from any such disposals to repay indebtedness incurred to finance the Anheuser-Busch acquisition. Accordingly the financial information presented in this Form 20-F may not reflect the scope of our business as it will be conducted in the future.

For financial periods ending after the date of consummation of the Anheuser-Busch acquisition on 18 November 2008, InBev and its subsidiaries and Anheuser-Busch and its subsidiaries have been consolidated into a common group. Therefore, our actual consolidated financial statements after the date of consummation of the Anheuser-Busch acquisition differ materially from the actual historical financial statements of InBev prior to the consummation of the Anheuser-Busch acquisition and of Anheuser-Busch presented in this Form 20-F.

All references in this Form 20-F to (i) “euro” or “EUR” are to the common currency of the European Union, (ii) “U.S. dollar”, “\$”, or “USD” are to the currency of the United States, (iii) “RMB” are to the currency of China, (iv) “CAD” are to the currency of Canada, (v) “real” or “reais” are to the currency of Brazil, (vi) “KRW” are to the currency of South Korea and (vii) “GBP” (pounds sterling) are to the currency of the United Kingdom.

Unless otherwise specified, volumes, as used in this Form 20-F, include both beer and non-beer (primarily carbonated soft drinks) volumes. In addition, unless otherwise specified, our volumes include not only brands that we own or license, but also third-party brands that we brew or otherwise produce as a subcontractor, and third-party products that we sell through our distribution network, particularly in Western Europe. Our volume figures in this Form 20-F reflect 100% of the volumes of entities that we fully consolidate in our financial reporting and a proportionate share of the volumes of entities that we proportionately consolidate in our financial reporting, but do not include volumes of our associates or non-consolidated entities. Our pro rata share of volumes in Grupo Modelo, S.A.B. de C.V. (“**Grupo Modelo**”) and Tsingtao Brewery Co., Ltd. (“**Tsingtao**”) are not included in the reported volumes.

The historical volume information of Anheuser-Busch presented in the AF pages of this Form 20-F is presented in barrels. For informational purposes, we estimate that 1 barrel = 1.1734776 hectoliters.

Certain monetary amounts and other figures included in this Form 20-F have been subject to rounding adjustments. Accordingly, any discrepancies in any tables between the totals and the sums of amounts listed are due to rounding.

## **PRESENTATION OF MARKET INFORMATION**

Market information (including market share, market position and industry data for our operating activities and those of our subsidiaries or of companies acquired by us) or other statements presented in this Form 20-F regarding our position (or that of companies acquired by us) relative to our competitors largely reflect the best estimates of our management. These estimates are based upon information obtained from customers, trade or business organisations and associations, other contacts within the industries in which we operate and, in some cases, upon published statistical data or information from independent third parties. Except as otherwise stated, our market share data, as well as our management's assessment of our comparative competitive position, has been derived by comparing our sales figures for the relevant period to our management's estimates of our competitors' sales figures for such period, as well as upon published statistical data and information from independent third parties, and, in particular, the reports published and the information made available by, among others, the local brewers' associations and the national statistics bureaus in the various countries in which we sell our products. The principal sources generally used include Plato Logic Limited and AC Nielsen, as well as Beverage Marketing Corp. (for the United States), the Brewers Association of Canada (for Canada), AC Nielsen (for Brazil, Croatia, Guatemala, Hungary and Russia), CCR (for Peru and Ecuador), CIES (for Bolivia), CAVEFACE (for Venezuela), CAMERA de cerveza (for Argentina), Belgian Brewers (for Belgium), MREB (for Montenegro), the Korea Alcoholic Liquor Industry Association (for South Korea), the National Statistics Bureau (for China), the British Beer and Pub Association (for the United Kingdom), Deutscher Brauer-Bund (for Germany), Centraal Brouwerij Kantoor—CBK (for the Netherlands), Brasseurs de France (for France), Associazione degli Industriali della Birra e del Malto (for Italy), Fédération des Brasseurs Luxembourgeois (for Luxembourg), the Czech Beer and Malt Association (for the Czech Republic), the MEMRB (for Romania), Union of Brewers in Bulgaria (UBB) (for Bulgaria), government statistics (for Cuba) and other local brewers' associations (including for the Dominican Republic, Paraguay, Chile, Uruguay, Ukraine and Serbia). You should not rely on the market share and other market information presented herein as precise measures of market share or of other actual conditions.

## **FORWARD-LOOKING STATEMENTS**

There are statements in this Form 20-F, such as statements that include the words or phrases “*will likely result*”, “*are expected to*”, “*will continue*”, “*is anticipated*”, “*estimate*”, “*project*”, “*may*” or similar expressions that are forward-looking statements. These statements are subject to certain risks and uncertainties. Actual results may differ materially from those suggested by these statements due to, among others, the risks or uncertainties listed below. See also “Item 3. Key Information—D. Risk Factors” for further discussion of risks and uncertainties that could impact our business.

These forward-looking statements are not guarantees of future performance. Rather, they are based on current views and assumptions and involve known and unknown risks, uncertainties and other factors, many of which are outside our control and are difficult to predict, that may cause actual results or developments to differ materially from any future results or developments expressed or implied by

the forward-looking statements. Factors that could cause actual results to differ materially from those contemplated by the forward-looking statements include, among others:

- Greater than expected costs (including taxes) and expenses, including in relation to the integration of acquisitions such as the Anheuser-Busch acquisition;
- The risk of unexpected consequences resulting from acquisitions, including the Anheuser-Busch acquisition;
- Our expectations with respect to expansion, projected asset divestitures, premium growth, accretion to reported earnings, working capital improvements and investment income or cash flow projections;
- Lower than expected revenue;
- Greater than expected customer losses and business disruptions including, without limitation, difficulties in maintaining relationships with employees, following the Anheuser-Busch acquisition;
- Limitations on our ability to contain costs and expenses;
- Local, regional, national and international economic conditions, including the risks of a global recession or a recession in one or more of our key markets, and the impact they may have on us and our customers and our assessment of that impact;
- The monetary and interest rate policies of central banks, in particular the European Central Bank, the Board of Governors of the U.S. Federal Reserve System, the Bank of England, and other G-7 central banks;
- Continued availability of financing and our ability to achieve our targeted coverage and debt levels and terms;
- Market risks, such as interest rate risk, foreign exchange rate risk, commodity risk, asset price risk, equity market risk, inflation or deflation;
- Our ability to continue to introduce competitive new products and services on a timely, cost-effective basis;
- The effects of competition and consolidation in the markets in which we operate, which may be influenced by regulation, deregulation or enforcement policies;
- Changes in pricing environments and volatility in commodity prices;
- Regional or general changes in asset valuations;
- Tax consequences of restructuring and our ability to optimise our tax rate after the Anheuser-Busch acquisition;
- Changes in consumer spending;
- The outcome of pending and future litigation and governmental proceedings;
- Changes in government policies;
- Changes in applicable laws, regulations and taxes in jurisdictions in which we operate including the laws and regulations governing our operations, as well as actions or decisions of courts and regulators;
- Natural and other disasters;
- Any inability to economically hedge certain risks;



- Inadequate impairment provisions and loss reserves;
- Technological changes; and
- Our success in managing the risks involved in the foregoing.

The cost savings and synergies information related to the Anheuser-Busch acquisition set forth in “Item 4. Information on the Company—B. Strengths and Strategy—Strengths” of this Form 20-F constitute forward-looking statements and may not be representative of the actual cost savings and synergies that will result from the Anheuser-Busch acquisition. Such information included in this Form 20-F reflects potential opportunities for savings and synergies identified by us based on estimates and assumptions that are inherently subject to significant uncertainties which are difficult to predict, and accordingly there can be no assurance that these cost savings and synergies will be realised. The statements relating to the synergies, cost savings and business growth opportunities we expect to achieve following the Anheuser-Busch acquisition are based on assumptions. However, these expected synergies, cost savings and business growth opportunities may not be achieved. There can be no assurance that we will be able to implement successfully the strategic and operational initiatives that are intended.

Our statements regarding market risks, including interest rate risk, foreign exchange rate risk, commodity risk, asset price risk, equity market risk, inflation and deflation, are subject to uncertainty. For example, certain market risk disclosures are dependent on choices about key model characteristics and assumptions and are subject to various limitations. By their nature, certain of the market risk disclosures are only estimates and, as a result, actual future gains and losses could differ materially from those that have been estimated.

We caution that the forward-looking statements in this Form 20-F are further qualified by the risk factors disclosed in “Item 3. Key Information—D. Risk Factors” that could cause actual results to differ materially from those in the forward-looking statements. Without prejudice to our obligations under Belgian and U.S. law in relation to disclosure and ongoing information, we undertake no obligation to update publicly or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## PART I

### ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS

#### A. DIRECTORS AND SENIOR MANAGEMENT

The following table lists the members of our board of directors (the “**Board**” or “**Board of Directors**”). The business address for all directors is: Brouwerijplein 1, 3000 Leuven, Belgium.

<u>Name</u>	<u>Principal Function</u>
August A. Busch IV . . . . .	Director
Jean-Luc Dehaene . . . . .	Independent director
Stéfan Descheemaeker . . . . .	Director
Peter Harf . . . . .	Independent director
Marcel Herrmann Telles . . . . .	Director
Jorge Paulo Lemann . . . . .	Director
Arnoud de Pret Roose de Calesberg . . . . .	Director
Grégoire de Spoelberch . . . . .	Director
Kees J. Storm . . . . .	Independent director
Roberto Moses Thompson Motta . . . . .	Director
Alexandre Van Damme . . . . .	Director
Carlos Alberto da Veiga Sicupira . . . . .	Director
Mark Winkelman . . . . .	Independent director

The following table lists the members of our executive board of management. The business address for all of these executives is: Brouwerijplein 1, 3000 Leuven, Belgium.

<u>Name</u>	<u>Function</u>
Carlos Brito . . . . .	Chief Executive Officer
Felipe Dutra . . . . .	Chief Finance Officer
Claudio Braz Ferro . . . . .	Chief Supply Officer
Chris Burggraeve . . . . .	Chief Marketing Officer
Sabine Chalmers . . . . .	Chief Legal and Corporate Affairs Officer
Claudio Garcia . . . . .	Chief People and Technology Officer
Jo Van Biesbroeck . . . . .	Chief Strategy and Sales Officer
Tony Milikin . . . . .	Chief Procurement Officer
Alain Beyens . . . . .	Zone President Western Europe
Miguel Patricio . . . . .	Zone President Asia Pacific
Francisco S . . . . .	Zone President Central & Eastern Europe
Bernardo Pinto Paiva . . . . .	Zone President Latin America South
João Castro Neves . . . . .	Zone President Latin America North
Luiz Fernando Edmond . . . . .	Zone President North America

For further details, see “Item 6. Directors, Senior Management and Employees—A. Directors and Senior Management”.

#### B. ADVISORS

Not applicable.

#### C. AUDITORS

Our auditor since 1985 has been Klynveld Peat Marwick Goerdeler (“**KPMG**”) Réviseurs d’Entreprises SCCRL/Bedrijfsrevisoren BCVBA (member of the *Institut des Réviseurs d’Entreprises*/

*Instituut der Bedrijfsrevisoren*), at Avenue du Bourget/Bourgetlaan 40, 1130 Brussels, Belgium. For the 2009, 2008 and 2007 financial years, KPMG was and is represented by Mr. Jos Briers. KPMG was represented by Mr. Erik Helsen for the 2006 financial year.

KPMG audited our consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

Anheuser-Busch's auditor through 31 December 2008 has been PricewaterhouseCoopers LLP. The audited consolidated financial statements of Anheuser-Busch included herein were audited by PricewaterhouseCoopers LLP.

## **ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE**

Not applicable.

## **ITEM 3. KEY INFORMATION**

### **A. SELECTED FINANCIAL DATA**

The selected historical financial information presented below as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 has been derived from our audited consolidated financial statements, which were prepared in accordance with International Financial Reporting Standards, as issued by the International Accounting Standards Board, and in conformity with International Financial Reporting Standards as adopted by the European Union ("IFRS"). The selected historical financial information presented below as of and for the six-month periods ended 30 June 2009 and 2008 has been derived from our unaudited IFRS condensed consolidated interim financial statements. The interim data include all adjustments, consisting of normally recurring adjustments, necessary for a fair statement of the results for the interim period.

The selected historical financial information presented in the tables below should be read in conjunction with, and is qualified in its entirety by reference to, our audited consolidated financial statements and the accompanying notes and our unaudited condensed consolidated interim financial statements and the accompanying notes that, in each case, have been included in this Form 20-F.

Effective 1 January 2009, we changed the presentation currency of our consolidated financial statements from the euro to the U.S. dollar, reflecting the post-Anheuser-Busch acquisition profile of our revenue and cash flows, which are now primarily generated in U.S. dollars and U.S. dollar-linked currencies. We believe that this change provides greater alignment of our presentation currency with our most significant operating currency and underlying financial performance. For comparability purposes in this Form 20-F, we have also restated our historical audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008, and the selected financial information as of and for the years ended 31 December 2005 and 2004 set out

below, from the euro to the U.S. dollar. Unless otherwise specified, all financial information included in this Form 20-F has been stated in U.S. dollars.

	Six months ended 30 June		Year ended 31 December (restated)				
	2009	2008	2008	2007	2006	2005	2004
	(USD million, unless otherwise indicated)						
	(unaudited)		(audited)			(unaudited)	
<i>Income Statement Data</i>							
Revenue(1)	17,698	10,563	23,507	19,735	16,692	14,577	10,598
Profit from operations	4,928	2,508	5,340	5,872	3,925	2,749	1,625
Profit	2,343	1,766	3,126	4,167	2,667	1,753	1,111
Profit attributable to our equity holders	1,787	1,207	1,927	3,005	1,770	1,131	889
Weighted average number of ordinary shares							
(million shares)(2)(6)	1,582	960	999	976	972	960	768
Diluted weighted average number of ordinary shares							
(million shares)(3)(6)	1,590	963	1,000	981	980	964	773
Basic earnings per share (USD)(4)(6)	1.13	1.26	1.93	3.08	1.82	1.18	1.16
Diluted earnings per share (USD)(5)(6)	1.12	1.25	1.93	3.06	1.81	1.17	1.15
Dividends per share (USD)	n/a	n/a	0.35	3.67	0.95	0.57	0.52
Dividends per share (EUR)	n/a	n/a	0.28	2.44	0.72	0.48	0.39

	As of 30 June	As of 31 December (restated)				
	2009	2008	2007	2006	2005	2004
	(USD million, unless otherwise indicated)					
	(unaudited)	(audited)			(unaudited)	
<i>Balance Sheet Data</i>						
Total assets	117,699	113,160	42,247	34,566	27,795	25,395
Equity	27,999	24,431	21,949	17,308	13,979	11,841
Equity attributable to our equity holders	25,586	22,442	20,057	16,149	13,532	11,331
Issued capital	1,731	1,730	559	558	554	605

<i>Other Data</i>						
Volumes (million hectoliters)	200	285	271	247	224	154

Notes:

- (1) Turnover less excise taxes and discounts. In many jurisdictions, excise taxes make up a large proportion of the cost of beer charged to our customers (see “Item 5. Operating and Financial Review—A. Key Factors Affecting Results of Operations—Excise Taxes”).
- (2) Weighted average number of ordinary shares means, for any period, the number of shares outstanding at the beginning of the period, adjusted by the number of shares cancelled, repurchased or issued during the period multiplied by a time-weighting factor.
- (3) Diluted weighted average number of ordinary shares means the weighted average number of ordinary shares, adjusted by the effect of share options issued.
- (4) Earnings per share means, for any period, profit attributable to our equity holders for the period divided by the weighted average number of ordinary shares.
- (5) Diluted earnings per share means, for any period, profit attributable to our equity holders for the period divided by the diluted weighted average number of ordinary shares.
- (6) In accordance with IAS33, we have adjusted historical data per share for each of the years ended 31 December 2007, 2006, 2005 and 2004 by an adjustment ratio of 0.6252 as a result of the capital

increase pursuant to the rights offering we completed in December 2008 to restate (i) the weighted average number of ordinary shares; (ii) the diluted weighted average number of ordinary shares; (iii) the basic earnings per share; and (iv) the diluted earnings per share.

### Exchange Rate Information

The following tables set forth, for the periods and dates indicated, certain information regarding the exchange rate between the euro and the U.S. dollar, based on the closing spot rates as published by Bloomberg at 5:00 p.m. (New York time) on each business day during the period. These rates may differ from the actual rates used in the preparation of the financial statements and other financial information appearing in this Form 20-F. Inclusion of these exchange rates is not meant to suggest that the U.S. dollar amounts actually represent such euro amounts or that such amounts could have been converted into euro at any particular rate, if any. The following tables have been set out solely for the purpose of convenience.

<u>Years ended 31 December</u>	<u>High</u>	<u>Low</u>	<u>Average(1)</u>	<u>Period End</u>
	(U.S. dollars per euro)			
2008 .....	1.5991	1.2453	1.4710	1.3971
2007 .....	1.4872	1.2893	1.3796	1.4589
2006 .....	1.3343	1.1820	1.2657	1.3197
2005 .....	1.3465	1.1670	1.2387	1.1849
2004 .....	1.3637	1.1822	1.2494	1.3554

Note:

- (1) The average of the exchange rates on the last business day of each month during the relevant period.

<u>Months</u>	<u>High</u>	<u>Low</u>
	(U.S. dollars per euro)	
August 2009 .....	1.4412	1.4082
July 2009 .....	1.4257	1.3884
June 2009 .....	1.4303	1.3803
May 2009 .....	1.4159	1.3271
April 2009 .....	1.3484	1.2921
March 2009 .....	1.3665	1.2540

## B. CAPITALISATION AND INDEBTEDNESS

The following table shows our capitalisation and indebtedness as of 31 July 2009. You should read the information in this table in conjunction with “Item 5. Operating and Financial Review” and our unaudited consolidated half-year 2009 financial statements, our audited consolidated financial statements and the accompanying notes that have been included elsewhere in this Form 20-F.

	<u>As of</u> <u>31 July 2009</u> <u>(USD million)</u> <u>(unaudited)</u>
<b>Current interest-bearing liabilities</b>	
Secured bank loans . . . . .	74
Unsecured bank loans . . . . .	2,752
Unsecured bond issues . . . . .	632
Unsecured other loans . . . . .	6
Finance lease liabilities . . . . .	5
<b>Total current interest-bearing liabilities(1)</b> . . . . .	<b>3,469</b>
<b>Non-current interest-bearing liabilities</b>	
Secured bank loans . . . . .	58
Unsecured bank loans . . . . .	32,306
Unsecured bond issues . . . . .	21,574
Secured other loans . . . . .	6
Unsecured other loans . . . . .	200
Finance lease liabilities . . . . .	46
<b>Total non-current interest-bearing liabilities(2)</b> . . . . .	<b>54,190</b>
<b>Total interest-bearing liabilities</b> . . . . .	<b>57,659</b>
Equity attributable to our equity holders . . . . .	26,884
Minority interests . . . . .	2,541
<b>Total Capitalisation</b> . . . . .	<b>87,084</b>

Notes:

- (1) Our total current interest-bearing liabilities include USD 2,513 million of guaranteed indebtedness and USD 956 million of non-guaranteed indebtedness.
- (2) Our total non-current interest-bearing liabilities include USD 51,584 million of guaranteed indebtedness and USD 2,606 million of non-guaranteed indebtedness.

## C. REASONS FOR THE OFFER AND USE OF PROCEEDS

Not Applicable.

## D. RISK FACTORS

*Investing in our shares involves risk. We expect to be exposed to some or all of the risks described below in our future operations. Risks to us include, but are not limited to, the risk factors described below. Any of the risk factors described below could also affect our business operations and have a material adverse effect on our business activities, financial condition, results of operations and prospects and cause the value of our shares to decline. Moreover, if and to the extent that any of the risks described below materialise, they may occur in combination with other risks which would compound the adverse effect of such risks on our business activities, financial condition, results of operations and prospects. Investors in our shares and American Depositary Shares (“ADSs”) could lose all or part of their investment.*

*You should carefully consider the following information in conjunction with the other information contained or incorporated by reference in this document. The sequence in which the risk factors are presented below is not indicative of their likelihood of occurrence or of the potential magnitude of their financial consequence.*

### **Risks Relating to Our Business**

***We are exposed to the risks of an economic recession, credit and capital market volatility and economic and financial crisis, which could adversely affect the demand for our products and adversely affect the market price of our shares and ADSs.***

We are exposed to the risk of a global recession or a recession in one or more of our key markets, credit and capital market volatility and economic and financial crisis, which could result in lower revenue and reduced profit. Any such development could adversely affect demand for beer, which could result in a deterioration in our results of operations.

Beer consumption in many of the jurisdictions in which we operate is closely linked to general economic conditions, with levels of consumption tending to rise during periods of rising per capita income and fall during periods of declining per capita income. Additionally, per capita consumption is inversely related to the sale price of our products.

Besides moving in concert with changes in per capita income, beer consumption also increases or decreases in accordance with changes in disposable income.

Currently, disposable income is low in many of the emerging market countries in which we operate compared to disposable income in more developed countries. Any decrease in disposable income resulting from an increase in inflation, income taxes, the cost of living, or other factors would likely adversely affect demand for beer. Moreover, because a significant portion of our brand portfolio consists of premium beers, our volumes and revenue may be impacted to a greater degree than those of some of our competitors, as some consumers may choose to purchase value or discount brands rather than super-premium, premium or mainstream/mid-market brands. For additional information on segmentation of the beer market and our positioning, see “Item 4. Information on the Company—C. Principal Activities and Products—Beer”.

Capital and credit market volatility, such as has been experienced recently, may result in downward pressure on stock prices and credit capacity of issuers. A continuation or worsening of the levels of market disruption and volatility seen in the last two years could have an adverse effect on our ability to access capital, on our business, results of operations and financial condition, and on the market price of our shares and ADSs.

***We may not be able to obtain the necessary funding for our future capital or refinancing needs.***

We may be required to raise additional funds for our future capital needs or refinance our current indebtedness through public or private financing, strategic relationships or other arrangements. There can be no assurance that the funding, if needed, will be available on attractive terms, or at all. We may be required to issue additional equity under unfavourable conditions, which could dilute our existing shareholders. See “—Risks Related to Our Shares and American Depositary Shares—Future equity issuances may dilute the holdings of current shareholders or ADS holders and could materially affect the market price of our shares or ADSs”. Furthermore, any debt financing, if available, may involve restrictive covenants.

We have incurred substantial indebtedness in connection with the Anheuser-Busch acquisition (see “Item 10. Additional Information—C. Material Contracts—Financing the Anheuser-Busch Acquisition” and “—Risks Relating to the Anheuser-Busch Acquisition”).

Our failure to raise additional equity capital or debt financing or to realise proceeds from asset sales when needed could adversely impact our business, results of operations and financial condition.

***Our results could be negatively affected by increasing interest rates.***

We use issuances of debt and bank borrowings as a source of funding and, following the Anheuser-Busch acquisition, our level of debt has increased significantly. Nevertheless, pursuant to our capital structure policy, we aim to optimise shareholder value through tax efficient maximisation of cash flow distribution to us from our subsidiaries, while maintaining an investment-grade rating and minimising cash and investments with a return below our weighted average cost of capital.

Some of the debt we have issued or incurred was issued or incurred at variable interest rates, which exposes us to changes in such interest rates. Moreover, a significant part of our external debt is denominated in non-U.S. dollar currencies, including the euro, Brazilian real and the Canadian dollar. Further, the USD 31.396 billion that remained outstanding as of 30 June 2009 under the financing arrangements we entered into in connection with the Anheuser-Busch acquisition is based on variable interest rates and has therefore increased our exposure to interest rate risk substantially. Although we enter into interest rate swap agreements to manage our interest rate risk, and also enter into cross-currency interest rate swap agreements to manage both our foreign currency risk and interest-rate risk on interest-bearing financial liabilities, there can be no assurance that such instruments will be successful in reducing the risks inherent in exposures to interest rate fluctuations. See “Item 11. Quantitative and Qualitative Disclosures About Market Risk—Market Risk, Hedging and Financial Instruments” and note 30 to our audited financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further detail on our approach to foreign currency and interest-rate risk. See also “Risks Relating to the Anheuser-Busch Acquisition—We will face financial risks in refinancing the Anheuser-Busch acquisition due to our increased level of debt and challenging market conditions”.

***Changes in the availability or price of raw materials, commodities and energy could have an adverse effect on our results of operations.***

A significant portion of our operating expenses are related to raw materials and commodities, such as malt, hops, wheat, corn grits, corn syrup, adjuncts, sugar, aluminium cans, polyethylene terephthalate (“PET”), steel, metal closures, plastic closures, labels, preforms, folding carton, soda ash, bottle caps and glass bottles.

The supply and price of raw materials and commodities used for the production of our products can be affected by a number of factors beyond our control, including the level of crop production around the world, export demand, quality and availability of supply, speculative movements in the raw materials or commodities markets, currency fluctuations, governmental regulations and legislation affecting agriculture, trade agreements among producing and consuming nations, adverse weather conditions, economic factors affecting growth decisions, various plant diseases and pests.

We cannot predict future availability or prices of the raw materials or commodities required for our products. The markets in certain raw materials or commodities have experienced and may in the future experience shortages and significant price fluctuations. The foregoing may affect the price and availability of ingredients that we use to manufacture our products, as well as the cans and bottles in which our products are packaged. We may not be able to increase our prices to offset these increased costs or increase our prices without suffering reduced volume, revenue and operating income. We use both fixed price purchasing contracts and commodity derivatives to minimise our exposure to commodity price volatility. To some extent, derivative financial instruments and the terms of supply agreements can protect against increases in materials and commodities costs in the short term. However, derivatives and supply agreements expire and upon expiry are subject to renegotiation and



therefore cannot provide complete protection over the medium or longer term. To the extent we fail to adequately manage the risks inherent in such volatility, including if our hedging and derivative arrangements do not effectively or completely hedge changes in commodity prices, our results of operations may be adversely impacted. In addition, it is possible that the hedging and derivative instruments we use to establish the purchase price for commodities in advance of the time of delivery may lock us into prices that are ultimately higher than actual market prices at the time of delivery. See “Item 11. Quantitative and Qualitative Disclosures About Market Risk—Market Risk, Hedging and Financial Instruments” for further detail on our approach to hedging commodity price risk.

The production and distribution of our products consumes material amounts of energy, including the consumption of oil-based products and electricity. Energy prices have been subject to significant price volatility in the recent past and may be again in the future. High energy prices over an extended period of time, as well as changes in energy taxation and regulation in certain geographies, may result in a negative effect on operating income and could potentially challenge our profitability in certain markets. There is no guarantee that we will be able to pass along increased energy costs to our customers in every case.

***Our results of operations are affected by fluctuations in exchange rates.***

As from 1 January 2009, we have reported our consolidated results in U.S. dollars, and we have restated our historical financial statements included in this Form 20-F from the euro to the U.S. dollar. In 2008 on a pro-forma basis for the combined company based on the 2008 full-year pro-forma financial information, we derived approximately 57% of our revenue from operating companies that have non-U.S. dollar functional currencies (that is, in most cases, the local currency of the respective operating company). Consequently, any change in exchange rates between our operating companies’ functional currencies and the U.S. dollar will affect our consolidated income statement and balance sheet when the results of those operating companies are translated into U.S. dollars for reporting purposes. Decreases in the value of our operating companies’ functional currencies against the U.S. dollar will tend to reduce those operating companies’ contributions in dollar terms to our financial condition and results of operations.

In addition to currency translation risk, we incur currency transaction risks whenever one of our operating companies enters into transactions using currencies other than their respective functional currencies, including purchase or sale transactions and the issuance or incurrence of debt. Although we have hedge policies in place to manage commodity price and foreign currency risks to protect our exposure to currencies other than our operating companies’ functional currencies, there can be no assurance that such policies will be able to successfully hedge against the effects of such foreign exchange exposure, particularly over the long-term.

Moreover, although we seek to match borrowing currency liabilities to functional currency cash flows, following the Anheuser-Busch acquisition, much of our debt is denominated in U.S. dollars, while a significant portion of our cash flows are denominated in currencies other than the U.S. dollar. From time to time we enter into financial instruments to mitigate currency risk, but these transactions and any other efforts taken to better match the effective currencies of our liabilities to our cash flows could result in increased costs.

See “Item 11. Quantitative and Qualitative Disclosures About Market Risk—Market Risk, Hedging and Financial Instruments” and note 30 to our audited financial information as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further detail on our approach to hedging commodity price and foreign currency risk.

***Certain of our operations depend on independent distributors or wholesalers to sell our products.***

Certain of our operations are dependent on government-controlled or privately owned but independent wholesale distributors for distribution of our products for resale to retail outlets. See “Item 4. Information on the Company—H. Distribution of Products” and “Item 4. Information on the Company—L. Regulations Affecting Our Business” for further information in this respect. There can be no assurance that these distributors, who often act both for us and our competitors, will not give our competitors’ products higher priority, thereby reducing their efforts to sell our products.

In the United States, for instance, we sell substantially all of our beer to independent wholesalers for distribution to retailers and ultimately consumers. As independent companies, wholesalers make their own business decisions that may not always align themselves with our interests. If our wholesalers do not effectively distribute our products, our financial results could be adversely affected.

In addition, contractual restrictions and the regulatory environment of many markets may make it very difficult to change distributors in a number of markets. In certain cases, poor performance by a distributor or wholesaler is not a sufficient reason for replacement. Our consequent inability to replace unproductive or inefficient distributors could adversely impact our business, results of operations and financial condition.

***Competition could lead to a reduction of our margins, increase costs and adversely affect our profitability.***

Globally, brewers compete mainly on the basis of brand image, price, quality, distribution networks and customer service. Consolidation has significantly increased the capital base and geographic reach of our competitors in some of the markets in which we operate, and competition is expected to increase further as the trend towards consolidation among companies in the beer industry continues.

Competition may divert consumers and customers from our products. Competition in our various markets could cause us to reduce pricing, increase capital investment, increase marketing and other expenditures, prevent us from increasing prices to recover higher costs, and thereby cause us to reduce margins or lose market share. Any of the foregoing could have a material adverse effect on our business, financial condition and results of operations. Innovation faces inherent risks, and the new products we introduce may not be successful.

Additionally, the absence of level playing fields in some markets and the lack of transparency, or even certain unfair or illegal practices, such as tax evasion and corruption, may skew the competitive environment, with material adverse effects on our profitability or ability to operate.

***The ability of our subsidiaries to distribute cash upstream may be subject to various conditions and limitations.***

To a large extent, Anheuser-Busch InBev SA/NV is organised as a holding company and our operations are carried out through subsidiaries. Our domestic and foreign subsidiaries’ and affiliated companies’ ability to upstream or distribute cash (to be used, amongst other things, to meet our financial obligations) through dividends, intercompany advances, management fees and other payments is, to a large extent, dependent on the availability of cash flows at the level of such domestic and foreign subsidiaries and affiliated companies and may be restricted by applicable laws and accounting principles. In particular, 29.5% (USD 11.5 billion) of our total pro-forma revenue for the combined company of USD 39.0 billion in 2008 based on our 2008 full-year pro-forma financial information came from our Brazilian listed subsidiary Companhia de Bebidas das Américas—AmBev (“**AmBev**”), which is not wholly-owned and is listed on the São Paulo Stock Exchange and the New York Stock Exchange. Certain of our equity investments (such as our investment in Grupo Modelo) contribute cash flow to us through dividend payments but are not controlled by us, and our receipt of dividend payments from these entities is therefore outside our control. In addition to the above, some of our subsidiaries are

subject to laws restricting their ability to pay dividends or the amount of dividends they may pay. See “Item 5. Operating and Financial Review—G. Liquidity and Capital Resources—Transfers from Subsidiaries” and “Item 10. Additional Information—F. Dividends and Paying Agents” for further information in this respect.

If we are not able to obtain sufficient cash flows from our domestic and foreign subsidiaries and affiliated companies, this could adversely impact our ability to pay our substantially increased debt resulting from the Anheuser-Busch acquisition and otherwise negatively impact our business, results of operations and financial condition.

***An inability to reduce costs could affect profitability.***

Our future success and earnings growth depend in part on our ability to be efficient in producing, advertising and selling our products and services. We are pursuing a number of initiatives to improve operational efficiency. Failure to generate significant cost savings and margin improvement through these initiatives could adversely affect our profitability and our ability to achieve our financial goals.

***We are exposed to emerging market risks.***

A substantial proportion of our operations, representing approximately 36% of 2008 revenue on a pro-forma basis for the combined company based on the 2008 full-year pro-forma financial information, are carried out in emerging markets, including Brazil, Argentina, Venezuela, Bolivia, China, Russia, Ukraine and other emerging European and Latin American markets. We also have equity investments in brewers in China and Mexico and own breweries in China.

Our operations and equity investments in these markets are subject to the customary risks of operating in developing countries, which include potential political and economic uncertainty, application of exchange controls, nationalisation or expropriation, crime and lack of law enforcement, political insurrection, external interference, currency fluctuations, changes in government policy, political and economic changes, changes in the relations between the countries, actions of governmental authorities affecting trade and foreign investment, regulations on repatriation of funds, interpretation and application of local laws and regulations, enforceability of intellectual property and contract rights, local labour conditions and regulations. Such factors could affect our results by causing interruptions to our operations or by increasing the costs of operating in those countries or by limiting our ability to repatriate profits from those countries. Financial risks of operating in emerging markets also include risks of liquidity, inflation (for example, Brazil, Argentina and Russia have periodically experienced extremely high rates of inflation), devaluation (for example, the Brazilian and Argentine currencies have been devalued frequently during the last four decades), price volatility, currency convertibility and country default. These various factors could adversely impact our business, results of operations and financial condition. Due to our specific exposure, these factors could affect us more than our competitors with less exposure to emerging markets, and any general decline in emerging markets as a whole could impact us disproportionately compared to our competitors.

***We may not be able to successfully carry out further acquisitions and business integrations.***

We have made in the past and may make in the future acquisitions of, investments in, and joint venture and similar arrangements with, other companies and businesses. We cannot make further acquisitions unless we can identify suitable candidates and agree on the terms with them. Such transactions also involve a number of risks. We may not be able to successfully complete such transactions. After completion of a transaction, we may be required to integrate the acquired companies, businesses or operations into our existing operations. In addition, such transactions may involve the assumption of certain actual or potential, known or unknown, liabilities, which may have a potential impact on our financial risk profile. Further, the price we may pay in any future acquisition

may prove to be too high as a result of various factors, such as a significant change in market conditions, the limited opportunity to conduct due diligence prior to a purchase or unexpected changes in the acquired business. See also in this respect “—Risks Relating to the Anheuser-Busch Acquisition”.

***We rely on the reputation of our brands.***

Our success depends on our ability to maintain and enhance the image and reputation of our existing products and to develop a favourable image and reputation for new products. The image and reputation of our products may be reduced in the future; concerns about product quality, even when unfounded, could tarnish the image and reputation of our products. An event, or series of events, that materially damages the reputation of one or more of our brands could have an adverse effect on the value of that brand and subsequent revenues from that brand or business. Restoring the image and reputation of our products may be costly and may not be possible. Moreover, our marketing efforts are subject to restrictions on the permissible advertising style, media and messages used. In a number of countries, for example, television is a prohibited medium for advertising alcoholic products, and in other countries, television advertising, while permitted, is carefully regulated. Any additional restrictions in such countries, or the introduction of similar restrictions in other countries, may constrain our brand building potential and thus reduce the value of our brands and related revenues.

***Negative publicity may harm our business.***

Media coverage, and publicity generally, can exert significant influence on consumer behaviour and actions. If the social acceptability of beer or soft drinks were to decline significantly, sales of our products could materially decrease. In recent years, there has been increased public and political attention directed at the alcoholic beverage and soft drink industries. This attention is a result of public concern over alcohol-related problems, including drunk driving, underage drinking and health consequences resulting from the misuse of beer (for example, alcoholism and obesity), as well as soft-drink related problems, including health consequences resulting from the excessive consumption of soft drinks (for example, obesity). Negative publicity regarding alcohol or soft drink consumption, publication of studies that indicate a significant health risk from consumption of alcohol or soft drinks, or changes in consumer perceptions in relation to alcohol or soft drinks generally could adversely affect the sale and consumption of our products and could harm our business, results of operations, cash flows or financial condition as consumers and customers change their purchasing patterns.

Key brand names are used by us, our subsidiaries, associates and joint ventures, and licensed to third-party brewers. To the extent that we, one of our subsidiaries, associates, joint ventures or licensees are subject to negative publicity, and the negative publicity causes consumers and customers to change their purchasing patterns, it could have a material adverse effect on our business, results of operations, cash flows or financial condition. As we continue to expand our operations into emerging and growth markets, there is a greater risk that we may be subject to negative publicity, in particular in relation to labour rights and local work conditions. Negative publicity that materially damages the reputation of one or more of our brands could have an adverse effect on the value of that brand and subsequent revenues from that brand or business, which could adversely impact our business, results of operations, cash flows and financial condition.

***Demand for our products may be adversely affected by changes in consumer preferences and tastes.***

We depend on our ability to satisfy consumer preferences and tastes. Consumer preferences and tastes can change in unpredictable ways due to a variety of factors, such as changes in demographics, consumer health concerns about obesity, product attributes and ingredients, changes in travel, vacation or leisure activity patterns, weather, negative publicity resulting from regulatory action or litigation against us or comparable companies or a downturn in economic conditions. Consumers also may begin

to prefer the products of competitors or may generally reduce their demand for products in the category. Failure by us to anticipate or respond adequately to changes in consumer preferences and tastes could adversely impact our business, results of operations and financial condition.

***Seasonal consumption cycles and adverse weather conditions may result in fluctuations in demand for our products.***

Seasonal consumption cycles and adverse weather conditions in the markets in which we operate may have an impact on our operations. This is particularly true in the summer months, when unseasonably cool or wet weather can affect sales volumes. Demand for beer is normally more depressed in our major markets in the Northern Hemisphere during the first and fourth quarters of each year, and our consolidated net revenue from those markets is therefore normally lower during this time. Although this risk is somewhat mitigated by our relatively balanced footprint in both hemispheres, we are relatively more exposed to the markets in the Northern Hemisphere than to the markets in the Southern Hemisphere since the closing of the Anheuser-Busch acquisition, which could adversely impact our business, results of operations and financial condition.

***If any of our products is defective or found to contain contaminants, we may be subject to product recalls or other liabilities.***

We take precautions to ensure that our beverage products are free from contaminants and that our packaging materials (such as bottles, crowns, cans and other containers) are free of defects. Such precautions include quality-control programmes for primary materials, the production process and our final products. We have established procedures to correct problems detected.

In the event that contamination or a defect does occur in the future, it may lead to business interruptions, product recalls or liability, each of which could have an adverse effect on our business, reputation, prospects, financial condition and results of operations.

Although we maintain insurance policies against certain product liability (but not product recall) risks, we may not be able to enforce our rights in respect of these policies, and, in the event that contamination or a defect occurs, any amounts that we recover may not be sufficient to offset any damage we may suffer, which could adversely impact our business, results of operations and financial condition.

***We may not be able to protect our intellectual property rights.***

Our future success depends significantly on our ability to protect our current and future brands and products and to defend our intellectual property rights, including trademarks, patents, domain names, trade secrets and know-how. We have been granted numerous trademark registrations covering our brands and products and have filed, and expect to continue to file, trademark and patent applications seeking to protect newly developed brands and products. We cannot be sure that trademark and patent registrations will be issued with respect to any of our applications. There is also a risk that we could, by omission, fail to renew a trademark or patent on a timely basis or that our competitors will challenge, invalidate or circumvent any existing or future trademarks and patents issued to, or licensed by, us.

We cannot be certain that the steps we have taken to protect our portfolio of intellectual property rights (including trademark registration and domain names) will be sufficient or that third parties will not infringe upon or misappropriate proprietary rights. Moreover, some of the countries in which we operate, such as China, offer less intellectual property protection than is available in Europe or the United States. If we are unable to protect our proprietary rights against infringement or misappropriation, it could have a material adverse effect on our business, results of operations, cash flows or financial condition, and in particular, on our ability to develop our business.

***We rely on key third parties, including key suppliers, and the termination or modification of the arrangements with such third parties could negatively affect our business.***

We rely on key third-party suppliers, including third-party suppliers for a range of raw materials for beer and soft drinks, and for packaging material, including aluminium cans, glass, kegs and PET bottles. We seek to limit our exposure to market fluctuations in these supplies by entering into medium- and long-term fixed-price arrangements. We have a limited number of suppliers of aluminium cans, glass and PET bottles. Consolidation of the aluminium can industry, glass and PET bottle industry in certain markets in which we operate has reduced local supply alternatives and increased the risk of disruption to aluminium can, glass and PET bottle supplies. Although we generally have other suppliers of raw materials and packaging materials, the termination of or material change to arrangements with certain key suppliers, disagreements with suppliers as to payment or other terms, or the failure of a key supplier to meet our contractual obligations or otherwise deliver materials consistent with current usage would or may require us to make purchases from alternative suppliers, in each case at potentially higher prices than those agreed with this supplier, and this could have a material impact on our production, distribution and sale of beer and have a material adverse effect on our business, results of operations, cash flows or financial condition.

A number of key brand names are both licensed to third-party brewers and used by companies over which we do not have control. For instance, our global brand Stella Artois is licensed to third-parties in Algeria, Australia, New Zealand, Tanzania, South Africa and Greece, and another global brand, Beck's, is licensed to third parties in Algeria, Turkey, Australia, New Zealand, Tunisia, Nigeria and Mauritius. Finally, Budweiser is licensed to third-parties in, amongst other countries, Argentina, Canada, Ireland, Japan, Korea, Panama and Spain. See "Item 4. Information on the Company— I. Licensing" for more information in this respect. To the extent that one of these key brand names or our joint ventures, investments in companies in which we do not own a controlling interest and our licensees are subject to negative publicity, it could have a material adverse effect on our business, results of operations, cash flows or financial condition.

For certain packaging supplies, raw materials and commodities, we rely on a small number of important suppliers. If these suppliers became unable to continue to meet our requirements, and we are unable to develop alternative sources of supply, our operations and financial results could be adversely affected.

***The consolidation of retailers may adversely affect us.***

The retail industry in Europe, the United States and in other countries in which we operate continues to consolidate. Large retailers may seek to improve profitability and sales by asking for lower prices or increased trade spending. Although retailers purchase products from wholesalers (including in a limited number of markets, from our wholesaler operations), rather than directly from us, the efforts of retailers could result in reduced profitability for the beer industry as a whole and indirectly adversely affect our financial results.

***We could incur significant costs as a result of compliance with, and/or violations of or liabilities under various regulations that govern our operations.***

Our business is highly regulated in many of the countries in which we operate. The regulations adopted by the authorities in these countries govern many parts of our operations, including brewing, marketing and advertising (in particular to persons under the legal drinking age), transportation, distributor relationships and sales. We may be subject to claims that we have not complied with existing laws and regulations, which could result in fines and penalties. We are also routinely subject to new or modified laws and regulations with which we must comply in order to avoid claims, fines and other penalties, which could adversely impact our business, results of operations and financial condition.

There can be no assurance that we will not incur material costs or liabilities in connection with compliance with applicable regulatory requirements, or that such regulation will not interfere with our beer or soft drinks businesses.

The level of regulation to which our businesses are subject can be affected by changes in the public perception of beer consumption. In recent years, there has been increased social and political attention in certain countries directed at the alcoholic beverage industry, and governmental bodies may respond to any public criticism by implementing further regulatory restrictions on opening hours, drinking ages or advertising. Such public concern and any resulting restrictions may cause the social acceptability of beer to decline significantly and consumption trends to shift away from beer to non-alcoholic beverages, which would have a material adverse effect on our business, financial condition and results of operations.

***We are exposed to the risk of litigation.***

We are now and may in the future be party to legal proceedings and claims and significant damages may be asserted against us. See “Item 8. Financial Information—A. Consolidated Financial Statements and Other Financial Information—Legal and Arbitration Proceedings” and “Item 5. Operating and Financial Review—H. Contractual Obligations and Contingencies—Contingencies” and note 33 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for a description of certain material contingencies which we believe will possibly (but not probably) be realised. Given the inherent uncertainty of litigation, it is possible that we might incur liabilities as a consequence of the proceedings and claims brought against us, including those not currently believed by us to be possible.

Moreover, companies in the alcoholic beverage industry are, from time to time, exposed to collective suits (class actions) or other litigation relating to alcohol advertising, alcohol abuse problems or health consequences from the excessive consumption of alcohol. As an illustration, certain beer and alcoholic beverage producers from the United States, Canada and Europe were recently involved in class actions in the U.S. seeking damages for alleged marketing of alcoholic beverages to underage consumers. If any of these types of litigation result in fines, damages or reputational damage for us, this could have a material adverse effect on our business, results of operations, cash flows or financial position.

See “Item 8. Financial Information—A. Consolidated Financial Statements and Other Financial Information—Legal and Arbitration Proceedings” for additional information on litigation matters.

***The beer and beverage industry may be subject to changes in taxation.***

Taxation on our beer and non-beer products in the countries in which we operate is comprised of different taxes specific to each jurisdiction, such as excise and other indirect taxes. In many jurisdictions, such excise and other indirect taxes make up a large proportion of the cost of beer charged to customers. Increases in excise and other indirect taxes applicable to our products either on an absolute basis or relative to the levels applicable to other beverages tend to adversely affect our revenue or margins, both by reducing overall consumption and by encouraging consumers to switch to lower-taxed categories of beverages. These increases also adversely affect the affordability of our products and our ability to raise prices. For example, in November 2008 the Brazilian Congress approved certain changes (effective 1 January 2009) to the taxable basis and tax rates of the Imposto Sobre Produtos Industrializados (the Brazilian federal excise tax) and the PIS/COFINS (Brazilian social contributions). Under the previous system, these taxes were paid as a fixed rate per hectoliter by all taxpayers. The new system provides that higher priced brands will pay higher taxes per hectoliter than lower priced brands. The actual increase in AmBev’s federal excise tax and PIS/COFINS tax burden

will depend on AmBev's price, packaging and brand mix, but we estimate that AmBev's total tax burden regarding such taxes will increase approximately 15%.

Similarly, the United States brewing industry is subject to significant taxation. The United States federal government currently levies an excise tax of \$18 per barrel (equivalent to 1.1734776 hectoliters) of beer sold for consumption in the United States. All states also levy excise and/or sales taxes on alcoholic beverages. From time to time, there are proposals to increase these taxes, and as a result of the current economic climate and the fiscal difficulties of some states, these proposals have become more prevalent. Earlier this year, the State of New York increased its excise tax on alcohol, and the State of Kentucky increased its retail tax rate on off-premise alcohol sales. In addition, although no legislation has been introduced to this effect, there have been proposals to increase federal excise taxes on alcohol to raise revenue to pay the costs of health care proposals. Increase in excises taxes on alcohol could adversely affect our United States business or its profitability.

To the extent that the effect of the tax reforms described above or other proposed changes to excise and other indirect duties in the countries in which we operate is to increase the total burden of indirect taxation on our products, the results of our operations in those countries could be adversely affected.

In addition to excise and other indirect duties, we are subject to income and other taxes in the countries in which we operate. There can be no assurance that the operations of our breweries and other facilities will not become subject to increased taxation by national, local or foreign authorities or that we and our subsidiaries will not become subject to higher corporate income tax rates or to new or modified taxation regulations and requirements. Any such increases or changes in taxation would tend to adversely impact our results of operations.

***We are exposed to antitrust and competition laws in certain jurisdictions and the risk of changes in such laws or in the interpretation and enforcement of existing antitrust and competition laws.***

We are subject to antitrust and competition laws in the jurisdictions in which we operate and may be subject to regulatory scrutiny in certain of these jurisdictions, including due to our size and market share in such jurisdictions. In a number of the jurisdictions in which we operate, we produce and/or sell a significant portion of the beer consumed. Our ability to grow through acquisitions in certain countries might be limited due to our important position in those markets. For instance, our Brazilian listed subsidiary, AmBev, has been subject to monitoring by Brazilian antitrust authorities (see "Item 8. Financial Information—A. Consolidated Financial Statements and Other Financial Information—Legal and Arbitration Proceedings—AmBev and its Subsidiaries—Antitrust Matters"). There can be no assurance that the introduction of new competition laws in the jurisdictions in which we operate, the interpretation of existing antitrust or competition laws or the enforcement of existing antitrust or competition laws, or any agreements with antitrust or competition authorities, against us or our subsidiaries, including AmBev, will not affect our business or the businesses of our subsidiaries in the future.

***Our operations are subject to environmental regulations, which could expose us to significant compliance costs and litigation relating to environmental issues.***

Our operations are subject to environmental regulations by national, state and local agencies, including, in certain cases, regulations that impose liability without regard to fault. These regulations can result in liability which might adversely affect our operations. The environmental regulatory climate in the markets in which we operate is becoming stricter, with greater emphasis on enforcement.

While we have budgeted for future capital and operating expenditures to maintain compliance with environmental laws and regulations, there can be no assurance that we will not incur substantial



environmental liability or that applicable environmental laws and regulations will not change or become more stringent in the future.

*We operate a joint venture in Cuba, in which the Government of Cuba is our joint venture partner. Cuba has been identified by the U.S. Department of State as a state sponsor of terrorism and is targeted by broad and comprehensive economic and trade sanctions of the United States. Our operations in Cuba may adversely affect our reputation and the liquidity and value of our securities.*

We own indirectly a 50% equity interest in Cerveceria Bucanero S.A., a Cuban company in the business of producing and selling beer. The other 50% equity interest is owned by the Government of Cuba. Cerveceria Bucanero S.A. is operated as a joint venture, in which we appoint the general manager. Cerveceria Bucanero S.A.'s main brands are Bucanero and Cristal. In 2008, Cerveceria Bucanero S.A. sold 1.07 million hectoliters, representing about 0.3% of our global volume of 416 million hectoliters based on pro-forma information for our combined company. Although Cerveceria Bucanero S.A.'s production is primarily sold in Cuba, a small portion of its production is exported and sold by certain of our non-U.S. affiliates in other countries outside Cuba (but not the United States). Cerveceria Bucanero S.A. also imports and sells in Cuba a small quantity of Becks branded products produced by one of our German subsidiaries.

Cuba has been identified by the United States government as a state sponsor of terrorism, and the U.S. Treasury Department's Office of Foreign Assets Control and the U.S. Commerce Department together administer and enforce broad and comprehensive economic and trade sanctions based on U.S. foreign policy towards Cuba. Although our operations in Cuba are quantitatively immaterial, our overall business reputation may suffer or we may face additional regulatory scrutiny as a result of our activities in Cuba based on its identification as a state sponsor of terrorism and target of U.S. economic and trade sanctions. In addition, there are initiatives by federal and state lawmakers in the United States, and certain U.S. institutional investors, including pension funds, to adopt laws, regulations or policies requiring divestment from, or reporting of interests in to facilitate divestment from, companies that do business with countries designated as state sponsors of terrorism, including Cuba. If investors decide to liquidate or otherwise divest their investments in companies that have operations of any magnitude in Cuba, the market in and value of our securities could be adversely impacted.

In addition, the Cuban Liberty and Democratic Solidarity (LIBERTAD) Act of 1996 (known as the "**Helms-Burton Act**") authorizes private lawsuits for damages against anyone who traffics in property confiscated without compensation by the Government of Cuba from persons who at the time were, or have since become, nationals of the United States. Although this section of the Helms-Burton Act is currently suspended by discretionary presidential action, the suspension may not continue in the future. Claims accrue notwithstanding the suspension and may be asserted if the suspension is discontinued. The Helms-Burton Act also includes a section that authorizes the U.S. Department of State to prohibit entry into the United States of non-U.S. persons who traffic in confiscated property, and corporate officers and principals of such persons, and their families. We have received notice of claims purporting to be made under the Helms-Burton Act relating to Cerveceria Bucanero S.A.'s use of a trademark, which is alleged to have been confiscated by the Cuban government and trafficked by us through our ownership and management of Cerveceria Bucanero S.A. Although we have attempted to review and evaluate the validity of the claims, due to the uncertain underlying circumstances, we are currently unable to express a view as to the validity of such claims, or as to the standing of the claimants to pursue them.

*We may not be able to recruit or retain key personnel.*

In order to develop, support and market our products, we must hire and retain skilled employees with particular expertise. The implementation of our strategic business plans could be undermined by a

failure to recruit or retain key personnel or the unexpected loss of senior employees, including in acquired companies.

Our success following the Anheuser-Busch acquisition will also depend, among other things, on our capacity to retain the key employees of Anheuser-Busch and InBev. These key employees could leave their employment because of the uncertainties about their roles in our combined company, difficulties related to the combination, or a general desire not to remain with us. Redundancies and early retirements at Anheuser-Busch, made in connection with the integration of InBev and Anheuser-Busch following the Anheuser-Busch acquisition, could also impact our ability to retain key personnel at Anheuser-Busch and relations with the Anheuser-Busch workforce. Moreover, we will have to address issues inherent in the management of a greater number of employees in some very diverse geographic areas. Therefore, it is not certain that we will be able to attract or retain our key employees and successfully manage them, which could disrupt our business and have an unfavourable material effect on our financial position, our income from operations and our competitive position.

Our success also depends upon maintaining good relations with our workforce. A substantial majority of our workforce in several of our operations is unionised. For instance, a majority of the hourly employees at breweries in the U.S. are represented by the International Brotherhood of Teamsters. Any work stoppages or strikes—which tend to arise at the occasion of the renegotiation of collective bargaining agreements—could adversely affect our ability to operate our businesses. The reorganisation and restructuring of our business to meet current market challenges or as a result of the Anheuser-Busch acquisition has also led to a more strained relationship with unions in certain of our business zones. There can be no assurance that any increase in labour costs would not adversely impact our business, results of operations and financial condition.

***Information technology failures could disrupt our operations.***

We increasingly rely on information technology systems to process, transmit, and store electronic information. A significant portion of the communication between our personnel, customers, and suppliers depends on information technology. As with all large systems, our information systems may be vulnerable to a variety of interruptions due to events beyond our control, including, but not limited to, natural disasters, terrorist attacks, telecommunications failures, computer viruses, hackers or other security issues. These or other similar interruptions could disrupt our operations, cash flows or financial condition.

We depend on information technology to enable us to operate efficiently and interface with customers, as well as to maintain in-house management and control. We have also entered into various information technology services agreements (with, among others, IBM Belgium, BT Limited Belgian Branch and LogicaCMG SA/NV) pursuant to which our information technology infrastructure is outsourced. The concentration of processes in shared services centres means that any disruption could impact a large portion of our business within the operating zones served. If we do not allocate, and effectively manage, the resources necessary to build and sustain the proper technology infrastructure, we could be subject to transaction errors, processing inefficiencies, loss of customers, business disruptions, or the loss of or damage to intellectual property through security breach. As with all information technology systems, our system could also be penetrated by outside parties intent on extracting information, corrupting information or disrupting business processes. Such interruptions could disrupt our business and could have a material adverse effect on our business, results of operations, cash flows or financial condition.

***Natural and other disasters could disrupt our operations.***

Our business and operating results could be negatively impacted by social, technical or physical risks such as earthquakes, hurricanes, flooding, fire, power loss, loss of water supply, telecommunications

and information technology system failures, political instability, military conflict and uncertainties arising from terrorist attacks, including a global economic slowdown, the economic consequences of any military action and associated political instability.

***Our insurance coverage may not be sufficient.***

The cost of some of our insurance policies could increase in the future. In addition, some types of losses, such as losses resulting from wars, acts of terrorism, or natural disasters, generally are not insured because they are either uninsurable or it is not economically practical to obtain insurance. Moreover, insurers recently have become more reluctant to insure against these types of events. Should an uninsured loss or a loss in excess of insured limits occur, this could adversely impact our business, results of operations and financial condition.

**Risks Relating to the Anheuser-Busch Acquisition**

***We will face financial risks due to our increased level of debt and challenging market conditions.***

We financed the Anheuser-Busch acquisition with a combination of a fully committed USD 45 billion senior debt facility (of which USD 44 billion was ultimately drawn) and a fully committed bridge facility of USD 9.8 billion. On 18 December 2008, we repaid the debt incurred under the bridge facility with the net proceeds of our rights offering, which closed on 16 December 2008, and cash proceeds we received from hedging the foreign exchange rate between the euro and the U.S. dollar in connection with the rights offering. We have also refinanced a portion of the debt incurred under the senior facility with a combination of the net proceeds from certain debt offerings, the net proceeds of the disposal of certain assets and businesses, and cash from operations, as described in “Item 5. Operating and Financial Review—G. Liquidity and Capital Resources—Net debt and Equity”. The terms of the senior financing arrangements, as well as their intended uses, are described under “Item 10. Additional Information—C. Material Contracts—Financing the Anheuser-Busch Acquisition”.

The senior debt facility we entered into in connection with the Anheuser-Busch acquisition could have significant consequences, including based on the following:

- USD 7 billion of the senior debt facility (of which amount USD 1.288 billion remained outstanding as of 30 June 2009) is intended to be repaid through the proceeds of the divestiture of certain of our assets or businesses, and a failure to complete the necessary asset divestitures would constrain our ability to refinance this indebtedness and require us to seek alternative refinancing sources, which may be unavailable or result in higher costs; and
- Whether or not we are able to refinance the indebtedness incurred in connection with the Anheuser-Busch acquisition through asset disposals, the portion of our consolidated balance sheet represented by debt will remain significantly higher as compared to our historical position.

Our consolidated liabilities following the Anheuser-Busch acquisition also include any outstanding Anheuser-Busch indebtedness, including indebtedness not refinanced in connection with the acquisition. As at 30 June 2009, the total long-term indebtedness of Anheuser-Busch was USD 5.8 billion after purchase price allocation. Our increased level of debt could have significant consequences, including

- increasing our vulnerability to general adverse economic and industry conditions;
- limiting our ability to fund future working capital and capital expenditure, to engage in future acquisitions or development activities or to otherwise realise the value of our assets and opportunities fully because of the need to dedicate a substantial portion of our cash flow from operations to payments of interest and principal on our debt or to comply with any restrictive terms of our debt;

- limiting our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;
- impairing our ability to obtain additional financing in the future;
- requiring us to issue additional equity (possibly under unfavourable conditions); and
- placing us at a competitive disadvantage compared to our competitors that have less debt.

Further, a credit rating downgrade affecting us as a result of increased leverage or other reasons could have material adverse effect on our ability to finance our ongoing operations or to refinance our existing indebtedness. In addition, if we fail to comply with the covenants or other terms of any agreements governing these facilities, our lenders will have the right to accelerate the maturity of that debt.

We may reduce the amount of dividends we will pay in the next two to three years and may have to make further reductions or reduce dividends for a longer period as a result of our increased level of debt, our strategy to reduce our leverage and the effect of the financial covenants in the debt facilities entered into to fund the Anheuser-Busch acquisition. See “Item 10. Additional Information—C. Material Contracts—Financing the Anheuser-Busch Acquisition—Senior Facilities Agreement—Financial Condition Undertaking” for a description of the main covenants under our senior facilities agreement.

Our ability to repay our outstanding indebtedness will depend upon market conditions. The capital and credit markets have been experiencing volatility and disruption for more than twelve months. In the final months of 2008, for example, the volatility and disruption reached unprecedented levels. In some cases, the markets produced downward pressure on stock prices and credit capacity for certain issuers without regard to those issuers’ underlying financial strength. Reflecting concern about the stability of the financial markets generally and the strength of counterparties, many lenders and institutional investors have reduced, and in some cases, ceased to provide funding to borrowers. If such unfavourable conditions continue or worsen, our costs could increase beyond what is anticipated. Such costs could have a material adverse impact on our cash flows, results of operations or both. In addition, an inability to refinance all or a substantial amount of our debt obligations when they become due would have a material adverse effect on our financial condition and results of operations.

***We may fail to realise the anticipated business growth opportunities, cost savings, increased profits, synergies and other benefits anticipated from the Anheuser-Busch acquisition.***

Achieving the advantages of the Anheuser-Busch acquisition will depend partly on the continued rapid and efficient combination of the activities of InBev and Anheuser-Busch, two companies of considerable size that functioned independently and were incorporated in different countries, with geographically dispersed operations, and with different business cultures and compensation structures.

The integration process involves inherent costs and uncertainties, and there is no assurance that the Anheuser-Busch acquisition will achieve anticipated business growth opportunities, cost savings, increased profits, synergies and other benefits. We believe the consideration paid for the Anheuser-Busch acquisition was justified, in part, by the business growth opportunities, cost savings, increased profits, synergies, revenue benefits and other benefits we anticipate achieving by combining our InBev operations with those of Anheuser-Busch. However, these anticipated business growth opportunities, cost savings, increased profits, synergies and other benefits may not develop, and the assumptions upon which we determined the consideration paid for the Anheuser-Busch acquisition may prove to be incorrect because, among other things, such assumptions were based on publicly available information. In addition, benefits may be lower than anticipated if we are not able to successfully introduce the Anheuser-Busch brands (such as Budweiser) into the markets outside the United States in which we intend to do so, or if we fail to successfully use the intellectual property rights of any such brands in

those markets, for example if we are legally restricted in using such rights, including as a result of third-party ownership of the relevant trademarks in various countries. Further, anticipated benefits may be adversely affected by a negative reaction of consumers or customers to the acquisition.

Implementation of the acquisition and the successful integration of Anheuser-Busch will also require a significant amount of management time and, thus, may affect or impair management's ability to run our business effectively during the period of the acquisition and integration. In addition, we may not have, or be able to retain, employees with the appropriate skill sets for the tasks associated with our integration plan, which could adversely affect the integration of Anheuser-Busch. In addition, employee departures and early retirements in the process of achieving synergies and company integration may create management challenges in respect of the businesses that have been acquired.

Although the estimated expense savings and revenue synergies contemplated by the Anheuser-Busch acquisition are significant, there can be no assurance that we will realise these benefits in the time expected, or at all. Any failures, material delays or unexpected costs of the integration process could therefore have a material adverse effect on our business, results of operations and financial condition.

***An impairment of goodwill or other intangible assets would adversely affect our financial condition and results of operations.***

As a result of the Anheuser-Busch acquisition, we have recognised USD 32.2 billion of goodwill on our balance sheet and have recorded several brands from the Anheuser-Busch business (including brands in the Budweiser brand family, the Michelob brand family, the Busch brand family and the Natural brand family) as intangible assets with indefinite life with a fair value of USD 21.5 billion. Under IFRS, goodwill and intangible assets with indefinite life are not amortised but are tested for impairment annually, or more often if an event or circumstance indicates that an impairment loss may have been incurred. Other intangible assets with a finite life are amortised on a straight-line basis over their estimated useful lives and reviewed for impairment whenever there is an indication of impairment. In particular, if the combination of the businesses meets with unexpected difficulties, or if our business does not develop as expected, impairment charges may be incurred in the future that could be significant and that could have an adverse effect on our results of operations and financial condition.

***We may not be able to complete any planned or other restructuring or divestitures in connection with the Anheuser-Busch acquisition promptly, or at all.***

Following the Anheuser-Busch acquisition, we have recently and may continue to dispose of certain assets or businesses of InBev or Anheuser-Busch, and we expect to utilise the proceeds from any such disposals to repay indebtedness incurred to finance the acquisition. However, we may not be able to affect any restructuring or divestitures at the time intended, or at all, or at the desired price, especially in challenging market conditions. In addition, any restructuring or divestiture could be the subject of challenges or litigation, and a court could delay any such transactions or prohibit them from occurring on their proposed terms, or from occurring at all, which could adversely affect the funding, synergies and cost savings sought to be achieved in connection with the Anheuser-Busch acquisition.

***Actions taken to enjoin the integration of our InBev and Anheuser-Busch businesses could significantly reduce the expected advantages thereof and could have a material adverse effect on us.***

On 10 September 2008 an action brought under Section 7 of the Clayton Antitrust Act entitled Ginsburg et al. v. InBev NV/SA et al., C.A. No. 08-1375, was filed against InBev, Anheuser-Busch and Anheuser-Busch, Inc. in the United States District Court for the Eastern District of Missouri. The complaint alleges that the Anheuser-Busch acquisition will have certain anticompetitive effects and consequences on the beer industry and will create a monopoly in the production and sale of beer in the

United States. Plaintiffs generally seek declaratory relief that the Anheuser-Busch acquisition violates Section 7 of the Clayton Antitrust Act, injunctive relief to prevent consummation of the acquisition, and fees and expenses. On 18 November 2008 plaintiffs' request for injunctive relief was denied. On 3 August 2009 the Court granted defendants' Motion to Dismiss plaintiffs claims with prejudice. On 4 August 2009 the Court entered judgment in favor of the defendants. Plaintiffs have 30 days from the entry of judgment to file an appeal. We will continue to vigorously defend against these claims.

On 16 October 2008, Grupo Modelo, Diblo S.A. de C.V. and the Grupo Modelo series A shareholders filed a notice of arbitration, under the arbitration rules of the United Nations Commission on International Trade Law, against Anheuser-Busch, Anheuser-Busch International Inc. and Anheuser-Busch International Holdings Inc. The notice of arbitration claimed the transaction between Anheuser-Busch and InBev violated provisions of the 1993 investment agreement, governed by the law of the United Mexican States, between the Anheuser-Busch entities, Grupo Modelo, Diblo and the series A shareholders. It seeks post-closing relief, including (i) a declaration that Anheuser-Busch breached the 1993 investment agreement, (ii) rescission of certain continuing rights and obligations under the 1993 investment agreement, (iii) a permanent injunction against Anheuser-Busch or its successors from exercising governance rights under the 1993 investment agreement, (iv) suspension of Anheuser-Busch's right to exercise a right of first refusal to purchase the stock of Grupo Modelo held by the series A shareholders, (v) "rectification" of the 1993 investment agreement to add additional restrictions on the Anheuser-Busch entities and (vi) money damages of up to \$2.5 billion. The respondents believe that the claims are without merit because, among other things, there is no change of control clause in the investment agreement and no sale or transfer of the shares of Grupo Modelo and Diblo held by Anheuser-Busch International Holdings Inc. occurred. However, the relief sought by Grupo Modelo, Diblo and its series A shareholders in the arbitral proceeding or any other equitable or other relief they may seek may have an adverse effect on us, including by limiting our ability to exercise governance rights under the investment agreement with Grupo Modelo after the closing of the Anheuser-Busch acquisition. On 2 February 2009, the arbitration panel denied Grupo Modelo's request for interim measures that would have prevented Anheuser-Busch from exercising its corporate governance rights pending the final arbitration proceeding. The panel also ruled that Anheuser-Busch was to provide 90 days notice if it intends to sell its shares. The final arbitration proceeding is scheduled for August 2009 and will take place in New York City.

See "Item 8. Financial Information—A. Consolidated Financial Statements and Other Financial Information—Legal and Arbitration Proceedings—Anheuser-Busch—Grupo Modelo Arbitration".

Any of the proceedings or actions that seek equitable or other relief that affects our combination with Anheuser-Busch and our operations in specific jurisdictions or our ability or that of our subsidiaries to exercise rights under existing agreements, such as the Grupo Modelo investment agreement, or that may require us to take other actions, including the divestiture of any of our assets or businesses, could diminish substantially the synergies and the advantages which we expect from the Anheuser-Busch acquisition, and have a material adverse effect on us and on the trading price of our securities.

***The Anheuser-Busch acquisition was subject to the review and authorisation of various governmental authorities, which imposed conditions that could have an unfavourable impact on InBev and Anheuser-Busch.***

On 14 November 2008, we reached a proposed consent final judgment with Anheuser-Busch and the U.S. Department of Justice that permitted the completion of our acquisition of Anheuser-Busch subject to certain actions being taken in accordance with the terms of the proposed consent final judgment, filed on 14 November 2008 in the U.S. District Court for the District of Columbia. These actions were completed in February 2009 with our sale of InBev USA LLC (d/b/a Labatt USA) to KPS Capital Partners, LP. See "Item 8. Financial Information—A. Consolidated Financial Statements and Other Financial Information—Legal and Arbitration Proceedings—Anheuser-Busch—Acquisition

Antitrust Matters—United States”. The proposed consent final judgment received final approval by the U.S. District Court for the District of Columbia on 11 August 2009.

In addition, the U.S. antitrust laws enable the Department of Justice and others, such as U.S. state governments and private individuals, to bring antitrust actions contending that an already completed merger substantially lessens competition or has created a monopoly or otherwise violates the antitrust laws in different or additional respects not contemplated by the action filed on 14 November 2008 and resolved by the final judgment described above.

Authorisation, approval and/or clearance under applicable antitrust/competition laws was also obtained in Bosnia and Herzegovina, Brazil, China, Germany, Mexico, Montenegro, Serbia, Uruguay and the United Kingdom, and the regulatory review in Argentina is ongoing.

The terms and conditions of any authorisations, approvals and/or clearances still to be obtained, or any other action taken by a governmental authority following the consummation of the Anheuser-Busch acquisition, may require, among other things, the divestiture of our assets or businesses to third-parties, changes to operations in connection with the completion of the Anheuser-Busch acquisition, restrictions on our ability to operate in certain jurisdictions following the acquisition, restrictions on the combination of the InBev and Anheuser-Busch operations in certain jurisdictions or other commitments to regulatory authorities regarding ongoing operations. Any such actions could have a material adverse effect on our business and diminish substantially the synergies and the advantages which we expect to achieve from the Anheuser-Busch acquisition. Any event that delays our integration of the InBev and Anheuser-Busch businesses and operations in any jurisdiction could have a material adverse effect on us and the trading price of our shares.

In addition, divestitures and other commitments, if any, may have an adverse effect on our business, results of operations, financial condition and prospects. These or any conditions, remedies or changes also could have the effect of reducing the anticipated benefits of the transaction or imposing additional costs on us or limiting our revenues following the completion of the Anheuser-Busch acquisition, any of which might have a material adverse effect on us.

***The uncertainties about the effects of the Anheuser-Busch acquisition could materially and adversely affect our businesses and operations.***

Uncertainty regarding the effect of the Anheuser-Busch acquisition could cause disruptions to our businesses. These uncertainties may materially and adversely affect our businesses and their operations and could cause customers, distributors, other business partners and other parties that have business relationships with us to defer the consummation of other transactions or other decisions concerning our businesses, or to seek to change existing business relationships.

#### **Risks Related to Our Shares and American Depositary Shares**

***The market price of our shares and ADSs may be volatile.***

The market price of our shares and ADSs may be volatile as a result of various factors, many of which are beyond our control. These factors include, but are not limited to, the following:

- Market expectations for our financial performance;
- Actual or anticipated fluctuations in our results of operations and financial condition;
- Changes in the estimates of our results of operations by securities analysts;
- Investor perception of the impact of the Anheuser-Busch acquisition;

- Potential or actual sales of blocks of our shares or ADSs in the market by any shareholder or short selling of our shares or ADSs. Any such transaction could occur at any time or from time to time, with or without notice;
- The entrance of new competitors or new products in the markets in which we operate;
- Volatility in the market as a whole or investor perception of the beverage industry or of our competitors; and
- The risk factors mentioned in this section.

The market price of our shares and ADSs may be adversely affected by any of the preceding or other factors regardless of our actual results of operations and financial condition.

***Our controlling shareholder may use its controlling interest to take actions not supported by our minority shareholders.***

As of the last date we were notified of its shareholding, 27 August 2009, our controlling shareholder (that is, Stichting Anheuser-Busch InBev) owned 45.31% of our shares (and Stichting Anheuser-Busch InBev and certain other entities acting in concert with it held, in the aggregate, 53.71% of our shares), in each case based on the number of our shares outstanding on 27 August 2009 (see “Item 7. Major Shareholders and Related Party Transactions—A. Major Shareholders”). Stichting Anheuser-Busch InBev has the ability to effectively control or have a significant influence on the election of our Board of Directors and the outcome of corporate actions requiring shareholder approval, including dividend policy, mergers, share capital increases, going-private transactions and other extraordinary transactions. See “Item 10. Additional Information—B. Memorandum and Articles of Association and Other Share Information—Description of the Rights and Benefits Attached to Our Shares” for further information in this respect. The interests and time horizons of Stichting Anheuser-Busch InBev may differ from those of other shareholders. As a result of its influence on our business, Stichting Anheuser-Busch InBev could prevent us from making certain decisions or taking certain actions that would protect the interests of our other shareholders. For example, this concentration of ownership may delay or prevent a change of control of us, even in the event that this change of control may benefit other shareholders generally. Similarly, Stichting Anheuser-Busch InBev could prevent us from taking certain actions that would dilute its percentage interest in our shares, even if such actions would generally be beneficial to us and/or to other shareholders. These and other factors related to Stichting Anheuser-Busch InBev’s holding of a controlling interest in our shares may reduce the liquidity of our shares and ADSs and their attractiveness to investors.

***Fluctuations in the exchange rate between the U.S. dollar and the euro may increase the risk of holding our ADSs and shares.***

Our shares currently trade on Euronext Brussels in euros and our ADSs are expected to trade on the New York Stock Exchange (“NYSE”) in U.S. dollars. Fluctuations in the exchange rate between the U.S. dollar and the euro may result in temporary differences between the value of our ADSs and the value of our ordinary shares, which may result in heavy trading by investors seeking to exploit such differences. This may increase the volatility of, and have an adverse affect on, the price of our shares or ADSs.

In addition, as a result of fluctuations in the exchange rate between the U.S. dollar and the euro, the U.S. dollar equivalent of the proceeds that a holder of our ADSs would receive upon the sale in Belgium of any shares withdrawn from the American Depositary Receipt (“ADR”) depository and the U.S. dollar equivalent of any cash dividends paid in euros on our shares represented by the ADSs could also decline.



***Future equity issuances may dilute the holdings of current shareholders or ADS holders and could materially affect the market price of our shares or ADSs.***

We may in the future decide to offer additional equity to raise capital or for other purposes. Any such additional offering could reduce the proportionate ownership and voting interests of holders of our shares and ADSs, as well as our earnings per share or ADS and net asset value per share or ADS, and any offerings by us or our main shareholders could have an adverse effect on the market price of our shares and ADSs.

***Investors may not be able to participate in equity offerings, and ADS holders may not receive any value for rights that we may grant.***

Our constitutional documents provide for preference rights to be granted to our existing shareholders unless such rights are disappplied by resolution of our shareholders' meeting or the Board of Directors. Our shareholders' meeting or Board of Directors may disapply such rights in future equity offerings. In addition, certain shareholders (including those in the United States, Australia, Canada or Japan) may not be entitled to exercise such rights even if they are not disappplied unless the rights and related shares are registered or qualified for sale under the relevant legislation or regulatory framework. As a result, there is the risk that investors may suffer dilution of their shareholding should they not be permitted to participate in preference right equity or other offerings that we may conduct in the future.

If rights are granted to our shareholders, but the ADR depositary is unable to sell rights corresponding to shares represented by ADSs that are not exercised by, or distributed to, ADS holders, or if the sale of such rights is not lawful or reasonably practicable, the ADR depositary will allow the rights to lapse, in which case ADS holders will receive no value for such rights.

***An active market for our ADSs may fail to develop.***

Application will be made to list our ADSs on the NYSE and trading of the ADSs on the NYSE is expected to commence after listing has been completed. However, we are not required to maintain the listing of our ADSs on the NYSE or any other stock exchange or securities market. There can be no assurance that an active public market for our ADSs will develop and, if such a market were to develop, neither we nor any other person are required to maintain such a market. The liquidity and the market prices for our ADSs can be expected to vary with changes in market and economic conditions generally and in our financial condition, credit rating and prospects in particular, as well as in response to other factors that generally influence the market prices of securities.

***ADS holders may not be able to exercise their right to vote the shares underlying our ADSs.***

Holders of ADSs may exercise voting rights with respect to the shares represented by our ADSs only in accordance with the provisions of the deposit agreement. The deposit agreement provides that, upon receipt of a notice of any meeting of holders of our shares, the depositary will, if we so request, distribute to the ADS holders a notice which shall contain (i) such information as is contained in the notice of the meeting sent by us, (ii) a statement that the ADS holder as of the specified record date shall be entitled to instruct the ADR depositary as to the exercise of voting rights and (iii) a statement as to the manner in which instructions may be given by the holders.

Holders of ADSs may instruct the ADR depositary to vote the shares underlying their ADSs, but only if we ask the ADR depositary to ask for their instructions. Otherwise, ADS holders will not be able to exercise their right to vote, unless they withdraw our shares underlying the ADSs they hold. However, ADS holders may not know about the meeting far enough in advance to withdraw those shares. If we ask for the instructions of ADS holders, the depositary, upon timely notice from us, will notify ADS holders of the upcoming vote and arrange to deliver our voting materials to them. We

cannot guarantee ADS holders that they will receive the voting materials in time to ensure that they can instruct the ADR depository to vote their shares. In addition, the ADR depository and its agents are not responsible for failing to carry out voting instructions or for the manner of carrying out voting instructions. This means that ADS holders may not be able to exercise their right to vote, and there may be nothing they can do if the shares underlying their ADSs are not voted as requested.

***ADS holders may be subject to limitations on the transfer of their ADSs.***

ADSs are transferable on the books of the depository. However, the ADR depository may refuse to deliver, transfer or register transfers of ADSs generally when the books of the ADR depository are closed or if such action is deemed necessary or advisable by the ADR depository or by us because of any requirement of law or of any government or governmental body or commission or under any provision of the deposit agreement. Moreover, the surrender of ADSs and withdrawal of our shares may be suspended subject to the payment of fees, taxes and similar charges or if we direct the ADR depository at any time to cease new issuances and withdrawals of our shares during periods specified by us in connection with shareholders' meetings, the payment of dividends or as otherwise reasonably necessary for compliance with any applicable laws or government regulations.

***Shareholders may not enjoy under Belgian corporate law and our articles of association certain of the rights and protection generally afforded to shareholders of U.S. companies under U.S. federal and state laws and the NYSE rules.***

We are a public limited liability company incorporated under the laws of Belgium. The rights provided to our shareholders under Belgian corporate law and our articles of association differ in certain respects from the rights that you would typically enjoy as a shareholder of a U.S. company under applicable U.S. federal and/or state laws. In general, the Belgian Corporate Governance Code is a code of best practice applying to listed companies on a non-binding basis. The Code applies a "comply or explain" approach, that is, companies may depart from the Code's provisions if they give a reasoned explanation of the reasons for doing so.

We are relying on a provision in the NYSE Listed Company Manual that allows us to follow Belgian corporate law and the Belgian Corporate Governance Code with regard to certain aspects of corporate governance. This allows us to continue following certain corporate governance practices that differ in significant respects, from the corporate governance requirements applicable to U.S. companies listed on the NYSE. In particular, the NYSE rules require a majority of the directors of a listed U.S. company to be independent, while in Belgium, only three directors need be independent. Our board currently comprises four independent directors and nine non-independent directors. See "Item 6. Directors, Senior Management and Employees—Directors and Senior Management—Board of Directors". The NYSE rules further require that each of the nominating, compensation and audit committees of a listed U.S. company be comprised entirely of independent directors. However, the Belgian Corporate Governance Code recommends only that a majority of the directors on each of these committees meet the technical requirements for independence under Belgian corporate law. Our board has stated its intention that each member of our Audit Committee shall be an independent director as required under the NYSE rules and Rule 10A-3 of the Securities Exchange Act of 1934 within a year of the date of this Form 20-F. Our board has no plans to change the composition of our Compensation and Nominating Committee; although we note that this committee is composed exclusively of non-executive directors who are independent of management and whom we consider to be free of any business or other relationship which could materially interfere with the exercise of their independent judgment. See "Item 6. Directors, Senior Management and Employees—C. Board Practices—Information about Our Committees".

Under Belgian corporate law, other than certain limited information that we must make public, our shareholders may not ask for an inspection of our corporate records, while under Delaware

corporate law any shareholder, irrespective of the size of his or her shareholdings, may do so. Shareholders of a Belgian corporation are also unable to initiate a derivative action, a remedy typically available to shareholders of U.S. companies, in order to enforce a right of Anheuser-Busch InBev, in case we fail to enforce such right ourselves, other than in certain cases of director liability under limited circumstances. In addition, a majority of our shareholders may release a director from any claim of liability we may have, including if he or she has acted in bad faith or has breached his or her duty of loyalty, provided, in some cases, that the relevant acts were specifically mentioned in the convening notice to the shareholders' meeting deliberating on the discharge. In contrast, most U.S. federal and state laws prohibit a company or its shareholders from releasing a director from liability altogether if he or she has acted in bad faith or has breached his or her duty of loyalty to the company. Finally, Belgian corporate law does not provide any form of appraisal rights in the case of a business combination.

For additional information on these and other aspects of Belgian corporate law and our articles of association, see "Item 10. Additional Information—B. Memorandum and Articles of Association and Other Share Information." As a result of these differences between Belgian corporate law and our articles of association, on the one hand, and U.S. federal and state laws, on the other hand, in certain instances, you could receive less protection as a shareholder of our company than you would as a shareholder of a U.S. company.

*As a "foreign private issuer" in the United States, we are exempt from a number of rules under the U.S. securities laws and are permitted to file less information with the SEC.*

As a "foreign private issuer", we are exempt from certain rules under the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act"), that impose certain disclosure obligations and procedural requirements for proxy solicitations under Section 14 of the Exchange Act. In addition, our officers, directors and principal shareholders are exempt from the reporting and "short-swing" profit recovery provisions under Section 16 of the Exchange Act. Moreover, we are not required to file periodic reports and financial statements with the SEC as frequently or as promptly as U.S. companies whose securities are registered under the Exchange Act. Accordingly, there may be less publicly available information concerning us than there is for U.S. public companies.

*It may be difficult for investors outside Belgium to serve process on or enforce foreign judgments against us.*

We are a Belgian public limited liability company. Certain of the members of our Board of Directors and Executive Board of Management and certain of the persons named herein are non-residents of the United States. All or a substantial portion of the assets of such non-resident persons and certain of our assets are located outside the United States. As a result, it may not be possible for investors to effect service of process upon such persons or on us or to enforce against them or us a judgment obtained in U.S. courts. Original actions or actions for the enforcement of judgments of U.S. courts relating to the civil liability provisions of the federal or state securities laws of the United States are not directly enforceable in Belgium. The United States and Belgium do not currently have a multilateral or bilateral treaty providing for reciprocal recognition and enforcement of judgments, other than arbitral awards, in civil and commercial matters. In order for a final judgment for the payment of money rendered by U.S. courts based on civil liability to produce any effect on Belgian soil, it is accordingly required that this judgment be recognised or be declared enforceable by a Belgian court pursuant to the relevant provisions of the 2004 Belgian Code of Private International Law. Recognition or enforcement does not imply a review of the merits of the case and is irrespective of any reciprocity requirement. A U.S. judgment will, however, not be recognised or declared enforceable in Belgium if it infringes upon one or more of the grounds for refusal which are exhaustively listed in Article 25 of the Belgian Code of Private International Law. In addition to recognition or enforcement, a judgment by a federal or state court in the United States against us may

also serve as evidence in a similar action in a Belgian court if it meets the conditions required for the authenticity of judgments according to the law of the state where it was rendered.

*Shareholders in jurisdictions with currencies other than the euro face additional investment risk from currency exchange rate fluctuations in connection with their holding of our shares.*

Our shares are quoted only in euro and any future payments of dividends on shares will be denominated in euro. The U.S. dollar—or other currency—equivalent of any dividends paid on our shares or received in connection with any sale of our shares could be adversely affected by the depreciation of the euro against these other currencies.

## ITEM 4. INFORMATION ON THE COMPANY

### A. GENERAL OVERVIEW

We are the world's largest brewing company by volume, and one of the world's five largest consumer products companies by 2008 EBITDA, as defined, based on the 2008 full-year pro-forma financial information. As a consumer-centric, sales-driven company, we produce, market, distribute and sell a strong, balanced portfolio of nearly 300 beer brands. These include global flagship brands Budweiser, Stella Artois and Beck's; multi-country brands such as Leffe and Hoegaarden; and many "local champions" such as Bud Light, Skol, Brahma, Quilmes, Michelob, Harbin, Sedrin, Klinskoye, Sibirskaia Korona, Chernigivske and Jupiler. We also produce and distribute soft drinks, particularly in Latin America.

Our brewing heritage and quality are rooted in brewing traditions that originate from the Den Horen brewery in Leuven, Belgium, dating back to 1366, and those of Anheuser & Co brewery, established in 1860 in St. Louis, U.S.A. As at 31 December 2008, we employed approximately 120,000 people, with operations in over 30 countries across the world. Given the breadth of our operations, we are organised along seven business zones or segments: North America, Latin America North, Latin America South, Western Europe, Central & Eastern Europe, Asia Pacific and Global Export & Holding Companies. The first six correspond to specific geographic regions in which our operations are based. As a result, we have a global footprint with a balanced exposure to developed and developing markets and production facilities spread across our six geographic regions.

On 18 November 2008, we completed our acquisition of Anheuser-Busch, the largest brewer of beer and other malt beverages in the United States. Following completion of the Anheuser-Busch acquisition, we have significant brewing operations within our North America business zone. On a pro-forma basis for the combined company, the North America business zone would have accounted for 33.8% of our consolidated volumes for the year ended 31 December 2008 as compared to 4.8% of our actual consolidated volumes for the year ended 31 December 2007. Through Anheuser-Busch, we own a number of subsidiaries that conduct various other business operations, including one of the largest theme park operators in the United States, a major manufacturer of aluminium cans and one of the largest recyclers of aluminium cans in the United States by weight.

We also have significant exposure to fast-growing emerging markets in Latin America North (which on a pro-forma basis for the combined company would have accounted for 24.5% of our consolidated volumes in the year ended 31 December 2008), Central & Eastern Europe (which would have accounted for 11.0% on the same basis), Asia Pacific (which would have accounted for 13.4% on the same basis) and Latin America South (which would have accounted for 8.2% on the same basis).

Based on the 2008 pro-forma information for our combined company, our 2008 volumes (beer and non-beer) would have amounted to 416 million hectoliters and its revenue amounted to approximately USD 39.0 billion.

#### ***Registration and Main Corporate Details***

Anheuser-Busch InBev SA/NV was incorporated on 2 August 1977 for an unlimited duration under the laws of Belgium under the original name BEMES. It has the legal form of a public limited liability company (*naamloze vennootschap/société anonyme*). Its registered office is located at Grand-Place/Grote Markt 1, 1000 Brussels, Belgium, and it is registered with the Register of Legal Entities of Brussels under the number 0417.497.106. Our headquarters are located at Brouwerijplein 1 3000 Leuven, Belgium (tel.: +32 16 27 61 11). Our agent in the United States is AB InBev Services LLC, 250 Park Avenue, 2nd Floor, New York, NY 10017.

We are a publicly traded company, listed on Euronext Brussels under the symbol ABI. Application has been made to list American Depositary Receipts representing rights to receive our shares on the

NYSE. For additional information, see “Item 12. Description of Securities Other Than Equity Securities—D. American Depositary Shares”.

### *History and Development of the Company*

Our roots can be traced back to Den Horen in Leuven, which began making beer in 1366. In 1717 Sébastien Artois, master brewer of Den Horen, took over the brewery and renamed it Sébastien Artois.

In 1987, the two largest breweries in Belgium merged: Brouwerijen Artois NV, located in Leuven, and Brasserie Piedboeuf SA, founded in 1853 and located in Jupille, resulting in the formation of Interbrew SA (“**Interbrew**”). Following this merger, Interbrew acquired a number of local breweries in Belgium. By 1991, a second phase of targeted external growth began outside Belgium’s borders. The first transaction in this phase took place in Hungary with the acquisition of Borsodi Sörgyar in 1991, followed in 1995 by the acquisition of John Labatt Ltd. in Canada, and then in 1999 by a joint venture with SUN Brewing in Russia.

Interbrew operated as a family-owned business until December 2000, the time of its initial public offering on Euronext Brussels.

The last decade has been marked by increasing geographical diversification, seeing Interbrew move into new areas or strengthen its operations in countries or regions in which it had previously acquired a foothold. In 2000, Interbrew acquired Bass Brewers and Whitbread Beer Company in the United Kingdom, and in 2001 it established itself in Germany with the acquisition of Brauerei Diebels GmbH & Co KG. This was followed by the acquisition in 2001 of Brauerei Beck GmbH & Co KG. and in 2002 of the Gilde Group. In 2002, Interbrew strengthened its position in China by acquiring stakes in the K.K. Brewery and the Zhujiang Brewery. In 2004, Interbrew acquired Spaten-Franziskaner Bräu KGaA.

2004 marked a significant event in our recent history: the combination of Interbrew and AmBev, a Brazilian company listed (and currently still listed) on the New York Stock Exchange and on the São Paulo Stock Exchange, resulting in the creation of InBev. At the time of the combination, AmBev was the world’s fifth largest brewer, with a significant presence in the Brazilian market, as well as strong positions throughout Latin America.

In 2004, InBev also acquired, through AmBev, its initial 50.64% interest in Quilmes Industrial S.A. (“**Quinsa**”) as part of the Interbrew-AmBev combination, thereby strengthening its foothold in Argentina, Bolivia, Chile, Paraguay and Uruguay. Following a series of transactions as a result of which AmBev’s equity interest in Quinsa increased to approximately 91%, on 28 December 2007 AmBev launched a voluntary offer to purchase the outstanding shares of Quinsa that were not owned by AmBev or its subsidiaries. On 12 February 2008, when the voluntary offer to purchase expired, AmBev’s voting interest in Quinsa increased to 99.56% and its economic interest increased to 99.26%. After subsequent Quinsa share buy-backs, and continued purchases of shares in 2008 from Quinsa’s minority shareholders by AmBev’s subsidiary, Dunvegan S.A., AmBev increased its voting interest in Quinsa to approximately 99.83% and its economic interest to approximately 99.81%.

The AmBev and Quinsa transactions allowed InBev to position itself in the Latin American beer market and also to gain a presence in the soft drinks market (as AmBev is PepsiCo’s second largest bottler in the world and largest bottler outside of the United States).

In 2004, InBev further acquired the China brewery activities of the Lion Group.

2005 marked the acquisition of 100% of the Tinkoff brewery in St. Petersburg, Russia.

In 2006, InBev acquired Fujian Sedrin Brewery Co. Ltd., the largest brewer in Fujian province of China, making InBev a major brewer in China, the world’s largest beer market by volume. The acquisition of the Sedrin brand also allowed InBev to strengthen its Chinese products portfolio.

In 2007, Labatt Brewing Company Limited (“**Labatt**”) acquired Lakeport Brewing Income Fund in Canada, securing a strong presence for us in the growing value segment in Ontario. 2007 also marked the acquisition of Cervejarias Cintra Indústria e Comércio Ltda (“**Cintra**”) by AmBev, thereby enabling AmBev to expand production capacity to meet the continuing increase in demand in the beer and soft drink markets in Brazil. The initial transaction did not include the brands and distribution assets of Cintra. In January 2008, AmBev reached an agreement for the purchase of the Cintra brands, and these brands were subsequently sold to the Brazilian brewer Schincariol in May 2008.

In May 2007, InBev announced a long-term joint venture agreement with the RKJ group, a leading beverage group operating in India. InBev expected this to be its vehicle to invest in the Indian beer market. As of 1 April 2009, the joint venture vehicle began selling, marketing and distributing Budweiser in India. We expect that the venture will build a meaningful presence in India over time.

In March 2008, InBev reached an agreement with its Chinese partner in the InBev Shiliang (Zhejiang) Brewery to increase InBev’s stake in this business to 100%. The deal was approved by the relevant authorities in June 2008. This step enabled InBev to strengthen its position in the Zhejiang province in China.

On 13 July 2008, InBev and Anheuser-Busch announced their intention to combine the two companies by way of an offer by InBev of USD 70 per share in cash for all outstanding shares of Anheuser-Busch. The total amount of funds necessary to consummate the Anheuser-Busch acquisition was approximately USD 54.8 billion, including the payment of USD 52.5 billion to shareholders of Anheuser-Busch, refinancing certain Anheuser-Busch indebtedness, payment of all transaction charges, fees and expenses and the amount of fees and expenses and accrued but unpaid interest to be paid on Anheuser-Busch’s outstanding indebtedness. InBev shareholders approved the Anheuser-Busch acquisition at InBev’s Extraordinary Shareholders Meeting on 29 September 2008 and, on 12 November 2008, a majority of Anheuser-Busch shares were voted to approve the transaction at a Special Shareholders Meeting of Anheuser-Busch. The Anheuser-Busch acquisition was completed, and the certificate of merger filed, on 18 November 2008. For further details of our acquisition of Anheuser-Busch, see “Item 10. Additional Information—C. Material Contracts”.

In November 2008, InBev agreed to divest the assets of InBev USA LLC to win clearance from the U.S. Department of Justice for its acquisition of Anheuser-Busch. On 13 March 2009 we announced that we had completed the sale of the assets of InBev USA LLC (d/b/a Labatt USA) to an affiliate of KPS Capital Partners, LP. Under the terms of the agreement announced on 23 February 2009, KPS Capital Partners, LP acquired the assets of Labatt USA and an exclusive license, granted by Labatt, (i) to brew Labatt branded beer in the U.S. or Canada solely for sale for consumption in the U.S.; (ii) to distribute, market and sell Labatt branded beer for consumption in the U.S.; and (iii) to use the relevant trademarks and intellectual property to do so. On 11 August 2009, the U.S. District Court for the District of Columbia gave final approval to the settlement proposed by the U.S. Department of Justice in connection with our acquisition.

Beginning in 2003, Anheuser-Busch participated in a strategic alliance with Tsingtao, one of the largest brewers in China and producer of the Tsingtao brand. Through the Anheuser-Busch acquisition, we acquired Anheuser-Busch’s 27% economic ownership interest and a 20% voting interest in Tsingtao. On 30 April 2009, we announced that we had completed the previously announced sale of a 19.9% minority stake in Tsingtao to Asahi Breweries, Ltd. As a result of the transaction, Asahi Breweries, Ltd became Tsingtao’s second largest shareholder. Tsingtao Brewery Group remained the largest shareholder in Tsingtao. On 8 May 2009, we announced that we had entered into an agreement with a private investor, Mr. Chen Fashu, to sell our remaining 7% stake in Tsingtao. On 5 June 2009 we announced that the transaction had closed.

On 24 July 2009, we completed the previously announced sale of our South Korean subsidiary, Oriental Brewery, to an affiliate of Kohlberg Kravis Roberts & Co. L.P. (“**KKR**”) for USD 1.8 billion.

Under the terms of the agreement, we will continue our relationship with Oriental Brewery through granting Oriental Brewery exclusive licenses to distribute certain brands in South Korea including Budweiser, Bud Ice and Hoegaarden, and by having an ongoing interest in Oriental Brewery through an agreed earn-out. In addition, we will have the right, but not the obligation, to re-acquire Oriental Brewery five years after the closing of the transaction based on predetermined financial terms. The divestiture of Oriental Brewery is part of our ongoing deleveraging programme and allows us to repay debt incurred as a result of the Anheuser-Busch acquisition.

We may dispose of additional assets or businesses, and expect to utilise the proceeds from any such disposals to repay indebtedness incurred to finance the Anheuser-Busch acquisition. We have not yet reached any definitive agreements regarding disposals of assets or businesses but we are currently exploring our options in relation to such disposals, taking into account a range of factors, including the possibility of disposals of assets that are not core to its businesses, disposals of self-contained operations on a stand-alone basis and disposals that can occur with minimum adverse tax effects.

For further details of our principal capital expenditures and divestitures, see “Item 5. Operating and Financial Review—G. Liquidity and Capital Resources—Investments”.

## B. STRENGTHS AND STRATEGY

### *Strengths*

We believe that the following key strengths will drive the realisation of our strategic goals and reinforce our competitive position in the marketplace:

#### **Global platform with strong market positions in key markets**

We are one of the world’s largest brewing companies and believe we hold leading market positions in over 20 markets. We have strong market positions based on strong brands and benefit from scale. We believe this positions us well to deploy significant resources on sales and marketing to build and maintain our brands, achieve attractive sourcing terms, generate cost savings through centralisation and produce a lean cost structure. Our global reach provides us with a strong platform to grow our global and multi-country brands, while developing local brands tailored to regional tastes. We benefit from a global distribution network which, depending on the location, is either owned by us or is based on strong partnerships with wholesalers and local distributors.

We believe that in 2008 the approximate industry volumes and our approximate market shares by volume in the world’s five largest beer markets by volume are as follows:

	Total industry volume (million hectoliters)(1)	AB InBev market share (%)
China . . . . .	407	12.05
United States . . . . .	251	50.80
Brazil . . . . .	102	67.50
Germany . . . . .	91	9.62
Russia . . . . .	77	18.38
United Kingdom . . . . .	47	21.80

Note:

- (1) Total industry volume figures are based on total beer industry sales or consumption volumes in the relevant market, except for the China volume figures, which are based on total industry production volumes and Russia volume figures, which are based on retail



audits. Sources: China—National Statistic Bureau (SSB); United States—Beverage Market Corp.; Brazil—AC Nielsen Audit Retail; Germany—Deutscher Brauer-Bund; Russia—Business Analytica; United Kingdom—British Beer and Pub Association.

Since the completion of the Anheuser-Busch acquisition and the combination of InBev and Anheuser-Busch, we have been a global leader in the brewing industry by volume and, measured by EBITDA, as defined, for 2008 on the basis of the 2008 full-year pro-forma financial information, we are ranked among the top five consumer products companies worldwide. The Anheuser-Busch acquisition significantly enhances our position in the United States, one of the most stable and profitable beer markets in the world, and in China, the world's largest beer market by volume. Management believes that it can realise significant upside potential by rolling out Anheuser-Busch's brands using our global distribution platform.

### **Geographical diversification**

Our geographically diversified platform balances the growth opportunities of emerging markets with the stability and strength of mature markets. With significant operations in both the Southern and Northern Hemisphere, we benefit from a natural hedge against market, economic and seasonal volatility.

The Anheuser-Busch acquisition further enhanced our geographic diversity and has provided an even more solid balance between high-growth emerging markets and stable mature markets. Based on the 2008 full-year pro-forma financial information for the combined company assuming completion of the Anheuser-Busch acquisition on 1 January 2008, our operating profit was split approximately evenly between emerging and mature markets.

### **Strong brand portfolio with global, multi-country and local brands**

Our strong brand portfolio addresses a broad range of market segments and offers a range of international and local brands in key beer markets through segmentation into three main brand categories:

- *Global brands:* Capitalising on common values and experiences which appeal to consumers across borders, global flagship brands such as Budweiser, Beck's and Stella Artois have the strength to be marketed worldwide;
- *Multi-country brands:* With a strong consumer base in their home market, multi-country brands, such as Leffe and Hoegaarden, bring international flavour to selected markets, connecting with consumers across continents; and
- *Local brands:* Offering locally popular tastes, local brands, such as Bud Light, Skol, Brahma, Quilmes, Michelob, Harbin, Sedrin, Klinskoye, Sibirskaya Korona, Chernigivske, Antarctica, Franziskaner and Jupiler, connect particularly well with consumers in their home markets.

Our strategy is to focus our portfolio on premium brands. As a result, we undertake clear brand choices and seek to invest in those brands that build deep connections with consumers and meet their needs. We seek to replicate our successful brand initiatives and best practices across geographic markets.

We believe that Anheuser-Busch's brands are highly complementary to InBev's brand portfolio. Many of the Anheuser-Busch brands also have broader appeal and have the potential to be developed into multi-country brands using our global distribution platform.

### **Strong innovation and brand development capabilities**

As a consumer-centric, sales-driven company, we continue to strive to understand the values, lifestyles and preferences of both today's and tomorrow's consumers, building fresh appeal and competitive advantage through innovative products and services tailored to meet those needs. We believe that consumer demand can be best anticipated by a close relationship between our marketing and research teams in which current and expected market trends trigger and drive research processes. Successful examples of recently developed products include Stella Artois 4% and Beck's Vier in the U.K., Bohemia in Brazil, Sedrin in China, Chernigivske in the Ukraine, Quilmes Stout in Argentina, Alexander Keith's Red Amber Ale in Canada, Hoegaarden Rosée in Belgium and Klinskoye Freeze and Sibirskaya Korona Lime in Russia. Anheuser-Busch has also successfully brought to market a number of innovative product offerings, including Bud Light Lime, and is renowned for its brand development capabilities, creative marketing campaigns and in-depth knowledge of its marketplaces, which we believe will be of significant value.

We believe that our excellence programmes, such as our "World Class Commercial Program", are one of our competitive advantages. As part of our consumer-centric, sales driven approach, we have established an integrated marketing and sales execution programme, the "World Class Commercial Program", which is designed to continuously improve the quality of our sales and marketing capabilities and processes by ensuring they are understood and consistently followed. We believe our World Class Commercial Programme in sales contributed to the success of our sales practices and we therefore extended this programme to our marketing practices. During 2008, this programme achieved effective global alignment in our key markets by facilitating shared processes in marketing and sales.

### **Strict financial discipline**

World-class efficiency has been, and remains, a long-term objective for us across all lines of business and markets as well as under all economic circumstances. Avoiding unnecessary costs is a core component of our culture. We distinguish between "non-working" and "working" expenses, the latter having a direct impact on sales volumes or revenues. We currently have a greater focus on reducing non-working expenses, given that they are incurred independently from sales volumes or revenues and without immediate benefit to consumers. By maintaining strict financial discipline and turning non-working expenses into working expenses, our "Cost—Connect—Win" model aims to fund sustainable sales and marketing efforts throughout an economic cycle in order to connect with our customers and win by achieving long-term, profitable growth. We have a number of group-wide cost efficiency programmes in place, including:

- *Zero-Based Budgeting or ZBB*: Under ZBB, budget decisions are unrelated to the previous year's levels of expenditure and require justification starting from a zero base each year. Employee compensation is closely tied to delivering on zero-based budgets. ZBB has already been successfully adopted in Latin America North, North America, Central & Eastern Europe, Western Europe as well as at global headquarters, and ZBB was introduced in Latin America South and China in 2007 and is currently being implemented in the United States;
- *Voyager Plant Optimisation or VPO*: VPO aims to bring greater efficiency and standardisation to our brewing operations and to generate cost savings, while at the same time improving quality, safety and the environment. VPO also entails assessment of our procurement processes to maximise purchasing power and to help us achieve the best results when purchasing a range of goods and services. Behavioural change towards greater cost awareness is at the core of this programme, and comprehensive training modules have been established to assist our employees with the implementation of VPO in their daily routines.

In addition, we have set up business service centres across our business zones which focus on transactional and support activities within our group. The centres help standardise working practices and identify and disseminate best practice.

We expect the Anheuser-Busch acquisition to generate at least USD 2.25 billion of cost savings by the end of 2011, with USD 250 million of cost saving synergies having been delivered in 2008 and the aim to capture USD 1.0 billion in cost saving synergies in 2009 and the balance in the two following years. The cost savings figures fall into four categories:

- Implementation of ZBB and Blue Ocean cost saving programs
- Benefits of scale resulting in lower procurement costs
- Manufacturing best practices resulting in more efficient use of existing capacity
- Other, including the benefit of synergies in China and UK

The estimated cost savings are calculated by comparing the cost forecast for our U.S. operation for the years 2009-2011 (as reflected in our three-year business plan) to the Anheuser-Busch U.S. cost base before the Anheuser-Busch acquisition. We perform this comparison by benchmarking activities at a low level of granularity, including down to the level of individual cost centers for the current budget year. The synergies figures represent amounts estimated to be achieved by the combined businesses in the relevant period. For 2008, we estimated the synergies by comparing the cost base of Anheuser-Busch for the fourth quarter of 2008 to the fourth quarter of 2007. The 2008 savings mainly resulted from savings triggered by the Blue Ocean program implemented by Anheuser-Busch in anticipation of the acquisition and by some ZBB savings.

In addition to cost synergies, management believes that the Anheuser-Busch acquisition will add substantial value through the exchange of best practices in areas such as sales, distribution, marketing and corporate social responsibility. We believe that the disciplined programmes of sales and marketing execution of our group companies can be combined to achieve a best-in-class commercial programme. Anheuser-Busch's Blue Ocean programme is a cost reduction initiative commenced by Anheuser-Busch prior to the completion of the acquisition, which is aimed at cost savings and process improvements across all areas of that company, including through process benchmarking in Anheuser-Busch's breweries, energy and environmental initiatives to reduce its reliance on natural gas and fuel oil, supply chain savings, improved materials usage, business process redesign using technology to further centralise Anheuser-Busch's brewing control rooms and automation of its warehouse functions, the implementation of a new early retirement programme for salaried Anheuser-Busch employees, reorganisations aimed at enhancing efficiency and effectiveness, reducing overhead growth and achieving widespread reductions in non-salary spending.

***Experienced management team with a strong track record of delivering synergies through business combinations***

During the last two decades, our management (or the management of our predecessor companies) has executed a number of merger and acquisition transactions of varying sizes, with acquired businesses being successfully integrated into our operations, realising significant synergies. Notable examples include:

- The creation of AmBev in 2000. Between 2000 and 2004, operating income after financial income and financial expense increased from 331.7 million reais to 2,163.3 million reais;
- The acquisition of Beck's in 2002, which today is the number one German beer in the world, with distribution in over 100 countries;

- The combination of AmBev and Quilmes in 2002, where Quilmes' operating profit increased substantially from 2002 to 2008;
- Labatt, where profitability increased by approximately 10% within the first three years of AmBev gaining control in 2004; and
- The creation of InBev in 2004, through the merger of AmBev and Interbrew, where operating profit margin has increased from 11.9% on a standalone basis in 2003 to 22.7% in 2008.

Our strong track record also extends to successfully integrating portfolios of brands such as Spaten-Löwenbräu in 2003 and leveraging cross-selling potential and distribution networks such as the distribution of Stella Artois through AmBev's channels in Latin America.

### *Strategy*

#### **Our strategy is based on our vision to be “the Best Beer Company in a Better World”**

The guiding principle for our strategy is a vision to be “the Best Beer Company in a Better World” by uniting strong brand development, sales execution and best-in-class efficiency with the role of a responsible global corporate citizen. The “Best Beer Company” element relates primarily to our aim of maintaining highly profitable operations in all markets where we operate. The term “Better World” articulates our belief that all stakeholders will benefit from good corporate citizenship, finding its expression in the concept of “responsible enjoyment”. We discourage consumers from excessive or underage drinking through marketing campaigns aimed at moderate consumption, as outlined in our Commercial Communications Code.

#### **Four pillars are fundamental to our future strategic positioning**

First, we aim to win consumers and secure loyalty through our strong brand portfolio.

- In a rapidly changing marketplace, we seek to continue to focus on understanding customer needs. We aim to achieve high levels of customer orientation in our brand portfolio by positioning it to deliver on consumer demands;
- Our goal is to deliver volume growth in excess of market growth through brand strength, continued premiumisation of our brand portfolio, and sales and marketing investment. We aim to grow revenue ahead of volume growth; and
- We intend to further strengthen brand innovation in order to stay ahead of market trends and maintain consumer appeal;

Second, we intend to win points of connection with consumers through world-class consumer programmes.

- In partnership with distributors, off-trade retailers and on-trade points of sale, we seek to further improve the combination of brand appeal and purchasing experience for the consumer, driven by sustainable marketing investments;
- We intend to further enhance our focus on sales management and marketing by responsibly connecting with new classes of consumers of drinking age; and
- We have established a number of consumer-dedicated activities, such as specific outdoor events, which are designed to provide consumers with a brand experience which exceeds the pure enjoyment of beer;

Third, we strive to continuously improve efficiency and to continue our strong track record in margin enhancements by unlocking the potential for variable and fixed cost savings.

- We aim to maintain long-term cost increases at below inflation, benefiting from the application of cost efficiency programmes such as of ZBB and VPO, as well as from hedging commodity prices; and
- Our management believes cost savings are not yet fully realised across all geographies, and remains committed to its target of long-term margin improvement;

Finally, we seek to continue to drive external growth opportunities through selected acquisitions, with the Anheuser-Busch integration being the key focus in the medium term.

- Our management has repeatedly demonstrated its ability to successfully integrate acquisitions and drive revenue growth ahead of our competitors. External growth will remain a cornerstone of our strategic focus; and
- The combination of Anheuser-Busch and InBev has provided us with significant global scale.
  - We see significant opportunities to internationalise Anheuser-Busch's key brands, gain greater access to the U.S. market and benefit from significant cost synergies; and
  - Our management anticipates that our combined company will be highly cash-generative which, along with diligent use of capital and active working capital management, is expected to contribute to our objective of rapid de-leveraging.

#### **General factors facilitate the implementation of our corporate strategy**

We have identified certain key tools which we believe will enable us to implement our corporate strategy, including:

- An open innovation policy on all levels, aimed at revitalising the beer category and increasing its market share;
- A strong company culture, investing in people and maintaining a strong target-related compensation structure; and
- Best-in-class financial discipline spread throughout the whole organisation.

### **C. PRINCIPAL ACTIVITIES AND PRODUCTS**

We produce, market, distribute and sell a strong, balanced portfolio of nearly 300 beer brands and have a global footprint with a balanced exposure to developed and developing markets and production facilities spread across our six geographic regions.

We are a consumer-centric, sales-driven company. Consequently, our production facilities and other assets are predominantly located in the same geographical areas as our customers. We set up local production when we believe that there is substantial potential for local sales that cannot be addressed in a cost efficient manner through exports or third-party distribution into the relevant country. Local production also helps us to reduce, although it does not eliminate, our exposure to currency movements.

The table below sets out the main brands we sell in the markets listed below.

<b>Market</b>	<b>Global brands</b>	<b>Multi-country brands</b>	<b>Local brands</b>
<b>North America</b>			
Canada . . . . .	Beck's, Budweiser, Stella Artois	Hoegaarden, Leffe	<b>Beer:</b> Alexander Keith's, Brahma, Bud Light, Kokanee, Labatt Blue, Labatt Blue Light, Labatt Lite, Staropramen
Cuba . . . . .	Beck's	—	<b>Beer:</b> Bucanero, Cristal, Mayabe
Mexico (Grupo Modelo) . . .	Budweiser	—	<b>Beer:</b> Corona, Bud Light
United States . . . . .	Beck's, Budweiser, Stella Artois	Hoegaarden, Leffe	<b>Beer:</b> Bass, Boddingtons, Brahma, Bud Ice, Bud Light, Bud Light Lime, Budweiser Select, Busch, Busch Light, Labatt Blue, Michelob Ultra, Natural Light, Staropramen
<b>Latin America</b>			
Argentina . . . . .	Budweiser, Stella Artois	—	<b>Beer:</b> Andes, Brahma, Norte, Patagonia, Quilmes <b>Soft drinks:</b> 7UP, Pepsi, H2Oh
Bolivia . . . . .	Stella Artois	—	<b>Beer:</b> Ducal, Paceaña, Taquiña
Brazil . . . . .	Budweiser, Stella Artois	Hoegaarden, Leffe	<b>Beer:</b> Antarctica, Bohemia, Brahma, Skol <b>Soft drinks:</b> Guaraná Antarctica, Pepsi
Chile . . . . .	Budweiser, Stella Artois	—	<b>Beer:</b> Baltica, Becker, Brahma
Dominican Republic . . . . .	Budweiser	—	<b>Beer:</b> Brahma <b>Soft drinks:</b> Pepsi, 7UP, Red Rock
Ecuador . . . . .	Budweiser	—	Brahma
Guatemala . . . . .	—	—	Brahma
Paraguay . . . . .	Beck's, Budweiser, Stella Artois	—	<b>Beer:</b> Baviera, Brahma, Ouro Fino, Pilsen
Peru . . . . .	—	—	<b>Beer:</b> Brahma <b>Soft drinks:</b> Concordia, Pepsi, Triple Kola
Uruguay . . . . .	Budweiser, Stella Artois	—	<b>Beer:</b> Pilsen, Norteña, Patricia
Venezuela . . . . .	—	—	<b>Beer:</b> Brahma, Brahma Light, Brahma Ice <b>Soft drinks:</b> Malta Caracas
<b>Western Europe</b>			
Belgium . . . . .	Stella Artois, Beck's, Budweiser	Hoegaarden, Leffe	<b>Beer:</b> Belle-Vue, Jupiler, Brahma
France . . . . .	Stella Artois, Budweiser, Beck's	Hoegaarden, Leffe	<b>Beer:</b> Boomerang, La Bécasse, Loburg, Brahma
Germany . . . . .	Stella Artois, Beck's	Leffe	<b>Beer:</b> Diebels, Franziskaner, Haake-Beck, Hasseröder, Löwenbräu, Staropramen
Luxembourg . . . . .	Stella Artois, Beck's	Leffe	<b>Beer:</b> Diekirch, Jupiler, Mousel, Belle-Vue, Brahma
Netherlands . . . . .	Stella Artois, Beck's, Budweiser	Hoegaarden, Leffe	<b>Beer:</b> Dommelsch, Jupiler, Hertog Jan, Brahma
United Kingdom . . . . .	Stella Artois, Beck's, Budweiser	Hoegaarden, Leffe	<b>Beer:</b> Bass, Boddingtons, Castlemaine XXXX, Brahma, Staropramen
Italy . . . . .	Stella Artois, Beck's, Budweiser	Leffe	<b>Beer:</b> Brahma, Löwenbräu, Staropramen

Market	Global brands	Multi-country brands	Local brands
<b>Central &amp; Eastern Europe</b>			
Bulgaria . . . . .	Stella Artois, Beck's	Leffe, Hoegaarden	<b>Beer:</b> Kamenitza, Staropramen
Croatia . . . . .	Stella Artois, Beck's	Leffe, Hoegaarden	<b>Beer:</b> Ozujsko, Staropramen
Czech Republic . . . . .	Stella Artois, Beck's	Leffe, Hoegaarden	<b>Beer:</b> Branik, Kelt, Mestan, Ostravar, Velvet, Vratislav, Staropramen
Hungary . . . . .	Stella Artois, Beck's	Leffe, Hoegaarden	<b>Beer:</b> Borsodi, Staropramen
Serbia . . . . .	Stella Artois, Beck's	—	<b>Beer:</b> Apatinsko Pivo, Jelen Pivo
Montenegro . . . . .	Stella Artois, Beck's	—	<b>Beer:</b> Niksicko
Romania . . . . .	Stella Artois, Beck's	Leffe, Hoegaarden	<b>Beer:</b> Bergenbier, Noroc, Löwenbräu
Russia . . . . .	Stella Artois, Beck's, Budweiser	Leffe, Hoegaarden	<b>Beer:</b> Bagbier, Klinskoye, Sibirskaya Korona, T. Tinkoff, Tolstiak, Brahma, Löwenbräu, Staropramen
Ukraine . . . . .	Stella Artois, Beck's	Leffe, Hoegaarden	<b>Beer:</b> Chernigivske, Rogan, Taller, Yantar, Brahma, Staropramen
<b>Asia Pacific</b>			
China . . . . .	Beck's, Budweiser	—	<b>Beer:</b> Harbin, Sedrin, Double Deer, Jinling, KK, Zhujiang, Brahma
South Korea . . . . .	Stella Artois, Beck's, Budweiser*	Hoegaarden,* Leffe	<b>Beer:</b> Cass,† Cafri,† OB,† Brahma

Notes:

\* Oriental Brewery has an exclusive license to distribute these brands in South Korea. See “Item 4. Information on the Company—I. Licensing”.

† The Cass, OB and Cafri brands are produced by Oriental Brewery, which we sold in a transaction that was completed on 24 July 2009. See “—A. General Overview—History and Development of the Company”.

The table below sets out our sales broken down by business zone for the periods shown:

Market	Six months ended 30 June 2009		2008 Pro-Forma(2)		2008 Reported(3)		2007(4)		2006(4)	
	Revenue(1) (million USD)	Revenue (% of total)	Revenue(1) (million USD)	Revenue (% of total)	Revenue(1) (million USD)	Revenue (% of total)	Revenue(1) (million USD)	Revenue (% of total)	Revenue(1) (million USD)	Revenue (% of total)
North America . . . . .	7,871	44.5%	15,416	39.5%	3,753	16.0%	2,139	10.8%	2,296	13.8%
Latin America North . . . . .	3,111	17.6%	7,664	19.6%	7,664	32.6%	6,707	34.0%	5,353	32.1%
Latin America South . . . . .	883	5.0%	1,855	4.8%	1,855	7.9%	1,372	7.0%	919	5.5%
Western Europe . . . . .	2,049	11.6%	4,967	12.7%	4,754	20.2%	4,725	23.9%	4,573	27.4%
Central & Eastern Europe . . . . .	1,222	6.9%	3,267	8.4%	3,267	13.9%	3,006	15.2%	2,283	13.7%
Asia Pacific . . . . .	1,074	6.1%	2,285	5.9%	1,494	6.3%	1,359	6.9%	1,144	6.8%
Global Export & Holding Companies . . . . .	1,487	8.3%	3,548	9.1%	720	3.1%	427	2.2%	124	0.7%
<b>Total . . . . .</b>	<b>17,698</b>	<b>100%</b>	<b>39,002</b>	<b>100%</b>	<b>23,507</b>	<b>100%</b>	<b>19,735</b>	<b>100%</b>	<b>16,692</b>	<b>100%</b>

Notes:

- (1) Gross revenue (turnover) less excise taxes and discounts. In many jurisdictions, excise taxes make up a large proportion of the cost of beer charged to our customers.
- (2) The 2008 pro-forma information in the table above is based on pro-forma financial information for our combined company as reflected in our full-year pro-forma financial information included elsewhere in this Form 20-F.
- (3) The 2008 reported information in the table above is based on our historical consolidated 2008 financial information as reflected in our audited consolidated financial information as of, and for the year ended, 31 December 2008, which reflects

the contribution of Anheuser-Busch's operations to our 2008 results from the closing of the Anheuser-Busch acquisition on 18 November 2008.

- (4) The 2007 and 2006 information in the table above is based on our historical consolidated financial information (as InBev) during those years as reflected in our actual audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

For a discussion of changes in revenue, see "Item 5. Operating and Financial Review—E. Results of Operations—Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008—Revenue", "Item 5. Operating and Financial Review—E. Results of Operations—Year Ended 31 December 2008 Compared to Year Ended 31 December 2007—Revenue" and "Item 5. Operating and Financial Review—E. Results of Operations—Year Ended 31 December 2007 Compared to Year Ended 31 December 2006—Revenue" under our year-over-year operating and financial review.

### ***Beer***

We manage a portfolio of nearly 300 brands of beer. In terms of distribution, our beer portfolio is divided into global, multi-country and local brands. Our brands are our foundation and the cornerstone of our relationships with consumers. We invest in our brands to create a long-term, sustainable and competitive advantage, by meeting the various needs and expectations of consumers around the world and by developing leading brand positions around the globe.

On the basis of quality and price, beer markets can be differentiated into the following segments:

- Premium brands at the top of the market, with the very top of the market being represented by the super-premium segment;
- Mainstream or core brands in the middle of the market; and
- Value or discount brands at the lower end of the market.

Our brands are situated across all these segments. For instance, a global brand like Stella Artois generally targets the premium segment across the globe, while a local brand like Lakeport targets the value segment in Canada. We have a particular focus on the premium and core (mainstream) segments, but will be present in the value segment if the market so requires or following an acquisition (for example the acquisition of the value brand Lakeport in Ontario, Canada).

We make clear segment choices and, within those segments, clear brand choices. Examples of these choices include the focus on the premium and carbonated soft drink segments in Argentina, on the premium category in Brazil, on the value, light and premium segments in Canada, on premium and core brands in Russia and on the international premium, domestic premium and core segments in China. The majority of our resources are directed to our "focus brands", those that we believe have the greatest growth potential in their relevant consumer segments. As of 30 June 2009, our focus brands accounted for approximately two-thirds of our volume.

In lower disposable income markets (for example, Brazil, Russia, Ukraine and China), the value segment can be substantial and growing. As set out above, in such cases we generally intend to ensure that we are present in the market to address the demand for value brands.

In recent years, including through 2007, we observed a trend where the premium segment drove growth in the beer industry. Based on this trend, we established a strategy to select focus brands in certain markets (such as our North America, Western Europe and Central & Eastern Europe business zones) within the premium rather than the value segment. Due to the slow-down in the global economy in 2008, however, certain countries in these zones experienced a shift from premium to core brands and from core to value brands. We believe we are well placed to deal with short-term trend changes from a portfolio perspective, particularly in key countries like the U.S. while continuing our long-standing strategy of accelerating growth in the core and premium beer segments. We believe that the premium



segment will resume its previous momentum and aim to continue our strategy of focusing on selected brands, which seeks to address consumers' desire to trade up from value to core and from core to premium.

Another trend is the growing need for consumer choice. Again, with our strong brand portfolio and best practice sharing, we believe we are well-placed to take advantage of this opportunity.

Our portfolio includes three global beers with worldwide distribution:

- Stella Artois, the number one Belgian beer in the world according to Plato Logic Limited. Stella currently is distributed in over 80 countries worldwide and has strong global potential. The brand's heritage dates back to our foundations in 1366. Stella Artois is a premium lager. In 2008, Stella Artois accounted for 2.3% of our pro-forma consolidated volumes for the combined company.
- Beck's, the number one German beer in the world according to Plato Logic Limited, with distribution in over 100 countries. Beck's has been brewed using only four key natural ingredients for over 125 years and according to the traditional German *Reinheitsgebot* (purity law). In 2008, Beck's accounted for 1.9% of our pro-forma consolidated volumes for the combined company.
- Budweiser, which we consider to be the United States' first truly national beer brand, continued its strong performance in North America in 2008, with a 11.6% share of the U.S. market (based on Budweiser shipments compared to Beer Institute industry tax paid shipments) and remained the number one brand in Canada according to Plato Logic Limited.

In addition, we have a multi-country portfolio of brands, which increasingly transcend the distinction between global and local. The key multi-country brands include:

- Leffe, a beer that hails from Belgium, available in four varieties in over 60 countries worldwide, with sales volumes that have more than doubled over the last decade; and
- Hoegaarden, a high-end Belgian wheat (or "white") beer, which is expanding its growth in the United States and even more in Russia.

More locally, we manage numerous well-known "local champions", which form the foundation of our business. The portfolio of local brands includes:

- Bud Light, originating from the U.S. In the U.S., its share of the premium-light segment is 50% (more than the combined share of the next two premium-light brands) and its volume has grown more than any other top 10 beer brand over recent years. It is the fastest growing brand amongst the top 20 brands in the Canadian beer market.
- Bud Light Lime, a high-end brand extension of Bud Light that was introduced in 2008. Based on Bud Light Lime shipments compared to Beer Institute industry tax paid shipments, it became one of the top 25 U.S. beer brands by volume in its first year.
- Michelob ULTRA, which was rolled out nationally in 2002, is estimated by to be the #12 brand in the U.S. based on Michelob ULTRA shipments compared to Beer Institute industry tax paid shipments.
- Michelob and Michelob Light are two Anheuser-Busch trademark brands which combined sell over 1.17 million hectoliters annually in the U.S.
- Natural Light is the largest sub-premium brand in the U.S. with a nearly 20% share of the sub-premium category based on Natural Light shipments compared to Beer Institute industry tax paid shipments. On the same basis (that is, the respective brand shipments compared to Beer Institute industry tax paid shipments), Busch Light and Busch are the #2 and #3 sub-premium

brands, respectively, and all our sub-premium brands combined have an over 50% market share in this category in the U.S.

- Brahma, originating from Brazil and available in over 30 countries, including 20 outside Latin America. For example, Brahma is present in the super-premium segment of the Russian market;
- Jupiler, the market leader in terms of sales volumes in Belgium and the official sponsor of the highest Belgian football division, the Jupiler League. It is also sponsor of the Belgian national football team;
- Skol, the leading beer brand in the Brazilian market according to Plato Logic Limited. We invested in pioneering and innovation of the Skol brand, showing new market trends and involvement in entertainment initiatives, such as music festivals;
- Bohemia, which we believe is the leader in the super-premium segment in Brazil;
- Quilmes, the leading beer in Argentina according to Plato Logic Limited, representing 50% of the beer market, and a national symbol with its striped light blue and white label linked to the colours of the Argentine national flag and football team;
- Sibirskaya Korona, developed from a local brand in Western Siberia into a full-fledged national brand sold throughout Russia;
- Klinskoye, having its home market in Moscow;
- Chernigivske, Ukraine's best selling brand; and
- Harbin and Sedrin, the key drivers of the growth of our business in China.

The branding and marketing of our global brands, Stella Artois, Beck's and Budweiser is managed centrally within our group. Multi-country brands are managed with more flexibility at the local level for branding and marketing, while the marketing and branding of our local brands is generally managed at a local level. See "—J. Branding and Marketing" for more information on brand positioning, branding and marketing.

In certain markets, we also distribute products of other brewers.

### *Soft Drinks*

While our core business is beer, we also have a presence in the soft drink market in Latin America through our subsidiary AmBev and in the U.S. through Anheuser-Busch. Soft drinks include both carbonated soft drinks and non-alcoholic and non-carbonated soft drinks.

Our non-beer activities encompass the production and sale of our own brands as well as, more significantly, the bottling and distribution of third-party brands. Based on our actual historical financial information for these periods, our non-beer activities accounted for 15.1% of consolidated volumes in 2008, 15.1% of consolidated volumes in 2007 and 14.2% in 2006. In terms of revenue, our non-beer activities generated 8.3% of consolidated revenue in 2008, compared to 8.3% in 2007 and 7.5% in 2006 based on our actual historical financial information for these periods.

Our soft drinks business includes both our own production and agreements with PepsiCo related to bottling and distribution. AmBev is one of PepsiCo's largest bottlers in the world. Major brands that are distributed under these agreements are Pepsi, 7UP and Gatorade. AmBev has long-term agreements with PepsiCo whereby AmBev was granted the exclusive right to bottle, sell and distribute certain brands of PepsiCo's portfolio of carbonated soft drinks in Brazil. The agreements will expire on 31 December 2017 and are automatically extended for additional ten-year terms, unless terminated prior to the expiration date by written notice by either party at least two years prior to the expiration of their term or on account of other events, such as a change of control or insolvency of, or failure to

comply with material terms or meet material commitments by, our relevant subsidiary. AmBev also has agreements with PepsiCo to bottle, sell, distribute and market some of its brands in the Dominican Republic and in some regions of Peru, including the north and the Lima regions. Through Quinsa, AmBev is also PepsiCo's bottler for Argentina, Bolivia and Uruguay.

Apart from the bottling and distribution agreements with PepsiCo, AmBev also produces, sells and distributes its own soft drinks. Its main carbonated soft drinks brand is Guaraná Antarctica.

In the U.S., Anheuser-Busch also produces non-alcoholic malt beverage products, including O'Doul's and O'Doul's Amber, energy drinks and related products. On a limited basis, we have also entered into arrangements under which other non-alcoholic products and spirits, including Hansen energy drinks (such as Monster Energy), are distributed and sold in select markets through the Anheuser-Busch distribution network.

The table below sets out the breakdown between our beer and non-beer volumes and revenue.

	Beer			Non-Beer			Consolidated					
	Six months ended 30 June 2009	2008(3)	2007(4)	2006(4)	Six months ended 30 June 2009	2008(3)	2007(4)	2006(4)	Six months ended 30 June 2009	2008(3)	2007(4)	2006(4)
Volume(1) (million hectoliters) . . .	180	242	230	212	20	43	41	35	200	285	271	247
Revenue(2) (million USD) .	15,554	21,533	18,103	15,444	2,144	1,974	1,632	1,248	17,698	23,507	19,735	16,692

Notes:

- (1) Volumes include not only brands that we own or license, but also third-party brands that we brew or otherwise produce as a subcontractor and third-party products that we sell through our distribution network, particularly in Western Europe. Our pro-rata share of volumes in Grupo Modelo and Tsingtao are not included in this table.
- (2) Gross revenue (turnover) less excise taxes and discounts. In many jurisdictions, excise taxes make up a large proportion of the cost of beer charged to our customers.
- (3) The 2008 information in the table above is based on our actual 2008 financial information as reflected in our audited financial information as of, and for the year ended, 31 December 2008, which reflects the contribution of Anheuser-Busch's operations to our 2008 results from the closing of the Anheuser-Busch acquisition on 18 November 2008.
- (4) The 2007 and 2006 information in the table above is based on our actual financial information (as InBev) during those years as reflected in our actual audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

Please refer to the AF pages for further details of Anheuser-Busch volumes and revenue prior to the Anheuser-Busch acquisition.

### ***Family Entertainment***

Our indirect subsidiary, Busch Entertainment Corporation, is the second largest theme park operator in the United States and owns and operates ten theme parks in the United States. These include SeaWorld theme parks in Orlando, Florida, San Antonio, Texas and San Diego, California; Busch Gardens theme parks in Tampa, Florida and Williamsburg, Virginia; the Aquatica and Discovery Cove parks in Orlando, Florida; Sesame Place in Langhorne, Pennsylvania; and water parks in Tampa, Florida and Williamsburg, Virginia. Due to the seasonality of the theme park business, Busch Entertainment Corporation experiences higher revenues and earnings in the second and third quarters than in the first and fourth quarters.

We face competition in the family entertainment industry from other theme and amusement parks, public zoos, public parks, and other family entertainment events and attractions. Major competitors in

the theme park industry include Walt Disney Co., Six Flags Parks, Cedar Fair Parks, and Universal Studios Theme Parks.

### ***U.S. Packaging***

In the U.S., our indirect subsidiary, Metal Container Corporation, manufactures beverage cans at eight plants and beverage can lids at three plants for sale to our Anheuser-Busch beer operations and U.S. soft drink customers. Anheuser-Busch also owns a recycling business, which buys and sells used beverage containers and recycles aluminium and plastic containers; a manufacturer of crown liner materials for sale to our North American beer operations; and a glass manufacturing plant which manufactures glass bottles for use by our North American beer operations.

The packaging industry is highly competitive. Metal Container Corporation's competitors include Ball Corporation, Rexam Corporation, and Crown Holdings. In addition, the can industry faces competition from other beverage containers, such as glass and plastic bottles.

### **D. MAIN MARKETS**

We are a global brewer, with sales in over 130 countries across the globe.

The last two decades have been characterised by rapid external growth in fast-growing emerging markets, notably in regions in Latin America North, Central & Eastern Europe, Asia Pacific and Latin America South, where we have significant sales. The table below sets out our volumes broken down by business zone for the periods shown:

<b>Market</b>	<b>Six months ended 30 June 2009</b>		<b>2008 Pro-Forma(1)</b>		<b>2008 Reported(2)</b>		<b>2007(3)</b>		<b>2006(3)</b>	
	<b>Volumes (million hectoliters)</b>	<b>Volumes (% of total)</b>	<b>Volumes (million hectoliters)</b>	<b>Volumes (% of total)</b>	<b>Volumes (million hectoliters)</b>	<b>Volumes (% of total)</b>	<b>Volumes (million hectoliters)</b>	<b>Volumes (% of total)</b>	<b>Volumes (million hectoliters)</b>	<b>Volumes (% of total)</b>
North America	69	34.4%	140	33.8%	27	9.5%	13	4.8%	14	5.7%
Latin America										
North . . . . .	50	24.9%	102	24.5%	102	35.8%	101	37.3%	95	38.5%
Latin America										
South . . . . .	16	7.9%	34	8.2%	34	11.9%	31	11.4%	23	9.3%
Western										
Europe . . . . .	16	8.2%	35	8.4%	34	11.9%	36	13.3%	39	15.8%
Central & Eastern										
Europe . . . . .	21	10.4%	46	11.0%	46	16.1%	49	18.1%	43	17.4%
Asia Pacific . .	26	13.0%	56	13.4%	37	13.0%	36	13.3%	31	12.6%
Global										
Export & Holding Companies . .	<u>2</u>	<u>1.2%</u>	<u>3</u>	<u>0.7%</u>	<u>5</u>	<u>1.8%</u>	<u>5</u>	<u>1.8%</u>	<u>2</u>	<u>0.7%</u>
<b>Total . . . . .</b>	<b><u>200</u></b>	<b><u>100%</u></b>	<b><u>416</u></b>	<b><u>100%</u></b>	<b><u>285</u></b>	<b><u>100%</u></b>	<b><u>271</u></b>	<b><u>100%</u></b>	<b><u>247</u></b>	<b><u>100%</u></b>

Notes:

- (1) The 2008 pro-forma information in the table above is based on the pro-forma information for our combined company for the year ended 31 December 2008.
- (2) The 2008 reported information in the table above is based on our actual 2008 financial information as of, and for the year ended, 31 December 2008, and reflects the contribution of Anheuser-Busch's operations to our 2008 results from the closing of the Anheuser-Busch acquisition on 18 November 2008.
- (3) The 2007 and 2006 information in the table above is based on our actual audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

Please refer to the AF pages for further details of Anheuser-Busch volumes prior to the Anheuser-Busch acquisition.

Our North American zone generated 9.6 million hectoliters in the first nine months of 2008 (equivalent to 4.8% of our consolidated volumes). As a result of the Anheuser-Busch acquisition, the relative share of our North America zone in our consolidated volumes and revenue has increased and the North America zone is now our largest business zone. Our pro-forma consolidated volumes for North America as a combined company for 2008 represented 140 million hectoliters (equivalent to 33.8% of our consolidated volumes).

On an individual country basis, our 10 largest markets by volume during the six months ended 30 June 2009 were the United States, Brazil, China, Argentina, Russia, Ukraine, the United Kingdom, Canada, Germany and South Korea. Each market has its own dynamics and customer preferences and values. Given the breadth of our portfolio, we believe we are well placed and can launch, relaunch, market and ultimately sell the beer that best addresses consumer choice in the various segments (premium, mainstream and value) in a given market.

We are committed to innovation generated from consumer insights. Through this approach, we seek to understand the values, lifestyles and preferences of today's and tomorrow's consumers, with a view to building fresh appeal and competitive advantage through innovative products and services tailored to meet those needs. See “—K. Intellectual Property; Research & Development” for further information.

## **E. COMPETITION**

Historically, brewing was a local industry with only a few players having a substantial international presence. Larger brewing companies often obtained an international footprint through direct exports, licensing agreements and joint venture arrangements. However, the last couple of decades have seen a transformation of the industry, with a prolonged period of consolidation. This trend started within the more established beer markets of Western Europe and North America, and took the form of larger businesses being formed through merger and acquisition activity within national markets. More recently, consolidation has also taken place within emerging markets. Over the last decade, the global consolidation process has accelerated, with acquisitive brewing groups making significant acquisitions outside of their domestic markets and increasingly looking to purchase other regional brewing organisations. Recent examples of this trend include SABMiller's acquisition of Bavaria in 2005 and the acquisition of Scottish & Newcastle by Carlsberg and Heineken in April 2008. As a result of this consolidation process, the absolute and relative size of the world's largest brewers has increased substantially. Therefore, today's leading international brewers have significantly more diversified operations and have established leading positions in a number of international markets.

We have participated in this consolidation trend, and have grown our international footprint through a series of mergers and acquisitions described in “—A. General Overview—History and Development of the Company”, which include:

- The acquisition of Labatt in 1995;
- The acquisition of Beck's in 2001;
- The combination of AmBev and Quilmes Industrial S.A. in 2002;
- The creation of InBev in 2004, through the merger of Interbrew and AmBev; and
- The Anheuser-Busch acquisition.

The ten largest brewers in the world in 2008 in terms of volume (2008 provisional pro-forma) are as set out in the table(1) below.

Rank	Name	Volume (million hectoliters)(2)
1	AB InBev . . . . .	372.8
2	SABMiller . . . . .	236.7
3	Heineken . . . . .	168.8
4	Carlsberg . . . . .	124.1
5	Molson Coors Brewing Company . . . . .	57.2
6	Grupo Modelo . . . . .	53.8
7	Tsingtao (Group) . . . . .	51.5
8	Beijing Yanjing . . . . .	42.2
9	FEMSA . . . . .	41.1
10	Kirin . . . . .	34.0

Notes:

(1) Source: Plato Logic Limited (including the 2008 volume information for us in the table above). Our own determination is that the pro-forma volumes for InBev and Anheuser-Busch as a combined company for 2008 would have been 416 million hectoliters, as described in “Item 5. Operating and Financial Review—E. Results of Operations—Year Ended 31 December 2008 Compared to Year Ended 31 December 2007”.

(2) Calendar year basis.

In each of our regional markets, we compete against a mixture of national, regional, local, and imported beer brands. In Latin America, we compete mainly with local players and local beer brands. In North America, Western Europe, Eastern Europe and Asia/Pacific, we compete primarily with large leading international or regional brewers and international or regional brands.

In the U.S., our beers are distributed and sold in competition with other beers distributed nationally, locally and regionally in the U.S., and with other imported beers. Although the methods of competition in the industry vary widely, in part due to differences in applicable state laws, the principal methods of competition are product quality, taste and freshness, packaging, price, advertising (including television, radio, sponsorships, billboards, stadium signs, and print media), point-of-sale materials, and service to retail customers. Major competitors in the United States brewing industry include MillerCoors, a joint venture of SAB Miller and Molson Coors Brewing Company, Grupo Modelo, and Heineken. In addition to competing with the other brewers’ brands, Anheuser-Busch’s beer brands must also compete in the marketplace with other types of alcoholic beverage choices available to consumers.

**F. WEATHER AND SEASONALITY**

For information on how weather affects consumption of our products and the seasonality of our business, see “Item 5. Operating and Financial Review—A. Key Factors Affecting Results of Operations—Weather and Seasonality”.

## **G. BREWING PROCESS; RAW MATERIALS AND PACKAGING; PRODUCTION FACILITIES; LOGISTICS**

### ***Brewing Process***

The basic brewing process for most beers is straightforward, but significant know-how is involved in quality and cost control. The most important stages are brewing and fermentation, followed by maturation, filtering and packaging. Although malted barley (malt) is the primary ingredient, other grains such as unmalted barley, corn, rice or wheat are sometimes added to produce different beer flavours. The proportion and choice of other raw materials varies according to regional taste preferences and the type of beer.

The first step in the brewing process is making wort by mixing malt with warm water and then gradually heating it to around 75°C in large mash tuns to dissolve the starch and transform it into a mixture, called “mash”, of maltose and other sugars. The spent grains are filtered out and the liquid, now called “wort”, is boiled. Hops are added at this point to give a special bitter taste and aroma to the beer, and help preserve it. The wort is boiled for one to two hours to sterilise and concentrate it, and extract the flavour from the hops. Cooling follows, using a heat exchanger. The hopped wort is saturated with air or oxygen, essential for the growth of the yeast in the next stage.

Yeast is a micro-organism that turns the sugar in the wort into alcohol and carbon dioxide. This process of fermentation takes five to 11 days, after which the wort has finally become beer. Different types of beer are made using different strains of yeast and wort compositions. In some yeast varieties, the cells rise to the top at the end of fermentation. Ales and wheat beers are brewed in this way. Lagers are made using yeast cells that settle to the bottom. Some special Belgian beers, called lambic or gueuze, use yet another method where fermentation relies on spontaneous action by airborne yeasts.

During the maturation process the liquid clarifies as yeast and other particles settle. Further filtering gives the beer more clarity. Maturation varies by type of beer and can take as long as three weeks. Then the beer is ready for packaging in kegs, cans or bottles.

### ***Raw Materials and Packaging***

The main raw materials used in our beer production are malted barley, corn grits, corn syrup, rice, yeast, hops and water. For non-beer production (mainly carbonated soft drinks) the main ingredients are flavoured concentrate, fruit concentrate, sugar or sweetener and water. In addition to these inputs into our products, delivery of our products to consumers requires extensive use of packaging materials such as glass or PET plastic bottles, aluminium or steel cans and kegs, labels, bottle caps, plastic crates, metal closures, plastic closures, preforms and cardboard products.

We use only our own proprietary yeast, which we grow in our facilities. In some regions, we import hops to obtain adequate quality and appropriate variety. We purchase these ingredients through the open market and through contracts with suppliers. We also purchase barley and process it to meet our malt requirements at our malting plants.

Prices and sources of raw materials are determined by, among other factors:

- the level of crop production;
- weather conditions;
- export demand; and
- governmental regulations.

We are reducing the number of our suppliers in each region to develop closer relationships that allow for lower prices and better service, while at the same time ensuring that we are not entirely dependent on a single supplier. We hedge some of our commodities contracts on the financial markets and some of our malt requirements are purchased on the spot market. See “Item 11. Quantitative and Qualitative Disclosures About Market Risk—Market Risk, Hedging and Financial Instruments” and note 30 to our audited financial information as of 31 December 2008 and 2007, and for the three years ended 31 December 2008, for further details on commodities hedging.

We have supply contracts with respect to most packaging material as well as our own production capacity as outlined below in “—Production Facilities”. The choice of packaging materials varies by cost and availability in different regions, as well as consumer preferences and the image of each brand. We also use aluminium cansheet for the production of beverage cans and lids. For details of the U.S. packaging business, see “—C. Principal Activities and Products—U.S. Packaging”.

Hops, PET resin, soda ash for our own glass plant and—to some extent—cans are mainly sourced globally. Malt, adjuncts (such as unmalted grains or fruit), sugar, steel, cans, labels, metal closures, plastic closures, preforms and folding carton are sourced regionally. Electricity is sourced nationally, while water is sourced locally, for example, from municipal water systems and private wells.

We use natural gas and fuel oil as our primary fuel materials, and we believe adequate supplies of fuel and electricity are available for the conduct of our business. The energy commodity markets have experienced and can be expected to continue to experience significant price volatility. We manage our energy costs using various methods including supply contracts, hedging techniques, and fuel switching.

#### ***Production Facilities***

Our production facilities are spread across our six geographic regions, giving us a balanced geographical footprint in terms of production and allowing us to efficiently meet customer demand across the globe. We manage our production capacity across our geographic regions, countries and plants. We typically own our production facilities free of any major encumbrances. We also lease a number of warehouses and other commercial buildings from third parties.

#### ***Beverage production facilities***

Our beverage production facilities comprised 147 breweries and/or soft drink plants as of 31 December 2008 spread across our six geographic regions. Of these 147 plants, 119 produced only beer, 15 produced only soft drinks and 13 produced both beer and soft drinks. Except in limited cases (for example, our Hoegaarden brewery in Belgium), our breweries are not dedicated to one single brand of beer. This allows us to allocate production capacity efficiently within our group.



The table below sets out, for each of our business zones in 2008, the number of our beverage production plants (breweries and/or soft drink plants) as well as the plants' overall capacity and production volumes.

<u>Business zone</u>	<u>Number of plants</u>	<u>2008 volumes</u>		<u>Annual operational capacity as of 31 December 2008</u>	
		<u>Beer (khl)</u>	<u>Soft drinks (khl)</u>	<u>Beer (khl)</u>	<u>Soft drinks (khl)</u>
North America . . . . .	19	138,300	—	139,600(1)	—
Latin America North . . . . .	35	73,400	28,000	88,772	49,530
Latin America South . . . . .	21	20,500	13,300	21,091	15,912
Western Europe(2) . . . . .	16	35,000	—	49,056	—
Central & Eastern Europe . . . . .	24	46,100	—	63,465	—
Asia Pacific(3)(4)(5) . . . . .	32	56,900	—	64,493	—
<b>Total . . . . .</b>	<b>147</b>	<b>370,200</b>	<b>41,300</b>	<b>426,477</b>	<b>65,442</b>

Notes:

- (1) Internal company estimate.
- (2) Includes the Stag Brewery near London, England, the closure of which was announced in 2008 and is expected to occur in the coming years.
- (3) Includes a brewery in Wuhan owned and operated by a joint venture in which we have a 97% equity interest and three breweries in which we hold a majority interest through our wholly-owned subsidiary, Harbin Brewery Group Limited. Also includes the Jilin brewery in China, which was closed during the first quarter of 2009.
- (4) Excludes our 50% equity interest in a joint venture that owns and operates a brewery in Hyderabad, India.
- (5) On 24 July 2009, we completed the previously announced sale of Oriental Brewery to an affiliate of KKR. For additional detail, see “—A. General Overview—History and Development of the Company”. Volumes in the table above are inclusive of these operations.

### *Non-beverage production facilities*

Our beverage production plants are supplemented and supported by a number of plants and other facilities that produce raw materials and packaging materials for our beverages. The table below provides additional detail on these facilities.

<u>Type of plant / facility</u>	<u>Number of plants / facilities</u>	<u>Countries in which plants / facilities are located</u>
Malt plants . . . . .	17	Brazil, Argentina, Uruguay, Romania, Russia, Hungary, Bulgaria, United States
Rice mills . . . . .	2	United States
Hop farms . . . . .	2	Germany, United States
Hop pellet plant . . . . .	1	Argentina
Guaraná farm . . . . .	1	Brazil
Glass manufacturing plant . . . . .	1	United States
Glass bottle plants . . . . .	3	United States, Brazil, Paraguay
Bottle cap plant . . . . .	2	Argentina, Brazil
Label plant . . . . .	1	Brazil
Can plants . . . . .	9	Bolivia, United States
Can lid manufacturing plants . . . . .	3	United States
Crown and closure liner material plant . . . . .	1	United States
Aluminium and plastic recycling plant . . . . .	1	United States
Syrup plant . . . . .	1	Brazil

In addition to production facilities, we also maintain a geographical footprint in key markets through sales offices and distribution centres. Such offices and centres are opened as needs in the various markets arise.

### *Capacity expansion*

We continually assess whether our production footprint is adequate in view of existing or potential customer demand. Footprint optimisation by adding new plants to our portfolio not only allows us to boost production capacity, but the strategic location often also reduces distribution time so that our products reach consumers rapidly and efficiently. Conversely, footprint optimisation can lead to the divesting of plants through sales to third parties or to plant closures, as was the case with the Stag brewery in the United Kingdom and the Jilin brewery in China.

Additional production facilities can be acquired from third parties or through greenfield investments in new projects. For example, in April 2009 our Angarsk brewery, constructed at a cost of USD 244 million, was opened in Angarsk, Russia. The plant has an annual capacity of 1.8 million hectoliters and produces brands including Sibirskaya Korona, Klinskoye, Tolstyak and Zolotaya Angara. Similarly, in March 2007 we set up a new greenfield brewery in Foshan in the Guangdong province of China. The brewery started trial brewing in November 2008, and formal production started in March 2009. The brewery, constructed at a cost of USD 78 million and with an annual capacity of 2.0 million hectoliters, will support our Budweiser sales in the Southeast part of China. In Sete Lagoas (Nova Minas) Brazil a new plant constructed at a cost of USD 88 million entered into operation in June 2009. The plant, with an annual capacity of 2.1 million hectoliters, is currently brewing beer and will later produce soft drinks as well. The plant currently brews the Brahma, Skol, Antarctica and Bohemia brands of beer, which are sold in glass bottles. An additional USD 12.7 million is expected to be invested to add a canning line to package the Brahma, Skol and Antarctica beer brands in cans. In addition to building or acquiring additional facilities, we also upgrade our existing facilities and expand capacity.

We also outsource, to a limited extent, the production of items which we are unable to produce in our own production network (for example, due to a lack of capacity during seasonal peaks) or for which we do not yet want to invest in new production facilities (for example, to launch a new product without incurring the associated full start-up costs). Such outsourcing mainly relates to secondary repackaging materials that we cannot practicably produce on our own, in which case our products are sent to external companies for repackaging (for example, gift packs with different types of beers).

### *Logistics*

Our logistics organisation is composed of (i) a first tier, which comprises all inbound flows into the plants of raw materials and packaging materials and all the outbound flows from the plants into the second drop point in the chain (for example, distribution centres, warehouses or wholesalers) and (ii) a second tier, which comprises all distribution flows from the second drop point into the customer delivery tier (for example, pubs or retailers).

Transportation is mainly outsourced to third-party contractors, although we do own a small fleet of vehicles.

Each of our breweries has a warehouse which is attached to its production facilities. In places where our warehouse capacity is limited, external warehouses are rented. We strive to centralise fixed costs, which has resulted in some plants sharing warehouse and other facilities with each other.

Where it has been implemented, the VPO programme has had a direct impact on our logistics organisation for example, in respect of scheduling, warehouse productivity and loss prevention actions.

## **H. DISTRIBUTION OF PRODUCTS**

We depend on effective distribution networks to deliver products to our customers. We review our priority markets for distribution and licensing agreements on an annual basis. The focus markets will typically be markets with an interesting premium segment and with sound and strong partners (brewers and/or importers). Based on these criteria, focus markets are then chosen.

In addition, the distribution of beer varies from country to country and from region to region. The nature of distribution reflects consumption patterns and market structure, geographical density of customers, local regulation, the structure of the local retail sector, scale considerations, market share, expected added-value and capital returns, and the existence of third-party wholesalers or distributors. In some markets brewers distribute directly to customers (for example Belgium and France), while in other markets wholesalers may, for legal reasons (for example, certain U.S. states and Canada where there may be legal constraints on the ability of a beer manufacturer to own a wholesaler—a so-called three-tier system), or because of historical market practice (for example, Russia and Argentina), play an important role in distributing a significant proportion of beer to customers. In some instances, as is currently the case in Brazil, we have acquired third-party distributors to move away from distribution by way of wholesalers to direct distribution. The products we brew in the United States are sold to approximately 550 wholesalers for resale to retailers. We own 11 of these wholesalers and have minority interests in another six of them. The remaining wholesalers are independent businesses. In Mexico, Budweiser, Bud Light and O'Doul's are imported and distributed by a wholly-owned subsidiary of Grupo Modelo. Under the distribution agreement with Grupo Modelo, it has exclusive distribution rights to those brands in all of Mexico. In return it agrees not to sell Budweiser, Bud Light and O'Doul's outside of Mexico, and not to sell in Mexico any other beer that is brewed outside of Mexico. In certain countries, we enter into exclusive importer arrangements and depend on our counterparties to these arrangements to market and distribute our products to points of sale. In certain markets we also distribute the products of other brewers.

We generally distribute our products through (i) direct distribution networks, in which we deliver to points of sale directly, and (ii) indirect distribution networks, in which delivery to points of sale occurs through wholesalers and independent distributors. Indirect distribution networks may be exclusive or non-exclusive and may, in certain business zones, involve use of third-party distribution while we retain the sales function through an agency framework. We seek to fully manage the sales teams in each of our markets. In case of non-exclusive distributorships, we try to encourage best practices through wholesaler excellence programmes.

See “Item 5. Operating and Financial Review—A. Key Factors Affecting Results of Operations—Distribution Arrangements” for a discussion of the effect of the choice of distribution arrangements on our results of operations.

As a customer-driven organisation, we have, regardless of the chosen distribution method, programmes for professional relationship building with our customers in all markets. This happens directly, for example, by way of key customer account management, and indirectly by way of wholesaler excellence programmes.

We seek to provide media advertising, point-of-sale advertising, and sales promotion programmes to promote our brands. Where relevant, we complement national brand strategies with geographic marketing teams focused on delivering relevant programming addressing local interests and opportunities.

## **I. LICENSING**

In markets where we have no local affiliate, we may choose to enter into licence agreements or alternatively international distribution agreements, depending on the best strategic fit for each particular market. Licence agreements issued by us grant the right to third-party licensees to manufacture, package, sell and market one or several of our brands in a particular assigned territory under strict rules and technical requirements. In case of international distribution agreements, we produce and package the products ourselves while the third party distributes, markets and sells the brands in the local market.

Stella Artois is licensed to third parties in Algeria, Australia, New Zealand, Tanzania, South Africa and Greece, while Beck’s is licensed to third parties in Algeria, Turkey, Australia, New Zealand, Tunisia, Nigeria and Mauritius.

On 1 January 1998, Labatt Brewing Company Limited, one of our indirect subsidiaries, entered into long-term licensing agreements with Anheuser-Busch, Inc., one of our subsidiaries, for the latter’s Budweiser and Bud Light brands. The licensing agreements between Labatt and Anheuser-Busch, Inc. grant Labatt the right to manufacture, package, sell and distribute these brands in Canada, using Anheuser-Busch, Inc.’s trademarks, trade secrets and know-how relative to the manufacturing of the brands and provide marketing spending commitments designed to grow the brands in Canada. In addition, in 2002 Labatt and Anheuser-Busch, Inc. entered into medium-term licensing agreements for Busch and Busch Light brands. The parties also entered into supplemental shared marketing spend agreements on Budweiser and Bud Light and share Canadian National Football League sponsorship rights fees through 2011. In 2008 Anheuser-Busch brands sold by Labatt in Canada represented approximately 41% of Labatt’s total sales volumes.

In Japan, Budweiser is brewed and sold through a license agreement with Kirin Brewery Company, Limited. A licensing agreement allows Guinness Ireland Limited to brew and sell Budweiser and Bud Light in the Republic of Ireland. Budweiser is also brewed under license and sold by brewers in Spain (Sociedad Anonima Damm) and Panama (Heineken). Through Anheuser-Busch we own a 4.6% stake in a subsidiary in Argentina of Compañía Cervecerías Unidas S.A., a leading Chilean brewer, which brews and distributes Budweiser under license in Argentina and distributes Budweiser in Chile and

Uruguay. In Italy, Budweiser is brewed by Heineken, though we have retained exclusive sales, marketing and distribution rights. We also sell various brands, including Budweiser and Bud Light, by exporting from our license partners' breweries located in Argentina and Spain.

On 24 July 2009, we completed the previously announced sale of our South Korean subsidiary, Oriental Brewery, to an affiliate of KKR for USD 1.8 billion. Under the terms of the agreement, we granted Oriental Brewery exclusive licenses to distribute certain brands in South Korea including Budweiser, Bud Ice and Hoegaarden.

See "Item 3. Key Information—D. Risk Factors—Risks Relating to our Business—We rely on key third parties, including key suppliers, and the termination or modification of the arrangements with such third parties could negatively affect our business."

We also manufacture and distribute other third-party brands. AmBev, our listed Brazilian subsidiary, and some of our other subsidiaries have entered into agreements with PepsiCo. Pursuant to the agreements between AmBev and PepsiCo, AmBev is PepsiCo's second largest bottler in the world and the largest bottler outside of the United States. Major brands that are distributed under this agreement are Pepsi, 7UP and Gatorade. See "—C. Principal Activities and Products—Soft Drinks" for further information in this respect.

## **J. BRANDING AND MARKETING**

Our brands are our foundation, the cornerstone of our relationships with consumers and the key to our long-term success. Our brand portfolio, its enduring bonds with consumers and its partnerships with customers are our most important assets. We invest in our brands to create long-term, sustainable, competitive advantage by seeking to meet the beverage needs of consumers around the world and to develop leading brand positions in every market in which we operate.

Our brand portfolio consists of global flagship brands (Budweiser, Stella Artois and Beck's), multi-country brands (Leffe and Hoegaarden) and many "local champions" (Jupiler, Skol, Quilmes, Bud Light, Sibirskaya Korona and Sedrin to name but a few). We believe this global brand portfolio provides us with strong growth and revenue opportunities and, coupled with a powerful range of premium brands, positions us well to meet the needs of consumers in each of the markets in which we compete. For further information about our focus brands, see "—C. Principal Activities and Products—Beer".

We have established a "focus brands" strategy. Focus brands are those in which we invest the majority of our resources (money, people, and attention). They are a small group of brands which we believe have growth potential within each relevant consumer group. These focus brands include our three global brands, key multi-country brands and selected "local champions". As of 30 June 2009, our focus brands accounted for approximately two-thirds of our volume.

We seek to constantly strengthen and develop our brand portfolio through enhancement of brand quality, marketing and product innovation. Our marketing team therefore works together closely with our research & development team (see "—K. Intellectual Property; Research & Development" for further information).

We continually assess consumer needs and values in each geographic market in which we operate with a view to identifying the key characteristics of consumers in each beer segment (that is, premium, core and value). This allows us to position our existing brands (or to introduce new brands) in order to address the characteristics of each segment.

Our marketing approach is based on a "value based brands" approach. A value based brands proposition is a single, clear, compelling values based reason for consumer preference. We have defined 37 different consumer values (such as ambition, authenticity or friendship) to establish a connection

between consumers and our products. The value based brands approach first involves the determination of consumer portraits, secondly brand attributes (that is, tangible characteristics of the brand that support the brand's positioning) and brand personality (that is, the way the brand would behave as a person) are defined, and finally a positioning statement to help ensure the link between the consumer and the brand is made. Once this link has been established, a particular brand can either be developed (brand innovation) or re-launched (brand renovation or line extension from the existing brand portfolio) to meet the customers' needs. We apply Zero-Based Budgeting principles for yearly budget decisions and for ongoing investment reviews and reallocations. We invest in each brand in line with its local or global strategic priority and taking into account its local circumstances, seeking to maximise profitable and sustainable growth.

Anheuser-Busch owns rights to its principal brand names and trademarks in the U.S. in perpetuity.

## **K. INTELLECTUAL PROPERTY; RESEARCH & DEVELOPMENT**

Innovation is one of the key factors enabling us to achieve our strategy. We seek to combine technological know-how with its market understanding to develop a healthy innovation pipeline in terms of production process, product and packaging features as well as branding strategy. In addition, as beer markets mature, innovations play an increasingly important role in driving value growth.

### ***Intellectual Property***

Our intellectual property portfolio mainly consists of trademarks, patents, registered designs, copyright, know-how and domain names. This intellectual property portfolio is managed by our internal legal department, in collaboration with a selected network of external intellectual property advisors. We place importance on achieving close cooperation between our intellectual property team and our marketing and research & development teams. An internal stage gate process promotes the protection of our intellectual property rights, the swift progress of our innovation projects and the development of products that can be launched and marketed without infringing any third parties' intellectual property rights. A project can only move on to the next step of its development after the necessary verifications (for example, availability of trademark, existence of prior technology/earlier patents, freedom to market) have been carried out. This internal process is designed to ensure that financial and other resources are not lost due to oversights in relation to intellectual property protection during the development process.

Our patent portfolio is carefully built to gain a competitive advantage and support our innovation and other intellectual assets. We currently have more than 100 patent families, meaning that more than 100 different technologies are protected by patents. The extent of the protection differs between technologies, as some patents are protected in many jurisdictions, while others are only protected in one or a few jurisdictions. Our patents may relate, for example, to brewing processes, improvements in production of fermented malt-based beverages, treatments for improved beer flavour stability, non-alcoholic beer development, filtration processes, beverage dispensing systems and devices or beer packaging.

One of the key technologies supporting our innovation strategy is PerfectDraft, a home beer dispensing appliance developed by us with Koninklijke Philips Electronics N.V. and Philips Consumer Electronics BV. The intellectual property rights to the PerfectDraft technology, name and design are co-owned by us and Koninklijke Philips Electronics N.V.

We license in limited technology from third parties. We also license out certain of our intellectual property to third parties, for which we receive royalties.

## ***Research & Development***

Given our focus on innovation, we place a high value on R&D. In 2008 we expensed USD 75 million (USD 27 million in 2007 and USD 21 million in 2006) in the area of market research and on innovation in the areas of process optimisation and product development, mainly in our Belgian R&D centre.

R&D in process optimisation is primarily aimed at capacity increase (plant debottlenecking and addressing volume issues, while minimising capital expenditure), quality improvement and cost management. Newly developed processes, materials and/or equipment are documented in best practices and shared across business zones. Current projects range from malting to bottling of finished products.

R&D in product innovation covers liquid, packaging and draft innovation. Product innovation consists of breakthrough innovation, incremental innovation and renovation (that is, implementation of existing technology). The main goal for the innovation process is to provide consumers with better products and experiences. This implies launching new liquid, new packaging and new draught products that deliver better performance both for the consumer and in terms of financial results, by increasing our competitiveness in the relevant markets. With consumers comparing products and experiences offered across very different drink categories and the offering of beverages increasing, our R&D efforts also require an understanding of the strengths and weaknesses of other drink categories, spotting opportunities for beer and developing consumer solutions (products) that better address consumer needs and deliver better experiences. This requires first understanding consumer emotions and expectations in order to guide our innovation efforts. Sensory experience, premiumisation, convenience, sustainability and design are all central to our R&D efforts.

Knowledge management and learning is also an integral part of R&D. We seek to continuously increase our knowledge through collaborations with universities and other industries.

Our R&D team is briefed annually on our business zones' priorities and approves concepts which are subsequently prioritised for development. Launch time, depending on complexity and prioritisation, usually falls within the next calendar year.

In November 2006 we opened the doors of our Global Innovation and Technology Centre in Leuven. This state of the art building accommodates the Packaging, Product, Process Development teams and facilities such as Labs, Experimental Brewery and the European Central Lab, which also includes Sensory Analysis.

In addition to Global Innovation and Technology Centre, we also have Product, Packaging and Process development teams located in each of our six geographic regions focusing on the short-term needs of such regions.

## **L. REGULATIONS AFFECTING OUR BUSINESS**

Our worldwide operations are subject to extensive regulatory requirements regarding, among other things, production, distribution, importation, marketing, promotion, labelling, advertising, labour, pensions and public health, consumer protection and environmental issues. In the United States, federal and state law regulate most aspects of the brewing, sale, marketing, labeling and wholesaling of our products. At the federal level, the Alcohol & Tobacco Tax & Trade Bureau of the U.S. Treasury Department oversees the industry, and each state in which we sell or produce products and some local authorities in jurisdictions in which we sell products also have regulations that affect the business conducted by us and other brewers and wholesalers. It is our policy to abide by the laws and regulations around the world that apply to us or to our business. We rely on legal and operational compliance programmes, as well as local in-house and external counsel, to guide businesses in complying with applicable laws and regulations of the countries in which we operate.

See “Item 3. Key Information—D. Risk Factors—Risks Relating to Our Business—Certain of our operations depend on independent distributors or wholesalers to sell our products.”, “Item 3. Key Information—D. Risk Factors—Risks Relating to Our Business—Negative publicity may harm our business.”, “Item 3. Key Information—D. Risk Factors—Risks Relating to Our Business—We could incur significant costs as a result of compliance with, and/or violations of or liabilities under various regulations that govern our operations.”, “Item 3. Key Information—D. Risk Factors—Risks Relating to Our Business—Our operations are subject to environmental regulations, which could expose us to significant compliance costs and litigation relating to environmental issues.”, “Item 3. Key Information—D. Risk Factors—Risks Relating to Our Business—We operate a joint venture in Cuba, which has been identified by the U.S. Department of State as a state sponsor of terrorism and is targeted by broad and comprehensive economic and trade sanctions of the United States, in which the Government of Cuba is our joint venture partner. Our operations in Cuba may adversely affect our reputation and the liquidity and value of our securities.”, and “Item 5. Operating and Financial Review—A. Key Factors Affecting Results of Operations—Governmental Regulations”.

Advertising, marketing and sales of alcoholic beverages are subject to various restrictions in markets around the world. These range from a complete prohibition of alcohol in certain countries and cultures, through the prohibition of the import of alcohol, to restrictions on the advertising style, media and messages used. In a number of countries, television is a prohibited medium for advertising alcoholic products, and in other countries, television advertising, while permitted, is carefully regulated. Media restrictions may constrain our brand building potential. Labelling of our products is also regulated in certain markets, varying from health warning labels to importer identification, alcohol strength and other consumer information. Specific warning statements related to the risks of drinking alcoholic products, including beer, have also become increasingly prevalent in recent years. Smoking bans recently introduced in pubs and restaurants in Western Europe have negative effects on on-trade consumption (that is, beer purchased for consumption in a pub or restaurant or similar retail establishment), as opposed to off-trade consumption (that is, beer purchased at a retail outlet for consumption at home or another location).

The distribution of our beer products may also be regulated. In certain markets, alcohol may only be sold through licensed outlets, varying from government or state operated monopoly outlets (for example in the off-trade channel of certain Canadian provinces) to the common system of licensed on-trade outlets (for example licensed bars and restaurants) which prevails in many countries (for example in much of the European Union). In most U.S. states, applicable regulations impose a three-tier system from brewer to wholesaler to retailer, meaning that we cannot use our own direct distribution system but must work with third-party distributors to distribute our products to the points of connection.

In the United States, both federal and state laws generally prohibit us from providing anything of value to retailers, including paying slotting fees or holding ownership interests in retailers. Some states prohibit us from acting as a wholesaler for our own products. State laws also regulate the interactions among us, our wholesalers and consumers by, for example, limiting merchandise that can be provided to consumers or limiting promotional activities that can be held at retailer premises. If we were found to have violated applicable federal or state alcoholic beverage laws, we could be subject to a variety of sanctions, including fines, equitable relief and suspension or permanent revocation of our license to brew or wholesale our products.

Governments in most of the countries in which we operate also establish minimum legal drinking ages, which generally vary from 16 to 21 years, impose minimum prices on beer products or impose other restrictions on sales, which affect demand for our products. Moreover, governments may respond to public pressure to curtail alcohol consumption by raising the legal drinking age, further limiting the number, type or operating hours of retail outlets or expanding retail licensing requirements. We work



both independently and together with other breweries to limit the negative consequences of inappropriate use of alcoholic products, and actively promote responsible sales and consumption.

Similarly, governmental bodies may respond to public pressure to address obesity by curtailing soft drink consumption at schools and other government-owned facilities.

We are subject to antitrust and competition laws in the jurisdictions in which we operate and may be subject to regulatory scrutiny in certain of these jurisdictions, including due to our size and market share in such jurisdictions. See “Item 3. Key Information—D. Risk Factors—Risks Relating to Our Business—We are exposed to antitrust and competition laws in certain jurisdictions and the risk of changes in such laws or in the interpretation and enforcement of existing antitrust and competition laws.”

In many jurisdictions, excise and other indirect duties make up a large proportion of the cost of beer charged to customers. In the United States, for example, the brewing industry is subject to significant taxation. The United States federal government currently levies an excise tax of \$18 per barrel (equivalent to 1.1734776 hectoliters) of beer sold for consumption in the United States. All states also levy excise taxes on alcoholic beverages. Proposals have been made to increase the federal excise tax as well as the excise taxes in some states. Rising excise duties can drive our pricing to the consumer up, which in turn could have a negative impact on our results of operations. See “Item 3. Key Information—D. Risk Factors—Risks Relating to Our Business—The beer and beverage industry may be subject to changes in taxation.”

Our products are generally sold in glass or PET bottles or aluminium or steel cans. Legal requirements apply in various jurisdictions in which we operate, requiring that deposits or certain ecotaxes or fees are charged for the sale, marketing and use of certain non-refillable beverage containers. The precise requirements imposed by these measures vary. Other types of beverage container-related deposit, recycling, ecotax and/or product stewardship statutes and regulations also apply in various jurisdictions in which we operate.

We are subject to different environmental legislation and controls in each of the countries in which we operate. Environmental laws in the countries in which we operate are mostly related to (i) the conformity of our operating procedures with environmental standards regarding, among other things, the emission of gas and liquid effluents and (ii) the disposal of one-way (that is, non-returnable) packaging. We believe that the regulatory climate in most countries in which we operate is becoming increasingly strict with respect to environmental issues and expect this trend to continue in the future. Achieving compliance with applicable environmental standards and legislation may require plant modifications and capital expenditure. Laws and regulations may also limit noise levels and the discharge of waste products, as well as impose waste treatment and disposal requirements. Some of the jurisdictions in which we operate have laws and regulations that require polluters or site owners or occupants to clean up contamination.

The Anheuser-Busch facilities in the U.S. are subject to federal, state and local environmental protection laws and regulations. We comply with these laws and regulations or are currently taking action to comply with them. Our compliance with environmental laws and regulations is not expected to materially affect our capital expenditures, earnings or competitive position.

Certain U.S. states and various countries have adopted laws and regulations that require deposits on beverages or establish refillable bottle systems. Such laws generally increase beer prices above the costs of deposit and may result in sales declines. The United States Congress and other states continue to consider similar legislation, the adoption of which would impose higher operating costs on us while depressing sales volume.

The amount of dividends payable to us by our operating subsidiaries is, in certain countries, subject to exchange control restrictions of the respective jurisdictions where those subsidiaries are organised and operate. See also “Item 5. Operating and Financial Review—G. Liquidity and Capital Resources—Transfers from Subsidiaries”.

## **M. INSURANCE**

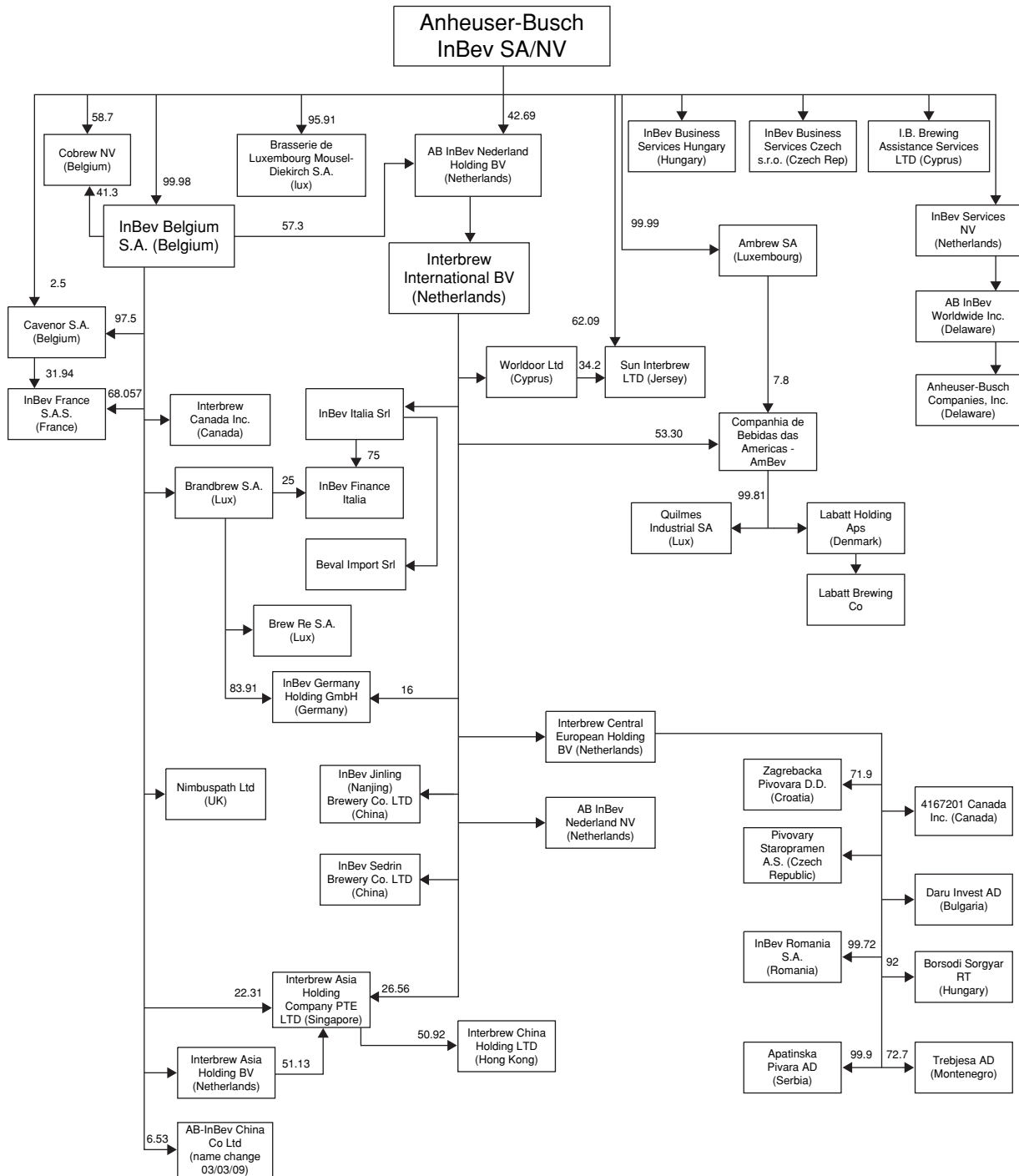
We maintain comprehensive insurance policies with respect to casualty, property and certain specialised coverage. Our insurance programme is mainly divided into two general categories:

- *Assets*: these insurance policies cover our physical properties and include global property and business interruption. Additionally we have a constructor all risk policy for projects.
- *Liabilities*: these insurance policies cover losses due to damages caused to third parties and include general and product liability, executive risks (risks related to our management) and driver’s insurance (which is taken out in accordance with local requirements).

We believe we have adequate insurance cover taking into account our market capitalisation and our worldwide presence. We further believe that the level of insurance we maintain is appropriate for the risks of our business and is comparable to that maintained by other companies in its industry.

## N. GROUP ORGANISATIONAL STRUCTURE

The diagram below shows a simplified legal structure of our group and provides an overview of our main subsidiaries.



Our significant subsidiaries (as at 30 June 2009) are:

<u>Subsidiary name</u>	<u>Jurisdiction of incorporation or residence</u>	<u>Proportion of ownership interest</u>	<u>Proportion of voting rights held(1)</u>
<b>Anheuser-Busch Companies, Inc.</b>			
One Busch Place St. Louis, MO 63118 . . . . .	Delaware, U.S.A.	100	100
<b>Companhia de Bebidas das Américas—AmBev</b>			
Rua Dr. Renato Paes de Barros 1017 4º Andar (parte), cj. 44 e 42—Itaim Bibi São Paulo . . . . .	Brazil	61.75	74.00

Notes:

- (1) The difference between economic interest and voting interest for AmBev results from the fact that AmBev has issued common shares (with voting rights) and preferred shares (without voting rights).

For a more comprehensive list of our most important financing and operating subsidiaries by country (as at 31 December 2008), see note 36 of our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

***Post-Acquisition International Restructuring***

Having completed the Anheuser-Busch acquisition, we plan to undertake an internal restructuring of a number of our subsidiaries. The restructuring is intended to permit us to take advantage of various efficiencies and will involve, among other things, the transfer of several of our subsidiaries or their assets to other existing or newly formed subsidiaries, or the movement of such subsidiaries to new jurisdictions.

For information on principal capital expenditures and divestitures currently in progress or to which we have committed, see “Item 5. Operating and Financial Review—G. Liquidity and Capital Resources—Capital Expenditures”.

**ITEM 4A. UNRESOLVED STAFF COMMENTS**

Not applicable.

## **ITEM 5. OPERATING AND FINANCIAL REVIEW**

*The following is a review of our financial condition and results of operations as of 31 December 2008 and 2007, and for the three years ended 31 December 2008, and the six-month periods ended 30 June 2009 and 2008, and of the key factors that have affected or are expected to be likely to affect our ongoing and future operations. You should read the following discussion and analysis in conjunction with our audited and unaudited condensed consolidated financial statements and the accompanying notes included elsewhere in this Form 20-F.*

*Some of the information contained in this discussion, including information with respect to our plans and strategies for our business and our expected sources of financing, contain forward-looking statements that involve risk and uncertainties. You should read “Forward-Looking Statements” for a discussion of the risks related to those statements. You should also read “Item 3. Key Information—D. Risk Factors” for a discussion of certain factors that may affect our business, financial condition and results of operations, including with respect to Anheuser-Busch.*

*We have prepared our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 and our unaudited condensed consolidated interim financial statements as of and for the six-month periods ended 30 June 2009 and 2008 in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board and in conformity with International Financial Reporting Standards as adopted by the European Union (“IFRS”). The financial information and related discussion and analysis contained in this item are presented in U.S. dollars except as otherwise specified. Unless otherwise specified the financial information analysis in this Form 20-F is based on our actual audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.*

*See “Presentation of Financial and Other Data” for further information on our presentation of financial information.*

### **A. KEY FACTORS AFFECTING RESULTS OF OPERATIONS**

We consider acquisitions, divestitures and other structural changes, economic conditions and pricing, consumer preferences, our product mix, raw material and transport prices, the effect of our distribution arrangements, excise taxes, the effect of governmental regulations, foreign currency effects and weather and seasonality to be the key factors influencing the results of our operations. The following section discusses these key factors.

#### **Acquisitions, Divestitures and Other Structural Changes**

We regularly engage in acquisitions, divestitures and investments. We also engage in start up or termination of activities and may transfer activities between business zones. Such events have had and are expected to continue to have a significant effect on our results of operations and the comparability of period-to-period results. Significant acquisitions, divestitures, investments and transfers of activities between business zones since 1 January 2009 and in the years ended 31 December 2008, 2007 and 2006 are described below.

Events subsequent to 1 January 2009 that have had or are expected to have scope effects on our results include:

- On 13 March 2009, we announced that we had completed the sale of InBev USA, the exclusive importer of Labatt branded beer in the U.S., to an affiliate of KPS Capital Partners, LP to satisfy requirements imposed by the U.S. Department of Justice in connection with its clearance of our acquisition of Anheuser-Busch.

- On 30 April 2009, we announced that we had completed the sale of 19.9% of Tsingtao to Asahi Breweries, Ltd. On 8 May 2009, we announced that we had entered into an agreement with a private investor, Mr. Chen Fashu, to sell our remaining 7% stake in Tsingtao for USD 235 million. The sale was completed on 5 June 2009.
- On 24 July 2009, we completed the previously announced sale of Oriental Brewery to an affiliate of Kohlberg Kravis Roberts & Co. L.P. (“**KKR**”) for USD 1.8 billion.
- On 1 July 2009, we announced that we had entered into an agreement with Ball Corporation (“**Ball**”) whereby Ball will acquire four metal beverage can and lid manufacturing plants from our U.S. metal packaging subsidiary, Metal Container Corporation. As part of the transaction, Ball will enter into a long-term supply agreement to continue to supply us with metal beverage cans and lids from the divested plants. The parties expect to complete the acquisition at the end of the year or early in the first quarter of 2010.
- During the first half of 2009 we concluded the sale of our integrated distribution network, CafeIn, in France.

Events in the year ended 31 December 2008 that had scope effects on our results included:

- The acquisition of Anheuser-Busch in November 2008, which was a transformational transaction that significantly affects our operational scale, financial condition and results of operations. Based on 2008 pro-forma information for the combined company, if this acquisition had occurred on 1 January 2008, we estimate that our consolidated volumes, revenue and profit from operations would have been higher by 131.4 million hectoliters, USD 15.7 billion and USD 3.3 billion, respectively, for the year ended 31 December 2008. On the same basis, the share of our consolidated revenue accounted for by the North America business zone would have increased by 23.5% to 39.5%, significantly increasing operations in our North America business zone;
- The sale of the Cintra brands, acquired through the 2007 business combination with Cervejarias Cintra Ind. e Com. Ltda., in May 2008; and
- The sale of four wholesalers in Western Europe.

Events in the year ended 31 December 2007 that had scope effects on our results included:

- The sale of the United Dutch Breweries BV business in the Netherlands;
- The acquisition of Lakeport Brewing Income Fund (“**Lakeport**”) in Canada and Cervejarias Cintra Ind. e Com. Ltda. in Brazil;
- The import license entered into with Anheuser-Busch, Inc., pursuant to which Anheuser-Busch, Inc. imports our European brands into the U.S. market, effective as of 1 February 2007; as a result of the entering into this agreement, our European brands business in the United States shifted from the North America business zone to the Global Holding & Export business zone until the closing of the Anheuser-Busch acquisition, when this business was shifted back to the North America business zone; and
- The sale of certain Dutch and Belgian real estate to Cofinimmo S.A.

Events in the year ended 31 December 2006 that had scope effects on our results included:

- The acquisition of Fujian Sedrin Brewery Co., Ltd. in China;
- The full consolidation of Quinsa into our operating results due to the acquisition of substantially all remaining minority interests in August 2006; and

- The sale of Dinkelacker-Schwaben Bräu GmbH & Co. KG and Hofbrauhaus Wolters GmbH in Germany and the Rolling Rock family of brands in the United States, as well as certain plants in our Western Europe zone.

In addition to the divestitures described above, we may dispose of further assets or businesses and expect to utilise the proceeds from any such disposals to repay indebtedness incurred to finance the Anheuser-Busch acquisition. Accordingly, the financial information presented in this Form 20-F may not reflect the scope of our business as it will be conducted in the future.

### **Economic Conditions and Pricing**

General economic conditions in the geographic regions in which we sell our products, such as the level of disposable income, the level of inflation, the rate of economic growth, the rate of unemployment, exchange rates and currency devaluation or revaluation, influence consumer confidence and consumer purchasing power. These factors, in turn, influence the demand for our products in terms of total volumes sold and the price that can be charged. This is particularly true for emerging countries in our Latin America North, Latin America South, Central & Eastern Europe and Asia Pacific business zones, which tend to have lower disposable income per capita and may be subject to greater economic volatility than our principal markets in North America and Western Europe. The level of inflation has been particularly significant in our Latin America North, Latin America South and Central & Eastern Europe business zones. For instance, Brazil has periodically experienced extremely high rates of inflation. The annual rates of inflation, as measured by the National Consumer Price Index (*Índice Nacional de Preços ao Consumidor*), have in the past reached a hyper-inflationary peak of 2,489.1% in 1993. Brazilian inflation, as measured by the same index, was 6.5% in 2008. Similarly, Russia and Argentina have experienced periods of hyper-inflation. Due to the decontrol of prices in 1992, retail prices in Russia increased by 2,520% in that year, as measured by the Russian Federal State Statistics Institute. Argentine inflation in 1983 was 4,923.6% according to the *Instituto Nacional de Estadística y Censos*. As measured by these institutes, in 2008, Russian inflation was 11.3% and Argentine inflation was 7.2%. Consequently, a central element of our strategy for achieving sustained profitable volume growth is our ability to anticipate changes in local economic conditions and their impact on consumer demand in order to achieve the optimal combination of pricing and sales volume.

In addition to affecting demand for our products, the general economic conditions described above may cause consumer preferences to shift between on-trade consumption channels, such as restaurants and cafés, bars, sports and leisure venues and hotels, and off-trade consumption channels, such as traditional grocery stores, supermarkets, hypermarkets and discount stores. Products sold in off-trade consumption channels typically generate higher volumes and lower margins per retail outlet than those sold in on-trade consumption channels, although on-trade consumption channels typically require higher levels of investment. The relative profitability of on-trade and off-trade consumption channels varies depending on various factors, including costs of invested capital and the distribution arrangements in the different countries in which we operate. A shift in consumer preferences towards lower margin products may adversely affect our price realisation and profit margins.

### **Consumer Preferences**

We are a consumer products company, and our results of operations largely depend on our ability to respond effectively to shifting consumer preferences. Consumer preferences may shift due to a variety of factors, including changes in demographics, changes in social trends, such as consumer health concerns about obesity, product attributes and ingredients, changes in travel, vacation or leisure activity patterns, weather or negative publicity resulting from regulatory action or litigation.

## **Product Mix**

The results of our operations are substantially affected by our ability to build on our strong family of brands by re-launching or reinvigorating existing brands in current markets, launching existing brands in new markets and introducing brand extensions and packaging alternatives for our existing brands, as well as our ability to both acquire and develop innovative local products to respond to changing consumer preferences. Strong, well-recognised brands that attract and retain consumers, for which consumers are willing to pay a premium, are critical to our efforts to maintain and increase market share and benefit from high margins. See “Item 4. Information on the Company—C. Principal Activities and Products—Beer” for further information regarding our brands.

## **Raw Material and Transport Prices**

We have significant exposure to fluctuations in the prices of raw materials, packaging materials, energy and transport services, each of which may significantly impact our cost of sales or distribution expenses. Increased costs or distribution expenses will reduce our profit margins if we are unable to recover these additional costs from our customers through higher prices (see “—Economic Conditions and Pricing”).

The main raw materials used in our beer production are malted barley, corn grits, corn syrup, rice, hops and water, while those used in our non-beer production are flavoured concentrate, fruit concentrate, sugar, sweeteners and water. In addition to these inputs into our products, delivery of our products to consumers requires extensive use of packaging materials, such as glass or PET bottles, aluminium or steel cans, labels and bottle caps.

The price and supply of the raw and packaging materials that we use in our operations are determined by, among other factors, the level of crop production (both in the countries in which we are active and elsewhere in the world), weather conditions, export demand and governmental regulations and legislation affecting agriculture and trade. Several of the commodities used in our operations experienced significant price increases during the course of 2008 due to constraints in global supply amidst growing demand in emerging markets such as Brazil, Russia, India and China. Increased energy prices over the same period led to increases in the price of energy-intensive commodities, such as aluminium, PET and glass, while increased food and bio-fuel demand led to higher prices for agricultural commodities. We are also exposed to increases in fuel and other energy prices through our direct and indirect distribution networks and production operations. Increases in the prices of our products affect demand for our products and affect our sales volumes and revenue.

While prices for our raw materials, packaging materials and energy requirements have now declined significantly from their 2008 peaks, we expect that raw material and energy prices will continue to experience price fluctuations. As further discussed under “Item 11. Quantitative and Qualitative Disclosures About Market Risk—Market Risk, Hedging and Financial Instruments”, we use both fixed price purchasing contracts and commodity derivatives to minimise exposure to commodity price volatility when practicable. Fixed price contracts to purchase raw materials comprise the majority of our purchase commitments. These contracts generally have a term of one to two years although a small number of contracts have a term of over five years. The majority of these contracts obligate us to make a minimum volume of purchases or to purchase fixed quantities. See “Item 4. Information on the Company—G. Brewing Process; Raw Materials and Packaging; Production Facilities; Logistics—Raw Materials and Packaging” for further details regarding our arrangements for sourcing of raw and packaging materials.

## **Distribution Arrangements**

We depend on effective distribution networks to deliver our products to our customers. Generally, we distribute our products through (i) direct distribution networks, in which we deliver to points of sale



directly, and (ii) indirect distribution networks, in which delivery to points of sale occurs through wholesalers and independent distributors. Indirect distribution networks may be exclusive or non-exclusive and may, in certain business zones, involve use of third-party distribution while we retain the sales function through an agency framework. We use different distribution networks in the markets in which we operate, as appropriate, based on the structure of the local retail sectors, local geographic considerations, scale considerations, regulatory requirements, market share and the expected added-value and capital returns.

Although specific results may vary depending on the relevant distribution arrangement and market, in general, the use of direct distribution networks or indirect distribution networks will have the following effects on our results of operation:

- *Revenue.* Revenue per hectoliter derived from sales through direct distribution tends to be higher than revenue derived from sales through third parties. In general, under direct distribution, we receive a higher price for our products since we are selling directly to points of sale, capturing the margin that would otherwise be retained by intermediaries;
- *Transportation costs.* In our direct distribution networks, we sell our products to the point of sale directly and incur additional freight costs in transporting those products between our plant and such points of sale. Such costs are included in our distribution expenses under IFRS. In most of our direct distribution networks, we use third-party transporters and incur costs through payments to these transporters, which are included in our distribution expenses under IFRS. In indirect distribution networks, our distribution expenses are generally limited to expenses incurred in delivering our products to relevant wholesalers or independent distributors in those circumstances in which we make deliveries; and
- *Sales expenses.* Under fully indirect distribution systems, the salesperson is generally an employee of the distributor, while under our direct distribution networks and indirect agency networks, the salesperson is generally our employee. To the extent that we deliver our products to points of sale through direct or indirect agency distribution networks, we will incur additional sales expenses from the hiring of additional employees (which may offset to a certain extent increased revenue gained as a result of direct distribution).

In addition, in certain countries, we enter into exclusive importer arrangements and depend on our counterparties to these arrangements to market and distribute our products to points of sale. To the extent that we rely on counterparties to distribution agreements to distribute our products in particular countries or regions, the results of our operations in those countries and regions will, in turn, be substantially dependent on our counterparties' own distribution networks operating effectively.

### **Excise Taxes**

Taxation on our beer and non-beer products in the countries in which we operate are comprised of different taxes specific to each jurisdiction, such as excise and other indirect taxes. In many jurisdictions, these excise and other indirect taxes make up a large proportion of the cost of beer charged to customers. Increases in excise and other indirect taxes applicable to our products will tend to adversely affect our revenue or margins, both by reducing overall consumption and by encouraging consumers to switch to lower-taxed categories of beverages. For example, see the discussion of U.S. and Brazilian taxes in “Item 3. Key Information—D. Risk Factors—The beer and beverage industry may be subject to changes in taxation.”

## Governmental Regulations

Governmental restrictions on beer consumption in the markets in which we operate vary from one country to another, and in some instances, within countries. The most relevant restrictions are:

- Legal drinking ages;
- Global and national alcohol policy reviews and the implementation of policies aimed at preventing the harmful effects of alcohol misuse;
- Restrictions on sales of alcohol generally or beer specifically, including restrictions on distribution networks, restrictions to certain retail venues, requirements that retail stores hold special licences for the sale of alcohol and restrictions on times or days of sale;
- Advertising restrictions, which affect, among other things, the media channels employed, the content of advertising campaigns for our products and the time and places where our products can be advertised;
- Restrictions imposed by antitrust or competition laws;
- Deposit laws (including for bottles, crates and kegs); and
- Heightened environmental regulations and standards, including regulations addressing emissions of gas and liquid effluents and the disposal of one-way packaging, compliance with which imposes costs.

Please refer to “Item 4. Information on the Company—L. Regulations Affecting Business” for a fuller description of the key laws and regulations to which our operations are subject.

## Foreign Currency

Our financial statements presentation and reporting currency is the U.S. dollar. A number of our operating companies have functional currencies (that is, in most cases, the local currency of the respective operating company) other than our reporting currency. Consequently, foreign currency exchange rates have a significant impact on our consolidated financial statements. In particular:

- Decreases in the value of our operating companies’ functional currencies against other currencies in which their costs and expenses are priced may increase those operating companies’ cost of sales and operating expenses, and thus negatively impact their operating margins in functional currency terms. For instance, in 2008 as a result of market volatility, the Brazilian real depreciated 24.2% against the U.S. dollar. This resulted in an increase in AmBev’s expenses and operating costs due to a significant portion of its debt and cost of goods sold being denominated in or linked to the U.S. dollar. Foreign currency transactions are accounted for at exchange rates prevailing at the date of the transactions, while monetary assets and liabilities denominated in foreign currencies are translated at the balance sheet date. Gains and losses resulting from the settlement of foreign currency transactions and from the translation of monetary assets and liabilities in currencies other than an operating company’s functional currency are recognised in the income statement. Historically, we have been able to raise prices and implement cost saving initiatives to partly offset cost and expense increases due to exchange rate volatility. We also have hedge policies designed to manage commodity price and foreign currency risks to protect our exposure to currencies other than our operating companies’ respective functional currencies. Please refer to “Item 11. Quantitative and Qualitative Disclosures about Market Risk—Market Risk, Hedging and Financial Instruments” for further detail on our approach to hedging commodity price and foreign currency risk.

- Any change in the exchange rates between our operating companies' functional currencies and our reporting currency affects our consolidated income statement and balance sheet when the results of those operating companies are translated into the reporting currency for reporting purposes. Assets and liabilities of foreign operations are translated to the reporting currency at foreign exchange rates prevailing at the balance sheet date. Income statements of foreign operations are translated to the reporting currency at exchange rates for the year approximating the foreign exchange rates prevailing at the dates of transactions. The components of shareholders' equity are translated at historical rates. Exchange differences arising from the translation of shareholders' equity to the reporting currency at year-end are taken to equity (that is, in a translation reserve). Decreases in the value of our operating companies' functional currencies against the reporting currency tend to reduce their contribution to, among other things, our consolidated revenue and profit.

For further details of the currencies in which our revenue is realised and the effect of foreign currency fluctuations on our results of operations see “—F. Impact of Changes in Foreign Exchange Rates” below.

### **Weather and Seasonality**

Weather conditions directly affect consumption of our products. High temperatures and prolonged periods of warm weather favour increased consumption of our products, while unseasonably cool or wet weather, especially during the spring and summer months, adversely affect our sales volumes and, consequently, our revenue. Accordingly, product sales in all of our business zones are generally higher during the warmer months of the year (which also tend to be periods of increased tourist activity) as well as during major holiday periods.

Consequently, for most countries in the Latin America North and Latin America South business zones (particularly Argentina and most of Brazil), volumes are usually stronger in the fourth quarter due to year-end festivities and the summer season in the Southern Hemisphere, while for countries in North America, Western Europe, Central & Eastern Europe and Asia Pacific business zones, volumes tend to be stronger during the spring and summer seasons in the second and third quarters of each year.

Based on 2008 pro-forma information, for example, we would have realised 18.0% of our volume in Central & Eastern Europe in the first quarter, 30.6% in the second quarter, 31.0% in the third quarter and 20.4% in the fourth quarter, while in Latin America South, we would have realised 27.2% of our sales volume in the first quarter, 19.6% in the second quarter, 21.8% in the third quarter and 31.4% in the fourth quarter.

Although such sales volume figures are the result of a range of factors in addition to weather and seasonality, they are nevertheless broadly illustrative of the historic trend described above. Since Anheuser-Busch has substantial operations in the United States, the effects of weather conditions and seasonality in the Northern Hemisphere on our results of operations have increased following the Anheuser-Busch acquisition in November 2008. The peak selling periods in the United States are the second and third quarters.

### **B. SIGNIFICANT ACCOUNTING POLICIES**

The U.S. Securities and Exchange Commission (the “SEC”) has defined a critical accounting policy as a policy for which there is a choice among alternatives available, and for which choosing a legitimate alternative would yield materially different results. We believe that the following are our critical accounting policies. We consider an accounting policy to be critical if it is important to our financial condition and results of operations and requires significant or complex judgments and estimates on the part of our management. For a summary of all of our significant accounting policies,

see note 3 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 included in this Form 20-F.

Although each of our significant accounting policies reflects judgments, assessments or estimates, we believe that the following accounting policies reflect the most critical judgments, estimates and assumptions that are important to our business operations and the understanding of its results: accounting for business combinations and impairment of goodwill and intangible assets; pension and other post-retirement benefits; share-based compensation; contingencies; deferred and current income taxes; and accounting for derivatives. Although we believe that our judgments, assumptions and estimates are appropriate, actual results may differ from these estimates under different assumptions or conditions.

### **Revenue Recognition**

Our products are sold for cash or on credit terms. In relation to the sale of beverages and packaging, we recognize revenue when the significant risks and rewards of ownership have been transferred to the buyer, and no significant uncertainties remain regarding recovery of the consideration due, associated costs or the possible return of goods, and there is no continuing management involvement with the goods. Our sales terms do not allow for a right of return.

Our customers can earn certain incentives, which are treated as deductions from revenue. These incentives primarily include volume-based incentive programs, free beer and cash discounts. The aggregate deductions from revenue recorded by the Company in relation to these programs was approximately USD 3.3 billion and USD 2.9 billion for the six-month periods ended 30 June 2009 and 2008, respectively and USD 6.3 billion, USD 4.8 billion, and USD 3.8 billion for the years ended 31 December 2008, 2007 and 2006, respectively. In preparing the financial statements, management must make estimates related to the contractual terms, customer performance and sales volume to determine the total amounts recorded as deductions from revenue. Management also considers past results in making such estimates. The actual amounts ultimately paid may be different from our estimates. Such differences are recorded once they have been determined and have historically not been significant.

In many jurisdictions, excise taxes make up a large proportion of the cost of beer charged to our customers. The aggregate deductions from revenue recorded by the Company in relation to these taxes was USD 4.0 billion and USD 3.2 billion for the six-month periods ended 30 June 2009 and 2008, respectively and USD 6.8 billion, USD 6.0 billion and USD 5.2 billion for the years ended 31 December 2008, 2007 and 2006, respectively.

### **Accounting for Business Combinations and Impairment of Goodwill and Intangible Assets**

We have made acquisitions that included a significant amount of goodwill and other intangible assets, including the acquisition of Anheuser-Busch.

Our acquisition of Anheuser-Busch was accounted for using the purchase method of accounting under IFRS. The provisional allocation of the purchase price to Anheuser-Busch's property, plant and equipment, intangible assets, investments in associates, interest bearing loans and borrowings and employee benefits is reflected in our consolidated balance sheet as of 31 December 2008. The provisional allocation of the purchase price to the other Anheuser-Busch's assets and liabilities is based on the current best estimates of our management. We are still in the process of finalizing the allocation of the purchase price to the individual assets acquired and liabilities assumed in compliance with IFRS 3. The purchase price allocation is expected to be finalized by November 2009 and may result in further adjustment to the carrying value of Anheuser-Busch's recorded assets and liabilities and the determination of any residual amount that will be allocated to goodwill, although we do not believe

these further adjustments will be material. The provisional allocation, as of 31 December 2008, of the purchase price included the following:

- The transaction resulted in USD 32.2 billion of goodwill, which was provisionally allocated primarily to the U.S. business on the basis of expected synergies.
- Most of the value of the acquired intangible assets relates to brands with indefinite life. The determination that brands have indefinite life is based on a series of factors, including the brand history, the operating plan and the countries in which the brands are sold. The brands with indefinite life include the Budweiser family (including Bud and Bud Light), the Michelob brand family, the Busch brand family and the Natural brand family; the total fair value of such brands was determined to be USD 21.5 billion.
- The total fair value of acquired distribution agreements and favourable contracts was determined to be USD 335 million. These are being amortised over the term of the associated contracts, ranging from 3 to 18 years.
- Investments in associates (including Grupo Modelo) were valued by considering the respective share prices and exchange rates prevailing on 18 November 2008. The valuation of our stake in Tsingtao was adjusted to reflect the consideration from the disposal of a 19.9% interest on 30 April 2009 (as announced on 23 January 2009).
- A deferred tax liability of USD 10.6 billion was accrued on most fair value adjustments based on a tax rate of 39%.

For additional information on the purchase price allocation, see note 6 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

We exercise significant judgment in the process of identifying tangible and intangible assets and liabilities, valuing such assets and liabilities and in determining their remaining useful lives. We generally engage third-party valuation firms to assist in valuing the acquired assets and liabilities. The valuation of these assets and liabilities is based on the assumptions and criteria which include, in some cases, estimates of future cash flows discounted at the appropriate rates. The use of different assumptions used for valuations purposes including estimates of future cash flows or discount rates may have resulted in different estimates of value of assets acquired and liabilities assumed. Although we believe that the assumptions applied in the determination are reasonable based on information available at the date of acquisition, actual results may differ from the forecasted amounts and the difference could be material.

We test our goodwill and other long-lived assets for impairment annually or whenever events and circumstances indicate that the undiscounted cash flows estimated to be generated by those assets are less than the carrying amount of those items. Our cash flow estimates are based on historical results adjusted to reflect our best estimate of future market and operating conditions. Our estimates of fair values used to determine the resulting impairment loss, if any, represent our best estimate based on forecasted cash flows, industry trends and reference to market rates and transactions. Impairments can also occur when we decide to dispose of assets.

The key judgments, estimates and assumptions used in the fair-value-less-cost-to-sell calculations are as follows:

- The first year of the model is based on management's best estimate of the free cash flow outlook for the current year;
- In the second to fourth years of the model, free cash flows are based on our strategic plan as approved by key management. Our strategic plan is prepared per country and is based on

external sources in respect of macro-economic assumptions, industry, inflation and foreign exchange rates, past experience and identified initiatives in terms of market share, revenue, variable and fixed cost, capital expenditure and working capital assumptions;

- For the subsequent six years of the model, data from the strategic plan is extrapolated using simplified assumptions such as constant volumes and variable cost per hectoliter and fixed cost linked to inflation, as obtained from external sources;
- Cash flows after the first ten-year period are extrapolated using expected annual long-term consumer price indices, based on external sources, in order to calculate the terminal value; and
- Projections are made in the functional currency of the business unit and discounted at the unit's weighted average cost of capital. The latter ranged primarily between 7.6% and 25.5% in euro nominal terms for goodwill impairment testing conducted for 2008; and
- Cost to sell is assumed to reach 2% of the entity value based on historical precedents.

The above calculations are corroborated by valuation multiples, quoted share prices for publicly-traded subsidiaries or other available fair value indicators.

Impairment testing of intangible assets with an indefinite useful life is primarily based on a fair value approach applying multiples that reflect current market transactions to indicators that drive the profitability of the asset or the royalty stream that could be obtained from licensing the intangible asset to another party in an arm's length transaction.

For additional information on goodwill, intangible assets, tangible assets and impairments, see notes 13, 14, and 15 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

### **Pension and other Post-Retirement Benefits**

We sponsor various post-employment benefit plans world-wide. These include pension plans, both defined contribution plans, and defined benefit plans, and other post-employment benefits (OPEB). Usually, pension plans are funded by payments made both by us and our employees, taking into account the recommendations of independent actuaries. We maintain funded and unfunded plans.

#### *Defined contribution plans*

Contributions to these plans are recognised as expenses in the period in which they are incurred.

#### *Defined benefit plans*

For defined benefit plans, expenses are assessed separately for each plan using the projected unit credit method. The projected unit credit method takes into account each period of service as giving rise to an additional unit of benefit to measure each unit separately. Under this method, the cost of providing pensions is charged to the income statement during the period of service of the employee. The amounts charged to the income statement consist of current service cost, interest cost, the expected return of any plan assets, past service costs and the effect of any settlements and curtailments. The obligations of the plan recognised in the balance sheet are measured at the current value of the estimated future cash outflows using a discount rate equivalent to the bond rates with maturity terms similar to those of the obligation, less any past service cost not yet recognised and the fair value of any plan assets. Past service costs result from the introduction of a new plan or changes to an existing plan. They are recognised in the income statement over the period the benefit vests. Actuarial gains and losses consist of the effects of differences between the previous actuarial assumptions and what has actually occurred and the effects of changes in actuarial assumptions. Actuarial gains and losses are fully recognised in equity. For further information on how changes in these assumptions could change

the amounts recognised see the sensitivity analysis within note 26 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

A portion of our plan assets is invested in equity securities. The equity markets have experienced volatility, which has affected the value of our pension plan assets. This volatility may make it difficult to estimate the long-term rate of return on plan assets. Actual results that differ from our assumptions are accumulated and amortised over future periods and therefore generally affect our recognised expense and recorded obligation in such future periods. Our assumptions are based on actual historical experience and external data regarding compensation and discount rate trends. While we believe that our assumptions are appropriate, significant differences in our actual experience or significant changes in our assumptions may materially affect our pension obligation and our future expense.

Where the calculated amount of a defined benefit plan liability is negative (an asset), we recognise such pension asset to the extent of any unrecognised past service costs plus any economic benefits available to us either from refunds or reductions in future contributions.

#### ***Other post-employment obligations***

We and our subsidiaries provide health care benefits and other benefits to certain retirees. The expected costs of these benefits are recognised over the period of employment, using an accounting methodology similar to that for defined benefit plans.

#### **Share-Based Compensation**

We have various types of equity settled share-based compensation schemes for employees. Employee services received, and the corresponding increase in equity, are measured by reference to the fair value of the equity instruments as at the date of grant, excluding the impact of any non-market vesting conditions. Fair value of stock options is estimated by using the binomial Hull model on the date of grant based on certain assumptions. Those assumptions are described in note 17 to our consolidated interim financial statements as of 30 June 2009 and for the six-month periods ended 30 June 2009 and 2008, and note 27 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 included in this Form 20-F and include, among others, the dividend yield, expected volatility and expected life of stock options. The binomial Hull model assumes that all employees would immediately exercise their options if our share price were 2.5 times above the option exercise price. As a consequence, no single expected option life applies, whereas the assumption of the expected volatility has been set by reference to the implied volatility of our shares in the open market and in light of historical patterns of volatility.

#### **Contingencies**

The preparation of our financial statements requires management to make estimates and assumptions regarding contingencies which affect the valuation of assets and liabilities at the date of the financial statements and the revenue and expenses during the reported period.

We disclose material contingent liabilities unless the possibility of any loss arising is considered remote, and material contingent assets where the inflow of economic benefits is probable. We discuss our material contingencies in note 19 to our consolidated interim financial statements as of 30 June 2009 and for the six-month periods ended 30 June 2009 and 2008, and note 33 to our audited consolidated financial statements as of 31 December 2008 and 2007 and for the three years ended 31 December 2008.

Under IFRS, we record a provision for a loss contingency when it is probable that a future event will confirm that a liability has been incurred at the date of the financial statements, and the amount of the loss can be reasonably estimated. By their nature, contingencies will only be resolved when one or

more future events occur or fail to occur—and typically those events will occur a number of years in the future. The accruals are adjusted as further information becomes available.

As discussed in “Item 8. Financial Information—A. Consolidated Financial Statements and Other Financial Information—Legal and Arbitration Proceedings”, note 19 to our consolidated interim financial statements as of 30 June 2009, and for the six-month periods ended 30 June 2009 and 2008, and in note 33 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008, legal proceedings covering a wide range of matters are pending or threatened in various jurisdictions against us. We record provisions for pending litigation when we determine that an unfavourable outcome is probable and the amount of loss can be reasonably estimated. Due to the inherent uncertain nature of litigation, the ultimate outcome or actual cost of settlement may materially vary from estimates.

### **Deferred and Current Income Taxes**

We recognise deferred tax effects of tax loss carry-forwards and temporary differences between the financial statement carrying amounts and the tax basis of our assets and liabilities. We estimate our income taxes based on regulations in the various jurisdictions where we conduct business. This requires us to estimate our actual current tax exposure and to assess temporary differences that result from different treatment of certain items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which we record on our consolidated balance sheet. We regularly review the deferred tax assets for recoverability and will only recognise these if we believe that it is probable that there will be sufficient taxable profit against any temporary differences that can be utilised, based on historical taxable income, projected future taxable income, and the expected timing of the reversals of existing temporary differences.

The carrying amount of a deferred tax asset is reviewed at each balance sheet date. We reduce the carrying amount of a deferred tax asset to the extent that it is no longer probable that sufficient taxable profit will be available to allow the benefit of part or all of that deferred tax asset to be utilised. Any such reduction is reversed to the extent that it becomes probable that sufficient taxable profit will be available. If the final outcome of these matters differs from the amounts initially recorded, differences may positively or negatively impact the income tax and deferred tax provisions in the period in which such determination is made.

### **Accounting for Derivatives**

We enter into exchange contracts, exchange traded foreign currency futures, interest rate swaps, cross-currency interest rate swaps, forward rate agreements, exchange traded interest rate futures, aluminium swaps and forwards, exchange traded sugar futures and exchange traded wheat futures. Our policy prohibits the use of derivatives in the context of speculative trading.

Derivative financial instruments are recognised initially at fair value. Fair value is the amount for which the asset could be exchanged or a liability settled, between knowledgeable, willing parties in an arm’s length transaction.

Subsequent to initial recognition, derivative financial instruments are re-measured taking into account their fair value on the financial statements date. Depending on the type of instrument the changes in fair value are recognised, whether fair value hedging directly in the income statement while cash flow hedging in both equity and income statement.

The estimated fair value amounts have been determined by us using available market information and appropriate valuation methodologies. However, considerable judgment is necessarily required in interpreting market data to develop the estimates of fair value. The fair values of financial instruments that are not traded in an active market (for example, unlisted equities, currency options, embedded



derivatives and over-the-counter derivatives) are determined using valuation techniques. We use judgment to select an appropriate valuation methodology and underlying assumptions based principally on existing market conditions. Changes in these assumptions may cause the company to recognise impairments or losses in the future periods.

Although our intention is to maintain these instruments through maturity, they may be realised at our discretion. Should these instruments be settled only on their respective maturity dates, any effect between the market value and estimated yield curve of the instruments would be totally eliminated.

### **C. BUSINESS ZONES AND SECONDARY SEGMENTS**

Both from an accounting and managerial perspective, we are organised along seven business units or zones: North America, Latin America North (which includes Brazil, the Dominican Republic, Guatemala, Ecuador, Venezuela and Peru), Latin America South (which includes Bolivia, Paraguay, Uruguay, Argentina and Chile), Western Europe, Central & Eastern Europe, Asia Pacific and Global Export & Holding Companies. Prior to 2007, Latin America North and Latin America South together constituted one business zone—Latin America. Following the Anheuser-Busch acquisition in November 2008, the Anheuser-Busch businesses are reported according to their geographical presence in the following segments: the U.S. beer business and Grupo Modelo are reported in North America; the U.K. business is reported in Western Europe; the Harbin, Budweiser China and Tsingtao businesses are reported in Asia Pacific; and the Export, Entertainment and Packaging businesses are reported in Global Export & Holding Companies.

The financial performance of each business zone, including the business zone's sales volume and revenue, is measured based on our product sales within the countries that comprise that business zone rather than based on products manufactured within that business zone but sold elsewhere. The Global Export & Holding Companies business zone is comprised of our headquarters and the countries in which our products are sold only on an export basis and in which we do not otherwise have any operations or production activities. Beginning in 2007, the Global Export & Holding Companies business zone also encompassed the distribution platform established under the Import Agreement we entered into with Anheuser-Busch, Inc. for the import of our European brands into the United States. As a result, our North America zone during that period was comprised mainly of sales within Canada and the export of our Canadian brands into the U.S. market. Since the Anheuser-Busch acquisition in November 2008, the transactions under the Import Agreement are considered intra-company transactions and imports of our European brands into the United States are reported under the North America zone, which also encompasses Anheuser-Busch's U.S. beer business and Grupo Modelo, in addition to the pre-existing Canadian business.

On a pro-forma basis to illustrate the impact of the Anheuser-Busch acquisition as if we had owned Anheuser-Busch for the entire 2008 fiscal year, North America would have accounted for 33.8% of our consolidated volumes in 2008, Latin America North for 24.5%, Central & Eastern Europe for 11.0%, Asia Pacific for 13.4%, Western Europe for 8.4%, Latin America South for 8.2% and Global Export & Holding Companies for 0.7%. A substantial portion of our operations are carried out through our two largest subsidiaries, Anheuser-Busch (wholly-owned) and AmBev (61.75% owned as of 30 June 2009) and their respective subsidiaries.

Throughout the world, we are chiefly active in the beer business. However, we also have non-beer activities (primarily consisting of soft drinks). As a result, we historically reported our beer and non-beer business results as secondary segments within certain countries in our Latin America and Western Europe business zones, in particular, Brazil, the Dominican Republic, Peru, Venezuela, Uruguay, Argentina and Germany. Please refer to note 5 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further details on our secondary segments. Both the beer and non-beer segments comprise sales of

brands that we own or license, third-party brands that we brew or otherwise produce as a subcontractor and third-party products that we sells through our distribution network.

#### **D. EQUITY INVESTMENTS**

We own a 35.12% direct interest in Grupo Modelo, Mexico's largest brewer and producer of the Corona brand, and a 23.25% direct interest in Grupo Modelo's operating subsidiary Diblo, S.A. de C.V. ("**Diblo**"). Our direct investments in Grupo Modelo and Diblo give us an effective (direct and indirect) 50.2% equity interest in Diblo. We hold nine of 19 positions on Grupo Modelo's board of directors (with a controlling shareholders trust holding the other 10 positions) and also have membership on the audit committee. However, we do not have voting or other effective control of either Diblo or Grupo Modelo and consequently account for our investments using the equity method.

Beginning in 2003, Anheuser-Busch participated in a strategic alliance with Tsingtao, one of the largest brewers in China and producer of the Tsingtao brand. Through the Anheuser-Busch acquisition, we acquired Anheuser-Busch's 27% economic ownership interest, and 20% voting interest, in Tsingtao. Local government authorities held the proxy voting rights for the 7% difference between our voting and economic stakes. Following the Anheuser-Busch acquisition, we announced that we had entered into an agreement with Asahi Breweries, Ltd., whereby Asahi acquired 19.9% of Tsingtao for USD 667 million. The sale closed on 30 April 2008 and the proceeds from the sale were used to repay part of the Facility B under the senior debt facilities incurred as a result of the Anheuser-Busch acquisition. On 8 May 2009, we announced that we had entered into an agreement with a private investor, Mr. Chen Fashu, to sell our remaining 7% stake in Tsingtao for USD 235 million. The sale was completed on 5 June 2009.

See note 16 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further details on these equity investments.

#### **E. RESULTS OF OPERATION**

##### **Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008**

###### *Volumes*

Our reported volumes include both beer and non-beer (primarily carbonated soft drinks) volumes. In addition, volumes include not only brands that we own or license, but also third-party brands that we brew or otherwise produce as a subcontractor and third-party products that we sell through our distribution network, particularly in Western Europe. Volumes sold by the Global Export & Holding Companies business are shown separately. Our pro-rata share of volumes in Grupo Modelo and Tsingtao are not included in the reported volumes.

The table below summarises the volume evolution by zone.

	<u>Six months ended</u> <u>30 June 2009</u>	<u>Six months ended</u> <u>30 June 2008</u>	<u>Change</u>
	<i>(thousand hectoliters)</i>		<i>(%)(1)</i>
North America . . . . .	68,846	6,040	—
Latin America North . . . . .	49,960	47,244	5.7
Latin America South . . . . .	15,841	15,789	0.3
Western Europe . . . . .	16,458	16,689	(1.4)
Central & Eastern Europe . . . . .	20,736	22,422	(7.5)
Asia Pacific . . . . .	25,953	17,070	52.0
Global Export & Holding Companies . . . . .	2,481	2,210	12.3
<b>Total . . . . .</b>	<b><u>200,274</u></b>	<b><u>127,463</u></b>	<b><u>57.1</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our six-month consolidated volumes for the period ended 30 June 2009 increased by 72.8 million hectoliters, or 57.1%, to 200.3 million hectoliters compared to the volumes for the six months ended 30 June 2008.

- The November 2008 acquisition of Anheuser-Busch, which was included within our consolidated scope for the six months ended 30 June 2009, increased our volumes by 74.2 million hectoliters. The acquisition primarily affected our North American volumes and, to a lesser degree, our Asia Pacific, Western Europe and Global Export and Holding Companies volumes.
- Acquisitions of Budweiser distribution rights in Paraguay and a Pepsi bottler in Bolivia during the six months ended 30 June 2009 resulted in a 0.3 million hectoliter increase in volumes compared to the six-month period ended 30 June 2008.
- Our volumes over the six-month period ended 30 June 2009 also reflect a volume decrease of 0.6 million hectoliters due primarily to the sale of the Cintra brands in 2008.

Excluding volume changes attributable to the acquisitions and the disposal described above, our consolidated beer volumes would have decreased by 1.9% and our own beer volumes would have decreased by 1.4% in the six months ended 30 June 2009 compared to the six-month volumes for the period ended 30 June 2008, slightly ahead of our consolidated beer volumes, as a result of our ongoing focus on growing our own branded volumes.

In the six months ended 30 June 2009, our soft drinks volumes grew by 5.1% compared to our volumes for the six-month period ended 30 June 2008.

### North America

Our volumes in North America grew by 62.8 million hectoliters during the six-month period ended 30 June 2009 compared to our volumes for the six-month period ended 30 June 2008. This was primarily due to the inclusion of Anheuser-Busch volumes in our results following the Anheuser-Busch acquisition.

### **Latin America North**

Our volumes in the Latin America North zone grew by 2.7 million hectoliters during the six-month period ended 30 June 2009 compared to the six-month period ended 30 June 2008, as a result of the successful launch of new packaging, enhanced marketing efforts and a favorable Carnival calendar, supported by higher consumer disposable income resulting from minimum wage increases and a lower rate of inflation for food prices. Better weather compared to the same period last year also contributed to volume increases.

### **Latin America South**

Latin America South volumes for the six months ended 30 June 2009 increased by 0.3% in the six-month period ended 30 June 2009 compared to the six months ended 30 June 2008, mainly as a result of the acquisition of Budweiser distribution rights in Paraguay and a Pepsi bottler in Bolivia. Excluding the effect of these acquisitions, our volumes would have declined by 1.3%, primarily due to industry weakness throughout most of the Zone, especially in soft drinks. Despite the challenging environment, we were able to increase beer volumes in Argentina, Chile, and Uruguay.

### **Western Europe**

Our volumes for the six months ended 30 June 2009 declined by 1.4% compared with our volumes for the six months ended 30 June 2008 despite the Anheuser-Busch acquisition, primarily as a result of industry weakness in most Western European markets and a significant decrease in subcontracting volumes as a result of our strategy of focusing on our own beer products. The decline was partially offset by increased volumes due to the inclusion of the UK operations of Anheuser-Busch.

### **Central & Eastern Europe**

Our 7.5% decline in volumes for the six-month period ended 30 June 2009 as compared to the six-month period ended 30 June 2008 is largely attributable to continued volume reductions in certain of our less profitable brands in Russia and Ukraine, as well as to an overall industry slowdown.

### **Asia Pacific**

In the six months ended 30 June 2009, our volumes increased by 52.0% compared to the six months ended 30 June 2008, which was primarily due to the inclusion of Anheuser-Busch volumes in our results following the Anheuser-Busch acquisition. Excluding the effect of the acquisition, the Zone experienced a slight volume decline as growth in the North East of China and South Korea was more than offset by reduced volumes in the South East of China.

### **Global Export & Holding Companies**

During the six months ended 30 June 2009, Global Export & Holding Company volumes increased by 12.3% compared to the six months ended 30 June 2008, largely as a result of the inclusion of Anheuser-Busch's international volumes in our results following the Anheuser-Busch acquisition.

### **Revenue**

Revenue refers to turnover less excise taxes and discounts. See “—A. Key Factors Affecting Results of Operations—Excise Taxes”.

The following table reflects changes in revenue across our business zones for the six months ended 30 June 2009 as compared to our revenue for the six months ended 30 June 2008.

	<u>Six months ended</u> <u>30 June 2009</u>	<u>Six months ended</u> <u>30 June 2008</u>	<u>Change</u>
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	7,871	1,122	—
Latin America North . . . . .	3,111	3,731	(16.6)
Latin America South . . . . .	883	812	8.7
Western Europe . . . . .	2,049	2,427	(15.6)
Central & Eastern Europe . . . . .	1,222	1,576	(22.5)
Asia Pacific . . . . .	1,074	685	56.8
Global Export & Holding Companies . . . . .	1,487	210	—
<b>Total . . . . .</b>	<b><u>17,698</u></b>	<b><u>10,563</u></b>	<b><u>67.5</u></b>

Note:

(1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated revenue was USD 17,698 million for the six months ended 30 June 2009. This represented growth of 67.5% as compared our consolidated revenue for the six months ended 30 June 2008 of USD 10,563 million.

- USD 8,856 million of the growth in revenue during the six months ended 30 June 2009 was attributable to the Anheuser-Busch acquisition.
- Acquisitions of Budweiser distribution rights in Paraguay and a Pepsi bottler in Bolivia during the six months ended 30 June 2009 resulted in a USD 9 million increase in revenue compared to the six-month period ended 30 June 2008.
- Our consolidated revenue for the six-month period ended 30 June 2009 also reflects a net revenue decrease of USD 23 million as compared to the six-month period ended 30 June 2008 attributable to the impact of the sale of the Cintra brands.
- Our consolidated revenue for the six months ended 30 June 2009 also reflects a negative currency translation impact of USD 2,186 million.

Our revenue for the six months ended 30 June 2009 was partly impacted by the developments in volume discussed above. Our revenue per hectoliter on a consolidated basis (which excludes revenue from our entertainment and packaging activities) increased as a result of the business acquisitions and disposals described above (as the revenue per hectoliter of Anheuser-Busch is higher than the average revenue per hectoliter of the AB InBev Group as a whole) and as a result of revenue management activities. However, this increase was generally offset by negative currency translation effects.

The U.S. entertainment business contributed USD 580 million to our revenue for the six months ended 30 June 2009. The U.S. packaging business contributed USD 722 million in revenue for the same period.

Excluding the effects of the business acquisitions and disposals and the currency translation effects described above, the main business zones contributing to revenue growth were Latin America North, Latin America South and Central and Eastern Europe. In Latin America North, revenue growth was attributable to higher volumes. In Latin America South and Central and Eastern Europe, revenue growth was primarily attributable to revenue management initiatives.

Also excluding the effects of the business acquisitions and disposals and the currency translation effects described above, our revenue increased by 4.5% for the six months ended 30 June 2009 as compared to the six months ended 30 June 2008. This change in revenue included a decrease of 0.8% as a result of lower overall volumes, which was offset by a 5.4% increase attributable to higher revenue per hectoliter, primarily as a result of revenue management initiatives. These revenue management initiatives include price increases, particularly in Latin America South and Central and Eastern Europe, and our strategy to improve product mix by focusing on building branded volumes while reducing subcontracted volumes and lower margin beer products, particularly in Western Europe and Central and Eastern Europe. In Brazil, despite the price increases implemented during the summer, revenue per hectoliter was negatively impacted by higher than inflation tax increases (excise and value-added taxes).

### *Cost of Sales*

The following table reflects changes in cost of sales across our business zones for the six months ended 30 June 2009 as compared to the six months ended 30 June 2008:

	<u>Six months ended</u> <u>30 June 2009</u>	<u>Six months ended</u> <u>30 June 2008</u>	<u>Change</u>
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(3,785)	(363)	—
Latin America North . . . . .	(986)	(1,301)	24.2
Latin America South . . . . .	(351)	(344)	(2.0)
Western Europe . . . . .	(922)	(1,141)	19.2
Central & Eastern Europe . . . . .	(584)	(799)	26.9
Asia Pacific . . . . .	(571)	(361)	(58.2)
Global Export & Holding Companies . . . .	(1,191)	(156)	—
<b>Total</b> . . . . .	<u><b>(8,390)</b></u>	<u><b>(4,465)</b></u>	<u><b>(87.9)</b></u>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated cost of sales was USD 8,390 million for the six months ended 30 June 2009. This represented an increase of 87.9% or USD 3,925 million as compared to our consolidated cost of sales for the six months ended 30 June 2009.

- The Anheuser-Busch acquisition resulted in a USD 4,917 million increase in cost of sales.
- Acquisitions of Budweiser distribution rights in Paraguay and a Pepsi bottler in Bolivia during the six months ended 30 June 2009 resulted in a USD 5 million increase in cost of sales compared to the six-month period ended 30 June 2008.
- Our consolidated cost of sales for the six-month period ended 30 June 2009 also reflect a net decrease of USD 17 million as compared to the six-month period ended 30 June 2008 attributable to the aggregate impact of the sale of the Cintra brand.
- Our consolidated cost of sales for the six months ended 30 June 2009 also reflect a positive currency translation impact of USD 852 million mainly in Latin America North, Western Europe and Central and Eastern Europe.

Our cost of sales per hectoliter on a consolidated basis (which excludes cost of sales from our entertainment and packaging activities) increased for the six months ended 30 June 2009 as compared to the six months ended 30 June 2008. The cost of sales per hectoliter increased as a result of the

business acquisitions and disposals described above, because the cost of sales per hectoliter of Anheuser-Busch is higher than the average cost of sales for the AB InBev Group as a whole. In Latin America South our cost of sales per hectoliter increased as a result of higher personnel related costs, which were partially offset by increased productivity in our plants. In Latin America North the cost of sales per hectoliter further benefited from favorable currency hedges on the purchases of raw materials, whereas in Central and Eastern Europe our cost of sales per hectoliter was negatively impacted by the currency impact on our purchases. On an absolute basis, our cost of sales also increased as a result of volume increases in Latin America North and Latin America South.

Approximately 25% of our cost of sales consists of fixed costs which are not impacted by our volumes. Fixed costs comprise principally depreciation and amortization and indirect production costs.

Excluding the effects of the business acquisitions and disposals and the currency translation effects described above, our cost of sales declined by 2.9% as compared to the first six months of 2008. Of this decline, 0.8% was attributable to lower volumes and 2.1% was attributable to a lower cost of sales per hectoliter. Our cost of sales per hectoliter on a consolidated basis decreased by 2.1%, as we benefited from lower commodity prices on our non-hedgeable input cost, improved procurement practices and productivity initiatives, mainly the Voyager Plant Optimization Programme.

### **Expenses**

The discussion below relates to our operating expenses, which equal the sum of our distribution expenses, sales and marketing expenses, administrative expenses and other operating income and expenses (net), for the six months ended 30 June 2009 as compared to the six months ended 30 June 2008. Our operating expenses do not include exceptional charges, which are reported separately.

Our operating expenses for the six months ended 30 June 2009 increased by 21.2% compared to our operating expenses for the six months ended 30 June 2008, primarily due to the inclusion of Anheuser-Busch operating expenses in our results following the Anheuser-Busch acquisition.

During 2009, we continued our efforts to shift “non-working money” (that is, expenses that do not directly impact revenue, sales volumes or beer value since they are not directly visible to consumers) into “working money” (that is, expenses directly visible to consumers).

### **Distribution expenses**

The following table reflects changes in distribution expenses across our business zones for the six months ended 30 June 2009 as compared to the six months ended 30 June 2008:

	<u>Six months ended</u> <u>30 June 2009</u>	<u>Six months ended</u> <u>30 June 2008</u>	<u>Change</u>
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(398)	(212)	(87.7)
Latin America North . . . . .	(323)	(437)	26.1
Latin America South . . . . .	(78)	(65)	(20.0)
Western Europe . . . . .	(228)	(310)	26.5
Central & Eastern Europe . . . . .	(122)	(203)	39.9
Asia Pacific . . . . .	(76)	(46)	(65.2)
Global Export & Holding Companies . . . . .	(51)	(23)	(121.7)
<b>Total . . . . .</b>	<u><b>(1,276)</b></u>	<u><b>(1,296)</b></u>	<u><b>1.5</b></u>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated distribution expenses were USD 1,276 million for the six months ended 30 June 2009. This represented a decrease of USD 20 million, or 1.5%, as compared to the six months ended 30 June 2008.

- The Anheuser-Busch acquisition resulted in a USD 306 million increase in distribution expense.
- Acquisitions of Budweiser distribution rights in Paraguay and a Pepsi bottler in Bolivia during the six months ended 30 June 2009 resulted in a USD 4 million increase in distribution expenses compared to the six-month period ended 30 June 2008.
- Our consolidated distribution expenses for the six-month period ended 30 June 2009 reflect a net decrease of USD 7 million as compared to the six-month period ended 30 June 2008 attributable to the aggregate impact of the sale of the Cintra brands and Labatt USA.
- Our consolidated distribution expenses for the six months ended 30 June 2009 also reflect a positive currency translation impact of USD 233 million.

Aside from the effects of the Anheuser-Busch acquisition and currency translation, the decrease in distribution expenses was mainly due to the realisation of synergies in North America, lower tariffs in Central and Eastern Europe, and lower fuel and transportation costs in most Zones other than Latin America South.

### Sales and marketing expenses

Marketing expenses include all costs relating to the support and promotion of brands, including operating costs (such as payroll and office costs) of the marketing departments, advertising costs (such as agency costs and media costs), sponsoring and events and surveys and market research. Sales expenses include all costs relating to the selling of products, including operating costs (such as payroll and office costs) of the sales department and sales force.

The following table reflects changes in sales and marketing expenses across our business zones for the six months ended 30 June 2009 as compared to the six months ended 30 June 2008:

	Six months ended 30 June 2009	Six months ended 30 June 2008	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(793)	(144)	—
Latin America North . . . . .	(414)	(415)	0.2
Latin America South . . . . .	(77)	(91)	15.4
Western Europe . . . . .	(379)	(508)	25.4
Central & Eastern Europe . . . . .	(226)	(328)	31.1
Asia Pacific . . . . .	(256)	(162)	(58.0)
Global Export & Holding Companies . . . .	(126)	(45)	(180.0)
<b>Total . . . . .</b>	<b><u>(2,271)</u></b>	<b><u>(1,694)</u></b>	<b><u>(34.1)</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated sales and marketing expenses were USD 2,271 million for the six months ended 30 June 2009. This represented an increase of USD 577 million, or 34.1%, as compared to our sales and marketing expenses for the six months ended 30 June 2008.

- The Anheuser-Busch acquisition resulted in a USD 920 million increase in sales and marketing expense.



- Acquisitions of Budweiser distribution rights in Paraguay and a Pepsi bottler in Bolivia during the six months ended 30 June 2009 resulted in a USD 1 million increase in sales and marketing expenses compared to the six-month period ended 30 June 2008.
- Our consolidated sales and marketing expenses for the six-month period ended 30 June 2009 reflect a net decrease of USD 5 million as compared to the six-month period ended 30 June 2008 attributable to the aggregate impact of the sale of the Cintra brands and Labatt USA.
- Our consolidated sales and marketing expenses for the six months ended 30 June 2009 also reflect a positive currency translation impact of USD 322 million.

Excluding the effects of the business acquisitions and disposals described above and currency translation, our overall sales and marketing expenses for the six months ended 30 June 2009 decreased as a result of significant media and advertising cost deflation and a favorable comparison to the six months ended 30 June 2008, when a number of product launches and costs related to the Olympic Games increased our sales and marketing expenses. These factors more than offset higher sales and marketing expenses in Latin America North.

### Administrative expenses

The following table reflects changes in administrative expenses across our business zones for the six months ended 30 June 2009 as compared to the six months ended 30 June 2008:

	<u>Six months ended</u> <u>30 June 2009</u>	<u>Six months ended</u> <u>30 June 2008</u>	<u>Change</u>
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(297)	(59)	—
Latin America North . . . . .	(232)	(223)	(4.0)
Latin America South . . . . .	(34)	(28)	(21.4)
Western Europe . . . . .	(182)	(186)	2.2
Central & Eastern Europe . . . . .	(88)	(79)	(11.4)
Asia Pacific . . . . .	(77)	(46)	(67.4)
Global Export & Holding Companies . . . .	<u>(180)</u>	<u>(109)</u>	<u>(65.1)</u>
<b>Total . . . . .</b>	<b><u>(1,090)</u></b>	<b><u>(730)</u></b>	<b><u>(49.3)</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated administrative expenses were USD 1,090 million during the six months ended 30 June 2009. This represented an increase of USD 360 million, or 49.3%, as compared to our consolidated administrative expenses for the period ended 30 June 2008.

- USD 295 million of the increase in administrative expense was attributable to the Anheuser-Busch acquisition.
- Our 2008 consolidated administrative expenses for the six months ended 30 June 2009 also reflect a positive currency translation impact of USD 168 million.

The rest of the increase in our administrative expenses was a result of higher variable compensation recorded during the six months ended 30 June 2009, as compared to the six months ended 30 June 2008, when most Zones recorded lower variable compensation accruals based on the performance of the business during the period.

#### Other operating income/(expense)

The following table reflects changes in other operating income and expenses across our business zones for the six-month period ended 30 June 2009 as compared to the six-month period ended 30 June 2008:

	<u>Six months ended</u> <u>30 June 2009</u>	<u>Six months ended</u> <u>30 June 2008</u>	<u>Change</u>
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	73	(3)	—
Latin America North . . . . .	90	101	(10.9)
Latin America South . . . . .	(2)	5	(140.0)
Western Europe . . . . .	(52)	(101)	48.5
Central & Eastern Europe . . . . .	(62)	(77)	19.5
Asia Pacific . . . . .	7	(2)	—
Global Export & Holding Companies . . . .	297	261	13.8
<b>Total . . . . .</b>	<b><u>350</u></b>	<b><u>184</u></b>	<b><u>90.2</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

The net balance of our other operating income and expenses for the six months ended 30 June 2009 was USD 166 million, or 90.2%, greater than the comparable net balance for the six months ended 30 June 2008. The acquisition of Anheuser-Busch caused a USD 178 million increase in other income, while currency translation had a USD 35 million negative impact for the six months ended 30 June 2009.

#### Exceptional Items

Exceptional items are items which, in our management's judgment, need to be disclosed separately by virtue of their size and incidence in order to obtain a proper understanding of our financial information. We consider these items to be of significance in nature, and accordingly, our management has excluded these items from their segment measure of performance as described in note 5 to our consolidated interim financial statements as of 30 June 2009, and for the six-month periods ended 30 June 2009 and 2008. See note 7 to our consolidated interim financial statement as of 30 June 2009 and for the six-month periods ended 30 June 2009 and 2008, and note 8 to our audited consolidated financial statement as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further information about our exceptional items.

In the six months ended 30 June 2009, exceptional items consisted of restructuring charges and business and asset disposals. Exceptional items were as follows in the six months ended 30 June 2009 and 2008:

	Six months ended 30 June 2009	Six months ended 30 June 2008
	<i>(USD million)</i>	
Restructuring (including impairment losses) . . . . .	(140)	(48)
Business and asset disposal . . . . .	47	(6)
<b>Total</b> . . . . .	<b>(93)</b>	<b>(54)</b>

### Restructuring

Exceptional restructuring charges amounted to USD 140 million in the six months ended 30 June 2009 as compared to USD 48 million for the six months ended 30 June 2008.

The exceptional restructuring charges for the six months ended 30 June 2009 total USD 140 million. The charges are primarily related to the Anheuser-Busch integration, organizational alignments and outsourcing activities in Western Europe and Asia Pacific. These changes aim to eliminate overlap or duplicated processes and activities across functions and zones. These one time expenses as a result of this series of decisions are intended to provide us with a lower cost base, a stronger focus on our core activities, quicker decision-making and improvements to efficiency, service and quality.

Our restructuring charges for the six months ended 30 June 2008 were mainly related to organizational alignments and the outsourcing of activities in Western Europe.

### Business and asset disposal

For the six months ended 30 June 2009, our business and asset disposals of USD 47 million mainly related to the sale of the assets of InBev USA LLC (also doing business under the name Labatt USA) to an affiliate of KPS Capital Partners, LP.

### Profit from Operations

The following table reflects changes in profit from operations across our business zones for the six months ended 30 June 2009 as compared to the six months ended 30 June 2008:

	Six months ended 30 June 2009	Six months ended 30 June 2008	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	2,717	340	—
Latin America North . . . . .	1,345	1,454	(7.5)
Latin America South . . . . .	335	287	16.7
Western Europe . . . . .	223	132	68.9
Central & Eastern Europe . . . . .	139	89	56.2
Asia Pacific . . . . .	86	66	30.3
Global Export & Holding Companies . . . . .	83	140	(40.7)
<b>Total</b> . . . . .	<b>4,928</b>	<b>2,508</b>	<b>96.5</b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our profit from operations increased to USD 4,928 million for the six months ended 30 June 2009. This represented an increase of USD 2,420 million, or 96.5%, as compared to our profit from operations for the six months ended 30 June 2008.

- The Anheuser-Busch acquisition resulted in a USD 2,573 million increase in profit from operations for the six months ended 30 June 2009.
- Acquisitions of Budweiser distribution rights in Paraguay and a Pepsi bottler in Bolivia during the six months ended 30 June 2009 resulted in a USD 1 million decrease in profit from operations compared to the six-month period ended 30 June 2008.
- The impact of the disposals of the Cintra brands and Labatt USA on our consolidated profit from operations for the six-month period ended 30 June 2009 was immaterial.
- Our profit from operations for the six months ended 30 June 2009 also reflected a negative currency translation impact of USD 567 million.
- Our profit from operations for the six months ended 30 June 2009 was impacted negatively by USD 93 million of certain exceptional items, as compared to a negative impact of USD 54 million for the six months ended 30 June 2008. See “—Exceptional Items” above for a description of the exceptional items during the six months ended 30 June 2009 and 2008. These exceptional items mainly affected our Global Export and Holding Companies, where exceptional items reduced our profit from operations by USD 153 million for the six months ended 30 June 2009 as compared to an increase of USD 2 million for the six months ended 30 June 2008, and our Latin America North zone, where exceptional items increased our profit from operations by USD 58 million in 2009 as compared to a reduction of USD 2 million for the six months ended 30 June 2008.

See note 5 to our consolidated interim financial statements as of 30 June 2009, and for the six months ended 30 June 2009 and 2008 for additional information on our six-month profit from operations by zone.

***EBITDA, as defined***

The following table reflects changes in our EBITDA, as defined, for the six months ended 30 June 2009 as compared to the six months ended 30 June 2008:

	<b>Six months ended 30 June 2009</b>	<b>Six months ended 30 June 2008</b>	<b>Change</b>
	<i>(USD million)</i>		<i>(%)(1)</i>
<b>Profit</b> . . . . .	<b>2,343</b>	<b>1,766</b>	<b>32.7</b>
Income tax expense . . . . .	820	232	—
Net finance cost . . . . .	1,993	513	—
Share of result of associates . . . . .	(228)	(3)	—
<b>Profit from operations</b> . . . . .	<b><u>4,928</u></b>	<b><u>2,508</u></b>	<b><u>96.5</u></b>
Depreciation, amortisation and impairment . . . . .	1,361	842	61.6
<b>EBITDA, as defined</b> . . . . .	<b><u>6,289</u></b>	<b><u>3,350</u></b>	<b><u>87.7</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

A performance measure such as EBITDA, as defined, is a non-IFRS measure. The most directly comparable financial measure to EBITDA, as defined, presented in accordance with IFRS in our consolidated financial statements is profit. EBITDA, as defined, is a measure used by our management to evaluate our business performance and is defined as profit from operations before depreciation, amortisation and impairment. EBITDA, as defined, is a key component of the measures that are provided to senior management on a monthly basis at the group level, the zone level and lower levels. We believe EBITDA, as defined, is useful to investors for the following reasons.

We believe EBITDA, as defined, facilitates comparisons of our operating performance across our zones from period to period. In comparison to profit, EBITDA, as defined, excludes items which do not impact the day-to-day operation of our primary business (that is, the selling of beer and other operational businesses) and over which management has little control. Items excluded from EBITDA, as defined, are our share of results of associates, depreciation and amortization, impairment, financial charges and corporate income taxes, which management does not consider to be items that drive our company's underlying business performance. Because EBITDA, as defined includes only items management can directly control or influence, it forms part of the basis for many of our performance targets. For example, options under our share-based compensation plan are granted such that they vest only when certain targets derived from EBITDA, as defined, are met.

We further believe that EBITDA, as defined, and measures derived from it, are frequently used by securities analysts, investors and other interested parties in their evaluation of our company and in comparison to other companies, many of which present an EBITDA performance measure when reporting their results. EBITDA, as defined, is also a key component of the measures used by banks under the senior facility agreement to evaluate compliance with our debt covenants. See "Item 10. Additional Information—C. Material Contracts—Financing the Anheuser-Busch Acquisition—Senior Facilities Agreement".

EBITDA, as defined, does, however, have limitations as an analytical tool. It is not a recognised term under IFRS and does not purport to be an alternative to profit as a measure of operating performance or to cash flows from operating activities as a measure of liquidity. As a result, you should not consider EBITDA, as defined, in isolation from, or as a substitute analysis for, our results of operations. Some limitations of EBITDA, as defined, are:

- EBITDA, as defined, does not reflect the impact of financing costs, on our operating performance. Such costs are significant in light of our increased debt and could further increase as a result of our debt refinancing;
- EBITDA, as defined, does not reflect depreciation and amortization, but the assets being depreciated and amortized will often have to be replaced in the future. EBITDA, as defined, does not reflect the impact of charges for existing capital assets or their replacements;
- EBITDA, as defined, does not reflect our tax expense; and
- EBITDA, as defined, may not be comparable to other similarly titled measures of other companies because not all companies use identical calculations.

Additionally, EBITDA, as defined, is not intended to be a measure of free cash flow for management's discretionary use, as it is not adjusted for all non-cash income or expense items that are reflected in our consolidated statement of cash flows.

We compensate for these limitations, in addition to using EBITDA, as defined, by relying on our results calculated in accordance with IFRS.

Our EBITDA, as defined, increased to USD 6,289 million for the six months ended 30 June 2009. This represented an increase of USD 2,939 million, or 87.7%, as compared to our EBITDA, as defined, for the six months ended 30 June 2008.

The Anheuser-Busch acquisition contributed USD 3,191 million to the increase in our EBITDA, as defined, for the six months ended 30 June 2009. Our EBITDA, as defined, for the six months ended 30 June 2009 also reflects a negative currency translation impact of USD 739 million. This net increase was partially offset by the negative USD 93 million impact of certain exceptional items in the six months ended 30 June 2009, as compared to a negative impact of USD 54 million during the six months ended 30 June 2008. The impact of our disposals of the Cintra brands and Labatt USA on our consolidated EBITDA, as defined, for the six-month period ended 30 June 2009 was immaterial.

See note 5 to our consolidated interim financial statement as of 30 June 2009, and for the six-month periods ended 30 June 2009 and 2008 for further performance measures used by our management.

#### ***Net Finance Cost***

Our net finance cost for the six months ended 30 June 2009 was USD 1,993 million, as compared to USD 513 million for the six months ended 30 June 2008, or an increase of USD 1,480 million. The increase was primarily due to interest charges on the senior credit facilities used to fund the Anheuser-Busch acquisition, interest charges on existing Anheuser-Busch debt, and the amortization of the arrangement fees paid on the senior credit facilities. These increases were partially offset by lower interest charges on other debt and by foreign exchange gains.

#### ***Share of result of associates***

Our share of result of associates for the six months ended 30 June 2009 was USD 228 million as compared to USD 3 million for the six months ended 30 June 2008, reflecting the recognition of six months of results of our direct and indirect investments in Grupo Modelo and Tsingtao following the acquisition of Anheuser-Busch.

#### ***Income Tax Expense***

Our total income tax expense for the six months ended 30 June 2009 amounted to USD 820 million, with an effective tax rate of 27.9% (as compared to 11.6% in for the six months ended 30 June 2008). Our income tax expense for the six months ended 30 June 2009 was mainly impacted by the acquisition of Anheuser-Busch, for which the marginal tax rate was approximately 40%, and higher realized profits at AmBev Brazil, which are taxed at a marginal tax rate of 34%. Furthermore, our non-deductible expenses increased from USD 163 million during the six months ended 30 June 2008 to USD 332 million in the six months ended 30 June 2009. The increase in expenses that are not deductible for tax purposes was mainly related to non-deductible interest expenses and foreign exchange losses on intra-group borrowings.

#### ***Profit (Pre- and Post-Minorities)***

Profit attributable to our equity holders for the six months ended 30 June 2009 was USD 1,787 million (with earnings per share of USD 1.13, based on 1,582 million shares outstanding, representing the weighted average number of shares outstanding during the six months ended 30 June 2009, after taking into account share buy-back programmes and the effect of our rights offering in December 2008). The profit attributable to minority interests amounted to USD 556 million for the six months ended 30 June 2009 (as compared to USD 559 million for the six months ended 30 June 2008).

## Year Ended 31 December 2008 Compared to Year Ended 31 December 2007

### Volumes

The following table reflects changes in our volumes across our business zones for the year ended 31 December 2008 as compared to volumes for the year ended 31 December 2007.

	Year ended 31 December 2008	Year ended 31 December 2007	Change
	<i>(thousand hectoliters)</i>		<i>(%)(1)</i>
North America . . . . .	26,605	12,572	111.6
Latin America North . . . . .	101,519	100,877	0.6
Latin America South . . . . .	33,698	30,524	10.4
Western Europe . . . . .	33,753	36,068	(6.4)
Central & Eastern Europe . . . . .	46,142	49,137	(6.1)
Asia Pacific . . . . .	38,337	36,380	5.4
Global Export & Holding Companies . . . . .	4,666	5,054	(7.7)
<b>Total</b> . . . . .	<b><u>284,720</u></b>	<b><u>270,611</u></b>	<b><u>5.2</u></b>

Note:

(1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our 2008 consolidated volumes increased by 14.1 million hectoliters, or 5.2%, compared to our 2007 volumes, to 284.7 million hectoliters.

- 15.8 million hectoliters of the increase was attributable to the Anheuser-Busch acquisition, pursuant to which Anheuser-Busch became a part of our consolidated group of companies following the closing date of the acquisition on 18 November 2008, and was reported as such for the remainder of our 2008 financial year.
- 0.2 million hectoliters of the 2008 increase reflected the inclusion of volumes from the Lakeport businesses in our results for the full year in 2008 as compared to inclusion of only nine months of these volumes in 2007 following the Lakeport acquisition in November 2007.
- Our 2008 volumes also reflect a volume decrease of 1.2 million hectoliters primarily due to the sale of the Cintra brands and disposal of four wholesalers in 2008 and the sale of United Dutch Breweries BV business in the Netherlands in November 2007.

Excluding volume changes attributable to the business acquisitions and disposals described above, our consolidated beer volumes would have decreased by 1.2% and our own beer volumes would have decreased by 0.7% in 2008 compared to 2007 volumes, slightly ahead of our consolidated beer volumes, as a result of our ongoing focus on growing our own branded volumes.

In 2008, our soft drinks volumes grew by 4.8% compared to 2007 soft drinks volumes.

On a pro-forma basis, after adjusting reported figures to eliminate intercompany sales volumes between InBev and Anheuser-Busch, and before taking into account any volumes sold by our equity investees, the total sales volumes for the combined company for 2008 would have been approximately 416 million hectoliters.

## **North America**

Our volumes in North America grew by 111.6% in 2008 compared to 2007 volumes, of which 110% was due to the inclusion of Anheuser-Busch volumes in our results following the Anheuser-Busch acquisition. The growth in our U.S. domestic beer volumes delivered to wholesalers in 2008 was driven mainly by the inclusion of Anheuser-Busch volumes into our results following the Anheuser-Busch acquisition and by wholesaler inventory levels returning to a normal level by year-end and the successful introduction of the Bud Light Lime brand. Domestic U.S. beer sales-to-retailer increased slightly compared to 2007 sales-to-retailers, driven mainly by the inclusion of Anheuser-Busch volumes into our results following the Anheuser-Busch acquisition and by strong gains in the supermarket and supercentre segments. In addition to this, market share performance improved across all major retail channels in the second half of 2008.

## **Latin America North**

Volumes were essentially flat in 2008 compared to 2007 volumes, with essentially flat beer volume growth while non-beer volumes grew 3.5% compared to 2007 volumes. In Brazil, 2008 beer volumes declined by 0.2% compared to 2007 volumes reflecting the effects of weather that was colder and more humid than in 2007 and the sale of the Cintra brands during 2008. In addition, food inflation increased by twice the level of general consumer inflation, putting pressure on consumer spending. In 2008, due to price increases and aggressive competitor behaviour in can pricing, our full year market share in Brazil was 67.5%, a decrease of 0.3% from the previous year. Our Brazilian soft drinks business posted volume growth of 2.7% for 2008 compared to 2007 volumes, coupled with strong market share performance in Brazil throughout 2008.

## **Latin America South**

The Latin America South zone volumes grew by 10.4% in 2008 compared to 2007 volumes, with beer contributing 11.5% and non-beer 8.7% growth compared to 2007 volumes. Our strong performance resulted from our focus on the premium segment, as well as successful focus on brand marketing and innovation initiatives.

## **Western Europe**

Our own beer volumes for 2008 declined 2.5% compared to 2007 volumes due to industry weakness, especially in the United Kingdom and Belgium. Our continued significant decrease in lower value, non-branded products, consistent with our focus on our own brand portfolio and the disposal of four wholesalers in 2008 and sale of the United Dutch Breweries BV business in the Netherlands in 2007 led to a reported total 2008 volume decline of 6.4% compared to 2007 volumes. Despite this volume decline, we increased our market share in most countries in our Western European zone in 2008 compared to 2007. For instance, in the United Kingdom, our own beer volumes declined by 2.7% in 2008 compared to 2007 volumes. However, we gained 0.4% market share in 2008, of which the Stella Artois family contributed 0.2%, gaining market share for the first time since 2003, demonstrating the potential of the brand and the results of our focused commercial activities particularly with the launch of Stella Artois 4%.

## **Central & Eastern Europe**

Our 2008 decline in volumes of 6.1% compared to 2007 volumes is largely attributable to continued volume reductions in certain of our less profitable brands in Russia and Ukraine, as well as industry slowdown. In Russia, 2008 beer volumes fell by 12.4% compared to 2007 volumes due to weak industry volumes and market share losses in the value and price segments. However, we have maintained our focus on driving the market share of higher margin and premium brands such as



Siberian Crown and Klinskoye, which showed positive volumes for 2008. In Ukraine, 2008 beer volume decreased 0.7% compared to 2007 volumes, also attributable to our focus on higher margin and premium brands, such as Chernigivske, which became the number one brand in the country towards the end of the year.

### Asia Pacific

In 2008, our volumes increased 5.4% compared to 2007 volumes, as strong volume growth in Korea was offset by a slight volume decline in China.

### Global Export & Holding Companies

In 2008, Global Export & Holding Company volumes declined by 7.7% compared to 2007 volumes, as a result of our ongoing process of transitioning to new licensing agreements in certain countries and the transition of the Anheuser-Busch Inc. Import Agreement from this zone to the North America zone and the characterisation of this agreement as an intra-company agreement since the Anheuser-Busch acquisition closed on 18 November 2008.

### Revenue

The following table reflects changes in revenue across our business zones for the year ended 31 December 2008 as compared to revenue for the year ended 31 December 2007.

	Year ended 31 December 2008	Year ended 31 December 2007	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	3,753	2,139	75.5
Latin America North . . . . .	7,664	6,707	14.3
Latin America South . . . . .	1,855	1,372	35.2
Western Europe . . . . .	4,754	4,725	0.6
Central & Eastern Europe . . . . .	3,267	3,006	8.7
Asia Pacific . . . . .	1,494	1,359	9.9
Global Export & Holding Companies . . . . .	720	427	68.6
<b>Total . . . . .</b>	<b><u>23,507</u></b>	<b><u>19,735</u></b>	<b><u>19.1</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated revenue was USD 23,507 million in the year ended 31 December 2008. This represented growth of 19.1% or USD 3,772 million as compared to the 2007 revenue of USD 19,735 million.

- USD 1,829 million of the 2008 revenue growth was attributable to the Anheuser-Busch acquisition.
- Our 2008 consolidated revenue reflects a net revenue decrease of USD 64 million as compared to 2007 attributable to the aggregate impact of the Lakeport acquisition, the sale of the Cintra brands and four wholesalers in Western Europe during 2008 and the disposal of the United Dutch Breweries BV business in November 2007.
- Our 2008 consolidated revenue also reflects a positive currency translation impact of USD 1,028 million.

Our revenue for the year ended 31 December 2008 was partly impacted by the developments in volume discussed above. Our revenue per hectoliter on a consolidated basis (which excludes revenue from our entertainment and packaging activities) increased as a result of the business acquisitions and disposals described above, as the revenue per hectoliter of Anheuser-Busch was higher than the average revenue per hectoliter of the AB InBev Group as a whole. Our revenue per hectoliter also benefited from an increase attributable to positive currency translation effects and revenue management activities.

The contribution of the U.S. entertainment business to our revenue from 18 November 2008 to 31 December 2008 was USD 91 million. The U.S. packaging business contributed USD 162 million of revenue from 18 November 2008 to 31 December 2008.

Excluding the effects of the business acquisitions and disposals and the currency translation effects described above, the main business zones contributing to revenue growth in 2008 were Latin America South, North America, Asia Pacific, Latin America North and Central & Eastern Europe. With respect to Latin America South and North America, in particular, growth was attributable to higher volumes and the effects of revenue management initiatives.

Also excluding the effect of the business acquisition and disposals and currency translation described above, our consolidated revenue grew by 5.0% for the year ended 31 December 2008 as compared to the year ended 31 December 2007. This change in revenue included a decrease of 0.2% as a result of lower overall volumes, which was offset by a 5.2% increase attributable to higher revenue per hectoliter, primarily as a result of revenue management activities and changes in our sales channels mix and geographic mix. Revenue management activities included price increases and product mix improvements driven by our effort to sell a larger proportion of premium products, which are sold for higher prices and are generally more profitable. In Western Europe, as a result of our strategy to improve product mix we reduced the sales volume of products sold under subcontracting arrangements, which are generally less profitable. In Central and Eastern Europe and Latin America South our focus on premium brands as part of our product mix initiatives contributed towards revenue growth, while price increases resulted in revenue increases in Latin America North.

### *Cost of Sales*

The following table reflects changes in cost of sales across our business zones for the year ended 31 December 2008 as compared to the year ended 31 December 2007:

	<b>Year ended 31 December 2008</b>	<b>Year ended 31 December 2007</b>	<b>Change</b>
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(1,586)	(672)	(136.0)
Latin America North . . . . .	(2,634)	(2,274)	(15.8)
Latin America South . . . . .	(782)	(581)	(34.6)
Western Europe . . . . .	(2,232)	(2,210)	(1.0)
Central & Eastern Europe . . . . .	(1,693)	(1,385)	(22.2)
Asia Pacific . . . . .	(812)	(677)	(19.9)
Global Export & Holding Companies . . . . .	(597)	(319)	(87.1)
<b>Total</b> . . . . .	<b><u>(10,336)</u></b>	<b><u>(8,118)</u></b>	<b><u>(27.3)</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated cost of sales was USD 10,336 million in 2008. This represented an increase of 27.3% or USD 2,218 million as compared to the 2007 cost of sales.

- USD 1,165 million of the cost of sales increase was attributable to the Anheuser-Busch acquisition.
- Our 2008 consolidated cost of sales reflects a net cost of sales decrease of USD 30 million as compared to 2007 attributable to the aggregate impact of the Lakeport acquisition, the sale of the Cintra brands and four wholesalers in Western Europe during 2008 and the disposal of the United Dutch Breweries BV business in November 2007.
- Our 2008 consolidated cost of sales also reflects a negative currency translation impact of USD 351 million.

Our cost of sales per hectoliter on a consolidated basis (which excludes cost of sales from our entertainment and packaging activities) increased for the year ended 31 December 2008 as compared to the year ended 31 December 2007, primarily as a result of commodity price pressures. The cost of sales per hectoliter also increased as a result of the business acquisitions and disposals described above, because the cost of sales per hectoliter of Anheuser-Busch was higher than the average cost of sales for the AB InBev Group as a whole, and as a result of commodity price pressures. Aside from the effect of currency translation, the increase in cost of sales per hectoliter for Latin America South was primarily due to commodity price pressures (such as increases in barley and malt prices) and increases in wages to offset higher real inflation rates. Aside from the effect of currency translation, the increase in cost of sales per hectoliter for Central & Eastern Europe was also primarily due to significant commodity price pressures on malt, hops and packaging, and the impact of changes to our product mix. On an absolute basis, the cost of sales also increased as result of increased volumes in Latin America South and North America, primarily due to the Anheuser-Busch acquisition.

Approximately 20% of our cost of sales consists of fixed costs which are not impacted by our volumes. Fixed costs comprise principally depreciation and amortization and indirect production costs.

Excluding the effects of the business acquisitions and disposals and the currency translation effects described above, our consolidated cost of sales increased by 9.0% as compared to the year ended 31 December 2007. This increase was partly attributable to an increase of 9.3% in the cost of sales per hectoliter on a consolidated basis, as a result of commodity price increases and inflationary pressures. Lower than expected volume growth in business zones with a below average cost of sales per hectoliter, such as Latin America North and Central & Eastern Europe and the spread of industrial fixed costs over lower than expected volumes also contributed to increased cost of sales. The increase in cost of sales per hectoliter was partially offset by a decline of 0.2% in overall cost of sales as a result of lower volumes.

### *Expenses*

Our operating expenses increased 16.3% in 2008 compared to the 2007 operating expenses, primarily due to inclusion of Anheuser-Busch operating expenses into our results following the Anheuser-Busch acquisition and higher sales and marketing expenses, which more than offset fixed-cost management and lower bonus accruals and a negative currency translation impact on our operating expenses.

In 2008, we continued our efforts to shift “non-working money” (that is, expenses that do not directly impact revenue, sales volumes or beer value since they are not directly visible to consumers) into “working money” (that is, expenses directly visible to consumers).

## Distribution expenses

The following table reflects changes in distribution expenses across our business zones for the year ended 31 December 2008 as compared to the year ended 31 December 2007:

	Year ended 31 December 2008	Year ended 31 December 2007	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(499)	(376)	(32.7)
Latin America North . . . . .	(916)	(756)	(21.2)
Latin America South . . . . .	(145)	(112)	(29.5)
Western Europe . . . . .	(592)	(551)	(7.4)
Central & Eastern Europe . . . . .	(410)	(399)	(2.8)
Asia Pacific . . . . .	(99)	(93)	(6.5)
Global Export & Holding Companies . . . . .	(64)	(56)	(14.3)
<b>Total</b> . . . . .	<b><u>(2,725)</u></b>	<b><u>(2,343)</u></b>	<b><u>(16.3)</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated distribution expenses were USD 2,725 million in 2008. This represented an increase of USD 382 million, or 16.3%, as compared to the 2007.

- USD 98 million of the distribution expense increase was attributable to the Anheuser-Busch acquisition.
- Our 2008 consolidated distribution expenses also reflect a negative currency translation impact of USD 123 million.

Excluding the effects of the business acquisitions and disposals and the currency translation effects described above, the increase in distribution expenses was mainly due to higher unit transport expenses in Latin America South and Western Europe and more volumes being sold directly to customers, particularly in Latin America North.

## Sales and marketing expenses

The following table reflects changes in sales and marketing expenses across our business zones for the year ended 31 December 2008 as compared to the year ended 31 December 2007:

	Year ended 31 December 2008	Year ended 31 December 2007	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(430)	(282)	(52.5)
Latin America North . . . . .	(837)	(672)	(24.6)
Latin America South . . . . .	(191)	(161)	(18.6)
Western Europe . . . . .	(943)	(914)	(3.2)
Central & Eastern Europe . . . . .	(660)	(536)	(23.1)
Asia Pacific . . . . .	(333)	(283)	(17.7)
Global Export & Holding Companies . . . . .	(116)	(71)	(63.4)
<b>Total</b> . . . . .	<b><u>(3,510)</u></b>	<b><u>(2,919)</u></b>	<b><u>(20.2)</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated sales and marketing expenses were USD 3,510 million in 2008. This represented an increase of USD 591 million, or 20.2%, as compared to 2007 sales and marketing expenses.

- USD 210 million of the sales and marketing expense increase was attributable to the Anheuser-Busch acquisition.
- Our 2008 consolidated sales and marketing expenses reflect a net sales and marketing expense decrease of USD 3 million as compared to 2007 attributable to the aggregate impact of the Lakeport acquisition, the sale of the Cintra brands and four wholesalers in Western Europe during 2008 and the disposal of the United Dutch Breweries BV business in November 2007.
- Our 2008 consolidated sales and marketing expenses also reflect a negative currency translation impact of USD 151 million.

Excluding the effects of the business acquisitions and disposals and the currency translation effects described above, the increase in our 2008 sales and marketing expenses reflected our focus on generating long-term revenue growth by further strengthening sales execution, investments in our own brands and continued efforts to bring innovation to our consumers regardless of impact on short-term results. In particular, key increases in sales and marketing spending to support brand growth and/or sales efforts occurred in Latin America North, Latin America South, Central & Eastern Europe (including Russia and Ukraine) and Asia Pacific, while North America and Global Export & Holding Companies recorded a decrease as a result of a reduction in non-working expenses.

## Administrative expenses

The following table reflects changes in administrative expenses across our business zones for the year ended 31 December 2008 as compared to the year ended 31 December 2007:

	Year ended 31 December 2008	Year ended 31 December 2007	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(155)	(114)	(36.0)
Latin America North . . . . .	(418)	(352)	(18.8)
Latin America South . . . . .	(72)	(60)	(20.0)
Western Europe . . . . .	(345)	(321)	(7.5)
Central & Eastern Europe . . . . .	(176)	(179)	1.7
Asia Pacific . . . . .	(101)	(83)	(21.7)
Global Export & Holding Companies . . . . .	(211)	(245)	13.9
<b>Total</b> . . . . .	<b><u>(1,478)</u></b>	<b><u>(1,354)</u></b>	<b><u>(9.2)</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated administrative expenses were USD 1,478 million during 2008. This represented an increase of USD 124 million, or 9.2% in 2008 as compared to 2007.

- USD 73 million of the administrative expense increase was attributable to the Anheuser-Busch acquisition.
- Our 2008 consolidated administrative expenses also reflect a negative currency translation impact of USD 91 million.

In addition, our administrative expenses for 2008 were reduced by our ongoing commitment to cost containment, lower bonus accruals compared to 2007 and the impact of savings realised within our North America zone after the closing of the Anheuser-Busch acquisition on 18 November 2008. Cost savings in North America resulted from our Zero-Based Budgeting Programme and Anheuser-Busch's Blue Ocean savings initiatives.

### Other operating income/(expense)

The following table reflects changes in other operating income and expenses across our business zones for the year ended 31 December 2008 as compared to the year ended 31 December 2007:

	Year ended 31 December 2008	Year ended 31 December 2007	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(4)	4	(200.0)
Latin America North . . . . .	208	166	25.3
Latin America South . . . . .	11	(15)	173.3
Western Europe . . . . .	(144)	(96)	(50.0)
Central & Eastern Europe . . . . .	(132)	(94)	(40.4)
Asia Pacific . . . . .	26	—	—
Global Export & Holding Companies . . . . .	475	395	20.3
<b>Total</b> . . . . .	<b>440</b>	<b>360</b>	<b>22.2</b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

The net balance of our other operating income and expenses increased by USD 80 million for 2008. This represented an increase of 22.2% from the comparable net balance in 2007. Aside from the effect of the Anheuser-Busch acquisition and currency translation, the increased balance was mainly due to gains on asset disposal. Our other operating income/expense for 2008 was also negatively impacted by USD 30 million in 2008 as compared to 2007 as a result of the incremental rental cost following our disposal of certain real estate to Cofinimmo S.A. in 2007.

### Exceptional Items

In 2008, exceptional items consisted of restructuring charges, fair value adjustments, business and asset disposals and disputes. Exceptional items were as follows in the years ended 31 December 2008 and 2007:

	Year ended 31 December 2008	Year ended 31 December 2007
	<i>(USD million)</i>	
Restructuring (including impairment losses) . . . . .	(457)	(59)
Fair value adjustments . . . . .	(43)	—
Business and asset disposal . . . . .	(38)	537
Disputes . . . . .	(20)	33
<b>Total</b> . . . . .	<b>(558)</b>	<b>511</b>

See “—Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008— Exceptional Items” above for more information about our exceptional items.

### Restructuring

Exceptional restructuring charges amounted to USD 457 million in the year ended 31 December 2008 as compared to USD 59 million in the year ended 31 December 2007 as described below.

As part of our plans to effectively integrate Anheuser-Busch, we announced on 8 December 2008 plans to cut approximately 1,400 U.S. salaried positions in our U.S. beer-related divisions. We estimate that the aggregate pre-tax expense associated with the reduction will be approximately USD 195 million. These costs were accrued at the time of the announcement in accordance with IAS 37.

Our 2008 exceptional restructuring charges further include USD 182 million in costs which mainly resulted from organisational re-alignments and the outsourcing of activities in Western Europe, global headquarters and Asia Pacific. These changes aim to eliminate overlap or duplicated processes and activities across functions and zones taking into account the right match of employee profiles with the new organisational requirements. The one-time expenses as a result of this series of decisions are expected to provide us with a lower cost base, a stronger focus on our core activities, quicker decision-making and improvements to efficiency, service and quality.

The 2008 restructuring charges also included an impairment loss of USD 80 million related to our plans to implement a new distribution model in France, involving the transfer of a controlling interest in our current integrated distribution network (CafeIn) and entry into a partnership for the distribution of our beverages. In connection with this reorganisation, CafeIn was recognised as an asset held for sale and an impairment loss of USD 80 million was recognised per end of December 2008.

#### **Fair value adjustments**

Fair value adjustments, recognised in the 2008 exceptional items in the amount of USD 43 million in expense as compared to nil in 2007, related to the one-time impact of revaluing the inventories of Anheuser-Busch upon completion of the acquisition in line with IFRS 3.

#### **Business and asset disposal**

In 2008, we recognised an exceptional expense of USD 38 million in respect of business and asset disposals in 2008 as compared to a net gain of USD 537 million in 2007, mainly resulting from the sale in 2007 of ImmoBrew SA/NV to Cofinimmo S.A. The 2008 figure is partly related to losses recognised in connection with the above-mentioned reorganisation in France (USD 10 million). Additional losses related to business and asset disposals of previous years that were booked in 2008.

#### **Disputes**

Profit from operations as at 31 December 2008 was negatively affected by provisions for disputes of USD 20 million compared to the positive impact of a net reversal in provisions for disputes of USD 33 million in 2007.



### *Profit from Operations*

The following table reflects changes in profit from operations across our business zones for the year ended 31 December 2008 as compared to the year ended 31 December 2007:

	<u>Year ended 31 December 2008</u>	<u>Year ended 31 December 2007</u>	<u>Change</u>
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	859	718	19.6
Latin America North . . . . .	3,040	2,840	7.0
Latin America South . . . . .	672	440	52.7
Western Europe . . . . .	223	1,108	(79.9)
Central & Eastern Europe . . . . .	186	392	(52.6)
Asia Pacific . . . . .	153	227	(32.6)
Global Export & Holding Companies . . . . .	207	147	40.8
<b>Total</b> . . . . .	<u><b>5,340</b></u>	<u><b>5,872</b></u>	<u><b>(9.1)</b></u>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our profit from operations decreased to USD 5,340 million in 2008. This represented a decrease of USD 532 million, or 9.1%, as compared to 2007 profit from operations.

- USD 44 million of the decrease in profit from operations in 2008 was attributable to the Anheuser-Busch acquisition.
- Our 2008 profit from operations reflects a net decrease of USD 39 million as compared to 2007 attributable to the aggregate impact of the sale of the Cintra brands, four wholesalers in Western Europe and Immobrew SA/NV during 2008, the sale of the United Dutch Breweries BV business in November 2007 and the Lakeport acquisition in 2007.
- Our 2008 profit from operations also reflects a positive currency translation impact of USD 320 million.
- Our 2008 profit from operations was impacted negatively by USD 558 million in 2008 as a result of certain exceptional items, as compared to a positive impact of USD 511 in 2007. See “—Exceptional Items” above for a description of the exceptional items in 2008 and 2007. These exceptional items mainly affected our Western Europe zone, where exceptional items decreased profit from operations by USD 275 million in 2008 as compared to an increase of USD 475 million in 2007, and our North America zone, where exceptional items decreased profit from operations by USD 220 million in 2008 as compared to an increase of USD 19 million in 2007.

See note 5 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further description of our 2008 and 2007 profit from operations by zone.

### *EBITDA, as defined*

The following table reflects changes in our EBITDA, as defined, for the year ended 31 December 2008 as compared to our EBITDA, as defined, for the year ended 31 December 2007:

	<u>Year ended 31 December 2008</u>	<u>Year ended 31 December 2007</u>	<u>Change</u>
	<i>(USD million)</i>		<i>(%)(1)</i>
<b>Profit</b> . . . . .	<b>3,126</b>	<b>4,167</b>	<b>(25.0)</b>
Income tax expense . . . . .	674	888	(24.1)
Net finance cost . . . . .	1,600	818	95.6
Share of result of associates . . . . .	(60)	(1)	—
<b>Profit from operations</b> . . . . .	<b><u>5,340</u></b>	<b><u>5,872</u></b>	<b><u>(9.1)</u></b>
Depreciation, amortisation and impairment . . . . .	1,912	1,408	35.8
<b>EBITDA, as defined</b> . . . . .	<b><u>7,252</u></b>	<b><u>7,280</u></b>	<b><u>(0.4)</u></b>

Note:

(1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

See “—Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008—EBITDA, as defined” for additional information on our definition and use of EBITDA, as defined.

Our EBITDA, as defined, decreased to USD 7,252 million in 2008. This represented a decrease of USD 28 million, or 0.4%, as compared to 2007 EBITDA, as defined.

The Anheuser-Busch acquisition contributed to an increase in our EBITDA, as defined, in 2008 of USD 217 million, and our 2008 EBITDA, as defined, also reflects a positive currency translation impact of USD 404 million. However, these increases were offset by the decreases described below, in particular in respect of exceptional items.

- Our 2008 EBITDA, as defined, reflects a net decrease of USD 42 million as compared to 2007 attributable to the aggregate impact of the sale of the Cintra brands, four wholesalers in Western Europe and ImmoBrew during 2008, the sale of the United Dutch Breweries BV business in November 2007 and the Lakeport acquisition in 2007.
- Our 2008 EBITDA, as defined, was impacted negatively by USD 559 million in 2008 as a result of certain exceptional items, as compared to a positive impact of USD 454 million in 2007. In addition to the exceptional items for 2008 and 2007 described under “—Exceptional Items” above, the exceptional items impacting our EBITDA, as defined, included a USD 1 million reversal of an impairment affecting the disposal of assets in 2008 and a USD 56 million reversal of an impairment loss in respect of restructuring charges in 2007. The exceptional items mainly affected our Western Europe zone, where exceptional items decreased EBITDA, as defined, by USD 275 million in 2008 as compared to an increase of USD 436 million in 2007, and our North America zone, where exceptional items decreased EBITDA, as defined, by USD 220 million in 2008 as compared to an increase of USD 3 million in 2007.

See note 5 to our audited consolidated financial statement as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further performance measures used by our management. Also see note 10 to our audited consolidated financial statement as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for additional information regarding the allocation of our depreciation, amortisation and impairment charges.

### ***Net Finance Cost***

Our net finance cost was USD 1,600 million in 2008, as compared to USD 818 million in 2007. The USD 782 million increase was primarily due to the USD 187 million in exceptional finance cost described below and a USD 566 million increase in interest expense. USD 247 million of the increased interest expense stems from the interest on the Anheuser-Busch existing loans and the financing of the Anheuser-Busch acquisition following its completion on 18 November 2008. The remainder of the interest expense increase results from higher net debt positions in the parent companies (Anheuser-Busch InBev SA/NV, Cobrew NV/SA and BrandBrew SA) and AmBev Brazil, mainly as a result of dividend payments and share buyback programmes.

In connection with the combination with Anheuser-Busch, we recognised an exceptional financial expense of USD 187 million as of year-end 2008. USD 119 million of this expense related to the commitment fees for the syndicated senior debt facilities and bridge facility we entered into to finance the Anheuser-Busch acquisition and the underwriting and arrangement fees for this bridge facility. In addition, a USD 68 million loss was recognised for ineffectiveness of the interest-rate hedging on the Anheuser-Busch financing prior to the closing of the Acquisition. See note 11 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

### ***Share of result of associates***

Our share of result of associates in 2008 was USD 60 million as compared to USD 1 million in 2007, reflecting the recognition of six weeks of results of our direct and indirect investments in Grupo Modelo and Tsingtao following the acquisition of Anheuser-Busch.

### ***Income Tax Expense***

Our total 2008 income tax expense amounted to USD 674 million with an effective tax rate of 18.0% (as compared to 17.6% in 2007). Our 2008 income tax expense was mainly impacted by the recognition of a deferred tax asset of USD 123 million following the use of tax losses not previously recognised as a result of an intragroup transfer of certain intangibles. Furthermore, we continue to benefit at the AmBev level from the impact of interest on equity payments (that is, a specific type of profit distribution to shareholders (similar to dividends) which is tax deductible for AmBev, as the payer of such profit distribution, up to an amount determined in accordance with specified rules and limits established by the government of Brazil) and tax deductible goodwill from the merger between InBev Holding Brazil S.A. and AmBev in July 2005 and the acquisition of Quinsa in August 2006. The impact of this tax deductible goodwill on income tax expense as of 31 December 2008 was USD 277 million and, unless there is a change in tax law, we expect amortisation of this goodwill to end in 2014. On the other hand, our effective tax rate in 2008 was also affected by the fact that profit before tax for the year reflects the recognition of an exceptional impairment on the French distribution network, on which no deferred tax assets are recognised. Excluding the impact of the recognition of the deferred tax asset and the exceptional expense due to the French reorganisation, the effective tax rate would have been 20.4%.

### ***Profit (Pre- and Post-Minorities)***

Profit attributable to our equity holders for 2008 was USD 1,927 million (with earnings per share of USD 1.93, based on 999 million shares outstanding, representing the weighted average number of shares outstanding during 2008 taking into account share buy-back programmes and the effect of our rights offering in December 2008). Excluding the exceptional items discussed above, profit attributable to our equity holders for 2008 would have been USD 2,511 million and earnings per share would have been USD 2.51, based on 999 million shares outstanding. For more information regarding our earnings

per share, see note 24 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008. The profit attributable to our equity holders in 2008 included the impact of the net financing costs, share of result of associates and income tax expense described above. The profit attributable to minority interests amounted to USD 1,199 million (as compared to USD 1,162 million in 2007). The increase in profit attributable to minority interests was due to the positive currency impact, which offset lower AmBev profits and the impact of an AmBev share buy-back programme in 2008.

## Year Ended 31 December 2007 Compared to Year Ended 31 December 2006

### Volumes

The following table reflects changes in sales volumes across our business zones from the year ended 31 December 2006 to the year ended 31 December 2007:

	Year ended 31 December 2007	Year ended 31 December 2006	Change
	<i>(thousand hectoliters)</i>	<i>(thousand hectoliters)</i>	<i>(%)(1)</i>
North America . . . . .	12,572	14,342	(12.3)
Latin America North . . . . .	100,877	94,586	6.7
Latin America South . . . . .	30,524	22,566	35.3
Western Europe . . . . .	36,068	39,147	(7.9)
Central & Eastern Europe . . . . .	49,137	43,201	13.7
Asia Pacific . . . . .	36,380	30,924	17.6
Global Export & Holding Companies . . . . .	5,054	1,763	186.7
<b>Total</b> . . . . .	<b><u>270,611</u></b>	<b><u>246,529</u></b>	<b><u>9.8</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated sales volumes grew 9.8% in 2007 as compared to 2006, with beer volumes rising 8.7% and non-beer volumes rising 16.3%. However, sales volumes of our own beer brands increased by 9.3% in that period, primarily as a result of the execution of our strategy to focus on building branded volumes, while reducing private labels and other lower margin beer products.

Beer growth generally was driven by operations in the Latin America North, Latin America South, Central & Eastern Europe and Asia Pacific business zones. The factors impacting our volume performance in 2007 in each zone are described below.

#### North America

Sales volumes decreased 12.3% in North America in 2007 as compared to 2006. This decrease was due to the shift of our sales of European brands to the United States from our North America business zone to our Global Export & Holding Companies zone as described below and volumes in Canada declining as a result of market share loss, which more than offset the effects of including Lakeport brands to our Canadian portfolio from April 2007 and the subsequent growth of those brands throughout the year. Our comparative volume decline in 2007 also reflects the effect of our sale of the Rolling Rock family of brands in 2006.

2007 saw Anheuser-Busch, Inc. importing our European brands into the U.S. market for the first time pursuant to the Import Agreement we entered into with Anheuser-Busch, Inc. in 2006. Although

initial challenges around the implementation of the agreement arose, sales and volumes challenges were resolved during the year. Following entry into this Import Agreement, our sales of European import brands to the United States were reported under the Global Export & Holding Companies zone until the Anheuser-Busch acquisition. See “—C. Business Zones and Secondary Segments”.

### **Latin America North**

In Latin America North, volumes rose by 6.7% in 2007 as compared to 2006, with beer products recording a 6.3% increase and non-beer products recording a 7.5% increase. Our beer volumes in Brazil increased 6.9%, largely as a result of growth in the Brazilian beer market generally. This was despite a modest 1.0% decline in our full year Brazilian market share in 2007 as compared to 2006. Our beer volumes in the other countries of the business zone were together down 4.6%, despite positive performances in Peru and the Dominican Republic and only small declines in Guatemala and Ecuador. This decrease was primarily due to larger volume decreases in Venezuela, where the impact of declining industry volume outweighed the impact of an increase in our market share.

In March 2007, we acquired two plants through the acquisition of Cervejarias Cintra Ind. e Com. Ltda., thereby increasing our production capacity in Brazil.

### **Latin America South**

Our volumes increased by 8.0 million hectoliters, or 35.3%, in Latin America South in 2007 as compared to 2006, with beer volumes increasing by 29.3% and non-beer volumes increasing by 45.4%.

- 6.5 million hectoliters of the 2007 volume increase reflected the full consolidation during 2007 of Quinsa’s results and volumes in our operating results and volumes as compared to 2006 when Quinsa’s results and volumes were fully consolidated for the last five months of 2006 following the acquisition of substantial minority interests in Quinsa from Beverage Associates Corp. in August 2006 but only proportionally consolidated for the first seven months of 2006. This volume increase was partially offset by the sale of certain Quinsa brands in December 2006 as required by Argentine antitrust authorities. The Quinsa consolidation into our business resulted in volume increases across our Latin America South zone.
- Sales performance were particularly strong in Argentina, Bolivia and Uruguay in 2007. These increases were supported by the ongoing growth of our premium brands. Furthermore, to support growing demand for beer and soft drinks in the Argentine marketplace, investments have been made to expand capacity at existing breweries in Argentina, making 2007 a record year for our investment in that country. Our facilities in Bolivia and Paraguay were also expanded during the course of 2007.

### **Western Europe**

Our total volumes in Western Europe declined 7.9% in 2007 as compared to 2006, against a backdrop of lower industry volumes generally. However, volumes of our own beer brands were down by only 7.2%. Our beer volumes in the United Kingdom declined during 2007, which coincided with a decrease in our market share in the United Kingdom’s beer segment. In particular, our flagship Stella Artois brand experienced difficulties in the United Kingdom during 2007 as reflected in loss of volumes and market share. Consistent with results in previous years, apart from the United Kingdom, we grew or maintained market share in all main Western Europe markets for 2007. Our 2007 volumes also reflected a volume decrease of 1.2 million hectoliters primarily due to the sale of the United Dutch Breweries BV business in the Netherlands in November 2007 and the sale of the Dinkelacker-Schwaben Bräu GmbH & Co. KG and Hofbrauhaus Wolters GmbH businesses in Germany in 2006.

### Central & Eastern Europe

Volume growth of 13.7% was achieved in Central & Eastern Europe in 2007, as compared to 2006. Beer volumes increased by 16.5% in Russia, leading to increased market share. We also continued to hold market leadership in Ukraine in 2007, with beer volumes rising 19.3% overall. All other markets in Central & Eastern Europe except Hungary also maintained or increased in volume. We continued to invest in our Central & Eastern Europe business zone production capabilities in 2007. In October 2007, our Russian brewery in Angarsk became operational, which should enable better satisfaction of growing demand in the East of the country. The strategic location of this brewery is expected to reduce distribution time to ensure that our beer products reach consumers with greater speed and efficiency.

### Asia Pacific

As compared to 2006, Asia Pacific volumes increased by 17.6% in 2007 with growth in China, although this was lower than the growth of the Chinese market as a whole, and growth in South Korea supported by growth of the Cass brand, which resulted in a higher market share. The acquisition of Fujian Sedrin Brewery Co., Ltd. in China contributed substantially to growth in Asia Pacific in 2007.

### Global Export & Holding Companies

Global Export & Holding Company volumes increased by 186.7%, as a result of improvements in volumes in countries in which our products are sold only on an export basis and in which we do not otherwise have any operations or production activities, as well as the distribution platform established under the import license entered into with Anheuser-Busch, Inc. for the import of our European brands into the United States market and the shift of certain sales activities which were previously reported in the Asia Pacific zone to the Global Export & Holding Companies zone.

### Revenue

The following table reflects changes in revenue across our business zones from the year ended 31 December 2006 to the year ended 31 December 2007:

	Year ended 31 December 2007	Year ended 31 December 2006	Change
	<i>(USD million)</i>	<i>(USD million)</i>	<i>(%)(1)</i>
North America . . . . .	2,139	2,296	(6.8)
Latin America North . . . . .	6,707	5,353	25.3
Latin America South . . . . .	1,372	919	49.3
Western Europe . . . . .	4,725	4,573	3.3
Central & Eastern Europe . . . . .	3,006	2,283	31.7
Asia Pacific . . . . .	1,359	1,144	18.8
Global Export & Holding Companies . . . . .	427	124	244.4
<b>Total</b> . . . . .	<b><u>19,735</u></b>	<b><u>16,692</u></b>	<b><u>18.2</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated revenue grew to USD 19,735 million in the year ended 31 December 2007. This represented growth of 18.2% (or USD 3,043 million) as compared to the year ended 31 December 2006.

- USD 539 million of the 2007 revenue growth was attributable to the full consolidation of Quinsa into our operating results in 2007 and the acquisitions of Lakeport in Canada and Cervejarias Cintra Ind. e Com. Ltda. in Brazil in 2007 and Fujian Sedrin Brewery Co., Ltd. in China in 2006.
- Our 2007 revenue reflects a net revenue decrease of USD 164 million as compared to 2006 attributable to the aggregate impact of the sale of United Dutch Breweries BV in 2007 and the sales of Rolling Rock family of brands and the Dinkelacker-Schwaben Bräu GmbH & Co. KG and Hofbrauhaus Wolters GmbH businesses in 2006.
- Our 2007 consolidated revenue also reflects a positive currency translation impact of USD 1,478 million.

Our revenue for the year ended 31 December 2007 increased as compared to the year ended 31 December 2006 as a result of the developments in volume discussed above. Our revenue per hectoliter decreased as a result of the business acquisitions and disposals described above and in particular the full consolidation of Quinsa, as the revenue per hectoliter in Latin America South is lower than the average revenue per hectoliter of the AB InBev Group as a whole. This decrease was offset by an increase attributable to positive currency translation effects.

Excluding the effects of the business acquisitions and disposals and the currency translation effects described above, the main business zones contributing to revenue growth in 2007 were Latin America North, Latin America South and Central & Eastern Europe.

Excluding the effects of the business acquisitions and disposals and the currency translation effects described above, our revenue increased by 7.1% for the year ended 31 December 2007 as compared to the year ended 31 December 2006. This change in revenue included a 5.2% increase as result of higher overall volumes and a 1.9% increase attributable to higher revenue per hectoliter. This increase in revenue per hectoliter was the result of price increases in selected markets, tighter control over discounts and overall product mix improvement driven by our strategy to focus on building branded volumes while reducing private labels and lower margin beer products, particularly in Western Europe.

The shift of our sales of European brands to the United States from our North America business zone to our Global Export & Holding Companies zone increased the revenue in the Global Export & Holding Companies zone and decreased the revenue in the North America zone. The implementation of the Import Agreement with Anheuser-Busch, Inc. for the import of our European brands into the United States also generally resulted in a change in distribution platform characterised by lower revenue, lower marketing and distribution expenses and higher operating income.

## Cost of Sales

The following table reflects changes in cost of sales across our business zones from the year ended 31 December 2006 to the year ended 31 December 2007:

	Year ended 31 December 2007	Year ended 31 December 2006	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(672)	(853)	21.2
Latin America North . . . . .	(2,274)	(1,869)	(21.7)
Latin America South . . . . .	(581)	(393)	(47.8)
Western Europe . . . . .	(2,210)	(2,031)	(8.8)
Central & Eastern Europe . . . . .	(1,385)	(1,054)	(31.4)
Asia Pacific . . . . .	(677)	(586)	(15.5)
Global Export & Holding Companies . . . . .	(319)	(84)	(279.8)
<b>Total . . . . .</b>	<b><u>(8,118)</u></b>	<b><u>(6,870)</u></b>	<b><u>(18.2)</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated cost of sales was USD 8,118 million in 2007. This represented an increase of 18.2% as compared to 2006.

- USD 257 million of the 2007 cost of sales increase was attributable to the full consolidation of Quinsa into our operating results in 2007 and the acquisitions of Lakeport in Canada and Cervejarias Cintra Ind. e Com. Ltda. in Brazil in 2007 and Fujian Sedrin Brewery Co., Ltd. in China in 2006.
- Our 2007 consolidated cost of sales reflects a net cost of sales decrease of USD 90 million as compared to 2006 attributable to the aggregate impact of the sale of United Dutch Breweries BV in 2007 and the sales of Rolling Rock family of brands and the Dinkelacker-Schwaben Bräu GmbH & Co. KG and Hofbrauhaus Wolters GmbH businesses in 2006.
- Our 2007 consolidated cost of sales also reflect a negative currency translation impact of USD 585 million.

Our cost of sales per hectoliter decreased as a result of the business acquisitions and disposals described above, because our acquired businesses had cost of sales per hectoliter below the average of the AB InBev Group and our disposals had cost of sales per hectoliter higher than the average cost of sales per hectoliter of the AB InBev Group. This decrease was offset by an increase in cost of sales as a result of currency translation effects. Cost of sales per hectoliter also increased as a result of inflationary pressures, though this increase was lower than the weighted average inflation of 4.0% across our countries of operation. The growth in cost of sales per hectoliter at levels below inflation in 2007 was the result of successful implementation of supply chain efficiency programmes, such as Voyager Plant Optimisation and value engineering, which aim to optimise resource utilisation and brewing process, resulting in lower consumption of raw materials and higher efficiency, while garnering quality and safety improvements. By the end of 2007, our Voyager Plant Optimisation Programme reached one of its most important milestones, becoming operational in all business zones apart from Latin America South

Approximately 20% of our cost of sales consists of fixed costs which are not impacted by our volumes; these primarily include depreciation and amortization and indirect production costs.



Excluding the effects of the business acquisitions and disposals and the currency translation effects described above, our cost of sales increased by 7.2%. Of this increase, 5.2% was attributable to higher volumes and 2.0% was attributable to a higher cost of sales per hectoliter.

### *Expenses*

Our operating expenses totalled USD 6,256 million in 2007, an increase of 8.3% as compared to 2006.

#### **Distribution expenses**

The following table reflects changes in distribution expenses across our business zones from the year ended 31 December 2006 to the year ended 31 December 2007:

	<b>Year ended 31 December 2007</b>	<b>Year ended 31 December 2006</b>	<b>Change</b>
	<i>(USD million)</i>	<i>(USD million)</i>	<i>(%)(1)</i>
North America . . . . .	(376)	(339)	(10.9)
Latin America North . . . . .	(756)	(626)	(20.8)
Latin America South . . . . .	(112)	(70)	(60.0)
Western Europe . . . . .	(551)	(522)	(5.6)
Central & Eastern Europe . . . . .	(399)	(304)	(31.3)
Asia Pacific . . . . .	(93)	(83)	(12.0)
Global Export & Holding Companies . . . . .	(56)	(1)	—
<b>Total</b> . . . . .	<b><u>(2,343)</u></b>	<b><u>(1,945)</u></b>	<b><u>(20.5)</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated distribution expenses were USD 2,343 million in 2007. This represented an increase of USD 398 million, or 20.5%, as compared to 2006. Aside from the effect of the full consolidation of Quinsa, the acquisitions of Lakeport, Cervejarias Cintra Ind. e Com. Ltda. and Fujian Sedrin Brewery Co., Ltd., the sale of United Dutch Breweries BV, the Rolling Rock family of brands and the Dinkelacker-Schwaben Bräu GmbH & Co. KG and Hofbrauhaus Wolters GmbH businesses, and currency translation, the increase in distribution expenses was mainly due to a combination of higher volumes and the impact of increased transport costs in some operations. The higher transport costs were a consequence of increases in oil prices, which affected all business zones. The Latin America South business zone was particularly affected, registering an increase of 60% in 2007 as compared to 2006, driven by higher oil prices and labour costs.

## Sales and marketing expenses

The following table reflects changes in sales and marketing expenses across our business zones from the year ended 31 December 2006 to the year ended 31 December 2007:

	Year ended 31 December 2007	Year ended 31 December 2006	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(282)	(390)	27.7
Latin America North . . . . .	(672)	(554)	(21.3)
Latin America South . . . . .	(161)	(112)	(43.8)
Western Europe . . . . .	(914)	(903)	(1.2)
Central & Eastern Europe . . . . .	(536)	(391)	(37.1)
Asia Pacific . . . . .	(283)	(218)	(29.8)
Global Export & Holding Companies . . . . .	(71)	(85)	16.5
<b>Total</b> . . . . .	<b><u>(2,919)</u></b>	<b><u>(2,653)</u></b>	<b><u>(10.0)</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated sales and marketing expenses were USD 2,919 million in 2007. This represented an increase of USD 266 million, or 10.0%, from 2006. Excluding the effect of (i) full consolidation of Quinsa and the acquisitions of Lakeport, Cervejarias Cintra Ind. e Com. Ltda. and Fujian Sedrin Brewery Co., Ltd., which resulted in an increase in sales and marketing expenses of USD 76 million, (ii) the sale of United Dutch Breweries BV, the Rolling Rock family of brands and the Dinkelacker-Schwaben Bräu GmbH & Co. KG and Hofbrauhaus Wolters GmbH businesses, which resulted in a decrease in sales and marketing expenses of USD 23 million and (iii) a negative currency translation effect of USD 216 million, our sales and marketing expenses in 2007 would have decreased by 0.6% as compared to 2006 reflecting savings in non-working sales and marketing expenses, as well as the impact of a changed business model for the import of our European brands into the United States. During 2007 (starting in February 2007), Anheuser-Busch, Inc. bore the sales and marketing costs for our European imports in the United States as reflected in the decrease in sales and marketing expenses in North America.

The reduction of non-working expenses was due to the visibility that Zero-Based Budgeting brings to our business, allowing us to better allocate resources to where they will best add value. Most business zones increased their sales and marketing expenses in 2007. North America and Western Europe were the only geographical business zones to reduce their total sales and marketing spending in 2007 as compared to 2006. Both the North America and Western Europe business zones focused on non-working expense reductions, such as agency fees, but also on procurement gains in working expenses (that is, expenses that directly impact revenue, sales volumes or beer value since they are directly visible to consumers), such as media buying and trade marketing materials.

### Administrative expenses

The following table reflects changes in administrative expenses across our business zones from the year ended 31 December 2006 to the year ended 31 December 2007:

	Year ended 31 December 2007	Year ended 31 December 2006	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	(114)	(130)	12.3
Latin America North . . . . .	(352)	(340)	(3.5)
Latin America South . . . . .	(60)	(64)	6.3
Western Europe . . . . .	(321)	(330)	2.7
Central & Eastern Europe . . . . .	(179)	(176)	(1.7)
Asia Pacific . . . . .	(83)	(68)	(22.1)
Global Export & Holding Companies . . . . .	(245)	(240)	(2.1)
<b>Total</b> . . . . .	<b><u>(1,354)</u></b>	<b><u>(1,348)</u></b>	<b><u>(0.4)</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

Our consolidated administrative expenses were essentially flat in 2007 at USD 1,354 compared to 2006. This reflected our ongoing commitment to cost containment and was partly impacted by a higher accrual for bonus payments in 2006 offsetting a net increase in administrative expenses arising from the acquisitions and disposals of businesses during 2007 and 2006. In all cases, including Central & Eastern Europe where it was implemented in 2007, the reduction in administrative expenses was primarily the result of Zero-Based Budgeting efforts. The creation of shared service centres in 2006 also contributed in certain zones as did the change of business model for the import of our European brands to the United States.

### Other operating income/(expense)

The following table reflects changes in other operating income and expenses across our business zones from the year ended 31 December 2006 to the year ended 31 December 2007:

	Year ended 31 December 2007	Year ended 31 December 2006	Change
	<i>(USD million)</i>		<i>(%)(1)</i>
North America . . . . .	4	(8)	150.0
Latin America North . . . . .	166	76	118.4
Latin America South . . . . .	(15)	(11)	(36.4)
Western Europe . . . . .	(96)	(135)	28.9
Central & Eastern Europe . . . . .	(94)	(100)	6.0
Asia Pacific . . . . .	—	(1)	—
Global Export & Holding Companies . . . . .	395	346	14.2
<b>Total</b> . . . . .	<b><u>360</u></b>	<b><u>167</u></b>	<b><u>115.6</u></b>

Note:

- (1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

The net balance of our other operating income and expenses resulted in a gain of USD 360 million for 2007. The main drivers were increased fiscal incentives in Latin America North, the release of provisions in Western Europe, gains on sales of assets in Western Europe and Central & Eastern Europe and increased royalties related to the Import Agreement with Anheuser-Busch, Inc.

### *Exceptional Items*

Exceptional items, which are items of income or expense that do not occur regularly as part of our normal activities, consisting of restructuring charges, business and asset disposals and disputes, impacted our profit from operations as follows in the years ended 31 December 2007 and 2006:

	Year ended 31 December 2007	Year ended 31 December 2006
	<i>(USD million)</i>	
Restructuring (including impairment losses) . . . . .	(59)	(174)
Business and asset disposal . . . . .	537	(24)
Disputes . . . . .	33	80
<b>Total</b> . . . . .	<b><u>511</u></b>	<b><u>(118)</u></b>

See “—Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008—Exceptional Items” above for more information about our exceptional items.

### **Restructuring**

Exceptional restructuring charges amounted to a net loss of USD 59 million in our profit from operations in 2007 as compared to a net loss of USD 174 million in 2006. The 2007 restructuring charges consisted of USD 115 million for organisational alignments in Western Europe, Central & Eastern Europe and the global headquarters and towards the further implementation of our European shared service centres for transactional services. These changes aimed to eliminate overlap or duplicated processes and activities across functions and business zones taking into account the right match of employee profiles with the new organisational requirements. The targeted outcome was a stronger focus on our core activities, quicker decision-making and improvements to efficiency, service and quality. This charge was partly offset by a reversal of an impairment loss of USD 56 million, based on a change in the recoverable amount of the respective assets.

### **Business and asset disposal**

The sale of ImmoBrew SA/NV (a subsidiary of AB InBev Belgium that directly owned 824 pubs in Belgium and indirectly owned 245 pubs in the Netherlands) to Cofinimmo S.A. in October 2007 and the disposal of some dormant companies and assets held for sale resulted in a gain before taxes in our profit from operations of USD 537 million in 2007. The Cofinimmo S.A. transaction was structured to ensure that we retained a 10% interest in ImmoBrew SA/NV, which we account for as an associate, and that long-term operating lease agreements with renewal rights in respect of the properties owned by ImmoBrew SA/NV were simultaneously entered into between us and ImmoBrew SA/NV. We have not provided any guarantees to the acquirer as to the assets’ residual values (see note 6 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further details). The sale in 2006 of the Rolling Rock family of brands, Dinkelacker-Schwaben Bräu GmbH & Co. KG and Hofbrauhaus Wolters GmbH resulted in a net business disposal loss of USD 24 million.

## Disputes

Profit from operations was positively affected by a net reversal of provisions for disputes of USD 33 million in 2007. The comparable reversal of provisions for disputes in 2006 was USD 80 million.

## Profit from Operations

The following table reflects changes in profit from operations across our business zones from the year ended 31 December 2006 to the year ended 31 December 2007:

	Year ended 31 December 2007	Year ended 31 December 2006	Change
	(USD million)	(USD million)	(%) <sup>(1)</sup>
North America . . . . .	718	571	25.7
Latin America North . . . . .	2,840	2,117	34.2
Latin America South . . . . .	440	274	60.6
Western Europe . . . . .	1,108	478	131.8
Central & Eastern Europe . . . . .	392	255	53.7
Asia Pacific . . . . .	227	179	26.8
Global Export & Holding Companies . . . . .	147	51	188.2
<b>Total</b> . . . . .	<b><u>5,872</u></b>	<b><u>3,925</u></b>	<b><u>49.6</u></b>

Note:

- (1) The percentage change reflects the improvement of results for the period as a result of the change in each item.

Our profit from operations increased to USD 5,872 million in 2007. This represented an increase of USD 1,947 million, or 49.6%, as compared to 2006.

- Our 2007 profit from operations reflects a net increase of USD 42 million as compared to 2006 attributable to the aggregate impact of the full consolidation of Quinsa, the acquisitions of Lakeport, Cervejarias Cintra Ind. e Com. Ltda. and Fujian Sedrin Brewery Co., Ltd. and the sale of United Dutch Breweries BV, the Rolling Rock family of brands and the Dinkelacker-Schwaben Bräu GmbH & Co. KG and Hofbrauhaus Wolters GmbH businesses.
- Our 2007 profit from operations also reflects a positive currency translation impact of USD 480 million.
- Our 2007 profit from operations was impacted positively by USD 511 million in 2007 as a result of certain exceptional items, as compared to a negative impact of USD 118 million in 2006. See “—Exceptional Items” above for a description of the exceptional items in 2007 and 2006. These exceptional items mainly affected our Western Europe zone, where exceptional items increased profit from operations by USD 475 million in 2007 as compared to a decrease of USD 174 million in 2006.

See note 5 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further description of our 2007 and 2006 profit from operations by zone.

### *EBITDA, as defined*

The following table reflects changes in EBITDA, as defined, across our business zones for the year ended 31 December 2007 as compared to 2006 EBITDA, as defined:

	Year ended 31 December 2007	Year ended 31 December 2006	Change
	(USD million)		(%) <sup>(1)</sup>
<b>Profit</b> . . . . .	<b>4,167</b>	<b>2,667</b>	<b>56.2</b>
Income tax expense . . . . .	888	666	33.3
Net finance cost . . . . .	818	593	37.9
Share of result of associates . . . . .	(1)	(1)	—
<b>Profit from operations</b> . . . . .	<b>5,872</b>	<b>3,925</b>	<b>49.6</b>
Depreciation, amortisation and impairment . . . . .	1,408	1,371	2.7
<b>EBITDA, as defined</b> . . . . .	<b>7,280</b>	<b>5,296</b>	<b>37.5</b>

Note:

(1) The percentage change reflects the improvement (or worsening) of results for the period as a result of the change in each item.

See “—Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008—EBITDA, as defined” for additional information on our definition and use of EBITDA, as defined.

Our EBITDA, as defined, increased to USD 7,280 million in 2007. This represented an increase of USD 1,984 million, or 37.5%, as compared to 2006 EBITDA, as defined.

- Our 2007 EBITDA, as defined, reflects a net increase of USD 86 million as compared to 2006 attributable to the aggregate impact of the full consolidation of Quinsa, the acquisitions of Lakeport, Cervejarias Cintra Ind. e Com. Ltda. and Fujian Sedrin Brewery Co., Ltd. and the sale of United Dutch Breweries BV, the Rolling Rock family of brands, Immborew and the Dinkelacker-Schwaben Bräu GmbH & Co. KG and Hofbrauhaus Wolters GmbH businesses.
- Our 2007 EBITDA, as defined, also reflects a positive currency translation impact of USD 576 million.
- Our 2007 EBITDA, as defined, was impacted positively by USD 454 million in 2007 as a result of certain exceptional items, as compared to a negative impact of USD 17 million in 2006. In addition to the exceptional items for 2007 and 2006 described under “—Exceptional Items” above, the exceptional items impacting our EBITDA, as defined, included a USD 56 million reversal of an impairment loss in respect of restructuring charges in 2007 and net impairment losses of USD 101 million in respect of business and asset disposals in 2006. These exceptional items mainly affected our Western Europe zone, where exceptional items increased EBITDA, as defined, by USD 436 million in 2007 as compared to a decrease of USD 99 million in 2006.

See note 5 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further performance measures used by our management. Also see note 10 to our audited consolidated financial statement as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for additional information regarding the allocation of our depreciation, amortisation and impairment charges

### *Net Finance Cost*

Our net finance cost was USD 818 million in 2007, as compared to USD 593 million in 2006. The USD 225 million increase was primarily due to an increase in interest expense following the higher mix of Brazilian real interest-bearing liabilities in our 2007 average net debt in comparison to the mix in 2006 and the adoption of hedge accounting on certain AmBev bonds in 2007. See note 11 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further description of our finance income and finance costs.

### *Income Tax Expense*

Our income tax expense increased to USD 888 million in 2007 (at an effective income tax rate of 17.6%) from USD 666 million in 2006 (at an effective tax rate of 20.0%). The decrease in the effective tax rate was mainly attributable to the fact that AmBev continues to benefit from the impact of interest on equity payments, by tax deductible goodwill from the merger between InBev Holding Brazil S.A. and AmBev in July 2005 and the acquisition of Quinsa in August 2006, by the positive impact of low taxed capital gains on the sale of real estate to Cofinimmo S.A. and by the recognition of a deferred tax asset on U.S. tax loss carry forward. Excluding the impact of this exceptional capital gain, other exceptional items and the recognition of the deferred tax asset in the United States, our effective tax rate in 2007 would have been 19.7%.

### *Profit (Pre- and Post-Minorities)*

Reported profit attributable to our equity holders was USD 3,005 million in 2007, up 69.8% year-over-year. Excluding the exceptional items described above, profit attributable to our equity holders in 2007 would have been USD 2,547 million as compared to USD 1,909 million in 2006. The increase in reported profit attributable to our equity holders was primarily due to the improvement in our profit from operations and the full consolidation of Quinsa since August 2006, which more than offset an increase in net finance costs and income taxes. Profit attributable to minority interests increased to USD 1,162 million in 2007 from USD 897 million in 2006. The increase of USD 265 million was mainly triggered by increased profit at AmBev, partly offset by a decrease of the minority stake following the execution of the AmBev share buyback programmes.

## **F. IMPACT OF CHANGES IN FOREIGN EXCHANGE RATES**

Foreign exchange rates have a significant impact on our consolidated financial statements. The following table sets forth the percentage of our revenue realized by currency for the six months ended 30 June 2009 and 2008, and the years ended 31 December 2008, 2007 and 2006:

	Six months ended 30 June (unaudited)		Year ended 31 December (audited)		
	2009	2008	2008	2007	2006
Brazilian reais . . . . .	16.7%	33.8%	30.7%	32.2%	30.0%
Euro . . . . .	8.5%	18.2%	15.6%	18.2%	20.2%
U.S. dollars . . . . .	47.3%	1.3%	9.8%	1.4%	3.6%
Canadian dollars . . . . .	5.0%	9.4%	8.4%	9.5%	10.2%
Russian ruble . . . . .	3.0%	7.1%	6.5%	7.8%	6.7%
Great Britain pound sterling . . . . .	3.6%	6.8%	6.2%	7.9%	9.2%
Argentinean peso . . . . .	3.2%	5.0%	4.9%	4.5%	3.6%
Chinese yuan . . . . .	4.5%	3.3%	3.5%	3.4%	3.0%
South Korean won . . . . .	1.6%	3.3%	3.0%	3.7%	3.7%

During the six months ended 30 June 2009 and 2008:

- The fluctuation of the foreign currency rates had a negative translation impact on our revenue of USD 2,186 million (as compared to a positive impact of USD 2,418 million during the six months ended 30 June 2008) and a negative translation impact on our profit from operations of USD 567 million (as compared to a positive impact of USD 632 million during the six months ended 30 June 2008).
- The fluctuation of foreign currencies had a negative USD 352 million impact on our reported profit after tax (as compared to a positive impact of USD 456 million during the six months ended 30 June 2008), while the impact on our earnings base (profit attributable to our equity holders) was negative USD 204 million or USD (0.13) per share (as compared to a positive impact of USD 305 million, or USD 0.32 per share, during the six months ended 30 June 2008).
- The foreign currency fluctuations had a USD 640 million impact on our net debt (increase of net debt) and a USD 1,465 million impact on our equity (increase of equity), as compared to a USD 529 million impact on our net debt (increase of net debt) and USD 891 million impact on our equity (increase of equity) during the first half of 2008.

As a result of the fluctuation of foreign exchange rates during the years ended 31 December 2008, 2007 and 2006:

- We recorded a positive translation impact of USD 1,028 million on our 2008 revenue (as compared to a positive impact of USD 1,478 million in 2007 and a positive impact in 2006 of USD 695 million) and a positive translation impact of USD 320 million on our 2008 profit from operations (as compared to a positive impact of USD 480 million in 2007 and a positive impact of USD 277 million in 2006);
- Our 2008 reported profit (after tax) was positively affected by a USD 218 million translation impact (as compared to a positive translation impact in 2007 of USD 350 million and a positive translation impact in 2006 of USD 207 million), while the positive translation impact on our 2008 earnings per share base (profit attributable to our equity holders) was USD 122 million or USD 0.12 per share (as compared to USD 243 million or USD 0.25 per share in 2007 and USD 125 million or USD 0.13 per share in 2006); and
- Our equity decreased by USD 3,866 million in 2008 as a result of translation impacts (as compared to increases of USD 1,981 million in 2007 and decreases of USD 1,159 million in 2006).

Following the Anheuser-Busch acquisition, a significantly greater portion of our assets and revenue is denominated in U.S. dollars as a result of the significant assets and revenue of Anheuser-Busch in the United States. As a result, effective 1 January 2009, we changed the presentation currency of our consolidated financial statements from the euro to the U.S. dollar and have restated our historical audited consolidated financial statements included in this Form 20-F from euros to U.S. dollars.

## **G. LIQUIDITY AND CAPITAL RESOURCES**

### **General**

Our primary sources of cash flow have historically been cash flows from operating activities, the issuance of debt, bank borrowings and the issuance of equity securities. Our material cash requirements have included the following:

- Debt service;
- Capital expenditures;



- Investments in companies participating in the brewing, carbonated soft drinks and malting industries;
- Increases in ownership of our subsidiaries or companies in which we hold equity investments;
- Share buyback programmes; and
- Payments of dividends and interest on shareholders' equity.

We are of the opinion that our working capital, as an indicator of our ability to satisfy our short-term liabilities, is, based on our expected cash flow from operations for the coming 12 months, sufficient for the 12 months following the date of this Form 20-F. Over the longer term, we believe that our cash flows from operating activities, available cash and cash equivalents and short-term investments, along with our derivative instruments and our access to borrowing facilities, will be sufficient to fund our capital expenditures, debt service and dividend payments going forward. As part of our cash flow management, we are restraining growth in capital expenditures by optimizing use of our existing brewery capacity and standardizing operational processes to make our capital investments more efficient. We are also attempting to improve operating cash flow through procurement initiatives designed to leverage economies of scale and improve terms of payment to suppliers.

The Group's equity attributable to our equity holders and minority interests amounted to USD 28.0 billion as at 30 June 2009 (USD 24.4 billion at 31 December 2008 and USD 21.9 billion at 31 December 2007) and the Group's net debt amounted to USD 53.1 billion as at 30 June 2009 (USD 56.7 billion at 31 December 2008 and USD 7.5 billion at 31 December 2007). Our overriding objectives when managing capital resources are to safeguard the business as a going concern and to optimize our capital structure so as to maximize shareholder value while keeping the desired financial flexibility to execute strategic projects.

To finance the acquisition of Anheuser-Busch, we entered into a USD 45 billion senior debt facilities agreement (of which USD 44 billion was ultimately drawn) and a USD 9.8 billion bridge facility agreement. USD 1.0 billion under the senior facilities agreement remains undrawn and on 18 December 2008, we repaid the debt we had incurred under the bridge facility agreement with the net proceeds of a rights offering and cash proceeds received by us from pre-hedging the foreign exchange rate between the euro and the U.S. dollar in connection with the rights offering.

We intend to continue to reduce our aggregate financial indebtedness through a combination of strong operating cash flow generation, asset disposals and a short-term reduction in dividend payments. We have repaid a portion of the debt incurred under the senior debt facilities agreement as described under “—Net debt and Equity” below, and we intend to actively manage the maturity profile of our remaining indebtedness by refinancing borrowings under the senior facilities agreement through capital markets issuances. Of the USD 45 billion senior debt facilities agreement, USD 19 billion was originally scheduled to mature in one year, USD 13 billion in three years, and the remainder in five years. Shortly after the Anheuser-Busch acquisition, as of 31 December 2008, the amount of outstanding unsecured bank loans payable by us in less than 12 months was \$12.8 billion. After the \$4.7 billion cash flow available to pay down debt generated in the first six months of 2009 and total bond refinancing of \$13 billion, as of 30 June 2009, the amount of outstanding unsecured bank loans payable by us in less than 12 months has been reduced to \$3.8 billion. See “Item 5. Operating and Financial Review—H. Contractual Obligations and Contingencies—Contractual Obligations”.

Following the Anheuser-Busch acquisition and the resulting increased leverage, the AB InBev Group has publicly stated an objective to achieve asset disposals aggregating approximately USD 7 billion. As of 30 June 2009, pursuant to our disposal program, we had entered into agreements for the sale of the 27% stake in Tsingtao (USD 901 million), of Oriental Breweries (USD 1.8 billion), of four metal beverage can and lid manufacturing plants from our U.S. metal packaging subsidiary (USD 577 million) and of the Labatt USA distribution rights.

Our ability to manage the maturity profile of our debt and repay our outstanding indebtedness in line with management plans will nevertheless depend upon market conditions. If such unfavourable market conditions as have been experienced in the past twelve months continue or worsen, our costs could increase beyond what is currently anticipated. Such costs could have a material adverse impact on our cash flows, results of operations or both. In addition, an inability to refinance all or a substantial amount of our debt obligations when they become due would have a material adverse effect on our financial condition and results of operations. See “Item 2. Key Information—D. Risk Factors—Risks Relating to the Anheuser-Busch Acquisition—We will face financial risks due to our increased level of debt and challenging market conditions.”

Our cash and cash equivalents less bank overdrafts as at 30 June 2009 amounted to USD 6,189 million. As of 30 June 2009, we had an aggregate of USD 321 million available to us under committed short-term credit facilities and an aggregate of USD 4,431 million available to us under committed long-term credit facilities. Although we may borrow such amounts to meet our liquidity needs, we principally rely on cash flows from operating activities to fund our continuing operations.

### Cash Flow

The following table sets forth our consolidated cash flows for the six months ended 30 June 2009 and 2008, and the years ended 31 December 2008, 2007 and 2006:

	Six months ended 30 June (unaudited)		Year ended 31 December (audited)		
	2009	2008	2008	2007	2006
	(USD million)				
Cash flow from operating activities . . . . .	5,067	1,829	6,158	5,557	4,122
Cash flow from investing activities . . . . .	157	(2,019)	(55,503)	(3,225)	(4,365)
Cash flow from financing activities . . . . .	(1,452)	(330)	49,879	(1,327)	261

### Cash Flow from Operating Activities

Our cash flows from operating activities for the six months ended 30 June 2009 and 2008, and the years ended 31 December 2008, 2007 and 2006 were as follows:

	Six months ended 30 June (unaudited)		Year ended 31 December (audited)		
	2009	2008	2008	2007	2006
	(USD million)				
Profit (including minority interests) . . . . .	2,343	1,766	3,126	4,167	2,667
Interest, taxes and non-cash items included in profit . . .	4,059	1,748	4,809	2,920	2,858
<b>Cash flow from operating activities before changes in working capital and provisions . . . . .</b>	<b>6,402</b>	<b>3,514</b>	<b>7,935</b>	<b>7,087</b>	<b>5,525</b>
Change in working capital(1) . . . . .	(45)	(498)	802	370	164
Pension contributions and use of provisions . . . . .	(279)	(206)	(490)	(496)	(552)
Interest, dividends, and taxes (paid)/received . . . . .	(1,011)	(981)	(2,089)	(1,404)	(1,015)
<b>Cash flow from operating activities . . . . .</b>	<b>5,067</b>	<b>1,829</b>	<b>6,158</b>	<b>5,557</b>	<b>4,122</b>

Note:

- (1) For purposes of the table above, working capital includes inventories, trade and other receivables and trade and other payables, both current and non-current.

Non-cash items included in profit include: depreciation, amortisation and impairments, including impairment losses on receivables and inventories; additions and reversals in provisions and employee benefits; losses and gains on sales of property, plant and equipment, intangible assets, subsidiaries and assets held for sale; equity share-based payment expenses; share of result of associates; net finance cost; income tax expense and other non-cash items included in profit. Please refer to our consolidated financial statements included in this Form 20-F for a more comprehensive overview of our cash flow from operating activities.

Our primary source of cash flow for our ongoing activities and operations is our cash flow from operating activities. For extraordinary transactions (such as the Anheuser-Busch acquisition), we may, from time to time, also rely on cash flows from other sources. See “—Cash Flow from Financing Activities”, below.

Net cash from operating activities for the six months ended 30 June 2009 increased by USD 3,238 million, as compared to the six months ended 30 June 2008. The improvement was the combined result of higher profit following the Anheuser-Busch acquisition and improved working capital management. We devote substantial efforts to the more efficient use of our working capital especially those elements of our working capital that are perceived as ‘core’ (including trade receivables, inventories and trade payables). The initiatives to improve our working capital include the implementation of best practices on collection of receivables and inventory management, such as optimising our inventory levels per stock taking unit, improving the batch sizes in our production process and optimising the duration of overhauls. Similarly, we aim to efficiently manage our payables by reviewing our standard terms and conditions on payments and resolving, where appropriate, the terms of payment within 120 days upon receipt of invoice. The negative USD 45 million change in working capital includes a USD 357 million cash outflow from derivatives. Excluding the impact of derivatives, the change in working capital would have resulting in a positive USD 312 million cash impact.

Net cash from operating activities increased by USD 601 million, or 10.8%, in the year ended 31 December 2008 as compared to the comparable period in 2007. The increase in the year ended 31 December 2008 was primarily the result of our devotion of substantial efforts to the more efficient use of our working capital, especially those elements of working capital that are perceived as ‘core’. The resulting changes in working capital had a USD 802 million cash positive flow impact in 2008. This improvement was partially the result of outstanding consideration payable to former Anheuser-Busch shareholders who did not claim the proceeds by year end 2008. Excluding this payable, the change in working capital would have resulted in a USD 302 million positive cash impact despite an increase in inventories by USD 388 million in 2008 as compared to year-end 2007 due to higher prices of raw materials (particularly malt). The improvement in working capital was partially offset by higher taxes and interest paid in 2008 as compared to 2007.

In 2007, the increase in net cash from operating activities amounted to an additional USD 1,435 million, or 34.8%, as compared to 2006. The improvement was the combined result of higher profit and improved working capital management.

### Cash Flow from Investing Activities

Our cash flows from investing activities for the six months ended 30 June 2009, and the years ended 31 December 2008, 2007 and 2006 were as follows:

	Six months ended 30 June (unaudited)		Year ended 31 December (audited)		
	2009	2008	2008	2007	2006
	(USD million)				
Net capital expenditure(1) . . . . .	(508)	(1,074)	(2,424)	(1,969)	(1,528)
Net acquisition of subsidiaries and associates, net of cash acquired/disposed of, and purchase of minority interests . . . . .	368	(918)	(53,044)	(1,259)	(2,844)
Other . . . . .	297	(27)	(35)	3	7
<b>Cash flow from (used in) investing activities . . . . .</b>	<b>157</b>	<b>(2,019)</b>	<b>(55,503)</b>	<b>(3,225)</b>	<b>(4,365)</b>

Note:

- (1) Net capital expenditure consists of acquisitions of plant, property and equipment and of intangible assets, minus proceeds from sale.

Net cash from investing activities increased to USD 157 million for the six months ended 30 June 2009 as compared to USD 2,019 million of cash used in investing activities during the six months ended 30 June 2008. This was mainly due to lower cash expenditures on purchases of minority interests and, especially, property, plant and equipment in the first half of 2009 than in the same period last year. This development was partially offset by our payment of USD 529 million in the first six months of 2009 on acquiring businesses as compared to USD 76 million during the same period last year. Of the cash used to acquire businesses during the first half of 2009, USD 508 million represented the settlement of outstanding consideration payable to former Anheuser-Busch shareholders who had not claimed the proceeds by year-end 2008, as well as the settlement of transaction costs related to the Anheuser-Busch acquisition. Further details on the acquisition of new businesses are disclosed in note 6 to our consolidated interim financial statements as of 30 June 2009, and for the six-month periods ended 30 June 2009 and 2008. Furthermore, as a result of the sale of our 27% economic interest in Tsingtao in the first half of 2009, proceeds from the sale of associates increased compared to the same period last year.

Acquisition of subsidiaries, net of cash acquired, the purchase of minority interests and the acquisition of plant, property and equipment accounted for our most significant cash outlays in each of the three years ending 31 December 2008, 2007 and 2006.

The evolution of the cash used in investment activities from USD 3,225 million in 2007 to USD 55,503 million in 2008 is mainly explained by the Anheuser-Busch acquisition for which the net cash used amounted to USD 52,158 million. Further details on the Anheuser-Busch acquisition are disclosed in note 6 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 and under “Item 10. Additional Information—C. Material Contracts—The Merger Agreement”.

Net cash used in investment activities decreased to USD 3,225 million in 2007 as compared to USD 4,365 million in 2006. This was mainly due to the proceeds from the sale of Immbrew SA/NV in 2007, a decrease in expenditure on acquisitions in 2007, partly offset by higher purchases of minority interests through the AmBev share buyback programmes.

### Cash Flow from Financing Activities

Our cash flows from financing activities for the six months ended 30 June 2009 and 2008, and the years ended 31 December 2008, 2007 and 2006 were as follows:

	Six months ended 30 June (unaudited)		Year ended 31 December (audited)		
	2009	2008	2008	2007	2006
	(USD million)				
Net proceeds from the issue of share capital . . . . .	33	36	9,764	115	103
Net purchase of treasury shares . . . . .	—	(1,080)	(797)	(821)	(74)
Proceeds from borrowings . . . . .	10,598	8,083	56,425	8,950	8,064
Payments on borrowings . . . . .	(11,540)	(4,902)	(11,953)	(8,449)	(6,960)
Cash net financing costs other than interests . . . . .	132	(251)	(632)	(60)	(94)
Payment of finance lease liabilities . . . . .	(2)	(4)	(6)	(10)	(4)
Dividends paid . . . . .	(673)	(2,212)	(2,922)(1)	(1,052)	(774)
<b>Cash flow from (used in) financing activities . . . . .</b>	<b>(1,452)</b>	<b>(330)</b>	<b>49,879</b>	<b>(1,327)</b>	<b>261</b>

Note:

- (1) Dividends paid in 2008 consist primarily of USD 1,983 million paid by AB InBev SA/NV, USD 630 million paid by AmBev and USD 268 million paid by Anheuser-Busch.

Cash flows used in financing activities amounted to USD 1,452 million for the six months ended 30 June 2009, as compared to USD 330 million of cash flows used in financing activities for the six months ended 30 June 2008. The change was primarily due to higher payments on borrowings, reflecting principal repayments made during the six months ended 30 June 2009, the effects of which were partially offset by lower levels of purchases of treasury shares and lower dividends paid.

Cash flows from financing activities for the year ended 31 December 2008 amounted to USD 49,879 million, compared to cash flows used in financing activities of USD 1,327 million for the year ended 31 December 2007. The change was primarily due to an increase in the net proceeds from the issue of share capital in the amount of USD 9,764 million pursuant to a rights offering that was completed in December 2008 and an increase in proceeds from borrowings, related to the senior debt facility entered into to finance a part of the Anheuser-Busch acquisition. Proceeds of the rights offering were used to repay debt incurred under the bridge facility used to finance a part of the Anheuser-Busch acquisition.

Cash flows used in financing activities for the year ended 31 December 2007 amounted to USD 1,327 million compared to cash flows provided by financing activities of USD 261 million for the year ended 31 December 2006. This was principally due to higher share buybacks, debt repayments and dividend payments during the year.

### Transfers from Subsidiaries

The amount of dividends payable by our operating subsidiaries to us is subject to, among other restrictions, general limitations imposed by the corporate laws, capital transfer restrictions and exchange control restrictions of the respective jurisdictions where those subsidiaries are organised and operate. For example, in Brazil, which accounted for 28% of our actual reported profit from operations for the six months ended 30 June 2009, current legislation permits the Brazilian government to impose temporary restrictions on remittances of foreign capital abroad in the event of a serious imbalance or an anticipated serious imbalance of Brazil's balance of payments. For approximately six months in 1989 and early 1990, the Brazilian government froze all dividend and capital repatriations held by the

Central Bank that were owed to foreign equity investors in order to conserve Brazil's foreign currency reserves.

Dividends paid to us by certain of our subsidiaries are also subject to withholding taxes. Withholding tax, if applicable, generally does not exceed 10%.

Capital transfer restrictions are also common in certain emerging market countries, and may affect our flexibility in implementing a capital structure we believe to be efficient. For example, China has very specific approval regulations for all capital transfers to or from the country and certain capital transfers to and from the Ukraine are subject to obtaining a specific permit.

## **Funding Sources**

### ***Funding Policies***

We aim to secure committed credit lines with financial institutions to cover our liquidity risk on a 12-month and 24-month basis. Liquidity risk is identified using both the budget and strategic planning process input of the AB InBev Group on a consolidated basis. Depending on market circumstances and the availability of local (debt) capital markets, we may decide, based on liquidity forecasts, to secure funding on a medium- and long-term basis.

We also seek to continuously optimise our capital structure with a view to maximising shareholder value while keeping desired financial flexibility to execute strategic projects. Our capital structure policy and framework aims to optimise shareholder value through tax efficient maximisation of cash flow distribution to us from our subsidiaries, while maintaining an investment-grade rating and minimising cash and investments with a return below our weighted average cost of capital.

### ***Cash and Cash Equivalents***

Our cash and cash equivalents less bank overdrafts for the six months ended 30 June 2009, and the years ended 31 December 2008, 2007 and 2006 were as follows:

	Six months ended 30 June (unaudited)	Year ended 31 December (audited)		
	2009	2008	2007	2006
		(USD million)		
<b>Total</b> .....	<b><u>6,189</u></b>	<b><u>2,171</u></b>	<b><u>1,831</u></b>	<b><u>705</u></b>

For operational purposes, we hold cash and cash equivalents in the functional currencies of our operating companies. However, based on our most significant regions of operation, as of 30 June 2009, a significant amount of our cash and cash equivalents were held in the U.S. dollar (57.9% of total cash and cash equivalents), the real (17.9% of total cash and cash equivalents) and the euro (8.2% of total cash and cash equivalents). As of 31 December 2008, 34% of our cash and cash equivalents were held in the U.S. dollar, 31% were held in the real and 18% were held in the euro.

### ***Borrowings***

Pursuant to the long- and short-term financing commitments in the amount of USD 54.8 billion that we obtained in connection with the Anheuser-Busch acquisition, we drew down USD 53.8 billion for the closing of the acquisition, which significantly increased our level of indebtedness on a consolidated basis. For further information regarding our financing commitments in connection with the Acquisition, see "Item 10. Additional Information—C. Material Contracts—Financing the Anheuser-Busch Acquisition".

All of the USD 54.8 billion financing commitments entered into by us in connection with the Anheuser-Busch acquisition bear interest at variable rates, and, except as described below, we will be exposed to interest rate risk on any amounts utilised under these commitments. As of 30 June 2009, USD 31.4 billion of the financing commitments entered into by us under the variable rate senior debt facilities in connection with the Anheuser-Busch acquisition remained outstanding. In accordance with our dynamic interest rate hedging approach (see “Item 11. Quantitative and Qualitative Disclosures About Market Risk—Market Risk, Hedging and Financial Instruments—Interest Rate Risk”), we have entered into hedging arrangements with respect to a substantial portion of the amounts borrowed under these financing commitments for an initial three-year period. At the time of the Anheuser-Busch acquisition, the interest rate for an amount of up to USD 34.5 billion of the financing commitments had effectively been fixed at 3.875% per annum (plus applicable fixed spreads) for the period from 2009 to 2011. Since then, a portion of the hedging arrangement has been extended for an additional two-year period, and other amounts have been repaid.

These hedging arrangements include a series of forward U.S. dollar LIBOR fixed interest-rate swaps. As a result, effective from January 2009, the interest rates for an amount of up to USD 29.5 billion (under the USD 45 billion senior debt facilities agreement we entered into to finance the Anheuser-Busch acquisition) have effectively been fixed. The interest rate for USD 25 billion from Facilities C and D of these senior debt facilities has been fixed at a weighted average rate of 4.038% per annum (plus applicable fixed spreads) and the interest rate for USD 4.5 billion has been fixed as a pre-hedge of potential debt capital market issuance at 3.507% per annum (plus applicable fixed spreads), in each case for the period from 2009 to 2011. In addition, with respect to an amount of up to USD 7.4 billion of the USD 29.5 billion, the interest rates applicable during the subsequent period, from 2011 to 2013, have effectively been fixed at 2.85% per annum, plus applicable fixed spreads. These and other hedging arrangements we have entered into resulted in an increase in our trade and other payables for the period ended 30 June 2009.

Our borrowings are linked to different interest rates, both variable and fixed. As of 30 June 2009, after certain hedging and fair value adjustments, USD 11.0 billion, or 18.49%, of our interest-bearing financial liabilities (which include loans, borrowings and bank overdrafts) bore a variable interest rate, while USD 48.7 billion, or 81.51%, bore a fixed interest rate.

The senior facilities agreement requires us to abide by a specified interest cover ratio and leverage ratio which is tested semi-annually for the 12-month test period ending on the test date, beginning on 30 June 2009. The initial required interest cover ratio (which is the ratio of EBITDA, calculated in accordance with the senior facilities agreement, to net interest expense on a consolidated basis) is 2.5:1 and is stepped up incrementally during the term of the agreement to 3.0:1. The initial required leverage ratio (which is the ratio of total net debt to EBITDA, each calculated in accordance with the senior facilities agreement, on a consolidated basis) is 5.2:1 and is stepped down during the term of the agreement to 3.5:1.

The interest cover ratio is defined in the senior facilities agreement as the ratio of EBITDA to net interest expense in respect of any relevant period. EBITDA for purposes of the interest cover ratio under the senior facilities agreement is “EBITDA, as defined” adjusted for exceptional items, dividends or other profit distributions received in cash of non-consolidated entities, gains or losses of non-financial assets. For our definition of EBITDA, as defined see “Item 5. Operating and Financial Review—E. Results of Operations—Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008—EBITDA, as defined”. This measure of EBITDA reached USD 10.793 million as of 30 June 2009. Net interest expense means, in respect of the AB InBev Group and in relation to any period, interest expenses (as reported for the preceding 12-month period) minus interest income (as reported for the preceding 12-month period) and reached USD 2.485 million as of 30 June 2009. The interest coverage ratio as of 30 June 2009 was 4.34.

The leverage ratio is defined in the senior facilities agreement as the total net debt at the last day of the relevant period divided by the EBITDA for that period. Net debt for purposes of the leverage ratio under the senior facilities agreement is financial indebtedness excluding obligations owned under or in respect of shareholders' equity, deductions made of cash, cash equivalent investments and judicial deposits and was USD 52.955 million as of 30 June 2009. EBITDA for purposes of the leverage ratio calculation under the senior facilities agreement bears the same definition as that used in the interest cover ratio, further adjusted to add or subtract on a pro-forma basis over the preceding 12-month period the results of any entities or businesses acquired or sold during that period. This measure of EBITDA was USD 12.737 million as of 30 June 2009. The leverage ratio as of 30 June 2009 was 4.16.

Failure to comply with the covenants in the senior debt facility we entered into in connection with the Anheuser-Busch acquisition could have significant consequences on our financial condition and liquidity. Such non-compliance is an event of default under the facility and our lenders would have the right to accelerate the maturity of that debt. Such event of default may trigger cross-default clauses under other debt we have incurred resulting in further harm to our financial condition and liquidity. Conversely, compliance with the covenants in the senior debt facility may limit our operating flexibility, including by limiting our ability to engage in future acquisitions or development activities or to otherwise realise the value of our assets and opportunities fully because of the need to comply with the covenants. See "Item 2. Key Information—D. Risk Factors—Risks Relating to the Anheuser-Busch Acquisition—We will face financial risks due to our increased level of debt and challenging market conditions."

Further, upon the completion of the acquisition, Anheuser-Busch became part of our consolidated group and its outstanding indebtedness became part of our consolidated liabilities. Anheuser-Busch InBev SA/NV has also guaranteed the outstanding capital markets debt issued or guaranteed by Anheuser-Busch and may guarantee Anheuser-Busch's obligations under any guarantee provided by Anheuser-Busch of its subsidiaries' other debt obligations. As of 30 June 2009, the Anheuser-Busch obligations guaranteed by Anheuser-Busch InBev SA/NV amounted to USD 7,488 million.

Most of our other interest-bearing loans and borrowings are for general corporate purposes, based upon strategic capital structure concerns, although certain borrowing is incurred to fund significant acquisitions of subsidiaries, such as the borrowings to fund the Anheuser-Busch acquisition. Although seasonal factors affect the business, they have little effect on our borrowing requirements.

On 8 December 2005, InBev (as borrower), Brandbrew S.A., Cobrew SA/NV and InBev Belgium (as borrowers and guarantors) entered into a EUR 2.5 billion revolving loan facility with, among others, ABN AMRO Bank N.V., Calyon, Citigroup Global Markets Ltd and ING Belgium NV/SA (as bookrunners), Fortis Bank SA/NV (as facility agent) and certain banks and financial institutions (as original lenders). This facility can be used for general corporate purposes, including but not limited to acquisitions and, without having an obligation to do so, refinancing indebtedness of the AB InBev Group. This facility contains customary representations and warranties, covenants and events of default and is unsecured. As of 30 June 2009, USD 1,477 million remains available to be drawn under this facility. The final maturity date of this facility is 8 December 2012.

We have also established a Belgian commercial paper programme under which Anheuser-Busch InBev SA/NV and Cobrew NV/SA may issue and have outstanding at any time commercial paper notes up to a maximum aggregate amount of EUR 1.0 billion (USD 1.4 billion) or its equivalent in alternative currencies. The proceeds from the issuance of any such notes may be used for general corporate purposes. The notes may be issued in two tranches: Tranche A has a maturity of not less than seven and not more than 364 days from and including the day of issue, Tranche B has a maturity of not less than one year. As of 30 June 2009, we had borrowed approximately USD 370.3 million under the programme. Our ability to borrow additional amounts under the programme is subject to investor demand. If we are ever unable to borrow under this commercial programme, we may borrow



an additional amount, or refinance commercial paper as it becomes due, up to an amount of EUR 125 million (USD 174 million) under a committed special-purpose credit line or through the use of our other committed lines of credit.

Our net debt is denominated in various currencies, though primarily in the U.S. dollar, the euro, the Brazilian real and the Canadian dollar. Our policy is to have our subsidiaries incur debt in their functional currencies, through long-term or short-term borrowing arrangements, either directly in their functional currencies or indirectly through hedging arrangements, to the extent possible.

The currency of borrowing is driven by various factors in the different countries of operation, including a need to hedge against functional currency inflation, currency convertibility constraints, or restrictions imposed by exchange control or other regulations. In accordance with our policy aimed at achieving an optimal balance between cost of funding and volatility of financial results, we seek to match borrowing liabilities to functional currency cash flow, and may enter into certain financial instruments in order to mitigate currency risk. We have also entered into certain financial instruments in order to mitigate interest rate risks. For further details on our approach to hedging foreign currency and interest rate risk, see “Item 11. Quantitative and Qualitative Disclosures About Market Risk—Market Risk, Hedging and Financial Instruments”.

We have substantially increased our U.S. dollar liabilities as a result of U.S. dollar amounts borrowed and assumed in connection with the Anheuser-Busch acquisition. Following the acquisition, we adopted a hybrid currency matching model pursuant to which we may (i) match net debt currency exposure to cash flows in such currency, measured on the basis of EBITDA, as defined, adjusted for exceptional items, by swapping a significant portion of U.S. dollar debt to other currencies, such as Brazilian real (with a higher coupon), although this would negatively impact our profit and earnings due to the higher Brazilian real interest coupon, and (ii) use Anheuser-Busch’s U.S. dollar cash flows to service interest payments under our debt obligations. See “Item 11. Quantitative and Qualitative Disclosures About Market Risk—Market Risk, Hedging and Financial Instruments—Foreign Currency Risk” for further details of our hedging arrangements. For our definition of EBITDA, as defined, see “Item 5. Operating and Financial Review—E. Results of Operations—Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008—EBITDA, as defined”.

We were in compliance with all our debt covenants as of 30 June 2009. For further details regarding our total current and non-current liabilities, please refer to note 16 of our unaudited consolidated financial statements for the half-year ended 30 June 2009, and note 25 of our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

The following table sets forth the level of our current and non-current interest-bearing loans and borrowings as of 30 June 2009, and as of 31 December 2008 and 2007:

	Six months ended	Year ended	
	30 June (unaudited)	31 December (audited)	
	2009	2008	2007
	(USD million)		
Secured bank loans . . . . .	318	108	546
Unsecured bank loans . . . . .	36,333	50,553	6,064
Unsecured bond issues . . . . .	22,627	8,432	2,875
Secured other loans . . . . .	6	7	0
Unsecured other loans . . . . .	208	173	237
Secured bank facilities . . . . .	—	—	6
Finance lease liabilities . . . . .	51	53	22
<b>Total(1)</b> . . . . .	<b><u>59,543</u></b>	<b><u>59,326</u></b>	<b><u>9,750</u></b>

Note:

- (1) Total shown excludes USD 765 million of bank overdrafts in 2008 and USD 117 million in 2007.

The following table sets forth the contractual maturities of our interest-bearing liabilities as of 30 June 2009:

	Carrying	Less than				More than
	Amount(1)	1 year	1-2 years	2-3 years	3-5 years	5 years
	(USD million)					
Secured bank loans . . . . .	318	218	61	20	12	7
Unsecured bank loans . . . . .	36,333	2,599	5,814	13,573	14,172	175
Unsecured bond issues . . . . .	22,627	1,054	474	989	5,709	14,401
Secured other loans . . . . .	6	—	—	—	6	—
Unsecured other loans . . . . .	208	4	26	91	22	65
Finance lease liabilities . . . . .	51	5	5	4	2	35
<b>Total(2)</b> . . . . .	<b><u>59,543</u></b>	<b><u>3,880</u></b>	<b><u>6,380</u></b>	<b><u>14,677</u></b>	<b><u>19,923</u></b>	<b><u>14,683</u></b>

Notes:

- (1) “Carrying Amounts” refers to net book value as recognised in the balance sheet as per 30 June 2009.
- (2) Total shown excludes USD 150 million of bank overdrafts as of 30 June 2009.

The following table sets forth the contractual maturities of our interest-bearing liabilities as of 31 December 2008:

	Carrying Amount(1)	Less than 1 year	1-3 years	3-5 years	More than 5 years
	(USD million)				
Secured bank loans . . . . .	108	51	27	31	—
Unsecured bank loans . . . . .	50,553	10,723	25,444	14,261	125
Unsecured bond issues . . . . .	8,432	520	1,640	1,307	4,964
Secured other loans . . . . .	7	—	2	4	1
Unsecured other loans . . . . .	173	4	66	64	40
Finance lease liabilities . . . . .	53	4	9	4	35
<b>Total(2)</b> . . . . .	<b><u>59,326</u></b>	<b><u>11,302</u></b>	<b><u>27,188</u></b>	<b><u>15,671</u></b>	<b><u>5,165</u></b>

Notes:

- (1) “Carrying Amounts” refers to net book value as recognised in the balance sheet as per 31 December 2008.
- (2) Total shown excludes USD 765 million of bank overdrafts in 2008.

Please refer to note 30(c) of our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for a description of the currencies of our financial liabilities and a description of the financial instruments we use to hedge our liabilities.

### Credit Rating

Our credit rating from Standard and Poor’s is BBB+ for long-term obligations and A-2 for short-term obligations, and our credit rating from Moody’s Investors Service is Baa2 for long-term obligations. Credit ratings may be changed, suspended or withdrawn at any time and are not a recommendation to buy, hold or sell any of our or our subsidiaries’ securities.

### Capital Expenditures

We spent USD 508 million (net of proceeds from the sale of property, plant, equipment and intangible assets) during the six months ended 30 June 2009 on acquiring capital assets. Of this amount, approximately 72% was used to improve our production facilities, while 18% was used for logistics and commercial investments. Approximately 10% was used for improving administrative capabilities and purchase of hardware and software.

We spent USD 2,424 million in 2008 on acquiring capital assets. In 2008, out of the total capital expenditures, approximately 66% was used to improve our production facilities, while 24% was used for logistics and commercial investments. Approximately 10% was used for improving administrative capabilities and purchase of hardware and software.

We spent USD 1,969 million during 2007 on acquiring capital assets. Of our total capital expenditures in 2007, approximately 67% was used to improve our production facilities, 22% was used for logistics and commercial investments and approximately 11% was used for improving administrative capabilities and purchase of hardware and software.

We spent USD 1,528 million during 2006 on acquiring capital assets. Of our total capital expenditures in 2006, approximately 63% was used to improve our production facilities, 26% was used for logistics and commercial investments and approximately 11% was used for improving administrative capabilities and purchase of hardware and software.

## Investments

We acquired the Budweiser distribution rights in Paraguay for an amount of USD 24 million in April 2009 and we bought a Pepsi bottler in Bolivia for USD 27 million in March 2009.

During the first half of 2009, we also disposed of certain of our businesses. The three main disposals were the sales of InBev USA (also doing business under the name Labatt USA) and our interest in Tsingtao and Oriental Brewery.

- On 13 March 2009, we announced that we had completed the sale of InBev USA, the exclusive importer of Labatt branded beer in the U.S., to an affiliate of KPS Capital Partners, LP to satisfy requirements imposed by the U.S. Department of Justice in connection with its clearance of our acquisition of Anheuser-Busch.
- On 30 April 2009, we announced that we had completed the sale of 19.9% of Tsingtao to Asahi Breweries, Ltd. for USD 667 million. We used the net proceeds from this divestiture to repay part of the senior debt facilities we incurred to finance the Anheuser-Busch acquisition. On 8 May 2009, we announced that we had entered into an agreement with a private investor, Mr. Chen Fashu, to sell our remaining 7% stake in Tsingtao for USD 235 million. The sale was completed on 5 June 2009.
- On 24 July 2009, we completed the previously announced sale of Oriental Brewery, South Korea's second largest brewery, to an affiliate of KRR for USD 1.8 billion (equivalent to approximately KRW 2.3 trillion converted at the then-current spot rate of 1272.6 KRW per USD). We expect to continue our relationship with Oriental Brewery through the exchange of best practices, by granting Oriental Brewery exclusive licenses to distribute certain brands in South Korea including Budweiser, Bud Ice and Hoegaarden, and by having an ongoing interest in Oriental Brewery through an agreed earn-out. In addition, we will have the right, but not the obligation, to re-acquire Oriental Brewery five years after the closing of the transaction based on predetermined financial terms. The divestiture of Oriental Brewery is part of our ongoing deleveraging programme and allows us to repay debt incurred as a result of the Anheuser-Busch Acquisition. We expect the impact on recurring results to be immaterial.

In 2008, our expenditures on acquiring businesses were largely the result of the Anheuser-Busch acquisition, for which the total amount of funds required was approximately USD 54.8 billion and for which we recognised goodwill of USD 32.2 billion provisionally allocated primarily to our U.S. business on the basis of expected synergies. Aside from this acquisition, we spent USD 946 million during the course of 2008 on acquisitions of businesses and purchases of minority interests. We reached an agreement to purchase the Cintra brands in January 2008 and subsequently sold the Cintra brands at net carrying value in May 2008. We also acquired several local distributors throughout the world during 2008. These distributors were immediately integrated in our operations and goodwill on these transactions amounted to USD 85 million. We also received a USD 47 million cash inflow for the disposal of certain wholesalers in Western Europe and the partial collection of the remaining receivable from the sale of Immobrew in 2007. Our purchases of minority interests principally related to AmBev (through share buyback programmes), Zhejiang Shiliang Brewery Co., Ltd. and Quinsa. As a result of a share buy-back programme of AmBev shares during 2008, our percentage interest in AmBev increased from 61.01% to 61.75%. Other purchases of minority interests related to the buy-out of InBev Shiliang (Zhejiang) Brewery and to the closing of AmBev's tender offer for Quinsa shares, resulting in an increase of AmBev's economic interest in Quinsa to 99.83%. The total cash consideration for these purchases of minority interests amounted to USD 853 million, including USD 342 million for the repurchase of shares by AmBev. As the related subsidiaries were already fully consolidated, the purchases did not impact our profit, but reduced the minority interests and thus impacted the profit attributable to our equity holders.

During the course of 2007, we spent USD 1,836 million on acquisitions of businesses and purchases of minority interests. In 2007, our expenditures on acquiring businesses were largely the result of the acquisition of Lakeport (for an aggregate purchase price of just over CAD 201.4 million), Goldensand Comercio e Serviços Lda, the controlling shareholder of Cervejarias Cintra Ind. e Com. Ltda. (for a total transaction value of approximately USD 150 million), and several local distributors, while our purchases of minority interests principally related to the AmBev share buyback programmes (whereby 25.6 million AmBev shares were acquired for an amount of USD 1,544 million) and our share buyback programme under which we acquired 10.3 million of our shares for an amount of USD 821 million.

During the course of 2006, we spent USD 2,847 million on acquisitions of businesses and purchases of minority interests. Our expenditure on acquiring businesses in 2006 was principally directed towards the acquisition of Fujian Sedrin Brewery Co., Ltd. (for a total cash consideration of RMB 5,886 million, which was settled in U.S. dollars for USD 779 million) and the acquisition (through AmBev) of all Beverage Associates Corp.'s remaining shares in Quinsa (for a total purchase price of USD 1,237 million).

### Net Debt and Equity

We define net debt as non-current and current interest-bearing loans and borrowings and bank overdrafts minus debt securities and cash. Net debt is a financial performance indicator that is used by our management to highlight changes in our overall liquidity position. We believe that net debt is meaningful for investors as it is one of the primary measures our management uses when evaluating our progress towards deleveraging.

The following table provides a reconciliation of our net debt to the sum of current and non-current interest bearing loans and borrowings as of the dates indicated:

	<b>30 June (unaudited)</b>	<b>31 December (audited)</b>	
	<b>2009</b>	<b>2008</b>	<b>2007</b>
	(USD million)		
Non-current interest bearing loans & borrowings . . . . .	55,663	48,025	7,633
Current interest bearing loans & borrowings . . . . .	3,880	11,301	2,117
	<b>59,543</b>	<b>59,326</b>	<b>9,750</b>
Bank overdrafts . . . . .	150	765	117
Cash & cash equivalents . . . . .	(6,339)	(2,936)	(1,949)
Interest bearing loans granted (included within Trade and other receivables) . . . . .	(91)	(97)	(31)
Debt securities (included within Investment securities) . . . . .	(127)	(397)	(391)
<b>Total net debt</b> . . . . .	<b><u>53,136</u></b>	<b><u>56,661</u></b>	<b><u>7,497</u></b>

Our net debt decreased to USD 53,136 million as of 30 June 2009, from USD 56,661 million as of 31 December 2008. Apart from operating results net of capital expenditures, our net debt was impacted by dividend payments to our shareholders (USD 559 million), dividend payments to minority shareholders of AmBev (USD 94 million), the payment of previously unclaimed consideration to former Anheuser-Busch shareholders and the payment of other transaction costs associated with our acquisition (USD 508 million), offset by the net proceeds from the sale of our interest in Tsingtao (USD 901 million) and the impact of changes in foreign exchange rates (USD 640 million).

Our net debt increased to USD 56,661 million as of 31 December 2008, from USD 7,497 million as of 31 December 2007. Apart from operating results net of capital expenditures, our net debt was impacted by the net proceeds from the issue of share capital (USD 9,764 million), offset by the

acquisition of Anheuser-Busch and other business combinations (USD 52,251 million); our share buy-back programme (USD 1,044 million) and AmBev's share buy-back programme (USD 342 million); the purchase of minority interests of Quinsa and Zhejiang Shiliang (USD 432 million and USD 79 million, respectively); dividend payments (USD 2,922 million) and the impact of changes in foreign exchange rates.

Our net debt increased to USD 7,497 million as of 31 December 2007, from USD 7,326 million as of 31 December 2006. Our cash flow was positively impacted by higher cash flow from operating activities and lower cash flow from investments in 2007. Our net debt was decreased by the sale of real estate to Cofinimmo S.A. in Belgium and the Netherlands (USD 573 million in 2007), the sale of Dinkelacker-Schwaben Bräu GmbH & Co. KG (USD 30 million) and the impact of changes in foreign exchange rates, which, together with the impact of operating results net of capital expenditures, more than offset the increase in our net debt as a result of the acquisition of Lakeport Brewing Income Fund, Cervejarias Cintra Ind. e Com. Ltda. and certain Brazilian distributors (USD 260 million), our share buyback programme (USD 820 million), the AmBev share buyback programme (USD 1,544 million) and dividend payments (USD 1,052 million).

Consolidated equity attributable to our equity holders as at 30 June 2009 was USD 25,586 million, compared to USD 22,442 million at the end of 2008. The combined effect of the strengthening of the Brazilian real, the Canadian dollar, the euro, the Pound sterling, the Mexican peso, the South Korean won and the Ukrainian hryvnia and the weakening of the Argentinean peso, the Chinese yuan and the Russian ruble resulted in a positive foreign exchange translation adjustment of USD 1,320 million. Further details on equity movements can be found in our consolidated interim statement of changes in equity in our consolidated interim financial statements as of 30 June 2009, and for the six-month periods ended 30 June 2009 and 2008.

Consolidated equity attributable to our equity holders as at 31 December 2008 was USD 22,442 million, compared to USD 20,057 million at the end of 2007 primarily reflecting the capital increase as a result of the rights offering we completed in December 2008, which was partially offset by foreign exchange translation adjustments. The movement of the foreign exchange translation adjustment of USD 3.866 million is primarily the effect of the weakening of the closing rates of the Mexican peso, the Brazilian real, the Pound sterling, the Russian ruble, the South Korean won, the Ukrainian hryvnia and the Canadian dollar. Further details on equity movements can be found in note 23 to our audited consolidated financial statements as of, and for the year ended, 31 December 2008.

Consolidated equity attributable to our equity holders as at 31 December 2007 was USD 20,057 million, compared to USD 16,149 million at 31 December 2006, which included a positive foreign exchange translation adjustment of USD 1,985 million due mainly to the combined effect of the strengthening of the closing rates of the Brazilian real and the Canadian dollar and the weakening of the closing rates of the Argentinean peso, the Chinese yuan, the pound sterling, the Russian ruble, the South Korean won, and the Ukrainian hryvnia.

Note that further details on equity movements can be found in note 23 to our audited consolidated financial statements as of, and for the year ended, 31 December 2008.

#### ***Acquisition of Anheuser-Busch***

To finance the acquisition of Anheuser-Busch, we entered into a USD 45 billion senior debt facilities agreement (of which USD 44 billion was ultimately drawn) and a USD 9.8 billion bridge facility agreement, enabling us to consummate the acquisition, including the payment of USD 52.5 billion to shareholders of Anheuser-Busch, refinancing certain Anheuser-Busch indebtedness, payment of all transaction charges, fees and expenses and accrued but unpaid interest to be paid on

Anheuser-Busch's outstanding indebtedness, which together amounted to approximately USD 54.8 billion.

On 18 December 2008, we repaid the debt we had incurred under the bridge facility with the net proceeds of the rights offering and cash proceeds we received from pre-hedging the foreign exchange rate between the euro and the U.S. dollar in connection with the rights offering. The rights offering is described further below under “—Rights Offering”.

As of 30 June 2009, the amounts outstanding under our financing commitments under our USD 45 billion variable rate senior debt facilities entered into in connection with the Anheuser-Busch acquisition had been reduced to USD 31.4 billion.

The costs of the Anheuser-Busch acquisition totalled approximately USD 1.2 billion, of which USD 0.3 billion were allocated to goodwill, USD 0.1 billion related to the capital increase and USD 0.1 billion related to the senior and equity bridge facilities, commitment fees and equity bridge facility arrangement fees and are reported in the 2008 income statement and USD 0.7 billion related to the senior debt facility arrangement fees and will be taken in the income statement as an accretion expense over the remaining life time of the financing using the effective interest rate method.

### *January Notes Offering*

On 12 January 2009, we issued three series of notes in an aggregate principal amount of USD 5.0 billion, consisting of USD 1.25 billion aggregate principal amount of notes due 2014 (the “**January 2014 Notes**”), USD 2.5 billion aggregate principal amount of notes due 2019 (the “**January 2019 Notes**”) and USD 1.25 billion aggregate principal amount of notes due 2039 (the “**January 2039 Notes**”, and together with the January 2014 Notes and the January 2019 Notes, the “**January Notes**”). The January 2014 Notes, January 2019 Notes and January 2039 Notes bear interest at a rate of 7.20%, 7.75% and 8.20%, respectively. The net proceeds from the January Notes offering were used to repay USD 3.5 billion of the Facility B loan and USD 1.5 billion of the Facility A loan, both of which comprise part of the senior debt facilities agreement and which are described under “Item 10. Additional Information—C. Material Contracts—Financing the Anheuser-Busch Acquisition”.

### *Euro MTN Notes Offerings*

In the first half of 2009, we completed the issuance of eight series of notes, consisting of EUR 750 million aggregate principal amount of notes due 2013 (the “**2013 Euro Notes**”), EUR 750 million aggregate principal amount of notes due 2014 (the “**2014 Euro Notes**”), EUR 600 million aggregate principal amount of notes due 2017 (the “**2017 Euro Notes**”), EUR 50 million aggregate principal amount of notes due 2014 (the “**2014 FRN Notes**”), GBP 550 million aggregate principal amount of notes due 2024 (the “**2024 GBP Notes**”), Swiss Franc (CHF) 600 million aggregate principal amount notes due 2014 (the “**2014 CHF Notes**”), EUR 250 million aggregate principal amount of notes due June 2015 (the “**2015 EUR Notes**”) and GBP 750 million aggregate principal amount of notes due June 2017 (the “**2017 GBP Notes**” and together with the 2013 Euro Notes, the 2014 Euro Notes, the 2017 Euro Notes, the 2014 FRN Notes, the 2024 GBP Notes, the 2014 CHF Notes and the 2015 EUR Notes, the “**Euro MTN Notes**”). The 2013 Euro Notes, 2014 Euro Notes, 2017 Euro Notes, 2014 FRN Notes, 2024 GBP Notes 2014 CHF Notes, 2015 EUR Notes and the 2017 GBP Notes bear interest at a rate of 7.375%, 6.57%, 8.625%, 9.75%, 4.5%, 5.75% and 6.5%, respectively. The 2014 FRN Notes bear interest at a floating rate of 3 month EURIBOR plus 3.90%. The net proceeds from the 2013 Euro Notes, 2014 Euro Notes, 2017 Euro Notes, 2014 FRN Notes, 2024 GBP Notes and 2014 CHF Notes, as of 30 June 2009 were used to repay approximately USD 2.447 billion of the Facility A loan and approximately USD 1.1 billion of other short term indebtedness. For a description of the Facility A loan, see “Item 10. Additional Information—C. Material Contracts—Financing the Acquisition”.

### ***May Notes Offering***

On 14 May 2009, we issued three series of notes in an aggregate principal amount of USD 3.0 billion, consisting of USD 1.55 billion aggregate principal amount of notes due 2014 (the “May 2014 Notes”), USD 1.0 billion aggregate principal amount of notes due 2019 (the “May 2019 Notes”) and USD 0.450 billion aggregate principal amount of notes due 2039 (the “May 2039 Notes”, and together with the May 2014 Notes and the May 2019 Notes, the “May Notes”). The May 2014 Notes, May 2019 Notes and May 2039 Notes bear interest at a rate of 5.375%, 6.875% and 8.0%, respectively. The net proceeds from the May Notes offering were used to repay USD 2.977 billion of the Facility A loan, which comprises part of the senior debt facilities agreement and which are described under “Item 10. Additional Information—C. Material Contracts—Financing the Acquisition”.

### ***Rights Offering***

On 24 November 2008, we commenced an offering to existing shareholders of new shares without nominal value, each with a VVPR strip. The purpose of this share capital increase and offering of new shares was to refinance part of the bridge facility agreement upon which we drew in order to finance part of the consideration paid to shareholders of Anheuser-Busch in connection with the acquisition. Settlement of the rights offering occurred on 16 December 2008, with 986,109,272 new shares issued in exchange for an aggregate consideration of EUR 6.36 billion. Our new shares issued were of the same class as the previously existing shares and started trading on the regulated market of Euronext Brussels on 16 December 2008.

### ***Share Buy-Back Programmes***

As a result of share buy-back programmes of 2008 we acquired 12.7 million of our shares for an amount of USD 1,044 million and AmBev acquired 5 million AmBev shares for an amount of USD 349 million. Since the second quarter of 2008, as part of our strategy to deleverage, we have reduced share buy-backs conducted by us and our subsidiaries.



## H. CONTRACTUAL OBLIGATIONS AND CONTINGENCIES

### Contractual Obligations

The following table reflects certain of our contractual obligations, and the effect such obligations are expected to have on our liquidity and cash flows in future periods, as at 30 June 2009:

Contractual Obligations	Contractual cash flows(2)	Payment Due By Period			
		Less than 1 year	1-3 years	3-5 years	More than 5 years
		(USD million)			
Secured bank loans . . . . .	(357)	(236)	(93)	(19)	(9)
Unsecured bank loans . . . . .	(40,805)	(3,768)	(21,454)	(15,376)	(207)
Unsecured bond issues . . . . .	(42,229)	(2,704)	(4,569)	(8,385)	(26,571)
Secured other loans . . . . .	(9)	(1)	(2)	(6)	—
Unsecured other loans . . . . .	(220)	(7)	(127)	(24)	(62)
Finance lease liabilities . . . . .	(128)	(6)	(19)	(6)	(97)
Operating lease liabilities . . . . .	(2,271)	(248)	(406)	(362)	(1,255)
Bank overdraft . . . . .	(150)	(150)	—	—	—
Purchase commitments . . . . .	(3,229)	(1,825)	(1,294)	(43)	(67)
Trade & other payables . . . . .	(9,147)	(8,649)	(400)	(7)	(91)
<b>Total(1)</b> . . . . .	<b>(98,545)</b>	<b>(17,594)</b>	<b>(28,364)</b>	<b>(24,228)</b>	<b>(28,359)</b>

Notes:

- (1) “Total” amounts refer to non-derivative financial liabilities including interest payments.
- (2) The loan and bond issue contractual cash flow amounts presented above differ from the carrying amounts for these items in our financial statements in that they include our best estimates of future interest payable (not yet accrued) in order to better reflect our future cash flow position.

The following table reflects certain of our contractual obligations, and the effect such obligations are expected to have on our liquidity and cash flows in future periods, as at 31 December 2008:

Contractual Obligations	Contractual cash flows(2)	Payment Due By Period			
		Less than 1 year	1-3 years	3-5 years	More than 5 years
		(USD million)			
Secured bank loans . . . . .	(138)	(54)	(39)	(45)	—
Unsecured bank loans . . . . .	(56,306)	(12,834)	(27,123)	(16,203)	(146)
Unsecured bond issues . . . . .	(16,414)	(1,321)	(2,770)	(2,589)	(9,734)
Secured other loans . . . . .	(9)	—	(3)	(5)	(1)
Unsecured other loans . . . . .	(230)	(19)	(86)	(74)	(51)
Finance lease liabilities . . . . .	(132)	(8)	(16)	(9)	(99)
Operating lease liabilities . . . . .	(2,260)	(217)	(431)	(369)	(1,243)
Bank overdraft . . . . .	(765)	(765)	—	—	—
Purchase commitments . . . . .	(2,996)	(2,037)	(859)	(40)	(60)
Trade & other payables . . . . .	(8,773)	(8,370)	(304)	(25)	(74)
<b>Total(1)</b> . . . . .	<b>(88,023)</b>	<b>(25,625)</b>	<b>(31,631)</b>	<b>(19,359)</b>	<b>(11,408)</b>

Notes:

- (1) “Total” amounts refer to non-derivative financial liabilities including interest payments.
- (2) The loan and bond issue contractual cash flow amounts presented above differ from the carrying amounts for these items in our financial statements in that they include our best estimates of future interest payable (not yet accrued) in order to better reflect our future cash flow position.

Please refer to “—G. Liquidity and Capital Resources—Funding Sources—Borrowings” for further information regarding our short term borrowings and long-term debt.

Please refer to note 30 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008, and in particular to the discussions therein on “Liquidity Risk”, for more information regarding the maturity of our contractual obligations, including interest payments and derivative financial assets and liabilities.

Please refer to note 31 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for more information regarding our operating lease obligations.

Information regarding our pension commitments and funding arrangements is described in our Significant Accounting Policies and in note 26 to our audited consolidated financial statements. The level of contributions to funded pension plans is determined according to the relevant legislation in each jurisdiction in which we operate. In some countries there are statutory minimum funding requirements while in others we have developed our own policies, sometimes in agreement with the local trustee bodies. The size and timing of contributions will usually depend upon the performance of investment markets. Depending on the country and plan in question the funding level will be monitored periodically and the contribution amount amended appropriately. Consequently it is not possible to predict with any certainty the amounts that might become payable from 2010 onwards. In 2008 our employer contributions to defined benefit and defined contribution pension plans amounted to US\$224 million. Contributions to pension plans for 2009 are estimated to be around US\$273 million. This increase is predominantly attributable acquisition of Anheuser-Busch. Please refer to note 26 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further information on our employee benefit obligations.

### Collateral and Contractual Commitments

The following table reflects our collateral and contractual commitments for the acquisition of property, plant and equipment, loans to customers and other, as of 30 June 2009, and as of 31 December 2008, 2007 and 2006:

	Six months ended 30 June (unaudited)	Year ended 31 December (audited)		
	2009	2008	2007	2006
	(USD million)			
Collateral given for own liabilities . . . . .	506	561	642	533
Collateral and financial guarantees received for own receivables and loans to customers . . . . .	185	181	293	273
Contractual commitments to purchase property, plant and equipment . . . . .	190	196	349	303
Contractual commitments to acquire loans to customers . . . . .	214	230	268	246
Other commitments . . . . .	484	447	461	72

### Contingencies

We are subject to various contingencies with respect to tax, labour, distributors and other claims. Due to their nature, such legal proceedings and tax matters involve inherent uncertainties including, but not limited to, court rulings, negotiations between affected parties and governmental actions. To the extent that we believe these contingencies will probably be realised, a provision has been recorded in our balance sheet.

To the extent that we believe that the realisation of a contingency is possible (but not probable) and is above a materiality threshold of USD 70 million, we have disclosed the same in note 19 to our consolidated interim financial statements as of 30 June 2009 and for the six-month periods ended 30 June 2009 and 2008, and note 33 to our audited consolidated financial statements as of 31 December 2008 and 2007 and for the three years ended 31 December 2008).

## **I. OFF-BALANCE SHEET ARRANGEMENTS**

We do not have any off-balance sheet arrangements that have or are reasonably likely to have a material current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors. Please refer to “—H. Contractual Obligations and Contingencies—Collateral and Contractual Commitments” for a description of certain collateral and contractual commitments to which we are subject.

## **J. OUTLOOK AND TREND INFORMATION**

The overall environment remains challenging; we project full year cost of sales per hectoliter to remain in the low single-digits, and comparisons become increasingly difficult. That said, we expect to deliver on our synergy and cash flow generation goals, while at the same time driving focus brand growth through sales and marketing programmes that combine discipline and efficiency with innovation.

Looking out on the rest of the year, we have a number of initiatives and targets to achieve. We will continue to work hard to deliver on our 2009 commitments:

- Keeping Cost of Sales per hectoliter unchanged or limiting growth to low single digits for 2009;
- Capturing USD 1 billion of synergies from Anheuser-Busch in 2009 (with a goal of ultimately achieving aggregate synergies of USD 2.25 billion by the end of 2011);
- Releasing at least USD 500 million of working capital in the U.S. while continuing to strive for improvements at the former InBev;
- Maintaining pricing discipline in relevant markets while continuing to support our focus brands;
- Continuing to execute at least USD 7 billion in divestitures;
- Reducing capital expenditures by at least USD 1 billion from pro-forma 2008 while not compromising the quality of our products and the safety of our people;
- Enhancing the maturity and currency profile of our outstanding debt; and
- Optimising the effective tax rate of the combined company towards the 25-27% range.

## **ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES**

### **A. DIRECTORS AND SENIOR MANAGEMENT**

#### **Administrative, Management, Supervisory Bodies and Senior Management Structure**

Our management structure is a “one-tier” governance structure composed of our Board, a Chief Executive Officer responsible for our day-to-day management and an executive board of management chaired by our Chief Executive Officer.

## **Board of Directors**

### ***Role and Responsibilities, Composition, Structure and Organisation***

The role and responsibilities of our Board, its composition, structure and organisation are described in detail in our corporate governance statement (“**Corporate Governance Statement**”) which is available on our website:

[http://www.ab-inbev.com/go/corporate\\_governance/corporate\\_governance\\_statement](http://www.ab-inbev.com/go/corporate_governance/corporate_governance_statement).

Our Board may be composed of a maximum of 14 members. There are currently 13 directors, all of whom are non-executives.

Pursuant to a shareholders’ agreement in which certain of our key shareholders agree to hold certain of their interests in us through Stichting Anheuser-Busch InBev, a foundation organised under the laws of the Netherlands (the “**Stichting**”), the holder of the class B Stichting certificates and the holder of the class A Stichting certificates each have the right to nominate four of our directors (see “Item 7. Major Shareholders and Related Party Transactions—A. Major Shareholders”). The Stichting board of directors (which consists of eight directors, four of whom are appointed by the holder of the class B certificates and four of whom are appointed by the holder of the class A certificates) nominates four to six directors to our Board who are independent of shareholders, based on recommendations of our Compensation and Nominating Committee.

As a consequence, our Board is currently composed of four members nominated by Eugénie Patri Sébastien S.A. (which represents Interbrew’s founding Belgian families and holds the class A Stichting certificates), four members nominated by BRC S.à.R.L. (which represents the Brazilian families that were previously the controlling shareholders of AmBev and holds the class B Stichting certificates), four independent directors and August A. Busch IV. The independent directors are recommended by our Compensation and Nominating Committee, nominated by the Stichting board and are subsequently elected by our shareholders’ meeting (at which the Stichting, together with its related parties, has the majority of the votes). Our Board was enlarged to 13 members through the addition of the former Anheuser-Busch President and Chief Executive Officer, August A. Busch IV, following completion of the Anheuser-Busch acquisition, and we may further enlarge it to 14 members through the addition of one other former member of Anheuser-Busch’s board of directors.

Directors are appointed for a maximum term of three years. The upper age limit for the directors is 70, although exceptions can be made in special circumstances.

Independent directors on our Board are required to meet the following requirements of independence pursuant to our current Corporate Governance Statement. Such requirements are derived from but not fully identical to the requirements of Belgian company law (when legally required, we shall apply the criteria of independence provided by Belgian company law). The requirements contained in our Corporate Governance Statement are the following:

- not being an executive or managing director of us or an associated company, and not having been in such a position for the previous three years;
- not being an employee of us or an associated company and not having been in such a position for the previous three years;
- not receiving significant additional remuneration from us or an associated company apart from a fee received as non-executive director;
- not being the representative of any of our controlling shareholders or a shareholder with a shareholding of more than 10%, or a director or executive officer of such a shareholder;
- not having a significant business relationship with us or an associated company, either directly or as a partner, shareholder, director or senior employee of a body that has such a relationship;

- not being or having been within the last three years, a partner or an employee of our external auditor or the external auditor of an associated company;
- not being a close family member of an executive or managing director or of persons in the situations described above.

When an independent director has served on the Board for three terms, any proposal to renew his mandate as independent director will expressly indicate why the Board considers that his independence as a director is preserved.

Independent directors on our Board are also required to meet the criteria for independence set forth in Rule 10A-3 under the Exchange Act.

Based on the provisions of the new Belgian Corporate Governance Code of March 2009 and the Belgian Company Code, the requirements of independence have been modified and the criteria for determining whether a director is independent are now as follows :

- the director is not an executive or managing director of us or an associated company, and has not been in such a position for the previous five years;
- the director has not served for more than three successive terms as a non-executive director on our board;
- the director is not an employee of us or an associated company and has not been in such a position for the previous three years;
- the director does not receive significant additional remuneration or benefits from us or an associated company apart from a fee received as non-executive director;
- the director is not the representative of a controlling shareholder or a shareholder with a shareholding of more than 10%, or a director or executive officer of such a shareholder;
- the director does not have or has not had within the financial reported year, a significant business relationship with us or an associated company, either directly or as a partner, shareholder, director or senior employee of a body that has such a relationship;
- the director is not or has not been within the last three years, a partner or an employee of our external auditor or the external auditor of an associated company; and
- the director is not a close family member of an executive or managing director or of persons in the situations described above.

We plan to amend our Corporate Governance Statement as soon as practicable to reflect the new criteria under applicable Belgian and U.S. law related to director independence. In the meantime we believe that our current independent directors meet each of our current independence requirements, the new Belgian independence requirements and the independence requirements under Rule 10A-3 under the Exchange Act referred to above.

The appointment and renewal of all of our directors is based on a recommendation of the Compensation and Nominating Committee, and is subject to approval by our shareholders' meeting.

Our Board is our ultimate decision-making body, except for the powers reserved to our shareholders' meeting by law, or as specified in the articles of association.

Our Board meets as frequently as our interests require. In addition, special meetings of our Board may be called and held at any time upon the call of either the chairman of our Board or at least two directors. Board meetings are based on a detailed agenda specifying the topics for decision and those for information. Board decisions are made by a simple majority of the votes cast.

The composition of our Board is currently as follows:

<u>Name</u>	<u>Principal function</u>	<u>Nature of directorship</u>	<u>Initially appointed</u>	<u>Term expires</u>
August A. Busch IV . . . . .	Director	Non-executive	2008	2011
Jean-Luc Dehaene . . . . .	Independent director	Non-executive	2001	2010
Stéfan Descheemaeker . . . . .	Director	Non-executive, nominated by the holders of class A Stichting certificates	2008	2011
Peter Harf . . . . .	Independent director	Non-executive, Chairman of our Board	2002	2011
Marcel Herrmann Telles . . . . .	Director	Non-executive, nominated by the holders of class B Stichting certificates	2004	2010
Jorge Paulo Lemann . . . . .	Director	Non-executive, nominated by the holders of class B Stichting certificates	2004	2010
Arnoud de Pret Roose de Calesberg . . . . .	Director	Non-executive, nominated by the holders of class A Stichting certificates	1990	2011
Grégoire de Spoelberch . . . . .	Director	Non-executive, nominated by the holders of class A Stichting certificates	2007	2010
Kees J. Storm . . . . .	Independent director	Non-executive	2002	2011
Roberto Moses Thompson Motta .	Director	Non-executive, nominated by the holders of class B Stichting certificates	2004	2010
Alexandre Van Damme . . . . .	Director	Non-executive, nominated by the holders of class A Stichting certificates	1992	2010
Carlos Alberto da Veiga Sicupira . .	Director	Non-executive, nominated by the holders of class B Stichting certificates	2004	2010
Mark Winkelman . . . . .	Independent director	Non-executive	2004	2010

The business address for all of our directors is: Brouwerijplein 1, 3000 Leuven, Belgium.

**Mr. Busch IV** has held a variety of positions in Anheuser-Busch management, brewing, operations and marketing. He was born in 1964 and is a U.S. citizen. He holds an MBA from St. Louis University, a brewmaster's degree from the International Brewing Institute in Berlin and graduated magna cum laude with a bachelor's degree in finance from St. Louis University. He holds an honorary doctorate of business administration from Webster University.

**Mr. Dehaene** is an independent Board member. Born in 1940, he has served on the Board since 2001. He is an eminent Belgian politician and member of the European Parliament. He is also Chairman of the board of Dexia (Belgium) and a board member of Umicore, Thrombogenics and Lotus Bakeries (Belgium).

**Mr. Descheemaeker** is a representative of the main shareholders (nominated by Eugénie Patri Sébastien S.A., the holder of the class A Stichting certificates). Born in 1960, Mr. Descheemaeker joined Interbrew in 1996. He began his professional career with the Belgian Ministry of Finance, from where he moved on to Banque Paribas. A Belgian citizen, Mr. Descheemaeker holds a degree in Commercial Engineering from Solvay Business School, Brussels. At Interbrew he led Business Development and External Growth Strategy from 1996 to 2004. He was appointed Zone President U.S. & Latin America in September 2003. In January 2005 Mr. Descheemaeker became Zone President

Central & Eastern Europe. In December 2005 his responsibilities shifted to the Western European Zone and he was also appointed a member of the Convergence Committee. In January 2009, Mr. Descheemaeker was appointed Chief Financial Officer of Delhaize Group.

**Mr. Harf** is an independent Board member (Chairman). Born in 1946, he is a German citizen and Chairman of Coty, a global cosmetics group. He is also the Chairman and Chief Executive Officer of Joh. A. Benckiser SE and Deputy Chairman of the Reckitt Benckiser Group plc, the world's number one producer of household cleaning products.

**Mr. Herrmann Telles** is a representative of the main shareholders (nominated by BRC S.à.R.L., the holder of the class B Stichting certificates). Born in 1950, he has been a member of the board of directors of AmBev since 2000. Mr. Telles has a degree in economics from Universidade Federal do Rio de Janeiro, and attended the Owners/Presidents Management Programme at Harvard Business School.

**Mr. Lemann** is a representative of the main shareholders (nominated by BRC S.à.R.L., the holder of the class B Stichting certificates). Born in Brazil in 1939, he graduated from Harvard University, A.B. 1961. He founded and was senior partner of Banco de Investimentos Garantia S.A. in Brazil from 1971 to June 1998, when it was sold to Credit Suisse First Boston. Until early 2005 he was a director of The Gillette Company in Boston, Swiss Re in Zurich, Chairman of the Latin American Advisory Committee of the NYSE and director of Lojas Americanas, a Brazilian retailer. He resigned from these boards to concentrate on his beer investments with us. In 2004 Mr. Lemann aligned his AmBev beer interests with those of Interbrew of Belgium to help create InBev. He is also a board member of Fundação Estudar, provider of scholarships for Brazilians and a member of Harvard Business School's board of Dean's Advisors.

**Mr. de Pret Roose de Calesberg** is a representative of the main shareholders (nominated by Eugénie Patri Sébastien S.A., the holder of the class A Stichting certificates). Born in 1944, he graduated as a commercial engineer from the University of Leuven (Belgium) and has been one of our directors since 1990. He first joined the board of Brasseries Artois S.A. as "*Commissaire*" in the late seventies. From 1972 until 1978 Mr. de Pret served as Corporate Account Manager at Morgan Guaranty Trust Company of New York and from 1978 until 1981 he was Treasurer at the Cockerill-Sambre steel company (Belgium). Between 1981 and 1990 he held various finance positions with UCB (Belgium), first as Treasurer and then as Chief Financial Manager and member of the executive committee. In 1990 Mr. de Pret joined Société Générale de Belgique as the Corporate Finance Officer. From 1991 to 2000 he was a member of the executive committee of Union Minière (the company now known as Umicore) (Belgium), as well as Corporate Vice-President Finance, and in 1992 he became Chief Financial Officer. Today, Mr. de Pret holds several board and committee mandates: Delhaize Group (board and audit committee), Umicore (board and audit committee), Sibelco (board and audit committee), L'Integrale (board and finance committee), Euronext (supervisory board), Lesaffre & Cie (board and finance committee) and Sébastien Holding (chairman of the board).

**Mr. de Spoelberch** is a representative of the main shareholders (nominated by Eugénie Patri Sébastien S.A., the holder of the class A Stichting certificates). Born in 1966, he is a Belgian citizen and an active private equity shareholder. Recent activities include shared Chief Executive Officer responsibilities for Lunch Garden, the leading Belgian self-service restaurant chain. He is a member of the boards of several family-owned companies, such as Eugénie Patri Sébastien S.A., Verlinvest, Orpar (Remy Cointreau) and Cobehold (Cobepa). He holds an MBA from INSEAD, Fontainebleau France.

**Mr. Storm** is an independent Board member. Born in 1942, he is a Dutch citizen and is the retired chairman of the executive board of directors of AEGON, a life insurance group. He is also chairman of the supervisory board of KLM, the airline carrier of the Netherlands, vice-chairman of the supervisory board of PON Holdings, a member of the supervisory board of AEGON and a member of the board of

directors of Baxter Intl (member of the audit committee) and Unilever (chairman of the audit committee).

**Mr. Thompson Motta** is a representative of the main shareholders (nominated by BRC S.à.R.L., the holder of the class B Stichting certificates). Born in 1957. Mr. Thompson Motta is a founder and board member of GP Investments Ltd. (Bermuda) and is also a board member of Lojas Americanas S.A. and São Carlos S.A. He holds a degree in mechanical engineering from Pontificia Universidade Católica do Rio de Janeiro, and an MBA from the Wharton School of the University of Pennsylvania.

**Mr. Van Damme** is a representative of the main shareholders (nominated by Eugénie Patri Sébastien S.A., the holder of the class A Stichting certificates). Born in 1962, he held various operational positions within the AB InBev Group until 1991, including Head of Corporate Planning and Strategy. He has managed several private venture holding companies and currently is a director of Patri S.A. (Luxembourg). Mr. Van Damme holds a degree in Business Administration from the University of Brussels (Belgium).

**Mr. da Veiga Sicupira** is a representative of the main shareholders (nominated by BRC S.à.R.L., the holder of the class B Stichting certificates). Born in 1948, he has been Chairman of Lojas Americanas since 1981, where he served as chief executive officer until 1992. He has been a board member of Quilmes since 2002 and a member of the Board of Dean's Advisors of Harvard Business School since 1998.

**Mr. Winkelman** is an independent Board member. Born in 1946, he is a citizen of the Netherlands. He served as a Management Committee member of Goldman Sachs & Co. from 1988 to 1994, where he is now a Senior Director. He holds a degree in Economics from the Erasmus University in Rotterdam, and an MBA from the Wharton School at the University of Pennsylvania, where he is a trustee. Before joining Goldman Sachs & Co. in 1978, he served at the World Bank for four years as a senior investment officer.

#### ***General Information on the Directors***

In relation to each of the members of our Board, other than as set out below, we are not aware of (i) any convictions in relation to fraudulent offences in the last five years, (ii) any bankruptcies, receiverships or liquidations of any entities in which such members held any office, directorships, or partner or senior management positions in the last five years, or (iii) any official public incrimination and/or sanctions of such members by statutory or regulatory authorities (including designated professional bodies), or disqualification by a court from acting as a member of the administrative, management or supervisory bodies of an issuer or from acting in the management or conduct of the affairs of any issuer for at least the previous five years.

In October 2008, Messrs. Lemann, Telles and Sicupira were notified by the CVM, the Brazilian Securities Commission, that it has decided to initiate a formal regulatory inquiry against them regarding (i) the potential use of privileged information in relation to the trading of AmBev shares between May 2003 and March 2004 and (ii) the way certain information regarding AmBev was disclosed to the Brazilian market in March 2004. Messrs. Lemann, Telles and Sicupira believe that this inquiry is without merit and presented their defence on 7 November 2008. The file is now awaiting distribution to the board of directors of the CVM and the selection of one CVM director to act as rapporteur. In addition, on 6 May 2009, Messrs. Lemann, Telles and Sicupira learned that the CVM has decided to initiate a formal regulatory inquiry against them regarding the approval process of the InBev-AmBev transaction, as well as its disclosure to the market. Messrs. Lemann, Telles and Sicupira presented their defences on 17 August 2009. See "Item 8. Financial Information—A. Consolidated Financial Statements and Other Financial Information—Legal and Arbitration Proceedings—AmBev and its Subsidiaries—CVM".



No member of our Board has a family relationship with any other member of our Board or any member of our executive board of management.

Over the five years preceding the date of this Form 20-F, the members of our Board hold or have held the following main directorships (apart from directorships they have held with us and our subsidiaries) or memberships of administrative, management or supervisory bodies and/or partnerships:

<u>Name</u>	<u>Current</u>	<u>Past</u>
August A. Busch IV . . . . .	Grupo Modelo	Fedex Corp.
Jean-Luc Dehaene . . . . .	Umicore, Lotus Bakeries, Thrombogenics, Koning Boudewijn Stichting/Fondation Roi Baudouin and College of Europe, Dexia Bank SA/NV	Telindus and Domo
Stéfan Descheemaeker . . . . .	Eugénie Patri Sébastien S.A., the Stichting and Delhaize Group	—
Peter Harf . . . . .	Reckitt Benckiser, Coty, Labelux, DKMS Deutsche Knochenmarkspenderdatei and DKMS Americas	Brunswick
Marcel Herrmann Telles . . . . .	Harvard Business School's Board of Dean's Advisors, 3G Capital, Inc., Instituto de Desenvolvimento Gerencial—INDG, Fundação Estudar, Instituto Social Maria Telles and the Stichting	Lojas Americanas S.A., São Carlos Empreendimentos e Participações S.A., Editora Abril S.A. GP Investimentos and Instituto Veris—IBMEC São Paulo
Jorge Paulo Lemann . . . . .	Harvard Business School's Board of Dean's Advisors, 3G Capital, Inc., Fundação Estudar, Fundação Lemann, the Stichting and Instituto Veris— IBMEC São Paulo	Lojas Americanas S.A., São Carlos Empreendimentos e Participações S.A., GP Investimentos, The Gillette Company, Swiss Re, DaimlerChrysler (International Advisory Board), NYSE (Latin American Advisory Board)
Arnoud de Pret Roose de Calesberg . . . . .	Delhaize Group, Umicore, UCB, Sibelco, L'Intégrale Caisse Commune d'Assurances, Lesaffre & Cie, the Stichting, Eugénie Patri Sébastien S.A., Rayvax Société d'Investissement NV/ SA, Sébastien Holding S.A., Multifin S.A., IMCC S.A., Immobilière d'Halpinne S.A., Solières Conseil S.A., Amélie-Fin S.A., Adrien Invest S.C.R.L., Coqueray S.A., Euronext B.V., Comprendre et Parler ASBL and Fondation InBev Baillet- Latour ASBL	—

Name	Current	Past
Grégoire de Spoelberch . . . . .	Agemar S.A., Wernelin S.A., Fiprolux S.A., Eugénie Patri Sébastien S.A., the Stichting, G.D.S. Consult, Cobehold, Compagnie Benelux Participations, Vervodev, Wesparc, Groupe Josi(1), Financière Stockel(1), Immobilière du Canal(1), Lunch Garden Services(1), Lunch Garden(1), Lunch Garden Management(1), Lunch Garden Finance(1), Lunch Garden Concepts(1), HEC Partners(1), Q.C.C.(1), A.V.G. Catering Equipment(1), Immo Drijvers-Stevens(1), Elpo-Cuisinex Wholesale(1), Verlinvest(1) and Midi Developpement(1)	Atanor(1), Amantelia(1) and Demeter Finance(1)
Kees J. Storm . . . . .	Unilever N.V., Unilever Plc, Baxter International Inc., Pon Holdings B.V., AEGON N.V. and Koninklijke Luchtvaart Maatschappij N.V.	Royal Wessanen N.V. and Laurus N.V.
Roberto Moses Thompson Motta . . . . .	São Carlos Empreendimentos e Participações S.A., Lojas Americanas S.A., B2W Companhia Global do Varejo, 3G Capital, Inc., the Stichting and GP Investment Limited	Mcom Wireless Ltda. and LPDS Participações S.A.
Alexandre Van Damme . . . . .	Royal Sporting Club Anderlecht, the Stichting and Eugénie Patri Sébastien S.A.	
Carlos Alberto da Veiga Sicupira . . . . .	B2W Companhia Global do Varejo, São Carlos Empreendimentos e Participações S.A., Lojas Americanas S.A., 3G Capital, Inc., Instituto de Desenvolvimento Gerencial—INDG, Movimento Brasil Competitivo—MBC, Fundação Estudar, Fundação Brava, the Stichting and Instituto Veris—IBMEC São Paulo	ALL América Latina Logística S.A., GP Investimentos and Harvard Business School's Board of Dean's Advisors
Mark Winkelman . . . . .	Goldman, Sachs & Co. and University of Pennsylvania	Select Reinsurance, Ltd. and J.C. Flowers & Co.

Note:

(1) As permanent representative.

## Chief Executive Officer and Senior Management

### *Role and Responsibilities, Composition, Structure and Organisation*

Our Chief Executive Officer is responsible for our day-to-day management. He has direct responsibility for our operations and oversees the organisation and efficient day-to-day management of our subsidiaries, affiliates and joint ventures. Our Chief Executive Officer is responsible for the execution and management of the outcome of all of our Board decisions.

He is appointed and removed by our Board and reports directly to it.

Our Chief Executive Officer leads an executive board of management which comprises the Chief Executive Officer, seven global functional heads and six geographic business zone presidents.

The other members of executive board of management report to our Chief Executive Officer to enable our Chief Executive Officer to properly perform his duties of daily management.

Although exceptions can be made in special circumstances, the upper age limit for the members of our executive board of management is 65, unless their employment contract provides otherwise.

Our executive board of management currently consists of the following members:

<u>Name</u>	<u>Function</u>
Carlos Brito . . . . .	Chief Executive Officer
Felipe Dutra . . . . .	Chief Finance Officer
Claudio Braz Ferro . . . . .	Chief Supply Officer
Chris Burggraeve . . . . .	Chief Marketing Officer
Sabine Chalmers . . . . .	Chief Legal and Corporate Affairs Officer
Claudio Garcia . . . . .	Chief People and Technology Officer
Jo Van Biesbroeck . . . . .	Chief Strategy and Sales Officer
Tony Milikin . . . . .	Chief Procurement Officer
Alain Beyens . . . . .	Zone President Western Europe
Miguel Patricio . . . . .	Zone President Asia Pacific
Francisco Sá . . . . .	Zone President Central & Eastern Europe
Bernardo Pinto Paiva . . . . .	Zone President Latin America South
João Castro Neves . . . . .	Zone President Latin America North
Luiz Fernando Edmond . . . . .	Zone President North America

The business address for all of these executives is: Brouwerijplein 1, 3000 Leuven, Belgium.

**Carlos Brito** is our Chief Executive Officer. Born in 1960, Mr. Brito joined AmBev in 1989. His prior companies were Shell Oil and Daimler Benz. A Brazilian citizen, Mr. Brito holds a degree in Mechanical Engineering from the Federal University of Rio de Janeiro and an MBA from Stanford University. At AmBev, he held various positions in Finance, Operations and Sales, before being appointed Chief Executive Officer of AmBev in January 2004. Prior to his appointment as our Chief Executive Officer in December 2005, Mr. Brito was nominated Zone President North America when InBev was formed in August 2004.

**Felipe Dutra** is our Chief Financial Officer. Born in 1965, Mr. Dutra joined AmBev in 1990 from Aracruz Cellulose. A Brazilian citizen, Mr. Dutra holds a Major in Economics from Candido Mendes and an MBA in Controlling from the University of São Paulo. At AmBev, he held various positions in Treasury and Finance before being appointed General Manager of AmBev's subsidiary, Fratelli Vita. In 1999 Mr. Dutra was appointed AmBev's Chief Financial Officer; in January 2005 he became our Chief Financial Officer.

**Claudio Braz Ferro** is our Chief Supply Officer. Born in 1955, Mr. Braz Ferro joined AmBev in 1977. A Brazilian citizen, he holds a degree in industrial chemistry from the Federal University of Santa Maria, Brazil and he also studied brewing science at the Catholic University of Leuven/Louvain-La-Neuve, Belgium. At AmBev Mr. Braz Ferro held several key positions, including plant manager of the Skol brewery and industrial director of Brahma operations in Brazil. Mr. Braz Ferro also played a key role in structuring the supply organisation when Brahma and Antarctica combined to form AmBev in 2000. He was appointed our Chief Supply Officer on 1 January 2007.

**Chris Burggraeve** is our Chief Marketing Officer. A Belgian citizen, Mr. Burggraeve holds a degree in Applied Economics (International Business) from the Catholic University of Leuven, as well as a Masters in European Economics from the Centre Européen Universitaire in Nancy, France, and a TRIUM Global MBA (offered jointly by London School of Economics, NYU Stern and HEC Paris). Born in 1964, Mr. Burggraeve joined us as of November 2007 after over 12 years with The Coca-Cola Company, where he held a number of senior Marketing and General Management roles in various geographies across Europe and Eurasia, including most recently as Group Marketing Director for their European Union Group. Previously he worked for Procter & Gamble Benelux in Brand Management and Innovation. He began his career in consulting and technology start-up companies.

**Sabine Chalmers** is our Chief Legal and Corporate Affairs Officer. Born in 1965, Mrs. Chalmers joined us in December 2004 from Diageo plc, where she held a number of senior legal positions in various geographies since 1993, including as General Counsel for Diageo North America. Prior to Diageo, Mrs. Chalmers was an associate at the law firm of Lovells in London, specialising in mergers and acquisitions and in commercial property transactions. A German citizen, Mrs. Chalmers holds an LL.B. from the London School of Economics. She is qualified as a solicitor in England and is a member of the New York State Bar. She is responsible for all leadership and expertise with regard to all legal aspects of the operations and structure of the AB InBev Group and acts as secretary to our Board.

**Claudio Garcia** is our Chief People and Technology Officer. Born in 1968, Mr. Garcia joined AmBev as a trainee in 1991 after receiving a degree in Economics from the Federal University of Rio de Janeiro. A Brazilian citizen, Mr. Garcia held various positions in Finance and Operations before being appointed IT and Shared Services Director in 2002. Mr. Garcia took the position of our Chief Information & Services Officer in January 2005. In September 2006 Mr. Garcia was appointed Chief People and Technology Officer.

**Jo Van Biesbroeck** is our Chief Strategy and Sales Officer. Born in 1956, Mr. Van Biesbroeck joined Interbrew in 1978 after receiving a degree in Economics from the University of Leuven. A Belgian citizen, Mr. Van Biesbroeck's career at Interbrew has included various positions in Controlling and Finance. He became Senior Vice President Corporate Strategy in 2003; in December 2004, Mr. Van Biesbroeck was appointed Chief Strategy & Business Development Officer. He took up the position of Chief Strategy and Sales Officer in May 2006.

**Tony Milikin** is our Chief Procurement Officer. Born in 1961, Mr. Milikin joined us in May 2009 from MeadWestvaco, where he was Vice President, Supply Chain and Chief Purchasing Officer, based in Richmond, Virginia, since 2004. Mr. Milikin is a U.S. citizen. Prior to joining MeadWestvaco, Mr. Milikin held various purchasing and supply chain positions including Vice-President Purchasing and Supply Management for Sealy, Inc.; Senior Director, Purchasing, Transportation & Distribution for Monsanto; and Manager, Direct Material Sourcing for Alcon Laboratories. Mr. Milikin holds an undergraduate finance degree from the University of Florida and an MBA in Marketing from Texas Christian University in Fort Worth, Texas. Mr. Milikin was appointed Chief Procurement Officer in May 2009.

**Alain Beyens** is the Zone President Western Europe. Born in 1961, Mr. Beyens joined us in 1987. A Belgian citizen, Mr. Beyens holds a degree in Commercial Engineering from the Solvay Business

School (Brussels University—VUB) and an MBA from the University of Antwerp. He held various positions in Distribution and Sales before being appointed General Manager of InBev Belgium in 1999. In 2002 Mr. Beyens became Regional President BeNeFraLux and in 2005 Business Unit President InBev for Germany and associated markets, followed by the position of Zone President Central & Eastern Europe in January 2006. Mr. Beyens was appointed Zone President Western Europe in January 2008.

**Miguel Patricio** is the Zone President Asia Pacific. Born in 1966, Mr. Patricio joined AmBev in 1998. His prior companies included Philip Morris, The Coca-Cola Company in the U.S. and Johnson & Johnson in Brazil, Central America and the U.S. A Portuguese citizen, Mr. Patricio holds a degree in Business Administration from the São Paulo Business School. At AmBev Mr. Patricio was Vice President Marketing, before being appointed Vice President Marketing North America in 2005. Subsequently he took the position of Business Unit President for Belgium and Luxembourg and Zone President North America in January 2006. He was appointed Zone President Asia Pacific in January 2008.

**Francisco Sá** is the Zone President Central & Eastern Europe. Born in 1965, Mr. Sá joined AmBev in 1998. A Brazilian citizen, Mr. Sá holds a degree in Civil Engineering from UFBA and an MBA from UC Berkeley (USA). At AmBev he held senior roles including Direct Distribution Manager, Regional Sales Director and, since 2005, VP Soft Drinks for Latin America North (LAN). Mr. Sá was appointed Zone President Central & Eastern Europe in January 2008.

**Bernardo Pinto Paiva** is the Zone President Latin America South. Born in 1968, Mr. Pinto Paiva joined AmBev in 1991 as a management trainee. A Brazilian citizen, Mr. Pinto Paiva holds a degree in Engineering from UFRJ and an MBA from PUC, Rio de Janeiro. At AmBev he held leadership positions in Sales, as Head of Sales, but also in Supply, Distribution and Finance. Mr. Pinto Paiva was appointed Zone President North America in January 2008 and Zone President Latin America South on 8 October 2008 (effective upon closing of the Anheuser-Busch acquisition).

**João Castro Neves** is the Zone President Latin America North and AmBev's Chief Executive Officer. Born in 1967, Mr. Castro Neves joined AmBev in 1996. A Brazilian citizen, he holds a degree in engineering from Pontifícia Universidade Católica do Rio de Janeiro and an MBA from the University of Illinois. Mr. Castro Neves held positions in various departments such as Mergers and Acquisitions, Treasury, Investor Relations, Business Development, Technology and Shared Services. Mr. Castro Neves was AmBev's Chief Financial Officer and Investor Relations Officer before being appointed Zone President Latin America South on 1 January 2007 and Zone President Latin America North and AmBev's Chief Executive Officer on 8 October 2008 (effective upon closing of the Anheuser-Busch acquisition).

**Luiz Fernando Edmond** is the Zone President North America. Born in 1966, Mr. Edmond joined AmBev in 1990 after starting his professional career with Banco Nacional in Brazil. A Brazilian citizen, Mr. Edmond holds a degree in Production Engineering from the Federal University of Rio de Janeiro. At AmBev he held various positions in the Commercial area, in Operations and in Distribution. He was appointed our Zone President Latin America in January 2005 and Zone President North America on 8 October 2008 (effective upon closing of the Anheuser-Busch acquisition). In his role of Zone President North America, Mr. Edmond oversees all of our operations in the United States and Canada.

In connection with the Anheuser-Busch acquisition, we have made, and expect to continue to make, various appointments and modifications to the management in certain of our business zones and subsidiaries, including Anheuser-Busch. For instance, on 8 October 2008, we announced the appointment of David A. Peacock (who is not one of our directors nor a member of our executive board of management) as the president of Anheuser-Busch, effective upon closing of the Anheuser-Busch acquisition. Mr. Peacock manages all of our U.S. operations. Mr. Peacock previously served as Vice President of Marketing of Anheuser-Busch, Inc. and Chief Executive Officer of Wholesaler Equity

Development Corp., a wholly-owned subsidiary of Anheuser-Busch. Mr. Peacock began working with Anheuser-Busch in 1992 and has held positions in corporate planning, brand management, corporate media and retail sales promotion.

***General Information on the Members of the Executive Board of Management***

In relation to each of the members of the executive board of management, other than as set out below, we are not aware of (i) any convictions in relation to fraudulent offences in the last five years, (ii) any bankruptcies, receiverships or liquidations of any entities in which such members held any office, directorships, or partner or senior management positions in the last five years, or (iii) any official public incrimination and/or sanctions of such members by statutory or regulatory authorities (including designated professional bodies), or disqualification by a court from acting as a member of the administrative, management or supervisory bodies of an issuer or from acting in the management or conduct of the affairs of any issuer for at least the previous five years.

In May 2008, Mr. Dutra received a “warning” from the Administrative Appeal Council for the National Financial System of Brazil. A warning, which is the lightest sanction available under applicable Brazilian law, represents the conclusion by the Administrative Appeal Council that, in its view, a breach has occurred. No fine, or any other consequence, attaches to a warning, other than being deemed a repetitive offender in the event of another breach in the future (and, as such, being then potentially exposed to heavier sanctions than would normally be associated with such other breach). The warning relates to the reporting in the 2000 financial year financial statements of Polar (Industrias de Bebidas Antarctica Polar S.A., a Brazilian company that became a subsidiary of AmBev in 1999) of (i) the net balance (immaterial to AmBev and to Polar) of certain inter-company loans of Polar, and (ii) restatements and other adjustments required by the new statutory auditors of Polar after it became a subsidiary of AmBev to conform with AmBev’s accounting practices that increased the amount of certain reserves of Polar. Mr. Dutra, who had been appointed as an officer of Polar a few months before the relevant financial statement reporting has expressed his intention to challenge the warning in a court of law.

In October 2008, Mr. Dutra was notified by the CVM, the Brazilian Securities Commission, that it had decided to initiate a formal regulatory inquiry against him (i) in connection with the potential use of privileged information by Messrs. Lemann, Telles and Sicupira in relation to the trading of AmBev shares between May 2003 and March 2004 and (ii) the way certain information relating to AmBev was disclosed to the Brazilian market in March 2004. On 29 April 2009, the CVM published its decision accepting a settlement proposal with Mr. Felipe Dutra pursuant to which the regulatory inquiry will be closed without a decision on the merits, subject to the payment of 250,000 reais. The settlement proposal does not entail the recognition of any wrongdoing on the part of Mr. Dutra, whether express or implied, nor does it amount to an admission as to any of the alleged facts described in the regulatory inquiry. In addition, on 6 May 2009, Mr. Dutra learned that the CVM has decided to initiate a formal regulatory inquiry against him regarding the approval process for the InBev-AmBev transaction, as well as its disclosure to the market. Mr. Dutra presented his defence on 17 August 2009. See “Item 8. Financial Information—A. Consolidated Financial Statements and Other Financial Information—Legal and Arbitration Proceedings—AmBev and its Subsidiaries—CVM”.

No member of our executive board of management has any conflicts of interests between any duties he/she owes to us and any private interests and/or other duties.

No member of our executive board of management has a family relationship with any director or member of executive management.

Over the five years preceding the date of this Form 20-F, the members of the executive board of management have held the following main directorships (apart from directorships they have held with

us and our subsidiaries) or memberships of administrative, management or supervisory bodies and/or partnerships:

<u>Name</u>	<u>Current</u>	<u>Past</u>
Carlos Brito . . . . .	—	—
Felipe Dutra . . . . .	—	—
Claudio Braz Ferro . . . . .	—	—
Chris Burggraeve . . . . .	Executive Committee Member of World Federation of Advertisers	Operating partner in The Dellacorte Group LLC
Sabine Chalmers . . . . .	—	—
Claudio Garcia . . . . .	—	—
Jo Van Biesbroeck . . . . .	Director of Inno.com NV	—
Alain Beyens . . . . .	—	—
Tony Milikin . . . . .	—	Director of the Institute of Supply Management and Director of Supply Chain Council
Miguel Patricio . . . . .	—	—
Francisco Sá . . . . .	—	—
Bernardo Pinto Paiva . . . . .	—	—
João Castro Neves . . . . .	—	—
Luiz Fernando Edmond . . . . .	—	—

## B. COMPENSATION

### Introduction

Our compensation system has been designed and approved to help motivate high-performance. The goal is to deliver market-leading compensation, driven by both company and individual performance, and alignment with shareholders' interests by encouraging ownership of our shares. Our focus is on annual and long-term variable pay, rather than on base salary or fees.

### Share-Based Payment Plans

We currently have two primary share-based compensation plans, namely our long-term incentive plan (“**LTI**”), established in 1999 and our share-based compensation plan (“**Share-Based Compensation Plan**”), established in 2006. Persons eligible to receive awards under the LTI receive a portion of their compensation in the form of warrants. Persons eligible to receive awards under the Share-Based Compensation Plan receive a portion of their compensation in the form of shares and, if they so choose, options.

In addition to the LTI and Share-Based Compensation Plan, from time to time we make exceptional grants to our employees and employees of our subsidiaries or grants of shares or options under plans established by us or by certain of our subsidiaries.

### *Long-Term Incentive Plan or LTI*

Since 1999, we have regularly issued warrants (*droits de souscription/warrants*, or rights to subscribe for newly issued shares) under our LTI for the benefit of our directors and, until 2006, for the benefit of members of our executive board of management and other senior employees. Since 2007, members of our executive board of management and other employees are no longer eligible to receive warrants under the LTI, but instead receive a portion of their compensation in the form of shares and options granted under our Share-Based Compensation Plan. See “—Share-Based Compensation Plan” below. Only our directors continue to be eligible to receive a portion of their compensation in the form of LTI

warrants. Such grants are made annually at our shareholders' meeting on a discretionary basis upon recommendation of our Compensation and Nominating Committee. See “—C. Board Practices—Information about Our Committees—The Compensation and Nominating Committee”.

Each LTI warrant gives its holder the right to subscribe for one newly issued share. Shares subscribed for upon the exercise of LTI warrants are ordinary registered Anheuser-Busch InBev SA/NV shares. Holders of such shares have the same rights as any other registered shareholder. The exercise price of LTI warrants is equal to the average price of our shares on the regulated market of Euronext Brussels during the 30 days preceding their issue date. LTI warrants granted in the years prior to 2007 (except for 2003) have a duration of 10 years. From 2007 onwards (and in 2003) LTI warrants have a duration of 5 years. LTI warrants are subject to a vesting period ranging from one to three years. Except as a result of the death of the holder, LTI warrants may not be transferred. Forfeiture of a warrant occurs in certain circumstances when the holder leaves our employment.

The table below provides an overview of all of the warrants outstanding under our LTI as at 30 June 2009:

LTI Plan	Issue date of warrants	Expiry date of warrants	Number of warrants granted(1)	Number of warrants outstanding		Number of warrants outstanding	
				Exercise price	Exercise price	Exercise price	Exercise price
			(in millions)	Unadjusted(2)		As adjusted as a result of rights offering(3)	
				(in millions)	(in EUR)	(in millions)	(in EUR)
1	29 June 1999	28 June 2009	1.301	0	14.23	0	8.90
2	26 October 1999	26 October 2009	0.046	0	13.76	—	—
3	25 April 2000	24 April 2010	2.425	0.040	11.64	0.096	7.28
4	31 October 2000	30 October 2010	0.397	0	25.02	0.030	15.64
5	13 March 2001	12 March 2011	1.186	0	30.23	0.193	18.90
6	23 April 2001	22 April 2011	0.343	0.032	29.74	0.053	18.59
7	4 September 2001	3 September 2011	0.053	0	28.69	0.010	17.94
8	11 December 2001	10 December 2011	1.919	0.048	28.87	0.375	18.05
9	13 June 2002	12 June 2012	0.245	0.040	32.70	0.031	20.44
10	10 December 2002	9 December 2012	3.464	0.074	21.83	0.384	13.65
11	29 April 2003	28 April 2008	0.066	0	19.51	—	—
12	27 April 2004	26 April 2014	3.881	0.132	23.02	0.754	14.39
13	26 April 2005	25 April 2015	2.544	0.140	27.08	1.093	16.93
14	25 April 2006	24 April 2016	0.688	0.124	38.70	0.331	24.20
15	24 April 2007	23 April 2012	0.120	0.120	55.41	—	—
16	29 April 2008	28 April 2013	0.120	0.120	58.31	—	—
17	28 April 2009	27 April 2014	1.199(4)	1.200	21.72	—	—
	<b>Total</b>		<b>19.995</b>	<b>2.070</b>		<b>3.350</b>	

Notes:

- (1) The number of warrants granted reflects the number of warrants originally granted under the LTI plan, plus the number of additional warrants granted to holders of those warrants as a result of adjustment resulting from our rights offering in December 2008, as described in more detail below. The number of warrants remaining outstanding from such grants, and their respective exercise prices, are shown separately in the table based on whether or not the relevant warrants were adjusted in connection with our rights offering in December 2008.
- (2) Entries in the “Unadjusted” columns reflect the number of warrants outstanding, and the exercise price of such warrants, in each case that were not adjusted as a result of our rights offering in December 2008, as described in more detail below.



- (3) Entries in the “adjusted” columns reflect the adjusted number of warrants outstanding, and the adjusted exercise price of such warrants as a result of our rights offering in December 2008, as described in more detail below.
- (4) 984,203 of the 1,199,203 warrants granted on 28 April 2009 were granted to persons whose outstanding warrants were not adjusted as a result of our rights offering in December 2008 to compensate such persons for the effects of this non-adjustment as described in more detail below.

As of 30 June 2009, the total number of warrants granted under the LTI plans, including the additional warrants granted to compensate for the effects of the December 2008 rights offering, is 19.995 million. As of 30 June 2009, of the 5.420 million outstanding warrants, 3.874 million were vested.

The LTI terms and conditions provide that, in the event that a corporate change decided by us and having an impact on our capital has an unfavourable effect on the exercise price of the LTI warrants, their exercise price and/or the number of our shares to which they give rights will be adjusted to protect the interests of their holders. Our rights offering in December 2008 constituted such a corporate change and triggered an adjustment. Pursuant to the LTI terms and conditions, we determined that the most appropriate manner to account for the impact of the rights offering on the unexercised warrants was to apply the “ratio method” as set out in the NYSE Euronext “Liffe’s Harmonised Corporate Action Policy”, pursuant to which both the number of warrants and their exercise price were adjusted on the basis of a  $\{(P-E)/P\}$  ratio where “E” represented the theoretical value of the December 2008 rights and “P” represented the closing price of our shares on Euronext Brussels on the day immediately preceding the beginning of the relevant rights subscription period. The unexercised warrants were adjusted on 17 December 2008, the day after the closing of the rights offering. Based on the above “ratio method”, we used an adjustment ratio of 0.6252. The adjusted exercise price of the warrants equals the original exercise price multiplied by the adjustment ratio. The adjusted number of warrants equals the original number of warrants divided by the adjustment ratio. In total, 1,615,453 new warrants were granted pursuant to the adjustment.

The adjustment was not applied to warrants owned by persons that were directors at the time the warrants were granted. In order to compensate such persons, an additional 984,203 warrants were granted under the LTI grant on 28 April 2009, as authorised by our 2009 shareholders’ meeting. The table above reflects the adjusted exercise price and adjusted number of warrants.

For additional information on the LTI warrants held by members of our Board of Directors and members of our executive board of management, see “—Compensation of Directors and Executives”.

### ***Share-Based Compensation Plan***

In 2006, we launched a new Share-Based Compensation Plan under which members of our executive board of management and certain other senior employees are granted bonuses.

Pursuant to the Share-Based Compensation Plan, half of each eligible employee’s bonus is settled in our shares. These shares must be held for three years (that is, the shares are fully owned by the employee from the date of grant but are subject to a lock-up of three years and failure to comply with the lock-up results in forfeiture of any matching options granted under the plan as described below). These shares are valued at their market price at the time of grant.

Pursuant to the Share-Based Compensation Plan, eligible employees may elect to receive the other half of their bonus in cash or they may invest all or half of it in our shares. These shares must be held for five years. If an eligible employee voluntarily agrees to defer receiving part of their bonus by electing to invest in such shares, they will receive matching options (that is, rights to acquire existing shares) that will become vested after five years, provided that certain predefined financial targets are met or exceeded. These targets will be met if our return on invested capital less our weighted average

cost of capital over a period of three to five years exceeds certain pre-agreed thresholds. The number of matching options received is determined based on the proportion of the remaining 50% of the eligible employee's bonus that he invests in such shares. For instance, if an eligible employee invests all of the remaining 50% of his bonus in our shares, he will receive a number of options equal to 4.6 times the number of shares he purchased, based on the gross amount of the bonus invested. If the eligible employee instead chooses to receive 25% of his bonus in cash and invests the remaining 25% in our shares, he will receive a number of options equal to 2.3 times the number of shares he purchased, based on the gross amount of the bonus invested.

The shares granted and purchased under the Share-Based Compensation Plan are ordinary registered Anheuser-Busch InBev SA/NV shares. Holders of such shares have the same rights as any other registered shareholder, subject, however, to a three-year or five-year lock-up period, as described above.

In addition, the shares granted and purchased under the Share-Based Compensation Plan are:

- entitled to dividends paid as from the date of granting; and
- granted and purchased at market price at the time of granting. Nevertheless, our Board of Directors may, at its sole discretion, grant a discount on the market price.

The matching options granted under the Share-Based Compensation Plan have the following features:

- The exercise price is set equal to the market price of our shares at the time of granting;
- Options cannot be repriced;
- Options have a maximum life of 10 years and an exercise period that starts after five years, subject to financial performance conditions to be met at the end of the third, fourth or fifth year following the granting;
- Upon exercise, each option entitles the option holder to one share;
- Upon exercise, holders of options may be entitled to receive from us a cash payment equal to the dividends we have declared since the options were granted; and
- Specific restrictions or forfeiture provisions apply in case of termination of service.
- Except as a result of the death of the holder, options granted under the Share-Based Compensation Plan may not be transferred.

The table below gives an overview of the matching options that have been granted under the Share-Based Compensation Plan that were outstanding as at 30 June 2009:

<u>Issue Date</u>	<u>Number of bonus shares granted</u>	<u>Number of matching options granted</u>	<u>Number of matching options outstanding</u>	<u>Exercise price</u>	<u>Expiry date of options</u>
	(in millions)	(in millions)	(in millions)	(in EUR)	
27 April 2006 . . . . .	0.28	0.98	0.739	24.78	26 April 2016
2 April 2007 . . . . .	0.44	1.42	1.155	33.59(1)	1 April 2017
3 March 2008 . . . . .	0.42	1.66	1.550	34.34	2 March 2018
6 March 2009 . . . . .	0.16	0.40	0.381	20.49	5 March 2019
<b>Total</b> . . . . .	<b>1.30</b>	<b>4.46</b>	<b>3.825</b>		

Note:

(1) Certain matching options granted in April 2007 have an exercise price of EUR 33.79.

As of 30 June 2009, of the 3.825 million outstanding matching options, none were vested.

The Share-Based Compensation Plan terms and conditions provide that, in the event that a corporate change decided by us and having an impact on our capital has an unfavourable effect on the exercise price of the matching options, the exercise price and/or number of our shares to which the options relate will be adjusted to protect the interests of the option holders. Our December 2008 rights offering constituted such a corporate change and triggered an adjustment. Pursuant to the Share-Based Compensation Plan terms and conditions, the unexercised matching options were adjusted in the same manner as the unexercised LTI warrants (see “—Long-Term Incentive Plan” above), and 1.37 million new matching options were granted in 2008 in connection with this adjustment. The table above reflects the adjusted exercise price and number of options.

#### ***Exchange of Share-Ownership Programme***

The combination with AmBev provided us with a unique opportunity to share best practices within our group and from time to time involves the transfer of certain members of AmBev’s senior management to us. In order to encourage management mobility and ensure that the interests of these managers are fully aligned with our interests, the Board approved a programme that aims at facilitating the exchange by these managers of their AmBev shares for our shares. Under the programme, AmBev shares can be exchanged for our shares based on the average share price of both the AmBev and our shares on the date the exchange is requested. A discount of 16.66% is granted in exchange for a five-year lock-up period for the shares and provided that the manager remains in service during this period.

Under the programme, members of our executive board of management exchanged AmBev shares for 531,649 of our shares in 2008.

In total, members of our senior management exchanged AmBev shares for a total of 0.9 million of our shares in 2008 (1.8 million in 2007 and 1.5 million in 2006). The fair value of these transactions amounted to approximately USD 11 million in 2008 (USD 25 million for 2007 and USD 13 million for 2006).

#### ***Anheuser-Busch Exceptional Options and Share Grants***

In April 2009, we granted 5,926,090 options to employees of Anheuser-Busch, with an estimated fair value of approximately USD 53 million. Each option will give the grantee the right to purchase one of our existing shares. The exercise price of each option is EUR 23.00 which corresponds to the fair market value of our shares at the time the options were granted. The options will expire on 31 October 2013. One third of the options will become exercisable on 1 November 2009, the second third of the options will become exercisable on 1 November 2010 and the last third of the options will become exercisable on 1 November 2011. Special forfeiture rules apply should the grantee leave us.

In April 2009, we sold approximately 600,000 of our existing outstanding shares to approximately 110 executives of Anheuser-Busch. The shares were sold at their fair market value, less a discount of 16.66% in exchange for a five-year lock-up period applying to such shares. The discount is only granted if the executive remains in service until the end of the lock-up period.

#### ***2008 Exceptional Grant***

In order to reinforce our high-performance culture, we granted, shortly after the completion of the Anheuser-Busch acquisition, 28,412,642 stock options to approximately 40 executives of Anheuser-Busch InBev SA/NV, Anheuser-Busch and AmBev, including our Chief Executive Officer and the other current members of our executive board of management. We believe that the selected executives will help to successfully integrate Anheuser-Busch and InBev, which will underpin our ability to quickly

deleverage. This grant was confirmed by our 2009 annual shareholders' meeting in accordance with the principles and provisions of the Belgian Corporate Governance Code. The fair value of the options is approximately USD 233 million.

One half of the stock options have a duration of 10 years as from granting and vest on 1 January 2014. The other half of the stock options have a duration of 15 years as from granting and vest on 1 January 2019. The exercise of the stock options is subject, among other things, to the condition that we meet a performance test. This performance test will be met if our net debt/EBITDA, as defined (adjusted for exceptional items) ratio falls below 2.5 before 31 December 2014. For our definition of EBITDA, as defined, see "Item 5. Operating and Financial Review—E. Results of Operations—Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008—EBITDA, as defined". Except as a result of death of the holder, the stock options may not be transferred.

Our Chief Executive Officer was granted 3,253,358 options and the other members of our executive board of management were granted an aggregate of 9,326,286 options under the exceptional grant. The exercise price of the options is EUR 10.32, which corresponds to the fair market value of the shares at the time of the option grants, as adjusted for the rights offering that took place in December 2008.

### ***2009 Exceptional Grant***

Under authorization of our 2009 annual shareholders' meeting we offered, on 30 April 2009, a maximum number of 5,000,000 options to approximately 50 executives of the AB InBev Group, none of whom are members of our executive board of management. Each option will give the grantee the right to purchase one of our existing shares. The exercise price of each option will correspond to the fair value of our shares at the time of granting of the options. The options will have a duration of 10 years as from granting and will become exercisable on 1 January 2014. The exercise of the options will be subject, among other things, to the condition that we meet a performance test. This performance test will be met if our net debt/EBITDA, as defined (adjusted for exceptional items) ratio falls below 2.5 before 31 December 2013. For our definition of EBITDA, as defined, see "Item 5. Operating and Financial Review—E. Results of Operations—Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008—EBITDA, as defined". Specific forfeiture rules will apply in the case of employment termination. The fair value of the offered options was USD 47 million.

### ***Fair Value of Our Warrants and Options***

The fair value of the warrants and options under all of the plans and other grants detailed above is estimated at the relevant grant date, using a binomial Hull model, modified to reflect the International Financial Reporting Standards 2 Share-based Payment requirement that assumptions about forfeiture before the end of the vesting period cannot impact the fair value of the option.

We expense the fair value of the warrants and options over the vesting period. When granted, the LTI warrants granted in 2009 in respect of 2008 had a fair value of approximately USD 16.3 million and the Share-Based Compensation Plan matching options granted in 2009 in respect of 2008 had a fair value of approximately USD 5.9 million. When granted, the LTI warrants granted in 2008 in respect of 2007 had a fair value of approximately USD 3 million and the Share-Based Compensation Plan matching options granted in 2008 in respect of 2007 had a fair value of approximately USD 36 million.

The weighted average fair value of all of the warrants and options under all of the plans and other grants detailed above and the assumptions used in applying the option pricing model for the grants made in 2007, 2008 and 2009 were as follows:

(Amounts in U.S. dollars unless otherwise indicated)	Six months ended	Year ended	
	30 June 2009	2008	2007
Weighted average fair value of warrants and options granted . . . . .	13.33	38.17	31.15
Share price(1) . . . . .	25.36	90.58	77.59
Average exercise price . . . . .	18.25	86.62	72.53
Expected volatility . . . . .	34%	24%	20%
Expected dividends . . . . .	0.76%	0.16%	0.16%
Risk-free interest rate . . . . .	3.49%	4.47%	4.47%

Note:

- (1) 2009 share price based on the weighted average price of our shares on Euronext Brussels in the acceptance period for the various warrant and options grants. The periods ran from 6 March 2009 and 23 June 2009; 2008 share price based on the average price of our shares on Euronext Brussels in the period between 3 March 2008 and 30 April 2008; 2007 share price based on the average price of our shares on Euronext Brussels in the period between 2 April 2007 and 30 May 2007.

Since the acceptance period of the warrants and options is two months, the fair value was determined as the average of the fair values calculated on a weekly basis during the two month offer period.

Expected volatility is based on historical volatility calculated using 1,410 days of historical data. A binomial Hull model assumes that all employees would immediately exercise their warrants and options if our share price is 2.5 times above the exercise price.

The aggregate total number of our options and warrants outstanding under all the plans and other grants described above has developed as follows:

Million Options and Warrants	Six months ended	Year ended		
	30 June 2009	2008	2007	2006
Options and warrants outstanding at start of period . . . . .	8.8	6.3	7.6	10.9
Options and warrants issued during the period . . . . .	35.9(1)	1.1	1.0	1.2
Options and warrants exercised during the period . . . . .	(0.8)	(1.2)	(1.6)	(3.4)
Options and warrants forfeited during the period . . . . .	(0.3)	(0.4)	(0.7)	(1.1)
Additional options and warrants granted during the period as a result of the December 2008 rights issue . . . . .	—	3.0	—	—
<b>Options and warrants outstanding at end of period . . . . .</b>	<b>43.6</b>	<b>8.8</b>	<b>6.3</b>	<b>7.6</b>

Note:

- (1) Comprises 1,199,203 warrants granted to directors under the LTI plan (see “—Long-Term Incentive Plan or LTI”), 400,797 matching options granted to members of the executive board of management and senior employees under the share-based compensation plan (see “—Share-Based Compensation Plan”), 5,926,090 exceptional options granted to former Anheuser-Busch employees (see “—Anheuser-Busch Exceptional Options and Share Grants”) and 28,412,642 options granted under the exceptional grant (see “—2008 Exceptional Grant”).

The weighted average exercise price of our outstanding options and warrants is as follows:

	Six months ended	Year ended 31 December	
	30 June 2009	2008	2007
	(Amounts in U.S. dollars)		
Warrants and options outstanding at start of period . . . . .	34.42	46.50	35.48
Granted during the period (pre December 2008 rights issue) . . . . .	18.16	76.92	79.38
Granted during the period (adjustment factor) . . . . .	—	32.87	—
Forfeited during the period . . . . .	37.30	56.63	45.00
Exercised during the period . . . . .	20.72	32.76	35.52
Outstanding at the end of the period . . . . .	21.46	34.42	46.50
Exercisable at the end of the period . . . . .	23.90	23.66	36.39

### ***AmBev Option Programme***

Under an equivalent 5-year cliff vesting plan (that is, options become fully exercisable after 5 years and do not vest progressively over time), AmBev issued 0.5 million options during the second quarter of 2009 for which the fair value amounted to approximately USD 27 million and 0.8 million options during the second quarter of 2008 for which the fair value amounted to approximately USD 35 million. During the second half of 2007, AmBev performed a reverse stock split in the ratio of 100:1. Consequently the 2007 figures in the table below have been restated to reflect the impact of this adjustment. The fair value of the options and assumptions used in applying a binomial option pricing model for the grants made by AmBev in 2009, 2008 and 2007 are as follows:

(Amounts in U.S. dollars unless otherwise stated)	Six months ended	Year ended 31 December	
	30 June 2009	2008	2007
Fair value of options granted . . . . .	33.94	44.51	25.03
Share price . . . . .	50.18	71.48	61.83
Exercise price . . . . .	49.95	71.48	61.83
Expected volatility . . . . .	48%	33%	26%
Risk-free interest rate . . . . .	11.8%	12.50%	10.60%

### **Compensation of Directors and Executives**

Unless otherwise specified, all compensation amounts in this section are gross of tax.

#### ***Board of Directors***

Our directors receive fixed compensation in the form of annual fees and supplemental fees for physical attendance at Board committee meetings or supplemental Board meetings, and variable compensation in the form of LTI warrants. The compensation of our directors for each year is set annually at our shareholders meeting.

#### **Board compensation in 2008**

In 2008, the base annual fee for our directors was EUR 67,000 (USD 99,090) based on attendance at 10 Board meetings. The base supplement for each additional physical Board meeting or for each Committee meeting attended was EUR 1,500 (USD 2,218). Since 1999, we have also regularly issued warrants under the LTI plan for the benefit of our Board members. See “—Share-Based Payment Plans—Long-Term Incentive Plan or LTI” for a description of the LTI plan. In 2008, the base grant amounted to 9,000 LTI warrants.

The fees and warrants received by the Chairman of our Board in 2008 were double the respective base amounts. The Chairman of the Audit Committee was granted fees and warrants in 2008 which were 30% higher than the respective base amounts. All other directors received the base amount of fees and warrants. We do not provide pensions, medical benefits or other benefit programmes to directors.

The table below provides an overview of the fixed and variable compensation that our directors received in 2008.

<u>Name</u>	<u>Number of Board meetings attended</u>	<u>Annual fee for Board meetings</u>	<u>Fees for Committee meetings</u>	<u>Total fee</u>	<u>Number of warrants granted in 2008(1)</u>
		<u>(EUR)</u>	<u>(EUR)</u>	<u>(EUR)</u>	
August A. Busch IV(2) . . . . .	3	5,583	0	5,583	0
Allan Chapin(3) . . . . .	3	22,333	3,000	25,333	9,000
Jean-Luc Dehaene . . . . .	20	67,000	12,000	79,000	9,000
Stéfan Descheemaeker(4) . . . . .	18	44,667	4,500	49,167	0
Peter Harf . . . . .	21	134,000	22,500	156,500	18,000
Marcel Herrmann Telles . . . . .	21	67,000	30,000	97,000	9,000
Jorge Paulo Lemann . . . . .	21	67,000	7,500	74,500	9,000
Arnoud de Pret Roose de Calesberg . . . . .	21	67,000	27,000	94,000	9,000
Grégoire de Spoelberch . . . . .	22	67,000	9,000	76,000	9,000
Kees J. Storm . . . . .	18	87,100	24,000	111,100	11,700
Roberto Moses Thompson Motta . . . . .	20	67,000	7,500	74,500	9,000
Alexandre Van Damme . . . . .	22	67,000	9,000	76,000	9,000
Carlos Alberto da Veiga Sicupira . . . . .	18	67,000	9,000	76,000	9,000
Mark Winkelman . . . . .	20	67,000	7,500	74,500	9,000
<b>All directors as group . . . . .</b>		<b><u>896,683</u></b>	<b><u>172,500</u></b>	<b><u>1,069,183</u></b>	<b><u>119,700</u></b>

Notes:

- (1) Warrants were granted under the LTI in April 2008. See “—Share-Based Payment Plans— Long-Term Incentive Plan or LTI”. The warrants have an exercise price of 58.31 euro per share, have a term of 5 years and vest over a 3-year period.
- (2) Member of our Board from 18 November 2008.
- (3) Mr. Chapin’s mandate was not renewed at our 2008 annual shareholders’ meeting, and he retired from the Board on 29 April 2008.
- (4) Member of our Board from 29 April 2008.

#### **Board compensation in 2009**

For 2009, the base annual fee for our directors remains unchanged at EUR 67,000 (USD 99,090) based on attendance at 10 Board meetings. The base supplement for each additional physical Board meeting or for each Committee meeting attended was set at EUR 1,500 (USD 2,218). The base LTI grant for 2009 was set at 15,000 warrants. The Chairman of our Board will receive fees and warrants in 2009 that are double the respective base amounts. The Chairman of the Audit Committee will receive fees and warrants in 2009 that are 30% higher than the respective base amounts. All other directors will receive the base amount of fees and warrants in 2009.

## Warrants and options held by directors

The following table sets forth information regarding the number of LTI warrants granted to the Board as a group during the past three years (based on membership on the date of issuance of the warrants).

<u>Issuance date</u>	<u>Number of warrants granted</u>	<u>Offer date</u>	<u>Exercise price in euro</u>
25 April 2006 . . . . .	124,035	2006	38.70
24 April 2007 . . . . .	119,700	2007	55.41
29 April 2008 . . . . .	119,700	2008	58.31
28 April 2009 . . . . .	215,000	2009	21.72

The table below sets forth, for each of our current directors, the number of LTI warrants they owned as of 30 June 2009:

	<u>LTI 17(1)</u>	<u>LTI 16</u>	<u>LTI 15</u>	<u>LTI 14</u>	<u>LTI 13</u>	<u>LTI 12</u>	<u>LTI 10</u>	<u>LTI 9</u>	<u>LTI 8</u>	
<u>Grant date</u>	<u>28 April 2009</u>	<u>29 April 2008</u>	<u>24 April 2007</u>	<u>25 April 2006</u>	<u>26 April 2005</u>	<u>27 April 2004</u>	<u>10 Dec. 2002</u>	<u>13 June 2002</u>	<u>11 Dec. 2001</u>	
<u>Expiry date</u>	<u>28 April 2014</u>	<u>29 April 2013</u>	<u>24 April 2012</u>	<u>25 April 2016</u>	<u>26 April 2015</u>	<u>27 April 2014</u>	<u>10 Dec. 2012</u>	<u>13 June 2012</u>	<u>11 Dec. 2011</u>	<u>Total options</u>
August A.										
Busch IV(2) . . . . .	15,000	0	0	0	0	0	0	0	0	15,000
Dehaene . . . . .	85,928	9,000	9,000	8,269	9,364	11,016	11,016	0	8,100	151,693
de Pret Roose de										
Calesberg . . . . .	70,365	9,000	9,000	8,269	9,364	11,016	0	8,100	0	125,114
Harf . . . . .	62,274	18,000	18,000	8,269	9,364	0	0	0	0	115,907
Lemann . . . . .	43,343	9,000	9,000	8,269	9,364	0	0	0	0	78,976
Thompson Motta . . . . .	43,343	9,000	9,000	8,269	9,364	0	0	0	0	78,976
Sicupira . . . . .	43,343	9,000	9,000	8,269	9,364	0	0	0	0	78,976
de Spoelberch . . . . .	20,395	9,000	0	0	0	0	0	0	0	29,395
Storm . . . . .	80,660	11,700	11,700	8,269	9,364	11,016	11,016	0	0	143,725
Telles . . . . .	43,343	9,000	9,000	8,269	9,364	0	0	0	0	78,976
Van Damme . . . . .	70,365	9,000	9,000	8,269	9,364	11,016	0	8,100	0	125,114
Winkelman . . . . .	43,343	9,000	9,000	8,269	9,364	0	0	0	0	78,976
<b>Strike price (EUR) . . . . .</b>	<b>21.72</b>	<b>58.31</b>	<b>55.41</b>	<b>38.70</b>	<b>27.08</b>	<b>23.02</b>	<b>21.83</b>	<b>32.70</b>	<b>28.87</b>	

Notes:

- (1) The number of warrants granted under the 2009 LTI plan to current directors includes 421,702 of the 984,203 warrants that were granted on 28 April 2009 to compensate for warrants that were not adjusted to take account of the effects of our December 2008 rights offering. See “—Share-based Payment Plans—Long-Term Incentive Plan or LTI” for more details.
- (2) Member of our Board from 18 November 2008.

Stéfan Descheemaeker left our executive board of management and was appointed a non-executive director on 29 April 2008. In his former role as a member of our executive board of management, Mr. Descheemaeker received both LTI warrants and matching options under the Share-Based Compensation Plan. As he was not a director when he received the warrants and options in the table below, the amount and strike price of his LTI warrants and options received under the Share-Based



Compensation Plan were adjusted as described in “—Share-Based Payment Plans”. The table below sets forth, for Mr. Descheemaeker, the number of LTI warrants he owned as of 30 June 2009:

<u>Plan</u>	<u>Issue date</u>	<u>Expiry date</u>	<u>Number outstanding</u>	<u>Exercise price (in EUR)</u>
LTI 6(1) . . . . .	23 April 2001	22 April 2011	31,030	18.59
LTI 8(1) . . . . .	11 December 2001	10 December 2011	55,982	18.05
LTI 9(1) . . . . .	13 June 2002	12 June 2012	27,991	20.44
LTI 10(1) . . . . .	10 December 2002	9 December 2012	95,969	13.65
LTI 13(1) . . . . .	26 April 2005	25 April 2016	80,577	16.93
Matching Options				
2006(2) . . . . .	27 April 2006	26 April 2013	54,909	24.78
LTI 17(1) . . . . .	28 April 2009	27 April 2014	15,000	21.72
<b>Total . . . . .</b>			<b><u>361,458</u></b>	

Notes:

- (1) Warrants granted under the LTI. See “—Share-Based Payment Plans—Long-Term Incentive Plan or LTI”.
- (2) Matching options granted under the Share-Based Compensation Plan. See “—Share-Based Payment Plans—Share-Based Compensation Plan”.

#### **Board share ownership**

The table below sets forth the number of our shares directly owned by our directors as at 30 June 2009:

<u>Name</u>	<u>Number of our shares held(1)</u>	<u>% of our outstanding shares</u>
August A. Busch IV(2) . . . . .	31,000	<1%
Jean-Luc Dehaene . . . . .	216	<1%
Stéfan Descheemaeker(3) . . . . .	84,243	<1%
Peter Harf . . . . .	527,880	<1%
Marcel Herrmann Telles . . . . .	0	0%
Jorge Paulo Lemann . . . . .	0	0%
Arnoud de Pret Roose de Calesberg . . . . .	31,200	<1%
Grégoire de Spoelberch . . . . .	707,800	<1%
Kees J. Storm . . . . .	0	0%
Roberto Moses Thompson Motta . . . . .	0	0%
Alexandre Van Damme . . . . .	228	<1%
Carlos Alberto da Veiga Sicupira . . . . .	0	0%
Mark Winkelman . . . . .	0	0%

Notes:

- (1) Under the rules of the SEC, certain of our directors may also be deemed to own beneficially shares held by certain of our major shareholders: the Stichting, Eugénie Patri Sébastien S.A., and BRC S.à.R.L. See “Item 7. Major Shareholders and Related Party Transactions—A. Major Shareholders”.
- (2) Member of our Board from 18 November 2008.
- (3) Stéfan Descheemaeker left our executive board of management and was appointed a non-executive director on 29 April 2008.

### ***Executive Board of Management(1)***

The main elements of our executive remuneration are (i) base salary, (ii) bonus, (iii) sign-in bonus, (iv) post-employment benefits and (v) other compensation.

The focus of our executive remuneration policy is on annual and long-term variable pay, rather than on base salary. Base salaries are aligned to mid-market levels. Short- and long-term performance targets are linked to both short- and long-term incentives.

Through our Share-Based Compensation Plan, executives who demonstrate personal financial commitment to us by investing (all or part of) their annual bonus in our shares will be rewarded with the potential for significantly higher long-term compensation.

Our executive compensation and reward programs are overseen by our Compensation and Nominating Committee. It submits recommendations on the compensation of our Chief Executive Officer to the Board for approval. Upon the recommendation of our Chief Executive Officer, the Compensation and Nominating Committee also submits recommendations on the compensation of the other members of our executive management board to our Board for approval. Such submissions to our Board include recommendations on the annual targets and corresponding bonus scheme.

Our full executive remuneration policy is disclosed in our Corporate Governance Statement.

#### **Base Salary**

In order to ensure alignment with market practice, once a year the base salaries of members of our executive board of management are reviewed versus benchmarks in relevant industries and geographies that have been collected by independent providers. Executives' base salaries are intended to be aligned to mid-market levels for the appropriate market.

In 2008, our Chief Executive Officer earned a fixed salary of EUR 1.02 million (USD 1.51 million). The other members of our executive board of management earned an aggregate base salary of EUR 5.7 million (USD 8.4 million).

#### **Bonuses**

Bonuses for members of our executive board of management are designed to encourage executives to drive our short- to medium-term performance. We believe that our company and business zone targets are stretched, but achievable, and relate to more than one year to ensure high levels of sustained performance. Below a specified threshold, no bonus is earned, but for really outstanding performance, the bonus could be at upper quartile level (and even beyond) of the appropriate reference market. Even when company or entity targets are achieved, the actual payout of the bonus will also depend on the respective executive's performance relative to individual targets.

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(1) Figures in this section may differ from the figures in the notes to our consolidated financial statements for the following reasons: (i) figures in this section are figures gross of tax, while figures in the notes to our consolidated financial statements are reported as "cost for the Company"; (ii) the split "short-term employee benefits" vs. "share-based compensation" in the notes to our consolidated financial statements does not correspond to the split "fixed salary" vs. "variable pay" in this section. Short-term employee benefits in the notes to our consolidated financial statements include the base salary and 50% of the bonus. Share-based compensation includes 50% of the bonus (portion paid in shares) and certain non-cash elements, such as the fair value of the options granted, which is based on financial pricing models; and (iii) the scope for the reporting is different as the figures in the notes to our consolidated financial statements also contain the remuneration of executives who left during the year, while figures in this section only contain the remuneration of executives who were in service at the end of the reporting year.

As described under “—Share-Based Payment Plans—Share-Based Compensation Plan”, 50% of the bonus for each member of our executive board of management is delivered in the form of our shares to be held for three years. At the option of the respective executive, the remaining part of the bonus may be further deferred and will be matched with options on our shares.

Bonuses are generally paid annually in arrears after publication of our full year results. From 2009, however, bonuses may be paid out semi-annually at the discretion of the Board based on the achievement of semi-annual targets. In such cases, the first half of the respective bonus is paid immediately after publication of our half year results and the second half of the bonus is paid after publication of our full year results.

For 2008, since certain targets for our performance were not achieved, our Chief Executive Officer did not earn a bonus. Only certain members of our executive board of management earned a bonus, which amounted to EUR 1.85 million (USD 2.74 million) in aggregate. The 2008 bonus decision was based on our performance in 2008 compared to targets set for the year 2008 for our EBITDA, as defined (adjusted for exceptional items) growth, volume growth, market share growth and cost savings and on the performance of our executives compared to their individual targets. For our definition of EBITDA, as defined see “Item 5. Operating and Financial Review—E. Results of Operations—Six Months Ended 30 June 2009 Compared to Six Months Ended 30 June 2008—EBITDA, as defined”. As a result, under our Share-Based Compensation Plan in 2009 (corresponding to the bonus awarded for 2008 performance), the only member of our executive board of management to acquire our bonus shares and receive matching options was Miguel Patricio, who received 26,872 bonus shares and 80,765 matching options. The offer date for such matching options was 6 March 2009 and the exercise price is EUR 20.49. For additional information on the Share-Based Compensation Plan, see “—Share-Based Payment Plans—Share-Based Compensation Plan”. The other members of our executive board of management to receive a bonus in 2008 were Joao Castro Neves and Bernardo Pinto Paiva, who received their bonus under the AmBev option programme: see “—Share-Based Payment Plans—AmBev Option Programme”.

The following table sets forth information regarding the number of our shares and matching options granted to our Chief Executive Officer and the other members of our executive board of management under our Share-Based Compensation Plan in 2008 (corresponding to the bonus awarded

for 2007 performance). The offer date for all such matching options was 3 March 2008 and the exercise price is EUR 34.34.

<u>Name</u>	<u>InBev shares acquired in 2008</u>	<u>Matching options granted in 2008</u>
Carlos Brito—Chief Executive Officer . . . . .	47,683	229,219
Alain Beyens . . . . .	15,831	0
Chris Burggraeve . . . . .	6,549	24,091
Sabine Chalmers . . . . .	11,763	68,791
Stéfan Descheemaeker(1) . . . . .	743	0
Felipe Dutra . . . . .	18,312	88,031
Claudio Braz Ferro . . . . .	15,186	73,002
Claudio Garcia . . . . .	16,972	81,590
Miguel Patricio . . . . .	12,892	61,974
Jo Van Biesbroeck . . . . .	8,954	0
Francisco Sá . . . . .	1,525	7,335
João Castro Neves . . . . .	—	—
Luiz Fernando Edmond . . . . .	—	—
Bernardo Pinto Paiva . . . . .	—	—

Note:

- (1) Stéfan Descheemaeker left the executive board of management and was appointed a non-executive director on 29 April 2008.

As a consequence of the rights offering that took place in December 2008, the exercise price and the number of options held by members of the executive board of management were adjusted according to the ratio method proposed by Euronext Liffe in order to compensate for the dilutive effect of such rights offering. The adjustment ratio was 0.6252. The adjusted exercise price of the options equals the original exercise price multiplied by the adjustment ratio. The adjusted number of options equals the original number of subscription rights divided by the adjustment ratio. The exercise price and number of options granted indicated above have been adjusted for the effects of the December 2008 rights offering.

### **Sign In Bonus**

Newly-hired members of the executive board of management may be granted a right to purchase our shares at the time the bonus is next granted to senior employees, upon recommendation to the Board of the Compensation and Nominating Committee. The purchase price of such shares will be the market price of our shares at the time the next bonus is granted under our Share-Based Compensation Plan. We will then grant these newly-hired executives a number of options equal to 2.3 times the number of shares so purchased. These options have the same features as matching options granted under the Share-Based Compensation Plan. See “—Share-Based Payment Plans—Share-Based Compensation Plan”.

### **Post-Employment Benefits**

We sponsor various post-employment benefit plans world-wide. These include pension plans, both defined contribution plans and defined benefit plans, and other post-employment benefits. See note 26 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for further details on our employee benefits.

*Defined contribution plans.* For defined contribution plans, we pay contributions to publicly or privately administered pension funds or insurance contracts. Once the contributions have been paid, we have no further payment obligation. The regular contribution expenses constitute an expense for the year in which they are due. For 2008, our defined contribution expenses amounted to USD 17 million compared to USD 7 million for 2007.

*Defined benefit plans.* We contribute to 72 defined benefit plans, of which 57 are retirement plans and 15 are medical cost plans. Most plans provide benefits related to pay and years of service. In 2008, the deficit under our defined benefit plans increased to USD 2,921 million with the Anheuser-Busch benefit plans contributing a deficit of USD 2,181 million. We expect to contribute approximately USD 273 million to our defined benefit plans in 2009.

Our executives participate in our pension schemes in either Belgium or their home country. These schemes are in line with predominant market practices in the respective geographic environments.

Our Chief Executive Officer participates in a defined contribution plan. Our annual contribution to his plan amounts to approximately EUR 36,000 (USD 53,241). The total amount we had set aside to provide pension, retirement or similar benefits for members of our executive board of management in the aggregate as of 30 June 2009 was USD 1 million, as compared to USD 3 million as of 31 December 2008. See note 20 to our unaudited consolidated interim financial statements for the six months ended 30 June 2009 and note 34 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

#### **Other Compensation**

We also provide executives with life and medical insurance and perquisites and other benefits that are competitive with market practice in the markets where such executives are employed. In addition, the members of our executive board of management enjoy certain expatriate perquisites such as a housing allowance in accordance with local market practice.

#### **Employment Agreements and Termination Arrangements**

Our executives' employment and termination arrangements are in line with legal requirements and/or jurisprudential practice.

We appointed Carlos Brito to serve as our Chief Executive Officer starting as of 1 March 2006. In the event of termination of his employment other than on the grounds of serious cause, Mr. Brito is entitled to a termination indemnity of 12 months of remuneration and, provided he is eligible for it, a pro-rated performance bonus for the year of his termination.

## Warrants and Options owned by Executives

The table below sets forth the number of LTI warrants and matching options owned by the members of our executive board of management as of 30 June 2009 under the LTI and the Share-Based Compensation Plan.

	Matching options 2009(1)	Matching options 2008(1)	Matching options 2007(1)	Matching options 2006(1)	LTI 13(2)	LTI 12(2)	LTI 8(2)	LTI 5(2)	
<u>Grant date</u>	6 March 2009	3 March 2008	2 April 2007	27 April 2006	26 April 2005	27 April 2004	11 Dec. 2001	13 March 2001	
<u>Expiry date</u>	6 March 2019	3 March 2018	2 April 2017	27 April 2016	26 April 2015	27 April 2014	11 Dec. 2011	13 March 2011	Total options
Carlos Brito . . . . .	0	229,219	222,057	46,742	0	0	0	0	498,018
Sabine Chalmers . . . . .	0	68,791	75,197	19,503	95,170	51,184	0	0	309,845
Alain Beyens . . . . .	0	0	0	9,211	0	0	0	0	9,211
Jo Van Biesbroeck . . . . .	0	0	0	47,438	95,170	143,955	55,982	32,470	375,015
Felipe Dutra . . . . .	0	88,031	109,733	118,452	0	0	0	0	316,216
Claudio Garcia . . . . .	0	81,590	82,959	73,792	0	0	0	0	238,341
Claudio Ferro . . . . .	0	73,002	23,652	0	0	0	0	0	96,654
Chris Burggraeve . . . . .	0	24,091	0	0	0	0	0	0	24,091
Tony Milikin . . . . .	0	0	0	0	0	0	0	0	0
Miguel Patricio . . . . .	80,765	61,974	0	0	0	0	0	0	142,739
Francisco Sá . . . . .	0	7,335	0	0	0	0	0	0	7,335
João Castro Neves . . . . .	0	0	0	0	0	0	0	0	0
Luiz Fernando Edmond . . . . .	0	0	0	0	0	0	0	0	0
Bernardo Pinto Paiva . . . . .	0	0	0	0	0	0	0	0	0
<b>Strike price (EUR) . . . . .</b>	<b>20.49</b>	<b>34.34</b>	<b>33.59</b>	<b>24.78</b>	<b>16.93</b>	<b>14.39</b>	<b>18.05</b>	<b>18.90</b>	

Notes:

- (1) Matching options granted under the Share-Based Compensation Plan. See “—Share-Based Payment Plans—Share-Based Compensation Plan”.
- (2) Warrants granted under the LTI. See “—Share-Based Payment Plans—Long-Term Incentive Plan or LTI”.

In 2008, the members of our executive board of management also received options under the exceptional grant made in respect of the Anheuser-Busch acquisition. See “—Share-Based Payment Plans—2008 Exceptional Grant”.

## Executive Share Ownership

The table below sets forth the number of our shares owned by the members of the executive board of management as at 30 June 2009:

<u>Name</u>	<u>Number of our shares held</u>	<u>% of our outstanding shares</u>
Carlos Brito . . . . .	2,928,172	<1%
Sabine Chalmers . . . . .	88,517	<1%
Alain Beyens . . . . .	41,199	<1%
Jo Van Biesbroeck . . . . .	165,282	<1%
Felipe Dutra . . . . .	1,013,908	<1%
Claudio Garcia . . . . .	453,851	<1%
Claudio Ferro . . . . .	2,003,191	<1%
Chris Burggraeve . . . . .	16,129	<1%
Tony Milikin . . . . .	0	0%
Miguel Patricio . . . . .	1,025,817	<1%
Francisco Sá . . . . .	280,963	<1%
João Castro Neves . . . . .	0	0%
Luiz Fernando Edmond . . . . .	0	0%
Bernardo Pinto Paiva . . . . .	0	0%

## *Anheuser-Busch*

### **Retention Programme**

In connection with the Anheuser-Busch acquisition, we and Anheuser-Busch agreed to establish an employee retention programme providing integration bonuses and severance benefits for certain key employees of Anheuser-Busch. This programme became effective as of the closing of the acquisition.

### **Integration Bonus**

Approximately 60 key employees of Anheuser-Busch (including Anheuser-Busch's executive officers at the time of the Anheuser-Busch merger other than Mr. Busch IV, who terminated his employment with Anheuser-Busch upon the occurrence of the merger) were eligible to receive an additional bonus for 2008 equal to 40% of the target bonus otherwise payable to that employee under the pre-existing Anheuser-Busch bonus programmes. The amount of the additional bonus depended upon the extent of achievement of projected 2008 savings under Anheuser-Busch's Blue Ocean programme. In addition, approximately 360 key employees of Anheuser-Busch (including Anheuser-Busch's executive officers, other than Mr. Busch IV) will be eligible to receive a bonus ranging from 80% to 110% of the employee's 2009 target bonus award. The extent to which the bonus exceeds 80% of the employee's 2009 target bonus will depend on the extent of achievement of the Blue Ocean operating goals through 2009. In order to qualify for this integration bonus, the employee generally must be employed until the date on which annual bonuses for 2009 are paid in the ordinary course, though an employee who is involuntarily or constructively terminated after the closing and prior to the bonus payment will be eligible to receive a pro-rata payment.

## **Enhanced Severance**

The retention plan also provided that the same group of approximately 360 employees (including Anheuser-Busch's executive officers at the time of the Anheuser-Busch merger, other than Mr. Busch IV) are eligible for enhanced severance benefits payable upon an involuntary or constructive termination of employment within two years following the closing of the merger. These severance benefits range from 15 months of base salary to 2 times the sum of base salary and target bonus and include continuation of medical, insurance and welfare benefits ranging from 15 to 24 months (in each case, depending on the particular employee category). The retention plan provided that approximately 60 of these employees (including Anheuser-Busch's executive officers at the time of the merger, other than Mr. Busch IV) are, if necessary, eligible for a modified gross-up payment on amounts that are subject to the excise tax imposed by under Section 4999 of the United States Internal Revenue Code but only if the total value of all "parachute payments" to the individual exceeds 110% of the individual's "safe harbour" amount. The enhanced severance programme also contained customary restrictive obligations, including an agreement not to compete with Anheuser-Busch for a period ranging from 12 to 24 months. Constructive termination includes a material reduction of compensation, a material reduction in duties and responsibilities from those in effect immediately prior to closing of the merger and relocation of more than 50 miles.

## **C. BOARD PRACTICES**

### ***General***

Our directors are appointed by our shareholders meeting, which sets their remuneration and term of mandate. Their appointment is published in the Belgian Official Gazette (*Moniteur belge*). No service contract is concluded between us and our directors with respect to their Board mandate. Our Board also may request a director to carry out a special mandate or assignment. In such case a special contract may be entered into between us and the respective director. For details of the current directors' terms of office, see "—A. Directors and Senior Management—Board of Directors". We do not provide pensions, medical benefits or other benefit programmes to directors.

### **August A. Busch IV Consulting Agreement**

In connection with the Anheuser-Busch acquisition, we entered into a consulting agreement with Mr. Busch IV which became effective as of the closing of the Anheuser-Busch merger and will continue until 31 December 2014. In his role as consultant, Mr. Busch IV will, at the request of our Chief Executive Officer, provide advice to us on Anheuser-Busch new products and new business opportunities; review Anheuser-Busch marketing programmes; meet with retailers, wholesalers and key advertisers of Anheuser-Busch; attend North American media events; provide advice with respect to Anheuser-Busch's relationship with charitable organisations and the communities in which it operates; and provide advice on the taste, profile, and characteristics of the Anheuser-Busch malt-beverage products. See "Item 7. Major Shareholders and Related Party Transactions—B. Related Party Transactions—Consulting Agreement".

### ***Information about Our Committees***

#### **General**

Our Board is assisted by three main committees: the Audit Committee, the Finance Committee and the Compensation and Nominating Committee.

The existence of the Committees does not affect the responsibility of our Board. Board committees meet to prepare matters for consideration by our Board. By exception to this principle, (i) the Compensation and Nominating Committee may make decisions on individual compensation packages,



other than with respect to our Chief Executive Officer and our executive board of management (which are submitted to our Board for approval), and on performance against targets and (ii) the Finance Committee may make decisions on matters specifically delegated to it under our Corporate Governance Statement, in each case without having to refer to an additional Board decision. Each of our Committees operates under typical rules for such committees under Belgian law, including the requirement that a majority of the members must be present for quorum and decisions are taken by a majority of members present.

### **The Audit Committee**

The Audit Committee's Chairman and a majority of the Committee members are appointed by the Board from among the independent directors. The Chairman of the Audit Committee is not the Chairman of the Board. The Chief Executive Officer, Chief Legal Officer and Chief Financial Officer are invited to the meetings of the Audit Committee.

The current members of the Audit Committee are Jean-Luc Dehaene, Arnoud de Pret Roose de Calesberg, Peter Harf and Kees Storm (Chairman). Each member of our Audit Committee is currently an independent director under Belgian law (see “—A. Directors and Senior Management—Board of Directors—Role and Responsibilities, Composition, Structure and Organisation”) and under Rule 10A-3 under the Exchange Act, except Arnoud de Pret Roose de Calesberg. We plan to have each member of our audit committee be an independent director as required under Rule 10A-3 under the Exchange Act within a year of the effective date of this Form 20-F. There is no minimum size for the Audit Committee.

The Audit Committee assists our Board in its responsibility for oversight of (i) the integrity of our financial statements, (ii) our compliance with legal and regulatory requirements, (iii) the statutory auditors' qualification and independence and (iv) the performance of the statutory auditors and our internal audit function. The Audit Committee is entitled to review information on any point it wishes to verify, and is authorised to acquire such information from any of our employees. It is also authorised to obtain independent advice, including legal advice, if this is necessary for an inquiry into any matter under its responsibility. It is entitled to call on the resources that will be needed for this task. It is entitled to receive reports directly from the statutory auditor, including reports with recommendations on how to improve our control processes.

The Audit Committee holds as many meetings as necessary with a minimum of four a year.

### **The Finance Committee**

The Finance Committee consists of at least three but no more than six members appointed by the Board. The Board appoints a Chairman and if deemed appropriate, a Vice-Chairman from among the Finance Committee members. The Chief Executive Officer and the Chief Financial Officer are invited *ex officio* to the Finance Committee meetings unless specifically decided otherwise. Other employees are invited on an *ad hoc* basis as deemed useful.

The current members of the Finance Committee are Stéfan Descheemaeker, Arnoud de Pret Roose de Calesberg (Chairman), Jorge Paulo Lemann, Roberto Moses Thompson Motta and Mark Winkelman.

The Finance Committee meets at least four times a year and as often as deemed necessary by its Chairman or at least two of its members.

The Finance Committee assists the Board in fulfilling its oversight responsibilities in the areas of corporate finance, risk management, corporate controls, mergers and acquisitions, tax and legal, pension plans, financial communication and stock market policies and all other related areas as deemed appropriate.

## The Compensation and Nominating Committee

The Compensation and Nominating Committee Chairman and committee members are appointed by the Board from among the directors, including at least one member from among the independent directors. The Chief Executive Officer and the Chief People and Technology Officer are invited to attend the meetings of the Compensation and Nominating Committee.

The current members of the Compensation and Nominating Committee are Carlos Alberto da Veiga Sicupira, Grégoire de Spoelberch, Peter Harf, Marcel Herrmann Telles (Chairman) and Alexandre Van Damme. There is no minimum size for the Compensation and Nominating Committee.

The Compensation and Nomination Committee makes recommendations to the Board and assists with all its decisions on the compensation and management of people. The main objectives of the Compensation and Nomination Committee are to ensure that: 1) we have exceptional people who occupy appropriate positions and who are incentivised to achieve, and are compensated for, exceptional performance; 2) the maintenance and continuous improvement of our compensation policy which will be based on meritocracy with a view to aligning the interests of our employees with the interests of all of our shareholders; 3) we develop successors for all key positions; 4) we nurture a culture of ownership, simplicity, efficiency, high ethical standards and the permanent quest to improve results; and 5) individual goals are established to align the interests of all of our employees with our goals and objectives as set by the Board.

The Compensation and Nominating Committee meets every two months and endeavours to hold one meeting per year in each of the principal geographic zones in which the Company operates: Asia, Central & Eastern Europe, Western Europe, Latin America and North America.

## D. EMPLOYEES

As at December 31 2008, we employed approximately 120,000 people.

### *Overview of Employees per Zone*

The table below sets out the number of full-time employees at the end of each relevant period in our business zones.

	As of 31 December			
	2008	2007	2006	2005
North America . . . . .	22,892	5,662	6,337	6,537
Latin America North . . . . .	28,517	25,998	24,872	
Latin America South . . . . .	7,554	7,290	5,306	27,305(1)
Western Europe . . . . .	10,298	11,481	12,122	13,093
Central & Eastern Europe . . . . .	16,054	13,509	13,356	13,730
Asia Pacific . . . . .	22,509	24,056	22,925	16,032
Global Export & Holding Companies . . . . .	12,050	694	699	669
<b>Total . . . . .</b>	<b><u>119,874</u></b>	<b><u>88,690</u></b>	<b><u>85,617</u></b>	<b><u>77,366</u></b>

Note:

(1) The number of 27,305 covers both Latin America North and Latin America South, which operated as one single business zone in 2005.

Due to the seasonal nature of our entertainment business, our subsidiary, Busch Entertainment Corporation, hires a significant number of temporary employees each year, peaking during the summer months (for an average of 10,294 temporary employees per month in 2008). For further information

regarding our entertainment business, see “Item 4. Information on the Company—C. Principal Activities and Products—Family Entertainment”.

### ***Employee Compensation and Benefits***

To support our culture which recognises and values results, we offer employees competitive salaries benchmarked to fixed mid-market local salaries, combined with variable incentive schemes based on individual performance and performance of the business entity in which they work. Senior employees above a certain level are eligible for the Share-Based Compensation Plan. See “B. Compensation—Share-Based Payment Plans—Share-Based Compensation Plan” and “B. Compensation—Compensation of Directors and Executives—Executive Board of Management”. Depending on local practices, we offer employees and their family members pension plans, life insurance, medical, dental and optical insurance, death in service insurance, illness and disability insurance. Some of our countries have tuition reimbursement plans and employee assistance programmes.

### ***Labour Unions***

Many of our hourly employees across our business zones are represented by unions. Generally, relationships between us and the unions that represent our employees are good. See “Item 2. Key Information—D. Risk Factors—Risks Relating to Our Business—We may not be able to recruit or retain key personnel.”

In Western Europe, collective bargaining occurs at national level in Belgium and Netherlands, and at the local level in all other countries. The degree of membership in unions varies from country to country, with a low proportion of membership in the United Kingdom and the Netherlands, and a high proportion of membership in Belgium and Germany.

In the U.S., a majority of our hourly employees at breweries are represented by the International Brotherhood of Teamsters. On 3 October 2008, Anheuser-Busch and the International Brotherhood of Teamsters jointly announced that their representatives had successfully concluded contract negotiations and reached tentative agreement on all local, national and economic issues. The agreement was ratified on 6 November 2008, nearly four months ahead of expiration of the current contract, and runs through 28 February 2014. The contract includes wage increases in each year of the agreement, totalling 15% over the next five years, and the renewal of Anheuser-Busch’s contractual commitment to keep all 12 U.S. breweries open for the life of the contract.

In Canada, since the beginning of 2008, we have not had any labour disruptions. Two collective agreements were negotiated during that period, each with 7 year terms. Nine collective agreements will expire in 2009, which cover plant, distribution, sales and office employees in Quebec.

## **ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS**

### **A. MAJOR SHAREHOLDERS**

#### **Shareholding Structure**

The following table shows our shareholding structure based on the notifications made to the Belgian Banking, Finance and Insurance Commission (the “CBFA”) and to us on the date specified below by the shareholders specified below in accordance with Article 14 of the Belgian Law of 2 May 2007 on the disclosure of significant shareholdings in listed companies.

The first seven entities mentioned in the table act in concert (see “—Shareholders’ arrangements”) and hold 861,024,539 of our shares, representing 53.71% of the voting rights attached to our shares outstanding as of 27 August 2009, the date of the most recent notification.

All of our shares have the same voting rights.

<u>Major shareholders</u>	<u>Number of our shares held</u>	<u>% of the voting rights attached to our outstanding shares held</u>	<u>Date of notification of interest</u>
Stichting Anheuser-Busch InBev, a <i>stichting</i> incorporated under Dutch law(1) . . . . .	726,439,815(2)	45.31%	27 August 2009
Eugénie Patri Sébastien S.A., a company incorporated under Luxembourg law affiliated to the Stichting that it jointly controls with BRC S.à.R.L.(3) . . . . .	114,160,320	7.12%	27 August 2009
Rayvax Société d'Investissement NV/SA, a company incorporated under Belgian law . . . . .	10	<0.01%	27 August 2009
Fonds Voorzitter Verhelst SPRL, a company with a social purpose incorporated under Belgian law . . . . .	7,147,665	0.45%	27 August 2009
Fonds InBev-Baillet Latour SPRL, a company with a social purpose incorporated under Belgian law . . . . .	5,485,415	0.34%	27 August 2009
BRC S.à.R.L., a company incorporated under Luxembourg law, affiliated to the Stichting that it jointly controls with Eugénie Patri Sébastien S.A.(4) . . . . .	7,306,520	0.46%	27 August 2009
Sébastien Holding NV/SA, a company incorporated under Belgian law, affiliated to Rayvax Société d'Investissement NV/SA, its parent company . . . . .	484,794	0.03%	27 August 2009
Anheuser-Busch InBev SA/NV . . . . .	11,114,722	0.69%	27 August 2009
Brandbrew S.A., a company incorporated under Luxembourg law and a subsidiary of Anheuser-Busch InBev . . . . .	8,747,814	0.55%	27 August 2009
Capital Research and Management Cy . . . . .	37,286,264	2.33%	18 December 2008
Janus Capital Management LLC . . . . .	65,130,090	4.06%	1 July 2009
Fidelity Management & Research LLC . . . . .	47,451,621	2.96%	28 August 2009

Notes:

- (1) See section “—Controlling Shareholder”. By virtue of their responsibilities as directors of the Stichting, Stéfan Descheemaeker, Arnoud de Pret Roose de Calesberg, Grégoire de Spoelberch, Alexandre Van Damme, Marcel Herrmann Telles, Jorge Paulo Lemann, Roberto Moses Thompson Motta and Carlos Alberto da Veiga Sicupira may be deemed, under the rules of the SEC, to be beneficial owners of our ordinary shares held by the Stichting. However, each of these individuals disclaims such beneficial ownership in such capacity.
- (2) See section “—Shareholders’ arrangements”.
- (3) By virtue of their responsibilities as directors of Eugénie Patri Sébastien S.A., Stéfan Descheemaeker, Arnoud de Pret Roose de Calesberg, Grégoire de Spoelberch and Alexandre Van Damme may be deemed, under the rules of the SEC, to be beneficial owners of our ordinary shares held by Eugénie Patri Sébastien S.A. However, each of these individuals disclaims such beneficial ownership in such capacity.

- (4) Marcel Herrmann Telles, Jorge Paulo Lemann and Carlos Alberto da Veiga Sicupira have disclosed to us that they control BRC S.à.R.L and as a result, under the rules of the SEC, they are deemed to be beneficial owners of our ordinary shares held by BRC S.à.R.L. By virtue of his responsibility as a director of BRC S.à.R.L, Roberto Moses Thompson Motta may also be deemed, under the rules of the SEC, to be the beneficial owner of our ordinary shares held by BRC S.à.R.L. However, Roberto Moses Thompson Motta disclaims such beneficial ownership in such capacity.

In the past three years, the only significant change of which we have been notified in the percentage ownership of our shares by our major shareholders described above was as a result of our December 2008 rights offering. In their last disclosure to the CBFA prior to the December 2008 rights offering, on 1 September 2008, the first seven entities in the table above, who act in concert, held 391,112,307 of our shares, representing 63.49% of the voting rights attached to our shares outstanding as of such date. The Stichting similarly notified us that it held 321,712,000 of our shares, representing 52.22% of the voting rights attached to our shares outstanding as of such date.

### **U.S. Resident shareholders**

As a number of our shares are held in dematerialized form, we are not aware of the identity of all our shareholders. As of 30 July 2009, we had 2,678,340 registered shares held by 135 U.S. resident shareholders, representing 0.17% of the voting rights attached to our shares outstanding as of such date. In addition, Fidelity Management and Research LLC, a U.S. resident holder, notified us on 21 May 2009 that it held 54,706,115 ordinary shares, representing 3.41% of the voting rights attached to our shares outstanding as of such date and Janus Capital Management LLC, also a U.S. resident holder, notified us on 1 July 2009 that it held 65,130,090 ordinary shares, representing 4.06% of the voting rights attached to our shares outstanding as of such date. As of 31 July 2009, we also had 3,455,700 ADRs outstanding, each representing one ordinary share, which are held by one U.S. resident holder.

### **Controlling Shareholder**

Our controlling shareholder is the Stichting, a foundation (*stichting*) organised under the laws of the Netherlands which represents an important part of the interests of the founding Belgian families of Interbrew (mainly represented by Eugénie Patri Sébastien S.A.) and the interests of the Brazilian families which were previously the controlling shareholders of AmBev (represented by BRC S.à.R.L).

As of 27 August 2009, the Stichting owned 726,439,815 of our shares, which represented a 45.31% voting interest in us based on the number of our shares outstanding as of 27 August 2009. The Stichting and certain other entities acting in concert with it (see “—Shareholders’ arrangements” below) held, in the aggregate, 53.71% of our shares based on the number of our shares outstanding on 27 August 2009. The Stichting is governed by its bylaws and its conditions of administration.

### **Shareholders’ arrangements**

In connection with the combination of Interbrew with AmBev in 2004, BRC S.à.R.L, Eugénie Patri Sébastien S.A., Rayvax Société d’Investissement NV/SA and the Stichting entered into a shareholders’ agreement on 2 March 2004 which provides for BRC S.à.R.L and Eugénie Patri Sébastien S.A. to hold their interests in us through the Stichting (except for approximately 114 million of our shares that are held directly by Eugénie Patri Sébastien S.A. and 7,306,520 of our shares that are held directly by BRC S.à.R.L as of 27 August 2009 (see “—Shareholding Structure”)) and addresses, among other things, certain matters relating to the governance and management of the Stichting and Anheuser-Busch InBev SA/NV as well as the transfer of the Stichting certificates. As of 27 August 2009, BRC S.à.R.L held 357,988,615 class B Stichting certificates (indirectly representing 357,988,615 of our shares) and Eugénie Patri Sébastien S.A. held 368,451,200 class A Stichting certificates (indirectly representing

368,451,200 of our shares). The shareholders' agreement was amended and restated on 9 September 2009 and has been filed as Exhibit 3.1 to this Form 20-F.

Pursuant to the terms of the shareholders' agreement, BRC S.à.R.L and Eugénie Patri Sébastien S.A. jointly and equally exercise control over the Stichting and those of our shares held by the Stichting. Among other things, BRC S.à.R.L and Eugénie Patri Sébastien S.A. have agreed that the Stichting will be managed by an eight-member board of directors and that each of BRC S.à.R.L and Eugénie Patri Sébastien S.A. will have the right to appoint four directors to the Stichting board of directors. At least seven of the eight Stichting directors must be present in order to constitute a quorum of the Stichting board, and any action to be taken by the Stichting board of directors will, subject to certain qualified majority conditions, require the approval of a majority of the directors present, including at least two directors appointed by BRC S.à.R.L and two appointed by Eugénie Patri Sébastien S.A. Subject to certain exceptions, all decisions of the Stichting with respect to our shares held by it, including how such shares will be voted at our shareholders' meetings, will be made by the Stichting board of directors.

The shareholders' agreement requires the Stichting board of directors to meet prior to each of our shareholders' meetings to determine how those of our shares held by the Stichting will be voted.

The shareholders' agreement as amended provides for restrictions on the ability of BRC S.à.R.L and Eugénie Patri Sébastien S.A. to transfer their Stichting certificates (and consequently their shares in us held through the Stichting).

In addition, the shareholders' agreement requires Eugénie Patri Sébastien S.A., BRC S.à.R.L and their permitted transferees under the shareholders' agreement whose shares in us are not held through the Stichting to vote their shares in us in the same manner as our shares held by the Stichting and to effect any transfers of their shares in us in an orderly manner of disposal that does not disrupt the market for our shares and in accordance with any conditions established by us to ensure such orderly disposal. In addition, under the shareholders' agreement, Eugénie Patri Sébastien S.A. and BRC S.à.R.L agree not to acquire any shares of AmBev's capital stock, subject to limited exceptions.

Pursuant to the shareholders' agreement, the Stichting board of directors proposes the nomination of eight directors to our shareholders' meeting, among which each of BRC S.à.R.L and Eugénie Patri Sébastien S.A. have the right to nominate four directors. In addition, the Stichting board of directors proposes the nomination of four to six directors to our Board who are independent of shareholders.

The shareholders' agreement will remain in effect for an initial term of 20 years starting from 27 August 2004. Thereafter, it will be automatically renewed for successive terms of 10 years each unless, not later than two years prior to the expiration of the initial or any successive 10-year term, either BRC S.à.R.L or Eugénie Patri Sébastien S.A. notifies the other of its intention to terminate the shareholders' agreement.

In addition, the Stichting has entered into a voting agreement with Fonds InBev-Baillet Latour SPRL and Fonds Voorzitter Verhelst SPRL, a copy of which has been filed as Exhibit 3.2 to this Form 20-F. This agreement provides for consultations between the three bodies before any of our shareholders' meetings to decide how they will exercise the voting rights attached to our shares. Under this voting agreement, consensus is required for all items that are submitted to the approval of any of our shareholders' meetings. If the parties fail to reach a consensus, the Fonds InBev-Baillet Latour SPRL and Fonds Voorzitter Verhelst SPRL will vote their shares in the same manner as the Stichting. This agreement will expire on 16 October 2016, but is renewable.

## B. RELATED PARTY TRANSACTIONS

### Material Transactions

#### *AB InBev and Consolidated Entities*

We engage in various transactions with affiliated entities which form part of the consolidated AB InBev Group. These transactions include: (i) the purchase and sale of raw material with affiliated entities, (ii) entering into distribution, cross-licensing, and other agreements with affiliated entities, (iii) intercompany loans and guarantees, with affiliated entities, (iv) import agreements with affiliated entities, such as the import agreement under which Anheuser-Busch imports our European brands into the United States and (v) royalty agreements with affiliated entities, such as our royalty agreement with one of our United Kingdom subsidiaries related to the production and sale of our Stella Artois brand in the United Kingdom. Such transactions between Anheuser-Busch InBev SA/NV and our subsidiaries are not disclosed in our consolidated financial statements as related party transactions because they are eliminated on consolidation. A list of our principal subsidiaries is shown in note 36 “AB InBev Companies” to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

Unrealised gains arising from transactions with associates and jointly controlled entities are eliminated to the extent of our interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment. Transactions with associates and jointly controlled entities are discussed further below.

Where these are eliminated on consolidation, transactions between Anheuser-Busch InBev SA/NV and our subsidiaries are not disclosed in our consolidated financial statements as related party transactions. A list of our principal subsidiaries is shown in note 36 “AB InBev Companies” to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

#### *Transactions with Directors and Executive Board of Management Members (Key Management Personnel)*

Total compensation of our directors and executive board of management included in our income statement for the periods set out below can be detailed as follows:

	Six months ended		Year ended 31 December					
	30 June 2009		2008		2007		2006	
	Executive Board	Directors	Executive Board	Directors	Executive Board	Directors	Executive Board	Directors
	Management	Management	Management	Management	Management	Management	Management	Management
	(USD million)							
Short-term employee benefits . . . . .	2	42	12	22	1	44	3	40
Post-employment benefits . . . . .	—	1	—	3	—	1	—	1
Termination benefits . . . . .	—	—	—	—	—	8	—	10
Share-based payments	1	30	2	15	1	23	1	15
<b>Total . . . . .</b>	<b>3</b>	<b>73</b>	<b>14</b>	<b>40</b>	<b>2</b>	<b>76</b>	<b>4</b>	<b>66</b>

In addition to short-term employee benefits (primarily salaries), our executive board of management members are entitled to post-employment benefits. More particularly, members of the executive board of management participate in the pension plan of their respective country. See also note 20 to our consolidated interim financial statements as of 30 June 2009, and for the six-month periods ended 30 June 2009 and note 26 “Employee benefits” and note 34 “Related parties” to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years

ended 31 December 2008. In addition, key management personnel are eligible for our Share-Based Payment Plan and/or our exchange of share ownership programme. See also “Item 6. Directors, Senior Management and Employees—B. Compensation”, note 17 to our consolidated interim financial statements as of 30 June 2009, and for the six-month periods ended 30 June 2009 and note 27 “Share-based payments” to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

Directors’ compensations consist mainly of directors’ fees (*tantièmes*). Key management personnel were not engaged in any transactions with the Company and did not have any significant outstanding balances with the Company.

#### **Loans to directors**

Under the terms of our Corporate Governance Statement, we are prohibited from making loans to our directors. In 1996, before he was a member of our Board, a 10 million Belgian franc (USD 344,993) loan was granted by us to Stéfan Descheemaeker, bearing no interest. The loan was part of the compensation package awarded to Mr. Descheemaeker when he joined us as Vice-President Industrial Strategy and Partnerships. The repayment schedule for the loan is 10 annual payments of EUR 24,789 (USD 34,499) from 2001. The maximum amount outstanding in the last three financial years was EUR 148,736 (USD 206,996) in 2006. As of the date of this Form 20-F, approximately EUR 74,368 (USD 103,498) is still outstanding.

#### **Consulting Agreement**

In connection with the Anheuser-Busch merger, we and Mr. Busch IV entered into a consulting agreement which became effective as of the closing of the Anheuser-Busch merger and will continue until 31 December 2014, substantially on the terms described below. In his role as consultant, Mr. Busch IV will, at the request of our Chief Executive Officer, provide advice to us on Anheuser-Busch new products and new business opportunities; review Anheuser-Busch marketing programmes; meet with retailers, wholesalers and key advertisers of Anheuser-Busch; attend North American media events; provide advice with respect to Anheuser-Busch’s relationship with charitable organisations and the communities in which it operates; and provide advice on the taste, profile and characteristics of the Anheuser-Busch malt-beverage products.

Under the terms of the consulting agreement, as contemplated, at the time of the Anheuser-Busch acquisition, Mr. Busch IV received a lump sum cash payment equal to USD 10,350,000, less any applicable withholding. During the term of the consulting agreement, Mr. Busch IV will be paid a fee of approximately USD 120,000 per month. In addition, Mr. Busch IV will be provided with an appropriate office in St. Louis, Missouri, administrative support and certain employee benefits that are materially similar to those provided to full-time salaried employees of Anheuser-Busch. He is also to be provided with personal security services through 31 December 2011 (in St. Louis, Missouri) in accordance with Anheuser-Busch’s past practices including an income tax gross-up and with complimentary tickets to Anheuser-Busch sponsored events. Mr. Busch IV is also eligible for a gross-up payment under Section 280G of the U.S. Internal Revenue Code of 1986, as amended, (estimated to be approximately USD 11.1 million) on various change in control payments and benefits to which he is entitled to in connection with the Anheuser-Busch merger. Such Code Section 280G gross-up payments are payments which, after the imposition of certain taxes, will equal the excise tax imposed on such change of control payments and benefits to which Mr. Busch IV is entitled.

Mr. Busch IV is subject to restrictive covenants relating to non-competition and non-solicitation of employees and customers which are in effect for the duration of the consulting agreement and a confidentiality covenant. The parties are subject to a mutual non-disparagement covenant.



If terminated by reason of a notice given by Mr. Busch IV, he would no longer be entitled to any rights, payments or benefits under the consulting agreement (with the exception of accrued but unpaid consulting fees, business expense reimbursements, any Code Section 280G gross-up payment, indemnification by us, and continued office and administrative support for 90 days following termination of the agreement) and the non-compete and non-solicitation restrictive covenants would survive for two years following termination of the consulting agreement (but not beyond 31 December 2013). If terminated by reason of a notice given by us for any reason other than for “cause”, Mr. Busch IV would continue to have all rights (including the right to payments and benefits) provided for in the consulting agreement and will continue to be bound by the non-compete and non-solicitation restrictive covenants through 31 December 2013.

Mr. Busch IV will generally be indemnified by us from and against all claims arising from the performance of his duties as a consultant for the term of the consulting agreement. In addition, we and Mr. Busch IV have executed a mutual release of claims regarding all pre-closing matters.

### *Jointly Controlled Entities*

We report our interests in jointly controlled entities using the line-by-line reporting format for proportionate consolidation. Significant interests we hold in joint ventures include two distribution entities in Canada and three entities in Brazil. None of these joint ventures are material to us. Aggregate amounts of our interests in such entities are as follows:

	<u>30 June</u> <u>2009</u>	<u>31 December</u>		
		<u>2008</u>	<u>2007</u>	<u>2006</u>
		(USD million)		
Non-current assets . . . . .	72	68	88	71
Current assets . . . . .	32	31	29	29
Non-current liabilities . . . . .	91	85	103	82
Current liabilities . . . . .	26	28	29	32
Result from operations . . . . .	5	12	5	5
Profit attributable to equity holders . . . . .	1	3	—	(1)

### *Transactions with Associates*

Our transactions with associates were as follows:

	<u>30 June</u> <u>2009</u>	<u>Year ended</u> <u>31 December</u>		
		<u>2008</u>	<u>2007</u>	<u>2006</u>
		(USD million)		
Revenue . . . . .	28	12	12	13
Non-current assets . . . . .	16	31	—	—
Current assets . . . . .	13	14	52	7
Current liabilities . . . . .	17	14	12	8

Revenue from associates primarily consists of sales to distributors in which we have a non-controlling interest.

### *Indemnification Agreement*

In the context of the U.S. Department of Justice’s antitrust review of the Anheuser-Busch acquisition, we entered into an indemnification agreement with AmBev on 13 November 2008, pursuant to which we agreed to indemnify AmBev under certain circumstances arising from the perpetual license

of Labatt branded beer to KPS Capital Partners, LP for consumption in the U.S. and the interim supply of Labatt branded beer to KPS Capital Partners, LP for consumption in the U.S.

## **ITEM 8. FINANCIAL INFORMATION**

### **A. CONSOLIDATED FINANCIAL STATEMENTS AND OTHER FINANCIAL INFORMATION**

#### **Consolidated Financial Statements.**

See “Item 18. Financial Statements”. For a discussion of our export sales, see “Item 5. Operating and Financial Review”.

#### **Legal and Arbitration Proceedings**

Except as set forth below, there have been no governmental, judicial or arbitration proceedings (including any such proceedings which are pending or threatened of which we are aware) during a period covering 12 months prior to the Form 20-F which may have, or have had in the recent past, significant effects on our financial position and profitability.

#### *Anheuser-Busch InBev SA/NV*

We have received notice of claims relating to the use by Cerveceria Bucanero S.A., a joint venture in which we participate in Cuba, of a trademark which is alleged to have been confiscated by the Cuban government and trafficked by us through our ownership and management of Cerveceria Bucanero S.A. Although we have attempted to review and evaluate the validity of the claims, due to the uncertain underlying circumstances, we are currently unable to express a view as to the validity of such claims, or as to the standing of the claimants to pursue them.

#### *AmBev and its Subsidiaries*

##### **Tax Matters**

As of 31 December 2008, AmBev had approximately 3,525 tax claims pending, including judicial and administrative proceedings in Brazil. Most of these claims relate to ICMS (*Imposto sobre Circulação de Mercadorias e Serviços*, which is a state value-added tax levied on goods and services), the IPI excise tax, and income tax and social contributions. As at 31 December 2008, AmBev had made provisions of 500.9 million reais in connection with those tax proceedings for which it believes there is a probable chance of loss.

Among the pending tax claims, there are claims filed by AmBev against Brazilian tax authorities alleging that certain taxes are unconstitutional. Such tax proceedings include claims for income taxes, ICMS, IPI and revenue taxes. As these claims are contingent on obtaining favourable judicial decisions, the corresponding assets which might arise in the future are only recorded once it becomes certain that AmBev will receive the amounts previously paid or deposited.

As at 31 December 2008, there were also tax proceedings with a total estimated risk of 5.9 billion reais for which AmBev believes there is a possible chance of loss. AmBev only makes provisions for litigation in which there is a probable chance of loss. Litigation in which there is only a possible chance of loss is not provisioned, rather the total amount of the risk is disclosed in a note to AmBev's financial statements.

##### *Value Added Tax, Excise Tax and Taxes on Net Sales*

During 1999, legislation came into effect requiring Brazilian companies to pay income taxes, ICMS, IPI and revenue taxes not only on sales and services net sales, but also on financial income. AmBev has not been paying income taxes, ICMS, IPI and revenue taxes as required by such law, as it has obtained

injunctions permitting the non-payment of these additional taxes on the basis that such legislation is unconstitutional. In November 2005, a leading case unrelated to AmBev was adjudicated by the Brazilian Supreme Court in favour of taxpayers. As of 31 December 2008, AmBev had provisions in connection with cases still pending in the amount of 61.8 million reais.

AmBev currently is party to legal proceedings with the State of Rio de Janeiro where it is challenging such State's attempt to assess ICMS with respect to irrevocable discounts granted by AmBev in January 1996 and February 1998. These proceedings are currently before the Superior Court of Justice and the Brazilian Supreme Court, and involve the amount of approximately 306 million reais as of December 2008, which AmBev has treated as a possible (but not probable) loss. Such estimate is based on reasonable assumptions and assessments of management, but should AmBev lose such proceedings the expected net impact on its statement of operations would be an expense for this amount.

AmBev received in 2007 and 2008 five tax assessments from the State of São Paulo in the amount of approximately 64.7 million reais (updated 31 December 2008), challenging the legality of tax credits arising from an existing tax incentive of AmBev in the State of Santa Catarina. AmBev has treated this proceeding as a possible (but not probable) loss. Such estimate is based on reasonable assumptions and assessments of external counsel but should AmBev lose such proceedings the expected net impact on its statement of operations would be an expense for this amount. Moreover, AmBev cannot rule out the possibility of other Brazilian states issuing similar tax assessments related to AmBev's tax incentive granted by the State of Santa Catarina.

The State of São Paulo also has challenged in the Brazilian Supreme Court laws enacted by other Brazilian states upon which certain of the above benefits have been granted, on the basis that they constitute tax benefits created without certain approvals required under Brazilian tax laws and regulations, which would render such state laws unconstitutional. Although the Brazilian Supreme Court has already declared part of Pará state's benefit law unconstitutional, almost every state has specific legislation on this topic and even the State of Pará may still grant benefits which were not covered in the decision. In this sense, insofar as the tax benefits are granted based on valid state legislation and the operational requirements are met, most companies apply for and use these benefits when granted.

Between 2000 and 2004, certain third-party distributors of Cintra (as it was then called) obtained preliminary injunctions permitting the non-payment of the IPI. These preliminary injunctions were revoked between 2002 and 2005, and as a result, tax authorities considered Cintra responsible for the payment of IPI during the period in which IPI was not collected by the third-party distributors. In 2007, Cintra received tax assessments from Brazilian federal tax authorities relating to IPI in the total amount, at that time, of approximately 228 million reais. AmBev has provisioned 157 million reais, for the settlement of these cases. 193 million reais is considered as a possible (but not probable) loss.

### ***Income Tax and Social Contribution***

Beginning in 1997, an amendment to the tax laws confirmed the deductibility of interest on shareholders' equity for social contribution and income tax purposes. Companhia Cervejaria Brahma, which has since been succeeded in a series of corporate restructuring transactions by AmBev, filed a lawsuit with the Federal Courts of Rio de Janeiro requesting the recovery of social contribution taxes previously paid for the fiscal year of 1996. The Federal Court granted Companhia Cervejaria Brahma an injunction recognising the deductibility of payment of interest on shareholders' equity and, as a result, allowed Companhia Cervejaria Brahma to suspend the payment of social contribution amounts owed in 1999 up to the amount not deducted in 1996 (approximately 50.9 million reais as of 31 December 2008). Notwithstanding the aforesaid suspension of social contribution's payment, the tax authority filed an administrative proceeding against Companhia Cervejaria Brahma claiming the

payment of such amount. Companhia Cervejaria Brahma presented its defence and is waiting for a final decision by the administrative court. Meanwhile, in April 2001, the Federal Appellate Court reversed the Federal Court's injunction. Though AmBev appealed to the Brazilian Supreme Court in April 2002, its appeal was denied, and, therefore, should AmBev lose on the administrative proceeding, it will be required to pay approximately 50.9 million reais which have been provisioned by AmBev.

During the first quarter of 2005, certain subsidiaries of AmBev received a number of assessments from Brazilian federal tax authorities relating to earnings of its foreign subsidiaries, in the total amount, at that time, of approximately 2.9 billion reais. Based on the advice of external counsel, AmBev believes that such assessments are without merit and, accordingly, it has not recorded any provision in connection therewith. In December 2008, the Administrative Court decided one of the tax assessments relating to earnings of AmBev's foreign subsidiaries. This decision was partially favourable to AmBev, but AmBev can still appeal. Based on the advice of external counsel, AmBev has not recorded any provision in connection therewith. After this decision, it has estimated the total exposures of possible (but not probable) losses in relation to these assessments to be approximately 2.682 billion reais on 31 December 2008.

In order to carry out certain activities, including obtaining BNDES financings (that is, by *Banco Nacional de Desenvolvimento Econômico e Social*, a Brazilian state-owned development bank), certain tax incentives or registering the sale of real estate, AmBev, like other Brazilian corporations, is required to obtain federal and state tax and social security good standing certificates, which are normally valid for six months. In circumstances in which such certificates are not issued by the competent authority on the basis of the existence of tax claims that AmBev believes are without merit or need further information, it has sought court injunctions requesting such certificates to be issued. As of 31 December 2008, AmBev had court bonds (*cartas de fiança*) issued in connection with such injunctions in the amount of approximately 504 million reais. Court bonds are a means provided for by Brazilian law to guarantee amounts under dispute in a given litigation, including the request for injunctive relief. In the event that AmBev loses the litigation, the court bond will be used to pay the amounts owed by AmBev and AmBev will have to reimburse the financial institution that issued such court bond.

### ***Labatt***

Labatt was assessed by the Canada Revenue Agency for the interest rate used in certain related-party debts and related-party transactions, and other transactions existing prior to the merger of Labatt into AmBev. As of 31 December 2008, the estimated amount of the exposure corresponded to CAD 218.0 million. In the event Labatt is required to pay these amounts, CAD 110.0 million would be reimbursed by us. During 2008, as required by Canadian tax law, and in order to be able to challenge these assessments, Labatt paid CAD 115.3 million, CAD 79.2 million of which were reimbursed by us. Labatt continues to challenge these assessments.

### **Labour Matters**

AmBev is involved in approximately 13,240 legal proceedings with former and current employees, mainly relating to overtime, dismissals, severance, health and safety premiums, supplementary retirement benefits and other matters, all of which are awaiting judicial resolution in Brazil. AmBev has made provisions totalling 221.3 million reais as of 31 December 2008, in connection with all labour proceedings in which it believes there is a probable chance of loss. In Brazil, it is not unusual for a company to be a defendant in a large number of labour claims.

AmBev has approximately 16 claims made by the Brazilian National Institute for Social Security with an aggregate exposure of 67.3 million reais. These claims are classified as having a possibility of

loss and argue, among other things, that AmBev should have paid social security contributions in relation to bonus payments and payments to third-party service providers.

### **Civil Claims**

As of 31 December 2008 AmBev had 4,396 civil claims pending in Brazil, including distributors and product-related claims. AmBev is the plaintiff in 1,683 and the defendant in 2,713 of these claims. AmBev has established provisions totalling 41 million reais as of 31 December 2008 in connection with civil claims in which it believes there is a probable chance of loss.

AmBev is a party to a tortious interference claim brought by its competitor Schincariol whereby Schincariol seeks damages in the range of 100 million reais from AmBev, arguing that AmBev signed up singer Zeca Pagodinho while he was still contractually bound with Schincariol. On 20 July 2007, the lower courts of the State of São Paulo denied Schincariol's claim, and Schincariol filed an appeal on 24 August 2007. Based on the advice of external counsel, AmBev has not recorded a provision in connection with such proceeding.

In June 2007, Labatt and AmBev were named in an Ontario class action lawsuit seeking damages and injunctive relief in connection with changes to retiree health care benefits. AmBev consented to joint representation with Labatt. Prior to motions for class certification, the parties explored dispute resolution alternatives. The parties reached an agreement in principle to settle the matter, which settlement agreement was subsequently approved by the Court on 13 January 2009. The settlement includes cost-sharing of health benefits through payment of deductibles by retirees.

### **Warrants**

In 2002, AmBev decided to request a ruling from the CVM (*Comissão de Valores Mobiliários*, the Securities and Exchange Commission of Brazil) in connection with a dispute between AmBev and some of its warrant holders regarding the criteria used in the calculation of the strike price of certain AmBev warrants. In March and April 2003, the CVM ruled that the criteria used by AmBev to calculate the strike price was correct. In response to the CVM's final decision and seeking to reverse it, some of the warrant holders filed separate lawsuits before the courts of São Paulo and Rio de Janeiro.

Although the warrants expired without being exercised, the warrant holders claim that the strike price should be reduced to take into account the strike price of certain stock options granted by AmBev under its Stock Ownership Programme, as well as for the strike price of other warrants issued in 1993 by Companhia Cervejaria Brahma.

AmBev has been notified of 7 claims from 12 holders arguing that they would be entitled to those rights. One of them was ruled favourably to AmBev by the appellate court of the State of São Paulo. Another one is still awaiting final rulings by the same court. A third one was settled. Of the four other claims, one is awaiting a decision and three were ruled against AmBev in the appellate court of the State of Rio de Janeiro. AmBev has appealed to the Superior Court of Justice with respect to the final decisions issued by the appellate court of the State of Rio de Janeiro, and so have the warrant holders whose claim was denied by the appellate court of the State of São Paulo.

In the event the plaintiffs prevail in the above six pending proceedings, AmBev believes that the corresponding economic dilution for the existing shareholders would be the difference between the market value of the shares at the time they are issued and the value ultimately established in liquidation proceedings as being the subscription price pursuant to the exercise of the warrants. AmBev believes that the warrants object of those six proceedings represent 5,545,129 preferred and 1,376,574 common shares that would be issued at a value substantially below fair market value, should claimants ultimately prevail.

AmBev has filed counterclaims to six of these lawsuits. One of those counterclaims is still awaiting final ruling by the appellate court of the State of São Paulo. Of the five other counterclaims, one was settled, three were ruled against AmBev in the appellate court of the State of Rio de Janeiro, and one was ruled against AmBev in the appellate court of the State of São Paulo. AmBev has already appealed to the Superior Court of Justice with respect to the final decisions issued by the appellate courts of the states of Rio de Janeiro and São Paulo, except for one of the rulings rendered by the appellate courts of the states of Rio de Janeiro, which, therefore, is a final decision.

Based on advice from external counsel, AmBev believes that its chances to prevail on these claims and on the counterclaims are possible. However, no assurance can be given that the unfavourable decisions to AmBev rendered so far may be reversed by the appellate courts or the Superior Court of Justice. As these disputes are based on whether AmBev should receive as a subscription price a lower price than the price that it considers correct, a provision of amounts with respect to these proceedings would only be applicable with respect to legal fees and past dividends.

### **Distributors and Product-Related Claims**

Numerous claims have been filed in Brazil against AmBev by former distributors whose contracts were terminated. Most claims are still under review by first instance and state Appellate Courts, and a few are currently being reviewed by the Superior Court of Justice.

AmBev has established provisions in the amount of 23 million reais in connection with these claims as of 31 December 2008, based on the advice of external legal counsel.

### **Antitrust Matters**

#### *Investigations*

AmBev currently has a number of antitrust investigations pending against it before Brazilian antitrust authorities.

In February 2002, ABRADISA (the Brazilian Association of Antarctica Distributors) filed a complaint challenging the legality of exclusivity provisions in AmBev's distribution agreements. This dispute was settled in March 2003, with ABRADISA filing a petition in November 2003 before the Brazilian antitrust authorities stating that the settlement agreement was fully complied with by all its parties and that ABRADISA had no interest in continuing with this proceeding. On 11 December 2008, SDE, the Secretariat of Economic Development, issued its opinion recommending the dismissal of the case.

In April 2003, Cervejaria Braumeister, a small Brazilian brewer with which AmBev had executed five exclusivity agreements (one for each store), filed a complaint with the Brazilian antitrust authorities alleging that AmBev had breached the performance agreement signed with CADE (*Conselho Administrativo de Defesa Econômica*) by imposing exclusivity on them. On 7 July 2008, CADE issued a favourable decision ordering the dismissal of the case.

In February 2004, the Labour Union of the Food and Beverages Industry Workers (*Sindicato dos Trabalhadores nas Indústrias de Alimentação e Bebidas*) of the city of Jacareí, State of São Paulo, filed a claim with the Brazilian antitrust authorities in connection with the lay-off of employees in AmBev's beer plant in Jacareí. In this claim, this union alleged that AmBev breached its performance agreement signed with CADE pursuant to which AmBev committed to maintain the level of employment in its plants. On 21 May 2008, CADE issued a favourable decision ordering the dismissal of the case.

On 22 July 2009, CADE issued its ruling in Administrative Proceeding No. 08012.003805/2004-1. This proceeding was initiated in 2004 as a result of a complaint filed by Schincariol (a South American brewery and beverage maker based in Brazil) and has, as its main purpose, the investigation of

AmBev's conduct in the market, in particular AmBev's customer loyalty program known as "Tô Contigo" and which is similar to airline frequent flyer and other mileage programs.

During its investigation, the Secretariat of Economic Law of the Ministry of Justice ("SDE") concluded that the program should be considered anticompetitive unless certain adjustments were made. These adjustments have already been substantially incorporated into the current version of the program. The SDE opinion did not threaten any fines and recommended that the other accusations be dismissed. After the SDE opinion, the proceeding was sent to CADE, which issued a ruling that, among other things, imposed a fine in the amount of R\$352 million.

Based on the transcript of the CADE judgment, AmBev believes that the decision is not proper—including with regard to the amount of the penalty—and intends to appeal in the administrative and judicial courts. According to AmBev's advisors' analysis, a loss is possible (but not probable), and therefore we have not established a provision in our interim financial statements.

On 2 April 2007, Cervejaria Kaiser, which is currently AmBev's third largest beer competitor in Brazil and part of the FEMSA Group, filed a complaint with Brazilian antitrust authorities alleging that AmBev is engaged in various anti-competitive conducts in the beer market with the purpose of preventing the access of competitors to the point of sale, artificially increasing the already considerable barriers to entry that exist in such segment. In its complaint, Cervejaria Kaiser argued that both AmBev's cooler programmes and exclusivity agreements are anti-competitive practices, and also alleged that AmBev launched two combat brands (Puerto del Sol and Puerto del Mar) in connection with the entry of Kaiser's product Sol Pilsen in 2006. On 9 December 2008, the SDE requested the opening of two administrative proceedings to investigate the alleged practices. AmBev's preliminary responses were filed before SDE on 18 February 2009.

On 3 April 2008, the Brazilian Association of Carbonated Soft Drinks Manufacturers, the Brazilian Association of Beverages, which is composed by Schincariol and Petrópolis—currently AmBev's two largest competitors in Brazil, and Cervejaria Imperial (a small Brazilian beverage company), filed complaints with Brazilian antitrust authorities challenging AmBev's new 630ml returnable bottle launched under the Skol brand in the State of Rio de Janeiro and under the Bohemia brand in the State of Rio Grande do Sul. On 17 April 2008, Cervejarias Kaiser also filed a complaint with the Brazilian antitrust authorities challenging the Skol bottle. These competitors claim that AmBev should be prevented from launching the new exclusive 630ml bottle and should be compelled to continue to use the standard 600ml returnable bottle used by all players in the market. On 27 May 2008, SDE issued an injunction avoiding the use of the new 630ml bottle by AmBev. Due to an appeal filed by AmBev against the SDE injunction, on 23 July 2008 CADE decided to allow the use of the 630ml bottle by AmBev in the states of Rio de Janeiro and Rio Grande do Sul, as long as AmBev maintains a system to change the 630ml bottles acquired by its competitors for 600ml bottles. AmBev will vigorously defend its right to innovate and create differentiation for its products and believes that its competitors' claims are without merit.

### ***Merger Control***

On 28 March 2007, AmBev announced the signing of a purchase and sale agreement with respect to the acquisition of 100% of Goldensand Comércio e Serviços Lda, the controlling shareholder of what was then called Cintra. The transaction was submitted for CADE review on 19 April 2007. On 21 May 2008, AmBev sold the Cintra brands to Schincariol. In July 2008, CADE issued a favourable decision approving the transaction.

Labatt completed its acquisition of Lakeport Brewing Income Fund on 29 March 2007. The Competition Bureau of Canada had filed an application with the Competition Tribunal for a temporary injunction to delay closing to allow the Bureau to complete its review of the transaction. The Tribunal dismissed the Bureau's application and allowed the transaction to close as scheduled. The Bureau

appealed the Tribunal's decision to the Federal Court of Appeal. The Court of Appeal rejected the Bureau's argument on 22 January 2008. The Bureau continued its review of the transaction and concluded in January 2009 that there was insufficient evidence to establish that the transaction was likely to substantially lessen or prevent competition.

## **CVM**

*Caixa de Previdência dos Funcionários do Banco do Brasil*—PREVI, a Brazilian pension fund which is one of AmBev's largest minority shareholders, filed an administrative complaint against AmBev with the CVM in April 2004 alleging abuse of position by AmBev's controlling shareholders and breach of fiduciary duty by AmBev's directors in connection with the approval of the InBev-AmBev Transactions, appropriation of commercial opportunity and inadequate disclosure. The complaint requested, among other things, that the CVM render an opinion contesting the legality of the transactions and intervene to prevent the closing of the *Incorporação*. The CVM ruled in December 2004 that (i) there was no basis to conclude that there had been an abuse of position by the controlling shareholders or conflict of interests in relation to them, and (ii) that there was no indication of an appropriation of a commercial opportunity by the directors of AmBev, without prejudice to any further investigation that the staff of the CVM might conduct, as appropriate. Moreover, the CVM expressed its opinion that one director involved in the InBev-AmBev Transactions could not have intervened in the AmBev board resolutions related thereto, recommending further investigations by the staff. The CVM recommended also that the staff investigate the performance of the due diligence duties of other directors during the decision process and the adequacy of the disclosure proceeding of the transactions by AmBev's officers. The CVM requested certain information related to the InBev-AmBev Transactions. On 6 May 2009 AmBev was informed that the CVM initiated formal complaints against certain AmBev directors and officers regarding the aforementioned investigations. AmBev's directors and officers presented their defences on 17 August 2009.

The CVM also initiated an administrative proceeding in October 2008 in which it alleges that certain shareholders, members of the board of directors and officers of AmBev violated Corporate Law and CVM rules, relating to (i) insider trading at the time of the InBev-AmBev Transactions; (ii) infraction to AmBev's Stock Ownership Programme, which was supposedly used to raise the share participation of certain shareholders; (iii) negotiation of shares from AmBev's Stock Ownership Programme without previously offering these shares to AmBev; and (iv) non-disclosure of acquisition of significant shareholding and disclosure of incorrect information to the market. Each of the involved parties has denied violating CVM rules. If the CVM rules that violations occurred, sanctions could include reprimands, fines or decrees temporarily barring the individuals found guilty from acting as officers or directors of AmBev. Any decision of the CVM is subject to administrative appeal and/or to judicial review. See "Item 6. Directors, Senior Management and Employees—A. Directors and Senior Management—Board of Directors—General Information on the Directors" and "Item 6. Directors, Senior Management and Employees—A. Directors and Senior Management—Chief Executive Officer and Senior Management—General Information on the Members of the Executive Board of Management" for further details.

## **Environmental matters**

In August 2003, Oliveira Comércio de Sucatas filed a complaint with the Public Attorney of the city of Pedreira, in the State of São Paulo, alleging that Companhia Brasileira de Bebidas (a predecessor of AmBev) was using the waste disposal site of the city as a disposal for toxic garbage. In September 2003, AmBev presented its response with all the evidence it had. This case is still in the discovery phase.

The Public Attorney of the State of Rio de Janeiro has requested the initiation of a civil investigation to investigate anonymous reports of pollution allegedly caused by Nova Rio, AmBev's beer



plant located in the state of Rio de Janeiro. Currently this investigation is in the discovery phase. AmBev expects this investigation to be dismissed as AmBev has presented several expert opinions, including one from the State environmental agency, showing lack of environmental damages. Simultaneously, the police of Rio de Janeiro have requested the initiation of a criminal investigation to investigate the author of the alleged crime, which is also in the discovery phase. AmBev expects this investigation will be dismissed concurrently with the civil investigation mentioned above.

On 17 April 2007, the *Promotoria*, or Public Attorney, of Viamão, State of Rio Grande do Sul requested the initiation of a civil investigation and a criminal investigation to investigate reports made by local population of pollution around the plant. AmBev reached a settlement with the *Promotoria* of Viamão on 12 June 2007. In February 2009 the investigations were suspended for a period of three years in order to be certified that the settlement was entirely accomplished by AmBev.

### **Brazilian Alcohol Industry Litigation**

On 28 October 2008, the Brazilian *Ministério Público Federal* filed a suit for damages against AmBev and two other beverage companies claiming total damages of approximately 2.8 billion reais (of which approximately 2.1 billion reais are claimed against AmBev). The public prosecutor alleges that: (i) alcohol causes serious damage to individual and public health, and that beer is the most consumed alcoholic beverage in Brazil; (ii) defendants have approximately 90% of the national beer market share and are responsible for heavy investments in advertising; and (iii) the advertising campaigns increase not only the market share of the defendants but also the total consumption of alcohol and, hence, the damages to society, and encourage underage consumption. AmBev believes such claims are without merit and intends to vigorously defend this litigation.

Shortly after the above lawsuit was filed, a consumer-protection association applied to be admitted as a joint-plaintiff. The association has made further requests in addition to the ones made by Public Prosecutor. They include: (i) claim for “collective moral damages” in an amount to be ascertained by the court; however, it suggests that it should be equal to the initial request of 2.8 billion reais (therefore, it doubles the initial amount involved); (ii) destination of the amounts to specific public accounts; (iii) obligation to defendants to give full publicity of the future court decision; (iv) as a subsidiary claim, direct indemnification to public entities in charge of public health system and social security; (v) interest and monetary adjustment on amounts due; (vi) defendants to pay court and attorney fees; (vii) burden of proof to lie on defendants; and (viii) exemption of court fees to the association. The court has admitted the association as joint-plaintiff and has agreed to hear the new claims. AmBev intends to vigorously defend this litigation. See note 33 to our audited financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008.

### ***Anheuser-Busch***

#### **Grupo Modelo Arbitration**

On 16 October 2008, Grupo Modelo, Diblo S.A. de C.V. and the Grupo Modelo series A shareholders filed a notice of arbitration, under the arbitration rules of the United Nations Commission on International Trade Law, against Anheuser-Busch, Anheuser-Busch International Inc. and Anheuser-Busch International Holdings Inc. The notice of arbitration claimed the transaction between Anheuser-Busch and InBev violated provisions of the 1993 investment agreement, governed by the law of the United Mexican States, between the Anheuser-Busch entities, Grupo Modelo, Diblo and the series A shareholders. It seeks post-closing relief, including (i) a declaration that Anheuser-Busch breached the 1993 investment agreement, (ii) rescission of certain continuing rights and obligations under the 1993 investment agreement, (iii) a permanent injunction against Anheuser-Busch or its successors from exercising governance rights under the 1993 investment agreement, (iv) suspension of Anheuser-Busch’s right to exercise a right of first refusal to purchase the stock of Grupo Modelo held by the series A

shareholders, (v) “rectification” of the 1993 investment agreement to add additional restrictions on the Anheuser-Busch entities and (vi) money damages of up to \$2.5 billion. The respondents believe that the claims are without merit because, among other things, there is no change of control clause in the investment agreement and no sale or transfer of the shares of Grupo Modelo and Diblo held by Anheuser-Busch International Holdings Inc. occurred. However, the relief sought by Grupo Modelo, Diblo and its series A shareholders in the arbitral proceeding or any other equitable or other relief they may seek may have an adverse effect on us, including by limiting our ability to exercise governance rights under the investment agreement with Grupo Modelo after the closing of the Anheuser-Busch acquisition. On 2 February 2009, the arbitration panel denied Grupo Modelo’s request for interim measures that would have prevented Anheuser-Busch from exercising its corporate governance rights pending the final arbitration proceeding. The panel also ruled that Anheuser-Busch was to provide 90 days notice if it intends to sell its shares. The final arbitration proceeding is scheduled for August 2009 and will take place in New York City.

### ***Ginsburg Litigation***

On 10 September 2008 an action brought under Section 7 of the Clayton Antitrust Act entitled *Ginsburg et al. v. InBev NV/SA et al.*, C.A. No. 08-1375 (the “**Ginsburg Litigation**”), was filed against InBev, Anheuser-Busch and Anheuser-Busch, Inc. in the United States District Court for the Eastern District of Missouri. The complaint alleges that the Anheuser-Busch acquisition will have certain anticompetitive effects and consequences on the beer industry and will create a monopoly in the production and sale of beer in the United States. Plaintiffs generally seek declaratory relief that the Anheuser-Busch acquisition violates Section 7 of the Clayton Antitrust Act, injunctive relief to prevent consummation of the acquisition, and fees and expenses. On 18 November 2008 plaintiffs’ request for injunctive relief was denied. On 3 August 2009 the Court granted defendants’ Motion to Dismiss plaintiffs claims with prejudice. On 4 August 2009 the Court entered judgment in favor of the defendants. Plaintiffs have 30 days from the entry of judgment to file an appeal. We will continue to vigorously defend against these claims.

### **Acquisition Antitrust Matters**

The Anheuser-Busch merger was subject, and required approvals or notifications pursuant to, various antitrust laws, including under the U.S. Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended.

### ***United States***

Under the Hart-Scott-Rodino Act and the rules promulgated thereunder by the U.S. Federal Trade Commission, the Anheuser-Busch merger could not have been completed until Anheuser-Busch and we had each filed a notification and report form under the Hart-Scott-Rodino Act and the applicable waiting period had expired or been terminated. On 15 July 2008, we had filed, and on 18 July 2008, Anheuser-Busch filed notification and report forms under the Hart-Scott-Rodino Act with the U.S. Federal Trade Commission and the Antitrust Division of the U.S. Department of Justice. The initial 30-day waiting period under the Hart-Scott-Rodino Act (which ended on 18 August 2008) was extended by the Department of Justice’s issuance, on 18 August 2008, of a Request for Additional Information and Documentary Material. The extension resulting from such request was for a period of time necessary for us and Anheuser-Busch to substantially comply with the request and provide relevant information and documentary materials, plus an additional 30 days for the relevant U.S. authorities to review the information and documentary materials so provided after both parties have substantially complied with the request.

On 14 November 2008, we and Anheuser-Busch reached a proposed consent final judgement with the Department of Justice that permitted the completion of our acquisition of Anheuser-Busch. Under

the terms of the proposed final judgment filed on 14 November 2008 in U.S. District Court for the District of Columbia, the following three actions were required to occur:

- Labatt, a partially owned, indirect subsidiary of ours headquartered in Toronto, Canada, was required to grant to an independent third party a perpetual exclusive license:
  - to market, distribute and sell Labatt branded beer (primarily Labatt Blue and Labatt Blue Light) for consumption in the United States;
  - to brew such Labatt branded beer in the United States or Canada solely for sale for consumption in the United States; and
  - to use the relevant trademarks and intellectual property to do so;
- We were required to sell to the licensee the assets of InBev USA LLC d/b/a/ Labatt USA, our subsidiary, headquartered in Buffalo, New York that related to its sale of Labatt branded beer in the United States; and
- Labatt was required to brew and supply the Labatt branded beer for the licensee for an interim period of no more than three years.

The proposed consent final judgement required implementation of the actions above within the later of 90 days of filing of the complaint (which was on 14 November 2008) or five calendar days after notice of the entry of the final judgment with the U.S. District Court. The proposed consent final judgment received final approval by the U.S. District Court for the District of Columbia on 11 August 2009. We agreed to indemnify AmBev and its subsidiary Labatt against certain losses, claims and damages arising out of this final judgment and the divestiture of the assets disposed of thereunder.

To satisfy the requirements imposed by the U.S. Department of Justice in connection with its clearance of the Anheuser-Busch acquisition, on 13 March 2009, we announced the completion of the sale of the assets of InBev USA LLC (d/b/a Labatt USA) to North American Breweries, Inc., an affiliate of KPS Capital Partners, LP. Under the terms of the agreement announced on 23 February 2009, KPS Capital Partners, LP acquired the assets of Labatt USA and an exclusive license, granted by Labatt to (i) brew Labatt branded beer in the United States or Canada solely for sale for consumption in the United States; (ii) distribute, market and sell Labatt branded beer for consumption in the United States; and (iii) use the relevant trademarks and intellectual property required to do so. The transaction does not affect Labatt branded beer in Canada or elsewhere outside the United States. Approximately 1.7 million hectoliters of Labatt branded beer were sold in the United States in 2008. The impact on earnings of the foregoing actions is not material to us.

U.S. antitrust laws also allow the U.S. Department of Justice and others such as U.S. state governments and private individuals to bring antitrust actions contending that an already completed merger substantially lessens competition or has created a monopoly or otherwise violates the antitrust laws in different or additional respects not contemplated by the action filed on 14 November 2008 and resolved by the final judgment described above.

### *Argentina*

Authorisation, approval and/or clearance of the Anheuser-Busch acquisition in Argentina under the applicable antitrust laws is still pending based on ongoing regulatory review.

### **Dividend Policy**

Our current dividend policy is to declare a dividend representing in aggregate at least 25% of our consolidated profit attributable to our equity holders, excluding exceptional items, such as restructuring charges, gains or losses on business disposals and impairment charges, subject to applicable legal

provisions relating to distributable profit. In accordance with our intention to deleverage after the closing of the Anheuser-Busch acquisition, it is expected that the dividends we will pay in the first two to three years after the closing of the Anheuser-Busch acquisition will be materially lower than the EUR 2.44 (USD 3.67) dividend for 2007 set out below, and may be lower than the 25% threshold referred to above.

Any matter relating to our dividend payout policy (except that the actual amount of any dividend remains subject to approval at our shareholders' meeting in accordance with the Belgian Companies Code) is within the jurisdiction of our shareholders' meetings and shall be adopted with a positive vote of at least 75% of the shares attending or represented at the meeting, regardless of the number of shares attending or represented, if and only if any four of our directors request that the matter be submitted at our shareholders' meeting.

The annual dividends are approved by our annual shareholders' meeting and are paid on the dates and at the places appointed by our Board. Our Board may pay an interim dividend in accordance with the provisions of the Belgian Companies Code.

The table below summarises the dividends paid by us in the most recent financial years.

<u>Financial year</u>	<u>Number of our shares outstanding at end of relevant financial year</u>	<u>Gross amount of dividend per Share (in EUR)</u>	<u>Gross amount of dividend per Share (in USD)</u>	<u>Payment date</u>
2008 .....	1,602,427,569	0.28	0.35	5 May 2009
2007 .....	615,043,509	2.44	3.67	30 April 2008
2006 .....	613,441,281	0.72	0.95	25 April 2007
2005 .....	609,913,289	0.48	0.57	26 April 2006

## **B. SIGNIFICANT CHANGES**

On 1 July 2009 we announced that we had entered into a definitive agreement with Ball Corporation, one of the world's leading suppliers of metal and plastic packaging to the beverage and food industries, whereby Ball will acquire four metal beverage can and lid manufacturing plants from our US metal packaging subsidiary, Metal Container Corporation, for an aggregate purchase price of USD 577 million in cash. As part of the transaction, Ball Corporation will enter into a long-term supply agreement to continue to supply AB InBev with metal beverage cans and lids from the divested plants. Ball has committed, as part of the acquisition agreement, to offer employment to each active employee of the plants. The transaction is expected to be completed by the end of 2009.

On 1 July 2009, we announced that we had established a "Level 1" American Depositary Receipt ("ADR") program in the United States. Each ADR represents one ordinary share of AB InBev and trades over-the-counter under the ticker symbol "AHBIY". Upon effectiveness of this registration statement such ADRs will trade on the New York Stock Exchange under the symbol "BUD". For more details of the operation of the new ADR program, see "Item 12. Description of Securities Other Than Equity Securities—D. American Depositary Shares." Our ordinary shares continue to trade on Euronext Brussels under the symbol "ABI".

On 24 July 2009 we completed the previously announced sale of our Korean subsidiary Oriental Brewery to an affiliate of KKR for USD 1.8 billion. Under the terms of the agreement, we will continue our relationship with Oriental Brewery through granting Oriental Brewery exclusive licenses to distribute certain brands in South Korea including Budweiser, Bud Ice and Hoegaarden and by having an ongoing interest in Oriental Brewery through an agreed earnout. In addition, we have the right but not the obligation to reacquire Oriental Brewery after five years at predetermined financial terms.

On 27 August 2009, we announced that we had signed an agreement to sell Tennent's Lager brand and associated trading assets in Scotland, Northern Ireland and the Republic of Ireland (part of InBev UK Limited) to C&C Group plc for a total enterprise value of GBP 180 million. Included in the sale are the Glasgow Wellpark Brewery in Scotland, where Tennent's Lager is brewed, rights to the Tennent's Lager brand itself, Tennent's Ales and assets located in Scotland, Northern Ireland and the Republic of Ireland which currently belong to us. As part of the agreement, we will appoint C&C Group as distributor of certain of our brands in Scotland, Northern Ireland and the Republic of Ireland, and C&C Group will grant us the right to use the Tennent's Super and Tennent's Pilsner brands in certain worldwide geographies. The transaction is subject to approval by C&C Group shareholders, completion of employee consultation, and applicable regulatory and other customary approvals. We expect to complete the transaction by the end of 2009.

On 2 September 2009, InBev Participações Societárias SA, our wholly-owned Brazilian subsidiary, issued notes in an aggregate principal amount of 2.0 billion reais, which will mature on 12 August 2012. The notes bear interest at a floating rate of 114% of CDI, the monthly Brazilian interbank lending rate, and are guaranteed by us and another of our wholly-owned subsidiaries, Interbrew International BV. The net proceeds from the offering will be used to the Facility A loan, which comprises part of the senior debt facilities agreement and which are described under "Item 10. Additional Information—C. Material Contracts—Financing the Acquisition".

## ITEM 9. THE OFFER AND LISTING

### Price History of Stock

The table below shows the quoted high and low closing sales prices in euro on Euronext Brussels for our shares for the indicated periods.

	Per Share	
	High	Low
	(in EUR)	
<b>Annual</b>		
2008 . . . . .	38.69	10.32
2007 . . . . .	41.87	30.00
2006 . . . . .	31.22	21.87
2005 . . . . .	23.39	15.41
2004 . . . . .	18.12	12.88
<b>Quarterly</b>		
2009		
<i>Second Quarter</i> . . . . .	25.97	20.76
<i>First Quarter</i> . . . . .	22.09	16.50
2008		
<i>Fourth Quarter</i> (1) . . . . .	26.20	10.32
<i>Third Quarter</i> . . . . .	30.78	25.56
<i>Second Quarter</i> . . . . .	38.65	27.56
<i>First Quarter</i> . . . . .	38.69	29.90
2007		
<i>Fourth Quarter</i> . . . . .	41.87	33.90
<i>Third Quarter</i> . . . . .	40.75	33.30
<i>Second Quarter</i> . . . . .	39.14	33.98
<i>First Quarter</i> . . . . .	34.37	30.00
<b>Monthly</b>		
2009		
<i>August</i> . . . . .	30.12	27.00
<i>July</i> . . . . .	28.10	26.59
<i>June</i> . . . . .	25.97	23.79
<i>May</i> . . . . .	25.10	23.05
<i>April</i> . . . . .	23.32	20.76
<i>March</i> . . . . .	22.09	18.86

Note:

- (1) As a result of the capital increase pursuant to the rights offering we completed in December 2008, our theoretical ex-rights share price was modified by an adjustment ratio of 0.6252 on 24 November 2008. Our historical share prices have not been restated to reflect this adjustment.

### Share Details

See “Item 10. Additional Information—B. Memorandum and Articles of Association and Other Share Information—Form and Transferability of Our Shares” for details regarding our shares.

Each of our shares is entitled to one vote except for shares owned by us, or by any of our direct subsidiaries, the voting rights of which are suspended. Shares held by our main shareholders do not entitle such shareholders to different voting rights.

## **Markets**

We are incorporated under the laws of Belgium (register of legal entities number 0417.497.106), and our shares are listed on the regulated market of Euronext Brussels under the symbol “ABI”. The securities that we have applied to be listed on the NYSE are ADSs, each of which represents one of our shares. We will seek to have 1,608,663,943 ADSs listed on the NYSE by 16 September 2009 (such number equal to the number of our shares plus the number of warrants on our shares outstanding as of 7 September 2009). For more information on our shares see “Item 10. Additional Information—A. Share Capital—Share Capital” and “—B. Memorandum and Articles of Association and Other Share Information—Form and Transferability of Our Shares”. Our ADSs are described in greater details under “Item 12. Description of Securities Other Than Equity Securities—D. American Depositary Shares”.

### ***Euronext Brussels***

Euronext Brussels is a subsidiary of Euronext N.V. (“**Euronext**”), and holds a national license as the stock exchange operator in Belgium. Euronext, a company organised under the laws of the Netherlands, was the first cross-border exchange group, created with the 2000 merger of the Paris, Amsterdam and Brussels stock exchanges.

Euronext, the first integrated cross-border exchange, combines the stock exchanges of Amsterdam, Brussels, Lisbon and Paris into a single market. Issuers who meet European Union regulatory standards are qualified for listing on the regulated markets operated by Euronext. Euronext’s exchanges list a wide variety of securities, including domestic and international equity securities, convertible bonds, warrants, trackers and debt securities, including corporate and government bonds. Euronext is focused on increasing its share of these “non-domestic” listings in the future in connection with its objective to become the gateway to the Eurozone.

In 2008, Euronext was Europe’s largest stock exchange group based on aggregate market capitalisation of listed operating companies and second largest stock exchange group based on the value of equities trading in the central order book. As of 31 December 2008, 1,110 companies were listed on Euronext, of which 886 were based in one of Euronext’s home markets.

Euronext is Europe’s second largest cash market based on average daily trades and average daily turnover. The cash trading business unit comprises trading in equity securities and other cash instruments including funds, bonds, warrants, trackers and structured funds. During 2008, on an average day, 1.5 million trades were executed on Euronext exchanges for all cash instruments, while the total number of trades in all cash instruments amounted to 397 million.

*Trading Platform and Market Structure.* Cash trading on Euronext’s markets in Amsterdam, Brussels, Lisbon and Paris takes place via nouveau système de cotation (“**NSC**”), Euronext’s fully automated electronic trading platform that allows trading members either to route their clients’ orders electronically or to enter orders manually into computer workstations installed on their premises and linked to the NSC system. The NSC system maintains an order book for every traded security, in which it matches buy and sell orders electronically. The NSC system was replaced by a single universal trading platform during 2009.

Cash trading on Euronext is governed both by a single harmonized rulebook for trading on each of Euronext’s markets in Amsterdam, Brussels, Lisbon and Paris and by the various non-harmonized Euronext Rulebooks containing local exchange-specific rules. Euronext’s trading rules provide for an

order-driven market using an open electronic central order book for each traded security; various order types and automatic order matching; and a guarantee of full anonymity both for orders and trades.

*Trading Members.* The majority of Euronext's cash trading members are brokers and dealers based in Euronext's marketplaces, but also include members in other parts of Europe, most notably the United Kingdom and Germany.

*Clearing and Settlement.* Clearing and settlement of trades executed on Euronext are handled by LCH.Clearnet (for central counterparty clearing), and independent entities that provide services to Euronext pursuant to contractual agreement. We have a minority ownership interest in, and board representation on, LCH.Clearnet.

Euronext Brussels is governed by the Belgian Act of 2 August 2002 and is recognized as a market undertaking according to article 16 of the Act. This Act transferred to the CBFA some of the responsibility previously executed by the Brussels exchange (such as, disciplinary powers against members and issuers, control of sensitive information, supervision of markets, and investigative powers). Euronext Brussels continues to be responsible for matters such as the organisation of the markets and the admission, suspension and exclusion of members and has been appointed by law as a "competent authority" within the meaning of the European Transparency Directive.

## **ITEM 10. ADDITIONAL INFORMATION**

### **A. SHARE CAPITAL**

#### **Share Capital**

Our shares are represented by registered shares, bearer shares and dematerialised shares without nominal value. As of 30 June 2009, our issued and paid-up share capital amounted to EUR 1,234,761,478.79, which was represented by 1,603,243,227 of our shares without nominal value, each share representing 1/1,603,243,227th of the share capital. As of 7 September 2009, our issued and paid-up share capital amounted to EUR 1,234,784,106.78, which was represented by 1,603,275,614 of our shares without nominal value, each share representing 1/1,603,275,614 of the share capital.

In addition to the shares already outstanding, we have granted warrants which can upon exercise lead to an increase in the number of our outstanding shares. The total number of outstanding warrants (where each warrant entitles the holder to subscribe to one new share) was 5.42 million as at 30 June 2009 and 5.39 million as of 7 September 2009. For further details of outstanding warrants, see "Item 6. Directors, Senior Management and Employees—B. Compensation—Share-Based Payment Plans—Long-Term Incentive Plan or LTI".

The total number of outstanding options on our existing shares (where each option entitles the holder to purchase from us one existing share) was 43.58 million as at 30 June 2009 and 42.46 million as at 7 September 2009. As these options relate to existing shares, they do not have an impact on the total number of our shares outstanding. See "Item 6. Directors, Senior Management and Employees—B. Compensation—Share-Based Payment Plans—Share-Based Compensation Plan".



The changes in our share capital since 1 January 2006 are described below.

<u>Date</u>	<u>Increase (euro)</u>	<u>Capital (euro)</u>	<u>Shares</u>	<u>Reason</u>
1 January 2006 . . . . .		469,895,116.53	609,913,289	
3 February 2006 . . . . .	8,056.51	469,903,173.04	609,923,752	Exercise of warrants
21 March 2006 . . . . .	45,861.20	469,949,034.24	609,983,312	Exercise of warrants
25 April 2006 . . . . .	86,733.57	470,035,767.81	610,095,953	Exercise of warrants
19 May 2006 . . . . .	63,140.00	470,098,907.81	610,177,953	Exercise of warrants
21 June 2006 . . . . .	835,655.59	470,934,563.40	611,263,220	Exercise of warrants
3 August 2006 . . . . .	65,788.80	471,000,352.20	611,348,660	Exercise of warrants
29 September 2006 . . . . .	301,065.38	471,301,417.58	611,739,654	Exercise of warrants
24 October 2006 . . . . .	36,467.20	471,337,884.78	611,787,014	Exercise of warrants
20 December 2006 . . . . .	1,273,785.59	472,611,670.37	613,441,281	Exercise of warrants
5 February 2007 . . . . .	53,249.35	472,664,919.72	613,510,436	Exercise of warrants
20 March 2007 . . . . .	39,624.97	472,704,544.69	613,561,897	Exercise of warrants
24 April 2007 . . . . .	436.59	472,704,981.28	613,562,464	Exercise of warrants
19 June 2007 . . . . .	704,869.55	473,409,850.83	614,477,879	Exercise of warrants
27 July 2007 . . . . .	232,074.15	473,641,924.98	614,779,274	Exercise of warrants
21 September 2007 . . . . .	8,136.59	473,650,061.57	614,789,841	Exercise of warrants
14 December 2007 . . . . .	195,324.36	473,845,385.93	615,043,509	Exercise of warrants
11 February 2008 . . . . .	173,720.47	474,019,106.40	615,269,120	Exercise of warrants
1 April 2008 . . . . .	251,260.24	474,270,366.64	615,595,432	Exercise of warrants
13 June 2008 . . . . .	320,514.04	474,590,880.68	616,011,684	Exercise of warrants
8 September 2008 . . . . .	27,468.98	474,618,349.66	616,047,358	Exercise of warrants
3 October 2008 . . . . .	208,623.03	474,826,972.69	616,318,297	Exercise of warrants
16 December 2008 . . . . .	759,304,139.44	1,234,131,112.13	1,602,427,569	Rights offering
23 January 2009 . . . . .	240,524.90	1,234,371,637.03	1,602,739,939	Exercise of warrants
20 March 2009 . . . . .	79,817.43	1,234,451,454.46	1,602,843,598	Exercise of warrants
28 April 2009 . . . . .	14,179.55	1,234,465,634.01	1,602,862,013	Exercise of warrants
16 June 2009 . . . . .	295,844.78	1,234,761,478.79	1,603,243,227	Exercise of warrants
7 September 2009 . . . . .	22,627.99	1,234,784,106.78	1,603,275,614	Exercise of warrants

The table below shows the statement of share capital for 2008. All of these shares issuances above were for cash consideration. See also note 23 “Changes in equity” to our historical financial statements.

<u>Issued capital</u>	<u>Million USD</u>	<u>Million shares</u>
As of 31 December 2007 . . . . .	559	615
Changes during 2008 . . . . .	<u>1,171</u>	<u>987</u>
As of 31 December 2008 . . . . .	<u>1,730</u>	<u>1,602</u>

For details of our authorised share capital, see “—B. Memorandum and Articles of Association and Other Share Information—Changes to Our Share Capital”.

As of 30 June 2009, we held 11,114,722 of our own shares, and Brandbrew S.A., our fully owned subsidiary, held 8,747,485 of our shares, with a face value on 30 June 2009 of EUR 511.25 million (USD 361.72 million). As of 7 September 2009, we held 11,114,722 of our own shares and Brandbrew S.A., our fully owned subsidiary, held 8,747,814 of our shares, with a face value on 7 September 2009 of EUR 582.36 million (USD 406.34 million). See “Item 7. Major Shareholders and Related Party Transactions—A. Major Shareholders—Shareholding Structure”.

For details of the options and warrants held by our employees, see “Item 6. Directors, Senior Management and Employees—B. Compensation—Share-Based Payment Plans”.

## **B. MEMORANDUM AND ARTICLES OF ASSOCIATION AND OTHER SHARE INFORMATION**

A copy of our articles of association dated 7 September 2009 has been filed as Exhibit 1.1 to this Form 20-F.

### **Corporate Profile**

We are a public limited liability incorporated in the form of a *société anonyme/naamloze vennootschap* under Belgian law (register of legal entities number 0417.497.106). Our registered office is located at Grand-Place/Grote Markt 1, 1000 Brussels, Belgium, and our headquarters are located at Brouwerijplein 1, 3000 Leuven, Belgium. We were incorporated on 2 August 1977 and our financial year runs from 1 January to 31 December.

### **Corporate Purpose**

According to Article 4 of our articles of association, our corporate purpose is:

- To produce and deal in all kinds of beers, drinks, foodstuffs and ancillary products, fabricate, process and deal in all by-products and accessories, of whatsoever origin or form, of its industry and trade, and to design, construct or produce part or all of the facilities for the manufacture of the aforementioned products;
- To purchase, construct, convert, sell, let, sublet, lease, license and exploit in any form whatsoever all real property and real property rights and all businesses, goodwill, movable property and movable property rights connected with our business;
- To acquire and manage investments shares and interests in companies or undertakings having objects similar or related to, or likely to promote the attainment of, any of the foregoing objects, and in financing companies; to finance such companies or undertakings by means of loans, guarantees or in any other manner whatsoever; to take part in the management of the aforesaid companies through membership of our Board or the like governing body;
- To carry out all administrative, technical, commercial and financial work and studies for the account of undertakings in which it holds an interest or on behalf of third parties.

We may, within the limits of our corporate purpose, engage in all civil, commercial, financial and industrial operations and transactions connected with our corporate purpose either within or outside Belgium. We may take interests by way of asset contribution, merger, subscription, equity investment, financial support or otherwise in all companies, undertakings or associations having a corporate purpose similar or related to or likely to promote the furtherance of our corporate purpose.

### **Board of Directors**

Belgian law does not regulate specifically the ability of directors to borrow money from Anheuser-Busch InBev SA/NV.

Our Corporate Governance Statement prohibits us from making loans to directors, whether for the purpose of exercising options or for any other purpose (except for routine advances for business-related expenses in accordance with our rules for reimbursement of expenses). See “Item 7. Major Shareholders and Related Party Transactions—Related Party Transactions—Material Transactions—Transactions with Directors and Executive Board of Management Members (Key Management Personnel)—Loans to directors”.

Article 523 of the Belgian Companies Code provides that if one of our directors directly or indirectly has a personal financial interest that conflicts with a decision or transaction that falls within the powers of our Board, the director concerned must inform our other directors before our Board makes any decision on such transaction. The statutory auditor must also be notified. The director may not participate in the deliberation nor vote on the conflicting decision or transaction. An excerpt from the minutes of the meeting of our Board that sets forth the financial impact of the matter on us and justifies the decision of our Board must be published in our annual report. The statutory auditors' report to the annual accounts must contain a description of the financial impact on us of each of the decisions of our Board where director conflicts arise.

We are relying on a provision in the NYSE Listed Company Manual that allows us to follow Belgian corporate law and the Belgian Corporate Governance Code with regard to certain aspects of corporate governance. This allows us to continue following certain corporate governance practices that differ in significant respects, from the corporate governance requirements applicable to U.S. companies listed on the NYSE. In particular, the NYSE rules require a majority of the directors of a listed U.S. company to be independent, while in Belgium, only three directors need be independent. Our board currently comprises four independent directors and nine non-independent directors. See "Item 6. Directors, Senior Management and Employees—Directors and Senior Management—Board of Directors". The NYSE rules further require that each of the nominating, compensation and audit committees of a listed U.S. company be comprised entirely of independent directors. However, the Belgian Corporate Governance Code recommends only that a majority of the directors on each of these committees meet the technical requirements for independence under Belgian corporate law. Our board has stated its intention that each member of our Audit Committee shall be an independent director as required under the NYSE rules and Rule 10A-3 of the Securities Exchange Act of 1934 within a year of the effective date of this Form 20-F. Our board has no plans to change the composition of our Compensation and Nominating Committee; although we note that this committee is composed exclusively of non executive directors who are independent of management and whom we consider to be free of any business or other relationship which could materially interfere with the exercise of their independent judgment. See "Item 6. Directors, Senior Management and Employees—C. Board Practices—Information about Our Committees".

For further information regarding the provisions of our articles of association as applied to our Board, see "Item 6. Directors, Senior Management and Employees—A. Directors and Senior Management—Board of Directors" and "Item 6. Directors, Senior Management and Employees—C. Board Practices".

### **Form and Transferability of Our Shares**

Our shares can take the form of registered shares, bearer shares or dematerialised shares.

On 1 January 2008, bearer shares booked into a securities account were automatically converted into dematerialised shares. As from 1 January 2008 bearer shares not yet booked into a securities account have been automatically converted into dematerialised shares as from the time they are booked into a securities account.

Furthermore, holders of bearer shares that would not have been subject to this automatic conversion (that is, bearer shares not held in book-entry form) must request, in accordance with the modalities provided by the Belgian Law of 14 December 2005 concerning the suppression of bearer securities, at the latest by 31 December 2013, that such shares be converted into registered or dematerialised shares.

In the event that the conversion of the shares is not requested by the above date, the shares will be automatically converted into dematerialised shares and recorded in our name, with all rights attached to such shares being suspended until their proved owner comes forward and requests that

such shares be recorded in his own name. In addition, the Belgian Law of 14 December 2005 provides that, as of 1 January 2015, securities listed on a stock exchange and whose owner remains unknown must be sold by us on a stock exchange in accordance with the modalities provided by such law. We must then deposit (i) the proceeds or (ii) if the securities are not sold before 30 November 2015 at latest, these non-sold securities, with the Belgian Caisse des dépôts et consignations/Deposito-en Consignatiekas, where such proceeds or securities respectively may be claimed by their beneficiaries, subject to certain administrative fines being payable by claimants.

All of our shares are fully paid-up and freely transferable.

### **Changes to Our Share Capital**

In principle, changes to our share capital are decided by our shareholders. Our shareholders' meeting may at any time decide to increase or decrease our share capital. Such resolution must satisfy the quorum and majority requirements that apply to an amendment of the articles of association, as described below in “—Description of the Rights and Benefits Attached to Our Shares—Right to Attend and Vote at Our Shareholders' Meeting—Votes, quorum and majority requirements”.

#### ***Share Capital Increases by Our Board of Directors***

Subject to the same quorum and majority requirements, our shareholders' meeting may authorise our Board, within certain limits, to increase our share capital without any further approval of our shareholders. This is the so-called authorised capital. This authorisation needs to be limited in time (that is, it can only be granted for a renewable period of maximum five years) and in scope (that is, the authorised capital may not exceed the amount of the registered share capital at the time of the authorisation).

At our extraordinary shareholders' meeting held on 28 April 2009, our shareholders authorised our Board, for a period of five years from the date of publication of the changes to the articles of association decided by our shareholders' meeting on 28 April 2009, to increase our share capital, in one or more transactions, by a number of shares representing no more than 3% of the total number of shares issued and outstanding on 28 April 2009 (that is, 1,602,862,013). In accordance with Article 603, indent 1, of the Belgian Companies Code, such increase may not result in the share capital being increased by an amount exceeding the amount of share capital on such date. As at the date of this Form 20-F, the authorised capital had not been used.

In addition, our Board is expressly authorised, in the event of a public takeover bid being made in relation to our securities, to increase our share capital, within the limits mentioned above, under the conditions set out in Article 607 of the Belgian Companies Code. This authorisation is granted for a period of 3 years from 24 April 2007. If our Board decides to increase our share capital pursuant to this authorisation, the amount of this increase will be deducted from the remaining authorised capital.

#### ***Preference Rights***

In the event of a share capital increase for cash by way of the issue of new shares, or in the event of an issue of convertible bonds or warrants, our existing shareholders have a preferential right to subscribe, pro rata, to the new shares, convertible bonds or warrants. Our Board may decide that preference rights which were not exercised, or were only partly exercised, by any shareholders shall accrue proportionally to the other shareholders who have already exercised their preference rights, and shall fix the practical terms for such subscription.

Our shareholders' meeting, acting in accordance with Article 596 of the Belgian Companies Code and in our interests, may restrict or cancel the preference rights. In the case of a share capital increase pursuant to the authorised capital, our Board may likewise restrict or cancel the preference rights,

including in favour of one or more specific persons other than our employees or one of our subsidiaries.

### **Purchases and Sales of Our Own Shares**

We may only acquire our own shares pursuant to a decision by our shareholders' meeting taken under the conditions of quorum and majority provided for in the Belgian Companies Code. Such a decision requires a quorum of shareholders holding an aggregate of at least 50% of the share capital and approval by a qualified majority of at least 80% of the share capital present or represented. If there is no quorum, a second meeting must be convened. At the second meeting, no quorum is required, but the relevant resolution must be approved by a qualified majority of at least 80% of the share capital present or represented.

Our shareholders' meeting of 28 April 2009 delegated authority to our Board, for a period of 5 years from such a date, to acquire our shares up to the maximum number allowed under Article 620, §1, 2° of the Belgian Companies Code and for a consideration that may not be less than 10% below the lowest closing price in the last 20 stock exchange days preceding the transaction and not more than 10% above the highest closing price in the last 20 stock exchange days preceding the transaction. If the acquisition is made by us outside the stock exchange, even from a subsidiary, we shall, as the case may be, make an offer on the same terms and conditions to all of our shareholders.

See "Item 16E. Purchases of Equity Securities by the Issuer" for details of our recent share repurchase programmes.

### **Description of the Rights and Benefits Attached To Our Shares**

#### ***Right to Attend and Vote at Our Shareholders' Meeting***

##### **Annual Shareholders' Meeting**

Our annual shareholders' meeting shall be held on the last Tuesday of April of each year, at 11:00 a.m., or at any other time, in one of the municipalities (communes/gemeenten) of the Region of Brussels, in Leuven or in Liège, at the place mentioned in the notice. If this date is a legal holiday, the meeting is held on the next business day (excluding Saturday) at the same time.

##### **Special and Extraordinary Shareholders' Meetings**

Our Board or the statutory auditor (or the liquidators, if appropriate) may, whenever our interests so require, convene a special or extraordinary shareholders' meeting. Such shareholders' meeting must also be convened every time one or more of our shareholders holding at least one-fifth of our share capital so demand.

##### **Notices convening our shareholders' meeting**

Notices of our shareholders' meetings contain the agenda of the meeting and our Board's recommendations on the matters to be voted upon.

Notices for our shareholders' meeting are given in the form of announcements placed at least 24 days prior to the meeting in at least one Belgian newspaper and in the Belgian State Gazette (Moniteur belge/Belgisch Staatsblad).

Notices are sent 15 days prior to the date of our shareholders' meeting to the holders of our registered shares, holders of our registered warrants and to our directors and our statutory auditor.

Notices of all our shareholders' meetings and all related documents, such as specific Board and auditor's reports, are also published on our website, [www.ab-inbev.com/corporategovernance](http://www.ab-inbev.com/corporategovernance).

### **Admission to meetings**

All holders of our shares are entitled to attend our shareholders' meeting, take part in the deliberations and, within the limits prescribed by the Belgian Companies Code, to vote.

Holders of our physical bearer shares wishing to attend our shareholders' meeting must first convert such shares into registered or dematerialised shares. They must then comply with the formalities described below (depending on whether they have elected to convert their physical bearer shares into dematerialised or registered shares).

Holders of our dematerialised shares must deposit, with a branch of Fortis Bank in Belgium at least three business days prior to the meeting, a certificate of non-transferability until and including the day of our shareholders' meeting issued by an authorised account holder or by the clearing organisation approved in accordance with Article 468 of the Belgian Companies Code, with an indication of the number of shares so blocked.

Holders of our registered shares must express, no later than three business days prior to the meeting, their intention to attend the meeting and the number of shares in respect of which they intend to exercise voting rights.

Any shareholder may attend our shareholders' meetings in person or be represented by a proxy, who need not be a shareholder. All proxies must be in writing in accordance with the form prescribed by us and must be received by us no later than the date determined by our Board.

### **Votes, quorum and majority requirements**

Each of our shares is entitled to one vote except for shares owned by us, or by any of our direct subsidiaries, the voting rights of which are suspended. The shares held by our principal shareholders do not entitle such shareholders to different voting rights.

Shareholders are allowed to vote in person, by proxy or by mail. Votes by mail must be cast using the form prepared by us and must be received by us no later than the date upon which our shareholders must deposit their shares.

Generally, there is no quorum requirement for our shareholders' meetings and decisions are taken by a simple majority vote of shares present or represented.

Resolutions relating to amendments of the articles of association or the merger or division of Anheuser-Busch InBev SA/NV are subject to special quorum and majority requirements. Specifically, any resolution on these matters requires the presence in person or by proxy of shareholders holding an aggregate of at least 50% of the issued share capital, and the approval of at least 75% of the share capital present or represented at the meeting. If a quorum is not present, a second meeting must be convened. At the second meeting, the quorum requirement does not apply. However, the special majority requirement continues to apply.

Any modification of our corporate purpose or legal form requires a quorum of shareholders holding an aggregate of at least 50% of the share capital and approval by a qualified majority of at least 80% of the share capital present or represented. If there is no quorum, a second meeting must be convened. At the second meeting, no quorum is required, but the relevant resolution must be approved by a qualified majority of at least 80% of the share capital present or represented.

Our extraordinary shareholders' meeting of 25 April 2006 approved an amendment to our articles of association. As a consequence, the following matters are now within the exclusive jurisdiction of our shareholders' meetings and shall be adopted by the approval of at least 75% of the shares attending or represented at the meeting, regardless of the number of shares attending or represented:

- Any decision to apply for the delisting of our securities from any stock market;

- Any acquisition or disposal of assets by us for an amount exceeding one third of our consolidated total assets as reported in our most recent audited financial statements.

As a result of the amendment approved by our extraordinary shareholders' meeting of 25 April 2006, the following matters are also within the jurisdiction of our shareholders' meeting and shall be adopted with a positive vote of 75% of the shares attending or represented at the meeting, regardless of the number of shares attending or represented, if and only if any four of our directors request that the matter be submitted to our shareholders' meeting:

- Any matter relating to our dividend payout policy (except that the actual amount of any dividend remains subject to approval by our shareholders' meeting in accordance with the Belgian Companies Code).

The following matters shall be within the jurisdiction of our shareholders' meeting and shall be adopted with a positive vote of 50% plus one of the shares attending or represented at the meeting, regardless of the number of shares attending or represented, if and only if any four of our directors request that the matter be submitted to our shareholders' meeting:

- The approval of the individual to whom our Board proposes to delegate authority for our day-to-day management and appoint as Chief Executive Officer, and the ratification of any decision by our Board to dismiss such individual;
- Any modification of executive remuneration and incentive compensation policy;
- The ratification of any transaction of ours or one of our direct or indirect subsidiaries with a controlling shareholder of us or with a legal or natural person affiliated to or associated with such controlling shareholder within the meaning of Articles 11 and 12 of the Belgian Companies Code, it being understood that, for the purposes of this provision of the articles of association, our direct or indirect subsidiaries are not considered as affiliated to or associated with our controlling shareholders;
- Any modification of our target capital structure and the maximum level of net debt.

### *Dividends*

The Belgian Companies Code provides that dividends can only be paid up to an amount equal to the excess of our shareholders' equity over the sum of (i) paid up or called up share capital and (ii) reserves not available for distribution pursuant to law or the articles of association.

The annual dividends are approved by our shareholders' meetings and are paid on the dates and at the places determined by our Board. Our Board may pay an interim dividend in accordance with the provisions of the Belgian Companies Code. See "Item 8. Financial Information—A. Consolidated Financial Statements and Other Financial Information—Dividend Policy" for further information on our current dividend policy.

### *Appointment of Directors*

Pursuant to a shareholders' agreement (see "Item 7. Major Shareholders and Related Party Transactions—A. Major Shareholders") BRC S.à.R.L and Eugénie Patri Sébastien S.A. each have the right to nominate four directors. The Stichting board of directors nominates four to six directors who are independent of shareholders.

### ***Liquidation Rights***

We can only be dissolved by a shareholders' resolution passed with a majority of at least 75% of the votes cast at an extraordinary shareholders' meeting where at least 50% of the share capital is present or represented.

In the event of the dissolution and liquidation of Anheuser-Busch InBev SA/NV, the assets remaining after payment of all debts and liquidation expenses shall be distributed to the holders of our shares, each receiving a sum proportional to the number of our shares held by them.

### ***Disclosure of Significant Shareholdings***

In addition to any shareholder notification thresholds under applicable legislation (which notification is required at 5%, 10%, 15% and so on in five-percentage point increments), our articles of association require holders of our shares to disclose the number of our shares held if their shareholding exceeds or falls below 3% of our outstanding shares with voting rights.

### **Mandatory Bid**

Belgium implemented the Thirteenth Company Law Directive (European Directive 2004/25/EC of 21 April 2004) by the Belgian Law of 1 April 2007 on public takeover bids (the "Takeover Law") and the Belgian Royal Decree of 27 April 2007 on public takeover bids (the "Takeover Royal Decree"). Pursuant to the Takeover Law, a mandatory bid will need to be launched on all our shares (and our other securities giving access to voting rights) if a person, as a result of its own acquisition or the acquisition by persons acting in concert with it or by persons acting for their account, directly or indirectly holds more than 30% of our shares (directly and/or through ADSs).

Public takeover bids on shares and other securities giving access to voting rights (such as, warrants or any convertible bonds) are subject to supervision by the CBFA. Public takeover bids must be made for all of our shares, as well as for all our other securities giving access to voting rights. Prior to making a bid, a bidder must publish a prospectus, approved by the CBFA prior to publication.

In accordance with Article 74 of the Takeover Law, our controlling shareholder (the Stichting) and the six entities acting in concert with it (as set out in "Item 7. Major Shareholders and Related Party Transactions—A. Major Shareholders—Shareholding Structure") have filed with us and the CBFA the disclosures set forth by the Takeover Law and are therefore, and following their acquisition of additional shares pursuant to our December 2008 rights offering have remained, exempt from the obligation to launch a takeover bid on our shares and other securities giving access to voting rights.

## **C. MATERIAL CONTRACTS**

The following contracts have been entered into by us within the two years immediately preceding the date of this Form 20-F or contain provisions under which we or another member of our group has an obligation or entitlement which is material to our group:

### ***The Merger Agreement***

On 13 July 2008, InBev and its indirect wholly-owned subsidiary formed exclusively for the purpose of effecting the Anheuser-Busch merger (as defined below), Pestalozzi Acquisition Corp., entered into an Agreement and Plan of Merger with Anheuser-Busch Companies, Inc. (the "**Merger Agreement**"). The Merger Agreement is filed as Exhibit 4.1 to this Form 20-F. Anheuser-Busch Companies, Inc is a Delaware corporation that was organized in 1979 as the holding company of Anheuser-Busch, Incorporated, a Missouri corporation whose origins date back to 1875.



InBev shareholders approved the Anheuser-Busch merger at InBev's Extraordinary Shareholders Meeting on 29 September 2008 and, on 12 November 2008, a majority of Anheuser-Busch shares were voted to approve the Anheuser-Busch acquisition at a Special Shareholders Meeting of Anheuser-Busch. The closing of the Anheuser-Busch merger was completed, and the certificate of merger filed, on 18 November 2008. InBev financed the closing of the Anheuser-Busch acquisition with funds drawn under senior and bridge facilities put in place to finance the Anheuser-Busch acquisition.

Pursuant to the Merger Agreement, upon the terms and subject to the conditions set forth in the Merger Agreement, on 18 November 2008 (i) Pestalozzi Acquisition Corp. merged with and into Anheuser-Busch, (ii) each outstanding share of Anheuser-Busch common stock (other than shares held by InBev, Pestalozzi Acquisition Corp., Anheuser-Busch or their respective subsidiaries, in each case not held on behalf of third parties, and shares held by stockholders who had perfected and not withdrawn a demand for statutory appraisal rights, if any), was converted into the right to receive USD 70.00 in cash, without interest and less any applicable withholding tax and (iii) each outstanding share of Pestalozzi Acquisition Corp. common stock was converted into shares of the surviving corporation. Anheuser-Busch became the surviving corporation in the merger and continues to do business as "Anheuser-Busch Companies, Inc." following the merger, while Pestalozzi ceased to exist. As a result, upon completion of the merger, Anheuser-Busch became an indirect wholly-owned subsidiary of Anheuser-Busch InBev SA/NV.

#### **Post-Closing Agreements under Merger Agreement**

Under the Merger Agreement, we agreed that, effective upon the closing of the transactions contemplated by the Merger Agreement:

- Anheuser-Busch's current headquarters in St. Louis, Missouri would be the surviving corporation's headquarters, our headquarters for North America (excluding Cuba) and the global home of the flagship "Budweiser" brand;
- The current name of Anheuser-Busch would be the name of the surviving corporation, and the name of InBev SA/NV would be "Anheuser-Busch InBev SA/NV"; and
- We would, after consultation with the Anheuser-Busch Board of Directors, nominate and cause to be elected following the closing two current or former directors of Anheuser-Busch to our Board, each such director to be confirmed for a three-year term at our first annual general meeting following the closing of the transactions contemplated by the Merger Agreement.

We agreed, following the closing of the transactions contemplated by the Merger Agreement, to:

- Cause the surviving corporation to preserve Anheuser-Busch's heritage and continue to support philanthropic and charitable causes in St. Louis and other communities in which Anheuser-Busch operates, including Grant's Farm and the Clydesdales operations;
- Confirm the surviving corporation's good faith commitment that it will not close any of Anheuser-Busch's current 12 breweries located in the United States, provided there are no new or increased federal or state excise taxes or other unforeseen extraordinary events which negatively impact Anheuser-Busch's business;
- Reaffirm our commitment to the three-tier distribution system in the United States and agree to work with Anheuser-Busch's existing wholesaler panel to strengthen the relationship between the surviving corporation and its wholesalers; and
- Honour Anheuser-Busch's obligations under the Naming Rights and Sponsorship Agreement, dated 3 August 2004, as amended, between Busch Media Group, Inc., as authorised agent for Anheuser-Busch, Incorporated and Cardinals Ballpark, LLC relating to Busch Stadium.

Although we have not attempted to quantify these post-closing obligations under the Merger Agreement in monetary terms due to their nature, we do not expect such obligations to be material in relation to our business going forward.

### **Indemnification**

Under the Merger Agreement, following the effective time of the Anheuser-Busch merger, we and the surviving corporation of the merger are required to indemnify, defend and hold harmless each present and former director and officer of Anheuser-Busch or any of its subsidiaries and any fiduciary under any Anheuser-Busch benefit plan and promptly advance expenses as incurred against (i) any costs or expenses (including attorneys' fees and disbursements), (ii) judgments, (iii) fines, (iv) losses, (v) claims, (vi) damages or (vii) liabilities, incurred in connection with any claim, action, suit, proceeding or investigation (whether civil, criminal, administrative or investigative) arising out of or pertaining to the fact that the indemnified party is or was:

- An officer, director, employee or fiduciary of Anheuser-Busch or any of its subsidiaries; or
- A fiduciary under any Anheuser-Busch benefit plan,

whether any such claim, action, suit, proceeding or investigation is or was asserted or claimed prior to, at or after the effective time of the merger (including with respect to any acts or omissions in connection with the Merger Agreement and the transactions and actions contemplated thereby), to the fullest extent permitted under the law of the State of Delaware and Anheuser-Busch's certificate of incorporation or bylaws and any indemnification agreement in effect on the date of the Merger Agreement.

Prior to the merger, each of Anheuser-Busch's directors and executive officers was party to an indemnification agreement with Anheuser-Busch which provided indemnitees with, among other things, certain indemnification and advancement rights in third-party proceedings, proceedings by or in the right of Anheuser-Busch, proceedings in which the indemnitee is wholly or partly successful, and for an indemnitee's expenses incurred as a witness in a proceeding by reason of his or her corporate status. In the event of a potential change of control of Anheuser-Busch, each of the directors and executive officers had the right to request that Anheuser-Busch fund a trust in an amount sufficient to satisfy any and all expenses reasonably anticipated at the time of request to be incurred in connection with investigating, preparing for and defending any claim relating to an indemnifiable event, and any and all judgments, fines, penalties and settlement amounts of any and all claims relating to an indemnifiable event from time to time actually paid or claimed, reasonably anticipated or proposed to be paid.

### **Employee Benefits**

From and after the effective time of the Anheuser-Busch merger, we agreed under the Merger Agreement to, and to cause the surviving corporation to honour, in accordance with their terms, all Anheuser-Busch benefit plans. In addition, we agreed to pay, or cause to be paid, the annual bonuses for the 2008 calendar year to employees of Anheuser-Busch and its subsidiaries who remained employed through 31 December 2008 or who are involuntarily terminated without cause, between the effective time of the Anheuser-Busch merger and 31 December 2008 (other than employees who are given a notice of termination prior to the effective time of the Anheuser-Busch merger), based on their performance for the 2008 year in accordance with Anheuser-Busch's practices and policies in effect on the date of the Merger Agreement.

Until the first anniversary of the effective time of the Anheuser-Busch merger or 31 December 2009, whichever is later, we agreed to, or to cause the surviving corporation and each of its subsidiaries to, provide employees of Anheuser-Busch and its subsidiaries at the effective time of the Anheuser-Busch merger with compensation and benefits that are not less favourable in the aggregate than the

compensation and benefits provided to current employees immediately prior to the effective time of the Anheuser-Busch merger.

We agreed to cause the surviving corporation to cause service rendered by employees of Anheuser-Busch and its subsidiaries prior to the consummation of the Anheuser-Busch merger to be taken into account for vesting and eligibility purposes (but not accrual purposes) under employee benefit plans of the surviving corporation and its subsidiaries, to the same extent as such service was taken into account under the corresponding benefit plans of Anheuser-Busch and its subsidiaries for those purposes. Current employees will not be subject to any pre-existing condition limitation under any health plan of the surviving corporation or its subsidiaries for any condition for which they would have been entitled to coverage under the corresponding benefit plan of Anheuser-Busch and its subsidiaries in which they participated prior to the effective time of the Anheuser-Busch merger. We will cause the surviving corporation and its subsidiaries to give such current employees credit under such plans for co-payments made and deductibles satisfied prior to the date of the Merger Agreement.

Until the first anniversary of the effective time of the Anheuser-Busch merger or 31 December 2009, whichever is later, we or the surviving corporation, or we or the surviving corporation's subsidiaries, as applicable, will pay severance benefits to non-union employees of Anheuser-Busch and its subsidiaries who are involuntarily terminated without cause during such period (other than those employees who were given a notice of termination prior to the effective time of the Anheuser-Busch merger) that are not less favourable than the severance benefits payable under Anheuser-Busch's severance pay programme as in effect immediately prior to the effective time of the merger.

#### ***Financing the Anheuser-Busch Acquisition***

The total amount of funds that was required to consummate the Anheuser-Busch acquisition, including for the payment of USD 52.5 billion to shareholders of Anheuser-Busch, refinancing certain Anheuser-Busch indebtedness, payment of all transaction charges, fees and expenses and the amount of fees and expenses and accrued but unpaid interest to be paid on Anheuser-Busch's outstanding indebtedness, was determined to be approximately USD 54.8 billion. We put in place certain short- and long-term senior and bridge financing commitments in the amount of USD 54.8 billion for this purpose. We drew USD 53.8 billion upon these short- and long-term senior and bridge financing commitments to enable it to consummate the Anheuser-Busch acquisition.

In connection with the Anheuser-Busch acquisition, we entered into the following definitive short- and long-term financing arrangements:

- USD 45 billion senior facilities agreement, dated as of 12 July 2008 as amended as of 23 July 2008, 21 August 2008 and 3 September 2008, for InBev and Anheuser-Busch InBev Worldwide Inc. (previously known as InBev Worldwide S.à.r.l), arranged by Banco Santander, S.A., Barclays Capital, BNP Paribas, Deutsche Bank AG, London Branch, Fortis Bank SA/NV, ING Bank N.V., J.P. Morgan PLC, Mizuho Corporate Bank, LTD., The Bank of Tokyo-Mitsubishi UFJ, Ltd. and The Royal Bank of Scotland PLC, as Mandated Lead Arrangers and Bookrunners, and Fortis Bank SA/NV, acting as Agent and Issuing Bank; and
- USD 5.6 billion bridge facility agreement, dated as of 12 July 2008 as amended and increased to USD 9.8 billion pursuant to a supplemental agreement dated 23 July 2008 and as further amended as of 3 September 2008 for InBev, arranged by Banco Santander, S.A., BNP Paribas, Deutsche Bank AG, London Branch, Fortis Bank SA/NV, ING Bank N.V., J.P. Morgan PLC and The Royal Bank of Scotland PLC, as Mandated Lead Arrangers and Fortis Bank SA/NV, acting as Agent.

As described under “Item 5. Operating and Financial Review—G. Liquidity and Capital Resources—Net debt and Equity—Rights Offering”, “—January Notes”, “—Euro MTN Notes” and

“—May Notes”, we have repaid the debt we incurred under the bridge facility agreement and a portion of the debt incurred under the senior facilities agreement through the cash proceeds of a combination of equity and debt offerings and certain pre-hedging transactions, cash from operations and the net proceeds of asset dispositions. In addition, we may, in the future, dispose of additional of our assets or businesses and expect to utilise proceeds from any such disposals to repay indebtedness incurred to finance the Anheuser-Busch acquisition.

The following table sets forth the sources and uses of funds in connection with the Anheuser-Busch acquisition:

Sources of funds	USD billion (except number of shares)	
Facility A—bridge to debt capital markets issuances(1) . . . . .	12.0	Offer price for Anheuser-Busch shares . . . . . 70
Facility B—bridge to disposals(2) . . . . .	7.0	Number of shares (fully diluted) (millions) . . . . . 750
Facility C—three-year bullet bank loan . . . . .	13.0	Equity value . . . . . 52.5
Facility D and Revolving Credit Facility—five-year bullet bank loan . . . . .	12.0	Anheuser-Busch debt to be refinanced(4) . . . . . 0.0
Bridge Facility—bridge to equity(3) . . . . .	9.8	Fees and Transaction Costs(5) . . . . . 1.3
5-year Revolving Credit Facility (undrawn) . . . . .	1.0	Additional Liquidity . . . . . 1.0
<b>Total Sources of Funds . . . . .</b>	<b><u>54.8</u></b>	<b>Fees and transaction costs . . . . .</b> <b><u>54.8</u></b>

Notes:

- (1) USD 5.108 billion remained outstanding under Facility A as of 30 June 2009. We prepaid USD 1.468 billion of Facility A using the net proceeds of the January Notes offering, USD 2.447 billion of Facility A using the net proceeds of the Euro MTN Notes offerings and USD 2.977 billion of Facility A using the net proceeds of the May Notes. We expect to use a portion of the net proceeds from one or more further debt capital markets issuances (including through our Euro MTN programme) to repay the remaining indebtedness incurred to finance the Anheuser-Busch acquisition under Facility A.
- (2) USD 1.288 billion remaining outstanding under Facility B as of 30 June 2009. We prepaid USD 3.5 billion of Facility B using the net proceeds from the January Notes offering, USD 937 million of Facility B using the net proceeds of certain asset and business dispositions and USD 1.275 billion of Facility B using cash flow from operations. Moreover, we may, in the future, dispose of further assets or businesses and expects to utilise the proceeds from any such disposals to repay indebtedness incurred to finance the Anheuser-Busch acquisition.
- (3) The Bridge Facility has been fully repaid from funds raised in connection with the rights offering and cash proceeds received by us from hedging the foreign exchange rate between the euro and the U.S. dollar in connection with the rights offering.
- (4) The financing obtained by us was based on the assumption that USD 1.0 billion of Anheuser-Busch debt may be refinanced. Because such refinancing was not required, we retain USD 1.0 billion in available liquidity under the Revolving Credit Facility.
- (5) The fees and transaction costs include certain arrangement fees and underwriting commissions, as well as other costs and expenses related to the Anheuser-Busch acquisition and the debt and equity financing arrangements put in place for financing the Anheuser-Busch acquisition.

## Senior Facilities Agreement

### Overview

The senior facilities agreement makes the following five senior facilities available to us and our subsidiary, Anheuser-Busch InBev Worldwide Inc., for the purpose of funding the Anheuser-Busch acquisition and certain related purposes or, in the case of the Revolving Credit Facility described in (v) below, for other additional purposes: (i) “**Facility A**”, a 364 day term loan facility for up to USD 12 billion principal amount, which may, at our option, be extended by one year, (ii) “**Facility B**”, a 364 day term loan facility for up to USD 7 billion principal amount, (iii) “**Facility C**”, a three year term loan facility for up to USD 13 billion principal amount, (iv) “**Facility D**”, a five year term loan facility for up to USD 12 billion principal amount, and (v) “**Revolving Credit Facility**”, a five year

multicurrency revolving credit facility for up to USD 1 billion principal amount. The senior facilities agreement is filed as Exhibit 4.2 to this Form 20-F.

As of 30 June 2009, and after giving effect to the repayments described above, there existed USD 31.396 billion of outstanding indebtedness under our senior facilities agreement, which was comprised of USD 5.108 billion outstanding indebtedness under Facility A, USD 1.288 billion outstanding indebtedness under Facility B, USD 13 billion outstanding indebtedness under Facility C and USD 12 billion outstanding indebtedness under Facility D. The Revolving Credit Facility remains undrawn.

The senior facilities agreement contains customary representations and warranties, covenants and events of default. Among other things, an event of default is triggered if either a default or an event of default occurs under any of our or our subsidiaries' financial indebtedness, or if there is actual or threatened litigation or other action regarding the Anheuser-Busch acquisition transaction documents that may reasonably cause a material adverse affect on us. These provisions were included in the agreement in consideration of the market conditions at the time, the size of the loans and their intended use in financing the Anheuser-Busch acquisition. With the resolution of the Ginsburg litigation, we are not aware of any actual or threatened material litigation regarding the Anheuser-Busch acquisition transaction documents. See "Item 8. Financial information—A. Consolidated Financial Statements and Other Financial Information—Legal and Arbitration Proceedings". The obligations of the borrowers under the senior facilities agreement are jointly and severally guaranteed by certain guarantors. We were required to procure that, following the closing of the Anheuser-Busch merger, Anheuser-Busch and certain key of our subsidiaries accede as guarantors to the senior facilities agreement within certain periods of time after the first utilisation of the senior facilities.

#### ***Use of Proceeds***

Borrowings under Facility A, Facility B, Facility C and Facility D are required to be made *pro rata* across all such facilities and may only be applied towards: (i) the direct costs of acquiring Anheuser-Busch, including the costs of financing the cash compensation payable to existing shareholders of Anheuser-Busch, (ii) refinancing existing indebtedness of Anheuser-Busch and its subsidiaries, or (iii) fees, costs and expenses and any stamp, registration and other taxes incurred in connection with acquiring Anheuser-Busch.

Borrowings under the Revolving Credit Facility, which may be drawn-down or utilised by way of letters of credit, may be applied towards: (i) refinancing existing indebtedness of Anheuser-Busch and its subsidiaries, (ii) fees, costs and expenses and any stamp, registration and other taxes incurred in connection with acquiring Anheuser-Busch or (iii) general corporate and working capital purposes of us and our subsidiaries.

USD 44 billion was borrowed on the closing date of the Anheuser-Busch merger to finance a portion of the costs in connection with the closing of the merger.

#### ***Conditions Precedent and Certain Funds Period***

The availability of funds under the senior facilities, including the Revolving Credit Facility, are subject to the satisfaction of a set of initial conditions precedent, including the delivery to the lenders' agent of certain resolutions, confirmations and documentation related to completion of the Anheuser-Busch acquisition that have been satisfied, and evidence that, as at the funding date, we have a written confirmation from each of Standard & Poor's and Moody's Investor Service that its credit rating (as assessed pro-forma to reflect the Anheuser-Busch acquisition and taking into account the incurrence of related financial indebtedness) was at least BBB– or better from Standard & Poor's and Baa3 or better from Moody's Investors Service.

In addition to these conditions precedent, all utilisations, both initial and subsequent, also generally require satisfaction of further conditions precedent, including that no event of default or (in the case of any utilisation that does not constitute a rollover loan, that is, a Revolving Credit Facility loan for purposes of refinancing a maturing Revolving Credit Facility loan or satisfying a claim in respect of a letter of credit and meeting specified conditions) potential event of default is continuing or would result from the proposed utilisation and that certain repeating representation and warranties made by each borrower or guarantor remain true in all material respects.

### ***Margin***

We may borrow under each senior facility at an interest rate equal to LIBOR or EURIBOR, plus mandatory costs (if any), plus a margin that ranges from 1.0% to 1.75% per annum based upon the current ratings assigned by rating agencies to our long-term debt. With the exception of Facility B, whose margin increases with time, the margins of the senior facilities increase to the extent that the ratings assigned to our long-term debt are lowered, to a maximum level of 2.375% per annum for Facility A and 3% per annum for Facilities C and D and the Revolving Credit Facility. The margin applicable to certain senior facilities may also be reduced in certain circumstances where our ratings improve.

Certain senior facility margins may also adjust following the first anniversary of the funding date, for instance, if the option to extend the term of Facility A by one year is taken, the margin on Facility A increases by a specified percentage per annum, while the Facility D and Revolving Credit Facility margins may decrease following the first anniversary of the funding date in response to repayments, reductions or prepayments of the Term Facilities (except to the extent funded by a utilisation under the Revolving Credit Facility or another existing credit facility).

### ***Prepayments***

Mandatory prepayments are required to be made under the senior facilities in certain circumstances, including (i) in the event that a person or a group of persons acting in concert (other than any existing shareholder(s) of the Stichting) acquires control of us, in which case individual lenders are accorded rights to require prepayment in full of their respective portions of the outstanding utilisations and (ii) out of the net proceeds received by us or our subsidiaries from funds raised in any public or private loan or debt capital markets, funds raised in the equity capital markets or funds raised from asset disposals, subject in each case to specific exceptions.

Under the terms of the senior facilities agreement, prepayments of Facility A, Facility B, Facility C and Facility D will be applied as follows:

- Voluntary prepayments and the net cash proceeds from funds raised in the equity capital markets that are required to be used for prepayments of the senior facilities will be applied first in prepayment of Facility B until it has been repaid in full, then of such others of Facility A, Facility C and Facility D as we may select until all are repaid in full, and then of the Revolving Credit Facility;
- Net cash proceeds from funds raised in any public or private loan or debt capital markets that are required to be used for prepayments will be applied first in prepayment of Facility A, second in prepayment (at our discretion) of Facility C and/or Facility D, third in prepayment of Facility B, and lastly towards the Revolving Credit Facility (subject to certain exceptions); provided, that a portion of the amount that would otherwise be required to be applied in prepayment of Facility A may be applied (at our discretion) towards prepayment of Facility B Loans before prepaying Facility A in an amount not to exceed USD 3,500,000,000; and

- Net cash proceeds from asset disposals will be applied first in prepayment of Facility B and then of Facility A, such that the aggregate amount of disposal proceeds applied in prepayment of Facility B and Facility A is not less than USD 7 billion, and then may be applied at our discretion towards any other financial indebtedness of us or our subsidiaries (other than the bridge facility).

Note, however, that the net cash proceeds from equity raising transactions are required to be used to prepay amounts outstanding under the bridge facility agreement before any application against the senior facilities.

We currently expect that Facility A will be refinanced principally by one or more debt capital markets issuances (including through a private placement of notes to institutional investors in the U.S. (and elsewhere) and/or through the establishment of, and completion of one or more offerings under, a euro medium-term notes programme) and Facility B will be repaid in part through disposals of assets.

#### ***Financial Condition Undertaking***

The senior facilities agreement requires us to abide by a specified interest cover ratio and leverage ratio which is tested semi-annually for the 12-month test period ending on the test date, beginning on 30 June 2009. The initial interest cover ratio (which is the ratio of EBITDA, calculated in accordance with the senior facilities agreement, to net interest expense on a consolidated basis) is 2.5:1 and it is stepped up incrementally during the term of the facilities to 3.0:1 and the initial leverage ratio (which is the ratio of its total net debt to EBITDA, calculated in accordance with the senior facilities agreement, on a consolidated basis) is 5.2:1 and is stepped down during the term of the facilities to 3.5:1.

#### **D. EXCHANGE CONTROLS**

There are no Belgian exchange control regulations that would affect the remittance of dividends to non-resident holders of our shares. See “Item 5. Operating and Financial Review—G. Liquidity and Capital Resources—Transfers from Subsidiaries” for a discussion of various restrictions applicable to transfers of funds by our subsidiaries.

#### **E. TAXATION**

##### **Belgian Taxation**

The following paragraphs are a summary of material Belgian tax consequences of the ownership of our shares or ADSs by an investor. The summary is based on laws, treaties and regulatory interpretations in effect in Belgium on the date of this document, all of which are subject to change, including changes that could have retroactive effect.

The summary only discusses Belgian tax aspects which are relevant to U.S. holders of our shares or ADSs (“**Holders**”). This summary does not address Belgian tax aspects which are relevant to persons who are residents in Belgium or engaged in a trade or business in Belgium through a permanent establishment or a fixed base in Belgium. This summary does not purport to be a description of all of the tax consequences of the ownership of our shares or ADSs, and does not take into account the specific circumstances of any particular investor, some of which may be subject to special rules, or the tax laws of any country other than Belgium. This summary does not describe the tax treatment of investors that are subject to special rules, such as banks, insurance companies, collective investment undertakings, dealers in securities or currencies, persons that hold, or will hold, our shares or ADSs in a position in a straddle, share-repurchase transaction, conversion transactions, synthetic security or other integrated financial transactions.

Investors should consult their own advisers regarding the tax consequences of an investment in our shares or ADSs in the light of their particular circumstances, including the effect of any state, local or other national laws.

### ***Dividend Withholding Tax***

As a general rule, a withholding tax of 25% is levied on the gross amount of dividends paid on or attributed to our shares or ADSs, subject to such relief as may be available under applicable domestic or tax treaty provisions. Dividends subject to the dividend withholding tax include all benefits paid on or attributed to our shares or ADSs, irrespective of their form, as well as reimbursements of statutory share capital, except reimbursements of fiscal capital made in accordance with the Belgian Companies Code. In principle, fiscal capital includes paid-up statutory share capital, and subject to certain conditions, the paid-up issue premiums and the cash amounts subscribed to at the time of the issue of profit sharing certificates.

In certain circumstances, Belgian law provides, subject to certain conditions, for a reduction to 15% of the dividend withholding tax with respect to dividends paid on or attributed to shares issued on or after 1 January 1994. Shares eligible for this reduced rate may carry “VVPR Strips” which are securities representing the right to benefit from the reduced withholding tax rate of 15%. We have issued shares with VVPR strips. Our VVPR strips are listed and negotiated on Euronext Brussels separately from our shares. The coupons representing the right to dividends taxed at the ordinary withholding tax rate of 25% are attached to each share. The coupons representing the right to dividends taxed at the reduced withholding tax rate of 15% are attached to each VVPR Strip. The coupons in the VVPR Strips carry the same serial numbers as the ordinary coupons and the mention “strips-PR” or, in Dutch “strips-VV” (together “VVPR Strips”). Payment of withholding tax at the reduced 15% rate is possible only if two coupons carrying the same number are handed over to us or one of our paying agents before the end of the third year starting on 1 January of the year during which the dividend was declared.

If we redeem our own shares or ADSs, the redemption distribution (after deduction of the portion of fiscal capital represented by our redeemed shares or ADSs) will be treated as a dividend which in certain circumstances may be subject to a withholding tax of 10%, subject to such relief as may be available under applicable domestic or tax treaty provisions. No withholding tax will be triggered if such redemption is carried out on a stock exchange and meets certain conditions. In case of our liquidation, any amounts distributed in excess of the fiscal capital will be subject to the 10% withholding tax, subject to such relief as may be available under applicable domestic or tax treaty provisions.

For non-resident individuals and companies, the dividend withholding tax will be the only tax on dividends in Belgium, unless the non-resident holds our shares or ADSs in connection with a business conducted in Belgium, through a fixed base in Belgium or a Belgian permanent establishment.

### **Relief of Belgian dividend withholding tax**

Under the Belgium-United States Tax Treaty (the “**Treaty**”), there is a reduced Belgian withholding tax rate of 15% on dividends paid by us to a U.S. resident which beneficially owns the dividends and is entitled to claim the benefits of the Treaty under the limitation of benefits article included in the Treaty (“**Qualifying Holders**”). If such Qualifying Holder is a company that owns directly at least 10% of our voting stock, the Belgian withholding tax rate is further reduced to 5%. No withholding tax is however applicable if the Qualifying Holder, is: (i) a company that is a resident of the United States that has owned directly our shares or ADSs representing at least 10% of our capital for a 12-month period ending on the date the dividend is declared, or (ii) a pension fund that is a resident of the United States, provided that such dividends are not derived from the carrying on of a business by the pension fund or through an associated enterprise.



Under the normal procedure, we or our paying agent must withhold the full Belgian withholding tax (without taking into account the Treaty rate). Qualifying Holders may make a claim for reimbursement for amounts withheld in excess of the rate defined by the Treaty. The reimbursement form (Form 276 Div-Aut.) may be obtained from the Bureau Central de Taxation Bruxelles-Etranger, 33 Boulevard Roi Albert II, 33 (North Galaxy Tower B7), 1030 Brussels, Belgium. Qualifying Holders may also, subject to certain conditions, obtain the reduced Treaty rate at source. Qualifying Holders should deliver a duly completed Form 276 Div-Aut. no later than 10 days after the date on which the dividend becomes payable. U.S. holders should consult their own tax advisors as to whether they qualify for reduction in withholding tax upon payment or attribution of dividends, and as to the procedural requirements for obtaining a reduced withholding tax upon the payment of dividends or for making claims for reimbursement.

Withholding tax is also not applicable, pursuant to Belgian domestic tax law, on dividends paid to certain U.S. organisations that are not engaged in any business or other profit making activity and are exempted from income taxes in the United States, provided that such organisation is not contractually obligated to redistribute the dividends to any beneficial owner of such dividends for whom it would manage our shares or ADSs and subject to certain procedural formalities.

### ***Capital Gains and Losses***

Pursuant to the Treaty, capital gains and/or losses realised by a Qualifying Holder from the sale, exchange or other disposition of our shares or ADSs do not fall within the scope of application of Belgian domestic tax law.

Capital gains realised on our shares or ADSs by a corporate Holder which is not entitled to claim the benefits of the Treaty under the limitation of benefits article included in the Treaty are generally not subject to taxation and losses are not deductible.

Private individual Holders who are not entitled to claim the benefits of the Treaty under the limitation of benefits article included in the Treaty and which are holding our shares or ADSs as a private investment will, as a rule, not be subject to tax on any capital gains arising out of a disposal of our shares or ADSs. Losses will, as a rule, not be deductible in Belgium.

However, if the gain realised by such individual Holders on our shares or ADSs is deemed to be realised outside the scope of the normal management of such individual's private estate and the capital gain is obtained or received in Belgium, the gain will be subject to a final professional withholding tax of 30.28%. The Official Commentary to the ITC 1992 stipulates that occasional transactions on a stock exchange regarding our shares or ADSs should not be considered as transactions realised outside the scope of normal management of one's own private estate.

Capital gains realised by such individual Holders on the disposal of our shares or ADSs for consideration, outside the exercise of a professional activity, to a non-resident company (or a body constituted in a similar legal form), to a foreign State (or one of its political subdivisions or local authorities) or to a non-resident legal entity who is established outside the European Economic Area, are in principle taxable at a rate of 16.5% if, at any time during the five years preceding the sale, such individual Holders has owned directly or indirectly, alone or with his/her spouse or with certain relatives, a substantial shareholding in us (that is, a shareholding of more than 25% of our shares).

Capital gains realised by a Holder upon the redemption of our shares or ADSs or upon our liquidation will generally be taxable as a dividend (see above).

### ***Estate and Gift Tax***

There is no Belgium estate tax on the transfer of our shares or ADSs on the death of a Belgium non-resident.

Donations of our shares or ADSs or ADSs made in Belgium may or may not be subject to gift tax depending on the modalities under which the donation is carried out.

### ***Belgian Tax on Stock Exchange Transactions***

A stock market tax is normally levied on the purchase and the sale and on any other acquisition and transfer for consideration in Belgium of our existing shares or ADSs through a professional intermediary established in Belgium on the secondary market (so-called “secondary market transactions”). The applicable rate amounts to 0.17% of the consideration paid but with a cap of EUR 500 per transaction and per party.

Belgian non-residents who purchase or otherwise acquire or transfer, for consideration, existing shares or ADSs in Belgium for their own account through a professional intermediary may be exempt from the stock market tax if they deliver a sworn affidavit to the intermediary in Belgium confirming their non-resident status.

In addition to the above, no stock market tax is payable by: (i) professional intermediaries described in Article 2, 9° and 10° of the Law of 2 August 2002 acting for their own account, (ii) insurance companies described in Article 2, §1 of the Law of 9 July 1975 acting for their own account, (iii) professional retirement institutions referred to in Article 2, 1° of the Law of 27 October 2006 relating to the control of professional retirement institutions acting for their own account, or (iv) collective investment institutions acting for their own account.

No stock market tax will thus be due by Holders on the subscription, purchase or sale of existing shares or ADSs, if the Holders are acting for their own account. In order to benefit from this exemption, the Holders must file with the professional intermediary in Belgium a sworn affidavit evidencing that they are non-residents for Belgian tax purposes.

### **U.S. Taxation**

This section describes the material United States federal income tax consequences of the ownership and disposition of shares or ADSs. It applies to you only if you are a U.S. holder, as described below, and you hold your shares or ADSs as capital assets for United States federal income tax purposes. This section does not apply to you if you are a member of a special class of holders subject to special rules, including:

- a bank;
- a dealer in securities;
- a trader in securities that elects to use a mark-to-market method of accounting for securities holdings;
- a tax-exempt organization;
- a life insurance company;
- a person liable for alternative minimum tax;
- a person that actually or constructively owns 10% or more of our voting stock;
- a person that holds shares or ADSs as part of a straddle or a hedging or conversion transaction;  
or
- a person whose functional currency is not the U.S. dollar.

This section is based on the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed regulations, published rulings and court decisions, all as currently in effect, as

well as on the income tax convention between the United States of America and Belgium (the “Treaty”). These laws are subject to change, possibly on a retroactive basis. In addition, this section is based in part upon the representations of the Depositary and the assumption that each obligation in the deposit agreement and any related agreement will be performed in accordance with its terms.

You are a U.S. holder if you are a beneficial owner of shares or ADSs and you are:

- a citizen or resident of the United States;
- a domestic corporation;
- an estate whose income is subject to United States federal income tax regardless of its source; or
- a trust if a United States court can exercise primary supervision over the trust’s administration and one or more United States persons are authorized to control all substantial decisions of the trust.

You should consult your own tax advisor regarding the United States federal, state, local, foreign and other tax consequences of owning and disposing of our shares and ADSs in your particular circumstances. In particular, you should confirm whether you qualify for the benefits of the Treaty and the consequences of failing to do so.

If a partnership holds our shares or ADSs, the United States federal income tax treatment of a partner will generally depend on the status of the partner and the tax treatment of the partnership. If you hold our shares or ADSs as a partner in a partnership, you should consult your tax advisor with regard to the United States federal income tax treatment of an investment in our shares or ADSs.

### ***Taxation of Dividends***

Subject to the passive foreign investment company (or PFIC) rules discussed below, if you are a U.S. holder, the gross amount of any dividend we pay out of our current or accumulated earnings and profits (as determined for United States federal income tax purposes) is subject to United States federal income taxation. If you are a noncorporate U.S. holder, dividends paid to you in taxable years beginning before 1 January 2011 that constitute qualified dividend income will be taxable to you at a maximum tax rate of 15% provided that you hold our shares or ADSs for more than 60 days during the 121-day period beginning 60 days before the ex-dividend date and meet other holding period requirements. Dividends we pay with respect to the shares generally will be qualified dividend income.

You must include any Belgian tax withheld from the dividend payment in this gross amount even though you do not in fact receive it. The dividend is taxable to you when you receive the dividend, actually or constructively. The dividend will not be eligible for the dividends-received deduction generally allowed to United States corporations in respect of dividends received from other United States corporations. If the dividend is paid in Euros, the amount of the dividend distribution that you must include in your income as a U.S. holder will be the U.S. dollar value of the Euro payments made, determined at the spot Euro/U.S. dollar rate on the date the dividend distribution is includible in your income, regardless of whether the payment is in fact converted into U.S. dollars. Generally, any gain or loss resulting from currency exchange fluctuations during the period from the date you include the dividend payment in income to the date you convert the payment into U.S. dollars will be treated as ordinary income or loss and will not be eligible for the special tax rate applicable to qualified dividend income. The gain or loss generally will be income or loss from sources within the United States for foreign tax credit limitation purposes. Distributions in excess of current and accumulated earnings and profits, as determined for United States federal income tax purposes, will be treated as a non-taxable return of capital to the extent of your basis in the shares or ADSs and thereafter as capital gain.

Subject to certain limitations, the Belgian tax withheld in accordance with the Treaty and paid over to Belgium will be creditable against your United States federal income tax liability. Special rules apply

in determining the foreign tax credit limitation with respect to dividends that are subject to the maximum 15% tax rate. To the extent a refund of the tax withheld is available to you under Belgian law or under the Treaty, the amount of tax withheld that is refundable will not be eligible for credit against your United States federal income tax liability. In addition, if you are eligible under the Treaty for a lower rate of Belgian withholding tax on a distribution with respect to the shares or ADSs, yet you do not claim such lower rate and, as a result, you are subject to a greater Belgian withholding tax on the distribution than you could have obtained by claiming benefits under the Treaty, such additional Belgian withholding tax would likely not be eligible for credit against your United States federal income tax liability.

Dividends will be income from sources outside the United States, and depending on your circumstances, will generally be either “passive” or “general” income for purposes of computing the foreign tax credit allowable to you.

### ***Taxation of Capital Gains***

Subject to the PFIC rules discussed below, if you are a U.S. holder and you sell or otherwise dispose of your shares or ADSs, you will recognize capital gain or loss for United States federal income tax purposes equal to the difference between the U.S. dollar value of the amount that you realize and your tax basis, determined in U.S. dollars, in your shares or ADSs. Capital gain of a noncorporate U.S. holder that is recognized in taxable years beginning before 1 January 2011 is generally taxed at a maximum rate of 15% where the holder has a holding period greater than one year. The gain or loss will generally be income or loss from sources within the United States for foreign tax credit limitation purposes. Your ability to deduct capital losses is subject to limitations.

### ***PFIC Rules***

We believe that our shares and ADSs should not be treated as stock of a PFIC for United States federal income tax purposes, but this conclusion is a factual determination that is made annually and thus may be subject to change. A company is considered a PFIC if, for any taxable year, either (i) at least 75% of its gross income is passive income or (ii) at least 50% of the value of its assets is attributable to assets that produce or are held for the production of passive income. If we were to be treated as a PFIC, unless a U.S. holder elects to be taxed annually on a mark-to-market basis with respect to the shares or ADSs or makes a “qualified electing fund” (“QEF”) election the first taxable year in which we are treated as a PFIC, gain realized on the sale or other disposition of your shares or ADSs would in general not be treated as capital gain. Instead, if you are a U.S. holder, you would be treated as if you had realized such gain and certain “excess distributions” ratably over your holding period for the shares or ADSs and would be taxed at the highest tax rate in effect for each such year to which the gain was allocated, together with an interest charge in respect of the tax attributable to each such year. With certain exceptions, your shares or ADSs will be treated as stock in a PFIC if we were a PFIC at any time during your holding period in your shares or ADSs. Dividends that you receive from us will not be eligible for the special tax rates applicable to qualified dividend income if we are treated as a PFIC with respect to you either in the taxable year of the distribution or the preceding taxable year, but instead will be taxable at rates applicable to ordinary income. The QEF election is conditioned upon our furnishing you annually with certain tax information. We may not take the action necessary for a U.S. shareholder to make a QEF election in the event the Company is determined to be a PFIC.

### ***Belgian Stock Market Tax***

Any Belgian stock market tax that you pay will likely not be a creditable tax for United States federal income tax purposes. However, U.S. holders are exempt from such tax if they act for their own account and certain information is provided to relevant professional intermediaries (as described under

“—Belgian Taxation—Belgian Tax on Stock Exchange Transactions”). U.S. holders are urged to consult their own tax advisors regarding the potential application of Belgian tax law to the ownership and disposition of our shares or ADSs

#### **F. DIVIDENDS AND PAYING AGENTS**

The Belgian Companies Code provides that dividends can only be paid up to an amount equal to the excess of our shareholders' equity over the sum of (i) paid up or called up share capital and (ii) reserves not available for distribution pursuant to law or the articles of association. The annual dividends are approved by our annual shareholders' meeting and are paid on the dates and at the places appointed by our Board. Our Board may pay an interim dividend in accordance with the provisions of the Belgian Companies Code. For details of our dividend policy, see “Item 8. Financial Information—A. Consolidated Financial Statements and Other Financial Information—Dividend Policy”.

In Belgium, Fortis Bank SA/NV is our principal paying agent for dividends on our shares.

Neither Belgian law nor our articles of association limit the right of non-resident holders of our shares, subject to tax laws, to receive dividends paid on such shares.

#### **G. STATEMENT BY EXPERTS**

Our financial statements as of 31 December 2008 and 2007 and for each of the three years in the period ended 31 December 2008 included in this Form 20-F have been so included in reliance on the audit report of KPMG, independent registered public accounting firm, given on the authority of said firm as experts in auditing and accounting. KPMG (Avenue du Bourget/Bourgetlaan 40, 1130 Brussels, Belgium) is a member of the Institut des Réviseurs d'Entreprises/Instituut der Bedrijfsrevisoren.

The audited financial statement of Anheuser-Busch Inc. as of 31 December 2008, not separately presented in this Form 20-F, has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, whose report thereon appears herein. Such financial statement, to the extent it has been included in our financial statements, has been so included in reliance on the report of such independent registered public accounting firm given on the authority of said firm as experts in auditing and accounting.

The financial statements of Anheuser-Busch Inc. as of 31 December 2007 and 2006 and for each of the three years in the period ended 31 December 2007 included in this Form 20-F have been so included in reliance on the report of PricewaterhouseCoopers LLP, an independent registered public accounting firm, given on the authority of said firm as experts in auditing and accounting. PricewaterhouseCoopers LLP (800 Market Street, St. Louis, Missouri 63101) is a member of the American Institute of Certified Public Accountants.

Consents to the inclusion in this Form 20-F of such reports by KPMG and PricewaterhouseCoopers LLP has been filed as Exhibits 10.1 and 10.2 to this Form 20-F, respectively.

#### **H. DOCUMENTS ON DISPLAY**

You may read and copy any reports or other information that we file at the SEC's public reference rooms at 450 Fifth Street, N.W., Washington, D.C. 20549, and at the SEC's regional offices located at the Woolworth Building, 233 Broadway, New York, New York 10279 and Citicorp Center, 500 West Madison Street, Suite 1400, Chicago, Illinois 60661. Please call the SEC at 1-800-SEC-0330 for further information on the public reference rooms. Electronic filings made through the Electronic Data Gathering, Analysis and Retrieval System are also publicly available through the SEC's website on the Internet at [www.sec.gov](http://www.sec.gov).

We have filed our amended and restated articles of association and all other deeds that are to be published in the annexes to the Belgian State Gazette with the clerk's office of the Commercial Court of Brussels (Belgium), where they are available to the public. A copy of the articles of association dated 7 September 2009 has been filed as Exhibit 1.1 to this Form 20-F, and is also available on our website under [http://www.ab-inbev.com/go/corporate\\_governance/bylaws.cfm](http://www.ab-inbev.com/go/corporate_governance/bylaws.cfm).

In accordance with Belgian law, we must prepare audited annual statutory and consolidated financial statements. The audited annual statutory and consolidated financial statements and the reports of our Board and statutory auditor relating thereto are filed with the Belgian National Bank, where they are available to the public. Furthermore, as a listed company, we publish an annual announcement preceding the publication of its annual financial report (which includes the audited annual financial statements, the report of our Board and the statutory auditor's report). In addition, we publish interim management statements. Copies of these documents are available on our website under:

- [http://www.ab-inbev.com/go/investors/reports\\_and\\_publications/statutory\\_accounts.cfm](http://www.ab-inbev.com/go/investors/reports_and_publications/statutory_accounts.cfm)
- [http://www.ab-inbev.com/go/investors/reports\\_and\\_publications/annual\\_and\\_hy\\_reports.cfm](http://www.ab-inbev.com/go/investors/reports_and_publications/annual_and_hy_reports.cfm)
- [http://www.ab-inbev.com/go/investors/reports\\_and\\_publications/quarterly\\_reports.cfm](http://www.ab-inbev.com/go/investors/reports_and_publications/quarterly_reports.cfm)

We also disclose price sensitive information (inside information) and certain other information to the public. In accordance with the Belgian Royal Decree of 14 November 2007 on the obligations of issuers of financial instruments that are admitted to trading on a regulated market, such information and documentation is made available through our website, press releases and the communication channels of Euronext Brussels.

Our head office is located at Brouwerijplein 1, 3000 Leuven, Belgium. Our telephone number is +32 16 27 61 11 and our website is [www.ab-inbev.com](http://www.ab-inbev.com). The contents of such website do not form a part of this Form 20-F. Although certain references are made to our website in this Form 20-F, no information on our website forms part of this Form 20-F.

Documents related to us that are available to the public (reports, our Corporate Governance Statement, written communications, financial statements and our historical financial information for each of the three financial years preceding the publication of this Form 20-F) can be consulted on our website ([www.ab-inbev.com](http://www.ab-inbev.com)) and at: Anheuser-Busch InBev SA/NV, Brouwerijplein 1, 3000 Leuven, Belgium.

Unless stated otherwise in this Form 20-F, none of these documents form part of this Form 20-F.

## **ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

### **Market Risk, Hedging and Financial Instruments**

We are exposed to foreign currency, interest rate, commodity price, liquidity and credit risks in the normal course of our business. We analyse each of these risks individually as well as on an interconnected basis, and define strategies to manage the economic impact on our performance in line with our financial risk management policy. The risk management committee meets on a frequent basis and is responsible for reviewing the results of the risk assessment, approving recommended risk management strategies, monitoring compliance with the financial risk management policy and reporting to the Finance Committee of our Board.

We use derivative financial instruments to manage actual foreign currency, interest rate, commodity price and credit risks arising in the normal course of business. We do not, as a matter of policy, make use of derivative financial instruments in the context of trading.

Financial markets experienced greater volatility in 2008 than in recent years, which we have addressed and are continuing to address through our existing risk management policies.

Please refer to note 18 to our unaudited consolidated financial statements for the half-year ended 30 June 2009, and note 30 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for a fuller quantitative and qualitative discussion on the market risks to which we are subject and our policies with respect to managing those risks.

### ***Foreign Currency Risk***

We are exposed to foreign currency risk on borrowings, investments, (forecasted) sales, (forecasted) purchases, royalties, dividends, licences, management fees and interest expense/income whenever they are denominated in a currency other than the functional currency of our subsidiary engaged in the relevant transaction. To manage this risk, we primarily make use of forward exchange contracts, exchange traded foreign currency futures and cross-currency interest rate swaps.

As far as foreign currency risk on firm commitments and forecasted transactions is concerned, our policy is to hedge operational transactions which are reasonably expected to occur (for example, cost of goods sold and selling, general and administrative expenses) within a designated period. Operational transactions that are certain (such as capital expenditure) are hedged without any limitation in time. Non-operational transactions (such as acquisitions and disposals of subsidiaries) are hedged as soon as they are certain. Although we systematically hedge our transactional foreign exchange exposure, we do not hedge translational exposure.

As of 30 June 2009, we have locked in all of our anticipated Brazilian real/USD transactional exposure through the first half of 2010 at an average forward rate of 2.016 Brazilian real per USD. As of 31 December 2008, we had locked in all of our anticipated Brazilian real/USD transactional exposure for 2009 at an average forward rate of 1.78 Brazilian real per USD, which is 11% lower than the 2.00 Brazilian real per USD average rate for 2008. Other exposures such as USD/Argentine peso, USD/Russian ruble, EUR/Russian ruble, EUR/Romanian leu and EUR/Ukrainian hryvnia, had been either fully or mostly covered for 2009 before the market turmoil in September and October 2008 at rates in line with 2008 averages and therefore with no material transactional impact. Regarding the EUR/Ukrainian hryvnia specifically, please note that liquidity completely dried up after the events of September 2008 and therefore, as of 30 June 2009, we were not able to cover our exposure beyond the third quarter of 2009.

We have performed analyses in relation to our foreign currency translation exposures using a currency sensitivity model which identified varying ranges of possible closing and average exchange rates for 2008, factoring in the possible volatility in those exchange rates (see note 30 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008). We estimate that if the U.S. dollar had weakened or strengthened during 2008 based on such analysis, our 2008 profit would have been USD 854 million (27.3%) higher or lower, respectively, while the translation reserves in equity would have been USD 4,972 million higher or lower, respectively. Following a similar model with respect to foreign currency transactional risk, if certain currencies where we hold non-derivative monetary financial instruments in the local currency (primarily in our Central and Eastern European zone) had weakened or strengthened against the US dollar or euro during 2008, our 2008 profit would have been USD 211 million lower or higher, respectively.

We experienced elevated levels of volatility in foreign exchange rates during 2008 compared with 2007 based on the currencies of the countries in which we have operations or the currencies in which our contracts are denominated, and we expect elevated levels of volatility to persist throughout 2009. We expect this volatility to ultimately decrease over the longer term as the financial markets recover. See note 30 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for details of the above sensitivity analyses, a fuller

quantitative and qualitative discussion on the foreign currency risks to which we are subject and our policies with respect to managing those risks.

### ***Interest Rate Risk***

We are exposed to interest rate risk on our variable-rate interest-bearing financial liabilities. As of 31 December 2008, after certain hedging and fair value adjustments, USD 6,444 million, or 28%, of our interest-bearing financial liabilities (which include loans, borrowings and bank overdrafts) bore a variable interest rate. We apply a dynamic interest rate hedging approach where the target mix between fixed and floating rate is reviewed periodically. The purpose of our policy is to achieve an optimal balance between cost of funding and volatility of financial results, while taking into account market conditions as well as our overall business strategy. From time to time, we enter into interest rate swap agreements and forward rate agreements to manage our interest rate risk, and also enter into cross-currency interest rate swap agreements to manage both our foreign currency risk and interest-rate risk.

We have performed sensitivity analyses in relation to our interest-bearing financial liabilities and assets which bear a variable rate of interest, factoring in a range of possible volatilities in the different markets where we hold such instruments (see note 30 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008). We have estimated that a change in market interest rates based on the range of volatilities considered in our analysis could have impacted our 2008 profit by plus or minus USD 152 million.

We experienced higher levels of volatility in interest rates throughout 2008 relative to 2007. During the first half of 2009, interest rates on average have declined. We expect to experience continued levels of volatility during the remainder 2009.

See note 30 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for details of the above sensitivity analyses, a fuller quantitative and qualitative discussion on the interest rate risks to which we are subject and our policies with respect to managing those risks.

### ***Commodity Price Risk***

We have significant exposures to the following commodities: aluminium, corn grits, corn syrup, corrugated cardboard, crowns, glass, hops, labels, malt, fuel oil, natural gas, rice and wheat. During 2008, the commodity markets experienced price fluctuations throughout the year, and prices of commodities were affected by a number of factors beyond our control. For example, several commodities used in our operations experienced significant price increases during the course of 2008 due to constraints in global supply amidst growing demand in emerging markets such as Brazil, Russia, India and China. Additionally, higher energy prices increased the cost of energy intensive commodities such as aluminium, as well as impacting costs in our distribution networks and production operations. We expect these price fluctuations to continue throughout 2009. We therefore use both fixed price purchasing contracts and commodity derivatives to minimise exposure to commodity price volatility, primarily for aluminium and sugar. We are generally able to hedge a range of 25% to 35% of our commodity exposure.



As of 31 December 2008, we had the following commodity derivatives outstanding, by maturity:

Commodities	Notional			Total	Fair Value(1)
	<1 year	1-5 years	>5 years		
Aluminium swaps .....	348	6	—	354	(167)
Sugar futures .....	51	17	—	68	(7)
Wheat futures .....	24	—	—	24	(13)

Note:

(1) Represents the excess of liabilities over assets at as 31 December 2008.

As of 30 June 2009, our outstanding aluminium swaps had a notional amount of USD 1.077 billion, whereas the notional amounts for our exchange traded sugar futures and wheat futures have not changed materially since 31 December 2008.

In conformity with the IAS 39 hedge accounting rules these hedges are designated as cash flow hedges.

See note 30 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for a fuller quantitative and qualitative discussion on the commodity risks to which we are subject and our policies with respect to managing those risks.

#### **Other Risks**

See note 30 to our audited consolidated financial statements as of 31 December 2008 and 2007, and for the three years ended 31 December 2008 for a fuller quantitative and qualitative discussion on the equity, credit and liquidity risks to which we are subject and our policies with respect to managing those risks.

## **ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES**

### **A. DEBT SECURITIES**

Not applicable.

### **B. WARRANTS AND RIGHTS**

Not applicable.

### **C. OTHER SECURITIES**

Not applicable.

### **D. AMERICAN DEPOSITARY SHARES**

*Pursuant to this Form 20-F, we are registering American Depositary Shares (“ADSs”) which are represented by American Depositary Receipts (“ADRs”) in a sponsored facility. The deposit agreement is among us, The Bank of New York Mellon, as ADR depositary, and all holders from time to time of ADRs issued under the deposit agreement. The following summary is not complete and is subject to, and qualified in its entirety by reference to, the deposit agreement. We have filed a copy of the form of deposit agreement with the SEC as an exhibit to this Form 20-F. Copies of the deposit agreement are also on file at the ADR depositary’s corporate trust office and the office of the custodian. They are open to inspection by owners and holders during business hours.*

## American Depositary Shares

The Bank of New York, as depositary, will register and deliver American Depositary Shares, also referred to as ADSs. Each ADS will represent one share (or a right to receive one share) deposited with the principal Brussels office of ING Belgium SA/NV, as custodian for the depositary. Each ADS will also represent any other securities, cash or other property which may be held by the depositary. The depositary's corporate trust office at which the ADSs will be administered is located at 101 Barclay Street, New York, New York 10286. The Bank of New York's principal executive office is located at One Wall Street, New York, New York 10286.

You may hold ADSs either (A) directly (i) by having an American Depositary Receipt, also referred to as an ADR, which is a certificate evidencing a specific number of ADSs, registered in your name, or (ii) by having ADSs registered in your name in the Direct Registration System, or (B) indirectly by holding a security entitlement in ADSs through your broker or other financial institution. If you hold ADSs directly, you are a registered ADS holder, also referred to as an ADS holder. This description assumes you are an ADS holder. If you hold the ADSs indirectly, you must rely on the procedures of your broker or other financial institution to assert the rights of ADS holders described in this section. You should consult with your broker or financial institution to find out what those procedures are.

The Direct Registration System, or DRS, is a system administered by The Depository Trust Company, also referred to as DTC, pursuant to which the depositary may register the ownership of uncertificated ADSs, which ownership shall be evidenced by periodic statements sent by the depositary to the registered holders of uncertificated ADSs.

As an ADS holder, we will not treat you as one of our shareholders and you will not have shareholder rights. Belgian law governs shareholder rights. The depositary will be the holder of the shares underlying your ADSs. As a registered holder of ADSs, you will have ADS holder rights. A deposit agreement among us, the depositary and you, as an ADS holder, and all other persons indirectly holding ADSs sets out ADS holder rights as well as the rights and obligations of the depositary. New York law governs the deposit agreement and the ADSs.

The following is a summary of the material provisions of the deposit agreement. For more complete information, you should read the entire deposit agreement and the form of ADR.

### Dividends and Other Distributions

#### *How will you receive dividends and other distributions on the shares?*

The depositary has agreed to pay to ADS holders the cash dividends or other distributions it or the custodian receives on shares or other deposited securities, after deducting its fees and expenses. You will receive these distributions in proportion to the number of Shares your ADSs represent.

- **Cash.** The depositary will convert any cash dividend or other cash distribution we pay on the shares into U.S. dollars, if it can do so on a reasonable basis and can transfer the U.S. dollars to the United States. If that is not possible or if any government approval is needed and is denied, or in the opinion of the depositary, can not be obtained, the deposit agreement allows the depositary to distribute the foreign currency only to those ADS holders to whom it is possible to do so. It will hold the foreign currency it cannot convert for the account of the ADS holders who have not been paid. It will not invest the foreign currency and it will not be liable for any interest.

Before making a distribution, any withholding taxes, or other governmental charges that must be paid will be deducted. See "Item 10. Additional Information—E. Taxation" for more information about the tax consequences of ownership of our ADSs. The depositary will distribute only whole

U.S. dollars and cents and will round fractional cents to the nearest whole cent. *If the exchange rates fluctuate during a time when the depositary cannot convert the foreign currency, you may lose some or all of the value of the distribution.*

- **Shares.** The depositary may, and will, if we ask it to in writing, distribute additional ADSs representing any shares we distribute as a dividend or free distribution. The depositary will only distribute whole ADSs. It will sell shares which would require it to deliver a fractional ADS and distribute the net proceeds in the same way as it does with cash. The depositary is not required to distribute any securities (other than ADSs) to ADS holders unless it receives satisfactory assurance from us that it is legal to make that distribution. If the depositary does not distribute additional ADSs, the outstanding ADSs will also represent the new shares. The depositary may sell a portion of the distributed shares sufficient to pay its fees and expenses in connection with that distribution.
- **Rights to purchase additional shares.** If we offer holders of our securities any rights to subscribe for additional shares or any other rights, the depositary may make these rights available to ADS holders or may sell the rights and distribute the proceeds in the same way as it does with cash. The depositary will allow rights that are not distributed or sold to lapse. *In that case, you will receive no value for them.*

If the depositary makes rights available to ADS holders, it will exercise the rights and purchase the shares on your behalf. The depositary will then deposit the shares and deliver ADSs to the persons entitled to them. It will only exercise rights if you pay it the exercise price and any other charges the rights require you to pay.

U.S. securities laws may restrict transfers and cancellation of the ADSs represented by shares purchased upon exercise of rights. For example, you may not be able to trade these ADSs freely in the United States. In this case, the depositary may deliver restricted depositary shares that have the same terms as the ADSs described in this section except for changes needed to put the necessary restrictions in place.

- **Other Distributions.** The depositary will send to ADS holders anything else we distribute on deposited securities by any means it may reasonably think is legal, equitable and practical. If it cannot make the distribution in that way, the depositary has a choice. It may decide to sell what we distributed and distribute the net proceeds, in the same way as it does with cash. However, the depositary is not required to distribute any securities (other than ADSs) to ADS holders unless it receives satisfactory assurance from us that it is legal to make that distribution. The depositary may sell a portion of the distributed securities or property sufficient to pay its fees and expenses in connection with that distribution.

The depositary is not responsible if it decides that it is unlawful or impractical to make a distribution available to any ADS holders. We have no obligation to register ADSs, shares, rights or other securities under the Securities Act. We also have no obligation to take any other action to permit the distribution of ADSs, shares, rights or anything else to ADS holders. *This means that you may not receive the distributions we make on our shares or any value for them if it is illegal or impractical for us to make them available to you.*

## **Deposit, Withdrawal and Cancellation**

### ***How are ADSs issued?***

The depositary will deliver ADSs if you or your broker deposit shares or evidence of rights to receive shares with the custodian. Upon payment of its fees and expenses and of any taxes or charges, such as stamp taxes or stock transfer taxes or fees, the depositary will register the appropriate number

of ADSs in the names you request and will deliver the ADSs to or upon the order of the person or persons that made the deposit.

***How can ADS holders withdraw the deposited securities?***

You may surrender your ADSs at the depositary's corporate trust office. Upon payment of its fees and expenses and of any taxes or charges, such as stamp taxes or stock transfer taxes or fees, the depositary will deliver the shares and any other deposited securities underlying the ADSs to the ADS holder or a person the ADS holder designates at the office of the custodian. Or, at your request, risk and expense, the depositary will deliver the deposited securities at its corporate trust office, if feasible.

***How do ADS holders interchange between certificated ADSs and uncertificated ADSs?***

You may surrender your ADR to the depositary for the purpose of exchanging your ADR for uncertificated ADSs. The depositary will cancel that ADR and will send to the ADS holder a statement confirming that the ADS holder is the registered holder of uncertificated ADSs. Alternatively, upon receipt by the depositary of a proper instruction from a registered holder of uncertificated ADSs requesting the exchange of uncertificated ADSs for certificated ADSs, the depositary will execute and deliver to the ADS holder an ADR evidencing those ADSs.

**Voting Rights**

***How do you vote?***

ADS holders may instruct the depositary to vote the number of deposited shares their ADSs represent. The depositary will notify ADS holders of shareholders' meetings and arrange to deliver at our expense, except as we have otherwise agreed with the depositary, our voting materials to them if we ask it to. Those materials will describe the matters to be voted on and explain how ADS holders may instruct the depositary how to vote. For instructions to be valid, they must reach the depositary by a date set by the depositary.

*Otherwise, you won't be able to exercise your right to vote unless you withdraw the shares. However, you may not know about the meeting enough in advance to withdraw the shares.*

The depositary will try, as far as practical, subject to the laws of Belgium and of our articles of association or similar documents, to vote or to have its agents vote the shares or other deposited securities as instructed by ADS holders. The depositary will only vote or attempt to vote as instructed.

We can not assure you that you will receive the voting materials in time to ensure that you can instruct the depositary to vote your shares. In addition, the depositary and its agents are not responsible for failing to carry out voting instructions or for the manner of carrying out voting instructions. *This means that you may not be able to exercise your right to vote and there may be nothing you can do if your shares are not voted as you requested.*

*Fees and Expenses*

<i>Persons depositing or withdrawing shares or ADS holders must pay:</i>	<i>For:</i>
\$5.00 (or less) per 100 ADSs (or portion of 100 ADSs)	<ul style="list-style-type: none"> <li>• Issuance of ADSs, including issuances resulting from a distribution of shares or rights or other property</li> <li>• Cancellation of ADSs for the purpose of withdrawal, including if the deposit agreement terminates</li> </ul>
The greater of (a) \$.02 (or less) per ADS; and (b) 6% of the cash distribution amount per ADS	<ul style="list-style-type: none"> <li>• Any cash distribution to ADS holders</li> </ul>
A fee equivalent to the fee that would be payable if securities distributed to you had been shares and the shares had been deposited for issuance of ADSs	<ul style="list-style-type: none"> <li>• Distribution of securities distributed to holders of deposited securities which are distributed by the depositary to ADS holders</li> </ul>
\$.02 (or less) per ADSs per calendar year	<ul style="list-style-type: none"> <li>• Depository services. The combined fee for depository services and cash distribution fees will not exceed \$0.02 per ADS for any year</li> </ul>
Registration or transfer fees	<ul style="list-style-type: none"> <li>• Transfer and registration of shares on our share register to or from the name of the depositary or its agent when you deposit or withdraw shares</li> </ul>
Expenses of the depositary	<ul style="list-style-type: none"> <li>• Cable, telex and facsimile transmissions (when expressly provided in the deposit agreement)</li> <li>• converting foreign currency to U.S. dollars</li> <li>• As necessary</li> </ul>
Taxes and other governmental charges the depositary or the custodian have to pay on any ADS or share underlying an ADS, for example, stock transfer taxes, stamp duty or withholding taxes	<ul style="list-style-type: none"> <li>• As necessary</li> </ul>
Telex or facsimile charges provided for in the deposit agreement	<ul style="list-style-type: none"> <li>• Expenses for depository services</li> </ul>
Any unavoidable charges incurred by the depositary or its agents for servicing the deposited securities	<ul style="list-style-type: none"> <li>• As necessary</li> </ul>

The depositary collects its fees for delivery and surrender of ADSs directly from investors depositing shares or surrendering ADSs for the purpose of withdrawal or from intermediaries acting for them. The depositary collects fees for making distributions to investors by deducting those fees from the amounts distributed or by selling a portion of distributable property to pay the fees. The depositary may collect its annual fee for depository services by deduction from cash distributions or by directly billing investors or by charging the book-entry system accounts of participants acting for them. The

depository may generally refuse to provide fee-attracting services until its fees for those services are paid.

### Payment of Taxes

You will be responsible for any taxes or other governmental charges payable on your ADSs or on the deposited securities represented by any of your ADSs. The depository may refuse to register any transfer of your ADSs or allow you to withdraw the deposited securities represented by your ADSs until such taxes or other charges are paid. It may apply payments owed to you or sell deposited securities represented by your American Depositary Shares to pay any taxes owed and you will remain liable for any deficiency. If the depository sells deposited securities, it will, if appropriate, reduce the number of ADSs to reflect the sale and pay to ADS holders any proceeds, or send to ADS holders any property, remaining after it has paid the taxes.

### Reclassifications, Recapitalizations and Mergers

<i>If we:</i>	<i>Then:</i>
<ul style="list-style-type: none"> <li>• Change the nominal or par value of our shares</li> <li>• Reclassify, split up or consolidate any of the deposited securities</li> <li>• Distribute securities on the shares that are not distributed to you</li> <li>• Recapitalize, reorganize, merge, liquidate, sell all or substantially all of our assets, or take any similar action</li> </ul>	<p>The cash, shares or other securities received by the depository will become deposited securities. Each ADS will automatically represent its equal share of the new deposited securities.</p> <p>The depository may, and will if we ask it to, deliver new ADRs or ask you to surrender your outstanding ADRs in exchange for new ADRs identifying the new deposited securities.</p>

### Amendment and Termination

#### *How may the deposit agreement be amended?*

We may agree with the depository to amend the deposit agreement and the ADRs without your consent for any reason. If an amendment adds or increases fees or charges, except for taxes and other governmental charges or expenses of the depository for registration fees, facsimile costs, delivery charges or similar items, or prejudices a substantial existing right of ADS holders, it will not become effective for outstanding ADSs until 30 days after the depository notifies ADS holders of the amendment. *At the time an amendment becomes effective, you are considered, by continuing to hold your ADSs, to agree to the amendment and to be bound by the ADRs and the deposit agreement as amended.*

#### *How may the deposit agreement be terminated?*

The depository will terminate the deposit agreement at our direction by mailing notice of termination to the ADS holders then outstanding at least 30 days prior to the date fixed in such notice for such termination. The depository may also terminate the deposit agreement by mailing notice of termination to us and the ADS holders if 90 days have passed since the depository told us it wanted to resign but a successor depository has not been appointed and accepted its appointment.

After termination, the depository and its agents will do the following under the deposit agreement but nothing else: collect distributions on the deposited securities, sell rights and other property, and deliver shares and other deposited securities upon cancellation of ADSs. Four months after

termination, the depositary may sell any remaining deposited securities by public or private sale. After that, the depositary will hold the money it received on the sale, as well as any other cash it is holding under the deposit agreement for the pro rata benefit of the ADS holders that have not surrendered their ADSs. It will not invest the money and has no liability for interest. The depositary's only obligations will be to account for the money and other cash. After termination our only obligations will be to indemnify the depositary and to pay fees and expenses of the depositary that we agreed to pay.

### **Limitations on Obligations and Liability**

#### ***Limits on our Obligations and the Obligations of the Depositary; Limits on Liability to Holders of ADSs***

The deposit agreement expressly limits our obligations and the obligations of the depositary. It also limits our liability and the liability of the depositary. We and the depositary:

- are only obligated to take the actions specifically set forth in the deposit agreement without negligence or bad faith;
- are not liable if we are or it is prevented or delayed by law or circumstances beyond our control from performing our or its obligations under the deposit agreement;
- are not liable if we or it exercises discretion permitted under the deposit agreement;
- are not liable for the inability of any holder of ADSs to benefit from any distribution on deposited securities that is not made available to holders of ADSs under the terms of the deposit agreement, or for any special, consequential or punitive damages for any breach of the terms of the deposit agreement;
- have no obligation to become involved in a lawsuit or other proceeding related to the ADSs or the deposit agreement on your behalf or on behalf of any other person;
- may rely upon any advice from legal counsel, accountants, any person presenting shares for deposit, any shareholder or any person that we believe or it believes in good faith to be competent to give such advice or information.

In the deposit agreement, we and the depositary agree to indemnify each other under certain circumstances.

#### ***Requirements for Depositary Actions***

Before the depositary will deliver or register a transfer of an ADS, make a distribution on an ADS, or permit withdrawal of shares, the depositary may require:

- payment of stock transfer or other taxes or other governmental charges and transfer or registration fees charged by third parties for the transfer of any shares or other deposited securities;
- satisfactory proof of the identity and genuineness of any signature or other information it deems necessary; and
- compliance with regulations it may establish, from time to time, consistent with the deposit agreement, including presentation of transfer documents.

The depositary may refuse to deliver ADSs or register transfers of ADSs generally when the transfer books of the depositary or our transfer books are closed or at any time if the depositary or we think it advisable to do so.

### ***Your Right to Receive the Shares Underlying your ADRs***

ADS holders have the right to cancel their ADSs and withdraw the underlying shares at any time except:

- When temporary delays arise because: (i) the depositary has closed its transfer books or we have closed our transfer books; (ii) the transfer of shares is blocked to permit voting at a shareholders' meeting; or (iii) we are paying a dividend on our shares.
- When you owe money to pay fees, taxes and similar charges.
- When it is necessary to prohibit withdrawals in order to comply with any laws or governmental regulations that apply to ADSs or to the withdrawal of shares or other deposited securities.

This right of withdrawal may not be limited by any other provision of the deposit agreement.

### ***Pre-release of ADSs***

The deposit agreement permits the depositary to deliver ADSs before deposit of the underlying shares. This is called a pre-release of the ADSs. The depositary may also deliver shares upon cancellation of pre-released ADSs (even if the ADSs are canceled before the pre-release transaction has been closed out). A pre-release is closed out as soon as the underlying shares are delivered to the depositary. The depositary may receive ADSs instead of shares to close out a pre-release. The depositary may pre-release ADSs only under the following conditions: (1) before or at the time of the pre-release, the person to whom the pre-release is being made represents to the depositary in writing that it or its customer owns the shares or ADSs to be deposited; (2) the pre-release is fully collateralized with cash or other collateral that the depositary considers appropriate; (3) the depositary must be able to close out the pre-release on not more than five business days' notice; and (4) subject to such further indemnities and credit regulation as the depositary deems appropriate. In addition, the depositary will limit the number of ADSs that may be outstanding at any time as a result of pre-release, although the depositary may disregard the limit from time to time, if it thinks it is appropriate to do so.

### ***Direct Registration System***

In the deposit agreement, all parties to the deposit agreement acknowledge that the DRS and Profile Modification System, or Profile, will apply to uncertificated ADSs upon acceptance thereof to DRS by DTC. DRS is the system administered by DTC pursuant to which the depositary may register the ownership of uncertificated ADSs, which ownership shall be evidenced by periodic statements sent by the depositary to the registered holders of uncertificated ADSs. Profile is a required feature of DRS which allows a DTC participant, claiming to act on behalf of a registered holder of ADSs, to direct the depositary to register a transfer of those ADSs to DTC or its nominee and to deliver those ADSs to the DTC account of that DTC participant without receipt by the depositary of prior authorization from the ADS holder to register that transfer.

In connection with and in accordance with the arrangements and procedures relating to DRS/Profile, the parties to the deposit agreement understand that the depositary will not verify, determine or otherwise ascertain that the DTC participant which is claiming to be acting on behalf of an ADS holder in requesting registration of transfer and delivery described in the paragraph above has the actual authority to act on behalf of the ADS holder (notwithstanding any requirements under the Uniform Commercial Code). In the deposit agreement, the parties agree that the depositary's reliance on and compliance with instructions received by the depositary through the DRS/Profile System and in accordance with the deposit agreement, shall not constitute negligence or bad faith on the part of the depositary.



*Shareholder communications; inspection of register of holders of ADSs*

The depositary will make available for your inspection at its office all communications that it receives from us as a holder of deposited securities that we make generally available to holders of deposited securities. The depositary will send you copies of those communications if we ask it to. You have a right to inspect the register of holders of ADSs, but not for the purpose of contacting those holders about a matter unrelated to our business or the ADSs.

## PART II

### ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES

Not applicable.

### ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS

Not applicable.

### ITEM 15. CONTROLS AND PROCEDURES

Not applicable.

### ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT

Not applicable.

### ITEM 16B. CODE OF ETHICS

Not applicable.

### ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Not applicable.

### ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES

Not applicable.

### ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER

On 21 January 2008, we announced that our Board had resolved to initiate a new share buy-back programme for an amount of up to USD 444 million. The share buy-back was executed pursuant to the powers granted at our extraordinary shareholders' meeting of 24 April 2007, and, in accordance with that mandate, was to be conducted within eight months of the date of the resolution. Our share buy-back programmes are an integral component of our strategy to pro-actively manage our capital structure and return cash to shareholders, as well as to our hedge share-based compensation system. This programme was concluded with a total amount of USD 306 million worth of our shares purchased.

On 28 February 2008, we initiated a further buy-back programme of shares for an amount of up to USD 739 million, for a period of 12 months. This programme was completed at the end of May 2008. A total of 12,708,793 shares were purchased in 2008. Of this number, 12,703,440 shares were purchased on the Euronext stock exchange and the remaining 5,353 shares were purchased over the counter by Brandbrew S.A.

Neither we, nor any purchaser affiliated to us have purchased any of our shares since 20 May 2008.

### ITEM 16F. CHANGE IN REGISTRANT'S CERTIFYING ACCOUNTANT

Not applicable.

### ITEM 16G. CORPORATE GOVERNANCE

Not applicable.

## PART III

### ITEM 17. FINANCIAL STATEMENTS

We have elected to provide financial statements pursuant to Item 18.

### ITEM 18. FINANCIAL STATEMENTS

The consolidated financial statements as required under Item 18 are attached hereto starting on page F-1 of this Form 20-F. The audit report of KPMG, independent registered public accounting firm, is included herein immediately preceding the audited consolidated financial statements.

Also included is an unaudited pro-forma condensed consolidated income statement and accompanying notes starting on page PF-1 of this Form 20-F. Further, we have attached audited financial statements and schedules of Anheuser-Busch Companies, Inc. for the year ended 31 December 2007 and the unaudited nine-month period ended 30 September starting on page AF-1 of this Form 20-F. The audit report of PricewaterhouseCoopers LLP, independent registered public accounting firm, is included herein immediately preceding the audited Anheuser-Busch Companies, Inc. financial statements.

### ITEM 19. EXHIBITS

- 1.1 Consolidated Articles of Association of Anheuser-Busch InBev SA/NV, dated as of 7 September 2009 (English-language translation).
- 3.1 Amended and Restated Anheuser-Busch InBev Shareholders Agreement (formerly InBev Shareholders Agreement and Interbrew Shareholders Agreement) dated 9 September 2009 among BRC S.à.R.L, Eugenie Patri Sebastien S.A. (formerly Eugenie Patri Sebastien SCA), Stichting Anheuser-Busch InBev (formerly Stichting InBev and Stichting Interbrew) and Rayvax Societe d'Investissement NV/SA.
- 3.2 Voting Agreement between Stichting Anheuser-Busch InBev, Fonds InBev-Baillet Latour SPRL and Fonds Voorzitter Verhelst SPRL, dated 17 October 2008.
- 4.1 Agreement and Plan of Merger, by and among Anheuser-Busch Companies, Inc., InBev NV/SA and Pestalozzi Acquisition Corp., dated as of 13 July 2008 (incorporated by reference to Exhibit 2.1 to Form 8-K filed by Anheuser-Busch Companies, Inc. on 16 July 2008).
- 4.2 Senior Facilities Agreement for InBev SA/NV and InBev Worldwide S.à.R.L, dated 12 July 2008, and amendments thereto, dated 23 July 2008, 21 August 2008 and 3 September 2008.\*
- 8.1 List of significant subsidiaries.
- 10.1 Consent of KPMG.
- 10.2 Consent of PricewaterhouseCoopers LLP.

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Notes:

- \* Certain terms are omitted pursuant to a request for confidential treatment.

## SIGNATURES

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the Registrant certifies that it meets all of the requirements for filing on Form 20-F and has duly caused this Form 20-F to be signed on its behalf by the undersigned, thereunto duly authorised.

**Anheuser-Busch InBev SA/NV**  
**(Registrant)**

Date: September 14, 2009

By: /s/ SABINE CHALMERS

\_\_\_\_\_  
Name: Sabine Chalmers

Title: Chief Legal and Corporate Affairs Officer

## AB INBEV GROUP ACTUAL HISTORICAL FINANCIAL INFORMATION

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of Anheuser-Busch InBev SA/NV :

We have audited the accompanying consolidated balance sheets of Anheuser-Busch InBev SA/NV and subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of income, recognized income and expenses and cash flows for each of the years in the three-year period ended December 31, 2008. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the balance sheet of Anheuser-Busch Companies, Inc. and subsidiaries as of December 31, 2008, which balance sheet reflects total assets constituting 15,3 percent at December 31, 2008, of the related consolidated totals. The balance sheet of Anheuser-Busch Companies, Inc and subsidiaries was audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for certain consolidated companies at December 31, 2008, is based solely on the report of the other auditors.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the report of the other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the report of the other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Anheuser-Busch InBev SA/NV and subsidiaries as of December 31, 2008 and 2007 and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2008 in conformity with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board and IFRS as adopted by the European Union.

KPMG Bedrijfsrevisoren—Réviseurs d'Entreprises  
Statutory auditor  
represented by

/s/ Jos Briers  
*Réviseur d'Entreprises/Bedrijfsrevisor*

Brussels, BELGIUM  
June 26, 2009

**Consolidated financial statements**  
**Consolidated income statement**

<b>For the year ended 31 December</b> <b>Million US dollar</b>	<b>Notes</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Revenue</b> . . . . .		<b>23 507</b>	<b>19 735</b>	<b>16 692</b>
Cost of sales . . . . .		<u>(10 336)</u>	<u>(8 118)</u>	<u>(6 870)</u>
<b>Gross profit</b> . . . . .		<b>13 171</b>	<b>11 617</b>	<b>9 822</b>
Distribution expenses . . . . .		(2 725)	(2 343)	(1 945)
Sales and marketing expenses . . . . .		(3 510)	(2 919)	(2 653)
Administrative expenses . . . . .		(1 478)	(1 354)	(1 348)
Other operating income/(expenses) . . . . .	7	440	360	167
Restructuring (including impairment losses) . . . . .	8	(457)	(59)	(174)
Fair value adjustments . . . . .	8	(43)	—	—
Business and asset disposal . . . . .	8	(38)	537	(24)
Disputes . . . . .	8	<u>(20)</u>	<u>33</u>	<u>80</u>
<b>Profit from operations</b> . . . . .		<b>5 340</b>	<b>5 872</b>	<b>3 925</b>
Finance cost . . . . .	11	(1 888)	(975)	(801)
Finance income . . . . .	11	<u>288</u>	<u>157</u>	<u>208</u>
<b>Net finance cost</b> . . . . .		<b>(1 600)</b>	<b>(818)</b>	<b>(593)</b>
Share of result of associates . . . . .		<u>60</u>	<u>1</u>	<u>1</u>
<b>Profit before tax</b> . . . . .		<b>3 800</b>	<b>5 055</b>	<b>3 333</b>
Income tax expense . . . . .	12	<u>(674)</u>	<u>(888)</u>	<u>(666)</u>
<b>Profit</b> . . . . .		<b>3 126</b>	<b>4 167</b>	<b>2 667</b>
Attributable to:				
Equity holders of AB InBev . . . . .		1 927	3 005	1 770
Minority interests . . . . .		1 199	1 162	897
Basic earnings per share(1) . . . . .	24	1.93	3.08	1.82
Diluted earnings per share(1) . . . . .	24	1.93	3.06	1.81

(1) 2006 and 2007 Basic and diluted earnings per share restated in accordance with IAS 33 (refer note 24 *Earnings per share*)

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated statement of recognized income and expenses

<b>For the year ended 31 December</b>					
<b>Million US dollar</b>		<u>Notes</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Exchange differences on translation of foreign operations gains/(losses) .	11		(4 212)	2 055	1 189
Full recognition of actuarial gains and (losses) . . . . .			(372)	45	26
Cash flow hedges . . . . .	11		<u>(2 308)</u>	<u>23</u>	<u>92</u>
<b>Net result recognized directly in equity . . . . .</b>			<b>(6 892)</b>	<b>2 123</b>	<b>1 307</b>
Profit . . . . .			<u>3 126</u>	<u>4 167</u>	<u>2 667</u>
<b>Total recognized income and expenses . . . . .</b>			<b>(3 766)</b>	<b>6 290</b>	<b>3 974</b>
Attributable to:					
Equity holders of AB InBev . . . . .			<b>(4 690)</b>	<b>5 065</b>	<b>3 030</b>
Minority interests . . . . .			<b>924</b>	<b>1 225</b>	<b>944</b>

The accompanying notes are an integral part of these consolidated financial statements.



## Consolidated balance sheet

<u>As at 31 December</u> <u>Million US dollar</u>	<u>Notes</u>	<u>2008</u>	<u>2007</u>
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment . . . . .	13	19 674	9 759
Goodwill . . . . .	14	49 556	20 365
Intangible assets . . . . .	15	23 673	1 840
Investments in associates . . . . .	16	6 868	46
Investment securities . . . . .	17	239	240
Deferred tax assets . . . . .	18	932	976
Employee benefits . . . . .	26	8	10
Trade and other receivables . . . . .	20	850	858
		<b>101 800</b>	<b>34 094</b>
<b>Current assets</b>			
Investment securities . . . . .	17	270	264
Inventories . . . . .	19	2 903	1 647
Income tax receivable . . . . .		580	450
Trade and other receivables . . . . .	20	4 620	3 783
Cash and cash equivalents . . . . .	21	2 936	1 949
Assets held for sale . . . . .	22	51	60
		<b>11 360</b>	<b>8 153</b>
<b>Total assets . . . . .</b>		<b>113 160</b>	<b>42 247</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Issued capital . . . . .	23	1 730	559
Share premium . . . . .	23	17 477	8 802
Reserves . . . . .	23	(3 247)	4 079
Retained earnings . . . . .	23	6 482	6 617
<b>Equity attributable to equity holders of AB InBev . . . . .</b>		<b>22 442</b>	<b>20 057</b>
<b>Minority interests . . . . .</b>	23	<b>1 989</b>	<b>1 892</b>
		<b>24 431</b>	<b>21 949</b>
<b>Non-current liabilities</b>			
Interest-bearing loans and borrowings . . . . .	25	48 025	7 633
Employee benefits . . . . .	26	3 009	919
Deferred tax liabilities . . . . .	18	12 076	689
Trade and other payables . . . . .	29	399	462
Provisions . . . . .	28	796	754
		<b>64 305</b>	<b>10 457</b>
<b>Current liabilities</b>			
Bank overdrafts . . . . .	21	765	118
Interest-bearing loans and borrowings . . . . .	25	11 301	2 117
Income tax payable . . . . .		405	839
Trade and other payables . . . . .	29	11 495	6 492
Provisions . . . . .	28	458	275
		<b>24 424</b>	<b>9 841</b>
<b>Total equity and liabilities . . . . .</b>		<b>113 160</b>	<b>42 247</b>

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated cash flow statement

For the year ended 31 December  
Million US dollar

	2008	2007	2006
<b>OPERATING ACTIVITIES</b>			
Profit	3 126	4 167	2 667
Depreciation, amortization and impairment	1 912	1 408	1 371
Impairment losses on receivables, inventories and assets held for sale	149	67	30
Additions/(reversals) in provisions and employee benefits	572	186	217
Net finance cost	1 600	818	593
Loss/(gain) on sale of property, plant and equipment and intangible assets	(56)	(59)	(118)
Loss/(gain) on sale of subsidiaries and associates	(4)	(484)	10
Loss/(gain) on sale of assets held for sale	(29)	(16)	—
Equity-settled share-based payment expense	63	72	61
Income tax expense	674	888	666
Other non-cash items included in the profit	(12)	41	29
Share of result of associates	(60)	(1)	(1)
<b>Cash flow from operating activities before changes in working capital and use of provisions</b>	<b>7 935</b>	<b>7 087</b>	<b>5 525</b>
Decrease/(increase) in trade and other receivables	201	(23)	(385)
Decrease/(increase) in inventories	(388)	(94)	1
Increase/(decrease) in trade and other payables	989	487	548
Pension contributions and use of provisions	(490)	(496)	(552)
<b>Cash generated from operations</b>	<b>8 247</b>	<b>6 961</b>	<b>5 137</b>
Interest paid	(975)	(852)	(567)
Interest received	126	60	69
Dividends received	1	1	1
Income tax paid	(1 241)	(613)	(518)
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>6 158</b>	<b>5 557</b>	<b>4 122</b>
<b>INVESTING ACTIVITIES</b>			
Proceeds from sale of property, plant and equipment and of intangible assets	228	193	203
Proceeds from sale of associates	13	—	—
Sale of subsidiaries, net of cash disposed of	47	577	3
Acquisition of subsidiaries, net of cash acquired	(52 251)	(260)	(1 919)
Purchase of minority interests	(853)	(1 576)	(928)
Acquisition of property, plant and equipment and of intangible assets	(2 652)	(2 162)	(1 731)
Net proceeds/(acquisition) of other assets	(38)	4	18
Net repayments/(payments) of loans granted	3	(1)	(11)
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>	<b>(55 503)</b>	<b>(3 225)</b>	<b>(4 365)</b>
<b>FINANCING ACTIVITIES</b>			
Net proceeds from the issue of share capital	9 764	115	103
Net purchase of treasury shares	(797)	(821)	(74)
Proceeds from borrowings	56 425	8 950	8 064
Payments on borrowings	(11 953)	(8 449)	(6 960)
Cash net finance costs other than interests	(632)	(60)	(94)
Payment of finance lease liabilities	(6)	(10)	(4)
Dividends paid	(2 922)	(1 052)	(774)
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>	<b>49 879</b>	<b>(1 327)</b>	<b>261</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>534</b>	<b>1 005</b>	<b>18</b>
Cash and cash equivalents less bank overdrafts at beginning of year	1 831	705	651
Effect of exchange rate fluctuations	(194)	121	36
<b>Cash and cash equivalents less bank overdrafts at end of year</b>	<b>2 171</b>	<b>1 831</b>	<b>705</b>

The accompanying notes are an integral part of these consolidated financial statements.

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## Notes to the consolidated financial statements (Continued)

### 1. CORPORATE INFORMATION

AB InBev is a publicly traded company based in Leuven, Belgium. It is the leading global brewer and one of the world's top five consumer products companies. A true consumer-centric, sales driven company, AB InBev manages a portfolio of nearly 300 brands that includes global flagship brands Budweiser®, Stella Artois® and Beck's®, fast growing multi-country brands like Leffe® and Hoegaarden®, and strong "local jewels" such as Bud Light®, Skol®, Brahma®, Quilmes®, Michelob®, Harbin®, Sedrin®, Cass®, Klinskoye®, Sibirskaia Korona®, Chernigivske®, and Jupiler®, among others. In addition, the company owns a 50 percent share in Grupo Modelo, Mexico's leading brewer and owner of the global Corona® brand. AB InBev's dedication to heritage and quality is rooted in brewing traditions that originate from the Den Hoorn brewery in Leuven, Belgium, dating back to 1366 and the pioneering spirit of the Anheuser & Co brewery, established in 1860 in St. Louis, USA. Geographically diversified with a balanced exposure to developed and developing markets, AB InBev leverages the collective strengths of its 120 000 employees based in operations in over 30 countries across the world. The Company strives to be the Best Beer Company in a Better World. On a pro-forma basis for 2008, the combined company would have generated revenue of 39b US Dollar.

The consolidated financial statements of the company for the year ended 31 December 2008 comprise the company and its subsidiaries (together referred to as "AB InBev" or the "company") and the company's interest in associates and jointly controlled entities.

These financial statements were authorized for issue by the board of directors on 25 June 2009.

### 2. STATEMENT OF COMPLIANCE

The consolidated financial statements are prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IASB") and in conformity with IFRS as adopted by the European Union (collectively "IFRS"). AB InBev has not applied early any new IFRS requirements that are not yet effective in 2008. Certain 2007 and 2006 amounts have been reclassified to conform to the 2008 presentation.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (A) BASIS OF PREPARATION AND MEASUREMENT

Depending on the applicable IFRS requirements, the measurement basis used in preparing the financial statements is cost, net realizable value, fair value or recoverable amount. Whenever IFRS provides an option between cost and another measurement basis (e.g. systematic re-measurement), the cost approach is applied.

#### (B) FUNCTIONAL AND PRESENTATION CURRENCY

Effective 1 January 2009, the company changed the presentation currency of the consolidated financial statements from the euro to the US dollar, reflecting the post-Anheuser-Busch acquisition profile of the company's revenue and cash flows, which are now primarily generated in US dollars and US dollar-linked currencies. AB InBev believes that this change provides greater alignment of the presentation currency with AB InBev's most significant operating currency and underlying financial performance. For comparability purposes, the company has restated the historical financial statements as of and for the years ended 31 December 2008 and 2007 and the three years ended 31 December 2008, from the euro to the US dollar. Unless otherwise specified, all financial information included in these financial statements have been stated in US dollars and has been rounded to the nearest million.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (C) USE OF ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

#### (D) PRINCIPLES OF CONSOLIDATION

Subsidiaries are those companies in which AB InBev, directly or indirectly, has an interest of more than half of the voting rights or, otherwise, has control, directly or indirectly, over the operations so as to govern the financial and operating policies in order to obtain benefits from the companies' activities. In assessing control, potential voting rights that presently are exercisable are taken into account. Control is presumed to exist where AB InBev owns, directly or indirectly, more than one half of the voting rights (which does not always equate to economic ownership), unless it can be demonstrated that such ownership does not constitute control. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Jointly controlled entities are those entities over whose activities AB InBev has joint control, established by contractual agreement and requiring unanimous consent for strategic financial and operating decisions. Jointly controlled entities are consolidated using the proportionate method of consolidation.

Associates are undertakings in which AB InBev has significant influence over the financial and operating policies, but which it does not control. This is generally evidenced by ownership of between 20% and 50% of the voting rights. In certain instances, the company may hold directly and indirectly an ownership interest of 50% or more in an entity, yet not have effective control. In these instances, such investments are accounted for as associates. Associates are accounted for by the equity method of accounting, from the date that significant influence commences until the date that significant influence ceases. When AB InBev's share of losses exceeds the carrying amount of the associate, the carrying amount is reduced to nil and recognition of further losses is discontinued except to the extent that AB InBev has incurred obligations in respect of the associate.

The financial statements of the company's subsidiaries, jointly controlled entities and associates are prepared for the same reporting year as the parent company, using consistent accounting policies. All intercompany transactions, balances and unrealized gains and losses on transactions between group companies have been eliminated.

Unrealized gains arising from transactions with associates and jointly controlled entities are eliminated to the extent of AB InBev's interest in the entity. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

A listing of the company's most important subsidiaries and associates is set out in note 36 *AB InBev companies*.

#### (E) SUMMARY OF CHANGES IN ACCOUNTING POLICIES

All accounting policies were applied consistently with those of the previous financial year, unless disclosed otherwise.

#### (F) FOREIGN CURRENCIES

##### FOREIGN CURRENCY TRANSACTIONS

Foreign currency transactions are accounted for at exchange rates prevailing at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the balance sheet date rate. Gains and losses resulting from the settlement of foreign currency transactions and from the translation of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement. Non-monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rate prevailing at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to US dollar at foreign exchange rates ruling at the dates the fair value was determined.

##### TRANSLATION OF THE RESULTS AND FINANCIAL POSITION OF FOREIGN OPERATIONS

Assets and liabilities of foreign operations are translated to US dollar at foreign exchange rates prevailing at the balance sheet date. Income statements of foreign operations, excluding foreign entities in hyperinflationary economies, are translated to US dollar at exchange rates for the year approximating the foreign exchange rates prevailing at the dates of the transactions. The components of shareholders' equity are translated at historical rates. Exchange differences arising from the translation of shareholders' equity to US dollar at year-end exchange rates are taken to equity (translation reserves).

In hyperinflationary economies, re-measurement of the local currency denominated non-monetary assets, liabilities, income statement accounts as well as equity accounts is made by applying a general price index. These re-measured accounts are used for conversion into US dollar at the closing exchange rate. For subsidiaries and associated companies in countries with hyperinflation where a general price index method is not yet stabilized and does not provide reliable results, the balance sheet and income statement are re-measured into US dollar as if it was the operation's functional currency. In 2008 and 2007, AB InBev had no operations in hyperinflationary economies.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### EXCHANGE RATES

The most important exchange rates that have been used in preparing the financial statements are:

<u>1 US dollar equals:</u>	Closing rate		
	2008	2007	2006
Argentinean peso . . . . .	3.449805	3.151000	3.069495
Brazilian real . . . . .	2.337001	1.771299	2.138003
Canadian dollar . . . . .	1.221383	0.981524	1.160289
Chinese yuan . . . . .	6.823021	7.304166	7.805074
Pound sterling . . . . .	0.684415	0.498166	0.509871
Russian ruble . . . . .	29.776885	24.409860	26.345408
South Korean won . . . . .	1320.856618	935.677686	930.515931
Ukrainian hryvnia . . . . .	7.800109	5.040043	5.049988
Euro . . . . .	0.718546	0.679302	0.759301

<u>1 US dollar equals:</u>	Average rate		
	2008	2007	2006
Argentinean peso . . . . .	3.116907	3.122898	3.063697
Brazilian real . . . . .	1.778974	1.949520	2.181565
Canadian dollar . . . . .	1.047465	1.071595	1.128891
Chinese yuan . . . . .	7.007161	7.600559	8.018929
Pound sterling . . . . .	0.533130	0.500259	0.543991
Russian ruble . . . . .	24.626252	25.583940	27.182612
South Korean won . . . . .	1071.573693	925.555696	955.954436
Ukrainian hryvnia . . . . .	5.158557	5.035529	5.045860
Euro . . . . .	0.676163	0.731189	0.797266

#### (G) INTANGIBLE ASSETS

##### RESEARCH AND DEVELOPMENT

Expenditure on research activities, undertaken with the prospect of gaining new scientific or technical knowledge and understanding, is recognized in the income statement as an expense as incurred.

Expenditure on development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products and processes, is capitalized if the product or process is technically and commercially feasible, future economic benefits are probable and the company has sufficient resources to complete development. The expenditure capitalized includes the cost of materials, direct labor and an appropriate proportion of overheads. Other development expenditure is recognized in the income statement as an expense as incurred. Capitalized development expenditure is stated at cost less accumulated amortization (see below) and impairment losses (refer accounting policy P).

Amortization related to research and development intangible assets is included within the cost of sales if production related and in sales and marketing if related to commercial activities.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### SUPPLY AND DISTRIBUTION RIGHTS

A supply right is the right for AB InBev to supply a customer and the commitment by the customer to purchase from AB InBev. A distribution right is the right to sell specified products in a certain territory.

Acquired customer relationships in a business combination are initially recognized at fair value as supply rights to the extent that they arise from contractual rights. If the IFRS recognition criteria are not met, these relationships are subsumed under goodwill.

Acquired distribution rights are measured initially at cost or fair value when obtained through a business combination.

Amortization related to supply and distribution rights is included within sales and marketing expenses.

#### BRANDS

If part of the consideration paid in a business combination relates to trademarks, trade names, formulas, recipes or technological expertise these intangible assets are considered as a group of complementary assets that is referred to as a brand for which one fair value is determined. Expenditure on internally generated brands is expensed as incurred.

#### SOFTWARE

Purchased software is measured at cost less accumulated amortization. Expenditure on internally developed software is capitalized when the expenditure qualifies as development activities; otherwise, it is recognized in the income statement when incurred.

Amortization related to software is included in cost of sales, distribution expenses, sales and marketing expenses or administrative expenses based on the activity the software supports.

#### OTHER INTANGIBLE ASSETS

Other intangible assets, acquired by the company, are stated at cost less accumulated amortization (see below) and impairment losses (refer accounting policy P).

#### SUBSEQUENT EXPENDITURE

Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

#### AMORTIZATION

Intangible assets with a finite life are amortized using the straight-line method over their estimated useful lives. Licenses, brewing, supply and distribution rights are amortized over the period in which the rights exist. Brands are considered to have an indefinite life unless plans exist to discontinue the brand. Discontinuance of a brand can be either through sale or termination of marketing support. When AB InBev buys back distribution rights for its own products the life of these rights is considered indefinite,



## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

unless the company has a plan to discontinue the related brand or distribution. Software and capitalized development costs related to technology are amortized over 3 to 5 years.

Brands are deemed intangible assets with indefinite useful lives and, therefore, are not amortized but tested for impairment on an annual basis (refer accounting policy P).

#### GAINS AND LOSSES ON SALE

Net gains on sale of intangible assets are presented in the income statement as other operating income. Net losses on sale are included as other operating expenses. Net gains and losses are recognized in the income statement when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs can be estimated reliably, and there is no continuing managerial involvement with the intangible assets.

#### (H) BUSINESS COMBINATIONS

The company applies the purchase method of accounting to account for acquisitions of businesses. The cost of an acquisition is measured as the aggregate of the fair values at the date of exchange of the assets given, liabilities incurred, equity instruments issued and costs directly attributable to the acquisition. Identifiable assets, liabilities and contingent liabilities acquired or assumed are measured separately at their fair value as of the acquisition date. The excess of the cost of the acquisition over the company's interest in the fair value of the identifiable net assets acquired is recorded as goodwill.

The allocation of fair values to the identifiable assets acquired and liabilities assumed is based on various assumptions requiring management judgment.

#### (I) GOODWILL

Goodwill is determined as the excess of the cost of an acquisition over AB InBev's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquired subsidiary, jointly controlled entity or associate recognized at the date of acquisition. All business combinations are accounted for by applying the purchase method. Business combinations entered into before 31 March 2004, were accounted for in accordance with IAS 22 *Business Combinations*. This means that acquired intangibles such as brands were subsumed under goodwill for those transactions. When AB InBev acquires minority interests any difference between the cost of acquisition and the minority interest's share of net assets acquired is taken to goodwill.

In conformity with IFRS 3 *Business Combinations*, goodwill is stated at cost and not amortized but tested for impairment on an annual basis and whenever there is an indicator that the cash generating unit to which the goodwill has been allocated, may be impaired (refer accounting policy P).

Goodwill is expressed in the currency of the subsidiary or jointly controlled entity to which it relates (except for subsidiaries operating in highly inflationary economies) and is translated to US dollar using the year-end exchange rate.

In respect of associates, the carrying amount of goodwill is included in the carrying amount of the investment in the associate.

If AB InBev's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognized exceeds the cost of the business combination such excess is recognized immediately in the income statement as required by IFRS 3.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Expenditure on internally generated goodwill is expensed as incurred.

#### (J) PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment is measured at cost less accumulated depreciation and impairment losses (refer accounting policy P). Cost includes the purchase price and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management (e.g. non refundable tax, transport and the costs of dismantling and removing the items and restoring the site on which they are located, if applicable). The cost of a self-constructed asset is determined using the same principles as for an acquired asset. The depreciation methods, residual value, as well as the useful lives are reassessed, and adjusted if appropriate annually.

#### SUBSEQUENT EXPENDITURE

The company recognizes in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied with the item will flow to the company and the cost of the item can be measured reliably. All other costs are expensed as incurred.

#### DEPRECIATION

The depreciable amount is the cost of an asset less its residual value. Residual values, if not insignificant, are reassessed annually. Depreciation is calculated from the date the asset is available for use, using the straight-line method over the estimated useful lives of the assets.

The estimated useful lives are as follows:

Industrial buildings . . . . .	20 years
Other real estate properties . . . . .	33 years
Production plant and equipment:	
Production equipment . . . . .	15 years
Storage and packaging equipment . . . . .	7 years
Duo tanks . . . . .	7 years
Handling and other equipment . . . . .	5 years
Returnable packaging:	
Kegs . . . . .	10 years
Crates . . . . .	10 years
Bottles . . . . .	5 years
Point of sale furniture and equipment . . . . .	5 years
Vehicles . . . . .	5 years
Information processing equipment . . . . .	3 or 5 years

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Land is not depreciated as it is deemed to have an indefinite life.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### GAINS AND LOSSES ON SALE

Net gains on sale of items of property, plant and equipment are presented in the income statement as other operating income. Net losses on sale are presented as other operating expenses. Net gains and losses are recognized in the income statement when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs can be estimated reliably, and there is no continuing managerial involvement with the property, plant and equipment.

#### (K) ACCOUNTING FOR LEASES

Leases of property, plant and equipment where the company assumes substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are recognized as assets and liabilities (interest-bearing loans and borrowings) at amounts equal to the lower of the fair value of the leased property and the present value of the minimum lease payments at inception of the lease. Amortization and impairment testing for depreciable leased assets, is the same as for depreciable assets that are owned (refer accounting policy J and P).

Lease payments are apportioned between the outstanding liability and finance charges to achieve a constant periodic rate of interest on the remaining balance of the liability.

Leases of assets under which all the risks and rewards of ownership are substantially retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight-line basis over the term of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which termination takes place.

#### (L) INVESTMENTS

All investments are accounted for at trade date.

#### INVESTMENTS IN EQUITY SECURITIES

Investments in equity securities are undertakings in which AB InBev does not have significant influence or control. This is generally evidenced by ownership of less than 20% of the voting rights. Such investments are designated as available-for-sale financial assets which are at initial recognition measured at fair value unless the fair value cannot be reliably determined in which case they are measured at cost. Subsequent changes in fair value, except those related to impairment losses which are recognized in the income statement, are recognized directly in equity.

On disposal of an investment, the cumulative gain or loss previously recognized directly in equity is recognized in profit or loss.

#### INVESTMENTS IN DEBT SECURITIES

Investments in debt securities classified as trading or as being available-for-sale are carried at fair value, with any resulting gain or loss respectively recognized in the income statement or directly in equity. Fair value of these investments is determined as the quoted bid price at the balance sheet date. Impairment charges and foreign exchange gains and losses are recognized in the income statement.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments in debt securities classified as held to maturity are measured at amortized cost.

#### OTHER INVESTMENTS

Other investments held by the company, are classified as available-for-sale and are carried at fair value, with any resulting gain or loss recognized directly in equity. Impairment charges are recognized in the income statement.

#### (M) INVENTORIES

Inventories are valued at the lower of cost and net realizable value. Cost includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. The weighted average method is used in assigning the cost of inventories.

The cost of finished products and work in progress comprises raw materials, other production materials, direct labor, other direct cost and an allocation of fixed and variable overhead based on normal operating capacity. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated completion and selling costs.

#### (N) TRADE AND OTHER RECEIVABLES

Trade and other receivables are carried at amortized cost less impairment losses. An estimate is made for doubtful receivables based on a review of all outstanding amounts at the balance sheet date.

An allowance for impairment of trade and other receivables is established if the collection of a receivable becomes doubtful. Such receivable becomes doubtful when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter into bankruptcy or financial reorganization, and default or delinquency in payments are considered indicators that the receivable is impaired. The amount of the allowance is the difference between the asset's carrying amount and the present value of the estimated future cash flows. An impairment loss is recognized in the statement of income, as are subsequent recoveries of previous impairments.

#### (O) CASH AND CASH EQUIVALENTS

Cash and cash equivalents include all cash balances and short-term highly liquid investments with a maturity of three months or less from the date of acquisition that are readily convertible into cash. They are stated at face value, which approximates their fair value. For the purpose of the cash flow statement, cash and cash equivalents are presented net of bank overdrafts.

#### (P) IMPAIRMENT

The carrying amounts of financial assets, property, plant and equipment, goodwill and intangible assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. In addition, goodwill, intangible assets that are not yet available for use and intangibles with an indefinite life are tested for impairment annually. An impairment loss is recognized whenever the carrying amount of an asset or the related cash-generating unit exceeds its recoverable amount. Impairment losses are recognized in the income statement.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### CALCULATION OF RECOVERABLE AMOUNT

The recoverable amount of the company's investments in unquoted debt securities is calculated as the present value of expected future cash flows, discounted at the debt securities' original effective interest rate. For equity and quoted debt securities the recoverable amount is their fair value.

The recoverable amount of other assets is determined as the higher of their fair value less costs to sell and value in use. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses recognized in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit on a pro rata basis.

Impairment testing of intangible assets with an indefinite useful life is primarily based on a fair value approach applying multiples that reflect current market transactions to indicators that drive the profitability of the asset or the royalty stream that could be obtained from licensing the intangible asset to another party in an arm's length transaction.

For goodwill, the recoverable amount of the cash generating units to which the goodwill belongs is based on a fair value approach. More specifically, a discounted free cash flow approach, based on current acquisition valuation models, is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators. As regards the level of goodwill impairment testing, AB InBev's overall approach is to test goodwill for impairment at the business unit level (i.e. one level below the segments).

#### REVERSAL OF IMPAIRMENT LOSSES

An impairment loss in respect of goodwill or investments in equity securities is not reversed. Impairment losses on other assets are reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognized. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### (Q) SHARE CAPITAL

##### REPURCHASE OF SHARE CAPITAL

When AB InBev buys back its own shares, the amount of the consideration paid, including directly attributable costs, is recognized as a deduction from equity under treasury shares.

##### DIVIDENDS

Dividends are recognized as a liability in the period in which they are declared.

##### SHARE ISSUANCE COSTS

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (R) PROVISIONS

Provisions are recognized when (i) the company has a present legal or constructive obligation as a result of past events, (ii) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and (iii) a reliable estimate of the amount of the obligation can be made. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### RESTRUCTURING

A provision for restructuring is recognized when the company has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Costs relating to the ongoing activities of the company are not provided for. The provision includes the benefit commitments in connection with early retirement and redundancy schemes.

#### ONEROUS CONTRACTS

A provision for onerous contracts is recognized when the expected benefits to be derived by the company from a contract are lower than the unavoidable cost of meeting its obligations under the contract. Such provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract.

#### DISPUTES AND LITIGATION

A provision for disputes and litigation is recognized when it is more likely than not that the company will be required to make future payments as a result of past events, such items may include but are not limited to, several claims, suits and actions both initiated by third parties and initiated by AB InBev relating to antitrust laws, violations of distribution and license agreements, environmental matters, employment related disputes, claims from tax authorities, and alcohol industry litigation matters.

#### (S) EMPLOYEE BENEFITS

##### POST-EMPLOYMENT BENEFITS

Post-employment benefits include pensions, post-employment life insurance and medical care benefits. The company operates a number of defined benefit and defined contribution plans throughout the world, the assets of which are generally held in separate trustee-administered funds. The pension plans are generally funded by payments from employees and the company, taking account of the recommendations of independent actuaries. AB InBev maintains funded and unfunded pension plans.

##### a) Defined contribution plans

Contributions to defined contribution plans are recognized as an expense in the income statement when incurred. A defined contribution plan is a pension plan under which AB InBev pays fixed contributions into a fund. AB InBev has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### b) Defined benefit plans

A defined benefit plan is a pension plan that is not a defined contribution plan. Typically defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation. For defined benefit plans, the pension expenses are assessed separately for each plan using the projected unit credit method. The projected unit credit method considers each period of service as giving rise to an additional unit of benefit entitlement and measures each unit separately. Under this method, the cost of providing pensions is charged to the income statement to spread the regular cost over the service lives of employees in accordance with the advice of qualified actuaries who carry out a full valuation of the plans at least annually. The amounts charged to the income statement consist of current service cost, interest cost, the expected return on any plan assets, past service costs and the effect of any curtailments or settlements. The pension obligations recognized in the balance sheet are measured at the present value of the estimated future cash outflows using interest rates of high quality corporate bonds, which have terms to maturity approximating the terms of the related liability, less any past service costs not yet recognized and the fair value of any plan assets. Past service costs result from the introduction of, or changes to, post-employment benefits. They are recognized as an expense over the average period that the benefits vest. Actuarial gains and losses comprise the effects of differences between the previous actuarial assumptions and what has actually occurred and the effects of changes in actuarial assumptions. Actuarial gains and losses are recognized in full in the period in which they occur in the statement of recognized income and expenses.

Where the calculated amount of a defined benefit liability is negative (an asset), AB InBev recognizes such pension asset to the extent of any cumulative unrecognized past service costs plus any economic benefits available to AB InBev either from refunds or reductions in future contributions.

#### OTHER POST-EMPLOYMENT OBLIGATIONS

Some AB InBev companies provide post-employment healthcare benefits to their retirees. The entitlement to these benefits is usually based on the employee remaining in service up to retirement age. The expected costs of these benefits are accrued over the period of employment, using an accounting methodology similar to that for defined benefit pension plans.

#### TERMINATION BENEFITS

Termination benefits are recognized as an expense when the company is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to terminate employment before the normal retirement date. Termination benefits for voluntary redundancies are recognized if the company has made an offer encouraging voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably.

#### BONUSES

Bonuses received by company employees and management are based on financial key indicators. The estimated amount of the bonus is recognized as an expense in the period the bonus is earned. To the extent that bonuses are settled in shares of the company, they are accounted for as share-based payments.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (T) SHARE-BASED PAYMENTS

Different share and share option programs allow company senior management and members of the board to acquire shares of the company and some of its affiliates. AB InBev adopted IFRS 2 *Share-based Payment* on 1 January 2005 to all awards granted after 7 November 2002 that had not yet vested at 1 January 2005. The fair value of the share options is estimated at grant date, using an option pricing model that is most appropriate for the respective option. Based on the expected number of options that will vest, the fair value of the options granted is expensed over the vesting period. When the options are exercised, equity is increased by the amount of the proceeds received.

#### (U) INTEREST-BEARING LOANS AND BORROWINGS

Interest-bearing loans and borrowings are recognized initially at fair value, less attributable transaction costs. Subsequent to initial recognition, interest-bearing loans and borrowings are stated at amortized cost with any difference between the initial amount and the maturity amount being recognized in the income statement (in accretion expense) over the expected life of the instrument on an effective interest rate basis.

#### (V) TRADE AND OTHER PAYABLES

Trade and other payables are stated at amortized cost.

#### (W) INCOME TAX

Income tax on the profit for the year comprises current and deferred tax. Income tax is recognized in the income statement except to the extent that it relates to items recognized directly in equity, in which case the tax effect is also recognized directly in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted, or substantively enacted, at the balance sheet date, and any adjustment to tax payable in respect of previous years.

In accordance with IAS 12 *Income Taxes*, deferred taxes are provided using the so-called balance sheet liability method. This means that, taking into account the IAS 12 requirements, for all taxable and deductible differences between the tax bases of assets and liabilities and their carrying amounts in the balance sheet a deferred tax liability or asset is recognized. Under this method, a provision for deferred taxes is also made for differences between the fair values of assets and liabilities acquired in a business combination and their tax base. IAS 12 prescribes that no deferred taxes are recognized i) on initial recognition of goodwill, ii) at the initial recognition of assets or liabilities in a transaction that is not a business combination and affects neither accounting nor taxable profit and iii) on differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using currently or substantively enacted tax rates.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously.



## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The company recognizes deferred tax assets, including assets arising from losses carried forward, to the extent that future probable taxable profit will be available against which the deferred tax asset can be utilized. A deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Tax claims are recorded within provisions on the balance sheet (refer accounting policy R).

#### (X) INCOME RECOGNITION

Income is recognized when it is probable that the economic benefits associated with the transaction will flow to the company and the income can be measured reliably.

#### GOODS SOLD

In relation to the sale of *beverages and packaging*, revenue is recognized when the significant risks and rewards of ownership have been transferred to the buyer, and no significant uncertainties remain regarding recovery of the consideration due, associated costs or the possible return of goods, and there is no continuing management involvement with the goods. Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts, volume rebates and discounts for cash payments.

#### ENTERTAINMENT REVENUE

Revenues at our theme parks are recognized upon admission to a park or when products are delivered to customers. For season pass and other multi-use admissions, AB InBev recognizes a pro-rata portion of the revenue over the year based on the terms of the admission product.

#### RENTAL AND ROYALTY INCOME

Rental income is recognized under other operating income on a straight-line basis over the term of the lease. Royalties arising from the use by others of the company's resources are recognized in other operating income on an accrual basis in accordance with the substance of the relevant agreement.

#### GOVERNMENT GRANTS

A government grant is recognized in the balance sheet initially as deferred income when there is reasonable assurance that it will be received and that the company will comply with the conditions attached to it. Grants that compensate the company for expenses incurred are recognized as other operating income on a systematic basis in the same periods in which the expenses are incurred. Grants that compensate the company for the acquisition of an asset are presented by deducting them from the acquisition cost of the related asset in accordance with IAS 20 *Accounting for Government Grants and Disclosure of Government Assistance*.

#### FINANCE INCOME

Finance income comprises interest received or receivable on funds invested, dividend income, foreign exchange gains, losses on currency hedging instruments offsetting currency gains, gains on hedging instruments that are not part of a hedge accounting relationship, gains on financial assets classified as trading as well as any gains from hedge ineffectiveness (refer accounting policy W).

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Interest income is recognized as it accrues (taking into account the effective yield on the asset) unless collectability is in doubt. Dividend income is recognized in the income statement on the date that the dividend is declared.

#### (Y) EXPENSES

##### FINANCE COSTS

Finance costs comprise interest payable on borrowings, calculated using the effective interest rate method, foreign exchange losses, gains on currency hedging instruments offsetting currency losses, results on interest rate hedging instruments, losses on hedging instruments that are not part of a hedge accounting relationship, losses on financial assets classified as trading, impairment losses on available-for-sale financial assets as well as any losses from hedge ineffectiveness (refer accounting policy Z).

All interest costs incurred in connection with borrowings or financial transactions are expensed as incurred as part of finance costs. Any difference between the initial amount and the maturity amount of interest bearing loans and borrowings, such as transaction costs and fair value adjustments, are being recognized in the income statement (in accretion expense) over the expected life of the instrument on an effective interest rate basis (refer accounting policy U). The interest expense component of finance lease payments is also recognized in the income statement using the effective interest rate method.

##### RESEARCH AND DEVELOPMENT, ADVERTISING AND PROMOTIONAL COSTS AND SYSTEMS DEVELOPMENT COSTS

Research, advertising and promotional costs are expensed in the year in which these costs are incurred. Development costs and systems development costs are expensed in the year in which these costs are incurred if they do not meet the criteria for capitalization (refer accounting policy G).

##### PURCHASING, RECEIVING AND WAREHOUSING COSTS

Purchasing and receiving costs are included in the cost of sales, as well as the costs of storing and moving raw materials and packaging materials. The costs of storing finished products at the brewery as well as costs incurred for subsequent storage in distribution centers are included within distribution expenses.

#### (Z) DERIVATIVE FINANCIAL INSTRUMENTS

AB InBev uses derivative financial instruments to mitigate the transactional impact of foreign currencies, interest rates and commodity prices on the company's performance. AB InBev's financial risk management policy prohibits the use of derivative financial instruments for trading purposes and the company does therefore not hold or issue any such instruments for such purposes. Derivative financial instruments that are economic hedges but that do not meet the strict IAS 39 *Financial Instruments: Recognition and Measurement* hedge accounting rules, however, are accounted for as financial assets or liabilities at fair value through profit or loss.

Derivative financial instruments are recognized initially at fair value. Fair value is the amount for which the asset could be exchanged or the liability settled, between knowledgeable, willing parties in an arm's length transaction. The fair value of derivative financial instruments either is the quoted market

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

price or is calculated using pricing models taking into account current market rates. These pricing models also take into account the current creditworthiness of the counterparties.

Subsequent to initial recognition, derivative financial instruments are re-measured to their fair value at balance sheet date. Depending on whether cash flow or net investment hedge accounting is applied or not, any gain or loss is recognized either directly in equity or in the income statement.

Cash flow, fair value or net investment hedge accounting is applied to all hedges that qualify for hedge accounting when the required hedge documentation is in place and when the hedge relation is determined to be effective.

#### CASH FLOW HEDGE ACCOUNTING

When a derivative financial instrument hedges the variability in cash flows of a recognized asset or liability, the foreign currency risk of a firm commitment or a highly probable forecasted transaction, the effective part of any resulting gain or loss on the derivative financial instrument is recognized directly in equity (hedging reserves). When the firm commitment in foreign currency or the forecasted transaction results in the recognition of a non financial asset or a non financial liability, the cumulative gain or loss is removed from equity and included in the initial measurement of the asset or liability. When the hedge relates to financial assets or liabilities, the cumulative gain or loss on the hedging instrument is reclassified from equity into the income statement in the same period during which the hedged risk affects the income statement (e.g. when the variable interest expense is recognized). The ineffective part of any gain or loss is recognized immediately in the income statement.

When a hedging instrument or hedge relationship is terminated but the hedged transaction is still expected to occur, the cumulative gain or loss (at that point) remains in equity and is reclassified in accordance with the above policy when the hedged transaction occurs. If the hedged transaction is no longer probable, the cumulative gain or loss recognized in equity is reclassified into the income statement immediately.

#### FAIR VALUE HEDGE ACCOUNTING

When a derivative financial instrument hedges the variability in fair value of a recognized asset or liability, any resulting gain or loss on the hedging instrument is recognized in the income statement. The hedged item is also stated at fair value in respect of the risk being hedged, with any gain or loss being recognized in the income statement.

#### NET INVESTMENT HEDGE ACCOUNTING

When a foreign currency liability hedges a net investment in a foreign operation, exchange differences arising on the translation of the liability to the functional currency are recognized directly in equity (translation reserves).

When a derivative financial instrument hedges a net investment in a foreign operation, the portion of the gain or the loss on the hedging instrument that is determined to be an effective hedge is recognized directly in equity (translation reserves), while the ineffective portion is reported in the income statement.

Investments in equity instruments or derivatives linked to and to be settled by delivery of an equity instrument are stated at cost when such equity instrument does not have a quoted market price in an

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

active market and for which other methods of reasonably estimating fair value are clearly inappropriate or unworkable.

#### (AA) SEGMENT REPORTING

Operating segments are components of the company's business activities about which separate financial information is available that is evaluated regularly by management.

AB InBev's primary segment reporting format is geographical because the company's risks and rates of return are affected predominantly by the fact that AB InBev operates in different geographical areas. The company's management structure and internal reporting system to the board of directors is set up accordingly. A geographical segment is a distinguishable component of the company that is engaged in providing products or services within a particular economic environment, which is subject to risks and returns that are different from those of other segments. In accordance with IAS 14 *Segment Reporting* AB InBev's reportable geographical segments were determined as North America, Latin America North, Latin America South, Western Europe, Central and Eastern Europe, Asia Pacific and Global Export and Holding Companies. The company's assets are predominantly located in the same geographical areas as its customers.

Throughout the world, AB InBev is chiefly active in the malt-based beverages business. The non-beer segment consists of AB InBev owned non-beer, soft drinks produced, all other beverages sold by AB InBev under licensing or distribution agreements and the entertainment and packaging business.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated assets comprise interest bearing loans granted, investment securities, deferred tax assets, income taxes receivable, cash and cash equivalent and derivative assets. Unallocated liabilities comprise equity and minority interest, interest bearing loans, deferred tax liabilities, bank overdrafts, income taxes payable and derivative liabilities.

Segment capital expenditure is the total cost incurred during the period to acquire property, plant and equipment, and intangible assets other than goodwill.

#### (BB) EXCEPTIONAL ITEMS

Exceptional items are those that in management's judgment need to be disclosed by virtue of their size or incidence. Such items are disclosed on the face of the consolidated income statement or separately disclosed in the notes to the financial statements. Transactions which may give rise to exceptional items are principally restructuring activities, impairments, and gains or losses on disposal of investments.

#### (CC) DISCONTINUED OPERATIONS AND NON-CURRENT ASSETS HELD FOR SALE

A discontinued operation is a component of the company that either has been disposed of or is classified as held for sale and represents a separate major line of business or geographical area of operations and is part of a single co-coordinated plan to dispose of or is a subsidiary acquired exclusively with a view to resale.

AB InBev classifies a non-current asset (or disposal group) as held for sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use if all of the conditions of IFRS 5 *Non-current assets held for sale and discontinued operations* are met. A disposal

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

group is defined as a group of assets to be disposed of, by sale or otherwise, together as a group in a single transaction, and liabilities directly associated with those assets that will be transferred. Immediately before classification as held for sale, the company measures the carrying amount of the asset (or all the assets and liabilities in the disposal group) in accordance with applicable IFRS. Then, on initial classification as held for sale, non-current assets and disposal groups are recognized at the lower of carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale are included in profit or loss. The same applies to gains and losses on subsequent re-measurement. Non-current assets classified as held for sale are no longer depreciated or amortized.

#### (DD) RECENTLY ISSUED IFRS

To the extent that new IFRS requirements are expected to be applicable in the future, they have been summarized hereafter. For the year ended 31 December 2008, they have not been applied in preparing these consolidated financial statements.

#### **IFRS 8 *Operating segments***

IFRS 8 *Operating Segments* introduces the “management approach” to segment reporting. IFRS 8, which becomes mandatory for AB InBev’s 2009 financial statements, will require the disclosure of segment information based on the internal reports regularly reviewed by AB InBev’s Chief Operating Decision Makers in order to assess each segment’s performance and to allocate resources to them. Currently AB InBev presents segment information in respect of its geographical and business segments. The company does not expect that IFRS 8 will trigger a material change to the current segment reporting.

#### **Revised IAS 23 *Borrowing Costs***

Revised IAS 23 *Borrowing Costs* removes the option to expense borrowing costs and requires that an entity capitalize borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The revised IAS 23 will become mandatory for AB InBev’s 2009 financial statements and will constitute a change in accounting policy for AB InBev. In accordance with the transitional provisions, AB InBev will apply the revised IAS 23 to qualifying assets for which capitalization of borrowing costs commences on or after the effective date of the standard. The company does not expect a material impact on the consolidated financial statements.

#### **IFRIC 13 *Customer Loyalty Programs***

IFRIC 13 *Customer Loyalty Programs* addresses the accounting by entities that operate, or otherwise participate in, customer loyalty programs for their customers. It relates to customer loyalty programs under which the customer can redeem credits for awards such as free or discounted goods or services. IFRIC 13, which becomes mandatory for AB InBev’s 2009 financial statements, is not expected to have a material impact on the consolidated financial statements.

#### **Revised IAS 1 *Presentation of Financial Statements (2007)***

Revised IAS 1 *Presentation of Financial Statements (2007)* introduces the term total comprehensive income, which represents changes in equity during a period other than those changes resulting from transactions with owners in their capacity as owners. Total comprehensive income may be presented in either a single statement of comprehensive income (effectively combining both the income statement

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

and all non-owner changes in equity in a single statement), or in an income statement and a separate statement of comprehensive income. Revised IAS 1, which becomes mandatory for AB InBev's 2009 consolidated financial statements, is not expected to have an impact on the presentation of the consolidated financial statements. AB InBev plans to continue to provide total comprehensive income in an income statement and a separate single statement of other comprehensive income for its 2009 consolidated financial statements.

#### **Amendments to IAS 32 *Financial Instruments: Presentation* and IAS 1 *Presentation of Financial Statements—Puttable Financial Instruments and Obligations Arising on Liquidation***

Amendments to IAS 32 *Financial Instruments: Presentation* and IAS 1 *Presentation of Financial Statements—Puttable Financial Instruments and Obligations Arising on Liquidation* requires puttable instruments, and instruments that impose on the entity an obligation to deliver to another party a pro rata share of the net assets of the entity only on liquidation, to be classified as equity if certain conditions are met. The amendments, which become mandatory for AB InBev's 2009 consolidated financial statements, with retrospective application required, are not expected to have a material impact on the consolidated financial statements.

#### **Revised IFRS 3 *Business Combinations* (2008)**

Revised IFRS 3 *Business Combinations* (2008) incorporates the following changes that are likely to be relevant to AB InBev's operations:

- The definition of a business has been broadened, which is likely to result in more acquisitions being treated as business combinations.
- Contingent consideration will be measured at fair value, with subsequent changes therein recognized in profit or loss.
- Transaction costs, other than share and debt issue costs, will be expensed as incurred.
- Any pre-existing interest in the acquiree will be measured at fair value with the gain or loss recognized in profit or loss.
- Any non-controlling (minority) interest will be measured at either fair value, or at its proportionate interest in the identifiable assets and liabilities of the acquiree, on a transaction-by-transaction basis.

Revised IFRS 3, which becomes mandatory for AB InBev's 2010 consolidated financial statements, will be applied prospectively and therefore there will be no impact on prior periods in AB InBev's 2010 consolidated financial statements.

#### **Amended IAS 27 *Consolidated and Separate Financial Statements* (2008)**

Amended IAS 27 *Consolidated and Separate Financial Statements* (2008) requires accounting for changes in ownership interests by AB InBev in a subsidiary, while maintaining control, to be recognized as an equity transaction. When AB InBev loses control of a subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in profit or loss. The amendments to IAS 27, which become mandatory for AB InBev's 2010 consolidated financial statements, are not expected to have a material impact on the consolidated financial statements.

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### ***Amendment to IFRS 2 Share-based Payment—Vesting Conditions and Cancellations***

Amendment to IFRS 2 *Share-based Payment—Vesting Conditions and Cancellations* clarifies the definition of vesting conditions, introduces the concept of non-vesting conditions, requires non-vesting conditions to be reflected in grant-date fair value and provides the accounting treatment for non-vesting conditions and cancellations. The amendments to IFRS 2, that will become mandatory for AB InBev's 2009 consolidated financial statements, with retrospective application, are not expected to have a material impact on the consolidated financial statements.

#### ***IFRIC 15 Agreements for the Construction of Real Estate***

IFRIC 15 *Agreements for the Construction of Real Estate* concludes that revenues for real estate construction projects will have to be recognized using the completed contract method in many cases, except for specific situations where the percentage of completion method of revenue recognition can be applied. This is the case when a contract relates to the sale of assets, but during the construction of these assets revenue recognition criteria are met on a continuous basis (in relation to the completed part of the project). IFRIC 15, which becomes mandatory for AB InBev's 2009 consolidated financial statements, with retrospective application, is not expected to have a material impact on the consolidated financial statements.

#### ***IFRIC 16 Hedges of a Net Investment in a Foreign Operation***

IFRIC 16 *Hedges of a Net Investment in a Foreign Operation* discusses a number of issues in relation to hedging currency risks on foreign operations (net investment hedges). IFRIC 16 specifically confirms only the risk from differences between the functional currencies of the parent and the subsidiary can be hedged. Additionally, currency risks can only be hedged by every (direct or indirect) parent company, as long as the risk is only hedged once in the consolidated financial statements. IFRIC 16 also determines the hedge instrument of a net investment hedge can be held by every group company, except for foreign operation itself. IFRIC 16, which becomes mandatory for AB InBev's 2009 consolidated financial statements, with prospective application, is not expected to have a material impact on the consolidated financial statements.

#### ***IFRIC 17 Distributions of Non-cash Assets to Owners***

IFRIC 17 *Distributions of Non-cash Assets to Owners* addresses the treatment of distributions in kind to shareholders. Outside the scope of IFRIC 17 are distributions in which the assets being distributed are ultimately controlled by the same party or parties before and after the distribution (common control transactions). A liability has to be recognized when the dividend has been appropriately authorized and is no longer at the discretion of the entity, to be measured at the fair value of the non-cash assets to be distributed. IFRIC 17, which becomes mandatory for AB InBev's 2010 consolidated financial statements, with prospective application, is not expected to have a material impact on the consolidated financial statements.

#### ***IFRIC 18 Transfers of Assets from Customers***

IFRIC 18 *Transfers of Assets from Customers* addresses the accounting by access providers for property, plant and equipment contributed to them by customers. Recognition of the assets depends on who controls it. When the asset is recognized by the access provider, it is measured at fair value upon initial recognition. The timing of the recognition of the corresponding revenue depends on the facts

## Notes to the consolidated financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

and circumstances. IFRIC 18, which becomes mandatory for AB InBev's 2010 consolidated financial statements, with prospective application, is not expected to have a material impact on the consolidated financial statements.

#### **Amendments to IFRS 1 *First-time Adoption of IFRSs* and IAS 27 *Consolidated and Separate Financial Statements—Cost of an Investment in a Subsidiary, Jointly-controlled Entity or Associate***

Amendments to IFRS 1 *First-time Adoption of IFRSs* and IAS 27 *Consolidated and Separate Financial Statements—Cost of an Investment in a Subsidiary, Jointly-controlled Entity or Associate* revises, amongst others, the accounting for 'pre-acquisition dividends' received from participating interests. Those dividends should be recognized as revenue, but such dividends may imply an indicator for the impairment of the participating interest. The amendment, which becomes mandatory for AB InBev's 2009 consolidated financial statements, with prospective application, is not expected to have a material impact on the consolidated financial statements.

#### **Amendment to IAS 39 *Financial Instruments: Recognition and Measurement—Eligible Hedged Items***

Amendment to IAS 39 *Financial Instruments: Recognition and Measurement—Eligible Hedged Items* provides additional guidance concerning specific positions that qualify for hedging ("eligible hedged items"). The amendment to IAS 39, which becomes mandatory for AB InBev's 2010 consolidated financial statements, with retrospective application, is not expected to have a material impact on the consolidated financial statements.

#### **Improvements to IFRSs (2008)**

Improvements to IFRSs (2008) is a collection of minor improvements to existing standards. This collection, which becomes mandatory for AB InBev's 2009 consolidated financial statements, is not expected to have a material impact on the consolidated financial statements.

#### **Improvements to IFRSs (2009)**

Improvements to IFRSs (2009) is a collection of minor improvements to existing standards. This collection, which has various adoption dates, is not expected to have a material impact on the consolidated financial statements.

### 4. USE OF ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.



## Notes to the consolidated financial statements (Continued)

### 4. USE OF ESTIMATES AND JUDGMENTS (Continued)

Although each of its significant accounting policies reflects judgments, assessments or estimates, AB InBev believes that the following accounting policies reflect the most critical judgments, estimates and assumptions that are important to its business operations and the understanding of its results: business combinations intangible assets, goodwill, impairment, provisions, share-based payments, employee benefits and accounting for current and deferred tax.

The fair values of acquired identifiable intangibles are based on an assessment of future cash flows. Impairment analyses of goodwill and indefinite-lived intangible assets are performed annually and whenever a triggering event has occurred, in order to determine whether the carrying value exceeds the recoverable amount. These calculations are based on estimates of future cash flows.

The company uses its judgment to select a variety of methods including the discounted cash flow method and option valuation models and make assumptions about the fair value of financial instruments that are mainly based on market conditions existing at each balance sheet date.

Actuarial assumptions are established to anticipate future events and are used in calculating pension and other postretirement benefit expense and liability. These factors include assumptions with respect to interest rates, expected investment returns on plan assets, rates of increase in health care costs, rates of future compensation increases, turnover rates, and life expectancy.

Judgments made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are further discussed in the relevant notes hereafter.

Notes to the consolidated financial statements (Continued)

5. SEGMENT REPORTING

PRIMARY SEGMENTS

Million US dollar, except volume (million hl) and full time equivalents (FTE in units).

Segment information is presented by geographical segments, consistent with AB InBev's management and internal reporting structure. AB InBev operates its business through seven regions. Regional and operating company management is responsible for managing performance, underlying risks, and effectiveness of operations. Internally, AB InBev management use performance indicators such as normalized profit and normalized EBITDA as measures of segment performance and to make decisions regarding allocation of resources. These measures are reconciled to segment profit in the tables presented.

	North America			Latin America North			Latin America South			Western Europe		
	2008	2007	2006	2008	2007	2006	2008	2007	2006	2008	2007	2006
<b>Volume</b>	27	13	14	102	101	95	34	31	23	34	36	39
<b>Revenue</b>	3 753	2 139	2 296	7 664	6 707	5 353	1 855	1 372	919	4 754	4 725	4 573
Cost of goods sold	(1 586)	(672)	(853)	(2 634)	(2 274)	(1 869)	(782)	(581)	(393)	(2 232)	(2 210)	(2 031)
Distribution expenses	(499)	(376)	(339)	(916)	(756)	(626)	(145)	(112)	(70)	(592)	(551)	(522)
Sales and marketing expenses	(430)	(282)	(390)	(837)	(672)	(554)	(191)	(161)	(112)	(943)	(914)	(903)
Administrative expenses	(155)	(114)	(130)	(418)	(352)	(340)	(72)	(60)	(64)	(345)	(321)	(330)
Other operating income/(expenses)	(4)	4	(8)	208	166	76	11	(15)	(11)	(144)	(96)	(135)
<b>Normalized profit from operations (EBIT)</b>	<b>1 079</b>	<b>699</b>	<b>576</b>	<b>3 067</b>	<b>2 819</b>	<b>2 040</b>	<b>676</b>	<b>443</b>	<b>269</b>	<b>498</b>	<b>633</b>	<b>652</b>
Exceptional items (refer note 8)	(220)	19	(5)	(27)	21	77	(4)	(3)	5	(275)	475	(174)
<b>Profit from operations (EBIT)</b>	<b>859</b>	<b>718</b>	<b>571</b>	<b>3 040</b>	<b>2 840</b>	<b>2 117</b>	<b>672</b>	<b>440</b>	<b>274</b>	<b>223</b>	<b>1 108</b>	<b>478</b>
Net finance cost	(97)	(66)	(70)	(590)	(505)	(347)	(43)	(26)	(28)	(504)	(393)	(262)
Share of result of associates	57	—	1	—	—	(1)	1	2	1	—	(1)	—
<b>Profit before tax</b>	<b>819</b>	<b>652</b>	<b>502</b>	<b>2 450</b>	<b>2 335</b>	<b>1 769</b>	<b>630</b>	<b>416</b>	<b>247</b>	<b>(281)</b>	<b>714</b>	<b>216</b>
Income tax expense	(151)	(172)	(182)	(303)	(267)	(177)	(189)	(124)	(75)	130	(118)	(93)
<b>Profit</b>	<b>668</b>	<b>480</b>	<b>320</b>	<b>2 147</b>	<b>2 068</b>	<b>1 592</b>	<b>441</b>	<b>292</b>	<b>172</b>	<b>(151)</b>	<b>596</b>	<b>123</b>
Normalized profit	803	469	324	2 163	2 057	1 539	445	290	167	81	148	273
Exceptional items	(220)	19	(5)	(27)	21	77	(4)	(3)	5	(275)	475	(174)
Exceptional finance costs	—	—	—	—	—	—	—	—	—	—	—	—
Taxes on exceptional items	85	(8)	1	11	(10)	(24)	—	5	—	43	(27)	24
<b>Profit</b>	<b>668</b>	<b>480</b>	<b>320</b>	<b>2 147</b>	<b>2 068</b>	<b>1 592</b>	<b>441</b>	<b>292</b>	<b>172</b>	<b>(151)</b>	<b>596</b>	<b>123</b>
Normalized EBITDA	1 308	816	694	3 540	3 171	2 344	808	554	349	948	1 054	1 048
Exceptional items	(220)	3	22	(27)	19	76	(4)	(3)	9	(275)	436	(99)
Depreciation, amortization and impairment expense	(229)	(101)	(145)	(473)	(350)	(303)	(132)	(111)	(84)	(450)	(382)	(471)
Net finance costs	(97)	(66)	(70)	(590)	(505)	(347)	(43)	(26)	(28)	(504)	(393)	(262)
Share of results of associates	57	—	1	—	—	(1)	1	2	1	—	(1)	—
Income tax expense	(151)	(172)	(182)	(303)	(267)	(177)	(189)	(124)	(75)	130	(118)	(93)
<b>Profit</b>	<b>668</b>	<b>480</b>	<b>320</b>	<b>2 147</b>	<b>2 068</b>	<b>1 592</b>	<b>441</b>	<b>292</b>	<b>172</b>	<b>(151)</b>	<b>596</b>	<b>123</b>
Normalized EBITDA margin in %	34.9%	38.1%	30.2%	46.2%	47.3%	43.8%	43.6%	40.4%	38.0%	19.9%	22.3%	22.9%
Segment assets	69 633	3 343	3 073	12 052	14 808	10 959	3 841	3 515	3 167	6 169	6 775	6 464
Intersegment elimination	—	—	—	—	—	—	—	—	—	—	—	—
Non-segmented assets	—	—	—	—	—	—	—	—	—	—	—	—
<b>Total assets</b>	<b>6 075</b>	<b>1 088</b>	<b>969</b>	<b>2 470</b>	<b>3 147</b>	<b>1 924</b>	<b>763</b>	<b>558</b>	<b>370</b>	<b>2 577</b>	<b>2 773</b>	<b>2 741</b>
Segment liabilities	6 075	1 088	969	2 470	3 147	1 924	763	558	370	2 577	2 773	2 741
Intersegment elimination	—	—	—	—	—	—	—	—	—	—	—	—
Non-segmented liabilities	—	—	—	—	—	—	—	—	—	—	—	—
<b>Total liabilities</b>	<b>6 075</b>	<b>1 088</b>	<b>969</b>	<b>2 470</b>	<b>3 147</b>	<b>1 924</b>	<b>763</b>	<b>558</b>	<b>370</b>	<b>2 577</b>	<b>2 773</b>	<b>2 741</b>
Gross capex	318	101	95	615	502	416	285	181	147	537	502	416
Impairment losses/(reversals)	1	(16)	28	55	4	(1)	—	—	—	8	(37)	77
Depreciation & amortization	230	118	117	418	345	304	132	112	84	441	420	394
Additions to/(reversals of) provisions	157	1	60	88	41	(38)	6	16	1	142	31	112
FTE	22 892	5 662	6 337	28 517	25 998	24 872	7 554	7 290	5 306	10 298	11 481	12 122

Notes to the consolidated financial statements (Continued)

5. SEGMENT REPORTING (Continued)

	Central and Eastern Europe			Asia Pacific			Global Export and Holding Companies			Consolidated		
	2008	2007	2006	2008	2007	2006	2008	2007	2006	2008	2007	2006
Volume . . . . .	46	49	43	37	36	31	5	5	2	285	271	247
Revenue . . . . .	3 267	3 006	2 283	1 494	1 359	1 144	720	427	124	23 507	19 735	16 692
Cost of goods sold . . . . .	(1 693)	(1 385)	(1 054)	(812)	(677)	(586)	(597)	(319)	(84)	(10 336)	(8 118)	(6 870)
Distribution expenses . . . . .	(410)	(399)	(304)	(99)	(93)	(83)	(64)	(56)	(1)	(2 725)	(2 343)	(1 945)
Sales and marketing expenses . . . . .	(660)	(536)	(391)	(333)	(283)	(218)	(116)	(71)	(85)	(3 510)	(2 919)	(2 653)
Administrative expenses . . . . .	(176)	(179)	(176)	(101)	(83)	(68)	(211)	(245)	(240)	(1 478)	(1 354)	(1 348)
Other operating income/(expenses) . . . . .	(132)	(94)	(100)	26	—	(1)	475	395	346	440	360	167
<b>Normalized profit from operations (EBIT) . . . . .</b>	<b>196</b>	<b>413</b>	<b>258</b>	<b>175</b>	<b>223</b>	<b>188</b>	<b>207</b>	<b>131</b>	<b>60</b>	<b>5 898</b>	<b>5 361</b>	<b>4 043</b>
Exceptional items (refer note 8) . . . . .	(10)	(21)	(3)	(22)	4	(9)	—	16	(9)	(558)	511	(118)
<b>Profit from operations (EBIT) . . . . .</b>	<b>186</b>	<b>392</b>	<b>255</b>	<b>153</b>	<b>227</b>	<b>179</b>	<b>207</b>	<b>147</b>	<b>51</b>	<b>5 340</b>	<b>5 872</b>	<b>3 925</b>
Net finance cost . . . . .	(97)	(60)	(46)	(9)	(5)	(16)	(260)	237	176	(1 600)	(818)	(593)
Share of result of associates . . . . .	1	—	—	—	—	—	1	—	—	60	1	1
<b>Profit before tax . . . . .</b>	<b>90</b>	<b>332</b>	<b>209</b>	<b>144</b>	<b>222</b>	<b>163</b>	<b>(52)</b>	<b>384</b>	<b>227</b>	<b>3 800</b>	<b>5 055</b>	<b>3 333</b>
Income tax expense . . . . .	(42)	(85)	(50)	(72)	(52)	(41)	(47)	(70)	(48)	(674)	(888)	(666)
<b>Profit . . . . .</b>	<b>48</b>	<b>247</b>	<b>159</b>	<b>72</b>	<b>170</b>	<b>122</b>	<b>(99)</b>	<b>314</b>	<b>179</b>	<b>3 126</b>	<b>4 167</b>	<b>2 667</b>
Normalized profit . . . . .	56	267	162	93	171	132	85	300	188	3 726	3702	2 785
Exceptional items . . . . .	(10)	(21)	(3)	(22)	4	(9)	—	16	(9)	(558)	511	(118)
Exceptional finance costs . . . . .	—	—	—	—	—	—	(187)	—	—	(187)	—	—
Taxes on exceptional items . . . . .	2	1	—	1	(5)	(1)	3	(2)	—	145	(46)	—
<b>Profit . . . . .</b>	<b>48</b>	<b>247</b>	<b>159</b>	<b>72</b>	<b>170</b>	<b>122</b>	<b>(99)</b>	<b>314</b>	<b>179</b>	<b>3 126</b>	<b>4 167</b>	<b>2 667</b>
Normalized EBITDA . . . . .	571	711	498	341	360	301	295	160	79	7 811	6 826	5 313
Exceptional items . . . . .	(11)	(22)	(7)	(22)	4	(9)	—	17	(9)	(559)	454	(17)
Depreciation, amortization and impairment expense . . . . .	(374)	(297)	(236)	(166)	(137)	(113)	(88)	(30)	(19)	(1 912)	(1 408)	(1 371)
Net finance costs . . . . .	(97)	(60)	(46)	(9)	(5)	(16)	(260)	237	176	(1 600)	(818)	(593)
Share of results of associates . . . . .	1	—	—	—	—	—	1	—	—	60	1	1
Income tax expense . . . . .	(42)	(85)	(50)	(72)	(52)	(41)	(47)	(70)	(48)	(674)	(888)	(666)
<b>Profit . . . . .</b>	<b>48</b>	<b>247</b>	<b>159</b>	<b>72</b>	<b>170</b>	<b>122</b>	<b>(99)</b>	<b>314</b>	<b>179</b>	<b>3 126</b>	<b>4 167</b>	<b>2 667</b>
Normalized EBITDA margin in % . . . . .	17.5%	23.7%	21.8%	22.8%	26.5%	26.3%	41.0%	37.5%	63.7%	33.2%	34.6%	31.8%
Segment assets . . . . .	3 804	4 502	3 832	5 344	3 922	3 721	8 210	2 204	1 267	109 053	39 069	32 483
Intersegment elimination . . . . .	—	—	—	—	—	—	—	—	—	(1 308)	(983)	(678)
Non-segmented assets . . . . .	—	—	—	—	—	—	—	—	—	5 415	4 161	2 761
<b>Total assets . . . . .</b>	<b>722</b>	<b>779</b>	<b>661</b>	<b>1 108</b>	<b>764</b>	<b>512</b>	<b>1 389</b>	<b>841</b>	<b>770</b>	<b>113 160</b>	<b>42 247</b>	<b>34 566</b>
Segment liabilities . . . . .	—	—	—	—	—	—	—	—	—	15 104	9 950	7 947
Intersegment elimination . . . . .	—	—	—	—	—	—	—	—	—	(1 308)	(983)	(678)
Non-segmented liabilities . . . . .	—	—	—	—	—	—	—	—	—	99 364	33 280	27 297
<b>Total liabilities . . . . .</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>113 160</b>	<b>42 247</b>	<b>34 566</b>
Gross capex . . . . .	503	568	473	282	216	105	79	79	79	2 619	2 149	1 731
Impairment losses/(reversals) . . . . .	18	5	(4)	1	1	1	—	—	—	83	(43)	101
Depreciation & amortization . . . . .	362	289	240	165	137	112	88	30	19	1 836	1 451	1 270
Additions to/(reversals of) provisions . . . . .	19	19	6	22	14	(1)	33	19	33	467	141	173
FTE . . . . .	16 054	13 509	13 356	22 509	24 056	22 925	12 050	694	699	119 874	88 690	85 617

Notes to the consolidated financial statements (Continued)

5. SEGMENT REPORTING (Continued)

SECONDARY SEGMENTS

Million USD, except volume (million hl)	Beer			Non-beer			Consolidated		
	2008	2007	2006	2008	2007	2006	2008	2007	2006
Volume	242	230	212	43	41	35	285	271	247
Revenue	21 533	18 103	15 444	1 974	1 632	1 248	23 507	19 735	16 692
Total assets	94 304	28 944	30 996	18 856	13 303	3 570	113 160	42 247	34 566
Gross capex	2 045	1 837	1 611	574	312	120	2 619	2 149	1 731

6. ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES

The table below summarizes the impact of the acquisitions and disposals on the financial position of AB InBev:

Million US dollar	2008 Acquisitions	2008 Disposals	2007 Acquisitions	2007 Disposals	2006 Acquisitions	2006 Disposals
<b>Non-current assets</b>						
Property, plant and equipment	11 143	(3)	160	(86)	458	(1)
Intangible assets	21 875	(1)	37	—	991	—
Investment in associates	7 075	—	—	—	1	—
Investment securities	—	—	—	—	1	—
Deferred tax assets	—	—	41	—	1	—
Trade and other receivables	196	—	1	(3)	20	—
<b>Current assets</b>						
Interest-bearing loans granted	—	—	—	—	1	—
Income tax receivable	320	—	—	—	—	—
Investment securities	—	—	8	(1)	—	—
Inventories	1 230	(1)	22	(5)	60	—
Trade and other receivables	1 264	(3)	5	(36)	38	(1)
Cash and cash equivalents	494	—	5	(183)	103	(8)
Assets held for sale	21	—	—	(77)	46	(36)
<b>Minority interests</b>	(48)	—	—	—	(1)	3
<b>Non-current liabilities</b>						
Interest-bearing loans and borrowings	(6 274)	—	(63)	—	(110)	—
Employee benefits	(1 720)	—	—	—	(10)	—
Trade and other payables	—	—	(77)	—	—	—
Provisions	(146)	—	(126)	—	(11)	—
Deferred tax liabilities	(11 838)	—	(8)	22	(373)	—
<b>Current liabilities</b>						
Bank overdrafts	—	—	(1)	—	—	—
Interest-bearing loans and borrowings	—	—	(31)	—	(54)	—
Income tax payable	—	—	(1)	—	(44)	—
Trade and other payables	(3 167)	3	(72)	—	(176)	1
Liabilities held for sale	—	—	—	48	—	23
<b>Net identifiable assets and liabilities</b>	<b>20 425</b>	<b>(5)</b>	<b>(100)</b>	<b>(321)</b>	<b>941</b>	<b>(19)</b>
Goodwill on acquisition	32 320	—	364	—	1 081	—
Loss/(gain) on disposal	—	4	—	(484)	—	10
Net cash received from last years' disposal	—	(46)	—	45	—	—
<b>Consideration paid/(received), satisfied in cash</b>	<b>52 745</b>	<b>(47)</b>	<b>264</b>	<b>(760)</b>	<b>2 022</b>	<b>(9)</b>
Cash (acquired)/disposed of	(494)	—	(4)	183	(103)	6
<b>Net cash outflow/(inflow)</b>	<b>52 251</b>	<b>(47)</b>	<b>260</b>	<b>(577)</b>	<b>1 919</b>	<b>(3)</b>

## Notes to the consolidated financial statements (Continued)

### 6. ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES (Continued)

The following transactions took place in 2008:

#### ACQUISITION OF ANHEUSER-BUSCH

On 18 November, InBev completed the acquisition of Anheuser-Busch, following approval from shareholders of both companies. Anheuser-Busch's results are included within the company's results from 18 November 2008. The combination creates the global leader in beer and one of the world's top five consumer products companies. Effective the date of the closing, InBev changed its name to AB InBev to reflect the heritage and traditions of Anheuser-Busch.

Under the terms of the merger agreement, all shares of Anheuser-Busch were acquired for 70 US dollar per share in cash for an aggregate amount of approximately 52.5b US dollar. AB InBev financed the merger with funds drawn under the new senior and equity bridge facilities (see note 25 *Interest bearing loans and borrowings*). On 18 December the 9.8b US dollar equity bridge facility was reimbursed with the proceeds of the issuance of 986 109 272 new AB InBev shares (8.71b US dollar). In line with the company's risk management policy, AB InBev fixed the consideration by matching sources (share issuance in euro) and uses of proceeds (reimbursement of 9.8b US dollar equity bridge facility) by pre-hedging its exposure to the foreign exchange rate between the euro and the US dollar at an average all-in-rate of 1.5409 US dollar per euro.

Transaction costs for the acquisition and costs related to entering into the financing arrangements approximated 1.2b US dollar in total, of which: 0.3b US dollar are allocated to goodwill, 0.1b US dollar relates to the capital increase, 0.1b US dollar relates to the senior and equity bridge facilities commitment fees and equity bridge facility arrangement fees and are reported in the 2008 income statement, and 0.7b US dollar relates to the senior facility arrangement fees and will be taken in the income statement as an accretion expense over the remaining life time of the financing using the effective interest rate method.

Furthermore, as per the terms set in the merger agreement, AB InBev has assumed some 2008 pre-merger obligations. These obligations were estimated at 68m US dollar of which 10m US dollar were accrued in the opening balance sheet and will be settled in cash and of which 58m US dollar will be settled in AB InBev options. The option grant was approved by the AB InBev shareholders at the shareholders' meeting of 28 April 2009.

The company is in the process of finalizing the allocation of the purchase price to the individual assets acquired and liabilities assumed in compliance with IFRS 3. The provisional allocation of the purchase price included in the 2008 balance sheet and detailed in the table below is based on the current best estimates of AB InBev's management with input from independent third parties. The completion of the purchase price allocation may result in further adjustment to the carrying value of Anheuser-Busch's recorded assets and liabilities and the determination of any residual amount that will be allocated to goodwill.

**Notes to the consolidated financial statements (Continued)**

**6. ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES (Continued)**

The following table presents the provisional allocation of purchase price to the Anheuser-Busch business as of 18 November 2008:

<u>Million US dollar</u>	<u>Before Purchase Price Allocation</u>	<u>Purchase Price Allocation</u>	<u>After Purchase Price Allocation</u>
<b>Non-current assets</b>			
Property, plant and equipment . . . . .	8 813	2 330	11 143
Goodwill . . . . .	1 210	(1 210)	—
Intangible assets . . . . .	637	21 230	21 867
Investment in associates . . . . .	4 134	2 941	7 075
Trade and other receivables . . . . .	216	(20)	196
<b>Current assets</b>			
Income tax receivable . . . . .	358	(38)	320
Inventories . . . . .	1 118	112	1 230
Trade and other receivables . . . . .	1 252	12	1 264
Assets held for sale . . . . .	21	—	21
Cash and cash equivalent . . . . .	494	—	494
<b>Minority interest</b> . . . . .	(48)	—	(48)
<b>Non-current liabilities</b>			
Interest-bearing loans and borrowings . . . . .	(7 594)	1 320	(6 274)
Employee benefits . . . . .	(1 720)	—	(1 720)
Provisions . . . . .	(118)	(28)	(146)
Deferred tax liabilities . . . . .	(1 272)	(10 566)	(11 838)
<b>Current liabilities</b>			
Trade and other payables . . . . .	(2 951)	(216)	(3 167)
<b>Net identified assets and liabilities</b> . . . . .	<b>4 550</b>	<b>15 867</b>	<b>20 417</b>
Goodwill on acquisition . . . . .			<u>32 235</u>
<b>Consideration paid in cash</b> . . . . .			<b>52 652</b>

The transaction resulted in 32.2b US dollar of goodwill provisionally allocated primarily to the US business. The factors that contributed to the recognition of goodwill include the acquisition of an assembled workforce and the premiums paid for cost synergies expected to be achieved in Anheuser-Busch. Management's assessment of the future economic benefits supporting recognition of this goodwill is in part based on expected savings through the implementation of AB InBev best practices such as, among others, a zero based budgeting program and initiatives that are expected to bring greater efficiency and standardization to brewing operations, generate cost savings and maximize purchasing power. Goodwill also arises due to the recognition of deferred tax liabilities in relation to the preliminary fair value adjustments on acquired intangible assets for which the amortization does not qualify as a tax deductible expense.

The valuation of the property, plant and equipment, intangible assets, investment in associates, interest bearing loans and borrowings and employee benefits and other assets and liabilities are based on the current best estimates of AB InBev's management, with input from independent third parties.

## Notes to the consolidated financial statements (Continued)

### 6. ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES (Continued)

The majority of the intangible asset valuation relates to brands with indefinite life. The valuation of the brands with indefinite life is based on a series of factors, including the brand history, the operating plan and the countries in which the brands are sold. The intangibles with an indefinite life mainly include the Budweiser family (including Bud and Bud Light), the Michelob brand family, the Busch brand family and the Natural brand family and have been fair valued for a total amount of 21 532m US dollar. Distribution agreements and favorable contracts have been fair valued for a total amount of 335m US dollar. These are being amortized over the term of the associated contracts ranging from 3 to 18 years.

The valuation of the investment in associates (including Modelo) was performed considering the share price and exchange rate prevailing on the 18th of November. For the investment in Tsingtao, the valuation was adjusted considering the expected consideration on the disposal of the 19.9% stake in Tsingtao announced on 23 January 2009.

A deferred tax liability has been accrued on most fair value adjustments considering a tax rate of 39%.

As of the completion date of the acquisition, Anheuser-Busch contributed 1.86b US dollar to the revenue and 57m US dollar to the profit of AB InBev. If the acquisition date had been 1 January 2008 it is estimated that AB InBev's unaudited pro forma revenue, profit from operations and profit would have been higher by 15.5b US dollar, 3.0b US dollar, and 0.4b US dollar respectively. The unaudited pro-forma data includes certain purchase accounting adjustments such as the estimated changes in depreciations and amortization expenses on acquired tangible and intangible assets. However, the unaudited pro-forma results do not include any anticipated cost savings or other effects of the planned integration of Anheuser-Busch. Accordingly, such amounts are not necessarily indicative of the results if the combination had occurred on 1 January 2008 or that may result in the future.

As a result of the United States of America ("US") antitrust review of the transaction AB InBev's subsidiary InBev USA, LLC will cease to act as the exclusive importer of Labatt branded beer (which includes primarily Labatt Blue and Labatt Blue Light) ("Labatt Beer") in the US for Labatt Brewing Company Limited, a wholly owned subsidiary of AmBev. Accordingly, a consent final judgment filed in the US District Court for the District of Columbia sets forth that LBCL will grant to an independent third-party ("Licensee") a perpetual and exclusive license to: (i) market, distribute and sell Labatt Beer for consumption in the US, (ii) brew such Labatt Beer in the US or Canada solely for sale for consumption in the US, and (iii) to use the relevant trademarks and intellectual property in connection therewith; and LBCL will brew and supply to Licensee the Labatt Beer for an interim period not to exceed three years. The specific terms and conditions of the license agreement and the supply agreement were negotiated with the Licensee and approved by the US Department of Justice (see note 35 *Events after the balance sheet date*). Separately, in order to ensure that AmBev is adequately compensated, AB InBev also agreed to indemnify AmBev in connection with certain events related to the implementation of the consent final judgment. In 2007, approximately 1.7m hectoliters of Labatt Beer were sold in the US. The impact of such transactions on earnings is not material to AB InBev's overall business, nor the North America reporting segment in which it operated.

### OTHER TRANSACTIONS

- The company acquired several local distributors throughout the world. As these distributors are immediately integrated in the AB InBev operations, no separate reporting is maintained on their

## Notes to the consolidated financial statements (Continued)

### 6. ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES (Continued)

contributions to the AB InBev profit. Goodwill recognized on these transactions amounted to 85m US dollar. Other identified intangible assets were not significant.

- In January, AmBev reached an agreement for the purchase of the Cintra brands. The finalization of the purchase accounting for the 2007 business combination with Cintra resulted in the recognition of intangible assets for an amount of 8m US dollar. In May 2008, the Cintra brands were sold.
- The 47m US dollar cash inflow from disposals results from the sale of two wholesalers in Western Europe and from the partial collection of the remaining receivable from the sale of Immobrew in 2007.

The following transactions took place in 2007:

- On 1 February, InBev SA/NV (“InBev” as existing prior to the Anheuser-Busch acquisition) announced that Labatt Brewing Company Limited (Labatt) had entered into a Support Agreement with Lakeport Brewing Income Fund (“Lakeport”) to acquire all of the outstanding units of Lakeport at a purchase price of 28.00 Canadian dollars per unit in cash for an aggregate purchase price of just over 201.4m Canadian dollar. On 29 March, Labatt and Lakeport jointly announced that holders of trust units of Lakeport had tendered their units under Labatt’s offer. Costs directly attributable to the combination represent 7m US dollar. The amounts recognized at the acquisition date for each class of Lakeport’s assets, liabilities and contingent liabilities are included in the column “2007 Acquisitions” of the above table. The Lakeport goodwill of 161m US dollar is justified by the strong and growing position of Lakeport in the discount segment in Ontario.

Lakeport contributed 7m US dollar to the 2007 profit of InBev. If the acquisition date had been 1 January 2007 it is estimated that InBev’s unaudited pro forma revenue and profit would have been higher by approximately 19m and 3m US dollar, respectively.

- On 28 March, AmBev announced the signing of a purchase agreement with respect to the acquisition of 100% of Goldensand Comercio e Serviços Lda (“Goldensand”), the controlling shareholder of Cervejarias Cintra Industria e Comercio Ltda (“Cintra”).

The total transaction value amounted to approximately 150m US dollars and did not include the brands and distribution assets of Cintra, which may be included later at the option of the seller. The amounts recognized at the acquisition date for each class of Cintra’s assets, liabilities and contingent liabilities are included in the column “2007 Acquisitions” of the above table. The Cintra goodwill of 149m US dollar is justified by the acquisition of additional production capacity. The fair values of the identifiable assets and liabilities are provisional as at 31 December, and are subject to possible revisions in the course of 2008.

Cintra contributed (12)m US dollar to the 2007 profit of InBev. If the acquisition date had been 1 January 2007 it was estimated that InBev’s unaudited pro forma revenue and profit would have been higher by approximately 21m and 3m US dollar, respectively.

- The company acquired several local distributors throughout the world. As these distributors are immediately integrated in the InBev operations, no separate reporting is maintained on their contributions to the InBev profit. Goodwill recognized on these transactions amounted to 54m US dollar.



**Notes to the consolidated financial statements (Continued)**

**6. ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES (Continued)**

- On 6 July, InBev announced that it had entered into an agreement with Cofinimmo under which InBev Belgium sold 90% of Immobrew, a subsidiary which directly owns 824 pubs and some residential real estate locations in Belgium and indirectly 245 in the Netherlands, for 573m US dollar on a debt and cash free basis. At the same time InBev entered into a lease agreement with Immobrew and some of its affiliates. Consistent with InBev's commitment to free up capital invested in non-core activities, InBev had decided to sell parts of its real estate assets in Belgium and the Netherlands, thereby enhancing the focus on its core beer business. The portfolio was sold to Cofinimmo, the largest listed real estate company in Belgium. The structure of the transaction ensured that InBev Belgium retains a 10% interest in Immobrew. Immobrew holds lease agreements (commercial types) of 27 years (plus renewal mechanism) with InBev for an initial rent of 36.7m US dollar per annum (indexed to CPI) these leases are classified as operating. InBev records its remaining investment in Immobrew as an associate. The transaction was closed on 31 October and resulted in an exceptional net gain of 451m US dollar.

InBev's business in pubs and bars is a tradition and strength, and remains a key factor for success in connecting with consumers and InBev continues to be the dedicated partner and supplier for the respective properties in Belgium and the Netherlands. *The commercial relationship between the pub tenants and InBev did not change.* Cofinimmo has committed to further investments in the properties, and it is the aim of both parties to assure the continued success of the property portfolio.

In addition, the sale of Dinkelacker and some dormant companies were closed in 2007. The amounts derecognized at the selling date for each class of their assets and liabilities are included in the column "2007 disposals" of the above table.

The main transactions that took place in 2006 relate to the acquisition of Fujian Sedrin and of the remaining part of all of Beverage Associates Corp.'s (BAC) shares in Quinsa.

**7. OTHER OPERATING INCOME/(EXPENSES)**

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Government grants . . . . .	142	130	110
License income . . . . .	40	44	14
(Additions to)/reversals of provisions . . . . .	—	34	(51)
Net gain on disposal of property, plant and equipment and intangible assets . . . . .	87	55	35
Net rental and other operating income . . . . .	<u>171</u>	<u>97</u>	<u>59</u>
	<b>440</b>	<b>360</b>	<b>167</b>
Research expenses as incurred . . . . .	75	27	21

The government grants relate primarily to fiscal incentives given by certain Brazilian states based on the company's operations and investments in those states.

In 2008, the company expensed 75m US dollar in research, mainly in our Belgian research center, compared to 27m US dollar in 2007 and 21m US dollar in 2006. Part of this was expensed in the area of market research, but the majority is related to innovation in the areas of process optimization especially as it pertains to capacity, new product developments and packaging initiatives.

## Notes to the consolidated financial statements (Continued)

### 8. EXCEPTIONAL ITEMS

The exceptional items included in the income statement are as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Restructuring (including impairment losses) . . . . .	(457)	(59)	(174)
Fair value adjustments . . . . .	(43)	—	—
Business and asset disposal . . . . .	(38)	537	(24)
Disputes . . . . .	(20)	33	80
	<b>(558)</b>	<b>511</b>	<b>(118)</b>

IAS 1 *Presentation of financial statements* requires material items of income and expense to be disclosed separately. Exceptional items are items, which in management's judgment, need to be disclosed by virtue of their size or incidence in order for the user to obtain a proper understanding of the financial information. The company considers these items to be of significance in nature, and accordingly, management has excluded this from their segment measure of performance as noted in Note 5, *Segment Reporting*.

The exceptional items included in the income statement are as follows:

As parts of its plans to effectively integrate Anheuser-Busch, AB InBev communicated on 8 December plans to cut approximately 1 400 US salaried positions in the US beer-related divisions. The company estimates that the aggregate pre-tax expense associated with the reduction will be approximately 195m US dollar. These costs have been accrued at the time of the announcement in accordance with IAS 37.

The 2008 exceptional restructuring charges further include 182m US dollar cost which mainly result of organizational alignments and outsourcing of activities in Western Europe, the global headquarters and Asia Pacific. These changes aim to eliminate overlap or duplicated processes and activities across functions and zones taking into account the right match of employee profiles with the new organizational requirements. The one time expenses as a result of the series of decisions will provide us with a lower cost base besides a stronger focus on AB InBev's core activities, quicker decision-making and improvements to efficiency, service and quality.

The 2008 restructuring charges also include an impairment loss of 80m US dollar related to AB InBev's plans to implement a new distribution model in France, involving the transfer of a controlling interest in its current integrated distribution network ("CafeIn") and entry into a partnership for the distribution of AB InBev's beverages. In connection with this reorganization, CafeIn was recognized as an asset held for sale and an impairment loss of 80m US dollar was recognized per end of December 2008.

Fair value adjustments, recognized in 2008 for a total of (43)m US dollar, relate to the exceptional impact of revaluing the inventories of Anheuser-Busch in line with IFRS 3.

Business and asset disposals in 2008 resulted in a net loss of 38m US dollar and is partly related to losses recognized in connection with the above mentioned reorganization in France (10m US dollar). Next to that, additional losses related to business and asset disposals of previous years were booked in 2008.

Profit from operations as at 31 December 2008 was negatively affected by provisions for disputes of 20m US dollar.

## Notes to the consolidated financial statements (Continued)

### 8. EXCEPTIONAL ITEMS (Continued)

The 2007 exceptional restructuring charges of 59m US dollar consist of 115m US dollar organizational alignments in Western Europe, Central and Eastern Europe and the global headquarters and to the further implementation of our European shared service center for transactional services. These changes aim to eliminate overlap or duplicated processes and activities across functions and zones taking into account the right match of employee profiles with the new organizational requirements. The outcome should be a stronger focus on InBev's core activities, quicker decision-making and improvements to efficiency, service and quality. This charge was partly offset by a reversal of an impairment loss of 56m US dollar, based on a change in the recoverable amount of the respective assets.

The sale of Immobrew to Cofinimmo and the disposal of some dormant companies and assets held for sale resulted in a gain before taxes of 537m US dollar as at December 2007.

Further, profit from operations as at 31 December 2007 was positively affected by a net reversal of provisions for disputes of 33m US dollar.

The 2006 exceptional restructuring charges of 174m US dollar related primarily to the realignment of the structures and processes in Western Europe, North America, China and the global headquarters, and to the creation of European and American shared service centers for transactional services.

The sale of the Rolling Rock® family of brands, Dinkelacker and Wolters, resulted in a net business disposal loss of 24m US dollar.

The 2006 exceptional items also included a net reversal of provisions for claims of 80m US dollar. This related primarily to the reversal of a provision for non-income taxes in AmBev partially offset by the settlement of a dispute between AmBev and Credit Suisse.

All the above amounts are before income taxes. The 2008 exceptional items as at 31 December decreased income taxes by (145)m US dollar, whereas the 2007 exceptional items as at 31 December increased income taxes by 48m US dollar. The impact in 2006 was neutral.

### 9. PAYROLL AND RELATED BENEFITS

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Wages and salaries . . . . .	(2445)	(1 958)	(1 776)
Social security contributions . . . . .	(480)	(438)	(408)
Other personnel cost . . . . .	(390)	(321)	(267)
Pension expense for defined benefit plans . . . . .	(119)	(85)	(83)
Share-based payment expense . . . . .	(62)	(72)	(61)
Contributions to defined contribution plans . . . . .	(17)	(7)	(8)
	<u>(3 513)</u>	<u>(2 881)</u>	<u>(2 603)</u>
Average number of full time equivalents (FTE) . . . . .	90 949	88 690	85 617
Inclusion of Anheuser-Busch average number of full time equivalents (FTE) (on a full year basis) . . . . .	28 925	—	—
<b>Total average number of full time equivalents (FTE) . . .</b>	<b>119 874</b>	<b>88 690</b>	<b>85 617</b>

**Notes to the consolidated financial statements (Continued)**

**9. PAYROLL AND RELATED BENEFITS (Continued)**

The average number of full time equivalents can be split as follows:

	<u>2008</u>	<u>2007</u>	<u>2006</u>
AB InBev NV (parent company) . . . . .	209	375	345
Anheuser-Busch subsidiaries . . . . .	28 925	—	—
Other subsidiaries . . . . .	88 903	86 441	83 466
Proportionally consolidated entities . . . . .	<u>1 837</u>	<u>1 874</u>	<u>1 806</u>
	<b>119 874</b>	<b>88 690</b>	<b>85 617</b>

Note 5 *Segment reporting* contains the split of the FTE by geographical segment.

**10. ADDITIONAL INFORMATION ON OPERATING EXPENSES BY NATURE**

Depreciation, amortization and impairment charges are included in the following line items of the 2008 income statement:

<u>Million US dollar</u>	<u>Depreciation and impairment of property, plant and equipment</u>	<u>Amortization and impairment of intangible assets</u>	<u>Impairment of goodwill</u>	<u>Impairment of non- current assets held for sale</u>
Cost of sales . . . . .	1 221	3	—	—
Distribution expenses . . . . .	124	—	—	—
Sales and marketing expenses . . . . .	288	67	—	—
Administrative expenses . . . . .	114	89	—	—
Other operating (income)/expenses . . . . .	—	—	7	—
Exceptional items . . . . .	<u>(1)</u>	<u>—</u>	<u>—</u>	<u>—</u>
	<b>1 746</b>	<b>159</b>	<b>7</b>	<b>—</b>

The depreciation, amortization and impairment of property, plant and equipment includes a full-cost reallocation of (7)m US dollar from the aggregate depreciation, amortization and impairment expense to cost of goods sold.

Depreciation, amortization and impairment charges are included in the following line items of the 2007 income statement:

<u>Million US dollar</u>	<u>Depreciation and impairment of property, plant and equipment</u>	<u>Amortization and impairment of intangible assets</u>	<u>Impairment of goodwill</u>	<u>Impairment of non- current assets held for sale</u>
Cost of sales . . . . .	951	10	—	—
Distribution expenses . . . . .	66	—	—	—
Sales and marketing expenses . . . . .	239	59	—	—
Administrative expenses . . . . .	89	50	—	—
Other operating (income)/expenses . . . . .	—	—	—	—
Exceptional items . . . . .	<u>(27)</u>	<u>—</u>	<u>—</u>	<u>(29)</u>
	<b>1 318</b>	<b>119</b>	<b>—</b>	<b>(29)</b>

**Notes to the consolidated financial statements (Continued)**

**10. ADDITIONAL INFORMATION ON OPERATING EXPENSES BY NATURE (Continued)**

Depreciation, amortization and impairment charges are included in the following line items of the 2006 income statement:

<u>Million US dollar</u>	<u>Depreciation and impairment of property, plant and equipment</u>	<u>Amortization and impairment of intangible assets</u>	<u>Impairment of goodwill</u>	<u>Impairment of non- current assets held for sale</u>
Cost of sales . . . . .	820	5	—	—
Distribution expenses . . . . .	56	1	—	—
Sales and marketing expenses . . . . .	193	54	—	—
Administrative expenses . . . . .	103	38	—	—
Other operating (income)/expenses . . . . .	—	—	—	—
Exceptional items . . . . .	55	—	46	—
	<b>1 227</b>	<b>98</b>	<b>46</b>	<b>—</b>

**11. FINANCE COST AND INCOME**

**RECOGNIZED IN PROFIT OR LOSS**

**FINANCE COSTS**

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Interest expense . . . . .	(1 317)	(751)	(617)
Accretion expense . . . . .	(127)	(49)	(30)
Losses on hedging instruments that are not part of a hedge accounting relationship . . . . .	(36)	(27)	(50)
Losses from hedge ineffectiveness . . . . .	(30)	(8)	—
Taxes on financial transactions . . . . .	(39)	(66)	(58)
Net foreign exchange losses . . . . .	(96)	(27)	(1)
Other financial costs, including bank fees . . . . .	(56)	(47)	(45)
	(1 701)	(975)	(801)
Exceptional finance costs related to the Anheuser-Busch acquisition . . . . .	(187)	—	—
	<b>(1 888)</b>	<b>(975)</b>	<b>(801)</b>

The interest expense increased by 566m US dollar compared to 2007. 247m US dollar of this increase stems from the interest on the existing loans of Anheuser-Busch and the financing of the transaction since 18 November 2008. The remainder of the interest expense increase results from higher net debt positions in the parent companies and AmBev Brazil, mainly as a result of dividend payments and share buy back programs.

The increase in the accretion expense by 78m US dollar as compared to 2007 results from the amortization of the arrangement fees paid on the senior facilities and the amortization of the fair value adjustment on the Anheuser-Busch debt (see also note 6—*Acquisition and disposal of subsidiaries*). The increase of the other financial costs is mainly explained by unrealized foreign exchange losses, mainly on outstanding US dollar denominated assets.

In connection with the combination with Anheuser-Busch, the company recognized financial expenses of 187m US dollar in 2008. This expense comprised 119m US dollar relating to the

## Notes to the consolidated financial statements (Continued)

### 11. FINANCE COST AND INCOME (Continued)

commitment fees for the syndicated senior loan and equity bridge facilities and the underwriting and arrangement fees for the equity bridge facility. In addition, a 68m US dollar loss was recognized for ineffectiveness of the hedging on the Anheuser-Busch financing prior to the closing of the acquisition.

The increase in interest expense in 2007 by 134m US dollar as compared to 2006 is explained by higher interest expense following the higher mix of Brazilian real interest-bearing liabilities in InBev's 2007 average net debt in comparison to the mix in 2006—see also note 30 *Risks arising from financial instruments*.

Interest expense is presented net of the effect of interest rate derivative instruments hedging AB InBev's interest rate risk—see also note 30 *Risks arising from financial instruments*. As required by IFRS 7 *Financial Instruments: Disclosures* the interest expense recognized on unhedged and hedged financial liabilities and the net interest expense from the related hedging derivative instruments is split as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Financial liabilities measured at amortized cost—not hedged . . .	(794)	(338)	(265)
Fair value hedges—hedged items . . . . .	(121)	(141)	(94)
Fair value hedges—hedging instruments . . . . .	(141)	(93)	(39)
Cash flow hedges—hedged items . . . . .	(155)	(183)	(87)
Cash flow hedges—hedging instruments (reclassified from equity) . . . . .	53	46	(5)
Net investment hedges—hedging instruments (interest component) . . . . .	(44)	—	—
Hedged items not part of a hedge accounting relationship—economic hedges . . . . .	(102)	(11)	(52)
Hedging instruments not part of a hedge accounting relationship—economic hedges . . . . .	(13)	(31)	(75)
	<u>(1 317)</u>	<u>(751)</u>	<u>(617)</u>

Interest expense recognized on fair value hedged debt and hedging instruments mainly relates to the hedging of the 850m US dollar portion of our Private Placements and the 500m US dollar AmBev bond maturing in 2011, 500m US dollar AmBev bond maturing in 2013 and the 300m Brazilian real bond maturing 2017. Interest expense in relation to cash flow hedges is mainly related to the hedging of the 2 695m euro credit facility in AB InBev and to the 680m Canadian dollar credit facilities in Canada. Interest expense on net investment hedges is related to the 500m euro hedge of the net investment in AmBev Brazil. The increase of the interest expense on the hedged items not part of a hedge accounting relationship is mainly explained by the 1.5b Brazilian real issue of promissory notes in AmBev Brazil during 2008.

Notes to the consolidated financial statements (Continued)

11. FINANCE COST AND INCOME (Continued)

FINANCE INCOME

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Interest income . . . . .	124	74	77
Dividend income, non-consolidated companies . . . . .	1	1	1
Gains on hedging instruments that are not part of a hedge accounting relationship . . . . .	126	30	84
Gains from hedge ineffectiveness . . . . .	—	—	3
Gains from sale of available-for-sale financial assets . . . . .	—	—	8
Gains on non-derivative financial instruments at fair value through profit or loss . . . . .	1	3	3
Other financial income . . . . .	36	49	32
	<b>288</b>	<b>157</b>	<b>208</b>

The increase in interest income is explained by higher cash and cash equivalent positions in AmBev Brazil and in the parent companies.

The increase in gains on hedging instruments not part of a hedge accounting relationship by 96m US dollar as compared to 2007 is mainly explained by the positive market gains on the freestanding cross currency swaps in Korea and Russia.

The 2008 interest income stems from the following financial assets:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Cash and cash equivalents . . . . .	73	34	38
Investment securities held for trading . . . . .	23	21	24
Loans to customers . . . . .	13	14	13
Other loans and receivables . . . . .	15	5	2
	<b>124</b>	<b>74</b>	<b>77</b>

No interest income was recognized on impaired financial assets.

Foreign exchange gains and losses are presented net of the effect of foreign exchange derivative instruments designated for hedge accounting. As required by IFRS 7 *Financial Instruments: Disclosures*

**Notes to the consolidated financial statements (Continued)**

**11. FINANCE COST AND INCOME (Continued)**

the split between results from foreign currency hedged items and results on the related hedging instruments can be summarized per type of hedging relationship as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Fair value hedges—hedged items . . . . .	(370)	300	134
Fair value hedges—hedging instruments . . . . .	370	(300)	(134)
Cash flow hedges—hedged items . . . . .	16	(4)	(10)
Cash flow hedges—hedging instruments (reclassified from equity) . . . . .	(16)	4	10
Hedged items not part of a hedge accounting relationship—economic hedges . . . . .	(6)	38	69
Hedging instruments not part of a hedge accounting relationship—economic hedges . . . . .	6	(38)	(71)
Other . . . . .	—	—	2
	—	—	—

Foreign exchange results from fair value hedges mainly relate to the private placements and AmBev bond 2011 and 2013 hedges. The results with regard to cash flow hedges primarily relate to the hedge of a Brazilian real loan in Canada. The increased foreign exchange result on the cash flow hedges is explained by the devaluation of the Brazilian real during 2008.

**RECOGNIZED DIRECTLY IN EQUITY**

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
<b>Hedging reserve</b>			
Recognized in equity during the period on cash flow hedges . . . . .	(2 311)	(70)	16
Removed from equity and included in profit or loss . . . . .	(22)	(3)	(24)
Removed from equity and included in the initial cost of inventories . . . . .	25	96	100
	<b>(2 308)</b>	<b>23</b>	<b>92</b>
<b>Translation reserve</b>			
Recognized in equity during the period on net investment hedges . . . . .	(1 761)	23	28
Foreign currency translation differences for foreign operations . . . . .	(2 451)	2 032	1 161
	<b>(4 212)</b>	<b>2 055</b>	<b>1 189</b>

The hedging reserve recognized in equity on cash flow hedges is mainly related to the fair value revaluation of the US dollar interest rate swaps entered into in 2008 to cover for the interest rate risk on the senior facility, see also note 30 *Risks arising from financial instruments*. The movement of the foreign exchange translation adjustment of (4 212)m US dollar is the effect of the weakening of mainly the closing rates of the Mexican peso, the Brazilian real, the Pound sterling, the Russian ruble, the South Korean won, the Ukrainian hryvnia and the Canadian dollar, offset by a positive currency translation effect as a result of the weakening of the US dollar since 18 November 2008, as the major part of the net debt is US dollar denominated.



**Notes to the consolidated financial statements (Continued)**

**12. INCOME TAXES**

Income taxes recognized in the income statement can be detailed as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
<b>Current tax expense</b>			
Current year . . . . .	(1 035)	(799)	(514)
(Underprovided)/overprovided in prior years . . . . .	<u>(8)</u>	<u>(18)</u>	<u>19</u>
	<b>(1 043)</b>	<b>(817)</b>	<b>(495)</b>
 <b>Deferred tax (expense)/income</b>			
Overprovided in previous years . . . . .	7	—	4
Origination and reversal of temporary differences . . . . .	217	(12)	(133)
Utilization of deferred tax assets on prior years' losses . . . . .	(27)	(104)	(54)
Origination of deferred tax assets on current year's losses . . . . .	152	1	5
Origination of deferred tax assets on previous year's losses . . . . .	<u>20</u>	<u>44</u>	<u>7</u>
	<b>369</b>	<b>(71)</b>	<b>(171)</b>
 <b>Total income tax expense in the income statement . . . . .</b>	<b>(674)</b>	<b>(888)</b>	<b>(666)</b>

**Notes to the consolidated financial statements (Continued)**

**12. INCOME TAXES (Continued)**

The reconciliation of the effective tax rate with the aggregated weighted nominal tax rate can be summarized as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Profit before tax . . . . .	3 800	5 055	3 333
Deduct share of result of associates . . . . .	60	1	1
<b>Profit before tax and before share of result of associates . .</b>	<b>3 740</b>	<b>5 054</b>	<b>3 332</b>
<b>Adjustments on taxable basis</b>			
Non-deductible impairment of goodwill and intangible assets . . . . .			
	6	—	44
Expenses not deductible for tax purposes . . . . .	225	174	166
Taxable intercompany dividends . . . . .	46	301	75
Non-taxable financial and other income . . . . .	(641)	(547)	(160)
	<b>3 376</b>	<b>4 982</b>	<b>3 457</b>
<b>Aggregated weighted nominal tax rate . . . . .</b>	<b>31.2%</b>	<b>32.1%</b>	<b>32.7%</b>
Tax at aggregated weighted nominal tax rate . . . . .	(1 054)	(1 599)	(1 130)
<b>Adjustments on tax expense</b>			
Utilization of tax losses not previously recognized . . . . .	24	34	9
Recognition of deferred tax assets on previous years' tax losses . . . . .	19	44	8
Write-down of deferred tax assets on tax losses and current year losses for which no deferred tax asset is recognized . . . . .	(77)	(38)	(64)
(Underprovided)/overprovided in prior years . . . . .	(8)	(18)	23
Tax savings from tax credits . . . . .	450	633	513
Tax savings from special tax status . . . . .	166	134	107
Change in tax rate . . . . .	(1)	19	1
Withholding taxes . . . . .	(87)	(88)	(117)
Other tax adjustments . . . . .	(106)	(9)	(16)
	<b>(674)</b>	<b>(888)</b>	<b>(666)</b>
<b>Effective tax rate . . . . .</b>	<b>18.0%</b>	<b>17.6%</b>	<b>20.0%</b>

The total income tax expense amounts to 674m US dollar with an effective tax rate of 18.0% (versus 17.6% in 2007 and 20.0% in 2006). The income tax expense is mainly impacted by the recognition of a deferred tax asset of 123m US dollar following the use of tax losses not previously recognized. Furthermore, the company continues to benefit at the AmBev level from the impact of interest on equity payments and tax deductible goodwill from the merger between InBev Holding Brazil and AmBev in July 2005 and the acquisition of Quinsa in August 2006. This has been partially compensated by the recognition of an exceptional impairment on the French distribution network on which no deferred tax assets are recognized. Excluding the impact of the recognition of the deferred tax asset and the exceptional expenses in France (see Note 8 *Exceptional items*), the effective tax rate would have been 20.4%. Excluding exceptional items and the deferred tax asset on U.S. tax loss carry forward, the 2007 effective tax rate would have been 19.7% (2006: 19.3%).

**Notes to the consolidated financial statements (Continued)**

**12. INCOME TAXES (Continued)**

The increase in non-taxable financial and other income from 160m US dollar in 2006 to 547m US dollar in 2007 is mainly the result of the capital gains realized on the sale of the Belgian and Dutch real estate to Cofinimmo. The increase in tax savings from tax credits from 513m US dollar in 2006 to 633m US dollar in 2007 is mainly explained by the increase in the AmBev and Quinsa goodwill tax deduction.

Income taxes were directly recognized in equity as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
<b>Income tax (losses)/gains</b>			
Actuarial gains and losses on pensions . . . . .	260	(33)	(9)
Cash flow hedges . . . . .	(10)	(15)	(14)

**13. PROPERTY, PLANT AND EQUIPMENT**

<u>Million US dollar</u>	<u>2008</u>				<u>2007</u>	
	<u>Land and buildings</u>	<u>Plant and equipment</u>	<u>Fixtures and fittings</u>	<u>Under construction</u>	<u>Total</u>	<u>Total</u>
<b>Acquisition cost</b>						
<b>Balance at end of previous year . . . . .</b>	<b>4 662</b>	<b>12 850</b>	<b>3 328</b>	<b>990</b>	<b>21 830</b>	<b>18 814</b>
Effect of movements in foreign exchange . . . .	(768)	(2 113)	(501)	(139)	(3 521)	2 176
Acquisitions . . . . .	73	660	304	1 343	2 380	2 046
Acquisitions through business combinations . .	4 887	5 265	590	401	11 143	160
Disposals . . . . .	(69)	(360)	(226)	(1)	(656)	(964)
Disposals through the sale of subsidiaries . . .	—	—	(3)	—	(3)	(208)
Transfer to other asset categories . . . . .	239	809	45	(1 394)	(301)	(186)
Other movements . . . . .	1	11	10	1	23	(8)
<b>Balance at end of year . . . . .</b>	<b>9 025</b>	<b>17 122</b>	<b>3 547</b>	<b>1 201</b>	<b>30 895</b>	<b>21 830</b>
<b>Depreciation and impairment losses</b>						
<b>Balance at end of previous year . . . . .</b>	<b>(1 992)</b>	<b>(7 731)</b>	<b>(2 348)</b>	<b>—</b>	<b>(12 071)</b>	<b>(10 516)</b>
Effect of movements in foreign exchange . . . .	303	1 259	334	—	1 896	(1 280)
Disposals . . . . .	32	301	196	—	529	802
Disposals through the sale of subsidiaries . . .	—	—	—	—	—	121
Depreciation . . . . .	(222)	(1 075)	(380)	—	(1 677)	(1 332)
Impairment losses . . . . .	(1)	(73)	(2)	—	(76)	14
Transfer to other asset categories . . . . .	27	85	91	—	203	107
Other movements . . . . .	1	(20)	(6)	—	(25)	13
<b>Balance at end of year . . . . .</b>	<b>(1 852)</b>	<b>(7 254)</b>	<b>(2 115)</b>	<b>—</b>	<b>(11 221)</b>	<b>(12 071)</b>
<b>Carrying amount</b>						
<b>at 31 December 2007 . . . . .</b>	<b>2 670</b>	<b>5 119</b>	<b>980</b>	<b>990</b>	<b>9 759</b>	<b>9 759</b>
<b>at 31 December 2008 . . . . .</b>	<b>7 173</b>	<b>9 868</b>	<b>1 432</b>	<b>1 201</b>	<b>19 674</b>	<b>—</b>

Notes to the consolidated financial statements (Continued)

13. PROPERTY, PLANT AND EQUIPMENT (Continued)

Million US dollar	2007				2006	
	Land and buildings	Plant and equipment	Fixtures and fittings	Under construction	Total	Total
<b>Acquisition cost</b>						
<b>Balance at end of previous year</b> . . . . .	<b>4 059</b>	<b>11 056</b>	<b>3 001</b>	<b>698</b>	<b>18 814</b>	<b>16 800</b>
Effect of movements in foreign exchange . . . .	443	1 314	342	77	2 176	1 452
Change in interest percentage for proportionally consolidated entities . . . . .	—	—	—	—	—	56
Acquisitions . . . . .	78	592	276	1 100	2 046	1 590
Acquisitions through business combinations . .	34	119	7	—	160	(206)
Disposals . . . . .	(72)	(659)	(230)	(3)	(964)	(479)
Disposals through the sale of subsidiaries . . . .	(18)	—	(190)	—	(208)	(1)
Transfer to other asset categories . . . . .	138	439	127	(890)	(186)	(379)
Other movements . . . . .	—	(11)	(5)	8	(8)	(19)
<b>Balance at end of year</b> . . . . .	<b>4 662</b>	<b>12 850</b>	<b>3 328</b>	<b>990</b>	<b>21 830</b>	<b>18 814</b>
<b>Depreciation and impairment losses</b>						
<b>Balance at end of previous year</b> . . . . .	<b>(1 688)</b>	<b>(6 693)</b>	<b>(2 135)</b>	<b>—</b>	<b>(10 516)</b>	<b>(9 725)</b>
Effect of movements in foreign exchange . . . .	(211)	(819)	(250)	—	(1 280)	(837)
Change in interest percentage for proportionally consolidated entities . . . . .	—	—	—	—	—	(38)
Acquisitions through business combinations . .	—	—	—	—	—	664
Disposals . . . . .	45	546	211	—	802	360
Disposals through the sale of subsidiaries . . . .	1	—	120	—	121	—
Depreciation . . . . .	(159)	(848)	(325)	—	(1 332)	(1 172)
Impairment losses . . . . .	21	(4)	—	(3)	14	(55)
Transfer to other asset categories . . . . .	(1)	82	23	3	107	282
Other movements . . . . .	—	5	8	—	13	5
<b>Balance at end of year</b> . . . . .	<b>(1 992)</b>	<b>(7 731)</b>	<b>(2 348)</b>	<b>—</b>	<b>(12 071)</b>	<b>(10 516)</b>
<b>Carrying amount</b>						
<b>at 31 December 2006</b> . . . . .	<b>2 371</b>	<b>4 363</b>	<b>866</b>	<b>698</b>	<b>8 298</b>	<b>8 298</b>
<b>at 31 December 2007</b> . . . . .	<b>2 670</b>	<b>5 119</b>	<b>980</b>	<b>990</b>	<b>9 759</b>	<b>—</b>

The transfer to other asset categories mainly relates to the separate presentation in the balance sheet of property, plant and equipment held for sale in accordance with IFRS 5 *Non-current assets held for sale and discontinued operations*.

The carrying amount of property, plant and equipment subject to restrictions on title amounts to 228m US dollar.

**LEASED ASSETS**

The company leases land and buildings as well as equipment under a number of finance lease agreements. The carrying amount of leased land and buildings was 125m US dollar (2007: 9m US dollar; 2006: 14m US dollar) and leased plant and equipment was 17m US dollar (2007: 25m US dollar; 2006: 9m US dollar). For an overview of the operating lease agreements, please refer to note 31 *Operating leases*.

**Notes to the consolidated financial statements (Continued)**

**14. GOODWILL**

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
<b>Acquisition cost</b>			
<b>Balance at end of previous year</b> . . . . .	<b>20 365</b>	<b>16 206</b>	<b>13 104</b>
Effect of movements in foreign exchange . . . . .	(3 823)	2 294	1 160
Acquisitions through business combinations . . . . .	32 320	364	1 081
Purchases of minority interests . . . . .	708	1 500	847
Disposals . . . . .	—	—	(46)
Other movements . . . . .	(7)	1	60
<b>Balance at end of year</b> . . . . .	<b>49 563</b>	<b>20 365</b>	<b>16 206</b>
<b>Impairment losses</b>			
<b>Balance at end of previous year</b> . . . . .	—	—	—
Impairment losses . . . . .	(7)	—	(46)
Disposals . . . . .	—	—	46
<b>Balance at end of year</b> . . . . .	<b>(7)</b>	<b>—</b>	<b>—</b>
<b>Carrying amount</b>			
<b>at 31 December 2006</b> . . . . .	<b>16 206</b>		
<b>at 31 December 2007</b> . . . . .	<b>20 365</b>		
<b>at 31 December 2008</b> . . . . .	<b>49 556</b>		

Current year acquisitions through business combinations primarily reflect the Anheuser-Busch acquisition. This transaction resulted in the recognition of goodwill of 32 235m US dollar. The other business combinations that took place during 2008 are the acquisitions of several local distributors throughout the world—see note 6 *Acquisitions and disposals of subsidiaries*. These transactions resulted in recognition of goodwill of 85m US dollar.

As a result of a share buy-back program of AmBev shares in 2008, AB InBev increased its interest percentage in AmBev from 61.01% to 61.75%. Other purchases of minority interests relate to the buy out of AB InBev Shiliang (Zhejiang) Brewery and to the closing of AmBev's tender offer for Quinsa shares resulting in an increase of AmBev's economic interest in Quinsa to 99.83%. The increase of goodwill by 708m US dollar stems from these transactions for which the total cash consideration amounted to 853m US dollar. As the related subsidiaries were already fully consolidated, the purchases did not impact AB InBev's profit, but reduced the minority interests and thus impacted the profit attributable to equity holders of AB InBev.

Impairment losses of 7m US dollar were incurred following indications of impairments of local businesses in Italy and France.

The most relevant business combinations that took place during 2007 are the acquisition of all of the outstanding units of Lakeport and the acquisition of 100% of Goldensand Comercio e Serviços Lda, the controlling shareholder of Cintra. These transactions resulted in recognition of goodwill of 161m US dollar and 149m US dollar respectively. The company also acquired several local distributors throughout the world. Goodwill recognized on these transactions amounted to 54m US dollar.

As a result of a share buy-back program of AmBev shares in 2007, AB InBev increased its interest percentage in AmBev from 58.36% to 61.01%. As AmBev was already fully consolidated, the purchases did not impact AB InBev's profit, but reduced the minority interests and thus impacted the profit attributable to equity holders of AB InBev. As a result of this program, AmBev acquired 25.6m AmBev

## Notes to the consolidated financial statements (Continued)

### 14. GOODWILL (Continued)

shares for an amount of 1 544m US dollar. The goodwill increase by 1 500m US dollar stems from this share buy back program (1 500m US dollar) and the buy out of the remaining part of minority interests of Nanjing InBev Jinling Brewery.

The major business combinations that took place in 2006 were the acquisition of 100% of the shares in Fujian Sedrin and of BAC's remaining shares in Quinsa (recognition of goodwill of 609m US dollar and 465m US dollar respectively). The execution of the 2006 AmBev share buy-back program led to a goodwill increase of 791m US dollar. Following the substantial increase in shareholding in Quinsa, AB InBev fully consolidated Quinsa as from August 2006.

The carrying amount of goodwill was allocated to the different business unit levels as follows:

<u>Million US dollar</u> <u>Business unit</u>	<u>2008</u>	<u>2007</u>
Anheuser-Busch US . . . . .	32 235	—
Brazil . . . . .	7 535	9 601
Canada . . . . .	1 680	2 021
Hispanic Latin America . . . . .	1 450	1 310
Russia/Ukraine . . . . .	1 131	1 294
Germany . . . . .	1 208	1 278
South Korea . . . . .	799	1 129
Global export . . . . .	1 077	1 119
China . . . . .	1 144	991
UK/Ireland . . . . .	692	949
France/Italy/Spain . . . . .	370	405
Romania/Montenegro/Serbia . . . . .	159	188
Belgium/Luxemburg . . . . .	75	79
Other . . . . .	<u>1</u>	<u>1</u>
	<b>49 556</b>	<b>20 365</b>

In the fourth quarter of 2008, AB InBev completed its annual impairment test for goodwill and concluded, based on the assumptions described below, that no impairment charge was warranted. The company cannot predict whether an event that triggers impairment will occur, when it will occur or how it will affect the asset values reported. AB InBev believes that all of its estimates are reasonable, they are consistent with the internal reporting and reflect management's best estimates. However, inherent uncertainties exist that management may not be able to control. While a change in the estimates used could have a material impact on the calculation of the fair values and trigger an impairment charge, the company is not aware of any reasonably possible change in a key assumption used that would cause a business unit's carrying amount to exceed its recoverable amount. Although AB InBev believes that its judgments, assumptions and estimates are appropriate, actual results may differ from these estimates under different assumptions or conditions.

Goodwill, which accounted for approximately 44% of AB InBev's total assets as at 31 December 2008, impairment testing relies on a number of critical judgments, estimates and assumptions. Goodwill is tested for impairment at the business unit level (that is, one level below the segments) based on a fair-value-less-cost-to-sell approach using a discounted free cash flow approach based on current

## Notes to the consolidated financial statements (Continued)

### 14. GOODWILL (Continued)

acquisition valuation models. The key judgments, estimates and assumptions used in the fair-value-less-cost-to-sell calculations are as follows:

- The first year of the model is based on management's best estimate of the free cash flow outlook for the current year;
- In the second to fourth years of the model, free cash flows are based on AB InBev's strategic plan as approved by key management. AB InBev's strategic plan is prepared per country and is based on external sources in respect of macro-economic assumptions, industry, inflation and foreign exchange rates, past experience and identified initiatives in terms of market share, revenue, variable and fixed cost, capital expenditure and working capital assumptions;
- For the subsequent six years of the model, data from the strategic plan is extrapolated using simplified assumptions such as constant volumes and variable cost per hectoliter and fixed cost linked to inflation, as obtained from external sources;
- Cash flows after the first ten-year period are extrapolated using expected annual long-term consumer price indices, based on external sources, in order to calculate the terminal value;
- Projections are made in the functional currency of the business unit and discounted at the unit's weighted average cost of capital. The latter ranged primarily between 7.6% and 25.5% in euro nominal terms for goodwill impairment testing conducted for 2008;
- Cost to sell is assumed to reach 2% of the entity value based on historical precedents.

The above calculations are corroborated by valuation multiples, quoted share prices for publicly-traded subsidiaries or other available fair value indicators.

Notes to the consolidated financial statements (Continued)

15. INTANGIBLE ASSETS

Million US dollar	2008				2007	
	Brands	Supply & Distribution Rights	Software	Other	Total	Total
<b>Acquisition cost</b>						
<b>Balance at end of previous year</b> . . . . .	<b>1 104</b>	<b>841</b>	<b>442</b>	<b>98</b>	<b>2 485</b>	<b>2 144</b>
Effect of movements in foreign exchange . . . . .	(36)	(77)	(71)	—	(184)	137
Acquisitions through business combinations . . . . .	21 199	483	160	33	21 875	37
Acquisitions and expenditures . . . . .	—	67	132	39	238	102
Disposals . . . . .	—	(49)	(3)	(16)	(68)	(30)
Transfer to other asset categories . . . . .	—	(15)	59	(18)	26	85
Other movements . . . . .	—	(24)	1	17	(6)	10
<b>Balance at end of year</b> . . . . .	<b>22 267</b>	<b>1 226</b>	<b>720</b>	<b>153</b>	<b>24 366</b>	<b>2 485</b>
<b>Amortization and impairment losses</b>						
<b>Balance at end of previous year</b> . . . . .	—	(359)	(254)	(32)	(645)	(478)
Effect of movements in foreign exchange . . . . .	—	23	42	1	66	(61)
Amortization . . . . .	—	(64)	(89)	(6)	(159)	(119)
Disposals . . . . .	—	17	1	4	22	26
Transfer to other asset categories . . . . .	—	14	—	—	14	(5)
Other movements . . . . .	—	9	(1)	1	9	(8)
<b>Balance at end of year</b> . . . . .	—	<b>(360)</b>	<b>(301)</b>	<b>(32)</b>	<b>(693)</b>	<b>(645)</b>
<b>Carrying value</b>						
<b>at 31 December 2007</b> . . . . .	<b>1 104</b>	<b>482</b>	<b>188</b>	<b>66</b>	<b>1840</b>	<b>1 840</b>
<b>at 31 December 2008</b> . . . . .	<b>22 267</b>	<b>866</b>	<b>419</b>	<b>121</b>	<b>23 673</b>	<b>—</b>



Notes to the consolidated financial statements (Continued)

15. INTANGIBLE ASSETS (Continued)

Million US dollar	2007					2006
	Brands	Supply & Distribution Rights	Software	Other	Total	Total
<b>Acquisition cost</b>						
<b>Balance at end of previous year</b> . . . . .	<b>1 052</b>	<b>734</b>	<b>294</b>	<b>64</b>	<b>2 144</b>	<b>1 035</b>
Effect of movements in foreign exchange . . . . .	21	61	47	8	137	123
Change in interest percentage for proportionally consolidated entities . . . . .	—	—	—	—	—	6
Acquisitions through business combinations . . . . .	36	—	1	—	37	973
Acquisitions and expenditures . . . . .	—	27	44	31	102	110
Disposals . . . . .	—	(24)	(6)	—	(30)	(34)
Transfer to other asset categories . . . . .	(5)	33	62	(5)	85	(63)
Other movements . . . . .	—	10	—	—	10	(6)
<b>Balance at end of year</b> . . . . .	<b>1 104</b>	<b>841</b>	<b>442</b>	<b>98</b>	<b>2 485</b>	<b>2 144</b>
<b>Amortization and impairment losses</b>						
<b>Balance at end of previous year</b> . . . . .	<b>—</b>	<b>(285)</b>	<b>(172)</b>	<b>(21)</b>	<b>(478)</b>	<b>(398)</b>
Effect of movements in foreign exchange . . . . .	—	(28)	(29)	(4)	(61)	(39)
Amortization . . . . .	—	(58)	(54)	(7)	(119)	(98)
Acquisitions through business combinations . . . . .	—	—	—	—	—	18
Disposals . . . . .	—	19	7	—	26	30
Transfer to other asset categories . . . . .	—	1	(6)	—	(5)	5
Other movements . . . . .	—	(8)	—	—	(8)	4
<b>Balance at end of year</b> . . . . .	<b>—</b>	<b>(359)</b>	<b>(254)</b>	<b>(32)</b>	<b>(645)</b>	<b>(478)</b>
<b>Carrying value</b>						
<b>at 31 December 2006</b> . . . . .	<b>1 052</b>	<b>449</b>	<b>122</b>	<b>43</b>	<b>1 666</b>	<b>1 666</b>
<b>at 31 December 2007</b> . . . . .	<b>1 104</b>	<b>482</b>	<b>188</b>	<b>66</b>	<b>1 840</b>	<b>—</b>

Current year acquisitions through business combinations primarily reflect the Anheuser-Busch transaction which resulted in the recognition of brands with an indefinite life of 21.5b US dollar, of which the most significant brand families are the Budweiser brand family assigned a preliminary value of 17.6b US dollar and the Busch brand family valued at 1.4b US dollar. Intangible assets with a finite life of 335m US dollar, consists of distribution agreements and favorable contracts. The finite-lived intangible assets are being amortized over the term of the associated contracts ranging from 3 to 18 years.

The increase of 37m US dollar intangible assets with indefinite useful life is explained by the 2007 purchase accounting for Lakeport—see note 6 *Acquisitions and disposals of subsidiaries*. In accordance with the IFRS 3 *Business Combinations* requirements, Lakeport’s brands were measured at their fair value. The measurement was determined by an independent valuation expert and corroborated by the royalty streams that could be obtained from licensing the brands and distribution rights to another party in an arm’s length transaction.

AB InBev is the owner of some of the world’s most valuable brands in the beer industry. As a result, brands and certain distribution rights are expected to generate positive cash flows for as long as the company owns the brands and distribution rights. Given AB InBev’s more than 600-year history, certain brands and their distribution rights have been assigned indefinite lives.

## Notes to the consolidated financial statements (Continued)

### 15. INTANGIBLE ASSETS (Continued)

As of 31 December 2008, the carrying amount of the intangible assets amounted to 23 673m US dollar (31 December 2007: 1 840m US dollar) of which 22 791m US dollar was assigned an indefinite useful life (31 December 2007: 1 334m US dollar) and 864m US dollar a finite life (31 December 2007: 483m US dollar).

Development costs capitalized were not material for any of the periods presented.

Intangible assets with indefinite useful lives have been tested for impairment at a country cash-generating unit level (i.e. at or one level below the business unit level) based on the same impairment testing approach as for goodwill—see note 14 *Goodwill* above. The royalty stream that could be obtained from licensing the intangible asset to a third party in an arm's length transaction is also used as an indicator of fair value.

The carrying amount of intangible assets with indefinite useful lives was allocated to the different countries as follows:

<u>Million dollars</u> <u>Country</u>	<u>2008</u>	<u>2007</u>
USA . . . . .	21 592	60
Argentina . . . . .	406	445
China . . . . .	231	216
Bolivia . . . . .	167	155
Paraguay . . . . .	154	156
UK . . . . .	97	134
Uruguay . . . . .	42	49
Canada . . . . .	33	40
Russia . . . . .	28	34
Chile . . . . .	19	25
Germany . . . . .	22	20
	<u>22 791</u>	<u>1 334</u>

### 16. INVESTMENT IN ASSOCIATES

The business combination with Anheuser-Busch increased the investment in associates by 7.1b US dollar. This amount includes a fair value adjustment of 2.9b US dollar as part of the purchase price allocation. Please refer to note 6 *Acquisitions and disposals of subsidiaries* for more detailed information. The balance at 31 December 2008 amounted to 6.9b US dollar and is mainly impacted by the weakening of the Mexican peso.

Main investments in associates comprise Grupo Modelo in Mexico and Tsingtao Brewery Company Limited in China. Through the acquisition of Anheuser-Busch, AB InBev acquired a 35.12% direct interest in Grupo Modelo, Mexico's largest brewer, and a 23.25% direct interest in Diblo S.A. de C.V., Grupo Modelo's operating subsidiary, providing AB InBev with, directly and indirectly, a 50.2% interest in Modelo. However, AB InBev does not have voting or other control of either Grupo Modelo or Diblo. Through this acquisition, AB InBev also acquired Tsingtao Brewery Company Limited, the second largest brewer in China, and producer of the Tsingtao brand. AB InBev has a 27% economic stake in Tsingtao. On 23 January 2009, AB InBev announced the disposal of 19.9% of Tsingtao. Please refer to note 35 *Events after the balance sheet date* for more detailed information.

**Notes to the consolidated financial statements (Continued)**

**17. INVESTMENT SECURITIES**

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
<b>Non-current investments</b>		
Equity securities available-for-sale . . . . .	113	113
Debt securities held-to-maturity . . . . .	<u>126</u>	<u>127</u>
	<b>239</b>	<b>240</b>
<b>Current investments</b>		
Financial assets at fair value through profit or loss—held for trading . . .	270	262
Debt securities held-to-maturity . . . . .	<u>—</u>	<u>2</u>
	<b>270</b>	<b>264</b>

AB InBev's exposure to equity price risk is disclosed in note 30 *Risks arising from financial instruments*. The equity securities available-for-sale consist of investments in unquoted companies and are measured at cost as their fair value can not be reliably determined.

**18. DEFERRED TAX ASSETS AND LIABILITIES**

The amount of deferred tax assets and liabilities by type of temporary difference can be detailed as follows:

<u>Million US dollar</u>	<u>Assets</u>		<u>Liabilities</u>		<u>Net</u>	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Property, plant and equipment . . . . .	71	53	(4 484)	(626)	(4 413)	(573)
Intangible assets . . . . .	150	13	(8 940)	(344)	(8 790)	(331)
Goodwill . . . . .	117	141	(8)	(9)	109	132
Inventories . . . . .	19	—	(296)	—	(277)	—
Investment securities . . . . .	7	79	—	(9)	7	70
Investment in associates . . . . .	—	—	(3 158)	—	(3 158)	—
Trade and other receivables . . . . .	13	16	(412)	(1)	(399)	15
Interest-bearing loans and borrowings . . . . .	3 513	12	(120)	(72)	3 393	(60)
Employee benefits . . . . .	956	290	(13)	(3)	943	287
Provisions . . . . .	277	266	(1)	—	276	266
Derivatives . . . . .	193	87	(29)	—	164	87
Other items . . . . .	622	39	(179)	(140)	443	(101)
Loss carry forwards . . . . .	558	495	—	—	558	495
<b>Gross deferred tax assets/(liabilities) . . . . .</b>	<b>6 496</b>	<b>1 491</b>	<b>(17 640)</b>	<b>(1 204)</b>	<b>(11 144)</b>	<b>287</b>
<b>Netting by taxable entity . . . . .</b>	<b>(5 564)</b>	<b>(515)</b>	<b>5 564</b>	<b>515</b>	<b>—</b>	<b>—</b>
<b>Net deferred tax assets/(liabilities) . . . . .</b>	<b>932</b>	<b>976</b>	<b>(12 076)</b>	<b>(689)</b>	<b>(11 144)</b>	<b>287</b>

The deferred tax liabilities increased in 2008 mainly as result of the business combination with Anheuser-Busch—see note 6 *Acquisition and disposal of subsidiaries*.

10 745m US dollar of the net deferred tax liability are expected to be settled after more than 12 months.

## Notes to the consolidated financial statements (Continued)

### 18. DEFERRED TAX ASSETS AND LIABILITIES (Continued)

On 31 December 2008, a deferred tax liability of 39m US dollar (2007: 50m US dollar) relating to investments in subsidiaries has not been recognized because management believes that this liability will not be incurred in the foreseeable future.

Tax losses carried forward and deductible temporary differences on which no deferred tax asset is recognized amount to 1 439m US dollar (2007: 1 000m US dollar). 916m US dollar of these tax losses do not have an expiration date, 128m US dollar, 70m US dollar and 54m US dollar expire within respectively 1, 2 and 3 years, while 271m US dollar has an expiration date of more than 3 years. Deferred tax assets have not been recognized on these items because it is not probable that future taxable profits will be available against which the unused tax losses can be utilized and the company has no tax planning strategy currently in place to utilize these tax losses.

When reconciling the 2008 deferred tax income of 369m US dollar with the movement from a net deferred tax asset in 2007 to a net deferred tax liability in 2008, it should be noted that this movement is mainly impacted by the acquisition of Anheuser-Busch 11 838m US dollar (see note 6 *Acquisitions and disposals of subsidiaries*).

### 19. INVENTORIES

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
Prepayments . . . . .	93	82
Raw materials and consumables . . . . .	1 709	977
Work in progress . . . . .	335	159
Finished goods . . . . .	664	309
Goods purchased for resale . . . . .	102	120
	<b>2 903</b>	<b>1 647</b>
 <b>Inventories other than work in progress</b>		
Inventories stated at net realizable value . . . . .	8	7
Carrying amount of inventories subject to collateral . . . . .	—	—

The cost of inventories recognized as an expense in 2008 amounted to 10 336m US dollar, included in cost of sales. Last year, this expense amounted to 8 118m US dollar (2006: 6 870m US dollar).

Impairment losses on inventories recognized in 2008 amount to 13m US dollar.

### 20. TRADE AND OTHER RECEIVABLES

#### NON-CURRENT TRADE AND OTHER RECEIVABLES

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
Trade receivables . . . . .	35	52
Cash deposits for guarantees . . . . .	259	343
Loans to customers . . . . .	196	262
Other receivables . . . . .	360	201
	<b>850</b>	<b>858</b>

Notes to the consolidated financial statements (Continued)

20. TRADE AND OTHER RECEIVABLES (Continued)

For the nature of cash deposits for guarantees see note 32 *Collateral and contractual commitments for the acquisition of property, plant and equipment, loans to customers and other.*

CURRENT TRADE AND OTHER RECEIVABLES

Million US dollar	2008	2007
Trade receivables . . . . .	2 778	2 473
Interest receivable . . . . .	21	24
Tax receivable, other than income tax . . . . .	210	244
Derivative financial instruments with positive fair values . . . . .	989	346
Loans to customers . . . . .	82	112
Prepaid expenses . . . . .	451	375
Accrued income . . . . .	28	18
Other receivables . . . . .	61	191
	<b>4 620</b>	<b>3 783</b>

The aging of the current trade receivables, interest receivable, other receivables and accrued income and of the loans to customers can be detailed as follows:

	Net carrying amount as of December 31, 2008	Of which: neither impaired nor past due on the reporting date	Of which not impaired as of the reporting date and past due					
			Past due—less than 30 days	Past due—between 30 and 59 days	Past due—between 60 and 89 days	Past due—between 90 and 179 days	Past due—between 180 and 359 days	Past due—more than 359 days
Trade receivables . . . . .	2 778	2 494	113	29	50	11	78	3
Loans to customers . . . . .	278	248	—	3	1	1	3	22
Interest receivable . . . . .	21	18	—	—	—	—	—	3
Other receivables and accrued income . . . . .	89	89	—	—	—	—	—	—
	<b>3 166</b>	<b>2 849</b>	<b>113</b>	<b>32</b>	<b>51</b>	<b>12</b>	<b>81</b>	<b>28</b>

	Net carrying amount as of December 31, 2007	Of which: neither impaired nor past due on the reporting date	Of which not impaired as of the reporting date and past due					
			Past due—less than 30 days	Past due—between 30 and 59 days	Past due—between 60 and 89 days	Past due—between 90 and 179 days	Past due—between 180 and 359 days	Past due—more than 359 days
Trade receivables . . . . .	2 473	2 169	191	49	22	25	13	4
Loans to customers . . . . .	374	350	1	1	1	1	1	19
Interest receivable . . . . .	24	23	—	—	—	—	—	1
Other receivables . . . . .	191	191	—	—	—	—	—	—
	<b>3 062</b>	<b>2 733</b>	<b>192</b>	<b>50</b>	<b>23</b>	<b>26</b>	<b>14</b>	<b>24</b>

In accordance with the IFRS 7 *Financial Instruments: Disclosures* the above analysis of the age of financial assets that are past due as at the reporting date but not impaired also includes the non-current part of loans to customers. Past due amounts were not impaired when collection is still considered likely, for instance because the amounts can be recovered from the tax authorities or AB InBev has sufficient collateral. Impairment losses on trade and other receivables recognized in 2008 amount to 55m US dollar.

**Notes to the consolidated financial statements (Continued)**

**20. TRADE AND OTHER RECEIVABLES (Continued)**

AB InBev's exposure to credit, currency and interest rate risks is disclosed in note 30 *Risks arising from financial instruments*.

**21. CASH AND CASH EQUIVALENTS**

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
Short term bank deposits . . . . .	1 010	761
Current bank accounts . . . . .	1 912	1 179
Cash . . . . .	<u>14</u>	<u>9</u>
<b>Cash and cash equivalents . . . . .</b>	<b>2 936</b>	<b>1 949</b>
<b>Bank overdrafts . . . . .</b>	<b><u>(765)</u></b>	<b><u>(118)</u></b>
	<b>2 171</b>	<b>1 831</b>

The cash outstanding per 31 December 2008 includes restricted cash for an amount of 500m US dollar. This restricted cash mainly reflects the outstanding consideration payable to former Anheuser-Busch shareholders whom did not yet claim the proceeds. The related payable is recognized as a deferred consideration on acquisitions—see also note 29 *Trade and other payables*.

**22. ASSETS AND LIABILITIES HELD FOR SALE**

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
Assets held for sale . . . . .	51	60
Liabilities held for sale . . . . .	<u>—</u>	<u>—</u>
	<b>51</b>	<b>60</b>

Assets held for sale at 31 December 2008 include 51m US dollar land and buildings, mainly in Brazil and in the US. The disposal of these assets is expected in 2009. No gain or loss with respect to these assets was recognized in 2008.

The 2008 assets held for sale were mainly presented in the following geographical segments: Latin America 31m US dollar and North America 20m US dollar.

2007 assets held for sale included 60m US dollar land and buildings, mainly in Canada and in Brazil. These assets were sold in 2008.

On 23 January 2009, the company disposed of a portion of our investment in Tsingtao Brewery Company Limited, this entity was not classified as held for sale as of 31 December 2008 as not all of the requirements of IFRS 5 *Non-current assets held for sale and discontinued operations* were met.

Notes to the consolidated financial statements (Continued)

23. CHANGES IN EQUITY

The table below summarizes the changes in equity that took place during the years 2006, 2007 and 2008:

Million US dollar	Attributable to equity holders of AB InBev											Total equity
	Issued capital	Share premium	Treasury shares	Share-based payment reserves	Translation reserves	Hedging reserves	Actuarial gains/losses	Other reserves	Retained earnings	Total	Minority interest	
As per 01 January 2006 . . .	554	8 652	(78)	76	1 753	(17)	(361)	9	2 944	13 532	447	13 979
Total recognized gains and losses . . . . .	—	—	—	—	1 159	80	21	—	1 770	3 030	944	3 974
Shares issued . . . . .	4	98	—	—	—	—	—	—	—	102	—	102
Dividends . . . . .	—	—	—	—	—	—	—	—	(369)	(369)	(347)	(716)
Share-based payments . . . . .	—	—	—	10	—	—	—	—	—	10	—	10
Treasury shares . . . . .	—	—	34	—	—	—	—	(18)	—	16	(13)	3
Other . . . . .	—	—	—	—	—	—	—	(4)	—	(4)	—	(4)
Scope changes . . . . .	—	—	—	—	—	—	—	—	(168)	(168)	128	(40)
As per 31 December 2006 . .	558	8 750	(44)	86	2 912	63	(340)	(13)	4 177	16 149	1 159	17 308
	Attributable to equity holders of AB InBev											
Million US dollar	Issued capital	Share premium	Treasury shares	Share-based payment reserves	Translation reserves	Hedging reserves	Actuarial gains/losses	Other reserves	Retained earnings	Total	Minority interest	Total equity
As per 01 January 2007 . . .	558	8 750	(44)	86	2 912	63	(340)	(13)	4 177	16 149	1 159	17 308
Total recognized income and expenses . . . . .	—	—	—	—	1 985	27	48	—	3 005	5 065	1 225	6 290
Shares issued . . . . .	1	52	—	—	—	—	—	—	—	53	—	53
Dividends . . . . .	—	—	—	—	—	—	—	—	(571)	(571)	(400)	(971)
Share-based payments . . . . .	—	—	—	31	—	—	—	—	—	31	4	35
Treasury shares . . . . .	—	—	(659)	—	—	—	—	(7)	—	(666)	(3)	(669)
Other . . . . .	—	—	—	—	(4)	(1)	—	(5)	10	—	(22)	(22)
Scope changes . . . . .	—	—	—	—	—	—	—	—	(4)	(4)	(71)	(75)
As per 31 December 2007 . .	559	8 802	(703)	117	4 893	89	(292)	(25)	6 617	20 057	1 892	21 949
	Attributable to equity holders of AB InBev											
Million US dollar	Issued capital	Share premium	Treasury shares	Share-based payment reserves	Translation reserves	Hedging reserves	Actuarial gains/losses	Other reserves	Retained earnings	Total	Minority interest	Total equity
As per 01 January 2008 . . .	559	8 802	(703)	117	4 893	89	(292)	(25)	6 617	20 057	1 892	21 949
Total recognized income and expenses . . . . .	—	—	—	—	(3 866)	(2 331)	(420)	—	1 927	(4 690)	924	(3 766)
Shares issued . . . . .	1 171	8 675	—	—	—	—	—	—	—	9 846	—	9 846
Transaction costs capital increase . . . . .	—	—	—	—	—	—	—	—	(117)	(117)	—	(117)
Dividends . . . . .	—	—	—	—	—	—	—	—	(2 010)	(2 010)	(618)	(2 628)
Share-based payments . . . . .	—	—	—	6	—	—	—	—	—	6	6	12
Treasury shares . . . . .	—	—	(294)	—	—	—	—	(421)	—	(715)	(1)	(716)
Scope changes . . . . .	—	—	—	—	—	—	—	—	65	65	(214)	(149)
As per 31 December 2008 . .	1 730	17 477	(997)	123	1 027	(2 242)	(712)	(446)	6 482	22 442	1 989	24 431

Notes to the consolidated financial statements (Continued)

23. CHANGES IN EQUITY (Continued)

STATEMENT OF CAPITAL

2008

<u>CAPITAL</u>	<u>Million US dollar</u>	<u>Million shares</u>
<b>Issued capital</b>		
At the end of the previous year . . . . .	559	615
Changes during the year . . . . .	<u>1 171</u>	<u>987</u>
	<b>1 730</b>	<b>1 602</b>
 <u>TREASURY SHARES</u>	 <u>Million US dollar</u>	 <u>Million shares</u>
At the end of the previous year . . . . .	703	9.2
Changes during the year . . . . .	<u>294</u>	<u>11.4</u>
	<b>997</b>	<b>20.6</b>

2007

<u>CAPITAL</u>	<u>Million US dollar</u>	<u>Million shares</u>
<b>Issued capital</b>		
At the end of the previous year . . . . .	558	613
Changes during the year . . . . .	<u>1</u>	<u>2</u>
	<b>559</b>	<b>615</b>
 <u>TREASURY SHARES</u>	 <u>Million US dollar</u>	 <u>Million shares</u>
At the end of the previous year . . . . .	44	1.1
Changes during the year . . . . .	<u>659</u>	<u>8.1</u>
	<b>703</b>	<b>9.2</b>

On 24 November 2008, AB InBev commenced an offering to existing shareholders of new AB InBev shares without nominal value, each with an AB InBev VVPR strip. The purpose of this share capital increase and offering of new AB InBev shares was to refinance part of the bridge facility agreement upon which AB InBev drew in order to finance part of the consideration paid to shareholders of Anheuser-Busch in connection with the acquisition. The offering was initially made to shareholders who were able to lawfully subscribe for new AB InBev shares pro rata to their shareholdings at a subscription price per new share of 6.45 euro. All AB InBev shareholders were granted one preference right per existing share held. The rights entitled the holders thereof to subscribe for new AB InBev shares at the subscription price at the ratio of 8 new AB InBev shares for 5 rights.

Holders of AB InBev shares being granted rights (or subsequent transferees of rights) were entitled to subscribe for new AB InBev shares at the subscription price and in accordance with the ratio described above from 25 November 2008 until 9 December 2008. As of 11 December 2008 approximately 99.58% of the total number of new AB InBev shares offered pursuant to the rights issue, were subscribed for at the subscription price. In addition, on 11 December 2008, in a separate transaction, 2 614 025 remaining preference rights that were not exercised during the subscription period were placed by a group of underwriters in an institutional offering in the form of scripts. As a



## Notes to the consolidated financial statements (Continued)

### 23. CHANGES IN EQUITY (Continued)

result of the placement of the remaining preference rights, an additional 4 182 440 new AB InBev shares were subscribed for at the subscription price. The rights, the new shares and the scripts were all being offered pursuant to exemptions from registration under the securities act of 1933. Settlement of the rights issue occurred on 16 December 2008, with 986 109 272 new AB InBev shares issued in exchange for an aggregate consideration of 8.71b US dollar.

The new AB InBev shares are of the same class as the previously existing shares and started trading on the regulated market of Euronext Brussels on 16 December 2008. As of 16 December 2008, the total number of outstanding AB InBev shares was 1 602 427 569 and AB InBev increased its share capital by 1 171m US dollar.

As at 31 December 2008, the total issued capital of 1 730m US dollar is represented by 1 602 427 569 shares without par value, of which 24 428 160 registered shares, 14 165 542 bearer shares and 1 563 833 867 dematerialized shares. For a total amount of capital of 6m US dollar there are still 5 180 210 of subscription rights outstanding corresponding with a maximum of 5 180 210 shares to be issued. The total of authorized, unissued capital amounts to 17.8m US dollar.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the company. In respect of the company's shares that are held by AB InBev, rights are suspended.

### REPORT ACCORDING TO ARTICLE 624 OF THE BELGIAN COMPANIES CODE—PURCHASE OF OWN SHARES

Using the powers granted during the Extraordinary Shareholders Meeting of 24 April 2007, the board of directors has executed in 2008 two share buy-back programs of AB InBev shares for a total amount of 1 044m US dollar.

The aim of the programs was at enhancing shareholder value by combining the strong cash-flow generation of the company with the right capital structure. In addition, the programs would allow the company to satisfy its obligations under the new incentive programs for the management.

During the year 2008, AB InBev repurchased, directly or indirectly through an indirect subsidiary, 12 708 793 own shares on the Euronext Brussels Stock Exchange. The Shares were redeemed at the stock price of the day. 932 889 shares were sold to members of the AmBev senior management who were transferred to AB InBev. The sale occurred according to a share exchange program at a price reduced with 16.66% compared to the market price, in order to encourage management mobility. In addition, 424 933 shares were granted to executives of the group according to the new executive remuneration policy which was approved by the shareholders' meeting of 25 April 2006. Finally, 3 998 were granted for free to executives according to a matching shares plan of 2005.

At the end of the period, the company still owned 20 563 003 own shares which may be used for management incentive programs, among other uses.

The par value of the shares is 0.77 euro. As a consequence, the shares that were repurchased during the year represent 14 472 499.09 US dollar of the subscribed capital, the shares that were sold during the year 2008 represent 1 550 811.21 US dollar of the subscribed capital and the shares that the company still owned at the end of 2008 represent 22 035 483.25 US dollar of the subscribed capital.

## Notes to the consolidated financial statements (Continued)

### 23. CHANGES IN EQUITY (Continued)

#### DIVIDENDS

On 4 March 2009, a dividend of 0.28 euro per share or, approximately 450m euro, is proposed by the board of directors. In accordance with IAS 10 Events after the balance sheet date, the dividend has not been recorded in the 2008 financial statements.

#### TRANSLATION RESERVES

The translation reserves comprise all foreign currency exchange differences arising from the translation of the financial statements of foreign operations. The translation reserves also comprise the portion of the gain or loss on the foreign currency liabilities and on the derivative financial instruments determined to be effective net investment hedges in conformity with the IAS 39 *Financial Instruments: Recognition and Measurement* hedge accounting rules.

#### HEDGING RESERVES

The hedging reserves comprise the effective portion of the cumulative net change in the fair value of cash flow hedges to the extent the hedged risk has not yet impacted profit or loss—see also note 30 *Risks arising from financial instruments*.

#### TRANSFERS FROM SUBSIDIARIES

The amount of dividends payable to AB InBev by its operating subsidiaries is subject to, among other restrictions, general limitations imposed by the corporate laws, capital transfer restrictions and exchange control restrictions of the respective jurisdictions where those subsidiaries are organized and operate. Capital transfer restrictions are also common in certain emerging market countries, and may affect AB InBev's flexibility in implementing a capital structure it believes to be efficient. Dividends paid to AB InBev by certain of its subsidiaries are also subject to withholding taxes. Withholding tax, if applicable, generally does not exceed 10%.

### 24. EARNINGS PER SHARE

The calculation of basic earnings per share is based on the profit attributable to equity holders of AB InBev of 1 927m US dollar (2007: 3 005m US dollar, 2006: 1 770 US dollar) and a weighted average number of ordinary shares outstanding during the year, calculated as follows:

<u>Million shares</u>	<u>2008</u>	<u>2007 restated(1)</u>	<u>2006 Restated(1)</u>
Issued ordinary shares at 1 January, net of treasury shares . . . . .	969	979	972
Effect of shares issued / share buy-back programs . . . . .	30	(3)	—
<b>Weighted average number of ordinary shares at 31 December . . . . .</b>	<b>999</b>	<b>976</b>	<b>972</b>

(1) In Accordance with IAS33, historical data per share have been adjusted by an adjustment ratio of 0.6252 following the capital increase in December 2008.

**Notes to the consolidated financial statements (Continued)**

**24. EARNINGS PER SHARE (Continued)**

The calculation of diluted earnings per share is based on the profit attributable to equity holders of AB InBev of 1 927m US dollar (2007: 3 005 US dollar, 2006: 1 770 US dollar) and a weighted average number of ordinary shares (diluted) outstanding during the year, calculated as follows:

<u>Million shares</u>	<u>2008</u>	<u>2007 restated(1)</u>	<u>2006 Restated(1)</u>
Weighted average number of ordinary shares at			
31 December . . . . .	999	976	972
Effect of share options and warrants . . . . .	<u>1</u>	<u>5</u>	<u>8</u>
<b>Weighted average number of ordinary shares (diluted) at 31 December . . . . .</b>	<b>1 000</b>	<b>981</b>	<b>980</b>

The calculation of earnings per share before exceptional items is based on the profit after tax and before exceptional items, attributable to equity holders of AB InBev. A reconciliation of profit before exceptional items, attributable to equity holders of AB InBev to profit attributable to equity holders of AB InBev is calculated as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Profit before exceptional items, attributable to equity holders of AB InBev . . . . .	2 511	2 547	1 909
Exceptional items, after taxes (refer Note 8) . . . . .	(397)	458	(139)
Exceptional finance cost, after taxes, attributable to equity holders of AB InBev . . . . .	<u>(187)</u>	<u>—</u>	<u>—</u>
<b>Profit attributable to equity holders of AB InBev . . . . .</b>	<b>1 927</b>	<b>3 005</b>	<b>1 770</b>

The table below sets out the EPS calculation:

<u>Million US dollar</u>	<u>2008</u>	<u>2007 restated(1)</u>	<u>2006 restated(1)</u>
Profit attributable to equity holders of AB InBev . . . .	1 927	3 005	1 770
Weighted average number of ordinary shares . . . . .	999	976	972
<b>Basic EPS . . . . .</b>	<b>1.93</b>	<b>3.08</b>	<b>1.82</b>
Profit before exceptional items, attributable to equity holders of AB InBev . . . . .	2 511	2 547	1 909
Weighted average number of ordinary shares . . . . .	999	976	972
<b>EPS before exceptional items . . . . .</b>	<b>2.51</b>	<b>2.61</b>	<b>1.96</b>
Profit attributable to equity holders of AB InBev . . . .	1 927	3 005	1 770
Weighted average number of ordinary shares (diluted) . .	1 000	981	980
<b>Diluted EPS . . . . .</b>	<b>1.93</b>	<b>3.06</b>	<b>1.81</b>
Profit before exceptional items, attributable to equity holders of AB InBev . . . . .	2 511	2 547	1 909
Weighted average number of ordinary shares (diluted) . .	1 000	981	980
<b>Diluted EPS before exceptional items . . . . .</b>	<b>2.51</b>	<b>2.60</b>	<b>1.95</b>

**Notes to the consolidated financial statements (Continued)**

**24. EARNINGS PER SHARE (Continued)**

The average market value of the company's shares for purposes of calculating the dilutive effect of share options was based on quoted market prices for the period that the options were outstanding. 4m share options were anti-dilutive and not included in the calculation of the dilutive effect.

**25. INTEREST-BEARING LOANS AND BORROWINGS**

This note provides information about the contractual terms of the company's interest-bearing loans and borrowings. For more information about the company's exposure to interest rate and foreign currency risk, refer to note 30 *Risks arising from financial instruments*.

<b>NON-CURRENT LIABILITIES</b> <u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
Secured bank loans . . . . .	57	405
Unsecured bank loans . . . . .	39 830	4 368
Unsecured bond issues . . . . .	7 912	2 631
Secured other loans . . . . .	7	—
Unsecured other loans . . . . .	170	211
Finance lease liabilities . . . . .	49	18
	<u>48 025</u>	<u>7 633</u>

<b>CURRENT LIABILITIES</b> <u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
Secured bank loans . . . . .	50	141
Unsecured bank loans . . . . .	10 723	1 696
Unsecured bond issues . . . . .	520	244
Secured other loans . . . . .	—	—
Unsecured other loans . . . . .	4	26
Secured bank facilities . . . . .	—	6
Finance lease liabilities . . . . .	4	4
	<u>11 301</u>	<u>2 117</u>

<b>TERMS AND DEBT REPAYMENT SCHEDULE 2008</b> <u>Million US dollar</u>	<u>Total</u>	<u>1 year or less</u>	<u>1-2 years</u>	<u>2-5 years</u>	<u>More than 5 years</u>
Secured bank loans . . . . .	108	51	11	46	—
Unsecured bank loans . . . . .	50 553	10 723	11 441	28 264	125
Unsecured bond issues . . . . .	8 432	520	604	2 344	4 964
Secured other loans . . . . .	7	—	—	6	1
Unsecured other loans . . . . .	173	4	33	96	40
Finance lease liabilities . . . . .	53	4	8	6	35
	<u>59 326</u>	<u>11 302</u>	<u>12 097</u>	<u>30 762</u>	<u>5 165</u>

**Notes to the consolidated financial statements (Continued)**

**25. INTEREST-BEARING LOANS AND BORROWINGS (Continued)**

<b>TERMS AND DEBT REPAYMENT SCHEDULE 2007</b> Million US dollar	<b>Total</b>	<b>1 year or less</b>	<b>1-2 years</b>	<b>2-5 years</b>	<b>More than 5 years</b>
Secured bank loans . . . . .	548	143	384	21	—
Unsecured bank loans . . . . .	6 063	1 694	486	2 947	936
Unsecured bond issues . . . . .	2 875	246	230	973	1 426
Unsecured other loans . . . . .	237	25	40	110	62
Secured bank facilities . . . . .	6	6	—	—	—
Finance lease liabilities . . . . .	21	4	3	4	10
	<b>9 750</b>	<b>2 118</b>	<b>1 143</b>	<b>4 055</b>	<b>2 434</b>

<b>FINANCE LEASE LIABILITIES</b> Million US dollar	<b>Payments 2008</b>	<b>Interest 2008</b>	<b>Principal 2008</b>	<b>Payments 2007</b>	<b>Interest 2007</b>	<b>Principal 2007</b>
Less than one year . . . . .	8	4	4	4	—	4
Between one and five years . . . . .	25	11	14	8	1	7
More than five years . . . . .	99	64	35	14	3	11
	<b>132</b>	<b>79</b>	<b>53</b>	<b>26</b>	<b>4</b>	<b>22</b>

To finance the acquisition of Anheuser-Busch, AB InBev entered into a 45 billion US dollar senior facilities agreement and a 9.8 billion US dollar bridge facility agreement, enabling us to consummate the acquisition, including the payment of 52.5 billion US dollar to shareholders of Anheuser-Busch, refinancing certain Anheuser-Busch indebtedness, payment of all transaction charges, fees and expenses and accrued but unpaid interest to be paid on Anheuser-Busch's outstanding indebtedness. On 18 December 2008, AB InBev repaid the debt it incurred under the bridge facility with the net proceeds of the rights issue and cash proceeds received by AB InBev from pre-hedging the foreign exchange rate between the euro and the US dollar in connection with the rights issue. AB InBev intends to refinance a portion of the debt incurred under the senior credit facility with the proceeds of one or more debt capital markets offerings. In addition, AB InBev may, in the future, dispose of certain of the assets or businesses and expects to utilize proceeds from any such disposals to repay indebtedness incurred to finance the acquisition.

AB InBev's net debt increased to 56 660m US dollar as of December 2008, from 7 497m US dollar as of December 2007. Net debt is defined as non-current and current interest-bearing loans and borrowings and bank overdrafts minus debt securities and cash. Net debt is a financial performance indicator that is used by our management to highlight changes in the company's overall liquidity position. The company believes that net debt is meaningful for investors as it is one of the primary measures our management uses when evaluating our progress towards deleveraging.

**Notes to the consolidated financial statements (Continued)**

**25. INTEREST-BEARING LOANS AND BORROWINGS (Continued)**

The following table provides a reconciliation of our net debt as of the dates indicated:

<u>Million US dollar</u>	<u>31 December 2008</u>	<u>31 December 2007</u>
Non-current interest bearing loans & borrowings . . . . .	48 025	7 633
Current interest bearing loans & borrowings . . . . .	11 301	2 117
	<b>59 326</b>	<b>9 750</b>
Bank overdrafts . . . . .	765	118
Cash & cash equivalents . . . . .	(2 936)	(1 949)
Interest bearing loans granted (included within Trade and other receivables) . . . . .	(97)	(31)
Debt securities (included within Investment securities) . . . .	(398)	(391)
<b>Net debt</b> . . . . .	<b>56 660</b>	<b>7 497</b>

**26. EMPLOYEE BENEFITS**

AB InBev sponsors various post-employment benefit plans world-wide. These include pension plans, both defined contribution plans, and defined benefit plans, and other post-employment benefits (OPEB). In accordance with IAS 19 *Employee Benefits*, post-employment benefit plans either are classified as defined contribution plans or defined benefit plans.

**DEFINED CONTRIBUTION PLANS**

For defined contribution plans, AB InBev pays contributions to publicly or privately administered pension funds or insurance contracts. Once the contributions have been paid, the group has no further payment obligation. The regular contribution expenses constitute an expense for the year in which they are due. For 2008, the defined contribution expenses for the company amounted to 17m US dollar compared to 7m US dollar for 2007 and 8m US dollar for 2006.

**DEFINED BENEFIT PLANS**

The company contributes to 72 defined benefit plans, of which 57 are retirement plans, 15 are medical cost plans. Most plans provide benefits related to pay and years of service. The German, French, Luxemburg and part of the Belgian, Brazilian, Canadian, UK and US plans are unfunded. The assets of the other plans are held in legally separate funds set up in accordance with applicable legal requirements and common practice in each country. The medical cost plans in Canada, US, Belgium and Brazil provide medical benefits to employees and their families during the service period and after retirement in some cases.

The OPEB plans (including the medical cost plans) have a present value of an unfunded obligation of 874m US dollar.

The present value of funded obligations includes a 142m US dollar liability related to two medical plans, for which the benefits are provided through the Fundação Antonio Helena Zerrenner (“FAHZ”). The FAHZ is a legally distinct entity which provides medical, dental, educational and social assistance to current and retired employees of AmBev. On 31 December 2008, the actuarial liabilities related to the benefits provided by the FAHZ are fully offset by an equivalent amount of assets existing in the fund. The net liability recognized in the balance sheet is nil.

**Notes to the consolidated financial statements (Continued)**

**26. EMPLOYEE BENEFITS (Continued)**

Employee benefit net liability has increased by 2 092m US dollar, as compared to 31 December 2007. The principal factor being the introduction of Anheuser-Busch benefit plans (2 181m US dollar net liability as at 31 December 2008). The net decrease in outstanding employee benefits by 75m US dollar as compared to 31 December 2006 is primarily the effect of contributions paid to pension plans (175m US dollar) and actuarial gains (75m US dollar), partly offset by 2007 expenses (85m US dollar) and exchange losses (7m US dollar).

The company's net liability for post-employment and long-term employee benefit plans comprises the following at 31 December:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
Present value of funded obligations . . . . .	(5 355)	(3 299)
Fair value of plan assets . . . . .	3 873	3 321
<b>Present value of net obligations for funded plans . . . . .</b>	<b>(1 482)</b>	<b>22</b>
Present value of unfunded obligations . . . . .	(1 236)	(589)
<b>Present value of net obligations . . . . .</b>	<b>(2 718)</b>	<b>(567)</b>
Unrecognized past service cost . . . . .	3	4
Unrecognized asset . . . . .	(206)	(319)
<b>Net liability . . . . .</b>	<b>(2 921)</b>	<b>(882)</b>
Other long term employee benefits . . . . .	(80)	(27)
<b>Total employee benefits . . . . .</b>	<b>(3 001)</b>	<b>(909)</b>
<b>Employee benefits amounts in the balance sheet:</b>		
Liabilities . . . . .	(3009)	(919)
Assets . . . . .	8	10
<b>Net liability . . . . .</b>	<b>(3 001)</b>	<b>(909)</b>

The changes in the present value of the defined benefit obligations are as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
<b>Defined benefit obligation at 1 January . . . . .</b>	<b>(3 888)</b>	<b>(3 558)</b>	<b>(3 337)</b>
Current service costs . . . . .	(93)	(94)	(87)
Acquisitions through business combinations . . . . .	(3 750)	—	—
New unvested past service cost . . . . .	(2)	—	13
Interest cost . . . . .	(250)	(205)	(192)
Actuarial losses . . . . .	(87)	183	(21)
(Losses)/Gains on curtailments . . . . .	(17)	1	1
Reclassifications from provisions . . . . .	31	5	—
Reclassifications to assets held for sale . . . . .	—	—	24
Exchange differences . . . . .	871	(435)	(230)
Benefits paid . . . . .	594	215	271
<b>Defined benefit obligation at 31 December . . . . .</b>	<b>(6 591)</b>	<b>(3 888)</b>	<b>(3 558)</b>

Notes to the consolidated financial statements (Continued)

26. EMPLOYEE BENEFITS (Continued)

The changes in the fair value of plan assets are as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
<b>Fair value of plan assets at 1 January</b> . . . . .	<b>3 321</b>	<b>2 804</b>	<b>2 365</b>
Acquisitions through business combinations . . . . .	2 030	—	—
Expected return . . . . .	262	242	212
Actuarial gains and (losses) . . . . .	(606)	(78)	87
Contributions by AB InBev . . . . .	207	175	222
Contributions by plan participants . . . . .	13	15	14
Exchange differences . . . . .	(743)	378	175
Assets distributed on settlement . . . . .	—	—	(70)
Other . . . . .	16	—	—
Benefits paid . . . . .	(627)	(215)	(201)
<b>Fair value of plan assets at 31 December</b> . . . . .	<b>3 873</b>	<b>3 321</b>	<b>2 804</b>

The acquisition through business combinations stems from the acquisition of Anheuser-Busch.

The actual return on plan assets in 2008, 2007 and 2006 was a 355m US dollar loss, 164m US dollar gain and 299m US dollar gain, respectively. This is mostly driven by actuarial losses calculated in the UK, US, Belgium and Canada.

The increase in contributions by AB InBev (207m US dollar in 2008 versus 175m US dollar in 2007 and 222m US dollar in 2006) is primarily explained by the acquisition of Anheuser-Busch (70m US dollar), although lower contributions occurred in Canada and Korea.

The expense recognized in the income statement with regard to defined benefit plans can be detailed as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Current service costs . . . . .	(68)	(68)	(74)
Interest cost . . . . .	(250)	(205)	(192)
Expected return on plan assets . . . . .	260	242	212
Amortized past service cost . . . . .	—	(8)	(1)
New vested past service cost . . . . .	(10)	(10)	1
Recognized past service cost . . . . .	(2)	—	—
(Losses)/Gains on settlements or curtailments . . . . .	(23)	1	—
Asset limitation . . . . .	(26)	(37)	(29)
	<b>(119)</b>	<b>(85)</b>	<b>(83)</b>



**Notes to the consolidated financial statements (Continued)**

**26. EMPLOYEE BENEFITS (Continued)**

The employee benefit expense is included in the following line items of the income statement:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Cost of sales . . . . .	(31)	(21)	(21)
Distribution expenses . . . . .	(20)	(18)	(16)
Sales and marketing expenses . . . . .	(10)	(11)	(16)
Administrative expenses . . . . .	(34)	(29)	(25)
Exceptional items . . . . .	(24)	(6)	(5)
	<b>(119)</b>	<b>(85)</b>	<b>(83)</b>

Weighted average assumptions used in computing the benefit obligations at the balance sheet date are as follows(1):

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Discount rate . . . . .	6.5%	4.9%	4.3%
Future salary increases . . . . .	3.3%	3.1%	2.4%
Future pension increases . . . . .	2.2%	1.8%	1.1%
Medical cost trend rate . . . . .	8.95% p.a. reducing to 6.63%	6.5% p.a. reducing to 3.8%	6.5% p.a. reducing to 3.1%
Dental claims trend rate . . . . .	4.0%	4.1%	3.9%
Life expectation for a 40 year old male . . . . .	81	81	81
Life expectation for a 40 year old female . . . . .	85	85	85

Weighted average assumptions used in computing the net periodic pension cost for the year are as follows(1):

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Discount rate . . . . .	4.9%	4.3%	4.1%
Expected return on plan assets . . . . .	6.2%	6.6%	6.3%
Future salary increases . . . . .	3.1%	2.4%	2.3%
Future pension increases . . . . .	1.8%	1.1%	0.8%
Medical cost trend rate . . . . .	6.5% p.a. reducing to 3.8%	6.5% p.a. reducing to 3.1%	5.0% p.a. reducing to 2.1%
Dental claims trend rate . . . . .	4.1%	3.9%	3.6%

Several factors are considered in developing the estimate for the long-term expected rate of return on plan assets. For the defined benefit plans, these include historical rates of return of broad equity and bond indices and projected long-term rates of return from pension investment consultants. The expected long-term rates of return for plan assets are 7.3% for equities and 5% for bonds.

Assumed medical cost trend rates have a significant effect on the amounts recognized in profit or loss. A one percentage point change in the assumed medical cost trend rates would have the following

(1) Since the assumptions are nominal rates in different currencies the company has converted the foreign rates into US dollar equivalents based on the 5 year forward currency exchange rates. The weighted average assumptions are calculated based on these US dollar equivalents.

Notes to the consolidated financial statements (Continued)

26. EMPLOYEE BENEFITS (Continued)

effects (note that a positive amount refers to a decrease in the obligations or cost while a negative amount refers to an increase in the obligations or cost):

Million US dollar	2008		2007		2006	
	100 basis points increase	100 basis points decrease	100 basis points increase	100 basis points decrease	100 basis points increase	100 basis points decrease
<b>Medical cost trend rate</b>						
Effect on the aggregate of the service cost and interest cost of medical plans . . . . .	(4)	4	(6)	4	(4)	4
Effect on the defined benefit obligation for medical cost . . . . .	(38)	32	(56)	49	(43)	37

To meet the IAS 1 *Presentation of Financial Statements* disclosure requirements on key sources of estimation uncertainty the company has included the results of the sensitivity analysis with regard to the discount rate, the future salary increase and the longevity assumptions.

Million US dollar	2008		2007		2006	
	50 basis points increase	50 basis points decrease	50 basis points increase	50 basis points decrease	50 basis points increase	50 basis points decrease
<b>Discount rate</b>						
Effect on the aggregate of the service cost and interest cost of defined benefit plans . . . . .	3	(3)	4	(4)	5	(5)
Effect on the defined benefit obligation . . . . .	156	(173)	259	(283)	248	(267)

Million US dollar	2008		2007		2006	
	50 basis points increase	50 basis points decrease	50 basis points increase	50 basis points decrease	50 basis points increase	50 basis points decrease
<b>Future salary increase</b>						
Effect on the aggregate of the service cost and interest cost of defined benefit plans . . . . .	(4)	3	(4)	4	(7)	7
Effect on the defined benefit obligation . . . . .	(25)	22	(34)	31	(51)	49

Million US dollar	2008		2007		2006	
	One year increase	One year decrease	One year increase	One year decrease	One year increase	One year decrease
<b>Longevity</b>						
Effect on the aggregate of the service cost and interest cost of defined benefit plans . . . . .	(7)	7	(7)	7	(7)	7
Effect on the defined benefit obligation . . . . .	(65)	64	(105)	103	(95)	94

The above are purely hypothetical changes in individual assumptions holding all other assumptions constant: economic conditions and changes therein will often affect multiple assumptions at the same time and the effects of changes in key assumptions are not linear. Therefore, the above information is not necessarily a reasonable representation of future results.

## Notes to the consolidated financial statements (Continued)

### 26. EMPLOYEE BENEFITS (Continued)

The fair value of plan assets at 31 December consists of the following:

	2008	2007
Government bonds . . . . .	15%	35%
Corporate bonds . . . . .	18%	11%
Equity instruments . . . . .	60%	51%
Property . . . . .	4%	1%
Cash . . . . .	2%	1%
Insurance contracts . . . . .	1%	1%
	100%	100%

The changed allocation of the fair value of plan assets is mainly as a result of the acquisition of Anheuser-Busch plans.

The plan assets include indirect investments in ordinary shares issued by the company for a total fair value of 1.4m US dollar. The expected rates of return on individual categories of plan assets are determined by reference to relevant indices based on advice of external valuation experts. The overall expected rate of return is calculated by weighting the individual rates in accordance with the anticipated share in the total investment portfolio.

The five year history of the present value of the defined benefit obligations, the fair value of the plan assets and the deficit in the plans is as follows:

Million euro	2008	2007	2006	2005	2004
Present value of the defined benefit obligations . . . . .	(6 591)	(3 888)	(3 558)	(3 337)	(2 952)
Fair value of plan assets . . . . .	3 873	3 321	2 804	2 365	2 062
Deficit . . . . .	(2 718)	(567)	(754)	(972)	(890)
Experience adjustments: (increase)/decrease plan liabilities . . . . .	289	32	(8)	(39)	—
Experience adjustments: increase/(decrease) plan assets . .	(606)	(78)	87	157	147

The deficit has increased to 2 718m US dollar with the Anheuser-Busch benefit plans contributing a deficit of 2 181m US dollar.

AB InBev expects to contribute approximately 273m US dollar to its defined benefit plans in 2009.

### 27. SHARE-BASED PAYMENTS

Different share option programs allow company senior management and members of the board of directors to acquire shares of AB InBev or AmBev. AB InBev has two primary share-based compensation plans, the long-term incentive plan (“LTI”) and the share-based compensation plan (“Share-Based Compensation Plan”). For both plans, the fair value of share-based payment compensation is estimated at grant date, using the binomial Hull model, modified to reflect the IFRS 2 *Share-based Payment* requirement that assumptions about forfeiture before the end of the vesting period cannot impact the fair value of the option.

## Notes to the consolidated financial statements (Continued)

### 27. SHARE-BASED PAYMENTS (Continued)

#### SHARE-BASED COMPENSATION PLAN

The Share-Based Compensation Plan provides that members of our executive board of management and certain other senior employees are granted bonuses, half of which is settled in shares to be held for three years, the shares being valued at their market price at the time of grant. With respect to the other half the bonus, participants may elect to receive cash or to invest all or half of the remaining part of their bonus in shares to be held for five years. Such voluntary deferral leads to a company option match, which vests after five years, provided that predefined financial targets are met or exceeded. If the remaining half is completely invested in shares, the number of matching options granted will be equal to 4.6 times the number of shares corresponding to the gross amount of the bonus invested. If the remaining half is invested at 50% in shares, the number of matching options granted will be equal to 2.3 times the number of shares corresponding to the gross amount of the bonus invested. Upon exercise, holders of the matching options may be entitled to receive from AB InBev a cash payment equal to the dividends declared since the options were granted. The fair value of the matching options is estimated at the grant date using a binomial Hull model, and is expensed over the vesting period. These options have a life of 10 years.

AB InBev issued a total of 1m of matching options in 2008 representing a fair value of approximately 36m US dollar.

#### LONG-TERM INCENTIVE PLAN

The company has issued warrants, or rights to subscribe for newly issued shares, under the LTI for the benefit of directors and, until 2006, members of the executive board of management and other senior employees. Since 2007, members of the executive board of management and other employees are no longer eligible to receive warrants under the LTI, but instead receive a portion of their compensation in the form of shares and options granted under the Share-Based Compensation Plan. Each LTI warrant gives its holder the right to subscribe for one newly issued share. The exercise price of LTI warrants is equal to the average price of the company's shares on the regulated market of Euronext Brussels during the 30 days preceding their issue date. LTI warrants granted in the years prior to 2007 have a duration of 10 years and from 2007 (and in 2003) have a duration of 5 years. LTI warrants are subject to a vesting period ranging from one to three years. During 2008, 0.1m warrants were granted to members of the board of directors. These warrants vest in equal annual installments over a three-year period and represent a fair value of approximately 3m US dollar.

In addition to awards granted under the plans described above, the company offered stock options to a small group of senior executives on 25 November 2008. AB InBev believes that the selected executives will help implement a successful integration of Anheuser-Busch Companies, Inc. and AB InBev, which will underpin AB InBev's ability to quickly deleverage. The number of options offered was 28.9m, with an estimated fair value of 230m US dollar. One-half of these stock options have a life of 10 years as from granting and vest on 1 January 2014. The other half of the stock options have a life of 15 years as from granting and vest on 1 January 2019. Vesting is conditional upon achievement of certain predefined financial targets.

## Notes to the consolidated financial statements (Continued)

### 27. SHARE-BASED PAYMENTS (Continued)

The weighted average fair value of the options and assumptions used in applying the AB InBev option pricing model for the 2008 grants of awards described above are as follows:

<u>Amounts in US dollar unless otherwise indicated</u>	<u>2008</u>	<u>2007</u>	<u>2006(1)</u>
Fair value of options granted . . . . .	38.17	31.15	16.52
Share price . . . . .	90.58	77.59	47.94
Exercise price . . . . .	86.62	72.53	47.90
Expected volatility . . . . .	24%	20%	23%
Expected dividends . . . . .	0.16%	0.16%	0.58%
Risk-free interest rate . . . . .	4.47%	4.47%	4.21%

(1) Changes in 2006 assumptions are the result of change in volatility approach and dividend protection.

Since the acceptance period of the options is 2 months, the fair value was determined as the average of the fair values calculated on a weekly basis during the two months offer period.

Expected volatility is based on historical volatility calculated using 1 068 days of historical data. The binomial Hull model assumes that all employees would immediately exercise their options if the AB InBev share price is 2.5 times above the exercise price. As a result, no single expected option life applies.

The total number of outstanding options at 31 December 2008 and changes during the year for both the Share-Based Compensation Plan and the LTI:

<u>Million options</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Options outstanding at 1 January . . . . .	6.3	7.6	10.9
Options issued during the year . . . . .	1.1	1.0	1.2
Options exercised during the year . . . . .	(1.2)	(1.6)	(3.4)
Options forfeited during the year . . . . .	(0.4)	(0.7)	(1.1)
Additional options granted as a result of the rights issue . . . . .	<u>3.0</u>	<u>—</u>	<u>—</u>
<b>Options outstanding at 31 December . . . . .</b>	<b>8.8</b>	<b>6.3</b>	<b>7.6</b>

As a consequence of the rights issue that took place in November 2008 (as described in Note 23), the exercise price and the number of options held by employees of the company were adjusted under both plans with the intention of preserving the rights of the existing option holders. The terms and conditions of the new subscription rights are the same as those of the existing subscription rights to which they relate. For vesting purposes, they are treated as if they have been issued at the same time as the existing subscription right, and are exercisable in the same manner and under the same conditions. The company accounted for the dilutive effect of the rights issuance by applying the ratio method as set out in the NYSE Euronext “Liffe’s Harmonised Corporate Actions Policy” pursuant to which both the number of existing subscription rights and the exercise price were adjusted by a ratio of 0.6252.. The adjusted exercise price of the subscription rights equals the original exercise price multiplied by the adjustment ratio. The adjusted number of subscription rights equals the original number of subscription rights divided by the adjustment ratio. As a result, during the fourth quarter of 2008, 3.0m additional options (1.4 million and 1.6 million options under the Share-based Compensation Plan and the LTI, respectively) were granted to employees in order to compensate for the dilutive effect of the rights issue. As there was no change between the fair value of the original award immediately before the

## Notes to the consolidated financial statements (Continued)

### 27. SHARE-BASED PAYMENTS (Continued)

modification and the fair value of the modified award immediately after the modification, no additional expense was recorded as a result of the modification.

The range of exercise prices of the outstanding options is between 7.28 euro and 58.31 euro while the weighted average remaining contractual life is 6.2 years.

Of the 8.8m outstanding options 4.1m options are vested at 31 December 2008.

The weighted average exercise price of the options for both the Share-Based Compensation Plan and the LTI is as follows:

<u>Amounts in US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Options outstanding at 1 January . . . . .	46.50	35.48	31.92
Granted during the period (pre rights issue) . . . . .	76.92	79.38	51.74
Granted during the period (adjustment factor) . . . . .	32.87	—	—
Forfeited during the period . . . . .	56.63	45.00	31.12
Exercised during the period . . . . .	32.76	35.52	31.21
Outstanding at the end of the period . . . . .	34.42	46.50	35.48
Exercisable at the end of the period . . . . .	23.66	36.39	32.82

For share options exercised during 2008 the weighted average share price at the date of exercise was 31.49 euro.

### AMBEV SHARE-BASED COMPENSATION PLAN

Since 2005, AmBev has had a plan which is substantially similar to the Share-Based Compensation Plan under which bonuses granted to company employees and management are partially settled in shares. Under this plan, AmBev has issued during the second quarter of 2008 0.8m options for which the fair value amounts to approximately 35m US dollar. The fair value of the options and assumptions used in applying a binomial option pricing model for the 2008 AmBev grant are as follows:

<u>Amounts in US dollar unless otherwise indicated</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Fair value of options granted . . . . .	44.51	25.03	21.07
Share price . . . . .	71.48	61.83	48.73
Exercise price . . . . .	71.48	61.83	48.73
Expected volatility . . . . .	33%	26%	30%
Risk-free interest rate . . . . .	12.50%	10.60%	14.47%

As the AmBev options are dividend protected, the dividend yield used for the fair value calculation was 0%.

During the second half of 2007, AmBev performed a reverse stock split in the ratio of 100:1. Consequently, the 2007 and 2006 figures have been restated to consider the impact of this adjustment.

**Notes to the consolidated financial statements (Continued)**

**27. SHARE-BASED PAYMENTS (Continued)**

The total number of outstanding AmBev options developed as follows:

<u>Million options</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Options outstanding at 1 January . . . . .	2.2	2.4	3.5
Options issued during the year . . . . .	0.8	0.8	0.8
Options exercised during the year . . . . .	(0.1)	(0.6)	(1.5)
Options forfeited during the year . . . . .	(0.1)	(0.4)	(0.4)
<b>Options outstanding at 31 December . . . . .</b>	<b>2.8</b>	<b>2.2</b>	<b>2.4</b>

The range of exercise prices of the outstanding options is between 16.64 euro and 41.26 euro while the weighted average remaining contractual life is 3.7 years.

Of the 2.8m outstanding options 0.5m options are vested at 31 December 2008.

The weighted average exercise price of the options is as follows:

<u>Amounts in US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Options outstanding at 1 January . . . . .	49.21	30.54	23.84
Granted during the period . . . . .	57.42	61.45	47.43
Forfeited during the period . . . . .	33.69	32.22	23.60
Exercised during the period . . . . .	40.62	35.95	25.47
Outstanding at the end of the period . . . . .	42.07	49.21	30.54
Exercisable at the end of the period . . . . .	23.62	28.60	23.10

During the fourth quarter of 2008, a limited number of AmBev shareholders who are part of the senior management of AB InBev were given the opportunity to exchange AmBev shares against a total of 0.9m AB InBev shares (2007: 1.8m—2006: 1.5m) at a discount of 16.7% provided that they stay in service for another five years. The fair value of this transaction amounts to approximately 11m US dollar (2007: 25m US dollar—2006: 13m euro) and is expensed over the five years service period. The fair values of the AmBev and AB InBev shares were determined based on the market price.

The above described share-based payment transactions resulted in a total expense of 62m US dollar for the year 2008, 72m US dollar for the year 2007 and 61m US dollar for the year 2006.

Notes to the consolidated financial statements (Continued)

28. PROVISIONS

2008

<u>Million US dollar</u>	<u>Restructuring</u>	<u>Disputes</u>	<u>Other</u>	<u>Total</u>
<b>Balance at 1 January</b> . . . . .	<b>296</b>	<b>651</b>	<b>82</b>	<b>1 029</b>
Effect of changes in foreign exchange rates . . . . .	4	(120)	(26)	(142)
Changes through business combinations . . . . .	20	126	—	146
Provisions made . . . . .	344	216	44	604
Provisions used . . . . .	(152)	(102)	(11)	(265)
Provisions reversed . . . . .	(35)	(91)	(14)	(140)
Other movements . . . . .	(16)	(37)	75	22
<b>Balance at 31 December</b> . . . . .	<b>461</b>	<b>643</b>	<b>150</b>	<b>1 254</b>

2007

<u>Million US dollar</u>	<u>Restructuring</u>	<u>Disputes</u>	<u>Other</u>	<u>Total</u>
<b>Balance at 1 January</b> . . . . .	<b>374</b>	<b>452</b>	<b>97</b>	<b>923</b>
Effect of changes in foreign exchange rates . . . . .	31	93	7	131
Changes through business combinations . . . . .	—	126	—	126
Provisions made . . . . .	170	182	18	370
Provisions used . . . . .	(217)	(94)	(10)	(321)
Provisions reversed . . . . .	(72)	(120)	(33)	(225)
Other movements . . . . .	10	12	3	25
<b>Balance at 31 December</b> . . . . .	<b>296</b>	<b>651</b>	<b>82</b>	<b>1 029</b>

The restructuring provisions are primarily explained by the organizational alignments in the US, Western Europe, the global headquarters and Asia Pacific as explained in note 8 *Exceptional items*. Provisions for disputes mainly relate to various disputed direct and indirect taxes and to claims from former employees.



Notes to the consolidated financial statements (Continued)

28. PROVISIONS (Continued)

The provisions are expected to be settled within the following time windows:

2008

<u>Million US dollar</u>	<u>Total</u>	<u>&lt; 1 year</u>	<u>1-2 years</u>	<u>2-5 years</u>	<u>&gt; 5 years</u>
<b>Restructuring</b>					
Reorganization . . . . .	461	366	43	35	17
<b>Disputes</b>					
Excise duties . . . . .	20	—	3	17	—
Income taxes . . . . .	238	1	237	—	—
Labor . . . . .	114	15	92	6	1
Indirect taxes . . . . .	172	13	159	—	—
Commercial . . . . .	41	18	11	8	4
Other disputes . . . . .	58	19	32	7	—
	<b>643</b>	<b>66</b>	<b>534</b>	<b>38</b>	<b>5</b>
<b>Other contingencies</b>					
Guarantees given . . . . .	26	1	10	15	—
Onerous contracts . . . . .	24	7	4	7	6
Other contingencies . . . . .	100	18	4	6	72
	<b>150</b>	<b>26</b>	<b>18</b>	<b>28</b>	<b>78</b>
	<b>1 254</b>	<b>458</b>	<b>595</b>	<b>101</b>	<b>100</b>

2007

<u>Million US dollar</u>	<u>Total</u>	<u>&lt; 1 year</u>	<u>1-2 years</u>	<u>2-5 years</u>	<u>&gt; 5 years</u>
<b>Restructuring</b>					
Reorganization . . . . .	296	166	69	43	18
<b>Disputes</b>					
Excise duties . . . . .	1	—	1	—	—
Income taxes . . . . .	98	6	91	1	—
Labor . . . . .	164	29	44	91	—
Indirect taxes . . . . .	233	15	62	138	18
Commercial . . . . .	57	19	16	16	6
Other disputes . . . . .	98	18	12	9	59
	<b>651</b>	<b>87</b>	<b>226</b>	<b>255</b>	<b>83</b>
<b>Other contingencies</b>					
Demolition . . . . .	4	4	—	—	—
Guarantees given . . . . .	22	—	—	21	1
Onerous contracts . . . . .	11	1	—	1	9
Other . . . . .	45	17	4	10	14
	<b>82</b>	<b>22</b>	<b>4</b>	<b>32</b>	<b>24</b>
	<b>1 029</b>	<b>275</b>	<b>299</b>	<b>330</b>	<b>125</b>

**Notes to the consolidated financial statements (Continued)**

**28. PROVISIONS (Continued)**

Since 1 January 2005, AB InBev is subject to the greenhouse gas emission allowance trading scheme in force in the European Union. Acquired emission allowances are recognized at cost as intangible assets. To the extent that it is expected that the number of allowances needed to settle the CO<sub>2</sub> emissions exceed the number of emission allowances owned, a provision is recognized. Such a provision is measured at the estimated amount of the expenditure required to settle the obligation. At 31 December 2008, the emission allowances owned fully covered the expected CO<sub>2</sub> emissions. As such, no provision needed to be recognized.

**29. TRADE AND OTHER PAYABLES**

**NON-CURRENT TRADE AND OTHER PAYABLES**

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
Indirect taxes payable . . . . .	249	349
Trade payables . . . . .	7	1
Cash guarantees . . . . .	14	9
Deferred consideration on acquisitions . . . . .	113	24
Other payables . . . . .	16	79
	<b>399</b>	<b>462</b>

**CURRENT TRADE AND OTHER PAYABLES**

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
Trade payables and accrued expenses . . . . .	4 801	3 209
Payroll and social security payables . . . . .	643	517
Indirect taxes payable . . . . .	1 097	1 210
Interest payable . . . . .	477	130
Consigned packaging . . . . .	551	501
Cash guarantees . . . . .	25	29
Derivative financial instruments with negative fair values . . . . .	3 126	708
Dividends payable . . . . .	63	46
Deferred income . . . . .	152	15
Deferred consideration on acquisitions . . . . .	522	40
Other payables . . . . .	38	87
	<b>11 495</b>	<b>6 492</b>

The increase in derivative financial instruments with negative fair values is explained by the fair value revaluation of US dollar interest rate swaps and commodity hedges. The interest rate swaps cover the interest rate risk on the senior facilities agreement to finance the acquisition of Anheuser-Busch.

Deferred consideration on acquisitions mainly reflects the outstanding consideration payable to former Anheuser-Busch shareholders whom did not yet claim the proceeds.

**Notes to the consolidated financial statements (Continued)**

**30. RISKS ARISING FROM FINANCIAL INSTRUMENTS**

**(A) TERMS, CONDITIONS AND RISK MANAGEMENT POLICIES**

Exposure to foreign currency, interest rate, commodity prices, liquidity and credit risk arises in the normal course of AB InBev's business. The company analyses each of these risks individually as well as on an interconnected basis, and defines strategies to manage the economic impact on the company's performance in line with its financial risk management policy. The risk management committee meets on a frequent basis and is responsible for reviewing the results of the risk assessment, approving recommended risk management strategies, monitoring compliance with the financial risk management policy and reporting to the finance committee of the board of directors.

Some of the company's risk management strategies include the usage of derivatives. Derivative instruments used by the company mainly include forward exchange contracts, exchange traded foreign currency futures, interest rate swaps, cross currency interest rate swaps ("CCIRS"), forward rate agreements, exchange traded interest rate futures, aluminum swaps and forwards, exchange traded sugar futures and exchange traded wheat futures. AB InBev's policy prohibits the use of derivatives in the context of speculative trading.

The following table provides an overview of the derivative financial instruments outstanding at year-end by maturity bucket. The amounts included in this table are the notional amounts.

<u>Million US dollar Derivatives</u>	<u>2008</u>			<u>2007</u>		
	<u>&lt; 1 year</u>	<u>1-5 years</u>	<u>&gt; 5 years</u>	<u>&lt; 1 year</u>	<u>1-5 years</u>	<u>&gt; 5 years</u>
<b>Foreign currency</b>						
Forward exchange contracts . . . . .	1 943	778	—	1 303	602	—
Foreign currency futures . . . . .	(216)	21	—	564	—	—
<b>Interest rate</b>						
Interest rate swaps . . . . .	1 784	41 047	4 552	—	2 229	203
Cross currency interest rate swaps . . . . .	270	2 609	113	823	3 537	96
Forward rate agreements . . . . .	3 062	—	—	102	—	—
Interest rate futures . . . . .	(95)	(118)	(8)	440	200	59
<b>Commodities</b>						
Aluminum swaps . . . . .	348	6	—	268	—	—
Sugar futures . . . . .	51	17	—	60	—	—
Wheat futures . . . . .	24	—	—	18	—	—
<b>Credit</b>						
Credit default swaps . . . . .	—	84	—	—	88	—

Forward exchange contracts include the series of contracts used to hedge the Brazilian real borrowings in Canada (see *Interest rate risk* section below).

The significant increase in the interest rate swaps is explained by the new swap contracts used to hedge the interest rate risk on the senior facilities to acquire Anheuser-Busch.

The forward rate agreement is related to a hedge on a credit facility in the parent companies.

## Notes to the consolidated financial statements (Continued)

### 30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

#### (B) FOREIGN CURRENCY RISK

AB InBev incurs foreign currency risk on borrowings, investments, (forecasted) sales, (forecasted) purchases, royalties, dividends, licenses, management fees and interest expense/income whenever they are denominated in a currency other than the functional currency of the subsidiary. The main derivative financial instruments used to manage foreign currency risk are forward exchange contracts, exchange traded foreign currency futures and cross currency interest rate swaps.

#### FOREIGN EXCHANGE RISK ON OPERATING ACTIVITIES

As far as foreign currency risk on firm commitments and forecasted transactions is concerned, AB InBev's policy is to hedge operational transactions which are reasonably expected to occur (e.g. cost of goods sold and selling, general & administrative expenses) within a maximum of 15 months. Operational transactions that are certain (e.g. capital expenditure) are hedged without any limitation in time.

The table below provides an indication of the company's main net foreign currency positions as regards firm commitments and forecasted transactions per 31 December 2008 and for a period of 1 year for the most important currency pairs. The open positions are the result of the application of AB InBev's risk management policy. Positive amounts indicate that the company is long (net future cash inflows) in the first currency of the currency pair while negative amounts indicate that the

## Notes to the consolidated financial statements (Continued)

### 30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

company is short (net future cash outflows) in the first currency of the currency pair. The second currency of the currency pairs listed is the functional currency of the related subsidiary.

Million US dollar	2008			2007		
	Total exposure	Total Derivatives	Open Position	Total exposure	Total derivatives	Open position
Canadian dollar / US dollar . . . . .	(21)	21	—	—	—	—
Euro / Argentinean peso . . . . .	(60)	60	—	—	—	—
Euro / Brazilian real . . . . .	(3)	3	—	10	(10)	—
Euro / Canadian dollar . . . . .	(3)	10	7	(28)	28	—
Euro / Czech koruna . . . . .	14	(14)	—	16	(16)	—
Euro / Hungarian forint . . . . .	(43)	40	(3)	(28)	28	—
Euro / Pound sterling . . . . .	(28)	28	—	(41)	41	—
Euro / Romanian lei . . . . .	(131)	114	(17)	—	—	—
Euro / Russian ruble . . . . .	(295)	185	(110)	(191)	—	(191)
Euro / Serbian dinar . . . . .	(18)	—	(18)	—	—	—
Euro / Ukrainian hryvnia . . . . .	(135)	39	(96)	(62)	—	(62)
Euro / US dollar . . . . .	(278)	270	(8)	—	—	—
US dollar / Argentinean peso . . . . .	(246)	246	—	(147)	147	—
US dollar / Bolivian boliviano . . . . .	—	—	—	(29)	29	—
US dollar / Brazilian real . . . . .	404	(404)	—	156	(156)	—
US dollar / Canadian dollar . . . . .	(7)	7	—	(68)	68	—
US dollar / Chilean peso . . . . .	(11)	11	—	(13)	13	—
US dollar / Euro . . . . .	466	(466)	—	162	(162)	—
US dollar / Paraguayan guarani . . . . .	(32)	32	—	—	—	—
US dollar / Peruvian nuevo sol . . . . .	—	—	—	(10)	10	—
US dollar / Pound sterling . . . . .	(31)	31	—	(6)	6	—
US dollar / Russian ruble . . . . .	(313)	146	(167)	(141)	—	(141)
US dollar / South Korean won . . . . .	—	—	—	(4)	4	—
US dollar / Ukrainian hryvnia . . . . .	(68)	43	(25)	(6)	—	(6)
US dollar / Uruguayan peso . . . . .	(17)	17	—	(22)	22	—

The rationale behind the open currency exposures primarily reported in Russia, Ukraine and Romania is further explained in the *Currency sensitivity analysis* below.

In conformity with the IAS 39 hedge accounting rules, these hedges of firm commitments and highly probable forecasted transactions denominated in foreign currency are designated as cash flow hedges.

#### FOREIGN EXCHANGE RISK ON INTRAGROUP LOANS

A series of foreign exchange swaps were contracted in 2008 to hedge the foreign currency risk from intercompany loans transacted between group entities that have different functional currencies. Intercompany loans with Hungary, Russia and UK were hedged against euro for respectively 12 000m Hungarian forint, 3 700m Russian ruble and 17m pound sterling.

In conformity with IAS 39, except for the Russian ruble cross currency interest rate swap, these swaps were designated as cash flow hedges of intragroup monetary items.

## Notes to the consolidated financial statements (Continued)

### 30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

#### FOREIGN EXCHANGE RISK ON NET INVESTMENTS IN FOREIGN OPERATIONS

The company used euro/pound sterling cross currency interest rate swaps (notional amount of 180m pound sterling) to hedge the foreign currency risk from the net investment in the UK subsidiary Nimbuspath.

In conformity with IAS 39, these CCIRS's were designated as net investment hedges.

In January 2008, the company entered into a euro floating / Brazilian real floating cross currency interest rate swap for a notional amount of 256m Brazilian real maturing in 2012 to hedge the foreign currency risk from AB InBev's net investment in AmBev Brazil. This cross currency interest rate swap comes in addition to the cross currency interest rate swaps entered in 2007 for an amount of 1 035m Brazilian real.

In conformity with IAS 39, these derivative instruments were designated as net investment hedges.

In November 2008, the parent company borrowed 18b US dollar under the senior facility. This loan is considered to be the hedging instrument in a hedging relationship where the investment in the net equity of Anheuser-Busch is considered to be the hedged item.

In conformity with IAS 39, this loan was designated as a net investment hedge.

#### FOREIGN EXCHANGE RISK ON FOREIGN CURRENCY DENOMINATED DEBT

As far as foreign currency risk on borrowings is concerned, it is AB InBev's policy to have the debt in the subsidiaries as much as possible in the functional currency of the subsidiary. To the extent this is not the case, hedging is put in place unless the cost to hedge outweighs the benefits. A description of the foreign currency risk hedging related to the debt instruments issued in a currency other than the functional currency of the subsidiary (including the private placements, the US dollar bonds and the Brazilian real borrowing) is further detailed in the *Interest rate risk* section below.

#### CURRENCY SENSITIVITY ANALYSIS

##### *Currency translational risk*

Around 57% of AB InBev's revenue is generated by subsidiaries, referred to as foreign operations, of which the activities are conducted in a currency other than the US dollar. A currency translation risk arises when the financial data of these foreign operations are converted in AB InBev's presentation currency, the US dollar. On the basis of the volatility of these currencies against the US dollar in 2008,

Notes to the consolidated financial statements (Continued)

30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

the company estimated the reasonably possible change of the exchange rate of these currencies against the US dollar as follows(1):

	2008				2007	
	Closing rate 31 December 2008	Average rate 2008	Possible closing rate 31 December 2008	Possible average rate 2008	Possible volatility of rates in %	Possible volatility of rates in %
<b>1 US dollar equals:</b>						
Argentinean peso . . . . .	3.45	3.14	3.12 to 3.78	2.84 - 3.44	9.59%	10.92%
Bolivian boliviano . . . . .	7.07	7.18	6.32 - 7.82	6.42 - 7.94	10.63%	28.47%
Brazilian real . . . . .	2.34	1.79	1.24 - 3.43	0.95 - 2.63	46.88%	22.67%
Canadian dollar . . . . .	1.22	1.05	0.90 - 1.54	0.78 - 1.33	26.20%	14.67%
Chinese yuan . . . . .	6.82	7.05	6.55 - 7.09	6.77 - 7.33	3.97%	9.87%
Paraguayan guarani . . . . .	4 921.55	4 333.70	3 945.51 - 5 897.59	3 474.24 - 5 193.16	19.83%	14.07%
Pound sterling . . . . .	0.68	0.54	0.53 - 0.84	0.41 - 0.66	22.91%	8.33%
Romanian lei . . . . .	2.89	2.49	1.94 - 3.85	1.67 - 3.31	33.03%	12.03%
Russian ruble . . . . .	29.78	24.78	25.50 - 34.05	21.22 - 28.34	14.35%	5.57%
South Korean won . . . . .	1 320.86	1 078.27	713.50 - 1 928.21	582.46 - 1 574.09	45.98%	11.70%
Serbian dinar . . . . .	63.66	54.95	48.61 - 78.71	41.96 - 67.94	23.64%	4.05%
Ukrainian hryvnia . . . . .	7.80	5.19	3.43 - 12.17	2.28 - 8.10	56.05%	11.30%
Euro . . . . .	0.72	0.68	0.55 - 0.88	0.52 - 0.84	22.93%	10.01%
	2007				2006	
	Closing rate 31 December 2007	Average rate 2007	Possible closing rate 31 December 2007	Possible average rate 2007	Possible volatility of rates in %	Possible volatility of rates in %
<b>1 US dollar equals:</b>						
Argentinean peso . . . . .	3.15	3.12	2.81 - 3.50	2.78 - 3.46	10.92%	2.93%
Bolivian boliviano . . . . .	7.67	7.92	5.49 - 9.85	5.67 - 10.18	28.47%	—
Brazilian real . . . . .	1.77	1.95	1.37 - 2.17	1.51 - 2.39	22.67%	18.65%
Canadian dollar . . . . .	0.98	1.07	0.84 - 1.13	0.91 - 1.23	14.67%	9.8%
Chinese yuan . . . . .	7.3	7.6	6.58 - 8.03	6.85 - 8.35	9.87%	—
Paraguayan guarani . . . . .	4 852.16	5 077.7	4 169.67 - 5 534.64	4 363.49 - 5 791.91	14.07%	—
Pound sterling . . . . .	0.5	0.5	0.46 - 0.54	0.46 - 0.54	8.33%	10.44%
Romanian lei . . . . .	2.45	2.41	2.16 - 2.75	2.12 - 2.70	12.03%	—
Russian ruble . . . . .	24.41	25.58	23.05 - 25.77	24.16 - 27.01	5.57%	4.53%
South Korean won . . . . .	935.68	925.56	826.21 - 1 045.15	817.27 - 1 033.84	11.70%	8.13%
Serbian dinar . . . . .	53.83	58.6	51.65 - 56.01	56.23 - 60.97	4.05%	—
Ukrainian hryvnia . . . . .	5.04	5.04	4.47 - 5.61	4.47 - 5.60	11.30%	—
Euro . . . . .	0.68	0.73	0.61 - 0.75	0.66 - 0.80	10.01%	9.69%

If the US dollar had weakened/strengthened during 2008 by the above estimated possible changes against the above listed currencies with all other variables held constant, the 2008 profit would have been 854m US dollar (27.3%) higher/lower while the translation reserves in equity would have been 4 972m US dollar higher/lower.

**Currency transactional risk**

Most of AB InBev's non-derivative monetary financial instruments either are denominated in the functional currency of the subsidiary or are converted into the functional currency through the use of derivatives. However, the company has open positions in Central and Eastern European countries for

(1) The estimate is based on the standard deviation of daily volatilities of the foreign exchange rates during the past 250 days at 31 December 2008 and using a 95% confidence interval.

## Notes to the consolidated financial statements (Continued)

### 30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

which no hedging is performed because the illiquidity of the local foreign exchange market prevents us from hedging at a reasonable cost. The transactional foreign currency risk mainly arises from open positions in Russia, Ukraine, Serbia and Romania against the euro and the US dollar. On the basis of the average volatility of the Ukrainian hryvnia, the Russian ruble, the Serbian dinar and the Romanian lei against the euro and the US dollar during the year, the company estimated the reasonably possible change of exchange rate of these currencies as follows:

	2008			2007
	Closing rate 31 December 2008	Possible closing rate 31 December 2008	Possible volatility of rates in %	Possible volatility of rates in %
Euro/Russian ruble . . . . .	41.44	35.47 - 47.41	14.41%	5.64%
Euro/Serbian dinar . . . . .	88.60	83.00 - 94.19	6.31%	4.05%
Euro/Ukrainian hryvnia . . . . .	10.86	3.74 - 17.97	65.51%	11.30%
Euro/Romanian lei . . . . .	4.02	3.23 - 4.82	19.77%	12.03%
US dollar/Russian ruble . . . . .	29.78	25.5 - 34.05	14.35%	5.28%
US dollar/Ukrainian hryvnia . . . . .	7.80	3.43 - 12.17	56.05%	5.91%
	2007			2006
	Closing rate 31 December 2007	Possible closing rate 31 December 2007	Possible volatility of rates in %	Possible volatility of rates in %
Euro/Russian ruble . . . . .	35.93	33.91 - 37.96	5.64%	6.42%
Euro/Serbian dinar . . . . .	—	—	4.05%	—
Euro/Ukrainian hryvnia . . . . .	7.42	6.58 - 8.26	11.30%	11.46%
Euro/Romanian lei . . . . .	—	—	12.03%	—
US dollar/Russian ruble . . . . .	24.41	23.12 - 25.70	5.28%	5.48%
US dollar/Ukrainian hryvnia . . . . .	5.04	4.74 - 5.34	5.91%	20.23%

If the Ukrainian hryvnia, the Russian ruble, the Serbian dinar and the Romanian lei had weakened/strengthened during 2008 by the above estimated changes against the euro or the US dollar, with all other variables held constant, the 2008 profit would have been 211m US dollar lower/higher (as compared to a potential lower/higher impact of 21m US dollar on profit estimated in 2007 and to 16m US dollar on profit estimated in 2006).

#### (C) INTEREST RATE RISK

The company applies a dynamic interest rate hedging approach whereby the target mix between fixed and floating rate debt is reviewed periodically. The purpose of the company's policy is to achieve an optimal balance between cost of funding and volatility of financial results, while taking into account market conditions as well as the company's overall business strategy.

#### FLOATING INTEREST RATE RISK ON BORROWINGS IN EURO

The company entered into several interest rate swaps and forward rate agreements to hedge the floating interest rate risk on 1 395m euro (last year 1 135m euro) out of the sum of credit facility agreements and commercial papers of 2 695m euro outstanding at 31 December 2008 (last year 1 734m euro).



## Notes to the consolidated financial statements (Continued)

### 30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

In conformity with the IAS 39 hedge accounting rules, 1 085m euro of these hedges were designated as cash flow hedges. A remaining 310m euro hedge was not designated for hedge accounting.

#### FLOATING INTEREST RATE RISK ON BORROWINGS IN US DOLLAR

The company borrowed an amount of 44b US dollar to acquire Anheuser-Busch and entered into a series of forward starting US dollar interest rate swaps in order to provide a higher predictability of cash flows. As a result, the interest rates for up to an amount of US dollar 34.5 billion, under the US dollar 45 billion senior facility agreement, have effectively been fixed at 3.875% per annum plus applicable spreads, for the period of 2009-2011. From this 34.5b US dollar hedging, 25b US dollar hedge was designated to the senior facility, 5b US dollar is designated to a pre-hedging of the bond issuance in January 2009 and 4.5b US dollar is designated to a pre-hedging of future bonds issuance.

In conformity with the IAS 39 hedge accounting rules, these 34.5b US dollar hedges were designated as cash flow hedges.

#### FLOATING INTEREST RATE RISK ON BORROWINGS IN CANADIAN DOLLAR

The company borrowed an additional amount of 198m Canadian dollar (last year 180m Canadian dollar) out of a total credit facility agreement of 680m Canadian dollar at 31 December 2008 (last year 680m Canadian dollar).

The company entered into a series of interest rate swaps to hedge the interest rate risk of the floating rate debt in Canada; the first two issued in September 2007 for 325m Canadian dollar and a third one issued in September 2008 for 168m Canadian dollar. The maturity dates of these swaps are October 2010 for the first two swaps and September 2011 for the third swap.

In conformity with the IAS 39 hedge accounting rules, these hedges were designated as cash flow hedges.

A description of the interest rate risk hedging related to the private placements and the US dollar bonds is given below.

#### PRIVATE PLACEMENT HEDGES (FOREIGN CURRENCY RISK + INTEREST RATE RISK ON BORROWINGS IN US DOLLAR)

Private placement of 850m US dollar of which:

- 300m US dollar matures in 2009;
- 475m US dollar matures in 2010;
- 75m US dollar matures in 2013.

The company hedged the foreign currency and fixed interest rate risk of 730m US dollar of the private placement (180m US dollar of tranche 2009, full tranche 2010 and full tranche 2013) by entering into US dollar fixed / euro floating cross currency interest rate swaps for a total amount of 730m US dollar expiring in 2009, 2010 and 2013.

In conformity with the IAS 39, these hedges were designated as fair value hedges.

## Notes to the consolidated financial statements (Continued)

### 30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

In addition, two US dollar fixed / euro fixed CCIRS's (nominal amount of 120m US dollar) were entered into to convert for an amount of 120m US dollar (piece of tranche 2009) the fixed US dollar interest rate exposure into a fixed euro interest rate.

In conformity with IAS 39 these hedges are designated as cash flow hedges.

#### **AMBEV BOND HEDGES (FOREIGN CURRENCY RISK + INTEREST RATE RISK ON BORROWINGS IN US DOLLAR)**

In December 2001, AmBev issued 500m US dollar in foreign securities (bond 2011). This bond bears interest at 10.7% and is repayable semi-annually as from July 2002 with final maturity in December 2011. In September 2003 AmBev issued another 500m US dollar in foreign securities (bond 2013). This bond bears interest at 8.75% and is repayable semi-annually since March 2004 with final maturity in September 2013. In July 2007 AmBev issued a Brazilian real bond (bond 2017), which bears interest at 9.5% and is repayable semi-annually with final maturity date in July 2017.

AmBev entered into several US dollar fixed / Brazilian real floating cross currency interest rate swaps to manage and reduce the impact of changes in the US dollar exchange rate and interest rate on these bonds. In addition to this, AmBev entered into a fixed / floating interest rate swap to hedge the interest rate risk on the bond 2017. These derivative instruments, in conformity with the IAS 39 hedge accounting rules, have been designated as fair value hedges.

#### **CANADA BOND HEDGES (FOREIGN CURRENCY RISK + INTEREST RATE RISK ON BORROWINGS IN BRAZILIAN REAL)**

The company entered into a series of forward exchange contracts to hedge the Brazilian real and fixed interest rate risk from two bank loans; the first one issued in June 2006 for 717m Brazilian real issued and the second one in January 2007 for 474m Brazilian real. The unwinding of the forward exchange contracts acts like a receive Brazilian real fixed / pay Canadian dollar fixed cross currency interest rate swap. The maturity dates of these foreign exchange forwards are identical to the maturity dates of the interest flows and the maturity date of the principal, being 20 June 2011 for the first loan and 18 January 2012 for the second loan.

In conformity with IAS 39, these hedges were designated as cash flow hedges. In conformity with the company's hedge accounting policy, the impact of the interest differential fixed at inception on the exchange of principal amounts in Canadian dollar and Brazilian real is amortized over the life of the transaction.

#### **ARGENTINA BOND HEDGES (FOREIGN CURRENCY RISK + INTEREST RATE RISK ON BORROWINGS IN US DOLLAR)**

To hedge the US dollar and fixed interest rate risk from a 150m US dollar bond issued in Argentina, the company entered into two US dollar fixed / Argentinean peso cross currency interest rate swaps for the total exposure. The maturity date of the cross currency interest rate swaps is identical to the maturity date of the hedged bond, being 22 March 2012. A portion of the bond's principal amount is reimbursed annually until maturity.

In conformity with IAS 39, these hedges were designated as cash flow hedges.

Notes to the consolidated financial statements (Continued)

30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

INTEREST RATE SENSITIVITY ANALYSIS

In respect of interest-bearing financial liabilities, the table below indicates their effective interest rates at balance sheet date as well as split per currency in which the debt is denominated.

31 December 2008 Interest-bearing financial liabilities Million US dollar	Before hedging		After hedging	
	Effective interest rate	Amount	Effective interest rate	Amount
<b>Floating rate</b>				
Brazilian real . . . . .	13.17%	1 909	15.82%	3 066
Bulgarian lev . . . . .	7.67%	11	7.67%	11
Canadian dollar . . . . .	2.56%	309	2.56%	309
Chinese yuan . . . . .	5.92%	67	4.79%	68
Euro . . . . .	3.07%	4 115	3.54%	3 156
Hungarian forint . . . . .	8.07%	15	8.07%	15
Pound sterling . . . . .	4.02%	264	4.99%	422
Russian ruble . . . . .	15.98%	124	15.98%	124
South Korean won . . . . .	4.79%	43	4.79%	43
US dollar . . . . .	3.70%	43 395	5.44%	9 397
Other . . . . .	14.00%	13	14.00%	13
		<b>50 265</b>		<b>16 624</b>
<b>Fixed rate</b>				
Argentinean peso . . . . .	20.55%	50	20.55%	50
Bolivian boliviano . . . . .	7.95%	15	7.95%	15
Brazilian real . . . . .	13.40%	636	6.64%	38
Canadian dollar . . . . .	7.50%	72	5.51%	580
Chinese yuan . . . . .	4.76%	93	4.76%	93
Dominican peso . . . . .	16.18%	11	16.18%	11
Euro . . . . .	4.12%	13	3.56%	1 578
Guatemalan quetzal . . . . .	8.68%	24	8.68%	24
Paraguay guarani . . . . .	8.29%	35	8.29%	35
Peruvian nuevo sol . . . . .	7.90%	71	7.90%	71
Pound sterling . . . . .	—	—	4.87%	106
Russian ruble . . . . .	8.00%	134	8.00%	134
South Korean won . . . . .	5.22%	31	5.22%	31
Ukrainian hryvnia . . . . .	13.49%	79	13.49%	79
Uruguayan peso . . . . .	10.49%	8	10.49%	8
US dollar . . . . .	6.17%	8 456	5.10%	40 532
Venezuelan bolivar . . . . .	24.96%	82	24.96%	82
		<b>9 810</b>		<b>43 467</b>

Notes to the consolidated financial statements (Continued)

30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

31 December 2007 Interest-bearing financial liabilities Million US dollar	Before hedging		After hedging	
	Effective interest rate	Amount	Effective interest rate	Amount
<b>Floating rate</b>				
Brazilian real . . . . .	10.38%	1 793	12.65%	3 412
Canadian dollar . . . . .	5.13%	184	4.73%	640
Chinese yuan . . . . .	6.01%	43	6.01%	43
Euro . . . . .	4.66%	2 553	4.88%	1 597
Hungarian forint . . . . .	7.95%	13	7.95%	13
Pound sterling . . . . .	5.00%	194	6.26%	412
Russian ruble . . . . .	13.97%	219	7.70%	219
South Korean won . . . . .	5.59%	6	5.59%	6
Ukrainian hryvnia . . . . .	9.71%	93	9.71%	93
US dollar . . . . .	9.90%	24	—	—
Other . . . . .	5.91%	9	5.90%	9
		<b>5 131</b>		<b>6 444</b>
<b>Fixed rate</b>				
Argentinean peso . . . . .	10.79%	81	14.93%	81
Brazilian real . . . . .	13.41%	842	8.93%	236
Canadian dollar . . . . .	6.98%	141	5.62%	521
Chinese yuan . . . . .	5.46%	63	5.47%	63
Dominican peso . . . . .	9.86%	87	9.86%	87
Euro . . . . .	5.92%	264	3.48%	1 453
Guatemalan quetzal . . . . .	6.82%	29	6.82%	29
Japanese yen . . . . .	2.18%	213	—	—
Paraguay guarani . . . . .	5.14%	28	5.14%	28
Peruvian nuevo sol . . . . .	6.56%	122	6.56%	122
Pound sterling . . . . .	—	—	4.87%	146
Russian ruble . . . . .	16.00%	163	8.00%	163
South Korean won . . . . .	5.04%	75	5.04%	75
US dollar . . . . .	6.88%	2 451	6.66%	319
Venezuelan bolivar . . . . .	15.49%	66	15.41%	66
Other . . . . .	9.04%	32	9.04%	35
		<b>4 657</b>		<b>3 424</b>

At 31 December 2008, the total carrying amount of the floating and fixed rate interest-bearing financial liabilities before hedging listed above includes bank overdrafts of 765m US dollar (last year 118m US dollar) but does not include the interest rate fair value component of 15m US dollar (last year 78m US dollar) of debt instruments designated in a fair value hedge.

Notes to the consolidated financial statements (Continued)

30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

As disclosed in the above table, 16 624m US dollar or 28% of the company's interest bearing financial liabilities bear a variable interest rate. The company estimated that the reasonably possible change of the market interest rates applicable to its floating rate debt after hedging is as follows(1):

	2008			2007
	Interest rate 31 December 2008	Possible interest rate 31 December 2008	Possible volatility of rates in %	Possible volatility of rates in %
Brazilian real . . . . .	13.10%	10.74% - 15.46%	18.01%	11.57%
Canadian dollar . . . . .	1.57%	0.95% - 2.2%	39.62%	14.18%
Chinese yuan . . . . .	2.08%	1.26% - 2.90%	39.34%	10.57%
Euro . . . . .	2.89%	2.40% - 3.38%	16.90%	8.18%
Hungarian forint . . . . .	10.00%	4.40% - 15.60%	55.96%	6.89%
Pound sterling . . . . .	2.77%	1.63% - 3.91%	41.08%	13.45%
Russian ruble . . . . .	18.00%	0.00% - 78.71%	337.30%	161.46%
South Korean won . . . . .	3.30%	2.00% - 4.6%	39.30%	16.53%
Ukrainian hryvnia . . . . .	23.58%	0.00% - 57.57%	144.13%	169.60%
US dollar . . . . .	1.43%	0.56% - 2.29%	60.80%	14.02%

	2007			2006
	Interest rate 31 December 2007	Possible interest rate 31 December 2007	Possible volatility of rates in %	Possible volatility of rates in %
Brazilian real . . . . .	10.78%	9.53% - 12.03%	11.57%	12.25%
Canadian dollar . . . . .	4.56%	3.91% - 5.20%	14.18%	5.14%
Chinese yuan . . . . .	4.43%	3.97% - 4.90%	10.57%	—
Euro . . . . .	4.68%	4.30% - 5.07%	8.18%	5.00%
Hungarian forint . . . . .	7.50%	6.98% - 8.02%	6.89%	15.52%
Pound sterling . . . . .	5.99%	5.19% - 6.80%	13.45%	6.07%
Russian ruble . . . . .	6.50%	0.00% - 16.99%	161.46%	91.44%
South Korean won . . . . .	5.56%	4.64% - 6.47%	16.53%	13.62%
Ukrainian hryvnia . . . . .	11.36%	0.00% - 30.63%	169.60%	88.50%
US dollar . . . . .	4.70%	4.04% - 5.36%	14.02%	4.54%

When AB InBev applies a reasonably possible increase/decrease in the market interest rates mentioned above on the company's floating rate debt at 31 December 2008, with all other variables held constant, 2008 profit would have been 156m US dollar lower/higher. In addition, this effect will be partly compensated by 4m US dollar higher/lower interest income on the company's interest-bearing financial assets.

(1) The estimate is based on the standard deviation of daily volatilities of the benchmark interest rates during the past 250 days at 31 December 2008 and using a 95% confidence interval. For the Brazilian real floating rate debt, the estimated market interest rate is composed of the InterBank Deposit Certificate ("CDI") and the Long-Term Interest Rate ("TJLP"). With regard to other market interest rates, our analysis is based on the 3-month InterBank Offered Rates applicable for the currencies concerned (e.g. Euribor 3M, Libor 3M, Babor 3M).

## Notes to the consolidated financial statements (Continued)

### 30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

#### (D) COMMODITY RISK

The commodity markets have experienced and are expected to continue to experience price fluctuations. AB InBev therefore uses both fixed price purchasing contracts and commodity derivatives to minimize exposure to commodity price volatility. The company has significant exposures to the following commodities: aluminum, corn grits, corn syrup, corrugated, crowns, glass, hops, labels, malt, fuel oil, natural gas, rice and wheat. On 31 December 2008, the company has the following commodity derivatives outstanding: aluminum swaps for 354m US dollar notional amount (last year 268m US dollar), exchange traded sugar futures for 68m US dollar notional amount (last year 60m US dollar) and exchange traded wheat futures for 24m US dollar notional amount (last year 18m US dollar).

In conformity with the IAS 39 hedge accounting rules these hedges are designated as cash flow hedges.

#### (E) EQUITY PRICE RISK

During 2008, AB InBev has not held any material equity investments classified as available-for-sale. In addition, marketable securities classified as held for trading mainly consist of debt securities not exposed to variation in equity prices or indexes. As a result, AB InBev was not exposed to any material equity price risks.

#### (F) CREDIT RISK

Credit risk encompasses all forms of counterparty exposure, i.e. where counterparties may default on their obligations to AB InBev in relation to lending, hedging, settlement and other financial activities. The company has a credit policy in place and the exposure to counterparty credit risk is monitored.

AB InBev mitigates its exposure to counterparty credit risk through minimum counterparty credit guidelines, diversification of counterparties, working within agreed counterparty limits and through setting limits on the maturity of financial assets. The company has furthermore master netting agreements with most of the financial institutions that are counterparties to the derivative financial instruments. These agreements allow for the net settlement of assets and liabilities arising from different transactions with the same counterparty. Based on these factors, AB InBev considers the risk of counterparty default per 31 December 2008 to be limited.

AB InBev has established minimum counterparty credit ratings and enters into transactions only with financial institutions of investment grade or better. The company monitors counterparty credit exposures closely and reviews any downgrade in credit rating immediately. To mitigate pre-settlement risk, minimum counterparty credit standards become more stringent as the duration of the derivative financial instruments increases. To minimize the concentration of counterparty credit risk, the company enters into derivative transactions with a portfolio of financial institutions.

**Notes to the consolidated financial statements (Continued)**

**30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)**

**EXPOSURE TO CREDIT RISK**

The carrying amount of financial assets represents the maximum credit exposure of the Group. The carrying amount is presented net of the impairment losses recognized. The maximum exposure to credit risk at the reporting date was:

<u>Million US dollar</u>	<u>2008</u>			<u>2007</u>		
	<u>Gross</u>	<u>Impairment</u>	<u>Net carrying amount</u>	<u>Gross</u>	<u>Impairment</u>	<u>Net carrying amount</u>
Financial assets at fair value through profit or loss . . . . .	270	—	270	264	—	264
Available-for-sale financial assets . . . . .	135	(22)	113	138	(25)	113
Held-to-maturity investments . . . . .	126	—	126	127	—	127
Trade receivables . . . . .	3 077	(264)	2 813	2 825	(300)	2 525
Cash deposits for guarantees . . . . .	259	—	259	343	—	343
Loans to customers . . . . .	350	(72)	278	458	(84)	374
Other receivables . . . . .	1 215	(84)	1 131	1 153	(100)	1 053
Derivative financial assets . . . . .	989	—	989	346	—	346
Cash and cash equivalents . . . . .	<u>2 936</u>	<u>—</u>	<u>2 936</u>	<u>1 949</u>	<u>—</u>	<u>1 949</u>
	<b>9 357</b>	<b>(442)</b>	<b>8 915</b>	<b>7 603</b>	<b>(509)</b>	<b>7 094</b>

There was no significant concentration of credit risks with any single counterparty per 31 December 2008.

The increase of the derivative financial assets is mainly explained by the interest rate swaps contracted to cover for the interest rate risk on the senior facility.

**IMPAIRMENT LOSSES**

The allowance for impairment recognized during the period per classes of financial assets was as follows:

<u>Million US dollar</u>	<u>2008</u>				
	<u>Available-for-sale financial assets</u>	<u>Trade receivables</u>	<u>Loans to customers</u>	<u>Other receivables</u>	<u>Total</u>
Balance at 1 January . . . . .	(25)	(300)	(84)	(100)	(509)
Impairment losses . . . . .	(1)	(43)	(6)	(4)	(54)
Derecognition . . . . .	—	19	9	1	29
Currency translation . . . . .	4	60	9	19	92
<b>Balance at 31 December . . . . .</b>	<b>(22)</b>	<b>(264)</b>	<b>(72)</b>	<b>(84)</b>	<b>(442)</b>

Notes to the consolidated financial statements (Continued)

30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

Million US dollar	2007				
	Available-for-sale financial assets	Trade receivables	Loans to customers	Other receivables	Total
Balance at 1 January	(24)	(269)	(92)	(94)	(479)
Impairment losses	1	(25)	(12)	(5)	(41)
Derecognition	1	25	27	12	65
Currency translation	(3)	(31)	(7)	(13)	(54)
<b>Balance at 31 December</b>	<b>(25)</b>	<b>(300)</b>	<b>(84)</b>	<b>(100)</b>	<b>(509)</b>

Million US dollar	2006				
	Available-for-sale financial assets	Trade receivables	Loans to customers	Other receivables	Total
Balance at 1 January	(25)	(244)	(97)	(80)	(446)
Impairment losses	5	(28)	(1)	(6)	(30)
Derecognition	1	34	15	3	53
Currency translation	(5)	(31)	(9)	(11)	(56)
<b>Balance at 31 December</b>	<b>(24)</b>	<b>(269)</b>	<b>(92)</b>	<b>(94)</b>	<b>(479)</b>

(G) LIQUIDITY RISK

The following are the contractual maturities of non-derivative financial liabilities including interest payments and derivative financial assets and liabilities:

Million US dollar	2008					
	Carrying amount	Contractual cash flows	Less than 1 year	1-2 years	2-5 years	More than 5 years
<b>Non-derivative financial liabilities</b>						
Secured bank loans	107	(138)	(54)	(17)	(67)	—
Unsecured bank loans	50 553	(56 306)	(12 834)	(13 601)	(29 725)	(146)
Unsecured bond issues	8 432	(16 414)	(1 321)	(1 351)	(4 008)	(9 734)
Secured other loans	7	(9)	—	(1)	(7)	(1)
Unsecured other loans	174	(230)	(19)	(50)	(110)	(51)
Finance lease liabilities	53	(132)	(8)	(11)	(14)	(99)
Bank overdraft	765	(765)	(765)	—	—	—
Trade & other payables	8 768	(8 773)	(8 370)	(291)	(38)	(74)
	<b>68 859</b>	<b>(82 767)</b>	<b>(23 371)</b>	<b>(15 322)</b>	<b>(33 969)</b>	<b>(10 105)</b>
<b>Derivative financial liabilities</b>						
Interest rate derivatives	2 231	(2 042)	(153)	(806)	(1 037)	(46)
Foreign exchange derivatives	(327)	198	138	56	4	—
Interest rate and foreign exchange derivatives	(159)	(497)	57	(136)	(418)	—
Commodity derivatives	388	(193)	(178)	(15)	—	—
Other derivatives	(10)	10	7	3	—	—
	<b>2 123</b>	<b>(2 524)</b>	<b>(129)</b>	<b>(898)</b>	<b>(1 451)</b>	<b>(46)</b>
Of which: directly related to cash flow hedges	2 353	(1 994)	(202)	(761)	(1 002)	(29)



Notes to the consolidated financial statements (Continued)

30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

Million US dollar	2007					
	Carrying amount	Contractual cash flows	Less than 1 year	1-2 years	2-5 years	More than 5 years
<b>Non-derivative financial liabilities</b>						
Secured bank loans . . . . .	546	(640)	(166)	(449)	(25)	—
Unsecured bank loans . . . . .	6 064	(6 748)	(1 845)	(882)	(2 837)	(1 184)
Unsecured bond issues . . . . .	2 875	(4 052)	(520)	(1 219)	(1 578)	(735)
Unsecured other loans . . . . .	237	(272)	(37)	(49)	(121)	(65)
Finance lease liabilities . . . . .	22	(27)	(6)	(3)	(18)	—
Secured bank facilities . . . . .	6	(6)	(6)	—	—	—
Bank overdraft . . . . .	118	(118)	(118)	—	—	—
Trade & other payables . . . . .	6 246	(6 252)	(5 784)	(418)	(6)	(44)
	<b>16 114</b>	<b>(18 115)</b>	<b>(8 482)</b>	<b>(3 020)</b>	<b>(4 585)</b>	<b>(2 028)</b>
<b>Derivative financial liabilities</b>						
Interest rate derivatives . . . . .	(50)	20	3	3	32	(18)
Foreign exchange derivatives . . . . .	(188)	106	3	19	84	—
Interest rate and foreign exchange derivatives . . . . .	589	(985)	(389)	(94)	(231)	(271)
Commodity derivatives . . . . .	12	(12)	(12)	—	—	—
Other derivatives . . . . .	(1)	1	1	—	—	—
	<b>362</b>	<b>(870)</b>	<b>(394)</b>	<b>(72)</b>	<b>(115)</b>	<b>(289)</b>
Of which: directly related to cash flow hedges . . . . .	(209)	166	(3)	32	127	10

(H) CAPITAL MANAGEMENT

AB InBev is continuously optimizing its capital structure targeting to maximize shareholder value while keeping the desired financial flexibility to execute the strategic projects. Besides the statutory minimum equity funding requirements that apply to the company's subsidiaries in the different countries, AB InBev is not subject to any externally imposed capital requirements. When analyzing AB InBev's capital structure the company uses the same debt/equity classifications as applied in the company's IFRS reporting.

(I) FAIR VALUE

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. In conformity with IAS 39 all derivatives are recognized at fair value in the balance sheet.

The fair value of derivative financial instruments either is the quoted market price or is calculated using pricing models taking into account current market rates. These pricing models also take into account the current creditworthiness of the counterparties.

The fair value of these instruments generally reflects the estimated amount that AB InBev would receive on the settlement of favorable contracts or be required to pay to terminate unfavorable contracts at the balance sheet date, and thereby takes into account any unrealized gains or losses on open contracts.

Notes to the consolidated financial statements (Continued)

30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

The following table summarizes for each type of derivative the fair values recognized as assets or liabilities in the balance sheet:

Million US dollar	Assets		Liabilities		Net	
	2008	2007	2008	2007	2008	2007
<b>Foreign currency</b>						
Forward exchange contracts . . . . .	360	211	(51)	(22)	309	189
Foreign currency futures . . . . .	24	6	(15)	(6)	9	—
Other foreign currency derivatives . . . . .	10	—	—	—	10	—
<b>Interest rate</b>						
Interest rate swaps . . . . .	116	87	(2 345)	(36)	(2 229)	51
Cross currency interest rate swaps . . . . .	411	40	(252)	(627)	159	(587)
Interest rate futures . . . . .	—	—	—	(1)	—	(1)
<b>Commodities</b>						
Aluminum swaps . . . . .	—	1	(167)	(19)	(167)	(18)
Sugar futures . . . . .	—	—	(7)	4	(7)	4
Wheat futures . . . . .	—	—	(13)	(1)	(13)	(1)
Other commodity derivatives . . . . .	78	—	(280)	—	(202)	—
<b>Credit</b>						
Credit default swaps . . . . .	10	1	—	—	10	1
	<b>1 009</b>	<b>346</b>	<b>(3 130)</b>	<b>(708)</b>	<b>(2 121)</b>	<b>(362)</b>

The following table compares the carrying amounts of the fixed rate interest-bearing financial liabilities with their fair values at 31 December:

Interest-bearing financial liabilities Million US dollar	Carrying amount 2008	Fair value 2008	Carrying amount 2007	Fair value 2007
<b>Fixed rate</b>				
Argentinean peso . . . . .	(50)	(50)	(81)	(81)
Brazilian real . . . . .	(636)	(721)	(842)	(891)
Canadian dollar . . . . .	(72)	(72)	(141)	(149)
Chinese yuan . . . . .	(93)	(93)	(63)	(63)
Dominican peso . . . . .	(11)	(11)	(87)	(87)
Euro . . . . .	(13)	(13)	(264)	(247)
Guatemalan quetzal . . . . .	(24)	(24)	(29)	(29)
Japanese yen . . . . .	—	—	(213)	(213)
Peruvian nuevo sol . . . . .	(71)	(71)	(122)	(112)
Russian ruble . . . . .	(135)	(135)	(163)	(163)
South Korean won . . . . .	(31)	(31)	(75)	(74)
Ukrainian hryvnia . . . . .	(79)	(79)	—	—
US dollar . . . . .	(8 456)	(9 171)	(2 451)	(2 408)
Venezuelan bolivar . . . . .	(82)	(82)	(66)	(66)
Other . . . . .	(57)	(58)	(60)	(60)
	<b>(9 810)</b>	<b>(10 611)</b>	<b>(4 657)</b>	<b>(4 643)</b>

The following summarizes the methods and assumptions used in estimating the fair value of financial instruments recognized at their fair value in the balance sheet and reflected in this note.

## Notes to the consolidated financial statements (Continued)

### 30. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

#### DERIVATIVE INSTRUMENTS

The fair value of exchange traded derivatives (e.g. exchange traded foreign currency futures) is determined by reference to the official prices published by the respective exchanges (e.g. the New York Board of Trade). The fair value of over-the-counter derivatives is determined by commonly used valuation techniques. These are based on market inputs from reliable financial information providers.

#### INVESTMENT DEBT SECURITIES

The fair value of investment debt securities at fair value through profit or loss is based on their quoted price as published by exchanges or provided by reliable financial information providers.

#### NON-DERIVATIVE FINANCIAL LIABILITIES

The fair value of non-derivate financial liabilities is calculated based on commonly-used valuation techniques (i.e. net present value of future principal and interest cash flows discounted at market rate). These are based on market inputs from reliable financial information providers.

Fair values determined by reference to prices provided by reliable financial information providers are periodically checked for consistency against other pricing sources.

#### (J) SIGNIFICANCE OF FINANCIAL INSTRUMENTS FOR FINANCIAL PERFORMANCE

The note at hand discloses the different elements composing AB InBev's position towards financial risk and instruments. The effect of AB InBev's financial risk management on performance mainly materializes in the items of income, expense, gains or losses recognized in the income statement or in the gains and losses directly recognized in equity (see note 11 *Finance costs and income*).

### 31. OPERATING LEASES

#### LEASES AS LESSEE

Non-cancelable operating leases are payable as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Less than one year . . . . .	217	222	190
Between one and five years . . . . .	800	785	612
More than five years . . . . .	1 243	1 214	338
	<b>2 260</b>	<b>2 221</b>	<b>1 140</b>

At 31 December 2008, 233m US dollar was recognized as an expense in the income statement in respect of operating leases as lessee (2007: 181m US dollar; 2006: 178m US dollar).

The company leases a number of warehouses, factory facilities and other commercial buildings under operating leases. The leases typically run for an initial period of five to ten years, with an option to renew the lease after that date. Lease payments are increased annually to reflect market rentals. None of the leases include contingent rentals.

## Notes to the consolidated financial statements (Continued)

### 31. OPERATING LEASES (Continued)

#### SUBLEASES

AB InBev has sublet some of the leased properties. Non-cancelable operating subleases are receivable as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Less than one year . . . . .	118	121	92
Between one and five years . . . . .	369	470	302
More than five years . . . . .	<u>198</u>	<u>233</u>	<u>119</u>
	<b>685</b>	<b>824</b>	<b>513</b>

At 31 December 2008, 148m US dollar was recognized as income in the income statement in respect of subleases (2007: 105m US dollar; 2006: 113m US dollar).

#### LEASES AS LESSOR

The company leases out part of its property under operating leases. Non-cancelable operating leases are receivable as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Less than one year . . . . .	11	21	50
Between one and five years . . . . .	36	69	188
More than five years . . . . .	<u>15</u>	<u>32</u>	<u>90</u>
	<b>62</b>	<b>122</b>	<b>328</b>

At 31 December 2008, 19m US dollar was recognized as income in the income statement in respect of operating leases as lessor (2007: 64m US dollar; 2006: 49m US dollar).

### 32. COLLATERAL AND CONTRACTUAL COMMITMENTS FOR THE ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT, LOANS TO CUSTOMERS AND OTHER

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Collateral given for own liabilities . . . . .	561	642	533
Collateral and financial guarantees received for own receivables and loans to customers . . . . .	181	293	273
Contractual commitments to purchase property, plant and equipment . . . . .	196	349	303
Contractual commitments to acquire loans to customers . . . . .	230	268	246
Other commitments . . . . .	447	461	72

The collateral given for own liabilities of 561m US dollar at 31 December 2008 contains 241m US dollar cash guarantees. Such cash deposits are a customary feature associated with litigations in Brazil: in accordance with Brazilian laws and regulations a company may or must (depending on the circumstances) place a deposit with a bank designated by the court or provide other security such as collateral on property, plant and equipment. With regard to judicial cases, AB InBev has made the appropriate provisions in accordance with IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*—see also note 28 *Provisions*. In the company's balance sheet the cash guarantees are presented as part of other receivables—see note 20 *Trade and other receivables*. The remaining part of collateral

## Notes to the consolidated financial statements (Continued)

### 32. COLLATERAL AND CONTRACTUAL COMMITMENTS FOR THE ACQUISITION OF PROPERTY, PLANT AND EQUIPMENT, LOANS TO CUSTOMERS AND OTHER (Continued)

given for own liabilities (320m US dollar) contains collateral on AB InBev's property in favor of the excise tax authorities, the amount of which is determined by the level of the monthly excise taxes due, inventory levels and transportation risk, and collateral on its property, plant and equipment with regard to outstanding loans. To the extent that AB InBev would not respect its obligations under the related outstanding contracts or would lose the pending judicial cases the collateralized assets would be used to settle AB InBev's obligations.

To keep AB InBev's credit risk with regard to receivables and loans to customers as low as possible collateral and other credit enhancements were obtained for a total amount of 181m US dollar at 31 December 2008. Collateral is held on both real estate and debt securities while financial guarantees are obtained from banks and other third parties.

In a limited number of countries AB InBev has committed itself to acquire loans to customers from banks at their notional amount if the customers do not respect their reimbursement commitments towards the banks. The total outstanding amount of such loans is 230m US dollar.

Other commitments amount to 447m US dollar at 31 December 2008 and mainly cover guarantees given to pension funds, rental and other guarantees.

### 33. CONTINGENCIES

Certain subsidiaries of AmBev have received tax assessments totaling 4 804m real including accrued interest and penalties, related to corporate Brazilian taxation of income generated outside Brazil. In 2005 and 2008, AmBev was officially notified of administrative Lower Court decisions, recognizing that a substantial portion of the amount of the tax assessment mentioned above was incorrect. These decisions, of which some were appealed, reduced the amount of such tax assessments to 2 019m real (approximately 864m US dollar). AmBev disputes the validity of these tax assessments and intends to vigorously defend its case. No provision has been recorded related to these tax assessments.

Certain holders of warrants issued by AmBev in 1996 for exercise in 2003 proposed lawsuits to subscribe correspondent shares for an amount lower than AmBev considers as established upon the warrant issuance. In case AmBev loses the totality of these lawsuits, the issuance of 5 536 919 preferred shares and 1 376 344 common shares would be necessary. AmBev would receive in counterpart funds that are materially lower than the current market value. This could result in a dilution of about 1% to all AmBev shareholders. Furthermore, the holders of these warrants claim to receive the dividends relative to these shares since 2003 (approximately 95m real excluding legal fees). AmBev disputes these claims and intends to vigorously defend its case.

AmBev, together with other Brazilian brewers, is party to a lawsuit whereby the Federal Public Prosecutor's office: (i) claims collective damages of approximately 2.8b real (out of which 2.1b real allocated to AmBev); and (ii) requests that the defendants are ordered to allocate to treatment of the harms caused by alcohol the same amounts invested in advertisement in the future. Plaintiff argues that advertising campaigns of defendants increase total consumption of alcohol and, as a result, public health and social security costs, traffic accidents, criminality and underage consumption. AmBev believes that the claim is without merit, will vigorously defend this litigation and has classified the chances of loss as being remote, in accordance with IFRS.

## Notes to the consolidated financial statements (Continued)

### 33. CONTINGENCIES (Continued)

Shortly after the above lawsuit was filed, a consumer-protection association applied to be admitted as a joint-plaintiff. The association has made further requests in addition to the ones made by Public Prosecutor. They include: (i) claim for “collective moral damages” in an amount to be ascertained by the court; however, it suggests that it should be equal to the initial request of 2.8b real (therefore, it doubles the initial amount involved); (ii) destination of the amounts to specific public accounts; (iii) obligation to defendants to give full publicity of the future court decision; (iv) as a subsidiary claim, direct indemnification to public entities in charge of public health system and social security; (v) interest and monetary adjustment on amounts due; (vi) defendants to pay court and attorney fees; (vii) burden of proof to lie on defendants; and (viii) exemption of court fees to the association. The court has admitted the association as joint—plaintiff and has agreed to hear the new claims. Process has not been served so far. AmBev intends to vigorously defend this litigation.

On 16 October 2008, Grupo Modelo S.A.B. de C.V., Diblo S.A. de C.V. and the Grupo Modelo Series A shareholders filed an arbitration against Anheuser-Busch, Anheuser-Busch International, Inc., and Anheuser-Busch International Holdings, Inc. pursuant to the dispute resolution procedure set forth in the 1993 investment agreement among Grupo Modelo, Diblo and certain shareholders thereof, and Anheuser-Busch, Anheuser-Busch International, Inc. and ABIH. The notice of arbitration claims the transaction between Anheuser-Busch and InBev violates provisions of the investment agreement. The post-closing relief sought by Grupo Modelo includes permanently barring Anheuser-Busch and its successors from exercising corporate governance rights under the investment agreement and from exercising any right of first refusal to purchase the stock of Grupo Modelo held by the Series A Shareholders. Grupo Modelo and Diblo allege that the transaction constituted a prohibited transfer of the Series B shares in Grupo Modelo and Diblo held by ABIH. The Series A Shareholders allege that the merger transaction constituted a transfer of the Series B shares of Grupo Modelo and Diblo in violation of their right of first refusal to purchase. The respondents believe that there is no change of control clause in the investment agreement and that since no direct transfer of the shares of Grupo Modelo and Diblo held by ABIH occurred, the claims of the claimants are without merit. However, the relief sought by Grupo Modelo, Diblo and its Series A Shareholders in the arbitral proceeding or any other equitable or other relief they may seek could have a material adverse effect on Anheuser-Busch or AB InBev, including by limiting the ability to exercise corporate governance rights under the investment agreement with Grupo Modelo after the closing of the merger.

As a result of the US antitrust review of the transaction AB InBev’s subsidiary InBev USA, LLC will cease to act as the exclusive importer of Labatt branded beer (which includes primarily Labatt Blue and Labatt Blue Light) in the US for Labatt Brewing Company Limited, a wholly owned subsidiary of AmBev. AB InBev has agreed to indemnify AmBev and its subsidiary Labatt Brewing Company Limited against certain losses, claims and damages that would result from the divestiture of the assets required to be disposed of based on a fair market valuation of such assets. The impact on earnings of the foregoing actions is not expected to be material to AB InBev.

On September 10, 2008, an action brought under Section 16 of the Clayton Antitrust Act styled Ginsburg et al. v. InBev NV/SA et al., C.A. No. 08-1375, was filed against Anheuser-Busch in the United States District Court for the Eastern District of Missouri. The plaintiffs in the Ginsburg action allege that the proposed merger between Anheuser-Busch and InBev will have certain anticompetitive effects and consequences on the beer industry and will create a monopoly in the production and sale of beer in the United States. The plaintiffs generally seek declaratory relief that the proposed merger violates Section 7 of the Clayton Antitrust Act, injunctive relief to prevent consummation of the merger

## Notes to the consolidated financial statements (Continued)

### 33. CONTINGENCIES (Continued)

and fees and expenses. Plaintiffs' request for injunctive relief was denied, and they filed an appeal with the 8th Circuit Court of Appeals. AB InBev will continue to vigorously defend against these claims.

### 34. RELATED PARTIES

#### TRANSACTIONS WITH DIRECTORS AND EXECUTIVE BOARD MANAGEMENT MEMBERS (KEY MANAGEMENT PERSONNEL)

In addition to short-term employee benefits (primarily salaries) AB InBev's executive board management members are entitled to post-employment benefits. More particular, members of the executive board management participate in the pension plan of their respective country—see also note 26 *Employee Benefits*. Finally, key management personnel are eligible for the company's share option and/or share swap program (refer note 27 *Share-based Payments*). Total directors and executive board management compensation included in the income statement can be detailed as follows:

Million US dollar	2008		2007		2006	
	Directors	Executive board management	Directors	Executive board management	Directors	Executive board management
Short-term employee benefits . . . .	12	22	1	44	3	40
Post-employment benefits . . . . .	—	3	—	1	—	1
Termination benefits . . . . .	—	—	—	8	—	10
Share-based payments . . . . .	2	15	1	23	1	15
	<b>14</b>	<b>40</b>	<b>2</b>	<b>76</b>	<b>4</b>	<b>66</b>

Directors' compensation consists mainly of directors' fees (tantièmes). Key management personnel was not engaged in any transactions with AB InBev and did not have any significant outstanding balances with the company, with the exception of a consultancy agreement entered into between AB InBev and Mr. Busch IV in connection with the merger and which will continue until 31 December 2013. Under the terms of the consultancy agreement Mr. Busch IV received a lump sum cash payment of 10.3m US dollar. During the consultancy period Mr. Busch IV will be paid a fee of approximately 120 000 US dollar per month and Mr. Busch IV will be provided with an appropriate office in St Louis, Missouri, administrative support and certain employee benefits that are materially similar to those provided to full-time salaried employees of Anheuser-Busch.

#### JOINTLY CONTROLLED ENTITIES

AB InBev reports its interest in jointly controlled entities using the line-by-line reporting format for proportionate consolidation. Significant interests in joint ventures include two distribution entities in

## Notes to the consolidated financial statements (Continued)

### 34. RELATED PARTIES (Continued)

Canada and three entities in Brazil. None of these joint ventures are material to the company. Aggregate amounts of AB InBev's interest are as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>
Non-current assets . . . . .	68	88
Current assets . . . . .	31	29
Non-current liabilities . . . . .	85	103
Current liabilities . . . . .	28	29
Result from operations . . . . .	12	5
Profit attributable to equity holders . . . . .	3	—

### TRANSACTIONS WITH ASSOCIATES

AB InBev's transactions with associates were as follows:

<u>Million US dollar</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Revenue . . . . .	12	12	13
Non-current assets . . . . .	31	—	—
Current assets . . . . .	14	52	7
Current liabilities . . . . .	14	12	8

Revenue from associates primarily consists of sales to distributors in which AB InBev has a non-controlling interest.

### 35. EVENTS AFTER THE BALANCE SHEET DATE

On 9 January 2009, AB InBev announced that it completed the pricing of 5b US dollar notes, consisting of 1.25b US dollar notes due 2014, 2.5b US dollar notes due 2019 and 1.25b US dollar notes due 2039. The notes bear interest at an annual rate of 7.20% for the 5 year notes, 7.75% for the 10 year notes and 8.20% for the 30 year notes, respectively. The notes were issued by AB InBev Worldwide Inc., a wholly owned subsidiary of AB InBev, and are unconditionally and irrevocably guaranteed by its parent company, AB InBev NV/SA, which is currently rated Baa2 (Moody's) and BBB+ (Standard and Poor's). Certain subsidiaries of AB InBev NV/SA also provide guarantees in respect of the notes. The notes were being offered and sold to institutional investors in the US pursuant to Rule 144A and outside the US pursuant to Regulation S under the US Securities Act 1933, as amended. The net proceeds from the sale of the notes were used to repay a portion of the outstanding indebtedness incurred for the purpose of financing the acquisition of Anheuser-Busch Companies Inc.

On 22 January 2009, AB InBev announced that it completed the pricing of 0.75b euro notes due 2013 (the "2013 Notes"), 0.6b euro notes due 2017 (the "2017 Notes") and 0.55b pound sterling notes due 2024 (the "2024 Notes"). The notes bear interest at an annual rate of 7.375% for the 2013 notes, 8.625% for the 2017 notes and 9.75% for the 2024 notes. The notes are issued by AB InBev NV/SA, which is currently rated Baa2 (Moody's) and BBB+ (Standard and Poor's), under its Euro Medium Term Note program. Certain subsidiaries of AB InBev NV/SA provide guarantees in respect of the notes. The notes were offered and sold to non-US persons outside the US pursuant to Regulation S under the US Securities Act 1933, as amended. The net proceeds from the sale of the notes were used



## Notes to the consolidated financial statements (Continued)

### 35. EVENTS AFTER THE BALANCE SHEET DATE (Continued)

to repay short term debt and a portion of the outstanding indebtedness incurred for the purpose of financing the acquisition of Anheuser-Busch Companies Inc.

On 23 January 2009, AB InBev announced that it entered into an agreement with Asahi Breweries, Ltd., whereby Asahi acquired 19.9% of Tsingtao Brewery Co., Ltd. from AB InBev for 667m US dollar. The divestiture of this stake in Tsingtao is part of AB InBev's ongoing deleveraging program and allows the company to unlock shareholder value, generating proceeds that were used to repay debt incurred as a result of the acquisition of Anheuser-Busch. Under the agreement, AB InBev sells 261 577 836 H-shares of Tsingtao to Asahi at a price of 19.78 HK dollar per share as of 22 January 2009 implying an EBITDA 08 estimate multiple of 14.2x. This price represents a premium of 38% against the closing price of H-shares as of 22 January 2009. As a result of the transaction, Asahi became Tsingtao's second largest shareholder. Tsingtao Brewery Group remains the largest shareholder in Tsingtao, holding a 31% stake as of 23 January 2009. AB InBev retains a minority share in Tsingtao of approximately 7%. This transaction was completed on 30 April 2009. On 5 June 2009, AB InBev announced that it completed the sale of its remaining minority stake in Tsingtao Brewery Co., LTD to Mr. Chen Fashu. Mr. Chen acquired AB InBev's remaining 7% stake in Tsingtao Brewery Co., Ltd. for 235 million US dollar. Mr. Chen is a Chinese national and a private investor. Under the agreement, AB InBev sold 91,641,342 H-shares of Tsingtao to Mr. Chen at a price of HKD 19.83 per share

On 19 February, AB InBev announced that it closed its retail public offering in Belgium, The Netherlands and Luxembourg early. It successfully placed an aggregate nominal amount of 750m euro of notes due 2014 (the "Notes"). The Notes, which were settled on 27 February 2009 and mature on 27 February 2014, bear interest at an annual rate of 6.57%. The Notes were issued by AB InBev SA/ NV, which is currently rated Baa2 (Moody's) and BBB+ (Standard and Poor's), under its Euro Medium Term Note Program. Certain subsidiaries of AB InBev SA/NV provided guarantees in respect of the Notes. The net proceeds from the sale of the Notes were used to repay short term debt and a portion of the outstanding indebtedness incurred for the purpose of financing the acquisition of Anheuser-Busch Companies Inc. The Notes were listed on Euronext Amsterdam by NYSE Euronext, the regulated market of Euronext Amsterdam N.V., the regulated market of Euronext Brussels, and on the London Stock Exchange's Regulated Market.

On 23 February 2009, AB InBev entered into an agreement with an affiliate of KPS Capital Partners, LP to sell InBev USA LLC (also doing business under the name Labatt USA), headquartered in Buffalo, New York, which has been the exclusive importer in the United States of Labatt branded beer brewed by Labatt Brewing Company Limited, an indirect subsidiary of AB InBev headquartered in Canada. KPS Capital Partners is a private equity firm with over 1.8b US dollar of committed capital. The terms of the transaction were not disclosed. In addition to the acquisition of Labatt USA, the transaction included the grant by Labatt Brewing Corporation Limited of an exclusive license to brew Labatt branded beer in the US or Canada solely for sale for consumption in the US, to distribute, market and sell Labatt branded beer for consumption in the US, and to use the relevant trademarks and intellectual property to do so. Labatt Brewing Corporation Limited is also entering into a transitional supply agreement to brew and supply Labatt branded beer to Labatt USA for up to three years after which the purchaser will be responsible for production. This transaction is being undertaken to satisfy requirements imposed by the United States Department of Justice in connection with its clearance of InBev's acquisition of Anheuser-Busch Companies, Inc. in November 2008. This transaction does not affect Labatt branded beer in Canada or anywhere else outside the US and also does not impact Kokanee, Alexander Keith's, Brahma or any other brands except for Labatt branded beer. On 13 March 2009, AB InBev announced that it had completed the sale of the assets of InBev

## Notes to the consolidated financial statements (Continued)

### 35. EVENTS AFTER THE BALANCE SHEET DATE (Continued)

USA to an affiliate of KPS Capital Partners, LP. AB InBev used the proceeds from this sale to pay down a portion of the Senior Facility.

On 7 May 2009 AB InBev and Kohlberg Kravis Roberts & Co. L.P. (“KKR”) announced that they entered into an agreement whereby AB InBev will sell Oriental Brewery (“OB”), South Korea’s second largest brewery, to an affiliate of KKR, for 1.8 billion US dollar (equivalent to approximately 2.3 trillion KRW converted at the spot rate of 1272.6). AB InBev will continue its relationship with OB through the exchange of best practices, granting KKR exclusive licenses to distribute certain brands in South Korea including Budweiser, Bud-Ice and Hoegaarden, and by having an ongoing interest in OB through an agreed earnout. In addition, AB InBev has the right but not the obligation to reacquire OB within five years after closing of the transaction at pre-determined financial terms. The divestiture of OB is part of AB InBev’s ongoing de-leveraging program and allows the company to unlock shareholder value, generating proceeds that will be used to repay debt incurred as a result of InBev’s acquisition of Anheuser-Busch in November 2008. The transaction is subject to customary approvals under Korean law and to other customary closing conditions. The parties expect to complete the acquisition in the third quarter of 2009. The parties have entered into binding commitments for the sale of OB, and KKR has obtained committed financing for the purchase. AB InBev expects the impact on results to be immaterial and expects an exceptional capital gain of approximately 500 million USD. The capital gain may be affected, amongst other things, by the foreign exchange rate at closing.

On 13 May 2009, AB InBev Worldwide Inc. announced that it had completed the pricing of 3b US dollar aggregate principal amount of notes, consisting of 1.55b US dollar aggregate principal amount of notes due 2014, 1b US dollar aggregate principal amount of notes due 2019 and USD 450m aggregate principal amount of notes due 2039. The notes bear interest at an annual rate of 5.375% for the 5 year notes, 6.875% for the 10 year notes and 8.000% for the 30 year notes and will mature on November 15, 2014, 2019 and 2039, respectively. The notes were issued by AB InBev Worldwide Inc. and are unconditionally and irrevocably guaranteed by its parent company, AB InBev NV/SA, which is currently rated Baa2 (Moody’s) and BBB+ (Standard and Poor’s). In addition, certain subsidiaries of AB InBev NV/SA have also provided guarantees in respect of the notes. The notes have been offered and sold to institutional investors in the US pursuant to Rule 144A and outside the US pursuant to Regulation S under the US Securities Act of 1933, as amended. The net proceeds from the sale of the notes have been used to repay short term debt and to repay a portion of the outstanding indebtedness incurred for the purpose of financing the acquisition of Anheuser-Busch Companies Inc.

On 23 June 2009, AB InBev issued a series of notes in an aggregate principal amount of EUR 250 million due June 2015, which bear interest at 5.75%. On 12 June 2009, AB InBev issued a series of notes in an aggregate principal amount of GBP 750 million due June 2017, which bear interest at 6.5%. The net proceeds from the June Notes offering were used to repay a portion of the outstanding indebtedness incurred for financing the acquisition of Anheuser-Busch Companies Inc.

## Notes to the consolidated financial statements (Continued)

### 36. AB INBEV COMPANIES

Listed below are the most important AB InBev companies. A complete list of the company's investments is available at AB InBev NV, Brouwerijplein 1, B-3000 Leuven, Belgium. The total number of companies consolidated (fully, proportional and equity method) is 397.

#### LIST OF MOST IMPORTANT FULLY CONSOLIDATED COMPANIES

NAME AND REGISTERED OFFICE OF FULLY CONSOLIDATED COMPANIES	% OF ECONOMIC INTEREST AS AT 31 DECEMBER 2008
<b>ARGENTINA</b>	
CERVECERIA Y MALTERIA QUILMES SAICA y G—Charcas 5160—Buenos Aires . . . . .	61.64
<b>BELGIUM</b>	
INBEV NV—Grote Markt 1—1000—Brussel . . . . .	Consolidating company
BRASSERIE DE L'ABBAYE DE LEFFE S.A.—Place de l'Abbaye 1—5500—Dinant . . . . .	98.52
BROUWERIJ VAN HOEGAARDEN N.V.—Stoopkensstraat 46—3320—Hoegaarden . . . . .	99.98
COBREW N.V.—Brouwerijplein 1—3000—Leuven . . . . .	99.99
INBEV BELGIUM N.V.—Industrielaan 21—1070—Brussel . . . . .	99.98
<b>BOLIVIA</b>	
CERVECERIA BOLIVIANA NACIONAL S.A.—Av. Montes 400 and Chuquisaca Street—La Paz . . .	61.64
<b>BRAZIL</b>	
CIA DE BEBIDAS DAS AMERICAS—AMBEV BRASIL—Rua Dr. Renato Paes de Barros, 1017, 4º Andar (parte), cj. 44 e 42—Itaim Bibi, Sao Paulo . . . . .	61.75
<b>BULGARIA</b>	
KAMENITZA AD—Kapitan Raitcho Street 95—Plovdiv . . . . .	85.12
<b>CANADA</b>	
LABATT BREWING COMPANY LIMITED—207 Queen's Quay West, Suite 299—M5J 1A7—Toronto . . . . .	61.75
<b>CHILE</b>	
CERVECERIA CHILE S.A.—Av. Presidente Eduardo Frei Montalva 9600—Quilicura . . . . .	61.64
<b>CHINA</b>	
BUDWEISER WUHAN INTERNATIONAL BREWING COMPANY LIMITED—Qingduankou Shang Shou—Hanyang District—Wuhan City—Hubei 430051 . . . . .	97.06
HARBIN BREWING COMPANY LIMITED—20 Youfang Street—Xiangfang District—Harbin, Heilongjiang Province . . . . .	100.00
INBEV (ZHOSHAN) BREWERY CO LTD—No.1 Zizhulin Road, Dinghai District—Zhou Shan . . .	99.98
INBEV BAISHA (HUNAN) BREWERY CO LTD—No. 304 Shao Shan Zhong Lu—Changsha . . . . .	99.98
INBEV DOUBLE DEER GROUP CO LTD—234 Wu Tian Street—Wenzhou . . . . .	54.99
INBEV JINLONGQUAN (HUBEI) BREWERY CO LTD—89 Chang Ning Street—Jingmen . . . . .	59.99
INBEV JINLONGQUAN (XIAOGAN) BREWERY CO LTD—No. 198 Chengzhan Street—Xiaogan . .	59.99
INBEV KK (NINGBO) BREWERY CO LTD—2 Ling Qiao Road. No.5 Building of Nanyuan Hotel—315000—Ningbo . . . . .	99.98
INBEV SEDRIN BREWERY Co, Ltd—660 Gong Ye Road, Putian Hanjiang District—Fujian . . . . .	99.99
INBEV SHILIANG (ZHEJIANG) BREWERY CO LTD.—159, Qi Xia Dong Road—Cheng Guan, Tiantai County . . . . .	99.98
INBEV ZHEDONG (ZHEJIANG) BREWERY CO. LTD—Yizhou Town, Yinzhou District—Ningbo .	99.98
NANJING INBEV JINLING BREWERY CO. LTD—408 Long Pan Zhong Lu,—Nanjing . . . . .	99.98
<b>CROATIA</b>	
ZAGREBACKA PIVOVARA D.D.—Ilica 224—10000—Zagreb . . . . .	71.91
<b>CZECH REPUBLIC</b>	
INBEV S.R.O.—Nadrazni 84—CZ—150 54—Praha 4 . . . . .	99.56
PIVOVARY STAROPRAMEN A.S.—Nadrazni 84—CZ—150 54—Praha 4 . . . . .	99.56

**Notes to the consolidated financial statements (Continued)**

**36. AB INBEV COMPANIES (Continued)**

<u>NAME AND REGISTERED OFFICE OF FULLY CONSOLIDATED COMPANIES</u>	<u>% OF ECONOMIC INTEREST AS AT 31 DECEMBER 2008</u>
<b>DOMINICAN REPUBLIC</b>	
EMBODOM—EMBOTELLADORA DOMENICANA CXA—Av. San Martin, 279—Apartado Postal 723—Santo Domingo . . . . .	40.63
<b>ECUADOR</b>	
CERVESURSA CERVECERIA SURAMERICANA S.A.—Av. Amazonas E4-69 y Av. Patria—Quito . . . . .	61.75
<b>FRANCE</b>	
INBEV FRANCE S.A.—Avenue Pierre Brossolette 14 BP 9—59280—Armentières . . . . .	99.98
<b>GERMANY</b>	
BRAUEREI BECK GmbH & CO. KG—Am Deich 18/19—28199—Bremen . . . . .	99.98
BRAUEREI DIEBELS GmbH & CO.KG—Brauerei-Diebels-Strasse 1—47661—Issum . . . . .	99.98
BRAUERGILDE HANNOVER AG—Hildesheimer Strasse 132—30173—Hannover . . . . .	99.98
HAAKE-BECK BRAUEREI GmbH & Co. KG—Am Deich 18/19—28199—Bremen . . . . .	99.92
HASSERÖDER BRAUEREI GmbH—Auerhahnring 1—38855—Wernigerode . . . . .	99.98
INBEV GERMANY HOLDING GmbH—Am Deich 18/19—28199—Bremen . . . . .	99.98
SPATEN—FRANZISKANER—BRÄU GmbH—Marsstrasse 46 + 48—80335—München . . . . .	99.98
<b>GRAND DUCHY OF LUXEMBURG</b>	
BRASSERIE DE LUXEMBOURG MOUSEL—DIEKIRCH—1, Rue de la Brasserie—L-9214—Diekirch . . . . .	95.54
<b>GUATEMALA</b>	
INDUSTRIAS DEL ATLANTICO—43 Calle 1-10 CLzd.Aguilar Batres Zona 12, Edificio Mariposa, nivel 4—01012—Zacapa . . . . .	30.87
<b>HUNGARY</b>	
BORSODI SORGYAR ZRt.—Rackoczi UT 81—3574—Böcs . . . . .	98.62
<b>MONTENEGRO</b>	
PIVARA “TREBJESA” A.D.—Njegoseva 18—81400—Niksic . . . . .	72.69
<b>PARAGUAY</b>	
CERVECERIA PARAGUAYA S.A.—Ruta Villeta KM 30—Ypané . . . . .	61.64
<b>PERU</b>	
COMPANIA CERVECERA AMBEV PERU SAC—Av. Los Laureles Mz. A Lt. 4 del Centro Poblado Menor Santa Maria de s/n Huachipa—Lurigancho, Chosica City Lima 15 . . . . .	52.87
<b>ROMANIA</b>	
INBEV ROMANIA SA—B-dul Dimitrie Pompei 9-9A—Cladirea 20—etaj1, sector 2, cod 020335—Sector 2—Bucharest . . . . .	99.94
<b>RUSSIA</b>	
OAO SUN INBEV—28 Moscovskaya Street, Moscow region—141600—Klin . . . . .	99.77
<b>SERBIA</b>	
AD APATINSKA PIVARA APATIN—Trg Oslobođenja 5—CS-25260—Apatin . . . . .	98.99
<b>SOUTH KOREA</b>	
ORIENTAL BREWERY CO. LTD—52, Jungsam-ri, Hyeondo-myeon, Cheongwon-gun, Chungbuk—Korea . . . . .	99.98
<b>THE NETHERLANDS</b>	
INBEV NEDERLAND N.V.—Ceresstraat 1—4811 CA—Breda . . . . .	99.99
INTERBREW INTERNATIONAL B.V.—Ceresstraat 1—4811 CA—Breda . . . . .	99.99

**Notes to the consolidated financial statements (Continued)**

**36. AB INBEV COMPANIES (Continued)**

<u>NAME AND REGISTERED OFFICE OF FULLY CONSOLIDATED COMPANIES</u>	<u>% OF ECONOMIC INTEREST AS AT 31 DECEMBER 2008</u>
<b>US</b>	
ANHEUSER-BUSCH COMPANIES, INC.—One Busch Place—St. Louis, MO 63118 . . . . .	100.00
ANHEUSER-BUSCH INTERNATIONAL, INC.—One Busch Place—St. Louis, MO 63118 . . . . .	100.00
ANHEUSER-BUSCH PACKAGING GROUP, INC.—3636 S. Geyer Road—Sunset Hills, MO 63127 . .	100.00
BUSCH ENTERTAINMENT CORPORATION—9205 South Park Center Loop, Suite 400— Orlando, FL 32819 . . . . .	100.00
<b>UKRAINE</b>	
SUN INBEV UKRAINE—Bozhenko 87 - 03150—Kyiv . . . . .	99.77
<b>UNITED KINGDOM</b>	
BASS BEERS WORLDWIDE LIMITED—Porter Tun House, 500 Capability Green—LU1 3LS— Luton . . . . .	99.98
INBEV UK LTD—Porter Tun House, 500 Capability Green—LU1 3LS—Luton . . . . .	99.98
STAG BREWING COMPANY LIMITED—The Stag Brewery—Lower Richmond Road— SW14 7ET—Mortlake, London . . . . .	100.00
<b>URUGUAY</b>	
CERVECERIA Y MALTERIA PAYSSANDU S.A.—Rambla Baltasar Brum, 2933—11800—Payssandu . .	61.64
<b>VENEZUELA</b>	
C. A. CERVECERIA NACIONAL—Av. Principal Boleita Norte, Edif. Draza, Piso 2—Caracas . . . . .	31.47

**LIST OF MOST IMPORTANT ASSOCIATED COMPANIES**

<u>NAME AND REGISTERED OFFICE OF ASSOCIATES</u>	<u>% OF ECONOMIC INTEREST AS AT 31 DECEMBER 2008</u>
<b>CHINA</b>	
TSINGTAO BREWERY COMPANY LIMITED—Tsingtao Beer Tower—May Fourth Square—Hong Kong Road Central—Qingdao, Shandong—26607 . . . . .	27.00
<b>MEXICO</b>	
GRUPO MODELO S.A.B. de C.V.—Torre Acuario—Javier Barros Sierra No 555—Piso 6—Colonia Zedec Santa Fe—Delagacion Alvaro Obregon—01210 México, D.F. . . . .	50.20

## 1. Unaudited condensed consolidated interim financial statements

### 1.1. Unaudited condensed consolidated interim income statement

For the six month period ended 30 June Million US dollar, except earnings per share in US dollar	Notes	2009	2008
<b>Revenue</b> . . . . .		<b>17 698</b>	<b>10 563</b>
Cost of sales . . . . .		(8 390)	(4 465)
<b>Gross profit</b> . . . . .		<b>9 308</b>	<b>6 098</b>
Distribution expenses . . . . .		(1 276)	(1 296)
Sales and marketing expenses . . . . .		(2 271)	(1 694)
Administrative expenses . . . . .		(1 090)	(730)
Other operating income/(expenses) . . . . .		350	184
Restructuring (including impairment losses) . . . . .	7	(140)	(48)
Business and asset disposal . . . . .	7	47	(6)
<b>Profit from operations</b> . . . . .		<b>4 928</b>	<b>2 508</b>
Finance cost . . . . .	8	(2 239)	(631)
Finance income . . . . .	8	246	118
<b>Net finance cost</b> . . . . .		<b>(1 993)</b>	<b>(513)</b>
Share of result of associates . . . . .		228	3
<b>Profit before tax</b> . . . . .		<b>3 163</b>	<b>1 998</b>
Income tax expense . . . . .	9	(820)	(232)
<b>Profit</b> . . . . .		<b>2 343</b>	<b>1 766</b>
Attributable to:			
Equity holders of AB InBev . . . . .		1 787	1 207
Minority interests . . . . .		556	559
Basic earnings per share(1) . . . . .		1.13	1.26
Diluted earnings per share(1) . . . . .		1.12	1.25

(1) 2008 Basic and diluted earnings per share restated in accordance with IAS33 (refer to note 15 *Changes in equity and earnings per share*).

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

## 1.2. Unaudited condensed consolidated interim statement of comprehensive income

For the six month period ended 30 June Million US dollar	<u>2009</u>	<u>2008</u>
<b>Profit</b> .....	<b>2 343</b>	<b>1 766</b>
<b>Other comprehensive income:</b>		
Exchange differences on translation of foreign operations (gains/(losses)) .....	1 465	891
Cash flow hedges		
Recognized in equity .....	616	210
Removed from equity and included in profit or loss .....	74	(161)
Removed from equity and included in the initial cost of inventories .....	(132)	(50)
Actuarial gains/(losses) .....	<u>(2)</u>	<u>—</u>
<b>Other comprehensive income, net of tax</b> .....	<b>2 021</b>	<b>890</b>
<b>Total comprehensive income</b> .....	<b>4 364</b>	<b>2 656</b>
Attributable to:		
Equity holders of AB InBev .....	<b>3 683</b>	<b>1 960</b>
Minority interests .....	<b>681</b>	<b>696</b>

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

### 1.3. Unaudited condensed consolidated interim statement of financial position

As at Million US dollar	Notes	30 June 2009	31 December 2008
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment . . . . .	10	18 937	19 674
Goodwill . . . . .	11	50 391	49 556
Intangible assets . . . . .	12	23 694	23 673
Investments in associates . . . . .		6 472	6 868
Investment securities . . . . .		273	239
Deferred tax assets . . . . .		1 059	932
Employee benefits . . . . .		11	8
Trade and other receivables . . . . .		1 432	1 228
		<b>102 269</b>	<b>102 178</b>
<b>Current assets</b>			
Investment securities . . . . .		1	270
Inventories . . . . .		2 602	2 903
Income tax receivable . . . . .		344	580
Trade and other receivables . . . . .		4 333	4 242
Cash and cash equivalents . . . . .	13	6 339	2 936
Assets held for sale . . . . .	14	1 811	51
		<b>15 430</b>	<b>10 982</b>
<b>Total assets . . . . .</b>		<b>117 699</b>	<b>113 160</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Issued capital . . . . .	15	1 731	1 730
Share premium . . . . .		17 492	17 477
Reserves . . . . .		(1 258)	(3 247)
Retained earnings . . . . .		7 621	6 482
Equity attributable to equity holders of AB InBev . . . . .		<b>25 586</b>	<b>22 442</b>
<b>Minority interests . . . . .</b>		<b>2 413</b>	<b>1 989</b>
		<b>27 999</b>	<b>24 431</b>
<b>Non-current liabilities</b>			
Interest-bearing loans and borrowings . . . . .	16	55 663	48 025
Employee benefits . . . . .		2 841	3 009
Deferred tax liabilities . . . . .		11 908	12 076
Trade and other payables . . . . .		2 283	2 891
Provisions . . . . .		903	796
		<b>73 598</b>	<b>66 797</b>
<b>Current liabilities</b>			
Bank overdrafts . . . . .	13	150	765
Interest-bearing loans and borrowings . . . . .	16	3 880	11 301
Income tax payable . . . . .		1 119	405
Trade and other payables . . . . .		10 317	9 003
Provisions . . . . .		390	458
Liabilities held for sale . . . . .	14	246	—
		<b>16 102</b>	<b>21 932</b>
<b>Total equity and liabilities . . . . .</b>		<b>117 699</b>	<b>113 160</b>

The accompanying notes are an integral part of these condensed consolidated interim financial statements.



### 1.4. Unaudited condensed consolidated interim statement of changes in equity

Million US dollar	Attributable to equity holders of AB InBev											Minority interest	Total equity
	Issued capital	Share premium	Treasury shares	Share-based payment reserves	Translation reserves	Hedging reserves	Actuarial gains/losses	Other reserves	Retained earnings	Total			
As per 1 January 2008	559	8 802	(703)	117	4 893	89	(292)	(25)	6 617	20 057	1 892	21 949	
Profit	—	—	—	—	—	—	—	—	1 207	1 207	559	1 766	
<b>Other comprehensive income</b>													
Exchange differences on translation of foreign operations gains/(losses)	—	—	—	—	742	—	—	—	—	742	149	891	
Cash flow hedges	—	—	—	—	—	14	—	—	—	14	(15)	(1)	
Actuarial gains/losses	—	—	—	—	—	—	(3)	—	—	(3)	3	—	
<b>Total comprehensive income</b>	—	—	—	—	742	14	(3)	—	1 207	1 960	696	2 656	
Shares issued	1	35	—	—	—	—	—	—	—	36	—	36	
Dividends	—	—	—	—	—	—	—	—	(2 001)	(2 001)	(254)	(2 255)	
Share-based payments	—	—	—	(6)	—	—	—	—	—	(6)	—	(6)	
Treasury shares	—	—	(1 043)	—	—	—	—	(6)	—	(1 049)	(3)	(1 052)	
Other	—	—	—	—	—	—	—	(2)	—	(2)	9	7	
Scope changes	—	—	—	—	—	—	—	—	22	22	(273)	(251)	
As per 30 June 2008	560	8 837	(1 746)	111	5 635	103	(295)	(33)	5 845	19 017	2 067	21 084	

Million US dollar	Attributable to equity holders of AB InBev											Minority interest	Total equity
	Issued capital	Share premium	Treasury shares	Share-based payment reserves	Translation reserves	Hedging reserves	Actuarial gains/losses	Other reserves	Retained earnings	Total			
As per 1 January 2009	1 730	17 477	(997)	123	1 027	(2 242)	(712)	(446)	6 482	22 442	1 989	24 431	
Profit	—	—	—	—	—	—	—	—	1 787	1 787	556	2 343	
<b>Other comprehensive income</b>													
Exchange differences on translation of foreign operations (gains/(losses))	—	—	—	—	1 320	—	—	—	—	1 320	145	1 465	
Cash flow hedges	—	—	—	—	—	578	—	—	—	578	(20)	558	
Actuarial gains/losses	—	—	—	—	—	—	(2)	—	—	(2)	—	(2)	
<b>Total comprehensive income</b>	—	—	—	—	1 320	578	(2)	—	1 787	3 683	681	4 364	
Shares issued	1	15	—	—	—	—	—	—	—	16	—	16	
Dividends	—	—	—	—	—	—	—	—	(678)	(678)	(267)	(945)	
Share-based payments	—	—	—	78	—	—	—	—	—	78	6	84	
Treasury shares	—	—	32	—	—	—	—	(17)	—	15	(2)	13	
Other	—	—	—	—	—	—	—	—	28	28	10	38	
Scope changes	—	—	—	—	—	—	—	—	2	2	(4)	(2)	
As per 30 June 2009	1 731	17 492	(965)	201	2 347	(1 664)	(714)	(463)	7 621	25 586	2 413	27 999	

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

## 1.5. Unaudited condensed consolidated interim statement of cash flows

For the six month period ended 30 June Million US dollar	2009	2008
<b>OPERATING ACTIVITIES</b>		
Profit . . . . .	2 343	1 766
Depreciation, amortization and impairment . . . . .	1 361	842
Impairment losses on receivables and inventories . . . . .	58	29
Additions/(reversals) in provisions and employee benefits . . . . .	21	109
Net financing cost . . . . .	1 993	513
Loss/(gain) on sale of property, plant and equipment and intangible assets . . . . .	(107)	(3)
Loss/(gain) on sale of subsidiaries and associates . . . . .	(1)	—
Loss/(gain) on assets held for sale . . . . .	—	(19)
Equity-settled share-based payment expense . . . . .	97	46
Income tax expense . . . . .	820	232
Other non-cash items included in the profit . . . . .	45	2
Share of result of associates . . . . .	(228)	(3)
<b>Cash flow from operating activities before changes in working capital and use of provisions . . .</b>	<b>6 402</b>	<b>3 514</b>
Decrease/(increase) in trade and other receivables . . . . .	(126)	(137)
Decrease/(increase) in inventories . . . . .	96	(259)
Increase/(decrease) in trade and other payables . . . . .	(15)	(102)
Use of provisions . . . . .	(279)	(206)
<b>Cash generated from operations . . . . .</b>	<b>6 078</b>	<b>2 810</b>
Interest paid . . . . .	(1 004)	(574)
Interest received . . . . .	45	59
Income tax paid . . . . .	(52)	(466)
<b>CASH FLOW FROM OPERATING ACTIVITIES . . . . .</b>	<b>5 067</b>	<b>1 829</b>
<b>INVESTING ACTIVITIES</b>		
Proceeds from sale of property, plant and equipment and of intangible assets . . . . .	166	41
Proceeds from sale of associates . . . . .	901	10
Sale of subsidiaries, net of cash disposed of . . . . .	(4)	6
Acquisition of subsidiaries, net of cash acquired . . . . .	(529)	(76)
Purchase of minority interests . . . . .	—	(858)
Acquisition of property, plant and equipment and of intangible assets . . . . .	(674)	(1 115)
Net proceeds/(acquisition) of other assets . . . . .	291	(30)
Net repayments/(payments) of loans granted . . . . .	6	3
<b>CASH FLOW FROM INVESTING ACTIVITIES . . . . .</b>	<b>157</b>	<b>(2 019)</b>
<b>FINANCING ACTIVITIES</b>		
Proceeds from the issue of share capital . . . . .	33	36
Purchase of treasury shares . . . . .	—	(1 080)
Proceeds from borrowings . . . . .	10 598	8 083
Payments on borrowings . . . . .	(11 540)	(4 902)
Cash net financing costs other than interests . . . . .	132	(251)
Payment of finance lease liabilities . . . . .	(2)	(4)
Dividends paid . . . . .	(673)	(2 212)
<b>CASH FLOW FROM FINANCING ACTIVITIES . . . . .</b>	<b>(1 452)</b>	<b>(330)</b>
<b>Net increase/(decrease) in cash and cash equivalents . . . . .</b>	<b>3 772</b>	<b>(520)</b>
Cash and cash equivalents less bank overdrafts at beginning of period . . . . .	2 171	1 831
Effect of exchange rate fluctuations . . . . .	246	(150)
<b>Cash and cash equivalents less bank overdrafts at end of period . . . . .</b>	<b>6 189</b>	<b>1 161</b>

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

## 1.6. Notes to the unaudited condensed consolidated interim financial statements

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## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 1. CORPORATE INFORMATION

Anheuser-Busch InBev is a publicly traded company (Euronext: ABI) based in Leuven, Belgium and has established an American depositary receipt facility in respect of its ordinary shares (OTC: AHBIY). It is the leading global brewer and one of the world's top five consumer products companies. A true consumer-centric, sales driven company, Anheuser-Busch InBev manages a portfolio of nearly 300 brands that includes global flagship brands Budweiser, Stella Artois and Beck's, fast growing multi-country brands like Leffe and Hoegaarden, and strong "local jewels" such as Bud Light, Skol, Brahma, Quilmes, Michelob, Harbin, Sedrin, Klinskoye, Sibirsкая Korona, Chernigivske, and Jupiler, among others. In addition, the company owns a 50 percent equity interest in the operating subsidiary of Grupo Modelo, Mexico's leading brewer and owner of the global Corona brand. Anheuser-Busch InBev's dedication to heritage and quality is rooted in brewing traditions that originate from the Den Horen brewery in Leuven, Belgium, dating back to 1366 and the pioneering spirit of the Anheuser & Co brewery, established in 1860 in St. Louis, USA. Geographically diversified with a balanced exposure to developed and developing markets, Anheuser-Busch InBev leverages the collective strengths of its 120,000 employees based in operations in over 30 countries across the world. The company strives to be the Best Beer Company in a Better World. On a combined basis for 2008, the company would have generated revenues of 39 billion US dollar.

On 18 November 2008, InBev announced the completion of its acquisition of Anheuser-Busch Companies, Inc. ("Anheuser-Busch"), following approval from shareholders of both companies. Anheuser-Busch's results are included in Anheuser-Busch InBev's result as from this date. InBev changed its name to Anheuser-Busch InBev to reflect the heritage and traditions of Anheuser-Busch. Anheuser-Busch became a wholly owned subsidiary of Anheuser-Busch InBev and retained its headquarters in St. Louis, MO. St. Louis also became the North American headquarters for the combined operations in North America.

The unaudited condensed consolidated interim financial statements of the company for the period ended 30 June 2009 comprise the company and its subsidiaries (together referred to as "AB InBev" or the "company") and the company's interest in associates and jointly controlled entities. The unaudited condensed consolidated interim financial statements as of 30 June 2009 and for the six months ended 30 June 2009 and 30 June 2008 are unaudited, however in the opinion of the company, the interim data include all adjustments, consisting of only normally recurring adjustments, necessary for a fair statement of the results for the interim period.

The unaudited condensed consolidated interim financial statements were authorized for issue by the board of directors on 12 August 2009.

### 2. STATEMENT OF COMPLIANCE

The unaudited condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standard (IFRS) IAS 34 *Interim Financial Reporting* as issued by the International Accounting Standard Board (IASB). They do not include all of the information required for full annual financial statements, and should be read in conjunction with the consolidated financial statements of the company as at and for the year ended 31 December 2008. AB InBev has not applied IFRS requirements that were not yet effective in 2009.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied are consistent with those applied in the annual consolidated financial statements ended 31 December 2008, except as described below.

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (A) FUNCTIONAL AND PRESENTATION CURRENCY

Effective 1 January 2009, the company changed the presentation currency of the consolidated financial statements from the euro to the US dollar, reflecting the post-Anheuser-Busch acquisition profile of the company's revenue and cash flows, which are now primarily generated in US dollar and US dollar-linked currencies. AB InBev believes that this change provides greater alignment of the presentation currency with AB InBev's most significant operating currency and underlying financial performance. For comparability purposes, the company has restated the historical financial statements as of and for the year ended 31 December 2008 and as of and for the six months ended 30 June 2008, from the euro to the US dollar. Unless otherwise specified, all financial information included in these financial statements have been stated in US dollar and has been rounded to the nearest million.

#### (B) SUMMARY OF CHANGES IN ACCOUNTING POLICIES

The following new standards and amendments to standards are mandatory for the first time for the financial year beginning 1 January 2009.

##### **IAS 1 (revised) *Presentation of financial statements***

The revised standard prohibits the presentation of items of income and expenses (that is 'non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity. All 'non-owner changes in equity' are required to be shown in a performance statement.

Entities can choose whether to present one performance statement (the statement of comprehensive income) or two statements (the income statement and statement of comprehensive income).

AB InBev has elected to present two statements: an income statement and a statement of comprehensive income. The interim financial statements have been prepared under the revised disclosure requirements.

##### **IFRS 8 *Operating Segments***

Effective from 1 January 2009 onwards, this standard replaces IAS 14 *Segment Reporting*. It requires AB InBev's external segment reporting to be based on its internal reporting to its "chief operating decision maker", which makes decisions on the allocation of resources and assesses the performance of the reportable segments. The application of this new standard did not have an effect on how AB InBev presents its segments.

For more details on the basis on which the segment information is prepared and reconciled to the amounts presented in the income statement and balance sheet, refer to Note 5 *Segment reporting* in the financial statements of this report.

##### **IAS 23 *Borrowing Costs—amended***

In March 2007, the IASB issued amendments to IAS 23, *Borrowing Costs*. The main change from the previous version is the removal of the option of immediately recognizing as an expense borrowing costs that relate to assets that take a substantial period of time to get ready for use or sale. The cost of an asset will in future include all costs incurred in getting it ready for use or sale. The company

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

prospectively adopted the amendment as of 1 January 2009 with no material effect on its financial result or financial position.

#### **IFRS 2 *Share-based Payment—amended***

In January 2008, the IASB issued an amendment to IFRS 2, *Share-based Payment*. The amendment clarifies that vesting conditions are service conditions and performance conditions only. Other features of a share-based payment are not vesting conditions. It also specifies that all cancellations, whether by the entity or by other parties, should receive the same accounting treatment. The company adopted the amendment as of 1 January 2009 with no material effect on its financial result or financial position.

#### **IFRIC 13 *Customer Loyalty Programs***

In June 2007, the IFRIC issued IFRIC 13, *Customer Loyalty Programs*. IFRIC 13 addresses how companies, that grant their customers loyalty award credits (often called “points”) when buying goods or services, should account for their obligation to provide free or discounted goods or services if and when the customers redeem the points. Customers are implicitly paying for the points they receive when they buy other goods or services. Some revenue should be allocated to the points. Therefore, IFRIC 13 requires companies to estimate the value of the points to the customer and defer this amount of revenue as a liability until they have fulfilled their obligations to supply awards. AB InBev adopted the interpretation as of 1 January 2009 with no material effect on its financial result or financial position.

#### **IFRIC 16 *Hedges of a Net Investment in a Foreign Operation***

In July 2008, the IFRIC issued IFRIC 16 *Hedges of a Net Investment in a Foreign Operation*. IFRIC 16 provides guidance on:

- identifying the foreign currency risks that qualify as a hedged risk in the hedge of a net investment in a foreign operation;
- where, within a group, hedging instruments that are hedges of a net investment in a foreign operation can be held to qualify for hedge accounting; and
- how an entity should determine the amounts to be reclassified from equity to profit or loss for both the hedging instrument and the hedged item.

IFRIC 16 concludes that the presentation currency does not create an exposure to which an entity may apply hedge accounting. Consequently, a parent entity may designate as a hedged risk only the foreign exchange differences arising from a difference between its own functional currency and that of its foreign operation. In addition, the hedging instrument(s) may be held by any entity or entities within the group. While IAS 39 must be applied to determine the amount that needs to be reclassified to profit or loss from the foreign currency translation reserve in respect of the hedging instrument, IAS 21 must be applied in respect of the hedged item. The interpretation is mandatory for annual periods beginning on or after October 1, 2008. It does not have a material effect on the company’s financial result or financial position.

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (C) FOREIGN CURRENCIES

##### FOREIGN CURRENCY TRANSACTIONS

Foreign currency transactions are accounted for at exchange rates prevailing at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the balance sheet date rate. Gains and losses resulting from the settlement of foreign currency transactions and from the translation of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement. Non-monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rate prevailing at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to US dollar at foreign exchange rates ruling at the dates the fair value was determined.

##### EXCHANGE RATES

The following exchange rates have been used in preparing the financial statements.

	Closing rate		
	30 June 2009	31 December 2008	30 June 2008
<b>1 US dollar equals:</b>			
Argentinean peso . . . . .	3.795208	3.449805	3.043399
Brazilian real . . . . .	1.951601	2.337001	1.591902
Canadian dollar . . . . .	1.151480	1.221383	1.011292
Chinese yuan . . . . .	6.830670	6.823021	6.854283
Euro . . . . .	0.707514	0.718546	0.634357
Mexican peso . . . . .	13.167216	13.818990	10.304527
Pound sterling . . . . .	0.602873	0.684415	0.502569
Russian ruble . . . . .	31.002761	29.776885	23.412327
South Korean won . . . . .	1 274.800000	1 320.856618	1 048.523967
Ukrainian hryvnia . . . . .	7.609805	7.800109	4.838763
		Average rate	
		30 June 2009	30 June 2008
<b>1 US dollar equals:</b>			
Argentinean peso . . . . .		3.580611	3.132669
Brazilian real . . . . .		2.249458	1.708628
Canadian dollar . . . . .		1.204165	1.001182
Chinese yuan . . . . .		6.844261	7.083420
Euro . . . . .		0.749823	0.653998
Mexican peso . . . . .		14.063224	10.638611
Pound sterling . . . . .		0.676322	0.505791
Russian ruble . . . . .		33.031850	23.981445
South Korean won . . . . .		1 353.471119	977.575486
Ukrainian hryvnia . . . . .		7.704241	5.030870

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (D) RECENTLY ISSUED IFRS

To the extent that new IFRS requirements are expected to be applicable in the future, they have been summarized hereafter. For the period ended 30 June 2009, they have not been applied in preparing these unaudited condensed consolidated financial statements.

#### **Revised IFRS 3 *Business Combinations* (2008)**

Revised IFRS 3 *Business Combinations* (2008) incorporates the following changes that are likely to be relevant to AB InBev's operations:

- The definition of a business has been broadened, which is likely to result in more acquisitions being treated as business combinations.
- Contingent consideration will be measured at fair value, with subsequent changes therein recognized in profit or loss.
- Transaction costs, other than share and debt issue costs, will be expensed as incurred.
- Any pre-existing interest in the acquiree will be measured at fair value with the gain or loss recognized in profit or loss.
- Any non-controlling (minority) interest will be measured at either fair value, or at its proportionate interest in the identifiable assets and liabilities of the acquiree, on a transaction-by-transaction basis.

Revised IFRS 3, which becomes mandatory for AB InBev's 2010 consolidated financial statements, will be applied prospectively and therefore there will be no impact on prior periods in AB InBev's 2010 consolidated financial statements.

#### **Amended IAS 27 *Consolidated and Separate Financial Statements* (2008)**

Amended IAS 27 *Consolidated and Separate Financial Statements* (2008) requires accounting for changes in ownership interests by AB InBev in a subsidiary, while maintaining control, to be recognized as an equity transaction. When AB InBev loses control of a subsidiary, any interest retained in the former subsidiary will be measured at fair value with the gain or loss recognized in profit or loss. The amendments to IAS 27, which become mandatory for AB InBev's 2010 consolidated financial statements, are not expected to have a material impact on the consolidated financial statements.

#### **IFRIC 17 *Distributions of Non-cash Assets to Owners***

IFRIC 17 *Distributions of Non-cash Assets to Owners* addresses the treatment of distributions in kind to shareholders. Outside the scope of IFRIC 17 are distributions in which the assets being distributed are ultimately controlled by the same party or parties before and after the distribution (common control transactions). A liability has to be recognized when the dividend has been appropriately authorized and is no longer at the discretion of the entity, to be measured at the fair value of the non-cash assets to be distributed. IFRIC 17, which becomes mandatory for AB InBev's 2010 consolidated financial statements, with prospective application, is not expected to have a material impact on the consolidated financial statements.



## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **IFRIC 18 *Transfers of Assets from Customers***

IFRIC 18 *Transfers of Assets from Customers* addresses the accounting by access providers for property, plant and equipment contributed to them by customers. Recognition of the assets depends on who controls it. When the asset is recognized by the access provider, it is measured at fair value upon initial recognition. The timing of the recognition of the corresponding revenue depends on the facts and circumstances. IFRIC 18, which becomes mandatory for AB InBev's 2010 consolidated financial statements, with prospective application, is not expected to have a material impact on the consolidated financial statements.

#### **Amendment to IAS 39 *Financial Instruments: Recognition and Measurement—Eligible Hedged Items***

Amendment to IAS 39 *Financial Instruments: Recognition and Measurement—Eligible Hedged Items* provides additional guidance concerning specific positions that qualify for hedging ("eligible hedged items"). The amendment to IAS 39, which becomes mandatory for AB InBev's 2010 consolidated financial statements, with retrospective application, is not expected to have a material impact the consolidated financial statements.

#### **Improvements to IFRSs (2009)**

*Improvements to IFRSs (2009)* is a collection of minor improvements to existing standards. This collection, which has various adoption dates, is not expected to have a material impact on the consolidated financial statements.

### 4. USE OF ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Although each of its significant accounting policies reflects judgments, assessments or estimates, AB InBev believes that the following accounting policies reflect the most critical judgments, estimates and assumptions that are important to its business operations and the understanding of its results: business combinations, intangible assets, goodwill, impairment, provisions, share-based payments, employee benefits and accounting for current and deferred tax.

The fair values of acquired identifiable intangibles are based on an assessment of future cash flows. Impairment analyses of goodwill and indefinite-lived intangible assets are performed annually and whenever a triggering event has occurred, in order to determine whether the carrying value exceeds the recoverable amount. These calculations are based on estimates of future cash flows.

## **1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)**

### **4. USE OF ESTIMATES AND JUDGMENTS (Continued)**

The company uses its judgment to select a variety of methods including the discounted cash flow method and option valuation models and make assumptions about the fair value of financial instruments that are mainly based on market conditions existing at each balance sheet date.

Actuarial assumptions are established to anticipate future events and are used in calculating pension and other postretirement benefit expense and liability. These factors include assumptions with respect to interest rates, expected investment returns on plan assets, rates of increase in health care costs, rates of future compensation increases, turnover rates, and life expectancy.

Judgments made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in the relevant notes hereafter.

In preparing these unaudited condensed consolidated interim financial statements, the significant judgments made by management in applying the company's accounting policies and the key sources of estimating uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 31 December 2008, except as for the recognition of a curtailment following the amendment of certain pensions and post-retirement healthcare benefits going forward as part of the Anheuser-Busch integration. The effect of these changes was estimated by actuaries and led to an increase of profit from operations and of profit by 240m US dollar and 147m US dollar, respectively, for the six months ended 30 June 2009.

### **5. SEGMENT REPORTING**

Segment information is presented by geographical segments, consistent with the information that is available and evaluated regularly by the chief operating decision maker. AB InBev operates its business through seven zones. Regional and operating company management is responsible for managing performance, underlying risks, and effectiveness of operations. Internally, AB InBev management uses performance indicators such as normalized profit from operations (normalized EBIT) and normalized EBITDA as measures of segment performance and to make decisions regarding allocation of resources. These measures are reconciled to segment profit in the tables presented.

1.6. Notes to the unaudited condensed consolidated interim financial statements (continued)

5. SEGMENT REPORTING (continued)

For the six month period ended 30 June (balance sheet comparatives at 31 December 2008) Million US dollar, except volume (million hls)	North America		Latin America North		Latin America South		Western Europe		Central and Eastern Europe		Asia Pacific		Global export and holding companies		Consolidated	
	2009	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009	2008	2009	2008
	<b>Volume</b>	<b>69</b>	<b>6</b>	<b>50</b>	<b>47</b>	<b>16</b>	<b>16</b>	<b>16</b>	<b>17</b>	<b>21</b>	<b>23</b>	<b>26</b>	<b>17</b>	<b>2</b>	<b>2</b>	<b>200</b>
<b>Revenue</b>	<b>7 871</b>	<b>1 122</b>	<b>3 111</b>	<b>3 731</b>	<b>883</b>	<b>812</b>	<b>2 049</b>	<b>2 427</b>	<b>1 222</b>	<b>1 576</b>	<b>1 074</b>	<b>685</b>	<b>1 487</b>	<b>210</b>	<b>17 698</b>	<b>10 563</b>
Cost of goods sold	(3 785)	(363)	(986)	(1 301)	(351)	(344)	(922)	(1 141)	(584)	(799)	(571)	(361)	(1 191)	(156)	(8 390)	(4 465)
Distribution expenses	(398)	(212)	(323)	(437)	(78)	(65)	(228)	(310)	(122)	(203)	(76)	(46)	(51)	(23)	(1 276)	(1 296)
Sales and marketing expenses	(793)	(144)	(414)	(415)	(77)	(91)	(379)	(508)	(226)	(328)	(256)	(162)	(126)	(45)	(2 271)	(1 694)
Administrative expenses	(297)	(59)	(232)	(223)	(34)	(28)	(182)	(186)	(88)	(79)	(77)	(46)	(180)	(109)	(1 090)	(730)
Other operating income/(expenses)	73	(3)	90	101	(2)	5	(52)	(101)	(62)	(77)	7	(2)	297	261	350	184
<b>Normalized profit from operations (normalized EBIT)</b>	<b>2 672</b>	<b>342</b>	<b>1 247</b>	<b>1 456</b>	<b>342</b>	<b>288</b>	<b>285</b>	<b>181</b>	<b>140</b>	<b>89</b>	<b>100</b>	<b>68</b>	<b>236</b>	<b>138</b>	<b>5 021</b>	<b>2 562</b>
Exceptional items (refer note 7)	45	(2)	98	(2)	(6)	(1)	(62)	(49)	(1)	—	(15)	(2)	(153)	2	(93)	(54)
<b>Profit from operations (EBIT)</b>	<b>2 717</b>	<b>340</b>	<b>1 345</b>	<b>1 454</b>	<b>335</b>	<b>287</b>	<b>223</b>	<b>132</b>	<b>139</b>	<b>89</b>	<b>86</b>	<b>66</b>	<b>83</b>	<b>140</b>	<b>4 928</b>	<b>2 508</b>
Net finance cost	(289)	(30)	(204)	(276)	(33)	(45)	(115)	(253)	(24)	(33)	(8)	(5)	(1 320)	129	(1 993)	(513)
Share of result of associates	228	—	—	—	—	2	—	—	—	—	—	—	—	1	228	3
<b>Profit before tax</b>	<b>2 656</b>	<b>310</b>	<b>1 142</b>	<b>1 178</b>	<b>302</b>	<b>245</b>	<b>108</b>	<b>(121)</b>	<b>115</b>	<b>56</b>	<b>78</b>	<b>61</b>	<b>(1 237)</b>	<b>269</b>	<b>3 163</b>	<b>1 998</b>
Income tax expense	(982)	(100)	(153)	(124)	(82)	(74)	11	14	(21)	(24)	(40)	(29)	446	104	(820)	(232)
<b>Profit</b>	<b>1 674</b>	<b>210</b>	<b>989</b>	<b>1 054</b>	<b>220</b>	<b>171</b>	<b>119</b>	<b>(107)</b>	<b>94</b>	<b>33</b>	<b>38</b>	<b>32</b>	<b>(791)</b>	<b>373</b>	<b>2 343</b>	<b>1 766</b>
Normalized EBITDA	3 137	402	1 440	1 673	412	351	469	419	291	255	205	141	429	156	6 383	3 397
Exceptional items	45	(2)	98	(2)	(6)	(1)	(62)	(49)	(1)	—	(15)	(2)	(153)	2	(93)	(54)
Depreciation, amortization, and impairment expense	(465)	(60)	(193)	(217)	(70)	(62)	(185)	(238)	(151)	(166)	(105)	(74)	(193)	(19)	(1 362)	(835)
Net finance costs	(289)	(30)	(204)	(276)	(33)	(45)	(115)	(253)	(24)	(33)	(8)	(5)	(1 320)	129	(1 993)	(513)
Share of results of associates	228	—	—	—	—	2	—	—	—	—	—	—	—	1	228	3
Income tax expense	(982)	(100)	(153)	(124)	(82)	(74)	11	14	(21)	(24)	(40)	(29)	446	104	(820)	(232)
<b>Profit</b>	<b>1 674</b>	<b>210</b>	<b>989</b>	<b>1 054</b>	<b>220</b>	<b>171</b>	<b>119</b>	<b>(107)</b>	<b>94</b>	<b>33</b>	<b>38</b>	<b>32</b>	<b>(791)</b>	<b>373</b>	<b>2 343</b>	<b>1 766</b>
EBITDA margin (normalized) in %	39.9%	35.8%	46.3%	44.8%	46.6%	43.2%	22.9%	17.3%	23.8%	16.2%	19.1%	20.6%	—	—	36.1%	32.2%
Segment assets	71 815	69 633	14 240	12 052	3 754	3 841	6 301	6 169	3 736	3 804	4 501	5 344	7 181	8 210	111 528	109 053
Intersegment elimination	—	—	—	—	—	—	—	—	—	—	—	—	—	—	(2 473)	(1 308)
Non-segmented assets	—	—	—	—	—	—	—	—	—	—	—	—	—	—	8 644	5 415
<b>Total assets</b>															<b>117 699</b>	<b>113 160</b>
Segment liabilities	6 331	6 075	2 663	2 470	942	763	2 756	2 577	937	722	1 357	1 108	2 060	1 389	17 046	15 104
Intersegment elimination	—	—	—	—	—	—	—	—	—	—	—	—	—	—	(2 473)	(1 308)
Non-segmented liabilities	—	—	—	—	—	—	—	—	—	—	—	—	—	—	103 126	99 364
<b>Total liabilities</b>															<b>117 699</b>	<b>113 160</b>

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 6. ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES

The table below summarizes the impact of the acquisitions and disposals on the financial position of AB InBev:

For the six month period ended 30 June Million US dollar	2009 Acquisitions	2009 Disposals	2008 Acquisitions	2008 Disposals
<b>Non-current assets</b>				
Property, plant and equipment . . . . .	15	—	—	—
Intangible assets . . . . .	12	—	9	—
Deferred tax assets . . . . .	—	(1)	—	—
<b>Current assets</b>				
Investment in associates . . . . .	(12)	—	—	—
Inventories . . . . .	4	(1)	—	—
Trade and other receivables . . . . .	4	—	—	—
Cash and cash equivalents . . . . .	6	(5)	—	—
Assets held for sale . . . . .	—	(42)	—	—
<b>Non-current liabilities</b>				
Interest-bearing loans and borrowings . . . . .	(2)	—	—	—
Employee benefits . . . . .	(1)	—	—	—
Trade and other payables . . . . .	—	—	—	—
Provisions . . . . .	(1)	—	—	—
Deferred tax liabilities . . . . .	(1)	—	—	—
<b>Current liabilities</b>				
Interest-bearing loans and borrowings . . . . .	—	4	—	—
Income tax payable . . . . .	(2)	—	—	—
Trade and other payables . . . . .	(12)	3	—	—
Liabilities held for sale . . . . .	—	42	—	—
<b>Net identifiable assets and liabilities</b> . . . . .	<b>10</b>	<b>—</b>	<b>9</b>	<b>—</b>
Loss/(gain) on disposal . . . . .	—	(1)	—	—
Goodwill on acquisition . . . . .	17	—	67	—
Net cash received from last years' disposal . . . . .	—	—	—	(6)
Net cash paid from last years' acquisition . . . . .	508	—	—	—
<b>Consideration paid/(received), satisfied in cash</b> . . . . .	<b>535</b>	<b>(1)</b>	<b>76</b>	<b>(6)</b>
Cash (acquired)/disposed of . . . . .	(6)	5	—	—
<b>Net cash outflow/(inflow)</b> . . . . .	<b>529</b>	<b>4</b>	<b>76</b>	<b>(6)</b>

The following main transactions took place in the first half of 2009:

- In March 2009, the company acquired Corporacion Boliviano de Bebidas for a total cash consideration of 27m US dollar. The amounts recognized at the acquisition date for each class of the company's assets and liabilities are included in the column '2009 Acquisitions' of the above table. Costs directly attributable to the acquisition were less than 1m US dollar. Goodwill recognized on this transaction amounts to 9m US dollar.
- The company also acquired local distributors. As these distributors are immediately integrated in the AB InBev operations, no separate reporting is maintained on their contributions to the AB InBev profit. Goodwill recognized on these transactions amounted to 8m US dollar.

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 6. ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES (Continued)

- Net cash paid from last year's acquisition of 508m US dollar mainly reflects the settlement of the outstanding consideration payable to former Anheuser-Busch shareholders who had not yet claimed the proceeds as at 2008 year end, as well as the settlement of transaction costs related to the Anheuser-Busch acquisition. The company is still in the process of finalizing the allocation of the purchase price to the individual assets acquired and liabilities assumed in compliance with IFRS 3. The completion of this purchase price allocation will be finalized by November 2009 and may result in further adjustment to the carrying value of Anheuser-Busch's recorded assets and liabilities and the determination of any residual amount that will be allocated to goodwill.
- The sale of our integrated distribution network in France (CafeIn) was closed in the first half of 2009. The amounts derecognized at the selling date for each class of their assets and liabilities represent the main movements in the column '2009 Disposals' of the above table.

### 7. EXCEPTIONAL ITEMS

IAS 1 *Presentation of financial statements* requires material items of income and expense to be disclosed separately. Exceptional items are items, which in management's judgment, need to be disclosed by virtue of their size or incidence in order for the user to obtain a proper understanding of the financial information. The company considers these items to be of significance in nature, and accordingly, management has excluded these from their segment measure of performance as noted in note 5 *Segment Reporting*.

The exceptional items included in the income statement are as follows:

<u>For the six month period ended 30 June</u> <u>Million US dollar</u>	<u>2009</u>	<u>2008</u>
Restructuring (including impairment losses) . . . . .	(140)	(48)
Business and asset disposal . . . . .	47	(6)

The exceptional restructuring charges for the six-months ended 30 June 2009 total 140m US dollar. The charges are primarily related to the Anheuser-Busch integration, organizational alignments and outsourcing activities in Western Europe and Asia Pacific. These changes aim to eliminate overlap or duplicated processes and activities across functions and zones. These one time expenses as a result of the series of decisions will provide us with a lower cost base besides a stronger focus on AB InBev's core activities, quicker decision-making and improvements to efficiency, service and quality.

The 2009 business and asset disposals of 47m US dollar mainly represent the sale of assets of InBev USA LLC (also doing business under the name Labatt USA) to an affiliate of KPS Capital Partners, LP.

The 2008 exceptional restructuring charges of 48m US dollar are mainly the result of organizational alignments and outsourcing of activities in Western Europe.

All the above amounts are before income taxes. The 2009 exceptional items as at 30 June increased income taxes by 6m US dollar, whereas the 2008 exceptional items as at 30 June decreased income taxes by (13)m US dollar.

1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

8. FINANCE COST AND INCOME

RECOGNIZED IN PROFIT OR LOSS

FINANCE COSTS

For the six month period ended 30 June Million US dollar	2009	2008
Interest expense . . . . .	(1 785)	(498)
Capitalization of borrowing cost . . . . .	1	—
Accretion expense . . . . .	(208)	(10)
Losses on hedging instruments that are not part of a hedge accounting relationship . . . . .	(113)	(21)
Losses from hedge ineffectiveness . . . . .	(67)	—
Taxes on financial transactions . . . . .	(11)	(18)
Net foreign exchange losses . . . . .	—	(58)
Other financial costs, including bank fees . . . . .	(56)	(26)
	<b>(2 239)</b>	<b>(631)</b>

The increase of the finance costs is mainly explained by the interest charges on the existing Anheuser-Busch debt, the interest charges on the senior facilities to fund the acquisition and the amortization of the arrangement fees paid on the senior facilities. The accretion expense is related to the amortization of the arrangement fees on the senior facility and the amortization of the purchase price allocation on the Anheuser-Busch debt at the acquisition date.

The losses on hedging instruments not part of a hedge accounting relationship are related to the fair value adjustments through profit and loss on the freestanding swaps linked with the US Private Placement and to the recognition of the interest differential in the profit and loss on foreign exchange forwards.

The losses from hedge ineffectiveness are related to commodity hedges in AmBev Brazil and Anheuser-Busch.

FINANCE INCOME

For the six month period ended 30 June Million US dollar	2009	2008
Interest income . . . . .	53	58
Gains on hedging instruments that are not part of a hedge accounting relationship . . . . .	108	47
Gains on non-derivative financial instruments at fair value through profit or loss . . . . .	—	1
Net foreign exchange gains . . . . .	73	—
Other financial income . . . . .	12	12
	<b>246</b>	<b>118</b>

The increase of the net foreign exchange gains is mainly explained by the realized and unrealized foreign exchange gains on the US dollar assets in the parent companies, following the bond issues in euro, CHF and GBP which were immediately converted to US dollar. These US dollar assets are held temporarily on third party bank accounts and used for repayments on the senior facilities.

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 9. INCOME TAXES

Income taxes recognized in the income statement can be detailed as follows:

<u>For the six month period ended 30 June</u> Million US dollar	<u>2009</u>	<u>2008</u>
Current tax expense . . . . .	(1 004)	(353)
Deferred tax (expense)/income . . . . .	184	121
<b>Total income tax expense in the income statement . . . . .</b>	<b>(820)</b>	<b>(232)</b>

The reconciliation of the aggregated weighted nominal tax rate with the effective tax rate can be summarized as follows:

<u>For the six month period ended 30 June</u> Million US dollar	<u>2009</u>	<u>2008</u>
Profit before tax . . . . .	3 163	1 998
Deduct share of result of associates . . . . .	(228)	(3)
<b>Profit before tax and before share of result of associates . . . . .</b>	<b>2 935</b>	<b>1 995</b>
<b>Adjustments on taxable basis</b>		
Non-deductible impairment of goodwill and intangible assets . . . . .	1	3
Expenses not deductible for tax purposes . . . . .	332	163
Taxable intercompany dividends . . . . .	9	—
Non-taxable financial and other income . . . . .	(186)	(64)
	<b>3 091</b>	<b>2 097</b>
<b>Aggregated weighted nominal tax rate . . . . .</b>	<b>35.4%</b>	<b>32.1%</b>
Tax at aggregated weighted nominal tax rate . . . . .	(1 094)	(673)
<b>Adjustments on tax expense</b>		
Utilization of tax losses not previously recognized . . . . .	7	135
Write-down of deferred tax assets on tax losses and current year losses for which no deferred tax asset is recognized . . . . .	(124)	(26)
Over/(under) provided in prior years . . . . .	31	1
Tax savings from tax credits . . . . .	333	328
Tax savings from special tax status . . . . .	80	73
Change in tax rate . . . . .	(1)	—
Withholding taxes . . . . .	(39)	(46)
Other tax adjustments . . . . .	(13)	(24)
	<b>(820)</b>	<b>(232)</b>
<b>Effective tax rate . . . . .</b>	<b>27.9%</b>	<b>11.6%</b>

The aggregated weighted nominal tax rate increased from 32.1% in the first half of 2008 to 35.4% in the first half of 2009 mainly due to the results of Anheuser-Busch which are taxed at a marginal tax rate of approximately 40%. Furthermore, the non deductible expenses increased from 163m US dollar in 2008 to 332m US dollar in 2009. The increase in expenses not deductible for tax purposes is mainly related to non deductible interest expenses and foreign exchange losses on intra-group borrowings.

1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

9. INCOME TAXES (Continued)

The total income tax expense amounts to 820m US dollar in the first half of 2009 or 27.9% of the profit before taxes and share of result of associates, compared to 232m US dollar in 2008, or 11.6%. This increase is primarily linked to the results of Anheuser-Busch which are taxed at a marginal rate of 40% and higher realized profits in AmBev Brazil which are taxed at a marginal tax rate of 34%. Furthermore, the company continues to benefit at the AmBev level from the impact of interest on equity payments and tax deductible goodwill from the merger between InBev Holding Brazil and AmBev in July 2005 and the acquisition of Quinsa in August 2006.

Income taxes were directly recognized in equity as follows:

For the six month period ended 30 June Million US dollar	2009			2008		
	Before tax	Tax (charge) credit	After tax	Before tax	Tax (charge) credit	After tax
Exchange differences on translation of foreign operations (gains/(losses)) . . . . .	1 465	—	1 465	891	—	891
Cash flow hedges . . . . .	701	(143)	558	(2)	1	(1)
Actuarial gains/(losses) . . . . .	(3)	1	(2)	—	—	—
<b>Other comprehensive income . . . . .</b>	<b>2 163</b>	<b>(142)</b>	<b>2 021</b>	<b>889</b>	<b>1</b>	<b>890</b>



1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

10. PROPERTY, PLANT AND EQUIPMENT

Million US dollar	As at 30 June 2009				As at 31 December 2008	
	Land and buildings	Plant and equipment	Fixtures and fittings	Under construction	Total	Total
<b>Acquisition cost</b>						
<b>Balance at end of previous year . . . .</b>	<b>9 025</b>	<b>17 122</b>	<b>3 547</b>	<b>1 201</b>	<b>30 895</b>	<b>21 830</b>
Effect of movements in foreign exchange . . . . .	226	696	160	26	1 108	(3 521)
Acquisitions . . . . .	18	156	62	361	597	2 380
Acquisitions through business combinations . . . . .	10	4	1	—	15	11 143
Disposals . . . . .	(19)	(179)	(152)	(1)	(351)	(656)
Disposals through the sale of subsidiaries . . . . .	—	—	(1)	—	(1)	(3)
Transfer to other asset categories . . .	(52)	102	(312)	(715)	(977)	(301)
Other movements . . . . .	—	3	1	10	14	23
<b>Balance at end of period . . . . .</b>	<b>9 208</b>	<b>17 904</b>	<b>3 306</b>	<b>882</b>	<b>31 300</b>	<b>30 895</b>
<b>Depreciation and impairment losses</b>						
<b>Balance at end of previous year . . . .</b>	<b>(1 852)</b>	<b>(7 254)</b>	<b>(2 115)</b>	<b>—</b>	<b>(11 221)</b>	<b>(12 071)</b>
Effect of movements in foreign exchange . . . . .	(104)	(447)	(110)	—	(661)	1 896
Disposals . . . . .	10	147	136	—	293	529
Disposals through the sale of subsidiaries . . . . .	—	—	1	—	1	—
Depreciation . . . . .	(212)	(823)	(174)	—	(1 209)	(1 677)
Impairment losses . . . . .	—	(29)	(2)	—	(31)	(76)
Transfer to other asset categories . . .	116	404	(56)	—	464	203
Other movements . . . . .	—	—	1	—	1	(25)
<b>Balance at end of period . . . . .</b>	<b>(2 042)</b>	<b>(8 002)</b>	<b>(2 319)</b>	<b>—</b>	<b>(12 363)</b>	<b>(11 221)</b>
<b>Carrying amount</b>						
<b>at 31 December 2008 . . . . .</b>	<b>7 173</b>	<b>9 868</b>	<b>1 432</b>	<b>1 201</b>	<b>19 674</b>	<b>19 674</b>
<b>at 30 June 2009 . . . . .</b>	<b>7 166</b>	<b>9 902</b>	<b>987</b>	<b>882</b>	<b>18 937</b>	<b>—</b>

The transfer to other asset categories mainly relates to the separate presentation in the statement of financial position of property, plant and equipment held for sale in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*.

1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

11. GOODWILL

Million US dollar	As at	
	30 June 2009	31 December 2008
<b>Acquisition cost</b>		
<b>Balance at end of previous year</b> . . . . .	<b>49 563</b>	<b>20 365</b>
Effect of movements in foreign exchange . . . . .	1 598	(3 823)
Acquisitions through business combinations . . . . .	17	32 320
Transfer to assets held for sale . . . . .	(780)	—
Purchases of minority interests . . . . .	—	708
Other movements . . . . .	—	(7)
<b>Balance at end of period</b> . . . . .	<b>50 398</b>	<b>49 563</b>
<b>Impairment losses</b>		
<b>Balance at end of previous year</b> . . . . .	(7)	—
Impairment losses . . . . .	—	(7)
<b>Balance at end of period</b> . . . . .	(7)	(7)
<b>Carrying amount</b>		
<b>at 31 December 2008</b> . . . . .	<b>49 556</b>	<b>49 556</b>
<b>at 30 June 2009</b> . . . . .	<b>50 391</b>	—

The business combinations that took place during the first 6 months of 2009 are the acquisition of several local businesses throughout the world—see note 6 *Acquisitions and disposals of subsidiaries*. These transactions resulted in recognition of goodwill of 17m US dollar.

With designation of certain businesses as assets held for sale, 780m US dollar in goodwill was transferred to the Assets held for sale caption of the statement of financial position.

The business combinations that took place during 2008 reflect primarily the Anheuser-Busch acquisition resulting in the recognition of goodwill of 32 235m US dollar. The other business combinations that took place during 2008 are the acquisitions of several local distributors throughout the world resulting in recognition of goodwill of 85m US dollar.

As a result of a share buy-back program of AmBev shares during 2008, AB InBev increased its interest percentage in AmBev from 61.01% to 61.75%. Other purchases of minority interests relate to the buy out of AB InBev Shiliang (Zhejiang) Brewery and to the closing of AmBev's tender offer for Quinsa shares resulting in an increase of AmBev's economic interest in Quinsa to 99.83%. The increase of goodwill by 708m US dollar stems from these transactions for which the total cash consideration amounted to 853m US dollar. As the related subsidiaries were already fully consolidated, the purchases did not impact AB InBev's profit, but reduced the minority interests and thus impacted the profit attributable to equity holders of AB InBev. AmBev did not perform any share buy-backs during the first half of 2009.

AB InBev's annual goodwill impairment testing is performed during the fourth quarter of the year.

1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

12. INTANGIBLE ASSETS

Million US dollar	As at 30 June 2009					As at
	Brands	Supply and distribution rights	Software	Other	Total	31 December 2008
						Total
<b>Acquisition cost</b>						
<b>Balance at end of previous year</b> . . . . .	<b>22 267</b>	<b>1 226</b>	<b>720</b>	<b>153</b>	<b>24 366</b>	<b>2 485</b>
Effect of movements in foreign exchange . .	(31)	13	32	(1)	13	(184)
Acquisitions through business combinations	12	—	—	—	12	21 875
Acquisitions and expenditures . . . . .	—	40	36	1	77	238
Disposals . . . . .	—	(5)	(1)	—	(6)	(68)
Transfer to other asset categories . . . . .	—	2	24	29	55	26
Other movements . . . . .	—	1	—	—	1	(6)
<b>Balance at end of period</b> . . . . .	<b>22 248</b>	<b>1 277</b>	<b>811</b>	<b>182</b>	<b>24 518</b>	<b>24 366</b>
<b>Amortization and impairment losses</b>						
<b>Balance at end of previous year</b> . . . . .	<b>—</b>	<b>(360)</b>	<b>(301)</b>	<b>(32)</b>	<b>(693)</b>	<b>(645)</b>
Effect of movements in foreign exchange . .	—	(4)	(23)	—	(27)	66
Amortization . . . . .	—	(39)	(76)	(6)	(121)	(159)
Disposals . . . . .	—	4	—	—	4	22
Transfer to other asset categories . . . . .	—	13	(2)	2	13	14
Other movements . . . . .	—	—	—	—	—	9
<b>Balance at end of period</b> . . . . .	<b>—</b>	<b>(386)</b>	<b>(402)</b>	<b>(36)</b>	<b>(824)</b>	<b>(693)</b>
<b>Carrying value</b>						
<b>at 31 December 2008</b> . . . . .	<b>22 267</b>	<b>866</b>	<b>419</b>	<b>121</b>	<b>23 673</b>	<b>23 673</b>
<b>at 30 June 2009</b> . . . . .	<b>22 248</b>	<b>891</b>	<b>409</b>	<b>146</b>	<b>23 694</b>	<b>—</b>

AB InBev is the owner of some of the world's most valuable brands in the beer industry. As a result, certain brands and distribution rights are expected to generate positive cash flows for as long as the company owns the brands and distribution rights. Given AB InBev's more than 600-year history, certain brands and their distribution rights have been assigned indefinite lives.

In April 2009, the company acquired the Budweiser distribution rights in Paraguay for an amount of 24m US dollar. These rights have been assigned an indefinite useful life.

Intangible assets with indefinite useful lives are comprised primarily of brands and certain distribution rights that AB InBev buys back for its own products, and are tested for impairment during the fourth quarter of the year. As of 30 June 2009, the carrying amount of the intangible assets amounted to 23 694m US dollar (31 December 2008: 23 673m US dollar) of which 22 806m US dollar was assigned an indefinite useful life (31 December 2008: 22 791m US dollar) and 888m US dollar a finite life (31 December 2008: 882m US dollar).

1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

13. CASH AND CASH EQUIVALENTS

<u>Million US dollar</u>	As at	
	<u>30 June 2009</u>	<u>31 December 2008</u>
Short term bank deposits . . . . .	4 453	1 010
Current bank accounts . . . . .	1 868	1 912
Cash . . . . .	18	14
<b>Cash and cash equivalents . . . . .</b>	<b>6 339</b>	<b>2 936</b>
<b>Bank overdrafts . . . . .</b>	<b>(150)</b>	<b>(765)</b>
	<b>6 189</b>	<b>2 171</b>

The cash outstanding per 30 June 2009 includes restricted cash for an amount of 96m US dollar. This restricted cash mainly reflects the outstanding consideration payable to former Anheuser-Busch shareholders who had not yet claimed the proceeds. The related payable is recognized as a deferred consideration on acquisitions.

14. ASSETS AND LIABILITIES HELD FOR SALE

<u>Million US dollar</u>	As at	
	<u>30 June 2009</u>	<u>31 December 2008</u>
Assets held for sale . . . . .	1 811	51
Liabilities held for sale . . . . .	246	—
	<b>1 565</b>	<b>51</b>

The increase of assets and liabilities held for sale as at 30 June 2009 mainly results from the reclassification of the identifiable assets and liabilities of our Korean affiliate and four metal beverage can and lid manufacturing plants from AB InBev's US metal packaging subsidiary, in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*. The disposal of these assets is expected to occur in 2009. No gain and loss with respect to these assets is recognized in the first six months of 2009. The total amount of other comprehensive income accumulated in equity relating to these assets held for sale amounts to (97)m US dollar as at 30 June 2009.

Assets held for sale at 31 December 2008 include 51m US dollar land and buildings, mainly in Brazil and in the US.

15. CHANGES IN EQUITY AND EARNINGS PER SHARE

STATEMENT OF CAPITAL

The tables below summarize the changes in issued capital and treasury shares during the first six months of 2009:

<u>ISSUED CAPITAL</u>	<u>Million US dollar</u>	<u>Million shares</u>
At the end of the previous year . . . . .	1 730	1 602
Changes during the period . . . . .	1	1
	<b>1 731</b>	<b>1 603</b>

1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

15. CHANGES IN EQUITY AND EARNINGS PER SHARE (Continued)

<u>TREASURY SHARES</u>	<u>Million US dollar</u>	<u>Million shares</u>
At the end of the previous year . . . . .	997	20.6
Changes during the period . . . . .	<u>(32)</u>	<u>(0.7)</u>
	<b>965</b>	<b>19.9</b>

**DIVIDENDS**

A dividend of 0.28 euro per share that relates to the period ended 31 December 2008 and that amounts to 659m US dollar was declared in April 2009 (2008: 2 012m US dollar).

**EARNINGS PER SHARE**

The calculation of basic earnings per share is based on the profit attributable to equity holders of AB InBev of 1 787m US dollar (1 207m US dollar for the first six months of 2008) and a weighted average number of ordinary shares outstanding for the first six months, calculated as follows:

<u>Million shares</u>	<u>30 June 2009</u>	<u>30 June 2008 restated(1)</u>
Issued ordinary shares at 1 January, net of treasury shares . . . . .	1 582	969
Effect of shares issued/share buy-back programs . . . . .	<u>—</u>	<u>(9)</u>
<b>Weighted average number of ordinary shares at 30 June . . . . .</b>	<b>1 582</b>	<b>960</b>

(1) In accordance with IAS33, historical data per share have been adjusted by an adjustment ratio of 0.6252 following the capital increase in December 2008.

The calculation of diluted earnings per share is based on the profit attributable to equity holders of AB InBev of 1 787m US dollar (1 207m US dollar for the first six months of 2008) and a weighted average number of ordinary shares (diluted) outstanding for the first six months, calculated as follows:

<u>Million shares</u>	<u>30 June 2009</u>	<u>30 June 2008 restated(1)</u>
Weighted average number of ordinary shares at 30 June . . . . .	1 582	960
Effect of share options and warrants . . . . .	<u>8</u>	<u>3</u>
<b>Weighted average number of ordinary shares (diluted) at 30 June . . . . .</b>	<b>1 590</b>	<b>963</b>

(1) In accordance with IAS33, historical data per share have been adjusted by an adjustment ratio of 0.6252 following the capital increase in December 2008.

1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

15. CHANGES IN EQUITY AND EARNINGS PER SHARE (Continued)

The calculation of earnings per share before exceptional items is based on the profit before exceptional items, attributable to equity holders of AB InBev, calculated as follows:

<u>Million US dollar</u>	<u>30 June 2009</u>	<u>30 June 2008</u>
Profit attributable to equity holders of AB InBev . . . . .	1 787	1 207
Exceptional items, after taxes, attributable to equity holders of AB InBev . . . . .	<u>131</u>	<u>40</u>
<b>Profit before exceptional items, attributable to equity holders of AB InBev . . . . .</b>	<b>1 918</b>	<b>1 247</b>

The table below sets out our EPS calculation:

<u>As at Million US dollar</u>	<u>30 June 2009</u>	<u>30 June 2008 restated(1)</u>
Profit attributable to equity holders of AB InBev . . . . .	1 787	1 207
Weighted average number of ordinary shares . . . . .	1 582	960
<b>Basic EPS . . . . .</b>	<b>1.13</b>	<b>1.26</b>
Profit before exceptional items, attributable to equity holders of AB InBev . . . . .	1 918	1 247
Weighted average number of ordinary shares . . . . .	1 582	960
<b>EPS before exceptional items . . . . .</b>	<b>1.21</b>	<b>1.30</b>
Profit attributable to equity holders of AB InBev . . . . .	1 787	1 207
Weighted average number of ordinary shares (diluted) . . . . .	1 590	963
<b>Diluted EPS . . . . .</b>	<b>1.12</b>	<b>1.25</b>
Profit before exceptional items, attributable to equity holders of AB InBev . . . . .	1 918	1 247
Weighted average number of ordinary shares (diluted) . . . . .	1 590	963
<b>Diluted EPS before exceptional items . . . . .</b>	<b>1.21</b>	<b>1.29</b>

(1) In accordance with IAS33, historical data per share have been adjusted by an adjustment ratio of 0.6252 following the capital increase in December 2008.

The average market value of the company's shares for purposes of calculating the dilutive effect of share options was based on quoted market prices for the period that the options were outstanding. 12m share options were anti-dilutive and not included in the calculation of the dilutive effect.

1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

16. INTEREST-BEARING LOANS AND BORROWINGS

<u>NON-CURRENT LIABILITIES</u> Million US dollar	<u>30 June</u> <u>2009</u>	<u>31 December</u> <u>2008</u>
Secured bank loans . . . . .	100	57
Unsecured bank loans . . . . .	33 734	39 830
Unsecured bond issues . . . . .	21 573	7 912
Secured other loans . . . . .	6	7
Unsecured other loans . . . . .	204	170
Finance lease liabilities . . . . .	46	49
	<b>55 663</b>	<b>48 025</b>
<u>CURRENT LIABILITIES</u> Million US dollar	<u>30 June</u> <u>2009</u>	<u>31 December</u> <u>2008</u>
Secured bank loans . . . . .	218	50
Unsecured bank loans . . . . .	2 599	10 723
Unsecured bond issues . . . . .	1 054	520
Unsecured other loans . . . . .	4	4
Finance lease liabilities . . . . .	5	4
	<b>3 880</b>	<b>11 301</b>

The current and non-current interest-bearing loans and borrowings amount to 59 543m US dollar at June 2009, compared to 59 326m US dollar at year end 2008.

AB InBev's net debt decreased to 53 136m US dollar as of June 2009, from 56 661m US dollar as of December 2008. Net debt is defined as non-current and current interest-bearing loans and borrowings and bank overdrafts minus debt securities and cash. Net debt is a financial performance indicator that is used by our management to highlight changes in the company's overall liquidity position. The company believes that net debt is meaningful for investors as it is one of the primary measures management uses when evaluating progress towards deleveraging.

The following table provides a reconciliation of our net debt as of the dates indicated:

<u>Million US dollar</u>	<u>As at</u>	
	<u>30 June</u> <u>2009</u>	<u>31 December</u> <u>2008</u>
Non-current interest bearing loans and borrowings . . . . .	55 663	48 025
Current interest bearing loans and borrowings . . . . .	3 880	11 301
	<b>59 543</b>	<b>59 326</b>
Bank overdrafts . . . . .	150	765
Cash and cash equivalents . . . . .	(6 339)	(2 936)
Interest bearing loans granted (included within Trade and other receivables) . . . . .	(91)	(97)
Debt securities (included within Investment securities) . . . . .	(127)	(397)
<b>Net debt</b> . . . . .	<b>53 136</b>	<b>56 661</b>

Apart from operating results net of capital expenditures, the net debt is impacted by dividend payments to shareholders of AB InBev (559m US dollar); dividend payments to minority shareholders of AmBev (94m US dollar); the payment to former shareholders of Anheuser-Busch and transaction

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 16. INTEREST-BEARING LOANS AND BORROWINGS (Continued)

costs (508m US dollar); the net proceeds from the sale of Tsingtao (901m US dollar) and the impact of changes in foreign exchange rates (640m US dollar).

To finance the acquisition of Anheuser-Busch, we entered into a 45 billion US dollar senior debt facilities agreement and a 9.8 billion US dollar bridge facility agreement, enabling us to consummate the acquisition, including the payment of 52.5 billion US dollar to shareholders of Anheuser-Busch, refinancing certain Anheuser-Busch indebtedness, payment of all transaction charges, fees and expenses and accrued but unpaid interest to be paid on Anheuser-Busch's outstanding indebtedness, which together amounted to approximately 54.8 billion US dollar.

On 18 December 2008, we repaid the debt we had incurred under the bridge facility with the net proceeds of the rights offering and cash proceeds we received from pre-hedging the foreign exchange rate between the euro and the US dollar in connection with the rights offering.

As of 30 June 2009, the amounts outstanding under our 45 billion US dollar senior debt facilities (of which 44 billion US dollar was ultimately drawn) entered into in connection with the Anheuser-Busch acquisition had been reduced to 31.4 billion US dollar. AB InBev refinanced the debt incurred under the senior facility with cash generated from its operations, with the proceeds of disposals and with the proceeds of the following debt capital market offerings:

- On 12 January 2009, we issued three series of notes in an aggregate principal amount of 5.0 billion US dollar, consisting of 1.25 billion US dollar aggregate principal amount of notes due 2014, 2.5 billion US dollar aggregate principal amount of notes due 2019 and 1.25 billion US dollar aggregate principal amount of notes due 2039 bearing interest at a rate of 7.20%, 7.75% and 8.20%, respectively. The net proceeds from the January Notes offering were used to repay 5.0 billion US dollar of the senior facility.
- In the first half of 2009, we completed the issuance of eight series of notes, consisting of 750m euro aggregate principal amount of notes due 2013, 750m euro aggregate principal amount of notes due 2014, 600m euro aggregate principal amount of notes due 2017, 550m Pound sterling aggregate principal amount of notes due 2024, 600m Swiss franc aggregate principal amount notes due 2014, 250m euro aggregate principal amount of notes due June 2015 and 750m Pound sterling aggregate principal amount of notes due June 2017 bearing interest at a rate of 7.375%, 6.57%, 8.625%, 9.75%, 4.5%, 5.75% and 6.5%, respectively and a note consisting of 50m euro aggregate principal amount of notes due 2014 and bearing interest at a floating rate of 3 month EURIBOR plus 3.90%. The net proceeds from the notes were used to repay approximately 2.5 billion US dollar of the senior facility and approximately 1.1 billion US dollar of other short term indebtedness.
- On 14 May 2009, we issued three series of notes in an aggregate principal amount of 3.0 billion US dollar, consisting of 1.55 billion US dollar aggregate principal amount of notes due 2014, 1.0 billion US dollar aggregate principal amount of notes due 2019 and 0.450 billion US dollar aggregate principal amount of notes due 2039 bearing interest at a rate of 5.375%, 6.875% and 8.0%, respectively. The net proceeds from the May Notes offering were used to repay approximately 3 billion of the senior facility.



## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 16. INTEREST-BEARING LOANS AND BORROWINGS (Continued)

As of 30 June 2009, our outstanding debt had the following maturity dates:

TERMS AND DEBT REPAYMENT SCHEDULE 30 JUNE 2009 Million US dollar	Total	1 year or less	1-2 years	2-3 years	3-5 years	More than 5 years
Secured bank loans . . . . .	318	218	61	20	12	7
Unsecured bank loans . . . . .	36 333	2 599	5 814	13 573	14 172	175
Unsecured bond issues . . . . .	22 627	1 054	474	989	5 709	14 401
Secured other loans . . . . .	6	—	—	—	6	—
Unsecured other loans . . . . .	208	4	26	91	22	65
Finance lease liabilities . . . . .	51	5	5	4	2	35
	<b>59 543</b>	<b>3 880</b>	<b>6 380</b>	<b>14 677</b>	<b>19 923</b>	<b>14 683</b>

### 17. SHARE-BASED PAYMENTS

Different share option programs allow company senior management and members of the board of directors to acquire shares of AB InBev or AmBev. The fair value of these share-based payment compensations is estimated at grant date, using the binomial Hull model, modified to reflect the IFRS 2 *Share-based Payments* requirement that assumptions about forfeiture before the end of the vesting period cannot impact the fair value of the option.

The fair value of options granted is expensed over the vesting period. The options granted under the bonus plan and issued during the second quarter of 2009 cliff vest after 5 years. AB InBev issued a total of 0.4m of such options representing a fair value of approximately 5.9m US dollar. In addition 1.1m options were granted to members of the board of directors. These options gradually vest over a period of 3 years (one third on 1 January of 2011, one third on 1 January 2012 and one third on 1 January 2013) and represent a fair value of approximately 16.3m US dollar.

The company offered additional stock options to a small group of senior executives on 25 November 2008. AB InBev believes that the selected executives will help implement a successful integration of Anheuser-Busch Companies, Inc. and AB InBev, which will underpin AB InBev's ability to quickly deleverage. The final number of options offered was 28.4m, with an estimated fair value of 233m US dollar.

The company also offered 5.9m options with a fair value of 53m US dollar following the approval of the AB InBev shareholders meeting and 5.0m options with a fair value of 47m US dollar to approximately 50 executives.

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 17. SHARE-BASED PAYMENTS (Continued)

The weighted average fair value of the options and assumptions used in applying the AB InBev option pricing model for the 2009 grants are as follows:

Amounts in US dollar unless otherwise indicated(1)	Six months ended	Year ended 31 December	
	30 June 2009	2008	2007
Fair value of options and warrants granted . . . . .	13.33	38.17	31.15
Share price . . . . .	25.36	90.58	77.59
Exercise price . . . . .	18.25	86.62	72.53
Expected volatility . . . . .	34%	24%	20%
Expected dividends . . . . .	0.76%	0.16%	0.16%
Risk-free interest rate . . . . .	3.49%	4.47%	4.47%

(1) Amounts have been converted to US dollar at the closing rate of the respective period.

Since the acceptance period of the options is 2 months, the fair value was determined as the average of the fair values calculated on a weekly basis during the two months offer period.

Expected volatility is based on historical volatility calculated using 1 410 days of historical data. The binomial Hull model assumes that all employees would immediately exercise their options if the AB InBev share price is 2.5 times above the exercise price. As a result, no single expected option life applies.

The total number of outstanding options developed as follows:

Million options and warrants	Six months ended	Year ended 31 December	
	30 June 2009	2008	2007
Options and warrants outstanding at 1 January . . . . .	8.8	6.3	7.6
Options and warrants issued during the period . . . . .	35.9	1.1	1.0
Options and warrants exercised during the period . . . . .	(0.8)	(1.2)	(1.6)
Options and warrants forfeited during the period . . . . .	(0.3)	(0.4)	(0.7)
Additional options and warrants granted as a result of the December 2008 rights issue . . . . .	—	3.0	—
<b>Options outstanding at end of period . . . . .</b>	<b>43.6</b>	<b>8.8</b>	<b>6.3</b>

As a consequence of the rights issue that took place in November 2008, the exercise price and the number of options were adjusted according to the ratio method proposed by Euronext-Liffe in order to compensate for the dilutive effect of the rights issue. The adjustment ratio is 0.6252. The adjusted exercise price of the subscription rights equals the original exercise price multiplied by the adjustment ratio. The adjusted number of subscription rights equals the original number of subscription rights divided by the adjustment ratio. As a result during the fourth quarter of 2008, 3.0m additional options were granted to employees in order to compensate for the dilutive effect of the rights issue.

The range of exercise prices of the outstanding options is between 10.29 US dollar and 82.42 US dollar while the weighted average remaining contractual life is 9.6 years.

Of the 43.6m outstanding options 3.9m options are vested at 30 June 2009.

**1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)**

**17. SHARE-BASED PAYMENTS (Continued)**

The weighted average exercise price of the options is as follows:

<u>Amounts in US dollar(1)</u>	<u>Six months ended 30 June 2009</u>	<u>Year ended 31 December</u>	
		<u>2008</u>	<u>2007</u>
Options and warrants outstanding at 1 January . . . . .	34.42	46.50	35.48
Granted during the period (pre rights issue) . . . . .	18.16	76.92	79.38
Granted during the period (adjustment factor) . . . . .	—	32.87	—
Forfeited during the period . . . . .	37.30	56.63	45.00
Exercised during the period . . . . .	20.72	32.76	35.52
Outstanding at the end of the period . . . . .	21.46	34.42	46.50
Exercisable at the end of the period . . . . .	23.90	23.66	36.39

(1) Amounts have been converted to US dollar at the closing rate of the respective period.

For share options exercised during 2009 the weighted average share price at the date of exercise was 30.72 US dollar.

Under an equivalent 5 year cliff vesting plan, AmBev has issued during the second quarter of 2009 0.5m options for which the fair value amounts to approximately 27m US dollar. The fair value of the options and assumptions used in applying a binomial option pricing model for the 2009 AmBev grant are as follows:

<u>Amounts in US dollar unless otherwise indicated(1)</u>	<u>Six months ended 30 June 2009</u>	<u>Year ended 31 December</u>	
		<u>2008</u>	<u>2007</u>
Fair value of options granted . . . . .	33.94	44.51	25.03
Share price . . . . .	50.18	71.48	61.83
Exercise price . . . . .	49.95	71.48	61.83
Expected volatility . . . . .	48%	33%	26%
Risk-free interest rate . . . . .	11.8%	12.50%	10.60%

(1) Amounts have been converted to US dollar at the closing rate of the respective period.

As the AmBev options are dividend protected, the dividend yield used for the fair value calculation was 0%.

During the second half of 2007, AmBev performed a reverse stock split in the ratio of 100:1. Consequently the 2007 figures have been restated to consider the impact of this adjustment.

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 17. SHARE-BASED PAYMENTS (Continued)

The total number of outstanding AmBev options developed as follows:

<u>Million options</u>	<u>Six months ended</u>	<u>Year ended 31 December</u>	
	<u>30 June 2009</u>	<u>2008</u>	<u>2007</u>
Options outstanding at 1 January . . . . .	2.8	2.2	2.4
Options issued during the period . . . . .	0.5	0.8	0.8
Options exercised during the period . . . . .	—	(0.1)	(0.6)
Options forfeited during the period . . . . .	(0.2)	(0.1)	(0.4)
<b>Options outstanding at end of period . . . . .</b>	<b>3.1</b>	<b>2.8</b>	<b>2.2</b>

The range of exercise prices of the outstanding options is between 27.43 US dollar and 66.70 US dollar while the weighted average remaining contractual life is 3.1 years.

Of the 3.1m outstanding options 0.5m options are vested at 30 June 2009.

The weighted average exercise price of the options is as follows:

<u>Amounts in US dollar</u>	<u>Six months ended</u>	<u>Year ended 31 December</u>	
	<u>June 2009</u>	<u>2008</u>	<u>2007</u>
Options outstanding at 1 January . . . . .	50.02	49.21	30.54
Granted during the period . . . . .	50.18	57.42	61.45
Forfeited during the period . . . . .	50.20	33.69	32.22
Exercised during the period . . . . .	29.58	40.62	35.95
Outstanding at the end of the period . . . . .	50.34	42.07	49.21
Exercisable at the end of the period . . . . .	29.62	23.62	28.60

During the fourth quarter of 2008, a limited number of AmBev shareholders who are part of the senior management of AB InBev were given the opportunity to exchange AmBev shares against a total of 0.9m AB InBev shares (2007: 1.8m—2006: 1.5m) at a discount of 16.7% provided that they stay in service for another five years. The fair value of this transaction amounts to approximately 11m US dollar (2007: 25m US dollar—2006: 13m US dollar) and is expensed over the five years service period. The fair values of the AmBev and AB InBev shares were determined based on the market price. 19m US dollar of cost was reported in the first half of 2009 related to the acceleration of the vesting of the AmBev share swap for selected employees.

Since 2005, variable compensation granted to company employees and management is partially settled in shares.

The above described share-based payment transactions resulted in a total expense of 97m US dollar for the first six months 2009, 62m US dollar for the year 2008 and 72m US dollar for the year 2007.

### 18. RISKS ARISING FROM FINANCIAL INSTRUMENTS

Changes in market conditions that give rise to market risk include changes in interest rates, commodity prices and foreign exchange rates. At 30 June 2009, no material changes are warranted to our disclosures made in note 30 *Risks arising from financial instruments* of our 31 December 2008 annual financial statements, except for the foreign exchange swaps which AB InBev entered into with

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 18. RISKS ARISING FROM FINANCIAL INSTRUMENTS (Continued)

the objective to hedge the conversion of the bonds proceeds, as detailed in note 16 *Interest-bearing loans and borrowings*, to US dollar.

#### LIQUIDITY RISK

The following are the contractual maturities of non-derivative financial liabilities including interest payments and derivative financial assets and liabilities:

Million US dollar	30 June 2009						
	Carrying amount	Contractual cash flows	Less than 1 year	1-2 years	2-3 years	3-5 years	More than 5 years
<b>Non-derivative financial liabilities</b>							
Secured bank loans . . . . .	318	(357)	(236)	(68)	(25)	(19)	(9)
Unsecured bank loans . . . . .	36 333	(40 805)	(3 768)	(7 023)	(14 431)	(15 376)	(207)
Unsecured bond issues . . . . .	22 627	(42 229)	(2 704)	(2 099)	(2 470)	(8 385)	(26 571)
Secured other loans . . . . .	6	(9)	(1)	(1)	(1)	(6)	—
Unsecured other loans . . . . .	208	(220)	(7)	(33)	(94)	(24)	(62)
Finance lease liabilities . . . . .	51	(128)	(6)	(12)	(7)	(6)	(97)
Bank overdraft . . . . .	150	(150)	(150)	—	—	—	—
Trade & other payables . . . . .	9 126	(9 147)	(8 649)	(376)	(24)	(7)	(91)
	<b>68 819</b>	<b>(93 045)</b>	<b>(15 521)</b>	<b>(9 612)</b>	<b>(17 052)</b>	<b>(23 823)</b>	<b>(27 037)</b>
<b>Derivative financial liabilities</b>							
Interest rate derivatives . . . . .	2 127	(2 242)	(857)	(829)	(652)	102	(6)
Foreign exchange derivatives . . . . .	(230)	217	(14)	164	67	—	—
Interest rate and foreign exchange derivatives . . . . .	266	(576)	(14)	(60)	(181)	(218)	(103)
Commodity derivatives . . . . .	71	(73)	(99)	26	—	—	—
Other derivatives . . . . .	(1)	—	—	—	—	—	—
	<b>2 233</b>	<b>(2 674)</b>	<b>(984)</b>	<b>(699)</b>	<b>(766)</b>	<b>(116)</b>	<b>(109)</b>
Of which: directly related to cash flow hedges . . . . .	1 456	(1 475)	(703)	(461)	(412)	101	—

### 19. CONTINGENCIES

Certain subsidiaries of AmBev have received tax assessments totaling 4 804m Brazilian real including accrued interest and penalties, related to corporate Brazilian taxation of income generated outside Brazil. In 2005 and 2008, AmBev was officially notified of administrative Lower Court decisions, recognizing that a substantial portion of the amount of the tax assessment mentioned above was incorrect. These decisions, of which some were appealed, reduced the amount of such tax assessments to 2 098m Brazilian real (including interest and penalties). AmBev disputes the validity of these tax assessments and intends to vigorously defend its case. No provision has been recorded related to these tax assessments.

Certain holders of warrants issued by AmBev in 1996 for exercise in 2003 proposed lawsuits to subscribe correspondent shares for an amount lower than AmBev considers as established upon the warrant issuance. In case AmBev loses the totality of these lawsuits, the issuance of 5 536 919 preferred shares and 1 376 344 common shares would be necessary. AmBev would receive in counterpart funds

## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 19. CONTINGENCIES (Continued)

that are materially lower than the current market value. This could result in a dilution of about 1% to all AmBev shareholders. Furthermore, the holders of these warrants claim to receive the dividends relative to these shares since 2003 (approximately 130m real excluding legal fees). AmBev disputes these claims and intends to vigorously defend its case.

AmBev, together with other Brazilian brewers, is party to a lawsuit whereby the Federal Public Prosecutor's office: (i) claims collective damages of approximately 2.8b Brazilian real (out of which 2.1b Brazilian real allocated to AmBev); and (ii) requests that the defendants are ordered to allocate to treatment of the harms caused by alcohol the same amounts invested in advertisement in the future. Plaintiff argues that advertising campaigns of defendants increase total consumption of alcohol and, as a result, public health and social security costs, traffic accidents, criminality and underage consumption. AmBev believes that the claim is without merit, will vigorously defend this litigation and has classified the chances of loss as being remote, in accordance with IFRS.

Shortly after the above lawsuit was filed, a consumer-protection association applied to be admitted as a joint-plaintiff. The association has made further requests in addition to the ones made by Public Prosecutor. They include: (i) claim for "collective moral damages" in an amount to be ascertained by the court; however, it suggests that it should be equal to the initial request of 2.8b Brazilian real (therefore, it doubles the initial amount involved); (ii) destination of the amounts to specific public accounts; (iii) obligation to defendants to give full publicity of the future court decision; (iv) as a subsidiary claim, direct indemnification to public entities in charge of public health system and social security; (v) interest and monetary adjustment on amounts due; (vi) defendants to pay court and attorney fees; (vii) burden of proof to lie on defendants; and (viii) exemption of court fees to the association. The court has admitted the association as joint—plaintiff and has agreed to hear the new claims. Process has not been served so far. AmBev intends to vigorously defend this litigation.

On 16 October 2008, Grupo Modelo, Diblo S.A. de C.V. and the Grupo Modelo series A shareholders filed a notice of arbitration, under the arbitration rules of the United Nations Commission on International Trade Law, against Anheuser-Busch, Anheuser-Busch International Inc. and Anheuser-Busch International Holdings Inc ('ABIH'). The notice of arbitration claimed the transaction between Anheuser-Busch and InBev violated provisions of the 1993 investment agreement, governed by the law of the United Mexican States, between the Anheuser-Busch entities, Grupo Modelo, Diblo and the series A shareholders. The arbitration will take place in New York City in the State of New York in the United States. It seeks post-closing relief, including (i) a declaration that Anheuser-Busch breached the 1993 investment agreement, (ii) rescission of certain continuing rights and obligations under the 1993 investment agreement, (iii) a permanent injunction against Anheuser-Busch or its successors from exercising governance rights under the 1993 investment agreement, (iv) suspension of Anheuser-Busch's right to exercise a right of first refusal to purchase the stock of Grupo Modelo held by the series A shareholders, (v) "rectification" of the 1993 investment agreement to add additional restrictions on the Anheuser-Busch entities and (vi) money damages of up to 2.5b US dollar. The respondents believe that the claims are without merit because, among other things, there is no change of control clause in the investment agreement and no sale or transfer of the shares of Grupo Modelo and Diblo held by ABIH occurred. However, the relief sought by Grupo Modelo, Diblo and its series A shareholders in the arbitral proceeding or any other equitable or other relief they may seek may have an adverse effect on Anheuser-Busch or AB InBev. The final arbitration proceeding is scheduled for August 2009.

On 10 September 2008, an action brought under Section 7 of the Clayton Antitrust Act styled Ginsburg et al. v. InBev NV/SA et al., C.A. No. 08-1375, was filed against InBev NV/SA,

## **1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)**

### **19. CONTINGENCIES (Continued)**

Anheuser-Busch Companies, Inc. and Anheuser-Busch, Inc. in the United States District Court for the Eastern District of Missouri. The plaintiffs in the Ginsburg action allege that the merger between Anheuser-Busch and InBev will have certain anticompetitive effects and consequences on the beer industry and will create a monopoly in the production and sale of beer in the United States. The plaintiffs sought declaratory relief that the merger violates Section 7 of the Clayton Antitrust Act, injunctive relief to prevent consummation of the merger and fees and expenses. On 18 November 2008 plaintiffs' request for injunctive relief was denied. On 3 August 2009 the Court granted defendants Motion to Dismiss plaintiffs claims with prejudice. On 4 August 2009 the Court entered judgment in favor of the defendants. Plaintiffs have 30 days from the entry of judgment to file an appeal. AB InBev will continue to vigorously defend against these claims.

On 22 July 2009, CADE, the Brazilian antitrust authority issued its ruling in Administrative Proceeding No. 08012.003805/2004-1. This proceeding was initiated in 2004 as a result of a complaint filed by Schincariol (a South American brewery and beverage maker based in Brazil) and has, as its main purpose, the investigation of our conduct in the market, in particular our customer loyalty program known as "Tô Contigo" and which is similar to airline frequent flyer and other mileage programs. During its investigation, the Secretariat of Economic Law of the Ministry of Justice ("SDE") concluded that the program should be considered anticompetitive unless certain adjustments were made. These adjustments have already been substantially incorporated into the current version of the Program. The SDE opinion did not threaten any fines and recommended that the other accusations be dismissed. After the SDE opinion, the proceeding was sent to CADE, which issued a ruling that, among other things, imposed a fine in the amount of 352m Brazilian real. Based on the judgment transcription, we believe that the decision is not proper—including with regard to the amount of the penalty—and we intend to appeal in the administrative and judicial courts. According to our advisors' analysis, a loss is possible (but not probable), and therefore we have not established a provision in our interim financial statements. We are also involved in other administrative proceedings before CADE and SDE, relating to the investigation of certain conduct, none of which we believe contravenes applicable competition rules and regulations.

### **20. RELATED PARTIES**

#### **TRANSACTIONS WITH DIRECTORS AND EXECUTIVE BOARD MANAGEMENT MEMBERS (KEY MANAGEMENT PERSONNEL)**

In addition to short-term employee benefits (primarily salaries), AB InBev's executive board management members are entitled to post-employment benefits. More particular, members of the executive board management participate in the pension plan of their respective country. Finally, key management personnel is eligible for the company's share option and/or share swap program. Total

1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

20. RELATED PARTIES (Continued)

directors and executive board management compensation included in the income statement can be detailed as follows:

For the six month period ended 30 June Million US dollar	2009		2008	
	Directors	Executive board management	Directors	Executive board management
Short-term employee benefits . . . . .	2	42	2	23
Post-employment benefits . . . . .	—	1	—	2
Termination benefits . . . . .	—	—	—	—
Share-based payments . . . . .	1	30	1	13
	<b>3</b>	<b>73</b>	<b>3</b>	<b>38</b>

Directors' compensation consists mainly of directors' fees (tantièmes). Key management personnel was not engaged in any transaction with AB InBev and did not have any significant outstanding balances with the company, with the exception of a consultancy agreement entered into between AB InBev and Mr. Busch IV in connection with the merger and which will continue until 31 December 2013. Under the terms of the consultancy agreement Mr. Busch IV received a lump sum cash payment of 10.3m US dollar. During the consultancy period Mr. Busch IV will be paid a fee of approximately 120 000 US dollar per month and Mr. Busch IV will be provided with an appropriate office in St Louis, Missouri, administrative support and certain employee benefits that are materially similar to those provided to full-time salaried employees of Anheuser-Busch.

JOINTLY CONTROLLED ENTITIES

AB InBev reports its interest in jointly controlled entities using the line-by-line reporting format for proportionate consolidation. Significant interests in joint ventures include two distribution entities in Canada and three entities in Brazil. None of these joint ventures are material to the company. Aggregate amounts of AB InBev's interest are as follows (for the six month period ended 30 June, except for balance sheet comparatives at 31 December):

Million US dollar	2009	2008
Non-current assets . . . . .	72	68
Current assets . . . . .	32	31
Non-current liabilities . . . . .	91	85
Current liabilities . . . . .	26	28
Result from operations . . . . .	5	6
Profit attributable to equity holders . . . . .	1	2



## 1.6. Notes to the unaudited condensed consolidated interim financial statements (Continued)

### 20. RELATED PARTIES (Continued)

#### TRANSACTIONS WITH ASSOCIATES

AB InBev's transactions with associates were as follows (for the six month period ended 30 June, except for balance sheet comparatives at 31 December):

<u>Million US dollar</u>	<u>2009</u>	<u>2008</u>
Revenue . . . . .	28	8
Non-current assets . . . . .	16	31
Current assets . . . . .	13	14
Current liabilities . . . . .	17	14

Revenue from associates primarily consists of sales to Grupo Modelo as well as other distributors in which AB InBev has a non-controlling interest.

### 21. EVENTS AFTER THE BALANCE SHEET DATE

On 1 July 2009 AB InBev announced that it had entered into a definitive agreement with Ball Corporation, one of the world's leading suppliers of metal and plastic packaging to the beverage and food industries, whereby Ball will acquire four metal beverage can and lid manufacturing plants from AB InBev's US metal packaging subsidiary, Metal Container Corporation (MCC), for an aggregate purchase price of 577m US dollar in cash, approximately 7.5x 2008 EBITDA. As part of the transaction, Ball Corporation will enter into a long-term supply agreement to continue to supply AB InBev with metal beverage cans and lids from the divested plants. Ball has committed, as part of the acquisition agreement, to offer employment to each active employee of the plants.

On 1 July 2009, AB InBev announced that it has established a Level 1 American Depository Receipt (ADR) program in the US. Each ADR represents one ordinary share of AB InBev common stock and trades over-the-counter under the ticker symbol "AHBIY". AB InBev ordinary shares continue to trade on Euronext Brussels under the symbol "ABI".

On 22 July 2009, the Brazilian antitrust authority CADE issued its ruling in a 2004 complaint filed by Schincariol, imposing a 352m Brazilian real (180m US dollar) fine. The ruling was based on an investigation conducted by the Secretariat of Economic Law of the Ministry of Justice ("SDE"). SDE concluded that AmBev's customer loyalty program should be considered anticompetitive unless certain adjustments were made, which have already been substantially incorporated into the program's current version. The SDE opinion did not suggest any fines and recommended that accusations be dismissed. AmBev intends to appeal in the administrative and judicial courts.

On 24 July 2009 AB InBev announced that it completed the previously announced sale of its Korean subsidiary Oriental Brewery ("OB") to an affiliate of Kohlberg Kravis Roberts & Co. L.P. ("KKR") for 1.8b US dollar. Under the terms of the agreement, AB InBev will continue its relationship with OB through granting OB exclusive licenses to distribute certain brands in South Korea including Budweiser, Bud Ice and Hoegaarden and by having an ongoing interest in OB through an agreed earnout. In addition, AB InBev has the right but not the obligation to reacquire OB after five years at predetermined financial terms.

**INDEX TO THE AB INBEV GROUP 2008 FULL YEAR PRO-FORMA FINANCIAL INFORMATION**

*Unaudited pro-forma condensed consolidated financial information for the year ended  
31 December 2008*

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## UNAUDITED PRO-FORMA CONDENSED CONSOLIDATED FINANCIAL INFORMATION

*The following unaudited pro-forma financial information presents the condensed consolidated income statement of Anheuser-Busch InBev SA/NV (“AB InBev”) as if (i) the Anheuser-Busch acquisition described under “Item 10. Additional Information—C. Material Contracts—The Merger Agreement” in this Form 20-F had occurred on 1 January 2008, and (ii) the related initial financing of the Anheuser-Busch acquisition and (iii) the subsequent refinancing of indebtedness under the equity bridge facility through a rights offering, as described under “Item 10. Additional Information—C. Material Contracts—Financing the Anheuser-Busch Acquisition”, had also occurred on 1 January 2008.*

*The unaudited pro-forma financial information is based in part on the historical financial statements and notes thereto of AB InBev as of 31 December 2008 and 2007 and for the three years ended 31 December 2008, which are included in Item 18 of this Form 20-F (the “AB InBev Financial Statements”). It should be read in conjunction with those historical financial statements and the notes thereto.*

*Anheuser-Busch’s pre-acquisition income statement for the period from 1 January 2008 to 18 November 2008 used in the preparation of the unaudited pro-forma financial information differs from the Anheuser-Busch historical financial statements included on the AF pages of this Form 20-F because the pre-acquisition income statement has been prepared on a basis consistent in all material respects with the accounting policies of AB InBev in accordance with IFRS. The Anheuser-Busch historical financial statements included on the AF pages of this Form 20-F have been prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”).*

*The preparation of the unaudited pro forma financial information includes the impact of certain purchase accounting adjustments, such as estimated changes in depreciation and amortization expense on acquired tangible and intangible assets, that are expected to have a recurring impact to AB InBev, as well as elimination of intercompany balances between Anheuser-Busch and AB InBev. However, those adjustments do not include any anticipated cost savings or other effects of the planned integration of Anheuser-Busch, nor do they include the non-recurring impact of directly attributable acquisition and integration costs, such as advisory and legal fees, incurred for the pre- and post-acquisition periods. Accordingly, the amounts shown in the AB InBev unaudited pro forma condensed consolidated income statement are not necessarily indicative of the results that would have resulted if the combination had occurred on 1 January 2008 or that may result in the future.*

*The unaudited pro-forma financial information is for information purposes only. Because of its nature, it addresses a hypothetical situation and it is not intended to represent or to be indicative of the combined results of operations that we would have reported had the acquisition of Anheuser-Busch been completed as of the dates described. It should not be relied upon as representative of the historical consolidated results of operations that would have been achieved, or the future consolidated results of operations that can be expected. The unaudited pro-forma adjustments, described in the accompanying notes, are based on available information and certain assumptions that management believes are reasonable for purposes of this Form 20-F.*

**Unaudited Pro-forma Condensed Consolidated Income Statement**  
**For the Year Ended 31 December 2008**

	AB InBev Historical Consolidated Income Statement	Anheuser- Busch 1 January to 18 November 2008(*) (1)	Purchase Accounting Adjustments (2)	Intercompany Eliminations (3)	Sale of InBev USA LLC(4)	Finance Cost Adjustments (5)	Pro-forma Combined
	(in USD millions, unless otherwise indicated)						
<b>Revenue</b> . . . . .	23,507	15,811	—	(161)	(155)	—	39,002
Cost of sales . . . . .	(10,336)	(9,208)	(141)	242	86	—	(19,357)
<b>Gross profit</b> . . . . .	<b>13,171</b>	<b>6,603</b>	<b>(141)</b>	<b>81</b>	<b>(69)</b>	<b>—</b>	<b>19,645</b>
Distribution expenses . . . . .	(2,725)	(729)	—	—	—	—	(3,454)
Sales and marketing expenses . .	(3,510)	(2,636)	(23)	—	37	—	(6,132)
Administrative expenses . . . . .	(1,478)	58	(3)	—	7	—	(1,416)
Other operating income/ (expenses) . . . . .	440	81	—	(81)	—	—	440
Restructuring (including impairment losses) . . . . .	(457)	(204)	—	—	—	—	(661)
Fair value adjustments . . . . .	(43)	—	—	—	—	—	(43)
Business and asset disposal . . . .	(38)	—	—	—	—	—	(38)
Disputes . . . . .	(20)	—	—	—	—	—	(20)
<b>Profit from operations</b> . . . . .	<b>5,340</b>	<b>3,173</b>	<b>(167)</b>	<b>—</b>	<b>(25)</b>	<b>—</b>	<b>8,321</b>
Finance cost . . . . .	(1,888)	(518)	(53)	—	—	(1,761)	(4,220)
Finance income . . . . .	288	—	—	—	—	—	288
<b>Net finance cost</b> . . . . .	<b>(1,600)</b>	<b>(518)</b>	<b>(53)</b>	<b>—</b>	<b>—</b>	<b>(1,761)</b>	<b>(3,932)</b>
Share of result of associates . . . .	60	532	—	—	—	—	592
<b>Profit before tax</b> . . . . .	<b>3,800</b>	<b>3,187</b>	<b>(220)</b>	<b>—</b>	<b>(25)</b>	<b>(1,761)</b>	<b>4,981</b>
Income tax expense . . . . .	(674)	(988)	86	—	10	485	(1,081)
<b>Profit</b> . . . . .	<b>3,126</b>	<b>2,199</b>	<b>(134)</b>	<b>—</b>	<b>(15)</b>	<b>(1,276)</b>	<b>3,900</b>
Minority interests . . . . .	1,199	4	—	—	—	—	1,203
<b>Profit attributable to our equity holders</b> . . . . .	<b>1,927</b>	<b>2,195</b>	<b>(134)</b>	<b>—</b>	<b>(15)</b>	<b>(1,276)</b>	<b>2,697</b>
Basic earnings per share (USD)	1.93						1.70
Diluted earnings per share (USD) . . . . .	1.93						1.70
Weighted average number of ordinary shares (basic) (millions)(**) . . . . .	999						1,584
Weighted average number of ordinary shares (diluted) (millions)(**) . . . . .	1,000						1,585

Note:

(\*) Includes the impact of adjustments to Anheuser-Busch to conform to AB InBev's IFRS accounting policies.

(\*\*) Pro-forma weighted average number of ordinary shares assumes that the December 2008 issuance of 623 million incremental shares associated with the December 2008 rights offering occurred on 1 January 2008 (see notes 23 and 24 to the AB InBev Financial Statements).

See Notes to the Unaudited Pro-forma Condensed Consolidated Income Statement

## Notes to the Unaudited Pro-forma Condensed Consolidated Income Statement

### 1. Presentation of Anheuser-Busch income statement information

For pro-forma purposes, IFRS adjustments were made to the historical financial information of Anheuser-Busch prepared under U.S. GAAP to align with the IFRS accounting policies of AB InBev. Such adjustments relate to employee benefits, inventory and borrowing costs. The following table illustrates the impact of these adjustments in arriving at the Anheuser-Busch income statement information from 1 January to 18 November 2008, as presented in the Unaudited Pro-forma Condensed Consolidated Income Statement:

	AB Historical U.S.GAAP 1 January to 18 November 2008	IFRS Adjustments  (in USD millions)	1 January to 18 November 2008
<b>Revenue</b> . . . . .	15,811	—	15,811
Cost of sales . . . . .	(9,364)	156	(9,208)
<b>Gross profit</b> . . . . .	<b>6,447</b>	<b>156</b>	<b>6,603</b>
Distribution expenses . . . . .	(729)	—	(729)
Sales and marketing expenses . . . . .	(2,636)	—	(2,636)
Administrative expenses . . . . .	74	(16)	58
Other operating income/(expenses) . . . . .	81	—	81
Restructuring (including impairment losses) . . . . .	(204)	—	(204)
Fair value adjustments . . . . .	—	—	—
Business and asset disposal . . . . .	—	—	—
Disputes . . . . .	—	—	—
<b>Profit from operations</b> . . . . .	<b>3,033</b>	<b>140</b>	<b>3,173</b>
Finance cost . . . . .	(518)	—	(518)
Finance income . . . . .	(15)	15	—
<b>Net finance cost</b> . . . . .	<b>(533)</b>	<b>15</b>	<b>(518)</b>
Share of result of associates . . . . .	532	—	532
<b>Profit before tax</b> . . . . .	<b>3,032</b>	<b>155</b>	<b>3,187</b>
Income tax expense . . . . .	(926)	(62)	(988)
<b>Profit</b> . . . . .	<b>2,106</b>	<b>93</b>	<b>2,199</b>
Minority interests . . . . .	4	—	4
<b>Profit attributable to equity holders of AB InBev</b> . . . . .	<b>2,102</b>	<b>93</b>	<b>2,195</b>

### 2. Purchase accounting adjustments

AB InBev is in the process of finalizing the allocation of the purchase price to the individual assets acquired and liabilities assumed in compliance with IFRS 3. The impact of the provisional purchase price allocation primarily relates to the additional depreciation and amortisation of fair value adjustments to tangible and intangible assets acquired, and also the accretion of the fair value adjustments recorded in respect of the acquired Anheuser-Busch debt (see note 6 to the AB InBev Financial Statements and note 6 to the AB InBev condensed interim financial statements). The provisional allocation of the purchase price is based on the current best estimates of AB InBev's management with input from independent third parties. The completion of the purchase price allocation may result in further adjustment to the carrying value of Anheuser-Busch's recorded assets

## Notes to the Unaudited Pro-forma Condensed Consolidated Income Statement (Continued)

### 2. Purchase accounting adjustments (Continued)

and liabilities and the determination of any residual amount that will be allocated to goodwill, which could have a corresponding impact to depreciation and amortisation.

### 3. Intercompany eliminations

For pro-forma purposes, intercompany eliminations between AB InBev and Anheuser-Busch have been recorded in relation to import and distribution arrangements in the United States between AB InBev and Anheuser-Busch, as well as other import or license agreements between AB InBev and Anheuser-Busch in the Dominican Republic, South Korea and Canada.

### 4. Sale of InBev USA LLC

On 13 March 2009, AB InBev announced that it had completed the sale of the assets of InBev USA LLC to an affiliate of KPS Capital Partners, LP. The transaction was undertaken to satisfy requirements imposed by the United States Department of Justice in connection with its clearance of the Anheuser-Busch acquisition. AB InBev used the proceeds from this sale to pay down a portion of the debt incurred to finance the Anheuser-Busch acquisition under the senior facilities agreement. Such use of proceeds has not been reflected in the pro forma adjustments. This sale would have reduced pro-forma profit attributable to equity holders of AB InBev in 2008 by USD 15 million, or less than 1%.

### 5. Finance cost adjustments

On 18 November 2008, AB InBev borrowed USD 44 billion under a senior facilities agreement to fund the Anheuser-Busch acquisition (see “Item 10. Additional Information—C. Material Contracts—Financing the Anheuser-Busch Acquisition—Senior Facilities Agreement”). Pro forma adjustments to finance cost reflect the additional interest charges under the senior facilities agreement, which bears interest equal to LIBOR plus margins ranging from 1.0% to 1.75%, as if the borrowing of USD 44 billion had occurred on 1 January 2008.

For purposes of this pro-forma financial information, AB InBev has assumed hedged rates of 4.038% per annum (plus applicable margin) for USD 25 billion relating to Facility C and Facility D of the senior facilities agreement, and 3.577% per annum (plus applicable fixed spreads) for USD 4.5 billion of Facility A of the senior facilities agreement. For remaining amounts borrowed under the senior facilities agreement, a three-month LIBOR rate of 0.65% (plus applicable margin) has been assumed. A 1/8% change in the interest rate on variable rate indebtedness under the amounts of the senior facilities agreement that assume a three-month LIBOR would impact AB InBev’s annual interest expense by USD 18.0 million before tax (USD 13.0 million after tax).

In addition to incremental interest charges, AB InBev has recorded a pro-forma adjustment in relation to arrangement fees, assuming the borrowing on the senior facilities occurred on 1 January 2008, which would be deferred and amortised over the duration of the borrowings in accordance with IFRS.

USD 9.8 billion borrowed under the equity bridge facility in November 2008 was repaid in full using funds raised in connection with the rights offering and cash proceeds received by AB InBev from hedging the foreign exchange rate between the euro and the U.S. dollar in connection with the rights offering (see “Item 10. Additional Information—C. Material Contracts—Financing the Anheuser-Busch Acquisition”). AB InBev incurred costs relating to commitment fees and underwriting and arrangement

## Notes to the Unaudited Pro-forma Condensed Consolidated Income Statement (Continued)

### 5. Finance cost adjustments (Continued)

fees for the equity bridge facility (see note 11 to the AB InBev Financial Statements). There have been no impacts of the repayment of the equity bridge facility reflected in the pro forma finance cost adjustments.

As of the date of this Form 20-F, AB InBev has refinanced over USD 13 billion of borrowings under the senior facilities agreement and other debt through various debt capital markets transactions (see “Item 5. Operating and Financial Review—G. Liquidity and Capital Resources—Net Debt and Equity”). These refinancings have resulted in issuance of notes with maturities ranging from 5 to 30 years, and interest rates ranging from 4.5% to 9.7%. These transactions have not been reflected in the unaudited pro-forma condensed consolidated income statement.

AB InBev has also repaid or expects to repay portions of the senior facilities agreement with cash flow from operations or proceeds from asset disposals. For purposes of this pro-forma information, no consideration has been given to such repayments.

AB InBev may continue to seek alternatives to refinance a portion of the senior facilities agreement in order to continue diversification of its funding sources and to extend the maturity of a portion of the debt, through further debt capital markets issuances or in part through disposals of assets or businesses. For purposes of this pro-forma financial information, AB InBev has assumed that no such financings, refinancings or repayments have occurred.

### 6. Income tax expense

The pro-forma adjustment to income tax expense relates to the tax effect applied to each of the pro-forma adjustments described above, at the relevant statutory rates, which has resulted in an average rate on tax deductible pro-forma finance cost adjustments of 28% and an average rate on tax deductible purchase accounting adjustments of 39%. A statutory rate of 40% has been applied to pro-forma adjustments for the sale of InBev USA LLC.

### 7. Divestitures

As at 31 December 2008, AB InBev had USD 51 million of land and buildings, primarily in Brazil and the U.S., classified as assets held for sale. No gain or loss was recorded with respect to these assets during 2008 (see note 22 to the AB InBev Financial Statements).

On 23 January 2009, AB InBev announced its agreement to sell to Asahi Breweries, Ltd a 19.9% interest in Tsingtao Brewery Co., Ltd. for USD 667 million. AB InBev acquired the equity investment in Tsingtao Brewery Co., Ltd. upon the purchase of Anheuser-Busch, initially retaining a 7% minority share. The transaction closed on 30 April 2009. On 8 May 2009, AB InBev sold the remaining 7%. AB InBev will use the proceeds from this sale to pay down a portion of the senior facilities agreement. No consideration has been given to these disposals or any related repayments in preparing this pro-forma financial information. The impact of this sale would have reduced pro-forma Profit attributable to equity holders of AB InBev in 2008 by USD 22 million, or less than 1%.

On 24 July 2009, AB InBev announced that it completed the sale of Oriental Brewery to Kohlberg Kravis Roberts & Co. L.P for USD 1.8 billion. No consideration has been given to this disposal or any related repayment in preparing this pro-forma financial information. The impact of this sale would have reduced pro-forma Profit attributable to equity holders of AB InBev in 2008 by USD 135 million, or approximately 5%.

## Notes to the Unaudited Pro-forma Condensed Consolidated Income Statement (Continued)

### 7. Divestitures (Continued)

AB InBev, from time to time, will evaluate prospects for the sale of certain assets. However, no consideration has been given to any such asset or business disposals, including those described above, or the use of the proceeds therefrom, in preparing AB InBev's pro-forma financial information. For further information, see "Item 5. Operating and Financial Review—A. Key Factors Affecting Results of Operations—Acquisitions, Divestitures and Other Structural Changes". For further information, see "Item 5. Operating and Financial Review—J. Outlook and Trend Information".



## ANHEUSER-BUSCH COMPANIES, INC. HISTORICAL FINANCIAL INFORMATION

*Report on the Consolidated Balance Sheet of Anheuser-Busch Companies, Inc. at 31 December 2008*

Report of Independent Registered Public Accounting Firm . . . . . AF-3

*Financial Statements and Schedules of Anheuser-Busch Companies, Inc., as extracted from the Anheuser-Busch annual report on Form 10-K for the year ended December 31, 2007 filed with the SEC on 29 February 2008*

Report of Independent Registered Public Accounting Firm . . . . . AF-4  
Consolidated Balance Sheet at December 31, 2007 and 2006 . . . . . AF-5  
Consolidated Statement of Income for the three years ended December 31, 2007 . . . . . AF-6  
Consolidated Statement of Changes in Shareholders' Equity for the three years ended  
December 31, 2007 . . . . . AF-7  
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*Financial Statements of Anheuser-Busch Companies, Inc., as extracted from the Anheuser-Busch quarterly report on Form 10-Q for the period ended September 30, 2008 filed with the SEC on 6 November 2008*

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The financial statements and schedules extracted from Form 10-K and Form 10-Q have been reproduced as filed by Anheuser-Busch with the SEC. The terms "Company" or "company" in such extracted financial statements and schedules refer to Anheuser-Busch Companies, Inc.

## NOTICE

The historical financial information regarding Anheuser-Busch as of, and for the years ended, 31 December 2007, 2006 and 2005 and for the nine-month periods ended 30 September 2008 and 2007, contained in these AF pages, consists, save as otherwise noted below, of extracts from the Anheuser-Busch annual report on Form 10-K for the year ended 31 December 2007 filed with the SEC on 29 February 2008 (the “**Form 10-K**”) and the Anheuser-Busch quarterly report on Form 10-Q for the period ended 30 September 2008 filed with the SEC on 6 November 2008 (the “**Form 10-Q**”). All such information extracted from the Form 10-K and Form 10-Q has been filed with or furnished to the SEC and is available on the SEC website at [www.sec.gov](http://www.sec.gov). Information set forth on the SEC website is not considered to be part of this Form 20-F and is not incorporated by reference herein. The full Form 10-K and Form 10-Q are not to be considered part of this Form 20-F and are not incorporated by reference herein.

Prior to the closing of the Anheuser-Busch acquisition, Anheuser-Busch prepared its consolidated financial statements in accordance with generally accepted accounting principles in the United States, which differ in certain respects from International Financial Reporting Standards. Accordingly, the financial information of Anheuser-Busch presented in these AF pages is not directly comparable to the financial information of InBev, prior to the closing of the Anheuser-Busch acquisition, or Anheuser-Busch InBev SA/NV, following the closing of the Anheuser-Busch acquisition, presented elsewhere in this Form 20-F, since, among other things, InBev and Anheuser-Busch InBev SA/NV prepares its financial information in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and in conformity with International Financial Reporting Standards as adopted by the European Union. As Anheuser-Busch used the U.S. dollar as its reporting currency, amounts given as Anheuser-Busch financial information are set forth in U.S. dollars unless otherwise indicated.

The Anheuser-Busch financial information in these AF pages has been extracted without material adjustment from the financial statements of Anheuser-Busch in Form 10-K and Form 10-Q filed with the SEC, except that (i) certain defined terms have been modified to maintain consistency with this Form 20-F, and (ii) cross references, including to information contained in the consolidated financial statements of Anheuser-Busch, have been modified to reflect the manner in which the information is set forth in this Form 20-F. The historical volume information of Anheuser-Busch presented in these AF pages is presented in barrels. For informational purposes, we estimate that 1 barrel = 1.1734776 hectolitres.

Anheuser-Busch’s audited consolidated financial statements included herein were audited by PricewaterhouseCoopers LLP.

The Anheuser-Busch information herein is as of such earlier date as specified in such information and speaks only as of such date.

Some figures in these AF pages may not sum due to rounding. Some percentages in these AF pages have been calculated using unrounded figures.

For purposes of the remainder of these AF pages only, the terms “the company”, “we”, “us”, and “our” refer to Anheuser-Busch and its consolidated subsidiaries.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Anheuser-Busch InBev SA/NV:

We have audited the accompanying consolidated balance sheet of Anheuser-Busch Companies, Inc. and its subsidiaries as of December 31, 2008. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the balance sheet is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the balance sheet. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall balance sheet presentation. We believe that our audit of the balance sheet provides a reasonable basis for our opinion.

In our opinion, the balance sheet referred to above presents fairly, in all material respects, the financial position of Anheuser-Busch Companies, Inc. and its subsidiaries at December 31, 2008 in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board.

/s/ PRICEWATERHOUSECOOPERS LLP

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PricewaterhouseCoopers LLP

St. Louis, MO

June 26, 2009

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Board of Directors of Anheuser-Busch Companies, Inc.

We have audited the accompanying consolidated balance sheets of Anheuser-Busch Companies, Inc. and its subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in shareholders equity and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Anheuser-Busch Companies, Inc. and its subsidiaries at December 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 5 to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standard No. 158, "*Employer's Accounting for Defined Benefit Pension and Other Postretirement Plans*," as of December 31, 2006.

/s/ PRICEWATERHOUSECOOPERS LLP

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PricewaterhouseCoopers LLP  
St. Louis, MO  
February 27, 2008

## CONSOLIDATED BALANCE SHEET

<u>Year Ended December 31</u>	<u>2007</u>	<u>2006</u>
	(in millions, except per share)	
<b>Assets</b>		
Current Assets		
Cash . . . . .	\$ 283.2	\$ 219.2
Accounts receivable . . . . .	805.2	720.2
Inventories . . . . .	723.5	694.9
Other current assets . . . . .	212.6	195.2
Total current assets . . . . .	2,024.5	1,829.5
Investments in affiliated companies . . . . .	4,019.5	3,680.3
Plant and equipment, net . . . . .	8,833.5	8,916.1
Intangible assets, including goodwill of \$1,134.6 and \$1,077.8, respectively . .	1,547.9	1,367.2
Other assets . . . . .	729.6	584.1
Total Assets . . . . .	<u>\$ 17,155.0</u>	<u>\$ 16,377.2</u>
<b>Liabilities and Shareholders Equity</b>		
Current Liabilities		
Accounts payable . . . . .	\$ 1,464.5	\$ 1,426.3
Accrued salaries, wages and benefits . . . . .	374.3	342.8
Accrued taxes . . . . .	106.2	133.9
Accrued interest . . . . .	136.4	124.2
Other current liabilities . . . . .	222.4	218.9
Total current liabilities . . . . .	2,303.8	2,246.1
Retirement benefits . . . . .	1,002.5	1,191.5
Debt . . . . .	9,140.3	7,653.5
Deferred income taxes . . . . .	1,314.6	1,194.5
Other long-term liabilities . . . . .	242.2	152.9
Shareholders Equity		
Common stock, \$1.00 par value, authorized 1.6 billion shares . . . . .	1,482.5	1,473.7
Capital in excess of par value . . . . .	3,382.1	2,962.5
Retained earnings . . . . .	17,923.9	16,741.0
Treasury stock, at cost . . . . .	(18,714.7)	(16,007.7)
Accumulated nonowner changes in shareholders equity . . . . .	(922.2)	(1,230.8)
Total Shareholders Equity . . . . .	3,151.6	3,938.7
Commitments and contingencies . . . . .	—	—
Total Liabilities and Shareholders Equity . . . . .	<u>\$ 17,155.0</u>	<u>\$ 16,377.2</u>

The footnotes on pages AF-9 through AF-40 of this report are an integral component of the company's consolidated financial statements.

## CONSOLIDATED STATEMENT OF INCOME

<u>Year Ended December 31</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(in millions, except per share)		
Gross sales . . . . .	\$ 18,988.7	\$ 17,957.8	\$17,253.5
Excise taxes . . . . .	(2,303.0)	(2,240.7)	(2,217.8)
Net sales . . . . .	16,685.7	15,717.1	15,035.7
Cost of sales . . . . .	(10,836.1)	(10,165.0)	(9,606.3)
Gross profit . . . . .	5,849.6	5,552.1	5,429.4
Marketing, distribution and administrative expenses . . . . .	(2,982.1)	(2,832.5)	(2,837.5)
Gain on sale of distribution rights . . . . .	26.5	—	—
Litigation settlement . . . . .	—	—	(105.0)
Operating income . . . . .	2,894.0	2,719.6	2,486.9
Interest expense . . . . .	(484.4)	(451.3)	(454.5)
Interest capitalized . . . . .	17.4	17.6	19.9
Interest income . . . . .	3.9	1.8	2.4
Other income/(expense), net . . . . .	(8.2)	(10.8)	2.7
Income before income taxes . . . . .	2,422.7	2,276.9	2,057.4
Provision for income taxes . . . . .	(969.8)	(900.5)	(811.1)
Equity income, net of tax . . . . .	662.4	588.8	498.1
Net income . . . . .	<u>\$ 2,115.3</u>	<u>\$ 1,965.2</u>	<u>\$ 1,744.4</u>
Basic earnings per share . . . . .	\$ 2.83	\$ 2.55	\$ 2.24
Diluted earnings per share . . . . .	\$ 2.79	\$ 2.53	\$ 2.23

The footnotes on pages AF-9 through AF-40 of this report are an integral component of the company's consolidated financial statements.

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY

<u>Year Ended December 31</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(in millions, except per share)		
<b>Common Stock, \$1.00 Par Value</b>			
Balance, beginning of period . . . . .	\$ 1,473.7	\$ 1,468.6	\$ 1,463.0
Shares issued under stock plans . . . . .	8.8	5.1	5.6
Balance, end of period . . . . .	<u>\$ 1,482.5</u>	<u>\$ 1,473.7</u>	<u>\$ 1,468.6</u>
<b>Capital in Excess of Par Value</b>			
Balance, beginning of period . . . . .	\$ 2,962.5	\$ 2,685.9	\$ 2,387.9
Stock compensation related . . . . .	135.7	138.2	134.1
Shares issued under stock plans . . . . .	283.5	138.4	163.9
Restricted stock cancellations . . . . .	0.4	—	—
Balance, end of period . . . . .	<u>\$ 3,382.1</u>	<u>\$ 2,962.5</u>	<u>\$ 2,685.9</u>
<b>Retained Earnings</b>			
Balance, beginning of period . . . . .	\$ 16,741.0	\$ 15,698.0	\$ 14,754.4
Net income . . . . .	2,115.3	1,965.2	1,744.4
Common dividends paid (per share: 2007, \$1.25; 2006, \$1.13; 2005, \$1.03) . . . . .	(932.4)	(871.6)	(800.8)
Deferred income tax adjustment . . . . .	—	(50.6)	—
Balance, end of period . . . . .	<u>\$ 17,923.9</u>	<u>\$ 16,741.0</u>	<u>\$ 15,698.0</u>
<b>Treasury Stock</b>			
Balance, beginning of period . . . . .	\$(16,007.7)	\$(15,258.9)	\$(14,638.5)
Treasury stock acquired . . . . .	(2,707.1)	(745.9)	(620.4)
Stock compensation related . . . . .	0.2	—	—
Restricted stock cancellations . . . . .	(0.1)	(2.9)	—
Balance, end of period . . . . .	<u>\$(18,714.7)</u>	<u>\$(16,007.7)</u>	<u>\$(15,258.9)</u>
<b>Accumulated Nonowner Changes in Shareholders Equity</b>			
Balance, beginning of period . . . . .	\$ (1,230.8)	\$ (913.8)	\$ (988.9)
Foreign currency translation gains/(losses) . . . . .	105.2	(70.2)	184.5
Deferred hedging gains/(losses) . . . . .	(2.0)	4.5	(1.1)
Deferred securities valuation gains/(losses) . . . . .	(0.3)	1.0	(95.6)
Deferred retirement benefits costs . . . . .	205.7	159.7	(12.7)
Nonowner changes in shareholders equity, net of deferred income taxes . . . . .	308.6	95.0	75.1
Adoption impact of FAS 158 . . . . .	—	(412.0)	—
Balance, end of period . . . . .	<u>\$ (922.2)</u>	<u>\$ (1,230.8)</u>	<u>\$ (913.8)</u>
Total Shareholders Equity . . . . .	<u>\$ 3,151.6</u>	<u>\$ 3,938.7</u>	<u>\$ 3,679.8</u>
<b>Net Income and Nonowner Changes in Shareholders Equity</b>			
Net income . . . . .	\$ 2,115.3	\$ 1,965.2	\$ 1,744.4
Nonowner changes in shareholders equity, net of deferred income taxes . . . . .	308.6	95.0	75.1
Combined Net Income and Nonowner Changes in Shareholders Equity . . . . .	<u>\$ 2,423.9</u>	<u>\$ 2,060.2</u>	<u>\$ 1,819.5</u>

The footnotes on pages AF-9 through AF-40 of this report are an integral component of the company's consolidated financial statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS

<u>Year Ended December 31</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>
		(in millions)	
<b>Cash Flow from Operating Activities</b>			
Net Income . . . . .	\$ 2,115.3	\$ 1,965.2	\$ 1,744.4
Adjustments to reconcile net income to cash provided by operating activities:			
Depreciation and amortization . . . . .	996.2	988.7	979.0
Stock compensation expense . . . . .	135.9	122.9	134.1
Decrease in deferred income taxes . . . . .	(65.9)	(45.8)	(39.1)
Gain on sale of business . . . . .	(42.5)	—	(15.4)
Undistributed earnings of affiliated companies . . . . .	(249.1)	(341.8)	(288.0)
Other, net . . . . .	<u>73.2</u>	<u>(168.6)</u>	<u>136.6</u>
Operating cash flow before the change in working capital . . . . .	2,963.1	2,520.6	2,651.6
(Increase)/Decrease in working capital . . . . .	<u>(23.5)</u>	<u>188.8</u>	<u>50.3</u>
Cash provided by operating activities . . . . .	<u>2,939.6</u>	<u>2,709.4</u>	<u>2,701.9</u>
<b>Cash Flow from Investing Activities</b>			
Capital expenditures . . . . .	(870.0)	(812.5)	(1,136.7)
New business acquisitions . . . . .	(155.7)	(101.0)	—
Proceeds from sale of business . . . . .	41.6	—	48.3
Cash used for investing activities . . . . .	<u>(984.1)</u>	<u>(913.5)</u>	<u>(1,088.4)</u>
<b>Cash Flow from Financing Activities</b>			
Increase in debt . . . . .	1,708.2	334.8	100.0
Decrease in debt . . . . .	(265.0)	(663.3)	(456.0)
Dividends paid to shareholders . . . . .	(932.4)	(871.6)	(800.8)
Acquisition of treasury stock . . . . .	(2,707.1)	(745.9)	(620.4)
Shares issued under stock plans . . . . .	304.8	143.5	161.4
Cash used for financing activities . . . . .	<u>(1,891.5)</u>	<u>(1,802.5)</u>	<u>(1,615.8)</u>
Net increase/(decrease) in cash during the year . . . . .	64.0	(6.6)	(2.3)
Cash, beginning of year . . . . .	<u>219.2</u>	<u>225.8</u>	<u>228.1</u>
Cash, end of year . . . . .	<u>\$ 283.2</u>	<u>\$ 219.2</u>	<u>\$ 225.8</u>

The footnotes on pages AF-9 through AF-40 of this report are an integral component of the company's consolidated financial statements.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. Summary of Significant Accounting Policies

#### ACCOUNTING PRINCIPLES AND POLICIES

This summary of the significant accounting principles and policies of Anheuser-Busch Companies, Inc., and its subsidiaries is provided to assist in evaluating the company's consolidated financial statements. These principles and policies conform to U.S. generally accepted accounting principles. The company is required to make certain estimates in preparing the financial statements that impact the reported amounts of certain assets, liabilities, revenues and expenses. All estimates are based on the company's best information at the time and are in conformity with U.S. generally accepted accounting principles. Actual results could differ from the estimates, and any such differences are recognized when incurred.

#### PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the company and all its subsidiaries. The company consolidates all majority-owned and controlled subsidiaries, uses the equity method of accounting for investments in which the company is able to exercise significant influence, and uses the cost method for all other equity investments. All significant intercompany transactions are eliminated. Minority interests in the company's consolidated China subsidiaries are not material.

#### REVENUE RECOGNITION

The company's revenue recognition practices comply with Securities and Exchange Commission (SEC) Staff Accounting Bulletin No. 101, "Revenue Recognition in Financial Statements." The company recognizes revenue only when legal title transfers or services have been rendered to unaffiliated customers. For malt beverages shipped domestically to independent wholesalers, title transfers on shipment of product from the company's breweries. For company-owned beer wholesalers, title transfers when products are delivered to retail customers. The company does not recognize any revenue when independent wholesalers sell the company's products to retail customers. For international beer and packaging operations, title transfers on customer receipt. Entertainment operations recognize revenue when customers actually visit a park location, rather than when advance or season tickets are sold.

#### TRADE ACCOUNTS RECEIVABLE

Trade accounts receivable are reported at net realizable value. This value includes an allowance for estimated uncollectible receivables, which is charged to the provision for doubtful accounts. Estimated uncollectible receivables are based on the amount and status of past-due accounts, contractual terms of the receivables and the company's history of uncollectible accounts.

#### FOREIGN CURRENCY

Financial statements of foreign subsidiaries where the local currency is the functional currency are translated into U.S. dollars using period-end exchange rates for assets and liabilities and average exchange rates during the period for revenues and expenses. Cumulative translation adjustments associated with net assets are reported in nonowner changes in equity and are not recognized in the income statement until the investment is sold.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 1. Summary of Significant Accounting Policies (Continued)

Exchange rate gains or losses related to foreign currency transactions are recognized in the income statement as incurred, in the same financial statement caption as the underlying transaction, and are not material for any year shown.

#### TAXES COLLECTED FROM CUSTOMERS

Taxes collected from customers and remitted to tax authorities are state and federal excise taxes on beer shipments and local and state sales taxes on attendance, food service and merchandise transactions at the company's theme parks. Excise taxes on beer shipments are shown in a separate line item in the consolidated income statement as reduction of gross sales. Sales taxes collected from customers are recognized as a liability, with the liability subsequently reduced when the taxes are remitted to the tax authority. Entertainment operations collected from customers and remitted to tax authorities total sales taxes of \$67.4 million, \$62.0 million and \$56.4 million, respectively, in 2007, 2006 and 2005.

#### DELIVERY COSTS

In accordance with EITF 00-10, "Accounting for Shipping and Handling Fees and Costs," the company reports pass-through freight costs on beer shipped to independent beer wholesalers in cost of sales. Reimbursements of these costs by wholesalers are reported in sales.

Costs incurred by company-owned beer wholesalers to deliver beer to retail customers are included in marketing, distribution and administrative expenses. These costs are considered marketing related because in addition to product delivery, drivers provide substantial marketing and other customer service functions to retailers including product display, shelf space management, distribution of promotional materials, draught line cleaning and product rotation. Delivery costs associated with company-owned beer wholesalers totaled \$304.5 million, \$274.1 million and \$277.5 million, respectively, in 2007, 2006 and 2005.

#### ADVERTISING AND PROMOTIONAL COSTS

Advertising production costs are deferred and expensed the first time the advertisement is shown. Advertising media costs are expensed as incurred. Advertising costs are recognized in marketing, distribution and administrative expenses and totaled \$782.7 million in 2007, \$771.2 million in 2006 and \$849.8 million in 2005.

Sales promotion costs are recognized as a reduction of sales when incurred, and totaled \$688.6 million in 2007, \$675.3 million in 2006 and \$716.7 million in 2005.

#### FINANCIAL DERIVATIVES

Anheuser-Busch uses financial derivatives to mitigate the company's exposure to volatility in commodity prices, interest rates and foreign currency exchange rates. The company hedges only exposures in the ordinary course of business and company policy prohibits holding or trading derivatives for profit.

The company accounts for its derivatives in accordance with FAS No. 133, "Accounting for Derivative Instruments and Hedging Activity," which requires all derivatives to be carried on the balance sheet at fair value and meet certain documentary and analytical requirements to qualify for hedge accounting treatment. Hedge accounting creates the potential for an income statement match between the changes in fair values of derivatives and the changes in cost or values of the associated

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 1. Summary of Significant Accounting Policies (Continued)

underlying transactions, generally in cost of sales, but also in marketing, distribution and administrative expense. By policy, derivatives held by the company must be designated as hedges of specific exposures at inception, with an expectation that changes in the fair value will essentially offset the change in cost or value for the underlying exposure. Liquidation of derivative positions is required whenever it is subsequently determined that an underlying transaction is not going to occur, with any gains or losses recognized in the income statement on liquidation. Fair values of derivatives are determined from market observation or dealer quotation. Commodities derivatives outstanding at December 31, 2007 all have initial terms of three years or less and the associated underlying transactions are expected to occur within that time frame.

Option premiums paid to counterparties are initially recorded as assets and subsequently adjusted to fair value each period, with the effective portion of the change in fair value reported in nonowner changes in equity until the underlying transaction occurs. Amounts due from counterparties (unrealized hedge gains) or owed to counterparties (unrealized hedge losses) are included in current assets and current liabilities, respectively.

See Note 3 for additional information on underlying hedge categories, notional and fair values of derivatives, types and classifications of derivatives used, and gains and losses from hedging activity.

### INCOME TAXES

The provision for income taxes is based on the income and expense amounts reported in the consolidated statement of income. Deferred income taxes are recognized for the effect of temporary differences between financial reporting and tax filing in accordance with the requirements of FAS No. 109, "Accounting for Income Taxes." See Note 7 for additional information on the company's provision for income taxes, deferred income tax assets and liabilities and effective tax rate.

In the first quarter of 2007, the company adopted FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes." Under the Interpretation, realization of an uncertain income tax position must be estimated as "more likely than not" (i.e., greater than 50% likelihood of receiving a benefit) before it can be recognized in the financial statements. Further, the recognition of tax benefits recorded in the financial statements must be based on the amount most likely to be realized assuming a review by tax authorities having all relevant information. The Interpretation also clarified the financial statement classification of tax-related penalties and interest and set forth new disclosures regarding unrecognized tax benefits.

### RESEARCH AND DEVELOPMENT COSTS AND START-UP COSTS

Research and development costs and plant start-up costs are expensed as incurred, and are not material for any year presented.

### CASH

Cash includes cash in banks, demand deposits and investments in short-term marketable securities with original maturities of 90 days or less.

### INVENTORIES

Inventories are valued at the lower of cost or market. The company uses the last-in, first-out method (LIFO) valuation approach to determine cost primarily for domestic production inventories,

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 1. Summary of Significant Accounting Policies (Continued)

and uses average cost valuation primarily for international production and retail merchandise inventories. LIFO was used for 63% and 68% of total inventories at December 31, 2007 and 2006, respectively. Had the average cost method been used for all inventories as of December 31, 2007 and 2006, the value of total inventories would have been \$183.6 million and \$137.9 million higher, respectively. Following are the components of the company's inventories as of December 31 (in millions).

	<u>2007</u>	<u>2006</u>
Raw materials and supplies . . . . .	\$365.4	\$385.6
Work in process . . . . .	109.9	110.8
Finished goods . . . . .	<u>248.2</u>	<u>198.5</u>
Total inventories . . . . .	<u>\$723.5</u>	<u>\$694.9</u>

### INTANGIBLE ASSETS

Anheuser-Busch's intangible assets consist of trademarks, beer distribution rights and goodwill. Trademarks and beer distribution rights meeting criteria for separate recognition as specified by FAS 142, "Goodwill and Other Intangible Assets," are recognized in distinct asset categories. Trademarks include purchased trademarks, brand names, logos, slogans or other recognizable symbols associated with the company's products. Trademarks are not amortized due to having indefinite lives. Domestic beer distribution rights are associated with company-owned beer wholesale operations and represent the exclusive legal right to sell the company's products in defined geographic areas. The carrying values of these rights have indefinite lives and are not amortized, primarily due to the company's intent to operate its wholesalerships in perpetuity and the lives not being contractually or statutorily limited. International distribution rights relate to operations in the United Kingdom and China and are being amortized over their respective useful lives. The company's distribution rights in the United Kingdom are contractually limited and expire in 2029. Distribution rights in China are being amortized over seven years, through 2011, based on independent valuation appraisal and normal practice in China. The company analyzes its trademarks and product distribution rights for potential impairment annually, based on projected future cash flows and observation of independent beer wholesaler exchange transactions.

The company recognizes the excess of the cost of acquired businesses over the fair value of the net assets purchased as goodwill. Goodwill related to consolidated businesses is included in intangible assets on the balance sheet while goodwill associated with the company's equity investments (primarily Grupo Modelo) is included in investments in affiliated companies. Goodwill is not amortized to earnings, but instead is reviewed for impairment at least annually, with ongoing recoverability based on applicable operating unit performance, consideration of significant events or changes in the overall business environment and comparable market transactions. The impairment analysis for consolidated goodwill is performed at the reporting unit level using a two-step process. The first step is a comparison of the fair value of the business, determined using future cash flow analysis and/or comparable market transactions, to its recorded amount on the balance sheet. If the recorded amount exceeds the fair value, the second step quantifies any impairment write-down by comparing the current implied value of goodwill to the recorded goodwill balance. A review of goodwill completed in the fourth quarter of 2007 found no impairment. Goodwill related to equity investments is tested for impairment if events or circumstances indicate the entire investment could be impaired. Recoverability

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 1. Summary of Significant Accounting Policies (Continued)

testing for equity investment goodwill is based on a combination of future cash flow analysis and consideration of pertinent business and economic factors. See Note 4 for additional information on changes in the balances of intangible assets.

### COMPUTER SYSTEMS DEVELOPMENT COSTS

The company capitalizes computer systems development costs that meet established criteria, and amortizes those costs to expense on a straight-line basis over five years. Computer systems development costs not meeting the proper criteria for Capitalisation, including systems re-engineering costs, are expensed as incurred.

### PLANT AND EQUIPMENT

Fixed assets are carried at original cost less accumulated depreciation, and include expenditures for new facilities and expenditures that increase the useful lives of existing facilities. The cost of routine maintenance, repairs and minor renewals is expensed as incurred. Depreciation expense is recognized using the straight-line method based on the following weighted-average useful lives: buildings, 25 years; production machinery and equipment, 15 years; furniture and fixtures, 10 years; and computer equipment, three years. When fixed assets are retired or sold, the net book value is eliminated and any gain or loss on disposition is recognized in cost of sales for operating assets and administrative expenses for corporate assets. The components of plant and equipment as of December 31 are summarized below (in millions).

	<u>2007</u>	<u>2006</u>
Land . . . . .	\$ 301.5	\$ 297.7
Buildings . . . . .	5,275.2	5,123.6
Machinery and equipment . . . . .	13,188.7	12,919.8
Construction in progress . . . . .	462.1	369.5
Plant and equipment, at cost . . . . .	19,227.5	18,710.6
Accumulated depreciation . . . . .	(10,394.0)	(9,794.5)
Plant and equipment, net . . . . .	<u>\$ 8,833.5</u>	<u>\$ 8,916.1</u>

### VALUATION OF SECURITIES

For investments accounted for under the cost basis, Anheuser-Busch applies FAS 115, "Accounting for Certain Investments in Debt and Equity Securities." Under FAS 115, the company classifies its investments as "available for sale" and adjusts the carrying values of those securities to fair market value each period. Market valuation gains or losses are deferred in nonowner changes in shareholders equity and are not recognized in the income statement until the investment is sold. The only investment currently accounted for under FAS 115 is an immaterial investment in the common stock of Kirin Brewing Company, Ltd. of Japan. In 2005, deferred market valuations also included noncash changes in the value of convertible debt issued to the company by its strategic partner in China, Tsingtao Brewery. See Note 2 for additional discussion of the company's investment in Tsingtao.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 1. Summary of Significant Accounting Policies (Continued)

#### ISSUANCE OF STOCK BY EQUITY INVESTEES

The company has elected to treat issuances of common stock by equity investees as equity transactions per SEC Staff Accounting Bulletin No. 52, and therefore recognizes no gain or loss when shares are issued.

### 2. International Equity Investments

#### GRUPO MODELO

Anheuser-Busch owns a 35.12% direct interest in Grupo Modelo, S.A.B. de C.V. (Modelo), Mexico's largest brewer and producer of the Corona brand, and a 23.25% direct interest in Modelo's operating subsidiary Diblo, S.A. de C.V. (Diblo). The company's direct investments in Modelo and Diblo give Anheuser-Busch an effective (direct and indirect) 50.2% equity interest in Diblo. Anheuser-Busch holds nine of 19 positions on Modelo's board of directors (with the Controlling Shareholders Trust holding the other 10 positions) and also has membership on the audit committee. Anheuser-Busch does not have voting or other effective control of either Diblo or Modelo and consequently accounts for its investments using the equity method. The total cost of the company's investments was \$1.6 billion. The carrying values of the Modelo investment were \$3.6 billion and \$3.4 billion, respectively, at December 31, 2007 and 2006. Included in the carrying amounts of the Modelo investment is goodwill of \$540.1 million and \$536.6 million, respectively. Changes in goodwill during 2007 and 2006 are primarily due to changes in exchange rates between the U.S. dollar and Mexican peso.

Dividends received from Grupo Modelo in 2007 totaled \$403.1 million, compared to \$240.0 million and \$203.6 million in 2006 and 2005, respectively. Dividends are paid based on a free-cash-flow distribution formula in accordance with the Investment Agreement between the companies and are recorded as a reduction in the carrying value of the company's investment. Cumulative unremitted earnings of Grupo Modelo totaled \$2.1 billion at December 31, 2007.

Summary financial information for Grupo Modelo as of and for the three years ended December 31 is presented in the following table (in millions). The amounts represent 100% of Grupo Modelo's consolidated operating results and financial position based on U.S. generally accepted accounting principles on a one-month lag basis, and include the impact of Anheuser-Busch's purchase accounting adjustments.

	2007	2006	2005
Cash and marketable securities . . . . .	\$1,932.2	\$2,094.0	\$1,640.5
Other current assets . . . . .	\$1,181.2	\$1,017.6	\$ 933.3
Noncurrent assets . . . . .	\$5,143.4	\$4,538.5	\$4,592.8
Current liabilities . . . . .	\$ 678.9	\$ 524.7	\$ 407.1
Noncurrent liabilities . . . . .	\$ 317.7	\$ 345.9	\$ 411.3
Net sales . . . . .	\$5,321.3	\$5,072.1	\$4,399.0
Gross profit . . . . .	\$2,683.0	\$2,643.9	\$2,315.1
Minority interest . . . . .	\$ 3.5	\$ 1.5	\$ 1.3
Net income . . . . .	\$1,276.7	\$1,141.1	\$ 966.8

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 2. International Equity Investments (Continued)

#### TSINGTAO

Since 2003, Anheuser-Busch has participated in a strategic alliance with Tsingtao Brewery Company, Ltd., one of the largest brewers in China and producer of the Tsingtao brand. Through March 2005, the company had invested \$211 million in Tsingtao, in the form of a 9.9% equity stake in Tsingtao common shares and two convertible bonds. The 9.9% equity interest was accounted for under the cost method through April 2005, at which time the company converted its bonds into Tsingtao Series H common shares. The bond conversion increased Anheuser-Busch's economic ownership in Tsingtao from 9.9% to 27%, and its voting stake from 9.9% to 20%. Local government authorities hold the proxy voting rights for the 7% difference between the company's voting and economic stakes. The increased economic stake allowed Anheuser-Busch to nominate an additional director, giving the company two of 11 board seats and representation on related committees. Because of the increased share and voting ownership and board representation, Anheuser-Busch believes it has the ability to exercise significant influence and therefore began applying the equity method of accounting for Tsingtao in May 2005, on a one-month lag basis. The carrying values of the company's Tsingtao investment were \$276.8 million and \$241.9 million, respectively, at December 31, 2007 and 2006. Dividends received from Tsingtao totaled \$10.2 million in 2007 and \$7.0 million in 2006.

In 2003, the company loaned Tsingtao \$15 million for a term of five years at an annual interest rate of 1%. The loan provided Tsingtao with funding to reacquire minority interests in three of its brewery subsidiaries.

### 3. Derivatives and Other Financial Instruments

#### DERIVATIVES

Under FAS 133, derivatives qualifying for deferral accounting are classified as fair value, cash flow or foreign currency denominated net investment hedges, depending on the nature of the underlying exposure. The company's interest rate and foreign currency denominated hedges are either fair value or cash flow hedges, while commodity cost hedges are cash flow hedges. Commodity exposures are short, meaning the company must acquire additional quantities to meet its operating needs, and include aluminum, rice, corn and natural gas. The company's primary foreign currency exposures result from transactions and investments denominated in Mexican pesos, Chinese yuan, Canadian dollars, British pounds sterling and euros. With the exception of foreign currency denominated capital expenditures, these exposures are long, meaning the company has or generates surplus quantities of these currencies.

Fair value hedges are accounted for by recognizing the changes in fair values for both the derivative and the underlying hedged exposure in earnings each period. For cash flow hedges, the portion of the derivative gain or loss that is effective in offsetting the change in cost or value of the underlying exposure is deferred in nonowner changes in shareholders equity, and later reclassified into earnings to match the impact of the underlying transaction when it occurs. Net investment hedges are accounted for in the foreign currency translation account in nonowner changes in shareholders equity. Regardless of classification, a hedge that is 100% effective will result in zero net earnings impact while the derivative is outstanding. To the extent that any hedge is not effective at offsetting cost or value changes in the underlying exposure, there could be a net earnings impact. Gains and losses from the ineffective portion of any hedge are recognized in the income statement immediately.

Below are the notional transaction amounts and fair values for the company's outstanding derivatives at December 31 (in millions, with brackets indicating a deferred loss position). Because the

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**3. Derivatives and Other Financial Instruments (Continued)**

company hedges only with derivatives that have high correlation with the underlying transaction cost or value, changes in derivatives fair values and the underlying cost are expected to largely offset.

	<u>2007</u>		<u>2006</u>	
	<u>Notional Amount</u>	<u>Fair Value</u>	<u>Notional Amount</u>	<u>Fair Value</u>
Foreign currency				
Forwards . . . . .	\$ 91.8	\$ 1.0	\$115.3	\$ 2.7
Options . . . . .	<u>282.2</u>	<u>3.7</u>	<u>306.5</u>	<u>4.4</u>
Total foreign currency . . . . .	<u>374.0</u>	<u>4.7</u>	<u>421.8</u>	<u>7.1</u>
Interest rate				
Swaps . . . . .	<u>100.0</u>	<u>0.1</u>	<u>100.0</u>	<u>(1.3)</u>
Commodity price				
Options . . . . .	1.5	0.1	—	—
Swaps . . . . .	31.9	(4.7)	22.2	(4.1)
Futures and forwards . . . . .	68.9	11.1	111.9	8.4
Total commodity price . . . . .	<u>102.3</u>	<u>6.5</u>	<u>134.1</u>	<u>4.3</u>
Total outstanding derivatives . . . . .	<u>\$576.3</u>	<u>\$11.3</u>	<u>\$655.9</u>	<u>\$10.1</u>

The following table shows derivatives gains and losses deferred in nonowner changes in shareholders equity as of December 31 (in millions). The amounts shown for 2006 and 2005 were subsequently recognized in earnings as the hedged transactions took place, mostly in the next year. The gains and losses deferred as of December 31, 2007 are generally expected to be recognized in 2008 as the underlying transactions occur. However, the amounts ultimately recognized may differ, favorably or unfavorably, from those shown because some of the company's derivative positions are not yet settled and therefore remain subject to ongoing market price fluctuations.

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Deferred gains . . . . .	\$ 5.6	\$ 9.2	\$ 2.6
Deferred losses . . . . .	<u>(5.4)</u>	<u>(5.9)</u>	<u>(6.4)</u>
Net deferred gains/(losses) . . . . .	<u>\$ 0.2</u>	<u>\$ 3.3</u>	<u>\$(3.8)</u>

Following are derivative gains and losses recognized in earnings during the years shown (in millions). As noted, effective gains and losses had been deferred over the life of the transaction and recognized simultaneously with the impact of price or value changes in the underlying transactions.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**3. Derivatives and Other Financial Instruments (Continued)**

Ineffective gains and losses were recognized throughout the year when it was evident they did not precisely offset corresponding price or value changes.

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Effective gains			
Cash flow hedges . . . . .	\$ 5.7	\$ 1.5	\$ 20.1
Fair value hedges . . . . .	7.6	5.6	0.5
Total effective gains . . . . .	13.3	7.1	20.6
Effective losses			
Cash flow hedges . . . . .	(18.6)	(34.0)	(8.1)
Fair value hedges . . . . .	(6.1)	(24.8)	(6.0)
Total effective losses . . . . .	(24.7)	(58.8)	(14.1)
Net effective gains/(losses) . . . . .	<u>\$(11.4)</u>	<u>\$(51.7)</u>	<u>\$ 6.5</u>
Net ineffective gains . . . . .	<u>\$ 9.2</u>	<u>\$ 2.2</u>	<u>\$ 0.2</u>

**CONCENTRATION OF CREDIT RISK**

The company does not have a material concentration of credit risk.

**NONDERIVATIVE FINANCIAL INSTRUMENTS**

Nonderivative financial instruments included in the balance sheet are cash, accounts receivable, accounts payable and long-term debt. Accounts receivable include allowances for doubtful accounts of \$16.1 million, \$17.6 million and \$15.3 million at December 31, 2007, 2006 and 2005, respectively. The fair value of long-term debt, estimated based on future cash flows discounted at interest rates currently available to the company for debt with similar maturities and characteristics, was \$9.3 billion and \$7.7 billion at December 31, 2007 and 2006, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 4. Intangible Assets

The following table shows the activity in goodwill, beer distribution rights and trademarks during the three years ended December 31 (in millions). International beer distribution rights have a combined gross cost of \$57.1 million and a remaining unamortized balance of \$35.5 million at December 31, 2007. The company expects amortization expense of approximately \$6.0 million per year related to international distribution rights over the next five years.

	Trademarks	Beer Distribution Rights	Goodwill
Balance at Dec. 31, 2004 . . . . .	\$ 44.4	\$206.9	\$1,509.2
Domestic beer wholesaler disposition . . . . .	—	(5.6)	—
Disposition of domestic beer wholesaler equity investment . . . . .	—	(20.9)	—
Tsingtao investment . . . . .	97.9	11.6	—
Harbin purchase accounting adjustments . . . . .	—	—	34.3
Amortization of international distribution rights . . . . .	—	(4.7)	—
Foreign currency translation . . . . .	3.5	(1.7)	49.0
Balance at Dec. 31, 2005 . . . . .	145.8	185.6	1,592.5
Harbin minority interest buyout . . . . .	—	—	20.5
Acquisition of Rolling Rock brands . . . . .	79.3	3.0	—
Acquisition of Grolsch and Tiger import rights . . . . .	—	9.2	—
Domestic beer wholesaler equity investment . . . . .	—	27.8	—
Disposition of domestic beer wholesaler equity investment . . . . .	—	(14.8)	—
Amortization of international distribution rights . . . . .	—	(5.6)	—
Foreign currency translation . . . . .	4.6	3.3	1.4
Balance at Dec. 31, 2006 . . . . .	229.7	208.5	1,614.4
Harbin minority interest buyout . . . . .	—	—	7.3
Acquisition of InBev brands import rights . . . . .	—	65.9	—
Acquisition of Monster brands distribution rights . . . . .	—	5.3	—
Acquisition of U.S. beer distribution rights . . . . .	—	59.8	—
Amortization of international beer distribution rights . . . . .	—	(5.9)	—
Foreign currency translation . . . . .	10.1	1.4	53.0
Balance at Dec. 31, 2007 . . . . .	<u>\$239.8</u>	<u>\$335.0</u>	<u>\$1,674.7</u>

### 5. Retirement Benefits

#### ADOPTION OF FAS 158

Effective with its December 31, 2006 financial statements, Anheuser-Busch adopted FAS No. 158, “Employers’ Accounting for Defined Benefit Pension and Other Postretirement Plans.” FAS 158 focuses primarily on balance sheet reporting for the funded status of benefit plans and requires recognition of benefit liabilities for underfunded plans and benefit assets for overfunded plans, with offsetting impacts to nonowner changes in shareholders equity. Anheuser-Busch was in a net underfunded position for its pension and retiree health care plans and therefore recognized incremental retirement benefit liabilities on adoption. Additionally, the company reclassified its pension liability from other long-term liabilities to retirement benefits on the consolidated balance sheet.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 5. Retirement Benefits (Continued)

FAS 158 also requires companies to measure benefit plan assets and liabilities as of the balance sheet date for financial reporting purposes, eliminating the current approach of using a measurement date up to 90 days prior to the balance sheet date. The effective date for this change is delayed until year-end 2008. The company currently uses an October 1 measurement date and will adopt a December 31 measurement date in 2008 as required. Adopting the new measurement date will require a one-time adjustment to retained earnings under the transition guidance in FAS 158. None of the changes prescribed by FAS 158 will impact the company's results of operations or cash flows.

### PENSION BENEFITS

The company sponsors pension plans for its employees. Net annual pension expense for single-employer defined benefit plans and total pension expense for the three years ended December 31 are presented in the following table (in millions). Contributions to multiemployer plans in which the company and its subsidiaries participate are determined in accordance with the provisions of negotiated labor contracts, based on employee hours or weeks worked. Pension expense recognized for these plans and for defined contribution plans equals cash contributions made by Anheuser-Busch. Effective November 30, 2006, the chairman of the board, the president and chief executive officer and certain other senior executives retired as executive officers of the company and received lump sum pension payments from the supplemental executive retirement plan. The total of the lump sum payouts represented a portion of the supplemental plan's projected benefit obligation sufficient enough to constitute a plan settlement per FAS 88, "Employer's Accounting for Settlements and Curtailments of Defined Benefit Pension Plans." Because the retirements occurred after the company's pension measurement date of October 1, and in accordance with FAS 88 settlement accounting, liabilities related to the supplemental plan were remeasured as of December 15, 2006 with the related deferred actuarial losses recognized in the first quarter 2007.

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Service cost (benefits earned during the year) . . . . .	\$ 97.8	\$ 102.7	\$ 94.2
Interest cost on projected benefit obligation . . . . .	178.4	170.0	168.3
Assumed return on plan assets . . . . .	(208.3)	(198.6)	(194.9)
Amortization of prior service cost . . . . .	20.1	21.9	22.0
Amortization of net actuarial losses . . . . .	65.2	90.9	66.8
FAS 88 settlement . . . . .	19.0	—	—
Single-employer defined benefit plans . . . . .	172.2	186.9	156.4
Multiemployer plans . . . . .	16.7	16.2	16.2
Defined contribution plans . . . . .	21.0	20.1	19.1
Total pension expense . . . . .	\$ 209.9	\$ 223.2	\$ 191.7

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**5. Retirement Benefits (Continued)**

The measurement date for the company's pension accounting is October 1. The key actuarial assumptions used in determining the annual pension expense and funded status for single-employer defined benefit plans for the three years ended December 31 follow.

<u>Annual expense</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>
Discount rate . . . . .	6.0%	5.5%	6.0%
Long-term return on plan assets . . . . .	8.5%	8.5%	8.5%
Rate of compensation growth . . . . .	<u>4.0%</u>	<u>4.0%</u>	<u>4.25%</u>
Funded status . . . . .			
Discount rate . . . . .	<u>6.4%</u>	<u>6.0%</u>	<u>5.5%</u>
Rate of compensation growth . . . . .	<u>4.0%</u>	<u>4.0%</u>	<u>4.0%</u>

For informational purposes, following is a summary of the potential impact on 2007 annual pension expense of a hypothetical 1% change in actuarial assumptions (in millions). Brackets indicate annual pension expense would be reduced. Modification of these assumptions does not impact the company's pension funding requirements.

<u>Assumption</u>	<u>2007 Rate</u>	<u>Impact of 1% Increase</u>	<u>Impact of 1% Decrease</u>
Long-term return on assets . . . . .	8.5%	\$(26.3)	\$ 26.3
Discount rate . . . . .	6.4%	\$(47.1)	\$ 54.5
Compensation growth rate . . . . .	4.0%	\$ 20.9	\$(18.5)

Pension assets or liabilities are recognized for the funded status of single-employer pension plans, based on a comparison of the projected benefit obligation (PBO) to plan assets for each plan. The following tables present changes in the PBO, changes in the fair value of plan assets and the combined funded status for all single-employer defined benefit plans for the two years ended December 31 (in millions).

	<u>2007</u>	<u>2006</u>
Beginning projected benefit obligation (PBO) . . . . .	\$3,125.1	\$3,189.9
Service cost . . . . .	97.8	102.7
Interest cost . . . . .	178.4	170.0
Plan amendments . . . . .	2.1	3.3
Actuarial gain . . . . .	(79.2)	(135.0)
Employee contributions . . . . .	0.4	0.4
Foreign currency translation . . . . .	1.2	8.5
Benefits paid . . . . .	<u>(266.2)</u>	<u>(214.7)</u>
Projected benefit obligation (PBO) at Oct. 1 . . . . .	<u>\$3,059.6</u>	<u>\$3,125.1</u>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**5. Retirement Benefits (Continued)**

	<u>2007</u>	<u>2006</u>
Fair value of plan assets, beginning of year . . . . .	\$2,659.3	\$2,314.7
Actual return on plan assets . . . . .	373.6	238.2
Employer contributions . . . . .	99.6	235.9
Employee contributions . . . . .	0.4	0.4
Foreign currency translation . . . . .	0.8	5.5
Benefits paid . . . . .	<u>(266.2)</u>	<u>(214.7)</u>
Fair value of plan assets at Oct. 1 . . . . .	2,867.5	2,580.0
Fourth quarter contributions . . . . .	<u>7.8</u>	<u>79.3</u>
Fair value of plan assets, end of year . . . . .	<u>\$2,875.3</u>	<u>\$2,659.3</u>
Funded status—PBO in excess of plan assets . . . . .	<u>\$ 184.3</u>	<u>\$ 465.8</u>

The following shows pension assets and liabilities reported on the balance sheet at December 31, 2007 and 2006. The PBO is the actuarial net present value of all benefits related to employee service rendered to date, including assumptions of future annual compensation increases to the extent appropriate. The pension asset is classified as noncurrent on the balance sheet. Of the \$253.5 million and \$466.8 million total pension liabilities shown for 2007 and 2006, respectively, \$9.7 million and \$2.8 million are classified as current, with the remainder classified as noncurrent.

<u>Plans with assets in excess of PBO (pension asset)</u>	<u>2007</u>	<u>2006</u>
Plan assets . . . . .	\$ 785.5	\$ 117.6
PBO . . . . .	<u>(716.3)</u>	<u>(116.6)</u>
Pension asset recognized . . . . .	<u>\$ 69.2</u>	<u>\$ 1.0</u>
 <u>Plans with PBO in excess of assets (pension liability)</u>	 <u>2007</u>	 <u>2006</u>
PBO . . . . .	\$(2,343.3)	\$(3,008.5)
Plan assets . . . . .	<u>2,089.8</u>	<u>2,541.7</u>
Pension liability recognized . . . . .	<u>\$ (253.5)</u>	<u>\$ (466.8)</u>

Following is information for the two years ended December 31 for certain plans where the accumulated benefit obligation (ABO) for single-employer plans exceeds plan assets (in millions). The ABO is the actuarial present value of benefits for services rendered to date, with no consideration of future compensation increases. The ABO for all plans totaled \$2,809.0 million at December 31, 2007 and \$2,865.5 million at December 31, 2006.

<u>Plans with ABO in excess of assets</u>	<u>2007</u>	<u>2006</u>
ABO . . . . .	\$(632.4)	\$(2,748.9)
Plan assets at Oct. 1 . . . . .	<u>527.9</u>	<u>2,541.7</u>
ABO in excess of plan assets . . . . .	<u>\$(104.5)</u>	<u>\$ (207.2)</u>

Below are the components of deferred pension costs for the two years ended December 31 (in millions). Deferred pension costs are not recognized in periodic pension expense when incurred, but instead are accrued in nonowner changes in shareholders equity to be amortized into expense in

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**5. Retirement Benefits (Continued)**

subsequent periods. Unrecognized actuarial losses represent differences in actual versus assumed changes in the PBO and fair value of plan assets over time, primarily due to changes in assumed discount rates. Unrecognized prior service cost is the impact of changes in plan benefits applied retrospectively for employee service previously rendered. Deferring these costs has no impact on annual pension funding requirements. Deferred pension costs are amortized into annual pension expense over the average remaining assumed service period for active employees, which was approximately 10 years at the end of 2007. Actuarial losses and prior service costs expected to be amortized into net periodic pension expense in 2008 are \$44 million and \$17 million, respectively.

	<u>2007</u>	<u>2006</u>
Prior service cost . . . . .	\$ (95.2)	\$(112.5)
Unrecognized actuarial losses . . . . .	<u>(543.7)</u>	<u>(872.8)</u>
Pretax deferred pension costs . . . . .	(638.9)	(985.3)
Deferred income taxes . . . . .	<u>253.7</u>	<u>391.2</u>
Deferred pension costs—domestic plans . . . . .	(385.2)	(594.1)
Deferred pension costs—equity investments . . . . .	<u>(10.8)</u>	<u>(15.7)</u>
Net pension costs deferred in nonowner changes in shareholders equity . . . . .	<u><u>\$(396.0)</u></u>	<u><u>\$(609.8)</u></u>

Following are the changes in the components of pretax pension costs deferred in nonowner changes in shareholders equity during 2007 (in millions).

	<u>2007</u>
Deferred actuarial (gain) arising during the year . . . . .	\$(244.5)
Amortization of previously deferred actuarial losses into net periodic benefits expense . . . . .	(65.2)
FAS 88 settlement . . . . .	<u>(19.0)</u>
Net (decrease) in deferred actuarial losses . . . . .	<u>(328.7)</u>
Deferred prior service cost arising during the year . . . . .	2.1
Amortization of previously deferred prior service (cost) into net periodic benefits expense . . . . .	<u>(20.1)</u>
Net (decrease) in deferred prior service cost . . . . .	<u>(18.0)</u>
Foreign currency translation . . . . .	<u>0.3</u>
Pretax (decrease) in nonowner changes in shareholders equity related to deferred pension costs . . . . .	<u><u>\$(346.4)</u></u>

Prior to the adoption of FAS 158, recognition of an additional minimum pension liability (offset in nonowner changes in shareholders equity) was necessary whenever the ABO exceeded plan assets.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**5. Retirement Benefits (Continued)**

Shown in the following table are the components of the company's minimum pension liability at December 31, 2006, prior to adoption of FAS 158 (in millions).

	<u>2006</u>
Minimum pension liability—domestic plans . . . . .	\$(695.9)
Minimum pension liability—equity investments . . . . .	(15.7)
Intangible asset—unrecognized prior service costs . . . . .	108.3
Deferred income taxes . . . . .	<u>233.3</u>
Deferred pension costs, pre-FAS 158 . . . . .	<u>\$(370.0)</u>

The following illustrates the impact on nonowner changes in shareholders equity of the first-time accrual for all deferred pension costs at December 31, 2006 in accordance with FAS 158 (in millions).

	<u>2006</u>		
	<u>Before</u>		
	<u>FAS 158</u>	<u>FAS 158</u>	<u>Ending</u>
<u>Reported in assets and liabilities</u>	<u>Adjustments</u>	<u>Adjustments</u>	<u>Balance</u>
Pension asset . . . . .	\$ 519.6	\$(518.6)	\$ 1.0
Pension liability . . . . .	\$(695.9)	\$ 229.1	\$ (466.8)
<b>Reported in nonowner changes in shareholders equity</b>			
Deferred pension costs (domestic and equity) . . . . .	\$(711.6)	\$(289.4)	\$(1,001.0)
Intangible asset—unrecognized prior service cost . . .	108.3	(108.3)	—
<b>Deferred income taxes</b> . . . . .	<u>233.3</u>	<u>157.9</u>	<u>391.2</u>
Net deferred pension costs . . . . .	<u>\$(370.0)</u>	<u>\$(239.8)</u>	<u>\$ (609.8)</u>

**PENSION PLAN ASSETS**

Required funding for the company's single-employer defined benefit pension plans is determined in accordance with federal guidelines set forth in the Employee Retirement Income Security Act (ERISA) and the Pension Protection Act (PPA). Funding for the company's multiemployer and defined contribution plans is based on specific contractual requirements for each plan. The company plans to make required pension contributions for all plans totaling \$70 million in 2008. Additional contributions to enhance the funded status of pension plans can be made at the company's discretion, and discretionary pension funding was provided totaling \$85 million in 2007 and \$214 million in 2006. Projections indicated that Anheuser-Busch would have been required to contribute these amounts in future years, but the company chose to make the contributions early in order to enhance the funded status of the plans. Following is information regarding the allocation of the company's pension plan assets as of December 31, 2007 and 2006 and target allocation for 2008.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**5. Retirement Benefits (Continued)**

<u>Asset Category</u>	<u>Percentage of Plan Assets at Dec. 31, 2006</u>	<u>Percentage of Plan Assets at Dec. 31, 2007</u>	<u>Target Asset Allocation for 2008</u>
Equity securities .....	70%	68%	69%
Debt securities .....	26%	27%	26%
Real estate .....	4%	5%	5%
Total .....	<u>100%</u>	<u>100%</u>	<u>100%</u>

Asset allocations are intended to achieve a total asset return target over the long term, with an acceptable level of risk in the shorter term. Risk is measured in terms of likely volatility of annual investment returns, pension expense and funding requirements. Expected returns, risk and correlation among asset classes are based on historical data and investment adviser input. The assumed rate of return on pension plan assets is consistent with Anheuser-Busch's long-term investment return objective, which enables the company to provide competitive and secure employee retirement pension benefits. The company strives to balance expected long-term returns and short-term volatility of pension plan assets. Favorable or unfavorable differences between the assumed and actual returns on plan assets are generally recognized in periodic pension expense over the subsequent five years. The actual annual rate of return on plan assets net of investment manager fees was 14.8%, 10.5% and 13.7% for plan years ended September 30, 2007, 2006 and 2005, respectively.

The company assumes prudent levels of risk to meet overall pension investment goals. Risk levels are managed through formal and written investment guidelines. Portfolio risk is managed by having well-defined, long-term strategic asset allocation targets. The company avoids tactical asset allocation and market timing and has established disciplined rebalancing policies to ensure asset allocations remain close to targets. The company's asset allocations are designed to provide broad market diversification, which reduces exposure to individual companies, industries and sectors of the market. Pension assets do not include any direct investment in Anheuser-Busch debt or equity securities. The use of derivatives is permitted where appropriate to achieve overall investment policy objectives, such as to hedge exposure to foreign currency denominated stocks or securitize cash in investment portfolios.

**RETIREMENT HEALTH CARE AND INSURANCE BENEFITS**

The company provides certain health care and life insurance benefits to eligible retired employees. Effective January 1, 2006, employee participants must have at least 10 years of continuous service after reaching age 48 to become eligible for benefits. Employees become eligible for full retiree health care benefits after achieving specific age and total years of service requirements, based on hire date.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**5. Retirement Benefits (Continued)**

Net periodic retirement benefits expense for company retiree health care and life insurance plans was comprised of the following for the three years ended December 31 (in millions).

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Service cost . . . . .	\$26.8	\$ 24.3	\$ 25.6
Interest cost on benefit obligation . . . . .	45.3	36.9	39.3
Amortization of prior service benefit . . . . .	(9.8)	(16.4)	(11.4)
Amortization of net actuarial loss . . . . .	<u>26.1</u>	<u>20.2</u>	<u>14.1</u>
Net periodic retirement health care and life insurance benefits expense . . . . .	<u>\$88.4</u>	<u>\$ 65.0</u>	<u>\$ 67.6</u>

The following table details the components of the company's obligation for its single-employer defined benefit retirement health care and life insurance plans as of December 31 (in millions). As of December 31, 2007 and 2006, respectively, \$69.6 million and \$64.3 million of the company's obligation was classified as current. Retirement health care and insurance benefits obligations are unfunded; therefore no assets are associated with the plans.

	<u>2007</u>	<u>2006</u>
Benefit obligation, beginning of year . . . . .	\$791.8	\$654.3
Service cost . . . . .	26.8	24.3
Interest cost . . . . .	45.3	36.9
Actuarial loss . . . . .	29.5	140.2
Plan amendments . . . . .	0.3	—
Benefits paid . . . . .	(71.7)	(68.7)
Plan participants' contributions . . . . .	2.6	2.4
Medicare Part D subsidy . . . . .	<u>2.6</u>	<u>2.4</u>
Benefit obligation, end of year . . . . .	<u>\$827.2</u>	<u>\$791.8</u>

Actuarial gains and losses (primarily due to changes in assumed discount rates and differences in assumed versus actual health care costs) and prior service costs or benefits are deferred on the balance sheet when incurred, for subsequent amortization into annual benefits expense over the remaining service life of participating employees, which was approximately 10 years at December 31, 2007. Shown below are the components of deferred retirement health care and life insurance costs for the two years ended December 31 (in millions). Deferred actuarial losses of \$24.0 million and unrecognized prior service benefits of \$9.8 million are expected to be amortized into net retirement benefits expense in 2008.

	<u>2007</u>	<u>2006</u>
Deferred actuarial losses . . . . .	\$(377.4)	\$(374.0)
Deferred prior service benefits . . . . .	<u>78.5</u>	<u>88.6</u>
Net deferred actuarial items . . . . .	(298.9)	(285.4)
Deferred income taxes . . . . .	<u>118.6</u>	<u>113.2</u>
Net health care and insurance costs deferred in nonowner changes in shareholders equity . . . . .	<u>\$(180.3)</u>	<u>\$(172.2)</u>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**5. Retirement Benefits (Continued)**

Following are the changes in the components of pretax retirement health care and insurance costs deferred in nonowner changes in shareholders equity during 2007 (in millions).

	<u>2007</u>
Deferred actuarial loss arising during the year . . . . .	\$ 29.5
Amortization of previously deferred actuarial losses into net periodic benefits expense . . . . .	<u>(26.1)</u>
Net increase in deferred actuarial losses . . . . .	<u>3.4</u>
Deferred prior service cost arising during the year . . . . .	0.3
Amortization of previously deferred prior service credit into net periodic benefits expense . . . . .	<u>9.8</u>
Net increase in deferred prior service cost . . . . .	<u>10.1</u>
Pretax increase in nonowner changes in shareholders equity related to deferred health care and insurance costs . . . . .	<u>\$ 13.5</u>

The key actuarial assumptions used to determine net retirement benefits expense and the benefits obligation for the three years ended December 31 are provided in the following table. For actuarial purposes, the initial health care inflation rate is assumed to decline ratably to the future rate in 2014 and then remain constant thereafter. The measurement date for the company's retiree health care accounting is December 31.

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Discount rate . . . . .	6.3%	5.75%	5.5%
Initial health care inflation rate . . . . .	9.0%	8.1%	8.9%
Future health care inflation rate . . . . .	5.0%	5.0%	5.0%

For informational purposes, following is a summary of the potential impact on net periodic retirement benefits expense and the end of year benefits obligation of a hypothetical 1% change in the assumed health care inflation rate (in millions). Brackets indicate a reduction in expense or liability.

	<u>1% Increase</u>	<u>1% Decrease</u>
Net periodic retirement benefits expense . . . . .	\$ 4.5	\$ (4.4)
Retirement benefits liability . . . . .	\$50.5	\$(48.0)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 5. Retirement Benefits (Continued)

#### RETIREMENT BENEFITS PAYMENTS

Following are retirement benefits expected to be paid in future years, based on employee data and plan assumptions, as of December 31, 2007 (in millions).

	<u>Pensions</u>	<u>Health Care and Insurance</u>
2008 . . . . .	\$ 172.9	\$ 69.6
2009 . . . . .	\$ 188.6	\$ 72.2
2010 . . . . .	\$ 203.3	\$ 73.9
2011 . . . . .	\$ 220.0	\$ 75.6
2012 . . . . .	\$ 242.0	\$ 76.0
2014 - 2017 . . . . .	\$1,397.1	\$402.1

#### EMPLOYEE STOCK PURCHASE AND SAVINGS PLANS

The company sponsors employee stock purchase and savings plans (401(k) plans), which are voluntary defined contribution plans in which most regular employees are eligible for participation. Under the 401(k) plans, the company makes matching cash contributions for up to 6% of employee pretax savings. The company's matching contribution percentage is established annually based on a formula that considers both consolidated net income and total employee costs. Total 401(k) expense was \$58.2 million, \$60.7 million and \$63.6 million for 2007, 2006 and 2005, respectively.

### 6. Stock-Based Compensation

#### STOCK OPTIONS

Under the terms of the company's stock option plans, officers, certain other employees and nonemployee directors may be granted options to purchase the company's common stock at a price equal to the closing market price per the New York Stock Exchange Composite Tape on the date the options are granted. The company issues either new shares or treasury shares when options are exercised under employee stock compensation plans. Under the plans for the board of directors, shares are issued exclusively from treasury stock. The company's stock option plans provide for accelerated exercisability on the occurrence of certain events relating to a change in control, merger, sale of substantially all company assets or complete liquidation of the company. At December 31, 2007, 2006 and 2005, a total of 137 million, 115 million and 121 million shares of common stock were designated for future issuance under existing stock option plans, respectively.

The company's stock options ratably vest over a three-year service period commencing immediately following grant of the award, and have a maximum life of 10 years. There are no performance-based vesting requirements associated with stock options. The company's stock option plans provide for immediate vesting of all unvested options whenever an employee voluntarily leaves the company and has either completed at least 20 years of service or is at least age 60. For employees meeting these criteria, the accelerated vesting policy renders the requisite three-year service condition "nonsubstantive" under FAS No. 123R, "Shared-Based Payment," and the company therefore fully expenses all options granted to individuals meeting either criterion as of the grant date. The company also identifies stock options granted to employees who do not yet, but will meet the separation-based vesting criteria prior to the end of the three-year vesting cycle, and recognizes expense over the

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**6. Stock-Based Compensation (Continued)**

substantive vesting period for that group of options. Stock options granted to employees not meeting the separation-based vesting criteria are expensed ratably over the three-year option vesting period. Due to the requirement to expense nonforfeitable options as of the grant date, the company recognized expense equal to 67%, 60% and 60% of the value related to its 2007, 2006 and 2005 awards, respectively, in the fourth quarter when the options were granted. For financial reporting purposes, stock compensation expense is included in cost of sales and marketing, distribution and administrative expenses, depending on where the recipient's cash compensation is reported, and is classified as a corporate item for business segments reporting.

Nonemployee directors may elect to receive their annual retainer in shares of Anheuser-Busch common stock instead of cash. If all nonemployee directors eligible to own the company's common stock elected to receive their 2008 annual retainer in shares, the total number of shares issued would be 21,494, based on the closing price for the company's common stock at December 31, 2007.

Following is a summary of stock option activity and pricing for the years shown (options in millions).

	<u>Options Outstanding</u>	<u>Wtd. Avg. Exercise Price</u>	<u>Options Exercisable</u>	<u>Wtd. Avg. Exercise Price</u>
Balance, Dec. 31, 2004 .....	91.8	\$43.93	64.1	\$40.92
Granted .....	11.4	\$43.83		
Exercised .....	(5.9)	\$25.48		
Canceled .....	<u>(0.8)</u>	\$49.38		
Balance, Dec. 31, 2005 .....	96.5	\$45.01	71.5	\$44.06
Granted .....	9.5	\$46.34		
Exercised .....	(4.9)	\$27.43		
Canceled .....	<u>(1.1)</u>	\$48.64		
Balance, Dec. 31, 2006 .....	100.0	\$45.97	80.3	\$45.89
Granted .....	10.1	\$51.86		
Exercised .....	(9.3)	\$35.71		
Canceled .....	<u>(0.3)</u>	\$48.52		
Balance, Dec. 31, 2007 .....	<u>100.5</u>	\$47.49	81.1	\$47.18

The fair values of options granted during the last three years follow (in millions, except per option).

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Fair value of each option granted .....	\$10.73	\$9.73	\$ 8.81
Total number of options granted .....	<u>10.1</u>	<u>9.5</u>	<u>11.4</u>
Total fair value of options granted .....	<u>\$108.4</u>	<u>\$92.4</u>	<u>\$100.4</u>

The fair value of stock options granted is estimated on the date of grant using a binomial (lattice method) option-pricing model. The binomial model is used for valuation because it accommodates several inputs in order to take into account multiple option exercise patterns as determined by the company's actuaries, and essentially computes an overall value based on a weighting of various potential outcomes. The assumptions used in applying the binomial model follow. For illustrative

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**6. Stock-Based Compensation (Continued)**

purposes, the expected life, risk-free rate and fair value per option shown are weighted averages derived from historical exercise patterns. The volatility of Anheuser-Busch common stock is estimated by the company's actuaries based on an analysis of both historical and current market volatilities.

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Expected life of option . . . . .	6.3 yrs	6.3 yrs	5.5 yrs
Risk-free interest rate . . . . .	3.6%	4.6%	4.4%
Expected volatility of Anheuser-Busch stock . . . . .	22%	20%	21%
Expected dividend yield on Anheuser-Busch stock . . . . .	2.5%	2.5%	2.5%

The following tables provide additional information regarding options outstanding and options that were exercisable as of December 31, 2007 (options in millions).

<u>Range of Exercise Prices</u>	<u>Options Outstanding</u>			<u>Options Exercisable</u>		
	<u>Number</u>	<u>Wtd. Avg. Remaining Life</u>	<u>Wtd. Avg. Exercise Price</u>	<u>Number</u>	<u>Wtd. Avg. Remaining Life</u>	<u>Wtd. Avg. Exercise Price</u>
\$10 - \$29 . . . . .	2.5	1 yr	\$29.92	2.5	1 yr	\$29.92
\$30 - \$39 . . . . .	5.3	1.9 yrs	\$37.83	5.3	1.9 yrs	\$37.83
\$40 - \$49 . . . . .	55.2	5.4 yrs	\$46.52	45.7	4.8 yrs	\$46.73
\$50 - \$54 . . . . .	37.5	6.8 yrs	\$51.45	27.6	5.7 yrs	\$51.29
\$10 - \$54 . . . . .	<u>100.5</u>	5.6 yrs	<u>\$47.49</u>	<u>81.1</u>	4.8 yrs	<u>\$47.18</u>

<u>Range of Exercise Prices</u>	<u>Pretax In-the-Money Value</u>		
	<u>Number</u>	<u>Options Outstanding</u>	<u>Options Exercisable</u>
\$10 - \$29 . . . . .	2.5	\$ 56.0	\$ 56.0
\$30 - \$39 . . . . .	5.3	75.9	75.9
\$40 - \$49 . . . . .	55.2	363.9	260.9
\$50 - \$54 . . . . .	37.5	28.8	28.8
\$10 - \$54 . . . . .	<u>100.5</u>	<u>\$524.6</u>	<u>\$421.6</u>

The following illustrates the impact of stock compensation activity on certain earnings and cash flow amounts for the last three years (in millions, except per share). Unrecognized pretax stock compensation cost as of December 31, 2007 was \$100 million, which is expected to be recognized over a weighted average life of approximately 1.5 years.

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Pretax stock compensation expense . . . . .	\$135.9	\$122.9	\$134.1
After-tax stock compensation expense . . . . .	\$ 94.9	\$ 87.1	\$ 94.8
Diluted earnings per share impact . . . . .	\$ 0.13	\$ 0.11	\$ 0.12
Cash proceeds from stock option exercises . . . . .	\$282.6	\$121.3	\$135.4
In-the-money value of stock options exercised . . . . .	\$148.9	\$ 97.1	\$122.4
Income tax benefit of stock options exercised . . . . .	\$ 53.8	\$ 34.3	\$ 41.6
Income tax benefit in excess of associated deferred taxes . . . . .	\$ 21.3	\$ 22.6	\$ 25.9

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 6. Stock-Based Compensation (Continued)

The income tax benefit the company receives from the exercise of stock options is based on the income realized by optionees upon exercise. For nonqualified stock options, the benefit is recognized as a reduction of current taxes payable and an increase in paid-in-capital with no impact on earnings. For incentive stock options, a tax benefit received that is less than or equal to the hypothetical benefit that would have been received by providing deferred tax assets when the options were expensed is recorded as a reduction of the current tax provision. Any benefit in excess of the hypothetical benefit adjusts paid-in-capital. Because the company's employee stock options are not traded on an exchange, the fair value disclosed is required to be based on a theoretical option-pricing model. Employees can receive no value nor derive any benefit from holding stock options under these plans without an increase in the market price of Anheuser-Busch stock. Such an increase in stock price benefits all shareholders.

### RESTRICTED STOCK

The company awards restricted stock to officers, certain other employees and nonemployee directors. Awards to employees are generally effective in January of each year pursuant to grants approved by the Board of Directors the previous November. Awards to nonemployee directors are granted and are effective in April. Shares of restricted stock either vest ratably over a three-year period (time-based shares), or vest in prespecified percentages at the end of three years based on total BUD shareholder return performance ranked against the S&P 500 companies over that period (performance-based shares). Performance-based restricted shares were granted to members of the company's Strategy Committee in 2006 and 2007, with all other eligible employees and nonemployee directors receiving time-based shares. In accordance with FAS 123R, compensation expense is recognized over the three-year vesting or performance evaluation period, respectively, based on the grant date fair values. For time-based shares, fair value is equal to the closing market price per the New York Stock Exchange Composite Tape on the effective date of the award. As appropriate under FAS 123R, the fair value of the performance-based shares includes a discount from the grant date market price that reflects the risk of forfeiture due to the performance-based vesting criteria. Following is a summary of restricted stock activity and fair values for the years shown. An additional 236,220 shares of the time-based restricted shares shown below vested in January 2008.

	Performance Based Restricted Stock	Wtd. Avg. Fair Value	Time Based Restricted Stock	Wtd. Avg. Fair Value
Balance, Dec. 31, 2005 . . . . .	—	—	—	—
Granted . . . . .	168,557	\$35.58	409,827	\$43.39
Canceled . . . . .	(53,284)	\$35.58	(17,199)	\$43.39
Balance, Dec. 31, 2006 . . . . .	115,273	\$35.38	392,628	\$43.39
Granted . . . . .	127,586	\$39.87	341,705	\$49.27
Vested . . . . .	—	—	(131,672)	\$43.39
Canceled . . . . .	—	—	(11,792)	\$46.52
Balance, Dec. 31, 2007 . . . . .	<u>242,859</u>	<u>\$37.83</u>	<u>590,869</u>	<u>\$46.73</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 6. Stock-Based Compensation (Continued)

#### ADOPTION OF FAS 123R

Prior to 2006, Anheuser-Busch accounted for employee stock compensation in accordance with FAS 123, "Accounting for Stock-Based Compensation," and elected to recognize no expense related to employee stock compensation, since options were always granted with an exercise price equal to the market price of the company's stock on the effective date of grant. In December 2004, the Financial Accounting Standards Board issued a revised and renamed Standard regarding stock compensation—FAS 123R. The revised Standard, which was adopted by Anheuser-Busch in the first quarter of 2006, eliminates the disclosure-only election available under FAS 123 and requires recognition of compensation expense for stock options and all other forms of equity compensation, generally based on the fair value of the instruments on the effective date of grant. In order to enhance the comparability of all periods presented and provide the fullest understanding of the impact that expensing stock compensation has on the company's results, Anheuser-Busch retrospectively applied the new Standard to prior period results.

Following are amounts pertinent to operations and cash flows for 2005 as they were previously reported and after the retrospective adoption of FAS 123R (in millions, except per share). In connection with the adoption, the company adjusted deferred income taxes (offset in retained earnings) \$50.6 million as of December 31, 2006 to eliminate deferred income taxes related to incentive stock options.

	2005	
	Including FAS 123R	As Reported
<b>Operating Results</b>		
Cost of sales . . . . .	\$9,606.3	\$9,579.5
Gross profit . . . . .	\$5,429.4	\$5,456.2
Marketing, distribution and administrative expenses . . . . .	\$2,837.5	\$2,730.2
Operating income . . . . .	\$2,486.9	\$2,621.0
Income before income taxes . . . . .	\$2,057.4	\$2,191.5
Provision for income taxes . . . . .	\$ 811.1	\$ 850.4
Net income . . . . .	\$1,744.4	\$1,839.2
Basic earnings per share . . . . .	\$ 2.24	\$ 2.37
Diluted earnings per share . . . . .	\$ 2.23	\$ 2.35
<b>Cash Flows</b>		
Operating cash flow before the change in working capital . . . . .	\$2,651.6	\$2,677.5
Cash provided by operating activities . . . . .	\$2,701.9	\$2,727.8
Shares issued under stock plans . . . . .	\$ 161.4	\$ 135.5
Cash used for financing activities . . . . .	\$1,615.8	\$1,641.7

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**7. Income Taxes**

Following are the components of the provision for income taxes for the three years ended December 31 (in millions).

	<u>2007</u>	<u>2006</u>	<u>2005</u>
<b>Current tax provision</b>			
Federal . . . . .	\$ 853.6	\$789.3	\$712.0
State . . . . .	150.2	141.1	129.8
Foreign . . . . .	31.9	15.9	8.4
Total current provision . . . . .	<u>1,035.7</u>	<u>946.3</u>	<u>850.2</u>
<b>Deferred tax provision/(benefit)</b>			
Federal . . . . .	(54.8)	(26.1)	(38.9)
State . . . . .	(12.0)	(10.5)	(12.7)
Foreign . . . . .	0.9	(9.2)	12.5
Total deferred benefit . . . . .	<u>(65.9)</u>	<u>(45.8)</u>	<u>(39.1)</u>
Total tax provision . . . . .	<u>\$ 969.8</u>	<u>\$900.5</u>	<u>\$811.1</u>

The deferred income tax provision is a noncash expense or benefit resulting from temporary differences between financial reporting and income tax filing in the timing of certain income and expense items, and differences in the bases of assets and liabilities. For Anheuser-Busch, the primary temporary differences relate to depreciation on fixed assets, pension contributions and accrued U.S. taxes on equity income, net of applicable foreign tax credits.

The company's deferred income tax liabilities and deferred income tax assets as of December 31, 2007 and 2006, are summarized by category in the following table (in millions). Deferred tax liabilities result primarily from income tax deductions being received prior to expense recognition for financial reporting purposes. Deferred tax assets relate primarily to expenses being recognized for financial reporting purposes that are not yet deductible for income tax purposes, and the recognition of underfunded pension liabilities. Deferred income taxes are not provided on undistributed earnings of consolidated foreign subsidiaries that are considered to be permanently reinvested outside the United



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**7. Income Taxes (Continued)**

States. Cumulative foreign earnings considered permanently reinvested totaled \$235 million at both December 31, 2007 and 2006.

	<u>2007</u>	<u>2006</u>
<b>Deferred income tax liabilities</b>		
Fixed assets . . . . .	\$1,755.2	\$1,789.1
Accrued net U.S. taxes on equity earnings . . . . .	241.5	210.6
Accelerated pension contributions . . . . .	177.4	234.6
Other . . . . .	<u>251.3</u>	<u>217.4</u>
Total deferred income tax liabilities . . . . .	<u>2,425.4</u>	<u>2,451.7</u>
<b>Deferred income tax assets</b>		
Deferred retirement benefits . . . . .	591.9	713.8
Stock compensation . . . . .	315.7	309.3
Spare parts and production supplies . . . . .	78.9	79.4
Compensation-related obligations . . . . .	67.2	70.4
Other . . . . .	169.2	184.7
Valuation allowances . . . . .	<u>(50.0)</u>	<u>(47.4)</u>
Total deferred income tax assets(1) . . . . .	<u>1,172.9</u>	<u>1,310.2</u>
Net deferred income tax liabilities . . . . .	<u>\$1,252.5</u>	<u>\$1,141.5</u>

Note:

(1) Deferred income tax assets of \$62.1 million and \$53.0 million, respectively, are classified in other current assets at December 31, 2007 and 2006.

Reconciliation between the U.S. federal statutory income tax rate and Anheuser-Busch's effective income tax rate for the three years ended December 31 is presented below.

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Federal statutory tax rate . . . . .	35.0%	35.0%	35.0%
State taxes, net of federal benefit . . . . .	3.4	3.7	3.7
Impact of foreign operations . . . . .	4.4	2.8	0.7
Other items, net . . . . .	<u>(2.8)</u>	<u>(2.0)</u>	<u>—</u>
Effective income tax rate . . . . .	<u>40.0%</u>	<u>39.5%</u>	<u>39.4%</u>

Effective January 1, 2007, Anheuser-Busch adopted FASB Interpretation No. 48 (FIN 48), "Accounting for Uncertainty in Income Taxes." To comply with the Interpretation, Anheuser-Busch initially reclassified \$102.6 million of tax liabilities from current to noncurrent on the balance sheet and also separately recognized \$53.1 million of deferred tax assets which had previously been netted against tax liabilities. The company made no adjustments to retained earnings related to adoption. The following table shows the activity related to unrecognized tax benefits during 2007 (in millions). It is anticipated that settlements in foreign tax jurisdictions will reduce gross unrecognized tax benefits by approximately \$12.0 million in 2008, with net unrecognized tax benefits remaining unchanged due to

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 7. Income Taxes (Continued)

the offset of U.S. foreign tax credits. Of the unrecognized tax benefits shown below, \$51.5 million would reduce the company's effective income tax rate if recognized.

	<u>2007</u>
Unrecognized tax benefits, beginning of year . . . . .	\$ 96.8
Additions based on current year tax positions . . . . .	30.9
Additions for prior year tax positions . . . . .	9.7
Reductions for prior year tax positions . . . . .	(16.8)
Settlements with tax authorities . . . . .	(0.5)
Lapses in statutes of limitations . . . . .	(9.0)
Unrecognized tax benefits, end of year . . . . .	\$111.1

The company's policy is to accrue interest related to potential underpayment of income taxes within the provision for income taxes. Interest is computed on the difference between the company's uncertain tax benefit positions under FIN 48 and the amount deducted or expected to be deducted in the company's tax returns. The company had \$8.1 million and \$7.8 million of accrued interest related to uncertain tax positions at December 31, 2007 and 2006, respectively. Interest expense recognized in 2007 was not material.

The principal jurisdictions for which Anheuser-Busch files income tax returns are U.S. federal and the various city, state, and international locations where the company has operations. The company participates in the IRS Compliance Assurance Process program for the examination of its U.S. federal income tax returns, and examinations are substantially complete through 2006. City and state examinations are substantially complete through 2002. The status of international tax examinations varies by jurisdiction. The company does not anticipate any material adjustments to its financial statements resulting from tax examinations currently in progress.

### 8. Debt

The company uses SEC shelf registrations for efficiency and flexibility when issuing debt, and currently has registered debt available for issuance as a well-known seasoned issuer. Gains or losses on debt redemptions (either individually or in the aggregate) were not material for any year presented. The company has the ability and intent to refinance its entire debt portfolio on a long-term basis, including a \$2 billion committed revolving credit agreement in support of its commercial paper

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**8. Debt (Continued)**

borrowing, and therefore classifies all debt as long-term. Debt at the end of the year consisted of the following for the year shown (in millions).

	<b>2007</b>	<b>2006</b>
U.S. dollar notes due 2008 to 2023, interest rates from 4.375% to 7.5% . . . . .	\$4,355.4	\$3,540.7
U.S. dollar debentures due 2009 to 2043, interest rates from 5.75% to 9.0% . . . . .	3,150.0	2,900.0
Commercial paper, interest rates of 4.33% and 5.39%, respectively, at year-end . . . . .	1,038.2	658.4
Industrial revenue bonds due 2009 to 2047, interest rates from 4.55% to 7.4% . . . . .	283.9	269.4
Medium-term notes due 2010, interest rate 5.625% . . . . .	200.0	200.0
Chinese yuan-denominated bank loans due 2008 to 2011, interest rates from 5.51% to 7.29% . . . . .	21.9	32.0
Miscellaneous items . . . . .	111.1	72.4
Unamortized debt discounts . . . . .	(20.2)	(19.4)
<b>Total debt . . . . .</b>	<b>\$9,140.3</b>	<b>\$7,653.5</b>

The company's 5.49% fixed rate U.S. dollar notes (\$100.0 million notional value) were swapped to a floating LIBOR-based rate when issued. The effective interest rates for this debt were 5.19% in 2007 and 4.98% in 2006, with year-end rates of 4.92% and 5.25%, respectively.

The weighted-average interest rates for commercial paper borrowings during 2007, 2006 and 2005 were 5.16%, 5.00% and 3.31%, respectively. The company has in place a single committed \$2.0 billion revolving credit agreement that expires in October 2010 to support the company's commercial paper program. The agreement is syndicated among 17 banks, has no financial covenants and does not designate a material adverse change as a default event or as an event prohibiting a borrowing. Credit rating triggers in the agreement pertain only to annual fees and the interest rate applicable to any potential borrowing, not to the availability of funds. There have been no borrowings under the agreement for any year shown. Annual fees for the agreement were \$1.0 million in both 2007 and 2006 and \$1.2 million in 2005. Commercial paper borrowings of up to \$2.0 billion are classified as long-term, as they are supported on a long-term basis by the revolving credit agreement. Any commercial paper borrowings in excess of \$2.0 billion will be classified as short-term.

In February 2008, the company entered into a new, \$500 million, 364-day revolving credit agreement to provide an additional source of short-term support for its commercial paper program as necessary. The agreement is cancellable by Anheuser-Busch or its bank syndicate without penalty anytime prior to the end of its 364-day term. The company may also extend the term of outstanding borrowings for an additional year.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**9. Supplemental Cash Flow Information**

Accounts payable include \$120 million and \$105 million of outstanding checks at December 31, 2007 and 2006, respectively. Supplemental cash flow information for the three years ended December 31 is presented in the following table (in millions).

	<u>2007</u>	<u>2006</u>	<u>2005</u>
<b>Cash paid during the year</b>			
Interest, net of interest capitalized . . . . .	\$ 454.8	\$ 433.2	\$ 436.0
Income taxes . . . . .	\$ 936.6	\$ 920.2	\$ 814.7
Excise taxes . . . . .	\$2,298.9	\$2,252.3	\$2,217.3
<b>Change in working capital</b>			
(Increase)/Decrease in current assets:			
Accounts receivable . . . . .	\$ (85.0)	\$ (38.8)	\$ 14.7
Inventories . . . . .	(28.6)	(40.4)	35.8
Other current assets . . . . .	(17.4)	(4.6)	6.9
Increase/(Decrease) in current liabilities:			
Accounts payable . . . . .	38.2	176.8	54.7
Accrued salaries, wages and benefits . . . . .	31.5	91.9	(40.5)
Accrued taxes . . . . .	(27.7)	(22.8)	3.8
Accrued interest . . . . .	12.2	0.5	(1.5)
Other current liabilities . . . . .	3.5	17.1	(2.9)
Derivatives fair value adjustment . . . . .	(7.4)	6.1	(9.8)
Working capital adjustment for acquisition/disposition .	(1.4)	3.0	(10.9)
Impact of FIN 48 adoption . . . . .	58.6	—	—
Net (increase)/decrease in working capital . . . . .	<u>\$ (23.5)</u>	<u>\$ 188.8</u>	<u>\$ 50.3</u>

**10. Accumulated Nonowner Changes In Shareholders Equity**

The components of accumulated nonowner changes in shareholders equity, net of tax as of December 31 are summarized below (in millions).

	<u>2007</u>	<u>2006</u>
Foreign currency translation . . . . .	\$(347.0)	\$ (452.2)
Deferred hedging gains/(losses) . . . . .	0.1	2.1
Deferred securities valuation gains . . . . .	1.0	1.3
Deferred retirement benefits costs(1) . . . . .	(576.3)	(782.0)
Accumulated nonowner changes in shareholders equity, net of tax . . . . .	\$(922.2)	\$(1,230.8)

Note:

(1) Includes FAS 158 adoption impact of \$412.0 million in 2006.

Deferred income tax liabilities of \$0.1 million and \$1.2 million have been recognized for deferred hedging gains as of December 31, 2007 and 2006, respectively. Deferred income tax liabilities of \$0.6 million and \$0.7 million have been provided for deferred securities valuation gains at the end of 2007 and 2006, respectively, while deferred tax assets of \$372.3 million and \$504.4 million, respectively, have been recognized for deferred benefits costs for the same periods. The majority of foreign currency

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 10. Accumulated Nonowner Changes In Shareholders Equity (Continued)

translation losses relate to equity investments (primarily Grupo Modelo) whose operations are reported in Anheuser-Busch's financial statements on a net-of-tax basis. See Note 3 for details of hedging gains and losses recognized in earnings which had previously been deferred in nonowner changes in shareholders equity.

### 11. Common and Preferred Stock

#### COMMON STOCK ACTIVITY

Common stock activity for the three years ended December 31 is summarized below (shares in millions).

	2007	2006	2005
Common Stock			
Beginning common stock . . . . .	1,473.7	1,468.6	1,463.0
Shares issued under stock plans . . . . .	8.8	5.1	5.6
Common stock . . . . .	1,482.5	1,473.7	1,468.6
Treasury Stock			
Beginning treasury stock . . . . .	(707.6)	(690.9)	(678.0)
Treasury stock acquired . . . . .	(53.6)	(16.7)	(12.9)
Cumulative treasury stock . . . . .	(761.2)	(707.6)	(690.9)
Net common stock outstanding . . . . .	721.3	766.1	777.7

#### EARNINGS PER SHARE OF COMMON STOCK

Basic earnings per share are computed by dividing net income by the weighted-average number of shares of common stock outstanding for the year. Diluted earnings per share are computed using the weighted-average number of common shares outstanding, plus an adjustment for the dilutive effect of unexercised in-the-money stock options. Reconciliation between basic and diluted weighted-average common shares outstanding for the three years ended December 31 follows (millions of shares). There were no adjustments to net income for any year shown for purposes of calculating earnings per share.

	2007	2006	2005
Basic weighted-average shares outstanding . . . . .	746.3	770.6	777.5
Weighted-average stock option shares . . . . .	10.8	6.4	5.1
Diluted weighted-average shares outstanding . . . . .	757.1	777.0	782.6

#### COMMON STOCK REPURCHASE

The board of directors has previously approved various resolutions authorizing the company to repurchase shares of its common stock. At December 31, 2007, approximately 61 million shares remained available for repurchase under Board authorizations. The most recent authorization, in December 2006, was approval of a multi-year repurchase of 100 million shares. Authorizations do not specify annual minimum or maximum repurchase amounts and do not expire until fully utilized. The company repurchased 53.6 million common shares in 2007, 16.7 million common shares in 2006 and 12.9 million shares in 2005, for \$2.7 billion, \$745.9 million and \$620.4 million, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 11. Common and Preferred Stock (Continued)

#### PREFERRED STOCK

At December 31, 2007 and 2006, 40 million shares of \$1.00 par value preferred stock were authorized and unissued.

### 12. Contingencies

The company and certain of its subsidiaries are involved in claims and legal proceedings in which monetary damages and other relief is sought. The company is vigorously contesting these claims; however resolution is not expected to occur quickly, and the ultimate outcome cannot presently be predicted. It is the opinion of management that the ultimate resolution of these claims, legal proceedings and other contingencies, either individually or in the aggregate, will not materially affect the company's financial position, results of operations or liquidity.

### 13. Business Segments

The company categorizes its operations into four business segments: U.S. beer, international beer, packaging and entertainment. The U.S. beer segment consists of the company's U.S. beer manufacturing and import operations; company-owned beer wholesale operations; vertically integrated rice, barley and hops operations; and a short-haul transportation business. The international beer segment consists of the company's overseas beer production and marketing operations, which include company-owned operations in China and the United Kingdom, administration of contract and license brewing arrangements and equity investments. Principal foreign markets for sale of the company's products are China, the United Kingdom, Canada, Mexico and Ireland. The company attributes foreign sales based on the location of the distributor purchasing the product. The packaging segment is composed of the company's aluminum beverage can and lid manufacturing, aluminum recycling, label printing and glass manufacturing operations. Cans and lids are produced for both the company's U.S. beer operations and external customers in the U.S. soft drink industry. The entertainment segment consists of the company's SeaWorld, Busch Gardens and other adventure park operations.

Following is Anheuser-Busch business segment information for 2007, 2006 and 2005 (in millions). Intersegment sales are fully eliminated in consolidation. No single customer accounted for more than 10% of sales. General corporate expenses, including net interest expense and stock compensation expense, are not allocated to the operating segments. In 2007, the company changed management reporting responsibility for certain administrative and technology support costs from Corporate to the U.S. beer segment. 2006 and 2005 segment results have been updated to conform to this reporting

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**13. Business Segments (Continued)**

convention. Corporate results for 2005 have been recast for the retrospective adoption of FAS 123R, which had no impact on the company's four operating segments.

<u>2007</u>	<u>U.S. Beer</u>	<u>International Beer</u>	<u>Packaging</u>	<u>Entertainment</u>	<u>Corporate &amp; Eliminations(1)</u>	<u>Consolidated</u>
<b>Income Statement Information</b>						
Gross sales . . . . .	\$14,158.7	1,351.7	2,632.8	1,272.7	(427.2)	\$18,988.7
Net sales—intersegment . . . . .	\$ 3.2	0.6	931.9	—	(935.7)	\$ —
Net sales—external . . . . .	\$12,106.1	1,097.5	1,700.9	1,272.7	508.5	\$16,685.7
Depreciation and amortization . . . . .	\$ 749.0	49.8	68.9	103.0	25.5	\$ 996.2
Income before income taxes . . . . .	\$ 2,784.0	93.3	175.8	262.7	(893.1)	\$ 2,422.7
Equity income, net of tax . . . . .	\$ 2.3	660.1	—	—	—	\$ 662.4
Net income . . . . .	\$ 1,728.4	717.9	109.0	162.9	(602.9)	\$ 2,115.3
<b>Balance Sheet Information</b>						
Total assets . . . . .	\$ 8,142.0	5,880.8	772.6	1,548.3	811.3	\$17,155.0
Equity method investments . . . . .	\$ 93.9	3,925.6	—	—	—	\$ 4,019.5
Goodwill . . . . .	\$ 21.2	1,343.3	21.9	288.3	—	\$ 1,674.7
Foreign-located fixed assets . . . . .	\$ 4.5	544.4	—	—	—	\$ 548.9
Capital expenditures . . . . .	\$ 554.4	59.2	72.4	169.4	14.6	\$ 870.0
<u>2006</u>	<u>U.S. Beer</u>	<u>International Beer</u>	<u>Packaging</u>	<u>Entertainment</u>	<u>Corporate &amp; Eliminations(1)</u>	<u>Consolidated</u>
<b>Income Statement Information</b>						
Gross sales . . . . .	\$13,394.2	1,235.6	2,562.3	1,178.5	(412.8)	\$17,957.8
Net sales—intersegment . . . . .	\$ 2.8	—	896.4	—	(899.2)	\$ —
Net sales—external . . . . .	\$11,388.2	998.2	1,665.9	1,178.5	486.3	\$15,717.1
Depreciation and amortization . . . . .	\$ 715.1	51.2	76.9	99.0	46.5	\$ 988.7
Income before income taxes . . . . .	\$ 2,709.2	76.7	145.0	232.8	(886.8)	\$ 2,276.9
Equity income, net of tax . . . . .	\$ 3.4	585.4	—	—	—	\$ 588.8
Net income . . . . .	\$ 1,683.1	633.0	89.9	144.3	(585.1)	\$ 1,965.2
<b>Balance Sheet Information</b>						
Total assets . . . . .	\$ 7,988.3	5,350.6	781.5	1,479.1	777.7	\$16,377.2
Equity method investments . . . . .	\$ 67.8	3,604.6	—	—	—	\$ 3,672.4
Goodwill . . . . .	\$ 21.2	1,283.0	21.9	288.3	—	\$ 1,614.4
Foreign-located fixed assets . . . . .	\$ 4.2	517.7	—	—	—	\$ 521.9
Capital expenditures . . . . .	\$ 516.7	36.9	55.9	157.6	45.4	\$ 812.5

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**13. Business Segments (Continued)**

<u>2005</u>	<u>U.S. Beer</u>	<u>International Beer</u>	<u>Packaging</u>	<u>Entertainment</u>	<u>Corporate &amp; Eliminations(1)</u>	<u>Consolidated</u>
<b>Income Statement Information</b>						
Gross sales . . . . .	\$13,067.6	1,165.5	2,383.6	1,084.8	(448.0)	\$17,253.5
Net sales—intersegment . . . . .	\$ 2.7	—	871.1	—	(873.8)	\$ —
Net sales—external . . . . .	\$11,079.8	932.8	1,512.5	1,084.8	425.8	\$15,035.7
Depreciation and amortization . .	\$ 706.6	52.1	83.3	93.9	43.1	\$ 979.0
Income before income taxes . . . .	\$ 2,630.7	86.5	141.5	205.9	(1,007.2)	\$ 2,057.4
Equity income, net of tax . . . . .	\$ —	498.1	—	—	—	\$ 498.1
Net income . . . . .	\$ 1,631.0	551.7	87.7	127.7	(653.7)	\$ 1,744.4
<b>Balance Sheet Information</b>						
Total assets . . . . .	\$ 8,019.0	5,049.2	764.4	1,400.8	1,321.6	\$16,555.0
Equity method investments . . . . .	\$ —	3,373.1	—	—	—	\$ 3,373.1
Goodwill . . . . .	\$ 21.2	1,261.1	21.9	288.3	—	\$ 1,592.5
Foreign-located fixed assets . . . .	\$ 3.7	510.3	—	—	—	\$ 514.0
Capital expenditures . . . . .	\$ 851.7	72.8	55.0	104.2	53.0	\$ 1,136.7

Note:

- (1) Corporate assets principally include cash, marketable securities, deferred charges and certain fixed assets. Eliminations impact only gross and intersegment sales. External net sales reflect the reporting of pass-through beer delivery costs reimbursed by independent wholesalers of \$423.5 million, \$370.9 million and \$340.1 million in 2007, 2006 and 2005, respectively.



**Anheuser-Busch Companies, Inc. and Subsidiaries**  
**Consolidated Balance Sheet (Unaudited)**

	<u>September 30,</u> <u>2008</u>	<u>December 31,</u> <u>2007</u>
<u>(in millions, except per share)</u>		
Assets		
Current Assets:		
Cash . . . . .	\$ 314.3	\$ 283.2
Accounts receivable . . . . .	1,131.1	805.2
Inventories . . . . .	782.6	723.5
Other current assets . . . . .	259.7	212.6
Total current assets . . . . .	<u>2,487.7</u>	<u>2,024.5</u>
Investments in affiliated companies . . . . .	4,290.6	4,019.5
Plant and equipment, net . . . . .	8,725.7	8,833.5
Intangible assets, including goodwill of \$1,198.4 and \$1,134.6 . . . . .	1,644.7	1,547.9
Other assets . . . . .	711.0	729.6
Total Assets . . . . .	<u>\$ 17,859.7</u>	<u>\$ 17,155.0</u>
Liabilities and Shareholders Equity		
Current Liabilities:		
Accounts payable . . . . .	\$ 1,721.7	\$ 1,464.5
Accrued salaries, wages and benefits . . . . .	393.3	374.3
Accrued taxes . . . . .	458.3	106.2
Accrued interest . . . . .	118.3	136.4
Other current liabilities . . . . .	339.5	222.4
Total current liabilities . . . . .	<u>3,031.1</u>	<u>2,303.8</u>
Retirement benefits . . . . .	926.5	1,002.5
Debt . . . . .	7,688.6	9,140.3
Deferred income taxes . . . . .	1,339.9	1,314.6
Other long-term liabilities . . . . .	254.3	242.2
Shareholders Equity:		
Common stock, \$1.00 par value, authorized 1.6 billion shares . . . . .	1,498.4	1,482.5
Capital in excess of par value . . . . .	4,128.7	3,382.1
Retained earnings . . . . .	19,051.4	17,923.9
Treasury stock, at cost . . . . .	(19,430.1)	(18,714.7)
Accumulated nonowner changes in equity . . . . .	(629.1)	(922.2)
Total Shareholders Equity . . . . .	<u>4,619.3</u>	<u>3,151.6</u>
Commitments and contingencies . . . . .		
Total Liabilities and Shareholders Equity . . . . .	<u>\$ 17,859.7</u>	<u>\$ 17,155.0</u>

See the accompanying footnotes on pages AF-44 to AF-50.

**Anheuser-Busch Companies, Inc. and Subsidiaries**  
**Consolidated Statement of Income (Unaudited)**

	Third Quarter Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
	(in millions, except per share)			
Gross sales . . . . .	\$ 5,548.6	\$ 5,237.4	\$15,539.4	\$14,769.2
Excise taxes . . . . .	(632.0)	(619.7)	(1,802.2)	(1,777.7)
Net Sales . . . . .	4,916.6	4,617.7	13,737.2	12,991.5
Cost of sales . . . . .	(3,015.0)	(2,868.5)	(8,643.5)	(8,201.1)
Gross profit . . . . .	1,901.6	1,749.2	5,093.7	4,790.4
Marketing, distribution and administrative expenses . .	(810.9)	(777.4)	(2,310.4)	(2,199.3)
Corporate charges . . . . .	(166.2)	—	(166.2)	—
Gain on sale of distribution rights . . . . .	15.3	26.5	15.3	26.5
Operating income . . . . .	939.8	998.3	2,632.4	2,617.6
Interest expense . . . . .	(116.0)	(119.4)	(366.7)	(359.0)
Interest capitalized . . . . .	3.6	4.5	12.6	12.2
Interest income . . . . .	1.1	0.7	3.4	2.7
Other income/(expense), net . . . . .	0.8	(12.6)	(1.2)	(8.9)
Income before income taxes . . . . .	829.3	871.5	2,280.5	2,264.6
Provision for income taxes . . . . .	(337.4)	(350.0)	(881.5)	(902.7)
Equity income, net of tax . . . . .	174.2	185.2	467.2	539.3
Net income . . . . .	<u>\$ 666.1</u>	<u>\$ 706.7</u>	<u>\$ 1,866.2</u>	<u>\$ 1,901.2</u>
Basic earnings per share . . . . .	<u>\$ .92</u>	<u>\$ .96</u>	<u>\$ 2.60</u>	<u>\$ 2.53</u>
Diluted earnings per share . . . . .	<u>\$ .90</u>	<u>\$ .95</u>	<u>\$ 2.55</u>	<u>\$ 2.49</u>
Weighted average shares outstanding				
Basic . . . . .	<u>722.4</u>	<u>738.6</u>	<u>717.7</u>	<u>752.3</u>
Diluted . . . . .	<u>744.2</u>	<u>745.4</u>	<u>733.1</u>	<u>763.0</u>

See the accompanying footnotes on pages AF-44 to AF-50.

**Anheuser-Busch Companies, Inc. and Subsidiaries**  
**Consolidated Statement of Cash Flows (Unaudited)**

<u>In millions</u>	<u>Nine Months Ended September 30,</u>	
	<u>2008</u>	<u>2007</u>
	(in millions)	
Cash flow from operating activities:		
Net income . . . . .	\$ 1,866.2	\$ 1,901.2
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation and amortization . . . . .	756.3	748.3
Decrease in deferred income taxes . . . . .	(21.2)	(71.1)
Stock-based compensation expenses . . . . .	45.5	46.4
Undistributed earnings of affiliated companies . . . . .	(34.7)	(126.0)
Gain on sale of business . . . . .	(15.3)	(42.5)
Corporate Charges . . . . .	140.9	—
Other, net . . . . .	(15.3)	79.6
Operating cash flow before the change in working capital . . . . .	2,722.4	2,535.9
Decrease/(Increase) in working capital . . . . .	120.4	(83.4)
Cash provided by operating activities . . . . .	<u>2,842.8</u>	<u>2,452.5</u>
Cash flow from investing activities:		
Capital expenditures . . . . .	(572.4)	(564.8)
Acquisitions . . . . .	(93.1)	(84.7)
Proceeds from sale of business . . . . .	52.3	41.6
Cash used for investing activities . . . . .	<u>(613.2)</u>	<u>(607.9)</u>
Cash flow from financing activities:		
Increase in debt . . . . .	5.0	906.4
Decrease in Debt . . . . .	(1,463.2)	(257.8)
Dividends paid to shareholders . . . . .	(738.7)	(691.8)
Acquisition of treasury stock . . . . .	(723.4)	(1,934.9)
Shares issued under stock plans . . . . .	721.8	215.8
Cash used for financing activities . . . . .	<u>(2,198.5)</u>	<u>(1,762.3)</u>
Net increase in cash during the period . . . . .	31.1	82.3
Cash, beginning of period . . . . .	283.2	219.2
Cash, end of period . . . . .	<u>\$ 314.3</u>	<u>\$ 301.5</u>

See the accompanying footnotes on pages AF-44 to AF-50.

**Anheuser-Busch Companies, Inc. and Subsidiaries**  
**Notes to Unaudited Consolidated Financial Statements**

**1. Unaudited Financial Statements**

The unaudited financial statements have been prepared in accordance with U.S. generally accepted accounting principles and applicable SEC guidelines pertaining to quarterly financial reporting, and include all adjustments necessary for a fair presentation. These statements should be read in combination with the consolidated financial statements and notes included in the company's annual report on Form 10-K for the year ended December 31, 2007.

**2. Business Segments Information**

Comparative business segments information for the third quarter and nine months ended September 30 (in millions):

<u>Third Quarter</u>	<u>U.S. Beer</u>	<u>International Beer</u>	<u>Packaging</u>	<u>Entertainment</u>	<u>Corporate &amp; Elims</u>	<u>Consolidated</u>
<b>2008</b>						
Gross sales . . . . .	\$4,032.8	436.4	681.4	499.2	(101.2)	\$5,548.6
Net sales:						
—Intersegment . . . . .	\$ 0.9	0.1	250.7	—	(251.7)	—
—External . . . . .	\$3,465.6	370.6	430.7	499.2	150.5	\$4,916.6
Income Before Income Taxes .	\$ 897.0	46.2	67.7	169.7	(351.3)	\$ 829.3
Equity income . . . . .	\$ (0.8)	175.0	—	—	—	\$ 174.2
Net income . . . . .	\$ 555.4	203.6	42.0	105.2	(240.1)	\$ 666.1
<b>2007</b>						
Gross sales . . . . .	\$3,803.7	380.0	698.6	479.5	(124.4)	\$5,237.4
Net sales:						
—Intersegment . . . . .	\$ 0.8	0.1	256.9	—	(257.8)	—
—External . . . . .	\$3,251.8	311.3	441.7	479.5	133.4	\$4,617.7
Income Before Income Taxes .	\$ 811.8	34.6	50.6	175.0	(200.5)	\$ 871.5
Equity income . . . . .	\$ 1.8	183.4	—	—	—	\$ 185.2
Net income . . . . .	\$ 505.1	204.9	31.4	108.5	(143.2)	\$ 706.7

**Anheuser-Busch Companies, Inc. and Subsidiaries**  
**Notes to Unaudited Consolidated Financial Statements (Continued)**

**2. Business Segments Information (Continued)**

<u>Nine months</u>	<u>U.S. Beer</u>	<u>International Beer</u>	<u>Packaging</u>	<u>Entertainment</u>	<u>Corporate &amp; Elims</u>	<u>Consolidated</u>
<b>2008</b>						
Gross sales . . . . .	\$11,500.6	1,176.8	2,052.6	1,137.2	(327.8)	\$15,539.4
Net sales:						
—Intersegment . . . . .	\$ 2.6	0.2	738.3	—	(741.1)	—
—External . . . . .	\$ 9,877.8	994.6	1,314.3	1,137.2	413.3	\$13,737.2
Income Before Income Taxes . .	\$ 2,481.7	131.8	157.1	270.0	(760.1)	\$ 2,280.5
Equity income . . . . .	\$ (1.9)	469.1	—	—	—	\$ 467.2
Net income . . . . .	\$ 1,536.8	550.8	97.4	167.4	(486.2)	\$ 1,866.2
<b>2007</b>						
Gross sales . . . . .	\$11,003.0	1,022.1	2,048.0	1,065.1	(369.0)	\$14,769.2
Net sales:						
—Intersegment . . . . .	\$ 2.5	0.6	738.6	—	(741.7)	—
—External . . . . .	\$ 9,406.0	838.3	1,309.4	1,065.1	372.7	\$12,991.5
Income Before Income Taxes . .	\$ 2,361.5	83.7	150.1	270.4	(601.1)	\$ 2,264.6
Equity income . . . . .	\$ 3.4	535.9	—	—	—	\$ 539.3
Net income . . . . .	\$ 1,467.5	587.8	93.1	167.6	(414.8)	\$ 1,901.2

In 2008, the company changed reporting responsibility for beer sales in the Caribbean region from U.S. Beer to International Beer and also reassigned certain administrative and technology support costs between Corporate and U.S. Beer. Segment results for 2007 have been updated to conform to the revised reporting conventions.

**3. Stock Compensation**

Under the terms of the company's stock option plans, officers, certain other employees and non-employee directors may be granted options to purchase the company's common stock at a price equal to the New York Stock Exchange closing composite tape on the date the option is granted. Options generally vest over three years and have a maximum term of 10 years. At September 30, 2008, existing stock plans authorized issuance of 120 million shares of common stock. The company has the choice of issuing either new shares or from treasury stock when options are exercised under employee stock compensation plans. Under the plan for the board of directors, shares are issued from treasury stock.

For financial reporting purposes, stock compensation expense is included in cost of sales and marketing, distribution and administrative expenses, depending on where the recipient's cash compensation is reported, and is classified as a corporate item for business segments reporting. Unrecognized stock compensation expense as of September 30, 2008 totaled \$72 million, which is expected to be recognized in the fourth quarter.

**Anheuser-Busch Companies, Inc. and Subsidiaries**  
**Notes to Unaudited Consolidated Financial Statements (Continued)**

**3. Stock Compensation (Continued)**

The following table provides additional information regarding options outstanding and options that were exercisable as of September 30, 2008 (options and in-the-money values in millions).

Options Outstanding					Options Exercisable		
Range of Exercise Prices	Number	Wtd. Avg. Remaining Life	Wtd. Avg. Exercise Price	Pretax In-The-Money Value	Number	Wtd. Avg. Exercise price	Pretax In-The-Money Value
\$20 - \$29	0.4	0.2 years	\$29.97	\$ 12.7	0.4	\$29.69	\$ 12.7
\$30 - \$39	3.0	1.1 years	\$37.84	81.6	3.0	\$37.84	81.6
\$40 - \$49	46.6	4.9 years	\$46.50	1,019.4	37.4	\$46.75	683.8
\$50 - \$54	34.1	6.2 years	\$51.46	331.3	24.5	\$51.29	331.3
\$20 - \$54	84.1	5.3 years	\$48.13	\$1,445.0	65.3	\$47.94	\$1,109.4

**4. Derivatives**

Anheuser-Busch accounts for its derivatives in accordance with FAS 133, "Accounting for Derivatives and Other Hedging Instruments," and therefore defers in accumulated non owner changes in shareholders equity the portion of cash flow hedging gains and losses that equal the change in cost of the underlying hedged transactions. As the underlying hedged transactions occur, the associated deferred hedging gains and losses are reclassified into earnings to match the change in cost of the transaction. For fair value hedges, the changes in value for both the derivative and the underlying hedged exposure are recognized in earnings each quarter.

Following are pretax gains and losses from derivatives which were recognized in earnings during the third quarter and first nine months (in millions). These gains and losses effectively offset changes in the cost or value of the company's hedged exposures.

Third Quarter				Nine Months			
2008		2007		2008		2007	
Gains	Losses	Gains	Losses	Gains	Losses	Gains	Losses
\$8.8	\$3.3	\$4.9	\$7.8	\$22.8	\$9.2	\$11.4	\$17.2

The company immediately recognizes in earnings any portion of derivative gains or losses that are not 100% effective at offsetting price changes in the underlying transactions. Anheuser-Busch recognized net pretax gains due to this hedge ineffectiveness of \$9.8 million for the third quarter of 2008 compared to net ineffective pretax gains of \$5.1 million for the third quarter of 2007. For the nine months, the company recognized net ineffective gains of \$4.1 million in 2008 and \$3.7 million in 2007.

**5. Earnings Per Share**

Earnings per share are calculated by dividing net income by weighted-average common shares outstanding for the period. The difference between basic and diluted weighted-average common shares is the dilutive impact of unexercised in-the-money stock options. There were no adjustments to net income for any period shown for purposes of calculating earnings per share. Weighted-average common

**Anheuser-Busch Companies, Inc. and Subsidiaries**  
**Notes to Unaudited Consolidated Financial Statements (Continued)**

**5. Earnings Per Share (Continued)**

shares outstanding for the third quarter and nine months ended September 30 are shown below (millions of shares):

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Basic weighted average shares . . . . .	722.4	738.6	717.7	752.3
Diluted weighted average shares . . . . .	744.2	745.4	733.1	763.0

**6. Nonowner Changes in Shareholders Equity**

The components of accumulated nonowner changes in shareholders equity, net of applicable taxes, as of September 30, 2008 and December 31, 2007 follow (in millions):

	<u>September 30, 2008</u>	<u>December 31, 2007</u>
Foreign currency translation gains/(losses) . . . . .	\$ (57.2)	\$(347.0)
Deferred hedging gains/(losses) . . . . .	(29.7)	0.1
Deferred securities valuation gains/(losses) . . . . .	0.5	1.0
Deferred retirement benefits costs . . . . .	<u>(542.7)</u>	<u>(576.3)</u>
Accumulated nonowner changes in shareholders equity .	<u>\$(629.1)</u>	<u>\$(922.2)</u>

Combined net income and nonowner changes in shareholders equity, net of applicable taxes, for the third quarter and nine months ended September 30 follows (in millions):

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Net income . . . . .	\$666.1	\$706.7	\$1,866.2	\$1,901.2
Net change in foreign currency translation . . . . .	6.2	(69.3)	289.8	36.6
Net change in deferred hedging gains/(losses) . . . . .	(59.4)	(3.7)	(29.8)	(7.6)
Net change in deferred securities valuation . . . . .	(0.8)	(0.5)	(0.5)	(0.7)
Net change in deferred retirement benefits costs . . . . .	11.3	15.5	33.6	46.5
Combined net income and nonowner changes in shareholders equity . . . . .	<u>\$623.4</u>	<u>\$648.7</u>	<u>\$2,159.3</u>	<u>\$1,976.0</u>

**Anheuser-Busch Companies, Inc. and Subsidiaries**  
**Notes to Unaudited Consolidated Financial Statements (Continued)**

**7. Inventories**

The company's inventories were comprised of the following as of September 30, 2008 and December 31, 2007 (in millions).

	<u>September 30, 2008</u>	<u>December 31, 2007</u>
Raw Materials . . . . .	\$368.4	\$365.4
Work-in-Process . . . . .	115.0	109.9
Finished Goods . . . . .	<u>299.2</u>	<u>248.2</u>
Total Inventories . . . . .	<u>\$782.6</u>	<u>\$723.5</u>

**8. Goodwill**

Following is goodwill by business segment, as of September 30, 2008 and December 31, 2007 (in millions). Goodwill is included in either other assets or investment in affiliated companies, as appropriate, in the consolidated balance sheet. The change in goodwill during the nine months 2008 is primarily due to fluctuations in foreign currency exchange rates.

	<u>September 30, 2008</u>	<u>December 31, 2007</u>
Domestic Beer . . . . .	\$ 21.2	\$ 21.2
International Beer . . . . .	1,464.8	1,343.3
Packaging . . . . .	15.8	21.9
Entertainment . . . . .	<u>288.3</u>	<u>288.3</u>
Total Goodwill . . . . .	<u>\$1,790.1</u>	<u>\$1,674.7</u>

**9. Pension and Postretirement Health Care Expense**

The components of expense for pensions and postretirement health care benefits are shown below for the third quarter and nine months of 2008 and 2007 (in millions).

	<u>Pensions</u>			
	<u>Second Quarter</u>		<u>First Six Months</u>	
	<u>2008</u>	<u>2007</u>	<u>2008</u>	<u>2007</u>
Service cost (benefits earned during the period) . . . . .	\$ 24.9	\$ 25.0	\$ 49.8	\$ 50.1
Interest cost on benefit obligation . . . . .	47.6	44.7	95.1	89.3
Assumed return on plan assets . . . . .	(55.4)	(52.2)	(110.8)	(104.3)
Amortization of prior service cost and net actuarial losses . . . . .	15.0	21.4	30.0	42.7
FAS 88 Settlement . . . . .	<u>2.7</u>	<u>—</u>	<u>2.7</u>	<u>19.0</u>
	34.8	38.9	66.8	96.8
Cash contributed to multi-employer plans . . . . .	4.4	4.0	8.5	8.2
Cash contributed to defined contribution plans . . . . .	<u>5.2</u>	<u>5.1</u>	<u>10.6</u>	<u>10.3</u>
	<u>\$ 44.4</u>	<u>\$ 48.0</u>	<u>\$ 85.9</u>	<u>\$ 115.3</u>



**Anheuser-Busch Companies, Inc. and Subsidiaries**  
**Notes to Unaudited Consolidated Financial Statements (Continued)**

**9. Pension and Postretirement Health Care Expense (Continued)**

	Postretirement Health Care			
	Second Quarter		First Six Months	
	2008	2007	2008	2007
Service cost (benefits earned during the period) . . . . .	\$ 6.7	\$ 6.9	\$14.2	\$13.4
Interest cost on benefit obligation . . . . .	13.4	11.7	25.5	22.6
Amortization of prior service cost and net actuarial losses . . . . .	3.3	4.1	7.9	8.2
Total expense . . . . .	<u>\$23.4</u>	<u>\$22.7</u>	<u>\$47.6</u>	<u>\$44.2</u>

**10. Equity Investment in Grupo Modelo**

Summary financial information for Anheuser-Busch's equity investee Grupo Modelo for the third quarter and nine months of 2008 and 2007 is presented below (in millions). The amounts shown represent 100% of Modelo's consolidated operating results based on U.S. generally accepted accounting principles on a one-month lag basis, and include the impact of the company's purchase accounting adjustments.

	Results of Operations			
	Second Quarter		First Six Months	
	2008	2007	2008	2007
Net sales . . . . .	\$1,576.1	\$1,438.1	\$2,880.5	\$2,596.1
Gross profit . . . . .	\$ 794.9	\$ 739.7	\$1,458.5	\$1,349.0
Minority interest expense . . . . .	\$ (4.4)	\$ (6.2)	\$ (5.2)	\$ (2.0)
Net income . . . . .	<u>\$ 337.9</u>	<u>\$ 380.1</u>	<u>\$ 593.1</u>	<u>\$ 692.8</u>

**11. Fair Value Measurements**

Effective in the first quarter 2008, the company adopted FAS No. 157, "Fair Value Measurements." FAS 157 requires specific disclosures regarding assets and liabilities measured at fair value, including the primary sources and potentially the inputs used to determine fair value, depending on the type and reliability of those inputs. Currently, the disclosures prescribed by FAS 157 apply only to financial assets and liabilities. Applicability to nonfinancial assets and liabilities is effective in the first quarter 2009.

The company accounts for financial derivatives at fair value and at September 30, 2008 had derivatives-based assets (amounts due from counterparties) of \$32.2 million and liabilities (amounts due to counterparties) of \$63.3 million reported on the balance sheet. The liabilities are reported in other current liabilities while \$31 million of the assets are reported in other current assets with the remaining \$1.2 million reported in other assets. The fair values of derivatives are determined either through quoted prices in active markets for exchange traded derivatives, which for Anheuser-Busch are primarily commodity derivatives, or through pricing from brokers who develop values based on inputs observable in active markets, such as interest rates and currency volatilities. The fair value of derivatives based on market quoted pricing is a net liability of \$27.2 million as of September 30, 2008, while the fair value related to broker quoted pricing is a net liability of \$3.9 million.

**Anheuser-Busch Companies, Inc. and Subsidiaries**  
**Notes to Unaudited Consolidated Financial Statements (Continued)**

**11. Fair Value Measurements (Continued)**

Anheuser-Busch also uses fair value measurements when it periodically evaluates the recoverability of goodwill and other intangible assets, and when preparing annual fair value disclosures regarding the company's long-term debt portfolio.

**12. InBev Transaction**

On July 13, 2008, InBev N.V./S.A. and Anheuser-Busch announced an agreement to combine the two companies, forming the world's leading global brewer. Anheuser-Busch shareholders will receive \$70 per share in cash, for an aggregate equity value of \$52 billion. The combined company will be called Anheuser-Busch InBev. Both companies' Boards of Directors have unanimously approved the transaction, which is also subject to shareholder and regulatory approvals. InBev shareholders approved the transaction in a vote on September 29, 2008 and Anheuser-Busch shareholders will meet November 12, 2008 to consider the transaction. The combination is expected to be complete by the end of 2008.

**13. Corporate Charges**

The \$166.2 million corporate charges line-item in the income statement consists of \$120 million for primarily investment banking, legal and accounting services associated with the InBev transaction and related matters, and \$46.2 million in pension, retiree medical and severance costs associated with the enhanced retirement program previously announced by the company. Cash payments associated with the investment banking, legal and accounting services totaled \$25.3 million in the third quarter with the remaining \$95 million expected to be paid primarily in the fourth quarter.

In September 2008, in connection with its plans to reduce costs and improve efficiency, Anheuser-Busch announced the enhanced retirement program being offered to certain salaried employees. The program provides enhanced pension and retiree medical benefits to salaried employees who are at least 55 years old as of December 31, 2008. The company estimates that its salaried workforce will be reduced by 10% to 15% as a result of this program and attrition. Total pretax expense associated with this program is estimated in the range of \$400 million to \$525 million for enhanced retirement and severance costs, with associated cash expenditures of approximately \$100 million to \$140 million. The \$46.2 million noncash pretax charge in the third quarter is the first expense recognized under this program. The remaining expense is expected to be recognized in the fourth quarter.

## EXHIBITS

- 1.1 Consolidated Articles of Association of Anheuser-Busch InBev SA/NV, dated as of 7 September 2009 (English-language translation).
- 3.1 Amended and Restated Anheuser-Busch InBev Shareholders Agreement (formerly InBev Shareholders Agreement and Interbrew Shareholders Agreement) dated 9 September 2009 among BRC S.à.R.L, Eugenie Patri Sebastien S.A. (formerly Eugenie Patri Sebastien SCA), Stichting Anheuser-Busch InBev (formerly Stichting InBev and Stichting Interbrew) and Rayvax Societe d'Investissement NV/SA.
- 3.2 Voting Agreement between Stichting Anheuser-Busch InBev, Fonds InBev-Baillet Latour SPRL and Fonds Voorzitter Verhelst SPRL, dated 17 October 2008.
- 4.1 Agreement and Plan of Merger, by and among Anheuser-Busch Companies, Inc., InBev NV/SA and Pestalozzi Acquisition Corp., dated as of 13 July 2008 (incorporated by reference to Exhibit 2.1 to Form 8-K filed by Anheuser-Busch Companies, Inc. on 16 July 2008).
- 4.2 Senior Facilities Agreement for InBev SA/NV and InBev Worldwide S.à.R.L, dated 12 July 2008, and amendments thereto, dated 23 July 2008, 21 August 2008 and 3 September 2008.\*
- 8.1 List of significant subsidiaries.
- 10.1 Consent of KPMG.
- 10.2 Consent of PricewaterhouseCoopers LLP.

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Notes:

- \* Certain terms are omitted pursuant to a request for confidential treatment.

**SA/NV Anheuser-Busch InBev  
Grand'Place 1- 1000 Brussels  
R.L.E. 0417497106  
Consolidated Articles as of 7 September 2009**

**Anheuser-Busch InBev  
Limited Liability Company  
Grand'Place 1  
1000 Brussels**

**Register of Legal Entities Brussels, number 0417.497.106**

**CONSOLIDATED ARTICLES OF ASSOCIATION  
as of 7 September 2009 following the recording of the completion of the capital increase**

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*This English version of the articles of association of Anheuser-Busch InBev is a free translation of the French and Dutch versions of the articles of association. The French and Dutch versions are the sole official versions. This version is intended for information purposes only and has no legal value.*

## **CONSOLIDATED ARTICLES**

**as of 7 September 2009**

### **HISTORY**

The company was incorporated with the name “BEMES” by deed executed by and before Mr. Pierre BRAAS, Notary in Liège, on the second of August nineteen hundred and seventy-seven, published in the Schedules to the Belgian State Gazette on the twentieth of August nineteen hundred and seventy-seven under number 3385-1.

The Articles were altered:

- by deed executed by and before Mr. Pierre BRAAS, Notary in Liège, on the thirtieth of September nineteen hundred and seventy-seven, published in the Schedules to the Belgian State Gazette on the twenty-seventh of October nineteen hundred and seventy-seven under number 3875-5;
- by deed executed by and before Mr. André VAN DER VORST, Notary in Ixelles, on the twenty-eighth of February nineteen hundred and eighty-six, published in the Schedules to the Belgian State Gazette on the twenty-ninth of March nineteen hundred and eighty-six under number 860329-336;
- by deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the thirtieth of June nineteen hundred and eighty-seven, followed by a deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the fourteenth of July nineteen hundred and eighty-seven, published together in the Schedules to the Belgian State Gazette on the twelfth of August nineteen hundred and eighty-seven under number 870812-102;
- by deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the first of September nineteen hundred and eighty-seven, published in the Schedules to the Belgian State Gazette on the eighth of October nineteen hundred and eighty-seven under number 871008-59, followed by a deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-eighth of September nineteen hundred and eighty-seven, published in the Schedules to the Belgian State Gazette on the twenty-fourth of October nineteen hundred and eighty-seven under number 871024-281;
- by deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the thirtieth of October nineteen hundred and eighty-seven, published in the Schedules to the Belgian State Gazette on the twenty-seventh of November nineteen hundred and eighty-seven under number 871127-89, followed by a deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven on the twenty-third of November nineteen hundred and eighty-seven, published in the Schedules to the Belgian State Gazette on the twenty-third of December nineteen hundred and eighty-seven under number 871223-246;

- by deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-first of December nineteen hundred and eighty-seven, followed by a deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven on the sixth of January nineteen hundred and eighty-eight, published in the Schedules to the Belgian State Gazette on the second of February nineteen hundred and eighty-eight under number 880202-379;
- by deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-third of February nineteen hundred and ninety, followed by a deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the sixteenth of March nineteen hundred and ninety, published in the Schedules to the Belgian State Gazette on the nineteenth of April nineteen hundred and ninety under number 900419-369;
- by resolution of the Board of Directors of the twenty-fifth of February nineteen hundred and ninety-one, published in the Schedules to the Belgian State Gazette on the thirteenth of April nineteen hundred and ninety-one under number 910413-104, the registered office was transferred to its present address;
- by deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the fourth of March nineteen hundred and ninety-two, followed by a deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the twentieth of March nineteen hundred and ninety-two, published in the Schedules to the Belgian State Gazette on the eighteenth of April nineteen hundred and ninety-two under number 920408-146;
- by deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the eighteenth of November nineteen hundred and ninety-three, published in the Schedules to the Belgian State Gazette on the seventeenth of December nineteen hundred and ninety-three under number 931217-110;
- by deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the twentieth of April nineteen hundred and ninety-four, published in the Schedules to the Belgian State Gazette on the seventeenth of May nineteen hundred and ninety-four under number 940517-122, followed by a deed executed by and before Mr. JEAN-PIERRE ROOMAN, Notary in Leuven, substituting for Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the fourth of July nineteen hundred and ninety-seven, as indicated hereinafter;
- by deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-seventh of April nineteen hundred and ninety-five, published in the Schedules to the Belgian State Gazette on the twentieth of May nineteen hundred and ninety-five under number 950520-427;
- by deed executed by and before Mr. Claude HOLLANDERS de OUDERAEN, Notary in Leuven, on the twentieth of May nineteen hundred and ninety-six, published in the Schedules to the Belgian State Gazette on the fifteenth of June nineteen hundred and ninety-six under number 960615-313;
- by deed executed by and before Mr. Jean-Pierre ROOMAN, substituting for Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the fourth of July nineteen hundred and ninety-seven, published in the Schedules to the Belgian State Gazette on the ninth of August nineteen hundred and ninety-seven under number 970809-167;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-eighth of October nineteen hundred and ninety-seven, published in the Schedules to the Belgian State Gazette on the twenty-second of November nineteen hundred and ninety-seven under number 971122-37;

- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-second of December nineteen hundred and ninety-seven, published in the Schedules to the Belgian State Gazette on the fourteenth of January nineteen hundred and ninety-eight under number 980114-205;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-fourth of February nineteen hundred and ninety-eight, published in the Schedules to the Belgian State Gazette on the twenty-first of March nineteen hundred and ninety-eight under number 980321-29;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-ninth of May nineteen hundred and ninety-eight, published in the Schedules to the Belgian State Gazette on the thirtieth of June nineteen hundred and ninety-eight under number 980630-76;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the thirty-first of August nineteen hundred and ninety-eight, published in the Schedules to the Belgian State Gazette on the twenty-second of September nineteen hundred and ninety-eight under number 980922-261;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-fourth of November nineteen hundred and ninety-eight, published in the Schedules to the Belgian State Gazette on the twenty-second of December nineteen hundred and ninety-eight under number 981222-146;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the first of March nineteen hundred and ninety-nine, published in the Schedules to the Belgian State Gazette on the nineteenth of March nineteen hundred and ninety-nine under number 990319-406;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-seventh of May nineteen hundred and ninety-nine, published in the Schedules to the Belgian State Gazette on the twenty-second of June nineteen hundred and ninety-nine under number 990622-181;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the fourth of June nineteen hundred and ninety-nine, published in the Schedules to the Belgian State Gazette on the second of July nineteen hundred and ninety-nine, under number 990702-273;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-fourth of June nineteen hundred and ninety-nine, published in the Schedules to the Belgian State Gazette on the twenty-eighth of July nineteen hundred and ninety-nine under number 990728-473;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the twenty-ninth of June nineteen hundred and ninety-nine, published in the Schedules to the Belgian State Gazette on the twenty-eighth of July nineteen hundred and ninety-nine under number 990728-471;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the thirtieth of September nineteen hundred and ninety-nine, published in the Schedules to the Belgian State Gazette on the twenty-third of October nineteen hundred and ninety-nine under number 991023-148;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the thirtieth of May two thousand, published in the Schedules to the Belgian State Gazette on the twenty-seventh of June two thousand under number 20000627-260;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the sixth of July two thousand, published in the Schedules to the Belgian State Gazette on the first of August two thousand under number 20000801-403;

- by a second deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the sixth of July two thousand, published in the Schedules to the Belgian State Gazette on the first of August two thousand under number 20000801-406;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, on the thirteenth of September two thousand, published in the Schedules to the Belgian State Gazette on the fifth of October two thousand under number 20001005-233;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the seventeenth of October two thousand, published in the Schedules to the Belgian State Gazette on the twenty-fifth of October two thousand under number 20001025-520;
- by deed executed by and before Mr. Benedikt VAN DER VORST, Notary in Brussels, on the thirty-first of October two thousand, published in the Schedules to the Belgian State Gazette on the fifteenth of November two thousand under number 20001115-429;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the sixth of November two thousand, published in the Schedules to the Belgian State Gazette on the fifth of December two thousand under number 20001205-271;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the fifth of December two thousand, published in the Schedules to the Belgian State Gazette on the fourth of January two thousand and one under number 20010104-482;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twelfth of December two thousand, published in the Schedules to the Belgian State Gazette on the fourth of January two thousand and one under number 20010104-578;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-second of December two thousand, published in the Schedules to the Belgian State Gazette on the twenty-first of February two thousand and one under number 20010221-183;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on fifteenth January two thousand and one, published in the Schedules to the Belgian State Gazette on the twenty-second of February under number 20010222-345;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the third of April two thousand and one, published in the Schedules to the Belgian State Gazette on the fifteenth of May under number 20010515-119;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-fourth of April two thousand and one, published in the Schedules to the Belgian State Gazette on the thirtieth of May under number 20010530-453;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-six of April two thousand and one, published in the Schedules to the Belgian State Gazette on the thirtieth of May two under number 20010530-451;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-third of May two thousand and one, published in the Schedules to the Belgian State Gazette on the twenty-ninth of June under number 20010629-277;



- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-eight of June two thousand and one, published in the Schedules to the Belgian State Gazette on the twenty-first of July under number 20010721-1214;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the thirtieth of July two thousand and one, published in the Schedules to the Belgian State Gazette on the twenty-ninth of August under number 20010829-610;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the thirtieth of August two thousand and one, published in the Schedules to the Belgian State Gazette on the eighth of November two thousand and one under number 20011108-172;
- by deed executed by and before Mr. Carl OCKERMAN, Notary in Brussels, on the twenty-eighth of September two thousand and one, published in the Schedules to the Belgian State Gazette on the fourteenth of November two thousand and one under number 20011114-297;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the thirtieth of October two thousand and one, published in the Schedules to the Belgian State Gazette on the nineteenth of December two thousand and one under number 20011219-550;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-ninth of November two thousand and one published in the Schedules to the Belgian State Gazette on the seventh of February two thousand and two under number 20020207-509, recording the realisation of a capital increase decided within the framework of the authorised capital;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-ninth of November two thousand and one, published in the Schedules to the Belgian State Gazette on the seventh of February two thousand and two under number 20020207-507, recording the realisation of a capital increase further to the exercise of subscription rights;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the nineteenth of December thousand and one, published in the Schedules to the Belgian State Gazette on the seventh of February two thousand and two under number 20020207-502, recording the realisation of the a capital increase decided within the framework of the authorised capital;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the nineteenth of December two thousand and one, published in the Schedules to the Belgian State Gazette on the seventh of February two thousand and two under number 20020207-099, recording the realisation of the a capital increase further to the exercise of subscription rights;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-seventh of March two thousand and two, published in the Schedules to the Belgian State Gazette on the ninth of May two thousand and two under number 20020509-095, recording the realisation of the a capital increase further to the exercise of subscription rights;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the thirtieth of April two thousand and two, filed for publication in the Schedules to the Belgian State Gazette;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the thirteenth of June two thousand and two, filed for publication in the Schedules to the Belgian State Gazette;

- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the second of July two thousand and two, published in the Schedules to the Belgian State Gazette on the ninth of August two thousand and two under number 20020908-58;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the first of October two thousand and two, published in the Schedules to the Belgian State Gazette on the fourth of December two thousand and two under number 02145202;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the sixth of November two thousand and two, published in the Schedules to the Belgian State Gazette on the eleventh of December two thousand and two under number 02147799;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-eighth of November two thousand and two, published in the Schedules to the Belgian State Gazette on the third of January two thousand and three under number 03001176;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-ninth of April two thousand and three, published in the Schedules to the Belgian State Gazette on the third of June two thousand and three under number 03061386;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the sixth of June two thousand and three, published in the Schedules to the Belgian State Gazette on the twenty-eighth of July two thousand and three under number 81604;
- by deed executed by and before Mr. Benedikt VAN DER VORST, Notary in Brussels, on the twenty-ninth of October two thousand and three, published in the Schedules to the Belgian State Gazette on the twenty-first of November two thousand and three under number 03122303;
- by deed executed by and before Mr. Benedikt VAN DER VORST, Notary in Brussels, on the twenty-fifth of November two thousand and three, published in the Schedules to the Belgian State Gazette on the fifth of January two thousand and four under number 20040105-001172;
- by deed executed by and before Mr. Benedikt VAN DER VORST, Notary in Brussels, on the twenty-second of December two thousand and three, published in the Schedules to the Belgian State Gazette on the ninth of February two thousand and four under number 20040209-020403;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-eighth of January two thousand and four, published in the Schedules to the Belgian State Gazette on the twenty-seventh of February two thousand and four under number 20040227-033964;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-seventh of April two thousand and four, published in the Schedules to the Belgian State Gazette on the twenty-seventh of May two thousand and four under number 20040527-077931;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-seventh of April two thousand and four, published in the Schedules to the Belgian State Gazette on the twenty-seventh of May two thousand and four under number 20040527-077934;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the ninth of June two thousand and four, published in the Schedules to the Belgian State Gazette the following twenty-seventh of July under number 111952;

- by deed executed by and before Mrs. Daisy DEKEGEL, Notary in Brussels, on the thirtieth of June two thousand and four, published in the Schedules to the Belgian State Gazette the following twenty-seventh of July under number 111954;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-seventh of August two thousand and four (containing the last modifications to the Articles, which include, among others, the modification of the corporate name into the current one), published in the Schedules to the Belgian State Gazette the following tenth of September under number 129540;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the first of October two thousand and four, published in the Schedules to the Belgian State Gazette the following fourth of November under number 153460;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-ninth of October two thousand and four, published in the Schedules to the Belgian State Gazette the following twenty-fifth of November under number 161875;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-third of November two thousand and four, published in the Schedules to the Belgian State Gazette the following twenty-fourth of December under number 178235;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the fifteenth of December two thousand and four, published in the Schedules to the Belgian State Gazette the following twelfth of January under number 7103;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, standing in for his colleague Mr. Eric SPRUYT, Notary in Brussels, on the twenty-sixth of January two thousand and five (this deed mentioning that certain modifications were subject to certain conditions precedent), published in the Schedules to the Belgian State Gazette the following twenty-fifth of February under number 31867;
- by deed executed by and before Mr. Vincent BERQUIN, Notary in Brussels, on the thirty-first of January two thousand and five, published in the Schedules to the Belgian State Gazette the following fourteenth of January under number 39133;
- by deed executed by and before Mr. David HOLLANDERS de OUDERAEN, Notary in Leuven, standing in for his colleague Mr. Eric SPRUYT, Notary in Brussels, on the seventeenth of March two thousand and five, published in the Schedules to the Belgian State Gazette the following twenty-fifth of April under number 59975;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-second of April two thousand and five, published in the Schedules to the Belgian State Gazette the following twenty-seventh of May under number 74491;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-sixth of April two thousand and five, published in the Schedules to the Belgian State Gazette the following twenty-seventh of May under number 74488;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-sixth of April two thousand and five, published in the Schedules to the Belgian State Gazette the following twenty-seventh of May under number 74482;

- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the eighth of June two thousand and five, published in the Schedules to the Belgian State Gazette the following fifth of July under number 095411;
- by deed executed by and before Mrs. Daisy DEKEGEL, Notary in Brussels, on the thirteenth of July two thousand and five, published in the Schedules to the Belgian State Gazette the following nineteenth of August under number 119369;
- by deed executed by and before Mrs. Daisy DEKEGEL, Notary in Brussels, on the third of October two thousand and five, published in the Schedules to the Belgian State Gazette the following twenty-first of November under number 166230;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, the twenty-fifth of October two thousand and five, published in the Schedules to the Belgian State Gazette the following thirtieth of November under number 171003;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the seventh of December two thousand and five, published in the Schedules to the Belgian State Gazette the seventeenth of February two thousand and six under number 035702;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-second of December two thousand and five, published in the Schedules to the Belgian State Gazette the sixteenth of February two thousand and six under number 034679;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the third of February two thousand and six, published in the Schedules to the Belgian State Gazette the following twenty-seventh of February under number 040385;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-first of March two thousand and six, published in the Schedules to the Belgian State Gazette the following tenth of April under number 064051;
- by two deeds executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-fifth of April two thousand and six, filed for publication in the Schedules to the Belgian State Gazette, published in the Schedules to the Belgian State Gazette the following fifteenth of May under numbers 81925 and 81927;
- by deed executed by and before Mr. Benedikt VAN DER VORST, Notary in Brussels, on the nineteenth of May two thousand and six, published in the Schedules to the Belgian State Gazette the following seventh of June under number 92707;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-first of June two thousand and six, published in the Schedules to the Belgian State Gazette the following seventeenth of July under number 20060717/115717;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the third of August two thousand and six, published in the Schedules to the Belgian State Gazette the following twenty-eighth of August under number 135188;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-ninth of September two thousand and six, published in the Schedules to the Belgian State Gazette the following twenty-sixth of October under number 163954;

- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-fourth of October two thousand and six, published in the Schedules to the Belgian State Gazette the following thirteenth of November under number 171187;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twentieth of December two thousand and six, published in the Schedules to the Belgian State Gazette the twenty-fifth of January two thousand and seven under number 015067;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the fifth of February two thousand and seven, published in the Schedules to the Belgian State Gazette the twentieth of February two thousand and seven under number 028695;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twentieth of March two thousand and seven, published in the Schedules to the Belgian State Gazette the eleventh of April two thousand and seven under number 053364;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-fourth of April two thousand and seven, published in the Schedules to the Belgian State Gazette;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the twenty-fourth of April two thousand and seven, published in the Schedules to the Belgian State Gazette on the following twenty-fifth of May under number 74361;
- by deed executed by and before Mr. Denis DECKERS on the nineteenth of June two thousand and seven, published in the Schedules to the Belgian State Gazette on the first of Augustus two thousand and seven under number 114865;
- by deed executed by and before Mr. Denis DECKERS on the twenty-seventh of July two thousand and seven, published in the Schedules to the Belgian State Gazette on the thirtieth of Augustus two thousand and seven under number 127517;
- by deed executed by and before Mr. Peter VAN MELKEBEKE, Notary in Brussels, on the twenty-first of September two thousand and seven, published in the Schedules to the Belgian State Gazette on the tenth of October two thousand and seven under number 147075;
- by deed executed by and before Mr. Eric SPRUYT, Notary in Brussels, on the fourteenth of December two thousand and seven, published in the Schedules to the Belgian State Gazette on the fourth of January two thousand and eight under number 2227;
- by deed executed by Mr. Eric SPRUYT, Notary in Brussels, on the eleventh of February two thousand and eight, published in the Schedules to the Belgian State Gazette on the following twenty-ninth of February under number 33365;
- by deed executed by Mr. Eric SPRUYT, Notary in Brussels, on the first of April two thousand and eight, published in the Schedules to the Belgian State Gazette on the following twenty-second of April under number 060172;
- by deed executed by Mr. Eric SPRUYT, Notary in Brussels, on the twenty-ninth of April two thousand and eight, published in the Schedules to the Belgian State Gazette on the following twentieth of May under number 73624;
- by deed executed by Mr. Eric SPRUYT, Notary in Brussels, on the thirteenth of June two thousand and eight, published in the Schedules to the Belgian State Gazette on the following first of July under number 97011;

- by deed executed by Mr. Eric SPRUYT, Notary in Brussels, on the eighth of September two thousand and eight, published in the Schedules to the Belgian State Gazette on the following twenty-fifth of September under number 153493;
- by deed executed by and before Mr. David HOLLANDERS d'OUDEAEN, Notary in Leuven, standing in for his colleague Mr. Eric SPRUYT, Notary in Brussels, on the twenty-ninth of September two thousand and eight (including modification of the corporate name of "InBev" into "*Anheuser-Busch InBev*" [with entry into force as from the filing of the merger certificate at the Secretary of State of the State of Delaware]), published in the Schedules to the Belgian State Gazette on the following twenty-fourth of October under number 168652;
- by deed executed by Mr. Eric SPRUYT, Notary in Brussels, on the third of October two thousand and eight, published in the Schedules to the Belgian State Gazette on the following twenty-seventh of October under number 169432;
- by deed executed by Mr. Peter Van Melkebeke, Notary in Brussels, on the nineteenth of November two thousand and eight (acknowledgement of the realisation of a condition precedent [modification of the corporate name of "InBev" into "*Anheuser-Busch InBev*"]), published in the Schedules to the Belgian State Gazette on the following third of December under number 187267;
- by deed executed by Mr. Eric SPRUYT, Notary in Brussels, on the sixteenth of December two thousand and eight, published in the Schedules to the Belgian State Gazette on the following thirty-first of December under number 201298;
- by deed executed by Mr. Eric SPRUYT, Notary in Brussels, on the twenty-third of January two thousand and nine, published in the Schedules to the Belgian State Gazette on the following sixteenth of February under number 24183;
- by deed executed by Mr. Denis Deckers, Notary in Brussels, on the twentieth of March two thousand and nine, published in the Schedules to the Belgian State Gazette on the following ninth of April under number 51657;
- by deed executed by Mr. Eric SPRUYT, Notary in Brussels, on the twenty-eight of April two thousand and nine, published in the Schedules to the Belgian State Gazette on the following fourteenth of May under number 68213;
- by deed executed by Mr. Eric SPRUYT, Notary in Brussels, on the twenty-eight of April two thousand and nine, published in the Schedules to the Belgian State Gazette on the following fourteenth of May under number 68215;
- by deed executed before Mrs. Daisy DEKEGEL, Notary in Brussels, on the sixteenth of June two thousand and nine, published in the Schedules to the Belgian State Gazette on the following twenty-ninth of June under number 91057;
- by deed executed before Mr. Eric SPRUYT, Notary in Brussels, on the seventh of September two thousand and nine, filed for publication in the Schedules to the Belgian State Gazette.

## **ARTICLES OF INCORPORATION**

### **CHAPTER I. - NATURE OF THE COMPANY**

#### **ARTICLE 1. - NAME**

The company is a limited liability company with the name “Anheuser-Busch InBev”.

The company is classed as a company which makes or has made a public offer of its securities.

#### **ARTICLE 2. - REGISTERED OFFICE**

The registered office is situated at 1 Grand’Place, 1000 Brussels.

The Board of Directors may by resolution transfer the registered office to any other town or municipality within Belgium.

The company may by resolution of the Board of Directors establish seats of administration or exploitation, branch offices, offices and agencies both within and outside Belgium.

#### **ARTICLE 3. - DURATION**

The Company is incorporated in perpetuity.

It may be wound up by resolution of the Shareholders’ Meeting passed in the conditions and forms required for an alteration of the Articles.

#### **ARTICLE 4. - CORPORATE PURPOSE**

The corporate purpose for which the company is incorporated is:

a) to produce and deal in all kinds of beers, drinks, foodstuffs and ancillary products, fabricate, process and deal in all by-products and accessories, of whatsoever origin or form, of its industry and trade, and to design, construct or produce part or all of the facilities for the manufacture of the aforementioned products;

b) to purchase, construct, convert, sell, let, sublet, lease, license and exploit in any form whatsoever all real property and real property rights and all businesses, goodwill, movable property and movable property rights connected with the business of the Company;

c) to acquire and manage investments shares and interests in companies or undertakings having objects similar or related to, or likely to promote the attainment of, any of the foregoing objects, and in financing companies; to finance such companies or undertakings by means of loans, guarantees or in any other manner whatsoever; to take part in the management of the aforesaid companies through membership of the Board of Directors or the like governing body;

d) to carry out all administrative, technical, commercial and financial work and studies for the account of undertakings in which it holds an interest or on behalf of third parties.

It may, within the limits of its corporate purpose, engage in all civil, commercial, financial and industrial operations and transactions connected with its corporate purpose either within or outside Belgium.

It may take interests by way of asset contribution, merger, subscription, equity investment, financial support or otherwise in all companies, undertakings or associations having a corporate purpose similar or related to or likely to promote the furtherance of its corporate purpose.

## **CHAPTER II. - SHARE CAPITAL**

### **ARTICLE 5. - CAPITAL - NATURE OF SECURITIES**

The issued, paid-up capital of the company amounts to one billion two hundred and thirty-four million seven hundred and eighty-four thousand one hundred and six euro and seventy-eight cents (€1,234,784,106.78).

It is represented by one billion six hundred and three million two hundred and seventy-five thousand six hundred and fourteen (1,603,275,614) fully paid up shares without nominal value, each share representing one billion six hundred and three million two hundred and seventy-five thousand six hundred and fourteenth (1/1,603,275,614<sup>th</sup>) part of the share capital.

The shares that are not fully paid up are in registered form. Shares that are fully paid up and other securities issued by the company are either in registered, bearer or dematerialised form, within the limits provided by the law. Security holders may elect to have, at any time, their registered shares converted into dematerialised securities (and vice versa), at their own expense. Dematerialised securities are represented by an entry in an account in the name of their owner or holder with an authorized account holder or with a clearing institution.

On the first of January 2008, all the bearer securities already issued and booked into a securities account have been converted into dematerialised securities. As from the same date, bearer securities already issued and not yet booked in a securities account shall be automatically converted into dematerialised securities as from the time they are booked into a securities account.

The register of registered shares and the register of registered subscription rights, if any, are held in electronic form. The Board of Directors may decide to outsource the maintenance and administration of any electronic register to a third party. All entries in the registers, including transfers and conversions, can validly be made on the basis of documents or instructions which the transferor, transferee and/or holder of the securities, as applicable, may send electronically or by other means.

### **ARTICLE 5 BIS. - SHARES SUBSCRIBED AS A RESULT OF THE EXERCISE OF SUBSCRIPTION RIGHTS**

By derogation from Article 5 of these Articles, the shares resulting from the exercise of any subscription rights issued by the Board of Directors within the framework of the authorised capital in favour of, principally, employees or directors of the company or of its subsidiaries, will be registered. Such shares may however be converted into bearer shares upon request of their holder.



**ARTICLE 5 TER. - DISCLOSURE OF SIGNIFICANT SHAREHOLDINGS**

In addition to the notification thresholds required and set out by the applicable legislation, the notification obligation also applies as soon as the amount of held securities giving voting right exceeds or falls down the 3% threshold.

**ARTICLE 6. - AUTHORISED CAPITAL**

The Board of Directors may increase the share capital of the company, in one or several times, by an amount of shares, or by financial instruments giving right to an amount of shares, not higher than 3% of the shares issued on the twenty-eighth of April two thousand and nine (the amount obtained shall be, to the extent necessary, rounded down to result in an entire number of shares), provided that, in accordance with Article 603, indent 1, of the Companies Code, this may not result in the share capital being increased, in one or several times, by an amount exceeding the amount of share capital prevailing on the twenty-eighth of April two thousand and nine. The Board of Directors may use this authorisation in the event of an issue of securities as provided for in Article 8.

The increase(s) of capital decided under the present authorisation may be effected:

- either by contribution in cash or in kind, including as the case may be an issue premium not available for distribution, the amount of which shall be fixed by the Board of Directors, and by creation of new shares conferring such rights as the Board of Directors shall determine, or
- by capitalisation of reserves, including those not available for distribution, or an issue premium, with or without the creation of new shares.

Such authorisation is granted to the Board of Directors for a period of five (5) years as from the date of publication of the modification to the Articles resolved upon by the Extraordinary Shareholders' Meeting of the twenty-eighth of April two thousand and nine. It can be renewed, once or several times, in accordance with applicable statutory rules.

In the event of a capital increase decided by the Board of Directors pursuant to the authorised capital, it shall allocate the issue premiums, if any, to an account not available for distribution which shall afford the same third-party guarantees as the share capital of the company and may, subject to its capitalisation by the Board of Directors as hereinbefore provided, be reduced or cancelled only by resolution of a Shareholders' Meeting passed in the conditions and forms prescribed by Article 612 of the Companies Code.

The Board of Directors is expressly authorised, in case of public take-over bids on securities of the company, to increase the capital, under the conditions set out in Article 607 of the Companies Code. This authorisation is granted for a period of three (3) years as from the twenty-fourth of April two thousand and seven. If the Board of Directors decides upon an increase of authorised capital pursuant to this authorisation, this increase will be deducted from the remaining part of the authorised capital specified in the first indent.

**ARTICLE 7. - INCREASE OF CAPITAL - PREFERENTIAL SUBSCRIPTION RIGHT**

In case of an increase of capital, the new shares which are to be subscribed in cash shall first be offered to the existing shareholders in proportion to that share of the capital represented by their shares.

The time within which the preferential subscription right may be exercised shall be fixed by the Shareholders' Meeting, or by the Board of Directors as the case may be, but shall not be less than fifteen (15) days from the date on which the subscription was opened.

The preferential subscription right shall be negotiable during the subscription period to the extent to which the shares may be transferred.

The Board of Directors may decide that preferential subscription rights which were not or were only partly exercised by any shareholders shall accrue proportionally to the other shareholders who have already exercised their subscription rights, and shall fix the practical terms for such subscription. The Board of Directors may also conclude, upon such terms as it shall determine, all agreements intended to secure the subscription of part or all of the new shares to be issued.

The Shareholders' Meeting acting in accordance with Article 596 of the Companies Code and in the interests of the company, may restrict or cancel the preferential subscription right.

In case of a capital increase pursuant to the authorised capital, the Board of Directors may likewise, in the interests of the company and subject to compliance with Article 603, third indent, and Article 596 of the Companies Code, restrict or cancel the preferential subscription right, including such right in favour of one or more specific persons other than employees of the company or one of its subsidiaries.

**ARTICLE 8. - BONDS, SUBSCRIPTION RIGHTS AND OTHER SECURITIES GIVING RIGHT TO SHARES**

The company may issue mortgage bonds or other bonds by resolution of the Board of Directors and on such conditions as it shall determine.

The Shareholders' Meeting, or the Board of Directors acting within the framework of the authorised capital, may decide to issue convertible bonds, bonds repayable into shares, subscription rights or any other financial instrument giving right to shares.

The Shareholders' Meeting or the Board of Directors acting within the framework of the authorised capital, may in the interests of the company restrict or cancel shareholders' preferential subscription rights in accordance with Articles 596 and 603, indents 2 and 3, of the Companies Code.

The holders of bonds or subscription rights have the right to attend the Shareholders' Meetings, but only in a consultative capacity.

**ARTICLE 9. - PAYMENTS**

The Board of Directors may make calls upon the shareholders in such amounts and at such times as it shall fix in respect of any moneys to be paid on the shares issued further to a capital increase.

Any shareholder who, after fifteen days as from notice given by registered letter, remains in default of payment, shall pay the company interest at the statutory rate plus two per cent as from the payability date.

Where such failure is not remedied within one month of a second notice, the Board of Directors may declare the shareholder's rights forfeit and cause the shares to be sold without prejudice to the right to claim from it any remainder outstanding plus such damages as may apply.

The Board of Directors may authorise shareholders to pay in anticipation the moneys uncalled on their shares on such terms as it shall fix.

**ARTICLE 10. -**

**ACQUISITION BY THE COMPANY OF ITS OWN SHARES**

The company may, without any prior authorisation by the Shareholders' Meeting, in accordance with Articles 620 ff. of the Companies Code and within the limits set out in this provision, acquire, on or outside the stock exchange, its own shares for a price which will respect the legal requirements, but which will in any case not be more than ten percent (10%) below the lowest closing price in the last twenty (20) days preceding the transaction and not more than ten percent (10%) above the highest closing price in the last twenty (20) days preceding the transaction. This power covers the acquisition on or outside the stock exchange by a direct subsidiary within the meaning and the limits set out by Article 627, indent 1 of the Companies Code. If the acquisition is made by the company outside the stock exchange, even from a subsidiary, the company shall, as the case may be, make an offer on the same terms and conditions to all the shareholders, in accordance with Article 620, § 1, 5° of the Companies Code.

The above authorisation is only valid for a five (5) year period starting as from the twenty-eighth of April two thousand and nine.

The company may, without any authorisation of the Shareholders' Meeting and without any limit as to time, in accordance with Article 622, § 2, second indent of the Companies Code divest itself of its own shares on the stock exchange. This power covers the divestment on the stock exchange of shares of the company by one of its direct subsidiaries.

The company may, without any authorisation of the Shareholders' Meeting and without any limit as to time, in accordance with Article 622, § 2, first indent of the Companies Code divest itself of its own shares outside the stock exchange at a price determined by the Board of Directors. This power covers the divestment outside a stock exchange of shares of the company by one of its direct subsidiaries, at a price determined by the Board of Directors of the latter.

By resolution of the Extraordinary Shareholders' Meeting of the twenty-sixth of April two thousand and five, the Board of Directors was authorised - subject to compliance with the provisions of Articles 620 ff. of the Companies Code — to purchase the company's own shares for the company's account where such acquisition is necessary to avoid serious and imminent harm to the company. Such authority is valid for three (3) years as from the date on which the aforesaid resolution was published.

**ARTICLE 11. -**

**INDIVISIBILITY OF SECURITIES**

All securities shall be held in undivided ownership *vis-à-vis* the company.

Without prejudice to Article 26 of the Articles, relating to representation at the Shareholders' Meeting, the company may suspend all rights attaching to securities until such time as one individual shall have been appointed holder thereof *vis à vis* the company.

**ARTICLE 12. -**

**SUCCESSORS IN TITLE**

The rights and obligations attaching to a share follow that share regardless of whom it is transferred to.

Neither the heirs nor the creditors of a shareholder may, on any grounds whatsoever, require the division or sale by auction of the company's assets, nor interfere in any way whatsoever with the administration of the company.

They shall, in exercising their rights, abide by the annual accounts and decisions of the Shareholders' Meeting.

**ARTICLE 12 BIS. - CERTIFICATION OF THE SECURITIES OF THE COMPANY**

The Board of Directors may resolve that the company will give assistance to a third party for the issuing by the latter of certificates, under the conditions set out by law, in order to represent securities issued by the company. It may resolve that the company will pay all or part of the charges of such certification and of the setting up and operating charges of the issuer of the certificates, insofar as such payment is in the interests of the company.

A certificate holder or issuer or any third party of any kind may only invoke the assistance of the company in their issuing if the company has confirmed this assistance in writing to the issuer. The holders of such certificates may only exercise rights towards the company that are granted to them by law if the form of the bearer certificates as well as the evidence of ownership of the registered certificates have previously been approved in writing by the company.

An issuer of certificates, whether or not issued with the assistance of the company, intending to participate in a Shareholders' Meeting and exercise the voting rights linked to the certified securities shall comply with the particular notice formalities described in Article 25.

A holder of certificates issued with the assistance of the company, intending, as authorised by the law, to attend a Shareholders' Meeting in a consultative capacity, shall comply with the particular notification and notice formalities described in Article 25.

**CHAPTER III. — ADMINISTRATION — AUDIT — MANAGEMENT**

**ARTICLE 13. - COMPOSITION OF THE BOARD OF DIRECTORS**

The company shall be managed by a Board of Directors of between three (3) and fourteen (14) directors, who may be natural persons or legal entities, may but need not be shareholders, are appointed by the Shareholders' Meeting and are dismissible by it at any time.

When a legal entity is appointed as a director, it must specifically appoint an individual as its permanent representative, such individual to be chosen from among its shareholders, managers, directors or employees and to carry out the office of director in the name and on behalf of the legal entity. The legal entity may not revoke its permanent representative without simultaneously appointing a successor. The appointment and termination of the office of the permanent representative are governed by the same disclosure rules as if he/she were exercising the office on his/her own behalf.

The term of office of the directors shall be three (3) years, unless the Shareholders' Meeting fixes a shorter term.

The directors shall be eligible for re-election.

The term of office of a retiring director who has not been re-elected shall terminate immediately after the closing of the Annual Shareholders' Meeting.

The Board of Directors may invite one or more individuals who are not employees of the company nor of one of its subsidiaries to contribute their experience and knowledge to the deliberations of the Board and may, to that effect and for a duration that it determines for each of them, allow them to attend its meetings, in whole or in part, in an advisory and non-voting capacity. Such individual will not qualify as director for the purpose of these Articles of Association, of the Companies Code, nor for any other purpose. The Board determines the amount of their remuneration.

**ARTICLE 14. - CASUAL VACANCIES**

The remaining directors convened as a Board may make appointments to fill one or several casual vacancy (vacancies) arising on the Board until the next Shareholders' Meeting, which shall proceed to the firm appointment.

**ARTICLE 15. - CHAIRMAN OF THE BOARD**

The Board of Directors shall elect one of its members to be chairman, and may elect one or more vice-chairman (chairmen).

The Shareholders' Meeting may, upon proposal of the Board of Directors, confer honorary status on former chairmen, vice-chairmen or directors. The Board may then invite them to attend its meetings in an advisory capacity.

**ARTICLE 16. - MEETINGS**

The Board of Directors shall meet as frequently as the interests of the company shall require.

The Board of Directors shall hold regular meetings at such times as may be from time to time fixed by a resolution of the Board of Directors. A meeting of the Board of Directors shall be held without notice immediately following the Annual Shareholders' Meeting.

In addition, special meetings of the Board of Directors may be called and held at any time upon the call of either the Chairman or at least two (2) directors, by notice to each director at least three (3) business days before the meeting. Reasonable efforts shall be made to ensure that each director actually receives timely notice of any such special meeting. Where duly justified by emergency and by the corporate interest of the company, the above notice period of three (3) business days may be waived by the unanimous consent of the directors expressed in writing.

Convening notices may validly be made in writing, or sent by electronic mail, provided that no notice (other than the resolution fixing their time) need be given as to regularly scheduled meetings.

The meetings of the Board of Directors shall be conducted under the chairmanship of the Chairman or, in case of impediment, a vice-chairman (if any has been elected) or a director appointed by his/her fellow directors.

Meetings of the Board of Directors shall be convened at the registered office of the company or at the place indicated in the notice convening the meeting.

Any or all of the directors may participate in a meeting of the Board of Directors by means of telephone, videoconference or similar communications equipment by means of which all persons participating in the meeting can hear each other. Participation in a meeting by such means shall constitute presence in person at such meeting.

Where duly justified by emergency and by the corporate interest of the company, decisions of the Board of Directors may be adopted, without any physical meeting, by the unanimous consent of the directors expressed in writing. Such procedure may not be used for the approval of the annual accounts or the use of the authorised capital.

**ARTICLE 17. - DELIBERATIONS**

Except in cases of *force majeure*, and, namely, war, civil disturbance and disaster, in which case the quorum for the Board of Directors shall be three (3) directors present or represented and in which case the Board of Directors may validly deliberate only with respect to actions required to be taken to protect the interests of the company in connection with the circumstances of force majeure, the Board of Directors may validly deliberate only if the majority of the directors are present or represented.

Any director may grant a proxy to another director in order to be represented at a specific meeting. Such proxies must be recorded in a proxy form bearing the director's signature (which may be a digital signature as defined in Article 1322, paragraph 2 of the Civil Code) and must be notified to the Board of Directors by letter, fax, e-mail, or any other means specified in Article 2281 of the Civil Code.

However, no director may hold a proxy for more than one (1) director. A director so represented shall be deemed to be present in person.

The decisions of the Board shall be taken by a majority of the votes cast, discounting abstentions.

In case of an equality of votes, the chairman of the meeting shall not have a casting vote.

**ARTICLE 18. - MINUTES**

The decisions of the Board of Directors shall be recorded in minutes, kept at the registered office of the company, and signed by the majority of members present at the meeting.

Copies of the minutes under private deed, to be produced in court or in any other place, may validly be signed by two (2) directors. Extracts from the minutes under private deed to be produced in court or in any other place, may validly be signed by one (1) person to whom the day-to-day management of the company has been delegated.

Copies or extracts of these minutes that must be produced in court or elsewhere are signed by one (1) director.

**ARTICLE 19. - POWERS OF THE DIRECTORS**

The Board of Directors shall have the powers to do all that is necessary or useful to achieve the corporate purpose of the company, with the exception of those powers reserved to the Shareholders' Meeting by law or these Articles.

Irrespective of the Board's general powers of representation as a collegial body, the company shall be validly represented in legal proceedings, and in instruments including those involving the officiation of a public civil servant or a ministerial officer, by two (2) directors acting jointly.

**ARTICLE 20. - MANAGEMENT COMMITTEE - DELEGATED POWERS**

The Board of Directors may appoint a Management Committee from amongst or outside its members.

It shall fix the powers and procedures thereof and set the remuneration of its members which shall be charged to overheads.

The Board of Directors may confer the powers of day-to-day management of the company, together with the power to represent the company for such day-to-day management, upon one or more persons who may but need not be directors.

The Board of Directors, the Management Committee, and the persons with the powers of day-to-day management within the limits of those management powers, may likewise grant special and specific authority to one or more persons of their choice.

Agents granted special authority may appoint one or more substitutes to exercise their powers.

Agents granted special authority and their substitutes may represent the company in instruments including those involving the officiation of a public civil servant or officer. The production of a copy of the decision of the Board of Directors or the authority conferred by one or more persons with the powers of day-to-day management, by the Management Committee or agents holding special authority shall constitute sufficient proof of their powers.

**ARTICLE 21. - AUDIT**

The financial position, annual accounts and compliance with the law and these Articles or transactions required to be disclosed in the annual accounts shall be audited by one or more statutory auditors, who may be natural or legal persons, appointed by the Shareholders' Meeting.

The statutory auditors shall hold office for renewable periods of three (3) years.

The appointment of retiring auditors which have not been re-appointed shall terminate immediately after the closing of the Annual Shareholders' Meeting.

**ARTICLE 22. - REMUNERATION - EMOLUMENTS**

The Shareholders' Meeting may grant the directors' emoluments, which shall be chargeable to overheads.

The statutory auditor(s) shall be remunerated by a fixed fee determined by the Shareholders' Meeting at the beginning of his (their) mandate and which may be changed only by agreement between the parties.

**CHAPTER IV - SHAREHOLDERS' MEETINGS**

**ARTICLE 23. - POWERS**

A duly constituted Shareholders' Meeting represents all the shareholders.

It has the powers conferred on it by law and these Articles.

The following matters shall be within the exclusive jurisdiction of the Shareholders' Meeting and shall be adopted with a positive vote of 75% of the shares attending or represented at the meeting, regardless of the number of shares attending or represented:

- any decision to apply for the delisting of the securities of the company from any stock market;
- any acquisition or disposal of tangible assets by the company for an amount higher than the value of 1/3 of the company's consolidated total assets as reported in the company's most recent audited financial statements;

The following matters shall be within the exclusive jurisdiction of the Shareholders' Meeting and shall be adopted with a positive vote of seventy-five (75%) of the shares attending or represented at the meeting, regardless of the number of shares attending or represented, if and only if any four directors of the company request that the matter be submitted to the Shareholders' Meeting:

- any matter relating to the company's dividend payout policy (except that the actual amount of any dividend remains subject to approval by the Shareholders' Meeting in accordance with the Belgian Companies Code).

The following matters shall be within the jurisdiction of the Shareholders' Meeting and shall be adopted with a positive vote of fifty (50%) plus one of the shares attending or represented at the meeting, regardless of the number of shares attending or represented, if and only if any four directors of the company request that the matter be submitted to the Shareholder's Meeting:

- the approval of the individual to whom the Board of Directors proposes to delegate authority for the day-to-day management of the company and appoint as Chief Executive Officer, and the ratification of any decision by the Board of Directors to dismiss such individual;
- any modification of the company's executive remuneration and incentive compensation policy;
- the ratification of any transaction of the company or one of its direct or indirect subsidiaries with a controlling shareholder of the company or with a legal or natural person affiliated to or associated with such controlling shareholder within the meaning of Article 11 and 12 of the Belgian Companies Code, it being understood that, for the purposes of this provision of the by-laws, the direct or indirect subsidiaries of the company are not considered as affiliated to or associated with the controlling shareholders;
- any modification of the company's target capital structure and the maximum level of net debt.

**ARTICLE 24. - MEETINGS**

The Annual Shareholders' Meeting, called "ordinary", shall be held, each year, at eleven (11) o'clock in the morning the last Tuesday of April, in one of the municipalities of the Brussels-Capital Region, in Leuven or in Liège, at the place designated by the convening notice. If such day is a legal public holiday, the meeting shall be held at the same hour on the following working day, Saturdays excepted.

The other Shareholders' Meetings shall be held on the day, at the hour and in the place designated by the convening notice. They may be held at locations other than the registered office.

The body convening a meeting shall designate the places where the certified statement of blocking of dematerialised shares is to be deposited.

The convocations made by the Board of Directors may validly be signed in its name by a person to whom the day-to-day management has been delegated.

**ARTICLE 25. - ADMISSION TO SHAREHOLDERS' MEETINGS**

a) Notice formalities

In order to have the right to participate in the meeting, holders of bearer shares shall be required to first convert their bearer shares into dematerialised or registered shares.



For owners of dematerialised shares, the right to participate in the meeting is conditional upon the deposit, at the places indicated in the convening notice, at the latest on the third (3<sup>rd</sup>) working day prior to the day chosen for the meeting, of a certificate issued by an authorised account holder approved in accordance with Article 468 of the Companies Code or by the clearing organisation approved in accordance with the same Article, and certifying the unavailability of the shares until the date of the Shareholders' Meeting.

The designated depository shall give the depositor an acknowledgement of receipt, on presentation of which the owner of the dematerialised shares, or his proxy, is admitted to the place where the meeting is convened.

If the body which convenes the Meeting designates financial institutions abroad where deposits can be made, these institutions shall be authorised to appoint, in their respective countries, other financial institutions where the certified statement of unavailability of dematerialised shares may also be deposited, and to publish the list thereof.

To participate in the meeting, owners of registered shares are required to be recorded in the register of the registered shares of the company, at the latest on the third (3<sup>rd</sup>) working day before the day chosen for the meeting. The body which convenes the meeting may indicate in the convening notice that, in order to participate in the Meeting, the company must also have received, within the same time period, the written notification of the shareholder, expressing its intention to participate in the meeting, and indicating the number of shares in respect of which it intends to exercise the rights during the meeting.

An issuer of certificates relating to registered shares must advise this capacity to the company, which will record it in the register of such shares. An issuer which refrains from notifying this capacity to the company can only vote at a Shareholders' Meeting if the written advice indicating its intention to participate in that Shareholders' Meeting specifies its capacity of issuer.

An issuer of certificates linked to bearer shares or dematerialised shares must notify the company of its capacity of issuer before exercising any vote, at the latest at the time of the deposit of the shares with a view to participating in the Meeting during which it will exercise this right. In the absence of such notification, these shares cannot participate in voting.

Working days must be understood as meaning all the days of the week with the exception of Saturdays, Sundays and legal holidays.

#### b) Proxies and powers of attorney

Any shareholder with the right to vote may personally participate in the meeting or may give a proxy to another shareholder to represent it at a Shareholders' Meeting. The body which convenes the meeting determines the form of written proxy to be given to the proxy holder. It can require that the signed proxies be deposited before the meeting at the places and within the time limits that it determines.

A natural or legal person holding shares, in a capacity of "trustee", "nominee" or in any other fiduciary capacity on behalf of the employees of the company or its subsidiaries, of which the latter are the ultimate beneficiaries, must exercise the voting rights related to those shares in accordance with the instructions received from those beneficiaries. This person cannot exercise voting rights relating to shares for which it has not received any voting instruction on how to vote.

c) Formalities for admission

Prior to the meeting, the shareholders or their proxies are required to sign an attendance sheet, indicating their first name, last name, and place of residence or corporate denomination and registered office, as well as the number of shares in respect of which they are participating in the Meeting. Holders of dematerialised shares, as well as the proxy holders of shareholders, must deposit the acknowledgement of receipt issued by the depository designated in the convening notices. Representatives of legal entities must provide the documents evidencing their capacity as bodies or special proxy holders.

Moreover, the proxy holders of shareholders which have the form of a legal entity and those of shareholders who are natural persons must also provide the company with the original of the proxy evidencing their powers, unless the convening notice has required the previous filing thereof. The natural persons, shareholders, bodies or proxy holders who take part in the Shareholders' Meeting must be able to prove their identity.

d) Other securities

The holders of profit sharing certificates, non-voting shares, bonds, subscription rights or other securities issued by the company, as well as the holders of certificates issued with the assistance of the company and representing securities issued by the latter, may participate in the Shareholders' Meeting insofar as the law entitles them to do so, and, as the case may be, gives them the right to participate in voting. If they propose to participate, they are subject to the same formalities concerning notice and access, and forms and deposit of proxies, as those imposed on the shareholders.

**ARTICLE 26. - COMPETING RIGHTS**

Co-owners, as well as pledgors and pledgees, must be represented by a sole person. The bare owners will represent the usufructuaries unless otherwise provided in the deed establishing the usufruct or agreed upon. In the event of dispute between the bare owner and the usufructuary concerning the existence or scope of such agreement or provision, only the bare owner shall be admitted to participate in the Shareholders' Meeting and participate in voting.

**ARTICLE 26 BIS. - VOTE BY CORRESPONDENCE**

Any shareholder may vote by correspondence at any Shareholders' Meeting by means of a special form stating (i) the shareholder's name and address or registered office, (ii) the number of shares with which it is voting, and (iii) a statement for each item of the agenda as to how its vote shall be cast, or on which it shall abstain. For the calculation of the quorum, only forms received by the company at the address specified in the convening notice, at the latest on the third (3rd) working day before the meeting, will be taken into account.

The Board of Directors may organise a vote by correspondence in electronic form or by means of one or several Web sites. It shall specify the practical terms of this electronic vote, and will ensure that the system used may include the details set out in the first indent and will monitor compliance with the time limit for receipt set out therein.

Shareholders voting by correspondence, as the case may be in electronic form, must comply with the formalities set out in item a) of Article 25.

**ARTICLE 27. -                    CHAIRMANSHIP AND OFFICE**

The Meeting shall be chaired by the Chairman of the Board of Directors, or, in case of absence or impediment, by a Vice-Chairman, or in the absence of all such, by a director previously appointed for this purpose by the Board of Directors, or, in the absence of such appointment, by the other directors present.

The Chairman of the meeting shall appoint the Secretary, who does not need to be a shareholder. If the number of participants so requires, he shall appoint two (2) Tellers from among the shareholders or their representatives. The Chairman, the Secretary and the Tellers together make up the Office.

The Chairman can appoint the Office prior to the opening of the meeting, and the latter, thus constituted, can proceed to the verification of the powers of the participants prior to this opening.

**ARTICLE 28. -                    DELIBERATIONS**

The Shareholders' Meeting may deliberate only the business on its agenda. No item of business moved by shareholders representing one-fifth of all shares shall be included on the agenda unless notified to the Board of Directors sufficiently far in advance to be included in the notices convening the meeting, and not later than thirty (30) days before the date of the Meeting.

For all matters, except as otherwise provided in these bylaws or required by law, resolutions shall be passed by a majority of the votes cast plus one.

Each share gives entitlement to one (1) vote.

Without prejudice to what is specified below concerning voting in relation to appointments, voting shall be by show of hands unless, in view of the number of participants, the Chairman of the meeting thinks it preferable to vote by roll-call or by vote of named and signed bills.

Voting in relation to appointments to vacant posts shall be done separately for each post to which an appointment is to be made.

Voting is done by named and signed bills, unless the Meeting, at the request of one or more participants, and resolving with a quorum of the majority of votes expressed by the shares present and represented, decides to proceed by secret ballot. In that case, voting is done by means of unnamed bills, with multiple votes of different numbers given to each of the participants in proportion to the amount of the total amount of votes attributable to him.

The bills, named or unnamed, carry the name of the candidates for the vacant posts and the shareholder indicates the candidate for which he is voting. All the candidates are voted upon for the first vacancy. The candidate who receives one-half of the votes plus one shall obtain the first post. For the second post, the name of the first candidate to be elected is removed, and so on until all the vacancies have been decided upon. Where, in any election, no candidate receives an absolute majority of the votes, a run-off ballot shall be held between the two (2) candidates who received the highest number of votes. The candidate who receives the highest number of votes in this run-off ballot is elected. In case of an equality of votes in the run-off ballot, the candidate most senior by age shall be elected.

Shareholders' Meetings may be broadcast by way of live or recorded video conferences or audio conferences, in part or as a whole, via one or more Web sites as the case may be, from the place where the meeting is held to one or more remote places where some people, identified or not, are located. Physical persons who attend a Meeting agree by this very fact that their picture may be so transmitted.

**ARTICLE 29. -                    MINUTES**

The minutes of Shareholders' Meetings shall be signed by the Chairman of the Meeting, the Secretary, the Tellers and such shareholders or their proxies as wish to do so.

Copies of the minutes under private deed, to be produced in court or in any other place, are signed by two (2) directors. Extracts of the minutes under private deed, to be produced in court or in any other place, may validly be signed by a person delegated to the day-to-day management of the company.

**ARTICLE 30. - ADJOURNMENTS**

Irrespective of the items on the agenda, the Board of Directors may adjourn any ordinary or other Shareholders' Meeting. It can use this right at any time, but only after the opening of the meeting. Its decision, which does not have to be justified, must be notified to the Shareholders' Meeting before the end of the meeting, and mentioned in the minutes.

Such adjournment cancels all decisions taken during the meeting.

The Shareholders' Meeting shall be convened again within three (3) weeks and with the same agenda. The formalities completed in order to attend the first meeting, including the deposit of the certified statement of dematerialised shares, the advice of presence of registered shareholders, and, as the case may be, the deposit of the proxies, shall remain valid for the second meeting. Additional deposits of certified statements of unavailability of dematerialised shares, as well as additional advice of presence of shareholders, will be admitted within the time limits.

**CHAPTER V. - INVENTORY AND ANNUAL ACCOUNTS**

**ARTICLE 31. - ACCOUNTING RECORDS**

The financial year shall begin on the first of January and end on the thirty-first of December each year.

At the end of each financial year, the Board of Directors shall draw up an inventory and the annual accounts of the company.

**ARTICLE 32. - PROFIT ALLOCATION**

No less than five per cent (5%) of the net profits of the company, after deduction of overheads and depreciation, shall be allocated each year to the legal reserve. Such allocation shall cease to be compulsory once the legal reserve has become equal to one tenth (1/10<sup>th</sup>) of the share capital.

The Shareholders' Meeting shall allocate the balance of the net profit on the recommendation of the Board of Directors.

**ARTICLE 33. - PAYMENT OF DIVIDENDS**

The annual dividends shall be paid at the dates and places appointed by the Board of Directors.

The Board of Directors may pay an interim dividend in accordance with the provisions of the Companies Code.

## **CHAPTER VI. - DISSOLUTION - WINDING UP**

### **ARTICLE 34. - WINDING UP**

If the company shall be dissolved, it shall be wound up in the manner decided by the Shareholders' Meeting, which shall appoint the liquidators.

The Shareholders' Meeting shall have the widest powers to determine the powers of the liquidators, fix their emoluments and grant them discharge, even while the liquidation is still pending.

### **ARTICLE 35. - DISTRIBUTION**

After all liabilities have been cleared, the balance of the assets owned by the Company shall be distributed equally among all the shares.

## **CHAPTER VII. - MISCELLANEOUS PROVISIONS**

### **ARTICLE 36. - ADDRESS FOR SERVICE**

Any shareholder, bondholder, director, statutory auditor or liquidator of the company not residing in Belgium shall elect an official address in Belgium. Otherwise he shall be deemed to have elected the registered office of the company as his official address where all communications, notices, processes and documents may validly be sent to or served upon him.

### **ARTICLE 37. - CAPITAL HISTORY**

The company was incorporated on the second of August nineteen hundred and seventy-seven with a share capital of BEF one million two hundred and fifty thousand (1,250,000) divided into two hundred and fifty (250) shares without nominal value, each representing one two hundred and fiftieth (1/250th) part of the share capital.

By resolution of the Extraordinary Shareholders' Meeting held on the thirtieth of September nineteen hundred and seventy-seven, the share capital of the company was increased to BEF two hundred and fifty million (250,000,000) divided into forty-eight thousand and six (48,006) shares without nominal value, each representing one forty-eight thousand and sixth (1/48,006th) part of the share capital.

By resolution of the Extraordinary Shareholders' Meeting held on the twenty-eighth of February nineteen hundred and eighty-six, the share capital of the company was increased to BEF one billion five hundred million (1,500,000,000) divided into four hundred and sixty thousand (460,000) shares without nominal value, each representing one four hundred and sixty thousandth (1/460,000th) part of the share capital.

By resolution of the Board of Directors meeting held on the first of September nineteen hundred and eighty-seven, the capital was increased by a contribution in kind within the framework of the authorised capital to BEF two billion six hundred and fifty-seven million sixty-seven thousand five hundred and forty-five (2,657,067,545) by the creation of three hundred and fifty-four thousand eight hundred and thirty-four (354,834) shares, without nominal value.

By resolution of the Board of Directors meeting held on the thirtieth of October nineteen hundred and eighty-seven, followed by a deed of record dated the twenty-third of November, the share capital was first increased by contributions in kind within the framework of the authorised capital to BEF two billion nine hundred and seven million sixty-five thousand four hundred and four (2,907,065,404) by the creation of seventy-six thousand six hundred and sixty-six (76,666) new shares, without nominal value, and thereafter, without further asset contributions or the creation of further new shares, increased by a transfer from the issue premium account to BEF ten billion (10,000,000,000).

By resolution of the Extraordinary Shareholders' Meeting held on the eighteenth of November nineteen hundred and ninety-three, the share capital was first reduced by BEF eight hundred and two million nineteen thousand and sixty-eight (802,019,068) by the purchase of seventy-one thousand five hundred (71,500) of the company's own shares for destruction immediately after purchase in accordance with Article 52 *bis* 4, 1, of the Consolidated Laws on Commercial Companies. The share capital was then increased forthwith by BEF eight hundred and two million nineteen thousand and sixty-eight (802,019,068) to restore it to BEF ten billion (10,000,000,000) by transfer from the fully paid tax capital as contained in the issue premium account without creation of new shares.

Following the exercise of subscription rights issued pursuant to a resolution of the Shareholders' Meeting of the twentieth of April nineteen hundred and ninety-four:

- a deed of record of the fourth of July nineteen hundred and ninety-seven evidenced that the share capital had been increased by BEF four million three hundred and seventeen thousand and thirty (4,317,030) by the subscription of three hundred and fifty-four (354) new registered shares, paid in cash, such that the share capital then stood at ten billion four million three hundred and seventeen thousand and thirty (10,004,317,030), divided into eight hundred and four thousand one hundred and fifty-five (804,155) shares without nominal value.
- a deed of record of the twenty-second of December nineteen hundred and ninety-seven evidenced that the share capital had been increased by BEF three million eight hundred and ninety thousand two hundred and five (3,890,205) by the subscription of three hundred and nineteen (319) new registered shares, paid in cash, such that the capital then stood at BEF ten billion eight million two hundred and seven thousand two hundred and thirty-five (10,008,207,235), divided into eight hundred and four thousand four hundred and seventy-four (804,474) shares without nominal value.
- a deed of record of the twenty-fourth of February nineteen hundred and ninety-eight evidenced that the share capital had been increased by BEF one million nine hundred and two thousand four hundred and twenty (1,902,420) by the subscription of one hundred and fifty-six (156) new registered shares, paid in cash, such that the share capital then stood at BEF ten billion ten million one hundred and nine thousand six hundred and fifty-five (10,010,109,655), divided into eight hundred and four thousand six hundred and thirty (804,630) shares without nominal value.
- a deed of record of the twenty-ninth of May nineteen hundred and ninety-eight evidenced that the share capital had been increased by BEF five million nine hundred and seventy-five thousand five hundred and fifty (5,975,550) by the subscription of four hundred and ninety (490) new registered shares, paid in cash, such that the share capital then stood at ten billion sixteen million eighty-five thousand two hundred and five (10,016,085,205), divided into eight hundred and five thousand one hundred and twenty (805,120) shares without nominal value.

- a deed of record of the thirty-first of August nineteen hundred and ninety-eight evidenced that the share capital had been increased by BEF two million six hundred and seventy thousand seven hundred and five (2,670,705) by the subscription of two hundred and nineteen (219) new registered shares, paid in cash, such that the share capital then stood at ten billion eighteen million seven hundred and fifty-five thousand nine hundred and BEF ten (10,018,755,910), divided into eight hundred and five thousand three hundred and thirty-nine (805,339) shares without nominal value.
- a deed of record of the twenty-fourth of November nineteen hundred and ninety-eight evidenced that the share capital had been increased by BEF two million nine hundred and two thousand four hundred and ten (2,902,410) by the subscription of two hundred and thirty-eight (238) new registered shares, paid in cash, such that the share capital then stood at BEF ten billion twenty-one million six hundred and fifty-eight thousand three hundred and twenty (10,021,658,320), divided into eight hundred and five thousand five hundred and seventy-seven (805,577) shares without nominal value.
- a deed of record of the first of March nineteen hundred and ninety-nine evidenced that the share capital had been increased by BEF thirty-seven million two hundred and ninety-two thousand three hundred and ten (37,292,310) by the subscription of three thousand and fifty-eight (3,058) new registered shares, paid in cash, such that the share capital then stood at BEF ten billion fifty-eight million nine hundred and fifty thousand six hundred and thirty (10,058,950,630), divided into eight hundred and eight thousand six hundred and thirty-five (808,635) shares without nominal value.
- a deed of record of the twenty-seventh of May nineteen hundred and ninety-nine evidenced that the share capital had been increased by BEF seventy-two million one hundred and ninety-four thousand four hundred (72,194,400) by the subscription of five thousand nine hundred and twenty (5,920) new registered shares, paid in cash, such that the share capital then stood at BEF ten billion one hundred and thirty-one million one hundred and forty-five thousand and thirty (10,131,145,030), divided into eight hundred and fourteen thousand five hundred and fifty-five (814,555) shares without nominal value.

Following the exercise of subscription rights issued pursuant to a resolution of the Shareholders' Meeting of the twentieth of May nineteen hundred and ninety-six:

- a deed of record of the fourth of June nineteen hundred and ninety-nine evidenced that the share capital had been increased by BEF eight hundred and ninety-five thousand six hundred and eighty (895,680) by the subscription of seventy-two (72) new registered shares, paid in cash, such that the share capital then stood at BEF ten billion one hundred and thirty-two million forty thousand seven hundred and ten (10,132,040,710), divided into eight hundred and fourteen thousand six hundred and twenty-seven (814,627) shares without nominal value.

The Extraordinary Shareholders' Meeting held on the twenty-fourth of June nineteen hundred and ninety-nine resolved to express the share capital in euro, to increase this capital by capitalisation of available reserves, without issue of new shares, and to divide each outstanding share into two hundred shares. Consequently, the Shareholders' Meeting determined that the capital had been increased to euro two hundred and fifty-one million one hundred and sixty-seven thousand (251,167,000) divided into one hundred and sixty-two million nine hundred and twenty-five thousand four hundred (162,925,400) shares without nominal value, fully paid, each representing one hundred and sixty-two million nine hundred and twenty-five thousand four hundredth (1/162,925,400th) part of the share capital.

Following the exercise of subscription rights issued pursuant to a resolution of the Shareholders' Meeting of the twentieth of May nineteen hundred and ninety-six:

- a deed of record of the thirtieth of September nineteen hundred and ninety-nine evidenced that the share capital had been increased by euro nine hundred and seventy-seven thousand five hundred and ninety-two (977,592) by the subscription of six hundred and thirty-four thousand eight hundred (634,800) new registered shares, paid in cash, such that the share capital then stood at euro two hundred and fifty-two million one hundred and forty-four thousand five hundred and ninety-two (252,144,592), divided into one hundred and sixty-three million five hundred and sixty thousand two hundred (163,560,200) shares without nominal value.

Following the exercise of subscription rights issued pursuant to a resolution of the Shareholders' Meeting of the twentieth of April nineteen hundred and ninety-six and a resolution of the Shareholders' Meeting of the twentieth of May nineteen hundred and ninety-six respectively:

- a deed of record of the thirtieth of May two thousand evidenced that the share capital had been increased by euro six hundred and forty-six thousand one hundred and eighty-four (646,184) by the subscription of four hundred and nineteen thousand six hundred (419,600) new registered shares, paid in cash, such that the share capital then stood at euro two hundred and fifty-two million seven hundred and ninety thousand seven hundred and seventy-six (252,790,776), divided into one hundred and sixty-three million nine hundred and seventy-nine thousand eight hundred (163,979,800) shares without nominal value.

Following the exercise of subscription rights issued pursuant to a resolution of the Shareholders' Meeting of the twentieth of May nineteen hundred and ninety-six:

- a deed of record of the sixth of July two thousand evidenced that the share capital had been increased by euro thirty thousand eight hundred (30,800) by the subscription of twenty thousand (20,000) new registered shares, paid in cash, such that the capital then stood at euro two hundred and fifty-two million eight hundred and twenty-one thousand five hundred and seventy-six (252,821,576), divided into one hundred and sixty-three million nine hundred and ninety-nine thousand eight hundred (163,999,800) shares without nominal value.

Following the exercise of subscription rights issued pursuant to a resolution of the Shareholders' Meeting of the twentieth of April nineteen hundred and ninety-four and a resolution of the Shareholders' Meeting of the twentieth of May nineteen hundred and ninety-six respectively:

- a deed of record of the thirteenth of September two thousand evidenced that the share capital had been increased by euro one million four hundred and fourteen thousand and twenty-eight (1,414,028) by the subscription of nine hundred and eighteen thousand two hundred (918,200) new registered shares without nominal value, paid in cash, such that the share capital then stood at euro two hundred and fifty-four million two hundred and thirty-five thousand six hundred and four (254,235,604), divided into one hundred and sixty-four million nine hundred and eighteen thousand (164,918,000) shares without nominal value.

The Extraordinary Shareholders' Meeting held on the thirty-first of October two thousand decided to split each of the one hundred and sixty-four million nine hundred and eighteen thousand (164,918,000) outstanding shares into two shares; as a consequence, the share capital, standing at euro two hundred and fifty-four million two hundred and thirty-five thousand six hundred and four (254,235,604), is now represented by three hundred and twenty-nine million eight hundred and thirty-six thousand (329,836,000) shares without nominal value.

A deed of record of the fifth of December two thousand evidenced that the share capital had been increased by euro sixty-seven million nine hundred and fourteen thousand (67,914,000) by the subscription of eighty-eight million two hundred thousand (88,200,000) new ordinary shares, paid in cash, such that the share capital then stood at euro three hundred and twenty-two million one hundred and forty-nine thousand



six hundred and four (322,149,604), divided into four hundred and eighteen million thirty-six thousand (418,036,000) shares without nominal value.

A deed of record of the twelfth of December two thousand evidenced that the share capital had been increased by euro six million eight hundred and sixty-two thousand eight hundred and fifty-six (6,862,856) by the subscription of eight million nine hundred and twelve thousand eight hundred (8,912,800) new ordinary shares, paid in cash, such that the share capital then stood at euro three hundred and twenty-nine million twelve thousand four hundred and sixty (329,012,460), divided into four hundred and twenty-six million nine hundred and forty-eight thousand eight hundred (426,948,800) shares without nominal value.

A deed of record of the twenty-second of December two thousand evidenced that the share capital had been increased by euro three hundred and fifty million five hundred and eleven and seventy cents (350,511.7) by the subscription of four hundred and fifty-five thousand two hundred and ten (455,210) new ordinary shares, paid in cash, such that the share capital then stood at euro three hundred and twenty-nine million three hundred and sixty-two thousand nine hundred and seventy one and seventy cents (329,362,971.7), divided into four hundred and twenty seven million four hundred and four thousand and ten (427,404,010) shares without nominal value.

A deed of record of the fifteenth of January two thousand and one evidenced that the capital had been increased by euro four hundred and sixty seven and thirty-nine cents (467.39) by the subscription of six hundred and seven (607) new ordinary shares, paid in cash, such that the capital then stood at euro three hundred and twenty-nine million three hundred and sixty-three thousand four hundred and thirty-nine and nine cents (329,363,439.09), divided into four hundred and twenty-seven million four hundred and four thousand six hundred and seventeen (427,404,617) shares without nominal value.

A deed of record of the third of April two thousand and one evidenced that the share capital had been increased by euro two hundred and eighty-seven thousand three hundred sixty-four (287,364 €) by the subscription of three hundred seventy-three thousand two hundred (373,200) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and twenty-nine million six hundred and fifty thousand eight hundred and three and nine cents (329,650,803.09 €), divided into four hundred and twenty-seven million seven hundred seventy-seven thousand eight hundred and seventeen (427,777,817) shares without nominal value.

A deed of record of the twenty-sixth of April two thousand and one evidenced that the share capital had been increased by euro six hundred and eighty-four thousand three hundred seventy-six (684,376 €) by the subscription of eight hundred eighty-eight thousand eight hundred (888,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty million three hundred and thirty-five thousand hundred seventy-nine and nine cents (330,335,079.09 €), divided into four hundred and twenty-eight million six hundred sixty-six thousand six hundred and seventeen (428,666,617) shares without nominal value.

A deed of record of the twenty third of May two thousand and one evidenced that the share capital had been increased by euro three hundred and thirty-four thousand one hundred eighty (334,180 €) by the subscription of four hundred thirty-four thousand (434,000) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty million six hundred and sixty-nine thousand three hundred fifty-nine and nine cents (330,669,359.09 €), divided into four hundred and twenty-nine million one hundred thousand six hundred seventeen (429,100,617) shares without nominal value.

A deed of record of the twenty eight of June two thousand and one evidenced that the share capital had been increased by euro eighty-three thousand seven hundred and seventy-six (83,776 €) by the subscription of one hundred and eight thousand eight hundred (108,800) new ordinary shares, fully paid up

in cash, such that the share capital then stood at euro three hundred and thirty million seven hundred and fifty-three thousand one hundred thirty-five and nine cents (330,753,135.09 €), divided into four hundred and twenty-nine million two hundred and nine thousand four hundred seventeen (429,209,417) shares without nominal value.

A deed of record of the thirtieth of July two thousand and one evidenced that the share capital had been increased by euro fourteen thousand four hundred seventy-six (14,476 €) by the subscription of eighteen thousand eight hundred (18,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty million seven hundred and sixty-seven thousand six hundred and eleven and nine cents (330,767,611.09 €), divided into four hundred and twenty-nine million two hundred twenty-eight thousand and two hundred seventeen (429,228,217) shares without nominal value.

A deed of record of the thirtieth of August two thousand and one evidenced that the share capital had been increased by euro eleven thousand eighty-eight (11,088 €) by the subscription of fourteen thousand four hundred (14,400) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty million seven hundred and seventy-eight thousand six hundred ninety-nine and nine cents (330,778,699.09 €), divided into four hundred and twenty-nine million two hundred forty-two thousand and six hundred seventeen (429,242,617) shares without nominal value.

A deed of record of the twenty-eight of September two thousand and one evidenced that the share capital had been increased by euro three hundred and twenty-four thousand and sixteen (324,016 €) by the subscription of four hundred twenty thousand eight hundred (420,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-one million one hundred and two thousand seven hundred fifteen and nine cents (331,102,715.09 €), divided into four hundred and twenty-nine million six hundred sixty-three thousand and four hundred seventeen (429,636,417) shares without nominal value.

A deed of record of the thirtieth of October two thousand and one evidenced that the share capital had been increased by euro two hundred eighty-seven thousand and fifty-six (287,056 €) by the subscription of three hundred seventy-two thousand eight hundred (372,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-one million three hundred eighty-nine thousand seven hundred seventy-one and nine cents (331,389,771.09 €), divided into four hundred thirty million thirty-six thousand two hundred seventeen (430,036,217) shares without nominal value.

A deed of record of the twenty-ninth of November two thousand and one evidenced that the share capital had been increased by euro fifty-eight thousand and sixty-nine and fifty-five cents (58,069.55 €) by the subscription of seventy-five thousand four hundred fifteen (75,415) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-one million four hundred forty-seven thousand eight hundred forty and sixty-four cents (331,447,840.64€), divided into four hundred thirty million one hundred and eleven thousand six hundred thirty-two (430,111,632) shares without nominal value.

A deed of record of the twenty-ninth of November two thousand and one evidenced that the share capital had been increased by euro three hundred forty thousand nine hundred fifty-six (340,956 €) by the subscription of four hundred forty two thousand eight hundred (442,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-one million seven hundred eighty-eight thousand seven hundred ninety-six and sixty-four cents (331,788,796.64€), divided into four hundred thirty million five hundred fifty-four thousand four hundred thirty-two (430,554,432) shares without nominal value.

A deed of record of the nineteenth of December two thousand and one evidenced that the share capital had been increased by euro one hundred thirty-eight thousand eight hundred fifty-four and ten cents (138,854.10 €) by the subscription of one hundred eighty thousand three hundred thirty (180,330) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-one million nine hundred twenty-seven thousand six hundred fifty and seventy-four cents (331,927,650.74 €), divided into four hundred thirty million seven hundred thirty-four thousand seven hundred sixty-two (430,734,762) shares without nominal value.

A deed of record of the nineteenth of December two thousand and one evidenced that the share capital had been increased by euro three hundred and one thousand two hundred twenty-four (301,224 €) by the subscription of three hundred ninety-one thousand two hundred (391,200) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million two hundred twenty-eight thousand eight hundred and seventy-four and seventy-four cents (332,228,874.74 €), divided into four hundred thirty-one million one hundred twenty-five thousand nine hundred and sixty-two (431,125,962) shares without nominal value.

A deed of record of the twenty-seventh of March two thousand and two evidenced that the share capital had been increased by euro ninety-six and twenty-five cents (96.25 €) by the subscription of one hundred and twenty-five (125) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million two hundred and twenty-eight thousand nine hundred seventy and ninety-nine cents (332,228,970.99 €), divided into four hundred thirty-one million one hundred and twenty-six thousand eighty-seven (431,126,087) shares without nominal value.

A deed of record of the twenty-seventh of March two thousand and two evidenced that the share capital had been increased by euro fifty-three thousand nine hundred (53,900 €) by the subscription of seventy thousand (70,000) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million two hundred eighty-two thousand eight hundred and seventy and ninety-nine cents (332,282,870.99 €), divided into four hundred thirty-one million one hundred and ninety-six thousand eighty-seven (431,196,087) shares without nominal value.

A deed of record of the thirteenth of June two thousand and two evidenced that the share capital had been increased by euro one hundred and thirty-two thousand one hundred and thirty-two (132,132 €) by the subscription of one hundred and seventy-one thousand six hundred (171,600) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million four hundred and fifteen thousand and two and ninety-nine cents (332,415,002.99 €), divided into four hundred and thirty-one million three hundred and seventy-six thousand six hundred and eighty-seven (431,367,687) shares without nominal value.

A deed of record of the second of July two thousand and two evidenced that the share capital had been increased by euro eighty-five thousand and eight (85,008 €) by the subscription of one hundred and ten thousand four hundred (110,400) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million five hundred thousand and ten and ninety-nine cents (332,500,010.99 €), divided into four hundred and thirty-one million four hundred and seventy-eight thousand eighty-seven (431,478,087) shares without nominal value.

A deed of record of the first of October two thousand and two evidenced that the share capital had been increased by euro seventy-four thousand five hundred and thirty-six (74,536 €) by the subscription of ninety-six thousand eight hundred (96,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million five hundred and seventy-four thousand five hundred and forty-six and ninety-nine cents (332,574,546.99 €), divided into four hundred and thirty-one

million five hundred and seventy-four thousand eight hundred and eighty-seven (431,574,887) shares without nominal value.

A deed of record of the sixth of November two thousand and two evidenced that the share capital had been increased by euro nine thousand two hundred and forty (9,240 €) by the subscription of twelve thousand (12,000) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million five hundred and eighty-three thousand seven hundred and eighty-six and ninety-nine cents (332,583,786.99 €), divided into four hundred and thirty-one million five hundred and eighty-fix thousand eight hundred and eighty-seven (431,586,887) shares without nominal value.

A deed of record of the twenty-eighth of November two thousand and two evidenced that the share capital had been increased by euro forty-three thousand eight hundred and nine and fifteen cents (43,809.15 €) by the subscription of fifty-six thousand eight hundred and ninety-five (56,895) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million six hundred and twenty-seven thousand five hundred and ninety-six and fourteen cents (332,627,596.14 €), divided into four hundred and thirty-one million six hundred and forty-three thousand seven hundred and eighty-two (431,643,782) shares without nominal value.

A deed of record of the sixth of June two thousand and three evidenced that the share capital had been increased by euro fifty-seven thousand nine hundred and four (57,904 €) by the subscription of seventy-five thousand two hundred (75,200) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million six hundred and eighty-five thousand five hundred and fourteen cents (332,685,500.14 €), divided into four hundred and thirty-one million seven hundred and eighteen thousand nine hundred and eighty-two (431,718,982) shares without nominal value.

A deed of record of the twenty-ninth of October two thousand and three evidenced that the share capital had been increased by euro sixty-eight thousand three hundred and seventy-six (68,376 €) by the subscription of eighty-eight thousand eight hundred (88,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million seven hundred and fifty-three thousand eight hundred and seventy-six and fourteen cents (332,753,876.14 €), divided into four hundred and thirty-one million eight hundred and seven thousand seven hundred and eighty-two (431,807,782) shares without nominal value.

A deed of record of the twenty-fifth of November two thousand and three evidenced that the share capital had been increased by euro ninety-nine thousand seven hundred and ninety-two (99,792 €) by the subscription of one hundred and twenty-nine thousand six hundred (129,600) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro three hundred and thirty-two million eight hundred and fifty-three thousand six hundred and sixty-eight and fourteen cents (332,853,668.14 €), divided into four hundred and thirty-one million nine hundred and thirty-seven thousand three hundred and eighty-two (431,937,382) shares without nominal value.

A deed of record of the twenty-second of December two thousand and three evidenced that the share capital had been increased by euro forty-six thousand eight hundred and sixteen (46,816 €) by the subscription of sixty thousand eight hundred (60,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at three hundred and thirty-two million nine hundred thousand four hundred and eighty-four euro and fourteen cents (332,900,484.14 €), divided into four hundred and thirty-one million nine hundred and ninety-eight thousand one hundred and eighty-two (431,998,182) shares without nominal value.

A deed of record of the twenty-eighth of January two thousand and four evidenced that the share capital had been increased by euro seventy-seven thousand (77,000 €) by the subscription of one hundred

thousand (100,000) new ordinary shares, fully paid up in cash, such that the share capital then stood at three hundred and thirty-two million nine hundred and seventy-seven thousand four hundred and eighty-four euro and fourteen cents (332,977,484.14 €), divided into four hundred and thirty-two million ninety-eight thousand one hundred and eighty-two (432,098,182) shares without nominal value.

A deed of record of the twenty-seventh of April two thousand and four evidenced that the share capital had been increased by euro two hundred nineteen thousand two hundred ninety-six (219,296 €) by the subscription of two hundred and eighty-four thousand eight hundred (284,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at three hundred and thirty-three million one hundred and ninety-six thousand seven hundred and eighty euro and fourteen cents (333,196,780.14 €), divided into four hundred and thirty-two million three hundred and eighty-two thousand nine hundred and eighty-two (432,382,982) shares without nominal value.

A deed of record of the ninth of June two thousand and four evidenced that the share capital had been increased by euro eight hundred sixty-two thousand five hundred and thirty-six euro and twenty-nine cents (862,536.29 €) by the subscription of one million one hundred and twenty thousand one hundred and seventy-seven (1,120,177) new ordinary shares, fully paid up in cash, such that the share capital then stood at three hundred and thirty-four million fifty-nine thousand three hundred and sixteen euro and forty-three cents (334,059,316.43), divided into four hundred and thirty-three million five hundred and three thousand one hundred and fifty-nine (433,503,159) shares without nominal value.

A deed of record of the thirtieth of June two thousand and four evidenced that the share capital had been increased by euro eleven thousand eighty-eight (11,088 €) by the subscription of fourteen thousand four hundred (14,400) new ordinary shares, fully paid up in cash, such that the share capital then stood at three hundred and thirty-four million seventy thousand four hundred and four euro and forty-three cents (334,070,404.43 €), divided into four hundred and thirty-three million five hundred and seventeen thousand five hundred and fifty-nine (433,517,559) shares without nominal value.

A deed of record of the twenty-seventh of August two thousand and four evidenced that the share capital had been increased by euro one hundred and nine million one hundred and eighteen thousand two hundred and forty (109,118,240 €) by the subscription of one hundred and forty-one million seven hundred and twelve thousand (141,712,000) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and forty-three million one hundred and eighty-eight thousand six hundred and forty-four euro and forty-three cents (443,188,644.43 €), divided into five hundred and seventy-five million two hundred and twenty-nine thousand five hundred and fifty-nine (575,229,559) shares without nominal value.

A deed of record of the first of October two thousand and four evidenced that the share capital had been increased by euro three hundred and eighty-two thousand two hundred and eight and seventy-five cents (382,208.75 €) by the subscription of four hundred and ninety-six thousand three hundred and seventy-five (496,375) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and forty three million five hundred and seventy thousand eight hundred and fifty-three euro and eighteen cents (443,570,853.18 €), divided into five hundred and seventy-five million seven hundred and twenty-five thousand nine hundred and thirty-four (575,725,934) shares without nominal value.

A deed of record of the twenty-ninth of October two thousand and four evidenced that the share capital had been increased by euro seventeen thousand five hundred and fifty-six (17,556 €) by the subscription of twenty-two thousand eight hundred (22,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and forty-three million five hundred and eighty-eight thousand four hundred and nine euro and eighteen cents (443,588,409.18 €), divided into five hundred and

seventy-five million seven hundred and forty-eight thousand seven hundred and thirty-four (575,748,734) shares without nominal value.

A deed of record of the twenty-third of November two thousand and four evidenced that the share capital had been increased by euro one hundred and seventy-six thousand eight hundred and fifty-one and twenty-nine cents (176,851.29 €) by the subscription of two hundred and twenty-nine thousand six hundred and seventy-seven (229,677) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and forty-three million seven hundred and sixty-five thousand two hundred and sixty euro and forty-seven cents (443,765,260.47 €), divided into five hundred and seventy-five million nine hundred and seventy-eight thousand four hundred and eleven (575,978,411) shares without nominal value.

A deed of record of the fifteenth of December two thousand and four evidenced that the share capital had been increased by euro one hundred and six thousand six hundred and fifty-seven and fifty-three cents (106,657.53 €) by the subscription of one hundred and thirty-eight thousand seven hundred and eighty-nine (138,789) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and thirty-three million eight hundred and seventy-two thousand one hundred and twenty-eight euro (443,872,128 €), divided into five hundred and seventy-six million one hundred and seventeen thousand and two hundred (576,117,200) shares without nominal value.

A deed of record of the thirty-first of January two thousand and five evidenced that the share capital had been increased by euro nine million six hundred and twenty-five thousand and seventy-seven cents (9,625,000.77 €) such that the share capital then stood at four hundred and fifty-three million four hundred and ninety-seven thousand one hundred and twenty-eight euro and seventy-seven cents (453,497,128.77 €), divided into five hundred and eighty-eight million six hundred and seventeen thousand two hundred and one (588,617,201) shares without nominal value.

A deed of record of the twenty-sixth of April two thousand and five evidenced that the share capital had been increased by euro fifty-nine thousand four hundred and forty-four (59,444 €) by the subscription of seventy-seven thousand two hundred (77,200) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and sixty-seven million eight hundred and ninety-nine thousand six hundred and four euro and fifty-five cents (467,899,604.55 €), divided into six hundred and seven million three hundred and twenty-one thousand seven hundred and fifteen (607,321,715) shares without nominal value.

A deed of record of the eighth of June two thousand and five evidenced that the share capital had been increased by euro one hundred and twenty-six thousand four hundred and ninety-seven and ninety-one (126,497.91 €) by the subscription of one hundred and sixty-four thousand two hundred and eighty-three (164,283) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and sixty-eight million twenty-six thousand one hundred and two euro and forty-six cents (468,026,102.46 €), divided into six hundred and seven million four hundred and eighty-five thousand nine hundred and ninety-eight (607,485,998) shares without nominal value.

A deed of record of the thirteenth of July two thousand and five evidenced that the share capital had been increased by euro nine thousand eight hundred and forty-two and ninety-one cents (9,842.91 €) by the subscription of twelve thousand seven hundred and eighty-three (12,783) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and sixty-eight million thirty-five thousand nine hundred and forty-five euro and thirty-seven cents (468,035,945.37 €), divided into six hundred and seven million four hundred ninety-eight thousand seven hundred and eighty-one (607,498,781) shares without nominal value.

A deed of record of the third of October two thousand and five evidenced that the share capital had been increased by euro twenty-eight thousand eight hundred and twenty-three and forty-one cents (28,823.41 €) by the subscription of thirty-seven thousand four hundred and thirty-three (37,433) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and sixty-eight million sixty-four thousand seven hundred and sixty-eight euro and seventy-eight cents (468,064,768.78 €), divided into six hundred and seven million five hundred and thirty-six thousand two hundred and fourteen (607,536,214) shares without nominal value.

A deed of record of the twenty-fifth of October two thousand and five evidenced that the share capital had been increased by euro thirty-one thousand four hundred and sixteen (31,416 €) by the subscription of forty thousand eight hundred (40,800) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and sixty-eight million ninety-six thousand one hundred and eighty-four euro and seventy-eight cents (468,096,184.78 €), divided into six hundred and seven million five hundred and seventy-seven thousand thirteen (607,577,014) shares without nominal value.

A deed of record of the seven of December two thousand and five evidenced that the share capital had been increased by euro one million seven hundred and sixty-one thousand forty-seven and seventy-five cents (1,761,047.75 €) by the subscription of two million two hundred and eighty-seven thousand seventy-five (2,287,075) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and sixty-nine million eight hundred and fifty-seven thousand two hundred thirty two euro and fifty-three cents (469,857,232.53 €), divided into six hundred and nine million eight hundred and sixty-four thousand eighty-nine (609,864,089) shares without nominal value.

A deed of record of the twenty-second of December two thousand and five evidenced that the share capital had been increased by euro thirty-seven thousand eight hundred and eighty-four (37,884 €) by the subscription of forty-nine thousand two hundred (49,200) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and sixty-nine million eight hundred and ninety-five thousand one hundred and sixteen euro and fifty-three cents (469,895,116.53 €), divided into six hundred and nine million nine hundred and thirteen thousand two hundred and eighty-nine (609,913,289) shares without nominal value.

A deed of record of the third of February two thousand and six evidenced that the share capital had been increased by euro eight thousand fifty-six and fifty-one cents (8,056.51 €) by the subscription of ten thousand four hundred and sixty-three (10,463) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and sixty-nine million nine hundred and three thousand one hundred and seventy-three euro and four cents (469,903,173.04 €), divided into six hundred and nine million nine hundred and twenty-three thousand seven hundred and fifty-two (609,923,752) shares without nominal value.

A deed of record of the twenty-first of March two thousand and five evidenced that the share capital had been increased by euro forty-five thousand eight hundred and sixty-one and twenty cents (45,861.20 €) by the subscription of fifty-nine thousand five hundred and sixty (59,560) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and sixty-nine million nine hundred and forty-nine thousand thirty-four euro and twenty-four cents (469,949,034.24 €), divided into six hundred and nine million nine hundred and eighty-three thousand three hundred and twelve (609,983,312) shares without nominal value.

A deed of record of the twenty-fifth of April two thousand and six evidenced that the share capital had been increased by euro eighty-six thousand seven hundred and thirty-three and fifty-seven (86,733.57 €) by the subscription of one hundred and twelve thousand six hundred and forty-one (112,641) new ordinary

shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy million thirty-five thousand seven hundred and sixty-seven euro and eighty-one cents (470,035,767.81 €), divided into six hundred and ten million ninety-five thousand nine hundred and fifty-three (610,095,953) shares without nominal value.

A deed of record of the nineteenth of May two thousand and six evidenced that the share capital had been increased by euro sixty-three thousand one hundred and forty (63,140 €) by the subscription of eighty-two thousand (82,000) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy million ninety-eight thousand nine hundred and seven euro and eighty-one cents (470,098,907.81 €), divided into six hundred and ten million one hundred and seventy-seven thousand nine hundred and fifty-three (610,177,953) shares without nominal value.

A deed of record of the twenty-first of June two thousand and six evidenced that the share capital had been increased by euro eight hundred and thirty-five thousand six hundred and fifty-five and fifty-nine cents (835,655.59 €) by the subscription of one million eighty-five thousand two hundred and sixty-seven (1,085,267) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy million nine hundred and thirty-four thousand five hundred and sixty-three euro and forty cents (470,934,563.40 €), divided into six hundred and eleven million two hundred and sixty-three thousand two hundred and twenty (611,263,220) shares without nominal value.

A deed of record of the third of August two thousand and six evidenced that the share capital had been increased by euro sixty-five thousand seven hundred and eighty-eight and eighty cents (65,788.80 €) by the subscription of eighty-five thousand four hundred and forty (85,440) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-one million three hundred and fifty-two euro and twenty cents (471,000,352.20 €), divided into six hundred and eleven million three hundred and forty-eight thousand six hundred and sixty (611,348,660) shares without nominal value.

A deed of record of the twenty-ninth of September two thousand and six evidenced that the share capital had been increased by euro three hundred and one thousand sixty-five and thirty-eight cents (301,065.38 €) by the subscription of three hundred and ninety thousand nine hundred and ninety-four (390,994) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-one million three hundred and one thousand four hundred and seventeen euro and fifty-eight cents (471,301,417.58 €), divided into six hundred and eleven million seven hundred and thirty-nine thousand six hundred and fifty-four (611,739,654) shares without nominal value.

A deed of record of the twenty-fourth of October two thousand and six evidenced that the share capital had been increased by euro thirty-six thousand four hundred and sixty-seven and twenty cents (36,467.20 €) by the subscription of forty-seven thousand three hundred and sixty (47,360) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-one million three hundred thirty-seven thousand eight hundred and eighty-four euro and seventy-eight cents (471,337,884.78 €), divided into six hundred and eleven million seven hundred and eighty-seven thousand fourteen (611,787,014) shares without nominal value.

A deed of record of the twentieth of December two thousand and six evidenced that the share capital had been increased by euro one million two hundred and seventy-three thousand seven hundred and eighty-five and fifty-nine cents (1,273,785.59 €) by the subscription of one million six hundred and fifty-four thousand two hundred and sixty-seven (1,654,267) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-two million six hundred and eleven thousand six hundred and seventy euro and thirty-seven cents (472,611,670.37 €), divided into six hundred and thirteen



million four hundred and forty-one thousand two hundred and eighty-one (613,441,281) shares without nominal value.

A deed of record of the fifth of February two thousand and seven evidenced that the share capital had been increased by euro fifty-three thousand two hundred and forty-nine and thirty-five cents (53,249.35 €) by the subscription of sixty-nine thousand one hundred and fifty-five (69,155) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-two million six hundred and sixty-four thousand nine hundred and nineteen euro and seventy-two cents (472,664,919.72 €), divided into six hundred and thirteen million five hundred and ten thousand four hundred and thirty-six (613,510,436) shares without nominal value.

A deed of record of the twenty-second of March two thousand and seven evidenced that the share capital had been increased by euro thirty-nine thousand six hundred and twenty-four and ninety-seven cents (39,624.97 €) by the subscription of fifty-one thousand four hundred and sixty-one (51,461) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-two million seven hundred and four thousand five hundred and forty-four euro and sixty-nine cents (472,704,544.69 €), divided into six hundred and thirteen million five hundred and sixty-one thousand eight hundred and ninety-seven (613,561,897) shares without nominal value.

A deed of record of the twenty-fourth of April two thousand and seven evidenced that the share capital had been increased by euro four hundred and thirty-six and fifty-nine cents (436.59 €) by the subscription of five hundred and sixty-seven (567) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-two million seven hundred and four thousand nine hundred and eighty-one euro and twenty-eight cents (472,704,981.28 €), divided into six hundred and thirteen million five hundred and sixty-two thousand four hundred and sixty-four (613,562,464) shares without nominal value.

A deed of record of the nineteenth of June two thousand and seven evidenced that the share capital had been increased by euro seven hundred and four thousand eight hundred and sixty-nine and fifty-five cents (704,869.55 €) by the subscription of nine and fifteen thousand four hundred and fifteen (915,415) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-three million four hundred and nine thousand eight hundred and fifty euro and eighty-three cents (473,409,850.83 €), divided into six hundred and fourteen million four hundred and seventy-seven thousand eight hundred and seventy-nine (614,477,879) shares without nominal value.

A deed of record of the twenty-seventh of July two thousand and seven evidenced that the share capital had been increased by euro two hundred thirty-two thousand and seventy-four and fifteen cents (232,074.15 €) by the subscription of three hundred and one thousand three hundred and ninety-five (301,395) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-three million six hundred and forty-one thousand nine hundred and twenty-four euro and ninety-eight cents (473,641,924.98 €), divided into six hundred and fourteen million seven hundred and seventy-nine thousand two hundred and seventy-four (614,779,274) shares without nominal value.

A deed of record of the twenty-first of September two thousand and seven evidenced that the share capital had been increased by euro eight thousand one hundred and thirty-six and fifty-nine cents (8,136.59 €) by the subscription of ten thousand five hundred and sixty-seven (10,567) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-three million six hundred and fifty thousand sixty-one euro and fifty-seven cents (473,650,061.57 €), divided into six hundred and fourteen million seven hundred and eighty-nine thousand eight hundred and forty-one (614,789,841) shares without nominal value.

A deed of record of the fourteenth of December two thousand and seven evidenced that the share capital had been increased by euro one hundred and ninety-five thousand three hundred and twenty-four and thirty-six cents (195,324.36 €) by the subscription of two hundred and fifty-three thousand six hundred and sixty-eight (253,668) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-three million eight hundred and forty-five thousand three hundred and eighty-five euro and ninety-three cents (473,845,385.93 €), divided into six hundred and fifteen million forty-three thousand five hundred and nine (615,043,509) shares without nominal value.

A deed of record of the eleventh of February two thousand and eight evidenced that the share capital had been increased by euro one hundred and seventy-three thousand seven hundred and twenty and forty-seven cents (173,720.47 €) by the subscription of two hundred and twenty-five thousand six hundred and eleven (225,611) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-four million nineteen thousand one hundred and six euro and forty cents (474,019,106.40 €), divided into six hundred and fifteen million two hundred and sixty-nine thousand one hundred and twenty (615,269,120) shares without nominal value.

A deed of record of the thirteenth of June two thousand and eight evidenced that the share capital had been increased by euro three hundred twenty thousand five hundred and fourteen and four cents (320,514.04 €) by the subscription of four hundred and sixteen thousand two hundred fifty-two (416,252) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-four million five hundred and ninety thousand eight hundred and eighty euro and sixty-eight cents (474,590,880.68 €), divided into six hundred and sixteen million eleven thousand six hundred and eighty-four (616,011,684) shares without nominal value.

A deed of record of the eighth of September two thousand and eight evidenced that the share capital had been increased by euro twenty-seven thousand four hundred and sixty-eight and ninety-eight cents (27,468.98 €) by the subscription of thirty-five thousand six hundred seventy-four (35,674) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-four million six hundred and eighteen thousand three hundred and forty-nine euro and sixty-six cents (474,618,349.66 €), divided into six hundred and sixteen million forty-seven thousand three hundred and fifty-eight (616,047,358) shares without nominal value.

A deed of record of the third of October two thousand and eight evidenced that the share capital had been increased by euro two hundred and eight thousand six hundred and twenty-three and three cents (208,623.03 €) by the subscription of two hundred and seventy thousand nine hundred and thirty-nine (270,939) new ordinary shares, fully paid up in cash, such that the share capital then stood at four hundred and seventy-four million eight hundred and twenty-six thousand nine hundred and seventy-two euro and sixty-nine cents (474,826,972.69 €), divided into six hundred and sixteen million three hundred and eighteen thousand two hundred and ninety-seven (616,318,297) shares without nominal value.

A deed of record of the sixteenth of December two thousand and eight evidenced that the share capital had been increased by euro seven hundred fifty-nine million three hundred and four thousand one hundred and thirty-nine and forty-four cents (759,304,139.44 €) by the subscription of nine hundred eighty-six million one hundred and nine thousand two hundred and seventy-two (986,109,272) new ordinary shares, fully paid up in cash, such that the share capital then stood at one billion two hundred and thirty-four million one hundred and thirty-one thousand one hundred and twelve and thirteen cents (1,234,131,112.13 €), divided into one billion six hundred and two million four hundred and twenty-seven thousand five hundred and sixty-nine (1,602,427,569) shares without nominal value.

A deed of record of the twenty-third of January two thousand and nine evidenced that the share capital had been increased by euro two hundred and forty thousand five hundred and twenty-four and ninety cents (240,524.90 €) by the subscription of three hundred and twelve thousand three hundred and seventy (312,370) new ordinary shares, fully paid up in cash, such that the share capital then stood at one billion two hundred and thirty-four million three hundred and seventy-one thousand six hundred and thirty-seven and three cents (1,234,371,637.03 €), divided into one billion six hundred and two million seven hundred and thirty-nine thousand nine hundred and thirty-nine (1,602,739,939) shares without nominal value.

A deed of record of the twentieth of March two thousand and nine evidenced that the share capital had been increased by euro seventy-nine thousand eight hundred and seventeen and forty-three cents (79,817.43 €) by the subscription of one hundred and three thousand six hundred and fifty-nine (103,659) new ordinary shares, fully paid up in cash, such that the share capital then stood at one billion two hundred and thirty-four million four hundred and fifty-one thousand four hundred and fifty-four and forty-six cents (1,234,451,454.46 €), divided into one billion six hundred and two million eight hundred and forty-three thousand five hundred and ninety-eight (1,602,843,598) shares without nominal value.

A deed of record of the twenty-eighth of April two thousand and nine evidenced that the share capital had been increased by euro fourteen thousand one hundred and seventy- nine and fifty-five cents (14,179.55 €) by the subscription of eighteen thousand four hundred and fifteen (18,415) new ordinary shares, fully paid up in cash, such that the share capital then stood at one billion two hundred and thirty-four million four hundred and sixty-five thousand six hundred and thirty-four and one cent (1,234,465,634.01 €), divided into one billion six hundred and two million eight hundred and sixty-two thousand thirteen (1,602,862,013) shares without nominal value.

A deed of record of the sixteenth of June two thousand and nine evidenced that the share capital had been increased by euro two hundred and ninety-five thousand eight hundred and forty-four and seventy-eight cents (295,844.78 €) by the subscription of three hundred and eighty-four thousand two hundred and fourteen (384,214) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro one billion two hundred and thirty-four million seven hundred and sixty-one thousand four hundred and seventy-eight and seventy-nine cents (1,234,761,478.79 €), divided into one billion six hundred and three million two hundred and forty-six thousand two hundred and twenty-seven (1,603,246,227) shares without nominal value.

A deed of record of the seventh of September two thousand and nine evidenced that the share capital had been increased by euro twenty-two thousand six hundred and twenty-seven and ninety-nine cents (22,627.99 €) by the subscription of twenty-nine thousand three hundred and eighty-seven (29,387) new ordinary shares, fully paid up in cash, such that the share capital then stood at euro one billion two hundred and thirty-four million seven hundred and eighty-four thousand one hundred and six and seventy-eight cents (1,234,784,106.78 €), divided into one billion six hundred and three million two hundred and seventy-five thousand six hundred and fourteen (1,603,275,614) shares without nominal value.

## **CHAPTER VIII. - BONDHOLDERS' MEETINGS**

**ARTICLE 38.**

General Meetings of bondholders shall be held in accordance with the provisions of Articles 568 ff. of the Companies Code.

The Office for General Meetings of bondholders shall be composed as provided for in Article 27 of these Articles.

Certified Consolidation

/s/ Benoit Loore  
Benoit Loore

VP Legal Corporate

**AMENDED AND RESTATED SHAREHOLDERS AGREEMENT**

This **AMENDED AND RESTATED SHAREHOLDERS AGREEMENT** is made and entered into as of September 9, 2009 by and among BRC, a corporation (*société à responsabilité limitée*) duly incorporated and validly existing under the laws of Luxembourg, having its registered office at 13-15 Avenue de la Liberté L-1931, Luxembourg (“**BRC**”), Eugénie Patri Sébastien SA or EPS SA, a corporation (*société anonyme*) duly incorporated and validly existing under the laws of Luxembourg having its registered office at 5, rue Guillaume Kroll, L-1882, Luxembourg (formerly, Eugénie Patri Sébastien SCA) (“**EPS**”), Rayvax Société d’Investissements SA, a corporation (*société anonyme*) duly incorporated and validly existing under the laws of Belgium, having its registered office at 19, square Vergote, 1200 Brussels, Belgium (“**Rayvax**”) and the Stichting Anheuser-Busch InBev, a foundation (*stichting*) duly incorporated and validly existing under the laws of the Netherlands, having its legal seat in Rotterdam and its registered office at Hofplein 20, 3032 AC Rotterdam, the Netherlands (formerly, Stichting InBev and Stichting Administratiekantoor Interbrew) (the “**AK**”, and each of the AK, BRC, EPS and Rayvax, a “**Party**” and collectively, the “**Parties**”), to amend and restate in its entirety the Shareholders Agreement entered into by and among the Parties as of March 2, 2004, as amended from time to time (the “**Agreement**”);

WHEREAS, as of the date hereof the AK is the owner of 726,439,815 shares of capital stock (“**Shares**”) of Anheuser-Busch InBev SA/NV, a corporation (*société anonyme/naamloze vennootschap*) (formerly InBev and Interbrew), organized under the laws of Belgium (the “**Company**”), BRC is the holder of 357,988,615 Certificates (as defined below) and EPS is the holder of 368,451,200 Certificates (as defined below);

WHEREAS, BRC and EPS desire to exercise joint equal control over the affairs of the AK and the Company, and to provide for certain rights and restrictions with respect to the governance and management of the AK and the Company;

WHEREAS, EPS and BRC agree, without making any commitment, that it is desirable that the AK (with the existing partners) moves over the next years in the direction of reaching an ownership of more than 50% of the outstanding Shares;

WHEREAS, any party to this Agreement is entitled at any time to submit to the other parties any proposal relating to (i) the admission of a new industrial or financial partner as a shareholder of the Company, (ii) a modification of the commitments made pursuant to Section 5.01. and Section 5.02. hereof, (iii) a modification to the composition of the Company Board and, in the event of any such

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proposal, the parties are prepared to discuss it in good faith, it being understood that any decision relating thereto shall have to be taken by each party hereto in its sole discretion and, if applicable, by the AK Board in accordance with the AK By-laws and the Conditions of Administration (including article 9.4 of the Conditions of Administration).

WHEREAS, the Parties desire to amend and restate the Shareholders Agreement in its entirety.

Accordingly, the parties hereby agree as follows:

ARTICLE I

Definitions

SECTION 1.01. Definitions. For purposes of this Agreement, the following terms shall have the following meanings:

“affiliate” or “affiliated” of any person other than an individual means another person that, directly or indirectly, through one or more intermediaries, controls, is controlled by, or is under common control with, such first person and, in the case of an individual, (i) upon the death of such individual, such individual’s executors, administrators or testamentary trustees, (ii) such individual’s spouse, parents, siblings or descendants or such parents’, siblings’ or descendants’ spouses, (iii) a trust or similar arrangement the beneficiaries of which include only such individual or any of the relatives of such individual specified in clause (ii) or (iv) a charitable foundation, charitable trust or similar charitable entity established by such individual and administered by such individual or relatives of such individual specified in clause (ii).

“AmBev” means Companhia de Bebidas das Américas — AmBev, a corporation duly incorporated and validly existing under the laws of the Federative Republic of Brazil, with head offices at Rua Dr Renato Paes de Barros 1017, 4th Floor, 04530-001, São Paulo (SP), enrolled in the taxpayers’ registry under number 02.808.708/0001-07.

“By-laws” means the By-laws of the AK, as amended from time to time.

“Certificate” means any Class A Certificate or Class B Certificate.

“Class”, when used in reference to any Certificate, refers to whether such Certificate is a Class A Certificate or a Class B Certificate.

“Class A Certificate” means a certificate issued by the AK to EPS or any Permitted Successor or Permitted Transferee of EPS in accordance with Section 5.01(a) in respect of a Share directly or indirectly owned by EPS or such Permitted Successor or Permitted Transferee.

“Class B Certificate” means a certificate issued by the AK to BRC or any Permitted Successor or Permitted Transferee of BRC in accordance with Section 5.02(a) in respect of a Share directly or indirectly owned by BRC or such

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Permitted Successor or Permitted Transferee.

“Closing Date” means August 27, 2004.

“Conditions of Administration” means the Conditions of Administration of the AK, as amended from time to time.

“control” over any Person means the ability, by having a sufficient amount of the voting securities, or other voting ownership or voting interests, to elect directly or indirectly at least a majority of the board of directors or other governing body of that person.

“CSA” means the Contribution and Subscription Agreement, dated as of March 3, 2004 among the Company, EPS, BRC and the other parties named therein.

“Deadlock” means any situation as referred to in Section 3.02.(b) of this Agreement.

“Founder” means, on the one hand, each of the founders of the Company, being the descendants of Roger de Spoelberch, Olivier de Spoelberch, Guillaume de Spoelberch, Geneviève de Pret Roose de Calesberg, Gustave de Mevius, Elisabeth de Haas Teichen, Marthe van der Straten Ponthoz and Albert Van Damme and, on the other hand, each of the controlling shareholders of AmBev, being Jorge Paulo Lemann, Carlos Alberto da Veiga Sicupira and Marcel Herrmann Telles.

“Founders’ Affiliate” means any legal or natural person affiliated to a Founder.

“Holder” means EPS, BRC and their respective Permitted Successors or Permitted Transferees.

“Lien” means any mortgage, lien, pledge, security or other interest, charge, covenant, option, claim, restriction or encumbrance of any kind or nature whatsoever, other than mandatory liens.

“Member” means, with respect to EPS or BRC, any ultimate direct or indirect owner of Certificates or of Shares which are directly or indirectly owned by BRC or EPS, as the case may be, as of the date hereof.

“Permitted Successor” means, with respect to EPS, any successor as referred to in Section 5.01.(a) of this Agreement and, with respect to BRC, any successor as referred to in Section 5.02.(a) of this Agreement.

“Permitted Transferee” means any Founders’ Affiliate; provided, that the voting or economic interests held directly or indirectly in any such Founders’ Affiliate by Persons who are not Founders or Founders’ Affiliates shall not exceed 24.99%.

“Person” means any individual, firm, corporation, partnership, limited liability company, foundation, trust, joint venture, association, unincorporated organization, governmental entity or other entity.

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“Rights” means, in respect of any security, any right, warrant, option or other security which, directly or indirectly, represents the right to purchase or acquire, or is convertible into or exercisable or exchangeable for, or otherwise represents an interest in, such security.

“Shares” means the shares of capital stock of the Company.

“Transfer”, as to any Certificates, Shares or Rights in respect of Certificates or Shares, means to sell, or in any other way transfer, assign, pledge, distribute, encumber or otherwise dispose of, create any Rights in respect of, or permit any Lien to exist on, such Certificates, Shares or Rights, whether directly or indirectly, voluntarily or involuntarily or with or without consideration, including, without limitation, any Transfer of shares or other Rights in a Person that owns, directly or indirectly, such Certificates, Shares or Rights.

ARTICLE II

Governance and Management of the AK and the Company

SECTION 2.01. Number of Directors. Subject to any limitation provided by any applicable law, the number of directors constituting the board of directors of the AK (the “AK Board”) and the Company (the “Company Board”) and together with the AK Board, the “Boards” and each, a “Board”) shall be fixed from time to time by each Board or the certificate holders or shareholders at a general meeting, as applicable, in accordance with their respective By-laws, Conditions of Administration or applicable law, provided, that, unless the Holders otherwise agree, the number of directors constituting the AK Board shall be eight (8) and the number of directors constituting the Company Board shall be not less than twelve (12) nor more than fourteen (14).

SECTION 2.02. Nomination and Appointment of Directors. The composition of each Board shall be determined in accordance with the following provisions:

(a) The eight (8) members of the AK Board shall consist of four (4) directors appointed by the Holders of the Class A Certificates and four (4) directors appointed by the Holders of the Class B Certificates.

(b) The members of the Company Board shall be appointed by the general meeting of shareholders of the Company upon proposal of the AK. Of the members of the Company Board proposed by the AK, four (4) directors shall be nominated exclusively by the Holders of the Class A Certificates, four (4) directors shall be nominated exclusively by the Holders of the Class B Certificates and four (4) to six (6) independent directors shall be nominated by the AK Board.

SECTION 2.03. Election of Directors. At each annual or extraordinary general meeting of shareholders of the Company called for the purpose, among other things, of electing directors of the Company, the AK and, if applicable, the Holders shall vote all of the Shares owned by them or their affiliates in favor of



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the election to the Company Board of the nominees nominated in accordance with Section 2.02 and against the election of persons nominated in opposition to such nominees.

SECTION 2.04. Committees. The Audit Committee of the Company shall be composed of four directors, one of whom shall be a director proposed by the AK upon nomination by the Holders of the Class A Certificates, one of whom shall be a director proposed by the AK upon nomination by the Holders of the Class B Certificates and two of whom shall be independent directors. Any other committee of each Board, including, without limitation, any “integration” or “convergence” committee of the Company Board, shall be comprised of directors nominated by EPS and BRC in, as nearly as practicable, the same proportion as the representation of the nominees of the Holders of the Class A Certificates and the Class B Certificates on the related Board.

SECTION 2.05. Removal; Vacancies. Subject to any applicable law, each director shall serve until his or her death, disability, resignation or removal. Subject to applicable law, the AK and, if applicable, each Holder agrees to vote at the general meeting of the Company all the Shares owned by it in favor of the removal or suspension of a director of the Company if the Holder who nominated such director recommends his or her removal or suspension. Subject to applicable law, each Holder agrees to cause the directors of the AK nominated by such Holder to vote in favor of the removal or suspension of a director of the AK if the Holder who nominated such director recommends his or her removal or suspension. If a vacancy occurs because of the death, disability, resignation or removal of a director, the Holder who nominated the director shall nominate a successor, and each Board shall elect such successor. In his or her capacity as a director, any such successor shall serve until the next general meeting of shareholders of the Company.

SECTION 2.06. Meetings of Directors.

(a) Regular Meetings. Unless otherwise decided by a majority of the entire Company Board, the Company Board shall hold regular meetings at such times as may be from time to time fixed by resolution of the Company Board, and no notice (other than the resolution) need be given as to regularly scheduled meeting. Special meetings of the Company Board may be called and held at any time upon the call of either Chairman of the Board or at least two members of the entire Company Board, by notice to each director at least three business days before the meeting. Reasonable efforts shall be made to ensure that each director actually receives timely notice of any such special meeting. An annual meeting of the Company Board shall be held without notice immediately following the annual general meeting of the Company.

(b) Telephonic Meetings. Any or all of the directors may participate in a meeting of any Board by means of telephone, videoconference or similar communications equipment by means of which all persons participating in the meeting can hear each other. Participation in a meeting by such means shall constitute presence in person at such meeting.

(c) Written Consents. Any action required or permitted to be taken at a meeting of any Board may be taken by unanimous written consent of all the directors to the extent permitted by applicable law.

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(d) Quorum and Approval Requirements. In the case of the AK Board, the presence in person or by proxy of at least seven (7) directors shall be necessary to constitute a quorum for the transaction of business and the affirmative vote of a majority of the directors present, including at least two (2) directors appointed by the Holders of the Class A Certificates and two (2) directors appointed by the Holders of the Class B Certificates, shall be required for any action of the AK Board; provided, however, that in the event any meeting of the AK Board shall fail to achieve a quorum due in each case to the absence of directors appointed by the Holders of the same Class of Certificates, the quorum requirement shall not apply to the second meeting and valid resolutions may be passed at such second meeting by the directors then present. In the case of the Company Board, the presence of a majority of the directors constituting the entire Board shall be necessary to constitute a quorum for the transaction of business. EPS and BRC agree to cause the respective directors nominated by them to duly appoint a proxy to attend any meeting from which such directors will be absent so that all directors nominated by EPS and BRC will be present in person or by proxy at all meetings of each Board. Any adjournment of a meeting of the AK Board shall be held no sooner than 48 hours after the time set for the related meeting or previous adjournment.

(e) Chairman. The Chairman of the Company Board shall be an independent director and shall not have a casting vote in the event of a tie.

SECTION 2.07. Charter Documents. The AK and each Holder shall take or cause to be taken all lawful action necessary to ensure at all times that the Conditions of Administration and By-laws of the AK and the by-laws of the Company are not at any time inconsistent with, and to the greatest extent possible under the applicable laws give effect to, the provisions of this Agreement.

ARTICLE III

Voting Provisions

SECTION 3.01. Company Shareholders' Meetings. The AK Board will meet prior to each shareholders' meeting of the Company in order to determine the manner in which the Shares owned by the AK will be voted. One director nominated by the Holders of the Class A Certificates and one director nominated by the Holders of the Class B Certificates shall jointly represent the AK at each ordinary or extraordinary shareholders' meeting of the Company. Such representatives of the AK shall jointly vote at the shareholders' meetings of the Company in accordance with the decisions of the AK Board and the Conditions of Administration and By-laws of the AK. If any Ownership Matter (as defined in Section 3.02) or Key Operational Matter (as defined in Section 3.03) shall be considered at any ordinary or extraordinary shareholders' meeting of the Company, the provisions of Sections 3.02 and 3.03 shall apply.

SECTION 3.02. Ownership Matters. (a) The following matters shall constitute "Ownership Matters" for purposes of this Agreement:

- (i) any reduction in the number of outstanding Shares or Rights;

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(ii) any issuance of Shares or Rights (being understood that any such issue shall not be regarded as an Ownership Matter if it occurs within the authorized capital of the Company and provided this authorized capital does not relate to the issuance of a number of Shares higher than 3% of the number of outstanding Shares at the beginning of the period for which the authorized capital shall remain valid);

(iii) any repurchase or buy-back of Shares or Rights not in the ordinary course of business (being understood that any such repurchase or buy-back shall only be regarded as being within the ordinary course of business if it is not made in connection with stock option plans and is of a size and scope customary in the market for companies of similar size);

(iv) any merger or split-up of the Company;

(v) any amendment or modification to the by-laws of the Company that would have a material adverse effect on the rights of BRC or EPS;

(vi) the delisting of the Company;

(vii) the liquidation or dissolution of the Company;

(viii) any acquisition or disposal of tangible assets in excess of 1/3 of the Company's consolidated assets;  
and

(ix) any modification of the Company's dividend payout policy (25 to 33 % on average of the Company's consolidated net cash earnings i.e. net earnings before goodwill amortization).

(b) The AK Board will meet prior to each shareholders' meeting of the Company at which an Ownership Matter will be considered in order to determine the manner in which the Shares owned by the AK will be voted. If the AK Board takes action in accordance with Section 2.06(d) on the manner in which the AK should vote with respect to any Ownership Matter, it will instruct its representatives to vote the AK's shares accordingly. If the AK Board cannot take action on the manner in which the AK should vote with respect to any Ownership Matter because of a tie vote (a "Deadlock"), the AK shall instruct its representatives to vote the AK's Shares against the approval of the Ownership Matter. After the occurrence of a Deadlock on an Ownership Matter, the Holders shall endeavor to resolve the Deadlock for a period of 360 days (the "Cooling Off Period") from the date of the shareholders' meeting at which the Ownership Matter was presented for approval. Negotiations between the Holders shall be organized under the supervision of the Chairman of the Board of the Company.

(c) If a Deadlock on an Ownership Matter has not been resolved during the Cooling Off Period in accordance with Section 3.02(b), then, subject to Section 3.02(d), the Holder that wished to approve the Ownership Matter that resulted in the Deadlock (the "Proposing Holder") may deliver to the other Holder an offer (the "Buy/Sell Offer") stating the price per Certificate (which must be payable entirely in cash or immediately available funds in accordance with Section 3.02(d) and which shall be adjusted for any share dividend, split-up, subdivision or

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combination of Certificates occurring after the date of the Buy/Sell offer and prior to the consummation of the sale and purchase of the applicable Certificates) at which the Proposing Holder is willing either to (i) sell all, but not less than all, the Certificates held by the Proposing Holder and its Permitted Transferees to the other Holder (the “Dissenting Holder”) or (ii) purchase (or to cause a nominee or nominees designated by it to purchase) from the Dissenting Holder and its Permitted Transferees all, but not less than all, the Certificates held by the Dissenting Holder and its Permitted Transferees. The Buy/Sell Offer shall be irrevocable for a period of 90 days and shall preempt the right of the Dissenting Holder to make such an offer. Any Buy/Sell Offer must be supported by a valuation report of an internationally recognized investment bank based on a multi-criteria valuation methodology customary in the industry.

(d) Within 60 days following receipt of the Buy/Sell Offer, the Dissenting Holder shall, by notice to the Proposing Holder, elect either to purchase (or to cause a nominee or nominees designated by the Dissenting Holder to purchase) all, but not less than all, the Certificates held by the Proposing Holder and its Permitted Transferees or to sell to the Proposing Holder (or to a nominee or nominees designated by the Proposing Holder) all, but not less than all, the Certificates held by the Dissenting Holder and its Permitted Transferees, in either case at the price set forth in the Buy/Sell Offer. In the event that the Dissenting Holder fails to make such election within such 60-day period, the Proposing Holder may then elect whether to buy all, but not less than all, the Certificates held by the Dissenting Holder and its Permitted Transferees or to sell all, but not less than all, the Certificates held by the Proposing Holder and its Permitted Transferees to the Dissenting Holder at the price set forth in the Buy/Sell Offer. Any election by a Dissenting Holder or Proposing Holder in accordance with this Section 3.02(d) shall be deemed to constitute “acceptance” of a Buy/Sell Offer. Once a Buy/Sell Offer is accepted, the Holders shall consummate such purchase or sale of the applicable Certificates as promptly as practicable, but in no case later than the end of the 90-day period referred to in Section 3.02(b). If the Dissenting Holder has elected to purchase the Certificates held by the Proposing Holder and its Permitted Transferees, and fails to consummate such purchase for any reason within the period set forth in the preceding sentence, the Proposing Holder shall have the right to purchase all, but not less than all, the Certificates held by the Dissenting Holder and its Permitted Transferees at the price stipulated in the Buy/Sell Offer as soon as reasonably practicable. In connection with any sale and purchase pursuant to a Buy/Sell Offer, the selling Holder and its Permitted Transferees shall execute and deliver appropriate instruments and other documents conveying good and valid title to the applicable Certificates, free and clear of any Liens.

(e) The purchase price for the Certificates purchased pursuant to a Buy/Sell Offer shall be paid 20% at the closing, with the balance payable in four equal annual installments of 20% each on the first four anniversaries of the date of the closing. The unpaid portion of the purchase price shall bear interest at a rate per annum equal to one-month LIBOR plus 1% from the date of the closing until the date of payment.

(f) Notwithstanding the foregoing, (i) neither Holder shall be entitled to deliver a Buy/Sell Offer prior to March 2, 2010 and (ii) a Holder that is in default in

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any material respect in the performance or observance of the terms and conditions of this Agreement shall not be entitled to deliver a Buy/Sell Offer at any time.

SECTION 3.03. Key Operational Matters. (a) The following matters shall constitute “Key Operational Matters” for purposes of this Agreement:

- (i) appointment upon proposal by the Company Board and ratification of the dismissal by the Company Board of the CEO;
- (ii) modification of the Company’s executive remuneration and incentive compensation policy;
- (iii) ratification of party transactions with affiliates;
- (iv) modification of the Company’s target capital structure and the maximum level of net debt; and
- (v) all other matters that under Belgian law must be approved by the shareholders, including the nomination of directors, the distribution of dividends, approval of the Company’s accounts, appointment of auditors and discharge of the Company Board.

(b) The AK Board will meet prior to each shareholders’ meeting of the Company at which a Key Operational Matter will be considered in order to determine the manner in which the Shares owned by the AK will be voted. If the AK Board takes action in accordance with Section 2.06(d) on the manner in which the AK should vote with respect to any Key Operational Matter, it will instruct its representatives to vote the AK’s Shares accordingly. If the AK Board is Deadlocked on the manner in which the AK should vote with respect to any Key Operational Matter, then the directors appointed by the Holders of the Class A Certificates or the directors appointed by the Holders of the Class B Certificates shall have an alternating casting vote in accordance with Section 3.05 to break such Deadlock.

SECTION 3.04. Other Operational Matters. All other matters submitted to Company Board approval (by Belgian law in accordance with the Company’s by-laws or internal corporate governance rules as modified where appropriate) (“Other Operational Matters”) will be decided by simple majority of the Company Board. If, prior to or during any meeting of the Company Board, it becomes apparent that the non-independent directors proposed by the AK are Deadlocked as to how to vote with respect to Other Operational Matters, then they will meet separately from the independent directors and endeavor to reach a consensus. If a consensus cannot be reached, then the directors appointed by the Holders of the Class A Certificates or the directors appointed by the Holders of the Class B Certificates shall have an alternating casting vote in accordance with Section 3.05 to break such Deadlock.

SECTION 3.05. Order of Alternating Casting Votes. In the event of any Deadlock with respect to a Key Operational Matter or Other Operational Matter, the directors appointed by the Holders of the Class A Certificates and the directors appointed by the Holders of the Class B Certificates shall have an alternating casting vote; provided, however, that, notwithstanding the foregoing, if any Holder shall

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default in any material respect in the performance or observance of the terms and conditions of this Agreement, the directors appointed by the non-defaulting Holder shall have the exclusive right to cast the casting vote for a period of one (1) year after the date of the default.

SECTION 3.06. Shares Held by EPS and BRC. Each of EPS and BRC agrees that it will vote, and that it will cause each of its Permitted Transferees who shall have acquired Shares pursuant to a Transfer that would take place after the Closing Date, to vote, all Shares owned by EPS or BRC, as the case may be, or such Permitted Transferees, that are not certificated in accordance with the Conditions of Administration of the AK, in the same manner as the Shares owned by the AK. To the extent necessary, the Parties confirm and acknowledge that this Section 3.06 applies to all Shares subscribed by EPS or BRC further to the Rights Offering.

ARTICLE IV

Additional Covenants

SECTION 4.01. Information Rights. Each director of the Company shall be entitled to receive as promptly as practicable after such information is available (i) quarterly consolidated unaudited financial statements and reports of the Company and its subsidiaries, (ii) consolidated annual audited financial statements and reports of the Company and its subsidiaries, and (iii) such other information relating to the business, affairs, prospects or condition (financial or otherwise) of the Company and its subsidiaries as is available to the Company that such director may reasonably request.

SECTION 4.02. Audits. The financial statements and accounts of the AK shall be audited on an annual basis by internationally recognized independent public accountants.

SECTION 4.03. Purpose of Agreement. The purpose of this Agreement and the Conditions of Administration are to provide a means by which the Holders of Class A Certificates on the one hand and Holders of Class B Certificates on the other hand may exercise joint equal control over the business and affairs of the AK and the Company. Each Holder agrees not to take any action, or omit to take any action, if such action or omission would adversely affect the Holders' joint equal control of the AK and the Company, except to the extent such action or omission is expressly permitted or contemplated by this Agreement or the Conditions of Administration.

SECTION 4.04. Further Assurances. From time to time, as and when requested by any party, each party shall execute and deliver, or cause to be executed and delivered, all such documents and instruments and shall take, or cause to be taken, all such further or other actions as such other party may reasonably deem necessary or desirable to further assure or give effect to the provisions of this Agreement.

ARTICLE V

Transfer Restrictions Relating to the Certificates and the Shares

SECTION 5.01. Restrictions Relating to EPS. (a) EPS shall at the latest upon the completion of the Third Certification (as defined in the Conditions of Administration) directly hold a number of Class A Certificates which will be equal to at least 342,000,000; provided, that EPS may transfer such aggregate number of Class A Certificates in its entirety to any successor holding company that is directly or indirectly owned solely by Members and Permitted Transferees of EPS and that becomes a party to this Agreement. Subject to the preceding sentence and except as the Parties may otherwise agree in writing, EPS shall not, and shall not permit any Member or Permitted Transferee of EPS or any affiliate thereof to Transfer, or permit the Transfer other than to EPS, a Permitted Transferee or BRC of any Class A Certificates held by EPS, any Member, any Permitted Transferee or any affiliate thereof, or any Rights in respect of such Class A Certificates, or any shares or other Rights in EPS or any other Person that is a direct or indirect shareholder of EPS.

(b) EPS shall cause each Permitted Transferee of Class A Certificates or Shares to become a party to this Agreement by executing a signature page hereto or other instrument of joinder prior to or upon the consummation of any Transfer of Class A Certificates or Shares to such Permitted Transferee. By the execution of such signature page or other instrument of joinder, such Permitted Transferee shall agree to be bound by, and to comply with, all obligations applicable to EPS and its Permitted Transferees under this Agreement. Without limiting the generality of the foregoing and except as the Parties may otherwise agree in writing, no Permitted Transferee of EPS shall Transfer, or permit the Transfer, other than to EPS, another Permitted Transferee or BRC, of any Class A Certificates or Shares held by such Permitted Transferee or any affiliate thereof, or any Rights in respect of such Class A Certificates or Shares, or any shares or other Rights in such Permitted Transferee or any other Person that is a direct or indirect shareholder of such Permitted Transferee.

SECTION 5.02. Restrictions Relating to BRC. (a) BRC shall at the latest upon the completion of the Third Certification (as defined in the Conditions of Administration) directly hold a number of Class B Certificates which will be equal to at least 342,000,000; provided, that BRC may transfer such aggregate number of Class B Certificates in its entirety to any successor holding company that is directly or indirectly owned solely by Members and Permitted Transferees of BRC and that becomes a party to this Agreement. Subject to the preceding sentence and except as the Parties may otherwise agree in writing, BRC shall not, and shall not permit any Member or Permitted Transferee of BRC or any affiliate thereof to Transfer, or permit the Transfer, other than to BRC, a Permitted Transferee or EPS, of any Class B Certificates or Shares held by BRC, any Member, any Permitted Transferee or any affiliate thereof, or any Rights in respect of such Class B Certificates or Shares, or any shares or other Rights in BRC or any other Person that is a direct or indirect shareholder of BRC.

(b) BRC shall cause each Permitted Transferee of Class B Certificates or Shares to become a party to this Agreement by executing a signature page hereto or other instrument of joinder prior to or upon the consummation of any Transfer of Class B Certificates or Shares to such Permitted Transferee. By the execution of such

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signature page or other instrument of joinder, such Permitted Transferee shall agree to be bound by, and to comply with, all obligations applicable to BRC and its Permitted Transferees under this Agreement. Without limiting the generality of the foregoing and except as the Parties may otherwise agree in writing, no Permitted Transferee of BRC shall Transfer, or permit the Transfer, other than to BRC, another Permitted Transferee or EPS, of any Class B Certificates or Shares held by such Permitted Transferee or any affiliate thereof, or any Rights in respect of such Class B Certificates or Shares, or any shares or other Rights in such Permitted Transferee or any other Person that is a direct or indirect shareholder of such Permitted Transferee.

SECTION 5.03. Permitted Transfers of Shares by EPS and BRC. Each of EPS, BRC and their respective Permitted Transferees shall be permitted to Transfer Shares not certificated in accordance with the Conditions of Administration to any Person provided that any such Transfers are effected in an orderly manner of disposition that does not disrupt the market for the Shares and in accordance with any conditions established by the Company to ensure such orderly disposition.

SECTION 5.04. Certificate Transfers. In the event of any Transfer of a Certificate by a Holder of one Class to a Holder of the other Class in accordance with Section 5.01 or 5.02, the Certificate to be transferred shall be presented to the AK for cancellation and a Certificate in respect of such other Class shall be issued to the transferee Holder in accordance with the Conditions of Administration.

SECTION 5.05. Stop Transfer. Legend. (a) The AK shall not register the Transfer of any Certificates unless the Transfer is in accordance with Sections 5.01 or 5.02. The Certificate register of the AK and any entry in the Certificate register of the AK made upon any Transfer to a Permitted Transferee shall include the following legend:

“THE CERTIFICATES REPRESENTED BY THIS REGISTRATION ARE SUBJECT TO RESTRICTIONS ON TRANSFER IN ACCORDANCE WITH THE TERMS OF AN AMENDED AND RESTATED SHAREHOLDERS’ AGREEMENT DATED AS OF SEPTEMBER [to be completed] 2009, AND THE CONDITIONS OF ADMINISTRATION OF THE ISSUER AS THE SAME MAY BE AMENDED OR MODIFIED FROM TIME TO TIME, A COPY OF WHICH IS ON FILE AT THE PRINCIPAL EXECUTIVE OFFICE OF THE ISSUER. NO REGISTRATION OF TRANSFER OF SUCH CERTIFICATES WILL BE MADE ON THE BOOKS OF THE ISSUER UNLESS SUCH RESTRICTIONS ARE COMPLIED WITH.”

(b) The parties agree that any purported Transfer of Certificates not in accordance with Sections 5.01 or 5.02 shall be deemed null and void and shall not be given effect or recognition by the AK or the Company, as the case may be.

SECTION 5.06. Restrictions on Acquisition of AmBev shares. (a) EPS shall not, and shall not permit any Member or Permitted Transferee of EPS or any affiliate thereof to, directly or indirectly, acquire any shares of capital stock of AmBev, or any Rights in respect of such shares of capital stock except for (i) any shares or Rights acquired on or prior to March 2, 2004, or to be acquired, by the



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Company pursuant to the terms of the CSA, (ii) any shares or Rights acquired or to be acquired pursuant to AmBev's board or executive compensation plans and (iii) directors' qualifying shares, without the prior approval of the AK.

(b) BRC shall not, and shall not permit any BRC Member, BRC Permitted Transferee or any affiliate thereof to, directly or indirectly, acquire any shares of capital stock of AmBev, or any Rights in respect of such shares of capital stock, except for (i) any shares or Rights acquired on or prior to March 2, 2004, or to be acquired, by the Company pursuant to the terms of the CSA, (ii) any shares or Rights held by any such Person as of the date hereof, (iii) any shares or Rights acquired or to be acquired pursuant to AmBev's board or executive compensation plans and (iv) directors' qualifying shares, without the prior approval of the AK.

SECTION 5.07. Adjustments Upon Changes in Capitalization. For purposes of Sections 5.01 and 5.02, the number of Certificates referred to in the first sentence thereof shall be appropriately adjusted to give effect to any share dividend, split-up, subdivision or combination of shares or any recapitalization, reclassification, reorganization or similar transaction involving the Company or the AK.

SECTION 5.08. Call Option. (a) Should there be any violation by any Holder or Member of the Transfer restrictions contained in Section 5.01., Section 5.02. or Section 5.03., each Holder of Certificates of the other Class shall have an irrevocable option to purchase all or any portion of the Offered Certificates (as defined hereinafter) from the non-complying Holder (in the case of violation by a Holder) or from the Holder of the same Class as the non-complying Member (in the case of violations by a Member) ('the Selling Holder'); provided, however, that such option may not be exercised (i) on all or any portion of such Offered Certificates unless such non-complying Holder or Member, as the case may be, has failed to cure such violation within 3 months, calculated from the time the notice of failure to comply is sent by the AK Board (at the request of one or more of its members) to such non-complying Holder or Member, as the case may be, or (ii) by any Holder if such Holder is in violation of such Transfer restrictions at such time.

(b) The option referred to under Section 5.08.(a) relates, as the case may be, to a number of Certificates (all such Certificates being the "Offered Certificates") held by the Selling Holder, equal to the total number of Certificates held by the Holder (in the case of violations by a Holder) or the total number of Certificates indirectly held by such non-complying Member (in the case of violations by a Member) at the time of the violation of Section 5.01., 5.02. or 5.03., irrespective of the circumstances surrounding such non-compliance.

As an illustration of such rules, the following example may be given:

Should the Selling Holder have 100 Certificates, the option referred to under Section 2.08.(a) shall relate to these 100 certificates. Should the non-complying Member indirectly have a 33% equity or ownership interest in a Holder, in its capacity as ultimate direct or indirect owner of Certificates or of Shares which are directly or indirectly owned by BRC or EPS, the option referred to under Section 5.08.(a) shall only relate to 33% of these 100 certificates.

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(c) The option price for each Offered Certificate shall be an amount equal to 80% of the average closing price for a Share on the principal stock exchange on which the Shares are then listed during the 20 business days immediately preceding the last day of the three month period referred to above. Unless such violation has been cured in accordance with Section 5.08.(a), by the end of such three month period, the AK Board shall send a notice to each eligible Holder specifying that such call option may be exercised on all or any portion of the Offered Certificate during the 30-day period beginning on the date on which such notices are deemed delivered in accordance with Section 6.05.

(d) In order to validly exercise such call option, a Holder must deliver to the AK Board, within the 30-day time period referred to above, written notice stating such Holder's intention to exercise such call option and specifying the number of Offered Certificates such Holder intends to purchase. Such notices shall be irrevocable. If several Holders validly exercise such option, the number of Offered Certificates available for purchase by each Holder shall be such Holder's pro rata share of such number of Offered Certificates (based on the percentage obtained by dividing the number of Shares and/or Certificates held by such Holder at such time by the number of Shares and/or Certificates held by all Holders validly exercising such call option at such time and multiplying by 100).

(e) Within 8 days following the expiration of the 30-day time period referred to above, the AK Board shall notify the non-complying Holder and the Holders as to the number of Offered Certificates that shall be allocated to any Holders for purchase in accordance with the immediately preceding paragraph. The Transfer of the Offered Certificates shall be deemed to have occurred on the date of such notices, and the AK Board shall ensure that all applicable Transfer formalities in respect of such Offered Certificates are completed as soon as practicable. The option price of the Offered Certificates shall be paid to the Selling Holder as follows: 20% of this price shall be paid within 15 days following such non-complying Holder's receipt of notice of the completion of the transfer formalities with respect to such Offered Certificates, with the balance payable in four equal annual installments of 20% each on the first four anniversaries of the date of the payment of the first installment. The unpaid portion of the purchase price shall bear interest at a rate per annum equal to one-month LIBOR plus 1% from the date on which the non-complying Holder shall have received notice of the completion of the transfer formalities with respect to such Offered Certificates.

ARTICLE VI

General Provisions

SECTION 6.01. Term; Termination. This Agreement shall remain in effect for an initial term until August 27, 2024 and shall thereafter be automatically renewed for successive renewal terms of ten (10) years each unless, not later than two (2) years prior to the expiration of the initial or any renewal term, either party notifies the other in writing of its election to terminate the Agreement. In the event of any such election to terminate, the Agreement shall terminate upon the expiration of the then current term.

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SECTION 6.02. Specific Performance. The parties agree that the obligations imposed on them in this Agreement are special, unique and of an extraordinary character, and that in the event of breach by any party damages would not be an adequate remedy, and each of the other parties shall be entitled to specific performance and injunctive and other equitable relief to the extent permitted by applicable law in addition to any damages or any other remedy to which it may be entitled, at law or in equity. The parties further agree to waive any requirement for the securing or posting of any bond in connection with the obtaining of any such injunctive or other equitable relief.

SECTION 6.03. Assignment. This Agreement and the rights and obligations hereunder shall not be assignable or transferable by any party (including by operation of law in connection with a merger or consolidation of such party) except to a successor holding company as provided in Section 5.01(a) and 5.02(a) without the prior written consent of the other parties hereto. Any attempted assignment in violation of this Section 6.03 shall be void.

SECTION 6.04. No Third-Party Beneficiaries. This Shareholders Agreement is for the sole benefit of the parties hereto and their permitted assigns and nothing herein expressed or implied shall give or be construed to give to any person, other than the parties hereto and such assigns, any legal or equitable rights hereunder.

SECTION 6.05. Notices. All notices or other communications required or permitted to be given hereunder shall be in writing and shall be delivered by hand or sent by fax or sent, postage prepaid, by registered, certified or express mail or overnight courier service and shall be deemed given when so delivered by hand or fax, or if mailed, three days after mailing (one business day in the case of express mail or overnight courier service), as follows:

- (i) if to the AK,

Stichting Administratie Kantoor Anheuser-Busch InBev  
548, Herengracht, 1017, CG Amsterdam, the Netherlands  
Attention: The Board  
with a copy at the following address:  
Zarf Trust, Hofplein 20, 3032 AC Rotterdam

- (ii) if to EPS,

EPS SA  
5, rue Guillaume Kroll, L-1882 Luxemburg  
Attention: The Board

- (iii) if to BRC,

BRC Sàrl  
13-15, Avenue de la Liberté, L-1931, Luxembourg  
Attention : Jorge Paulo Lemann, Carlos Alberto da Veiga Sicupira and Marcel Herrmann Telles

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(iv) if to Rayvax,

Rayvax SA  
19, Square Vergote  
1200 Brussels  
Attention: The Board

SECTION 6.06. Interpretation; Exhibits and Schedules; Certain Definitions. The headings contained in this Agreement or in any Exhibit or Schedule hereto are for reference purposes only and shall not affect in any way the meaning or interpretation of this Agreement. Any capitalized terms used in any Exhibit or Schedule but not otherwise defined therein, shall have the meaning as defined in this Agreement. When a reference is made in this Agreement to a Section, Exhibit or Schedule, such reference shall be to a Section of, or an Exhibit or Schedule to, this Agreement unless otherwise indicated.

SECTION 6.07. Counterparts. This Agreement may be executed in one or more counterparts, all of which shall be considered one and the same agreement, and shall become effective when one or more such counterparts have been signed by each of the parties and delivered to the other parties. An executed counterpart of this Agreement delivered by fax shall be deemed to be an original and shall be as effective for all purposes as delivery of a manually executed counterpart.

SECTION 6.08. Severability. If any provision of this Agreement (or any portion thereof) or the application of any such provision (or any portion thereof) to any person or circumstance shall be held invalid, illegal or unenforceable in any respect by a court of competent jurisdiction, such invalidity, illegality or unenforceability shall not affect any other provision hereof (or the remaining portion thereof) or the application of such provision to any other persons or circumstances. In such case the parties shall negotiate in good faith in order to replace such term or provision by another term or provision with a similar legal and economic effect, to the extent permitted by applicable law. Also, should any new legal or regulatory provision, or any case-laws development render this Agreement invalid, illegal or unenforceable in any respect, the parties shall negotiate in good faith in order to replace such term or provision by another term or provision with a similar legal and economic effect, to the extent permitted by applicable law.

SECTION 6.09. Arbitration. (a) All disputes arising out of or in connection with this Agreement shall be finally settled under the Rules of Arbitration of the International Chamber of Commerce. Judgment on the award rendered by the arbitrators may be entered in any court having jurisdiction thereof.

(b) The number of arbitrators shall be three, one appointed by the plaintiff party or parties, one by the respondent party or parties and a chairman appointed jointly by the first two arbitrators. In the event that, in multiple party proceedings, the plaintiff parties or the respondent parties are not able to reach consensus on the appointment of their arbitrator, such (and only such) arbitrator shall be appointed by the International Chamber of Commerce.

(c) Any party to the dispute submitted to arbitration in connection with this Agreement may assert a counterclaim or cross-claim against any other party to the dispute based on any breach of this Agreement. Any party to the dispute shall have access to all documents filed by any other party.

CONFIDENTIAL TREATMENT REQUESTED BY ANHEUSER-BUSCH INBEV SA/NV

(d) The parties agree that the ICC Court of Arbitration shall fix separate advances on costs in respect of each claim, counterclaim or cross-claim.

(e) The parties agree that if a dispute raises issues which are the same as or substantially connected with issues raised in a related dispute arising in connection with this Agreement, the CSA or any other Operative Document (as defined in the CSA) such dispute and such related dispute shall be finally settled by the first appointed arbitral tribunal, provided a joinder of proceedings is requested by at least one party to any of the disputes.

(f) The place of arbitration shall be Paris, France. The language of the arbitration shall be English.

(g) The arbitrators will have no authority to award punitive damages or any other damages not measured by the prevailing party's actual damages, and may not, in any event, make any ruling, finding or award that does not conform to the terms and conditions of this contract.

(h) Any party may make an application to the arbitrators seeking injunctive relief to maintain the status quo until such time as the arbitration award is rendered or the controversy is otherwise resolved. Any party may apply to any court having jurisdiction hereof to seek injunctive relief in order to maintain the status quo until such time as the arbitration award is rendered or the controversy is otherwise resolved.

SECTION 6.10. Governing Law. This Agreement shall be governed by and construed in accordance with the laws of Belgium.

SECTION 6.11. Consideration of Further Amendment

(a) BRC (i) acknowledges that EPS has requested a further change in Section 5.01 to permit transfers of a portion of the Class A Certificates to Members and Permitted Transferees, since it may be advantageous for some stakeholders in EPS to hold Class A Certificates directly rather than indirectly through ownership of EPS shares, and (ii) agrees, without making any commitment to implement such change, to explore with EPS whether such proposed change can be implemented while respecting the Parties current obligations and commitments.

(b) EPS (i) acknowledges that BRC has requested a further change in Section 5.02.(a) to delete the references therein to "Shares", since Section 5.01.(a) does not include any equivalent transfer restrictions applicable to EPS, and (ii) agrees, without making any commitment to implement such change, to explore with BRC whether such proposed change can be implemented while respecting the Parties current obligations and commitments.

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CONFIDENTIAL TREATMENT REQUESTED BY ANHEUSER-BUSCH INBEV SA/NV

Done in Brussels, on September 9, 2009 in four originals. Each of the parties acknowledges having received its own original.

STICHTING ANHEUSER-BUSCH INBEV,

By

/s/ A. de Pret  
A. de Pret

By

/s/ Roberto M. T. Motta  
Roberto M. T. Motta

EUGÉNIE PATRI SÉBASTIEN SA,

By

/s/ A. Van Damme  
A. Van Damme

By

/s/ G. de Spoelberch  
G. de Spoelberch

BRC,

By

/s/ Roberto M. T. Motta  
Roberto M. T. Motta

By

/s/ Carlos Alberto da V. Sicupira  
Carlos Alberto da V. Sicupira

RAYVAX SOCIÉTÉ D'INVESTISSEMENTS SA,

By

/s/ A. de Pret  
A. de Pret

By

/s/ Bernard Boon-Falleur  
Bernard Boon-Falleur

SHAREHOLDERS' AGREEMENT

**BETWEEN:**

1. The STICHTING ADMINISTRATIEKANTOOR INBEV organized under the laws of The Netherlands, with registered office at Hofplein 20, 3032 Rotterdam, The Netherlands,

hereinafter "**the Administratiekantoor**",

represented by \_\_\_\_\_ ;

**AND:**

2. The FONDS INBEV BAILLET LATOUR, a private limited liability company (*société privée à responsabilité limitée*) with a socially-inspired purpose with registered office at Grand'Place 1, B-1000 Brussels, registered with the Register of Legal Entities (Brussels) under number 0.474.073.840,

hereinafter the "**IBL Fund**",

represented by \_\_\_\_\_ ;

**AND:**

3. The FONDS PRESIDENT VERHELST, a private limited liability company (*société privée à responsabilité limitée*) with a socially-inspired purpose, with registered office at Brouwerijplein 1, B-3000 Leuven, registered with the Register of Legal Entities (Louvain) under number 0.410.892.691,

hereinafter the "**V Fund**",

represented by \_\_\_\_\_ ;

Parties 2 and 3 together being referred to as the "**Funds**",

**WHEREAS**

The Parties are shareholders of the company limited by shares InBev S.A. organized under the laws of Belgium with registered office at Grand'Place 1, B-1000 Brussels (hereinafter, the "**Company**").

The Administratiekantoor has been constituted in order to reinforce and perpetuate the control over the Company, in particular with a view to pursue an industrial strategy of long-term growth in the interest of the Company and of its shareholders.

The Funds support this growth objective and, in order to enhance the efforts of the Administratiekantoor in a stable and lasting manner, wish to participate in the control of the shareholders' meeting of the Company.

---

## **THE PARTIES AGREE AS FOLLOWS:**

### **1 - Consultation**

- 1.1 The Parties will consult each other in good faith in order to determine by common agreement the direction in which they will exercise the votes attached to the securities of the Company which they hold or would come to hold in the future, for each item listed on the agenda of any shareholders' meeting of the Company.
- 1.2 Within five (5) working days following the first publication in the press of the convening notice to a shareholders' meeting, each Party will communicate in writing to the other Parties its voting intentions for each item listed on the agenda of that shareholders' meeting.
- 1.3 If the three Parties share the same voting intentions with regard to each item listed on the agenda, the Administratiekantoor will confirm this in writing to the Funds.
- 1.4 If the Parties do not share the same voting intentions, the Administratiekantoor will promptly convene their representatives to a consultation meeting during which they will endeavour to bring out common voting intentions. If, following this consultation, the Parties agree on the direction of the vote, the Administratiekantoor will confirm this in writing to the Funds.  
  
If, following this consultation, and at the latest on the seventh (7) working day preceding the day of the shareholders' meeting, the Parties can not agree on the direction of the vote with regard to certain items, the Funds hereby agree to align themselves on the direction determined by the Administratiekantoor.
- 1.5 If a Fund does not communicate its voting intentions in accordance with paragraph 1.2, or abstains from participating in the consultation referred to in paragraph 1.4, it will be irrevocably presumed to approve the voting intentions notified by the Administratiekantoor.
- 1.6 Each Party irrevocably undertakes (i) to exercise the voting rights attached to these shares in accordance with the direction resulting from the application of paragraphs 1.3, 1.4 or 1.5, (ii) to carry out the legal and statutory formalities in order to participate in the shareholders' meeting and in the vote with all the securities with voting rights which it holds and (iii) to be present or represented at this shareholders' meeting in order to exercise the said voting rights.
- 1.7 A Fund will however not be required to follow the voting instructions notified by the Administratiekantoor if this Fund demonstrates that this voting instruction is clearly contrary to its own corporate purpose. However, only those reasons expressly set out by the Fund in the initial communication of its voting intentions in accordance with paragraph 1.2 or at the consultation meeting referred to in paragraph 1.4, will be admitted as sound reasons in this respect.

### **2 — Duration**

This agreement is entered into for a duration of eight (8) years beginning at the signature of this agreement.

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### **3 — Transfer of securities of the Company**

- 3.1 With a view to achieving, in particular, the stabilisation objective of the Company's shareholding set out in the recitals, the Funds commit themselves, for the duration of this agreement and except for what is provided in articles 3.2 to 3.5, not to transfer the securities of the Company which they hold, be it free of charge or against payment, by sale, company contribution, merger or otherwise.
- 3.2 Each Fund will however be allowed to freely transfer all or part of the securities it holds in the Company to a company which it directly controls, provided that, prior to the transfer, this company undertakes in writing vis-à-vis the other Parties to respect all the provisions of this agreement. The transferor Fund will remain guarantor of the execution of these provisions by the transferee company. The latter may itself only transfer the shares to another company it controls with the prior consent of the Administratiekantoor and following the adaptation of this agreement to reflect this new situation.
- 3.3 If a third party offers to a Fund to purchase, against payment in cash, all or a part of (i) the securities of the Company it holds directly, or (ii) the securities of a company controlled by the Fund and which directly holds securities of the Company, this Fund may sell them to such third party, provided the following procedure be followed:
- a. the Fund wishing to transfer all or part of its securities informs the Administratiekantoor thereof in writing, indicating (i) the identity of the candidate transferee, (ii) the number of securities to be transferred and (iii) the price offered by the candidate transferee, certifying in writing that the candidate purchaser has made a good faith offer and by annexing to this notification a copy of the offer of the candidate purchaser;
  - b. each Fund hereby grants to the Administratiekantoor a pre-emption right on all or part of the securities that the third party proposes to acquire, and which may be exercised at the price offered by the third party, within 21 days as from the receipt of the notification referred to in point a. The Administratiekantoor may transfer this pre-emption right to one or several third parties which it will appoint and which will exercise it, as the case may be, for their own account;
  - c. the securities for which the pre-emption right is not exercised may be freely transferred to the third party, at a price equal to or higher than the price indicated in the notification referred to in point a., provided that this transfer be made at the latest 30 days as from the expiry of the 21-days period provided in point b. If the transfer does not take place before the expiry of such period, the procedure provided for in this paragraph should be started over.
- 3.4 If a Fund wishes to sell all or part of the securities it holds in the stock market, it may only do so in accordance with the following procedure:
- a. the Fund wishing to sell these securities informs the Administratiekantoor thereof in writing, indicating the number of securities it proposes to transfer;
  - b. each Fund hereby grants to the Administratiekantoor a pre-emption right in respect of all or part of the securities which the Fund proposes to sell in the stock market, and
-

which may be exercised within 21 days as from the receipt of the notification referred to in point a., at a price per share equal to the average stock market price of the last thirty stock market days preceding the date on which the notification referred to in point a. has been sent. The Administratiekantoor may transfer this pre-emption right to one or several third parties which it will appoint and which will exercise it, as the case may be, for their own account;

- c. the securities for which the pre-emption right is not exercised may be freely transferred on the stock market, provided that this transfer occurs at the latest 30 days as from the expiry of the 21-days period provided in point b. If the transfer does not take place before the expiry of such period, the procedure provided in this paragraph should be started over. If the number of securities that the Fund proposes to sell in the stock market is such that a simultaneous sale is likely to disrupt the stock market price of the share, the Fund hereby undertakes to transfer the securities in a well-ordered manner, in order to prevent such a disruption. In such case, the 30-days period is extended to 4 months, and the Fund will make sure it keeps the Administratiekantoor informed of the accomplished sales.

- 3.5 If the securities concerned by the offer of the third party referred to in paragraph 3.3, or of which the sale in the stock market is envisaged as set out in paragraph 3.4, are held by a company directly controlled by a Fund and bound under this agreement as set out in paragraph 3.2, this company is required to comply with the pre-emption rights referred to in paragraphs 3.3 or 3.4.

#### **4 — Absorption of the Company**

In case of absorption of the Company by another company, this agreement will automatically be applicable to the securities of the absorbing Company issued to the Parties in exchange for their securities of the Company. In such case, the term “Company” used in this agreement will refer to the absorbing company.

#### **5 — Information of the public and declarations of participation**

The Parties will consult each other to define the content of each communication they would be required to make with respect to the existence or the content of this agreement, in particular in a public offer prospectus or for declarations of significant participations required by the articles of association and by the Belgian law of 2 May 2007 on the disclosure of significant participations in issuers whose shares are admitted to trading on a regulated market and laying down miscellaneous provisions.

#### **6 — Notifications**

- 6.1 Each notification or communication to be made in the framework of this agreement will be validly made by registered post or by express courier (delivered by a courier company of international reputation) sent to the below-mentioned addresses:
-

Administratiekantoor  
Zarf Trust Corporation  
Hofplein 20  
3032 Rotterdam  
The Netherlands

Fonds IBL  
Grand' Place 1  
1000 Brussels  
Belgium  
Attention: the President

Fonds V  
Brouwerijplein 1  
3000 Leuven  
Belgium  
Attention: the President

A change in the above contact details will only be effective vis-à-vis the other Parties if this change has been notified to them beforehand in the way provided for in this article 6.

**7 — Belgian law — Competent jurisdiction**

This agreement is governed by Belgian law. Any dispute relating to the entering into, the validity or the execution of this agreement will be subject to the exclusive jurisdiction of the courts of Brussels.

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Made in three original signed copies, each Party acknowledging receipt of its own copy.

For the ADMINISTRATIEKANTOOR

/s/ Arnoud de Pret

Name: Arnoud de Pret  
Title: Class 'A' Director  
Date: 17 October 2008

/s/ Roberto Thompson

Name: Roberto Thompson  
Title: Class 'B' Director  
Date: 16 October 2008

---

For the IBL Fund

/s/ Alain De Waele

Name: Alain De Waele

Title: Secretaire-General / Gerant

Date: 16 October 2008

/s/ Philippe de Schoutheete de Tervarent

Name: Philippe de Schoutheete de Tervarent

Title: President / Gerant

Date: 16 October 2008

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For the V Fund

/s/ Benoit Loore

Name: Benoit Loore

Title: Gerant

Date: 17 October 2008

/s/ Marc Croonen

Name: Marc Croonen

Title: Gerant

Date: 17 October 2008

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[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

**EXECUTION VERSION**

**US\$45,000,000,000  
SENIOR FACILITIES AGREEMENT**

**12TH JULY, 2008**

for

**INBEV NV  
and  
INBEV WORLDWIDE S.À R.L.**

arranged by

**BANCO SANTANDER, S.A.  
BARCLAYS CAPITAL  
BNP PARIBAS  
DEUTSCHE BANK AG, LONDON BRANCH  
FORTIS BANK SA/NV  
ING BANK N.V.  
J.P. MORGAN PLC  
MIZUHO CORPORATE BANK, LTD.  
THE BANK OF TOKYO-MITSUBISHI UFJ, LTD.**

and

**THE ROYAL BANK OF SCOTLAND PLC  
as Mandated Lead Arrangers and Bookrunners**

and

**FORTIS BANK SA/NV  
acting as Agent**

**FORTIS BANK SA/NV  
as Issuing Bank**

**ALLEN & OVERY**

**Allen & Overy LLP**

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**THIS AGREEMENT** is dated 12th July, 2008 and made

**BETWEEN:**

- (1) **INBEV NV**, a *naamloze vennootschap/société anonyme*, with its registered office at Grote Markt 1, 1000 Brussels, registered with the Crossroads Bank of Enterprises (*Kruispuntbank voor Ondernemingen/Banque Carrefour des Entreprises*) under number (RPR/RPM) 0417.497.106 (the **Company**);
- (2) **INBEV WORLDWIDE S.À R.L.**, a company incorporated under the laws of Luxembourg, having its registered office at Parc d'Activité Syrdall, 5, L-5365 Munsbach (Grand-Duchy of Luxembourg) and on the date of this Agreement in the process of being registered with the Luxembourg Register of Commerce and Companies with a share capital of US\$21,000 (**Bidco**);
- (3) **BANCO SANTANDER, S.A., BARCLAYS CAPITAL, BNP PARIBAS, DEUTSCHE BANK AG, LONDON BRANCH, FORTIS BANK SA/NV, ING BANK N.V., J.P. MORGAN PLC, MIZUHO CORPORATE BANK, LTD., THE BANK OF TOKYO-MITSUBISHI UFJ, LTD. and THE ROYAL BANK OF SCOTLAND PLC** as mandated lead arrangers and bookrunners (whether acting individually or together, the **Arrangers**);
- (4) **THE FINANCIAL INSTITUTIONS** listed in Schedule 1 (The Original Lenders) as lenders (the **Original Lenders**);
- (5) **FORTIS BANK SA/NV** as agent of the other Finance Parties (the **Agent**); and
- (6) **FORTIS BANK SA/NV** as the issuing bank (the **Issuing Bank**).

**IT IS AGREED** as follows:

**1. DEFINITIONS AND INTERPRETATION**

**1.1 Definitions**

In this Agreement:

**Acceptable Bank** means:

- (a) a bank or financial institution which has a rating for its long-term unsecured and non credit-enhanced debt obligations of A or higher by S&P or Fitch Ratings Ltd or A2 or higher by Moody's or a comparable rating from an internationally recognised credit rating agency; or
- (b) any other bank or financial institution approved by the Agent.

**Accession Letter** means a document substantially in the form set out in Schedule 6 (Form of Accession Letter).

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

**Accounting Principles** means:

- (a) in the case of the audited consolidated financial statements of the Group, IFRS; or
- (b) in any other case, the generally accepted accounting principles in the jurisdiction of incorporation of the relevant person, consistently applied.

**Acquisition** means the acquisition by Bidco of all of the Target Shares pursuant to a Tender Offer and/or a Merger.

**Acquisition Costs** means all fees, costs and expenses and stamp, registration and other Taxes incurred by the Company or any other member of the Group in connection with the Acquisition (including interest hedging costs relating to the Acquisition or Finance Documents).

**Acquisition Purpose** means any of the purposes set out in paragraphs (a)(i) and (a)(ii) of Clause 3.1 (Purpose).

**Additional Acquisition Equity** means Equity or a loan (subordinated on terms satisfactory to the Majority Lenders (it being understood that subordination provisions which are at least as favourable to the Finance Parties as the Subordination Agreement referred to in paragraph (a) of the definition thereof will be so satisfactory)) the proceeds of which are to be applied for an Acquisition Purpose or to fund an acquisition referred to in paragraph (h) of the definition of Permitted Acquisition, which is provided on a short term basis and in respect of which a fully underwritten "standby" Equity take-out has been entered into (on terms no more conditional than the Underwriting Agreement), the proceeds of which will be used to refinance that loan in full.

**Additional Acquisition Equity Facility** means a facility evidencing Additional Acquisition Equity.

**Additional Borrower** means a company which becomes a Borrower in accordance with Clause 29 (Changes to the Obligors).

**Additional Cost Rate** has the meaning given to it in Schedule 4 (Mandatory Cost Formula).

**Additional Guarantor** means a company which becomes a Guarantor in accordance with Clause 29 (Changes to the Obligors).

**Additional Obligor** means an Additional Borrower or an Additional Guarantor.

**Affiliate** means, in relation to any person, a Subsidiary of that person or a Holding Company of that person or any other Subsidiary of that Holding Company.

**Agent's Spot Rate of Exchange** means the Agent's spot rate of exchange for the purchase of the relevant currency with the Base Currency in the London foreign exchange market at or about 11.00 a.m. on a particular day.

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**Authorisation** means an authorisation, consent, approval, resolution, licence, exemption, filing, notarisation or registration.

**Availability Period** means:

- (a) in relation to each Term Facility, the period from and including the date of this Agreement to and including:
  - (i) in respect of any Utilisation to be applied against the purposes set out in sub-paragraphs (a)(i) and (a)(ii) of Clause 3.1 (Purpose), 20 March 2009; and
  - (ii) in respect of Utilisations to be applied against the purposes set out in sub-paragraphs (a)(iii) and (a)(iv) of Clause 3.1 (Purpose), the date three Months after the Closing Date; and
- (b) in relation to the Revolving Facility, the period from (and including) the date of this Agreement to and including the date one Month prior to the Termination Date in respect of the Revolving Facility.

**Available Commitment** means, in relation to a Facility, a Lender's Commitment under that Facility minus:

- (a) the Base Currency Amount of its participation in any outstanding Utilisations under that Facility; and
- (b) in relation to any proposed Utilisation, the Base Currency Amount of its participation in any other Utilisations that are due to be made under that Facility on or before the proposed Utilisation Date,

other than, in relation to any proposed Utilisation under the Revolving Facility only, that Lender's participation in any Revolving Facility Utilisations that are due to be repaid or prepaid on or before the proposed Utilisation Date.

**Available Facility** means, in relation to a Facility, the aggregate for the time being of each Lender's Available Commitment in respect of that Facility.

**Barcelona** means Companhia de Bebidas das Américas, a company incorporated under the laws of the Federative Republic of Brazil with registered address at AmBev, Rua Dr Renato Paes de Barros, 1017, 4º andar, 04530-001 Sao Paulo, SP, Brazil, listed on the Bovespa (Sao Paulo Stock Exchange) under the symbols AMBV3 (common shares) and AMBV4 (preferred shares).

**Base Currency** means US Dollars.

**Base Currency Amount** means, in relation to a Utilisation, the amount specified in the Utilisation Request delivered by a Borrower for that Utilisation (or, if the amount requested is not denominated in the Base Currency, that amount converted into the Base Currency at the Agent's Spot Rate of Exchange

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

on the date which is three Business Days before the Utilisation Date or, if later, on the date the Agent receives the Utilisation Request in accordance with the terms of this Agreement) and, in the case of a Letter of Credit, as adjusted under Clause 6.7 (Revaluation of Letters of Credit) at six-monthly intervals, as adjusted to reflect any repayment, prepayment, consolidation or division of a Utilisation.

**Belgian Companies Code** means the Belgian Company Code (Code des Sociétés/Wetboek van Vennootschappen) dated 7 May 1999, as amended from time to time.

**Belgian Obligor** means an Obligor that is resident in Belgium for Belgian tax purposes or that has a permanent establishment in Belgium to which the advances under the Finance Documents are effectively connected.

**Borrower** means an Original Borrower or an Additional Borrower unless it has ceased to be a Borrower in accordance with Clause 29 (Changes to the Obligors).

**Break Costs** means the amount (if any) by which:

- (a) the interest (excluding the Margin) which a Lender should have received for the period from the date of receipt of all or any part of its participation in a Loan or Unpaid Sum to the last day of the current Interest Period in respect of that Loan or Unpaid Sum, had the principal amount or Unpaid Sum received been paid on the last day of that Interest Period;

exceeds:

- (b) the amount which that Lender would be able to obtain by placing an amount equal to the principal amount or Unpaid Sum received by it on deposit with a leading bank in the Relevant Interbank Market for a period starting on the Business Day following receipt or recovery and ending on the last day of the current Interest Period.

**Bridge Facility** means the subordinated equity bridge loan facility made available under the Bridge Facility Agreement.

**Bridge Facility Agreement** means the subordinated equity bridge facility agreement dated on or about the date of this Agreement and made between the Company, Banco Santander S.A., BNP Paribas, Deutsche Bank AG, London Branch, Fortis Bank SA/NV, ING Bank N.V., J.P. Morgan PLC and The Royal Bank of Scotland plc as the arrangers and Fortis Bank SA/NV as agent.

**Bridge Finance Documents** means the finance documents as defined in the Bridge Facility Agreement.

**Business Day** means a day (other than a Saturday or Sunday) on which banks are open for general business in London, Brussels and New York and:

- (a) (in relation to any date for payment or purchase of a currency other than euro) the principal financial centre of the country of that currency; or
- (b) (in relation to any date for payment or purchase of euro) any TARGET Day.

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**Cash Equivalent Investments** means at any time:

- (a) certificates of deposit maturing within one year after the relevant date of calculation and issued by an Acceptable Bank;
- (b) any investment in marketable debt obligations issued or guaranteed by the government of any country which has a country risk weighting of at least A from S&P or Moody's or Brazil (provided that it has an investment grade rating from S&P or Moody's) or by an instrumentality or agency of any of them having an equivalent credit rating, maturing within one year after the relevant date of calculation and not convertible or exchangeable to any other security;
- (c) commercial paper not convertible or exchangeable to any other security:
  - (i) for which a recognised trading market exists;
  - (ii) issued by an issuer incorporated in any country which has a country risk weighting of at least A from S&P or Moody's or Brazil (provided that it has an investment grade rating from S&P or Moody's);
  - (iii) which matures within one year after the relevant date of calculation; and
  - (iv) which has a credit rating of either A-2 or higher by S&P or F1 or higher by Fitch Ratings Ltd or P-2 or higher by Moody's, or, if no rating is available in respect of the commercial paper, the issuer of which has, in respect of its long-term unsecured and non-credit enhanced debt obligations, an equivalent rating;
- (d) bills of exchange issued in any country which has a country risk weighting of at least A from S&P or Moody's or Brazil (provided that it has an investment grade rating from S&P or Moody's) eligible for rediscount at the relevant central bank and accepted by an Acceptable Bank (or any dematerialised equivalent);
- (e) any investment in money market funds which (i) have a credit rating of either A-1 or higher by S&P or F1 or higher by Fitch Ratings Ltd or P-1 or higher by Moody's, (ii) which invest substantially all their assets in securities of the types described in paragraphs (a) to (d) above and (iii) can be turned into cash on not more than thirty days' notice; or
- (f) any other debt security approved by the Majority Lenders.

**Certain Funds Period** means the period from the date of this Agreement to and including the earlier of:

- (a) 20 March 2009; and
- (b) the Closing Date.

**Certain Funds Utilisation** means any Loan made or to be made under a Facility during the Certain Funds Period for an Acquisition Purpose.

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**Change of Control** means any person or group of persons acting in concert (in each case other than Stichting InBev or any existing direct or indirect certificate holder or certificate holders of Stichting InBev) gaining Control of the Company.

For the purposes of this definition:

- (a) **acting in concert** means, a group of persons who, pursuant to an agreement or understanding (whether formal or informal), actively co-operate, through the acquisition directly or indirectly of shares in the Company by any of them, either directly or indirectly, to obtain Control of the Company; and
- (b) **Stichting InBev** means a company incorporated under the laws of The Netherlands under registered number 34144185 with registered address at Hofplein 20, 3032AC, Rotterdam, The Netherlands.

**Clean-Up Date** means the date three Months after the Closing Date.

**Closing Date** means the date on which a Merger is completed with the Target or Bidco acquires 100% of the issued share capital of the Target.

**Code** means, at any date, the U.S. Internal Revenue Code of 1986 and the regulations promulgated and the judicial and administrative decisions rendered under it, all as the same may be in effect at such date.

**Commitment** means a Facility A Commitment, Facility B Commitment, Facility C Commitment, Facility D Commitment or Revolving Facility Commitment.

**Compliance Certificate** means a certificate substantially in the form set out in Schedule 8 (Form of Compliance Certificate).

**Confidentiality Undertaking** means a confidentiality undertaking substantially in a recommended form of the LMA as set out in Schedule 9 (LMA Form of Confidentiality Undertaking) or in any other form agreed between the Company and the Agent and in each case capable of being relied upon by the Company.

**Control** in relation to any entity means either the direct or indirect ownership of more than 50 per cent. of the share capital or similar rights of ownership of the entity or the power to direct the management and the policies of the entity whether through the ownership of share capital, contract or otherwise.

**Core Business** means the business of beer brewing and soft drink manufacturing, trading and/or performing services and/or carrying out functions (including, without limitation, research and development, marketing, distribution and retail sales) in connection with the beer brewing and soft drink manufacturing businesses.

**Credit Rating** means the corporate long-term credit issue rating of the present and future senior, unsecured and unsubordinated debt obligations of the Company.

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**Default** means an Event of Default or any event or circumstance specified in Clause 27 (Events of Default) which would (with the expiry of a grace period, the giving of notice, the making of any determination under the Finance Documents or any combination of any of the foregoing) be an Event of Default.

**Derivative Contract** means any derivative transaction entered into in connection with protection against or benefit from fluctuation in any rate or price (and, when calculating the value of any derivative transaction, only the marked to market value shall be taken into account).

**Disruption Event** means either or both of:

- (a) a material disruption to those payment or communications systems or to those financial markets which are, in each case, required to operate in order for payments to be made in connection with the Facilities (or otherwise in order for the transactions contemplated by the Finance Documents to be carried out) which disruption is not caused by, and is beyond the control of, any of the Parties; or
- (b) the occurrence of any other event which results in a disruption (of a technical or systems-related nature) to the treasury or payments operations of a Party preventing that, or any other Party:
  - (i) from performing its payment obligations under the Finance Documents; or
  - (ii) from communicating with other Parties in accordance with the terms of the Finance Documents,and which (in either such case) is not caused by, and is beyond the control of, the Party whose operations are disrupted.

**Dutch Obligor** means an Obligor incorporated in the Netherlands.

**Employee Plan** means an employee pension benefit plan (other than a Multiemployer Plan) subject to the provisions of Title IV of ERISA or Section 412 of the Code or Section 302 of ERISA, and in respect of which a U.S. Obligor or any ERISA Affiliate is (or, if such plan were terminated, would under Section 4069 of ERISA be deemed to be) an “employer” as defined in Section 3(5) of ERISA.

**Environmental Law** means any applicable law or regulation which relates to:

- (a) the pollution or protection of the environment;
- (b) harm to or the protection of human health;
- (c) the physical conditions of the workplace; or
- (d) any emission or substance capable of causing harm to any living organism or the environment.



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**Environmental Permit** means any permit, other Authorisation or filing of any notification, report or assessment required under any Environmental Law for the operation of the business of any member of the Group.

**Equity** means any instrument which would be given 100% equity treatment by S&P (as a “high equity content” instrument) and Moody’s (as a “basket E” instrument) (being instruments which, on the insolvency of the relevant issuer, would be automatically subordinated or which are subordinated to Financial Indebtedness owed to unsecured and unsubordinated creditors of that issuer generally and, where the issuer is an Obligor, to its liabilities arising under the Finance Documents).

**ERISA** means, at any date, the United States Employee Retirement Income Security Act of 1974 and the regulations promulgated and rulings issued thereunder, all as the same may be in effect at such date.

**ERISA Affiliate** means, in relation to a member of the Group, each person (as defined in Section 3(9) of ERISA) which together with that member of the Group would be deemed to be a “single employer” (a) within the meaning of Section 414(b), (c), (m) or (o) of the Code or (b) as a result of that member of the Group being or having been a general partner of such person.

**ERISA Event** means:

- (a) the occurrence of a reportable event, within the meaning of Section 4043 of ERISA, with respect to any Plan unless the 30 day notice requirement with respect to such event has been waived or (ii) the requirements of Section 4043(b) of ERISA apply with respect to a contributing sponsor, as defined in Section 4001(a)(13) of ERISA, of a Plan, and an event described in paragraph (9), (10), (11), (12) or (13) of Section 4043(c) of ERISA is reasonably expected to occur with respect to such Plan within the following 30 days;
- (b) the application for a minimum funding waiver under Section 303 of ERISA with respect to a Plan;
- (c) the provision by the administrator of any Plan of a notice of intent to terminate such Plan, pursuant to Section 4041(a)(2) of ERISA (including any such notice with respect to a plan amendment referred to in Section 4041(e) of ERISA);
- (d) the cessation of operations at a facility of any Obligor or any ERISA Affiliate in the circumstances described in Section 4062(e)(3) of ERISA;
- (e) the incurrence by any Obligor or ERISA Affiliate of any liability with respect to the withdrawal or partial withdrawal by any Obligor or any ERISA Affiliate from a Multiple Employer Plan;
- (f) the conditions for imposition of a lien under Section 302(k) of ERISA shall have been met with respect to any Plan;
- (g) the adoption of an amendment to a Plan requiring the provision of security to such Plan pursuant to Section 307 of ERISA;

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- (h) the institution by the PBGC of proceedings to terminate a Plan pursuant to Section 4042 of ERISA, or the occurrence of any event or condition described in Section 4042 of ERISA that constitutes grounds for the termination of, or the appointment of a trustee to administer, such Plan;
- (i) the existence with respect to any Plan of an “accumulated funding deficiency” (as defined in Section 302(a)(2) of ERISA), whether or not waived;
- (j) the failure to make by its due date a required contribution with respect to any Plan or the failure to make any required contribution to a Multiemployer Plan;
- (k) the incurrence or expected incurrence by any Obligor or ERISA Affiliate of any liability under Title IV of ERISA with respect to any Plan or Multiemployer Plan;
- (l) an action, suit, proceeding, hearing, audit or investigation with respect to the administration, operation or the investment of assets of any Plan (other than routine claims for benefits) is pending, expected or threatened;
- (m) the incurrence of an Insufficiency by or with respect to any Plan.

**EURIBOR** means, in relation to any Loan in euro:

- (a) the applicable Screen Rate; or
- (b) (if no Screen Rate is available for the Interest Period of that Loan) the arithmetic mean of the rates (rounded upwards to four decimal places) as supplied to the Agent at its request quoted by the Reference Banks to leading banks in the European interbank market,

as of the Specified Time on the Quotation Day for the offering of deposits in euro for a period comparable to the Interest Period of the relevant Loan.

**euro** and **€** means the single currency of the Participating Member States.

**Event of Default** means any event or circumstance specified as such in Clause 27 (Events of Default).

**Excluded Disposal** means any disposal:

- (a) of inventory by a member of the Group in its ordinary course of business and on arm’s length terms;
- (b) of cash or Cash Equivalent Investments where such disposal is not otherwise prohibited by the Finance Documents;
- (c) of assets (excluding shares or other securities issued by a member of the Group) in exchange for, or for investment (within six months of the date of disposal) in, other assets comparable or superior as to type, value and quality;

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- (d) of obsolete plant and equipment or assets, the Net Proceeds of which are re-applied (within six months of the date of disposal) in investment in the business of a member of the Group;
- (e) by a member of the Group to another member of the Group (provided that the recipient is not an Excluded Subsidiary and, if the disposing company is an Obligor, the recipient is an Obligor);
- (f) of receivables in connection with any securitisation up to an aggregate outstanding amount, at any time, of [\*\*\*\*] (or its equivalent in any other currency);
- (g) by any Excluded Subsidiary;
- (h) any disposal of shares in the Company by any member of the Group;
- (i) the Post Closing Restructuring;
- (j) made with the prior written consent of the Majority Lenders; and
- (k) not falling within paragraphs (a) to (j) above, provided that:
  - (i) the disposal is made on arm's length terms; and
  - (ii) either:
    - (1) the Net Proceeds arising from that disposal (or a series of related disposals) do not exceed [\*\*\*\*] (or its equivalent in any other currency); or
    - (2) the Company or Relevant Borrowers have applied at least [\*\*\*\*] in prepayment and/or cancellation of the Facilities in accordance with Clause 11.4 (Disposal Proceeds) and the aggregate cumulative Net Proceeds received by the Group in relation to that disposal and all such other disposals referred to in this sub-paragraph (2) does not, at any time, exceed:
      - I. in any financial year of the Group, [\*\*\*\*] (or its equivalent in any other currency); and
      - II. over the life of the Facilities, [\*\*\*\*] (or its equivalent in any other currency); or
    - (3) the Company or Relevant Borrowers have irrevocably prepaid or repaid Facility A and Facility B in full and the aggregate cumulative Net Proceeds received by the Group in relation to that disposal and all such other disposals referred to in sub-paragraph (2) above and this sub-paragraph (3) does not at any time, exceed:
      - I. in any financial year of the Group, [\*\*\*\*] (or its equivalent in any other currency); and

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II. over the life of the Facilities, [\*\*\*\*] (or its equivalent in any other currency).

**Excluded Subsidiary** means each of:

- (a) Barcelona and each of its Subsidiaries from time to time; and
- (b) to the extent that Madrid is a Subsidiary of the Company, Madrid and each of its Subsidiaries from time to time,

provided that if Barcelona or, as the case may be, Madrid becomes a wholly-owned Subsidiary of the Company, it and its Subsidiaries shall cease to be Excluded Subsidiaries.

**Existing Credit Facility** means the €2,500,000,000 revolving loan facility made available to the Company and other members of the Group pursuant to a credit facility agreement dated 8 December 2005.

**Expiry Date** means, for a Letter of Credit, the last day of its Term.

**Facility** means a Term Facility or the Revolving Facility.

**Facility A** means the term loan facility made available under this Agreement as described in paragraph (a)(i) of Clause 2.1 (The Facilities).

**Facility A Commitment** means:

- (a) in relation to an Original Lender, the amount in the Base Currency set opposite its name under the heading "Facility A Commitment" in Schedule 1 (The Original Lenders) and the amount of any other Facility A Commitment transferred to it under this Agreement; and
- (b) in relation to any other Lender, the amount in the Base Currency of any Facility A Commitment transferred to it under this Agreement,

to the extent not cancelled, reduced or transferred by it under this Agreement.

**Facility A Loan** means a loan made or to be made under Facility A or the principal amount outstanding for the time being of that loan.

**Facility B** means the term loan facility made available under this Agreement as described in paragraph (a)(ii) of Clause 2.1 (The Facilities).

**Facility B Commitment** means:

- (a) in relation to an Original Lender, the amount in the Base Currency set opposite its name under the heading "Facility B Commitment" in Schedule 1 (The Original Lenders) and the amount of any other Facility B Commitment transferred to it under this Agreement; and

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- (b) in relation to any other Lender, the amount in the Base Currency of any Facility B Commitment transferred to it under this Agreement,

to the extent not cancelled, reduced or transferred by it under this Agreement,

**Facility B Loan** means a loan made or to be made under Facility B or the principal amount outstanding for the time being of that loan.

**Facility C** means the term loan facility made available under this Agreement as described in paragraph (a)(iii) of Clause 2.1 (The Facilities).

**Facility C Commitment** means:

- (a) in relation to an Original Lender, the amount in the Base Currency set opposite its name under the heading “Facility C Commitment” in Schedule 1 (The Original Lenders) and the amount of any other Facility C Commitment transferred to it under this Agreement; and
- (b) in relation to any other Lender, the amount in the Base Currency of any Facility C Commitment transferred to it under this Agreement,

to the extent not cancelled, reduced or transferred by it under this Agreement,

**Facility C Loan** means a loan made or to be made under Facility C or the principal amount outstanding for the time being of that loan.

**Facility D** means the term loan facility made available under this Agreement as described in paragraph (a)(iv) of Clause 2.1 (The Facilities).

**Facility D Commitment** means:

- (a) in relation to an Original Lender, the amount in the Base Currency set opposite its name under the heading “Facility D Commitment” in Schedule 1 (The Original Lenders) and the amount of any other Facility D Commitment transferred to it under this Agreement; and
- (b) in relation to any other Lender, the amount in the Base Currency of any Facility D Commitment transferred to it under this Agreement,

to the extent not cancelled, reduced or transferred by it under this Agreement,

**Facility Office** means in respect of a Lender or the Issuing Bank, the office or offices notified by that Lender or the Issuing Bank to the Agent in writing on or before the date it becomes a Lender or the Issuing Bank (or, following that date, by not less than five Business Days written notice) as the office or offices through which it will perform its obligations under this Agreement.

**Fee Letter** means the letter dated 20 June 2008, the letter dated 25 June 2008 and any other letter or letters between the Arrangers and the Company or the Agent and the Company setting out any of the fees referred to in Clause 16 (Fees).

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**Finance Document** means this Agreement, any Accession Letter, any Compliance Certificate, any Fee Letter, the Subordination Agreement, any Resignation Letter, any Selection Notice, any Utilisation Request and any other document designated as a **Finance Document** by the Agent and the Company.

**Finance Party** means the Agent, the Arrangers, a Lender or the Issuing Bank.

**Financial Indebtedness** means non-current interest bearing loans and borrowings, plus current interest bearing loans and borrowings; plus bank overdrafts (in each case calculated in accordance with the Accounting Principles); and to the extent not covered by the foregoing, any indebtedness for or in respect of:

- (a) moneys borrowed;
- (b) any amount raised by acceptance under any acceptance credit facility;
- (c) any amount raised pursuant to any note purchase facility or the issue of bonds, notes, debentures, loan stock or any similar instrument;
- (d) any amount raised pursuant to any issue of shares which are expressed to be redeemable on or prior to the latest of the Termination Dates;
- (e) the amount of any liability in respect of any lease or hire purchase contract which would, in accordance with the Accounting Principles, be treated as a finance or capital lease;
- (f) the amount of any liability in respect of any advance or deferred purchase agreement if one of the primary reasons for entering into such agreement is to raise finance;
- (g) receivables sold or discounted (other than on a non-recourse basis);
- (h) any agreement or option to re-acquire an asset if one of the primary reasons for entering into such agreement or option is to raise finance;
- (i) any amount raised under any other transaction (including any forward sale or purchase agreement) having the commercial effect of, and accounted for as, a borrowing; and
- (j) (without double counting) the amount of any liability in respect of any guarantee, indemnity, standby or documentary letter of credit or other similar instrument issued by a bank or financial institution (on behalf of any Obligor or Material Subsidiary), in each case for any of the items referred to in paragraphs (a) to (i) above,

and (other than for the purposes of Clause 26.12 (Loans or credit to Excluded Subsidiaries) and the definition of Permitted Excluded Subsidiary Loan) not including any Financial Indebtedness owed by one member of the Group to another member of the Group.

**Financial Year** has the meaning given to that term in Clause 25.1 (Financial definitions).

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**Foreign Pension Plan** means any plan, fund (including, without limitation, any superannuation fund) or other similar program established or maintained outside the United States of America by any member of the Group for the benefit of employees of any member of the Group residing outside the United States of America, which plan, fund or other similar program provides, or results in, retirement income, a deferral of income in contemplation of retirement or payments to be made upon termination of employment, and which plan is not subject to ERISA or the Code.

**Funding Date** means the date of the first Utilisation under the Facilities (or any of them).

**Funds Flow Statement** means a funds flow statement in agreed form.

**Group** means the Company and each of its Subsidiaries from time to time.

**Guarantee Principles** means the principles set out in Schedule 12 (Guarantee Principles).

**Guarantor** means an Original Guarantor or an Additional Guarantor, unless it has ceased to be a Guarantor in accordance with Clause 29 (Changes to the Obligors).

**Holding Company** means, in relation to a company or corporation, any other company or corporation in respect of which it is a Subsidiary.

**IFRS** means international accounting standards within the meaning of IAS Regulation 1606/2002 to the extent applicable to the relevant financial statements.

**Information Memorandum** means the document in the form approved by the Company concerning the Group and the Target Group which was or is to be prepared in relation to this transaction and distributed by the Arrangers to selected financial institutions.

**Insufficiency** means, with respect to any Plan, the amount, determined on a plan termination basis, if any, of its unfunded benefit liabilities, as defined in, and in accordance with actuarial assumptions set forth in, Section 4001(a)(18) of ERISA (excluding any accrued but unpaid contributions).

**Intellectual Property** means:

- (a) any patents, trade marks, service marks, designs, business names, copyrights, design rights, moral rights, inventions, domain names, trade names, confidential information, knowhow and other intellectual property rights and interests, whether registered or unregistered, and any goodwill therein; and
- (b) the benefit of all applications and rights to use such assets of each member of the Group.

**Interest Period** means, in relation to a Loan, each period determined in accordance with Clause 14 (Interest Periods) and, in relation to an Unpaid Sum, each period determined in accordance with Clause 13.3 (Default interest).

**IRS** means the United States Internal Revenue Service or any successor thereto.

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**Issuing Bank** means each Lender identified above as an issuing bank and any other Lender which has notified the Agent that it has agreed to the Company's request to be an Issuing Bank pursuant to the terms of this Agreement (and if more than one Lender has so agreed, such Lenders shall be referred to, whether acting individually or together, as the **Issuing Bank**) **provided that**, in respect of a Letter of Credit issued or to be issued pursuant to the terms of this Agreement, the **Issuing Bank** shall be the Issuing Bank which has issued or agreed to issue that Letter of Credit.

**ITA** means the Income Tax Act 2007.

**Joint Venture** means any joint venture entity, whether a company, unincorporated firm, undertaking, association, joint venture or partnership or any other entity.

**Judicial Deposit** means any cash deposit made in connection with any judicial or administrative proceeding against a member of the Group.

**L/C Proportion** means in relation to a Lender in respect of any Letter of Credit, the proportion (expressed as a percentage) borne by that Lender's relevant Available Commitment under the Revolving Facility to the Available Facility under the Revolving Facility immediately prior to the issue of that Letter of Credit, adjusted to reflect any assignment or transfer under this Agreement to or by that Lender.

**Legal Opinion** means any legal opinion delivered to the Agent under Clause 4.1 (Initial conditions precedent) or Clause 29 (Changes to the Obligors).

**Legal Reservations** means:

- (a) the principle that certain remedies may be granted or refused at the discretion of a court and the limitation of enforcement by laws relating to bankruptcy, insolvency, liquidation, reorganisation, court schemes, moratoria, administration and other laws generally affecting the rights of creditors and secured creditors;
- (b) the time barring of claims under applicable limitation laws (including the English Limitation Acts), defences of acquiescence, set-off or counterclaim and the possibility that an undertaking to assume liability for or indemnify a person against non-payment of UK stamp duty may be void;
- (c) the principle that additional interest imposed pursuant to any relevant agreement may be held to be unenforceable on the grounds that it is a penalty and thus void;
- (d) the principle that an English court may not give effect to an indemnity for legal costs incurred by an unsuccessful litigant;
- (e) similar principles, rights and defences under the laws of any Relevant Jurisdiction; and
- (f) any other general principles which are set out as qualifications or reservations (however described) as to matters of law in any Legal Opinion.



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**Lender** means:

- (a) any Original Lender; and
- (b) any bank, financial institution, trust, fund or other entity which has become a Party in accordance with Clause 28 (Changes to the Lenders),

which in each case has not ceased to be a Party in accordance with the terms of this Agreement.

**Letter of Credit** means:

- (a) a letter of credit, substantially in the form set out in Schedule 11 (Form of Letter of Credit) or in any other form requested by the Company and agreed by the Issuing Bank; or
- (b) any guarantee, indemnity or other instrument in a form requested by a Borrower (or the Company on its behalf) and agreed by the Issuing Bank and the Facility Agent.

**LIBOR** means, in relation to any Loan:

- (a) the applicable Screen Rate; or
- (b) (if no Screen Rate is available for the currency or Interest Period of that Loan) the arithmetic mean of the rates (rounded upwards to four decimal places) as supplied to the Agent at its request quoted by the Reference Banks to leading banks in the London interbank market,

as of the Specified Time on the Quotation Day for the offering of deposits in the currency of that Loan and for a period comparable to the Interest Period for that Loan.

**LMA** means the Loan Market Association.

**Loan** means a Term Loan or a Revolving Facility Loan.

**Luxembourg Commercial Code** means Code de Commerce of Luxembourg.

**Luxembourg Subsidiary** means a company to be formed as a wholly owned subsidiary of Bidco at the time of and solely for the purpose of completing a Merger with the Target.

**Madrid** means Grupo Modelo, S.A.B. de C.V., a company incorporated under the laws of Mexico with registered address Javier Barros Sierra No. 555 Piso 3, Zedec Santa FE, 01210, Mexico, D.F. with issuer number P4833.

**Major Event of Default** means, with respect to Bidco, a Luxembourg Subsidiary, the Company or a Material Subsidiary (other than a member of the Target Group) only, any circumstances constituting a Default under any of Clause 27.1 (Non-payment), Clause 27.3 (Other obligations) (insofar as it relates to a breach of Clause 26.5 (Merger), Clause 26.6 (Change of business), 26.9 (Negative pledge), 26.16 (Amendments to terms of the Acquisition) or 26.17 (Increase in Offer Price)), Clause 27.6 (Insolvency),

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Clause 27.7 (Insolvency proceedings), Clause 27.8 (Creditors' process), Clause 27.10 (Unlawfulness and invalidity) or Clause 27.12 (Repudiation and rescission of agreements).

**Major Representation** means a representation or warranty, with respect to Bidco, a Luxembourg Subsidiary, the Company or a Material Subsidiary (other than a member of the Target Group) only, under any of Clause 23.2 (Status) to Clause 23.6 (Validity and admissibility in evidence) inclusive or Clause 23.11 (Pari passu ranking).

**Majority Lenders** means a Lender or Lenders whose Commitments aggregate more than  $66\frac{2}{3}$  per cent of the Total Commitments (or, if the Total Commitments have been reduced to zero, aggregated more than  $66\frac{2}{3}$  per cent. of the Total Commitments immediately prior to that reduction).

**Mandatory Cost** means the percentage rate per annum calculated by the Agent in accordance with Schedule 4 (Mandatory Cost Formula).

**Margin** means:

- (a) in relation to any Facility A Loan:
  - (i) from the date of this Agreement to (but excluding) the date falling one year after the Funding Date, [\*\*\*\*] per cent. per annum; and
  - (ii) from (and including) the date falling one year after the Funding Date, [\*\*\*\*] per cent. per annum,  
**provided that** such Margin shall be increased by (A) [\*\*\*\*] per cent. per annum at any time that (and for so long as) the Company's Credit Rating as assessed by both S&P and Moody's is lower than BBB- and Baa3, respectively or (B) [\*\*\*\*] per cent. per annum if the Credit Rating as assessed by either S&P or Moody's is lower than BBB- or Baa3, respectively;
- (b) in relation to any Facility B Loan:
  - (i) from the date of this Agreement to (and including) the date 90 days after the Closing Date, [\*\*\*\*] per cent. per annum;
  - (ii) from the date 91 days after the Closing Date to (and including) the date 180 days after the Closing Date, [\*\*\*\*] per cent. per annum; and
  - (iii) from the date 181 days after the Closing Date, [\*\*\*\*] per cent. per annum;
- (c) in relation to any Facility C Loan, [\*\*\*\*] per cent. per annum and subject to the Margin Grid set out below;
- (d) in relation to any Facility D Loan, [\*\*\*\*] per cent. per annum and subject to the Margin Grid set out below and **provided that** the otherwise applicable Margin from time to time shall, on and after the first anniversary of the Funding Date, be reduced by:

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- (i) [\*\*\*\*] per cent. per annum following any repayment, reduction or prepayment of the Term Facilities (except to the extent funded by a Utilisation under the Revolving Facility or the Existing Credit Facility) (any such repayment, reduction or prepayment a **Margin Calculation Prepayment**) which, when aggregated with the amount of all other Margin Calculation Prepayments since the Funding Date, reduces the aggregate principal amount outstanding under the Term Facilities by [\*\*\*\*] or more; and
  - (ii) an additional [\*\*\*\*] per cent. per annum following any Margin Calculation Prepayment which, when aggregated with the amount of all Margin Calculation Prepayments since the Funding Date, reduces the aggregate amount outstanding under the Term Facilities by [\*\*\*\*] or more;
- (e) in relation to any Revolving Facility Utilisation, [\*\*\*\*] per cent. per annum and subject to the Margin Grid set out below and **provided that** the otherwise applicable Margin from time to time shall, on and after the first anniversary of the Funding Date be reduced by:
- (i) [\*\*\*\*] per cent. per annum following any Margin Calculation Repayment which, when aggregated with the amount of all Margin Calculation Prepayments since the Funding Date, reduces the aggregate amount outstanding under the Term Facilities by [\*\*\*\*] or more; and
  - (ii) an additional [\*\*\*\*] per cent. per annum following any Margin Calculation Prepayment which, when aggregated with the amount of all Margin Calculation Prepayments since the Funding Date, reduces the aggregate amount outstanding under the Term Facilities by [\*\*\*\*] or more;
- (f) in relation to any Unpaid Sum relating or referable to a Facility, the rate per annum specified above for that Facility; and
- (g) in relation to any other Unpaid Sum, the highest rate specified below,

**provided that** (without prejudice to the additional reductions referred to in paragraphs (d)(i) to (ii) and (e)(i) to (ii) above) the Margin in respect of each Utilisation under Facility C, Facility D and the Revolving Facility will be the percentage per annum set out the Margin Grid below in for the relevant Facility, as determined by the Company's Credit Rating, as assessed by S&P and by Moody's:

Credit Rating (S&P/Moody's)	Facility C Margin (% p.a.)	Facility D and Revolving Facility Margin (% p.a.)
Higher than or equal to A+/A1	[****]	[****]
A/A2	[****]	[****]
A-/A3	[****]	[****]
BBB+/Baa1	[****]	[****]
BBB/Baa2	[****]	[****]
BBB-/Baa3	[****]	[****]
Lower than BBB-/Baa3	3.00	3.00

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and **provided further that:**

- (a) in the event of a split Credit Rating, the average of the two corresponding Margins shall apply; and
- (b) any change in the Margin for a Utilisation shall take effect on the first day of the next Interest Period for that Utilisation which starts following the date on which the relevant Credit Rating changed.

**Material Adverse Effect** means any event or condition that (individually or in aggregate) has a material adverse effect on:

- (a) the ability of the Obligors (taken as a whole) to perform any of their payment obligations under the Finance Documents; or
- (b) the business, assets, financial condition or operations of the Group taken as a whole.

**Material Subsidiary** means, at any time, any member of the Group which:

- (a) has earnings before interest, tax, depreciation and amortisation calculated on the same basis as EBITDA (as defined in Clause 25.1 (Financial definitions)) representing five per cent. or more of the consolidated EBITDA of the Group; or
- (b) is the owner of the registered trademark of a brand listed in Schedule 13 (Material Brands).

Compliance with the condition set out in paragraph (a) shall be determined by reference to the most recent Compliance Certificate supplied by the Company and/or the latest audited financial statements of that Subsidiary (consolidated in the case of a Subsidiary that itself has Subsidiaries) and the latest audited consolidated financial statements of the Group.

**Merger** means a Statutory Merger or a Short Form Merger between a Luxembourg Subsidiary and the Target with the Target being the surviving entity.

**Merger Agreement** means any agreement to implement a Merger executed between a Luxembourg Subsidiary and the Target.

**Model** means the Company's projections and operational assumptions (including balance sheet, profit and loss accounts, cashflow statement and financial covenant calculations) delivered pursuant to Part 2 of Schedule 1 (Conditions Precedent to Initial Utilisation).

**Month** means a period starting on one day in a calendar month and ending on the numerically corresponding day in the next calendar month, except that:

- (a) (subject to paragraph (c) below) if the numerically corresponding day is not a Business Day, that period shall end on the next Business Day in that calendar month in which that period is to end if there is one, or if there is not, on the immediately preceding Business Day;

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- (b) if there is no numerically corresponding day in the calendar month in which that period is to end, that period shall end on the last Business Day in that calendar month; and
- (c) if an Interest Period begins on the last Business Day of a calendar month, that Interest Period shall end on the last Business Day in the calendar month in which that Interest Period is to end.

The above rules will only apply to the last Month of any period, and **Monthly** shall be construed accordingly.

**Moody's** means Moody's Investor Services, Inc., or any successor thereto.

**Multiemployer Plan** means a multiemployer plan, as defined in Section (3)(37) of ERISA, subject to Title IV of ERISA, contributed to for any employees of a U.S. Obligor or any ERISA Affiliate.

**Multiple Employer Plan** means a single employer plan, as defined in Section 4001(a)(15) of ERISA, subject to Title IV of ERISA, that (a) is maintained for employees of any Obligor or any ERISA Affiliate and at least one person other than the Obligors and the ERISA Affiliates or (b) was so maintained and in respect of which any Obligor or any ERISA Affiliate could have liability under Section 4064 or 4069 of ERISA in the event such plan has been or were to be terminated.

**Net Proceeds** means the cash proceeds received by any member of the Group and, if the recipient is not a wholly-owned Subsidiary of the Company, the proceeds proportionate to the interest held by the Company in such recipient, in respect of a Disposal, Debt Raising or Equity Raising after deducting:

- (a) any fees, including underwriting, arrangement or advisory fees, agency fees, costs and expenses (including legal fees), bonus payments to management of an entity disposed of which are incurred by any member of the Group with respect to that Disposal, Debt Raising or Equity Raising to persons who are not members of the Group;
- (b) any Tax incurred and required to be paid or reserved against in connection with that Disposal, Debt Raising or Equity Raising or the transfer of the proceeds to a Borrower (as reasonably determined by the Company after consultation with its professional tax advisors, on the basis of existing rates and taking account of any available credit, deduction or allowance);
- (c) (but without double deduction) any amounts to be repaid by a member of the Group to any entity disposed of in respect of intra-Group indebtedness;
- (d) the repayment by a member of the Group of third party indebtedness incurred in connection with the financing of the acquisition of, and secured on, the asset disposed of;
- (e) in respect of a Disposal, any amounts retained by way of provision in order to cover anticipated liabilities in connection with that Disposal reasonably determined by the Company after consultation with its professional advisers; and
- (f) in respect of a Disposal, any amount required in order to create a reasonable reserve for any purchase price adjustment or any indemnification payments (fixed and contingent) attributable

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to the seller's obligations to the purchaser undertaken by the Company or any of its Subsidiaries in connection with such Disposal (but excluding any purchase price adjustment or any indemnity that, by its terms, will not under any circumstance be made prior to the last possible Termination Date in respect of the Facilities), **provided that**, if at any time after such reservation was made, the Company determines that the relevant adjustments or indemnifications payments are not required to be made, Net Proceeds in respect of the relevant Disposal shall be deemed to have been received by the Company in an amount equal to the amount of the reserve less the amount of any relevant adjustments or indemnifications previously paid or required to be paid.

**Non-Material Obligor** means an Obligor which is not a Material Subsidiary and is not a Borrower.

**Non-Obligor** means a member of the Group which is not an Obligor.

**Obligor** means a Borrower or a Guarantor.

**Obligors' Agent** means the Company, appointed to act on behalf of each Obligor in relation to the Finance Documents pursuant to Clause 2.3 (Obligors' Agent).

**Optional Currency** means a currency (other than the Base Currency) which complies with the conditions set out in Clause 4.3 (Conditions relating to Optional Currencies).

**Original Borrower** means the Company and Bidco.

**Original Financial Statements** means:

- (a) in relation to the Company, its consolidated audited financial statements for its Financial Year ended 31st December, 2007; and
- (b) in relation to Target, its consolidated audited financial statements for its Financial Year ended 31st December, 2007.

**Original Guarantor** means the Company and Bidco.

**Original Obligor** means an Original Borrower or an Original Guarantor.

**Parent Contribution Agreement** means the parent contribution agreement to be entered into between the Company and Bidco, in the agreed form.

**Participating Member State** means any member state of the European Communities that adopts or has adopted the euro as its lawful currency in accordance with legislation of the European Community relating to Economic and Monetary Union.

**Party** means a party to this Agreement.

**PBGC** means the U.S. Pension Benefit Guaranty Corporation, or any entity succeeding to all or any of its functions under ERISA.

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**Permitted Acquisition** means:

- (a) the Acquisition;
- (b) the acquisition by a member of the Group of an asset sold, leased, transferred or otherwise disposed of by another member of the Group (provided that where the disposing entity is an Obligor, the acquiring entity must be an Obligor);
- (c) an acquisition of shares or securities (other than by an Excluded Subsidiary) pursuant to a share issue by another member of the Group;
- (d) an acquisition of securities which are Cash Equivalent Investments;
- (e) the incorporation of a company which on incorporation becomes a member of the Group, provided that it does not become an Excluded Subsidiary unless it is incorporated by an Excluded Subsidiary;
- (f) the acquisition of the issued share capital of a limited liability company or limited liability partnership (including by way of formation) which has not traded prior to the date of the acquisition;
- (g) any acquisition to which the Agent (acting on the instructions of the Majority Lenders) has given its prior written consent;
- (h) an acquisition by a member of the Target Group pursuant to a legally binding obligation incurred by a member of the Target Group prior to the Funding Date and which is financed in full using the proceeds of Equity, the Bridge Facility or Additional Acquisition Equity;
- (i) the Post Closing Restructuring;
- (j) an acquisition by Barcelona (other than of assets from another member of the Group) at any time before Barcelona becomes a wholly-owned Subsidiary of the Company; or
- (k) the acquisition of an interest in a company or other entity or the acquisition of a business not otherwise permitted under sub-paragraphs (a) to (j) above **provided that** either:
  - (i) the Leverage Ratio (by reference to the most recent test date referred to in Clause 25.2 (Financial condition) for which financial statements are available, adjusted on a pro forma basis to take into account the effect of the acquisition (and any related incurrence of Financial Indebtedness) as if it had occurred on the day before such test date) is equal to or less than [\*\*\*\*]; or
  - (ii) the aggregate of (without double counting):
    - (A) all amounts paid or to be paid by way of purchase consideration for the acquisition;

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- (B) liabilities assumed in respect of Financial Indebtedness (whether by way of novation, guarantee or otherwise) by any member of the Group as part of the consideration for the acquisition; and
- (C) all Financial Indebtedness of the company acquired,  
when aggregated with all such amounts spent or incurred by other members of the Group on other such acquisitions in any Financial Year does not exceed [\*\*\*\*] (or its equivalent in any other currency).

**Permitted Excluded Subsidiary Credit Support** means:

- (a) Financial Indebtedness owed by any Excluded Subsidiary to any member of the Group (which is not an Excluded Subsidiary); and/or
- (b) guarantees provided by a member of the Group (which is not an Excluded Subsidiary) in respect of the Financial Indebtedness of any Excluded Subsidiary,

where the aggregate Financial Indebtedness of all Excluded Subsidiaries owed to or guaranteed by other members of the Group which are not Excluded Subsidiaries does not exceed [\*\*\*\*] (or its equivalent in any other currency) at any time.

**Permitted Security** means:

- (a) the Security listed in the document referred to in paragraph 19 of Part 2 (Conditions precedent to initial Utilisation) of Schedule 2 (Conditions precedent) except to the extent the principal amount secured by that Security exceeds the amount stated in that document;
- (b) any Security entered into pursuant to any Finance Document or a Bridge Finance Document;
- (c) any lien arising by operation of law and in the ordinary course of business;
- (d) any Security over or affecting any asset acquired by a member of the Group after the date of this Agreement if:
  - (i) the Security was not created in contemplation of the acquisition (or proposed acquisition) of that asset by a member of the Group; and
  - (ii) the principal amount secured has not been increased in contemplation of or since the acquisition (or proposed acquisition) of that asset by a member of the Group;
- (e) any Security over or affecting any asset of any company which becomes a member of the Group after the date of this Agreement, where the Security is created prior to the date on which that company becomes a member of the Group, if:
  - (i) the Security was not created in contemplation of the acquisition (or proposed acquisition) of that company; and



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- (ii) the principal amount secured has not increased in contemplation of or since the acquisition (or proposed acquisition) of that company;
- (f) any Security created in the ordinary course of business to secure any excise or import taxes or duties owed to any state or state agency or authority (among others and without limitation, a mortgage over any real property required by the relevant state, state agency or authority to secure the type of taxes or duties mentioned above will be considered as within the ordinary course of business);
- (g) any Security arising out of rights of consolidation, combination, netting or set-off over any current and/or deposit accounts with a bank or financial institution, where it is necessary to agree to those rights in connection with the opening or operation of any bank accounts or in connection with a treasury management arrangement operated by a member of the Group, in each case, in the ordinary course of its business or risk management;
- (h) any Security resulting from retention of title or conditional sale arrangements which are contained in the normal terms of supply of a supplier of goods to a member of the Group, where the goods are acquired by such member of the Group in the ordinary course of business and the arrangements do not constitute Financial Indebtedness;
- (i) any Security arising out of rights of netting or set-off arrangements which are contained in the normal terms of supply of a supplier of goods and/or services to a member of the Group, where the goods are acquired or services utilised by such member of the Group in the ordinary course of business and the arrangements do not constitute Financial Indebtedness;
- (j) any Security arising in the ordinary course of business of a member of the Group in relation to that Group member's participation in or trading on or through a clearing system or investment, commodity or stock exchange, where, in each case, the Security arises under the rules or normal procedures or legislation governing the clearing system or exchange and neither with the intention of creating security nor in connection with the borrowing or raising of money;
- (k) any Security created by a member of the Group in favour of an Obligor;
- (l) any Security created pursuant to or in respect of any Judicial Deposit;
- (m) any Security created or outstanding with the prior written consent of the Majority Lenders;
- (n) pledges over and assignments of documents of title, insurance policies and sale contracts in relation to goods or services created or made in the ordinary course of business of a member of the Group to secure the purchase price of such goods or services;
- (o) any Security created by an Excluded Subsidiary; or
- (p) any Security over or affecting any assets of the Group which does not fall within any of paragraphs (a) to (o) above provided that the total of (i) the aggregate amount secured by all Security referred to in this paragraph (o) and (ii) the total amount of Subsidiary Financial

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Indebtedness (without double counting Subsidiary Financial Indebtedness incurred under sub-paragraph (i) of this paragraph (p)) does not, at any time, exceed [\*\*\*\*] (or its equivalent in any other currency).

**Plan** means a Single Employer Plan or a Multiple Employer Plan.

**Post Closing Restructuring** means an intra group reorganisation by way of disposal or transfer of the shares in InBev Germany Holding GmbH and its Subsidiaries to a member of the Target Group following the Closing Date.

**Qualifying Lender** has the meaning given to that term in Clause 17 (Tax Gross Up and Indemnities).

**Quarter Date** means the last day of a Financial Quarter.

**Quotation Day** means, in relation to any period for which an interest rate is to be determined:

- (a) (if the currency is sterling) the first day of that period;
- (b) (if the currency is euro) two TARGET Days before the first day of that period; or
- (c) (for any other currency) two Business Days before the first day of that period,

unless market practice differs in the Relevant Interbank Market for a currency, in which case the Quotation Day for that currency will be determined by the Agent in accordance with market practice in the Relevant Interbank Market (and if quotations would normally be given by leading banks in the Relevant Interbank Market on more than one day, the Quotation Day will be the last of those days).

**Reference Banks** means the principal London offices of the Agent, Banco Santander, S.A., ING Bank N.V., J.P.Morgan Plc and The Royal Bank of Scotland plc and such other banks as may be appointed by the Agent in consultation with the Company.

**Reference Date** means the earlier of:

- (a) the Funding Date; and
- (b) 31 December 2008.

**Regulations T, U and X** means, respectively, Regulations T, U and X of the Board of Governors of the Federal Reserve System of the United States (or any successor) as now and from time to time in effect from the date of this Agreement.

**Related Fund** in relation to a fund (the **first fund**), means a fund which is managed or advised by the same investment manager or adviser as the first fund or, if it is managed by a different investment manager or adviser, a fund whose investment manager or adviser is an Affiliate of the investment manager or adviser of the first fund.

**Relevant Borrower** means, in relation to a Loan, the Borrower which borrowed such Loan.

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**Relevant Interbank Market** means, in relation to euro, the European interbank market and, in relation to any other currency, the London interbank market.

**Relevant Jurisdiction** means, in relation to an Obligor, its jurisdiction of incorporation.

**Relevant Period** has the meaning given to that term in Clause 25.1 (Financial definitions).

**Renewal Request** means a written notice delivered to the Agent in accordance with Clause 6.6 (Renewal of a Letter of Credit).

**Repeating Representations** means each of the representations set out in Clause 23.2 (Status) to Clause 23.6 (Validity and admissibility in evidence), paragraph (a) of Clause 23.8 (No default) and Clause 23.11 (Pari passu ranking).

**Resignation Letter** means a letter substantially in the form set out in Schedule 7 (Form of Resignation Letter).

**Restricted Person** means any person:

- (a) included on the “consolidated list of financial sanctions targets” maintained by HM Treasury;
- (b) in a country which is subject to United Nations sanctions;
- (c) included on the list of “Specially Designated Nationals and Blocked Persons” maintained by the Office of Foreign Assets Control (**OFAC**) of the United States Department of the Treasury, as updated or amended from time to time, or any similar list issued by OFAC;
- (d) whose property has been blocked, or is subject to seizure, forfeiture or confiscation, by any order relating to terrorism or money laundering issued by the President, Attorney General, Secretary of State, Secretary of Defense, Secretary of the Treasury or any other U.S. State or Federal governmental official or entity; or
- (e) included on the “List of Persons and Entities Subject to Financial Sanctions” or any similar list maintained by the European Union.

**Revolving Facility** means the revolving credit facility made available under this Agreement as described in paragraph (b) of Clause 2.1 (The Facilities).

**Revolving Facility Commitment** means:

- (a) in relation to an Original Lender, the amount in the Base Currency set opposite its name under the heading “Revolving Facility Commitment” in Schedule 1 (The Original Lenders) and the amount of any other Revolving Facility Commitment transferred to it under this Agreement; and
- (b) in relation to any other Lender, the amount in the Base Currency of any Revolving Facility Commitment transferred to it under this Agreement,

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to the extent not cancelled, reduced or transferred by it under this Agreement.

**Revolving Facility Loan** means a loan made or to be made under the Revolving Facility or the principal amount outstanding for the time being of that loan.

**Revolving Facility Utilisation** means a Revolving Facility Loan or a Letter of Credit.

**Rollover Loan** means one or more Revolving Facility Loans:

- (a) made or to be made on the same day that:
  - (i) a maturing Revolving Facility Loan is due to be repaid; or
  - (ii) a demand by the Agent pursuant to a drawing in respect of a Letter of Credit is due to be met;
- (b) the aggregate amount of which is equal to or less than the maturing Revolving Facility Loan or the relevant claim in respect of that Letter of Credit;
- (c) in the same currency as the maturing Revolving Facility Loan (unless it arose as a result of the operation of Clause 8.2 (Unavailability of a currency)) or the relevant claim in respect of that Letter of Credit; and
- (d) made or to be made to the same Borrower for the purpose of:
  - (i) refinancing that maturing Revolving Facility Loan; or
  - (ii) satisfying the relevant claim in respect of that Letter of Credit.

**S&P** means Standard & Poor's Rating Group, a division of The McGraw-Hill Companies, or any successor thereto.

**Screen Rate** means:

- (a) in relation to LIBOR, the British Bankers' Association Interest Settlement Rate for the relevant currency and period; and
- (b) in relation to EURIBOR, the percentage rate per annum determined by the Banking Federation of the European Union for the relevant period,

displayed on the appropriate page of the Reuters screen. If the agreed page is replaced or service ceases to be available, the Agent may specify another page or service displaying the appropriate rate after consultation with the Company and the Lenders.

**Security** means a mortgage, charge, pledge, lien or other security interest securing any obligation of any person or any other agreement or arrangement having a similar effect.

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**Selection Notice** means a notice substantially in the form set out in Part 2 of Schedule 3 (Requests) given in accordance with Clause 14 (Interest Periods) in relation to a Term Facility.

**Share Buyback Disposal** means any disposal of shares in the Company by BrandBrew S.A. where the acquisition of such shares was financed under (and where the proceeds of that disposal are required to be applied in prepayment of the indebtedness incurred under the terms (as in effect as at the date of this Agreement, or as subsequently amended with the consent of the Arrangers) of) the Share Buyback Facility.

**Share Buyback Facility** means the €200,000,000 facility agreement dated 15th April, 2008 and entered into between BrandBrew S.A. as borrower and Fortis Bank S.A./N.V as lender.

**Shareholders' Approval** means the valid adoption of a resolution by the shareholders' meeting of the Company validly approving (i) Clause 11.2 (Change of Control or Sale) and (ii) any other provision in this Agreement granting rights to third parties which could affect the Company's assets or could impose an obligation on the Company where in each case the exercise of those rights is dependent on the occurrence of a public take-over bid or a Change of Control, in accordance with article 556 of the Belgian Companies Code.

**Short Form Merger** means a merger pursuant to §253 of the Delaware General Corporation Law.

**Single Employer Plan** means a single employer plan, as defined in Section 4001(a)(15) of ERISA, subject to Title IV of ERISA, that (a) is maintained or contributed to by any Obligor or any ERISA Affiliate for employees of any Obligor or any ERISA Affiliate and no person other than the Obligors and the ERISA Affiliates or (b) was so maintained or contributed to and in respect of which any Obligor or any ERISA Affiliate could have liability under Section 4069 of ERISA in the event such plan has been or were to be terminated.

**Specified Time** means a time determined in accordance with Schedule 10 (Timetables).

**Statutory Merger** means a merger pursuant to §251 of the Delaware General Corporation Law.

**Structure Memorandum** means the structure and tax paper prepared by Ernst & Young entitled "Summary of Initial U.S., Belgian, Dutch and Luxembourg Corporate Tax Considerations" dated 11th July, 2008.

**Subordination Agreement** means each of:

- (a) the subordination agreement dated on or about the date of this Agreement relating to the Facilities and the Bridge Facility dated on or about the date of this Agreement and made between the Lenders, the Agent, the lenders of the Bridge Facility and the Obligors; and
- (b) any other subordination agreement entered into after the date of this Agreement relating to any Additional Acquisition Equity Facility, the provisions of which satisfy the criteria set out in the definition of Additional Acquisition Equity,

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and as the context requires, either or both of the above.

**Subsidiary** means an entity of which a person has direct or indirect control or owns directly or indirectly more than 50 per cent. of the voting share capital or similar right of ownership and **control** for this purpose means the power to direct the management and the policies of the entity whether through the ownership of voting capital, by contract or otherwise.

**Subsidiary Financial Indebtedness** means the aggregate outstanding principal or capital amount of all Financial Indebtedness of all members of the Group minus:

- (a) an amount equal to the aggregate principal or capital amount of all existing subsidiary financial indebtedness listed in the document referred to in paragraph 20 of Part 2 (Conditions precedent to initial Utilisation) of Schedule 2 (Conditions precedent);
- (b) any Financial Indebtedness of any person who becomes a member of the Group after the Closing Date which is incurred under arrangements in existence at the date that person becomes a member of the Group (and not entered into in contemplation of that person becoming (or proposed to be becoming) a member of the Group), but only for a period of one year from the date that person becomes a member of the Group and only to the extent the principal amount of the Financial Indebtedness has not been incurred since the date that person became a member of the Group;
- (c) any Financial Indebtedness of an Obligor;
- (d) any Financial Indebtedness of any member of the Target Group in existence on the Closing Date or any refinancing of such indebtedness for the same or any lower amount; or
- (e) any Financial Indebtedness of Barcelona until such time as Barcelona becomes a wholly-owned Subsidiary of the Company.

**Super Majority Lenders** means a Lender or Lenders whose Commitments aggregate more than 90 per cent of the Total Commitments (or, if the Total Commitments have been reduced to zero, aggregated more than 90 per cent. of the Total Commitments immediately prior to that reduction).

**Syndication Date** means each day on which the Agent confirms (for and on behalf of the Arrangers) that a phase of syndication of the Facilities has been completed.

**Target** means Anheuser-Busch Companies, Inc., a company incorporated under the law of the State of Delaware, United States with registered address One Busch Place, St. Louis, Missouri 63118 with issuer number 035229.

**TARGET** means the Trans-European Automated Real-time Gross Settlement Express Transfer payment system which utilises interlinked national real time gross settlement systems and the European Central Bank's payment mechanism and which began operations on 4 January 1999.

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**TARGET Day** means:

- (a) until such time as TARGET is permanently closed down and ceases operations, any day on which both TARGET and TARGET2 are; and
- (b) following such time as TARGET is permanently closed down and ceases operations, any day on which TARGET2 is,

open for the settlement of payments in euro.

**Target Group** means the Target and its Subsidiaries from time to time.

**Target Shares** means all shares and all rights to shares of Target.

**TARGET2** means the Trans-European Automated Real-time Gross Settlement Express Transfer payment system which utilises a single shared platform and which was launched on 19 November 2007.

**Tax** means any tax, levy, impost, duty or other charge or withholding of a similar nature (including any penalty or interest payable in connection with any failure to pay or any delay in paying any of the same).

**Taxes Act** means the Income and Corporation Taxes Act 1988.

**Tender Offer** means any tender offer made or to be made for the Target Shares by Bidco.

**Term** means each period determined under this Agreement for which the Issuing Bank is under a liability under a Letter of Credit.

**Term Facility** means Facility A, Facility B, Facility C or Facility D.

**Term Loan** means a Facility A Loan, a Facility B Loan, a Facility C Loan or a Facility D Loan.

**Termination Date** means:

- (a) subject to Clause 2.4 (Extension of Facility A), in relation to Facility A, 364 days from the Funding Date;
- (b) in relation to Facility B, 364 days from the Closing Date;
- (c) in relation to Facility C, thirty-six Months from the Reference Date;
- (d) in relation to Facility D, sixty Months from the Reference Date; and
- (e) in relation to the Revolving Facility, sixty Months from the Reference Date.

**Total Commitments** means the aggregate of the Total Facility A Commitments, the Total Facility B Commitments, the Total Facility C Commitments, the Total Facility D Commitments and the Total Revolving Facility Commitments, being US\$45,000,000,000 at the date of this Agreement.

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**Total Facility A Commitments** means the aggregate of the Facility A Commitments, being US\$12,000,000,000 at the date of this Agreement.

**Total Facility B Commitments** means the aggregate of the Facility B Commitments, being US\$7,000,000,000 at the date of this Agreement.

**Total Facility C Commitments** means the aggregate of the Facility C Commitments, being US\$13,000,000,000 at the date of this Agreement.

**Total Facility D Commitments** means the aggregate of the Facility D Commitments, being US\$12,000,000,000 at the date of this Agreement.

**Total Revolving Facility Commitments** means the aggregate of the Revolving Facility Commitments, being US\$1,000,000,000 at the date of this Agreement.

**Transfer Certificate** means a certificate substantially in the form set out in Schedule 5 (Form of Transfer Certificate) or any other form agreed between the Agent and the Company.

**Transfer Date** means, in relation to a transfer, the later of:

- (a) the proposed Transfer Date specified in the Transfer Certificate; and
- (b) the date on which the Agent executes the Transfer Certificate.

**Underwriting Agreement** means the stand-by equity underwriting agreement dated on or about the date of this Agreement between the Company and one or more underwriters on terms acceptable to the Agent (acting reasonably) in respect of the issuance and/or the placement of the shares of the Company sufficient for the purposes of refinancing the Bridge Facility in whole and any definitive underwriting agreement which is executed pursuant to the terms of that stand-by equity underwriting agreement.

**Unfunded Current Liability** means, in relation to any Plan, the amount, if any, by which the value of the accumulated plan benefits under that Plan determined on a plan termination basis in accordance with actuarial assumptions at such time consistent with those prescribed by the PBGC for purposes of Section 4044 of ERISA, exceeds the fair market value of all plan assets allocable to such liabilities under Title IV of ERISA (excluding any accrued but unpaid contributions).

**Unpaid Sum** means any sum due and payable but unpaid by an Obligor under the Finance Documents.

**US Dollar, US Dollars and US\$** means the lawful currency of the United States of America from time to time.

**U.S. and United States** means the United States of America, its territories, possessions and other areas subject to the jurisdiction of the United States of America.

**U.S. Borrower** means a Borrower whose jurisdiction of organisation is a state of the United States of America or the District of Columbia.



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**U.S. Guarantor** means a Guarantor whose jurisdiction of organisation is a state of the United States of America or the District of Columbia.

**U.S. Obligor** means any U.S. Borrower or U.S. Guarantor.

**U.S. Tax** means any federal, state, local income, gross receipts, license, premium, windfall profits, customs duties, capital stock, franchise, profits, withholding, social security (or similar), real property, personal property, sales, use, registration, value added, alternative or add-on minimum, estimated or other tax of any kind whatsoever, imposed by the United States or any political subdivision thereof or taxing authority therein, including any interest, penalty or addition thereto, whether disputed or not.

**Utilisation** means a Loan or a Letter of Credit.

**Utilisation Date** means the date on which a Utilisation is made.

**Utilisation Request** means a notice substantially in the relevant form set out in Part 1 of Schedule 3 (Requests).

**VAT** means value added tax calculated in accordance with (but subject to the derogations according to the VAT regulations of the member states) European Directive 2006/112/EC (replacing European Directive 77/388/EC) whether charged in a member state of the European Union or elsewhere and any other tax of a similar nature.

**Welfare Plan** means a welfare plan, as such term is defined in Section 3(1) of ERISA, that is maintained or contributed to by any Obligor or an ERISA Affiliate with respect to which an Obligor or any ERISA Affiliate could incur liability.

**Withdrawal Liability** has the meaning specified in Part I of Subtitle E of Title IV of ERISA.

## 1.2 Construction

- (a) Unless a contrary indication appears, a reference in this Agreement to:
- (i) the **Agent**, an **Arranger**, any **Finance Party**, any **Issuing Bank**, any **Lender**, any **Obligor**, any **Party** or any other person shall be construed so as to include its successors in title, permitted assigns and permitted transferees;
  - (ii) a document in **agreed form** is a document which is in a form agreed in writing by or on behalf of the Company and the Agent;
  - (iii) **assets** includes present and future properties, revenues and rights of every description;
  - (iv) a **Finance Document** or any other agreement or instrument is a reference to that Finance Document or other agreement or instrument as amended, novated, supplemented, extended or restated;

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- (v) **guarantee** means (other than in Clause 22 (Guarantee and Indemnity)) any guarantee, letter of credit, bond, indemnity or similar assurance against loss, or any obligation, direct or indirect, actual or contingent, to purchase or assume any indebtedness of any person or to make an investment in or loan to any person or to purchase assets of any person where, in each case, such obligation is assumed in order to provide assurance to the beneficiary of such guarantee that another person will or can meet any of its liabilities;
  - (vi) **indebtedness** includes any obligation (whether incurred as principal or as surety) for the payment or repayment of money, whether present or future, actual or contingent;
  - (vii) a Lender's **participation** in relation to a Letter of Credit, shall be construed as a reference to the relevant amount that is or may become payable by a Lender in relation to that Letter of Credit;
  - (viii) a **person** includes any individual, firm, company, corporation, government, state or agency of a state or any association, trust, joint venture, consortium or partnership (whether or not having separate legal personality);
  - (ix) a **regulation** includes any regulation, rule, official directive, request or guideline (whether or not having the force of law) of any governmental, intergovernmental or supranational body, agency, department or regulatory, self-regulatory or other authority or organisation;
  - (x) a provision of law is a reference to that provision as amended or re-enacted; and
  - (xi) a time of day is a reference to London time.
- (b) Section, Clause and Schedule headings are for ease of reference only.
- (c) Unless a contrary indication appears, a term used in any other Finance Document or in any notice given under or in connection with any Finance Document has the same meaning in that Finance Document or notice as in this Agreement.
- (d) A Borrower providing **cash cover** for a Letter of Credit means a Borrower paying an amount in the currency of the Letter of Credit to an interest-bearing account in the name of the Borrower and the following conditions being met:
- (i) the account is with the Agent (if the cash cover is to be provided for all the Lenders) or with a Lender (if the cash cover is to be provided for that Lender);
  - (ii) until no amount is or may be outstanding under that Letter of Credit, withdrawals from the account may only be made to pay a Finance Party amounts due and payable to it under this Agreement in respect of that Letter of Credit; and
  - (iii) the Borrower has executed a security document over that account, in form and substance satisfactory to the Agent or the Lender with which that account is held, creating a first ranking Security over that account.

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- (e) A Default or an Event of Default is **continuing** if it has not been remedied or waived in writing.
- (f) A Borrower **repaying** or **prepaying** a Letter of Credit means:
  - (i) that Borrower providing cash cover for that Letter of Credit;
  - (ii) the maximum amount payable under the Letter of Credit being reduced or cancelled in accordance with its terms; or
  - (iii) the Issuing Bank being satisfied that it has no further liability under that Letter of Credit or Ancillary Facility,and the amount by which a Letter of Credit is repaid or prepaid under paragraphs (f)(i) and (f)(ii) above is the amount of the relevant cash cover or reduction.
- (g) An amount **borrowed** includes any amount utilised by way of Letter of Credit.
- (h) A Lender **funding its participation** in a Utilisation includes a Lender participating in a Letter of Credit.
- (i) An **outstanding amount** of a Letter of Credit at any time is the maximum amount that is or may be payable by the Relevant Borrower in respect of that Letter of Credit at that time.
- (j) A reference to Barclays Capital is a reference to the investment banking division of Barclays Bank PLC.

### 1.3 Dutch terms

In this Agreement, where it relates to a Dutch entity, a reference to:

- (a) a **necessary action to authorise** where applicable, includes without limitation:
  - (i) any action required to comply with the Works Councils Act of the Netherlands (*Wet op de ondernemingsraden*); and
  - (ii) obtaining an unconditional positive advice (*advies*) from the competent works council(s);
- (b) **financial assistance** means any act contemplated by:
  - (i) (for a *besloten vennootschap met beperkte aansprakelijkheid*) Article 2:207(c) of the Dutch Civil Code; or
  - (ii) (for a *naamloze vennootschap*) Article 2:98(c) of the Dutch Civil Code;
- (c) a **Security** includes any mortgage (*hypotheek*), pledge (*pandrecht*), retention of title arrangement (*eigendomsvoorbehoud*), privilege (*voorrecht*), right of retention (*recht van retentie*), right to reclaim goods (*recht van reclame*), and, in general, any right in rem (*beperkt recht*), created for the purpose of granting security (*goederenrechtelijk zekerheidsrecht*);

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- (d) (i) a **winding-up, administration or dissolution** includes a Dutch entity being declared bankrupt (*failliet verklaard*) or dissolved (*ontbonden*);
- (ii) a **moratorium** includes *surseance van betaling* and a **moratorium is declared** or **occurs** includes *surseance verleend*;
- (iii) any **step or procedure** taken in connection with insolvency proceedings includes a Dutch entity having filed a notice under Section 36 of the Tax Collection Act of the Netherlands (*Invorderingswet 1990*);
- (iv) a **trustee in bankruptcy** includes a *curator*;
- (v) an **administrator** includes a *bewindvoerder*; and
- (vi) an **attachment** includes a *beslag*.

#### 1.4 Luxembourg terms

In this Agreement, a reference to:

- (a) a liquidator, trustee in bankruptcy, judicial custodian, compulsory manager, receiver, administrator receiver, administrator or similar officer includes any:
  - (i) *juge-commissaire* and/or insolvency receiver (*curateur*) appointed under the Luxembourg Commercial Code;
  - (ii) *liquidateur* appointed under Articles 141 to 151 of the Luxembourg act of 10 August 1915 on commercial companies, as amended;
  - (iii) *juge-commissaire* and/or *liquidateur* appointed under Article 203 of the Luxembourg act dated 10 August 1915 on commercial companies, as amended;
  - (iv) commissaire appointed under the Grand-Ducal decree of 24 May 1935 on the controlled management regime or under Articles 593 to 614 of the Luxembourg Commercial Code; and
  - (v) *juge délégué* appointed under the Luxembourg act of 14 April 1886 on the composition to avoid bankruptcy, as amended;
- (b) a **winding-up, administration or dissolution** includes, without limitation, bankruptcy (*faillite*), liquidation, composition with creditors (*concordat préventif de faillite*), moratorium or reprieve from payment (*sursis de paiement*) and controlled management (*gestion contrôlée*); and
- (c) a person being **unable to pay its debts** includes that person being in a state of cessation of payments (*cessation de paiements*).

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## 1.5 Belgian terms

In this Agreement, a reference (in the context of Belgian law or a Belgian Obligor) to:

- (a) a **liquidator, trustee in bankruptcy, judicial custodian, compulsory manager, receiver, administrator receiver, administrator or similar officer** includes any *curator / curateur, vereffenaar / liquidateur, voorlopig bewindvoerder / administrateur judiciaire gerechtelijk deskundige / expert judiciaire commissaris inzake opschorting / commissaire au sursis and sekwestre / séquestre*;
- (b) a person being **unable to pay** its debts is that person being in a state of cessation of payments (*staking van betaling / cessation de paiements*);
- (c) an **insolvency** includes *gerechtelijk akkoord / concordat judiciaire, faillissement / faillite* and any other concurrence between creditors (*samenloop van schuldeisers / concours des créanciers*);
- (d) a **composition** includes any *gerechtelijk akkoord / concordat judiciaire*; **winding up, administration, liquidation or dissolution** includes any *vereffening / liquidation, ontbinding / dissolution, faillissement / faillite and sluiting van een onderneming / fermeture d'entreprise*;
- (e) an **assignment or similar arrangement with any creditor** includes a *minnelijk akkoord met alle schuldeisers / accord amiable avec tous les créanciers*;
- (f) an **attachment, sequestration, distress, execution or analogous events** includes any *uitvoerend beslag / saisie exécutoire and bewarend beslag / saisie conservatoire*;
- (g) a **Security** includes any mortgage (*hypotheek / hypothèque*), pledge (*pand / nantissement*), privilege (*voorrecht / privilège*), retention right (*eigendomsvoorbehoud / réserve de propriété*), any real surety (*zakelijke zekerheid / sûreté réelle*) and any transfer by way of security (*overdracht ten titel van zekerheid / transfert à titre de garantie*) and a promise or mandate to create any of the security interest mentioned above;
- (h) **constitutional documents** means *de oprichtingsakte / acte constitutif, statuten / statuts and uittreksel van de Kruispuntbank voor Ondernemingen / Banque Carrefour des Entreprises*; and
- (i) **guarantee** means, only for the purpose of the guarantee granted by a Belgian Obligor pursuant to Clause 22 (Guarantee and Indemnity), an independent guarantee and not a surety (*borg / cautionnement*).

## 1.6 Third party rights

- (a) Unless expressly provided to the contrary in a Finance Document a person who is not a Party has no right under the Contracts (Rights of Third Parties) Act 1999 (the **Third Parties Act**) to enforce or enjoy the benefit of any term of this Agreement.

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- (b) Notwithstanding any term of any Finance Document, the consent of any person who is not a Party is not required to rescind or vary this Agreement at any time.

## **1.7 Subordination Agreement**

The Parties enter into this Agreement subject to the provisions of the Subordination Agreement. In the event of any conflict between the provisions of this Agreement and the provisions of the Subordination Agreement, the latter shall prevail.

## **2. THE FACILITIES**

### **2.1 The Facilities**

- (a) Subject to the terms of this Agreement, the Lenders make available to Bidco and the Company:
  - (i) a Base Currency term loan facility in an aggregate amount equal to the Total Facility A Commitments;
  - (ii) a Base Currency term loan facility in an aggregate amount equal to the Total Facility B Commitments;
  - (iii) a Base Currency term loan facility in an aggregate amount equal to the Total Facility C Commitments; and
  - (iv) a Base Currency term loan facility in an aggregate amount equal to the Total Facility D Commitments.
- (b) Subject to the terms of this Agreement, the Lenders make available to the Borrowers, a multicurrency revolving credit facility in an aggregate amount the Base Currency Amount of which is equal to the Total Revolving Facility Commitments.
- (c) Each of Bidco and the Company will be permitted to borrow (on a several basis) under the Term Facilities. Any Borrower will be permitted to borrow (on a several basis) under the Revolving Facility.

### **2.2 Finance Parties' rights and obligations**

- (a) The obligations of each Finance Party under the Finance Documents are several. Failure by a Finance Party to perform its obligations under the Finance Documents does not affect the obligations of any other Party under the Finance Documents. No Finance Party is responsible for the obligations of any other Finance Party under the Finance Documents.
- (b) The rights of each Finance Party under or in connection with the Finance Documents are separate and independent rights and any debt arising under the Finance Documents to a Finance Party from an Obligor shall be a separate and independent debt.
- (c) A Finance Party may, except as otherwise stated in the Finance Documents, separately enforce its rights under the Finance Documents.

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### 2.3 Obligors' Agent

- (a) Each Obligor (other than the Company) by its execution of this Agreement or an Accession Letter irrevocably appoints the Company to act on its behalf as its agent in relation to the Finance Documents and irrevocably authorises:
- (i) the Company on its behalf to supply all information concerning itself contemplated by this Agreement to the Finance Parties and to give all notices and instructions (including, in the case of a Borrower, Utilisation Requests), to execute on its behalf any Accession Letter, to make such agreements and to effect the relevant amendments, supplements and variations capable of being given, made or effected by any Obligor notwithstanding that they may affect the Obligor, without further reference to or the consent of that Obligor; and
  - (ii) each Finance Party to give any notice, demand or other communication to that Obligor pursuant to the Finance Documents to the Company,

and in each case the Obligor shall be bound as though the Obligor itself had given the notices and instructions (including, without limitation, any Utilisation Requests) or executed or made the agreements or effected the amendments, supplements or variations, or received the relevant notice, demand or other communication.

- (b) Every act, omission, agreement, undertaking, settlement, waiver, amendment, supplement, variation, notice or other communication given or made by the Obligors' Agent or given to the Obligors' Agent under any Finance Document on behalf of another Obligor or in connection with any Finance Document (whether or not known to any other Obligor and whether occurring before or after such other Obligor became an Obligor under any Finance Document) shall be binding for all purposes on that Obligor as if that Obligor had expressly made, given or concurred with it. In the event of any conflict between any notices or other communications of the Obligors' Agent and any other Obligor, those of the Obligors' Agent shall prevail.

### 2.4 Extension of Facility A

- (a) The Company shall be entitled to extend the Termination Date of Facility A for up to one year by giving notice to the Agent (the **Extension Request**) not less than 45 days before the Termination Date specified in Clause 1.1 (Definitions) in respect of Facility A (for the purposes of this Clause 2.4, the **Original Facility A Termination Date**).
- (b) Any Extension Request shall:
- (i) be in writing, unconditional and binding on the Obligors; and
  - (ii) specify a revised Termination Date for Facility A which is not more than one year after the Original Facility A Termination Date (the **Revised Facility A Termination Date**).

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- (c) Upon receipt by the Agent of an Extension Request duly completed in accordance with paragraph (b) above, the Revised Facility A Termination Date shall be for all purposes the Termination Date in respect of Facility A.
- (d) The Agent shall promptly notify the Lenders of any extension of the Termination Date in respect of Facility A pursuant to this Clause 2.4.

### **3. PURPOSE**

#### **3.1 Purpose**

- (a) The Relevant Borrower shall apply all amounts borrowed by it under a Term Facility towards:
  - (i) financing:
    - (A) the acquisition of Target Shares pursuant to the Tender Offer or tendered thereafter for payment; or
    - (B) the acquisition of additional shares issued by the Target as necessary to enable the Borrower to acquire sufficient shares to effect a Short Form Merger;
  - (ii) financing the cash compensation payable to existing shareholders in the Target pursuant to a Statutory Merger or Short Form Merger or the service of appraisal rights;
  - (iii) payment of the Acquisition Costs; or
  - (iv) refinancing Financial Indebtedness of the Target and its Subsidiaries.
- (b) The Relevant Borrower shall apply all amounts borrowed by it under the Revolving Facility (and, in the case of sub-paragraphs (ii) and (iii) below, any Utilisation by way of Letter of Credit issued on its behalf) towards:
  - (i) payment of Acquisition Costs;
  - (ii) refinancing the Financial Indebtedness of the Target and its Subsidiaries; or
  - (iii) the general corporate and/or working capital purposes of the Group.
- (c) The Facilities may not be used for the purposes specified in sub-paragraphs (a)(iv), (b)(ii) or (b)(iii) above unless, on or before such utilisation, one or more Utilisations for the Acquisition Purpose have occurred, the Company has obtained Control of the Target and, in the case of any Utilisation for general corporate or working capital purposes, the Closing Date has occurred.

#### **3.2 Monitoring**

No Finance Party is bound to monitor or verify the application of any amount borrowed pursuant to this Agreement.



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#### **4. CONDITIONS OF UTILISATION**

##### **4.1 Initial conditions precedent**

- (a) No Borrower may deliver a Utilisation Request unless the Agent has received all of the documents and other evidence listed in Part 1 and Part 2 of Schedule 2 (Conditions Precedent) (other than the items asterisked in Part 2 of Schedule 2 which must be delivered on or before the first Utilisation Date) in form and substance satisfactory to the Agent. The Agent shall notify the Company and the Lenders promptly upon being so satisfied.
- (b) If the Funding Date has occurred but the Closing Date has not occurred, no Borrower may deliver any further Utilisation Request for a Loan (other than for a purpose referred to in Clause 3.1(a) (i) or (iii) (Purpose)) unless the Agent has received the following documents and evidence in form and substance satisfactory to the Agent:
  - (i) except if the Closing Date will occur following a Short Form Merger, a copy of the executed Merger Agreement on customary terms and otherwise in a form acceptable to the Agent (acting reasonably);
  - (ii) evidence that the Closing Date will occur substantially simultaneously with such Utilisation; and
  - (iii) a certificate of the Company (signed by a director) or such other evidence as the Agent may reasonably request, that all conditions to the consummation of the Acquisition under any Merger Agreement have been satisfied or will be satisfied on or before such Utilisation Date.

The Agent shall notify the Company and the Lenders promptly upon being so satisfied.

##### **4.2 Further conditions precedent**

The Lenders will only be obliged to comply with Clause 5.4 (Lenders' participation) in relation to a Utilisation other than one to which Clause 4.5 (Utilisations during the Certain Funds Period) applies if, on the date of the Utilisation Request and on the proposed Utilisation Date:

- (a) in the case of a Rollover Loan, no Event of Default is continuing or would result from the proposed Utilisation and, in the case of any other Utilisation, no Default is continuing or would result from the proposed Utilisation; and
- (b) the Repeating Representations to be made by each Obligor are true in all material respects.

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#### **4.3 Conditions relating to Optional Currencies**

- (a) A currency will constitute an Optional Currency in relation to a Revolving Facility Utilisation if it is euro or:
  - (i) it is readily available in the amount required and freely convertible into the Base Currency in the Relevant Interbank Market at the Specified Time or, if later, on the date the Agent receives the relevant Utilisation Request and the Utilisation Date for that Utilisation; and
  - (ii) it has been approved by the Agent (acting on the instructions of all the Lenders under the Revolving Facility) on or prior to receipt by the Agent of the relevant Utilisation Request for that Utilisation.
- (b) If the Agent has received a written request from the Company for a currency to be approved under paragraph (a)(ii) above, the Agent will confirm to the Company by the Specified Time:
  - (i) whether or not the relevant Lenders have granted their approval; and
  - (ii) if approval has been granted, the minimum amount (and, if required, integral multiples) for any subsequent Utilisation in that currency.

#### **4.4 Maximum number of Utilisations**

- (a) A Borrower (or the Company) may not deliver a Utilisation Request if as a result of the proposed Utilisation:
  - (i) more than 12 Term Loans would be outstanding; or
  - (ii) more than 15 or more Revolving Facility Loans would be outstanding.
- (b) Any Loan made by a single Lender under Clause 8.2 (Unavailability of a currency) shall not be taken into account in this Clause 4.4.

#### **4.5 Utilisations during the Certain Funds Period**

- (a) Except as set out in paragraph (b) below, during the Certain Funds Period, none of the Finance Parties shall be entitled to:
  - (i) cancel any of its Commitments to the extent that to do so would prevent or limit the making of a Certain Funds Utilisation;
  - (ii) rescind, terminate or cancel this Agreement or any of the Facilities or exercise any similar right or remedy or make or enforce any claim under the Finance Documents it may have to the extent that to do so would prevent or limit the making of a Certain Funds Utilisation;
  - (iii) refuse to participate in the making of a Certain Funds Utilisation;

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- (iv) exercise any right of set-off or counterclaim in respect of a Utilisation to the extent that to do so would prevent or limit the making of a Certain Funds Utilisation; or
- (v) cancel, accelerate or cause repayment or prepayment of any amounts owing hereunder or under any other Finance Document to the extent that to do so would prevent or limit the making of a Certain Funds Utilisation,

**provided that** immediately upon the expiry of the Certain Funds Period all rights, remedies and entitlements shall be available to the Finance Parties notwithstanding that they may not have been used or been available for use during the Certain Funds Period.

- (b) Paragraph (a) above does not apply if, and to the extent that, the entitlement arises because:
  - (i) in the case of sub-paragraph (a)(iii) above, Clause 4.1 (Initial conditions precedent) has not been complied with;
  - (ii) a Major Event of Default is continuing or, in the case of sub-paragraph (a)(iii) above, a Major Event of Default would result from the proposed Utilisation;
  - (iii) any of the Major Representations is not true and accurate;
  - (iv) Clause 10.1 (Illegality) applies; or
  - (v) Clause 11.2 (Change of Control or Sale) applies.

## **5. UTILISATION – LOANS**

### **5.1 Delivery of a Utilisation Request**

A Borrower (or the Company on its behalf) may utilise a Facility by delivery to the Agent of a duly completed Utilisation Request not later than the Specified Time.

### **5.2 Completion of a Utilisation Request for Loans**

- (a) Each Utilisation Request for a Loan is irrevocable and will not be regarded as having been duly completed unless:
  - (i) it identifies the Borrower and the Facility to be utilised;
  - (ii) the proposed Utilisation Date is a Business Day within the Availability Period applicable to that Facility;
  - (iii) the currency and amount of the Utilisation comply with Clause 5.3 (Currency and amount); and
  - (iv) the proposed Interest Period complies with Clause 14 (Interest Periods).

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- (b) Multiple Utilisations may be requested in a Utilisation Request where the proposed Utilisation Date is the Closing Date. Only one Utilisation may be requested in each subsequent Utilisation Request.

### **5.3 Currency and amount**

- (a) The currency specified in a Utilisation Request must be:
  - (i) in relation to a Term Facility, the Base Currency; and
  - (ii) in relation to the Revolving Facility, the Base Currency or an Optional Currency.
- (iii) The amount of the proposed Utilisation of the Revolving Facility must be:
  - (A) if the currency selected is the Base Currency, a minimum of US\$25,000,000 or, if less, the Available Facility; or
  - (B) if the currency selected is euro, a minimum of US\$25,000,000 or, if less, the Available Facility; or
  - (C) if the currency selected is an Optional Currency, other than euro, the minimum amount specified by the Agent pursuant to paragraph (b)(ii) of Clause 4.3 (Conditions relating to Optional Currencies) or, if less, the Available Facility.

### **5.4 Lenders' participation**

- (a) If the conditions set out in this Agreement have been met, each Lender shall make its participation in each Loan available by the Utilisation Date through its Facility Office (save as may follow from Clause 5.5 (Lending Office)).
- (b) The amount of each Lender's participation in each Loan will be equal to the proportion borne by its Available Commitment to the Available Facility immediately prior to making the Loan.
- (c) The Agent shall determine the Base Currency Amount of each Revolving Facility Loan which is to be made in an Optional Currency and shall notify each Lender of the amount, currency and the Base Currency Amount of each Loan and the amount of its participation in that Loan, in each case by the Specified Time.

### **5.5 Lending Office**

- (a) In the event that the Acquisition proceeds by way of Tender Offer and any Utilisation of any of the Term Facilities is to be made by a non-US Borrower for an Acquisition Purpose (other than for purposes of consummation of a Short Form Merger), each Lender shall procure that its respective participation in such Loan is made available through an office located outside the United States.
- (b) Notwithstanding paragraph (a) above, following the Closing Date, each Lender shall be free to book and fund its participation in any Loan under the Facilities through offices in the United States.

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## **5.6 Limitations on Utilisations**

A Term Facility may only be utilised if all of the Term Facilities are utilised pro rata on that date.

## **5.7 Cancellation of Commitment**

- (a) If on the last day of the Availability Period in respect of the Term Facilities, the Closing Date has not occurred, all Commitments shall be immediately cancelled in full.
- (b) Any Commitment which is unutilised on the last day of the Availability Period applicable thereto shall be immediately cancelled.

## **6. UTILISATION – LETTERS OF CREDIT**

### **6.1 The Revolving Facility**

- (a) The Revolving Facility may be utilised by way of Letters of Credit.
- (b) Clause 5 (Utilisation – Loans) does not apply to utilisations by way of Letters of Credit.

### **6.2 Delivery of a Utilisation Request for Letters of Credit**

A Borrower (or the Company on its behalf) may request a Letter of Credit to be issued by delivery to the Agent of a duly completed Utilisation Request not later than the Specified Time.

### **6.3 Completion of a Utilisation Request for Letters of Credit**

Each Utilisation Request for a Letter of Credit is irrevocable (unless otherwise agreed by the Issuing Bank) and will not be regarded as having been duly completed unless:

- (a) it specifies that it is for a Letter of Credit;
- (b) it identifies the Borrower of the Letter of Credit;
- (c) it identifies the Issuing Bank which has agreed to issue the Letter of Credit;
- (d) the proposed Utilisation Date is a Business Day within the Availability Period applicable to the Revolving Facility;
- (e) the amount of the Letter of Credit requested will not result in the aggregate Base Currency Amount of all outstanding Letters of Credit exceeding US\$500,000,000 (or its equivalent in any other currency);
- (f) the currency and amount of the Letter of Credit comply with Clause 6.4 (Currency and amount);
- (g) the proposed beneficiary is not a Restricted Person and is not objected to by the Issuing Bank (acting reasonably);

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- (h) the form of Letter of Credit is attached;
- (i) the Expiry Date of the Letter of Credit falls on or before the Termination Date in respect of the Revolving Facility; and
- (j) the delivery instructions for the Letter of Credit are specified.

#### **6.4 Currency and amount**

- (a) The currency specified in a Utilisation Request must be the Base Currency or an Optional Currency.
- (b) The amount of the proposed Letter of Credit must be an amount whose Base Currency Amount is not more than the Available Facility and which is:
  - (i) if the currency selected is the Base Currency, a minimum of US\$25,000,000 or, if less, the Available Facility;
  - (ii) if the currency selected is euro, a minimum of US\$25,000,000 or, if less, the Available Facility; or
  - (iii) if the currency selected is an Optional Currency other than euro, the minimum amount specified by the Agent pursuant to paragraph (b)(ii) of Clause 4.3 (Conditions relating to Optional Currencies) or, if less, the Available Facility.

#### **6.5 Issue of Letters of Credit**

- (a) If the conditions set out in this Agreement have been met, the Issuing Bank shall issue the Letter of Credit on the Utilisation Date.
- (b) Subject to Clause 4.1 (Initial conditions precedent), the Issuing Bank will only be obliged to comply with paragraph (a) above in relation to a Letter of Credit other than one to which paragraph (c) below applies, if on the date of the Utilisation Request or Renewal Request and on the proposed Utilisation Date:
  - (i) no Default (or, in the case of a Letter of Credit to be renewed in accordance with Clause 6.6 (Renewal of a Letter of Credit), no Event of Default) is continuing or would result from the proposed Utilisation; and
  - (ii) in relation to any Utilisation on the Closing Date, all the representations and warranties in Clause 23 (Representations) or, in relation to any other Utilisation, the Repeating Representations to be made by each Obligor are true in all material respects.
- (c) The amount of each Lender's participation in each Letter of Credit will be equal to the proportion borne by its Available Commitment to the Available Facility (in each case in relation to the Revolving Facility) immediately prior to the issue of the Letter of Credit.

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- (d) The Agent shall determine the Base Currency Amount of each Letter of Credit which is to be issued in an Optional Currency and shall notify the Issuing Bank and each Lender of the details of the requested Letter of Credit and its participation in that Letter of Credit by the Specified Time.

#### **6.6 Renewal of a Letter of Credit**

- (a) A Borrower (or the Company on its behalf) may request that any Letter of Credit issued on behalf of that Borrower be renewed by delivery to the Agent of a Renewal Request in substantially similar form to a Utilisation Request for a Letter of Credit by the Specified Time.
- (b) The Finance Parties shall treat any Renewal Request in the same way as a Utilisation Request for a Letter of Credit except that the conditions set out in paragraph (h) of Clause 6.3 (Completion of a Utilisation Request for Letters of Credit) shall not apply.
- (c) The terms of each renewed Letter of Credit shall be the same as those of the relevant Letter of Credit immediately prior to its renewal, except that:
  - (i) its amount may be less than the amount of the Letter of Credit immediately prior to its renewal; and
  - (ii) its Term shall start on the date which was the Expiry Date of the Letter of Credit immediately prior to its renewal, and shall end on the proposed Expiry Date specified in the Renewal Request.
- (d) If the conditions set out in this Agreement have been met, the Issuing Bank shall amend and re-issue any Letter of Credit pursuant to a Renewal Request.

#### **6.7 Revaluation of Letters of Credit**

- (a) If any Letters of Credit are denominated in an Optional Currency, the Agent shall at six monthly intervals after the date of the Letter of Credit recalculate the Base Currency Amount of each Letter of Credit by notionally converting into the Base Currency the outstanding amount of that Letter of Credit on the basis of the Agent's Spot Rate of Exchange on the date of calculation.
- (b) The Company shall, if requested by the Agent within five days of any calculation under paragraph (a) above, ensure that within three Business Days sufficient Revolving Facility Utilisations are prepaid to prevent the Base Currency Amount of the Revolving Facility Utilisations exceeding the Total Revolving Facility Commitments following any adjustment to a Base Currency Amount under paragraph (a) of this Clause 6.7.

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## **7. LETTERS OF CREDIT**

### **7.1 Immediately payable**

Subject to the terms of this Agreement, if a Letter of Credit or any amount outstanding under a Letter of Credit becomes immediately payable under this Agreement, the Borrower that requested the issue of that Letter of Credit shall repay or prepay that amount immediately.

### **7.2 Claims under a Letter of Credit**

- (a) Each Borrower irrevocably and unconditionally authorises the Issuing Bank to pay any claim made or purported to be made under a Letter of Credit requested by it (or requested by the Company on its behalf) and which appears on its face to be in order (in this Clause 7, a **claim**).
- (b) The Relevant Borrower shall within five Business Days of demand pay to the Agent for the Issuing Bank an amount equal to the amount of any claim.
- (c) Each Borrower acknowledges that the Issuing Bank:
  - (i) is not obliged to carry out any investigation or seek any confirmation from any other person before paying a claim; and
  - (ii) deals in documents only and will not be concerned with the legality of a claim or any underlying transaction or any available set-off, counterclaim or other defence of any person.
- (d) The obligations of a Borrower under this Clause will not be affected by:
  - (i) the sufficiency, accuracy or genuineness of any claim or any other document; or
  - (ii) any incapacity of, or limitation on the powers of, any person signing a claim or other document.

### **7.3 Indemnities**

- (a) The Relevant Borrower shall immediately on demand indemnify the Issuing Bank against any cost, loss or liability incurred by the Issuing Bank (otherwise than by reason of the Issuing Bank's gross negligence or wilful misconduct) in acting as the Issuing Bank under any Letter of Credit requested by (or on behalf of) that Borrower.
- (b) Each Lender shall (according to its L/C Proportion) immediately on demand indemnify the Issuing Bank against any cost, loss or liability incurred by the Issuing Bank (otherwise than by reason of the Issuing Bank's gross negligence or wilful misconduct) in acting as the Issuing Bank under any Letter of Credit (unless the Issuing Bank has been reimbursed by an Obligor pursuant to a Finance Document).
- (c) If any Lender is not permitted (by its constitutional documents or any applicable law) to comply with paragraph (b) above, then that Lender will not be obliged to comply with paragraph (b) and shall instead be deemed to have taken, on the date the Letter of Credit is issued (or if later, on the date the Lender's participation in the Letter of Credit is transferred or assigned to the Lender in accordance with the terms



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of this Agreement), an undivided interest and participation in the Letter of Credit in an amount equal to its L/C Proportion of that Letter of Credit. On receipt of demand from the Agent, that Lender shall pay to the Agent (for the account of the Issuing Bank) an amount equal to its L/C Proportion of the amount demanded.

- (d) The Borrower which requested (or on behalf of which the Company requested) a Letter of Credit shall immediately on demand reimburse any Lender for any payment it makes to the Issuing Bank under this Clause 7.3 in respect of that Letter of Credit.
- (e) The obligations of each Lender under this Clause are continuing obligations and will extend to the ultimate balance of sums payable by that Lender in respect of any Letter of Credit, regardless of any intermediate payment or discharge in whole or in part.
- (f) The obligations of any Lender or Borrower under this Clause will not be affected by any act, omission, matter or thing which, but for this Clause, would reduce, release or prejudice any of its obligations under this Clause (without limitation and whether or not known to it or any other person) including:
  - (i) any time, waiver or consent granted to, or composition with, any Obligor, any beneficiary under a Letter of Credit or any other person;
  - (ii) the release of any other Obligor or any other person under the terms of any composition or arrangement with any creditor or any member of the Group;
  - (iii) the taking, variation, compromise, exchange, renewal or release of, or refusal or neglect to perfect, take up or enforce, any rights against, or security over assets of, any Obligor, any beneficiary under a Letter of Credit or other person or any non-presentation or non-observance of any formality or other requirement in respect of any instrument or any failure to realise the full value of any security;
  - (iv) any incapacity or lack of power, authority or legal personality of or dissolution or change in the members or status of an Obligor, any beneficiary under a Letter of Credit or any other person;
  - (v) any amendment (however fundamental) or replacement of a Finance Document, any Letter of Credit (provided that, in the case of any amendment to a Letter of Credit, the Company has agreed to such amendment) or any other document or security;
  - (vi) any unenforceability, illegality or invalidity of any obligation of any person under any Finance Document, any Letter of Credit or any other document or security; or
  - (vii) any insolvency or similar proceedings.

#### **7.4 Rights of contribution**

No Obligor will be entitled to any right of contribution or indemnity from any Finance Party in respect of any payment it may make under this Clause 7.

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## **8. OPTIONAL CURRENCIES**

### **8.1 Selection of currency**

The Relevant Borrower (or the Company on its behalf) shall select the currency of a Revolving Facility Utilisation in a Utilisation Request.

### **8.2 Unavailability of a currency**

If before the Specified Time on any Quotation Day:

- (a) a Lender notifies the Agent that the Optional Currency requested is not readily available to it in the amount required; or
- (b) a Lender notifies the Agent that compliance with its obligation to participate in a Loan in the proposed Optional Currency would contravene a law or regulation applicable to it,

the Agent will give notice to the Relevant Borrower to that effect by the Specified Time on that day. In this event, any Lender that gives notice pursuant to this Clause 8.2 will be required to participate in the Loan in the Base Currency (in an amount equal to that Lender's proportion of the Base Currency Amount, or in respect of a Rollover Loan, an amount equal to that Lender's proportion of the Base Currency Amount of the Rollover Loan that is due to be made) and its participation will be treated as a separate Loan denominated in the Base Currency during that Interest Period.

### **8.3 Agent's calculations**

Each Lender's participation in a Loan will be determined in accordance with paragraph (b) of Clause 5.4 (Lenders' participation).

## **9. REPAYMENT**

### **9.1 Repayment of Term Loans**

- (a) The Relevant Borrowers under Facility A shall repay the aggregate Facility A Loans borrowed by such Borrower in full on the relevant Termination Date.
- (b) The Relevant Borrowers under Facility B shall repay the aggregate Facility B Loans borrowed by such Borrower in full on the relevant Termination Date.
- (c) The Relevant Borrowers under Facility C shall repay the aggregate Facility C Loans borrowed by such Borrower in full on the relevant Termination Date.
- (d) The Relevant Borrowers under Facility D shall repay the aggregate Facility D Loans borrowed by such Borrower in full on the relevant Termination Date.

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## **9.2 Repayment of Revolving Facility Loans**

The Relevant Borrower which has drawn a Revolving Facility Loan shall repay that Loan on the last day of its Interest Period.

## **10. ILLEGALITY, VOLUNTARY PREPAYMENT AND CANCELLATION**

### **10.1 Illegality**

If it becomes unlawful in any applicable jurisdiction for a Lender to perform any of its obligations as contemplated by this Agreement or to fund, issue or maintain its participation in any Utilisation:

- (a) that Lender shall promptly notify the Agent upon becoming aware of that event;
- (b) upon the Agent notifying the Company of such notice, that Lender shall be immediately released from its obligations to participate in any Utilisations; and
- (c) by written notice to the Agent, that Lender may:
  - (i) cancel its Commitment, and such Commitment shall be immediately cancelled upon the Agent notifying the Company of such notice; and/or
  - (ii) require prepayment of its participation in the Utilisations, and

the Relevant Borrower shall repay that Lender's participation in the Utilisations made to that Borrower on the last day of the Interest Period for each Utilisation occurring after the Agent has notified the Company or, if earlier, the date specified by the Lender in the notice delivered to the Agent (being no earlier than the last day of any applicable grace period permitted by law).

### **10.2 Illegality in relation to Issuing Bank**

If it becomes unlawful for an Issuing Bank to issue or leave outstanding any Letter of Credit, then:

- (a) that Issuing Bank shall promptly notify the Agent upon becoming aware of that event;
- (b) upon the Agent notifying the Company, the Issuing Bank shall not be obliged to issue any Letter of Credit;
- (c) the Company shall procure that the Relevant Borrower shall use all reasonable endeavours to procure the release of each Letter of Credit issued by that Issuing Bank and outstanding at such time.

### **10.3 Voluntary cancellation**

The Relevant Borrower may, if it gives the Agent not less than three Business Days (or such shorter period as the Majority Lenders may agree) prior notice, cancel the whole or any part (being a minimum

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amount of US\$10,000,000) of an Available Facility. Any cancellation under this Clause 10.3 shall reduce the Commitments of the Lenders rateably under that Facility.

#### **10.4 Voluntary prepayment of Term Loans**

- (a) A Borrower to which a Term Loan has been made may, if it or the Company gives the Agent not less than three Business Days (or such shorter period as the Majority Lenders may agree) prior notice, prepay the whole or any part of that Term Loan (but, if in part, being an amount that reduces the Base Currency Amount of that Term Loan by a minimum amount of US\$25,000,000 and in multiples of US\$1,000,000).
- (b) A Term Loan may only be prepaid after the last day of the Availability Period (or, if earlier, the day on which the applicable Available Facility is zero).

#### **10.5 Voluntary prepayment of Revolving Facility Utilisations**

A Borrower to which a Revolving Facility Utilisation has been made may, if it or the Company gives the Agent not less than three Business Days (or such shorter period as the Majority Lenders may agree) prior notice, prepay the whole or any part of a Revolving Facility Utilisation (but if in part, being an amount that reduces the Base Currency Amount of the Revolving Facility Utilisation by a minimum amount of US\$25,000,000).

#### **10.6 Right of cancellation and repayment in relation to a single Lender or Issuing Bank**

- (a) If:
  - (i) any sum payable to any Lender by an Obligor is required to be increased under paragraph (c) of Clause 17.2 (Tax gross-up); or
  - (ii) any Lender or Issuing Bank claims indemnification from the Company or an Obligor under Clause 17.3 (Tax indemnity) or Clause 18.1 (Increased costs),

the Relevant Borrower may, whilst the circumstance giving rise to the requirement for indemnification continues, give the Agent notice:

- (A) (if such circumstances relate to a Lender) of cancellation of the Commitment of that Lender and its intention to procure the repayment of that Lender's participation in the Utilisations; or
  - (B) (if such circumstances relate to the Issuing Bank) of repayment of any outstanding Letter of Credit issued by it and cancellation of its appointment as an Issuing Bank under this Agreement in relation to any Letters of Credit to be issued in the future.
- (b) On receipt of a notice referred to in paragraph (a) above in relation to a Lender, the Commitment of that Lender shall immediately be reduced to zero.

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- (c) On the last day of each Interest Period which ends after the Company has given notice under paragraph (a) above in relation to a Lender (or, if earlier, the date specified by the Company in that notice), the Relevant Borrower to which a Utilisation is outstanding shall repay that Lender's participation in that Utilisation together with all interest and other amounts accrued under the Finance Documents.

## 11. MANDATORY PREPAYMENT

### 11.1 Definitions

For the purpose of this Clause 11:

**Debt Raising** means any raising of Financial Indebtedness in any public or private loan or debt capital markets (including any equity-linked instrument or other hybrid product).

**Debt Raising Proceeds** means the Net Proceeds received by any member of the Group after the date of this Agreement from a Debt Raising, except Excluded Debt Raising Proceeds.

**Disposal** means a sale, lease, licence, transfer, loan or other disposal by a person of any asset, undertaking or business (whether by a voluntary or involuntary single transaction or series of transactions).

**Disposal Proceeds** means the Net Proceeds received by any member of the Group in respect of any Disposal, except for Excluded Disposal Proceeds.

**Excluded Disposal Proceeds** means the proceeds derived from an Excluded Disposal.

**Excluded Debt Raising Proceeds** means the proceeds of any Debt Raising:

- (a) made by an Excluded Subsidiary;
- (b) which is required by its terms to be converted into an Equity instrument, provided that such proceeds are applied in prepayment of the Bridge Facility or any Additional Acquisition Equity Facility;
- (c) made under the Facilities, the Bridge Facility or any Additional Acquisition Equity Facility;
- (d) made available in connection with a project where the provider of the Financial Indebtedness neither has recourse against any member of the Group, nor has recourse against the assets of any member of the Group other than the assets used in connection with or resulting from that project;
- (e) which constitutes:
  - (i) a utilisation of (or any refinancing of) any commercial paper issued under a programme existing on 20 June 2008 up to the maximum amounts available on that date;

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- (ii) a utilisation of any credit facility existing on 20 June 2008 (or, in the case of a member of the Target Group, any credit facility existing in existence on the Funding Date) up to the maximum amounts available on those dates;
  - (iii) an overdraft or any other line of credit, in each case, in a principal amount not exceeding US\$1,000,000 (or its equivalent in any other currency);
  - (iv) the conduct of treasury operations in the ordinary course of business in respect of uncommitted lines of credit or cash-pooling facilities; or
  - (v) a local facility in South Korea, China, Russia, Hungary, Bulgaria, Romania, Czech Republic, Slovakia, Cuba and Ukraine which is not syndicated outside the relevant national debt markets, in an aggregate principal amount not exceeding US\$300,000,000 (or its equivalent in any other currency) at any time;
- (f) by way of a refinancing of any Financial Indebtedness:
- (i) of any member of the Group in existence on 20 June 2008;
  - (ii) of any member of the Target Group in existence on the Funding Date;
  - (iii) of any person that becomes a Subsidiary of the Company and which is existing at the time such person becomes a Subsidiary (other than Financial Indebtedness incurred solely in contemplation of such person becoming a Subsidiary of the Company); or
  - (iv) secured by Security on assets prior to the acquisition thereof by the Company or any of its Subsidiaries, provided that such Security was not created in contemplation of such acquisition and does not extend to any other assets,
- provided that, in each case, the principal amount of that refinancing does not exceed the amount of the obligations due on account of the Financial Indebtedness being refinanced; or
- (g)
- (i) after the date on which Facility A has been irrevocably repaid or prepaid in full, in respect of Financial Indebtedness which, when aggregated with the proceeds from the raising of all other Financial Indebtedness arising under Debt Raising not set out in paragraphs (a) to (f) above, does not exceed US\$500,000,000 (or its equivalent in any other currency) at any time; or
  - (ii) until (and including) the date on which Facility A has been irrevocably repaid or prepaid in full, in respect of Financial Indebtedness which, when aggregated with the proceeds from the raising of all other Financial Indebtedness arising under Debt Raising not set out in paragraphs (a) to (f) and (g)(i) above, does not exceed US\$50,000,000 (or its equivalent in any other currency) at any time; or
  - (iii) if the Company or Relevant Borrowers have irrevocably prepaid or repaid Facility A and Facility B in full and the Facility C Loans and Facility D Loans do not in aggregate

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exceed US\$10,000,000,000, in respect of Financial Indebtedness which, when aggregated with the proceeds from the raising of all other Financial Indebtedness arising under Debt Raising not set out in paragraphs (a) to (f), (g)(i) and (g)(ii) above, does not exceed US\$1,000,000,000 (or its equivalent in any other currency) in any financial year of the Group.

**Equity Raising** means any raising of funds by way of (a) issuance of Equity instruments by a member of the Group (other than an Excluded Subsidiary) or (b) any disposal of shares in the Company held by any member of the Group (other than a Share Buyback Disposal to the extent that the proceeds of that disposal are required to be applied in prepayment of the Share Buyback Facility).

**Equity Raising Proceeds** means the Net Proceeds received by any member of the Group from any Equity Raising, except for Excluded Equity Raising Proceeds.

**Excluded Equity Raising Proceeds** means the proceeds of an Equity Raising or any part thereof:

- (a) which are applied towards prepayment or cancellation of the Bridge Facility or any Additional Acquisition Equity Facility in accordance with the Subordination Agreement;
- (b) which forms part of any employee benefit program or similar arrangement involving issuance of shares or issuance or exercise of options to employees or directors of any member of the Group; or
- (c) which are, other than in the case of an issuance of Equity instruments by the Company, paid for by any member of the Group.

**Sale** means the sale of all or substantially all of the assets of the Company (whether in a single transaction or a series of related transactions).

## 11.2 Change of Control or Sale

Upon the occurrence of a Change of Control or a Sale:

- (a) the Company shall notify the Agent upon becoming aware of such Change of Control or Sale;
- (b) after such notice, a Lender shall not be obliged to fund any Utilisation (other than a Rollover Loan);
- (c) any Lender may, by not less than 30 days' written notice to the Agent, cancel its undrawn Commitment and require repayment of its participation in the Utilisations, together with accrued interest thereon and all other amounts owed to it under the Finance Documents; and
- (d) the Company shall procure that the Relevant Borrower repay any Lender which delivers a notice to the Agent pursuant to sub-paragraph (c) above on the date falling thirty days after receipt by the Agent of such notice,

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provided that paragraphs (b), (c) and (d) above shall only become effective with respect to a Change of Control, under the condition precedent that the Shareholders' Approval has been obtained and an extract of the resolution containing the Shareholders' Approval has been duly filed with the clerk of the relevant commercial court in accordance with article 556 of the Belgian Companies Code.

### **11.3 Debt Raising Proceeds**

The Company shall procure that any Debt Raising Proceeds received by any member of the Group are applied in prepayment (and, to the extent applicable, cancellation) of the Facilities in accordance with Clause 11.6 (Application of prepayments).

### **11.4 Disposal Proceeds**

The Company shall procure that any Disposal Proceeds received by any member of the Group are applied in prepayment (and, to the extent applicable, cancellation) of the Facilities or, to the extent no prepayment of the Facilities is required to be made under that Clause, other Financial Indebtedness of the Group in accordance with of Clause 11.6 (Application of prepayments).

### **11.5 Equity Raising Proceeds**

Subject to the provisions of the Subordination Agreement, the Company shall procure that all Equity Raising Proceeds received by any member of the Group are applied in prepayment (and, to the extent applicable, cancellation) of the Facilities in accordance with Clause 11.6 (Application of prepayments).

### **11.6 Application of prepayments**

- (a) Any prepayment made under Clause 10.4 (Voluntary prepayment of Term Loans) or (subject to the provisions of the Subordination Agreement) Clause 11.5 (Equity Raising Proceeds) shall be applied in the following order:
- (i) **first**, in prepayment of the Facility B Loans;
  - (ii) **secondly**, when the Facility B Loans have been prepaid in full, in prepayment of such other Term Loans as the Company may select;
  - (iii) **thirdly**, in cancellation of Available Commitments under the Revolving Facility (and the Available Commitment of the Lenders under the Revolving Facility will be cancelled rateably); and
  - (iv) **fourthly**, in prepayment of Revolving Facility Utilisations (such that outstanding Revolving Facility Loans shall be prepaid before outstanding Letters of Credit) (with a corresponding automatic cancellation of Revolving Facility Commitments by the same amount).
- (b) A prepayment under Clause 11.4 (Disposal Proceeds) shall be applied in prepayment of:
- (i) **first**, the Facility B Loans; and



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- (ii) **secondly**, when the Facility B Loans have been prepaid in full, in prepayment of the Facility A Loans up to an amount such that the aggregate amount of Disposal Proceeds applied in prepayment of Facility B and Facility A is not less than US\$7,000,000,000; and
  - (iii) **thirdly**, towards the discharge of such other Financial Indebtedness of the Group as the Company may decide in its discretion.
- (c) A prepayment under Clause 11.3 (Debt Raising Proceeds) shall be applied as follows:
- (i) **first**, in prepayment of the Facility A Loans;
  - (ii) **secondly** when the Facility A Loans have been prepaid in full, in prepayment of the Facility C Loans and/or the Facility D Loans in amounts and in proportions to be determined by the Company in its discretion;
  - (iii) **thirdly**, when the Facility C Loans and the Facility D Loans have been prepaid in full, in prepayment of the Facility B Loans;
  - (iv) **fourthly**, in cancellation of Available Commitments under the Revolving Facility (and the Available Commitment of the Lenders under the Revolving Facility will be cancelled rateably); and
  - (v) **fifthly**, in prepayment of Revolving Facility Utilisations (such that outstanding Revolving Facility Loans shall be prepaid before outstanding Letters of Credit), with a corresponding automatic cancellation of Revolving Facility Commitments by the same amount,
- provided that** the Company may (in its discretion) apply an amount which would otherwise be required to be applied in prepayment of Facility A Loans pursuant to sub-paragraph (i) above towards prepayment of Facility B Loans before prepaying Facility A under sub-paragraph (i) above provided that the aggregate amount of all Debt Raising Proceeds so applied towards Facility B do not exceed US\$3,500,000,000.
- (d) Unless the Company makes an election under paragraph (e) below, the Relevant Borrower shall prepay the relevant Term Loan(s) on the last day of the current Interest Period in the case of any prepayment relating to the amounts of Disposal Proceeds, Debt Raising Proceeds or Equity Raising Proceeds.
  - (e) The Company may, by giving the Agent not less than three Business Days' (or such shorter period as the Majority Lenders may agree) prior written notice, elect that any prepayment under Clauses 11.3 (Debt Raising Proceeds), 11.4 (Disposal Proceeds) or 11.5 (Equity Raising Proceeds) be applied in prepayment promptly upon receipt of those proceeds. Any such notice shall specify the prepayment date, which in any event shall be no later than the required date for prepayment under paragraph (d) above. Any notice delivered under this paragraph (e) is irrevocable.
  - (f) Unless the Company makes an election under paragraph (e) above then a proportion of the relevant Term Loan(s) equal to the amount of the relevant prepayment will be due and payable on the last day of its Interest Period.

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- (g) Where a prepayment is due to be made under Clauses 11.3 (Debt Raising Proceeds) to 11.5 (Equity Raising Proceeds) inclusive during the Availability Period for a Term Facility and the amount to be applied in prepayment of Loans under that Term Facility exceeds the outstanding Loans under that Term Facility on the required prepayment date, there shall be a corresponding automatic cancellation of Commitments under that Term Facility by the amount of the excess on the date of the prepayment.

## 11.7 General

- (a) The Company and each other Obligor shall use all reasonable endeavours and take reasonable steps to ensure that any transaction giving rise to a prepayment obligation is structured in such a way that (i) it will not be unlawful for any member of the Group to move the relevant proceeds between members of the Group to enable a mandatory prepayment to be lawfully made, and the proceeds to be lawfully applied as provided under Clauses 11.3 (Debt Raising Proceeds) to 11.5 (Equity Raising Proceeds) inclusive and (ii) the costs and expenses referred to in sub-paragraph (b)(iii) below are minimised.
- (b) If, however, after the Company and each such Obligor has used all reasonable endeavours and taken such reasonable steps, it will still:
- (i) be unlawful (including, without limitation, by reason of financial assistance, corporate benefit restrictions on upstreaming cash intra-Group and the fiduciary and statutory duties of the directors of any member of the Group) for such a prepayment to be made and/or cash cover to be provided and/or the proceeds to be so applied, in each case under Clauses 11.3 (Debt Raising Proceeds) to 11.5 (Equity Raising Proceeds) inclusive;
  - (ii) be unlawful (including, without limitation, by reason of financial assistance, corporate benefit restrictions on upstreaming cash intra-group and the fiduciary and statutory duties of the directors of any member of the Group) to make funds available to a member of the Group that could make such a prepayment and/or provide such cash cover; or
  - (iii) result in any member of the Group making funds available to another member of the Group to enable such a prepayment to be made and/or cash cover to be provided incurring cost or expense (including, without limitation, any tax liability) aggregating in excess of 5.0 per cent. of the relevant Net Proceeds,

then such prepayment and/or provision of cash cover under Clauses 11.3 (Debt Raising Proceeds) to 11.5 (Equity Raising Proceeds) inclusive shall not be required to be made and the relevant amount shall be available for application towards the working capital purposes of the Group (for the avoidance of doubt, it being understood that such amount is not required to be deposited in a blocked or secured account). If at any time the restriction or other circumstance preventing such prepayment/provision of cash cover or giving rise to such liability ceases to apply, the Company shall promptly notify the Agent, and any relevant proceeds will be applied in prepayment and/or the provision of cash cover in accordance with this Clause 11 at the end of the then current Interest Period **provided that** such restriction or circumstance ceases to apply at least 15 Business Days prior to the end of such Interest Period, prepayment otherwise being made at the end of the next following Interest Period.

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## **12. RESTRICTIONS**

### **12.1 Notices of Cancellation or Prepayment**

Any notice of cancellation or prepayment given by any Party under Clause 10 (Illegality, Voluntary Prepayment and Cancellation) shall (subject to the terms thereof) be irrevocable and, unless a contrary indication appears in this Agreement, any such notice shall specify the date or dates upon which the relevant cancellation or prepayment is to be made and the amount of that cancellation or prepayment.

### **12.2 Interest and other amounts**

Any prepayment under this Agreement shall be made together with accrued interest on the amount prepaid and, subject to any Break Costs, without premium or penalty.

### **12.3 No reborrowing of Term Facilities**

- (a) Subject to Clause 29.7 (Change of Borrower), no Borrower may reborrow any part of a Term Facility which is prepaid.
- (b) Any mandatory prepayment of a Term Facility which is made before the end of the Availability Period applicable to that Term Facility shall automatically cancel the Available Commitments for the relevant Term Facility (if any) in an amount equal to the lower of (i) the then Available Commitments for that Term Facility and (ii) the amount of the relevant prepayment.

### **12.4 Reborrowing of Revolving Facility**

Unless a contrary indication appears in this Agreement, any part of the Revolving Facility which is prepaid may be reborrowed in accordance with the terms of this Agreement.

### **12.5 Prepayment in accordance with Agreement**

No Borrower shall repay or prepay all or any part of the Utilisations or cancel all or any part of the Commitments except at the times and in the manner expressly provided for in this Agreement.

### **12.6 No reinstatement of Commitments**

No amount of the Total Commitments cancelled under this Agreement may be subsequently reinstated.

### **12.7 Agent's receipt of Notices**

If the Agent receives a notice under Clause 10 (Illegality, Voluntary Prepayment and Cancellation), it shall promptly forward a copy of that notice or election to either the Company or the affected Lender, as appropriate.

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## **13. INTEREST**

### **13.1 Calculation of interest**

The rate of interest on each Loan for each Interest Period is the percentage rate per annum which is the aggregate of the applicable:

- (a) Margin;
- (b) LIBOR or, in relation to any Loan in euro, EURIBOR; and
- (c) Mandatory Cost, if any.

### **13.2 Payment of interest**

The Relevant Borrower shall pay accrued interest on that Loan on the last day of each Interest Period (and, if the Interest Period is longer than six Months, on the dates falling at six monthly intervals after the first day of the Interest Period).

### **13.3 Default interest**

- (a) If an Obligor fails to pay any amount payable by it under a Finance Document on its due date, interest shall accrue on the overdue amount from the due date up to the date of actual payment (both before and after judgment) at a rate which, subject to paragraph (b) below, is two per cent. higher than the rate which would have been payable if the overdue amount had, during the period of non-payment, constituted a Loan in the currency of the overdue amount for successive Interest Periods, each of a duration selected by the Agent (acting reasonably). Any interest accruing under this Clause 13.3 shall be immediately payable by the Obligor on demand by the Agent.
- (b) If any overdue amount consists of all or part of a Loan which became due on a day which was not the last day of an Interest Period relating to that Loan:
  - (i) the first Interest Period for that overdue amount shall have a duration equal to the unexpired portion of the current Interest Period relating to that Loan; and
  - (ii) the rate of interest applying to the overdue amount during that first Interest Period shall be two per cent. higher than the rate which would have applied if the overdue amount had not become due.
- (c) Default interest (if unpaid) arising on an overdue amount will be compounded with the overdue amount at the end of each Interest Period applicable to that overdue amount but will remain immediately due and payable.

### **13.4 Notification of rates of interest**

The Agent shall promptly notify the Lenders and the Relevant Borrower (or the Company) of the determination of a rate of interest under this Agreement.

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## **14. INTEREST PERIODS**

### **14.1 Selection of Interest Periods and Terms**

- (a) The Relevant Borrower (or the Company on behalf of a Borrower) may select an Interest Period for a Loan in the Utilisation Request for that Loan or (if the Loan is a Term Loan and has already been borrowed) in a Selection Notice.
- (b) Each Selection Notice for a Term Loan is irrevocable and must be delivered to the Agent by the Relevant Borrower (or the Company on behalf of the Borrower) to which that Term Loan was made not later than the Specified Time.
- (c) If a Borrower (or the Company) fails to deliver a Selection Notice to the Agent in accordance with paragraph (b) above, the relevant Interest Period will be one Month.
- (d) Subject to this Clause 14, a Borrower (or the Company) may select an Interest Period of one Month, two, three or six Months or any other period agreed between the Company and the Agent (acting on the instructions of all the Lenders).
- (e) An Interest Period for a Loan shall not extend beyond the Termination Date applicable to its Facility.
- (f) Each Interest Period for a Term Loan shall start on the Utilisation Date or (if already made) on the last day of its preceding Interest Period.
- (g) A Revolving Facility Loan has one Interest Period only.
- (h) Prior to the earlier of final Syndication Date and the date falling six months after the Funding Date, Interest Periods shall be one Month or such other period as the Agent (acting on the instructions of the Arrangers) notifies the Company is required in order to reflect the timetable for the syndication of the Facilities.

### **14.2 Non-Business Days**

If an Interest Period would otherwise end on a day which is not a Business Day, that Interest Period will instead end on the next Business Day in that calendar month (if there is one) or the preceding Business Day (if there is not).

### **14.3 Consolidation and division of Term Loans**

- (a) Subject to paragraph (b) below, if two or more Interest Periods:
  - (i) relate to Term Loans made under the same Facility in the same currency;
  - (ii) end on the same date; and
  - (iii) are made to the same Borrower,

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those Term Loans will, unless that Borrower (or the Company on its behalf) specifies to the contrary in the Selection Notice for the next Interest Period, be consolidated into, and treated as, a single Term Loan on the last day of the Interest Period.

- (b) Subject to Clause 4.4 (Maximum number of Utilisations), and Clause 5.3 (Currency and amount) if the Relevant Borrower (or the Company on its behalf) requests in a Selection Notice that a Term Loan be divided into two or more Term Loans, that Term Loan will, on the last day of its Interest Period, be so divided with Base Currency Amounts specified in that Selection Notice, having an aggregate Base Currency Amount equal to the Base Currency Amount of the Term Loan immediately before its division.

## 15. CHANGES TO THE CALCULATION OF INTEREST

### 15.1 Absence of quotations

Subject to Clause 15.2 (Market disruption), if LIBOR or, if applicable, EURIBOR is to be determined by reference to the Reference Banks but a Reference Bank does not supply a quotation by the Specified Time on the Quotation Day, the applicable LIBOR or EURIBOR shall be determined on the basis of the quotations of the remaining Reference Banks.

### 15.2 Market disruption

- (a) If a Market Disruption Event occurs in relation to a Loan for any Interest Period, then the rate of interest on each Lender's share of that Loan for the Interest Period shall be the percentage rate per annum which is the sum of:
- (i) the Margin;
  - (ii) the rate notified to the Agent by that Lender as soon as practicable and in any event before interest is due to be paid in respect of that Interest Period, to be that which expresses as a percentage rate per annum the cost to that Lender of funding its participation in that Loan from whatever source it may reasonably select; and
  - (iii) the Mandatory Cost, if any, applicable to that Lender's participation in the Loan.
- (b) In this Agreement **Market Disruption Event** means:
- (i) at or about noon on the Quotation Day for the relevant Interest Period the Screen Rate is not available and none or only one of the Reference Banks supplies a rate to the Agent to determine LIBOR or, if applicable, EURIBOR for the relevant currency and Interest Period; or
  - (ii) before close of business in London on the Quotation Day for the relevant Interest Period, the Agent receives notifications from a Lender or Lenders (whose participations in a Loan exceed 30 per cent. of that Loan) that the cost to it of obtaining matching deposits in the Relevant Interbank Market would be in excess of LIBOR or, if applicable, EURIBOR.

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### **15.3 Alternative basis of interest or funding**

- (a) If a Market Disruption Event occurs and the Agent or the Company so requires, the Agent and the Company shall enter into negotiations (for a period of not more than 30 days) with a view to agreeing a substitute basis for determining the rate of interest.
- (b) Any alternative basis agreed pursuant to paragraph (a) above shall, with the prior consent of all the Lenders and the Company, be binding on all Parties.

### **15.4 Break Costs**

- (a) The Relevant Borrower shall, within three Business Days of demand by a Finance Party, pay to that Finance Party its Break Costs attributable to all or any part of a Loan or Unpaid Sum being paid by that Borrower on a day other than the last day of an Interest Period for that Loan or Unpaid Sum.
- (b) Each Lender shall, as soon as reasonably practicable after a demand by the Agent, provide a certificate confirming the amount of its Break Costs for any Interest Period in which they accrue.

## **16. FEES**

### **16.1 Commitment fee**

The Company or Bidco shall pay to the Agent (for the account of each Lender) a fee in the Base Currency in respect of each Lender's Available Commitment under each Facility computed at the rate of:

- (a) from the date of this Agreement to (and including) the Funding Date, [\*\*\*\*] per cent. per annum, payable quarterly in arrear and on the Funding Date and on the cancelled amount of the relevant Facility at the time a full cancellation is effective; and
- (b) from (and excluding) the Funding Date, [\*\*\*\*] per cent. of the applicable Margin from time to time on the relevant Facility until the end of the relevant Availability Period, payable quarterly in arrear during the relevant Availability Period, on the last day of the relevant Availability Period and on the cancelled amount of the relevant Facility at the time a full cancellation is effective.

### **16.2 Arrangement fee**

The Company or Bidco shall pay to the Arrangers an arrangement fee in the amount and at the times agreed in a Fee Letter.

### **16.3 Agency fee**

The Company or Bidco shall pay to the Agent (for its own account) an agency fee in the amount and at the times agreed in a Fee Letter.

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#### 16.4 Fees payable in respect of Letters of Credit

- (a) The Company or the Relevant Borrower shall pay to the Agent (for the account of each Lender with a L/C Proportion in the relevant Letter of Credit) a Letter of Credit fee in the Base Currency (computed at the rate equal to the Margin applicable to a Revolving Facility Loan) on the outstanding amount of each Letter of Credit requested by it for the period from the issue of that Letter of Credit until its Expiry Date. This fee shall be distributed according to each Lender's L/C Proportion of that Letter of Credit.
- (b) Each Relevant Borrower shall pay to the Issuing Bank a fronting fee at the rate of [\*\*\*\*]% per annum on the outstanding amount which is counter-indemnified by the other Lenders of each Letter of Credit requested by it for the period from the issue of that Letter of Credit until its Expiry Date.
- (c) The accrued fronting fee and Letter of Credit fee on a Letter of Credit shall be payable on the last day of each successive period of three Months (or such shorter period as shall end on the Expiry Date for that Letter of Credit) starting on the date of issue of that Letter of Credit. The accrued fronting fee and Letter of Credit fee is also payable on the cancelled amount of any Lender's Revolving Facility Commitment at the time the cancellation is effective if that Commitment is cancelled in full and the Letter of Credit is prepaid or repaid in full.

### 17. TAX GROSS UP AND INDEMNITIES

#### 17.1 Definitions

- (a) In this Agreement:

**Belgian Qualifying Lender** means a Lender which can receive any interest payment made in respect of a Loan by a Belgian Obligor without a Tax Deduction due to being:

- (a) a credit institution which is a company resident for tax purposes in Belgium or which is acting through a Facility Office established in Belgium, as referred to in the law of 22 March 1993 regarding the supervision of credit institutions;
- (b) a credit institution within the meaning of article 107, §2, 5, a), second dash of the Royal Decree implementing the Belgian Income Tax Code which is acting through its head office and which is resident for tax purposes in a member state of the European Economic Area or in a country with which Belgium has entered into a double taxation agreement that is in force (irrespective of whether such agreement provides an exemption from tax imposed by Belgium);
- (c) a credit institution within the meaning of article 107, §2, 5, a), second dash of the Royal Decree implementing the Belgian Income Tax Code, that is acting through a Facility Office which is located in a member state of the European Economic Area or in a country with which Belgium has entered into a double taxation agreement that is in force (irrespective of whether or not the double taxation agreement makes provision for exemption from tax imposed by Belgium); or
- (d) a Treaty Lender.



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**Protected Party** means a Finance Party which is or will be subject to any liability or required to make any payment for or on account of Tax in relation to a sum received or receivable (or any sum deemed for the purposes of Tax to be received or receivable) under a Finance Document.

**Qualifying Lender** means a Lender beneficially entitled to interest payable to that Lender in respect of a Loan made under the Finance Documents and which is:

- (i) in respect of a Belgian Obligor, a Belgian Qualifying Lender;
- (ii) in respect of a Borrower tax resident in U.S., a US Qualifying Lender; or
- (iii) a Treaty Lender.

**Tax Credit** means a credit against, relief or remission for, or repayment of, any Tax.

**Tax Deduction** means a deduction or withholding for or on account of Tax from a payment under a Finance Document.

**Tax Payment** means either the increase in a payment made by an Obligor to a Finance Party under Clause 17.2 (Tax gross-up) or a payment under Clause 17.3 (Tax indemnity).

**Treaty Lender** means in respect of a jurisdiction, a Lender entitled under the provisions of a double taxation treaty to receive payments of interest from an Obligor that is tax resident in such jurisdiction or that has a permanent establishment in such jurisdiction to which the advances under the Finance Documents are effectively connected without a Tax Deduction (subject to the completion of any necessary procedural formalities).

**US Qualifying Lender** means a Lender which is:

- (i) a “United States person” within the meaning of Section 7701(a)(30) of the Code, provided such Lender timely has delivered to the Agent for transmission to the Obligor making such payment two original copies of IRS Form W-9 (or any successor form) either directly or under cover of IRS Form W-8IMY (or any successor form) certifying its status as a “United States person”; or
- (ii) a Treaty Lender with respect to the United States of America, provided such Lender timely has delivered to the Agent for transmission to the Obligor making such payment two original copies of IRS Form W-8BEN (or any successor form) either directly or under cover of IRS Form W-8IMY (or any successor form) certifying its entitlement to receive such payments without any such deduction or withholding under the applicable double taxation treaty; or
- (iii) entitled to receive payments under the Finance Documents without deduction or withholding of any United States federal income Taxes either as a result of such payments being effectively connected with the conduct by such Lender of a trade or business within the United States or under the portfolio interest exemption, provided such Lender timely has delivered to the Agent for transmission to the Obligor making such payment two original copies of either (A) IRS Form W-8ECI (or any successor form) either directly or under cover of IRS Form W-8IMY (or

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any successor form) certifying that the payments made pursuant to the Finance Documents are effectively connected with the conduct by that Lender of a trade or business within the United States or (B) IRS Form W-8BEN (or any successor form) either directly or under cover of IRS Form W-8IMY (or any successor form) claiming exemption from withholding in respect of payments made pursuant to the Finance Documents under the portfolio interest exemption and a statement certifying that such Lender is not a person described in Section 871(h)(3)(B) or Section 881(c)(3) of the Code or (C) such other applicable form prescribed by the IRS certifying as to such Lender's entitlement to exemption from United States withholding tax with respect to all payments to be made to such Lender under the Finance Documents.

For purposes of paragraphs (i), (ii) and (iii) above, in the case of a Lender that is not treated as the beneficial owner of the payment (or a portion thereof) under Chapter 3 and related provisions (including Sections 871, 881, 3406, 6041, 6045 and 6049) of the Code, the term **Lender** shall mean the person who is so treated as the beneficial owner of the payment (or portion thereof).

- (b) Unless a contrary indication appears, in this Clause 17 a reference to **determines** or **determined** means a determination made in the absolute discretion of the person making the determination.

## 17.2 Tax gross-up

- (a) Each Obligor shall make all payments to be made by it without any Tax Deduction, unless a Tax Deduction is required by law.
- (b) The Company shall promptly upon becoming aware that an Obligor must make a Tax Deduction (or that there is any change in the rate or the basis of a Tax Deduction) notify the Agent accordingly. Similarly, a Lender or Issuing Bank shall notify the Agent on becoming so aware in respect of a payment payable to that Lender or Issuing Bank. If the Agent receives such notification from a Lender or Issuing Bank it shall notify the Company and that Obligor.
- (c) If a Tax Deduction is required by law to be made by an Obligor or the Agent, the amount of the payment due from that Obligor shall be increased to an amount which (after making any Tax Deduction) leaves an amount equal to the payment which would have been due if no Tax Deduction had been required.
- (d) A Borrower is not required to make an increased payment to a Lender under paragraph (c) above for a Tax Deduction in respect of tax imposed by Belgium, Luxembourg or the United States from a payment of interest on a Loan, if on the date on which the payment falls due:
- (i) the payment could have been made to the relevant Lender without a Tax Deduction if it was a Qualifying Lender, but on that date that Lender is not or has ceased to be a Qualifying Lender other than as a result of any change after the date it became a Lender under this Agreement in (or in the interpretation, administration, or application of) any law or Treaty, or any published practice or concession of any relevant taxing authority;
  - (ii) the relevant Lender is a Qualifying Lender and the Obligor making the payment is able to demonstrate that the payment could have been made to the Lender without the Tax Deduction had that Lender complied with its obligations under paragraph (g) below; or

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- (iii) such Tax Deduction is required in respect of the Luxembourg law(s) implementing the EU Savings Directive (Council Directive 2003/48/EC) and several agreements entered into between Luxembourg and some EU dependent and associated territories or the Luxembourg law of 23 December 2005,

in each case, unless the requirement to make an increased payment to a Lender under paragraph (c) above occurs as a consequence of Bidco being treated as being resident for tax purposes in both Luxembourg and the U.S. as a result of it changing its jurisdiction of incorporation in accordance with Clause 26.19 (Jurisdiction of Bidco).

- (e) If an Obligor is required to make a Tax Deduction, that Obligor shall make that Tax Deduction and any payment required in connection with that Tax Deduction within the time allowed and in the minimum amount required by law.
- (f) Within thirty days of making either a Tax Deduction or any payment required in connection with that Tax Deduction, the Obligor making that Tax Deduction shall deliver to the Agent for the Finance Party entitled to the payment evidence reasonably satisfactory to that Finance Party that the Tax Deduction has been made or (as applicable) any appropriate payment paid to the relevant taxing authority.
- (g) A Qualifying Lender and each Obligor which makes a payment to which that Qualifying Lender is entitled shall co-operate in completing any procedural formalities necessary for that Obligor to obtain authorisation or to be allowed under the applicable law to make that payment without a Tax Deduction to make that payment without a Tax Deduction.

### **17.3 Tax indemnity**

- (a) The Company or Bidco shall (within ten Business Days of demand by the Agent) pay to a Protected Party an amount equal to the loss, liability or cost which that Protected Party determines will be or has been (directly or indirectly) suffered for or on account of Tax by that Protected Party in respect of a Finance Document or the transactions occurring under such Finance Document.
- (b) Paragraph (a) above shall not apply:
  - (i) with respect to any Tax assessed on a Finance Party:
    - (A) under the law of the jurisdiction in which that Finance Party is incorporated or, if different, the jurisdiction (or jurisdictions) in which that Finance Party is treated as resident for tax purposes; or
    - (B) under the law of the jurisdiction in which that Finance Party's Facility Office is located in respect of amounts received or receivable in that jurisdiction,if that Tax is imposed on or calculated by reference to the net income received or receivable (but not any sum deemed to be received or receivable) by that Finance Party; or
  - (ii) to the extent a loss, liability or cost:

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- (A) is compensated for by an increased payment under Clause 17.2 (Tax gross-up); or
  - (B) would have been compensated for by an increased payment under Clause 17.2 (Tax gross-up) but was not so compensated solely because one of the exclusions in paragraph (d) of Clause 17.2 (Tax gross-up) applied.
- (c) A Protected Party making, or intending to make a claim under paragraph (a) above shall promptly notify the Agent of the event which will give, or has given, rise to the claim, following which the Agent shall notify the Company.
- (d) A Protected Party shall, on receiving a payment from an Obligor under this Clause 17.3, notify the Agent.

#### **17.4 Tax Credit**

If an Obligor makes a Tax Payment and the relevant Finance Party determines that:

- (a) a Tax Credit is attributable either to an increased payment of which that Tax Payment forms part or to that Tax Payment; and
- (b) that Finance Party has obtained, utilised and retained that Tax Credit,

the Finance Party shall pay an amount to the Obligor which that Finance Party determines will leave it (after that payment) in the same after-Tax position as it would have been in had the Tax Payment not been required to be made by the Obligor.

#### **17.5 Stamp taxes**

The Company or Bidco shall pay and, within ten Business Days of demand, indemnify each Finance Party against any cost, loss or liability that Finance Party incurs in relation to all stamp duty, registration, excise and other similar Taxes payable in respect of any Finance Document except for any such Tax payable in connection with the entry into a Transfer Certificate and, with respect to Luxembourg registration duties (*droits d'enregistrement*), any Luxembourg tax payable due to a registration of a Finance Document when such registration is not required to maintain or preserve the rights of any Finance Party.

#### **17.6 Value added tax**

- (a) All amounts set out, or expressed to be payable under a Finance Document by any Party to a Finance Party which (in whole or in part) constitute the consideration for VAT purposes shall be deemed to be exclusive of any VAT which is chargeable on such supply, and accordingly, subject to paragraph (c) below, if VAT is chargeable on any supply made by any Finance Party to any Party under a Finance Document, that Party shall pay to the Finance Party (in addition to and at the same time as paying the consideration) an amount equal to the amount of the VAT (and such Finance Party shall promptly provide an appropriate VAT invoice to such Party), or where applicable, directly account for such VAT at the appropriate rate under the reverse charge procedure provided for by article 56 of the European

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Directive 2006/112/EC (replacing European Directive 77/388/EC) and any relevant tax provisions of the jurisdiction in which such Party receives such supply (in which case no amount equal to the amount of VAT will be due to the Finance Party).

- (b) If VAT is chargeable on any supply made by any Finance Party (the **Supplier**) to any other Finance Party (the **Recipient**) under a Finance Document, and any Party (the **Relevant Party**) is required by the terms of any Finance Document to pay an amount equal to the consideration for such supply to the Supplier (rather than being required to reimburse the Recipient in respect of that consideration), such Party shall also pay (as the case may be) to the Recipient or to the Supplier (in addition to and at the same time as paying such amount) an amount equal to the amount of such VAT. The Recipient will promptly pay to the Relevant Party an amount equal to any credit or repayment from the relevant tax authority which it reasonably determines relates to the VAT chargeable on that supply.
- (c) Where a Finance Document requires any Party to reimburse a Finance Party for any costs or expenses, that Party shall also at the same time pay and indemnify the Finance Party against all VAT incurred by the Finance Party in respect of the costs or expenses to the extent that the Finance Party reasonably determines that neither it nor any other member of any group of which is a member for VAT purposes is entitled to credit or repayment from the relevant tax authority in respect of the VAT.

## 18. INCREASED COSTS

### 18.1 Increased costs

- (a) Subject to Clause 18.3 (Exceptions) the Company or Bidco shall, within ten Business Days of a demand by the Agent, pay for the account of a Finance Party the amount of any Increased Costs incurred by that Finance Party or any of its Affiliates as a result of (i) the introduction of or any change in (or in the interpretation, administration or application of) any law or regulation or (ii) compliance with any law or regulation made after the date of this Agreement.
- (b) In this Agreement **Increased Costs** means:
  - (i) a reduction in the rate of return from a Facility or on a Finance Party's (or its Affiliate's) overall capital;
  - (ii) an additional or increased cost; or
  - (iii) a reduction of any amount due and payable under any Finance Document,

which is incurred or suffered by a Finance Party or any of its Affiliates to the extent that it is attributable to that Finance Party having entered into its Commitment or funding or performing its obligations under any Finance Document or Letter of Credit.

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## 18.2 Increased cost claims

- (a) A Finance Party intending to make a claim pursuant to Clause 18.1 (Increased costs) shall notify the Agent of the event giving rise to the claim, following which the Agent shall promptly notify the Company.
- (b) Each Finance Party shall, as soon as practicable after a demand by the Agent, provide a certificate confirming the amount of its Increased Costs.

## 18.3 Exceptions

- (a) Clause 18.1 (Increased costs) does not apply to the extent any Increased Cost is:
  - (i) attributable to a Tax Deduction required by law to be made by an Obligor;
  - (ii) compensated for by Clause 17.3 (Tax indemnity) (or would have been compensated for under Clause 17.3 (Tax indemnity) but was not so compensated solely because any of the exclusions in paragraph (b) of Clause 17.3 (Tax indemnity) applied);
  - (iii) compensated for by the payment of the Mandatory Cost;
  - (iv) attributable to the wilful breach by the relevant Finance Party or its Affiliates of any law or regulation; or
  - (v) attributable to the implementation or application of or compliance with the “International Convergence of Capital Measurement and Capital Standards, a Revised Framework” published by the Basel Committee on Banking Supervision in June 2004 in the form existing on the date of this Agreement (**Basel II**) or any other law or regulation which implements Basel II (whether such implementation, application or compliance is by a government, regulator, Finance Party or any of its Affiliates).
- (b) In this Clause 18.3 reference to a **Tax Deduction** has the same meaning given to the term in Clause 17.1 (Definitions).

## 19. OTHER INDEMNITIES

### 19.1 Currency indemnity

- (a) If any sum due from an Obligor under the Finance Documents (a **Sum**), or any order, judgment or award given or made in relation to a Sum, has to be converted from the currency (the **First Currency**) in which that Sum is payable into another currency (the **Second Currency**) for the purpose of:
  - (i) making or filing a claim or proof against that Obligor; or
  - (ii) obtaining or enforcing an order, judgment or award in relation to any litigation or arbitration proceedings,

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that Obligor shall as an independent obligation, within ten Business Days of demand, indemnify each Finance Party to whom that Sum is due against any cost, loss or liability arising out of or as a result of the conversion including any discrepancy between (A) the rate of exchange used to convert that Sum from the First Currency into the Second Currency and (B) the rate or rates of exchange available to that person at the time of its receipt of that Sum.

- (b) Each Obligor waives any right it may have in any jurisdiction to pay any amount under the Finance Documents in a currency or currency unit other than that in which it is expressed to be payable.

## 19.2 Other indemnities

The Company or Bidco shall (or shall procure that an Obligor will), within ten Business Days of demand, indemnify each Finance Party against any cost, loss or liability incurred by that Finance Party as a result of:

- (a) the occurrence of any Event of Default;
- (b) a failure by an Obligor to pay any amount due under a Finance Document on its due date, including without limitation, any cost, loss or liability arising as a result of Clause 32 (Sharing among the Finance Parties);
- (c) funding, or making arrangements to fund, its participation in a Utilisation requested by a Borrower in a Utilisation Request but not made by reason of the operation of any one or more of the provisions of this Agreement (other than by reason of default or negligence by that Finance Party alone);
- (d) issuing or making arrangements to issue a Letter of Credit requested by the Company or a Borrower in a Utilisation Request but not issued by reason of the operation of any one or more of the provisions of this Agreement; or
- (e) a Utilisation (or part of a Utilisation) not being prepaid in accordance with a notice of prepayment given by a Borrower or the Company.

## 19.3 Acquisition Indemnity

- (a) The Company shall within a reasonable period following demand indemnify each Finance Party (and each of its Affiliates, and each of its (or its Affiliates') directors, officers, employees and agents) (each an **Indemnified Person**) against any cost, expense, loss or liability (including without limitation legal fees) incurred by or awarded against that Indemnified Person in each case arising out of or in connection with any action, claim, investigation or proceeding commenced or threatened (including, without limitation, any action, claim, investigation or proceeding to preserve or enforce rights but excluding any action, claim, investigation or proceeding commenced by another Indemnified Person) in relation to:
  - (i) the actual or contemplated use of the proceeds of the Facilities;
  - (ii) the Acquisition; and/or

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- (iii) any Finance Document.
- (b) The Company will not be liable under paragraph (a) above for any cost, expense, loss or liability (including without limitation legal fees) incurred by or awarded against an Indemnified Person if that cost, expense, loss or liability results directly or indirectly from any breach by that Indemnified Person of any Finance Document or which results directly or indirectly from the negligence, breach of contract or wilful misconduct of that Indemnified Person.
- (c) If any event occurs in respect of which indemnification may be sought from the Company, the relevant Indemnified Person shall only be indemnified if it notifies the Company in writing within a reasonable time after the relevant Indemnified Person becomes aware of such event, consults with the Company fully and promptly with respect to the conduct of the relevant claim, action or proceeding, conducts such claim action or proceeding properly and diligently (to the extent permitted by law and without being under any obligation to disclose any information which it is not lawfully permitted to disclose) and, in relation to any monetary or other claim in respect of which the Company will have an obligation to indemnify the relevant Indemnified Person, does not settle any such claim, action or proceeding without the Company's prior written consent (such consent not to be unreasonably withheld or delayed (and deemed to be granted if not withheld in writing within five Business Days of demand)).
- (d) Without prejudice to paragraph (c) above, the Company shall be entitled, with the consent of the relevant Indemnified Party (not to be unreasonably withheld or delayed), to assume the conduct of any action, claim, investigation or proceeding in respect of which indemnification may be sought from the Company.
- (e) Any Indemnified Person that is not a Party to this Agreement may rely on this Clause 19.3 subject to Clause 1.6 (Third party rights) and the provisions of the Contracts (Rights of Third Parties) Act 1999.

#### **19.4 Indemnity to the Agent**

The Company or Bidco shall within ten Business Days of demand indemnify the Agent against any cost, loss or liability incurred by the Agent (acting reasonably) as a result of:

- (a) investigating any event which it reasonably believes is a Default;
- (b) entering into or performing any foreign exchange contract for the purposes of paragraph (b) of Clause 33.9 (Change of currency); or
- (c) acting or relying on any notice, request or instruction which it reasonably believes to be genuine, correct and appropriately authorised.

## **20. MITIGATION BY THE LENDERS**

### **20.1 Mitigation**

- (a) Each Finance Party shall, in consultation with the Company, take all reasonable steps to mitigate any circumstances which arise and which would result in any Facility ceasing to be available or any amount



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becoming payable under or pursuant to, or cancelled pursuant to, any of Clause 10.1 (Illegality) (or, in respect of the Issuing Bank, Clause 10.2 (Illegality in relation to Issuing Bank)), Clause 17 (Tax Gross Up and Indemnities) or Clause 18 (Increased Costs) or paragraph 3 of Schedule 4 (Mandatory Cost Formula) including (but not limited to) transferring its rights and obligations under the Finance Documents to another Affiliate or Facility Office.

- (b) Paragraph (a) above does not in any way limit the obligations of any Obligor under the Finance Documents.

## **20.2 Limitation of liability**

- (a) The Company shall indemnify each Finance Party for all costs and expenses reasonably incurred by that Finance Party as a result of steps taken by it under Clause 20.1 (Mitigation).
- (b) A Finance Party is not obliged to take any steps under Clause 20.1 (Mitigation) if, in the opinion of that Finance Party (acting reasonably), to do so might be prejudicial to it.

## **21. COSTS AND EXPENSES**

### **21.1 Transaction expenses**

The Company or Bidco shall within ten Business Days of demand pay the Agent, the Arrangers and the Issuing Bank the amount of all costs and expenses (including legal fees subject to any agreement on legal fees) reasonably incurred by any of them in connection with the negotiation, preparation, printing, execution and syndication of:

- (a) this Agreement and any other documents referred to in this Agreement; and
- (b) any other Finance Documents executed after the date of this Agreement.

### **21.2 Amendment costs**

If (a) an Obligor requests an amendment, waiver or consent or (b) an amendment is required pursuant to Clause 33.9 (Change of currency), the Company or Bidco shall, within ten Business Days of demand, reimburse the Agent for the amount of all costs and expenses (including legal fees) reasonably incurred by the Agent in responding to, evaluating, negotiating or complying with that request or requirement.

### **21.3 Enforcement and preservation costs**

The Company or Bidco shall, within ten Business Days of demand, pay to each Finance Party the amount of all costs and expenses (including legal fees) incurred by that Finance Party in connection with the enforcement of or the preservation of any rights under any Finance Document.

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## **22. GUARANTEE AND INDEMNITY**

### **22.1 Guarantee and indemnity**

Each Guarantor irrevocably and unconditionally jointly and severally:

- (a) guarantees to each Finance Party punctual performance by each Borrower of all that Borrower's obligations under the Finance Documents;
- (b) undertakes with each Finance Party that whenever a Borrower does not pay any amount when due under or in connection with any Finance Document, that Guarantor shall immediately on demand pay that amount as if it was the principal obligor; and
- (c) indemnifies each Finance Party immediately on demand against any cost, loss or liability suffered by that Finance Party if any obligation guaranteed by it is or becomes unenforceable, invalid or illegal. The amount of the cost, loss or liability shall be equal to the amount which that Finance Party would otherwise have been entitled to recover.

### **22.2 Continuing Guarantee**

This guarantee is a continuing guarantee and will extend to the ultimate balance of sums payable by any Obligor under the Finance Documents, regardless of any intermediate payment or discharge in whole or in part.

### **22.3 Reinstatement**

If any payment by an Obligor or any discharge given by a Finance Party (whether in respect of the obligations of any Obligor or any security for those obligations or otherwise) is avoided or reduced as a result of insolvency or any similar event:

- (a) the liability of each Obligor shall continue as if the payment, discharge, avoidance or reduction had not occurred; and
- (b) each Finance Party shall be entitled to recover the value or amount of that security or payment from each Obligor, as if the payment, discharge, avoidance or reduction had not occurred.

### **22.4 Waiver of defences**

The obligations of each Guarantor under this Clause 22 will not be affected by an act, omission, matter or thing which, but for this Clause 22, would reduce, release or prejudice any of its obligations under this Clause 22 (without limitation and whether or not known to it or any Finance Party) including:

- (a) any time, waiver or consent granted to, or composition with, any Obligor or other person;
- (b) the release of any other Obligor or any other person under the terms of any composition or arrangement with any creditor of any member of the Group;

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- (c) the taking, variation, compromise, exchange, renewal or release of, or refusal or neglect to perfect, take up or enforce, any rights against, or security over assets of, any Obligor or other person or any non-presentation or non-observance of any formality or other requirement in respect of any instrument or any failure to realise the full value of any security;
- (d) any incapacity or lack of power, authority or legal personality of or dissolution or change in the members or status of an Obligor or any other person;
- (e) any amendment, novation, supplement, extension, restatement (however fundamental and whether or not more onerous) or replacement of any Finance Document or any other document or security including without limitation any change in the purpose of, any extension of or any increase in any facility or the addition of any new facility under any Finance Document or other document or security;
- (f) any unenforceability, illegality or invalidity of any obligation of any person under any Finance Document or any other document or security; or
- (g) any insolvency or similar proceedings.

## **22.5 Guarantor Intent**

Without prejudice to the generality of Clause 22.4 (Waiver of defences), each Guarantor expressly confirms that it intends that this guarantee shall extend from time to time to any (however fundamental) variation, increase, extension or addition of or to any of the Finance Documents and/or any facility or amount made available under any of the Finance Documents for the purposes of or in connection with any of the following: acquisitions of any nature; increasing working capital; enabling investor distributions to be made; carrying out restructurings; refinancing existing facilities; refinancing any other indebtedness; making facilities available to new borrowers; any other variation or extension of the purposes for which any such facility or amount might be made available from time to time; and any fees, costs and/or expenses associated with any of the foregoing.

## **22.6 Immediate recourse**

Each Guarantor waives any right it may have of first requiring any Finance Party (or any trustee or agent on its behalf) to proceed against or enforce any other rights or security or claim payment from any person before claiming from that Guarantor under this Clause 22. This waiver applies irrespective of any law or any provision of a Finance Document to the contrary.

## **22.7 Appropriations**

Until all amounts which may be or become payable by the Obligors under or in connection with the Finance Documents have been irrevocably paid in full, each Finance Party (or any trustee or agent on its behalf) may:

- (a) refrain from applying or enforcing any other moneys, security or rights held or received by that Finance Party (or any trustee or agent on its behalf) in respect of those amounts, or apply and

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enforce the same in such manner and order as it sees fit (whether against those amounts or otherwise) and no Guarantor shall be entitled to the benefit of the same; and

- (b) hold in an interest-bearing suspense account any moneys received from any Guarantor or on account of any Guarantor's liability under this Clause 22.

## **22.8 Deferral of Guarantors' rights**

Without prejudice to the obligations of the Company under the Parent Contribution Agreement, until all amounts which may be or become payable by the Obligors under or in connection with the Finance Documents have been irrevocably paid in full and unless the Agent otherwise directs, no Guarantor will exercise any rights which it may have by reason of performance by it of its obligations under the Finance Documents (other than pursuant to the Parent Contribution Agreement):

- (a) to be indemnified by an Obligor;
- (b) to claim any contribution from any other guarantor of any Obligor's obligations under the Finance Documents; and/or
- (c) to take the benefit (in whole or in part and whether by way of subrogation or otherwise) of any rights of the Finance Parties under the Finance Documents or of any other guarantee or security taken pursuant to, or in connection with, the Finance Documents by any Finance Party.

If a Guarantor receives any benefit, payment or distribution in relation to such rights (other than pursuant to the Parent Contribution Agreement) it shall hold that benefit, payment or distribution to the extent necessary to enable all amounts which may be or become payable to the Finance Parties by the Obligors under or in connection with the Finance Documents to be repaid in full on trust for the Finance Parties and shall promptly pay or transfer the same to the Agent or as the Agent may direct for application in accordance with Clause 33 (Payment Mechanics) of this Agreement.

## **22.9 Release of Guarantors' right of contribution**

If any Guarantor (a **Retiring Guarantor**) ceases to be a Guarantor in accordance with the terms of the Finance Documents for the purpose of any sale or other disposal of that Retiring Guarantor then on the date such Retiring Guarantor ceases to be a Guarantor:

- (a) that Retiring Guarantor is released by each other Guarantor from any liability (whether past, present or future and whether actual or contingent) to make a contribution to any other Guarantor arising by reason of the performance by any other Guarantor of its obligations under the Finance Documents; and
- (b) each other Guarantor waives any rights it may have by reason of the performance of its obligations under the Finance Documents to take the benefit (in whole or in part and whether by way of subrogation or otherwise) of any rights of the Finance Parties under any Finance Document or of any other security taken pursuant to, or in connection with, any Finance

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Document where such rights or security are granted by or in relation to the assets of the Retiring Guarantor.

**22.10 Additional security**

This guarantee is in addition to and is not in any way prejudiced by any other guarantee or security now or subsequently held by any Finance Party.

**22.11 Guarantee limitations**

The obligations of any Additional Guarantor under this Clause 22 are subject to any limitations set out in the Accession Letter pursuant to which that Additional Guarantor becomes a party to this Agreement.

**23. REPRESENTATIONS**

**23.1 General**

Each Obligor makes the representations and warranties set out in this Clause 23 to each Finance Party on the date of this Agreement.

**23.2 Status**

- (a) It is a corporation, partnership (whether or not having separate legal personality) or other corporate body duly incorporated or organised and validly existing under the law of its jurisdiction of incorporation or organisation or, in respect of Bidco, if and when domesticated pursuant to Section 388 of the General Corporation Law of the State of Delaware, United States, the State of Delaware as the jurisdiction deemed to have been its jurisdiction of incorporation following such domestication.
- (b) It and each of its Subsidiaries has the power to own its assets and carry on its business as it is being conducted in all material respects.

**23.3 Binding obligations**

Subject to the Legal Reservations, the obligations expressed to be assumed by it in each Finance Document and each Bridge Finance Document to which it is a party are legal, valid, binding and enforceable obligations.

**23.4 Non-conflict with other obligations**

The entry into and performance by it of, and the transactions contemplated by, the Finance Documents and the Bridge Finance Documents to which it is a party do not and will not conflict with:

- (a) any law or regulation applicable to it;
- (b) the constitutional documents of any Obligor or Material Subsidiary; or

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- (c) any agreement or instrument binding upon it or any of its Subsidiaries or any of its or its Subsidiaries' assets to an extent which would reasonably be expected to have a Material Adverse Effect.

### **23.5 Power and authority**

It has the power to enter into, perform and deliver, and has taken all necessary action to authorise its entry into, performance and delivery of, the Finance Documents and the Bridge Finance Documents to which it is a party and the transactions contemplated by those Finance Documents and Bridge Finance Documents.

### **23.6 Validity and admissibility in evidence**

All Authorisations required or desirable:

- (a) to enable it lawfully to enter into, exercise its rights and comply with its obligations in the Finance Documents and the Bridge Finance Documents to which it is a party; and
- (b) to make the Finance Documents and the Bridge Finance Documents to which it is a party admissible in evidence in its jurisdiction of incorporation,

have been obtained or effected and are in full force and effect.

### **23.7 Governing law and enforcement**

- (a) Subject to the Legal Reservations, the choice of English law as the governing law of the Finance Documents will be recognised and enforced in its jurisdiction of incorporation or organisation.
- (b) Subject to the Legal Reservations, any judgment obtained in England in relation to a Finance Document will be recognised and enforced in its jurisdiction of incorporation or organisation.

### **23.8 No default**

- (a) Save as otherwise notified to the Agent, no Default is continuing or would reasonably be expected to result from the making of any Utilisation.
- (b) No other event or circumstance is outstanding which constitutes a default under (i) any other agreement or instrument which is binding on it or any of its Subsidiaries or (ii) to which its (or any of its Subsidiaries') assets are subject which, in either case, would reasonably be expected to have a Material Adverse Effect.

### **23.9 No misleading information**

- (a) Any written factual information (which for this purpose excludes any projections or forward looking statements) regarding the Company or its Subsidiaries (as at the date of this Agreement) provided to the Arrangers by or on behalf of the Company or any other member of the Group in connection with the Facilities (including for the purposes of preparing the Information Memorandum) (the **Information**) is

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true and accurate in all material respects as at the date it is provided or as at the date (if any) at which it is stated and when taken as a whole.

- (b) Nothing has occurred or been omitted and no information has been given or withheld that results in the Information, taken as a whole, being untrue or misleading in any material respect.
- (c) Any projections contained in the Information have been prepared in good faith on the basis of recent historical information and on the basis of assumptions believed by the preparer to be reasonable as at the time such assumptions were made, it being understood that projections are as to future events and are not to be viewed as facts.

#### **23.10 Financial statements**

- (a) The Company's Original Financial Statements were prepared in accordance with the Accounting Principles consistently applied.
- (b) The Company's Original Financial Statements fairly represent its consolidated financial condition and operations during the relevant financial year.

#### **23.11 Pari passu ranking**

Its payment obligations under the Finance Documents rank at least pari passu with the claims of all its other unsecured and unsubordinated creditors, except for obligations mandatorily preferred by law applying to companies generally in any relevant jurisdiction.

#### **23.12 No proceedings pending or threatened**

No litigation, arbitration or administrative proceedings of or before any court, arbitral body or agency which would reasonably be expected to have a Material Adverse Effect, have (to the best of its knowledge and belief) been started or threatened against it or any of its Subsidiaries.

#### **23.13 ERISA and Multiemployer Plans**

- (a) With respect to any Plan, no ERISA Event has occurred or, subject to the passage of time, is reasonably expected to occur that has resulted in or would reasonably be expected to have a Material Adverse Effect.
- (b) To the best of the knowledge and belief of the relevant Obligor, (i) Schedule B (Actuarial Information) to the most recent annual report (Form 5500 Series) filed with the IRS by any Obligor or ERISA Affiliate with respect to any Plan and furnished to the Agent is not incomplete or inaccurate in any respects which would reasonably be expected to have a Material Adverse Effect and does not unfairly presents the funding status of such Plan to extent which would reasonably be expected to have a Material Adverse Effect, and (ii) since the date of such Schedule B, there has been no change in such funding status which would reasonably be expected to have a Material Adverse Effect.

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- (c) Neither any U.S. Obligor nor any ERISA Affiliate has incurred or, so far as the relevant Obligors are aware, is reasonably expected to incur any Withdrawal Liability to any Multiemployer Plan which has or would reasonably be expected to have a Material Adverse Effect.
- (d) Neither any Obligor nor any ERISA Affiliate has been notified by the sponsor of a Multiemployer Plan that such Multiemployer Plan is in reorganisation or has been terminated, within the meaning of Title IV of ERISA, and, so far as the relevant Obligors are aware, no such Multiemployer Plan is reasonably expected to be in reorganisation or to be terminated, within the meaning of Title IV of ERISA, in each case and to the extent that such reorganisation or termination would reasonably be expected to have a Material Adverse Effect.
- (e) The Obligors and their ERISA Affiliates are in compliance in all respects with the presently applicable provisions of ERISA and the Code with respect to each Plan and Multiemployer Plan, except for failures to so comply which would not reasonably be expected to have a Material Adverse Effect. No condition exists or event or transaction has occurred with respect to any Plan or Multiemployer Plan which would reasonably be expected to result in the incurrence by any Obligor or any ERISA Affiliate of any liability, fine or penalty which would reasonably be expected to have a Material Adverse Effect.
- (f) No assets of an Obligor constitute the assets of any Plan within the meaning of the U.S. Department of Labor Regulation § 2510.3-101 to an extent which would reasonably be expected to have a Material Adverse Effect.

#### **23.14 Investment Companies**

Neither the Company nor any Borrower is registered, or is required to be registered, as an “investment company” under the U.S. Investment Company Act of 1940, as amended.

#### **23.15 Federal Regulations**

The use of the proceeds of each Utilisation in accordance with the terms of this Agreement (including under Clause 5.5 (Lending Office)) does not violate Regulation T, U or X promulgated by the Board of Governors of the Federal Reserve System of the United States.

#### **23.16 Tender Offer and Merger Agreement**

- (a) If the Acquisition is made pursuant to a Statutory Merger, or if a Merger Agreement has otherwise been entered into on or before the Funding Date, the documents delivered pursuant to paragraph 9 of Schedule 2 (Conditions Precedent) together with the documents referred to in paragraph (b) below, if applicable contain all the material terms of the Acquisition.
- (b) If the Acquisition is made pursuant to a Tender Offer, the documents delivered pursuant to paragraph 10 of Schedule 2 (Conditions Precedent) contain all the material terms of the Acquisition.



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### **23.17 Times when representations made**

- (a) All the representations and warranties in this Clause 23 are made by each Original Obligor on the date of this Agreement.
- (b) The representations and warranties in Clause 23.9 (No misleading information) shall be made by each Obligor on each Syndication Date (subject to any disclosure, by the Company at that time) **provided that** the Agent provides at least ten Business Days notice to the Company of that Syndication Date.
- (c) The Repeating Representations are deemed to be made by each Obligor on the date of each Utilisation Request, on each Utilisation Date and on the first day of each Interest Period.
- (d) The Repeating Representations are deemed to be made by each Additional Obligor on the day on which it becomes (or it is proposed that it becomes) an Additional Obligor.
- (e) Each representation or warranty deemed to be made after the date of this Agreement shall be deemed to be made by reference to the facts and circumstances existing at the date the representation or warranty is deemed to be made.

### **24. INFORMATION UNDERTAKINGS**

The undertakings in this Clause 24 remain in force from the date of this Agreement for so long as any amount is outstanding under the Finance Documents or any Commitment is in force.

#### **24.1 Financial statements**

The Company shall supply to the Agent in sufficient copies for all the Lenders:

- (a) as soon as the same become available, but in any event within 120 days after the end of each of its financial years, its audited consolidated financial statements for that financial year;
- (b) if requested by the Agent on behalf of a Finance Party in respect of a financial year of Bidco and any Obligor, as soon as the same become available, but in any event not later than 270 days after the end of that financial year, the audited annual financial statements of Bidco and that Obligor, provided it prepares audited annual financial statements; and
- (c) as soon as the same become available, but in any event not later than 30 September in each financial year, its unaudited consolidated financial statements for the six Month period ending 30 June in that financial year.

#### **24.2 Compliance Certificate**

- (a) The Company shall supply to the Agent, with each set of financial statements delivered pursuant to paragraph (a) or (c) of Clause 24.1 (Financial statements), a Compliance Certificate setting out (in reasonable detail):

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- (i) computations as to compliance with Clause 25 (Financial Covenants) as at the date as at which those financial statements were drawn up;
  - (ii) any Financial Indebtedness of the Group (other than the Facilities) prepaid in accordance with Clause 11.6 (Application of prepayments); and
  - (iii) of any Debt Raising Proceeds, Equity Raising Proceeds or Disposal Proceeds received by a member of the Group.
- (b) Each Compliance Certificate shall be signed by the chief financial officer of the Company or two authorised signatories of the Company.

### **24.3 Requirements as to financial statements**

- (a) Each set of financial statements delivered by the Company pursuant to Clause 24.1 (Financial statements) shall be certified by a director or the chief financial officer or two authorised signatories of the relevant company as fairly representing its financial condition as at the date as at which those financial statements were drawn up (unless, in the case of financial statements delivered by the Company pursuant to Clause 24.1 (b) (Financial statements), expressly disclosed to the Agent in writing to the contrary).
- (b) The Company shall procure that each set of financial statements delivered pursuant to Clause 24.1(a) and (c) (Financial statements) is prepared using the Accounting Principles, accounting practices and financial reference periods consistent with those applied in the preparation of the Original Financial Statements for the Company unless, in relation to any set of financial statements, it notifies the Agent that there has been a change in the Accounting Principles, the accounting practices or reference periods and its auditors deliver to the Agent:
  - (i) a description of any change necessary for those financial statements to reflect the Accounting Principles, accounting practices and reference periods upon which the Company's Original Financial Statements were prepared; and
  - (ii) sufficient information, in form and substance as may be reasonably required by the Agent, to enable the Lenders to determine whether Clause 25 (Financial Covenants) has been complied with and make an accurate comparison between the financial position indicated in those financial statements and the Company's Original Financial Statements.

Any reference in this Agreement to those financial statements shall be construed as a reference to those financial statements as adjusted to reflect the basis upon which the Original Financial Statements were prepared.

### **24.4 Information: miscellaneous**

The Company shall supply to the Agent (in sufficient copies for all the Lenders, if the Agent so requests):

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- (a) all documents dispatched by the Company to its shareholders generally (or any class of them generally) or its creditors generally at the same time as they are dispatched;
- (b) promptly upon becoming aware of them, the details of any litigation, arbitration or administrative proceedings which are current, threatened or pending against any member of the Group, and which, if adversely determined, would reasonably be expected to have a Material Adverse Effect;
- (c) promptly, such further information regarding the financial condition, business and operations of any member of the Group as any Finance Party (through the Agent) may reasonably request subject to any limits arising from confidentiality obligations owed by the Company or its Subsidiaries and excluding competition filings;
- (d) promptly, such further information about the Acquisition (or its conduct or status) as the Agent may reasonably request subject to any limits arising from confidentiality obligations owed by the Company or its Subsidiaries and excluding competition filings;
- (e) within 60 days after the Closing Date and annually thereafter, an updated list of Material Subsidiaries; and
- (f) promptly and in any event within ten Business Days of any such downgrade, details of any downgrade to the Credit Rating of the Company as assessed by S&P or Moody's.

#### **24.5 Notification of default**

- (a) Each Obligor shall notify the Agent of any Default (and the steps, if any, being taken to remedy it) promptly upon becoming aware of its occurrence (unless that Obligor is aware that a notification has already been provided by another Obligor).
- (b) Promptly upon a reasonable request by the Agent, the Company shall supply to the Agent a certificate signed by an authorised signatory of the Company on its behalf certifying that no Default is continuing (or if a Default is continuing, specifying the Default and the steps, if any, being taken to remedy it).

#### **24.6 Use of websites**

- (a) The Company may satisfy its obligation under this Agreement to deliver any information in relation to those Lenders (the **Website Lenders**) who accept this method of communication by posting this information onto an electronic website designated by the Company and the Agent (the **Designated Website**) if:
  - (i) the Agent expressly agrees (after consultation with each of the Lenders) that it will accept communication of the information by this method;
  - (ii) both the Company and the Agent are aware of the address of and any relevant password specifications for the Designated Website; and

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- (iii) the information is in a format previously agreed between the Company and the Agent.

If any Lender (a **Paper Form Lender**) does not agree to the delivery of information electronically then the Agent shall notify the Company accordingly and the Company shall supply the information to the Agent (in sufficient copies for each Paper Form Lender) in paper form. In any event the Company shall supply the Agent with at least one copy in paper form of any information required to be provided by it.

- (b) The Agent shall supply each Website Lender with the address of and any relevant password specifications for the Designated Website following designation of that website by the Company and the Agent.
- (c) The Company shall promptly upon becoming aware of its occurrence notify the Agent if:
  - (i) the Designated Website cannot be accessed due to technical failure;
  - (ii) the password specifications for the Designated Website change;
  - (iii) any new information which is required to be provided under this Agreement is posted onto the Designated Website;
  - (iv) any existing information which has been provided under this Agreement and posted onto the Designated Website is amended; or
  - (v) the Company becomes aware that the Designated Website or any information posted onto the Designated Website is or has been infected by any electronic virus or similar software.

If the Company notifies the Agent under paragraph (c)(i) or (c)(v) above, all information to be provided by the Company under this Agreement after the date of that notice shall be supplied in paper form unless and until the Agent and each Website Lender is satisfied that the circumstances giving rise to the notification are no longer continuing.

- (d) Any Website Lender may request, through the Agent, one paper copy of any information required to be provided under this Agreement which is posted onto the Designated Website. The Company shall comply with any such request within ten Business Days.

#### **24.7 “Know your customer” checks**

- (a) If:
  - (i) the introduction of or any change in (or in the interpretation, administration or application of) any law or regulation made after the date of this Agreement;
  - (ii) any change in the status of an Obligor after the date of this Agreement; or
  - (iii) a proposed assignment or transfer by a Lender of any of its rights and obligations under this Agreement to a party that is not a Lender prior to such assignment or transfer,

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obliges the Agent or any Lender (or, in the case of paragraph (iii) above, any prospective new Lender) to comply with “know your customer” or similar identification procedures in circumstances where the necessary information is not already available to it, each Obligor shall promptly upon the request of the Agent or any Lender supply, or procure the supply of, such documentation and other evidence as is reasonably requested by the Agent (for itself or on behalf of any Lender) or any Lender (for itself or, in the case of the event described in paragraph (iii) above, on behalf of any prospective new Lender) in order for the Agent, such Lender or, in the case of the event described in paragraph (iii) above, any prospective new Lender to carry out and be satisfied it has complied with all necessary “know your customer” or other similar checks under all applicable laws and regulations pursuant to the transactions contemplated in the Finance Documents.

- (b) Each Lender shall promptly upon the request of the Agent supply, or procure the supply of, such documentation and other evidence as is reasonably requested by the Agent (for itself) in order for the Agent to carry out and be satisfied it has complied with all necessary “know your customer” or other similar checks under all applicable laws and regulations pursuant to the transactions contemplated in the Finance Documents.
- (c) The Company shall, by not less than ten Business Days’ prior written notice to the Agent, notify the Agent (which shall promptly notify the Lenders) of its intention to request that one of its Subsidiaries becomes an Additional Obligor pursuant to Clause 29 (Changes to the Obligors).
- (d) Following the giving of any notice pursuant to paragraph (c) above, if the accession of such Additional Obligor obliges the Agent or any Lender to comply with “know your customer” or similar identification procedures in circumstances where the necessary information is not already available to it, the Company shall promptly upon the request of the Agent or any Lender supply, or procure the supply of, such documentation and other evidence as is reasonably requested by the Agent (for itself or on behalf of any Lender) or any Lender (for itself or on behalf of any prospective new Lender) in order for the Agent or such Lender or any prospective new Lender to carry out and be satisfied it has complied with all necessary “know your customer” or other similar checks under all applicable laws and regulations pursuant to the accession of such Subsidiary to this Agreement as an Additional Obligor.

## 25. FINANCIAL COVENANTS

### 25.1 Financial definitions

In this Agreement:

**EBIT** means in respect of the Group on a consolidated basis and in relation to any period, profit from operations as reported for that period, measured by reference to the consolidated financial statements to be delivered by the Company pursuant to Clause 24.1 (Financial statements) in respect of such period or prior to the date on which any such financial statements are delivered to the Agent, the Original Financial Statements of the Company:

- (a) plus (without double counting) dividends or other profit distributions (net of withholding tax) received in cash by any member of the Group during such period from any person in respect of

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which a member of the Group is a shareholder (or has an ownership interest) but which is not consolidated within the financial statements of the Group;

- (b) minus extraordinary or non-recurring items and/or non-operational income and gains; and
- (c) plus extraordinary or non-recurring items and/or non-operational expenses and losses.

**EBITDA** means in respect of the Group on a consolidated basis and in relation to any period, EBIT for that period:

- (a) plus depreciation and impairment of tangible assets;
- (b) plus amortisation and impairment of intangible assets;
- (c) plus impairment of goodwill;
- (d) minus (to the extent otherwise included) any gain over book value arising in favour of a member of the Group on the disposal of any non-financial asset (other than any disposal made in the ordinary course of business) during that period and any gain arising on any revaluation of any non-financial asset during that period; and
- (e) plus (to the extent otherwise deducted) any loss against book value incurred by a member of the Group on the disposal of any non-financial asset (other than any disposal made in the ordinary course of business) during that period and any loss arising on any revaluation of any non-financial asset during that period,

as further adjusted, for the purpose of the financial covenant in paragraph (b) (Leverage) of Clause 25.2 (Financial condition), to:

- (i) include the operating profit before interest and tax, depreciation, amortisation and impairment charges of a member of the Group for the Relevant Period (or attributable to a business or assets acquired during the Relevant Period) prior to its becoming a member of the Group or (as the case may be) prior to the acquisition of the business or assets; and
- (ii) exclude the operating profit before interest, tax, depreciation, amortisation and impairment charges attributable to any member of the Group (or to any business or assets) disposed of during the Relevant Period.

**Financial Year** means the each period of 12 months ending on 31 December.

**Interest Cover Ratio** means the ratio of EBITDA to Net Interest Expense in respect of any Relevant Period.

**Leverage Ratio** means, in respect of any Relevant Period, the ratio of Total Net Debt on the last day of that Relevant Period to EBITDA in respect of that Relevant Period.

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**Net Interest Expense** means, in respect of the Group on a consolidated basis and in relation to any period, interest expense (as reported) minus interest income (as reported).

**Relevant Period** means each period of twelve months ending on each Test Date.

**Test Date** means each of the dates specified in the table set out in Clause 25.2 (Financial condition).

**Total Net Debt** means, at any time, the aggregate amount of all obligations of members of the Group for or in respect of Financial Indebtedness at that time but:

- (a) **excluding** any such obligations owed under or in respect of Equity; and
- (b) **deducting** the aggregate amount of cash (including the amount of any Judicial Deposit) and Cash Equivalent Investments held by any member of the Group at that time,

and so that no amount shall be included or excluded more than once.

## 25.2 Financial condition

The Company shall ensure that:

- (a) **Interest Cover:** the Interest Cover Ratio for the Relevant Period ending on each of the Test Dates set out in the table below will not be less than the ratio set out the relevant column in the table below opposite that Test Date; and
- (b) **Leverage:** the Leverage Ratio for the Relevant Period ending on each of the dates set out in the table below will not exceed the ratio set out in the relevant column in the table below opposite that Test Date,

provided that, in the case of the testing of the Leverage Ratio only, if the Closing Date occurs after 31st December, 2008, the first Test Date shall be 31st December, 2009.

Relevant Period ending on	Interest Cover Ratio	Leverage Ratio
[***]	2.5:1	5.2:1
[***]	[***]	[***]
[***]	[***]	[***]
[***]	[***]	[***]
[***]	[***]	[***]
[***]	[***]	[***]
[***]	[***]	[***]
[***]	3.0:1	3.5:1

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### **25.3 Financial testing**

- (a) Subject to paragraph (b) below, the financial covenants set out in Clause 25.2 (Financial condition) shall be calculated in accordance with the Accounting Principles and tested by reference to each of the financial statements and/or each Compliance Certificate most recently delivered pursuant to Clause 24.2 (Compliance Certificate).
- (b) For the purpose of the financial covenant in paragraph (b) (Leverage) of Clause 25.2 (Financial condition) for each of the Relevant Periods ending on a date which is less than twelve months after the Closing Date, EBITDA shall be calculated for the 12 month period ending on such date on a pro forma basis as if the Acquisition had been completed at the beginning of such Relevant Period.

### **26. GENERAL UNDERTAKINGS**

The undertakings in this Clause 26 remain in force from the date of this Agreement for so long as any amount is outstanding under the Finance Documents or any Commitment is in force. Any undertaking to procure compliance by another member of the Group shall, in relation to Madrid (to the extent it is a Subsidiary of the Company), be limited to an obligation to exercise such voting rights as an Obligor may have with a view to ensure compliance.

#### **26.1 Authorisations**

Each Obligor shall promptly:

- (a) obtain, comply with and do all that is necessary to maintain in full force and effect; and
- (b) supply certified copies to the Agent of,

any Authorisation required under any law or regulation of its jurisdiction of incorporation to:

- (i) enable it to perform its obligations under the Finance Documents and the Bridge Finance Documents; and
- (ii) ensure the legality, validity, enforceability or admissibility in evidence its jurisdiction of incorporation of any Finance Document and any Bridge Finance Document.

#### **26.2 Compliance with laws**

Each Obligor shall comply in all respects with all laws to which it may be subject, if failure so to comply would reasonably be expected to have a Material Adverse Effect.

#### **26.3 Environmental compliance**

Each Obligor will (and will ensure that each of its Subsidiaries will):



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- (a) comply with all Environmental Laws; and
- (b) obtain, maintain and ensure compliance with all requisite Environmental Permits,

in each case where failure to do so would have a Material Adverse Effect.

#### **26.4 Taxation**

Each Obligor will (and will ensure that each of its Subsidiaries will) pay and discharge all Taxes imposed upon it or its assets within the time period allowed (including any grace periods) if failure to pay those Taxes would reasonably be expected to have a Material Adverse Effect.

#### **26.5 Merger**

No Obligor shall (and the Company shall procure that no Material Subsidiary will) enter into any amalgamation, demerger, merger or corporate reconstruction other than:

- (a) a Merger;
- (b) a merger of Bidco and Target, provided that Bidco is the surviving company of such merger or the Agent is satisfied that Target has assumed the obligations of Bidco under the Finance Documents;
- (c) a Post Closing Restructuring;
- (d) any amalgamation, demerger, merger or corporate reconstruction involving any Obligor or Material Subsidiary (other than the Company) and any other member of the Group (other than where it involves a Guarantor and a member of the Target Group and that Guarantor would not be the surviving company); or
- (e) any other amalgamation, demerger, merger or corporate reconstruction involving any Obligor or Material Subsidiary (other than the Company) so long as the relevant Obligor or Material Subsidiary is the surviving company,

provided that in the case of paragraphs (d) and (e) above, (i) such amalgamation, demerger, merger or corporate reconstruction shall not affect the validity, legality or enforceability of the Finance Documents and (ii) the Obligors and, if relevant, any other company involved in such amalgamation, demerger, merger or corporate reconstruction shall execute such documents as may be necessary in order to preserve and protect the validity, legality or enforceability of the Finance Documents (and, for the avoidance of doubt, any contribution in kind transaction or similar transaction pursuant to which the Company, any other Obligor or any Material Subsidiary would acquire assets or shares in exchange for new shares to be issued by the Company or the Obligor or any Material Subsidiary respectively is not to be considered as an amalgamation, demerger, merger or corporate reconstruction for the purpose of this Clause 26.5 unless the issue of shares by the Obligor or any Material Subsidiary would result in it becoming a Subsidiary of the Target or an Excluded Subsidiary).

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## **26.6 Change of business**

The Company shall procure that neither Company nor the Group taken as a whole carries on any business which results in any material change to the nature of the core business of the Group from the Core Business.

## **26.7 Acquisitions**

- (a) Except as permitted under paragraph (b) below, no Obligor shall (and the Company shall ensure that no other member of the Group will):
- (i) acquire a company or any shares or securities or a business or undertaking (or, in each case, any interest in any of them); or
  - (ii) incorporate a company.
- (b) Paragraph (a) above does not apply to an acquisition of a company, of shares, securities or a business or undertaking (or, in each case, any interest in any of them) or the incorporation of a company which is a Permitted Acquisition.

## **26.8 Pari passu ranking**

Each Obligor shall ensure that at all times any unsecured and unsubordinated claims of a Finance Party against it under the Finance Documents rank at least pari passu with the claims of all its other unsecured and unsubordinated creditors, except those creditors whose claims are mandatorily preferred by law applying to companies generally.

## **26.9 Negative pledge**

- (a) No Obligor shall (and the Company shall ensure that no other member of the Group will) create or permit to subsist any Security over any of its assets.
- (b) No Obligor shall (and the Company shall ensure that no other member of the Group will):
- (i) sell, transfer or otherwise dispose of any of its assets on terms whereby they are or may be leased to or re-acquired by an Obligor or any other member of the Group;
  - (ii) sell, transfer or otherwise dispose of any of its receivables on recourse terms;
  - (iii) enter into any arrangement under which money or the benefit of a bank or other account may be applied, set-off or made subject to a combination of accounts; or
  - (iv) enter into any other preferential arrangement having a similar effect,

in circumstances where the arrangement or transaction is entered into primarily as a method of raising Financial Indebtedness or of financing the acquisition of an asset.

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- (c) Paragraphs (a) and (b) above do not apply to Permitted Security.
- (d) Notwithstanding paragraph (c) above, no Obligor shall (and the Company shall ensure that no other member of the Group will) at any time create or permit to subsist any Security over or undertake any of the actions set out in paragraph (b) above in respect of any of the shares in Barcelona owned by a member of the Group.

**26.10** [\*\*\*\*]

**26.11 Arm's length basis**

No Obligor shall (and the Company shall ensure no member of the Group (other than Barcelona until such time as Barcelona becomes a wholly-owned Subsidiary of the Company) will) enter into:

- (a) any transaction with any Affiliate which is not a member of the Group; or
- (b) any written contract with any other person which is not a member of the Group,

except, in each case, on arm's length terms.

**26.12 Loans or credit to Excluded Subsidiaries**

- (a) Except as permitted under paragraph (b) below, no Obligor shall (and the Company shall ensure that no member of the Group (other than any Excluded Subsidiary) will) be a creditor in respect of any Financial Indebtedness owing by, or give any guarantee or financial accommodation to, or for the benefit of, an Excluded Subsidiary (including without limitation in respect of any Financial Indebtedness of an Excluded Subsidiary).
- (b) Paragraph (a) above does not apply to Permitted Excluded Subsidiary Credit Support.

**26.13 Subsidiary Financial Indebtedness**

Each Obligor shall procure that Subsidiary Financial Indebtedness, when aggregated with the aggregate amount secured by the Security referred to in paragraph (o) of the definition of Permitted Security (other than such Security securing Subsidiary Financial Indebtedness) shall at no time exceed [\*\*\*\*] (or its equivalent in any other currency).

**26.14 Insurance**

- (a) Each Obligor shall (and the Company shall ensure that each member of the Group will) maintain insurances on and in relation to its business and assets against those risks and to the extent as is usual for companies carrying on the same or substantially similar business.
- (b) All insurances must be with reputable independent insurance companies or underwriters.

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## **26.15 Intellectual Property**

Each Obligor shall (and the Company shall procure that each member of the Group will):

- (a) preserve and maintain the subsistence and validity of the Intellectual Property necessary for the business of the relevant member of the Group;
- (b) use reasonable endeavours to prevent any infringement in any material respect of the Intellectual Property;
- (c) make registrations and pay all registration fees and taxes necessary to maintain the Intellectual Property in full force and effect and record its interest in that Intellectual Property;
- (d) not use or permit the Intellectual Property to be used in a way or take any step or omit to take any step in respect of that Intellectual Property which may materially and adversely affect the existence or value of the Intellectual Property or imperil the right of any member of the Group to use such property; and
- (e) not discontinue the use of the Intellectual Property,

where failure to do so, in the case of paragraphs (a), (b) and (c) above, or, in the case of paragraphs (d) and (e) above, such use, permission to use, omission or discontinuation, would reasonably be expected to have a Material Adverse Effect.

## **26.16 Amendments to terms of the Acquisition**

No Obligor shall (and the Company shall ensure that no member of the Group will) amend, vary, novate, supplement, supersede, waive or terminate any term of a Merger Agreement or Tender Offer which:

- (a) would permit:
  - (i) the initial acceptance of tendered shares (if the Acquisition is being made pursuant to a Tender Offer); or
  - (ii) the consummation of a Merger (if the Acquisition is being made without a Tender Offer),in either case, without satisfaction of customary conditions (as agreed between the Company and the Arrangers prior to the date of this Agreement); or
- (b) in relation any other terms (other than the price of the offer in respect of the Target Shares), would, in the reasonable opinion of the Majority Lenders, have a materially adverse impact on the interests of the Lenders.

The Company shall supply the Agent promptly with any amendment made to any Merger Agreement or any term of the Tender Offer.

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#### **26.17 Increase in Offer Price**

No Obligor shall (and the Company shall procure that no member of the Group will) make any increase in the price of any offer in respect of the Target Shares above the amount separately agreed with the Arrangers prior to the date of this Agreement unless such increase is funded wholly from Additional Acquisition Equity. The Finance Parties agree to the issuance of any Additional Acquisition Equity issued in compliance with this Agreement.

#### **26.18 Credit Rating**

- (a) The Company will ensure that it maintains a Credit Rating with S&P and Moody's.
- (b) On or before the Closing Date the Company will provide the Agent with evidence it has obtained a Credit Rating with S&P and Moody's (as assessed pro forma for the Acquisition and taking into account the incurrence of related Financial Indebtedness) of at least BBB- or better from S&P and Baa3 or better from Moody's.
- (c) If S&P or Moody's ceases to carry on business as a rating agency or to supply a Credit Rating with respect to the Company, within 30 days after the date on which that event occurs, the Company shall appoint any other rating agency of international standing which is prepared to issue a Credit Rating with respect to the Company and which is acceptable to the Majority Lenders (acting reasonably) to issue a Credit Rating with respect to the Company. If any other rating agency is appointed under this paragraph (c), the Parties agree to amend this Agreement to make appropriate amendments to the definition of "Margin".

#### **26.19 Jurisdiction of Bidco**

- (a) Substantially concurrently with the consummation of a Short Form Merger or as soon as reasonably practicable following any Merger, the Company shall use its reasonable endeavours to domesticate Bidco's tax jurisdiction to the State of Delaware, United States, pursuant to section 368(a)(1)(F) of the US Internal Revenue Code 1986, as amended, provided that the Company shall ensure that Bidco shall not be domesticated in the United States unless it has satisfied the conditions referred to in paragraph (b) below.
- (b) The conditions referred to in paragraph (a) above are:
  - (i) Bidco shall not change its jurisdiction of incorporation until after the Closing Date;
  - (ii) the Company shall give the Agent not less than ten Business Days' notice before the jurisdiction of incorporation of Bidco is changed; and
  - (iii) if required by the Agent, the delivery to the Agent of a legal opinion from U.S. counsel with respect to the domestication of Bidco.

In addition, the Company shall deliver to the Agent (as soon as reasonably practicable after those filings have been made) a copy of any filings required to be made to effect the domestication.

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- (c) If, following domestication of Bidco to the State of Delaware, United States, Bidco intends to migrate its statutory and effective seat (*siège*) to the State of Delaware, United States, the Company shall:
- (i) give the Agent not less than ten Business Days' notice before the jurisdiction of incorporation of Bidco is migrated; and
  - (ii) deliver to the Agent as soon as they have become available each of the following documents and evidence:
    - (A) a certified copy of the notarial deeds of change of the corporate seat and nationality of Bidco (in form and substance acceptable to the Agent) (the **Deed**);
    - (B) a copy of the certificate of removal from the Luxembourg trade and companies register;
    - (C) evidence that the Deed has been published in the Luxembourg Official Gazette (*Mémorial C*);
    - (D) a certified copy of the quitus given by the tax administration that all taxes were duly paid;
    - (E) a certificate from the Luxembourg tax authorities certifying that further to its transfer of seat, Bidco is no longer be treated as tax resident in Luxembourg for Luxembourg tax purposes;
    - (F) a copy of any filings required to be made to effect the migration and all other documentation evidencing Bidco as a Delaware entity; and
    - (G) a legal opinion from U.S. counsel to the Company with respect to the capacity of Bidco (as a Delaware entity) to be a party to the Finance Documents and as to the legal, valid and binding nature of the Finance Documents.

## 26.20 Guarantors

- (a) The Company shall procure that, as soon as reasonably practicable and in any event not later than the date falling 60 days after the Funding Date and subject to the Guarantee Principles, each of the following companies shall accede to this Agreement as an Additional Guarantor in accordance with Clause 29.4 (Additional Guarantors):
- (i) InBev Belgium SA/NV;
  - (ii) BrandBrew SA;
  - (iii) Cobrew NV/SA;
  - (iv) InBev Nederland N.V.;
  - (v) InBev France SAS;

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- (vi) Interbrew International B.V.;
  - (vii) Interbrew Central European Holding B.V.;
  - (viii) Sun Interbrew Ltd;
  - (ix) Nimbuspath;
  - (x) AmBrew SA; and
  - (xi) Pivovary Staropramen a.s.
- (b) The Company shall procure that, as soon as reasonably practicable and in any event not later than the date falling 60 days after the Closing Date and subject to the Guarantee Principles, the Target shall accede to this Agreement as an Additional Guarantor in accordance with Clause 29.4 (Additional Guarantors).
- (c) The Company shall procure that, as soon as reasonably practicable and in any event not later than the date falling 20 days after the date on which each set of its annual financial statements are delivered to the Agent pursuant to Clause 24.1(a) (Financial statements) and subject to the Guarantee Principles and to the extent it is not already a Party, each Material Subsidiary shall accede to this Agreement as an Additional Guarantor in accordance with Clause 29.4 (Additional Guarantors), provided that InBev Germany Holding GmbH shall not be required to become an Additional Guarantor.

## **27. EVENTS OF DEFAULT**

Each of the events or circumstances set out in this Clause 27 is an Event of Default (save for Clause 27.15 (Acceleration) and Clause 27.16 (Clean-Up Period)).

### **27.1 Non-payment**

An Obligor does not pay on the due date any amount payable pursuant to a Finance Document at the place at and in the currency in which it is expressed to be payable unless:

- (a) its failure to pay is caused by:
  - (i) administrative or technical error; or
  - (ii) a Disruption Event; and
- (b) payment is made within five Business Days of its due date.

### **27.2 Financial covenants**

Any requirement of Clause 25 (Financial Covenants) is not satisfied.

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### **27.3 Other obligations**

- (a) An Obligor does not comply with any provision of the Finance Documents (other than those referred to in Clause 27.1 (Non-payment) and Clause 27.2 (Financial covenants)).
- (b) No Event of Default under paragraph (a) above will occur if the failure to comply is capable of remedy and is remedied within:
  - (i) (in relation to Clause 24 (Information undertakings) and Clause 26 (General Undertakings)) 15 Business Days; or
  - (ii) (in relation to any of the other obligations expressed to be assumed by it in any of the Finance Documents (other than referred to in Clauses 27.1 (Non-payment) or Clause 27.2 (Financial covenants)) 30 Business Days,

of the Agent giving notice to the Company or relevant Obligor or the Company or an Obligor becoming (or should have become when exercising normal diligence) aware of the failure to comply.

### **27.4 Misrepresentation**

- (a) Any representation or statement made or deemed to be made by an Obligor in the Finance Documents or any other document delivered by or on behalf of any Obligor under or in connection with any Finance Document is or proves to have been incorrect or misleading in any material respect when made or deemed to be made.
- (b) No Event of Default under paragraph (a) above will occur if the failure to comply is capable of remedy and is remedied within 15 Business Days of the Agent giving notice to the Company or relevant Obligor or the Company or an Obligor becoming (or should have become when exercising normal diligence) aware of the failure to comply.

### **27.5 Cross default**

- (a) Any Financial Indebtedness or any indebtedness under a Derivative Contract of any member of the Group is not paid when due or within any originally applicable grace period.
- (b) Any Financial Indebtedness or any indebtedness under a Derivative Contract of any member of the Group is declared to be or otherwise becomes due and payable prior to its specified maturity as a result of an event of default (howsoever described).
- (c) No Event of Default will occur under this Clause 27.5 (Cross default) if:
  - (i) the aggregate amount of Financial Indebtedness, of any indebtedness (marked to market) under a Derivative Contract and of any commitment for Financial Indebtedness falling within paragraphs (a) and (b) above is less than €75,000,000 (or its equivalent in any other currency or currencies);



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- (ii) in the case of paragraph (a) above, the question as to whether the relevant amount is due is being contested in good faith by the relevant member of the Group; or
  - (iii) in the case of paragraph (b) above, the relevant member of the Group and the Company (A) keep the Agent promptly informed of any communication made or received by the relevant member of the Group or the Company in relation thereto and deliver to the Agent without delay a copy of any such communication, and (B) have confirmed to the Agent and the Agent is satisfied that the relevant creditor(s) has (have) taken no action whatsoever with a view to declaring or considering whether to declare the relevant Financial Indebtedness due and payable (including, but without limitation, holding or calling meetings in relation thereto).
- (d) In respect of any member of the Group acquired by the Company after the date of this Agreement, no Event of Default will occur under this Clause 27.5 in relation to that member of the Group for a period of 45 days after the date of that acquisition.

#### **27.6 Insolvency**

Any Obligor or any other Material Subsidiary is unable to pay its debts as they fall due, suspends making payments on all or substantially all of its debts by reason of actual or anticipated financial difficulties commences negotiations with any one or more of its creditors with a view to the general readjustment or rescheduling of all or a material part of its indebtedness or makes a general assignment for the benefit of or a composition with its creditors.

#### **27.7 Insolvency proceedings**

Any Obligor or any other Material Subsidiary takes any corporate action or other steps are taken or legal proceedings are started for its winding—up, dissolution, administration, bankruptcy, moratorium or re—organisation (whether by way of voluntary arrangement, scheme of arrangement or otherwise) (other than a solvent liquidation of any dormant company or a solvent liquidation of any other Material Subsidiary which is not an Obligor) or for the appointment of a liquidator, curator, receiver, administrator, administrative receiver, conservator, custodian, trustee or similar officer of it or of any or all of its revenues and assets unless any such action, proceeding, procedure or step brought by a third party is stayed or discharged within 20 Business Days.

#### **27.8 Creditors' process**

Any execution or distress is levied against, or an encumbrancer takes possession of, the whole or any part of, the property, undertaking or assets (other than a Judicial Deposit) of any Obligor or any other Material Subsidiary or any event occurs which under the laws of any jurisdiction has a similar or analogous effect provided that where such execution, distress or taking of possession relates to any property, undertaking or assets, it shall not be an Event of Default under this Clause 27.8 if the relevant execution, distress or taking of possession (other than a Dutch or Belgian executory attachment (executorial beslag)) is released or discharged within ten Business Days or the value of such property, undertaking or assets (when aggregated with the value of any other such property, undertaking or assets of the Group which are then subject to any such execution, distress or taking of possession) does not exceed €50,000,000 or the equivalent thereof in other currencies.

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**27.9 Analogous Event**

Any event occurs which under the laws of any jurisdiction has a similar or analogous effect to any of those events mentioned in Clause 27.6 (Insolvency), Clause 27.7 (Insolvency proceedings) or Clause 27.8 (Creditors' process).

**27.10 Unlawfulness and invalidity**

It is or becomes unlawful for an Obligor to perform any of its obligations under the Finance Documents.

**27.11 Ownership of the Obligors**

Any Obligor (other than the Company) ceases to be a Subsidiary of the Company other than pursuant to a resignation of a Guarantor in accordance with Clause 29.5 (Resignation of a Guarantor).

**27.12 Repudiation and rescission of agreements**

An Obligor (or any other relevant party) rescinds or purports to rescind or repudiates or purports to repudiate a Finance Document, a Bridge Finance Document or the Underwriting Agreement or evidences an intention to rescind or repudiate a Finance Document, a Bridge Finance Document or the Underwriting Agreement.

**27.13 Litigation**

Any litigation, arbitration, administrative, governmental, regulatory or other investigations, proceedings or disputes are commenced or threatened in relation to the Acquisition Documents or the Finance Documents or the transactions contemplated in the Acquisition Documents or the Finance Documents or against any member of the Group or its assets which would reasonably be expected to have a Material Adverse Effect.

**27.14 ERISA**

- (a) Any ERISA Event shall have occurred with respect to a Plan and the sum (determined as of the date of occurrence of such ERISA Event) of the Insufficiency of such Plan and the Insufficiency of any and all other Plans with respect to which an ERISA Event shall have occurred and then exist (or the liability of the Obligors and the ERISA Affiliates related to such ERISA Event) is an amount that has or would reasonably be expected to have a Material Adverse Effect.
- (b) Any Obligor or any ERISA Affiliate shall have been notified by the sponsor of a Multiemployer Plan that it has incurred Withdrawal Liability to such Multiemployer Plan in an amount that, when aggregated with all other amounts required to be paid to Multiemployer Plans by the Obligors and the ERISA Affiliates as Withdrawal Liability (determined as of the date of such notification), has or would reasonably be expected to have a Material Adverse Effect or requires payments in an amount that has or would reasonably be expected to have a Material Adverse Effect.

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- (c) Any Obligor or any ERISA Affiliate shall have been notified by the sponsor of a Multiemployer Plan that such Multiemployer Plan is in reorganisation or is being terminated, within the meaning of Title IV of ERISA, and as a result of such reorganisation or termination the aggregate annual contributions of the Obligors and the ERISA Affiliates to all Multiemployer Plans that are then in reorganisation or being terminated have been or will be increased over the amounts contributed to such Multiemployer Plans for the plan years of such Multiemployer Plans immediately preceding the plan year in which such reorganisation or termination occurs by an amount that has or would reasonably be expected to have a Material Adverse Effect.

#### **27.15 Acceleration**

On and at any time after the occurrence of an Event of Default which is continuing the Agent may, and shall if so directed by the Majority Lenders, by notice to the Company:

- (a) cancel the Total Commitments whereupon they shall immediately be cancelled;
- (b) declare that all or part of the Utilisations, together with accrued interest, and all other amounts accrued or outstanding under the Finance Documents be immediately due and payable, whereupon they shall become immediately due and payable; and/or
- (c) declare that all or part of the Utilisations be payable on demand, at which time they shall immediately become payable on demand by the Agent on the instructions of the Majority Lenders;
- (d) declare that cash cover in respect of each Letter of Credit is immediately due and payable at which time it shall become immediately due and payable;
- (e) declare that cash cover in respect of each Letter of Credit is payable on demand at which time it shall immediately become due and payable on demand by the Agent on the instructions of the Majority Lenders; and/or
- (f) following the taking of any action referred to in paragraphs (a) or (b) above, by notice to any Dutch Obligor, require that Dutch Obligor to give a guarantee or Security in favour of the Finance Parties and/or the Agent and that Dutch Obligor must comply with that request.

If an Event of Default under Clause 27.6 (Insolvency) or Clause 27.7 (Insolvency proceedings) shall occur in respect of any Obligor incorporated in the United States, then without notice to such Obligor or any other act by the Agent or any other person, the Loans to such Obligor, interest thereon and all other amounts owed by such Obligor under the Finance Documents shall become immediately due and payable without presentment, demand, protest or notice of any kind, all of which are expressly waived.

#### **27.16 Clean-Up Period**

Notwithstanding any other provision of any Finance Document:

- (a) any breach of a representation or an undertaking in any Finance Document; or

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(b) any Event of Default,

will be deemed not to be a breach of representation or warranty, a breach of undertaking or an Event of Default (as the case may be) if:

- (i) it would have been (if it were not for this provision) a breach of representation or warranty, a breach of undertaking or an Event of Default only by reason of circumstances relating exclusively to any member of the Target Group (or any obligation to procure or ensure in relation to a member of the Target Group);
- (ii) it is capable of remedy and reasonable steps are being taken to remedy it;
- (iii) the circumstances giving rise to it have not been procured by or approved by any member of the Group (other than a member of the Target Group before it became a Subsidiary of the Company), and such circumstances were in existence on the Funding Date; and
- (iv) it does not have, and would not reasonably be expected to have, a Material Adverse Effect.

If the relevant circumstances are continuing on or after the Clean-up Date, there shall be a breach of representation or warranty, breach of covenant or Event of Default, as the case may be notwithstanding the above (and without prejudice to the rights and remedies of the Finance Parties).

#### **27.17 Non-Material Obligors**

Notwithstanding anything to the contrary in any of the Finance Documents, if any event or circumstance occurs in relation to any Non-Material Obligor or any Finance Documents executed by a Non-Material Obligor which would in respect of any provision which by its terms refers to an Obligor (in its capacity as Obligor) (a) be a breach of contract or misrepresentation, (b) be a Default or (c) entitle the Lenders to terminate or reduce the Commitments or require prepayment of all or part of the Loans (each a **Relevant Event**), no Relevant Event shall be deemed to have occurred or be continuing as a result of the occurrence of such event or circumstance solely in relation to a Non-Material Obligor unless:

- (a) one or more such events or circumstances has occurred and is continuing which affects one or more Non-Material Obligors which, if they were a single entity on the last day of the most recent Test Date in respect of which financial statements are available, would have constituted a Material Subsidiary; or
- (b) such event or circumstance would reasonably be expected to have a Material Adverse Effect.

### **28. CHANGES TO THE LENDERS**

#### **28.1 Assignments and transfers by the Lenders**

Subject to this Clause 28, a Lender (the **Existing Lender**) may:

- (a) assign any of its rights; or

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(b) transfer by novation any of its rights and obligations,

under any Finance Document to another bank or financial institution or to a trust, fund or other entity which is regularly engaged in or established for the purpose of making, purchasing or investing in loans, securities or other financial assets (the **New Lender**).

## **28.2 Conditions of assignment or transfer**

(a) An Existing Lender must consult with the Company for not less than five days before it may make an assignment or transfer in accordance with Clause 28.1 (Assignments and transfers by the Lenders) unless the assignment or transfer is:

- (i) to another Lender or an Affiliate of a Lender;
- (ii) if the Existing Lender is a fund, to a fund which is a Related Fund of the Existing Lender; or
- (iii) made at a time when an Event of Default is continuing.

(b) The consent of:

- (i) the Issuing Bank; and
- (ii) after the Syndication Date, the Company (such consent not to be unreasonably withheld and deemed to be given five days after such consent is requested by an Existing Lender unless expressly refused),

is required for any assignment or transfer by an Existing Lender of its rights and/or obligations under the Revolving Facility, unless (in the case of any consent which would otherwise be required to be obtained from the Company) the assignment or transfer is:

- (A) to another Lender or an Affiliate of a Lender;
- (B) if the Existing Lender is a fund, to a fund which is a Related Fund of the Existing Lender; or
- (C) made at a time when an Event of Default is continuing.

(c) A New Lender may only become a party to this Agreement if it complies (to the extent applicable) with the provisions of Clause 5.5(a) (Lending Office).

(d) Any partial assignment or transfer must be in an amount of at least US\$10,000,000.

(e) An assignment will only be effective on:

- (i) receipt by the Agent of written confirmation from the New Lender (in form and substance satisfactory to the Agent) that the New Lender will assume the same obligations to the other Finance Parties and the Obligors as it would have been under if it was an Original Lender;

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- (ii) the New Lender entering into the documentation required for it to accede as a party to the Subordination Agreement; and
  - (iii) the performance by the Agent of all necessary “know your customer” or other similar checks under all applicable laws and regulations in relation to such assignment to a New Lender, the completion of which the Agent shall promptly notify to the Existing Lender and the New Lender.
- (f) A transfer will only be effective if the procedure set out in Clause 28.5 (Procedure for transfer) is complied with.
- (g) If:
- (i) a Lender assigns or transfers any of its rights or obligations under the Finance Documents or changes its Facility Office; and
  - (ii) as a result of circumstances existing at the date the assignment, transfer or change occurs, an Obligor would be obliged to make a payment to the New Lender or Lender acting through its new Facility Office under Clause 17 (Tax Gross Up and Indemnities) or Clause 18 (Increased Costs),

then the New Lender or Lender acting through its new Facility Office is only entitled to receive payment under those Clauses to the same extent as the Existing Lender or Lender acting through its previous Facility Office would have been if the assignment, transfer or change had not occurred.

### **28.3 Assignment or transfer fee**

Unless the Agent otherwise agrees and excluding an assignment or transfer (a) to an Affiliate of a Lender, (b) to a Related Fund, (c) made in connection with primary syndication of the Facilities or (d) in accordance with Clause 5.5(b) (Lending Office), the New Lender shall, on the date upon which an assignment or transfer takes effect, pay to the Agent (for its own account) a fee of US\$2,500.

### **28.4 Limitation of responsibility of Existing Lenders**

- (a) Unless expressly agreed to the contrary, an Existing Lender makes no representation or warranty and assumes no responsibility to a New Lender for:
  - (i) the legality, validity, effectiveness, adequacy or enforceability of the Finance Documents or any other documents;
  - (ii) the financial condition of any Obligor;
  - (iii) the performance and observance by any Obligor or any other member of the Group of its obligations under the Finance Documents or any other documents; or

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- (iv) the accuracy of any statements (whether written or oral) made in or in connection with any Finance Document or any other document,

and any representations or warranties implied by law are excluded.

- (b) Each New Lender confirms to the Existing Lender and the other Finance Parties that it:
  - (i) has made (and shall continue to make) its own independent investigation and assessment of the financial condition and affairs of each Obligor and its related entities in connection with its participation in this Agreement and has not relied exclusively on any information provided to it by the Existing Lender in connection with any Finance Document; and
  - (ii) will continue to make its own independent appraisal of the creditworthiness of each Obligor and its related entities whilst any amount is or may be outstanding under the Finance Documents or any Commitment is in force.
- (c) Nothing in any Finance Document obliges an Existing Lender to:
  - (i) accept a re-transfer from a New Lender of any of the rights and obligations assigned or transferred under this Clause 28; or
  - (ii) support any losses directly or indirectly incurred by the New Lender by reason of the non-performance by any Obligor of its obligations under the Finance Documents or otherwise.

#### **28.5 Procedure for transfer**

- (a) Subject to the conditions set out in Clause 28.2 (Conditions of assignment or transfer) a transfer is effected in accordance with paragraph (c) below when the Agent executes an otherwise duly completed Transfer Certificate delivered to it by the Existing Lender and the New Lender. The Agent shall, subject to paragraph (b) below, as soon as reasonably practicable after receipt by it of a duly completed Transfer Certificate appearing on its face to comply with the terms of this Agreement and delivered in accordance with the terms of this Agreement, execute that Transfer Certificate.
- (b) The Agent shall only be obliged to execute a Transfer Certificate delivered to it by the Existing Lender and the New Lender upon its completion of all “know your customer” or other checks relating to any person that it is required to carry out in relation to the transfer to such New Lender.
- (c) On the Transfer Date:
  - (i) to the extent that in the Transfer Certificate the Existing Lender seeks to transfer by novation its rights and obligations under the Finance Documents, each of the Obligors and the Existing Lender shall be released from further obligations towards one another under the Finance Documents and their respective rights against one another under the Finance Documents shall be cancelled (being the **Discharged Rights and Obligations**);

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- (ii) each of the Obligors and the New Lender shall assume obligations towards one another and/or acquire rights against one another which differ from the Discharged Rights and Obligations only insofar as that Obligor or other member of the Group and the New Lender have assumed and/or acquired the same in place of that Obligor and the Existing Lender;
- (iii) the Agent, the Arrangers, the New Lender, the other Lenders and the Issuing Bank shall acquire the same rights and assume the same obligations between themselves as they would have acquired and assumed had the New Lender been an Original Lender with the rights, and/or obligations acquired or assumed by it as a result of the transfer and to that extent the Agent, the Arrangers and the Issuing Bank and the Existing Lender shall each be released from further obligations to each other under the Finance Documents; and
- (iv) the New Lender shall become a Party as a “Lender” and shall accede to the Subordination Agreement as a “Senior Lender”, with rights and obligations under the Subordination Agreement which differ from the rights and obligations owed and enjoyed by the Existing Lender under the Subordination Agreement only insofar as they are owed and enjoyed by the New Lender in place of the Existing Lender.

#### **28.6 Copy of Transfer Certificate to Company**

The Agent shall, as soon as reasonably practicable after it has executed a Transfer Certificate, send to the Company and Bidco a copy of that Transfer Certificate for, but not limited thereto, the purpose of notifying the transfer to the Company and Bidco.

#### **28.7 Disclosure of information**

- (a) Any Lender may disclose any information about any Obligor, the Group or the Finance Documents as that Lender shall consider appropriate to:
  - (i) any of its Affiliates and any other person:
    - (A) to (or through) whom that Lender assigns or transfers (or may potentially assign or transfer) all or any of its rights and obligations under the Finance Documents;
    - (B) with (or through) whom that Lender enters into (or may potentially enter into) any sub-participation in relation to, or any other transaction under which payments are to be made by reference to the Finance Documents or any Obligor; or
    - (C) to whom, and to the extent that, information is required to be disclosed by any applicable law or regulation;
  - (ii) a rating agency or its professional advisers, or (with the consent of the Company) any other person; or
  - (iii) any person for the purpose of obtaining credit risk insurance with respect to any Obligor, the Group or the Finance Documents,



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provided that, in relation to any disclosure under paragraphs (i)(A) and (B) above, the person to whom the information is to be given enters into a Confidentiality Undertaking.

- (b) Any Confidentiality Undertaking signed by a Lender pursuant to this Clause 28.7 shall supersede any prior confidentiality undertaking signed by such Lender for the benefit of any member of the Group.

## **28.8 Security over Lenders' rights**

In addition to the other rights provided to Lenders under this Clause 28, each Lender may without consulting with or obtaining consent from any other Party, at any time charge, assign or otherwise create Security in or over (whether by way of collateral or otherwise) all or any of its rights under any Finance Document to secure obligations of that Lender to a federal reserve, central or supranational bank, except that no such charge, assignment or other Security shall:

- (a) release a Lender from any of its obligations under the Finance Documents or substitute the beneficiary of the relevant charge, assignment or Security for the Lender as a party to any of the Finance Documents; or
- (b) require any payments to be made by an Obligor or grant to any person any more extensive rights than those required to be made or granted to the relevant Lender under the Finance Documents,

**and provided further that** under no circumstance shall such central or supranational bank be considered a Lender hereunder or be entitled to require the assigning or pledging Lender to take, or refrain from, action hereunder.

## **29. CHANGES TO THE OBLIGORS**

### **29.1 Assignment and transfers by Obligors**

No Obligor may assign any of its rights or transfer any of its rights or obligations under the Finance Documents.

### **29.2 Additional Borrowers**

- (a) Subject to compliance with the provisions of paragraphs (c) and (d) of Clause 24.7 ("Know your customer" checks), the Company may request that any of its wholly-owned Subsidiaries becomes a Borrower. That Subsidiary shall become a Borrower if:
  - (i) if all the Lenders under the relevant Facility under which that Subsidiary will become a Borrower approve the addition of that Subsidiary;
  - (ii) subject to the Guarantee Principles, that Subsidiary also becomes a Guarantor;
  - (iii) the Company and that Subsidiary deliver to the Agent a duly completed and executed Accession Letter;

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- (iv) the Company confirms that no Default is continuing or would occur as a result of that Subsidiary becoming an Additional Borrower; and
  - (v) the Agent has received all of the documents and other evidence listed in Part 3 of Schedule 2 (Conditions Precedent) in relation to that Additional Borrower, each in form and substance satisfactory to the Agent.
- (b) The Agent shall notify the Company and the Lenders promptly upon being satisfied that it has received (in form and substance satisfactory to it) all the documents and other evidence listed in Part 3 of Schedule 2 (Conditions Precedent).

### **29.3 Resignation of a Borrower**

- (a) The Company may request that a Borrower ceases to be a Borrower by delivering to the Agent a Resignation Letter.
- (b) The Agent shall accept a Resignation Letter and notify the Company and the Lenders of its acceptance if:
- (i) no Default is continuing or would result from the acceptance of the Resignation Letter; and
  - (ii) the Borrower is under no actual or contingent obligations as a Borrower under any Finance Documents.
- (c) Upon notification by the Agent to the Company of its acceptance of the resignation of a Borrower, that company shall cease to be a Borrower and shall have no further rights or obligations under the Finance Documents as a Borrower.

### **29.4 Additional Guarantors**

- (a) Subject to compliance with the provisions of paragraphs (b) and (c) of Clause 24.7 (“Know your customer” checks), the Company may request that any of its wholly-owned Subsidiaries become a Guarantor.
- (b) A member of the Group shall become an Additional Guarantor if:
- (i) the Company and the proposed Additional Guarantor deliver to the Agent a duly completed and executed Accession Letter; and
  - (ii) the Agent has received all of the documents and other evidence listed in Part 3 of Schedule 2 (Conditions Precedent) in relation to that Additional Guarantor, each in form and substance satisfactory to the Agent.
- (c) The Agent shall notify the Company and the Lenders promptly upon being satisfied that it has received (in form and substance satisfactory to it) all the documents and other evidence listed in Part 3 of Schedule 2 (Conditions Precedent).

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## 29.5 Resignation of a Guarantor

- (a) In this Clause 29.5 (Resignation of a Guarantor), **Third Party Disposal** means the disposal of an Obligor to a person which is not a member of the Group.
- (b) The Company may request that a Guarantor (other than the Company or the Target) ceases to be a Guarantor by delivering to the Agent a Resignation Letter.
- (c) The Agent shall accept a Resignation Letter and notify the Company and the Lenders of its acceptance if:
  - (i) all the Lenders have consented to the resignation of that Guarantor unless that Guarantor is being disposed of by way of a Third Party Disposal in which case (subject to the following provisions of this Clause) no consent shall be required;
  - (ii) no Default is continuing or would result from the acceptance of the Resignation Letter or, in the case of a disposal of a Guarantor, no Default exists on the date on which the obligation to dispose of such Guarantor is entered into; and
  - (iii) no payment is due from the Guarantor under Clause 22.1 (Guarantee and indemnity).
- (d) The Guarantor shall cease to be a Guarantor upon notification by the Agent to the Company of its acceptance of the resignation of a Guarantor or, where such resignation is made in connection with a Third Party Disposal and provided that the conditions in (i) to (iii) above are satisfied, on the date on which the relevant Third Party Disposal is consummated.

## 29.6 Repetition of Representations

Delivery of an Accession Letter constitutes confirmation by the relevant Subsidiary that the Repeating Representations are true and correct in relation to it as at the date of delivery as if made by reference to the facts and circumstances then existing.

## 29.7 Change of Borrower

Any Facility A Loan, Facility B Loan, Facility C Loan or Facility D Loan voluntarily prepaid by the Company or Bidco (the **Existing Borrower**) may be redrawn by Bidco or the Company (as applicable) (the **New Borrower**) on the date for prepayment selected by the Existing Borrower provided that:

- (a) the redrawing occurs on a date falling no later than 18 months after the Funding Date;
- (b) the Agent is notified not less than five Business Days prior to the change of such Borrower;
- (c) the Loan redrawn is under the same Facility in the same amount and currency as the Loan prepaid;
- (d) no Event of Default is continuing; and

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- (e) the prepayment and redrawing of such Loan takes place on the same day.

### **30. ROLE OF THE AGENT, THE ARRANGERS, THE ISSUING BANK AND OTHERS**

#### **30.1 Appointment of the Agent**

- (a) Each of the Arrangers, the Lenders and the Issuing Bank appoints the Agent to act as its agent under and in connection with the Finance Documents.
- (b) Each of the Arrangers, the Lenders and the Issuing Bank authorises the Agent to exercise the rights, powers, authorities and discretions specifically given to the Agent under or in connection with the Finance Documents together with any other incidental rights, powers, authorities and discretions.

#### **30.2 Duties of the Agent**

- (a) The Agent shall promptly forward to a Party the original or a copy of any document which is delivered to the Agent for that Party by any other Party.
- (b) Except where a Finance Document specifically provides otherwise, the Agent is not obliged to review or check the adequacy, accuracy or completeness of any document it forwards to another Party.
- (c) If the Agent receives notice from a Party referring to this Agreement, describing a Default and stating that the circumstance described is a Default, it shall promptly notify the other Finance Parties.
- (d) If the Agent is aware of the non-payment of any principal, interest, commitment fee or other fee payable to a Finance Party (other than the Agent or the Arrangers) under this Agreement it shall promptly notify the other Finance Parties.
- (e) The Agent's duties under the Finance Documents are solely mechanical and administrative in nature.

#### **30.3 Role of the Arrangers**

Except as specifically provided in the Finance Documents, the Arrangers have no obligations of any kind to any other Party under or in connection with any Finance Document.

#### **30.4 No fiduciary duties**

- (a) Nothing in this Agreement constitutes the Agent, the Arrangers and/or the Issuing Bank as a trustee or fiduciary of any other person.
- (b) None of the Agent, the Arrangers or the Issuing Bank shall be bound to account to any Lender for any sum or the profit element of any sum received by it for its own account.

#### **30.5 Business with the Group**

The Agent, the Arrangers and the Issuing Bank may accept deposits from, lend money to and generally engage in any kind of banking or other business with any member of the Group.

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### **30.6 Rights and discretions**

- (a) The Agent and the Issuing Bank may rely on:
  - (i) any representation, notice or document believed by it to be genuine, correct and appropriately authorised; and
  - (ii) any statement made by a director, authorised signatory or employee of any person regarding any matters which may reasonably be assumed to be within his knowledge or within his power to verify.
- (b) The Agent may assume (unless it has received notice to the contrary in its capacity as agent for the Lenders) that:
  - (i) no Default has occurred (unless it has actual knowledge of a Default arising under Clause 27.1 (Non-payment));
  - (ii) any right, power, authority or discretion vested in any Party or the Majority Lenders has not been exercised; and
  - (iii) any notice or request made by the Company (other than a Utilisation Request or Selection Notice) is made on behalf of and with the consent and knowledge of all the Obligor.
- (c) The Agent and the Issuing Bank may engage, pay for and rely on the advice or services of any lawyers, accountants, surveyors or other experts.
- (d) The Agent and the Issuing Bank may act in relation to the Finance Documents through its personnel and agents.
- (e) The Agent may disclose to any other Party any information it reasonably believes it has received as agent under this Agreement.
- (f) Notwithstanding any other provision of any Finance Document to the contrary, none of the Agent, the Arrangers or the Issuing Bank is obliged to do or omit to do anything if it would or might in its reasonable opinion constitute a breach of any law or regulation or a breach of a fiduciary duty or duty of confidentiality.

### **30.7 Majority Lenders' instructions**

- (a) Unless a contrary indication appears in a Finance Document, the Agent shall (i) exercise any right, power, authority or discretion vested in it as Agent in accordance with any instructions given to it by the Majority Lenders (or, if so instructed by the Majority Lenders, refrain from exercising any right, power, authority or discretion vested in it as Agent) and (ii) not be liable for any act (or omission) if it acts (or refrains from taking any action) in accordance with an instruction of the Majority Lenders.

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- (b) Unless a contrary indication appears in a Finance Document, any instructions given by the Majority Lenders will be binding on all the Finance Parties.
- (c) The Agent may refrain from acting in accordance with the instructions of the Majority Lenders (or, if appropriate, the Lenders) until it has received such security as it may require for any cost, loss or liability (together with any associated VAT) which it may incur in complying with the instructions.
- (d) In the absence of instructions from the Majority Lenders, (or, if appropriate, the Lenders) the Agent may act (or refrain from taking action) as it considers to be in the best interest of the Lenders.
- (e) The Agent is not authorised to act on behalf of a Lender (without first obtaining that Lender's consent) in any legal or arbitration proceedings relating to any Finance Document.

### **30.8 Responsibility for documentation**

None of the Agent, the Arrangers or the Issuing Bank:

- (a) is responsible for the adequacy, accuracy and/or completeness of any information (whether oral or written) supplied by the Agent, the Arrangers, the Issuing Bank, an Obligor or any other person given in or in connection with any Finance Document or the Information Memorandum; or
- (b) is responsible for the legality, validity, effectiveness, adequacy or enforceability of any Finance Document or any other agreement, arrangement or document entered into, made or executed in anticipation of or in connection with any Finance Document.

### **30.9 Exclusion of liability**

- (a) Without limiting paragraph (b) below (and without prejudice to the provisions of paragraph (e) of Clause 33.10 (Disruption to Payment Systems etc.)), neither the Agent nor the Issuing Bank will be liable (including, without limitation, for negligence or any other category of liability whatsoever) for any action taken by it under or in connection with any Finance Document, unless directly caused by its gross negligence or wilful misconduct.
- (b) No Party (other than the Agent or the Issuing Bank) may take any proceedings against any officer, employee or agent of the Agent or the Issuing Bank (as applicable), in respect of any claim it might have against the Agent or the Issuing Bank (as applicable) or in respect of any act or omission of any kind by that officer, employee or agent in relation to any Finance Document and any officer, employee or agent of the Agent or the Issuing Bank (as applicable) may rely on this Clause subject to Clause 1.6 (Third party rights) and the provisions of the Third Parties Act.
- (c) The Agent will not be liable for any delay (or any related consequences) in crediting an account with an amount required under the Finance Documents to be paid by the Agent if the Agent has taken all necessary steps as soon as reasonably practicable to comply with the regulations or operating procedures of any recognised clearing or settlement system used by the Agent for that purpose.

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- (d) Nothing in this Agreement shall oblige the Agent or the Arrangers to carry out any “know your customer” or other checks in relation to any person on behalf of any Lender and each Lender confirms to the Agent and the Arrangers that it is solely responsible for any such checks it is required to carry out and that it may not rely on any statement in relation to such checks made by the Agent or the Arrangers.

### **30.10 Lenders’ indemnity to the Agent**

Each Lender shall (in proportion to its share of the Total Commitments or, if the Total Commitments are then zero, to its share of the Total Commitments immediately prior to their reduction to zero) indemnify the Agent, within three Business Days of demand, against any cost, loss or liability (including, without limitation, for negligence or any other category of liability whatsoever) incurred by the Agent (otherwise than by reason of the Agent’s gross negligence or wilful misconduct) (or, in the case of any cost, loss or liability pursuant to Clause 33.10 (Disruption to Payment Systems etc.) notwithstanding the Agent’s negligence, gross negligence or any other category of liability whatsoever but not including any claim based on the fraud of the Agent in acting as Agent under the Finance Documents (unless the Agent has been reimbursed by an Obligor pursuant to a Finance Document).

### **30.11 Resignation of the Agent**

- (a) The Agent may resign and appoint one of its Affiliates acting through an office in the United Kingdom as successor by giving notice to the other Finance Parties and the Company.
- (b) Alternatively the Agent may resign by giving notice to the other Finance Parties and the Company, in which case the Majority Lenders (after consultation with the Company) may appoint a successor Agent.
- (c) If the Majority Lenders have not appointed a successor Agent in accordance with paragraph (b) above within thirty days after notice of resignation was given, the Agent (after consultation with the Company) may appoint a successor Agent (acting through an office in the United Kingdom or Belgium).
- (d) The retiring Agent shall, at its own cost, make available to the successor Agent such documents and records and provide such assistance as the successor Agent may reasonably request for the purposes of performing its functions as Agent under the Finance Documents.
- (e) The Agent’s resignation notice shall only take effect upon the appointment of a successor.
- (f) Upon the appointment of a successor, the retiring Agent shall be discharged from any further obligation in respect of the Finance Documents but shall remain entitled to the benefit of this Clause 30. Its successor and each of the other Parties shall have the same rights and obligations amongst themselves as they would have had if such successor had been an original Party.
- (g) After consultation with the Company, the Majority Lenders may, by notice to the Agent, require it to resign in accordance with paragraph (b) above. In this event, the Agent shall resign in accordance with paragraph (b) above.

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### **30.12 Resignation of the Issuing Bank**

- (a) The Issuing Bank may resign and appoint a successor Issuing Bank with the prior consent of the Agent and the beneficiary of each Letter of Credit issued by the retiring Issuing Bank by giving notice to the Company and the Agent.
- (b) The resignation of the Issuing Bank and the appointment of any successor Issuing Bank will both become effective only when the successor Issuing Bank notifies all the Parties and the beneficiary of each Letter of Credit issued by the retiring Issuing Bank that it accepts its appointment. Upon giving the notification the successor Issuing Bank will succeed to the position of the Issuing Bank and the term **Issuing Bank** will mean the successor Issuing Bank.
- (c) The retiring Issuing Bank must, at its own cost:
  - (i) make available to the successor Issuing Bank those documents and records and provide any assistance as the successor Issuing Bank may reasonably request for the purposes of performing its functions as the Issuing Bank under the Finance Documents; and
  - (ii) enter into and deliver to the successor Issuing Bank those documents and effect any registrations as may be required for the transfer or assignment of all of its rights and benefits under the Finance Documents to the successor Issuing Bank.
- (d) Upon its resignation becoming effective, this Clause will continue to benefit the retiring Issuing Bank in respect of any action taken or not taken by it in connection with the Finance Documents while it was the Issuing Bank, and, subject to paragraph (c) above, it will have no further obligations under any Finance Document.

### **30.13 Confidentiality**

- (a) In acting as agent for the Finance Parties, the Agent shall be regarded as acting through its agency division which shall be treated as a separate entity from any other of its divisions or departments.
- (b) If information is received by another division or department of the Agent, it may be treated as confidential to that division or department and the Agent shall not be deemed to have notice of it.
- (c) Notwithstanding any other provision of any Finance Document to the contrary, neither the Agent nor the Arrangers are obliged to disclose to any other person (i) any confidential information or (ii) any other information if the disclosure would or might in its reasonable opinion constitute a breach of any law or a breach of a fiduciary duty.

### **30.14 Relationship with the Lenders**

- (a) The Agent may treat each Lender as a Lender, entitled to payments under this Agreement and acting through its Facility Office unless it has received not less than five Business Days' prior notice from that Lender to the contrary in accordance with the terms of this Agreement.
- (b) Each Lender shall supply the Agent with any information required by the Agent in order to calculate the Mandatory Cost in accordance with Schedule 4 (Mandatory Cost Formula).



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### **30.15 Credit appraisal by the Lenders and Issuing Bank**

Without affecting the responsibility of any Obligor for information supplied by it or on its behalf in connection with any Finance Document, each Lender confirms to the Agent, the Arrangers and the Issuing Bank that it has been, and will continue to be, solely responsible for making its own independent appraisal and investigation of all risks arising under or in connection with any Finance Document including but not limited to:

- (a) the financial condition, status and nature of each member of the Group;
- (b) the legality, validity, effectiveness, adequacy or enforceability of any Finance Document and any other agreement, arrangement or document entered into, made or executed in anticipation of, under or in connection with any Finance Document;
- (c) whether that Lender has recourse, and the nature and extent of that recourse, against any Party or any of its respective assets under or in connection with any Finance Document, the transactions contemplated by the Finance Documents or any other agreement, arrangement or document entered into, made or executed in anticipation of, under or in connection with any Finance Document; and
- (d) the adequacy, accuracy and/or completeness of the Information Memorandum and any other information provided by the Agent, any Party or by any other person under or in connection with any Finance Document, the transactions contemplated by the Finance Documents or any other agreement, arrangement or document entered into, made or executed in anticipation of, under or in connection with any Finance Document.

### **30.16 Reference Banks**

If a Reference Bank (or, if a Reference Bank is not a Lender, the Lender of which it is an Affiliate) ceases to be a Lender, the Agent shall (in consultation with the Company) appoint another Lender or an Affiliate of a Lender to replace that Reference Bank.

### **30.17 Deduction from amounts payable by the Agent**

If any Party owes an amount to the Agent under the Finance Documents the Agent may, after giving notice to that Party, deduct an amount not exceeding that amount from any payment to that Party which the Agent would otherwise be obliged to make under the Finance Documents and apply the amount deducted in or towards satisfaction of the amount owed. For the purposes of the Finance Documents that Party shall be regarded as having received any amount so deducted.

## **31. CONDUCT OF BUSINESS BY THE FINANCE PARTIES**

No provision of this Agreement will:

- (a) interfere with the right of any Finance Party to arrange its affairs (tax or otherwise) in whatever manner it thinks fit;

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- (b) oblige any Finance Party to investigate or claim any credit, relief, remission or repayment available to it or the extent, order and manner of any claim; or
- (c) oblige any Finance Party to disclose any information relating to its affairs (tax or otherwise) or any computations in respect of Tax.

## **32. SHARING AMONG THE FINANCE PARTIES**

### **32.1 Payments to Finance Parties**

If a Finance Party (a **Recovering Finance Party**) receives or recovers any amount from an Obligor other than in accordance with Clause 33 (Payment Mechanics) and applies that amount to a payment due under the Finance Documents then:

- (a) the Recovering Finance Party shall, within three Business Days, notify details of the receipt or recovery, to the Agent;
- (b) the Agent shall determine whether the receipt or recovery is in excess of the amount the Recovering Finance Party would have been paid had the receipt or recovery been received or made by the Agent and distributed in accordance with Clause 33 (Payment Mechanics), without taking account of any Tax which would be imposed on the Agent in relation to the receipt, recovery or distribution; and
- (c) the Recovering Finance Party shall, within three Business Days of demand by the Agent, pay to the Agent an amount (the **Sharing Payment**) equal to such receipt or recovery less any amount which the Agent determines may be retained by the Recovering Finance Party as its share of any payment to be made, in accordance with Clause 33.5 (Partial payments).

### **32.2 Redistribution of payments**

The Agent shall treat the Sharing Payment as if it had been paid by the relevant Obligor and distribute it between the Finance Parties (other than the Recovering Finance Party) in accordance with Clause 33.5 (Partial payments).

### **32.3 Recovering Finance Party's rights**

- (a) On a distribution by the Agent under Clause 32.2 (Redistribution of payments), the Recovering Finance Party will be subrogated to the rights of the Finance Parties which have shared in the redistribution.
- (b) If and to the extent that the Recovering Finance Party is not able to rely on its rights under paragraph (a) above, the relevant Obligor shall be liable to the Recovering Finance Party for a debt equal to the Sharing Payment which is immediately due and payable.

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#### **32.4 Reversal of redistribution**

If any part of the Sharing Payment received or recovered by a Recovering Finance Party becomes repayable and is repaid by that Recovering Finance Party, then:

- (a) each Finance Party which has received a share of the relevant Sharing Payment pursuant to Clause 32.2 (Redistribution of payments) shall, upon request of the Agent, pay to the Agent for account of that Recovering Finance Party an amount equal to the appropriate part of its share of the Sharing Payment (together with an amount as is necessary to reimburse that Recovering Finance Party for its proportion of any interest on the Sharing Payment which that Recovering Finance Party is required to pay); and
- (b) that Recovering Finance Party's rights of subrogation in respect of any reimbursement shall be cancelled and the relevant Obligor will be liable to the reimbursing Finance Party for the amount so reimbursed.

#### **32.5 Exceptions**

- (a) This Clause 32 shall not apply to the extent that the Recovering Finance Party would not, after making any payment pursuant to this Clause, have a valid and enforceable claim against the relevant Obligor.
- (b) A Recovering Finance Party is not obliged to share with any other Finance Party any amount which the Recovering Finance Party has received or recovered as a result of taking legal or arbitration proceedings, if:
  - (i) it notified the other Finance Party of the legal or arbitration proceedings; and
  - (ii) the other Finance Party had an opportunity to participate in those legal or arbitration proceedings but did not do so as soon as reasonably practicable having received notice and did not take separate legal or arbitration proceedings.

### **33. PAYMENT MECHANICS**

#### **33.1 Payments to the Agent**

- (a) On each date on which an Obligor or a Lender is required to make a payment under a Finance Document, that Obligor or Lender shall make the same available to the Agent (unless a contrary indication appears in a Finance Document) for value on the due date at the time and in such funds specified by the Agent as being customary at the time for settlement of transactions in the relevant currency in the place of payment.
- (b) Payment shall be made to such account in the principal financial centre of the country of that currency (or, in relation to euro, in a principal financial centre in a Participating Member State or London) with such bank as the Agent specifies.

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### 33.2 Distributions by the Agent

Each payment received by the Agent under the Finance Documents for another Party shall, subject to Clause 33.3 (Distributions to an Obligor) and Clause 33.4 (Clawback) be made available by the Agent as soon as practicable after receipt to the Party entitled to receive payment in accordance with this Agreement (in the case of a Lender, for the account of its Facility Office), to such account as that Party may notify to the Agent by not less than five Business Days' notice with a bank in the principal financial centre of the country of that currency (or, in relation to euro, in the principal financial centre of a Participating Member State or London).

### 33.3 Distributions to an Obligor

The Agent may (with the consent of the Obligor or in accordance with [\*\*\*\*]) apply any amount received by it for that Obligor in or towards payment (on the date and in the currency and funds of receipt) of any amount due from that Obligor under the Finance Documents or in or towards purchase of any amount of any currency to be so applied.

### 33.4 Clawback

- (a) Where a sum is to be paid to the Agent under the Finance Documents for another Party, the Agent is not obliged to pay that sum to that other Party (or to enter into or perform any related exchange contract) until it has been able to establish to its satisfaction that it has actually received that sum.
- (b) If the Agent pays an amount to another Party and it proves to be the case that the Agent had not actually received that amount, then the Party to whom that amount (or the proceeds of any related exchange contract) was paid by the Agent shall on demand refund the same to the Agent together with interest on that amount from the date of payment to the date of receipt by the Agent, calculated by the Agent to reflect its cost of funds.

### 33.5 Partial payments

- (a) If the Agent receives a payment that is insufficient to discharge all the amounts then due and payable by an Obligor under the Finance Documents, the Agent shall apply that payment towards the obligations of that Obligor under those Finance Documents in the following order:
  - (i) **first**, in or towards payment pro rata of any unpaid fees, costs and expenses of the Agent and the Issuing Bank under the Finance Documents;
  - (ii) **secondly**, in or towards payment pro rata of any accrued interest, fee or commission due but unpaid under this Agreement;
  - (iii) **thirdly**, in or towards payment pro rata of any principal due but unpaid under this Agreement and any amount due but unpaid under Clause 7.1 (Immediately payable) and Clause 7.3 (Indemnities); and

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(iv) **fourthly**, in or towards payment pro rata of any other sum due but unpaid under the Finance Documents.

(b) The Agent shall, if so directed by the Majority Lenders, vary the order set out in paragraphs (a)(ii) to (iv) above.

(c) Paragraphs (a) and (b) above will override any appropriation made by an Obligor.

**33.6** [\*\*\*\*]

**33.7 Business Days**

(a) Any payment which is due to be made on a day that is not a Business Day shall be made on the next Business Day in the same calendar month (if there is one) or the preceding Business Day (if there is not).

(b) During any extension of the due date for payment of any principal or Unpaid Sum under this Agreement interest is payable on the principal or Unpaid Sum at the rate payable on the original due date.

**33.8 Currency of account**

(a) Subject to paragraphs (b) to (e) below, the Base Currency is the currency of account and payment for any sum due from an Obligor under any Finance Document.

(b) A repayment of a Utilisation or Unpaid Sum or a part of a Utilisation or Unpaid Sum shall be made in the currency in which that Utilisation or Unpaid Sum is denominated on its due date.

(c) Each payment of interest shall be made in the currency in which the sum in respect of which the interest is payable was denominated when that interest accrued.

(d) Each payment in respect of costs, expenses or Taxes shall be made in the currency in which the costs, expenses or Taxes are incurred.

(e) Any amount expressed to be payable in a currency other than the Base Currency shall be paid in that other currency.

**33.9 Change of currency**

(a) Unless otherwise prohibited by law, if more than one currency or currency unit are at the same time recognised by the central bank of any country as the lawful currency of that country, then:

(i) any reference in the Finance Documents to, and any obligations arising under the Finance Documents in, the currency of that country shall be translated into, or paid in, the currency or currency unit of that country designated by the Agent (after consultation with the Company); and

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- (ii) any translation from one currency or currency unit to another shall be at the official rate of exchange recognised by the central bank for the conversion of that currency or currency unit into the other, rounded up or down by the Agent (acting reasonably).
- (b) If a change in any currency of a country occurs, this Agreement will, to the extent the Agent (acting reasonably and after consultation with the Company) specifies to be necessary, be amended to comply with any generally accepted conventions and market practice in the Relevant Interbank Market and otherwise to reflect the change in currency.

### **33.10 Disruption to Payment Systems etc.**

If either the Agent determines (in its discretion) that a Disruption Event has occurred or the Agent is notified by the Company that a Disruption Event has occurred:

- (a) the Agent may, and shall if requested to do so by the Company, consult with the Company with a view to agreeing with the Company such changes to the operation or administration of the Facilities as the Agent may deem necessary in the circumstances;
- (b) the Agent shall not be obliged to consult with the Company in relation to any changes mentioned in paragraph (a) if, in its opinion, it is not practicable to do so in the circumstances and, in any event, shall have no obligation to agree to such changes;
- (c) the Agent may consult with the Finance Parties in relation to any changes mentioned in paragraph (a) but shall not be obliged to do so if, in its opinion, it is not practicable to do so in the circumstances;
- (d) any such changes agreed upon by the Agent and the Company shall (whether or not it is finally determined that a Disruption Event has occurred) be binding upon the Parties as an amendment to (or, as the case may be, waiver of) the terms of the Finance Documents notwithstanding the provisions of Clause 39 (Amendments and Waivers);
- (e) the Agent shall not be liable for any damages, costs or losses whatsoever (including, without limitation for negligence, gross negligence or any other category of liability whatsoever but not including any claim based on the fraud of the Agent) arising as a result of its taking, or failing to take, any actions pursuant to or in connection with this Clause 33.10; and
- (f) the Agent shall notify the Finance Parties of all changes agreed pursuant to paragraph (d) above.

**34.** [\*\*\*\*]

## **35. NOTICES**

### **35.1 Communications in writing**

Any communication to be made under or in connection with the Finance Documents shall be made in writing and, unless otherwise stated, may be made by fax or letter.

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## 35.2 Addresses

The address and fax number (and the department or officer, if any, for whose attention the communication is to be made) of each Party for any communication or document to be made or delivered under or in connection with the Finance Documents is:

(a) in the case of the Company:

Address: InBev sa Brouwerijplein 1, B-3000 Leuven, Belgium  
Fax number: +32 (0)1 650 66 70  
E-mail: ricardo.rittes@inbev.com  
Attention: Ricardo Rittes, Vice President Global Financial Markets

(b) in the case of each Lender, the Issuing Bank or any other Obligor, that notified in writing to the Agent on or prior to the date on which it becomes a Party; and

(c) in the case of the Agent:

Address: Warandeberg 3, B 1000 Brussels, Belgium  
Fax number: +32 (0)2 228 06 40  
E-mail: guido.vandenberghe@fortis.com  
Attention: Guido Van den Berghe / Jean Pierre Nerinckx

or any substitute address, fax number or department or officer as the Party may notify to the Agent (or the Agent may notify to the other Parties, if a change is made by the Agent) by not less than five Business Days notice.

## 35.3 Delivery

(a) Any communication or document made or delivered by one person to another under or in connection with the Finance Documents will only be effective:

(i) if by way of fax, when received in legible form; or

(ii) if by way of letter, when it has been left at the relevant address or five Business Days after being deposited in the post postage prepaid in an envelope addressed to it at that address,

and, if a particular department or officer is specified as part of its address details provided under Clause 35.2 (Addresses), if addressed to that department or officer.

(b) Any communication or document to be made or delivered to the Agent will be effective only when actually received by the Agent and then only if it is expressly marked for the attention of the department or officer identified with the Agent's signature below (or any substitute department or officer as the Agent shall specify for this purpose).

(c) All notices from or to an Obligor shall be sent through the Agent.

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- (d) Any communication or document made or delivered to the Company in accordance with this Clause 35.3 will be deemed to have been made or delivered to each of the Obligor.

#### **35.4 Notification of address and fax number**

Promptly upon receipt of notification of an address, and fax number or change of address or fax number pursuant to Clause 35.2 (Addresses) or changing its own address or fax number, the Agent shall notify the other Parties.

#### **35.5 Electronic communication**

- (a) Any communication to be made between the Agent and a Lender under or in connection with the Finance Documents may be made by electronic mail or other electronic means, if the Agent, and the relevant Lender:
  - (i) agree that, unless and until notified to the contrary, this is to be an accepted form of communication;
  - (ii) notify each other in writing of their electronic mail address and/or any other information required to enable the sending and receipt of information by that means; and
  - (iii) notify each other of any change to their address or any other such information supplied by them.
- (b) Any electronic communication made between the Agent and a Lender will be effective only when actually received in readable form and in the case of any electronic communication made by a Lender to the Agent only if it is addressed in such a manner as the Agent shall specify for this purpose.

#### **35.6 English language**

- (a) Any notice given under or in connection with any Finance Document must be in English.
- (b) All other documents provided under or in connection with any Finance Document must be:
  - (i) in English; or
  - (ii) if not in English, and if so required by the Agent, accompanied by a certified English translation and, in this case, the English translation will prevail unless the document is a constitutional, statutory or other official document.

### **36. CALCULATIONS AND CERTIFICATES**

#### **36.1 Accounts**

In any litigation or arbitration proceedings arising out of or in connection with a Finance Document, the entries made in the accounts maintained by a Finance Party are prima facie evidence of the matters to which they relate.



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**36.2 Certificates and determinations**

Any certification or determination by a Finance Party of a rate or amount under any Finance Document is, in the absence of manifest error, conclusive evidence of the matters to which it relates.

**36.3 Day count convention**

Any interest, commission or fee accruing under a Finance Document will accrue from day to day and is calculated on the basis of the actual number of days elapsed and a year of 360 days or, in any case where the practice in the Relevant Interbank Market differs, in accordance with that market practice.

**37. PARTIAL INVALIDITY**

If, at any time, any provision of the Finance Documents is or becomes illegal, invalid or unenforceable in any respect under any law of any jurisdiction, neither the legality, validity or enforceability of the remaining provisions nor the legality, validity or enforceability of such provision under the law of any other jurisdiction will in any way be affected or impaired.

**38. REMEDIES AND WAIVERS**

No failure to exercise, nor any delay in exercising, on the part of any Finance Party, any right or remedy under the Finance Documents shall operate as a waiver, nor shall any single or partial exercise of any right or remedy prevent any further or other exercise or the exercise of any other right or remedy. The rights and remedies provided in this Agreement are cumulative and not exclusive of any rights or remedies provided by law.

**39. AMENDMENTS AND WAIVERS**

**39.1 Required consents**

- (a) Subject to Clause 39.2 (Exceptions) any term of the Finance Documents may be amended or waived only with the consent of the Majority Lenders and the Company and any such amendment or waiver will be binding on all Parties.
- (b) The Agent may effect, on behalf of any Finance Party, any amendment or waiver permitted by this Clause 39.
- (c) Each Obligor agrees to any such amendment or waiver permitted by this Clause 39 which is agreed to by the Company. This includes any amendment or waiver which would, but for this paragraph (c), require the consent of all of the Guarantors.

**39.2 Exceptions**

- (a) An amendment or waiver that has the effect of changing or which relates to:
  - (i) the definitions of “Majority Lenders”, “Super Majority Lenders” or “Margin” in Clause 1.1 (Definitions);

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- (ii) an extension to the date of payment of any amount under the Finance Documents other than amounts being payable under Clause 11.3 (Debt Raising Proceeds), Clause 11.4 (Disposal Proceeds) or Clause 11.5 (Equity Raising Proceeds);
  - (iii) a reduction in the Margin or the amount of any payment of principal, interest, fees or commission payable;
  - (iv) an increase in or an extension of any Commitment or the Total Commitments;
  - (v) a change to the Borrowers or Guarantors other than in accordance with Clause 29 (Changes to the Obligors);
  - (vi) any provision which expressly requires the consent of all the Lenders;
  - (vii) Clause 2.2 (Finance Parties' rights and obligations), Clause 28 (Changes to the Lenders) or this Clause 39; or
  - (viii) any amendment to the order of priority or subordination under the Subordination Agreement,
- shall not be made without the prior consent of all the Lenders.

- (b) An amendment or waiver which relates to the rights or obligations of the Agent, the Arrangers or the Issuing Bank may not be effected without the consent of the Agent, the Arrangers or the Issuing Bank.

### **39.3 Replacement of Lender**

- (a) If at any time:
  - (i) any Lender becomes a Non-Consenting Lender (as defined in paragraph (c) below);
  - (ii) an Obligor becomes obliged to repay any amount in accordance with Clause 10.1 (Illegality) or Clause 10.2 (Illegality in relation to Issuing Bank) or to pay additional amounts pursuant to Clause 18 (Increased Costs), Clause 17.2 (Tax gross-up) or Clause 17.3 (Tax indemnity) to any Lender in excess of amounts payable to the other Lenders generally; or
  - (iii) any Lender becomes insolvent and its assets become subject to a receiver, liquidator, trustee, custodian or other person having similar powers or any winding-up, dissolution or administration;

then the Company may, on five Business Days' prior written notice to the Agent and that Lender, replace that Lender by requiring that Lender to (and that Lender shall) transfer pursuant to Clause 28 (Changes to the Lenders) all (and not part only) of its rights and obligations under this agreement to a Lender or other bank, financial institution, trust, fund or other entity (a **Replacement Lender**) selected by the Company, and which is acceptable to the Agent (acting reasonably) and (in the case of any transfer of a Revolving Facility Commitment), the Issuing Bank, which confirms its willingness to assume and does assume all the obligations of the transferring Lender (including the assumption of the transferring

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Lender's participations on the same basis as the transferring Lender) for a purchase price in cash payable at the time of transfer equal to the outstanding principal amount of such Lender's participation in the outstanding Utilisations and all accrued interest and/or Letter of Credit fees, Break Costs and other amounts payable in relation thereto under the Finance Documents.

- (b) The replacement of a Lender pursuant to this Clause 39.3 shall be subject to the following conditions:
- (i) the Company shall have no right to replace the Agent;
  - (ii) neither the Agent nor any Lender shall have any obligation to the Company to find a Replacement Lender;
  - (iii) in the event of a replacement of a Non-Consenting Lender such replacement must take place no later than 30 Business Days after the date the Non-Consenting Lender notifies the Company and the Agent of its failure or refusal to agree to any consent, waiver or amendment to the Finance Documents requested by the Company; and
  - (iv) in no event shall the Lender replaced under this paragraph (b) be required to pay or surrender to such Replacement Lender any of the fees received by such Lender pursuant to the Finance Documents.
- (c) In the event that:
- (i) the Company or the Agent (at the request of the Company) has requested the Lenders to consent to a waiver or amendment of any provisions of the Finance Documents;
  - (ii) the waiver or amendment in question requires the consent of all the Lenders; and
  - (iii) the Super Majority Lenders have given their consent,

then any Lender who does not and continues not to agree to such waiver or amendment shall be deemed a **Non-Consenting Lender**.

#### **40. COUNTERPARTS**

Each Finance Document may be executed in any number of counterparts, and this has the same effect as if the signatures on the counterparts were on a single copy of the Finance Document.

#### **41. USA PATRIOT ACT**

Each Lender hereby notifies each Obligor that such Lender, pursuant to the USA Patriot Act, will obtain, verify and record information specified under the USA Patriot Act that identifies such Obligor, which information includes the name and address of such Obligor and other information that will allow such Lender to identify such Obligor in accordance with the USA Patriot Act.

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

## **42. GOVERNING LAW**

This Agreement and all non-contractual obligations arising from or in connection with it are governed by English law.

## **43. ENFORCEMENT**

### **43.1 Jurisdiction of English courts**

- (a) The courts of England have exclusive jurisdiction to settle any dispute arising out of or in connection with this Agreement (including a dispute relating to non-contractual obligations arising from or in connection with this Agreement or a dispute regarding the existence, validity or termination of this Agreement) (a **Dispute**).
- (b) The Parties agree that the courts of England are the most appropriate and convenient courts to settle Disputes and accordingly no Party will argue to the contrary.
- (c) This Clause 43.1 is for the benefit of the Finance Parties only. As a result, no Finance Party shall be prevented from taking proceedings relating to a Dispute in any other courts with jurisdiction. To the extent allowed by law, the Finance Parties may take concurrent proceedings in any number of jurisdictions.

### **43.2 Service of process**

- (a) Without prejudice to any other mode of service allowed under any relevant law, each Obligor (other than an Obligor incorporated in England and Wales):
  - (i) irrevocably appoints Clifford Chance Secretaries Limited as its agent for service of process in relation to any proceedings before the English courts in connection with any Finance Document; and
  - (ii) agrees that failure by an agent for service of process to notify the relevant Obligor of the process will not invalidate the proceedings concerned.
- (b) If any person appointed as an agent for service of process is unable for any reason to act as agent for service of process, the Company (on behalf of all the Obligors) must immediately (and in any event within ten days of such event taking place) appoint another agent on terms acceptable to the Agent. Failing this, the Agent may appoint another agent for this purpose.
- (c) Each Obligor expressly agrees and consents to the provisions of this Clause 43 and Clause 42 (Governing Law).

**THIS AGREEMENT** has been entered into on the date stated at the beginning of this Agreement.

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## SCHEDULE 1

### THE ORIGINAL LENDERS

<b>Name of Original Lender</b>	<b>Facility A Commitment (US\$)</b>	<b>Facility B Commitment (US\$)</b>	<b>Facility C Commitment (US\$)</b>	<b>Facility D Commitment (US\$)</b>	<b>Revolving Facility Commitment (US\$)</b>	<b>Total (US\$)</b>
Banco Santander, S.A., Belgian Branch	[***]	[***]	[***]	[***]	[***]	[***]
Barclays Bank PLC	[***]	[***]	[***]	[***]	[***]	[***]
BNP Paribas	[***]	[***]	[***]	[***]	[***]	[***]
Deutsche Bank Luxembourg S.A.	[***]	[***]	[***]	[***]	[***]	[***]
Fortis Bank SA/NV	[***]	[***]	[***]	[***]	[***]	[***]
ING Bank N.V.	[***]	[***]	[***]	[***]	[***]	[***]
JPMorgan Chase Bank, N.A., London Branch	[***]	[***]	[***]	[***]	[***]	[***]
Mizuho Corporate Bank, Ltd.	[***]	[***]	[***]	[***]	[***]	[***]
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	[***]	[***]	[***]	[***]	[***]	[***]
The Royal Bank of Scotland plc	[***]	[***]	[***]	[***]	[***]	[***]
<b>Total</b>	<b>12,000,000,000</b>	<b>7,000,000,000</b>	<b>13,000,000,000</b>	<b>12,000,000,000</b>	<b>1,000,000,000</b>	<b>45,000,000,000</b>

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## **SCHEDULE 2**

### **CONDITIONS PRECEDENT**

#### **PART 1**

#### **CONDITIONS PRECEDENT TO SIGNING OF THIS AGREEMENT**

##### **Original Obligors**

1. A copy of the constitutional documents of each Original Obligor.
2. An up-to-date certificate of incorporation in relation to Bidco issued by a notary public and containing the information generally provided for (except for the identity of the shareholder of the Bidco) by the extracts of the trade and companies register in relation to the companies of the same form.
3. A copy of a resolution of the board of directors of each Original Obligor:
  - (a) approving the terms of, and the transactions contemplated by, the Finance Documents to which it is a party and resolving that it execute the Finance Documents to which it is a party;
  - (b) authorising a specified person or persons to execute the Finance Documents to which it is a party on its behalf; and
  - (c) authorising a specified person or persons, on its behalf, to sign and/or despatch all documents and notices (including, if relevant, any Utilisation Request and Selection Notice) to be signed and/or despatched by it under or in connection with the Finance Documents to which it is a party.
4. A specimen of the signature of each person authorised by the resolution referred to in paragraph 3 above.
5. A non-bankruptcy certificate in respect of Bidco dated no more than one day prior to the date of this Agreement.
6. A certificate of the Company (signed by a director) confirming that borrowing or guaranteeing, as appropriate, the Total Commitments would not cause any borrowing, guaranteeing or similar limit binding on any Original Obligor to be exceeded.
7. A certificate of an authorised signatory of the relevant Original Obligor certifying that each copy document relating to it specified in this Part 1 of Schedule 2 is correct, complete and in full force and effect as at a date no earlier than the date of this Agreement.

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**Finance Documents**

8. This Agreement, duly executed by the parties to it.
9. An executed copy of the Bridge Facility Agreement.
10. The Subordination Agreement, duly executed by the parties to it.
11. Each Fee Letter, duly executed by the parties to it.
12. An executed copy of the Underwriting Agreement.
13. The Structure Memorandum.

**Financial condition**

14. The Original Financial Statements.
15. The Model.
16. A sources and uses report demonstrating that sufficient financing is available under this Agreement and the Bridge Facility Agreement (or any Equity raising made pursuant the Underwriting Agreement in replacement thereof) to complete the Acquisition (and pay all related fees and expenses) and to refinance identified Financial Indebtedness of the Target Group which is required to be refinanced as a result of the Acquisition.

**Other documents and evidence**

17. Evidence satisfactory to the Agent that each Lender has carried out and is satisfied with the results of all “know your customer” or other similar checks required in respect of the Original Obligors.

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## **PART 2**

### **CONDITIONS PRECEDENT TO INITIAL UTILISATION**

#### **Certificate and shareholder resolution**

1. A certificate of an authorised signatory of the Company certifying that each copy document specified in this Part 2 of Schedule 2 is correct, complete and in full force and effect as at a date no earlier than the date of this Agreement.
2. A copy of the resolutions of the shareholders of the Company:
  - (a) approving the Acquisition;
  - (b) granting Shareholders' Approval, together with evidence that an extract of such resolutions has been filed with the clerk of the relevant commercial court in accordance with article 556 of the Belgian Companies Code; and
  - (c) approving the raising of Equity pursuant to the terms of the Underwriting Agreement (on the date of this Agreement) in the amount committed under the Underwriting Agreement as at the date of the Underwriting Agreement.

#### **Legal opinions**

3. A legal opinion of Allen & Overy LLP, legal advisers to the Arrangers and the Agent in England,.
4. A legal opinion of Allen & Overy Luxembourg, legal advisers to the Arrangers and the Agent in Luxembourg.
5. A legal opinion of Clifford Chance LLP, legal advisers to the Company and the Belgian Obligors, as to due incorporation and existence, powers and authority, due authorisation and execution, relating to the Company and each Belgian Obligor.
6. A legal opinion of Allen & Overy LLP, legal advisers to the Arrangers and the Agent in Belgium, as to the enforceability of the Finance Documents.
7. A legal opinion of Sullivan & Cromwell LLP, legal advisers to the Company and the Obligors in the United States of America in relation to matters of U.S. law referred to in Clause 23.14 (Investment Companies) and Clause 23.15 (Federal Regulations) of this Agreement.

#### **Acquisition Documents**

8. A certificate of the Company (signed by a director) confirming that:



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- (a) all relevant waiting periods under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 (Public Law 94-435) have expired; and
  - (b) all approvals required pursuant to the EC Merger Regulation (Council Regulation (EC) No. 139/2004) have been received.
9. If the Acquisition is made pursuant to a Statutory Merger, or if a Merger Agreement has otherwise been entered into on or before the Funding Date, a copy of the executed Merger Agreement on customary terms (as agreed between the Company and the Arrangers prior to the date of this Agreement) and otherwise in a form acceptable to the Agent (acting reasonably). \*
10. If the Acquisition is made pursuant to a Tender Offer, a copy of each principal document setting out the terms and conditions of the Tender Offer on customary terms (as agreed between the Company and the Arrangers prior to the date of this Agreement) and otherwise in a form acceptable to the Agent (acting reasonably).
11. In the case of a funding to finance a one step Merger, the Agent being satisfied that the Acquisition will be completed substantially simultaneously with the funding.
12. A certificate of the Company (signed by a director), or such other evidence as the Agent may reasonably request, that all conditions to the consummation of the Acquisition under any Merger Agreement or to the purchase of shares under the Tender Offer (as applicable) have been satisfied or (subject to Clause 26.16 (Amendments to terms of the Acquisition )) waived or will be satisfied on or before the first Utilisation Date.
13. If the Acquisition is made pursuant to a Tender Offer, evidence that Bidco will acquire more than 50% of the Target Shares on the first Utilisation Date.
14. An executed copy of the Parent Contribution Agreement.

#### **Finance Documents**

15. (a) A certificate from the agent under the Bridge Facility confirming that all conditions precedent to first utilisation under the Bridge Facility Agreement have been satisfied and that a utilisation request has been delivered under the Bridge Facility Agreement for the full amount of the Bridge Facility (taking into account any permitted cancellation of the Bridge Facility) (or such lower amount as is set out in the agreed sources and uses report referred to in paragraph 16 in Part 1 (Conditions precedent to signing of this Agreement) of Schedule 2 (Conditions precedent); and, if applicable, evidence satisfactory to the Agent that the Company has raised Equity in an amount equal to the amount of the Bridge Facility cancelled in accordance with the terms of the Bridge Facility Agreement; or
- (b) Evidence satisfactory to the Agent that the Company has raised Equity in an amount equal to or greater than the original amount of the Bridge Facility (such that no part of the Bridge Facility is

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required to be utilised in order to satisfy the obligations of a member of the Group under the Tender Offer or a Merger).

16. (a) If the offer price for the Target Shares has been increased above the amount separately agreed with the Arrangers prior to the date of this Agreement in accordance with Clause 26.17 (Increase in Offer Price), a certificate from the agent under the Additional Acquisition Equity Facility confirming that all conditions precedent to first utilisation under the Additional Acquisition Equity Facility have been satisfied and that a utilisation request has been delivered under the Additional Acquisition Equity Facility for the full amount of the Additional Acquisition Equity Facility (taking into account any permitted cancellation of the Additional Acquisition Equity Facility) and, if applicable, evidence satisfactory to the Agent that the Company has raised Equity in an amount equal to the amount of the Additional Acquisition Equity cancelled in accordance with the terms of the Additional Acquisition Equity Facility; or
- (b) evidence satisfactory to the Agent that the Company has raised Equity in an amount equal to or greater than the original amount of the Additional Acquisition Equity (such that no part of the Additional Acquisition Equity is required to be utilised in order to satisfy the obligations of a member of the Group under the Tender Offer or a Merger).

#### **Financial condition**

17. The Funds Flow Memorandum.
18. Evidence that, as at the Funding Date, the Company has a written confirmation from each of S&P and Moody's that the Credit Rating of the Company (as assessed pro forma for the Acquisition and taking into account the incurrence of related Financial Indebtedness) will be at least BBB- or better from S&P and Baa3 or better from Moody's.

#### **Other documents and evidence**

19. A detailed list of Security created by a member of the Group over its assets prior to the Signing Date.
20. A detailed list of Financial Indebtedness incurred by a member of the Group prior to the Signing Date.
21. Evidence that the fees, costs and expenses then due from the Company pursuant to Clause 16 (Fees) and Clause 21 (Costs and Expenses) have been paid or will be paid by the first Utilisation Date.

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### **PART 3**

#### **CONDITIONS PRECEDENT REQUIRED TO BE DELIVERED BY AN ADDITIONAL OBLIGOR**

1. An Accession Letter, duly executed by the Additional Obligor and the Company.
2. A copy of the constitutional documents of the Additional Obligor.
3. A copy of a resolution of the board of directors of the Additional Obligor:
  - (a) approving the terms of, and the transactions contemplated by, the Accession Letter and the Finance Documents and resolving that it execute the Accession Letter;
  - (b) to the extent relevant, determining, and motivating the reasons of that determination, that it, as Original Obligor, has a corporate benefit justifying the assumption of any obligations it has pursuant to Clause 22 (Guarantee and Indemnity);
  - (c) authorising a specified person or persons to execute the Accession Letter on its behalf; and
  - (d) authorising a specified person or persons, on its behalf, to sign and/or despatch all other documents and notices (including, in relation to an Additional Borrower, any Utilisation Request or Selection Notice) to be signed and/or despatched by it under or in connection with the Finance Documents.
4. Where appropriate, an up to date extract from the relevant trade and companies register for the Additional Obligor.
5. A copy of the minutes of the shareholders' meeting or a unanimous written resolution of the shareholders of each Additional Obligor incorporated in Belgium approving the terms of, and the transactions contemplated by, the Finance Documents to which such Obligor is a party, for the purposes of article 556 of the Belgian Companies Code, together with evidence that an extract of such resolutions has been duly filed with the clerk of the relevant commercial court in accordance with article 556 of the Belgian Companies Code.
6. A copy of a resolution of the general meeting of shareholders of each Dutch Additional Obligor approving the terms of, and the transactions contemplated by, the Finance Documents to which it is (or will become) a party.
7. To the extent applicable or required pursuant to its constitutional documents, a copy of a resolution of the supervisory directors of each Dutch Additional Obligor approving the terms of, and the transactions contemplated by, the Finance Documents to which it is (or will become) a party.
8. An unconditional positive works council advice (advies) of any competent works council in respect of the transactions contemplated by the Finance Documents to which a Dutch Additional Obligor is (or will become) a party.

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9. A specimen of the signature of each person authorised by the resolution referred to in paragraph 3 above.
10. A copy of a resolution signed by all the holders of the issued shares in each Additional Guarantor, approving the terms of, and the transactions contemplated by, the Finance Documents to which the Additional Guarantor is a party (where required under applicable law).
11. A copy of a good standing certificate (including verification of tax status) with respect to each U.S. Obligor, issued as of a recent date by the Secretary of State or other appropriate official of each U.S. Obligor's jurisdiction of incorporation or organisation.
12. To the extent applicable, a copy of the resolution of the managing body of the shareholders of each Luxembourg Additional Obligor approving the resolutions taken as a shareholder of that Additional Obligor.
13. A non bankruptcy certificate in respect of each Luxembourg Additional Obligor dated no more than one day prior to the date of the relevant Accession Letter.
14. A certificate of the Company (signed by a director) confirming that borrowing or guaranteeing, as appropriate, the Total Commitments by the Additional Obligor would not cause any borrowing, guaranteeing or similar limit binding on it to be exceeded.
15. A certificate of an authorised signatory of the Additional Obligor certifying that each copy document listed in this Part 3 of Schedule 2 Schedule 1 is correct, complete and in full force and effect as at a date no earlier than the date of the Accession Letter.
16. A copy of any other Authorisation or other document, opinion or assurance which the Agent considers to be necessary or desirable in connection with the entry into and performance of the transactions contemplated by the Accession Letter or for the validity and enforceability of any Finance Document.
17. If available, the latest audited financial statements of the Additional Obligor.
18. A legal opinion of Allen & Overy LLP, legal advisers to the Arrangers and the Agent in England.
19. If the Additional Obligor is incorporated in a jurisdiction other than England and Wales, a legal opinion of the legal advisers to the Arrangers and the Agent (or, if it is market practice in the relevant jurisdiction, legal advisers to the Additional Obligor) in the jurisdiction in which the Additional Obligor is incorporated.
20. A legal opinion of Clifford Chance LLP, legal advisers to the Additional Belgian Obligors, as to due incorporation and existence, powers and authority, due authorisation and execution, relating to the each Additional Belgian Obligor.

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21. If the proposed Additional Obligor is incorporated in a jurisdiction other than England and Wales, evidence that the process agent specified in Clause 43.2 (Service of process), if not an Obligor, has accepted its appointment in relation to the proposed Additional Obligor.

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### **SCHEDULE 3**

#### **REQUESTS**

##### **PART 1**

#### **UTILISATION REQUEST - LOANS**

From: [Borrower]

To: Fortis Bank SA/NV

Dated:

Dear Sirs

**InBev NV — US\$45,000,000,000 Senior Facilities Agreement  
dated 12th July, 2008 (the Senior Facilities Agreement)**

1. We refer to the Senior Facilities Agreement. This is a Utilisation Request. Terms defined in the Senior Facilities Agreement have the same meaning in this Utilisation Request unless given a different meaning in this Utilisation Request.
2. We wish to borrow a Loan on the following terms:
  - (a) Borrower: [•]
  - (b) Proposed Utilisation Date: [•] (or, if that is not a Business Day, the next Business Day)
  - (c) Facility to be utilised: [Facility A]/[Facility B]/[Facility C]/[Facility D]/[Revolving Facility]
  - (d) Currency of Loan: [•]
  - (e) Amount: [•] or, if less, the Available Facility
  - (f) Interest Period [•]
3. We confirm that each condition specified in Clause 4.2 (Further conditions precedent) is satisfied on the date of this Utilisation Request.
4. [The proceeds of this Loan should be credited to [account]].
5. This Utilisation Request is irrevocable.

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

Yours faithfully

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authorised signatory for  
[insert name of Borrower]

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NOTES:

\* Select the Facility to be utilised and delete references to the other Facilities.

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

## PART 2

### UTILISATION REQUEST - LETTERS OF CREDIT

From: [Borrower]

To: Fortis Bank SA/NV

Dated:

Dear Sirs

**InBev NV — US\$45,000,000,000 Senior Facilities Agreement  
dated 12th July, 2008 (the Senior Facilities Agreement)**

1. We refer to the Senior Facilities Agreement. This is a Utilisation Request. Terms defined in the Senior Facilities Agreement have the same meaning in this Utilisation Request unless given a different meaning in this Utilisation Request.
2. We wish to arrange for a Letter of Credit to be issued by the Issuing Bank specified below (which has agreed to do so) on the following terms:
  - (a) Borrower: [•]
  - (b) Issuing Bank: [•]
  - (c) Proposed Utilisation Date: [•] (or, if that is not a Business Day, the next Business Day)
  - (d) Facility to be utilised: Revolving Facility
  - (e) Currency of Letter of Credit: [•]
  - (f) Amount: [•] or, if less, the Available Facility in relation to the Revolving Facility
  - (g) Term: [•]
3. We confirm that each condition specified in paragraph (c) of Clause 6.5 (Issue of Letters of Credit) is satisfied on the date of this Utilisation Request.
4. We attach a copy of the proposed Letter of Credit.
5. This Utilisation Request is irrevocable (unless the Issuing Bank otherwise agrees).



[\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

Yours faithfully,

---

authorised signatory for  
[insert name of Relevant Borrower]

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

**PART 3**

**SELECTION NOTICE**

**Applicable to a Term Loan**

From: [Borrower]

To: Fortis Bank SA/NV

Dated:

Dear Sirs

**InBev NV — US\$45,000,000,000 Senior Facilities Agreement  
dated 12th July, 2008 (the Senior Facilities Agreement)**

1. We refer to the Senior Facilities Agreement. This is a Selection Notice. Terms defined in the Senior Facilities Agreement have the same meaning in this Selection Notice unless given a different meaning in this Selection Notice.
2. We refer to the following Facility [A/B/C/D] Loan[s] with an Interest Period ending on [●]\*.
3. [We request that the above Facility [A/B/C/D] Loan[s] be divided into [●] Facility [A/B/C/D] Loans with the following Base Currency Amounts and Interest Periods:]\*\*  
  
or  
  
[We request that the next Interest Period for the above Facility [A/B/C/D] Loan[s] is [●]].\*\*\*\*
4. This Selection Notice is irrevocable.

Yours faithfully

---

authorised signatory for  
[insert name of Relevant Borrower]

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NOTES:

- \* Insert details of all Term Loans for the relevant Facility which have an Interest Period ending on the same date.
- \*\* Use this option if division of Term Loans is requested.

[\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

\*\*\* Use this option if sub-division is not required.

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

#### SCHEDULE 4

##### MANDATORY COST FORMULA

1. The Mandatory Cost is an addition to the interest rate to compensate Lenders for the cost of compliance with (a) the requirements of the Bank of England and/or the Financial Services Authority (or, in either case, any other authority which replaces all or any of its functions) or (b) the requirements of the European Central Bank.
2. On the first day of each Interest Period (or as soon as possible thereafter) the Agent shall calculate, as a percentage rate, a rate (the **Additional Cost Rate**) for each Lender, in accordance with the paragraphs set out below. The Mandatory Cost will be calculated by the Agent as a weighted average of the Lenders' Additional Cost Rates (weighted in proportion to the percentage participation of each Lender in the relevant Loan) and will be expressed as a percentage rate per annum.
3. The Additional Cost Rate for any Lender lending from a Facility Office in a Participating Member State will be the percentage notified by that Lender to the Agent. This percentage will be certified by that Lender in its notice to the Agent to be its reasonable determination of the cost (expressed as a percentage of that Lender's participation in all Loans made from that Facility Office) of complying with the minimum reserve requirements of the European Central Bank in respect of loans made from that Facility Office.
4. The Additional Cost Rate for any Lender lending from a Facility Office in the United Kingdom will be calculated by the Agent as follows:

- (a) in relation to a sterling Loan:

$$\frac{AB + C(B - D) + E \times 0.01}{100 - (A + C)} \% \text{ per annum}$$

- (b) in relation to a Loan in any currency other than sterling:

$$\frac{E \times 0.01}{300} \% \text{ per annum.}$$

Where:

- A is the percentage of Eligible Liabilities (assuming these to be in excess of any stated minimum) which that Lender is from time to time required to maintain as an interest free cash ratio deposit with the Bank of England to comply with cash ratio requirements.
- B is the percentage rate of interest (excluding the Margin and the Mandatory Cost and, if the Loan is an Unpaid Sum, the additional rate of interest specified in paragraph (a) of Clause 13.3 (Default interest)) payable for the relevant Interest Period on the Loan.

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- C is the percentage (if any) of Eligible Liabilities which that Lender is required from time to time to maintain as interest bearing Special Deposits with the Bank of England.
- D is the percentage rate per annum payable by the Bank of England to the Agent on interest bearing Special Deposits.
- E is designed to compensate Lenders for amounts payable under the Fees Rules and is calculated by the Agent as being the average of the most recent rates of charge supplied by the Reference Banks to the Agent pursuant to paragraph 7 below and expressed in pounds per £1,000,000.
5. For the purposes of this Schedule:
- (a) **Eligible Liabilities** and **Special Deposits** have the meanings given to them from time to time under or pursuant to the Bank of England Act 1998 or (as may be appropriate) by the Bank of England;
  - (b) **Fees Rules** means the rules on periodic fees contained in the FSA Supervision Manual or such other law or regulation as may be in force from time to time in respect of the payment of fees for the acceptance of deposits;
  - (c) **Fee Tariffs** means the fee tariffs specified in the Fees Rules under the activity group A.1 Deposit acceptors (ignoring any minimum fee or zero rated fee required pursuant to the Fees Rules but taking into account any applicable discount rate); and
  - (d) **Tariff Base** has the meaning given to it in, and will be calculated in accordance with, the Fees Rules.
6. In application of the above formulae, A, B, C and D will be included in the formulae as percentages (i.e. 5% will be included in the formula as 5 and not as 0.05). A negative result obtained by subtracting D from B shall be taken as zero. The resulting figures shall be rounded to four decimal places.
7. If requested by the Agent, each Reference Bank shall, as soon as practicable after publication by the Financial Services Authority, supply to the Agent, the rate of charge payable by that Reference Bank to the Financial Services Authority pursuant to the Fees Rules in respect of the relevant financial year of the Financial Services Authority (calculated for this purpose by that Reference Bank as being the average of the Fee Tariffs applicable to that Reference Bank for that financial year) and expressed in pounds per £1,000,000 of the Tariff Base of that Reference Bank.
8. Each Lender shall supply any information required by the Agent for the purpose of calculating its Additional Cost Rate. In particular, but without limitation, each Lender shall supply the following information on or prior to the date on which it becomes a Lender:
- (a) the jurisdiction of its Facility Office; and
  - (b) any other information that the Agent may reasonably require for such purpose.

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Each Lender shall promptly notify the Agent of any change to the information provided by it pursuant to this paragraph.

9. The percentages of each Lender for the purpose of A and C above and the rates of charge of each Reference Bank for the purpose of E above shall be determined by the Agent based upon the information supplied to it pursuant to paragraphs 7 and 8 above and on the assumption that, unless a Lender notifies the Agent to the contrary, each Lender's obligations in relation to cash ratio deposits and Special Deposits are the same as those of a typical bank from its jurisdiction of incorporation with a Facility Office in the same jurisdiction as its Facility Office.
10. The Agent shall have no liability to any person if such determination results in an Additional Cost Rate which over or under compensates any Lender and shall be entitled to assume that the information provided by any Lender or Reference Bank pursuant to paragraphs 3, 7 and 8 above is true and correct in all respects.
11. The Agent shall distribute the additional amounts received as a result of the Mandatory Cost to the Lenders on the basis of the Additional Cost Rate for each Lender based on the information provided by each Lender and each Reference Bank pursuant to paragraphs 3, 7 and 8 above.
12. Any determination by the Agent pursuant to this Schedule in relation to a formula, the Mandatory Cost, an Additional Cost Rate or any amount payable to a Lender shall, in the absence of manifest error, be conclusive and binding on all Parties.
13. The Agent may from time to time, after consultation with the Company and the Lenders, determine and notify to all Parties any amendments which are required to be made to this Schedule in order to comply with any change in law, regulation or any requirements from time to time imposed by the Bank of England, the Financial Services Authority or the European Central Bank (or, in any case, any other authority which replaces all or any of its functions) and any such determination shall, in the absence of manifest error, be conclusive and binding on all Parties.

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## SCHEDULE 5

### FORM OF TRANSFER CERTIFICATE

To: Fortis Bank SA/NV

From: [The Existing Lender] (the **Existing Lender**) and [The New Lender] (the **New Lender**)

Dated:

**InBev NV — US\$45,000,000,000 Senior Facilities Agreement  
dated 12th July, 2008 (the Senior Facilities Agreement)**

1. We refer to the Senior Facilities Agreement. This is a Transfer Certificate. Terms defined in the Senior Facilities Agreement have the same meaning in this Transfer Certificate unless given a different meaning in this Transfer Certificate.
2. We refer to Clause 28.5 (Procedure for transfer):
  - (a) The Existing Lender and the New Lender agree to the Existing Lender transferring to the New Lender by novation all or part of the Existing Lender's Commitment, rights and obligations referred to in the Schedule in accordance with Clause 28.5 (Procedure for transfer).
  - (b) The proposed Transfer Date is [•].
  - (c) The Facility Office and address, fax number and attention details for notices of the New Lender for the purposes of Clause 35.2 (Addresses) are set out in the Schedule. (1)
3. The New Lender expressly acknowledges the limitations on the Existing Lender's obligations set out in paragraph (c) of Clause 28.4 (Limitation of responsibility of Existing Lenders).
4. The New Lender accedes to the Subordination Agreement as a "Senior Lender" and agrees to be bound by the terms of the Subordination Agreement in that capacity.
5. This Transfer Certificate may be executed in any number of counterparts and this has the same effect as if the signatures on the counterparts were on a single copy of this Transfer Certificate.
6. This Transfer Certificate is governed by English law.

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(1) A New Lender may only become a party to this Agreement if it complies (to the extent applicable) with the provisions of Clause 5.5(a) (Lending Office).

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**THE SCHEDULE**

**Commitment/rights and obligations to be transferred**

[insert relevant details]

[Facility Office address, fax number and attention details for notices and account details for payments,]

[Existing Lender]

[New Lender]

By:

By:

This Transfer Certificate is accepted by the Agent and the Transfer Date is confirmed as [●].

Fortis Bank SA/NV

By:



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## SCHEDULE 6

### FORM OF ACCESSION LETTER

To: Fortis Bank SA/NV

From: [Subsidiary] and InBev NV

Dated:

Dear Sirs

**InBev NV — US\$45,000,000,000 Senior Facilities Agreement  
dated 12th July, 2008 (the Senior Facilities Agreement)**

1. We refer to the Senior Facilities Agreement. This is an Accession Letter. Terms defined in the Senior Facilities Agreement have the same meaning in this Accession Letter unless given a different meaning in this Accession Letter.
2. [Subsidiary] agrees to become an Additional [Borrower]/[Guarantor] and to be bound by the terms of the Senior Facilities Agreement as an Additional [Borrower]/[Guarantor] pursuant to Clause [29.2 (Additional Borrowers)]/[Clause 29.4 (Additional Guarantors)] of the Senior Facilities Agreement. [Subsidiary] is a company duly incorporated under the laws of [name of relevant jurisdiction] and is a limited liability company and registered number [●].
3. [Subsidiary's] administrative details are as follows:  
Address:  
Fax No.:  
Attention:
4. This Accession Letter is governed by English law.

[This Guarantor Accession Letter is entered into by deed.]

[Company]

[Subsidiary]

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**SCHEDULE 7**

**FORM OF RESIGNATION LETTER**

To: Fortis Bank SA/NV

From: [resigning Obligor] and InBev NV

Dated:

Dear Sirs

**InBev NV — US\$45,000,000,000 Senior Facilities Agreement  
dated 12th July, 2008 (the Senior Facilities Agreement)**

1. We refer to the Senior Facilities Agreement. This is a Resignation Letter. Terms defined in the Senior Facilities Agreement have the same meaning in this Resignation Letter unless given a different meaning in this Resignation Letter.
2. Pursuant to [Clause 29.3 (Resignation of a Borrower)]/[Clause 29.5 (Resignation of a Guarantor)], we request that [resigning Obligor] be released from its obligations as a [Borrower]/[Guarantor] under the Senior Facilities Agreement.
3. This letter is governed by English law.

[INBEV NV]

[resigning Obligor]

By:

By:

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**SCHEDULE 8**  
**FORM OF COMPLIANCE CERTIFICATE**

To: Fortis Bank SA/NV

From: InBev NV

Dated:

Dear Sirs

**InBev NV – US\$45,000,000,000 Senior Facilities Agreement  
dated 12th July, 2008 (the Senior Facilities Agreement)**

1. We refer to the Senior Facilities Agreement. This is a Compliance Certificate. Terms defined in the Senior Facilities Agreement have the same meaning when used in this Compliance Certificate unless given a different meaning in this Compliance Certificate.
2. We confirm that:
  - (a) the ratio of EBITDA to Net Interest Expense for the Relevant Period ended on [●] (the **Test Date**) was [●]:1; and
  - (b) the ratio of Total Net Debt on the Test Date to consolidated EBITDA for that Relevant Period was [●]:1.
3. [We confirm that the following companies constitute Material Subsidiaries for the purposes of the Facilities Agreement: [●].\*]
4. [We confirm that the following Financial Indebtedness of the Group was prepaid in the following amounts and on the following dates in accordance with Clause 11.6 (Application of prepayments).
5. [We confirm that the following members of the Group have received the following amounts in respect of [Debt Raising Proceeds, Equity Raising Proceeds or Disposal Proceeds] on the following dates.]

Signed

\_\_\_\_\_  
[Chief Financial Officer/Authorised  
Signatory]  
Of  
InBev NV

\_\_\_\_\_  
[Authorised Signatory]  
Of  
InBev NV

\* To be confirmed annually and based on annual consolidated accounts only.

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## SCHEDULE 9

### LMA FORM OF CONFIDENTIALITY UNDERTAKING

To: [Potential Lender]

**InBev NV (the Company) – US\$45,000,000,000 Senior Facilities (the Facilities)**

Dear Sirs

We understand that you are considering participating in the Facilities. In consideration of us agreeing to make available to you certain information in relation to the Facilities, by your signature of a copy of this letter you agree as follows:

#### 1. CONFIDENTIALITY

##### 1.1 Confidentiality Undertaking

You undertake:

- (a) to keep the Confidential Information confidential and not to disclose it to anyone except as provided for by paragraph 1.2 below and to ensure that the Confidential Information is protected with security measures and a degree of care that would apply to your own confidential information;
- (b) to keep confidential and not disclose to anyone except as provided for by paragraph 1.2 below the fact that the Confidential Information has been made available or that discussions or negotiations are taking place or have taken place between us in connection with the Facilities;
- (c) to use the Confidential Information only for the Permitted Purpose; and
- (d) to use all reasonable endeavours to ensure that any person to whom you pass any Confidential Information (unless disclosed under paragraph 1.2(b) below) acknowledges and complies with the provisions of this letter as if that person were also a party to it.

##### 1.2 Permitted Disclosure

We agree that you may disclose Confidential Information and those matters referred to in paragraph 1.1(b) above:

- (a) to members of the Participant Group and their officers, directors, employees and professional advisers to the extent necessary for the Permitted Purpose and to any auditors of members of the Participant Group;

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- (b) (i) where requested or required by any court of competent jurisdiction or any competent judicial, governmental, supervisory or regulatory body, (ii) where required by the rules of any stock exchange on which the shares or other securities of any member of the Participant Group are listed or (iii) where required by the laws or regulations of any country with jurisdiction over the affairs of any member of the Participant Group; or
- (c) with the prior written consent of us and the Company.

### **1.3 Notification of Required or Unauthorised Disclosure**

You agree (to the extent permitted by law and except where disclosure is to be made to any competent supervisory or regulatory body during the ordinary course of its supervisory or regulatory function over you) to inform us of the full circumstances of any disclosure under paragraph 1.2(b) or upon becoming aware that Confidential Information has been disclosed in breach of this letter.

### **1.4 Return of Copies**

If we so request in writing, you shall return all Confidential Information supplied to you by us and destroy or permanently erase (to the extent technically practicable) all copies of Confidential Information made by you and use all reasonable endeavours to ensure that anyone to whom you have supplied any Confidential Information destroys or permanently erases (to the extent technically practicable) such Confidential Information and any copies made by them, in each case save to the extent that you or the recipients are required to retain any such Confidential Information by any applicable law, rule or regulation or by any competent judicial, governmental, supervisory or regulatory body or in accordance with internal policy, or where the Confidential Information has been disclosed under paragraph 1.2(b) above.

### **1.5 Continuing Obligations**

The obligations in this letter are continuing and, in particular, shall survive the termination of any discussions or negotiations between you and us. Notwithstanding the previous sentence, the obligations in paragraph 1.1 above shall cease on the earlier of (a) the date you become a party to or otherwise acquire (by assignment or otherwise) a direct interest in the Facilities, (b) twelve months after you have returned all Confidential Information supplied to you by us and destroyed or permanently erased (to the extent technically practicable) all copies of Confidential Information made by you (other than any such Confidential Information or copies which have been disclosed under paragraph 1.2 above (other than sub-paragraph 1.2(a)) or which, pursuant to paragraph 1.4 above, are not required to be returned or destroyed) and (c) in any event 24 months from the date of this letter.

### **1.6 No Representation; Consequences of Breach, etc**

You acknowledge and agree that:

- (a) neither we nor any of our officers, employees or advisers (each a **Relevant Person**) (i) make any representation or warranty, express or implied, as to, or assume any responsibility for, the

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accuracy, reliability or completeness of any of the Confidential Information or any other information supplied by us or any member of the Group or the assumptions on which it is based or (ii) shall be under any obligation to update or correct any inaccuracy in the Confidential Information or any other information supplied by us or any member of the Group or be otherwise liable to you or any other person in respect to the Confidential Information or any such information; and

- (b) we or members of the Group may be irreparably harmed by the breach of the terms of this letter and damages may not be an adequate remedy; each Relevant Person or member of the Group may be granted an injunction or specific performance for any threatened or actual breach of the provisions of this letter by you.

### **1.7 No Waiver; Amendments, etc**

This letter sets out the full extent of your obligations of confidentiality owed to us in relation to the information the subject of this letter. No failure or delay in exercising any right, power or privilege under this letter will operate as a waiver thereof nor will any single or partial exercise of any right, power or privilege preclude any further exercise thereof or the exercise of any other right, power or privileges under this letter. The terms of this letter and your obligations under this letter may only be amended or modified by written agreement between us.

### **1.8 Inside Information**

You acknowledge that some or all of the Confidential Information is or may be price-sensitive information and that the use of such information may be regulated or prohibited by applicable legislation including securities law relating to insider dealing and market abuse and you undertake not to use any Confidential Information for any unlawful purpose.

### **1.9 Nature of Undertakings**

The undertakings given by you under this letter are given to us and (without implying any fiduciary obligations on our part) are also given for the benefit of the Company and each other member of the Group.

## **2. MISCELLANEOUS**

### **2.1 Third party rights**

- (a) Subject to paragraph 1.6 and paragraph 1.9 the terms of this letter may be enforced and relied upon only by you and us and the operation of the Contracts (Rights of Third Parties) Act 1999 is excluded.
- (b) Notwithstanding any provisions of this letter, the parties to this letter do not require the consent of any Relevant Person or any member of the Group to rescind or vary this letter at any time.

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## 2.2 Governing Law and Jurisdiction

This letter (including the agreement constituted by your acknowledgement of its terms) shall be governed by and construed in accordance with the laws of England and the parties submit to the non-exclusive jurisdiction of the English courts.

## 2.3 Definitions

In this letter (including the acknowledgement set out below):

**Confidential Information** means any information relating to the Company, the Group, and the Facilities provided to you by us or any of our affiliates or advisers, in whatever form, and includes information given orally and any document, electronic file or any other way of representing or recording information which contains or is derived or copied from such information but excludes information that (a) is or becomes public knowledge other than as a direct or indirect result of any breach of this letter or (b) is known by you before the date the information is disclosed to you by us or any of our affiliates or advisers or is lawfully obtained by you after that date, other than from a source which is connected with the Group and which, in either case, as far as you are aware, has not been obtained in violation of, and is not otherwise subject to, any obligation of confidentiality.

**Group** means the Company and each of its holding companies and subsidiaries and each subsidiary of each of its holding companies.

**Participant Group** means you, each of your holding companies and subsidiaries and each subsidiary of each of your holding companies and where such term is used in this letter each of your or their directors, officers and employees (including any sales and trading teams).

**Permitted Purpose** means considering and evaluating whether to enter into the Facilities.

Please acknowledge your agreement to the above by signing and returning the enclosed copy.

Yours faithfully

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For and on behalf of

[Lender]

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To: [Lender]

The Company

We acknowledge and agree to the above:

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For and on behalf of  
[Potential Lender]



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## SCHEDULE 10

### TIMETABLES

#### PART 1

#### LOANS

	<u>Loans in dollars</u>	<u>Loans in euro</u>	<u>Loans in an Optional Currency (other than euro)</u>
Approval as an Optional Currency, if required (Clause 4.3 (Conditions relating to Optional Currencies))	N/A	N/A	Not later than 10.00 a.m. on the fifth Business Day prior to the desired date of the Loan
Agent notifies the Company if a currency is approved as an Optional Currency in accordance with Clause 4.3 (Conditions relating to Optional Currencies)	N/A	N/A	Not later than 11.00 a.m. on the fifth Business Day prior to the desired date of the Loan
Delivery of a duly completed Utilisation Request (Clause 5.1 (Delivery of a Utilisation Request)) or a Selection Notice (Clause 14.1 (Selection of Interest Periods and Terms))	Not later than 1.00 p.m. on the fifth Business Day prior to the desired date of the Loan	Not later than 1.00 p.m. on the fifth Business Day prior to the desired date of the Loan	Not later than 10.00 a.m. on the fourth Business Day prior to the desired date of the Loan
Agent determines (in relation to a Utilisation) the Base Currency Amount of the Loan, if required under Clause 5.4 (Lenders' participation)	N/A	N/A	Not later than 11.00 a.m. on the fourth Business Day prior to the desired date of the Loan
Agent notifies the Lenders of the Loan in accordance with Clause 5.4 (Lenders' participation)	Not later than 4.00 p.m. on the fifth Business Day prior to the desired date of the Loan	Not later than 4.00 p.m. on the fifth Business Day prior to the desired date of the Loan	Not later than 3.00 p.m. on the fourth Business Day prior to the desired date of the Loan
Agent receives a notification from a Lender under Clause 8.2 (Unavailability of a currency)	N/A	Not later than 9.30 a.m. on the fourth Business Day prior to the desired date of the Loan	Not later than 9.30 a.m. on the third Business Day prior to the desired date of the Loan

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Agent gives notice in accordance with Clause 8.2 (Unavailability of a currency)	N/A	Not later than 3.00 p.m. on the fourth Business Day prior to the desired date of the Loan	Not later than 3.00 p.m. on the third Business Day prior to the desired date of the Loan
LIBOR or EURIBOR is fixed	As of 11.00 a.m. on the Quotation Day	As of 10.00 a.m. on the Quotation Day	As of 10.00 a.m. on the Quotation Day

All times in this Schedule refer to London time.

“U” = date of utilisation

“U - X” = X Business Days prior to date of utilisation

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**PART 2**

**LETTERS OF CREDIT**

	<u>Letters of Credit</u>
Delivery of a duly completed Utilisation Request (Clause 6.2 (Delivery of a Utilisation Request for Letters of Credit))	U-5 10.00am
Agent determines (in relation to a Utilisation) the Base Currency Amount of the Letter of Credit if required under Clause 6.5(d) (Issue of Letters of Credit) and notifies the Issuing Bank and Lenders of the Letter of Credit in accordance Clause 6.5(d) (Issue of Letters of Credit).	U-3 11.00am
Delivery of duly completed Renewal Request in accordance with Clause 6.6(a)	U-5 10.00am
“U” = date of utilisation	
“U-X” = Business Days prior to date of utilisation	

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## SCHEDULE 11

### FORM OF LETTER OF CREDIT

To: [Beneficiary](the **Beneficiary**)

Date

#### Irrevocable Standby Letter of Credit no. [●]

At the request of [●], [Issuing Bank] (the **Issuing Bank**) issues this irrevocable standby Letter of Credit (**Letter of Credit**) in your favour on the following terms and conditions:

#### 1. Definitions

In this Letter of Credit:

**Business Day** means a day (other than a Saturday or a Sunday) on which banks are open for general business in [London].\*

**Demand** means a demand for a payment under this Letter of Credit in the form of the schedule to this Letter of Credit.

**Expiry Date** means [●].

**Total L/C Amount** means [●].

#### 2. Issuing Bank's agreement

- (a) The Beneficiary may request a drawing or drawings under this Letter of Credit by giving to the Issuing Bank a duly completed Demand. A Demand must be received by the Issuing Bank by no later than [●] p.m. ([London] time) on the Expiry Date.
- (b) Subject to the terms of this Letter of Credit, the Issuing Bank unconditionally and irrevocably undertakes to the Beneficiary that, within [ten] Business Days of receipt by it of a Demand, it must pay to the Beneficiary the amount demanded in that Demand.
- (c) The Issuing Bank will not be obliged to make a payment under this Letter of Credit if as a result the aggregate of all payments made by it under this Letter of Credit would exceed the Total L/C Amount.

#### 3. Expiry

- (a) The Issuing Bank will be released from its obligations under this Letter of Credit on the date (if any) notified by the Beneficiary to the Issuing Bank as the date upon which the obligations of the Issuing Bank under this Letter of Credit are released.

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- (b) Unless previously released under paragraph (a) above, on [•] p.m.([London] time) on the Expiry Date the obligations of the Issuing Bank under this Letter of Credit will cease with no further liability on the part of the Issuing Bank except for any Demand validly presented under the Letter of Credit that remains unpaid.
- (c) When the Issuing Bank is no longer under any further obligations under this Letter of Credit, the Beneficiary must return the original of this Letter of Credit to the Issuing Bank.

**4. Payments**

All payments under this Letter of Credit shall be made in [•] and for value on the due date to the account of the Beneficiary specified in the Demand.

**5. Delivery of Demand**

Each Demand shall be in writing, and, unless otherwise stated, may be made by letter, fax or telex and must be received in legible form by the Issuing Bank at its address and by the particular department or office (if any) as follows:

[  
]

**6. Assignment**

The Beneficiary's rights under this Letter of Credit may not be assigned or transferred.

**7. ISP**

Except to the extent it is inconsistent with the express terms of this Letter of Credit, this Letter of Credit is subject to the International Standby Practices (ISP 98), International Chamber of Commerce Publication No. 590.

**8. Governing Law**

This Letter of Credit is governed by English law.

**9. Jurisdiction**

The courts of England have exclusive jurisdiction to settle any dispute arising out of or in connection with this Letter of Credit.

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Yours faithfully

[Issuing Bank]

By:

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NOTES:

\* This may need to be amended depending on the currency of payment under the Letter of Credit.

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**SCHEDULE**  
**FORM OF DEMAND**

To: [ISSUING BANK]

[Date]

Dears Sirs

**Standby Letter of Credit no. [●] issued in favour of [BENEFICIARY] (the Letter of Credit)**

We refer to the Letter of Credit. Terms defined in the Letter of Credit have the same meaning when used in this Demand.

1. We certify that the sum of [●] is due [and has remained unpaid for at least [●] Business Days] [under [set out underlying contract or agreement]]. We therefore demand payment of the sum of [●].
2. Payment should be made to the following account:  
Name:  
Account Number:  
Bank:
3. The date of this Demand is not later than the Expiry Date.

Yours faithfully

(Authorised Signatory)

(Authorised Signatory)

For  
[BENEFICIARY]

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

## SCHEDULE 12

### GUARANTEE PRINCIPLES

1. The guarantees to be provided will be given in accordance with the agreed guarantee principles set out in this Schedule 12. This Schedule addresses the manner in which the agreed guarantee principles (the **Guarantee Principles**) will impact on the guarantees proposed to be taken in relation to the transaction contemplated by this Agreement.
2. The Guarantee Principles embody recognition by all parties that there may be certain legal, contractual and practical difficulties in obtaining guarantees from all Obligor in every jurisdiction in which Obligor are located. In particular:
  - (a) general statutory limitations, financial assistance, corporate benefit, fraudulent preference, “thin capitalisation” rules, earnings stripping and similar principles may limit the ability of a member of the Group to provide a guarantee or may require that the guarantee be limited by an amount or otherwise; the Company will use all reasonable endeavours to assist in demonstrating that adequate corporate benefit accrues to the Target and each Obligor;
  - (b) members of the Group will not be required to give guarantees if it would conflict with the fiduciary duties of their directors or contravene any legal or regulatory prohibition (including, without limitation, any prohibition contained in case law) or result in a material risk of personal or criminal liability on the part of any officer **provided that** the relevant Group member shall use its all reasonable endeavours to overcome any such obstacle;
  - (c) no member of the Group will be required to give guarantees if (A) it would be prevented from doing so due to contractual restrictions applicable to it or (B) any of its Affiliates or if such contractual restrictions would oblige it to create any Security as a consequence of granting such guarantee or (C) such guarantee would be restricted under (A) or (B) as a result of the implementation of the Post Closing Restructuring **provided that** (i) in the case of contractual restrictions affecting any Subsidiaries of the Company as at 20 June 2008, only such contractual restrictions as were disclosed to the Arrangers prior to signature of the Commitment Letter (the **Existing Restrictions**) shall be taken into account under the Guarantee Principles; and (ii) the Company will use all reasonable endeavours to mitigate all such contractual restrictions, including seeking waivers in respect of such contractual restrictions (other than those restrictions identified to the Arrangers before the date of this Agreement as being restrictions in respect of which it was the Company’s intention not to seek waivers), so as to permit the relevant members of the Group to provide guarantees in respect of the Facilities and provided that no such mitigations shall impair the implementations of the Post Closing Restructuring.



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### **SCHEDULE 13**

#### **MATERIAL BRANDS**

Stella Artois

Beck's

Leffe

Jupiler

Bass

Staropramens

Hoegaarden

Klinskoe

Budweiser (after the Funding Date)

Michelob (after the Funding Date)

Bud Light (after the Funding Date)

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**SIGNATURES**

**The Company**

INBEV NV

By: /s/ Ricardo Rittes  
Ricardo Rittes

/s/ André Van der Toorn  
André Van der Toorn

**The Original Borrowers**

INBEV NV

By: /s/ Ricardo Rittes  
Ricardo Rittes

/s/ André Van der Toorn  
André Van der Toorn

INBEV WORLDWIDE S.À.R.L.

By: /s/ Ricardo Rittes  
Ricardo Rittes

/s/ André Van der Toorn  
André Van der Toorn

**The Original Guarantors**

INBEV NV

By: /s/ Ricardo Rittes  
Ricardo Rittes

/s/ André Van der Toorn  
André Van der Toorn

INBEV WORLDWIDE S.À.R.L.

By: /s/ Ricardo Rittes  
Ricardo Rittes

/s/ André Van der Toorn  
André Van der Toorn

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**The Arrangers**

BANCO SANTANDER, S.A.

By: /s/ Juan Andrés Yanes  
Juan Andrés Yanes

BARCLAYS CAPITAL

By: /s/ Keith Hatton  
Keith Hatton

BNP PARIBAS

By: /s/ David Peythieu  
David Peythieu

/s/ Valerie Clar  
Valerie Clar

DEUTSCHE BANK AG, LONDON BRANCH

By: /s/ Goetz Laue  
Goetz Laue

/s/ Michael Starmer-Smith  
Michael Starmer-Smith

FORTIS BANK SA/NV

By: /s/ Erik Puttemans  
Erik Puttemans

/s/ Hans Maas  
Hans Maas

ING BANK N.V.

By: /s/ R.A. Frijlink  
R.A. Frijlink

/s/ V.G. van Liere  
V.G. van Liere

J.P. MORGAN PLC

By: /s/ John Blackborough  
John Blackborough

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MIZUHO CORPORATE BANK, LTD.

By: /s/ Kevin Andrews  
Kevin Andrews

THE BANK OF TOKYO-MITSUBISHI UFJ, LTD.

By: /s/ Graeme Gillies  
Graeme Gillies

THE ROYAL BANK OF SCOTLAND PLC

By: /s/ Peter Ellemann  
Peter Ellemann

**The Lenders**

BANCO SANTANDER, S.A., BELGIAN BRANCH

By: /s/ Juan Andrés Yanes  
Juan Andrés Yanes

BARCLAYS BANK PLC

By: /s/ Keith Hatton  
Keith Hatton

BNP PARIBAS

By: /s/ David Peythieu  
David Peythieu

/s/ Valerie Clar  
Valerie Clar

DEUTSCHE BANK LUXEMBOURG S.A.

By: /s/ Goetz Laue  
Goetz Laue

/s/ Michael Starmer-Smith  
Michael Starmer-Smith

FORTIS BANK SA/NV

By: /s/ Erik Puttemans  
Erik Puttemans

/s/ Hans Maas  
Hans Maas

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ING BANK N.V.

By: /s/ R.A. Frijlink  
R.A. Frijlink

/s/ V.G. van Liere  
V.G. van Liere

JPMORGAN CHASE BANK, N.A., LONDON BRANCH

By: /s/ John Blackborough  
John Blackborough

MIZUHO CORPORATE BANK, LTD.

By: /s/ Kevin Andrews  
Kevin Andrews

THE BANK OF TOKYO-MITSUBISHI UFJ, LTD.

By: /s/ Graeme Gillies  
Graeme Gillies

THE ROYAL BANK OF SCOTLAND PLC

By: /s/ Peter Ellemann  
Peter Ellemann

**The Agent**

FORTIS BANK SA/NV

By: /s/ Erik Puttemans  
Erik Puttemans

/s/ Hans Maas  
Hans Maas

**The Issuing Bank**

FORTIS BANK SA/NV

By: /s/ Erik Puttemans  
Erik Puttemans

/s/ Hans Maas  
Hans Maas

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**First Amendment – Execution Version**

To: InBev NV, a *naamloze vennootschap/société anonyme*, with its registered office at Grote Markt 1, 1000 Brussels, registered with the Crossroads Bank of Enterprises (*Kruispuntbank voor Ondernemingen/Banque Carrefour des Entreprises*) under number (*RPR/RPM*) 0417.497.106 (the **Company**) for itself and as agent for each of the other Obligor party to the Agreement (as defined below)

From: Fortis Bank SA/NV as Agent for and on behalf of the other Finance Parties under the Agreement (as defined below)

23 July, 2008

Dear Sirs,

**USD45,000,000,000 senior facilities agreement (the *Agreement*) dated 12th July, 2008 between (among others) the Company and Fortis Bank SA/NV as agent**

**1. Background**

- (a) This letter is supplemental to and amends the Agreement.
- (b) Pursuant to clause 39.1 (Required consents) of the Agreement, the Majority Lenders have consented to the amendments to the Agreement contemplated by this letter. Accordingly, we are authorised to execute this letter on behalf of the Finance Parties.

**2. Interpretation**

- (a) Capitalised terms defined in the Agreement have the same meaning when used in this letter unless expressly defined in this letter.
- (b) The provisions of clause 1.2 (Construction) of the Agreement apply to this letter as though they were set out in full in this letter except that references to the Agreement are to be construed as references to this letter.

**3. Amendments**

- (a) Subject to sub-paragraph (b) below, the Agreement will be amended from the date of this letter in accordance with sub-paragraph (c) below.
- (b) The Agreement will not be amended by this letter unless the Facility Agent notifies the Company and the Lenders that it has received a copy of this letter countersigned by the Company. The Facility Agent must give this notification as soon as reasonably practicable.
- (c) The Agreement will be amended as follows:

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.  
**First Amendment – Execution Version**

- (i) the definition of “Excluded Disposal” in clause 1.1 (Definitions) of the Agreement is amended so that the word “and” in paragraph (j) thereof is replaced with the word “or”;
- (ii) the definition of “Financial Indebtedness” in clause 1.1 (Definitions) of the Agreement is amended so that the reference in the final paragraph thereof to “Permitted Excluded Subsidiary Loan” is replaced with a reference to “Permitted Excluded Subsidiary Credit Support”;
- (iii) paragraph (p) of the definition of “Permitted Security” in clause 1.1 (Definitions) of the Agreement is amended so that the reference to “in this paragraph (o)” is replaced with a reference to “in this paragraph (p)”;
- (iv) the definition of “Subsidiary Financial Indebtedness” in clause 1.1 (Definitions) of the Agreement is amended so that the word “or” in paragraph (d) thereof is replaced with the word “and”;
- (v) clause 26.13 (Subsidiary Financial Indebtedness) of the Agreement is amended by replacing the reference to “in paragraph (o) of the definition of Permitted Security” with a reference to “in paragraph (p) of the definition of Permitted Security”;
- (vi) paragraph (a) of clause 26.18 (Credit Rating) of the Agreement is amended by adding the words “Subject to paragraph (c) below,” at the beginning of the paragraph; and
- (vii) paragraph (c) of clause 26.20 (Guarantors) of the Agreement is amended by adding the words “(other than an Excluded Subsidiary)” after the words “each Material Subsidiary” in the fourth line of that paragraph.

#### **4. Representations**

Each Obligor confirms to each Finance Party that on the date of this letter the Repeating Representations:

- (a) are true; and
- (b) would also be true if references to the Agreement were construed as references to the Agreement as amended by this letter.

Each Repeating Representation is applied to the circumstances existing at the time the Repeating Representation is made.

#### **5. Miscellaneous**

- (a) This letter is designated as a Finance Document.
- (b) The Agreement and this letter will be read and construed as one document.
- (c) Except as otherwise provided in this letter, the Finance Documents remain in full force and effect.

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**First Amendment – Execution Version**

- (d) Except to the extent expressly waived in this letter, no waiver of any provision of any Finance Document is given by the terms of this letter and the Finance Parties expressly reserve all their rights and remedies in respect of any breach of, or other Default under, the Finance Documents.
- (e) The provisions of clause 43 (Enforcement) of the Agreement apply to this letter as though they were set out in full in this letter except that references to the Agreement are to be construed as references to this letter.

**6. Governing law**

This letter is governed by English law.

/s/ Herman Sonck  
Herman Sonck  
For  
**Fortis Bank SA/NV**  
as Agent for and on behalf of the other Finance Parties

/s/ Guido Van Den Berghe  
Guido Van Den Berghe



[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.  
**First Amendment – Execution Version**

We acknowledge and agree to the terms of this letter.

/s/ Benoit Loore  
Benoit Loore  
For  
InBev NV  
for itself and as agent for the other Obligor

/s/ David Markatos  
David Markatos

Date: 23 July 2008

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**Second Amendment – Execution Version**

To: InBev NV, a *naamloze vennootschap/société anonyme*, with its registered office at Grote Markt 1, 1000 Brussels, registered with the Crossroads Bank of Enterprises (*Kruispuntbank voor Ondernemingen/Banque Carrefour des Entreprises*) under number (RPR/RPM) 0417.497.106 (the **Company**) for itself and as agent for each of the other Obligors party to the Agreement (as defined below)

From: Fortis Bank SA/NV as Agent for and on behalf of the other Finance Parties under the Agreement (as defined below)

21 August, 2008

Dear Sirs,

**USD45,000,000,000 senior facilities agreement (the Agreement) dated 12th July, 2008 between (among others) the Company and Fortis Bank SA/NV as agent**

**1. Background**

- (a) This letter is supplemental to and amends the Agreement.
- (b) Pursuant to clause 39.1 (Required consents) of the Agreement, the Majority Lenders have consented to the amendments to the Agreement contemplated by this letter. Accordingly, we are authorised to execute this letter on behalf of the Finance Parties.

**2. Interpretation**

- (a) Capitalised terms defined in the Agreement have the same meaning when used in this letter unless expressly defined in this letter.
- (b) The provisions of clause 1.2 (Construction) of the Agreement apply to this letter as though they were set out in full in this letter except that references to the Agreement are to be construed as references to this letter.

**3. Amendments**

- (a) Subject to sub-paragraph (b) below, the Agreement will be amended from the date of this letter in accordance with sub-paragraph (c) below.
- (b) The Agreement will not be amended by this letter unless the Facility Agent notifies the Company and the Lenders that it has received a copy of this letter countersigned by the Company. The Facility Agent must give this notification as soon as reasonably practicable.
- (c) The Agreement will be amended by:

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**Second Amendment – Execution Version**

- (i) deleting the existing subparagraph (e)(ii) of Clause 28.2 (Conditions of assignment or transfer), adding the word “and” at the end of the existing subparagraph (e)(i) of that Clause and renumbering subparagraph (e)(iii) of that Clause as subparagraph (e)(ii);
- (ii) deleting the existing subparagraph (c)(iv) of Clause 28.5 (Procedure for transfer) and replacing it with the following:
  - “(iv) the new Lender shall become a Party as a “Lender””; and
- (iii) deleting the existing paragraph 4 of the form of Transfer Certificate set out in Schedule 5 (Form of Transfer Certificate) to the Agreement, and renumbering the following paragraphs 5 and 6 as paragraphs 4 and 5.

#### **4. Representations**

Each Obligor confirms to each Finance Party that on the date of this letter the Repeating Representations:

- (a) are true; and
- (b) would also be true if references to the Agreement were construed as references to the Agreement as amended by this letter.

Each Repeating Representation is applied to the circumstances existing at the time the Repeating Representation is made.

#### **5. Miscellaneous**

- (a) This letter is designated as a Finance Document.
- (b) The Agreement and this letter will be read and construed as one document.
- (c) Except as otherwise provided in this letter, the Finance Documents remain in full force and effect.
- (d) Except to the extent expressly waived in this letter, no waiver of any provision of any Finance Document is given by the terms of this letter and the Finance Parties expressly reserve all their rights and remedies in respect of any breach of, or other Default under, the Finance Documents.
- (e) The provisions of clause 43 (Enforcement) of the Agreement apply to this letter as though they were set out in full in this letter except that references to the Agreement are to be construed as references to this letter.

#### **6. Governing law**

This letter is governed by English law.

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.  
**Second Amendment – Execution Version**

/s/ Herman Sonck  
Herman Sonck  
For  
**Fortis Bank SA/NV**  
as Agent for and on behalf of the other Finance Parties

/s/ Evelyne Petit  
Evelyne Petit

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.  
**Second Amendment – Execution Version**

We acknowledge and agree to the terms of this letter.

/s/ Ricardo Rittes  
Ricardo Rittes  
For  
InBev NV  
for itself and as agent for the other Obligor

Date: 21 August 2008

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

**Third Amendment – Execution Version**

To: InBev NV, a *naamloze vennootschap/société anonyme*, with its registered office at Grote Markt 1, 1000 Brussels, registered with the Crossroads Bank of Enterprises (*Kruispuntbank voor Ondernemingen/Banque Carrefour des Entreprises*) under number (RPR/RPM) 0417.497.106 (the **Company**) for itself and as agent for each of the other Obligors party to the Agreement (as defined below)

From: Fortis Bank SA/NV as Agent for and on behalf of the other Finance Parties under the Agreement (as defined below)

3 September, 2008

Dear Sirs,

**USD45,000,000,000 senior facilities agreement (the Agreement) dated 12th July, 2008 (as amended from time to time) between (among others) the Company and Fortis Bank SA/NV as agent**

**7. Background**

- (a) This letter is supplemental to and amends the Agreement.
- (b) Pursuant to clause 39.1 (Required consents) of the Agreement, the Majority Lenders have consented to the amendments to the Agreement contemplated by this letter. Accordingly, we are authorised to execute this letter on behalf of the Finance Parties.

**8. Interpretation**

- (a) Capitalised terms defined in the Agreement have the same meaning when used in this letter unless expressly defined in this letter.
- (b) The provisions of clause 1.2 (Construction) of the Agreement apply to this letter as though they were set out in full in this letter except that references to the Agreement are to be construed as references to this letter.

**9. Amendments**

- (a) Subject to sub-paragraph (b) below, the Agreement will be amended from the date of this letter in accordance with sub-paragraph (c) below.
- (b) The Agreement will not be amended by this letter unless the Agent notifies the Company and the Lenders that it has received a copy of this letter countersigned by the Company. The Agent must give this notification as soon as reasonably practicable.
- (c) The Agreement will be amended as follows:

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.

**Third Amendment – Execution Version**

- (i) the words “Part 2 of” will be added before the words “Schedule 2 (Conditions Precedent)” in paragraphs (a) and (b) of Clause 23.16 (Tender Offer and Merger Agreement);
- (ii) paragraph 15 of Part 2 of Schedule 2 (Conditions Precedent) to the Agreement shall be replaced with the following wording:
  - “(a) A certificate from the agent under the Bridge Facility confirming that all conditions precedent to first utilisation under the Bridge Facility Agreement have been satisfied and that a utilisation request has been delivered under the Bridge Facility Agreement for the full amount of the Bridge Facility (taking into account any permitted cancellation of the Bridge Facility) (or such lower amount as is set out in the agreed sources and uses report referred to in paragraph 16 in Part 1 (Conditions precedent to signing of this Agreement) of Schedule 2 (Conditions precedent); and, if applicable, evidence satisfactory to the Agent that the Company has raised Equity in an amount equal to (when taken together with the amount of any proceeds received by the Company in cash under any foreign exchange hedging contract entered into by the Company for the purposes of hedging the foreign exchange rate between euro and US Dollars in connection with the issuance of such Equity) the amount of the Bridge Facility cancelled in accordance with the terms of the Bridge Facility Agreement; or
  - (b) Evidence satisfactory to the Agent that the Company has raised Equity in an amount equal to or greater than (when taken together with the amount of any proceeds received by the Company in cash under any foreign exchange hedging contract entered into by the Company for the purposes of hedging the foreign exchange rate between euro and US Dollars in connection with the issuance of such Equity) the original amount of the Bridge Facility (such that no part of the Bridge Facility is required to be utilised in order to satisfy the obligations of a member of the Group under the Tender Offer or a Merger).”
- (iii) paragraph 16 of Part 2 of Schedule 2 (Conditions Precedent) to the Agreement shall be deleted and the subsequent paragraphs renumbered and all corresponding cross references in the Agreement shall be amended accordingly.

**10. Representations**

Each Obligor confirms to each Finance Party that on the date of this letter the Repeating Representations:

- (a) are true; and
- (b) would also be true if references to the Agreement were construed as references to the Agreement as amended by this letter.

Each Repeating Representation is applied to the circumstances existing at the time the Repeating Representation is made.

[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.  
**Third Amendment – Execution Version**

**11. Miscellaneous**

- (a) This letter is designated as a Finance Document.
- (b) The Agreement and this letter will be read and construed as one document.
- (c) Except as otherwise provided in this letter, the Finance Documents remain in full force and effect.
- (d) Except to the extent expressly waived in this letter, no waiver of any provision of any Finance Document is given by the terms of this letter and the Finance Parties expressly reserve all their rights and remedies in respect of any breach of, or other Default under, the Finance Documents.
- (e) The provisions of clause 43 (Enforcement) of the Agreement apply to this letter as though they were set out in full in this letter except that references to the Agreement are to be construed as references to this letter.

**12. Governing law**

This letter is governed by English law.

/s/ Herman Sonck

Herman Sonck

For

**Fortis Bank SA/NV**

as Agent for and on behalf of the other Finance Parties

/s/ Guido Van Den Berghe

Guido Van Den Berghe



[\*\*\*\*] Indicates that certain information contained herein has been omitted and filed separately with the Securities and Exchange Commission. Confidential treatment has been requested with respect to the omitted portions.  
**Third Amendment – Execution Version**

We acknowledge and agree to the terms of this letter.

/s/ Ricardo Rittes  
Ricardo Rittes  
For  
InBev NV  
for itself and as agent for the other Obligors

Date: 3 September 2008

**LIST OF SIGNIFICANT SUBSIDIARIES**

The following is a list of the significant companies that we controlled, either directly or indirectly, as of 30 June 2009:

- Companhia de Bebidas das Américas—AmBev (incorporated in Brazil). We own a 61.75% ownership interest and a 74.00% voting interest in this entity.
  - Anheuser-Busch Companies, Inc. (incorporated in Delaware, U.S.). We own 100% of the voting and total equity of this entity.
-

**Consent of Independent Registered Public Accounting Firm**

The Board of Directors of Anheuser-Busch InBev SA/NV :

We consent to the use of our report dated June 26, 2009, with respect to the consolidated balance sheets of Anheuser-Busch InBev SA/NV and subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of income, recognized income and expenses and cash flows for each of the years in the three-year period ended December 31, 2008, which report appears in the Registration Statement on Form 20-F of Anheuser-Busch InBev SA/NV. We also consent to the reference to our firm under the heading "Experts" in such Registration Statement.

KPMG Bedrijfsrevisoren – Réviseurs d'Entreprises  
Statutory auditor  
represented by

/s/ Jos Briers

Jos Briers

*Réviseur d'Entreprises/Bedrijfsrevisor*

Brussels, BELGIUM  
September 11, 2009

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**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We hereby consent to use in this Registration Statement on Form 20-F of Anheuser-Busch InBev SA/NV of our report dated February 27, 2008, relating to the financial statements of Anheuser-Busch Inc. as of December 31, 2007 and 2006 and for the three years ended December 31, 2007. We also consent to the use in this Registration Statement of our report dated June 26, 2009, relating to the financial statement of Anheuser-Busch Inc. as of December 31, 2008, which is not separately presented in this Registration Statement. We also consent to the references to us under the heading "Experts" in such Registration Statement.

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP  
St. Louis, MO  
14 September 2009

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