

2014/FOURTH QUARTER EARNINGS ANNOUNCEMENT FEBRUARY 10, 2015



Premium Lights

Coors Light

HE SILVER BI

- Significant brand restage
 - New visual identity
 - New packaging design

FEICIAL DADTNE

THE SILVER BULLE

BREAK OUT THE COLD

• New TV advertising

THE WORLD'S MOST REFRESHING BEER

Miller Lite

• Grew low-single digits and industry share in Q4



Premium Regular

GRABA LEGEND SPECIAL-EDITION BANQUET LABEL

Coors Banquet

• Eighth straight year of growth





Winning in Above Premium

 MillerCoors Above Premium portfolio represents 14.9% of MillerCoors total domestic net revenue, up nearly 2.9% vs. 2013





Above Premium – Innovations



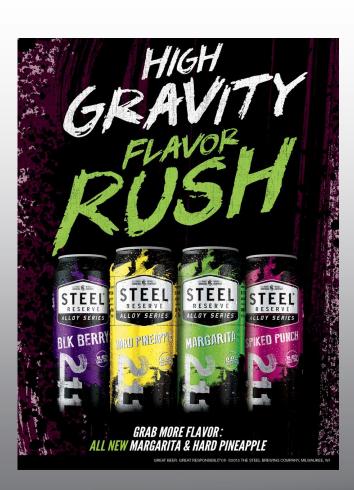




Below Premium









Winning with Quality

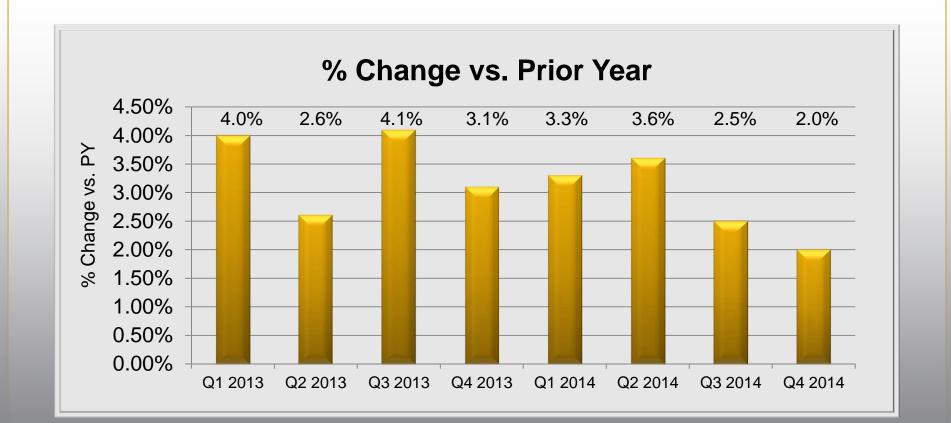






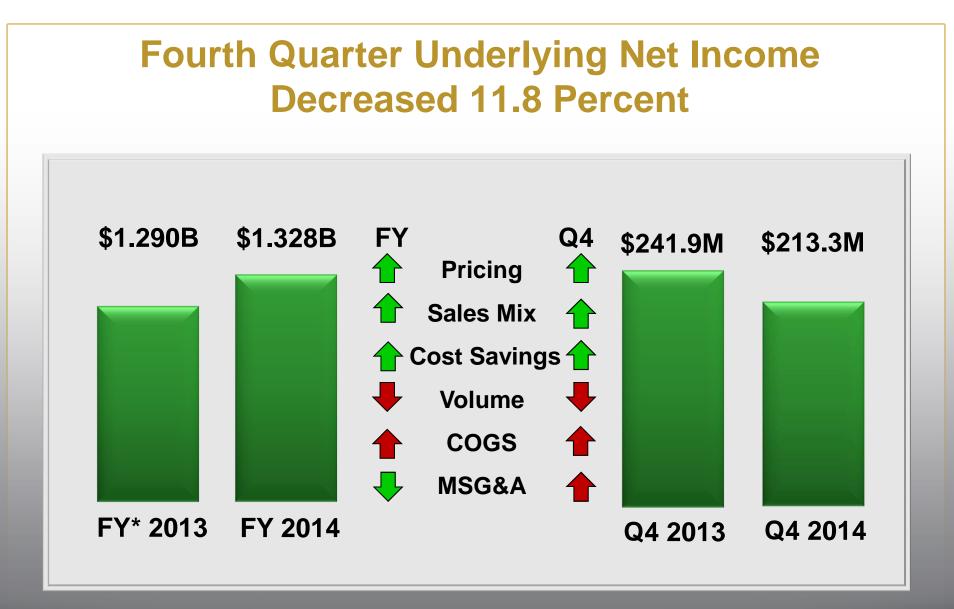


Domestic Net Revenue Per Barrel



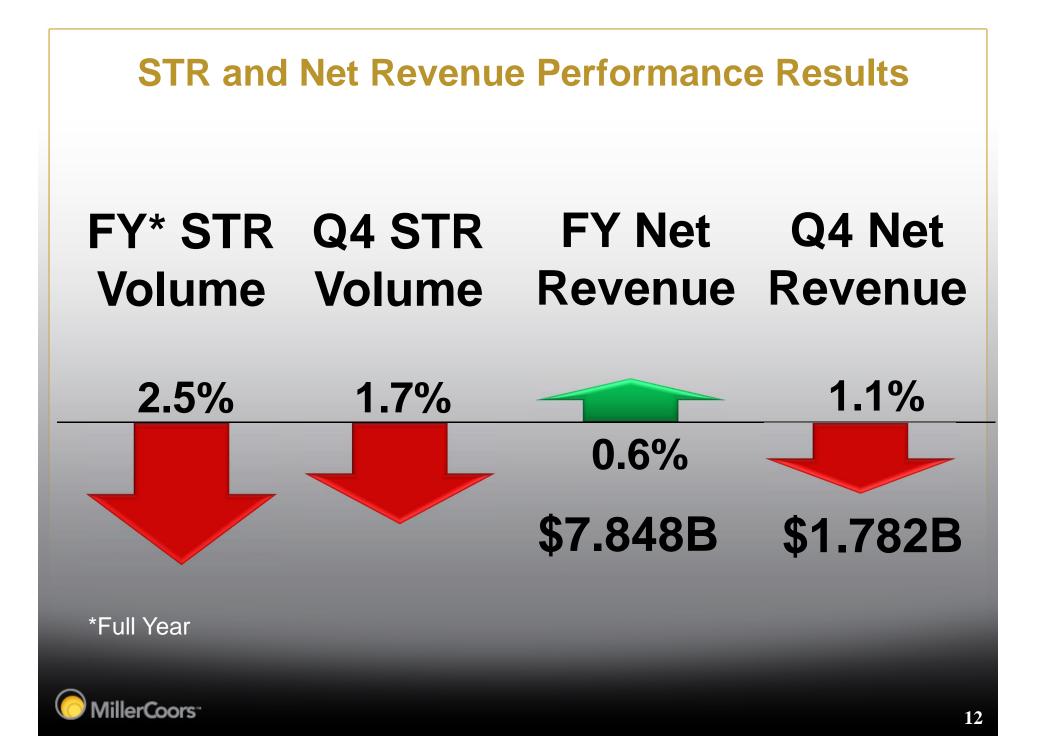
A result of favorable net pricing and positive brand mix



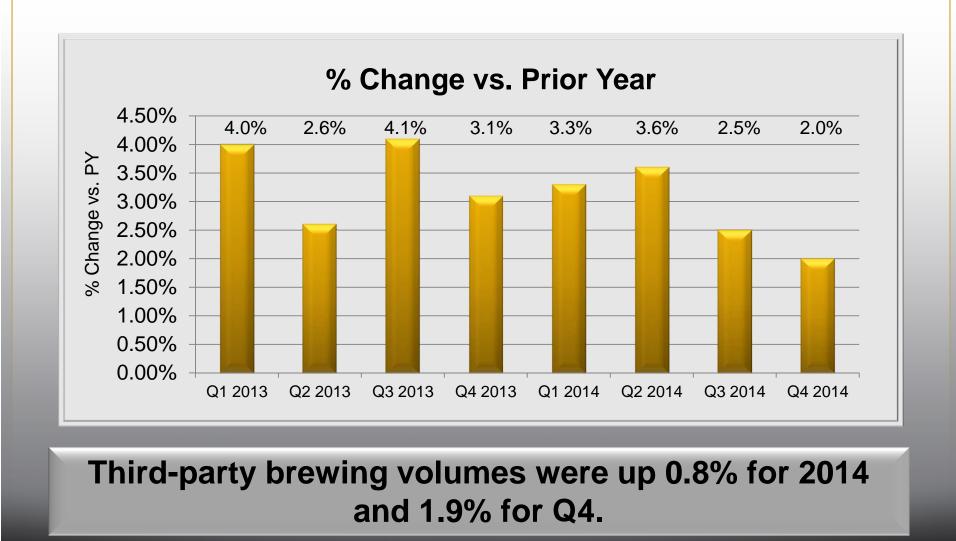


*Full Year





Domestic Net Revenue Per Barrel





MillerCoors Year End and Fourth Quarter 2014 Financial Highlights

- Total Cost of Goods Sold per barrel increased 2.6% for the full year and 3.0% for Q4.
- Marketing General and Administrative costs decreased 0.8% for 2014, increased 1.8% for Q4.
- Depreciation and amortization expenses for 2014 were \$311.1 million and \$78 million for Q4.
 Additions to tangible and intangible assets in 2014 totaled \$401.1 million, 138.9 million in Q4.





